# Exhibit 60

## TIMELINES.INFO

#### About Us

Timelines.info was launched on November 1st 2001.

Timelines.info is owned and run by Conceive Ltd, Bristol, UK (<u>www.conceive.co.uk</u>). If you have any enquiries about timelines.info and Conceive Ltd please email us at: <u>timelines@conceive.co.uk</u>

Much thanks has to go to Thomas Presland for his dedicated work on building the timelines, and Marcus Ellington who designed the development tools to create the timelines.

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#### **Civil Wars Timeline**

Columbian Civil War (War of a Thousand Days) Djibouti Civil War Ethiopia Civil War **Greece Civil War** Jordan Civil War Lebanon's Civil War Liberia's Civil War Mexican Civil War Moldovan Civil War Nigeria Civil War **Russian Civil War** Sierra Leone Civil Conflict Somalian Civil War South Yemeni Civil War **Spanish Civil War** Sudan Civil Wars **Togolese Civil War** Ugandan Civil War Yugoslavian Civil War

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#### Contents

Ages and Periods Conflict and War Empires and Civilizations Continents and Countries

#### **Embrace Scottish History**

Traverse The Path Of Scottish History's Biggest Events! <u>VisitScotland.com/Ancient-History</u> AdChoices

#### Welcome

Timelines.info contains hundreds of timelines covering an entiure spectrum of world history.

Use the menu on the left to start your journey through our timelines, or search for a timeline below:

Search	

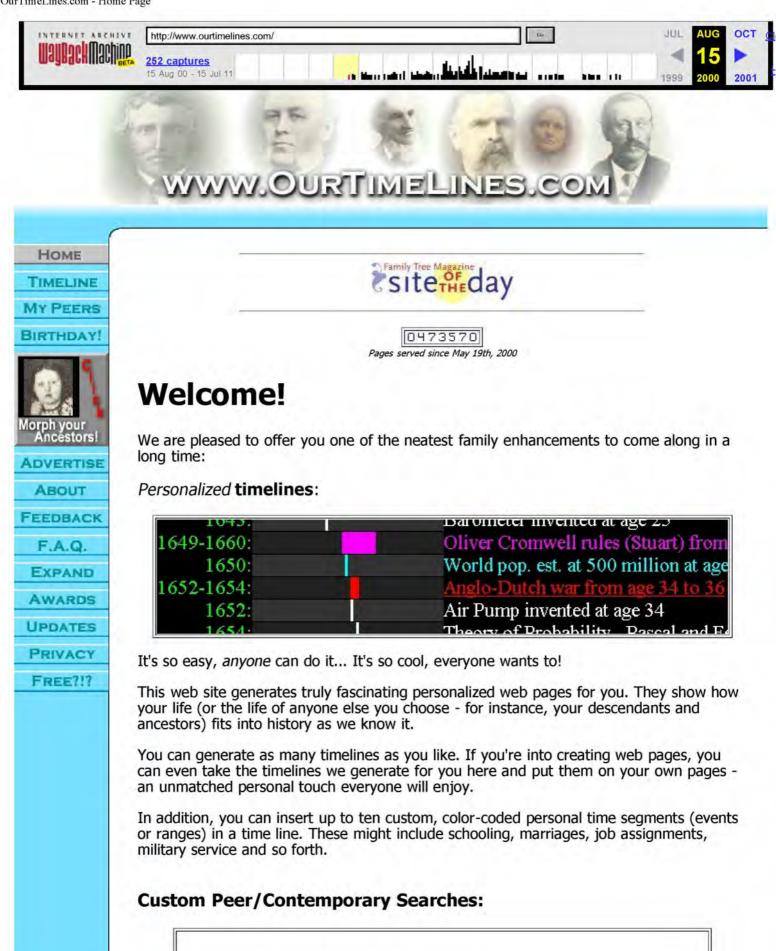
American History Ancient Civilizations British History Middle East Space Exploration Terrorism in the Modern World The Ages

**Popular Timelines** 



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# Exhibit 61



http://web.archive.org/web/20000815072433/http://www.ourtimelines.com/[8/10/2012 12:55:47 PM]

## Birth Year: 1856 Born Peer May 6, 1856 - Sigmund Freud: Psychiatrist

May 6, 1856 - Robert E. Peary: Explorer July 9, 1856 - Nicola Tesla: Scientist

July 26,1856 - George Bernard Shaw: Playwrite

ecember 28,1856 - Woodrow Wilson: Politician - US President

We also offer the ability to generate a list of "peers", or "contemporaries" on our <u>My Peers</u> page. This provides you with a list of notable individuals who were born the same year as the person you're interested in. This is another fine way to gain perspective about a family member. The database for this function has thousands of individuals in it, and we are adding more all the time. We also take suggestions!

For Genealogists, these capabilities are a veritable gold mine - you can actually *see* how a family member fits into history, and that not only helps users of your genealogical efforts to know these people a lot better, it helps *you* to better direct your research.

For families, the site is a wonderful tool to use to enlighten your children as to what went on in your lifetime, or another relative's lifetime. You'll understand this as soon as you try our exciting features. Just take a look at the timelines and peer groups we make for you and think about talking to your kids about those events and people. You'll see exactly what we mean!

#### Ready to check it out? Just... Click Here!

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Click here!		
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## WWW.OURTIMELIHES.COM

### HOME TIMELINE MY PEERS BIRTHDAY! ABOUT FEEDBACK F.A.Q. F.A.Q. EXPAND AWARDS UPDATES PRIVACY FREE?!?

## *About...* OurTimeLines.com

This site is a direct outgrowth of genealogical software that is used to create the genealogy pages on one of the most comprehensive family genealogy sites on the net, **www.blish.org**.

On that site, the genealogy software creates extensive timeline detail for family members. This adds a wonderful new dimension that truly brings home a sense of what the times were like for that specific individual.

The author of that software built the CGI code for **OurTimeLines.com** so that OurTimeLines.com could offer you the same benefits.

### Your use of our Timelines

You may use the timelines you generate here on your own web pages (by copying the page source code, which you can view with your browser's "View Source" menu command.)

The only condition is that you ensure that there is a link from each page where the timeline is used back to **www.OurTimeLines.com** so that your web page visitors may also have an opportunity to generate their own timelines.

We have two link buttons you can use (or you can make your own, if you prefer):



(For use on white pages)





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http://ourtimelines.com/about.html[8/10/2012 12:57:22 PM]

## Linking to OurTimeLines.com

When you link to the site, it is *very important* that you link only to the **root URL** (in other words, <u>http://www.ourtimelines.com/</u>) rather than "deep-linking" to the timeline generation page.

The generation page form <u>will</u> change its URL as we improve the site, and your links <u>will</u> break if you try to link to the forms pages. So please, save everyone some grief and just link to the root URL - and thanks!

## Browser Compatibility & How to make the Timeline pages work on your site

#### Microsoft Explorer 5.0 and Netscape Communicator 4.51

The timelines use some fairly complex HTML table code. They format correctly when viewed with *Microsoft Explorer 5* and *Netscape's Communicator 4.51*.

However, Netscape Communicator has far weaker table handling than does Explorer, and in order to make the timelines work with Communicator, a 1x1 pixel "transparent" GIF image is embedded in certain of the table cells without this tiny placeholder GIF, Netscape will not obey the COLOR parameter within the table cell tags, and the timeline page formatting breaks.

The upshot of this is that in order for you to use these timelines on your site, you also must have a 1x1 *transparent* GIF image in same directory as the timeline page. This image must have a file name of "z.gif" This image exists on our site at this location...

#### http://www.ourtimelines.com/z.gif

... and you are welcome to copy it to your site for this specific use.

#### Opera

Recently, we ran Opera 4.0, Beta 5, against the site. Everything worked.

There's better news, too. Opera is much - and I mean *much* faster than either Explorer or Communicator. Not only in page drawing, but in actual "go get the data" speed. At least, it is if you have a high speed connection. We run a DSL connection capable of about 500k/sec, compared to the 5.6k/sec of a typical 56kbit modem. Previous to installing Opera, I had never, ever seen that kind of speed. Opera, however, promptly opens up as many connections as there are images and other data chunks on a page, and *snap* - pages that had been taking a minute or more to load were completely loaded in about 4 seconds. Now *that* is something to write home about. My network status monitor indicated a bandwidth demand through the DSL of *over* 500k/second, and as I am sure you've guessed, I'll be running Opera rather

#### Easy Morph

Morph your ancestors... into you... into each other... into anything or anyone. Ultrahigh quality. www.blackbeltsystems.com than the other two products as much as humanly possible. I highly, highly recommend it to you as well.

Opera is 100% compatible with www.ourtimelines.com. Cool!

#### FireFox, Beta 0.8 (Linux and Windows versions)

Works just fine.

#### **Other Browsers**

We can't speak for the compatibility of non-mainstream web browsers; as we said, the HTML table code required to make the timelines is extremely complex and somewhat convoluted (though completely within the specifications of legal HTML), and the odds are good that many less-capable browsers will not be able to display the timelines correctly.

If you run into this, please contact the creator(s) of the web browser in question, *not* us, as they are the only ones who can fix the problem. This kind of problem is *not* the result of a problem with the timelines. The correctness of the generated timelines HTML code has been repeatedly validated with <u>CSE HTML Validator</u>, an outstanding and exhaustive compliance assurance tool.

#### What we can't do for you...

We can't help you with building your own HTML pages. The timeline code will work - exactly as we generate it - on your site under the web browsers specified above as long as you copy or create the aforementioned 1x1 GIF image and place it in the same directory. If you can handle that, you're good to go. Otherwise, we suggest you locate someone with a little more experience to get our generated timelines up and running on your own web site.

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# Exhibit 62

## **Consumer Survey Report** ("TIMELINES" and "TIMELINE")

October 2012

Field Research Corporation

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#### **Report of E. Deborah Jay, Ph.D.**

#### I. Introduction and Summary

I am President and Chief Executive Officer of Field Research Corporation ("Field Research"), a San Francisco-based research firm specializing in marketing and public opinion surveys. Field Research was retained on behalf of Facebook, Inc., defendant in this action, to conduct two surveys with nationwide representative samples of individuals age 14 and older who have accessed or are likely to access a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events. The purpose of the first survey ("Field Survey I") was to determine the primary significance of the name or term "TIMELINES" when used in connection with a website or website feature. The purpose of the second survey ("Field Survey II") was to determine the primary significance of the name or term "TIMELINES" when used in connection with a website or website feature.

Field Research administered two "Teflon"-style surveys, designed in accordance with the methods and format for genericness surveys endorsed in the seminal case of *E. I. Du Pont de Nemours & Co. v. Yoshida Int'l, Inc.*, 393 F. Supp. 502 (E.D.N.Y. 1975), and repeatedly reaffirmed by courts. Field Survey I and Field Survey II were performed according to accepted survey standards and in conformity with the standards discussed in the Federal Manual for Complex Litigation, 4<sup>th</sup> Ed. §11.493 (2004) and the Reference Guide on Survey Research, Federal Reference Manual on Scientific Evidence, 3rd Ed. (2011).

To be eligible for each of the surveys, individuals had to have accessed one of the following types of websites during the past 3 months or think they would do so during the next 3 months: (a) a social networking website or (b) a website where you can record events and contribute descriptions, photos, videos and links related to events. These criteria were intended to include past and potential

users of the Facebook website (which is a social networking website) and past and potential users of the Timelines website (which the website describes as a place "where registered users can record events and contribute descriptions, photos, videos and links related to events").

Telephone interviews were completed with 241 qualified respondents for Field Survey I and 238 qualified respondents for Field Survey II. After confirming their ability to distinguish brand names from common names, qualified respondents for Field Survey I were asked whether "TIMELINES" was a brand name or a common name when used in connection with a website or website feature. Qualified respondents for Field Survey II were asked whether "TIMELINE" was a brand name or a common name when used in connection with a website feature. Before being asked these questions, respondents were told that we only were interested in their opinions and beliefs and to say if they had not heard of a name or term or if they did not have an opinion.

The telephone interviews for Field Survey I were conducted by 23 professionally trained interviewers between October 3 and October 15, 2012, and the telephone interviews for Field Survey II were conducted by 24 professionally trained interviewers between October 5 and October 15, 2012. The interviews for Field Survey I and Field Survey II were conducted from Field Research's interviewing facilities in San Diego, California. The interviews for both surveys were double-blind: neither the interviewers nor the survey respondents were told the name of the sponsors of the survey or that the survey was being conducted in connection with litigation.

As described in detail in the discussion that follows, Field Survey I found that the primary significance of "TIMELINES" to past and potential users of the parties' websites is as a common name (generic term) when used in connection with a website or website feature. Specifically, 68% of the 241 respondents in Field Survey I thought "TIMELINES" was a common name, and 24% thought "TIMELINES" was a brand name. Less than 1% thought "TIMELINES" was both a common name and a brand name, and 8% had not heard of or did not know whether "TIMELINES" was a brand name or a

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common name. In all, 92% (222 of the 241 respondents in Field Survey I) had heard of the name or term "TIMELINES" and expressed an opinion as to whether it was a brand name or a common name. Among the 222 respondents in Field Survey I who had an opinion, 74% thought that "TIMELINES" was a common name.

Field Survey II found that the primary significance of "TIMELINE" to past and potential users of the parties' websites is as a common name (generic term) when used in connection with a website or website feature. Specifically, 69% of the 238 respondents in Field Survey II thought "TIMELINE" was a common name. Approximately 24% thought "TIMELINE" was a brand name, and 7% had not heard of or did not know whether "TIMELINE" was a brand name or a common name. In all, 93% (221 of the 238 respondents in Field Survey II) had heard of the name or term "TIMELINE" and expressed an opinion as to whether it was a brand name or a common name. Among the 221 respondents in Field Survey II who had an opinion, 74% thought that "TIMELINE" was a common name.

The survey methods, findings, and my conclusions are described in the remainder of this report, which is based on the information that I have been provided and the analyses that I have performed thus far. I understand that I may be provided with additional information and/or may be asked to perform further analyses. If so, this report may be amended or revised.

#### **II.** Credentials

I am President and CEO of Field Research, one of the oldest and most respected marketing and public opinion research firms in the United States. I bring to this project more than 30 years of experience conducting large-scale surveys of all types (*e.g.*, mail, Internet, telephone and in-person), including surveys for public agencies, nonprofit organizations, private companies and law firms. I have conducted many surveys on behalf of plaintiffs and defendants in trademark cases. I have

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testified in state and federal courts, and routinely have been qualified by courts as an expert in survey methodology. I also have lectured on trademark and survey issues before bar associations, trade associations, and business and law schools.

With respect to trademark surveys in particular, in 2012 I authored a chapter that outlined the history and impact of genericness surveys in trademark disputes for a book, <u>Trademark and Deceptive</u> <u>Advertising Surveys: Law, Science, and Design</u>, published by the American Bar Association [E. Deborah Jay, *Genericness Surveys in Trademark Disputes: Under the Gavel*]. I have served on the International Trademark Association's (INTA) Brand Names Education Foundation, and am a member of the editorial board of <u>The Trademark Reporter</u>. During my career, I have conducted over 500 surveys, and I have directed more than 150 surveys in connection with trademark disputes, including genericness surveys as well as secondary meaning and likelihood-of-confusion surveys.

I hold a bachelor's degree in psychology and political science from the University of California at Los Angeles (*magna cum laude*) and a master's degree and doctorate in political science from the University of California at Berkeley. Before joining Field Research in 1991, I was a program director at SRI International (formerly Stanford Research Institute). I also was a manager with KPMG Peat Marwick in San Francisco, and a research associate at the Survey Research Center at the University of California at Berkeley.

I am past chair of the Council of American Survey Research Organizations (CASRO), a notfor-profit trade association representing over 300 survey research companies engaged in professional research. I served as a director of CASRO from 1995 to 2001, during which time I chaired both the Survey Research Quality and Standards and Ethics committees of that organization.

I served on the Executive Council of the American Association for Public Opinion Research (AAPOR), a professional society of over 2,000 individuals engaged in opinion research, market research, and social research. I was elected Standards Chair of the national organization and served

as president of the Pacific Chapter of AAPOR. I am a member of the advisory committee for <u>Public</u> <u>Opinion Quarterly</u> and the editorial board for <u>Survey Practice</u>, both official publications of AAPOR. Founded in 1947, AAPOR's membership includes individuals from every sector of the research community, including academic institutions, commercial organizations, government agencies and nonprofit organizations.

Founded in 1945 by Mervin Field, Field Research currently conducts thousands of interviews each year with representative samples of the general public, consumers, employees, corporate executives, and other populations. Field Research has conducted the nationally-quoted *Field Poll* since 1947, and has tracked voter preferences in all major statewide elections in California since 1948. Since 1948, the average deviation between *The Field Poll's* final pre-election poll in California and the actual percentage vote in California for the winning candidate in elections for President, Governor and U.S. Senate has been approximately two percentage points. *The Field Poll* is well-known throughout California for the surveys it regularly takes and publishes on issues of public importance.

#### **III.** Prior Testimony

During the past four years, I have testified in deposition and/or at trial in the following cases:

- <u>Sutter Health Wage and Hour Cases and Coordinated Actions</u> (Superior Court of the State of California, Alameda County).
- <u>Romag Fasteners, Inc. v. Fossil, Inc.</u> (United States District Court, District of Connecticut).
- <u>Frito-Lay North America, Inc. v. Princeton Vanguard, LLC</u> (United States Patent and Trademark Office, Trademark Trial and Appeal Board).
- <u>Hall v. Rite Aid</u> (Superior Court of the State of California, San Diego County).
- <u>Innovation Ventures v. N2G Distributing</u> (United States District Court, Eastern District of Michigan).

- <u>Pom Wonderful LLC v. Ocean Spray Cranberries</u> (United States District Court, Central District of California).
- <u>Compulink Management Center, Inc. v. SAP America, Inc.</u> (United States District Court, Central District of California).
- <u>Lucent Technologies Inc. v. Gateway, Inc. and Microsoft Corporation</u> (United States District Court, Southern District of California).
- <u>Mondis Technology Ltd. v. Top Victory Electronics Co., Ltd.</u> (United States District Court, Eastern District of Texas).
- <u>Aurora World, Inc. v. Ty, Inc.</u> (United States District Court, Central District of California).
- <u>Fifty-Six Hope Road Music, Ltd. and Zion Rootswear v. A.V.E.L.A., Inc</u>. (United States District Court, District of Nevada).
- <u>Pom Wonderful LLC v. Tropicana Products, Inc.</u> (United States District Court, Central District of California).
- <u>Schlesinger v. Ticketmaster</u> (Superior Court of the State of California, Los Angeles County).
- <u>Pom Wonderful LLC v. Welch Foods, Inc.</u> (United States District Court, Central District of California).
- <u>Scarlet Keshishzadeh and Lisa Archer v. Arthur J. Gallagher</u> (United States District Court, Southern District of California).
- <u>Pom Wonderful LLC v. The Coca Cola Company</u> (United States District Court, Central District of California).
- <u>Autodesk v. Dassault Systemes Solidworks Corporation</u> (United States District Court, Northern District of California).
- <u>National Envelope Corporation v. American Pad and Paper LLC</u> (United States District Court, Southern District of New York).

#### **IV. Publications**

A list of publications, publicly released technical reports, and conference papers/

presentations I have authored or coauthored during the past 10 years is included in Appendix A.

#### V. Expert Compensation

Field Research is performing this study on a time and materials basis. Because work in connection with this project is ongoing, I do not yet know the total project costs. The hourly rate that Field Research is charging for my time on this project in 2012 is \$550.

#### VI. Survey Design and Administration

Under my design, direction and supervision, Field Research conducted two telephone surveys with nationwide representative samples of individuals age 14 and older who have accessed or are likely to access a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events. The purpose of the first survey ("Field Survey I") was to determine the primary significance of the name or term "TIMELINES" when used in connection with a website or website feature. The purpose of the second survey ("Field Survey II") was to determine the primary significance of the name or term "TIMELINES" when used in connection with a website or website feature.

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Based on Field Research's instruction, Marketing Systems Group, Inc. (a firm in Horsham, Pennsylvania that specializes in developing samples for surveys) generated the telephone numbers for the two surveys using random-digit-dialing and its database of area codes and prefixes for landline and cellular telephones in the United States. Random-digit dialing was used to generate the landline and cellular telephone numbers for the sample to ensure that each of the following types of individuals would be included in the two surveys: (a) individuals who live in households with either listed or unlisted landline telephones, and (b) individuals who do not have a landline telephone or who receive all or most of their personal calls on a cellular telephone.

Two survey instruments (questionnaires) were developed for each survey (one for interviews conducted on landline telephones and one for interviews conducted on cellular telephones). The instruments for Field Survey I and for Field Survey II were identical, except that Field Survey I included a question regarding the primary significance of "TIMELINES" and Field Survey II included a question regarding the primary significance of "TIMELINES" and Field Survey II included a

Written Supervisor Instructions, Interviewer Instructions, and a set of Responses to General Questions also were developed for the two surveys. These materials were identical for Field Survey I and Field Survey II. The Responses to General Questions included background information about Field Research and provided responses for anticipated questions from potential survey respondents. (The instruments and other survey materials for Field Survey I and Field Survey II are included in Appendix B and Appendix E, respectively.)

Before interviewing began, Field Research's project staff reviewed each of the survey materials with the interviewing staff during training sessions for Field Survey I and Field Survey II. Interviewers for both surveys were monitored throughout data collection by interviewing supervisors to ensure that the interviews were conducted according to the written instructions (*i.e.*, the interviews were validated as they were conducted).

Computer programs were developed for each survey, so that the survey instruments would appear on a computer terminal and interviewers would be able to enter survey respondents' answers directly onto the computer (*i.e.*, the surveys were administered using computer-assisted telephone interviewing or CATI). Examples of how the questionnaires appeared on the computer (*i.e.*, sample CATI screens) are included in Appendix C for Field Survey I and in Appendix F for Field Survey II.

Because many individuals in the United States do not have a landline telephone or receive all or most of their personal calls on a cellular telephone, approximately half of the screening interviews to determine eligibility for Field Survey I and Field Survey II were conducted on landline telephones and approximately half were conducted on cellular telephones. Age and gender quotas were set for the landline and cellular telephone screening interviews based on U.S. Census data to ensure the sample of individuals reached and screened for eligibility for each survey was representative of individuals age 14 and older in the United States.

When a household was first contacted on a randomly selected landline telephone, the computer instructed the interviewer to ask for an individual in a scientifically selected gender/age group (*e.g.*, the female age 14 to 34 living in the household who will have the next birthday). If there was an individual in the scientifically selected gender/age group living in the household and the individual was not available, the interviewer determined the best time to call back and administer the survey. If there was no individual living in the household in the scientifically selected gender/age group, the computer instructed the interviewer to ask for a person in another scientifically selected gender/age group (*e.g.*, the male age 35 to 54 living in the household who will have the next birthday) until the quota for the gender/age group was full.

When a person was reached on a randomly selected cellular telephone, the interviewer first determined the respondent's age and gender. Individuals age 14 and older also were asked whether they received all or most of their personal telephone calls on the cellular telephone on which they were reached and, if so, the interviewer continued with the interview until the quota for a gender/age group was full.

The interviews for Field Survey I and Field Survey II were introduced in the following manner:

• "Hello, my name is \_\_\_\_\_\_and I'm calling from Field Research Corporation. We are conducting a short opinion survey. We are not selling anything, and individual responses are confidential."

At the beginning of the interview for each survey, the interviewer advised survey respondents that they were being monitored to ensure quality and courtesy, and then asked a series of questions to determine whether respondents were eligible for the survey. To be eligible for Field Survey I and Field Survey II, individuals age 14 and older had to have accessed one of the following types of websites during the past 3 months or say that they thought they would do so during the next 3 months: (a) a social networking website or (b) a website where you can record events and contribute descriptions, photos, videos and links related to events. Individuals who worked (or lived in a household in which someone worked) for an Internet company or in marketing research or advertising research were excluded from each survey because these individuals might have special knowledge.

The interviews for Field Survey I and Field Survey II began with the following explanation:

- "Now, I would like to ask you about your understanding of some names or terms used in connection with a website or website feature. For each one, I would like you to tell me whether you think it is a common or generic name or whether it is a brand name. A common or generic name refers to a name or term used to describe a type of website or website feature. A brand name refers to a name or term used to indicate the source of a website or website feature; that is a website or website feature from one company."
- "Here are some examples. A MOVIE RENTAL WEBSITE is a common or generic name for a type of website, whereas NETFLIX is a brand name for a movie rental website from one company. ONLINE BANKING is a common or generic name for a type of feature on financial websites, whereas PAYPAL is a brand name for an online account from one company."
- "Before I ask you about the following names or terms used in connection with a website or website feature, I would like to assure you that we are only interested in your opinions and beliefs. After I read a name or term, if you would like me to repeat it or to spell the name or term again, please let me know. If you have not heard of a name or term or if you don't know what it refers to, please say so."

Respondents for Field Survey I and Field Survey II then were asked whether "HOTMAIL" is a brand name or common name and whether "SHOPPING CART" is a brand name or common name.<sup>1,2</sup> I understand that "HOTMAIL" is a free email service from Microsoft, and "SHOPPING CART" is the generic designation for a website feature that allows shoppers to create a list of items to buy and then add and remove items from the list before making a purchase. Those survey respondents who correctly identified "HOTMAIL" as a brand name and "SHOPPING CART" as a common name were administered the remainder of the questionnaire.<sup>3,4</sup>

Respondents in Field Survey I who understood the difference between a brand name and common name were read a list of seven names or terms concerning websites and website features, including "TIMELINES," and six controls used to measure the meaningfulness of the data with respect to "TIMELINES."<sup>5</sup> Respondents in Field Survey II who understood the difference between a brand name and common name were read a list of seven names or terms concerning websites and website features, including "TIMELINE," and six controls used to measure the meaningfulness of the data with respect to "TIMELINE," and six controls used to measure the meaningfulness of the data with respect to "TIMELINE," and six controls used to measure the meaningfulness of the data with respect to "TIMELINE," and six controls used to measure the meaningfulness of the data with respect to "TIMELINE."<sup>6</sup>

The brand names and the common names (generic terms) used as controls were the same for Field Survey I and Field Survey II. The three brand names used as controls were the following: "MAPQUEST," "MYSPACE," and "STUBHUB." (I understand that "MAPQUEST" is a free online mapping service owned by AOL, Inc.; "MYSPACE" is a social networking service owned by Myspace LLC; and "STUBHUB" is an online marketplace owned by StubHub, Inc.) The three common names (generic terms) used as controls were the following: "LOGIN," "WISH LIST," and "HELP SCREEN," which are all used in connection with numerous websites. ("LOGIN" is a website feature that visitors use to identify oneself to a computer, usually by entering a user name and password; "WISH LIST" is a website feature that allows shoppers to create a list of items that they would like to

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buy some time in the future; and "HELP SCREEN" is a website feature that provides advice about how to perform a task or use a website.)

The order in which the control names or terms were read was randomized across survey respondents, and then the question pertaining to "TIMELINES" (Field Survey I) or the question pertaining to "TIMELINE" (Field Survey II) was asked. After each name or term was read and spelled, the survey respondent was asked whether it was a brand name or common name.<sup>7</sup>

The telephone interviews for Field Survey I were conducted by 23 professionally trained interviewers between October 3 and October 15, 2012, and the telephone interviews for Field Survey II were conducted by 24 professionally trained interviewers between October 5 and October 15, 2012. <sup>8</sup> The interviews for Field Survey I and Field Survey II were conducted from Field Research's interviewing facilities in San Diego, California. The interviews for both surveys were double-blind: neither the interviewers nor the survey respondents were told the name of the sponsors of the survey or that the survey was being conducted in connection with litigation.

Randomly generated numbers for landline telephones were dialed multiple times for the following purposes: (a) to determine whether a landline telephone number was associated with a household; (b) to identify and reach a scientifically selected individual in the household; and (c) to determine whether the scientifically selected individual in the household was eligible for the survey (*e.g.*, whether he/she had accessed one of the relevant types of websites in the past 3 months or was likely to do so in the next 3 months and whether he/she understood the difference between a brand name and a common name/generic term) and, if so, to complete an interview.<sup>9,10</sup>

Randomly generated numbers for cellular telephones were dialed multiple times for the following purposes: (a) to determine whether it was a cellular telephone associated with an individual; (b) to determine whether the individual associated with the cellular telephone received all or most of his/her personal calls on that cellular telephone; and (c) to determine whether the

individual met the other eligibility criteria for the survey (*e.g.*, whether he/she had accessed one of the relevant types of websites in the past 3 months or was likely to do so in the next 3 months and whether he/she understood the difference between a brand name and a common name/generic term) and, if so, to complete an interview.<sup>11,12</sup>

For Field Survey I, 590 randomly selected individuals age 14 and older were screened for eligibility and, of these, 241 were determined eligible and completed an interview. For Field Survey II, 589 randomly selected individuals age 14 and older were screened for eligibility and, of these, 238 were determined eligible and completed an interview.<sup>13,14</sup>

#### VII. Sample Characteristics and Representativeness

Table 1 compares the age and gender distributions for the following three groups: (a) individuals age 14 or older in the U.S. population, (b) individuals who were screened for eligibility for Field Survey I, and (c) individuals who were screened for eligibility for Field Survey II. As shown in Table 1, the gender and age distributions for the three groups are virtually identical.

Table 1 Age and Gender Distributions for Individuals Age 14 or Older in the U.S. Population, and for Individuals Screened for Eligibility for Field Survey I and Field Survey II					
U.S. Individuals Indiv Population Age Screened for Scree <u>14 or Older</u> ^ <u>Field Survey I</u> Field S					
		(n = 590)	(n = 589 )		
Gender					
Male	48%	49%	49%		
Female	52	51	51		
Age					
14 to 34	35%	34%	35%		
35 to 54	33	33	33		
55 and older	32	33	32		

^ Source: U.S. Census Bureau (<u>www.census.gov</u>).

Table 2 compares the age and gender distributions for the following three groups: (a) individuals age 14 or older in the U.S. population, (b) individuals who were determined eligible and

completed interviews for Field Survey I, and (c) individuals who were determined eligible and completed interviews for Field Survey II. As shown in Table 2, the samples of individuals who qualified for Field Survey I and for Field Survey II include a smaller percentage of individuals age 55 and older, relative to the U.S. population. This is because individuals age 55 and older were less apt to be past or potential users of a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events.

Table 2 Age and Gender Distributions for Individuals Age 14 or Older in the U.S. Population, and for Eligible Individuals Who Completed Interviews for Field Survey I and Field Survey II						
U.S. Eligible Eligible Population Age Field Survey I Field Sur <u>14 or Older</u> A <u>Respondents</u> <u>Respondents</u>						
		(n=241)	(n = 238)			
Gender						
Male	48%	45%	47%			
Female	52	55	53			
Age						
14 to 34	35%	48%	49%			
35 to 54	33	37	35			
55 and older	32	15	16			

^ Source: U.S. Census Bureau (<u>www.census.gov</u>).

Table 3 compares the geographic distributions for the following three groups: (a) individuals age 14 or older in the U.S. population, (b) individuals who were screened for eligibility for Field Survey I, and (c) individuals who were screened for eligibility for Field Survey II. As shown in Table 3, the geographic distributions for the three groups are virtually identical.

Table 3         Geographic Distributions for Individuals Age 14 or Older in the U.S. Population,         and for Individuals Screened for Eligibility for Field Survey I and Field Survey II					
U.S. Individuals Indiv Population Age Screened for Screened for <u>14 or Older</u> ^ <u>Field Survey I</u> <u>Field</u>					
		(n = 590)	(n = 589 )		
Region					
Northeast	18%	18%	18%		
Midwest	22	22	21		
South	37	37	38		
West	23	23	23		

*Source: U.S. Census Bureau (<u>www.census.gov</u>).* 

Table 4 compares the geographic distributions for the following three groups: (a) individuals age 14 or older in the U.S. population, (b) individuals who were determined eligible and completed interviews for Field Survey I, and (c) individuals who were determined eligible and completed interviews for Field Survey II. As shown in Table 4, the geographic distributions for the three groups are virtually identical.

Table 4 Geographic Distributions for Individuals Age 14 or Older in the U.S. Population, and for Eligible Individuals Who Completed Interviews for Field Survey I and Field Survey II					
U.S. Eligible Eligible Population Age <u>14 or Older</u> <sup>^</sup> Respondents Respondents					
		(n = 241 )	(n = 238)		
Region					
Northeast	18%	18%	19%		
Midwest	22	23	22		
South	37	35	35		
West	23	24	24		

^ Source: U.S. Census Bureau (<u>www.census.gov</u>).

To qualify for Field Survey I and for Field Survey II, individuals age 14 and older had to have accessed one of the following types of websites in the past 3 months or say that they thought they would do so in the next 3 months: a social networking website and/or a website where you can record events and contribute descriptions, photos and links related to events. As shown in Table 5,

approximately 94% of respondents for Field Survey I and 92% for Field Survey II said they had accessed a social networking website during the past 3 months or they thought they would do so during the next 3 months. The majority of respondents for Field Survey I (71%) and for Field Survey II (71%) said they had accessed a website where you can record events and contribute descriptions, photos and links related to events during the past 3 months or they thought they would do so during the next 3 months.

Table 5 Extent to Which Respondents in Field Survey I and Field Survey II Have Accessed Or Will Access Various Types of Websites*				
Field Survey I Respondents $(n = 241)$ Field Resp $(n$				
Accessed this type of website in the past 3 months or Will access this type of website in the next 3 months				
A social networking website	94%	92%		
A website where you can record events and contribute descriptions, photos, videos and links related to events	71	71		

\* Based on responses to Questions S2c/d and S3c/d.

Field Survey I and Field Survey II were conducted according to accepted survey standards, and based on the overall design and execution of the surveys they provide representative information regarding the primary significance of "TIMELINES" and "TIMELINE" when used in connection with a website or website feature.<sup>15</sup>

#### **VIII. Survey Results**

This section summarizes the findings from Field Survey I and Field Survey II. Appendix D and Appendix G include the underlying data tables (computer printouts) for the analyses in this report based on Field Survey I and Field Survey II, respectively.

#### A. Field Survey I ("Timelines")

Field Survey I found that the primary significance of "TIMELINES" when used in connection with a website or website feature is as a common name (generic term) and not a brand name. As shown in Table 6, 68% of respondents in Field Survey I thought "TIMELINES" was a common name and 24% thought it was a brand name. Less than 1% thought "TIMELINES" was both a common name and a brand name, and 8% had not heard of or did not know whether "TIMELINES" was a brand name or common name.

Table 6 Primary Significance of "TIMELINES" Among All Respondents in Field Survey I			
(n=241)			
Common name	68%		
Brand name	24		
Both	<1		
Have not heard of it/Don't know	8		

In all, 92% (222 of the 241 respondents in Field Survey I) had heard of the name or term "TIMELINES" and expressed an opinion as to whether it was a brand name or a common name. Table 7 shows the primary significance of "TIMELINES" to the 222 respondents in Field Survey I who had an opinion. As shown in Table 7, among those who had an opinion, 74% of respondents in Field Survey I thought "TIMELINES" was a common name.

Table 7         Primary Significance of "TIMELINES"         Among Respondents in Field Survey I Who Had an Opinion		
	(n = 222)	
Common name	74%	
Brand name	26	
Both	<1	

Table 8 shows the percentage of Field Survey I respondents in various subgroups who thought that "TIMELINES" was a common name (generic term). As shown in Table 8, regardless of age, gender, or whether the respondent was a past or potential user of a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events, a majority of respondents in Field Survey I thought "TIMELINES" was a common name. For example, 68% of males and 68% of females thought "TIMELINES" was a common name. With respect to age, 70% of 14 to 34 year-olds and 66% of individuals age 35 or older thought "TIMELINES" was a common name. Approximately 70% of respondents in Field Survey I who were past or potential users of a social networking website, and approximately 72% who were past or potential users of a website where you can record events and contribute descriptions, photos, videos and links related to events thought "TIMELINES" was a common name.

Table 8 Percentage Who Thought "TIMELINES" Was a Common Name (Generic Term) for Various Subgroups, Among All Respondents in Field Survey I			
<b>Total</b> $(n = 241)$	68%		
Gender			
Males ( <i>n</i> = 108)	68%		
Females ( $n = 133$ )	68		
Age			
14 to 34 ( <i>n</i> = 117)	70%		
35 or older ( $n = 124$ )	66		
Type of Website Accessed in the Past 3 Months or Will Access in the Next 3 Months			
A social networking website $(n = 227)$	70%		
A website where you can record events and contribute descriptions, photos, videos and links related to events $(n = 172)$	72		

Table 9 shows the percentage of respondents in Field Survey I who thought "TIMELINES" was a common name (generic term) for various subgroups, among those who expressed an opinion. As shown in Table 9, regardless of age, gender, or whether the respondent was a past or potential user of a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events, the majority of respondents in Field Survey I who expressed an opinion thought "TIMELINES" was a common name. For example, among those who expressed an opinion, 72% of males and 76% of females thought "TIMELINES" was a common name. Among those who expressed an opinion, 72% of 14 to 34 year-olds and 76% of individuals age 35 or older thought "TIMELINES" was a common name.

Table 9 Percentage Who Thought "TIMELINES" Was a Common Name (Generic Term) for Various Subgroups, Among Respondents in Field Survey I Who Expressed an Opinion			
<b>Total</b> ( <i>n</i> = 222)	74%		
Gender			
Males (n = 102)	72%		
Females ( $n = 120$ )	76		
Age			
14 to 34 ( <i>n</i> = 114)	72%		
35 or older ( <i>n</i> = 108)	76		
Type of Website Accessed in the Past 3 Months or Will Access in the Next 3 Months			
A social networking website $(n = 211)$	75%		
A website where you can record events and contribute descriptions, photos, videos and links related to events ( $n = 163$ )	76		

As indicated, six control names or terms were included in Field Survey I to measure the meaningfulness of the data with respect to "TIMELINES." A majority of the respondents in Field Survey I correctly identified the controls "LOGIN" (92%), "WISH LIST" (79%) and "HELP SCREEN" (75%) as common names, and "STUBHUB" (72%), "MYSPACE" (96%), and "MAPQUEST" (96%) as brand names. These findings demonstrate that respondents in Field Survey I were familiar with various names concerning websites and website features and that they understood the difference between a brand name and a common name (generic term). (These results are shown in Table 10.)

Table 10         Primary Significance of Various Names or Terms Concerning Websites and Website Features, Among All Respondents in Field Survey I							
	LOGIN	WISH LIST	HELP SCREEN	TIMELINES	STUBHUB	MYSPACE	MAPQUEST
	(n = 241)	(n = 241)	(n = 241)	(n=241)	(n=241)	(n = 241)	(n = 241)
Common name	92%	79%	75%	68%	8%	4%	4%
Brand name	5	13	13	24	72	96	96
Both	0	<1	<1	<1	0	0	0
Haven't heard of it/ Don't know	3	7	12	8	20	0	<1

Table 11 shows the results for each name or term among respondents in Field Survey I who had an opinion. As shown in Table 11, among those who had an opinion, a majority of the respondents in Field Survey I correctly identified the controls "LOGIN" (94%), "WISH LIST" (86%) and "HELP SCREEN" (84%) as common names, and "STUBHUB" (90%), "MYSPACE" (96%), and "MAPQUEST" (96%) as brand names. Once again, these findings demonstrate that respondents in Field Survey I understood the difference between a brand name and a common name (generic term).

