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### **Facebook Timeline**

Facebook Timeline is a radical new profile page design that Facebook will launch around the end of September 2011. It was announced by Mark Zuckerberg at Facebook's F8 conference following an introduction from SNL's Andy Samberg. (See pictures of Facebook Timeline here.)

Follow

Facebook Timeline changes the default profile from a list of your most recent updates to a complete summary of your entire life since birth. It includes photos, videos, status updates and locations you have visited. The new Facebook profile is divided into two main columns, with a line down the middle representing the passage of time. Users are encouraged to add life events which were not captured by Facebook, particularly those that occurred before the person joined Facebook.

Timeline uses an algorithm to assess the most important moments of your life, which can then be edited to your satisfaction. Unwanted updates can be hidden from the Timeline.

The new profile pages are thought to constitute one of Facebook's most extreme redesigns so far, completely reimagining what a social networking profile can be. Timeline also means that Facebook now bears fewer similarities to Google+, a social network from Google which currently uses the standard format of showing the most recent updates first.

Facebook made Timeline available for testing on September 22, 2011 (see How to Enable The New Facebook Timeline'). The response to the new layout has been mixed, with Mashable editor Lance Ulanoff penning an article entitled "Facebook Timeline, Zuckerberg's Biggest Gamble Yet". Charlie White, meanwhile, praised the changes in an article titled: Why I Love the New Facebook Timeline".

Criticisms of Facebook Timeline include claims that by requesting users "complete" their profiles, Facebook is seeking to capture more user data to make its service more appealing to advertisers. Others have expressed concerns about Facebook Timeline's ability to surface information about a person that was previously hard to access, and that Facebook's encouragement to add your date of birth to your profile (among other incentives to add additional personal information) may encourage identity theft.

Facebook Timeline has yet to be launched to all of its 800 million users.

16 STORIES

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## Facebook Is Getting Too Damn Complicated [OPINION]

Ever noticed how the remote for each new TV you check out seems to have more and more buttons? Or how that online game you used to enjoy is feeling less like fun as the...

1 day ago by Chris Taylor

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353

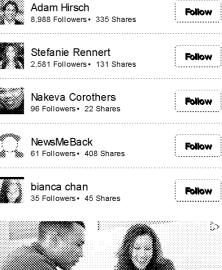
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### Facebook Sued Over "Timelines" Trademark

Facebook has been hit with a lawsuit over a trademark dispute surrounding the new Facebook Timeline profiles. **1,337** Timelines.com asserts that if Facebook is allowed to move...

2 days ago by Ben Parr





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PEOPLE FOLLOWING FACEBOOK TIMELINE



#### Will You Fill in Your Facebook Timeline Gaps? [POLL]

Facebook Timeline allows users to see their past updates -- including wall posts, photos or announcements. It can document your entire life, starting at birth and ending...

970 280 Like

2 days ago by Meghan Peters



### Why Facebook Timeline Will Be Huge for Brands

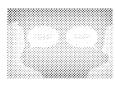
Zeny Huang is an Emerging Media Strategist at JWT New York where she helps brands connect with fans in	3,294	1K
innovative and meaningful ways using social media. You		
can follow		Like

3 days ago by Zeny Huang



## Facebook Users Beware: Facebook's New Feature Could Embarrass You

If you didn't watch Mark Zuckerberg's Facebook announcements last week and of course the vast	6,740	25K
majority of Facebook users did not you may be in for a surprise. Aside		Like
4 days ago by Pete Cashmore		



## Facebook Privacy: 3 Fights to Expect When You Get the New Timeline

As an adult, you have responsibilities -- an income, maybe a mortgage, possibly children. That's great! Congrats. Now is certainly not the time to be throwing caution to...

1,366	2K
	:

7K

Like

4 days ago by Stephanie Buck



## The New Facebook: How to Take Control of Your Privacy

Facebook took a huge step toward ubiquitous sharing with its new timeline and sharing features. And it rightfully creeps some people out. Not everybody wants to share... 4 days ago by Sarah Kessler

#### No, You Aren't Going to Quit Facebook

Dear Facebook Users, With all of the new changes to Facebook, especially the new Facebook Timeline, some of you have indicated that you've had enough and are planning to... 5 days ago by Christina Warren

#### Don Draper Invents Facebook Timeline [VIDEO]

ENTERTAINMENT In this Facebook Timeline and Mad Men video mashup, Donald Draper pitches the idea of a nostalgia-infused social network that "lets us travel the way a child travels --... 5 days ago by Jennifer Van Grove

FB\_TL\_0000004



### **Facebook Updates Timeline to Avoid Outing** Unfrienders

Facebook users noticed an odd feature of the new	4 420	
Timeline profiles last week that allowed them to see who	1,429	1K
had unfriended them throughout the years. That "bug"		÷
has now been		Like
September 26, 2011 by Sarah Kessler		

 <b>A</b> 99000000000
····

#### No, Facebook Will Not Make You Pay to Get the **New Profiles**

95K

Like

A completely untrue rumor that Facebook will soon start 3,158 charging users is making the rounds yet again. Ever since Facebook introduced Timeline profiles, several Facebook...

September 25, 2011 by Ben Parr



### Is Facebook Trying to Kill Privacy? [OPINION]

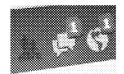
This post reflects the opinions of the author and not necessarily those of Mashable as a publication.	1,763	ЗK
Facebook has finally done it. It's just a few updates		•••••••••
away now from		Like
September 23, 2011 by Ben Parr		



### HOW TO: Use the New Facebook to See Who Has Unfriended You

In addition to showing users a timeline of their activity on the site throughout the years, it turns out that	2,731	2К
Facebook's new Timeline profile provides a rundown of		ан <sub>с</sub> антана
which		Like

September 23, 2011 by Sarah Kessler



### Why Facebook Timeline Is Made For Its Youngest **Users** [OPINION]

When Facebook launched its integrated messages system in November 2010, founder Mark Zuckerberg	1,233	2К
elated an anecdote about his girlfriend's younger sister. le talked about		Like
September 23, 2011 by Josh Catone		

### Facebook's New Profiles: First Impressions

Facebook has unveiled its new Timeline profile pages,	1.643	
and they are a radical departure from the Facebook you	1,045	3K
know. On the stage of the f8 developer conference in		
San		Like

September 22, 2011 by Ben Parr

### Facebook Timeline: Zuckerberg's Biggest Gamble Yet

Facebook Timeline sounds like a good idea. It's your life, organized and summarized for public consumption	756	937
- or as public as you want to make it. It's your own		
September 22, 2011 by Lance Lilanoff		Like

FB TL 0000005

#### About Mashable

Mashable is the largest independent online news site dedicated to covering digital culture, social media and technology. With more than 50 million monthly pageviews and 17 million unique monthly visitors, Mashable has one of the most engaged online news communities. Founded in 2005, Mashable is headquartered in New York City with an office in San Francisco.

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Happy anniversary, Jen! I hope that Brendan Hughes spoils you rotten today! :)



🖞 Jennifer Dhatt Hughes likes this.



Jennifer Dhatt Hughes Thank you!! Monday at 5:39pm via mobile \* Like



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Jennifer Dhatt Hughes with Brendan Hughes. January 7 🙆









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Jaclyn Hanifen Beautiful family! January 7 at 6:38pm via mobile · Like



Lynda Williams Love to see you in person! January 7 at 8:39pm · Like



Mary Hughes Ryan What a beautiful family! Love you guys! January 7 at 10:45pm