Table 11 Primary Significance of Various Names or Terms Concerning Websites and Website Features, Among Respondents in Field Survey I Who Expressed an Opinion									
	LOGIN	WISH LIST	HELP SCREEN	TIMELINES	STUBHUB	MYSPACE	MAPQUEST		
	(n=234)	(n = 223)	(n=213)	(n = 222)	(n = 193)	(n=241)	(n = 240)		
Common name	94%	86%	84%	74%	10%	4%	4%		
Brand name	6	14	15	26	90	96	96		
Both	0	<1	<1	<1	0	0	0		

#### **B. Field Survey II ("Timeline")**

Field Survey II found that the primary significance of "TIMELINE" when used in connection with a website or website feature is as a common name (generic term) and not a brand name. As shown in Table 12, 69% of respondents in Field Survey II thought "TIMELINE" was a common name, whereas only 24% thought "TIMELINE" was a brand name. Approximately 7% of respondents in

Field Survey II had not heard of or did not know whether "TIMELINE" was a brand name or a common name.

Table 12           Primary Significance of "TIMELINE" Among All Respondents in Field Survey II				
	(n = 238)			
Common name	69%			
Brand name	24			
Both	0			
Have not heard of it/Don't know	7			

In all, 93% (221 of the 238 respondents in Field Survey II) had heard of the name or term "TIMELINE" and expressed an opinion as to whether it was a brand name or a common name. Table 13 shows the primary significance of "TIMELINE" to the 221 respondents in Field Survey II who had an opinion. As shown in Table 13, among those who had an opinion, 74% of respondents in Field Survey II thought "TIMELINE" was a common name.

Table 13         Primary Significance of "TIMELINE"         Among Respondents in Field Survey II Who Had an Opinion	
	(n = 221)
Common name	74%
Brand name	26
Both	0

Table 14 shows the percentage of Field Survey II respondents in various subgroups who thought that "TIMELINE" was a common name (generic term). As shown in Table 14, regardless of age, gender, or whether the respondent was a past or potential user of a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events, a majority of respondents in Field Survey II thought "TIMELINE" was a common name. For example, 58% of males and 78% of females thought "TIMELINE" was a common name. With respect

to age, 64% of 14 to 34 year-olds and 73% of individuals age 35 or older thought "TIMELINE" was a common name. Approximately 69% of respondents in Field Survey II who were past or potential users of a social networking website, and approximately 70% who were past or potential users of a website where you can record events and contribute descriptions, photos, videos and links related to events thought "TIMELINE" was a common name.

Table 14 Percentage Who Thought "דואבוואב" Was a Common Name (Generic Term) for Various Subgroups Among All Respondents in Field Survey II				
<b>Total</b> $(n = 238)$	69%			
Gender				
Males (n = 113)	58%			
Females ( $n = 125$ )	78			
Age				
14 to 34 (n = 116)	64%			
35 or older ( <i>n</i> = 122)	73			
Type of Website Accessed in the Past 3 Months or Will Access in the Next 3 Months				
A social networking website $(n = 218)$	69%			
A website where you can record events and contribute descriptions, photos, videos and links related to events ( $n = 170$ )	70			

Table 15 shows the percentage of respondents in Field Survey II who thought "TIMELINE" was a common name (generic term) for various subgroups, among those who expressed an opinion. As shown in Table 15, regardless of age, gender, or whether the respondent was a past or potential user of a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events, the majority of respondents in Field Survey II who expressed an opinion thought "TIMELINE" was a common name. For example, among those who expressed an opinion, 64% of males and 82% of females thought "TIMELINE" was a common name. Among those who expressed an opinion, 67% of 14 to 34 year-olds and 80% of individuals age 35 or older thought "TIMELINE" was a common name.

Table 15 Percentage Who Thought "TIMELINE" Was a Common Name (Generic Term) for Various Subgroups, Among Respondents in Field Survey II Who Expressed an Opinion			
<b>Total</b> $(n = 221)$	74%		
Gender			
Males (n = 103)	64%		
Females $(n = 118)$	82		
Age			
14 to 34 ( <i>n</i> = 110)	67%		
35 or older $(n = 111)$	80		
Type of Website Accessed in the Past 3 Months or Will Access in the Next 3 Months			
A social networking website $(n = 204)$	74%		
A website where you can record events and contribute descriptions, photos, videos and links related to events ( $n = 159$ )	75		

As indicated, six control names or terms were included in Field Survey II to measure the meaningfulness of the data with respect to "TIMELINE." A majority of the respondents in Field Survey II correctly identified the controls "LOGIN" (95%), "WISH LIST" (85%) and "HELP SCREEN" (85%) as common names, and "STUBHUB" (69%), "MYSPACE" (95%), and "MAPQUEST" (98%) as brand names. These findings demonstrate that respondents in Field Survey II were familiar with various names concerning websites and website features and that they understood the difference between a brand name and a common name (generic term). (These results are shown in Table 16.)

Table 16 Primary Significance of Various Names or Terms Concerning Websites and Website Features, Among All Respondents in Field Survey II							
	LOGIN	WISH LIST	HELP SCREEN	TIMELINE	STUBHUB	MYSPACE	MAPQUEST
	(n = 238)	(n = 238)	(n = 238)	(n = 238)	(n=238)	(n = 238)	(n = 238)
Common name	95%	85%	85%	69%	5%	5%	2%
Brand name	4	9	6	24	69	95	98
Both	0	0	0	0	0	0	0
Haven't heard of it/ Don't know	1	6	9	7	26	0	0

Table 17 shows the results for each name or term among respondents in Field Survey II who had an opinion. As shown in Table 17, among those who had an opinion, a majority of the respondents in Field Survey II correctly identified the controls "LOGIN" (96%), "HELP SCREEN" (94%), and "WISH LIST" (91%) as common names, and "STUBHUB" (93%), "MYSPACE" (95%), and "MAPQUEST" (98%) as brand names. Once again, these findings demonstrate that respondents in Field Survey II understood the difference between a brand name and a common name (generic term).

Table 17 Primary Significance of Various Names or Terms Concerning Websites and Website Features, Among Respondents in Field Survey II Who Expressed an Opinion							
	LOGIN	HELP SCREEN	WISH LIST	TIMELINE	STUBHUB	MYSPACE	MAPQUEST
	(n = 235)	(n=216)	(n = 223)	(n = 221)	(n = 177)	(n = 238)	(n = 238)
Common name	96%	94%	91%	74%	7%	5%	2%
Brand name	4	6	9	26	93	95	98
Both	0	0	0	0	0	0	0

# **IX.** Conclusions

Field Survey I and Field Survey II were conducted according to accepted survey standards, and based on their overall design and execution, the surveys provide representative information regarding the primary significance of "TIMELINES" and "TIMELINE" when used in connection with a website or website feature.

Field Survey I found that the primary significance of "TIMELINES" to past and potential users of the parties' websites is as a common name (generic term) when used in connection with a website or website feature. Specifically, 68% of the 241 respondents in Field Survey I thought "TIMELINES" was a common name, and 24% thought "TIMELINES" was a brand name. Less than 1% thought "TIMELINES" was both a common name and a brand name, and 8% had not heard of or did not know whether "TIMELINES" was a brand name or a common name. In all, 92% (222 of the 241 respondents

in Field Survey I) had heard of the name or term "TIMELINES" and expressed an opinion as to whether it was a brand name or a common name. Among the 222 respondents in Field Survey I who had an opinion, 74% thought that "TIMELINES" was a common name.

Field Survey II found that the primary significance of "TIMELINE" to past and potential users of the parties' websites is as a common name (generic term) when used in connection with a website or website feature. Specifically, 69% of the 238 respondents in Field Survey II thought "TIMELINE" was a common name. Approximately 24% thought "TIMELINE" was a brand name, and 7% had not heard of or did not know whether "TIMELINE" was a brand name or a common name. In all, 93% (221 of the 238 respondents in Field Survey II) had heard of the name or term "TIMELINE" and expressed an opinion as to whether it was a brand name or a common name. Among the 221 respondents in Field Survey II who had an opinion, 74% thought that "TIMELINE" was a common name.

It is my opinion, based on my analysis of Field Survey I, my professional experience, and my education, that Field Survey I strongly supports the conclusion that "TIMELINES" is a generic term and does not have trademark significance when used in connection with a website or website feature. Further, it is my opinion, based on my analysis of Field Survey II, my professional experience, and my education, that Field Survey II strongly supports the conclusion that "TIMELINE" is a generic term and does not have trademark significance when used in connection with a website or website feature.

I declare under penalty of perjury under the laws of the United States that the foregoing is true and correct.

Executed this 23rd day of October 2012 at San Francisco, California.

leborah Ja

E. Deborah Jay, Ph.D.

# **ENDNOTES**

- 1 The order of the questions pertaining to "HOTMAIL" and "SHOPPING CART" was rotated across respondents for Field Survey I and Field Survey II (*i.e.*, approximately half the respondents in each survey were asked about "HOTMAIL" first and approximately half the respondents were asked about "SHOPPING CART" first).
- 2 The order of the response categories for the questions pertaining to "HOTMAIL" and "SHOPPING CART" also was rotated across respondents for Field Survey I and Field Survey II. For example, approximately half the respondents for each survey were asked whether each of these names or terms was a "brand name or common name," and approximately half the respondents were asked whether each of these names or terms was a "common name or brand name."
- 3 Of the 590 individuals screened for eligibility for Field Survey I, 320 respondents were past or potential users of a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events. These respondents were asked the questions pertaining to "HOTMAIL" and "SHOPPING CART." Of the 320 respondents for Field Survey I who were asked these questions, 88% correctly understood that "HOTMAIL" was a "brand name" and 84% correctly understood that "SHOPPING CART" was a "common name."
- 4 Of the 589 individuals screened for eligibility for Field Survey II, 320 respondents were past or potential users of a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events. These respondents were asked the questions pertaining to "HOTMAIL" and "SHOPPING CART." Of the 320 respondents for Field Survey II who were asked these questions, 85% correctly understood that "HOTMAIL" was a "brand name" and 88% correctly understood that "SHOPPING CART" was a "common name."
- 5 The question pertaining to "TIMELINES" was worded as follows for approximately half the respondents in Field Survey I: "Do you think TIMELINES, which is spelled 'T-I-M-E-L-I-N-E-S,' is a brand name or common name?" It was worded as follows for the other half of the respondents in Field Survey I: "Do you think TIMELINES, which is spelled 'T-I-M-E-L-I-N-E-S,' is a common name or brand name?"
- 6 The question pertaining to "TIMELINE" was worded as follows for approximately half the respondents in Field Survey II: "Do you think TIMELINE, which is spelled 'T-I-M-E-L-I-N-E,' is a brand name or common name?" It was worded as follows for the other half of the respondents in Field Survey II: "Do you think TIMELINE, which is spelled 'T-I-M-E-L-I-N-E,' is a common name or brand name?"
- 7 The order in which the response categories were read also was randomized across respondents for Field Survey I and Field Survey II. For approximately half the survey respondents in each survey, the question wording was as follows: "Do you think (NAME), which is spelled..., is a brand name or common name?" It was worded as follows for the

other half of the respondents for each survey: "Do you think (NAME), which is spelled..., is a common name or brand name?"

When a survey respondent finished answering a question, Field Research's interviewers recorded the survey respondent's answer on a computer by selecting one of the following five response categories: brand name, common name, other (SPECIFY), haven't heard/don't know, and refused. The "other (SPECIFY)" category was provided so that interviewers could record the verbatim response for answers that did not match one of the other response categories.

- 8 A pretest for Field Survey I was conducted with twelve individuals on October 2, 2012. The questionnaire for the pretest was identical to the questionnaire used for Field Survey I, except for one of the brand names in the questionnaire. In the pretest questionnaire, respondents were asked whether "OPENTABLE" was a brand name or common name. In the final questionnaire, "HOTMAIL" was substituted for "OPENTABLE" because "OPENTABLE" provides restaurant reservations in a limited number of cities in the United States, whereas "HOTMAIL" is available to persons throughout the United States. Of the twelve pretest respondents, ten (84%) thought "TIMELINES" was a common name. One pretest respondent (8%) thought "TIMELINES" was a brand name, and one pretest respondent (8%) had not heard of or did not know whether "TIMELINES" was a brand name or a common name. The pretest data were not included in the survey analyses. However, had the pretest data been included in the survey analyses, the survey results would have been virtually identical. It was not necessary to conduct a pretest for Field Survey II because the questionnaire and survey procedures for Field Survey II were the same as for Field Survey I except respondents were asked about "TIMELINE" instead of "TIMELINES."
- 9 In all, 9,758 randomly generated landline telephone numbers were dialed for Field Survey I. Of the randomly generated landline telephone numbers, 4,192 were not usable for the following reasons: the telephone number was for a fax machine, pager/answering service, business or other non-household or the telephone number was disconnected or changed. In another 3,331 instances, the telephone number was never answered despite multiple dialing attempts.

In 2,235 instances a household was reached. In 1,714 of the households reached, there was no individual in the scientifically selected gender/age group or the scientifically selected individual was not identified. The 1,714 breaks down, as follows: in 158 instances there was no individual in the scientifically selected gender/age group living in the household; in 249 instances a knowledgeable individual in the household was never reached despite multiple attempts to do so; in 1,220 instances, someone in the household refused before the scientifically selected individual was identified; and in 87 instances the scientifically selected individual was not identified for miscellaneous other reasons (*e.g.*, due to a language or other communication barrier).

Of the 521 scientifically selected individuals who were identified, 397 were reached. Of these, 111 individuals were not screened for eligibility when they were reached (a) because they wanted to be interviewed at another time and we were unable to reach them again despite multiple attempts to do so (41 individuals) or (b) because they refused to answer the screening questions when they were reached (70 individuals).

In all, 286 randomly selected individuals in households with landline telephones were screened to determine (a) whether anyone in their household worked for an Internet company or in marketing or advertising research; (b) whether they had accessed a social networking website during the past 3 months or thought they would do so during the next 3 months; (c) whether they had accessed a website where you can record events and contribute descriptions, photos, videos and links related to events during the past 3 months or thought they would do so during the next 3 months or thought they would do so during the next 3 months; and (d) whether they understood the difference between a brand name and a common name (generic term).

To be eligible, an individual (a) could not live in a household in which someone worked for an Internet company or in marketing or advertising research; (b) the individual had to indicate that he/she had accessed a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events during the past 3 months and/or think that he/she would do so in the next 3 months; and (c) the individual had to identify "HOTMAIL" as a brand name and "SHOPPING CART" as a common name. Of the 286 individuals reached on landline telephones who were screened for eligibility for Field Survey I, 104 qualified for Field Survey I and completed an interview.

10 In all, 9,331 randomly generated landline telephone numbers were dialed for Field Survey II. Of the randomly generated landline telephone numbers, 3,804 were not usable for the following reasons: the telephone number was for a fax machine, pager/answering service, business or other non-household or the telephone number was disconnected or changed. In another 3,427 instances, the telephone number was never answered despite multiple dialing attempts.

In 2,100 instances a household was reached. In 1,604 of the households reached, there was no individual in the scientifically selected gender/age group or the scientifically selected individual was not identified. The 1,604 breaks down, as follows: in 166 instances there was no individual in the scientifically selected gender/age group living in the household; in 313 instances a knowledgeable individual in the household was never reached despite multiple attempts to do so; in 1,038 instances, someone in the household refused before the scientifically selected individual was identified; and in 87 instances the scientifically selected individual was not identified for miscellaneous other reasons (*e.g.*, due to a language or other communication barrier).

Of the 496 scientifically selected individuals who were identified, 349 were reached. Of these, 66 individuals were not screened for eligibility when they were reached (a) because they wanted to be interviewed at another time and we were unable to reach them again despite multiple attempts to do so (30 individuals) or (b) because they refused to answer the screening questions when they were reached (36 individuals).

In all, 283 randomly selected individuals in households with landline telephones were screened to determine (a) whether anyone in their household worked for an Internet company or in marketing or advertising research; (b) whether they had accessed a social networking website during the past 3 months or thought they would do so during the next 3 months; (c) whether they had accessed a website where you can record events and contribute descriptions, photos, videos and links related to events during the past 3 months or thought they would do so during the next 3 months or thought they would do so during the next 3 months; and (d) whether they understood the difference between a brand name and a common name (generic term).

To be eligible, an individual (a) could not live in a household in which someone worked for an Internet company or in marketing or advertising research; (b) the individual had to indicate that he/she had accessed a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events during the past 3 months and/or think that he/she would do so in the next 3 months; and (c) the individual had to identify "HOTMAIL" as a brand name and "SHOPPING CART" as a common name. Of the 283 individuals reached on landline telephones who were screened for eligibility for Field Survey II, 101 qualified for Field Survey II and completed an interview.

11 In all, 10,512 randomly generated cellular telephone numbers were dialed for Field Survey I. Of the randomly generated cellular telephone numbers, 3,302 were not usable for the following reasons: the telephone number was for a fax machine, pager/answering service, business or the telephone number was disconnected or changed. In another 3,877 instances, the telephone number was never answered despite multiple dialing attempts.

In 3,333 instances a person was reached on a cellular telephone. Of these, 226 were ineligible for the survey (a) because the person who was reached was under age 14 or in an age/gender quota group that was full (127 persons) or (b) because the person did not receive all or most of his/her personal calls on the cellular telephone on which he/she was reached (and, therefore, was ineligible to be interviewed on a cellular telephone) (99 persons). In another 2,737 instances we were unable to determine whether the person reached on the cellular telephone was eligible (a) because the person was not able to answer the questions concerning his/her age, gender, and cellular telephone use when he/she was reached (*e.g.*, because the person was driving or otherwise occupied) and we were unable to reach this person again despite multiple attempts to do so (501 persons); (b) because the person refused to answer the questions concerning his/her age, gender, and cellular telephone use when he/she was reached (*e.g.*, there was reached (2,038 persons); or (c) because of miscellaneous other reasons (*e.g.*, there was a language or other communication barrier) (198 persons).

In 370 instances the randomly selected cellular telephone was associated with an individual age 14 and older who received all or most of his/her personal calls on that cellular telephone. Of these, 66 individuals were not screened for eligibility when they were reached (a) because they wanted to be interviewed at another time and we were unable to reach them again despite multiple attempts to do so (32 persons) or (b) because they refused to answer the screening questions (34 persons).

In all, 304 randomly selected individuals on cellular telephones were screened to determine (a) whether anyone in their household worked for an Internet company or in marketing or advertising research; (b) whether they had accessed a social networking website during the past 3 months or thought they would do so during the next 3 months; (c) whether they had accessed a website where you can record events and contribute descriptions, photos, videos and links related to events during the past 3 months or thought they understood the difference between a brand name and a common name (generic term).

To be eligible, an individual (a) could not live in a household in which someone worked for an Internet company or in marketing or advertising research; (b) the individual had to indicate that he/she had accessed a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events during the past 3 months and/or think that he/she would do so in the next 3 months; and (c) the individual had to identify "HOTMAIL" as a brand name and "SHOPPING CART" as a common name. Of the 304 individuals reached on a cellular telephone who were screened for eligibility for Field Survey I, 137 qualified for Field Survey I and completed an interview.

12 In all, 10,947 randomly generated cellular telephone numbers were dialed for Field Survey II. Of the randomly generated cellular telephone numbers, 3,206 were not usable for the following reasons: the telephone number was for a fax machine, pager/answering service, business or the telephone number was disconnected or changed. In another 4,103 instances, the telephone number was never answered despite multiple dialing attempts.

In 3,638 instances a person was reached on a cellular telephone. Of these, 240 were ineligible for the survey (a) because the person who was reached was under age 14 or in an age/gender quota group that was full (124 persons) or (b) because the person did not receive all or most of his/her personal calls on the cellular telephone on which he/she was reached (and, therefore, was ineligible to be interviewed on a cellular telephone) (116 persons). In another 3,020 instances we were unable to determine whether the person reached on the cellular telephone was eligible (a) because the person was not able to answer the questions concerning his/her age, gender, and cellular telephone use when he/she was reached (*e.g.*, because the person was driving or otherwise occupied) and we were unable to reach this person again despite multiple attempts to do so (543 persons); (b) because the person refused to answer the questions concerning his/her age, gender, and cellular telephone use when he/she was reached (*e.g.*, there was reached (2,312 persons); or (c) because of miscellaneous other reasons (*e.g.*, there was a language or other communication barrier) (165 persons).

In 378 instances the randomly selected cellular telephone was associated with an individual age 14 and older who received all or most of his/her personal calls on that cellular telephone. Of these, 72 individuals were not screened for eligibility when they were reached (a) because they wanted to be interviewed at another time and we were unable to reach them again despite multiple attempts to do so (44 persons) or (b) because they refused to answer the screening questions (28 persons).

In all, 306 randomly selected individuals on cellular telephones were screened to determine (a) whether anyone in their household worked for an Internet company or in marketing or advertising research; (b) whether they had accessed a social networking website during the past 3 months or thought they would do so during the next 3 months; (c) whether they had accessed a website where you can record events and contribute descriptions, photos, videos and links related to events during the past 3 months or thought they understood the difference between a brand name and a common name (generic term).

To be eligible, an individual (a) could not live in a household in which someone worked for an Internet company or in marketing or advertising research; (b) the individual had to indicate that he/she had accessed a social networking website or a website where you can record events and contribute descriptions, photos, videos and links related to events during the past 3 months and/or think that he/she would do so in the next 3 months; and (c) the individual had to identify "HOTMAIL" as a brand name and "SHOPPING CART" as a common name. Of the 306 individuals reached on a cellular telephone who were screened for eligibility for Field Survey II, 137 qualified for Field Survey II and completed an interview.

- 13 Randomly generated telephone numbers were dialed up to 6 times in order to reach an eligible individual and complete an interview for each survey.
- 14 Of the 241 eligible individuals who completed an interview for Field Survey I, 104 individuals were interviewed on a landline telephone and 137 on a cellular telephone. Of the 238 eligible individuals who completed an interview for Field Survey II, 101 individuals were interviewed on a landline telephone and 137 on a cellular telephone.
- 15 Analyses based on the overall sample of 241 completed interviews for Field Survey I have a maximum sampling error of approximately ±6 percentage points at the 95% confidence level, and analyses based on the overall sample of 238 completed interviews for Field Survey II also have a maximum sampling error of approximately ±6 percentage points at the 95% confidence level.

The maximum sampling error is based on percentages around 50%; percentages at either end of the distribution (*i.e.*, very small or very large percentages) have a smaller sampling error. Because sampling error is inversely correlated with sample size, percentages based on subgroups will have a larger margin of error. While there are other potential sources of error in surveys besides sampling error, the overall design and execution of the survey minimized the potential for other sources of error.

# **Appendix A**

E. Deborah Jay, Ph.D. Publicly Released Technical Reports, Conference Papers/Presentations, and Publications Since 2002 (Author or Co-author)

# Appendix A

# E. Deborah Jay, Ph.D. Publicly Released Technical Reports, Conference Papers/Presentations, and Publications Since 2002 (Author or Co-author)

Author or coauthor of numerous proprietary reports.

- Genericness Surveys in Trademark Disputes: Under the Gavel. In <u>Trademark and Deceptive</u> <u>Advertising Surveys: Law, Science, and Design</u>, edited by Shari Seidman Diamond and Jerre B. Swann. (Chicago, IL: American Bar Association, 2012).
- "He Who Steals My Good Name: The Use of Survey Evidence in Intellectual Property Cases." Presentation at the New York City Bar Association Trademark and Copyright Committee. (New York, December 2011).
- "Using Surveys to Assess Damages in Intellectual Property Disputes." Presentation at the 2010 IP Damages Institute sponsored by the CalCPA Education Foundation. (Los Angeles, November 2010).
- "Wine, Women & Song: The Use of Survey Evidence in the Gallo, Princess Diana and Napster Cases." Presentation at The State Bar of California 35<sup>th</sup> Annual Intellectual Property Institute. (Napa, October 2010).
- "Asked and Answered: Surveys in Trademark and Other Intellectual Property Disputes." Presentation at the Florida Bar Intellectual Property Law Symposium. (Tampa, March 2010.)
- "Surveys as Scientific Evidence: Anatomy of a Survey in Court." Presentation for the Marketing Research Council. (New York, March 2010.)
- "Genericness Surveys in Trademark Disputes: Evolution of Species." 99 <u>Trademark Reporter</u>. 1118 (2009).
- "Survey Evidence in Trademark and Other Intellectual Property Disputes." Presentation for a seminar and roundtable hosted by Graham and Dunn for the International Trademark Association. (Seattle, January 2009.)
- "Litigation Surveys." In <u>Encyclopedia of Survey Research Methods</u>, edited by Paul J. Lavrakas. Volume 1. (Thousand Oaks, CA: Sage Publications, 2008.)
- "Wine, Women and Song: Use of Survey Evidence in the Gallo, Princess Diana, and Napster Cases." Presentation to the San Francisco Intellectual Property Law Association. (San Francisco, December 2006.)

- "Improving the Representativeness of RDD Telephone Surveys by Accounting for Recent Cell Phone-Only Households." Presentation at the PAPOR 2005 Conference sponsored by the American Association for Public Opinion Research, Pacific Chapter. (San Francisco, December 2005.)
- "Litigation Surveys." In <u>Polling America: An Encyclopedia of Public Opinion</u>, edited by Samuel J. Best and Benjamin Ratcliff. Volume 1. (Westport, CT: Greenwood Press, 2005.)
- "Survey Ethics." In <u>Polling America: An Encyclopedia of Public Opinion</u>, edited by Samuel J. Best and Benjamin Ratcliff. Volume 2. (Westport, CT: Greenwood Press, 2005.)
- "Taking the Public's Pulse: Surveys Then and Now." Keynote Address at the 2004 Marketing and Public Policy Conference sponsored by the American Marketing Association. (Salt Lake City, May 2004.)
- "Dilution Surveys: Design and Analysis Issues." Presentation to The Barristers Club of San Francisco Intellectual Property Section. (San Francisco, June 2003.)
- "AAPOR Prepares New Statement Condemning Push Polls." <u>AAPOR News</u>. (Spring 2003.)
- "Survey Evidence in Court: What It Takes to Get Through the Gate." Presentation at the annual conference of the American Association for Public Opinion Research. (Nashville, May 2003.)
- "Polling Hewlett-Packard Employees Regarding the HP-Compaq Marriage Proposal: Speak Now or Forever Hold Your Peace." Presentation at the PAPOR 2002 Conference sponsored by the American Association for Public Opinion Research, Pacific Chapter. (Asilomar, December 2002.)
- "Admissibility and Standards for Legal Surveys." Presentation at the annual conference of the American Association for Public Opinion Research. (St. Petersburg, May 2002.)
- "The Cat and Canary: Napster In Court." Presentation at the annual conference of the American Association for Public Opinion Research. (St. Petersburg, May 2002.)

# **Appendix B**

# **Field Survey I: Survey Materials**

- Field Survey I ("TIMELINES")
  - Supervisor Instructions
  - Interviewer Instructions
  - Responses to General Questions
  - Survey Instrument (Landline)
  - Survey Instrument (Cell)

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Field Research Corporation San Francisco, CA 94108

> FIELD SURVEY I – <u>Supervisor Instructions</u> –

#### **Background Information**

Field Research Corporation is conducting a survey with a nationwide random sample of persons age 14 and older about their understanding of some names or terms used in connection with a website or website tool. The survey will be administered using Field Research's computer-assisted-telephone interviewing system (CATI) from our interviewing facilities in California. All supervisors and interviewers must participate in a training session for the project, be familiar with the survey instruments and the written instructions for the study, and know how to use the CATI programs. There are two CATI programs for the study: one for interviews that will be conducted on landline phones and one for cell phone interviews.

Only experienced supervisors and interviewers should be assigned to the project, and all interviewing staff assigned to the project should become familiar with the CATI programs by conducting practice interviews using the CATI practice programs.

#### The Sample, Eligibility, and Respondent Selection

For the survey, a nationwide random sample of landline and cell phone numbers has been generated for the United States using a sampling method known as random-digit-dialing. This method of sampling ensures that (a) persons who live in households with listed and unlisted landline telephones and (b) persons who do not have a landline telephone will be included in the survey. However, some of the randomly generated telephone numbers will not be eligible (*e.g.*, they will be assigned to a business, fax machine, or modem; they will be disconnected). If an interviewer reaches such a number, he/she should assign the appropriate outcome code.

When an interviewer reaches someone in a household <u>on a landline telephone</u>, he/she will administer the respondent selection portion of the questionnaire to randomly select the person in the household to interview. To ensure that a representative sample is screened for eligibility, quotas have been set for males and for females in the following three age groups: (a) age 14 to 34, (b) age 35 to 54, and (c) age 55 and older. When a household is first contacted, the computer program will instruct the interviewer to ask for someone in one of the age/gender groups until the screening interviews for each group are completed. After the randomly selected respondent is identified and reached, the interviewer should administer the screener portion of the interview to determine whether the respondent is eligible for the survey.

When an interviewer reaches someone <u>on a cell phone</u>, he/she will first determine the respondent's age and gender. If the quota for the age/gender group is not full, the interviewer will then ask whether the respondent receives all or most of his/her personal telephone calls on this phone. If so, the interviewer will administer the screener portion of the interview to determine whether the respondent is eligible for the survey.

To be eligible for the survey, respondents must have done one or more of the following things during the past 3 months or say that they think they will do this during the next 3 months: (a) access a website where you can record events and contribute descriptions, photos, videos and links related to events and/or (b) access a social networking website. Respondents also must satisfy several other criteria (*e.g.*, not work for an Internet company, not work in marketing research or advertising research). Eligible respondents will be administered a short questionnaire.

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#### **The Survey Instrument**

A survey instrument has been prepared for the study which includes: respondent selection procedures, screener questions to determine eligibility for the survey, and a questionnaire for eligible respondents. All of the items in the survey instrument specify (a) when to read the response categories, (b) the order in which the response categories are to be read, and (c) instructions for recording respondents' answers. Interviewers should be thoroughly familiar with the CATI instrument before conducting any interviews.

#### **Scheduling Interviews and Recording Call Attempts**

Randomly generated telephone numbers for households and cell phones will be dialed multiple times during the data collection period (as necessary) (a) to determine whether it is a household or cell phone telephone number, (b) to reach and screen the randomly selected person in the household (for landline telephone numbers) or to reach a person who receives all or most of his/her personal calls on a cell phone (for cell phone numbers), and (c) to complete an interview with an eligible respondent if there is one. Interviewers should record the appropriate outcome code each time they dial a telephone number (*e.g.*, completed interview, no answer, busy signal, callback).

The interview is very short and should only take about ten minutes to administer. Interviewers should attempt to administer the screening portion of the survey instrument when interviewers first reach the randomly selected person in the household (for landlines) or a person on his/her cell phone and, if eligible, the interviewer should administer the questionnaire. If the randomly selected person in a household or a cell phone respondent is unavailable or unable to complete the survey instrument when first contacted, the interviewer will need to schedule a callback at a more convenient time for the respondent. Interviewing hours will be spread as evenly as possible across all interviewers working on the study; we do not want any interviewer completing a disproportionate number of interviews.

#### **Obtaining Cooperation**

Interviewers should make every effort to maximize cooperation with the study by assuring survey respondents that this is strictly a confidential opinion survey, providing background information on Field Research, and advising potential survey respondents that the questionnaire will not take very long to complete. Interviewers should assure potential survey respondents that individual names of survey respondents will not be identified or linked to the survey results.

#### **Conducting Interviews**

Interviewers must be familiar with the survey instrument before they conduct any interviews. Interviewers should follow the script carefully (*i.e.*, read the questions in a neutral manner, exactly as they are worded in the script, and in the order listed in CATI; read response categories for a question only when instructed to do so and in the order listed on the CATI screen). The order in which certain items in the questionnaire will be asked will be randomized across survey respondents. Additionally, the order in which response categories will be read for individual items will be randomized across survey respondents.

Interviewers should allow survey respondents as much time as they need to answer each question and should record answers completely and accurately. If interviewers need respondents to speak more slowly or to repeat their answers, they should politely ask them to do so. If a respondent's answer matches a precoded response, the interviewer should enter the appropriate code for that response. If a respondent's answer does not match a precoded response the interviewer should enter the code for "other" and record the respondent's verbatim answer in the CATI screen that asks them to "specify" the respondent's answer.

#### **Answering Questions**

Interviewers should not interpret specific items or instructions in the survey instrument. If asked to do so by the survey respondent, interviewers should indicate that they do not want to bias survey respondents' answers in any way. Interviewers may offer to reread a question and ask the survey respondent to use his/her best judgment in answering it. The entire question should be reread exactly as it is worded. Interviewers should never paraphrase or reread just a portion of a question.

We have anticipated some general questions about the study and have provided standard responses that interviewers can read when answering survey respondents' questions. Supervisors and interviewers should be familiar with these questions and answers and should <u>not</u> attempt to answer any other questions about the study. If you or an interviewer does not know how to respond to a question or comment, offer to provide the name and number for the project director, Dr. Jay.

#### Confidentiality

After data for the study have been collected, personal identifiers (*e.g.*, survey respondents' names, telephone numbers) will be removed from the database. As a supervisor, you are responsible for ensuring that individual responses are kept confidential at all times. Interviewers may not divulge anything they learn during an interview except to record answers on the computer or discuss a problem with their supervisor.

#### **Quality Control**

Interviewers should be monitored throughout the data collection period to ensure that they are following the survey instructions, properly administering the survey instrument, and recording answers completely and accurately. If you or an interviewer has any questions or problems, contact Dr. Jay immediately by telephone.

#### **Overview of Supervisor Responsibilities**

Before supervising any interviews, you will need to review and understand the supervisor and interviewer instructions and be familiar with the survey instrument. You also will need to attend the training session for the project. It is your responsibility to:

- Assign only experienced interviewers to the project who have excellent interviewing skills and who are able to record survey responses accurately and completely.
- Ensure that all interviewers have participated in a project briefing and are familiar with the survey instrument and CATI program before being allowed to conduct any interviews.
- Ensure that interviewers are always supervised.
- Monitor interviewers throughout the data collection period to ensure that they properly administer the survey instrument for the study, according to the written instructions.
- Ensure that the sample is worked properly (*e.g.*, numbers are dialed multiple times; callbacks are made at scheduled times; work is spread out evenly across interviewers).
- Call Dr. Jay immediately if a supervisor or interviewer has any questions or problems.

#### **Summary of Monitoring Activities**

Interviewers may not work without a supervisor present; you will need to ensure that all interviewers do the following:

- <u>Strictly</u> adhere to the written instructions for conducting the study and the instructions on the survey instrument (which also will appear on the CATI screen along with the items).
- Make every effort to maximize cooperation with the study.
- Properly administer the survey instrument for the study (*e.g.*, read each question in a clear and neutral manner and in the order shown on the CATI screen).
- Read questions clearly and exactly as written; if a survey respondent says he/she does not understand a question, the interviewer should repeat the entire question.
- Read response categories only when instructed to do so and read them in the order listed on the CATI screen.
- Allow survey respondents sufficient time to answer each question before proceeding to the next one, and accurately and completely record survey respondents' answers to all questions. When necessary, the interviewer should ask the survey respondent to speak more slowly or repeat his/her answer.
- If a respondent's answer does not match a precoded response the interviewer should enter the code for "other" and record the respondent's verbatim answer in the CATI screen that asks them to "specify" the respondent's answer. If the survey respondent does not have an opinion in response to a specific question, the interviewer should enter "DK" (don't know).
- Assign an outcome code to all attempts to complete an interview.
- Keep survey materials and survey respondents' answers confidential at all times.
- Notify the supervisor immediately if the interviewer has any questions or problems.
- If the survey respondent would like to speak to someone at Field Research, the interviewer should give the survey respondent Field Research's toll-free number and tell him/her to ask for Dr. Deborah Jay, the study director.

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#### FIELD SURVEY I – <u>Interviewer Instructions</u> –

#### **Background Information**

Field Research Corporation is conducting a survey with a nationwide random sample of persons age 14 and older about their understanding of some names or terms used in connection with a website or website tool. The survey will be administered using Field Research's computer-assisted-telephone interviewing system (CATI) from our interviewing facilities in California. Before you conduct any interviews, you must participate in a training session for the project, be familiar with the survey instruments and the written instructions for the study, and know how to use the CATI programs. There are two CATI programs for the study: one for interviews that will be conducted on landline phones and one for cell phone interviews. You should familiarize yourself with the CATI programs by conducting practice interviews using the CATI practice programs.

#### The Sample, Eligibility, and Respondent Selection

For the survey, a nationwide random sample of landline and cell phone numbers has been generated for the United States using a sampling method known as random-digit-dialing. This method of sampling ensures that (a) persons who live in households with listed and unlisted landline telephones and (b) persons who do not have a landline telephone will be included in the survey. However, some of the randomly generated telephone numbers will not be eligible (*e.g.*, they will be assigned to a business, fax machine, or modem; they will be disconnected). If you reach such a number, you should assign the appropriate outcome code.

When you reach someone in a household <u>on a landline phone</u>, you will administer the respondent selection portion of the questionnaire to randomly select the person in the household to interview. To ensure that a representative sample is screened for eligibility, quotas have been set for males and for females in the following three age groups: (a) age 14 to 34, (b) age 35 to 54, and (c) age 55 and older. When a household is first contacted, the computer program will instruct you to ask for someone in one of the age/gender groups until the screening interviews for each group are completed. After the randomly selected respondent is identified and reached, you should administer the screener portion of the interview to determine whether the respondent is eligible for the survey.

When you reach someone <u>on a cell phone</u>, you will first determine the respondent's age and gender. If the quota for the age/gender group is not full, you will then ask whether the respondent receives all or most of his/her personal telephone calls on this phone. If so, you will administer the screener portion of the interview to determine whether the respondent is eligible for the survey.

To be eligible for the survey, respondents must have done one or more of the following things during the past 3 months or say that they think they will do this during the next 3 months: (a) access a website where you can record events and contribute descriptions, photos, videos and links related to events and/or (b) access a social networking website. Respondents also must satisfy several other criteria (*e.g.*, not work for an Internet company, not work in marketing research or advertising research). Eligible respondents will be administered a short questionnaire.

#### **The Survey Instrument**

A survey instrument has been prepared for the study which includes: respondent selection procedures, screener questions to determine eligibility for the survey, and a questionnaire for eligible respondents. All

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of the items in the survey instrument specify (a) when to read the response categories, (b) the order in which the response categories are to be read, and (c) instructions for recording respondents' answers. You should be thoroughly familiar with the CATI instrument before conducting any interviews.

#### Scheduling Interviews and Recording Call Attempts

Randomly generated telephone numbers for households and cell phones will be dialed multiple times during the data collection period (as necessary) (a) to determine whether it is a household or cell phone telephone number, (b) to reach and screen the randomly selected person in the household (for landline telephone numbers) or to reach a person who receives all or most of his/her personal calls on a cell phone (for cell phone numbers), and (c) to complete an interview with an eligible respondent if there is one. You should record the appropriate outcome code each time you dial a telephone number (*e.g.*, completed interview, no answer, busy signal, callback).

The interview is very short and should only take about ten minutes to administer. You should attempt to administer the screening portion of the survey instrument when you first reach the randomly selected person in the household (for landlines) or a person on his/her cell phone and, if eligible, you should administer the questionnaire. If the randomly selected respondent in a household or a cell phone respondent is unavailable or unable to complete the survey instrument when first contacted, you will need to schedule a callback at a more convenient time for the respondent. Interviewing hours will be spread as evenly as possible across all interviewers working on the study; we do not want any interviewer completing a disproportionate number of interviews.

#### **Obtaining Cooperation**

You should make every effort to maximize cooperation with the study by assuring survey respondents that this is strictly a confidential opinion survey, providing background information on Field Research, and advising potential survey respondents that the questionnaire will not take very long to complete. You should assure potential survey respondents that individual names of survey respondents will not be identified or linked to the survey results.

#### **Conducting Interviews**

You should be familiar with the survey instrument before you conduct any interviews, and you should follow the script carefully (*i.e.*, read the questions in a neutral manner, exactly as they are worded in the script, and in the order listed in CATI; read response categories for a question only when instructed to do so and in the order listed on the CATI screen). The order in which certain items in the questionnaire will be asked will be randomized across survey respondents. Additionally, the order in which response categories will be read for individual items will be randomized across survey respondents.

You should allow survey respondents as much time as they need to answer each question and should record answers completely and accurately. If you need respondents to speak more slowly or to repeat their answers, you should politely ask them to do so. If a respondent's answer matches a precoded response, you should enter the appropriate code for that response. If a respondent's answer does not match a precoded response you should enter the code for "other" and record the respondent's verbatim answer in the CATI screen that asks you to "specify" the respondent's answer.

#### **Answering Questions**

You should not interpret specific items or instructions in the survey instrument. If asked to do so by the survey respondent, you should indicate that you do not want to bias survey respondents' answers in any way. You may offer to reread a question and ask the survey respondent to use his/her best judgment in

answering it. The entire question should be reread exactly as it is worded. You should never paraphrase or reread just a portion of a question.

We have anticipated some general questions about the study and have provided standard responses that you can read when answering survey respondents' questions. You should be familiar with these questions and answers and should <u>not</u> attempt to answer any other questions about the study. If you do not know how to respond to a question or comment, offer to provide the name and number for the project director, Dr. Jay.

#### Confidentiality

After data for the study have been collected, personal identifiers (*e.g.*, survey respondents' names, telephone numbers) will be removed from the database. You must keep individual responses confidential at all times. You may not divulge anything you learn during an interview except to record answers on the computer or discuss a problem with your supervisor.

#### **Quality Control**

You will be monitored throughout the data collection period to ensure that you are following the survey instructions, properly administering the survey instrument, and recording answers completely and accurately. If you have any questions or problems, contact your supervisor immediately.

#### **Overview of Interviewer Responsibilities**

Before conducting any interviews, you will need to review and understand the interviewer instructions and be familiar with the survey instrument. You also will need to attend the training session for the project. It is your responsibility to:

- <u>Strictly</u> adhere to the written instructions for conducting the study and the instructions on the survey instrument (which also will appear on the CATI screen along with the items).
- Make every effort to maximize cooperation with the study.
- Properly administer the survey instrument for the study (*e.g.*, read each question in a clear and neutral manner and in the order shown on the CATI screen).
- Read questions clearly and exactly as written; if a survey respondent says he/she does not understand a question, you should repeat the entire question.
- Read response categories only when instructed to do so and read them in the order listed on the CATI screen.
- Allow survey respondents sufficient time to answer each question before proceeding to the next one, and accurately and completely record survey respondents' answers to all questions. When necessary, you should ask the survey respondent to speak more slowly or repeat his/her answer.
- If a respondent's answer does not match a precoded response you should enter the code for "other" and record the respondent's verbatim answer in the CATI screen that asks you to "specify" the respondent's answer. If the survey respondent does not have an opinion in response to a specific question, you should enter "DK" (don't know).
- Assign an outcome code to all attempts to complete an interview.
- Keep survey materials and survey respondents' answers confidential at all times.
- Notify the supervisor immediately if you have any questions or problems.
- If the survey respondent would like to speak to someone at Field Research, you should give the survey respondent Field Research's toll-free number and tell him/her to ask for Dr. Deborah Jay, the study director.

#### FIELD SURVEY I – Responses to General Questions –

#### "What is Field Research Corporation?"

Founded in 1945 by Mervin Field, Field Research Corporation is a nationally recognized public opinion and marketing <u>research</u> firm headquartered in San Francisco, California that conducts surveys for private corporations, nonprofit organizations, and government agencies.

*IF NECESSARY, ADD:* We are strictly a research firm. We do not work for political candidates, and we do not develop sales leads. Let me assure you that your individual responses will be strictly confidential. You will not become part of a marketing database nor will you receive a sales call as a result of your participation in this survey.

#### "Why are you conducting this survey?"

We are conducting a short opinion survey with a nationwide random sample of persons age 14 and older. To begin, I will be asking a few questions about whether you access the Internet for various types of information. The survey should take only about 10 minutes. We are not selling anything, and your individual responses will be strictly confidential.

#### "Who is sponsoring this survey?"

Field Research Corporation is a nationally recognized public opinion and marketing research firm headquartered in San Francisco, California. The surveys we conduct are sponsored by private corporations, nonprofit organizations, and government agencies.

*IF NECESSARY, ADD:* To ensure that no one will be biased, we are not told the sponsors of a particular study. If you would like more information about Field Research Corporation, I can have Dr. Deborah Jay, Field Research's project director, contact you.

#### "How many people are you interviewing?"

We are interviewing hundreds of persons age 14 and older across the United States. The survey should only take about 10 minutes to complete, and your participation is important to ensure that all types of opinions are represented.

*IF NECESSARY, ADD:* To ensure that no one will be biased, we were not given any more information. If you would like, I can have Dr. Deborah Jay, Field Research's project director, contact you.

#### "How long will this take?"

The length of the survey will depend on your answers. We anticipate that it will take about 10 minutes to complete. Why don't we get started?

#### "Can I get more information about this study?"

This is all the information I have. However, if you would like I can have Dr. Deborah Jay, Field Research's project director, call you. Alternatively, you can use Field Research Corporation's toll-free number to call her at 1-800-234-0340.

583-001

583-001

#### FIELD SURVEY I – Survey Instrument (Landline) –

#### INTERVIEWER INSTRUCTION

READ EACH QUESTION EXACTLY AS WRITTEN, AND ALLOW THE RESPONDENT SUFFICIENT TIME TO ANSWER BEFORE PROCEEDING TO THE NEXT QUESTION. DO <u>NOT</u> CHANGE THE WORDING OF ANY QUESTION. RECORD RESPONSES ACCURATELY AND COMPLETELY.

#### INTRODUCTION

Hello, my name is \_\_\_\_\_\_ and I'm calling from Field Research Corporation. We are conducting a short opinion survey. We are not selling anything, and individual responses are confidential.

IF NECESSARY, ADD:

- Founded in 1945, Field Research Corporation is a research firm headquartered in San Francisco, California that is primarily involved in designing, conducting, analyzing and reporting on surveys.
- This will take only about 10 minutes.

#### **RESPONDENT SELECTION**

R1.	For this survey, I need to scientifically select a person in your household to interview. I would like to speak to the (male)	RESPONDENT SOMEONE ELSE	
	(female) age (14 to 34) (35 to 54) (55 or older) living in your	NO (MALE) (FEMALE) IN ELIGIBLE AGE	
	household who will have the next birthday. Who would that	GROUP LIVES IN HH	3
	be? (ENTER ONE CODE)	NO (MEN) (WOMEN) IN LIVE IN HH	4
		NOT A HOUSEHOLD	5
		DON'T KNOW	DK
		REFUSED	REF

- IF R1 = 1, GO TO R3.
- IF R1 = 2, ASK R2.
- IF R1 = 3, THE PROGRAM WILL INSTRUCT YOU WHICH AGE/GENDER GROUP TO ASK FOR NEXT.
- IF R1 = DON'T KNOW, ASK TO SPEAK WITH SOMEONE ELSE WHO IS KNOWLEDGEABLE.
- ELSE, CLOSE INTERVIEW.

#### IF R1 = 2 (SOMEONE ELSE), ASK:

R2.	May I speak to that person? (ENTER <u>ONE</u> CODE)	AVAILABLE1
		UNAVAILABLE2 REFUSEDREF
	<ul> <li>IF R2 = 1 (AVAILABLE), START AGAIN AT INTRO.</li> <li>IF R2 = 2 (UNAVAILABLE), GET NAME, ARRANGE CA</li> <li>IF R2 = REF (REFUSED), CLOSE INTERVIEW.</li> </ul>	ALLBACK.

R3.	For statistical purposes, I just want to confirm that you are a	YES1
	(male) (female) age (14 to 34) (35 to 54) (55 or older).	NO2
	(ENTER <u>ONE</u> CODE)	REFUSEDREF

- IF R3 = 1 (YES), ASK R4.
- IF R3 = 2 (NO), START AGAIN AT R1.
- IF R3 = REFUSED, CLOSE INTERVIEW.
- R4. Just so you know, our supervisors sometimes monitor interviews READ INSTRUCTION......1 to ensure quality and courtesy. (ENTER "1" WHEN FINISHED)

#### SCREENER

- Do you or does anyone else in this household work... (ITEM)? (READ ITEMS IN RANDOM ORDER) (ENTER ONE S1. CODE FOR EACH) REF YES NO DK For a government agency......DK .... REF ()a. ()b. () C. IF S1b AND S1c = NO, ASK S2. ELSE, CLOSE INTERVIEW (INELIGIBLE). S2. During the past 3 months, did you access... (ITEM)? (READ ITEMS IN RANDOM ORDER) (ENTER ONE CODE FOR EACH) YES NO DK REF A website for a government agency......DK .... REF ()a. ()b. A website where you can record events and contribute descriptions, () C. () d. A social networking website ...... DK .... REF S3. During the next 3 months, do you think you will access... (ITEM)? (READ ITEMS IN RANDOM ORDER) (ENTER ONE CODE FOR EACH) YES NO DK REF () a. A website for a government agency...... DK .... REF ()b. A website where you can record events and contribute descriptions, () C. A social networking website ...... DK .... REF () d.
- IF (S2c, S2d, S3c, OR S3d = YES, CONTINUE TO Q1.
- ELSE, CLOSE INTERVIEW (INELIGIBLE).

#### QUESTIONNAIRE

Q1. Now, I would like to ask you about your understanding of some names or terms used in connection with a website or website feature. For each one, I would like you to tell me whether you think it is a common or generic name or whether it is a brand name. A common or generic name refers to a name or term used to describe a type of website or website feature. A brand name refers to a name or term used to indicate the source of a website or website feature; that is, a website or website feature from one company.

Here are some examples. A **MOVIE RENTAL WEBSITE** is a common or generic name for a type of website, whereas **NETFLIX** is a brand name for a movie rental website from one company. **ONLINE BANKING** is a common or generic name for a type of feature on financial websites, whereas **PAYPAL** is a brand name for an online account from one company. (ENTER "1" WHEN FINISHED)

READ DEFINITION ......1

Q2. Before I ask you about the following names or terms used in connection with a website or website feature, I would like to assure you that we are only interested in your opinions and beliefs. After I read a name or term, if you would like me to repeat it or to spell the name or term again, please let me know. If you have not heard of a name or term or if you don't know what it refers to, please say so. (ENTER "1" WHEN FINISHED)

READ INSTRUCTION......1

#### PROGRAMMER NOTE: ROTATE Q3-Q4.

( ) Q3.	The (first/second) name or term is <b>HOTMAIL</b> , which is <b>spelled "H-O-T-M-A-I-L."</b> Do you think <b>HOTMAIL</b> is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME1 BRAND NAME2 OTHER (SPECIFY)3 HAVEN'T HEARD/DON'T KNOW4 REFUSEDREF
( ) Q4.	The (first/second) name or term is <b>SHOPPING CART</b> , which is spelled "S-H-O-P-P-I-N-G C-A-R-T." Do you think <b>SHOPPING CART</b> is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME1 BRAND NAME2 OTHER (SPECIFY)3 HAVEN'T HEARD/DON'T KNOW4 REFUSEDREF

- IF Q3 = "BRAND NAME" AND Q4 = "COMMON NAME," CONTINUE.
- ELSE, CLOSE INTERVIEW (INELIGIBLE).
- Q5. Now, I'm going to read you just a few more names or terms used in connection with a website or website feature. Once again, if you have not heard of a name or term or if you don't know what it refers to, please say so. (ENTER "1" WHEN FINISHED)

READ INSTRUCTION......1

# PROGRAMMER NOTE: RANDOMIZE Q6-Q11; ASK Q12 LAST.

( ) Q6.	Do you think <b>WISH LIST, which is spelled</b> " <b>W-I-S-H L-I-S-T,</b> " is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME1 BRAND NAME2 OTHER (SPECIFY)3 HAVEN'T HEARD/DON'T KNOW4 REFUSEDREF
( ) Q7.	Do you think <b>MAPQUEST</b> , which is spelled " <b>M-A-P-Q-U-E-S-T</b> " is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME
( ) Q8.	Do you think <b>MYSPACE</b> , which is spelled " <b>M-Y-S-P-A-C-E</b> ," is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME
( ) Q9.	Do you think <b>LOGIN, which is spelled "L-O-G I-N,"</b> is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME
( ) Q10.	Do you think <b>HELP SCREEN</b> , which is spelled "H-E-L-P S-C-R-E-E-N," is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME1 BRAND NAME2 OTHER (SPECIFY)3 HAVEN'T HEARD/DON'T KNOW4 REFUSEDREF

( ) Q11.	Do you think <b>STUBHUB, which is spelled</b> " <b>S-T-U-B-H-U-B,</b> " is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME         1           BRAND NAME         2           OTHER (SPECIFY)         .3           HAVEN'T HEARD/DON'T KNOW         4
		REFUSEDREF
Q12.	Do you think <b>TIMELINES</b> , which is spelled " <b>T-I-M-E-L-I-N-E-S</b> ," is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME

# **CLOSE INTERVIEW**

Those are all my questions. Thank you very much for participating in this survey.

583-001

#### FIELD SURVEY I – Survey Instrument (Cell) –

#### INTERVIEWER INSTRUCTION

READ EACH QUESTION EXACTLY AS WRITTEN, AND ALLOW THE RESPONDENT SUFFICIENT TIME TO ANSWER BEFORE PROCEEDING TO THE NEXT QUESTION. DO NOT CHANGE THE WORDING OF ANY QUESTION. RECORD RESPONSES ACCURATELY AND COMPLETELY.

#### INTRODUCTION

Hello, my name is \_\_\_\_\_\_ and I'm calling from Field Research Corporation. We are conducting a short opinion survey. We are not selling anything, and individual responses are confidential.

#### IF NECESSARY, ADD:

- Founded in 1945, Field Research Corporation is a research firm headquartered in San Francisco, California that is primarily involved in designing, conducting, analyzing and reporting on surveys.
- This will take only about 10 minutes.

#### RESPONDENT SELECTION

R1.	To begin, could you please tell me whether you are under age 14, age 14 to 34, age 35 to 54, or age 55 or older? (ENTER <u>ONE</u> CODE)	UNDER AGE 14	) }
R2.	I need to confirm your gender. Are you male or female? (INTERVIEWER: ENTER <u>ONE</u> CODE)	MALE1 FEMALE2 REFUSEDREF	2

IF UNDER AGE 14, CLOSE INTERVIEW (INELIGIBLE).

IF AGE 14 OR OLDER AND AGE/GENDER QUOTA NOT FILLED, CONTINUE TO  ${\sf R3}$ .

IF AGE 14 OR OLDER AND AGE/GENDER QUOTA FILLED, CLOSE INTERVIEW (INELIGIBLE).

IF R3 = 1 (YES), CONTINUE TO R4.
ELSE, CLOSE INTERVIEW (INELIGIBLE).

R4. Just so you know, our supervisors sometimes monitor interviews to ensure quality and courtesy. (ENTER "1" WHEN FINISHED)

READ INSTRUCTION......1

#### SCREENER

- Do you or does anyone else in this household work... (ITEM)? (READ ITEMS IN RANDOM ORDER) (ENTER ONE S1. CODE FOR EACH) REF YES NO DK For a government agency......DK .... REF ()a. ) b. () C. IF S1b AND S1c = NO, ASK S2. ELSE, CLOSE INTERVIEW (INELIGIBLE). S2. During the past 3 months, did you access... (ITEM) ? (READ ITEMS IN RANDOM ORDER) (ENTER ONE CODE FOR EACH) YES NO DK REF () a. A website for a government agency..... DK .... REF A website for a department store ...... DK .... REF ()b. A website where you can record events and contribute descriptions, () C. photos, videos and links related to events ..... DK .... REF () d. A social networking website ...... DK .... REF S3. During the next 3 months, do you think you will access... (ITEM)? (READ ITEMS IN RANDOM ORDER) (ENTER ONE CODE FOR EACH) YES NO DK REF () a. A website for a government agency...... DK .... REF A website for a department store ...... DK .... REF ()b. A website where you can record events and contribute descriptions, () C. A social networking website ...... DK .... REF () d.
- IF (S2c, S2d, S3c, OR S3d = YES, CONTINUE TO Q1.
- ELSE, CLOSE INTERVIEW (INELIGIBLE).

#### QUESTIONNAIRE

Q1. Now, I would like to ask you about your understanding of some names or terms used in connection with a website or website feature. For each one, I would like you to tell me whether you think it is a common or generic name or whether it is a brand name. A common or generic name refers to a name or term used to describe a type of website or website feature. A brand name refers to a name or term used to indicate the source of a website or website feature; that is, a website or website feature from one company.

Here are some examples. A **MOVIE RENTAL WEBSITE** is a common or generic name for a type of website, whereas **NETFLIX** is a brand name for a movie rental website from one company. **ONLINE BANKING** is a common or generic name for a type of feature on financial websites, whereas **PAYPAL** is a brand name for an online account from one company. (ENTER "1" WHEN FINISHED)

READ DEFINITION .....1

Q2. Before I ask you about the following names or terms used in connection with a website or website feature, I would like to assure you that we are only interested in your opinions and beliefs. After I read a name or term, if you would like me to repeat it or to spell the name or term again, please let me know. If you have not heard of a name or term or if you don't know what it refers to, please say so. (ENTER "1" WHEN FINISHED)

READ INSTRUCTION......1

#### PROGRAMMER NOTE: ROTATE Q3-Q4.

( ) Q3.	The (first/second) name or term is <b>HOTMAIL</b> , which is <b>spelled "H-O-T-M-A-I-L."</b> Do you think <b>HOTMAIL</b> is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME
( ) Q4.	The (first/second) name or term is <b>SHOPPING CART</b> , which is spelled "S-H-O-P-P-I-N-G C-A-R-T." Do you think <b>SHOPPING CART</b> is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME

- IF Q3 = "BRAND NAME" AND Q4 = "COMMON NAME," CONTINUE.
- ELSE, CLOSE INTERVIEW (INELIGIBLE).
- Q5. Now, I'm going to read you just a few more names or terms used in connection with a website or website feature. Once again, if you have not heard of a name or term or if you don't know what it refers to, please say so. (ENTER "1" WHEN FINISHED)

READ INSTRUCTION......1

# PROGRAMMER NOTE: RANDOMIZE Q6-Q11; ASK Q12 LAST.

( ) Q6.	Do you think <b>WISH LIST, which is spelled</b> " <b>W-I-S-H L-I-S-T,</b> " is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME1 BRAND NAME2 OTHER (SPECIFY)3 HAVEN'T HEARD/DON'T KNOW4 REFUSEDREF
( ) Q7.	Do you think <b>MAPQUEST</b> , which is spelled " <b>M-A-P-Q-U-E-S-T</b> " is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME
( ) Q8.	Do you think <b>MYSPACE</b> , which is spelled " <b>M-Y-S-P-A-C-E</b> ," is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME
( ) Q9.	Do you think <b>LOGIN, which is spelled "L-O-G I-N,"</b> is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME
( ) Q10.	Do you think <b>HELP SCREEN</b> , which is spelled "H-E-L-P S-C-R-E-E-N," is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME1 BRAND NAME2 OTHER (SPECIFY)3 HAVEN'T HEARD/DON'T KNOW4 REFUSEDREF

( ) Q11.	Do you think <b>STUBHUB, which is spelled</b> " <b>S-T-U-B-H-U-B,</b> " is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME         1           BRAND NAME         2           OTHER (SPECIFY)         .3           HAVEN'T HEARD/DON'T KNOW         4
		REFUSEDREF
Q12.	Do you think <b>TIMELINES</b> , which is spelled " <b>T-I-M-E-L-I-N-E-S</b> ," is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME

# **CLOSE INTERVIEW**

Those are all my questions. Thank you very much for participating in this survey.

# Appendix C

Field Survey I: Sample CATI Screens

# Sample CATI Screens Field Survey I (Landline)

## SMS SCREEN #1

#### INTERVIEWER INSTRUCTION:

READ EACH QUESTION EXACTLY AS WRITTEN, AND ALLOW THE RESPONDENT SUFFICIENT TIME TO ANSWER BEFORE PROCEEDING TO THE NEXT QUESTION. DO NOT CHANGE THE WORDING OF ANY QUESTION. RECORD RESPONSES ACCURATELY AND COMPLETELY.

Hit any key to continue

#### 1/INTRO

Hello, my name is \_\_\_\_\_\_\_ and I'm calling from Field Research Corporation. We are conducting a short opinion survey. We are not selling anything, and individual responses are confidential. IF NECESSARY, ADD: \* Founded in 1945, Field Research Corporation is a research firm headquartered in San Francisco, California that is primarily involved in designing, conducting, analyzing and reporting on surveys. \* This will only take about 10 minutes. 1 CONTINUE 2 NEW PERSON COMING TO PHONE 3 RETURN TO CONTACT SCREEN Reply may be REF .. Reply may be one of the above Response:

### EXAMPLE 1

8/QR1

For this survey, I need to scientifically select a person living in your household to interview. I would like to speak to the female age 14 to 34 living in your household who will have the next birthday. Who would that be? (ENTER ONE CODE) 1 RESPONDENT 2 SOMEONE ELSE 3 NO FEMALES LIVE IN ELIGIBLE AGE GROUP LIVES IN HOUSEHOLD 4 NO FEMALES LIVE IN HOUSEHOLD 5 NOT A HOUSEHOLD 6 RETURN TO CONTACT SCREEN Reply may be DK or REF ...Reply may be one of the above Response:

#### **EXAMPLE 2**

2/QR1 For this survey, I need to scientifically select a person living in your household to interview. I would like to speak to the female age 35 to 54 living <mark>in your household</mark> who will have the next birthday. Who would that be?			
(ENTER ONE CODE)			
1 RESPONDENT 2 SOMEONE ELSE 3 NO FEMALE IN ELIGIBLE AGE GROUP LIVES IN HOUSEHOLD 4 NO FEMALES LIVE IN HOUSEHOLD 5 NOT A HOUSEHOLD 6 RETURN TO CONTACT SCREEN			
Reply may be DK or REF Reply may be one of the above			
Response: 🔳			
	V		

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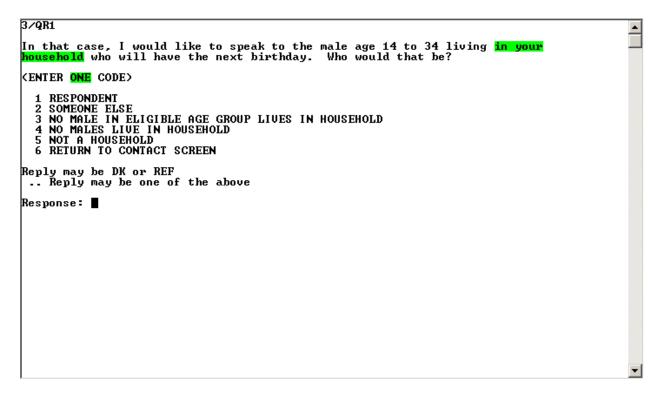
# IF R1 = 3 (NO FEMALE IN ELIGIBLE AGE GROUP LIVES IN HOUSEHOLD)

11/QR1 In that case, I would like to speak to the female age 55 or older living in your household who will have the next birthday. Who would that be? (ENTER ONE CODE) 1 RESPONDENT 2 SOMEONE ELSE 3 NO FEMALE IN ELIGIBLE AGE GROUP LIVES IN HOUSEHOLD 4 NO FEMALES LIVE IN HOUSEHOLD 5 NOT A HOUSEHOLD 6 RETURN TO CONTACT SCREEN Reply may be DK or REF .. Reply may be one of the above Response:

# IF R1 = 4 (NO FEMALES LIVE IN HOUSEHOLD) EXAMPLE 1

12/QR1 In that case, I would like to speak to the male age 55 or older living in your household who will have the next birthday. Who would that be? (ENTER ONE CODE) 1 RESPONDENT 2 SOMEONE ELSE 3 NO MALE IN FLIGIBLE AGE GROUP LIVES IN HOUSEHOLD 4 NO MALES LIVE IN HOUSEHOLD 5 NOT A HOUSEHOLD 6 RETURN TO CONTACT SCREEN Reply may be DK or REF ...Reply may be one of the above Response:

# **EXAMPLE 2**



# IF R1 = 2 (SOMEONE ELSE)

5/QR2 May I speak to that person? (ENTER ONE CODE) 1 AUAILABLE 2 UNAUAILABLE Reply may be REF .. Reply may be one of the above Response:

# *IF R*2 = 1 (*AVAILABLE*)

6/QR3
For statistical purposes, I just want to confirm that you are a female age 14 to 34. (ENTER ONE CODE)

YES
NO

Reply may be REF
... Reply may be one of the above
Response: ■

•

# *IF R*3 = 1 (YES)

10/QR4

Just so you know, our supervisors sometimes monitor interviews to ensure quality and courtesy.

CENTER "1" WHEN FINISHED.>

**1 READ INSTRUCTION** 

Reply may not be NULL or DK or REF .. Reply may be one of the above

Response: 🔳

15/QS1 Do you or does anyone else in this household work... (a) For a government agency? (ENTER ONE CODE) 1 YES 2 NO Reply may be DK or REF .. Reply may be one of the above Response:

11/QS1 Do you or does anyone else in this household work... (b) For an Internet company? (ENTER ONE CODE) 1 YES 2 NO Reply may be DK or REF .. Reply may be one of the above Response:

14/QS1 Do you or does anyone else in this household work... (c) In marketing research or advertising research? (ENTER DNE CODE) 1 YES 2 NO Reply may be DK or REF .. Reply may be one of the above Response:

-

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## IF S1B AND S1C = 2(NO)

10/QS2 During the **past** three months, did you access... a website for a government agency? (ENTER ONE CODE) 1 YES 2 NO Reply may be DK or REF .. Reply may be one of the above Response:

18/QS2

(During the past three months, did you access...)
a website for a department store?
(ENTER ONE CODE)
1 YES
2 NO
Reply may be DK or REF
.. Reply may be one of the above
Response: ■

17/QS2 (During the **past** three months, did you access...) a website where you can record events and contribute descriptions, photos, videos and links related to events? (ENTER ONE CODE) 1 YES 2 NO Reply may be DK or REF .. Reply may be one of the above Response:

-

×١

13/QS2

(During the **past** three months, did you access...) a social networking website? (ENTER **UNE** CODE) 1 YES 2 NO Reply may be DK or REF .. Reply may be one of the above Response:

20/QS3

During the **next** three months, do you think you will access...

a website for a government agency? (ENTER <mark>ONE</mark> CODE)

1 YES 2 NO Reply may be DK or REF .. Reply may be one of the above

Response: 📕

23/QS3

(During the **next** three months, do you think you will access...)

a website for a department store? (ENTER <mark>ONE</mark> CODE)

1 YES 2 NO

Reply may be DK or REF .. Reply may be one of the above

Response: 📕

21/QS3

(During the **next** three months, do you think you will access...) a website where you can record events and contribute descriptions, photos, videos and links related to events? (ENTER ONE CODE) 1 YES 2 NO Reply may be DK or REF .. Reply may be one of the above Response:

22/QS3

(During the **next** three months, do you think you will access...)

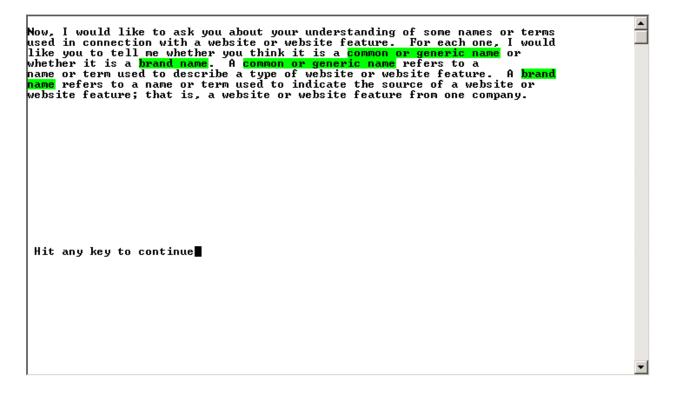
a social networking website? (ENTER <mark>ONE</mark> CODE)

1 YES 2 No

Reply may be DK or REF .. Reply may be one of the above

Response: 📕

*IF* S2*C*, S2*D*, S3*C* O*R* S3*D* = 1 (YES)



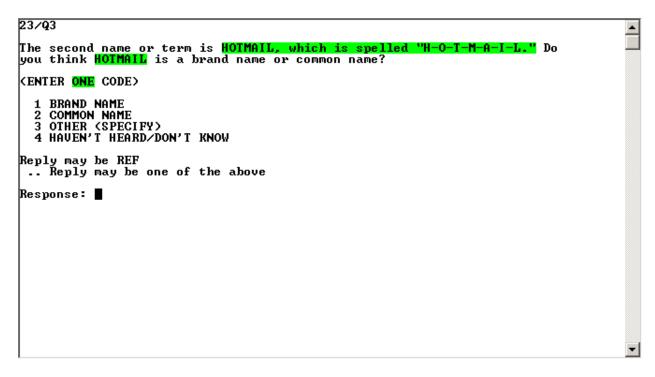
24/91

Here are some examples. A MOULE RENTAL WEBSITE is a common or generic name for a type of website, whereas NETFLIX is a brand name for a movie rental website from one company. ONLINE BANKING is a common or generic name for a type of feature on financial websites, whereas PAYPAL is a brand name for an online account from one company. (ENTER "1" WHEN FINISHED) 1 READ DEFINITION Reply may not be NULL or DK or REF .. Reply may be one of the above Response:

#### 25/Q2

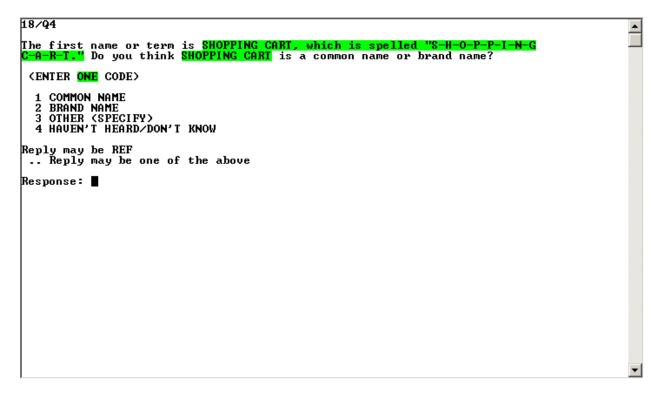
Before I ask you about the following names or terms used in connection with a website or website feature, I would like to assure you that we are only interested in your opinions and beliefs. After I read a name or term, if you would like me to repeat it or to spell the name or term again, please let me know. If you have not heard of a name or term or if you don't know what it refers to, please say so. (ENTER "1" WHEN FINISHED) 1 READ INSTRUCTION Reply may not be NULL or DK or REF .. Reply may be one of the above Response: **ROTATION A<sup>\*</sup>** 

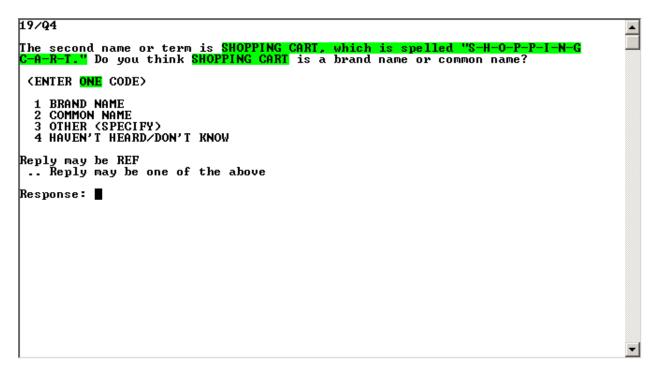




The order of Questions 3 and 4 were rotated across respondents.

**ROTATION A<sup>\*</sup>** 



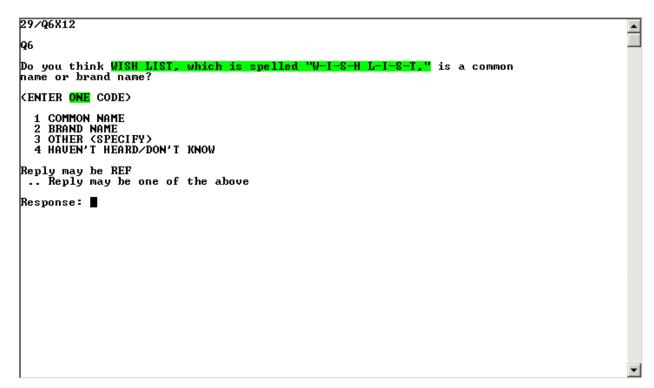


The order of Questions 3 and 4 were rotated across respondents.

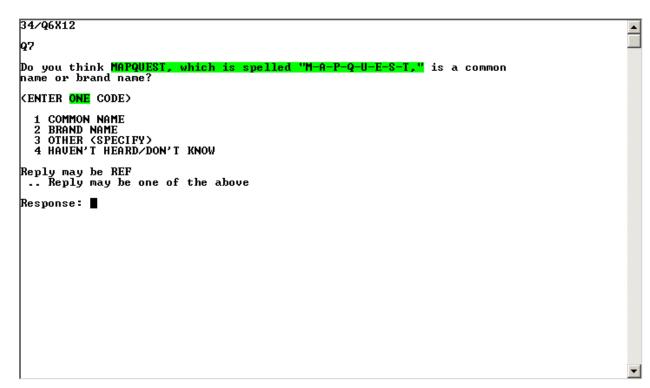
## IF Q3 = "BRAND NAME" AND Q4 = "COMMON NAME"

28/Q5

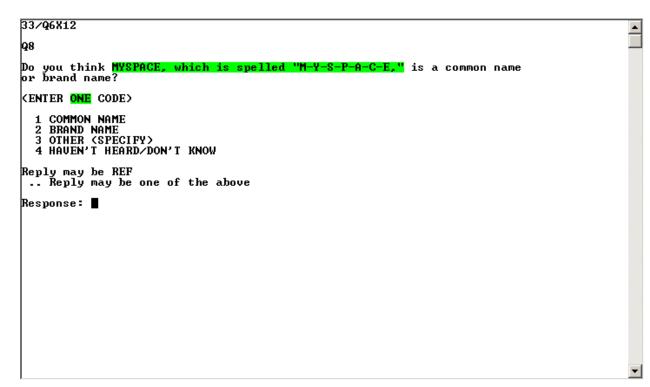
Now, I'm going to read you just a few more names or terms used in connection with a website or website feature. Once again, if you have not heard of a name or term or if you don't know what it refers to, please say so. (ENTER "1" WHEN FINISHED) 1 READ INSTRUCTION Reply may not be NULL or DK or REF .. Reply may be one of the above Response:



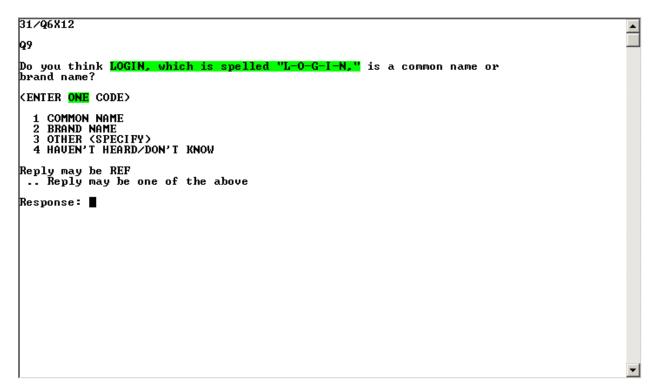
25/Q6X12	
Q6	
Do you think <mark>WISH LIST, which is spelled "W-I-S-H L-I-S-T,"</mark> is a brand name or common name?	
(ENTER ONE CODE)	
1 BRAND NAME 2 COMMON NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW	
Reply may be REF Reply may be one of the above	
Response: 🛛	
1	-



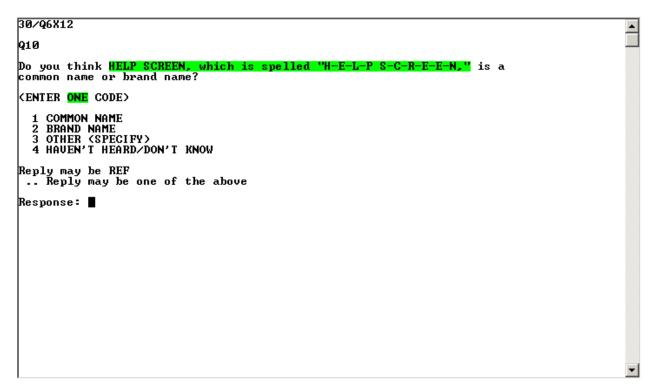
29/Q6X12	
Q7	
Do you think <mark>MAPQUEST, which is spelled "M-A-P-Q-U-E-S-T,"</mark> is a brand name or common name?	
(ENTER ONE CODE)	
1 BRAND NAME 2 COMMON NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW	
Reply may be REF Reply may be one of the above	
Response:	
	-



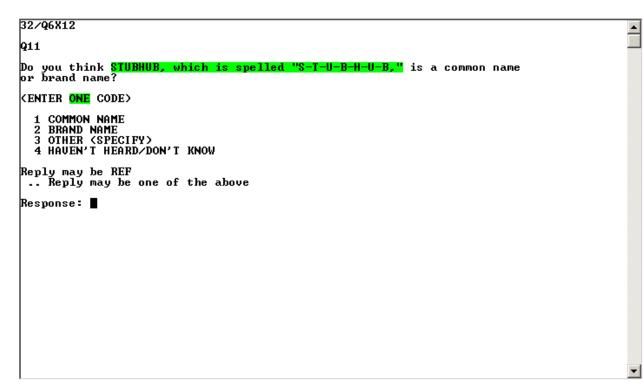
27/Q6X12	
Q8	
Do you think <mark>MYSPACE, which is spelled "M-Y-S-P-A-C-E,"</mark> is a brand name or common name?	
(ENTER ONE CODE)	
1 BRAND NAME 2 COMMON NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW	
Reply may be REF Reply may be one of the above	
Response:	
	-



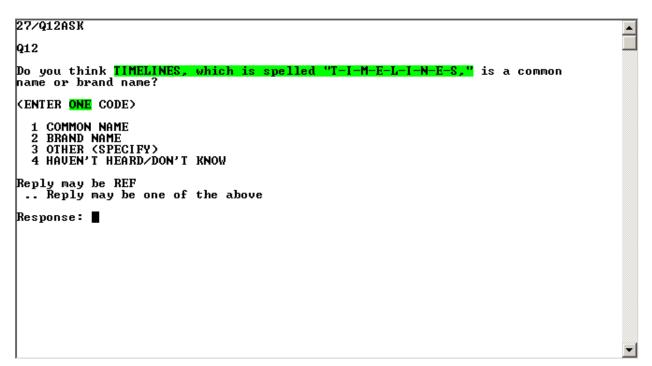
26/Q6X12	
Q9	
Do you think <mark>LOGIN, which is spelled "L-O-G-I-N,"</mark> is a brand name or common name?	
(ENTER ONE CODE)	
1 BRAND NAME 2 COMMON NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW	
Reply may be REF Reply may be one of the above	
Response:	
1	<b>_</b>

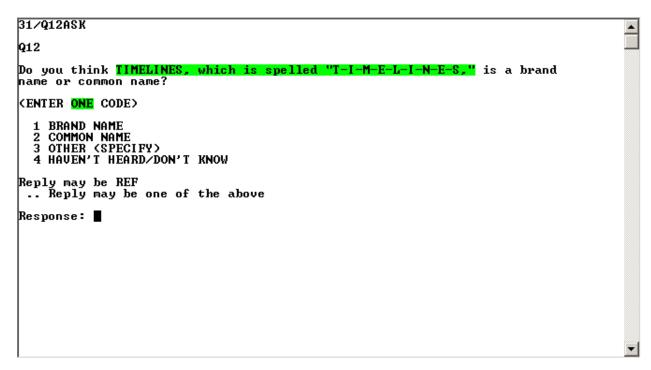


28/Q6X12		<b></b>
Q10		
Do you think <mark>HELP SCREEN, which is spelled "H-E-L-P S-C-R-E-E-N,"</mark> brand name or common name?	is	a
(ENTER ONE CODE)		
1 BRAND NAME 2 COMMON NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW		
Reply may be REF Reply may be one of the above		
Response: 🔳		
		-
1		



30/Q6X12	<b></b>
Q11	
Do you think <mark>STUBHUB, which is spelled "S-T-U-B-H-U-B,"</mark> is a brand name or common name?	
(ENTER ONE CODE)	
1 BRAND NAME 2 COMMON NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW	
Reply may be REF Reply may be one of the above	
Response: 🛛	
	-





```
Those are all my questions. Thank you very much for participating in this
survey. (HANG-UP)
RESULT : Completed interview
RID : 5
SMS KEY: 100000
Hit any key to continue
```

# Sample CATI Screens Field Survey I (Cell)

#### SMS SCREEN #1

#### INTERVIEWER INSTRUCTION:

READ EACH QUESTION EXACTLY AS WRITTEN, AND ALLOW THE RESPONDENT SUFFICIENT TIME TO ANSWER BEFORE PROCEEDING TO THE NEXT QUESTION. DO NOT CHANGE THE WORDING OF ANY QUESTION. RECORD RESPONSES ACCURATELY AND COMPLETELY.

Hit any key to continue

#### 1/INTRO

Hello, my name is \_\_\_\_\_\_\_ and I'm calling from Field Research Corporation. We are conducting a short opinion survey. We are not selling anything, and individual responses are confidential. IF NECESSARY, ADD: \* Founded in 1945, Field Research Corporation is a research firm headquartered in San Francisco, California that is primarily involved in designing, conducting, analyzing and reporting on surveys. \* This will only take about 10 minutes. 1 CONTINUE 2 NEW PERSON COMING TO PHONE 3 RETURN TO CONTACT SCREEN Reply may be REF .. Reply may be one of the above Response: 2/QR1

٠ To begin, could you please tell me whether you are under age 14, age 14 to 34, age 35 to 54, or age 55 or older? (ENTER <mark>ONE</mark> CODE) UNDER 14 14 TO 34 35 TO 54 55 OR OLDER RETURN TO CONTACT SCREEN 1 2 3 4 5 Reply may be DK or REF .. Reply may be one of the above Response: 📕

4/QR2 I need to confirm your gender. Are you male or female? (ENTER ONE CODE) 1 MALE 2 FEMALE Reply may be REF ...Reply may be one of the above Response: ■

*IF R1 = 2 (14 TO 34), 3 (35 TO 54) OR 4 (55 OR OLDER)* 

# IF AGE 14 OR OLDER AND AGE/GENDER QUOTA NOT FILLED

5/QR3 Do you receive all or most of your personal telephone calls on this telephone? (ENTER ONE CODE) 1 YES 2 NO Reply may be REF ...Reply may be one of the above Response:

# *IF R*3 = 1 (YES)

6	/QR4

Just so you know, our supervisors sometimes monitor interviews to ensure quality and courtesy.

(ENTER "1" WHEN FINISHED.)

1 READ INSTRUCTION

Reply may not be NULL or DK or REF .. Reply may be one of the above

Response: 📕

\*

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9/QS1
Do you or does anyone else in this household work...
(a) For a government agency?
(ENTER ONE CODE)
1 YES
2 NO
Reply may be DK or REF
.. Reply may be one of the above
Response:
```

\*

•

```
8/QS1
Do you or does anyone else in this household work...
(b) For an Internet company?
(ENTER ONE CODE)
1 YES
2 NO
Reply may be DK or REF
.. Reply may be one of the above
Response:
```

\*

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#### IF S1B AND S1C = 2(NO)

10/QS2 During the **past** three months, did you access... a website for a government agency? (ENTER **ONE** CODE) 1 YES 2 NO Reply may be DK or REF .. Reply may be one of the above Response:

18/QS2

(During the past three months, did you access...)
a website for a department store?
(ENTER ONE CODE)
1 YES
2 NO
Reply may be DK or REF
.. Reply may be one of the above
Response: ■

17/QS2 (During the **past** three months, did you access...) a website where you can record events and contribute descriptions, photos, videos and links related to events? (ENTER **DNE** CODE) 1 YES 2 NO Reply may be DK or REF ...Reply may be one of the above Response:

-

×١

13/QS2

(During the **past** three months, did you access...) a social networking website? (ENTER **ONE** CODE) 1 YES 2 NO Reply may be DK or REF .. Reply may be one of the above Response:

20/QS3

During the **next** three months, do you think you will access...

a website for a government agency? (ENTER <mark>ONE</mark> CODE)

1 YES 2 NO Reply may be DK or REF .. Reply may be one of the above

Response: 📕

23/QS3

(During the **next** three months, do you think you will access...)

a website for a department store? (ENTER <mark>ONE</mark> CODE)

1 YES 2 NO

Reply may be DK or REF .. Reply may be one of the above

Response: 📕

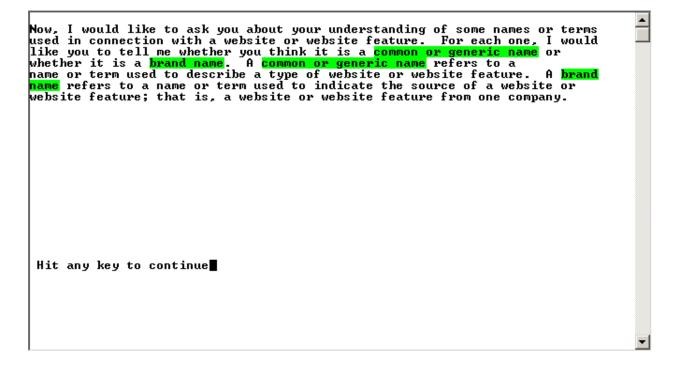
21/QS3

(During the next three months, do you think you will access...)
a website where you can record events and contribute descriptions, photos,
videos and links related to events?
(ENTER ONE CODE)
1 YES
2 NO
Reply may be DK or REF
...Reply may be one of the above
Response: ■

22/QS3

(During the **next** three months, do you think you will access...) a social networking website? (ENTER ONE CODE) 1 YES 2 NO Reply may be DK or REF .. Reply may be one of the above Response:

#### *IF S2C, S2D, S3C OR S3D = 1 (YES)*



-

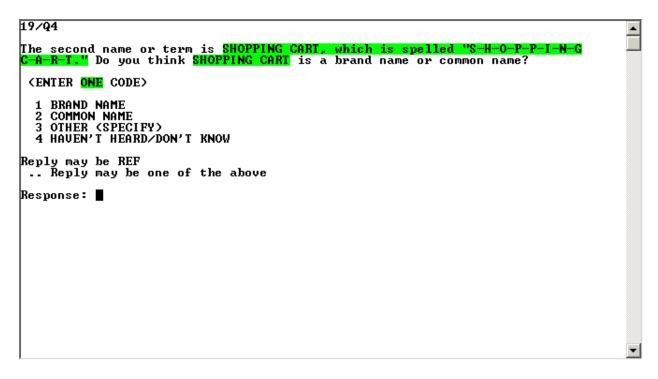
#### 18/Q1

Here are some examples. A **MOULE RENTAL WEBSITE** is a common or generic name for a type of website, whereas NETFLIX is a brand name for a movie rental website from one company. ONLINE BANKING is a common or generic name for a type of feature on financial websites, whereas **PAYPAL** is a brand name for an online account from one company. (ENTER "1" WHEN FINISHED) 1 READ DEFINITION Reply may not be NULL or DK or REF .. Reply may be one of the above Response: 19/Q2

-Before I ask you about the following names or terms used in connection with a website or website feature, I would like to assure you that we are only interested in your opinions and beliefs. After I read a name or term, if you would like me to repeat it or to spell the name or term again, please let me know. If you have not heard of a name or term or if you don't know what it refers to, please say so. (ENTER "1" WHEN FINISHED) **1 READ INSTRUCTION** Reply may not be NULL or DK or REF .. Reply may be one of the above Response: 📕

**ROTATION A<sup>\*</sup>** 

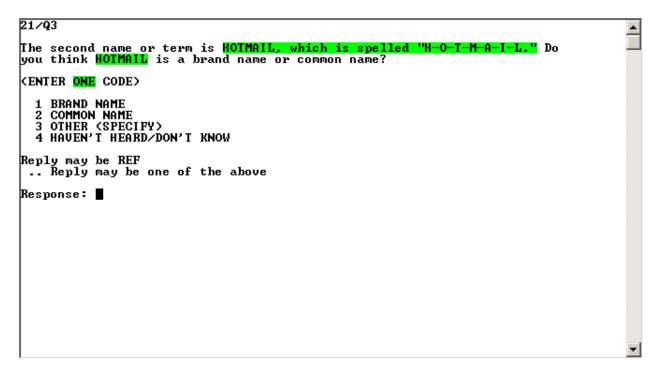




The order of Questions 3 and 4 were rotated across respondents.

**ROTATION A<sup>\*</sup>** 

26/Q3	
The first name or term is <mark>HOTMAIL, which is spelled "H-O-T-M-A-I-L."</mark> Do you think <mark>HOTMAIL</mark> is a common name or brand name?	
(ENTER ONE CODE)	
1 COMMON NAME 2 BRAND NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW	
Reply may be REF Reply may be one of the above	
Response:	
	-

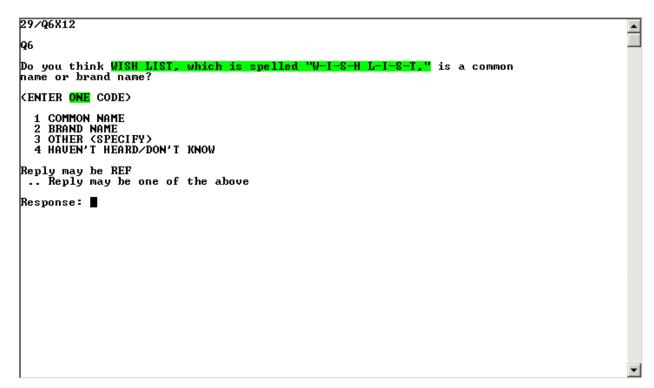


The order of Questions 3 and 4 were rotated across respondents.

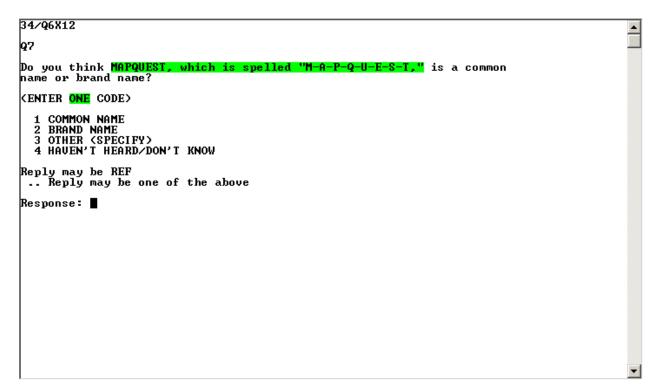
#### IF Q3 = "BRAND NAME" AND Q4 = "COMMON NAME"

28/Q5

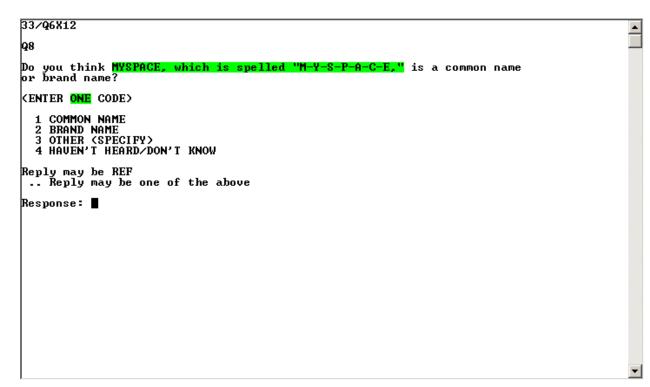
Now, I'm going to read you just a few more names or terms used in connection with a website or website feature. Once again, if you have not heard of a name or term or if you don't know what it refers to, please say so. (ENTER "1" WHEN FINISHED) 1 READ INSTRUCTION Reply may not be NULL or DK or REF .. Reply may be one of the above Response:



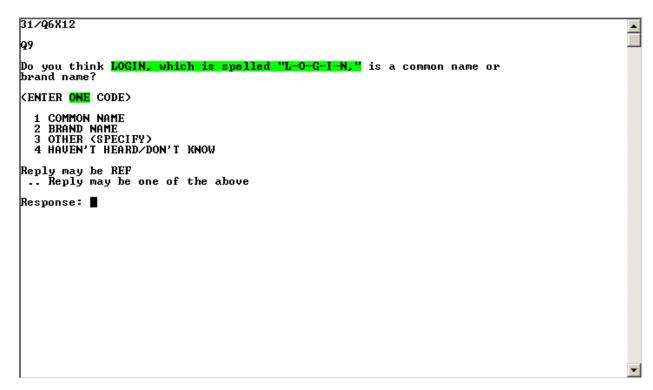
28/Q6X12	
Q6	
Do you think <mark>WISH LIST, which is spelled "W-I-S-H L-I-S-T,"</mark> is a brand name or common name?	
(ENTER ONE CODE)	
1 BRAND NAME 2 COMMON NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW	
Reply may be REF Reply may be one of the above	
Response: 🔳	
	<b>.</b>



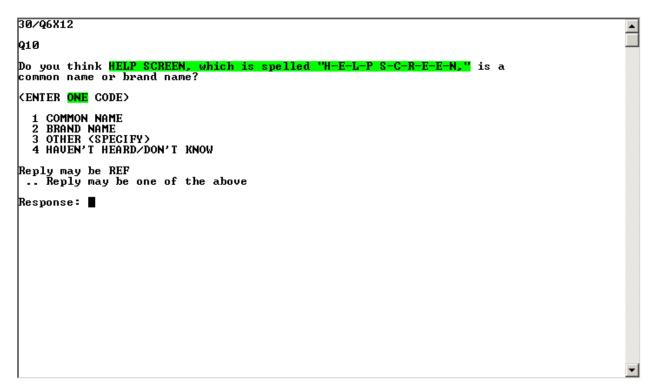
27/Q6X12	
97	
Do you think <mark>MAPQUEST, which is spelled "M-A-P-Q-U-E-S-T,"</mark> is a brand name or common name?	
(ENTER ONE CODE)	
1 BRAND NAME 2 COMMON NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW	
Reply may be REF Reply may be one of the above	
Response:	
	-



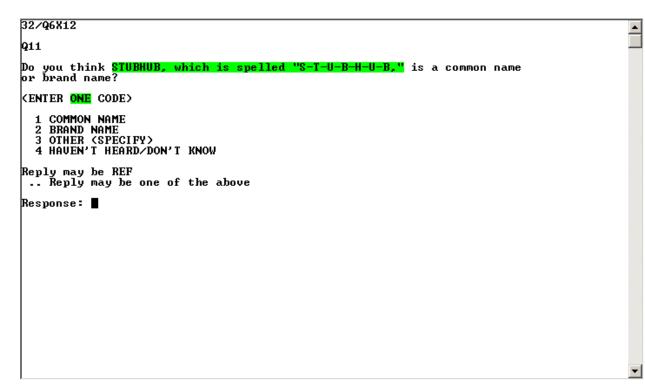
23/Q6X12	
Q8	
Do you think <mark>MYSPACE, which is spelled "M-Y-S-P-A-C-E,"</mark> is a brand name or common name?	
(ENTER ONE CODE)	
1 BRAND NAME 2 COMMON NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW	
Reply may be REF Reply may be one of the above	
Response: 🛛	
	-



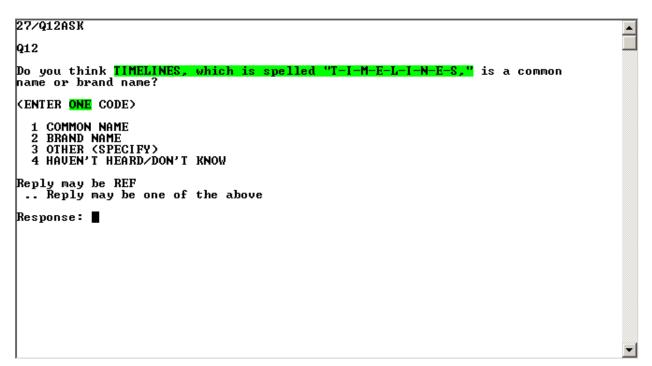
24/Q6X12	
Q9	
Do you think <mark>LOGIN, which is spelled "L-O-G-I-N,"</mark> is a brand name or common name?	
(ENTER ONE CODE)	
1 BRAND NAME 2 COMMON NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW	
Reply may be REF Reply may be one of the above	
Response:	
I	<b>•</b>

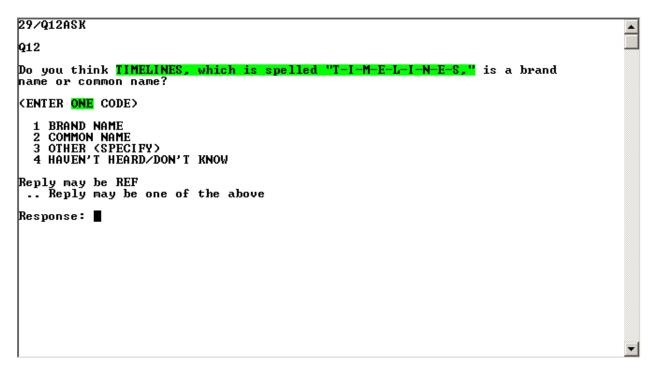


26/Q6X12		<b></b>
Q10		
Do you think <mark>HELP SCREEN, which is spelled "H-E-L-P S-C-R-E-E-N,"</mark> brand name or common name?	is	a
CENTER ONE CODE>		
1 BRAND NAME 2 COMMON NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW		
Reply may be REF Reply may be one of the above		
Response: 🔳		
1		<b>•</b>



25/Q6X12	
911	
Do you think <mark>STUBHUB, which is spelled "S-T-U-B-H-U-B,"</mark> is a brand name or common name?	
(ENTER ONE CODE)	
1 BRAND NAME 2 COMMON NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW	
Reply may be REF Reply may be one of the above	
Response: 🛛	
	-





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Those are all my questions. Thank you very much for participating in this
survey. (HANG-UP)
RESULT : Completed interview
RID : 4
SMS KEY: 100027
Hit any key to continue
```

## Appendix D

### Field Survey I: Underlying Data Tables (Computer Printouts)

Oct 16, 2012 11:12 Table 1 Page 1

Will

Has

Has or Will Access

2012 Consumer Opinion Survey TIMELINES FINAL

R1 Age

Oct 16, 2012 11:12 Table 2 Page 2

> 2012 Consumer Opinion Survey TIMELINES FINAL

> > R2 Gender

e i e i	ຍຸຍຸ ແ " "	.0	105 45.1	128 54.9	 233 233
	IN UNE Future ======	233 100.0	45	5 1	001
Has Accessed A Rele- vant Website	ın the Past ======	227 100.0	99 43.6	128 56.4	 227 227
re site Can	recora l Events F ====== =	172 100.0	80 46.5	92 53.5	 172 172
	working Ke website Er ====== =:	227 100.0	98 43.2	129 56.8	 227 227
	- = - = - = - = - = - = - = - =	59 100.0	28 47.5	31 52.5	
		84 59 100.0 100.0	37 44.0	47 56.0	 84 84
		54 100.0	24 44.4	30 55.6	- 54 54
Region		44 54 100.0 100.0	19 43.2	25 56.8	 44 44
		124 100.0	50 40.3	74 59.7	 124 124
Age	14_34 34 ===== =	117 100.0	58 49.6	59 50.4	 117 117
	Women ====	133 100.0	1 1	133 100.0	 133 133
	 Men W ==== =	108 100.0 1	108 100.0	1 1	 108 108
	Total ====	241 100.0	108 44.8	133 55.2	 241 241
		(1)	4)	ale	Adds to: Rows Respondents
		Base	Male	Female	Add: Rc Re

Oct 16, 2012 11:12 Table 3 Page 3

> 2012 Consumer Opinion Survey TIMELINES FINAL

S1 Do you or does anyone else in this household work...

a. For a government agency

1 (1)	 	е о	4 0	8 0	-1 <b>4</b>	4	1 1	1 ന ന
Will Access A Rele- vant Website	Future =====:	233 100.0	3, 14.(	198 85.0	0	0		233
Has Accessed A Rele- vant Website Tn the	Past =====	227 100.0	35 15.4	191 84.1	1 0.4	1 0.4	1 1	 227 227
Will Website Where You Can	Events	172 100.0	25 14.5	146 84.9	0.6	0.6	1 1	 172 172
Has or V Access  Social Net- working	website =====	227 100.0	35 15.4	191 84.1	1 0.4	1 0.4	1 1	 227 227
	ы II	59 100.0	8 13.6	51 86.4	1 1	1 1	1 1	- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1
	:: 	84 100.0	15 17.9	69 82.1	1 1	1 1	1 1	 84 84
	===== MM	54 100.0	7 13.0	46 85.2	1.9 1.9	1.9 1.9	1 1	 54 54
Region 	    日	44 100.0	6 13.6	38 86.4	1 1	1 1	1 1	 44 44
		124 100.0	17 13.7	107 86.3	1 1	1 1	1 1	 124 124
Age 	34	117 100.0	19 16.2	97 82.9	1 0.9	1 0.9	1 1	 117 117
	0 11	133 00.0	17 12.8	116 87.2	1 1	1 1	1 1	 133 133
Gender 	Men W ==== =	108 100.0 1	19 17.6	88 81.5	1 0.9	1 0.9	1 1	 108 108
	Total ====	241 100.0	36 14.9	204 84.6	1 .4	1 0.4	1 1	 241 241
					(net)			
		Base	Yes	No	Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents

Oct 16, 2012 11:12 Table 4 Page 4

> 2012 Consumer Opinion Survey TIMELINES FINAL

S1 Do you or does anyone else in this household work...

b. For an Internet company

Base : All Qualified Respondents

I O	!!	0 3		~ ~				I M M
Will Access A Rele vant Websit	IN TNE Future ======	233 100.0	1 1	233 100.0	1 1			233
Has Accessed A Rele- vant Website	In the Past ======	227 100.0	1 1	227 100.0	1 1	1 1	1 1	 227 227
	kecora Events =====	172 100.0	1 1	172 100.0	1 1	11	11	 172 172
Has or V Access  Social Net-	working website ======	227 100.0	1 1	227 100.0	1 1	11	1 1	 227 227
		59 100.0	1 1	59 100.0	1 1	1 1	1 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
		84 100.0	1 1	84 100.0	1 1	1 1	1 1	 84 84
		54 100.0	1 1	54 100.0	1 1	1 1	1 1	
Region		44 100.0	1 1	44 100.0	1 1	1 1	1 1	4 4 4 4 4
		124 100.0	1 1	124 100.0	1 1	1 1	1 1	 124 124
Age	 14-34 ===== :	117 100.0	1 1	117 100.0	1 1	1 1	1 1	 117 117
	venen e===	133 00.0	1 1	133 00.0	1 1	1 1	1 1	 133 133
Gender	 Men W ===== =	108 100.0 1	1 1	108 100.0 1	1 1	1 1	1 1	 108 108
	Total ====	241 100.0	1 1	241 100.0	1 1	1 1	1 1	 241 241
		Ũ			Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents
		Base	Yes	NO	Don	Ц	ц	Add R R

Field Research Corporation

Oct 16, 2012 11:12 Table 5 Page 5

> 2012 Consumer Opinion Survey TIMELINES FINAL

S1 Do you or does anyone else in this household work...

c. In marketing research or advertising research

	мо	1 1	мо	1 1	1 1	1 1	1
Will Access A Rele- vant Website Future	233 100.0		233 100.0				 23 23
Has Accessed A Rele- vant Website In the Past	227 100.0	1 1	227 100.0	1 1	1 1	1 1	 227 227
Will Website Where You Can g Record Events	172 100.0	1 1	172 100.0	1 1	1 1	11	 172 172
Has or V Access  Social Net- working website	227 100.0	1 1	227 100.0	1 1	1 1	1 1	 227 227
- = - = - = - = - =	59 100.0	1 1	59 100.0	1 1	1 1	1 1	- 59 19
	84 100.0	1 1	84 100.0	1 1	1 1	1 1	84 84 84
= = = = = = = = = = = = = = = = = = =	54 100.0	1 1	54 100.0	1 1	1 1	1 1	- 5 5 4 4 7
Region  NE=====	44 100.0	1 1	44 100.0	1 1	1 1	1 1	 44 44
	124 100.0	1 1	124 100.0	1 1	1 1	1 1	 124 124
Age  14-34 =====	117 100.0	1 1	117 100.0	1 1	1 1	1 1	 117 117
 Women	133 100.0	1 1	133 100.0	1 1	1 1	1 1	 133 133
Gender  Men W	108 100.0 1	1 1	108 100.0 1	1 1	1 1	1 1	 108 108
Total =====	241 100.0	1 1	241 100.0	1 1	1 1	1 1	 241 241
	Base	Yes	ON	Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents

Oct 16, 2012 11:12 Table 6 Page 6

> 2012 Consumer Opinion Survey TIMELINES FINAL

> > S2 During the past three months, did you access...

a. A website for a government agency

will Access A Rele- vant Website Tn the	Future =======	233 100.0	106 45.5	122 52.4	5 2.1	5 2.1	1 1	 233 233
Has Accessed A Rele- vant Website Tn the	Past ======	227 100.0	107 47.1	115 50.7	2.2	2.2	1 1	 227 227
Will  Website Where You Can	Events	172 100.0	84 48.8	83 48.3	5 2.9	5 2.9	1 1	 172 172
Has or W Access  Social Net- working		227 100.0	103 45.4	119 52.4	2.2	2.2	1 1	 227 227
	WE ====	59 100.0	29 49.2	28 47.5	3.4	3. 4 . 4	1 1	- 59 - 1 - 1
	==== ====	84 100.0 1	33 39.3	50 59.5	1.2	1.2	1 1	 84 84
	===== =	54 100.0	25 46.3	27 50.0	3.7	3.7	1 1	 54 54
Region 	" ==== ====	44 100.0	22 50.0	22 50.0	1 1	1 1	1 1	4 44 44
1	35+	124 100.0	60 48.4	60 48.4	3.2	3.2	1 1	 124 124
Age 	14-34 ===== =	117 100.0 1	49 41.9	67 57.3	1 0.0	1 0.9	1 1	 117 117
	lomen ====	133 00.0	60 45.1	70 52.6	л у 2. у	2.3	1 1	 133 133
Gender 	Men W ==== =	108 100.01	49 45.4	57 52.8	1.9	1.9	1 1	 108 108
	Total ====	241 100.0	109 45.2	127 52.7	2.1	5 2.1	1 1	 241 241
					(net)			
		υ ω	Ω		Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents
		Base	Yes	NO	Doi	-	-	Adć I

Oct 16, 2012 11:12 Table 7 Page 7

> 2012 Consumer Opinion Survey TIMELINES FINAL

> > S2 During the past three months, did you access...

b. A website for a department store

	ij	~ ~	10.01	10.10	~ ~	~ ~		L 00 00
Will Access A Rele- vant Website In the	r'uture =====	233 100.0	145 62.2	85 36.5	1.3 1	3 1.3	1 1	 233 233
Has Accessed A Rele- vant Website In the	Past ======	227 100.0	144 63.4	80 35.2	1.3 1	л. 1. 3	1 1	 227 227
will  Website Where You Can	Events =====	172 100.0	111 64.5	60 34.9	1 0.6	1 0.6	1 1	 172 172
3	website   ====== :	227 100.0	140 61.7	84 37.0	1.3	1.3 1	1 1	 227 227
	= = = =	59 100.0	38 64.4	21 35.6	1 1	1 1	1 1	1 2 9 1 1
		84 100.0 1	45 53.6	37 44.0	2 4.0	2 7.	1 1	 84 84
	MM = = = = =	54 100.0 1	34 63.0	20 37.0	1 1	1 1	1 1	- 54 54
Region	" " 王王" 乙"	44 100.0 1	30 68.2	13 29.5	2.3	1 2.3	I I	 44 44
	35+ ===	124 100.0	78 62.9	45 36.3	1 0.8	1 0.8	1 1	 124 124
n d I d	L4-34 ===== =	117 100.0 1	69 59.0	46 39.3	1.7	2 1.7	1 1	 117 117
	women ====	133 00.0	87 65.4	45 33.8	0.8	0.8	1 1	 133 133
г к - Чек	Men ==== =	108 100.0 1	60 55.6	46 42.6	1.9	2 1.9	1 1	 108 108
	TOTA1 ====	241 100.0	147 61.0	91 37.8	1.2 1	3 1.2	1 1	 241 241
					(net)			
		Base	Yes	NO	Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents

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S2 During the past three months, did you access...

c. A website where you can record events and contribute descriptions, photos, videos and links related to events

	Tota1 ====	Gender  Men =====	Women	Age  14-34 =====		Region  NE ====	= = = = = = = = = = = = = = = = = = =			Has or W Access  Social Net- working website ======	Will  Website Where You Can Record Events ======	Has Accessed A Rele- vant Website In the Past =======	Will Access A Rele- vant Website Future ========
Base	241 100.0	108 100.0	133 100.0	117 100.0	124 100.0	44 100.0	54 100.0	84 100.0	59 100.0	227 100.0	172 100.0	227 100.0	233 100.0
Yes	144 59.8	68 63.0	76 57.1	74 63.2	70 56.5	25 56.8	34 63.0	45 53.6	40 67.8	136 59.9	144 83.7	144 63.4	144 61.8
No	93 38.6	39 36.1	54 40.6	40 34.2	53 42.7	18 40.9	18 33.3	39 46.4	18 30.5	87 38.3	26 15.1	79 34.8	85 36.5
Don't know/Refused (net)	(net) 4 1.7	1 0.9	2.3 2	а. 2.6	1 0.8	2.J	3.7	1 1	1 1.7	1.8	1.2	4 1.8	4.1.7
Don't know	4 1.7	1 0.9	3.3 2.3	3.6 2.6	0.8	2.J	3.7	1 1	1 1.7	1.8	1.2	1.8	4.1.7
Refused	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Adds to: Rows Respondents	 241 241	 108 108	 133 133	 117 117	 124 124	 44 44	 54 54	 84 84	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	 227 227	 172 172	 227 227	 233 233

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> > S2 During the past three months, did you access...

d. A social networking website

Base         Dot         Index         Age         Region         Access         Mill           Fortal         Merci         Merci         Working         Access         Merci         Mer			!!							
Has or Will         Has or Will           Gender         Age         Mebsite           Total         Mene         Mebsite           Total         Mene         Mebsite           Total         Mene         Mebsite           Total         Mene         Mete           Men         Monen         11-34         35+           Mene         Mere         Mere         Mere           Mere         Mere         Mere         Mere           Mere         Mere         Mere         Mere           Mere         Mere         Mere         Mere           Mere </td <td></td> <td></td> <td>LIL LILE Future ======</td> <td>233 100.0</td> <td>208 89.3</td> <td>10.75</td> <td>1 1</td> <td></td> <td>1 1</td> <td>23</td>			LIL LILE Future ======	233 100.0	208 89.3	10.75	1 1		1 1	23
Total         Gender         Age         Region           Total         Men         Women         14-34         35+         Social         Net-           Total         Men         Women         14-34         35+         NE         NW         Social         Net-           Total         Men         Women         14-34         35+         NE         NW         Social         Net-           100.0	Has	Accessed A Rele- vant Website	11	227 100.0	216 95.2	11 4.8	1 1	1 1	11	001
Total         Age         Region         Social           Total         Men         Women         14-34         35+         NE         NM         So         Net-           Total         Men         Women         14-34         35+         NE         NM         So         Net-           241         108         133         117         124         44         54         84         59         227           100.0 <t< td=""><td>-</td><td>Website Where You Can</td><td>Kecora Events =====</td><td>172 100.0</td><td>152 88.4</td><td>20 11.6</td><td>1 1</td><td>1 1</td><td>11</td><td> 172 172</td></t<>	-	Website Where You Can	Kecora Events =====	172 100.0	152 88.4	20 11.6	1 1	1 1	11	 172 172
Gender       Age       Region         Total       Men       Women       14-34       35+       NE       MW       SO       WE         241       108       133       117       124       44       54       88       90       90       100.0       10		Social Net-	working website =====	227 100.0	216 95.2	- ·	1 1	1 1	11	 227 227
Gender       Age       Region         Total       Men       women       14-34       35+       NE       MM       SO         2341       108       133       117       124       35+       NE       MM       SO         2241       108       133       117       124       44       54       84         2216       92       124       112       104       40       49       72         89.6       85.2       93.2       95.7       83.9       90.9       90.7       85.7         216       92       124       112       104       40       49       72         89.6       85.2       93.2       95.7       83.9       90.9       90.7       85.7         216       92       14.3       16.1       9.1       9.1       9.1       14.3       14.3         21       14.4       5       4.3       16.1       9.1       9.1       9.1       14.3         25       14.1       9.1       9.1       9.1       9.1       9.1       9.1       14.3         25       14.4       54       84       54       84       54       84				59 100.0	3.5	•	1 1	1 1	1 1	1 U U
Gender       Age       Region         Total       Men       Women       14-34       35+         241       Men       Women       14-34       35+         241       100.0       100.0       100.0       100.0       100.0         241       108       133       117       124       44       54         2216       92       124       112       104       40       49         89.6       85.2       93.2       95.7       83.9       90.9       90.7         25       10.4       14.8       6.8       4.3       16.1       9.1       9.3         10.4       14.8       6.8       4.3       16.1       9.1       9.3       9         25       10.4       14.8       6.8       4.3       16.1       9.1       9.3         25       10.8       133       117       124       44       54         241       108       133       117       124       44       54			I		ъ	4	1 1	1 1	1 1	1
Gender       Age       Region         Total       Men       Women       14-34       35+       NE         =====       men       Women       14-34       35+       NE         241       108       133       117       124       44         100.0       100.0       100.0       100.0       100.0       100.0         216       92       124       112       124       44         216       92       124       112       40         216       92       124       112       100.0         216       92       124       112       100.0         216       92       124       110       40         216       93.2       95.7       83.9       90.9         216       9       4.3       16.1       9.1         2       -       -       -       -       -       -         2       -       -       -       -       -       -       -       -         10.4       14.8       6.8       4.3       16.1       9.1       -       -       -       -       -       -       -       -       -					49 90.7	•	1 1	11	1 1	ப்பட
Gender       Age         Total       Men       Women       14-34       3         =====       =====       =====       =====       ====       ====         241       100.0       100.0       100.0       10       10       10         241       108       133       117       14-34       3       117       34       34       3         241       100.0       100.0       100.0       100.0       10       10       10       10         216       92       124       1112       8       95.7       8       4.3       1         25       16       9       9       5       1       2       -		Region	I		40 90.9	•	1 1	1 1	1 1	1 4 4
Gender     Age       Total     Men     Women     14-34       =====     =====     =====       241     100.0     100.0     100.0       100.0     100.0     100.0     100.0     100.0       241     108     133     117       241     108     133     117       216     92     124     112       89.6     85.2     93.2     95.7       25     16     9     5       10.4     14.8     6.8     4.3       -     -     -     -       -     -     -     -       -     -     -     -       -     -     -     -       -     -     -     -       -     -     -     -       -     -     -     -       -     -     -     -       -     -     -     -       -     -     -     -       -     -     -     -       -     -     -     -       -     -     -     -       -     -     -     -       -     -     -     -			35+ 1=	124 100.0	104 83.9	9	1 1	11	1 1	12 - 12 -
Total       Gender         Total          Total       Men         241       108         100.0       10         216       92         89.6       85.2         89.6       85.2         25       14.8         10.4       14.8          -         -       -         241       108         241       108         241       108			I		112 95.7	•	1 1	1 1	1 1	 117 117
Gender Total Men 1 ===== Gender 241 108 216 92 89.6 85.2 89.6 85.2 10.4 14.8 10.4 14.8  241 108 241 108			lomen ====	133 00.0	124 93.2		1 1	11	1 1	1331
				108 100.0 1	92 85.2	16 14.8	1 1	1 1	1 1	 108 108
se s n't know/Refused (net) Don't know ds to: Rews Respondents Respondents			Total ====	241 100.0	216 89.6	25 10.4	1 1	1 1	1 1	 241 241
se s n't know/Refused Don't know ds to: Rows Respondents Respondents							(net)			
A C C A B				Base	Yes	NO	⊃on't know/Refused	Don't know	Refused	Adds to: Rows Respondents

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S3 During the next three months, do you think you will access...

a. A website for a government agency

	П							
Will Access A Rele- vant Website	11	233 100.0	124 53.2	101 43.3	3.4 8	3.4 8	1 1	 233 233
Has Accessed A Rele- vant Website	Past ======	227 100.0	119 52.4	99 43.6	4.0	4.0	1 1	 227 227
Will Website Where You Can	Events ======	172 100.0	98 57.0	68 39.5	3.5	3.5	1 1	 172 172
Has or W Access  Social Net- working		227 100.0	120 52.9	98 43.2	9 4.0	9 4.0	1 1	 227 227
	II 日 II	59 100.0	37 62.7	21 35.6	1 1.7	1.7	1 1	- 59 9
	SO ====	84 100.0 1	41 48.8	40 47.6	9. 9.	3.6 3	1 1	 84 84
	MW ====	54 100.0 1	27 50.0	25 46.3	3.7	3.7	1 1	5 5 4 5 4
Region	= == = = === =	44 100.0 1	21 47.7	20 45.5	6.8 9	6.8 9	1 1	 44 44
	35+	124 100.0	63 50.8	56 45.2	4.0	4.0	1 1	 124 124
Age 		117 100.0 1	63 53.8	50 42.7	3.4 .4	.4 3.4	1 1	 117 117
	Women ====	133 00.0	67 50.4	63 47.4	л м 2.	2. 3 3	1 1	 133 133
Gender		108 100.0 1	59 54.6	43 39.8	5.0	5.6	1 1	 108 108
	Total ====	241 100.0	126 52.3	106 44.0	9 3.7	9 3.7	1 1	 241 241
					(net)			
		Base	ŭ	6	Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents
		Bô	Yes	NO	Ď			AC

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S3 During the next three months, do you think you will access...

b. A website for a department store

Will ed Access - A Rele- vant e Website Futre Futre ========	7 233 0 100.0	7 173 6 74.2	5 56 2 24.0	5 1.	5 2 1.	1 1	 7 233 7 233
Has Accessed A Rele- vant Website In the Past =====	227 100.0	167 73.6	5 24.	2.	ю. И		 227 227
will 	172 100.0	125 72.7	44 25.6	3 1.7	3 1.7	1 1	 172 172
Has or Access  Social Net- working website	227 100.0	169 74.4	53 23.3	2.2	2.2	1 1	 227 227
- == - 三 三 - 五 M - 三	59 100.0	44 74.6	14 23.7	1.7 1.7	1 1.7	1 1	- 50 - 50 - 1
	84 100.0	54 64.3	27 32.1	. 6 M	. 6 M	1 1	 84 84
- = = = = = = = = = = = = = = = = = = =	54 100.0	41 75.9	12 22.2	1.9 1.9	1.9 1.9	1 1	- 54 54
Region  NE ====	44 100.0	36 81.8	8 18.2	1 1	1 1	1 1	 44 44
    35      -      -	124 100.0	90 72.6	29 23.4	4.0	4.0	1 1	 124 124
Age  14-34 ====	117 100.0	85 72.6	32 27.4	1 1	1 1	1 1	 117 117
 Women ===	133 100.0	98 73.7	32 24.1	л м 2	л м 2	1 1	 133 133
Gender  Men V ===== =	108 100.0	77 71.3	29 26.9	1.9	1.9	1 1	 108 108
Total ====	241 100.0	175 72.6	61 25.3	5 2.1	5 2.1	1 1	 241 241
				(net)			
				Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents
	Base	Yes	No	Don'	DO	Re	Adds Ro Re

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S3 During the next three months, do you think you will access...

c. A website where you can record events and contribute descriptions, photos, videos and links related to events

ה המ הוא	       (D) (	233 0.0	56 .0	70.0	3.0	3.0	I I	 233 233
Will Access A Rele- vant Website Tn the	Future ======	233 100.0	156 67.0	70 30.0	б	Ś		 23 23
Has Accessed A Rele- vant Website Tn the	Past =====	227 100.0	147 64.8	73 32.2	7 3.1	3.1	1 1	 227 227
		Ч						
ill  Websit Where You Ca	Events ======	172 100.0	156 90.7	12 7.0	2.3	2.3	1 1	 172 172
Has or W Access  Social Net- Working	website	227 100.0	142 62.6	78 34.4	7 3.1	7 3.1	1 1	 227 227
	=== ====	59 100.0	42 71.2	15 25.4	4 2 4	. 4 . 4	1 1	၊ ၈၈ ၊ ၈၈ ၊
	: == == ==	84 100.0	48 57.1	33 39.3	б. м.	. 6 N	1 1	 84 84
		54 100.0	36 66.7	16 29.6	3.7	3.7	1 1	- 54 54
Region 	NE = = = =	44 100.0	30 68.2	14 31.8	1 1	1 1	1 1	 44 44
	35+ ====	124 100.0	71 57.3	46 37.1	7 5.6	7 5.6	1 1	 124 124
Age 	34	117 100.0	85 72.6	32 27.4	1 1	1 1	1 1	 117 117
	Women ====	133 100.0	84 63.2	45 33.8	3.0	3.0 .0	1 1	 133 133
Gender 	Men W ===== =	108 100.0 1	72 66.7	33 30.6	а м 5	ю м 5	1 1	 108 108
	Total ====	241 100.0	156 64.7	78 32.4	2.9	2.9	1 1	 241 241
					net)			
					Don't know/Refused (net)	Morr	_	ents
		Base	Yes	No	Don't kno	Don't know	Refused	Adds to: Rows Respondents

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S3 During the next three months, do you think you will access...

d. A social networking website

Base : All Qualified Respondents

Will Access A Rele- Vant Website	Future = ===================================	233 100.0	216 92.7	14 6.0	3 1.3	. 3 1.3	1 1	 233 233
Has Accessed A Rele- vant Website	11	227 100.0	208 91.6	17 7.5	0.0	0.9	1 1	 227 227
will website Where You Can		172 100.0	155 90.1	14 8.1	3 1.7	3 1.7	1 1	 172 172
Has or Access  Social Net-	website =====	227 100.0	216 95.2	10 4.4	1 0.4	1 0.4	1 1	 227 227
		59 100.0	56 94.9	3 5.1			11	- 1 1 1 0 0 0
		84 100.0	72 85.7	10 11.9	2 . 4 2	2 .4 2	1 1	 84 84
	 MM = = = =	54 100.0	48 88.9	6 11.1	1 1	1 1	1 1	- 54 54
Region		44 100.0	40 90.9	3 6.8	2.3 .3	1 2.3	1 1	 44 44
		124 100.0	106 85.5	16 12.9	1.6	1.6	1 1	 124 124
Age		117 100.0	110 94.0	5.1	1 0.9	1 0.9	1 1	 117 117
		133 100.0	123 92.5	6.8	0.8	1 0.8	1 1	 133 133
Gender	Men V =====	108 100.0	93 86.1	13 12.0	1.9	1.9	1 1	 108 108
	Total ====	241 100.0	216 89.6	22 9.1	3 1.2	3 1.2	1 1	 241 241
					(net)			
		Base	Yes	NO	Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents

Field Research Corporation

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> > S2/S3 Composite

	    1) (1)	33 .0	.0	1 1	 233 233
	III UIIE Future =======	233 100.0	233 100.0		3 3 3 7 3 1 1
Has Accessed A Rele- vant Website	III UILE Past ======	227 100.0	227 100.0	1 1	 227 227
Will Website Where You Can	Events ======	172 100.0	172 100.0	1 1	 172 172
Has or V Access  Social Net-	website ======	227 100.0	227 100.0	1 1	 227 227
	 ME ====	59 100.0	59 100.0	1 1	1 5 9 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
		44         54         84         59           100.0         100.0         100.0         100.0	44         54         84         59           100.0         100.0         100.0         100.0	1 1	 84 84
ď		54 100.0	54 100.0	1 1	 54 54
Region		44 100.0	44 100.0	1 1	 44 44
	35+ 1	124 100.0	124 100.0	1 1	 124 124
Age	 14-34 =====	117 100.0	117 100.0	1 1	 117 117
	Women ====	133 100.0	133 100.0	1 1	 133 133
Ч	Men V	108 100.0	108 100.0	1 1	 108 108
	Total ====	241 100.0	241 100.0	1 1	 241 241
		Base	Has or will access a relevant website	All others	Adds to: Rows Respondents

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> 2012 Consumer Opinion Survey TIMELINES FINAL

Has or Will

Q3 Do you think HOTMAIL is...

										HAN OL W	<b>TTT</b>	:		
										Access		Has	TTTM	
												Accessed	Access	
											Website	A Rele-	A Rele-	
										Social	Where	vant	vant	
		Gender		Age		Region				Net-	You Can	Website	Website	
										working [	Record	In the	In the	
	Total	Men W	Women	14-34	35+	NE	MM	SO	WE	website	Events	Past	Future	
Base	241	108	133	117	124	44	54	84	59	227	172	227	233	
	100.0	100.01	100.0	100.0	100.0	100.0	100.0 1	100.0 1	100.0	100.0	100.0	100.0	100.0	
Common name	I	I	I	I	I	I	I	I	I	I	I	I	I	
	I	I	I	I	I	I	I	I	I	I	I	I	I	
Brand name	241	108	133	117	124	44	54	84	59	227	172	227	233	
	100.0	100.01	100.0	100.0	100.0	100.0	100.0 1	100.0 1	100.0	100.0	100.0	100.0	100.0	
Other	I	I	I	I	I	I	I	I	I	I	I	I	I	
	I	I	I	I	I	I	I	I	I	I	I	I	I	
Haven't heard/Don't know	- 1	I	I	I	I	T	I	I	I	I	I	I	I	
	I	I	I	I	I	I	I	I	I	I	I	I	I	
Refused	I	I	I	I	I	I	I	I	I	I	I	I	I	
	I	I	I	I	I	I	I	I	I	I	I	I	I	
Adds to:						   			   		   			
Rows	241	108	133	117	124	44	54	84	59	227	172	227	233	
Respondents	241	108	133	117	124	44	54	84		227	172	227	233	

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> 2012 Consumer Opinion Survey TIMELINES FINAL

> > Q4 Do you think SHOPPING CART is...

	-	л Чек Чек		() I () I	I L	Region				3	Will Website Where You Can	Has Accessed A Rele- vant Website In the	Will Access A Rele- vant Website In the
Base	100.0 100.0	Men ===== = 108 100.01	women ===== 133 100.0	14-34 ===== 117 100.0	124 100.0	100.0	Pum ===== = 54 100.0 1	===== = = = = = = = = = = = = = = = =	WE ==== = 100.0	227 100.0	Evenues ====== 172 100.0	rasu ======= 227 100.0	Fucure ======= 233 100.0
Common name	241 100.0	108 100.0 1	133 100.0	117 100.01	124 100.0	44 100.0	54 100.0 1	84 100.0 1	59 100.0	227 100.0	172 100.0	227 100.0	233 100.0
Brand name	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Other	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Haven't heard/Don't know	N	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Refused	1 1	1 1	1 1	11	11	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Adds to: Rows Respondents	 241 241	 108 108	 133 133	 117 117	 124 124	 44 44	 54 54	 84 84	- 20 - 1 - 1 - 1	 227 227	 172 172	 227 227	 233 233

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> > Q3/Q4 Composite

ст Ф х Ф I	וו וו וו ש ע	33 .0	.0 .0	ы	 233 233
Will Access A Rele- vant Website		233 100.0	233 100.0		100
Has Accessed A Rele- vant Website	un une Past ======	227 100.0	227 100.0	1 1	 227 227
Will Website Where You Can	record Events =====	172 100.0	172 100.0	1 1	 172 172
Has or W Access  Social Net-		227 100.0	227 100.0	1 1	 227 227
		59 100.0	59 100.0	1 1	ы 1 1 1 9 9 1 1 1 1 1 1 1 1 1 1 1 1 1 1
		44 54 84 59 100.0 100.0 100.0 100.0	44         54         84         59           100.0         100.0         100.0         100.0	1 1	 84 84
-		54 100.0	54 100.0	1 1	 54 54
Region		44 100.0	44 100.0	1 1	 44
	35+ -	124 100.0	124 100.0	1 1	 124 124
Age	14-34 =====	117 100.0	117 100.0	1 1	 117 117
	Women ====	133 100.0	133 100.0	1 1	 133 133
Gender		108 100.0 1	108 100.0 1	1 1	 108 108
	Total ====	241 100.0	241 100.0	1 1	 241 241
		Base	Q3=Brand and Q4=Common name	All others	Adds to: Rows Respondents

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> 2012 Consumer Opinion Survey TIMELINES FINAL

> > Q6 Do you think WISH LIST is...

e r e s e r	יים ה וו וו ה וו	233 0.0	185 9.4	30 2.9	10.4	1 1	17 7.3	1 1	
Will Mill A Rele- vant Website	Future = ======	23.100.0	1 79	Ц	0		L		
Has Accessed A Rele- vant Website		227 100.0	181 79.7	27 11.9	1 0.4	1 1	18 7.9	1 1	 227 227
M I	record Events ======	172 100.0	135 78.5	24 14.0	1 1	1 1	13 7.6	11	 172 172
Has or Access  Social Net-	website ======	227 100.0	181 79.7	28 12.3	1 0.4	1 1	17 7.5	1 1	 227 227
	」   」日	59 100.0	45 76.3	9 15.3	1 1	11	8.5 .5	1 1	н 1 1 1 1 1 1 1 1
		84 100.0	63 75.0	13 15.5	1.2 1.2	1 1	7 8.3	1 1	 84 84
đ		54 100.0	44 81.5	9.3 .3	1 1	1 1	9. Э.	1 1	ו 5 1 5 4
	- " " " " " " " " " " " " " " "	44 100.0	39 88.6	4 9.1	1 1	1 1	1 2.3	1 1	 44 44
	ப்பி	124 100.0	93 75.0	16 12.9	1 0.8	1 1	14 11.3	1 1	 124 124
Age	4 1	117 100.0	98 83.8	15 12.8	1 1	1 1	3.4 .4	1 1	 117 117
	 Мотел ====	133 100.0	111 83.5	12 9.0	1 0.8	1 1	6.8 .8	1 1	 133 133
ender	Men Men E == =	108	80 74.1	19 17.6	1 1	1 1	8.8 8	11	 108 108
	Total ====	241 100.0	191 79.3	31 12.9	1 0.4	1 1	18 7.5	1 1	 241 241
		Base	Common name	Brand name	Both	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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> > Q7 Do you think MAPQUEST is...

pr Will Has 	working record in the in the website Events Past Future ======= ======= =====================	227 172 227 233 100.0 100.0 100.0 100.0	9 5 6 4.0 2.9 2.6 3.	217 166 220 224 95.6 96.5 96.9 96.1	1 1	1 1 1 0.4 0.6 0.4 0.	1 1	 227 172 227 233 227 172 237 23
	wor WE web ==== ===	59 100.0 10	3.4	56 94.9 9	1 1	1 1.7	1 1	ן 1 ס ס 1
		84 100.0 1	. 6	81 96.4	1 1	1 1	1 1	8 - 8 44
		54 100.0	ъ. 9. 9.	51 94.4	1 1	1 1	1 1	ו 1 1 1 1 4 1 4
Region		44 100.0	2. J	43 97.7	1 1	1 1	1 1	 44 44
		124 100.0	1 0.8	123 99.2	1 1	1 1	1 1	- 1 124 124
Age	 14-34 =====	117 100.0	0. 88	108 92.3	1 1	1 0.0	1 1	 117
	Vomen ====	133 100.0	7 5.3	125 94.0	1 1	1 0.8	1 1	 133 133
Gender	 Men W ==== =	108 100.0 1	1.9	106 98.1	1 1	1 1	1 1	 108
	Total ====	241 100.0	9.7.	231 95.9	1 1	1 0.4	1 1	241 - 241
		Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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> 2012 Consumer Opinion Survey TIMELINES FINAL

> > Q8 Do you think MYSPACE is...

r t e -  	233 100.0	8 3.4	225 6.6	1 1	1 1	1 1	 233 233
Will d Access A Rele- vant Website Future = =======	100	( )	6				1
Has Accessed A Rele- vant Website Past Fast	227 100.0	3.5 8	219 96.5	1 1	1 1	1 1	 227 227
<pre>will will website where You Can Kecord Events ======</pre>	172 100.0	3.5 0	166 96.5	1 1	11	11	 172 172
Has or 1 Access  Social Net- website ======	227 100.0	9 4.0	218 96.0	1 1	11	1 1	 227 227
- = = - = = - = = - =	59 100.0	4 6.8	55 93.2	1 1	1 1	1 1	ו 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
	84 100.0	1.2	83 98.8	1 1	1 1	1 1	 84 84
==== MM 	54 100.0	4 7.4	50 92.6	1 1	1 1	1 1	- 5 4 5 4
Region  NE =====	44 100.0	1 1	44 100.0	1 1	1 1	1 1	 44 44
  = = = -	124 100.0	5 4.0	119 96.0	1 1	1 1	1 1	 124 124
Age  14-34 ====	117 100.0	3.4	113 96.6	1 1	1 1	1 1	 117 117
	133 100.0	7 5.3	126 94.7	1 1	1 1	1 1	 133 133
Gender  Men 1 =====	100.0	1.9	106 98.1	1 1	11	1 1	 108 108
Tota1 =====	241 100.0	93.7	232 96.3	1 1		1 1	 241 241
	Вазе	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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> 2012 Consumer Opinion Survey TIMELINES FINAL

> > Q9 Do you think LOGIN is...

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> > Q10 Do you think HELP SCREEN is...

rites otes otes	не Н = = = = = = =	233 100.0	175 75.1	30 12.9	10.4	1 1	27 1.6	1 1	 233 233
	LIL CILE Future = ======	10		Н	_		H		Î
Has Accessed A Rele- vant Website	III UIIE Past ======	227 100.0	176 77.5	26 11.5	1 0.4	1 1	24 10.6	1 1	 227 227
Will Website Where You Can	record Events =====	172 100.0	136 79.1	22 12.8	1 1	11	14 8.1	11	 172 172
Has or V Access  Social Net-	website ======	227 100.0	173 76.2	27 11.9	1 0.4	11	26 11.5	11	 227 227
		59 100.0	45 76.3	8 13.6	1 1	1 1	6 10.2	1 1	- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1
		84 100.0	59 70.2	14 16.7	1.2 1.2	1 1	10 11.9	1 1	 84 84
-	MM	54 100.0	38 70.4	9. 9	1 1	1 1	11 20.4	1 1	
		44 100.0	38 86.4	5 11.4	1 1	1 1	2.3	1 1	 44 44
	35+ -	124 100.0	96 77.4	12 9.7	1 0.8	1 1	15 12.1	1 1	 124 124
Age	14_34 	117 100.0	84 71.8	20 17.1	1 1	1 1	13 11.1	1 1	 117 117
	Women ====	133 100.0	95 71.4	18 13.5	1 0.8	1 1	19 14.3	1 1	 133 133
ender	Men V Men E	108 100.0 1	85 78.7	14 13.0	1 1	1 1	9 8.3	1 1	 108 108
	Total ====	241 100.0	180 74.7	32 13.3	0.4	1 1	28 11.6	1 1	 241 241
		Base	Common name	Brand name	Both	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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> > Q11 Do you think STUBHUB is...

										Has or V Access	Will	Has	Will
										social	Website Where	Accessed A Rele- vant	Access A Rele- vant
		Gender		Age		Region				Net- working	You Can Docord	Website The the	Website Tr the
	Total	1		4-3	1 + 1	   日	MM		ME -	website	Events		III UIIE Future
Base	241 100.0	108 100.0	133 100.0	117 100.0	124 100.0	44 100.0	54 100.0	84 100.0	59 100.0	227 100.0	172 100.0	227 100.0	233 100.0
Common name	19 7.9	7 6.5	12 9.0	6.0	12 9.7	2.3	4 7.4	9 10.7	8.5 .5	18 7.9	11 6.4	18 7.9	18 7.7
Brand name	174 72.2	90 83.3	84 63.2	97 82.9	77 62.1	38 86.4	34 63.0	60 71.4	42 71.2	167 73.6	132 76.7	165 72.7	170 73.0
Other	1 1	1 1	1 1	1 1	1 1	1 1	1 1	11	1 1	1 1	1 1	1 1	1 1
Haven't heard/don't know	v 48 19.9	11 10.2	37 27.8	13 11.1	35 28.2	5 11.4	16 29.6	15 17.9	12 20.3	42 18.5	29 16.9	44 19.4	45 19.3
Refused	1 1	1 1	1 1	1 1	I I	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Adds to: Rows Respondents	 241 241	 108 108	 133 133	 117 117	 124 124	 44 44	5 5 4 5 4	 84 84	 59	 227 227	 172 172	 227 227	 233 233

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> 2012 Consumer Opinion Survey TIMELINES FINAL

> > Q12 Do you think TIMELINES is...

Base : All Qualified Respondents

tte- bite- bite-	ILE ===	233 100.0	160 8.7	55 13.6	1 0.4	1 1	17 7.3	1 1	 233 233
Will Waccess A Rele- vant Website	П		Ø	N					I
Has Accessed A Rele- vant Website		227 100.0	159 70.0	48 21.1	1 0.4	1 1	19 8.4	1 1	 227 227
Will Website Where You Can	Kecord Events ======	172 100.0	123 71.5	40 23.3	1 1	1 1	9 5.2	1 1	 172 172
Has or W Access  Social Net-	website website ======	227 100.0	159 70.0	51 22.5	1 0.4	1 1	16 7.0	1 1	 227 227
	E II	59 100.0	46 78.0	11 18.6	1 1	1 1	3. 2 . 4	1 1	
		84 100.0	53 63.1	21 25.0	1.2	1 1	9 10.7	1 1	8 - 8 44
		54 100.0	37 68.5	12 22.2	I I	1 1	9.3 .3	1 1	- 54 54
Region		44 100.0	28 63.6	13 29.5	1 1	1 1	6.8 9	1 1	 44 44
	1 + 1 1 0 1	124 100.0	82 66.1	25 20.2	1 0.8	1 1	16 12.9	1 1	 124 124
Age	- 34 - 34 = = =	117 100.0	82 70.1	32 27.4	I I	1 1	3 2.6	1 1	 117 117
	Women ====	133 00.0	91 68.4	28 21.1	0.8	1 1	13 9.8	1 1	 133 133
Gender		108 100.0 1	73 67.6	29 26.9	1 1	1 1	5.00	11	 108 108
	Total ====	241 100.0	164 68.0	57 23.7	1 0.4	1 1	19 7.9	1 1	 241 241
		Base	Common name	Brand name	Both	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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> 2012 Consumer Opinion Survey TIMELINES FINAL

Has or Will

Q3 Do you think HOTMAIL is...

										Access		Has	Will
											Website	Accessed A Rele-	Access A Rele-
										Social	Where	vant	vant
		Gender		Age		Region				Net-	You Can	Website	Website
	1	ł								working	Record	In the	In the
	Total	Μ	Women		35+				WЕ	website	Events	Past	Future
Base	241	108	133	117	124	44	54	84	59	227	172	227	233
	100.0	100.0 10	100.0	100.0	100.0	100.0	100.0	100.01	100.0	100.0	100.0	100.0	100.0
Common name	I	I	I	I	I	I	I	I	I	I	I	I	I
	I	I	I	I	I	I	I	I	I	I	I	I	I
Brand name	241	108	133	117	124	44	54	84	59	227	172	227	233
	100.0	100.0 10	100.0	100.0	100.0	100.0	100.0	100.01	100.0	100.0	100.0	100.0	100.0
Other	I	I	I	I	I	I	I	I	I	I	I	I	I
	I	I	I	I	I	I	I	I	I	I	I	I	I
Haven't heard/Don't know	I	I	I	I	T	I	I	T	I	I	I	I	I
	I	I	I	I	I	I	I	I	I	I	I	I	I
Refused	I	I	I	I	I	I	I	I	I	I	I	I	I
	I	I	I	I	I	I	I	I	I	I	I	I	I
Adds to:													   
Rows Respondents	241 241	108 108	133 133	117 117	124 124	44 44	54 54	84 84	5 0 0 0	227 227	172 172	227 227	233 233
I													

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> > Q4 Do you think SHOPPING CART is...

	Total =====			01 1 57 11	M	<u>д</u> ,				וואסל ו	Will Website Where You Can Frecord Events	Has Accessed A Rele- vant Website In the Past =======	АКК АНЕШ
Base	241 100.0	108 133 100.0 100.0		100.001	124 100.0	44 100.0 1	54 100.0 1	84 100.0 1	92 100.0	227 100.0	172 100.0	100.0	233 100.0
Common name	241 100.0	108 133 100.0 100.0		117 100.0 1	124 100.0	44 100.0	54 100.0 1	84 100.0 1	59 100.0	227 100.0	172 100.0	227 100.0	233 100.0
Brand name	I I	I I	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	I I
Other	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Haven't heard/Don't know	- MC	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Refused	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Adds to: Rows Respondents	 241 241	 108 1 108 1	33	 117 117	 124 124	44 44	 54 54	 84 84	1 2 1 1 1 1 1	 227 227	 172 172	 227 227	 233 233

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Has or Will

Q6 Do you think WISH LIST is...

Base : Expressed an Opinion

										Has or M	TTTV		
										Access		Has	Will
												Accessed	Access
											Website	A Rele-	A Rele-
										Social	Where	vant	vant
		Gender		Age		Region				Net-	You Can	Website	Website
										working	Record	In the	In the
	Total	Men V	Women	14 - 34	35+	NE	ММ	SO	WE	website	Events	Past	Future
Base	223	66	124	113	110	43	49	77	54	210	159	209	216
	100.0	100.0	100.0	100.0	100.0			100.0 1	100.0	100.0	100.0	100.0	100.0
Common name	191	80	111	98	93	39	44	63	45	181	135	181	185
	85.7	80.8	89.5	86.7	84.5	90.7	89.8	81.8	83.3	86.2	84.9	86.6	85.6
Brand name	31	19	12	15	16	4	IJ	13	Q	28	24	27	30
	13.9	19.2	9.7	13.3	14.5	9.3	10.2	16.9	16.7	13.3	15.1	12.9	13.9
Both	Ч	I	1	I	Ч	I	I	Ч	I	Ч	I	1	
	0.4	I	0.8	I	0.9	I	I	1.3	I	0.5	I	0.5	0.5
Other	I	I	I	I	I	I	I	I	I	I	I	I	I
	I	I	I	I	I	I	I	I	I	I	I	I	I
Haven't heard/don't know	I	I	I	I	I	I	I	I	I	I	I	I	I
	I	I	I	I	I	I	I	I	I	I	I	I	I
Refused	I	I	I	I	I	I	I	I	I	I	I	I	I
	I	I	I	I	I	I	I	I	I	I	I	I	I
Adds to:	   	   	   	1							- I	   	   
Rows	223	6 6 6	124	113	110	43	49	[ [ [	54	210	159	209	216
kespondents	223	ע	1.24	L13	0 T T	43	4.9	1.1		012	Ч	202	917

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> > Q7 Do you think MAPQUEST is...

I D		0 17	84	4 0	1 1	1 1	1 1	0 0 1
	IN UNE Future =====	232 100.0	Ю	96.				2 3 2 1 2 3 2 1 7 3 2 1
Has Accessed A Rele- vant Website	IN UNE Past ======	226 100.0	6 2.7	220 97.3	1 1	1 1	1 1	 226 226
11  ebsite here ou Can	Kecora Events =====	171 100.0	2.9	166 97.1	1 1	1 1	1 1	 171 171
3 1	werking r website E ======	226 100.0	9 4.0	217 96.0	1 1	11	1 1	 226 226
	- = - = - = = - = = - = =	58 100.0	3.4	56 96.6	1 1	1 1	1 1	
		84 100.0 1	3.6 3.6	81 96.4	1 1	1 1	1 1	84 84
		54 100.0 <sup>1</sup>	5.6 5	51 94.4	1 1	1 1	1 1	 54 54
מ		44 100.0 <sup>]</sup>	2.3	43 97.7	1 1	1 1	1 1	 44 44
	35+ 1	124 100.0	0.8	123 99.2	1 1	1 1	1 1	 124 124
a B	 14-34 ===== =	116 100.0 1	8 6.9	108 93.1	1 1	1 1	1 1	 116 116
	Women ====	132 100.0	5.3	125 94.7	1 1	1 1	1 1	 132 132
Gender	 Men W ==== =	108 100.0 1	1.9	106 98.1	1 1	1 1	1 1	 108 108
	Total ====	240 100.0	9 3.8	231 96.3	1 1	1 1	1 1	 240 240
			lame	ame		Haven't heard/don't know		ds to: Rows Respondents
		Base	Common name	Brand name	Other	Haven't	Refused	Adds to: Rows Respon

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> > Q8 Do you think MYSPACE is...

ו ה ה ה ה מ ו ח ו ו	233 0.0	8 4.	225 6.6	1 1	1 1	1 1	 233 233
Will Access A Rele- vante Tu the Future	10	m	0 7 0				0 0 1
Has Accessed A Rele- vant Website In the Past	227 100.0	3.5 8	219 96.5	1 1	1 1	11	 227 227
Will Website Where You Can Events	172 100.0	3.5 3	166 96.5	11	1 1	11	 172 172
Has or l Access  Social Net- working website	227 100.0	9 4.0	218 96.0	11	1 1	1 1	 227 227
		4 6.8	55 93.2	1 1	1 1	1 1	
SO	84 100.0	1.2	83 98.8	1 1	1 1	1 1	 84 84
	54 00.0	4 7.4	50 92.6	1 1	11	1 1	 54 54
Region  NE 		1 1	44 100.0	1 1	1 1	1 1	 44 44
3 2	124 100.0	4.0	119 96.0	1 1	1 1	1 1	 124 124
Age  14-34 34	117 00.0	3.4 .4	113 96.6	1 1	1 1	1 1	 117 117
	133 100.0	5.3	126 94.7	1 1	1 1	1 1	 133 133
Gender  Men U		1.9	106 98.1	11	11	1 1	 108 108
Tota1 1	241 100.0	9.7.	232 96.3	1 1	· ·	1 1	 241 241
	Вазе	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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> > Q9 Do you think LOGIN is...

וו ש ה ל ה מא וו ש ו וו	227 0.0	215 4.7	12 5.3	1 1	1 1	1 1	 227 227
Will Access A Rele- vant Website Future =======	227 100.0	215 94.7	Ð				1 0 0
Has Accessed A Rele- vant Website In the Past	220 100.0	212 96.4	3.6 3.6	1 1	1 1	11	 220 220
Will Website Where You Can Record Events	167 100.0	158 94.6	9 5.4	11	1 1	11	 167 167
Has or l Access  Social Net- working website	220 100.0	209 95.0	11 5.0	11	11	1 1	 220 220
- == - 王 王 四 二 王 四 二 二 二 二 二 二 二 二 二 二 二 二 二 二	56 100.0	54 96.4	3.6 3.6	11	11	1 1	
	80 100.0	73 91.3	7 8.8	1 1	11	1 1	 80 80
	54 100.0	52 96.3	3.7	1 1	1 1	1 1	
Region  NE ====	44 100.0	42 95.5	4.5	1 1	1 1	1 1	 44 44
	121 100.0	113 93.4	6 6	1 1	1 1	1 1	 121 121
Age  14-34 =====	113 100.0	108 95.6	4.5 .4	1 1	1 1	1 1	 113 113
	129 100.0	121 93.8	6.2	1 1	1 1	1 1	 129 129
Gender  Men V	105 100.0	100 95.2	5 4.8	11	11	1 1	 105 105
Tota1 =====	234 100.0	221 94.4	13 5.6	1 1	N 1	1 1	 234 234
	Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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> > Q10 Do you think HELP SCREEN is...

Base : Expressed an Opinion

ун-сгах остеах остеа	rre ===	206 100.0	175 5.0	30 4.6	1 0.5	1 1	1 1	1 1	 206 206
Will d Access A Rele- vant Website	Future = ======		8	Ч					I
Has Accessed A Rele- vant Website	11	203 100.0	176 86.7	26 12.8	10.5	1 1	1 1	1 1	203 203
Will Website Where You Can	Events ======	158 100.0	136 86.1	22 13.9	1 1	1 1	1 1	11	 158 158
Has or V Access  Social Net-	website ======	201 100.0	173 86.1	27 13.4	10.5	1 1	1 1	11	 201 201
	[H]	53 100.0	45 84.9	8 15.1	1 1	1 1	1 1	1 1	23 23 1 1 1 1
		74 100.0	59 79.7	14 18.9	1.4 1.4	1 1	1 1	1 1	 74 74
	= = = = = = = = = = = = = = = = = = =	43 100.0	38 88.4	5 11.6	1 1	1 1	1 1	1 1	 43 43
Region		43 100.0	38 88.4	5 11.6	1 1	1 1	1 1	1 1	 43 43
	1 + 1 1 0 1	109 100.0	96 88.1	12 11.0	1 0.9	11	1 1	1 1	 109 109
Age	- 34 - 34 ===	104 100.0	84 80.8	20 19.2	1 1	1 1	1 1	1 1	 104 104
	Women ====	114 100.0	95 83.3	18 15.8	1 0.9	11	1 1	1 1	 114 114
Gender		99 100.01	85 85.9	14 14.1	1 1	1 1	1 1	1 1	- 66  -
	Total ====	213 100.0	180 84.5	32 15.0	10.5	1 1	1 1	1 1	 213 213
		Base	Common name	Brand name	Both	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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> > Q11 Do you think STUBHUB is...

Will d Access A Rele- Nebsite In the Futre ======	188 100.0	18 9.6	170 90.4	1 1	1 1	1 1	 188 188
Has Accessed A Rele- vant Website In the Past ======	183 100.0	18 9.8	165 90.2	1 1	1 1	1 1	 183 183
will 	143 100.0	11 7.7	132 92.3	11	1 1	1 1	 143 143
Has or Access  Social Net- working website	185 100.0	18 9.7	167 90.3	1 1	1 1	1 1	185 185 185
- = = - 三 = = - 乃 = = - = =	47 100.0	5 10.6	42 89.4	1 1	1 1	1 1	 47 47
	69 100.0	9 13.0	60 87.0	1 1	1 1	1 1	 - 69 69
	38 100.0	4 10.5	34 89.5	11	1 1	1 1	38 38 1 8 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Region  NE ===	39 100.0	1 2.6	38 97.4	11	1 1	1 1	 39 39
    35      -      -	89 100.0	12 13.5	77 86.5	1 1	1 1	1 1	   8 8   0 0
Age  14-34 =====	104 100.0	7 6.7	97 93.3	II	1 1	1 1	 104 104
	96 100.0	12 12.5	84 87.5	1 1	1 1	1 1	- 96 - 1
Gender  Men 1 ==== :	97 100.0	7.2	90 92.8	1 1	1 1	1 1	 76 76
Tota1 ====	193 100.0	19 9.8	174 90.2	1 1		1 1	 193 193
	Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

Oct 16, 2012 11:12 Table 33 Page 33

> 2012 Consumer Opinion Survey TIMELINES FINAL

Has or Will

Q12 Do you think TIMELINES is...

Base : Expressed an Opinion

										0 0 0 0	1 T T T	Has	Will	
											Website	Accessed A Rele-	Access A Rele-	
										Social	Where	vant	vant	
		Gender		Age		Region				Net-	You Can	Website	Website	
										working	Record	In the	In the	
	Total	Men V	Women	14 - 34	35+	NE	MM	SO	WΕ	website	Events	s t	Future	
	====		====		====									
Base	222	102	120		108	41	49	75	57	211	163	208	216	
	100.0	100.0	100.0	100.0	100.0	100.0	100.0 1		100.0	100.0	100.0	100.0	100.0	
Common name	164	73	91	82	82	28	37	53	46	159	123	159	160	
	73.9	71.6	75.8	71.9	75.9	68.3	75.5	70.7	80.7	75.4	75.5	76.4	74.1	
Brand name	57	29	28	32	25	13	12	21	11	51	40	48	55	
	25.7	28.4	23.3	28.1	23.1	31.7	24.5	28.0	19.3	24.2	24.5	23.1	25.5	
Both	Н	I	Ч	I	Ч	I	I	Ч	I	Н	I	Ч	Ч	
	0.5	I	0.8	I	0.9	I	I	1.3	I	0.5	I	0.5	0.5	
Other	I	I	I	I	I	I	I	I	I	I	I	I	I	
	I	I	I	I	I	I	I	I	I	I	I	I	I	
Haven't heard/don't know	I	I	I	I	I	I	I	I	I	I	I	I	I	
	I	I	I	I	I	I	I	I	I	I	I	I	I	
Refused	I	I	I	I	I	I	I	I	I	I	I	I	I	
	I	I	I	I	I	I	I	I	I	I	I	I	I	
Adds to: Rows	 222	 102	 120	 114	 108	 41	49			 211	 163	 208	 216	
Respondents	222	102	120	114	108	41	49	75	57	211	163	208	216	

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# **Appendix E**

# **Field Survey II: Survey Materials**

- Field Survey II ("TIMELINE")
  - Supervisor Instructions
  - Interviewer Instructions
  - Responses to General Questions
  - Survey Instrument (Landline)
  - Survey Instrument (Cell)

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Field Research Corporation San Francisco, CA 94108

> FIELD SURVEY II – <u>Supervisor Instructions</u> –

#### **Background Information**

Field Research Corporation is conducting a survey with a nationwide random sample of persons age 14 and older about their understanding of some names or terms used in connection with a website or website tool. The survey will be administered using Field Research's computer-assisted-telephone interviewing system (CATI) from our interviewing facilities in California. All supervisors and interviewers must participate in a training session for the project, be familiar with the survey instruments and the written instructions for the study, and know how to use the CATI programs. There are two CATI programs for the study: one for interviews that will be conducted on landline phones and one for cell phone interviews.

Only experienced supervisors and interviewers should be assigned to the project, and all interviewing staff assigned to the project should become familiar with the CATI programs by conducting practice interviews using the CATI practice programs.

#### The Sample, Eligibility, and Respondent Selection

For the survey, a nationwide random sample of landline and cell phone numbers has been generated for the United States using a sampling method known as random-digit-dialing. This method of sampling ensures that (a) persons who live in households with listed and unlisted landline telephones and (b) persons who do not have a landline telephone will be included in the survey. However, some of the randomly generated telephone numbers will not be eligible (*e.g.*, they will be assigned to a business, fax machine, or modem; they will be disconnected). If an interviewer reaches such a number, he/she should assign the appropriate outcome code.

When an interviewer reaches someone in a household <u>on a landline telephone</u>, he/she will administer the respondent selection portion of the questionnaire to randomly select the person in the household to interview. To ensure that a representative sample is screened for eligibility, quotas have been set for males and for females in the following three age groups: (a) age 14 to 34, (b) age 35 to 54, and (c) age 55 and older. When a household is first contacted, the computer program will instruct the interviewer to ask for someone in one of the age/gender groups until the screening interviews for each group are completed. After the randomly selected respondent is identified and reached, the interviewer should administer the screener portion of the interview to determine whether the respondent is eligible for the survey.

When an interviewer reaches someone <u>on a cell phone</u>, he/she will first determine the respondent's age and gender. If the quota for the age/gender group is not full, the interviewer will then ask whether the respondent receives all or most of his/her personal telephone calls on this phone. If so, the interviewer will administer the screener portion of the interview to determine whether the respondent is eligible for the survey.

To be eligible for the survey, respondents must have done one or more of the following things during the past 3 months or say that they think they will do this during the next 3 months: (a) access a website where you can record events and contribute descriptions, photos, videos and links related to events and/or (b) access a social networking website. Respondents also must satisfy several other criteria (*e.g.*, not work for an Internet company, not work in marketing research or advertising research). Eligible respondents will be administered a short questionnaire.

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#### **The Survey Instrument**

A survey instrument has been prepared for the study which includes: respondent selection procedures, screener questions to determine eligibility for the survey, and a questionnaire for eligible respondents. All of the items in the survey instrument specify (a) when to read the response categories, (b) the order in which the response categories are to be read, and (c) instructions for recording respondents' answers. Interviewers should be thoroughly familiar with the CATI instrument before conducting any interviews.

#### **Scheduling Interviews and Recording Call Attempts**

Randomly generated telephone numbers for households and cell phones will be dialed multiple times during the data collection period (as necessary) (a) to determine whether it is a household or cell phone telephone number, (b) to reach and screen the randomly selected person in the household (for landline telephone numbers) or to reach a person who receives all or most of his/her personal calls on a cell phone (for cell phone numbers), and (c) to complete an interview with an eligible respondent if there is one. Interviewers should record the appropriate outcome code each time they dial a telephone number (*e.g.*, completed interview, no answer, busy signal, callback).

The interview is very short and should only take about ten minutes to administer. Interviewers should attempt to administer the screening portion of the survey instrument when interviewers first reach the randomly selected person in the household (for landlines) or a person on his/her cell phone and, if eligible, the interviewer should administer the questionnaire. If the randomly selected person in a household or a cell phone respondent is unavailable or unable to complete the survey instrument when first contacted, the interviewer will need to schedule a callback at a more convenient time for the respondent. Interviewing hours will be spread as evenly as possible across all interviewers working on the study; we do not want any interviewer completing a disproportionate number of interviews.

#### **Obtaining Cooperation**

Interviewers should make every effort to maximize cooperation with the study by assuring survey respondents that this is strictly a confidential opinion survey, providing background information on Field Research, and advising potential survey respondents that the questionnaire will not take very long to complete. Interviewers should assure potential survey respondents that individual names of survey respondents will not be identified or linked to the survey results.

#### **Conducting Interviews**

Interviewers must be familiar with the survey instrument before they conduct any interviews. Interviewers should follow the script carefully (*i.e.*, read the questions in a neutral manner, exactly as they are worded in the script, and in the order listed in CATI; read response categories for a question only when instructed to do so and in the order listed on the CATI screen). The order in which certain items in the questionnaire will be asked will be randomized across survey respondents. Additionally, the order in which response categories will be read for individual items will be randomized across survey respondents.

Interviewers should allow survey respondents as much time as they need to answer each question and should record answers completely and accurately. If interviewers need respondents to speak more slowly or to repeat their answers, they should politely ask them to do so. If a respondent's answer matches a precoded response, the interviewer should enter the appropriate code for that response. If a respondent's answer does not match a precoded response the interviewer should enter the code for "other" and record the respondent's verbatim answer in the CATI screen that asks them to "specify" the respondent's answer.

#### **Answering Questions**

Interviewers should not interpret specific items or instructions in the survey instrument. If asked to do so by the survey respondent, interviewers should indicate that they do not want to bias survey respondents' answers in any way. Interviewers may offer to reread a question and ask the survey respondent to use his/her best judgment in answering it. The entire question should be reread exactly as it is worded. Interviewers should never paraphrase or reread just a portion of a question.

We have anticipated some general questions about the study and have provided standard responses that interviewers can read when answering survey respondents' questions. Supervisors and interviewers should be familiar with these questions and answers and should <u>not</u> attempt to answer any other questions about the study. If you or an interviewer does not know how to respond to a question or comment, offer to provide the name and number for the project director, Dr. Jay.

#### Confidentiality

After data for the study have been collected, personal identifiers (*e.g.*, survey respondents' names, telephone numbers) will be removed from the database. As a supervisor, you are responsible for ensuring that individual responses are kept confidential at all times. Interviewers may not divulge anything they learn during an interview except to record answers on the computer or discuss a problem with their supervisor.

#### **Quality Control**

Interviewers should be monitored throughout the data collection period to ensure that they are following the survey instructions, properly administering the survey instrument, and recording answers completely and accurately. If you or an interviewer has any questions or problems, contact Dr. Jay immediately by telephone.

#### **Overview of Supervisor Responsibilities**

Before supervising any interviews, you will need to review and understand the supervisor and interviewer instructions and be familiar with the survey instrument. You also will need to attend the training session for the project. It is your responsibility to:

- Assign only experienced interviewers to the project who have excellent interviewing skills and who are able to record survey responses accurately and completely.
- Ensure that all interviewers have participated in a project briefing and are familiar with the survey instrument and CATI program before being allowed to conduct any interviews.
- Ensure that interviewers are always supervised.
- Monitor interviewers throughout the data collection period to ensure that they properly administer the survey instrument for the study, according to the written instructions.
- Ensure that the sample is worked properly (*e.g.*, numbers are dialed multiple times; callbacks are made at scheduled times; work is spread out evenly across interviewers).
- Call Dr. Jay immediately if a supervisor or interviewer has any questions or problems.

#### **Summary of Monitoring Activities**

Interviewers may not work without a supervisor present; you will need to ensure that all interviewers do the following:

- <u>Strictly</u> adhere to the written instructions for conducting the study and the instructions on the survey instrument (which also will appear on the CATI screen along with the items).
- Make every effort to maximize cooperation with the study.
- Properly administer the survey instrument for the study (*e.g.*, read each question in a clear and neutral manner and in the order shown on the CATI screen).
- Read questions clearly and exactly as written; if a survey respondent says he/she does not understand a question, the interviewer should repeat the entire question.
- Read response categories only when instructed to do so and read them in the order listed on the CATI screen.
- Allow survey respondents sufficient time to answer each question before proceeding to the next one, and accurately and completely record survey respondents' answers to all questions. When necessary, the interviewer should ask the survey respondent to speak more slowly or repeat his/her answer.
- If a respondent's answer does not match a precoded response the interviewer should enter the code for "other" and record the respondent's verbatim answer in the CATI screen that asks them to "specify" the respondent's answer. If the survey respondent does not have an opinion in response to a specific question, the interviewer should enter "DK" (don't know).
- Assign an outcome code to all attempts to complete an interview.
- Keep survey materials and survey respondents' answers confidential at all times.
- Notify the supervisor immediately if the interviewer has any questions or problems.
- If the survey respondent would like to speak to someone at Field Research, the interviewer should give the survey respondent Field Research's toll-free number and tell him/her to ask for Dr. Deborah Jay, the study director.

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#### FIELD SURVEY II – <u>Interviewer Instructions</u> –

#### **Background Information**

Field Research Corporation is conducting a survey with a nationwide random sample of persons age 14 and older about their understanding of some names or terms used in connection with a website or website tool. The survey will be administered using Field Research's computer-assisted-telephone interviewing system (CATI) from our interviewing facilities in California. Before you conduct any interviews, you must participate in a training session for the project, be familiar with the survey instruments and the written instructions for the study, and know how to use the CATI programs. There are two CATI programs for the study: one for interviews that will be conducted on landline phones and one for cell phone interviews. You should familiarize yourself with the CATI programs by conducting practice interviews using the CATI practice programs.

#### The Sample, Eligibility, and Respondent Selection

For the survey, a nationwide random sample of landline and cell phone numbers has been generated for the United States using a sampling method known as random-digit-dialing. This method of sampling ensures that (a) persons who live in households with listed and unlisted landline telephones and (b) persons who do not have a landline telephone will be included in the survey. However, some of the randomly generated telephone numbers will not be eligible (*e.g.*, they will be assigned to a business, fax machine, or modem; they will be disconnected). If you reach such a number, you should assign the appropriate outcome code.

When you reach someone in a household <u>on a landline phone</u>, you will administer the respondent selection portion of the questionnaire to randomly select the person in the household to interview. To ensure that a representative sample is screened for eligibility, quotas have been set for males and for females in the following three age groups: (a) age 14 to 34, (b) age 35 to 54, and (c) age 55 and older. When a household is first contacted, the computer program will instruct you to ask for someone in one of the age/gender groups until the screening interviews for each group are completed. After the randomly selected respondent is identified and reached, you should administer the screener portion of the interview to determine whether the respondent is eligible for the survey.

When you reach someone <u>on a cell phone</u>, you will first determine the respondent's age and gender. If the quota for the age/gender group is not full, you will then ask whether the respondent receives all or most of his/her personal telephone calls on this phone. If so, you will administer the screener portion of the interview to determine whether the respondent is eligible for the survey.

To be eligible for the survey, respondents must have done one or more of the following things during the past 3 months or say that they think they will do this during the next 3 months: (a) access a website where you can record events and contribute descriptions, photos, videos and links related to events and/or (b) access a social networking website. Respondents also must satisfy several other criteria (*e.g.*, not work for an Internet company, not work in marketing research or advertising research). Eligible respondents will be administered a short questionnaire.

#### **The Survey Instrument**

A survey instrument has been prepared for the study which includes: respondent selection procedures, screener questions to determine eligibility for the survey, and a questionnaire for eligible respondents. All

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of the items in the survey instrument specify (a) when to read the response categories, (b) the order in which the response categories are to be read, and (c) instructions for recording respondents' answers. You should be thoroughly familiar with the CATI instrument before conducting any interviews.

#### Scheduling Interviews and Recording Call Attempts

Randomly generated telephone numbers for households and cell phones will be dialed multiple times during the data collection period (as necessary) (a) to determine whether it is a household or cell phone telephone number, (b) to reach and screen the randomly selected person in the household (for landline telephone numbers) or to reach a person who receives all or most of his/her personal calls on a cell phone (for cell phone numbers), and (c) to complete an interview with an eligible respondent if there is one. You should record the appropriate outcome code each time you dial a telephone number (*e.g.*, completed interview, no answer, busy signal, callback).

The interview is very short and should only take about ten minutes to administer. You should attempt to administer the screening portion of the survey instrument when you first reach the randomly selected person in the household (for landlines) or a person on his/her cell phone and, if eligible, you should administer the questionnaire. If the randomly selected respondent in a household or a cell phone respondent is unavailable or unable to complete the survey instrument when first contacted, you will need to schedule a callback at a more convenient time for the respondent. Interviewing hours will be spread as evenly as possible across all interviewers working on the study; we do not want any interviewer completing a disproportionate number of interviews.

#### **Obtaining Cooperation**

You should make every effort to maximize cooperation with the study by assuring survey respondents that this is strictly a confidential opinion survey, providing background information on Field Research, and advising potential survey respondents that the questionnaire will not take very long to complete. You should assure potential survey respondents that individual names of survey respondents will not be identified or linked to the survey results.

#### **Conducting Interviews**

You should be familiar with the survey instrument before you conduct any interviews, and you should follow the script carefully (*i.e.*, read the questions in a neutral manner, exactly as they are worded in the script, and in the order listed in CATI; read response categories for a question only when instructed to do so and in the order listed on the CATI screen). The order in which certain items in the questionnaire will be asked will be randomized across survey respondents. Additionally, the order in which response categories will be read for individual items will be randomized across survey respondents.

You should allow survey respondents as much time as they need to answer each question and should record answers completely and accurately. If you need respondents to speak more slowly or to repeat their answers, you should politely ask them to do so. If a respondent's answer matches a precoded response, you should enter the appropriate code for that response. If a respondent's answer does not match a precoded response you should enter the code for "other" and record the respondent's verbatim answer in the CATI screen that asks you to "specify" the respondent's answer.

#### **Answering Questions**

You should not interpret specific items or instructions in the survey instrument. If asked to do so by the survey respondent, you should indicate that you do not want to bias survey respondents' answers in any way. You may offer to reread a question and ask the survey respondent to use his/her best judgment in

answering it. The entire question should be reread exactly as it is worded. You should never paraphrase or reread just a portion of a question.

We have anticipated some general questions about the study and have provided standard responses that you can read when answering survey respondents' questions. You should be familiar with these questions and answers and should <u>not</u> attempt to answer any other questions about the study. If you do not know how to respond to a question or comment, offer to provide the name and number for the project director, Dr. Jay.

#### Confidentiality

After data for the study have been collected, personal identifiers (*e.g.*, survey respondents' names, telephone numbers) will be removed from the database. You must keep individual responses confidential at all times. You may not divulge anything you learn during an interview except to record answers on the computer or discuss a problem with your supervisor.

#### **Quality Control**

You will be monitored throughout the data collection period to ensure that you are following the survey instructions, properly administering the survey instrument, and recording answers completely and accurately. If you have any questions or problems, contact your supervisor immediately.

#### **Overview of Interviewer Responsibilities**

Before conducting any interviews, you will need to review and understand the interviewer instructions and be familiar with the survey instrument. You also will need to attend the training session for the project. It is your responsibility to:

- <u>Strictly</u> adhere to the written instructions for conducting the study and the instructions on the survey instrument (which also will appear on the CATI screen along with the items).
- Make every effort to maximize cooperation with the study.
- Properly administer the survey instrument for the study (*e.g.*, read each question in a clear and neutral manner and in the order shown on the CATI screen).
- Read questions clearly and exactly as written; if a survey respondent says he/she does not understand a question, you should repeat the entire question.
- Read response categories only when instructed to do so and read them in the order listed on the CATI screen.
- Allow survey respondents sufficient time to answer each question before proceeding to the next one, and accurately and completely record survey respondents' answers to all questions. When necessary, you should ask the survey respondent to speak more slowly or repeat his/her answer.
- If a respondent's answer does not match a precoded response you should enter the code for "other" and record the respondent's verbatim answer in the CATI screen that asks you to "specify" the respondent's answer. If the survey respondent does not have an opinion in response to a specific question, you should enter "DK" (don't know).
- Assign an outcome code to all attempts to complete an interview.
- Keep survey materials and survey respondents' answers confidential at all times.
- Notify the supervisor immediately if you have any questions or problems.
- If the survey respondent would like to speak to someone at Field Research, you should give the survey respondent Field Research's toll-free number and tell him/her to ask for Dr. Deborah Jay, the study director.

#### FIELD SURVEY II – Responses to General Questions –

#### "What is Field Research Corporation?"

Founded in 1945 by Mervin Field, Field Research Corporation is a nationally recognized public opinion and marketing <u>research</u> firm headquartered in San Francisco, California that conducts surveys for private corporations, nonprofit organizations, and government agencies.

*IF NECESSARY, ADD:* We are strictly a research firm. We do not work for political candidates, and we do not develop sales leads. Let me assure you that your individual responses will be strictly confidential. You will not become part of a marketing database nor will you receive a sales call as a result of your participation in this survey.

#### "Why are you conducting this survey?"

We are conducting a short opinion survey with a nationwide random sample of persons age 14 and older. To begin, I will be asking a few questions about whether you access the Internet for various types of information. The survey should take only about 10 minutes. We are not selling anything, and your individual responses will be strictly confidential.

#### "Who is sponsoring this survey?"

Field Research Corporation is a nationally recognized public opinion and marketing research firm headquartered in San Francisco, California. The surveys we conduct are sponsored by private corporations, nonprofit organizations, and government agencies.

*IF NECESSARY, ADD:* To ensure that no one will be biased, we are not told the sponsors of a particular study. If you would like more information about Field Research Corporation, I can have Dr. Deborah Jay, Field Research's project director, contact you.

#### "How many people are you interviewing?"

We are interviewing hundreds of persons age 14 and older across the United States. The survey should only take about 10 minutes to complete, and your participation is important to ensure that all types of opinions are represented.

*IF NECESSARY, ADD:* To ensure that no one will be biased, we were not given any more information. If you would like, I can have Dr. Deborah Jay, Field Research's project director, contact you.

#### "How long will this take?"

The length of the survey will depend on your answers. We anticipate that it will take about 10 minutes to complete. Why don't we get started?

#### "Can I get more information about this study?"

This is all the information I have. However, if you would like I can have Dr. Deborah Jay, Field Research's project director, call you. Alternatively, you can use Field Research Corporation's toll-free number to call her at 1-800-234-0340.

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#### FIELD SURVEY II – Survey Instrument (Landline) –

#### INTERVIEWER INSTRUCTION

READ EACH QUESTION EXACTLY AS WRITTEN, AND ALLOW THE RESPONDENT SUFFICIENT TIME TO ANSWER BEFORE PROCEEDING TO THE NEXT QUESTION. DO <u>NOT</u> CHANGE THE WORDING OF ANY QUESTION. RECORD RESPONSES ACCURATELY AND COMPLETELY.

#### INTRODUCTION

Hello, my name is \_\_\_\_\_\_ and I'm calling from Field Research Corporation. We are conducting a short opinion survey. We are not selling anything, and individual responses are confidential.

IF NECESSARY, ADD:

- Founded in 1945, Field Research Corporation is a research firm headquartered in San Francisco, California that is primarily involved in designing, conducting, analyzing and reporting on surveys.
- This will take only about 10 minutes.

#### **RESPONDENT SELECTION**

R1.	For this survey, I need to scientifically select a person in your household to interview. I would like to speak to the (male)	RESPONDENT SOMEONE ELSE	
	(female) age (14 to 34) (35 to 54) (55 or older) living in your	NO (MALE) (FEMALE) IN ELIGIBLE AGE	
	household who will have the next birthday. Who would that	GROUP LIVES IN HH	3
	be? (ENTER ONE CODE)	NO (MEN) (WOMEN) IN LIVE IN HH	4
		NOT A HOUSEHOLD	5
		DON'T KNOW	DK
		REFUSED	REF

- IF R1 = 1, GO TO R3.
- IF R1 = 2, ASK R2.
- IF R1 = 3, THE PROGRAM WILL INSTRUCT YOU WHICH AGE/GENDER GROUP TO ASK FOR NEXT.
- IF R1 = DON'T KNOW, ASK TO SPEAK WITH SOMEONE ELSE WHO IS KNOWLEDGEABLE.
- ELSE, CLOSE INTERVIEW.

#### IF R1 = 2 (SOMEONE ELSE), ASK:

R2.	May I speak to that person? (ENTER ONE CODE)	AVAILABLE1 UNAVAILABLE
		REFUSEDREF
	<ul> <li>IF R2 = 1 (AVAILABLE), START AGAIN AT INTRO.</li> <li>IF R2 = 2 (UNAVAILABLE), GET NAME, ARRANGE CALL</li> <li>IF R2 = REF (REFUSED), CLOSE INTERVIEW.</li> </ul>	BACK.

R3.	For statistical purposes, I just want to confirm that you are a	YES1	l.
	(male) (female) age (14 to 34) (35 to 54) (55 or older).	NO2	2
	(ENTER <u>ONE</u> CODE)	REFUSEDREF	=

- IF R3 = 1 (YES), ASK R4.
- IF R3 = 2 (NO), START AGAIN AT R1.
- IF R3 = REFUSED, CLOSE INTERVIEW.
- R4. Just so you know, our supervisors sometimes monitor interviews READ INSTRUCTION......1 to ensure quality and courtesy. (ENTER "1" WHEN FINISHED)

#### SCREENER

- Do you or does anyone else in this household work... (ITEM)? (READ ITEMS IN RANDOM ORDER) (ENTER ONE S1. CODE FOR EACH) REF YES NO DK For a government agency......DK .... REF ()a. ()b. () C. IF S1b AND S1c = NO, ASK S2. ELSE, CLOSE INTERVIEW (INELIGIBLE). S2. During the past 3 months, did you access... (ITEM)? (READ ITEMS IN RANDOM ORDER) (ENTER ONE CODE FOR EACH) YES NO DK REF A website for a government agency......DK .... REF ()a. ()b. A website where you can record events and contribute descriptions, () C. () d. A social networking website ...... DK .... REF S3. During the next 3 months, do you think you will access... (ITEM)? (READ ITEMS IN RANDOM ORDER) (ENTER ONE CODE FOR EACH) YES NO DK REF () a. A website for a government agency...... DK .... REF ()b. A website where you can record events and contribute descriptions, () C. A social networking website ...... DK .... REF () d.
- IF (S2c, S2d, S3c, OR S3d = YES, CONTINUE TO Q1.
- ELSE, CLOSE INTERVIEW (INELIGIBLE).

#### QUESTIONNAIRE

Q1. Now, I would like to ask you about your understanding of some names or terms used in connection with a website or website feature. For each one, I would like you to tell me whether you think it is a common or generic name or whether it is a brand name. A common or generic name refers to a name or term used to describe a type of website or website feature. A brand name refers to a name or term used to indicate the source of a website or website feature; that is, a website or website feature from one company.

Here are some examples. A **MOVIE RENTAL WEBSITE** is a common or generic name for a type of website, whereas **NETFLIX** is a brand name for a movie rental website from one company. **ONLINE BANKING** is a common or generic name for a type of feature on financial websites, whereas **PAYPAL** is a brand name for an online account from one company. (ENTER "1" WHEN FINISHED)

READ DEFINITION ......1

Q2. Before I ask you about the following names or terms used in connection with a website or website feature, I would like to assure you that we are only interested in your opinions and beliefs. After I read a name or term, if you would like me to repeat it or to spell the name or term again, please let me know. If you have not heard of a name or term or if you don't know what it refers to, please say so. (ENTER "1" WHEN FINISHED)

READ INSTRUCTION......1

#### PROGRAMMER NOTE: ROTATE Q3-Q4.

( ) Q3.	The (first/second) name or term is <b>HOTMAIL</b> , which is <b>spelled "H-O-T-M-A-I-L."</b> Do you think <b>HOTMAIL</b> is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME
( ) Q4.	The (first/second) name or term is <b>SHOPPING CART</b> , which is spelled "S-H-O-P-P-I-N-G C-A-R-T." Do you think <b>SHOPPING CART</b> is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME1 BRAND NAME2 OTHER (SPECIFY)3 HAVEN'T HEARD/DON'T KNOW4 REFUSEDREF

- IF Q3 = "BRAND NAME" AND Q4 = "COMMON NAME," CONTINUE.
- ELSE, CLOSE INTERVIEW (INELIGIBLE).
- Q5. Now, I'm going to read you just a few more names or terms used in connection with a website or website feature. Once again, if you have not heard of a name or term or if you don't know what it refers to, please say so. (ENTER "1" WHEN FINISHED)

READ INSTRUCTION......1

### PROGRAMMER NOTE: RANDOMIZE Q6-Q11; ASK Q12 LAST.

( ) Q6.	Do you think <b>WISH LIST, which is spelled</b> " <b>W-I-S-H L-I-S-T,</b> " is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME1 BRAND NAME2 OTHER (SPECIFY)3 HAVEN'T HEARD/DON'T KNOW4 REFUSEDREF
( ) Q7.	Do you think <b>MAPQUEST</b> , which is spelled " <b>M-A-P-Q-U-E-S-T</b> " is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME
( ) Q8.	Do you think <b>MYSPACE</b> , <b>which is spelled</b> <b>"M-Y-S-P-A-C-E,"</b> is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME
( ) Q9.	Do you think <b>LOGIN, which is spelled "L-O-G I-N,"</b> is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME
( ) Q10.	Do you think <b>HELP SCREEN, which is spelled</b> " <b>H-E-L-P S-C-R-E-E-N,</b> " is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME1 BRAND NAME2 OTHER (SPECIFY)3 HAVEN'T HEARD/DON'T KNOW4 REFUSEDREF

( ) Q11.	Do you think <b>STUBHUB, which is spelled</b> " <b>S-T-U-B-H-U-B,</b> " is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME         1           BRAND NAME         2           OTHER (SPECIFY)         .3           HAVEN'T HEARD/DON'T KNOW         4
		REFUSEDREF
Q12.	Do you think <b>TIMELINE, which is spelled</b> " <b>T-I-M-E-L-I-N-E,</b> " is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME         1           BRAND NAME         2           OTHER (SPECIFY)         .3           HAVEN'T HEARD/DON'T KNOW         4           REFUSED
		REFUSED

## **CLOSE INTERVIEW**

Those are all my questions. Thank you very much for participating in this survey.

583-001

#### FIELD SURVEY II – Survey Instrument (Cell) –

#### INTERVIEWER INSTRUCTION

READ EACH QUESTION EXACTLY AS WRITTEN, AND ALLOW THE RESPONDENT SUFFICIENT TIME TO ANSWER BEFORE PROCEEDING TO THE NEXT QUESTION. DO NOT CHANGE THE WORDING OF ANY QUESTION. RECORD RESPONSES ACCURATELY AND COMPLETELY.

#### INTRODUCTION

Hello, my name is \_\_\_\_\_\_ and I'm calling from Field Research Corporation. We are conducting a short opinion survey. We are not selling anything, and individual responses are confidential.

#### IF NECESSARY, ADD:

- Founded in 1945, Field Research Corporation is a research firm headquartered in San Francisco, California that is primarily involved in designing, conducting, analyzing and reporting on surveys.
- This will take only about 10 minutes.

#### RESPONDENT SELECTION

R1.	To begin, could you please tell me whether you are under age 14, age 14 to 34, age 35 to 54, or age 55 or older? (ENTER <u>ONE</u> CODE)	UNDER AGE 14
R2.	I need to confirm your gender. Are you male or female? (INTERVIEWER: ENTER <u>ONE</u> CODE)	MALE1 FEMALE2 REFUSEDREF

IF UNDER AGE 14, CLOSE INTERVIEW (INELIGIBLE).

IF AGE 14 OR OLDER AND AGE/GENDER QUOTA NOT FILLED, CONTINUE TO  ${\sf R3}$ .

IF AGE 14 OR OLDER AND AGE/GENDER QUOTA FILLED, CLOSE INTERVIEW (INELIGIBLE).

IF R3 = 1 (YES), CONTINUE TO R4.
ELSE, CLOSE INTERVIEW (INELIGIBLE).

R4. Just so you know, our supervisors sometimes monitor interviews to ensure quality and courtesy. (ENTER "1" WHEN FINISHED)

READ INSTRUCTION......1

### SCREENER

- Do you or does anyone else in this household work... (ITEM)? (READ ITEMS IN RANDOM ORDER) (ENTER ONE S1. CODE FOR EACH) REF YES NO DK For a government agency......DK .... REF ()a. ) b. () C. IF S1b AND S1c = NO, ASK S2. ELSE, CLOSE INTERVIEW (INELIGIBLE). S2. During the past 3 months, did you access... (ITEM) ? (READ ITEMS IN RANDOM ORDER) (ENTER ONE CODE FOR EACH) YES NO DK REF () a. A website for a government agency..... DK .... REF A website for a department store ...... DK .... REF ()b. A website where you can record events and contribute descriptions, () C. () d. A social networking website ...... DK .... REF S3. During the next 3 months, do you think you will access... (ITEM)? (READ ITEMS IN RANDOM ORDER) (ENTER ONE CODE FOR EACH) YES NO DK REF () a. A website for a government agency...... DK .... REF A website for a department store ...... DK .... REF ()b. A website where you can record events and contribute descriptions, () C. A social networking website ...... DK .... REF () d.
- IF (S2c, S2d, S3c, OR S3d = YES, CONTINUE TO Q1.
- ELSE, CLOSE INTERVIEW (INELIGIBLE).

#### QUESTIONNAIRE

Q1. Now, I would like to ask you about your understanding of some names or terms used in connection with a website or website feature. For each one, I would like you to tell me whether you think it is a common or generic name or whether it is a brand name. A common or generic name refers to a name or term used to describe a type of website or website feature. A brand name refers to a name or term used to indicate the source of a website or website feature; that is, a website or website feature from one company.

Here are some examples. A **MOVIE RENTAL WEBSITE** is a common or generic name for a type of website, whereas **NETFLIX** is a brand name for a movie rental website from one company. **ONLINE BANKING** is a common or generic name for a type of feature on financial websites, whereas **PAYPAL** is a brand name for an online account from one company. (ENTER "1" WHEN FINISHED)

READ DEFINITION .....1

Q2. Before I ask you about the following names or terms used in connection with a website or website feature, I would like to assure you that we are only interested in your opinions and beliefs. After I read a name or term, if you would like me to repeat it or to spell the name or term again, please let me know. If you have not heard of a name or term or if you don't know what it refers to, please say so. (ENTER "1" WHEN FINISHED)

READ INSTRUCTION......1

### PROGRAMMER NOTE: ROTATE Q3-Q4.

( ) Q3.	The (first/second) name or term is <b>HOTMAIL</b> , which is <b>spelled "H-O-T-M-A-I-L."</b> Do you think <b>HOTMAIL</b> is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME1 BRAND NAME2 OTHER (SPECIFY)3 HAVEN'T HEARD/DON'T KNOW4 REFUSEDREF
( ) Q4.	The (first/second) name or term is <b>SHOPPING CART</b> , which is spelled "S-H-O-P-P-I-N-G C-A-R-T." Do you think <b>SHOPPING CART</b> is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME1 BRAND NAME2 OTHER (SPECIFY)3 HAVEN'T HEARD/DON'T KNOW4 REFUSEDREF

- IF Q3 = "BRAND NAME" AND Q4 = "COMMON NAME," CONTINUE.
- ELSE, CLOSE INTERVIEW (INELIGIBLE).
- Q5. Now, I'm going to read you just a few more names or terms used in connection with a website or website feature. Once again, if you have not heard of a name or term or if you don't know what it refers to, please say so. (ENTER "1" WHEN FINISHED)

READ INSTRUCTION......1

### PROGRAMMER NOTE: RANDOMIZE Q6-Q11; ASK Q12 LAST.

( ) Q6.	Do you think <b>WISH LIST, which is spelled</b> " <b>W-I-S-H L-I-S-T,</b> " is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME1 BRAND NAME2 OTHER (SPECIFY)3 HAVEN'T HEARD/DON'T KNOW4 REFUSEDREF
( ) Q7.	Do you think <b>MAPQUEST</b> , which is spelled " <b>M-A-P-Q-U-E-S-T</b> " is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME
( ) Q8.	Do you think <b>MYSPACE</b> , <b>which is spelled</b> <b>"M-Y-S-P-A-C-E,"</b> is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME
( ) Q9.	Do you think <b>LOGIN, which is spelled "L-O-G I-N,"</b> is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME
( ) Q10.	Do you think <b>HELP SCREEN</b> , which is spelled "H-E-L-P S-C-R-E-E-N," is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME

( ) Q11.	Do you think <b>STUBHUB, which is spelled</b> " <b>S-T-U-B-H-U-B,</b> " is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME         1           BRAND NAME         2           OTHER (SPECIFY)         .3           HAVEN'T HEARD/DON'T KNOW         4
		REFUSEDREF
Q12.	Do you think <b>TIMELINE, which is spelled</b> " <b>T-I-M-E-L-I-N-E</b> ," is a (common name or brand name) (brand name or common name)? (ENTER <u>ONE</u> CODE)	COMMON NAME         1           BRAND NAME         2           OTHER (SPECIFY)         .3           HAVEN'T HEARD/DON'T KNOW         4           REFUSED
		KEFUSEDKEF

# **CLOSE INTERVIEW**

Those are all my questions. Thank you very much for participating in this survey.

# Appendix F

**Field Survey II: Sample CATI Screens** 

# Sample CATI Screens Field Survey II (Landline)

### SMS SCREEN #1

#### INTERVIEWER INSTRUCTION:

READ EACH QUESTION EXACTLY AS WRITTEN, AND ALLOW THE RESPONDENT SUFFICIENT TIME TO ANSWER BEFORE PROCEEDING TO THE NEXT QUESTION. DO NOT CHANGE THE WORDING OF ANY QUESTION. RECORD RESPONSES ACCURATELY AND COMPLETELY.

Hit any key to continue

#### 1/INTRO

Hello, my name is \_\_\_\_\_\_\_ and I'm calling from Field Research Corporation. We are conducting a short opinion survey. We are not selling anything, and individual responses are confidential. IF NECESSARY, ADD: \* Founded in 1945, Field Research Corporation is a research firm headquartered in San Francisco, California that is primarily involved in designing, conducting, analyzing and reporting on surveys. \* This will only take about 10 minutes. 1 CONTINUE 2 NEW PERSON COMING TO PHONE 3 RETURN TO CONTACT SCREEN Reply may be REF .. Reply may be one of the above Response:

**EXAMPLE 1** 

2/QR1	
-------	--

For this survey, I need to scientifically select a person living in your household to interview. I would like to speak to the male age 14 to 34 living in your household who will have the next birthday. Who would that be? (ENTER ONE CODE) 1 RESPONDENT 2 SOMEONE ELSE 3 NO MALE IN ELIGIBLE AGE GROUP LIVES IN HOUSEHOLD 4 NO MALES LIVE IN HOUSEHOLD 5 NOT A HOUSEHOLD 6 RETURN TO CONTACT SCREEN Reply may be DK or REF .. Reply may be one of the above Response:

### EXAMPLE 2

2/QR1
For this survey, I need to scientifically select a person living in your household to interview. I would like to speak to the male age 35 to 54 living in your household who will have the next birthday. Who would that be?
(ENTER ONE CODE)

RESPONDENT
SOMEONE ELSE
NO MALE IN ELIGIBLE AGE GROUP LIVES IN HOUSEHOLD
MOT A HOUSEHOLD
NOT A HOUSEHOLD
RETURN TO CONTACT SCREEN

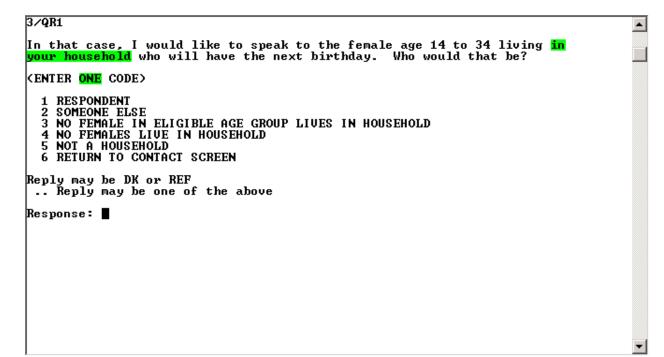
Reply may be DK or REF

Response:

IF R1 = 3 (NO MALE IN ELIGIBLE AGE GROUP LIVES IN HOUSEHOLD)

4/QR1 In that case, I would like to speak to the male age 55 or older living in your household who will have the next birthday. Who would that be? (ENTER ONE CODE) 1 RESPONDENT 2 SOMEONE ELSE 3 NO MALE IN ELIGIBLE AGE GROUP LIVES IN HOUSEHOLD 4 NO MALES LIVE IN HOUSEHOLD 5 NOT A HOUSEHOLD 6 RETURN TO CONTACT SCREEN Reply may be DK or REF .. Reply may be one of the above Response: ■

### IF R1 = 4 (NO MALES LIVE IN HOUSEHOLD) EXAMPLE 1



### EXAMPLE 2

6/QR1 In that case, I would like to speak to the female age 55 or older living in your household who will have the next birthday. Who would that be? (ENTER ONE CODE) 1 RESPONDENT 2 SOMEONE ELSE 3 NO FEMALE IN ELIGIBLE AGE GROUP LIVES IN HOUSEHOLD 4 NO FEMALES LIVE IN HOUSEHOLD 5 NOT A HOUSEHOLD 6 RETURN TO CONTACT SCREEN Reply may be DK or REF .. Reply may be one of the above Response:

•

# IF R1 = 2 (SOMEONE ELSE)

5/QR2 May I speak to that person? (ENTER DNE CODE) 1 AUAILABLE 2 UNAUAILABLE Reply may be REF .. Reply may be one of the above Response:

# *IF R*2 = 1 (*AVAILABLE*)

```
9/QR3
For statistical purposes, I just want to confirm that you are a male age 14 to
34. (ENTER ONE CODE)
1 YES
2 NO
Reply may be REF
...Reply may be one of the above
Response: ■
```

# *IF R*3 = 1 (YES)

8/QR4	
Just so you know, our supervisors sometimes monitor interviews to ensure quality and courtesy.	
(ENTER "1" WHEN FINISHED.)	
1 READ INSTRUCTION	
Reply may not be NULL or DK or REF Reply may be one of the above	
Response: 🛛	
	-

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```
11/QS1
Do you or does anyone else in this household work...
(a) For a government agency?
(ENTER ONE CODE)
1 YES
2 NO
Reply may be DK or REF
.. Reply may be one of the above
Response:
```

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```
10/QS1
Do you or does anyone else in this household work...
(b) For an Internet company?
(ENTER ONE CODE)
1 YES
2 NO
Reply may be DK or REF
.. Reply may be one of the above
Response:
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•

```
9/QS1
Do you or does anyone else in this household work...
(c) In marketing research or advertising research?
(ENTER ONE CODE)
1 YES
2 NO
Reply may be DK or REF
.. Reply may be one of the above
Response:
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-

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# IF S1B AND S1C = 2(NO)

10/QS2 During the **past** three months, did you access... a website for a government agency? (ENTER ONE CODE) 1 YES 2 NO Reply may be DK or REF .. Reply may be one of the above Response:

18/QS2

(During the past three months, did you access...)
a website for a department store?
(ENTER ONE CODE)
1 YES
2 NO
Reply may be DK or REF
.. Reply may be one of the above
Response: ■

17/QS2 (During the **past** three months, did you access...) a website where you can record events and contribute descriptions, photos, videos and links related to events? (ENTER **DNE** CODE) 1 YES 2 NO Reply may be DK or REF .. Reply may be one of the above Response:

-

×١

13/QS2

(During the **past** three months, did you access...) a social networking website? (ENTER ONE CODE) 1 YES 2 NO Reply may be DK or REF .. Reply may be one of the above Response:

20/QS3

During the **next** three months, do you think you will access...

a website for a government agency? (ENTER <mark>ONE</mark> CODE)

1 YES 2 NO Reply may be DK or REF .. Reply may be one of the above

Response: 📕

23/QS3

(During the **next** three months, do you think you will access...)

a website for a department store? (ENTER <mark>ONE</mark> CODE)

1 YES 2 NO

Reply may be DK or REF .. Reply may be one of the above

Response: 📕

21/QS3

(During the next three months, do you think you will access...)
a website where you can record events and contribute descriptions, photos,
videos and links related to events?
(ENTER ONE CODE)
1 YES
2 NO
Reply may be DK or REF
.. Reply may be one of the above
Response: ■

22/QS3

(During the **next** three months, do you think you will access...)

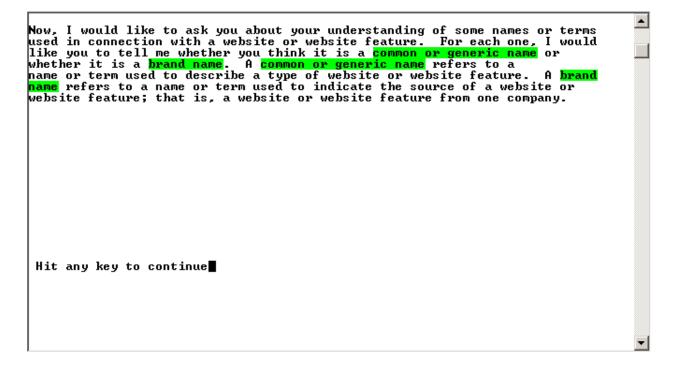
a social networking website? (ENTER <mark>ONE</mark> CODE)

1 YES 2 NO

Reply may be DK or REF .. Reply may be one of the above

Response: 📕

### *IF S2C, S2D, S3C OR S3D = 1 (YES)*

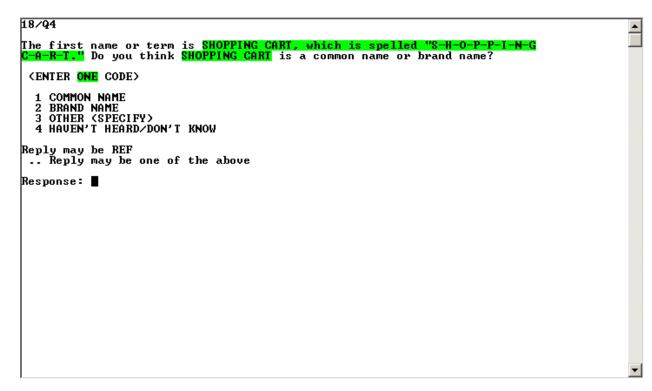


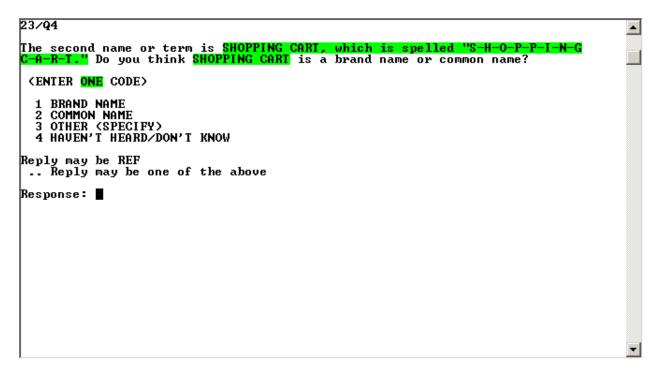
### 20/Q1

Here are some examples. A MOULE RENIAL WEBSITE is a common or generic name for a type of website, whereas NETFLIX is a brand name for a movie rental website from one company. ONLINE BANKING is a common or generic name for a type of feature on financial websites, whereas PAYPAL is a brand name for an online account from one company. (ENTER "1" WHEN FINISHED) 1 READ DEFINITION Reply may not be NULL or DK or REF .. Reply may be one of the above Response:

21/92

Before I ask you about the following names or terms used in connection with a website or website feature, I would like to assure you that we are only interested in your opinions and beliefs. After I read a name or term, if you would like me to repeat it or to spell the name or term again, please let me know. If you have not heard of a name or term or if you don't know what it refers to, please say so. (ENTER "1" WHEN FINISHED) 1 READ INSTRUCTION Reply may not be NULL or DK or REF .. Reply may be one of the above Response: **ROTATION A<sup>\*</sup>** 

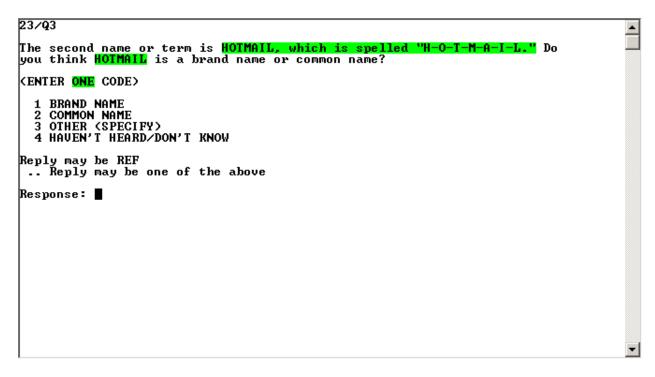




The order of Questions 3 and 4 were rotated across respondents.

**ROTATION A<sup>\*</sup>** 

26/Q3	
The first name or term is <mark>HOTMAIL, which is spelled "H-O-T-M-A-I-L."</mark> Do you think <mark>HOTMAIL</mark> is a common name or brand name?	
(ENTER ONE CODE)	
1 COMMON NAME 2 BRAND NAME 3 OTHER <specify> 4 HAVEN'T HEARD/DON'T KNOW</specify>	
Reply may be REF Reply may be one of the above	
Response:	

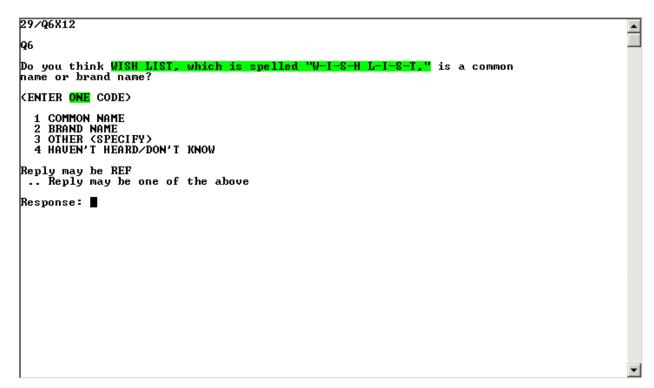


The order of Questions 3 and 4 were rotated across respondents.

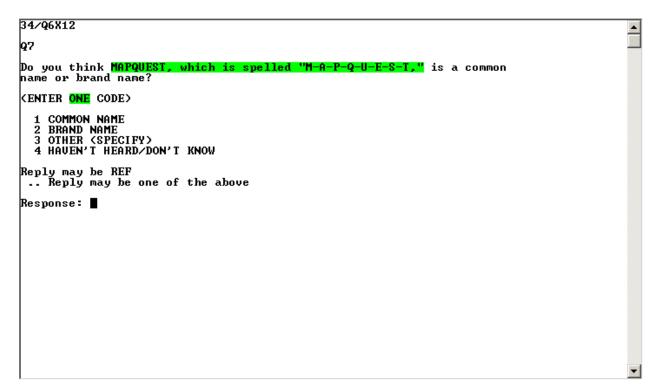
# IF Q3 = "BRAND NAME" AND Q4 = "COMMON NAME"

28/Q5

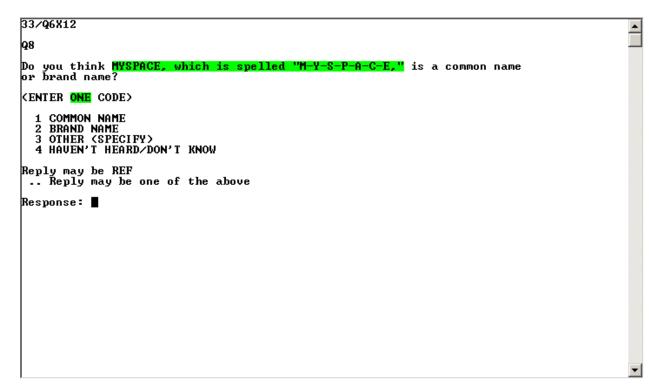
Now, I'm going to read you just a few more names or terms used in connection with a website or website feature. Once again, if you have not heard of a name or term or if you don't know what it refers to, please say so. (ENTER "1" WHEN FINISHED) 1 READ INSTRUCTION Reply may not be NULL or DK or REF .. Reply may be one of the above Response:



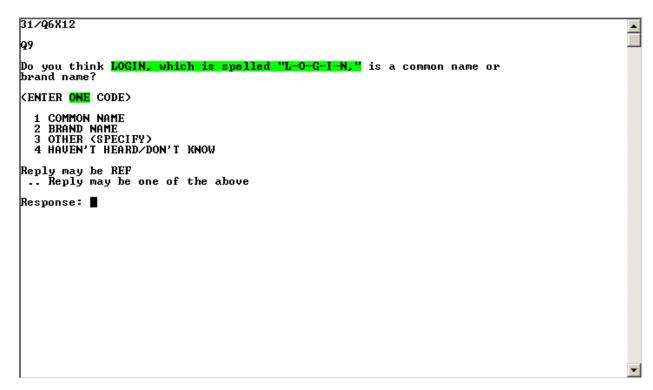
25/Q6X12	
Q6	
Do you think <mark>WISH LIST, which is spelled "W-I-S-H L-I-S-T,"</mark> is a brand name or common name?	
(ENTER ONE CODE)	
1 BRAND NAME 2 COMMON NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW	
Reply may be REF Reply may be one of the above	
Response: 🛛	
1	-



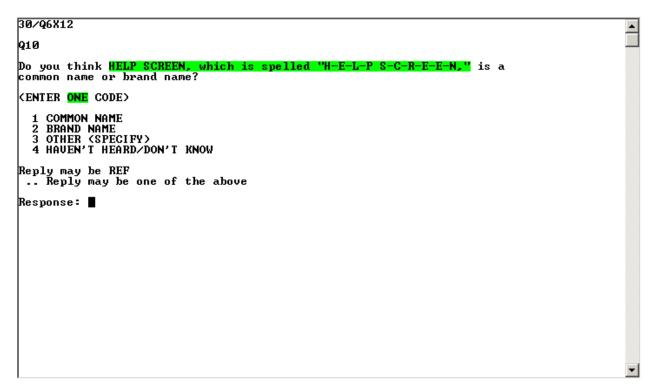
29/Q6X12	
97	
Do you think <mark>MAPQUEST, which is spelled "M-A-P-Q-U-E-S-T,"</mark> is a brand name or common name?	
CENTER ONE CODE>	
1 BRAND NAME 2 COMMON NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW	
Reply may be REF Reply may be one of the above	
Response: 🔳	
	•



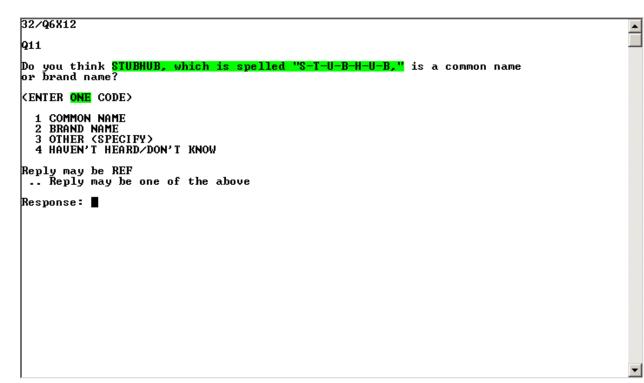
27/Q6X12	
Q8	
Do you think <mark>MYSPACE, which is spelled "M-Y-S-P-A-C-E,"</mark> is a brand name or common name?	
(ENTER ONE CODE)	
1 BRAND NAME 2 COMMON NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW	
Reply may be REF Reply may be one of the above	
Response: 🛛	
	•



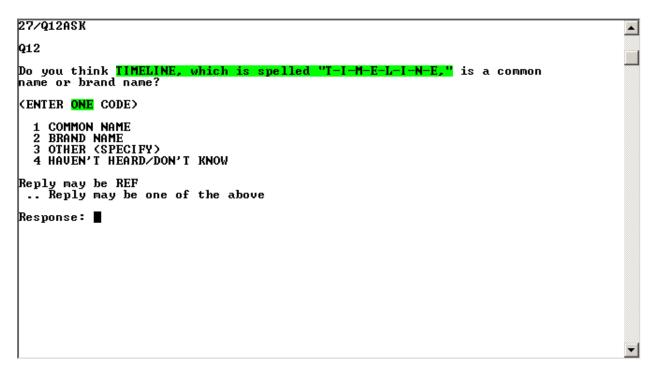
26/Q6X12	
Q9	
Do you think <mark>LOGIN, which is spelled "L-O-G-I-N,"</mark> is a brand name or common name?	
(ENTER ONE CODE)	
1 BRAND NAME 2 COMMON NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW	
Reply may be REF Reply may be one of the above	
Response:	
1	<b>_</b>

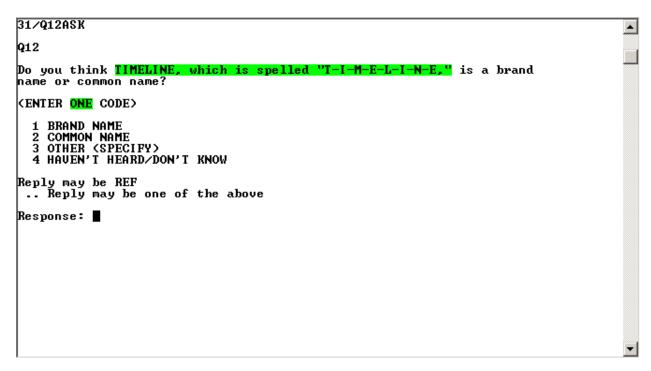


28/Q6X12		<b></b>
Q10		
Do you think <mark>HELP SCREEN, which is spelled "H-E-L-P S-C-R-E-E-N,"</mark> brand name or common name?	is	a
(ENTER ONE CODE)		
1 BRAND NAME 2 COMMON NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW		
Reply may be REF Reply may be one of the above		
Response: 🔳		
		-
1		



30/Q6X12	
Q11	
Do you think <mark>STUBHUB, which is spelled "S-T-U-B-H-U-B,"</mark> is a brand name or common name?	
(ENTER ONE CODE)	
1 BRAND NAME 2 COMMON NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW	
Reply may be REF Reply may be one of the above	
Response: 🔳	
	-





```
Those are all my questions. Thank you very much for participating in this
survey. (HANG-UP)
RESULT : Completed interview
RID : 5
SMS KEY: 100000
Hit any key to continue
```

# Sample CATI Screens Field Survey II (Cell)

#### SMS SCREEN #1

#### INTERVIEWER INSTRUCTION:

READ EACH QUESTION EXACTLY AS WRITTEN, AND ALLOW THE RESPONDENT SUFFICIENT TIME TO ANSWER BEFORE PROCEEDING TO THE NEXT QUESTION. DO NOT CHANGE THE WORDING OF ANY QUESTION. RECORD RESPONSES ACCURATELY AND COMPLETELY.

Hit any key to continue

#### 1/INTRO

Hello, my name is \_\_\_\_\_\_\_ and I'm calling from Field Research Corporation. We are conducting a short opinion survey. We are not selling anything, and individual responses are confidential. IF NECESSARY, ADD: \* Founded in 1945, Field Research Corporation is a research firm headquartered in San Francisco, California that is primarily involved in designing, conducting, analyzing and reporting on surveys. \* This will only take about 10 minutes. 1 CONTINUE 2 NEW PERSON COMING TO PHONE 3 RETURN TO CONTACT SCREEN Reply may be REF .. Reply may be one of the above Response: 2/QR1

٠ To begin, could you please tell me whether you are under age 14, age 14 to 34, age 35 to 54, or age 55 or older? (ENTER <mark>ONE</mark> CODE) UNDER 14 14 TO 34 35 TO 54 55 OR OLDER RETURN TO CONTACT SCREEN 1 2 3 4 5 Reply may be DK or REF .. Reply may be one of the above Response: 📕

4/QR2 I need to confirm your gender. Are you male or female? (ENTER ONE CODE) 1 MALE 2 FEMALE Reply may be REF .. Reply may be one of the above Response: ■

*IF R1 = 2 (14 TO 34), 3 (35 TO 54) OR 4 (55 OR OLDER)* 

## IF AGE 14 OR OLDER AND AGE/GENDER QUOTA NOT FILLED

5/QR3 Do you receive all or most of your personal telephone calls on this telephone? (ENTER ONE CODE) 1 YES 2 NO Reply may be REF ...Reply may be one of the above Response:

## *IF R*3 = 1 (YES)

6	7	Q	R	4

Just so you know, our supervisors sometimes monitor interviews to ensure quality and courtesy.

(ENTER "1" WHEN FINISHED.)

1 READ INSTRUCTION

Reply may not be NULL or DK or REF .. Reply may be one of the above

Response: 📕

```
9/QS1
Do you or does anyone else in this household work...
(a) For a government agency?
(ENTER ONE CODE)
1 YES
2 NO
Reply may be DK or REF
.. Reply may be one of the above
Response:
```

```
8/QS1
Do you or does anyone else in this household work...
(b) For an Internet company?
(ENTER ONE CODE)
1 YES
2 NO
Reply may be DK or REF
.. Reply may be one of the above
Response:
```

•

### IF S1B AND S1C = 2(NO)

10/QS2 During the **past** three months, did you access... a website for a government agency? (ENTER **ONE** CODE) 1 YES 2 NO Reply may be DK or REF .. Reply may be one of the above Response:

18/QS2

(During the past three months, did you access...)
a website for a department store?
(ENTER ONE CODE)
1 YES
2 NO
Reply may be DK or REF
.. Reply may be one of the above
Response: ■

17/QS2 (During the **past** three months, did you access...) a website where you can record events and contribute descriptions, photos, videos and links related to events? (ENTER **ONE** CODE) 1 YES 2 NO Reply may be DK or REF .. Reply may be one of the above Response:

-

×١

13/QS2

(During the **past** three months, did you access...) a social networking website? (ENTER **UNE** CODE) 1 YES 2 NO Reply may be DK or REF .. Reply may be one of the above Response:

20/QS3

During the **next** three months, do you think you will access...

a website for a government agency? (ENTER <mark>ONE</mark> CODE)

1 YES 2 NO Reply may be DK or REF .. Reply may be one of the above

Response: 📕

23/QS3

(During the **next** three months, do you think you will access...)

a website for a department store? (ENTER <mark>ONE</mark> CODE)

1 YES 2 NO

Reply may be DK or REF .. Reply may be one of the above

Response: 📕

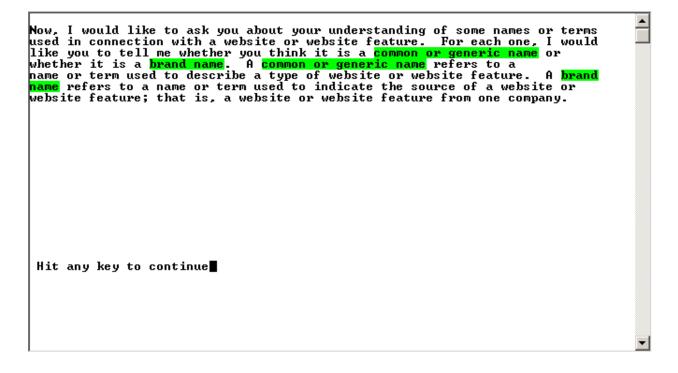
21/QS3

(During the next three months, do you think you will access...)
a website where you can record events and contribute descriptions, photos,
videos and links related to events?
(ENTER ONE CODE)
1 YES
2 NO
Reply may be DK or REF
...Reply may be one of the above
Response: ■

22/QS3

(During the **next** three months, do you think you will access...) a social networking website? (ENTER **DNE** CODE) 1 YES 2 NO Reply may be DK or REF .. Reply may be one of the above Response:

#### *IF S2C, S2D, S3C OR S3D = 1 (YES)*



-

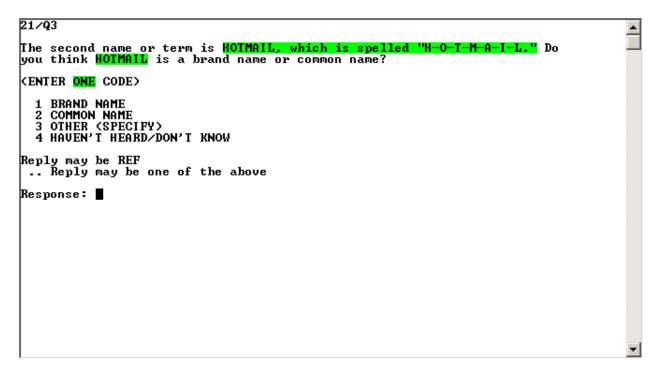
#### 18/Q1

Here are some examples. A **MOULE RENTAL WEBSITE** is a common or generic name for a type of website, whereas NETFLIX is a brand name for a movie rental website from one company. ONLINE BANKING is a common or generic name for a type of feature on financial websites, whereas **PAYPAL** is a brand name for an online account from one company. (ENTER "1" WHEN FINISHED) 1 READ DEFINITION Reply may not be NULL or DK or REF .. Reply may be one of the above Response: 19/Q2

-Before I ask you about the following names or terms used in connection with a website or website feature, I would like to assure you that we are only interested in your opinions and beliefs. After I read a name or term, if you would like me to repeat it or to spell the name or term again, please let me know. If you have not heard of a name or term or if you don't know what it refers to, please say so. (ENTER "1" WHEN FINISHED) **1 READ INSTRUCTION** Reply may not be NULL or DK or REF .. Reply may be one of the above Response: 📕

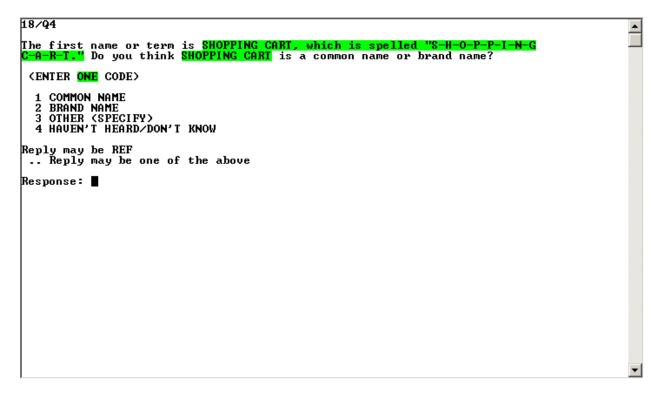
**ROTATION A<sup>\*</sup>** 

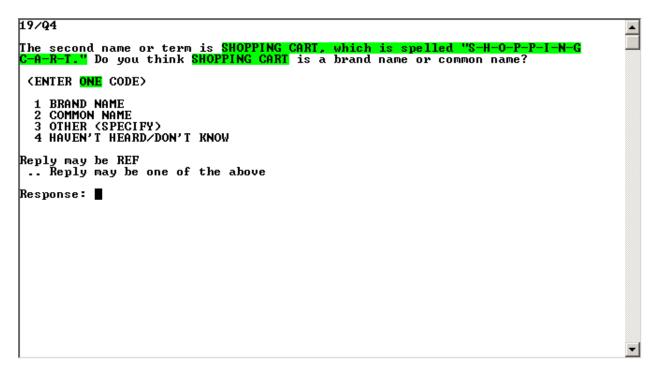
26/Q3	<b>_</b>
The first name or term is <mark>HOTMAIL, which is spelled "H-O-T-M-A-I-L."</mark> Do you think <mark>HOTMAIL</mark> is a common name or brand name?	
(ENTER ONE CODE)	
1 COMMON NAME 2 BRAND NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW	
Reply may be REF Reply may be one of the above	
Response:	
	-



The order of Questions 3 and 4 were rotated across respondents.

**ROTATION A<sup>\*</sup>** 



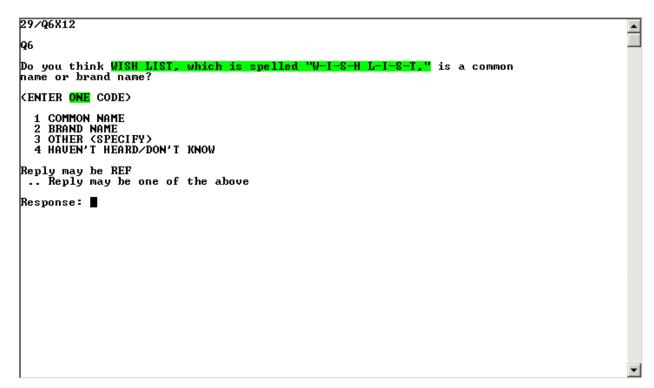


The order of Questions 3 and 4 were rotated across respondents.

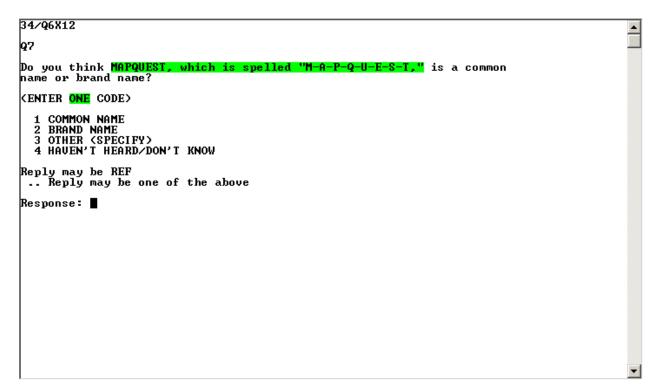
#### IF Q3 = "BRAND NAME" AND Q4 = "COMMON NAME"

28/Q5

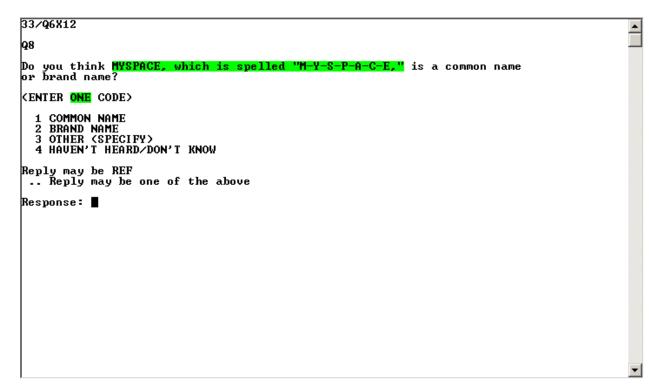
Now, I'm going to read you just a few more names or terms used in connection with a website or website feature. Once again, if you have not heard of a name or term or if you don't know what it refers to, please say so. (ENTER "1" WHEN FINISHED) 1 READ INSTRUCTION Reply may not be NULL or DK or REF .. Reply may be one of the above Response:



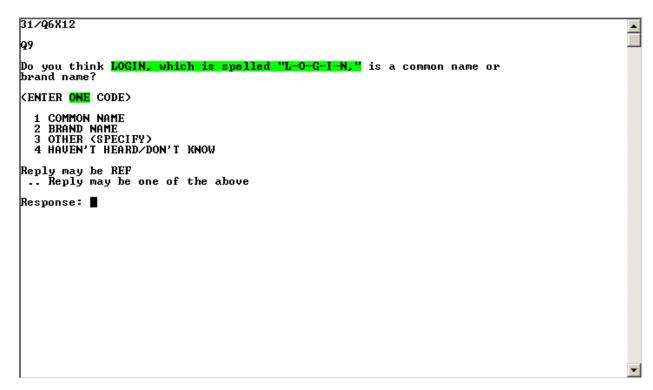
28/Q6X12	
Q6	
Do you think <mark>WISH LIST, which is spelled "W-I-S-H L-I-S-T,"</mark> is a brand name or common name?	
(ENTER ONE CODE)	
1 BRAND NAME 2 COMMON NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW	
Reply may be REF Reply may be one of the above	
Response: 🛛	
1	-



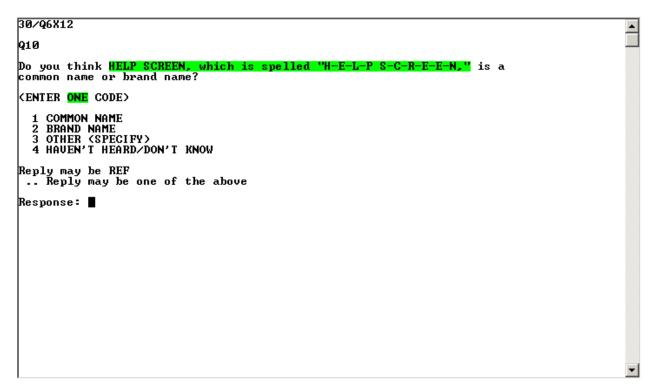
27/Q6X12	
Q7	
Do you think <mark>MAPQUEST, which is spelled "M-A-P-Q-U-E-S-T,"</mark> is a brand name or common name?	
(ENTER ONE CODE)	
1 BRAND NAME 2 COMMON NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW	
Reply may be REF Reply may be one of the above	
Response:	
	-



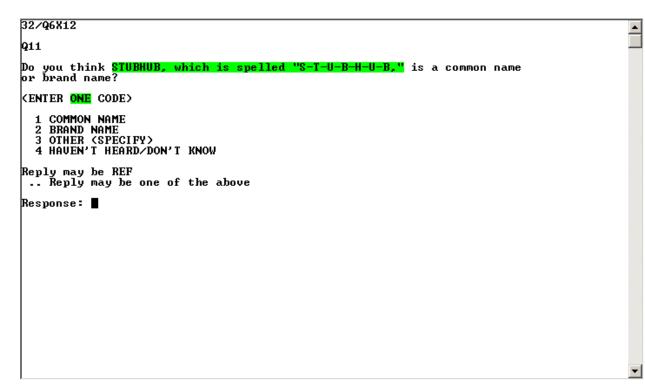
23/Q6X12	
Q8	
Do you think <mark>MYSPACE, which is spelled "M-Y-S-P-A-C-E,"</mark> is a brand name or common name?	
(ENTER ONE CODE)	
1 BRAND NAME 2 COMMON NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW	
Reply may be REF Reply may be one of the above	
Response: 🛛	
	-



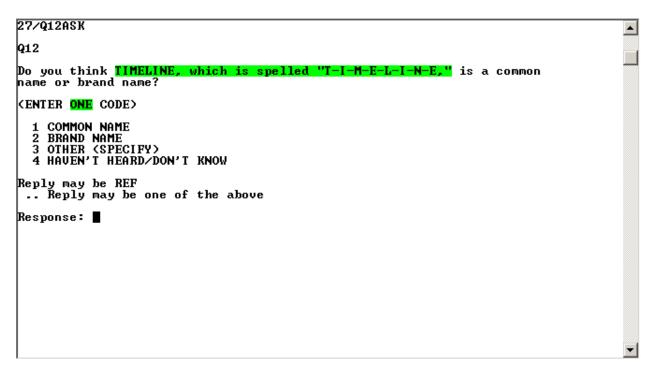
24/Q6X12	
Q9	
Do you think <mark>LOGIN, which is spelled "L-O-G-I-N,"</mark> is a brand name or common name?	
(ENTER ONE CODE)	
1 BRAND NAME 2 COMMON NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW	
Reply may be REF Reply may be one of the above	
Response:	
I	<b>•</b>

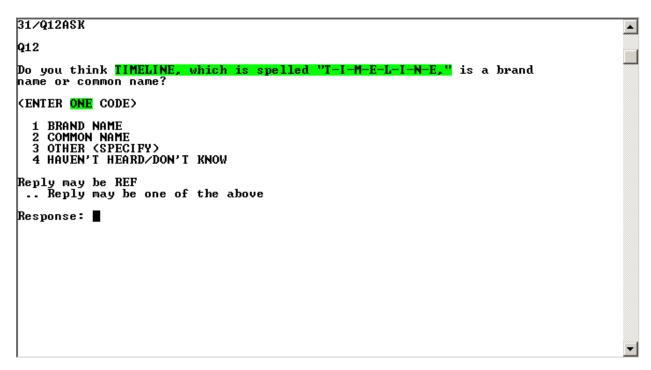


26/Q6X12		<b></b>
Q10		
Do you think <mark>HELP SCREEN, which is spelled "H-E-L-P S-C-R-E-E-N,"</mark> brand name or common name?	is	a
CENTER ONE CODE>		
1 BRAND NAME 2 COMMON NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW		
Reply may be REF Reply may be one of the above		
Response: 🔳		
1		<b>•</b>



25/Q6X12	<b>_</b>
911	
Do you think <mark>STUBHUB, which is spelled "S-T-U-B-H-U-B,"</mark> is a brand name or common name?	
(ENTER ONE CODE)	
1 BRAND NAME 2 COMMON NAME 3 OTHER (SPECIFY) 4 HAVEN'T HEARD/DON'T KNOW	
Reply may be REF Reply may be one of the above	
Response: 🛛	
	-





\*

```
Those are all my questions. Thank you very much for participating in this
survey. (HANG-UP)
RESULT : Completed interview
RID : 4
SMS KEY: 100027
Hit any key to continue
```

# Appendix G

## Field Survey II: Underlying Data Tables (Computer Printouts)

Oct 16, 2012 11:18 Table 1 Page 1

2012 Consumer Opinion Survey TIMELINE FINAL

Has or Will Access

R1 Age

Base : All Qualified Respondents

										MAR OF WILL	TTTN		
												ACCESSED	
											Website	A Rele-	A Rele-
										Social	Where	vant	vant
		Gender		Age		Region				Net-	You Can	Website	Website
										working	Record	In the	In the
	Total	Men	Women	14 - 34	35+	NE	ММ	SO	WE	website	Events	Past	Future
			====										
Base	238	113	125	116	122	46	52	82	58	218	170	220	225
	100.0	100.0	100.0	100.0	100.0	100.0	100.0 100.0	100.0	100.0	100.0	100.0	100.0	100.0
Age 14 to 34	116	61	55	116	I	27	29	32	28	109	84	107	113
	48.7	54.0	44.0	100.0	I	58.7	55.8	39.0	48.3	50.0	49.4	48.6	50.2
Age 35 to 54	83	41	42	I	83	15	15	36	17	74	59	79	78
	34.9	36.3	33.6	I	68.0	32.6	28.8	43.9	29.3	33.9	34.7	35.9	34.7
Age 55 or older	39	11	28	I	39	4	ω	14	13	35	27	34	34
	16.4	9.7	22.4	I	32.0	8.7	15.4	17.1	22.4	16.1	15.9	15.5	15.1
Adds to:													
Rows	238	113	125	116	122	46	52	82	58	218	170	220	225
Respondents	238	113	125	116	122	46	52	82	58	218	170	220	225

Oct 16, 2012 11:18 Table 2 Page 2

> 2012 Consumer Opinion Survey TIMELINE FINAL

Has or Will

R2 Gender

									Access		Has	Will
											Accessed	Access
										Website	A Rele-	A Rele-
									Social	Where	vant	vant
		Gender	Age		Region				Net-	You Can	Website	Website
									working	Record	In the	In the
	Total	Men Women	14 - 34	35+	NE	ММ	SO	ΜE	website	Events	Past	Future
	====			====				====				
Base	238		116	122	46 52 82 58	52	82	58	218	170	220	225
	100.0	100.0 100.0	100.0 100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Male	113	- 113	61		21	26	39	27	97	86	102	105
	47.5	100.0 -	52.6	42.6	45.7	50.0	47.6	46.6	44.5	50.6	46.4	46.7
Female	125	- 125	55	70	25	26	43	31	121	84	118	120
	52.5	- 100.0	47.4	57.4	54.3	50.0	52.4	53.4	55.5	49.4	53.6	53.3
Adds to:												
Rows	238	113 125	116	122	46	52	82	58	218	170	220	225
Respondents	238		116	122	46	52	82	58	218	170	220	225

Oct 16, 2012 11:18 Table 3 Page 3

> 2012 Consumer Opinion Survey TIMELINE FINAL

S1 Do you or does anyone else in this household work...

a. For a government agency

1 (1)	 	ыo	4 1	04	<b>Ч 4</b>	4	1 1	ى مى ا
Will Access A Rele- vant Website	III LIIC Future =====	225 100.0	34 15.1	190 84.4	0.	0.		 225 225
Has Accessed A Rele- vant Website	III LIIE Past ======	220 100.0	35 15.9	184 83.6	1 0.5	1 0.5	1 1	 220 220
	kecora Events ======	170 100.0	27 15.9	142 83.5	0.6	1 0.6	1 1	 170 170
Has or W Access  Social Net-	worktug website =====	218 100.0	32 14.7	185 84.9	1 0.5	10.5	1 1	 218 218
	= = = = ME = = = =	58 100.0	8 13.8	50 86.2	1 1	1 1	1 1	288   28   1
		82 100.0 1	16 19.5	66 80.5	1 1	1 1	1 1	8 7   8 7   1
		52 100.0 1	8 15.4	44 84.6	I I	I I	I I	52 1 1
Region		46 100.0 1	3 6.5	42 91.3	12.2	1 2.2	1 1	 46 46
	 35+ ====	122 100.0	16 13.1	106 86.9	1 1	1 1	1 1	 122 122
	 14-34 =====	116 100.0	19 16.4	96 82.8	1 0.9	1 0.9	1 1	 116 116
	Women ====	125 100.0	21 16.8	103 82.4	0.8	1 0.8	1 1	 125 125
Gender	Men W	113 100.0 1	14 12.4	99 87.6	1 1	1 1	1 1	 113 113
	Total ====	238 100.0	35 14.7	202 84.9	1 0.4	1 0.4	1 1	 238 238
					(net)			
		Base	Yes	NO	Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents
		щ	м	Ч	Ц			24

Oct 16, 2012 11:18 Table 4 Page 4

> 2012 Consumer Opinion Survey TIMELINE FINAL

S1 Do you or does anyone else in this household work...

b. For an Internet company

Has Will Has Will Accessed Access te A Rele- A Rele- vant vant an vant vant	Past = =======	0 220 0 100.0	1 1	0 220 0 100.0	1 1	1 1	1 1	 0 220 0 220
Website Where You Can		3 170 0 100.0		3 170 0 100.0				 170 3 170
Has or V Access  Social Net-	website ======	218 100.0	1 1	218 100.0	1 1	1 1	1 1	 218 218
	==== ====	58 100.0	1 1	58 100.0	1 1	1 1	1 1	- 58 58
	SO ===	2 82 0 100.0		2 82 0 100.0				8 2 1
u	===== MW	5 52 0 100.0		5 52 0 100.0				6 6 52
Region		46 100.0		46 100.0				- - - - - - - - - - - - - - - - - - -
	35+ 11 11 12 12 12 14 11 14 11 14 14 14 14 14 14 14 14 14	122 100.0	1 1	122 100.0	1 1	1 1	1 1	 122 122
Age 	i m ii	116 100.0	1 1	116 100.0	1 1	1 1	1 1	 116 116
		125 100.0	1 1	125 100.0	1 1	1 1	1 1	 125 125
Gender	!!	113 100.0	1 1	113 100.0	1 1	1 1	1 1	 113 113
	Total ====	238 100.0	1 1	238 100.0	1 1	1 1	1 1	 238 238
		Base	Yes	ON	Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents

Oct 16, 2012 11:18 Table 5 Page 5

> 2012 Consumer Opinion Survey TIMELINE FINAL

S1 Do you or does anyone else in this household work...

c. In marketing research or advertising research

	Ц							
Will Access A Rele- vant Website Tn the	Future ======	225 100.0	1 1	225 100.0	1 1	1 1	1 1	 225 225
Has Accessed A Rele- vant Website Tn the	Past =====	220 100.0	1 1	220 100.0	1 1	1 1	11	 220 220
Will Website Where You Can	Events ======	170 100.0	1 1	170 100.0	1 1	11	1 1	 170 170
Has or V Access  Social Net- working	website =====	218 100.0	1 1	218 100.0	1 1	11	1 1	 218 218
	WE ====	58 100.0	1 1	58 100.0	1 1	1 1	1 1	5 8 1 5 8 1 1
	== 20 == =	82 100.0	1 1	82 100.0	1 1	1 1	1 1	
	===== MM	52 100.0	1 1		1 1	1 1	1 1	 52 52
Region 	11	46 100.0	1 1	46 52 100.0 100.0	1 1	1 1	1 1	 46 46
	35+ ====	122 100.0	1 1	122 100.0	1 1	1 1	1 1	 122 122
Age 	34	116 100.0	1 1	116 100.0	1 1	1 1	1 1	 116 116
	Women ====	125	1 1	125.00.0	1 1	1 1	1 1	 125 125
Gender 	Men W ==== =	113 100.0 1	1 1	113 100.0 1	1 1	1 1	1 1	 113 113
	Total ====	238 100.0	1 1	238 100.0	1 1	1 1	1 1	 238 238
					(net)			
		Base	Yes	NO	Don't know/Refused (net	Don't know	Refused	Adds to: Rows Respondents

Oct 16, 2012 11:18 Table 6 Page 6

> 2012 Consumer Opinion Survey TIMELINE FINAL

> > S2 During the past three months, did you access...

a. A website for a government agency

Will Access A Rele- vant Website	III CIIE Future =======	225 100.0	108 48.0	114 50.7	3 1.3	3 1.3	1 1	 225 225
Has Accessed A Rele- vant Website	III UIE Past ======	220 100.0	109 49.5	108 49.1	1.4 1	1.4 1.4	1 1	 220 220
will  Website Where You Can	record Events ======	170 100.0	97 57.1	71 41.8	1.2	1.2	1 1	 170 170
Has or W Access  Social Net-	website ======	218 100.0	100 45.9	115 52.8	1.4	1.4	1 1	 218 218
	         	58 100.0	26 44.8	31 53.4	1 1.7	1 1.7	1 1	58 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
		82 100.0 1	46 56.1	35 42.7	1.2	1.2	1 1	8 8 1 1
		52 100.0 1	22 42.3	29 55.8	1.9 1.9	1.9 1.9	1 1	5 2 1 5 2 1
Region		46 100.0 1	19 41.3	27 58.7	1 1	1 1	1 1	 46 46
	1 + 1 1 2 1 1 3 2 1	122 100.0	66 54.1	55 45.1	1 0.8	1 0.8	1 1	 122 122
Age	- 4 = = - 0 =	116 100.0 1	47 40.5	67 57.8	1.7	1.7	1 1	 116 116
		125	53 42.4	70 56.0	1.6	1.6	1 1	 125 125
Gender	Men Men E	113 100.0 1	60 53.1	52 46.0	1 0.9	1 0.9	1 1	 113 113
	Total ====	238 100.0	113 47.5	122 51.3	3 1.3	3 1.3	1 1	 238 238
					(net)			
		õ	Ţ.		Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents
		Base	Yes	NO	Dor	Ц	ц	Adc F R

Oct 16, 2012 11:18 Table 7 Page 7

> 2012 Consumer Opinion Survey TIMELINE FINAL

> > S2 During the past three months, did you access...

b. A website for a department store

	!!	10.0		<b>-#</b> ~			1 1	1 10 10
Will Access A Rele- vant Website	Future ======	225 100.0	140 62.2	84 37.3	0.4	0.4		225 225 225
Has Accessed A Rele- vant Website	nn une Past ======	220 100.0	141 64.1	78 35.5	1 0.5	10.5	1 1	 220 220
Will  Website Where You Can	Events ======	170 100.0	113 66.5	57 33.5	1 1	1 1	1 1	 170 170
Has or Wi Access  Social V Net- Social V		218 100.0	138 63.3	79 36.2	1 0.5	10.5	1 1	 218 218
	[日 ]	58 100.0	33 56.9	25 43.1	1 1	1 1	1 1	2 2 8 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
		82 100.0	54 65.9	27 32.9	1.2	1.2	1 1	8 8 8 2 2
	 MM = = = = =	52 100.0	32 61.5	20 38.5	1 1	1 1	1 1	52
Region	I EI II	46 100.0	27 58.7	19 41.3	1 1	1 1	1 1	 46 46
	ы 1 - 1 1 - 1	122 100.0	78 63.9	44 36.1	1 1	1 1	1 1	 122 122
Age	4-34 ====	116 100.0	68 58.6	47 40.5	1 0.0	1 0.9	1 1	 116 116
	1 U II 1 O II	125 100.0	82 65.6	42 33.6	0.8	0.8	1 1	 125 125
Gender	Men V	113 100.0 1	64 56.6	49 43.4	1 1	1 1	1 1	 113 113
	Total ====	238 100.0	146 61.3	91 38.2	10.4	1 0.4	1 1	 238 238
					(net)			
		ő	70		Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents
		Base	Yes	NO	Dor	П	ц	Adc F

Oct 16, 2012 11:18 Table 8 Page 8

> 2012 Consumer Opinion Survey TIMELINE FINAL

> > S2 During the past three months, did you access...

c. A website where you can record events and contribute descriptions, photos, videos and links related to events

ъ В В		22 46 52 82 3 .0 100.0 100.0 100.0 100	68 28 30 51 .7 60.9 57.7 62.2	51 16 21 29 .8 34.8 40.4 35.4	3 2 1 2 .5 4.3 1.9 2.4	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	· · ·	 -22 46 52 82 -22 46 52 82
ບ		116 122 100.0 100.0	75 64.7 55	39 33.6 41	2 1.7 2	2 1.7 2	1 1	 116 11 116 11
ы	Men Women ==== =====	113 125 100.0 100.0	71 72 62.8 57.6	38 52 33.6 41.6	4 1 3.5 0.8	4 1 3.5 0.8	1 1	 113 125 113 125
	Total =====	238 100.0	143 60.1	90 37.8	Don't know/Refused (net) 5 2.1	Don't know 2.1	Refused -	Adds to: Rows 238 Respondents 238

Oct 16, 2012 11:18 Table 9 Page 9

> 2012 Consumer Opinion Survey TIMELINE FINAL

> > S2 During the past three months, did you access...

d. A social networking website

		!!		01.00	~ ~				ى ى ا
		Future ======	225 100.0	192 85.3	33 14.7	1 1	1 1	1 1	 225 225
Has	Accessed A Rele- vant Website	III LIIE Past ======	220 100.0	200 90.9	20 9.1	1 1	1 1	11	 220 220
Will	Website Where You Can	Events ======	170 100.0	139 81.8	31 18.2	1 1	1 1	11	 170 170
Has or V Access	Social Net-	website ======	218 100.0	200 91.7	18 8.3	1 1	11	1 1	 218 218
		= = = = ME = =	58 100.0	48 82.8	10 17.2	1 1	1 1	1 1	58 58 1
			82 100.0	69 84.1	13 15.9	1 1	1 1	1 1	82
		= = = = = = = = = = = = = = = = = = =	52 100.0	45 86.5	7 13.5	1 1	1 1	1 1	 52 52
	U.		46 100.0	38 82.6	8 17.4	1 1	1 1	1 1	 46 46
			122 100.0	101 82.8	21 17.2	1 1	1 1	1 1	 122 122
			116 100.0	99 85.3	17 14.7	1 1	1 1	1 1	 116 116
		Nomen Nomen	125 .00.0	112 89.6	13 10.4	1 1	1 1	1 1	 125 125
	Gender		113 100.0 1	88 77.9	25 22.1	1 1	1 1	1 1	 113 113
		Total ====	238 100.0	200 84.0	38 16.0	1 1	1 1	1 1	 238 238
						(net)			
			Base	Yes	NO	Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents

Oct 16, 2012 11:18 Table 10 Page 10

> 2012 Consumer Opinion Survey TIMELINE FINAL

S3 During the next three months, do you think you will access...

a. A website for a government agency

Ш							
Future ======	225 100.0	118 52.4	101 44.9	2.7	2.7	1 1	 225 225
Past ======	220 100.0	119 54.1	95 43.2	2.7	6 2.7	1 1	 220 220
Events =====	170 100.0	102 60.0	62 36.5	3.5 3	3.5 0	1 1	 170 170
	218 100.0	110 50.5	102 46.8	2.8 2.8	2.8 2.8	1 1	 218 218
= = = :	58 00.00	30 51.7	26 44.8	3.4 2	3.42	1 1	58 1 58 1 1
== == =		50 61.0	31 37.8	1.2	1.2	1 1	82 82
= = = =		26 50.0	24 46.2	8 2	3.8 3	1 1	2 Z Z I I
       		17 37.0	27 58.7	4.3	4.3	1 1	 46 46
35+ ===		71 58.2	49 40.2	1.6	1.6	1 1	 122 122
ਹਾ ॥	116 100.0 1	52 44.8	59 50.9	4.3 .3	4.3	1 1	 116 116
omen ====	125 00.0	60 48.0	62 49.6	2.43	2.4	1 1	 125 125
	113 100.0 1	63 55.8	46 40.7	4 3.5	4 3.5	1 1	 113 113
Tota1 ====	238 100.0	123 51.7	108 45.4	7 2.9	7 2.9	1 1	 238 238
				(net)			
	Base	Yes	No	Don't know/Refused	Don't know	Refused	Adds to: Rows Respondents
	Men Women 14-34 35+ NE MW SO WE website Events Past Future ===== ===== ===== ===== ===== ===== ====	Men       Women       14-34       35+       NE       MM       SO       WE       website Events       Past       Future         ====       ====       ====       ====       ====       =====       =====       =====       =====       =====       =====       =====       ====       ====       ======       =====       =====       ======       ======       ======       ======       ======       ======       ======       ======       ======       ======       ======       ======       ======       =======       =======       =======       =======       =======       ======       ======       =======       ======       =======       =======       =======       ======       =======       =======       ======       ======       ======       ======       ======	Total       Wen       Website       Events       Past       Future         ======       ======       ======     t	Total       Men       Women       14-34       35+       NE       MW       SO       WE       website Events       Past       Future         =====       =====       ====       ====       ====       ====       ====       ====       ====       ====       ====       ======       =====       =====       =====       =====       =====       =====       =====       =====       ====	Total       Men       Women       14-34       35+       NE       MW       SO       WE       website       Events       Past       Future         =====       =====       =====       =====       ====       ====       ====       ====       ====       ====       ====       ====       ====       ====       =====       =====       =====       ====       ====       ====       ====       ====       ====       =====       =====       =====       =====       =====       =====       ====       ====       ====       ====	Total Men Women 14-34 354 NE MW SO WE website Events Past Future Total Men Momen 14-34 354 NE MW SO WE website Events Past Future Total T	Total Men Women 14-34 35+ NE MW SO WE Website Events Part Future Total Men Women 14-34 35+ NE MW SO WE Website Events Part Future Events Events Events Future Events Events Events Future Events Events Events Events Future Events Events Events Events Future Events Events Events Events Events Future Events Events Events Events Future Events Events Events Events Events Events Events Future Events Even

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S3 During the next three months, do you think you will access...

b. A website for a department store

ιŪ	 	0 2	0 0	6 0	4 8	4 8	1 1	ىرى ا
Will Access A Rele- vant Website	Future =====	225 100.0	162 72.0	5 26.	ч. Т	н. Н		225 225 1
Has Accessed A Rele- vant Website	III UIIC Past ======	220 100.0	161 73.2	55 25.0	1.8	1.8	1 1	220
Will  Website Where You Can	Events ======	170 100.0	132 77.6	36 21.2	1.2	1.2	1 1	 170 170
Has or W Access  Social Net-	website ======	218 100.0	159 72.9	55 25.2	1.8	1.8	1 1	 218 218
	[H]	58 100.0	37 63.8	20 34.5	1.7 1.7	1 1.7	1 1	58 58
		82 100.0 <sup>1</sup>	58 70.7	24 29.3	1 1	1 1	1 1	8 7 1 8 7 1 1
	= == = = =	52 100.0 <sup>1</sup>	40 76.9	10 19.2	. 8 7	. 8 3	1 1	5 Z I I
Region		46 100.0 <sup>]</sup>	36 78.3	9 19.6	12.2	1 2.2	1 1	 46 46
	1 + 1 1 G II	122 100.0	88 72.1	33 27.0	0.8	1 0.8	1 1	 122 122
Age	34	116 100.0	83 71.6	30 25.9	3.6 2.6	3 2.6	1 1	 116 116
		125.00.0	92 73.6	31 24.8	1.6	1.6	1 1	 125 125
Gender	Men W ===== =	113 100.0 1	79 69.9	32 28.3	1.8	1.8	1 1	 113 113
	Total ====	238 100.0	171 71.8	63 26.5	4 1.7	4 1.7	1 1	 238 238
					(net)			
		Base	Yes	No	Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents

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S3 During the next three months, do you think you will access...

c. A website where you can record events and contribute descriptions, photos, videos and links related to events

Will Access A Rele- Website Th the	Future ======	225 100.0	156 69.3	62 27.6	7 3.1	7 3.1	1 1	 225 225
Has M Accessed A A Rele- A vant Website W		220 100.0	145 65.9	68 30.9	7 3.2	3.2	1 1	 220 220
Will  Website Where You Can	Events	170 100.0	156 91.8	13 7.6	1 0.6	1 0.6	1 1	 170 170
Has or W Access  Social Net- working		218 100.0	141 64.7	70 32.1	3.2	3.2	1 1	 218 218
	WE ====	58 100.0	39 67.2	18 31.0	1 1.7	1 1.7	1 1	 58 58
	: :: :: :: :: :: :: :: :: :: ::	82 100.0	53 64.6	27 32.9	2.4.2	2.4.2	1 1	82 82
		52 100.0	33 63.5	15 28.8	4 7.7	4 7.7	1 1	 5 2 5 2
Region	=== === ===	46 100.0	31 67.4	15 32.6	1 1	1 1	1 1	 46 46
	35+ ====	122 100.0	77 63.1	43 35.2	1.6 1	1.6	1 1	 122 122
Age 	34 ==	116 100.0 1	79 68.1	32 27.6	4.3 .3	4.3	1 1	 116 116
	Women ====	125.00.0	78 62.4	42 33.6	5 4.0	5 4.0	1 1	 125 125
Gender 	Men W ===== =	113 100.0 1	78 69.0	33 29.2	2 1.8	1.8	1 1	 113 113
	Total ====	238 100.0	156 65.5	75 31.5	7 2.9	7 2.9	1 1	 238 238
	-				(net)			
		Base	Yes	NO	Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents

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> 2012 Consumer Opinion Survey TIMELINE FINAL

S3 During the next three months, do you think you will access...

d. A social networking website

		Ш							
Will Access	Vant Website	III LIIE Future ======	225 100.0	209 92.9	16 7.1	1 1	1 1	1 1	 225 225
Has Accessed	Vant Website	III UITE Past ======	220 100.0	196 89.1	24 10.9	1 1	1 1	1 1	220
Will  Website	Where You Can	Events ======	170 100.0	147 86.5	23 13.5	1 1	1 1	1 1	 170 170
Has or V Access	Social Net-	website ======	218 100.0	209 95.9	9 4.1	1 1	11	1 1	 218 218
			58 100.0	53 91.4	8.6 .6	1 1	1 1	I I	5 8 5 8
			82 100.0	72 87.8	10 12.2	1 1	1 1	1 1	 8 2 8 2
			52 100.0	46 88.5	6 11.5	1 1	1 1	1 1	 52 52
	U.		46 100.0	38 82.6	8 17.4	1 1	1 1	1 1	 46 46
		i + II	122 100.0	103 84.4	19 15.6	1 1	1 1	1 1	 122 122
			116 100.0 1	106 91.4	10 8.6	1 1	1 1	1 1	 116 116
		Nomen ====	125.00.0	115 92.0	10 8.0	1 1	1 1	1 1	 125 125
	Gender	i —	113 100.0 1	94 83.2	19 16.8	1 1	11	1 1	 113 113
		Total ====	238 100.0	209 87.8	29 12.2	1 1	1 1	1 1	 238 238
						Don't know/Refused (net)	Don't know	Refused	Adds to: Rows Respondents
			Base	Yes	NO	Don'	DC	Re	Adds Rc Re

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> 2012 Consumer Opinion Survey TIMELINE FINAL

> > S2/S3 Composite

ст Ф х Ф I	וו וו וו ש ע	25 .0	25 .0	1 1	 225 225
Will Access A Rele- vant Website		225 100.0	225 100.0		1 0 0
Has Accessed A Rele- vant Website	III UIE Past ======	220 100.0	220 100.0	1 1	 220 220
i a d		0 0	0 0	1 1	100
Will Website Where You Can		170 100.0	170 100.0		 170 170
Has or V Access  Social Net-	website =====	218 100.0	218 100.0	1 1	 218 218
		58 100.0	58 100.0	1 1	8881 281 1
		82 100.0	82 100.0	1 1	8 8 8 2 8
	======	52 L00.0	52 L00.0	1 1	 52 52
Region		46 52 82 58 100.0 100.0 100.0 100.0	46 52 82 58 100.0 100.0 100.0	1 1	 46 46
	35+ 1	122 00.0	122 100.0	1 1	122 122
Age	14-34 ===== =	116 122 100.0 100.0	116 100.0 1	1 1	 116 116
	Women ====	125 100.0	125 100.0	1 1	 125 125
Gender		113 100.0 1	113 100.0 1	1 1	 113 113
	Total ====	238 100.0	238 100.0	1 1	 238 238
		Base	Has or will access a relevant website	All others	Adds to: Rows Respondents

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> 2012 Consumer Opinion Survey TIMELINE FINAL

Has or Will

Q3 Do you think HOTMAIL is...

												Has Nacessed	Will	
												ACCESSED		
											Website	A KELE- Vant	A KELE- vant	
		Gender		Ade		Reaton					You Can	Website	Website	
		1								ing	Record	In the	In the	
	Total	Men Wo	Women	14 - 34	35+	NE	MM	SO	WE		Events	Past	Future	
									====					
Base	238 100.0	113 100.0 10	125 100.0	116 100.01	100.0	46 100.0 1	52 100.01	82 100.01	58 100.0	218 100.0	100.0	220 100.0	225 100.0	
									•		) - - -		) ) )	
Common name	I	I	I	I	I	I	I	I	I	I	I	I	I	
	I	I	I	I	I	I	I	I	I	I	I	I	I	
Brand name	238	113	125	116	122	46	52	82	58	218	170	220	225	
	100.0	100.0 10	100.0	100.0 1	100.0	100.0 1	100.0 1	100.0 1	100.0	100.0	100.0	100.0	100.0	
Other	I	I	I	I	I	I	I	I	I	I	I	I	I	
	I	I	I	I	I	I	I	I	I	I	I	I	I	
Haven't heard/Don't know		I	I	I	I	I	I	I	I	I	I	I	I	
	I	I	I	I	I	I	I	I	I	I	I	I	I	
Refused	I	I	I	I	I	I	I	I	I	I	I	I	I	
	I	I	I	I	I	I	I	I	I	I	I	I	I	
Adds to:		-												
Rows	238	113	125	116	122	46	52	82	58	218	170	220	225	
Respondents	238	113	125	116	122	46		82	58	218	170	220	225	

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> 2012 Consumer Opinion Survey TIMELINE FINAL

> > Q4 Do you think SHOPPING CART is...

	Total ====	Gender  Men W	 Women	Age  14-34 =====	  	Region  NE =====	= = = = = = = = = = = = = = = = = =		   日     及	Has or W Access  Social Net- working website	Will Website Where You Can Events	Has Accessed A Rele- vant Website In the Past ========	Will Access A Rele- vant Website Future =======
Base	238 100.0	113 100.0 1	125 100.0	116 100.0	122 100.0	46 100.0	52 100.0 1	82 100.0 1	58 100.0	218 100.0	170 100.0	220 100.0	225 100.0
Common name	238 100.0	113 100.0 1	125 100.0	116 100.0	122 100.0	46 100.0	52 100.0 1	82 100.0 1	58 100.0	218 100.0	170 100.0	220 100.0	225 100.0
Brand name	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Other	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Haven't heard/Don't know	м. М	1 1	1 1	1 1	I I	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Refused	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Adds to: Rows Respondents	 238 238	 113 113	 125 125	 116 116	 122 122	 46 46	- 52 52	82 82	58 58 1	 218 218	 170 170	 220 220	 225 225

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> 2012 Consumer Opinion Survey TIMELINE FINAL

> > Q3/Q4 Composite

Will Access A Rele- vant Website In the	Future ======	225 100.0	225 100.0	1 1	 225 225
Has W Accessed A A Rele- A vant Website W In the I	Past F ====== =	220 100.0	220 100.0	1 1	 220 220
Will Website i Where You Can I Record	Events   ====== :	170 100.0	170 100.0	1 1	 170 170
Has or W Access  Social Net- working	website ======	218 100.0	218 100.0	1 1	 218 218
	WE ====	58 100.0	58 100.0	1 1	
	SO === ==	82 100.0	82 100.0	1 1	82 82
		52 100.0	52 100.0	1 1	
Region	" ==== ====	46 52 82 58 100.0 100.0 100.0	46 52 82 58 100.0 100.0 100.0	1 1	46 46
	35+ ====		122 100.0	1 1	 122 122
Age 	14-34 ===== =	116 122 100.0 100.0	116 100.0 1	1 1	 116 116
ן ו א ו	Women ====	125 100.0	125 100.0	1 1	 125 125
Gender 	Men W ==== =	113 100.0 1	113 100.0 1	1 1	 113 113
	Total ====	238 100.0	238 100.0	1 1	 238 238
		Base	Q3=Brand and Q4=Common name	All others	Adds to: Rows Respondents

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> 2012 Consumer Opinion Survey TIMELINE FINAL

> > Q6 Do you think WISH LIST is...

										Has or V Access	Will	Has	Will
										social	 Website Where	Accessed A Rele- vant	Access A Rele- vant
		Я		ge		-д				Net- o.shino	You Can	Website	Website Tw tho
	Total	Men	 Women	14 - 34	35+	NE		SO 1		website	Events	LII UILE Past	III UIIE Future
Base	238 100.0	113 100.0	125 100.0	116 100.0	122 100.0	46 100.0	52 100.0	82 100.0	58 100.0	218 100.0	170 100.0	220 100.0	225 100.0
Common name	202 84.9	92 81.4	110 88.0	96 82.8	106 86.9	39 84.8	44 84.6	70 85.4	49 84.5	185 84.9	147 86.5	193 87.7	190 84.4
Brand name	21 8.8	13 11.5	6.4	12 10.3	9 7.4	4.3	9.6	7 8.5	7 12.1	19 8.7	13 7.6	16 7.3	20 8.9
Other	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Haven't heard/don't know	v 15 6.3	8 7.1	7 5.6	6.9	5.7	5 10.9	3 5.8	5 6.1	3.4	14 6.4	10 5.9	11 5.0	15 6.7
Refused	1 1	1 1	I I	1 1	I I	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Adds to: Rows Respondents		 113 113	 125 125	 116 116	 122 122	 46 46	5 2 - 5 2 -	8 7 - 8 7 - 1 -	 5 8 	 218 218	 170 170	 220 220	 225 225

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> > Q7 Do you think MAPQUEST is...

Base : All Qualified Respondents

Will Access A Rele- vent Website Future =======	225 100.0	2.2	220 97.8	1 1	1 1	1 1	 225 225
Has Mas A Accessed A A Rele- A vant vant Website W In the I Past F ====== =	220 100.0	4 1.8	216 98.2	1 1	1 1	1 1	 220 220
ll  ebsite ou Can ecord vents =====	170 100.0	2.4	166 97.6	1 1	1 1	11	 170 170
Has or Wi Access  Social W Net- Y Working R website E =========	218 100.0	2.3	213 97.7	1 1	1 1	1 1	 218 218
	58 100.0	5.2	55 94.8	1 1	1 1	1 1	5 8 1 5 8 1 1
	82 100.0 1	2.4	80 97.6	1 1	1 1	1 1	8 2 8 2
	52 100.0	1 1	52 100.0	1 1	1 1	1 1	 52 52
Region  NE====	46 100.0	1 1	46 100.0	1 1	1 1	1 1	 46 46
3 5	122 100.0	1.6	120 98.4	1 1	1 1	1 1	 122 122
Age  14-34 =======	116 100.0 1	3 2.6	113 97.4	1 1	1 1	1 1	 116 116
Women	125 00.0	2 1.6	123 98.4	1 1	1 1	1 1	 125 125
Gender  Men W ===== =	113 100.0 1	3 2.7	110 97.3	1 1	1 1	1 1	 113 113
Total =====	238 100.0	2.1	233 97.9	1 1	1 1	1 1	238 238 1
	Вазе	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

## CONFIDENTIAL

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> 2012 Consumer Opinion Survey TIMELINE FINAL

> > Q8 Do you think MYSPACE is...

Will Access A Rele- Website Tu the Future =======	225 100.0	9 4.0	216 96.0	1 1	1 1	1 1	 225 225
Has Accessed A Rele- vant Website Past ======	220 100.0	4.1	211 95.9	1 1	1 1	1 1	 220 220
Will Website Where You Can Record Events	170 100.0	7 4.1	163 95.9	1 1	1 1	1 1	 170 170
Has or W Access  Social Net- working website ======	218 100.0	10 4.6	208 95.4	11	1 1	1 1	 218 218
   日     日     日	58 100.0	5.2 .2	55 94.8	1 1	1 1	1 1	208   28   1
	82 100.0	6.1 6	77 93.9	1 1	1 1	1 1	8 2 - 8 7 - 1
- = = = = = = = = = = = = = = = = = = =	52 100.0	1. 9.1	51 98.1	1 1	1 1	1 1	
Region  NE ====	46 100.0	4 . 0 . 0	44 95.7	1 1	1 1	1 1	 46 46
3    3    4    1    1    1    1    1    1    1	122 100.0	4.1	117 95.9	1 1	1 1	1 1	 122 122
Age  14-34 ====	116 100.0	5.2	110 94.8	1 1	1 1	1 1	 116 116
 Women ====	125 100.0	4.8	119 95.2	1 1	11	1 1	 125 125
Gender  Men W ===== =	113 100.0 1	4.4	108 95.6	1 1	1 1	1 1	 113 113
Total ====	238 100.0	11 4.6	227 95.4	1 1	1 1	1 1	 238 238
	Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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> > Q9 Do you think LOGIN is...

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> > Q10 Do you think HELP SCREEN is...

	Gende	 Total Men ===== =====		Common name 203 98 85.3 86.7	Brand name 13 8 5.5 7.1	Other	Haven't heard/don't know 22 7 9.2 6.2	Refused -	Adds to: Rows 238 113 Respondents 238 113
	ler	Women		98 105 .7 84.0	8 5 1 4.0	1 1	7 15 2 12.0		 113 125 113 125
	g	 14-34 ===== =	90	100 86.2	5.2	1 1	10 8.6	1 1	 116 116
		35+ -	0 0	103 84.4	5.7	1 1	12 9.8	1 1	 122 122
	ס		46 00.0	40 87.0	1 1	1 1	6 13.0	1 1	 46 46
			0 0	47 90.4	5.8	1 1	3 S	1 1	5 Z Z I
			0 0	71 86.6	4.9 .9	1 1	8.5	1 1	8 2 7 1
		- = = M = = M =	58 100.0	45 77.6	6 10.3	11	7 12.1	1 1	58   58   1
Has or Wi Access		working r website F ====== =		186 85.3	11 5.0	1 1	21 9.6	11	 218 218
Will  Website	You Can	Events ======	170 100.0	151 88.8	7 4.1	1 1	12 7.1	1 1	 170 170
Has Accessed A Rele-	Vallu Website	ın une Past ======	220 100.0	192 87.3	.6 9.6	1 1	20 9.1	11	 2 2 0 2 2 0
Will Access A Rele-	vanuc Website Ta tho	111 CMC Future ======	225 100.0	192 85.3	13 5.8	1 1	20 8.9	1 1	 225 225

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> > Q11 Do you think STUBHUB is...

Base Common name	Total ===== 238 100.0		Momen ==== 100.0	. 10 - 10 - 10 - 10 - 10 - 10 - 10 - 10	I + II ∧ ·	ц I	 MW ===== 100.0	، ۵ 0 0 ۱۱ ۱ • ۵ ۵ ۱۱ ۱	· ڪ اا ا	ן המטו	Will Website Where You Can Fecord Events ======	Has Accessed A Rele- vant Website Past ====================================	Will Access A Rele- vant Website Future ====================================
Brand name	5.0 165	2.7 86	7.2	6.0 87	4.1 78	1 3 3 4 1 1	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	• •	• •	5.0 151	$\begin{array}{ccc} 4.1 \\ 122 \\ 122 \\ 2 \\ 2 \\ 2 \\ 2 \\ 2 \\ 2 \\ 2 \\ 2 \\ 2 \\$	5.0 155 70	4.9 157
Other	69.3 I	- T•9/	032		609		T.	وم م	79	90 90		د.07	69.8 1
Haven't heard/don't know	- 61 25.6	- 24 21.2	- 37 29.6	- 22 19.0	- 39 32.0	- 12 26.1	- 12 23.1	- 20 24.4	- 17 29.3	- 56 25.7	- 41 24.1	- 54 24.5	- 57 25.3
Refused	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Adds to: Rows Respondents	238 238 238	 113 113	 125 125	 116 116	 122 122	 46 46	 5 2 5 2	8 7 1 8 7 1 1	28 1 1 1	 218 218	 170 170	 220 220	 225 225

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> > Q12 Do you think TIMELINE is...

ו ה ה רד ה מ ו ח ו ו	225 0.0	54 .4	55 .4	1 1	16 7.1	1 1	 225 225
Will Access A Rele- vant Website Future-	10	15 68	24		L		1001
Has Accessed A Rele- vant Website In the Past	. 0 .	152 69.1	52 23.6	1 1	16 7.3	1 1	 2 2 0 2 2 0
Will Website Where You Can Record Events	170 170 100.0	119 70.0	40 23.5	1 1	11 6.5	1 1	 170 170
Has or V Access  Social Net- working	218 218 100.0	151 69.3	53 24.3	1 1	14 6.4	1 1	 218 218
   日     M	  00.	37 63.8	14 24.1	1 1	7 12.1	1 1	881 281 1
	000	63 76.8	14 17.1	1 1	6.1	1 1	8 7 1 8 8 1 1
	 52 00.0	35 67.3	15 28.8	1 1	3.8 3.	1 1	5 5 1 1 1 1
Region  NE	 46 0.0	28 60.9	15 32.6	1 1	6.5 0	1 1	 46 46
   +     32     -	 12 00.	89 73.0	22 18.0	1 1	11 9.0	1 1	 122 122
Age  14-34-		74 63.8	36 31.0	1 1	5.2	1 1	 116 116
	 125 100.0	97 77.6	21 16.8	1 1	5.6	1 1	 125 125
Gender  Men		66 58.4	37 32.7	1 1	10 8.8	1 1	 113 113
Total 	 238 100.0	163 68.5	58 24.4	1 1	17 7.1	1 1	 238 238
	Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents
	Ва	U U	Br	Ot	На	Re	Ad

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Has or Will

Q3 Do you think HOTMAIL is...

										Access 	 Website	Has Accessed A Rele-	Will Access A Rele-
		Gender		Age		Region				Net-	You Can	Website	Website
	Total ====	Men W =====	Women ====	 14-34 ===== :	 35+ ====			SO =		workıng website ======	kecord Events ======	In the Past ======	In the Future ======
Base	238 100.0	113 100.0 1	125 100.0	116 100.0	122 100.0	46 100.0	52 100.0 1	82 100.0 1	58 100.0	218 100.0	170 100.0	220 100.0	225 100.0
Common name	1 1	1 1	1 1	1 1	1 1	I I	1 1	1 1	11	1 1	1 1	1 1	1 1
Brand name	238 100.0	113 100.0 1	125 100.0	116 100.0	122 100.0	46 100.0	52 100.0 1	82 100.0 1	58 100.0	218 100.0	170 100.0	220 100.0	225 100.0
Other	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Haven't heard/Don't know		1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Refused	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Adds to: Rows Respondents	 238 238	 113 113	 125 125	 116 116	 122 122	 46 46	52 52		58 58 1	 218 218	 170 170	 220 220	 225 225

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> > Q4 Do you think SHOPPING CART is...

	Tota1 =====	Gender  Men W ===== =		Age  14-34 ===== :		Region  NE =====	- = = = = = = = = = = = = = = = = = = =		======================================	Has or W Access -  Social 1 Net- working 1 website :	Will Website Where You Can Frecord	Has Accessed A Rele- vant Website In the Past =======	Will Access A Rele- vant Website Future =======
Base	238 100.0	113 100.0 1	125 100.0	116 100.0	122 100.0	46 100.0	52 100.0 1	82 100.0 1	58 100.0	218 100.0	170 100.0	220 100.0	225 100.0
Common name	238 100.0	113 100.0 1	125 100.0	116 100.0	122 100.0	46 100.0	52 100.0 1	82 100.0 1	58 100.0	218 100.0	170 100.0	220 100.0	225 100.0
Brand name	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Other	11	11	1 1	1 1	1 1	1 1	1 1	1 1	1 1	11	11	11	1 1
Haven't heard/Don't know	۲ I	1 1	1 1	1 1	11	1 1	I I	1 1	1 1	1 1	1 1	1 1	1 1
Refused	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	11	1 1
Adds to: Rows Respondents	 238 238	 113 113	 125 125	 116 116	 122 122	 46 46	 52 52	8 7   8 7   1	22 8 1 2 8 1 1	 218 218	 170 170	 220 220	 225 225

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> > Q6 Do you think WISH LIST is...

Has Will Accessed Access A Rele- A Rele- vant vant Website Website		209 210 100.0 100.0	193 190 92.3 90.5	16 20 7.7 9.5	1 1	1 1	1 1	 209 210 209 210
Will H Mebsite A Where A You Can W	Ш	160 100.0	147 91.9	13 8.1	1 1	1 1	1 1	 160 160
Has or W Access  Social Net-		204 100.0	185 90.7	19 9.3	1 1	1 1	1 1	 204 204
	11	56 100.0	49 87.5	7 12.5	1 1	1 1	1 1	
	== 20 == =	77 100.0	70 90.9	7 9.1	1 1	1 1	1 1	77 77
	MM =====	49 100.0	44 89.8	5 10.2	1 1	1 1	1 1	 49 49
Region 	= = = NE	41 100.0	39 95.1	4.9	1 1	1 1	1 1	 41 41
	35+	115 100.0	106 92.2	9 7.8	1 1	1 1	1 1	 115 115
Age 	4 1	108 100.0 1	96 88.9	12 11.1	1 1	1 1	1 1	 108 108
	Women ====	118 100.0	110 93.2	6.8 8	1 1	1 1	1 1	 118 118
Gender		105 100.0 1	92 87.6	13 12.4	1 1	1 1	1 1	 105 105
	Total ====	223 100.0	202 90.6	21 9.4	1 1	1 1	1 1	
		Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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> > Q7 Do you think MAPQUEST is...

	Total ===== 238 100.0	Gender  Men ===== 113 100.0		Age  14-34 ===== 116 100.0	 35+ ===== 122 100.0	Region  NE ===== 46 100.0	 MW ===== 100.0	 SO ===== = 100.0 1	 WE ===== 100.0	Has or W Access  Social Net- working website ====== 218	Will Website Where You Can Record E Events ====================================	Has Accessed A Rele- vant Website Past ====================================	Will Access A Rele- vant Website Future ====================================
	2.1	32.7	2 1.6	3.6 2.6	1.6	1 1	1 1	2.4.2	5.2	2.3	2.4	4 1.8	2.2
	233 97.9	110 97.3	123 98.4	113 97.4	120 98.4	46 100.0	52 100.0	80 97.6	55 94.8	213 97.7	166 97.6	216 98.2	220 97.8
	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Haven't heard/don't know	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
	1 1	1 1	I I	1 1	1 1	1 1	1 1	I I	1 1	1 1	I I	1 1	1 1
ds to: Rows Respondents	 238 238	 113 113	 125 125	 116 116	 122 122	 46 46	 52 52		58 58 1	 218 218	 170 170	 220 220	 225 225

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Has or Will

Q8 Do you think MYSPACE is...

											 Website	Has Accessed A Rele-	Will Access A Rele-
		Gender		Age		Region					Where You Can	vant Website	vant Website
	Total ====	Men - V	Vomen ====	14-34 =====	 35+ ====		=================================	SSO	 ME ====	working website ======	kecora Events ======	ın cne Past =======	ın cne Future ======
Base	238 100.0	113 100.0 1	125 100.0	116 100.0	122 100.0	46 100.0	52 100.0 1	82 100.0 1	58 100.0	218 100.0	170 100.0	220 100.0	225 100.0
Common name	11 4.6	5 4.4	6 4.8	6 5.2	5 4.1	4.3	1.9 1.9	6.1	5.2	10 4.6	7 4.1	9 4.1	9 4.0
Brand name	227 95.4	108 95.6	119 95.2	110 94.8	117 95.9	44 95.7	51 98.1	77 93.9	55 94.8	208 95.4	163 95.9	211 95.9	216 96.0
Other	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Haven't heard/don't know	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Refused	1 1	I I	1 1	I I	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Adds to: Rows Respondents		 113 113	 125 125	 116 116	 122 122	 46 46	52	8 2 7 1 8 2	5 5 8 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	 218 218	 170 170	 220 220	 225 225

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> > Q9 Do you think LOGIN is...

L D	:	0 0	мб	6 Н	1 1	1 1	1 1	001
Will Access A Rele- vant Website In the	F'uture =====	222 100.0	213 95.9	4				- 222 222
Has Accessed A Rele- vant Website In the	Past ======	218 100.0	212 97.2	6 2.8	1 1	1 1	1 1	 218 218
Will Website Where You Can	Events =====	170 100.0	163 95.9	7 4.1	1 1	1 1	1 1	 170 170
Has or V Access  Social Net- Working	We.DS1te ======	215 100.0	206 95.8	4.2	1 1	1 1	1 1	 215 215
	二 二 二 二 二 二 二 二 二 二 二 二 二 二 二 二 二 二 二	56 100.0	53 94.6	5.4 3	1 1	1 1	1 1	
	 	81 100.0	79 97.5	2. 2	1 1	1 1	1 1	 81 81
	MM ====	52 100.0	49 94.2	5.83	1 1	1 1	1 1	5 2 1 5 2
Region	             	46 100.0	45 97.8	2.7	1 1	1 1	1 1	 46 46
	35+ ====	121 100.0	116 95.9	4.1	1 1	1 1	1 1	 121 121
Age	14-34 ==== :	114 100.0	110 96.5	3.5	1 1	1 1	1 1	 114 114
	women ====	124 100.0	119 96.0	4.0	1 1	1 1	1 1	 124 124
т Че Ч	Men ==== =	111 100.0 1	107 96.4	3.6	1 1	1 1	1 1	 111 111
	T'OTAL ====	235 100.0	226 96.2	о 8. В	1 1	1 1	1 1	 235 235
		Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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> > Q10 Do you think HELP SCREEN is...

205 0.0	192 3.7	13 6.3	1 1	1 1	1 1	 205 205
						I
200 100.0	192 96.0	4.0	1 1	1 1	1 1	200
158 100.0	151 95.6	4.4	1 1	1 1	1 1	 158 158
197 100.0	186 94.4	11 5.6	1 1	1 1	1 1	 197 197
51 .00.0	45 88.2	6 11.8	1 1	1 1	1 1	 51 51
	71 94.7	5.3	1 1	1 1	1 1	 75 75
	47 94.0	3 6.0	1 1	1 1	1 1	 50 50
40 100.0	40 100.0	1 1	1 1	1 1	1 1	 40 40
	103 93.6	7 6.4	1 1	1 1	1 1	 110 110
106 100.0	100 94.3	6 5.7	1 1	1 1	1 1	 106 106
110 00.00	105 95.5	4.5	1 1	1 1	1 1	 110 110
106 100.0 1	98 92.5	8 7.5	1 1	1 1	1 1	 106 106
216 100.0	203 94.0	13 6.0	1 1	1 1	1 1	 216 216
				on't know		
	me	Ð		.eard/dc		ents
Base	Common na	Brand nam	Other	Haven't h	Refused	Adds to: Rows Respondents
	106 110 106 110 40 50 75 51 197 158 200 20 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.0 100.	216       106       110       106       110       40       50       75       51       197       158       200       20         100.0       100.0       100.0       100.0       100.0       100.0       100.0       100.0       100.0         100       100.0       100.0       100.0       100.0       100.0       100.0       100.0       100.0         100       100       103       40       47       71       45       186       151       192       19         94.0       92.5       95.5       94.3       93.6       100.0       94.0       94.7       88.2       94.4       95.6       96.0       93.	$ I name \begin{cases} 216 & 106 & 110 & 106 & 110 & 106 & 110 & 40 & 50 & 75 & 51 & 197 & 158 & 200 & 20 \\ 100.0 & 100.0 & 100.0 & 100.0 & 100.0 & 100.0 & 100.0 & 100.0 & 100.0 & 100.0 & 100.0 \\ 94.0 & 92.5 & 95.5 & 94.3 & 93.6 & 100.0 & 94.0 & 94.7 & 88.2 & 94.4 & 95.6 & 96.0 & 93. \\ 1 name & 13 & 8 & 5 & 6 & 7 & - 3 & 4 & 6 & 11 & 7 & 8 & 1 \\ 6.0 & 7.5 & 4.5 & 5.7 & 6.4 & - 6.0 & 5.3 & 11.8 & 5.6 & 4.4 & 4.0 & 6. \end{cases}$	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	$ \begin{array}{l l l l l l l l l l l l l l l l l l l $

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> > Q11 Do you think STUBHUB is...

Will Has Accessed Website A Rele- Where vant You Can Website	recora Events =====	2 129 166 168 0 100.0 100.0 100.0	11         7         11         11         11           .8         5.4         6.6         6.5	1         122         155         157           2         94.6         93.4         93.5	1 1	1 1	1 1	 2 129 166 168 2 129 166 168
Has or Access  Social Net-	I II	41 162 100.0 100.0	2.2	36 15 7.8 93.	1 1	1 1	1 1	 41 162 41 162
		62 100.0 10	8.1 1	57 91.9 8	1 1	1 1	1 1	 62 62
uo	MM	40 100.0	- 5.0	4 38 0 95.0				40 4 40 40
Reg		34 34 0 100.0	0 2	'8 34 0 100.0	1 1	1 1	1 1	1
Age	4-34 35	94 83 100.0 100.0	7 7.4 6.	87 7 92.6 94.	1 1	1 1	1 1	 94
	i Di ii	88 100.0	9 10.2	79 89.8	1 1	1 1	1 1	8 8   8 8   
Gender	Men	89 100.0	3.4 .4	86 96.6	1 1	1 1	1 1	- 68 - 8 9 9
	Total ====	177 100.0	12 6.8	165 93.2	1 1	 M	1 1	 177 177
		Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respondents

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> > Q12 Do you think TIMELINE is...

U U U U	    	209 0.0	54	55	1 1	1 1	1 1	 209 209
Will Access A Rele- vant Website In the		209 100.0	15. 73.	26				1 0 0
Has Accessed A Rele- vant Website In the	ו ר וו ר וו	204 100.0	152 74.5	52 25.5	1 1	1 1	1 1	 204 204
Will Website Where You Can Record		159 100.0	119 74.8	40 25.2	1 1	1 1	1 1	 159 159
Has or W Access  Social Net- working		204 100.0	151 74.0	53 26.0	1 1	1 1	1 1	 204 204
	    2    8    	51 100.0	37 72.5	14 27.5	1 1	1 1	1 1	 51 51
	11	77 100.0	63 81.8	14 18.2	1 1	1 1	1 1	77 77
	"	50 100.0	35 70.0	15 30.0	1 1	1 1	1 1	50 50
Region	=== === ====	43 100.0	28 65.1	15 34.9	1 1	1 1	1 1	 43 43
		111 100.0	89 80.2	22 19.8	1 1	1 1	1 1	 111 111
Age 		110 100.0	74 67.3	36 32.7	1 1	1 1	1 1	 110 110
<u>-</u>		118 100.0	97 82.2	21 17.8	1 1	1 1	1 1	 118 118
Gender 	11	103 100.0 1	66 64.1	37 35.9	1 1	1 1	1 1	 103 103
		221 100.0	163 73.8	58 26.2	1 1	1 1	1 1	 221 221
						know		
						/don't		
			name	ame		heard		ds to: Rows Respondents
		Base	Common name	Brand name	Other	Haven't heard/don't know	Refused	Adds to: Rows Respon
		щ	0	щ	0	ц	К	κ.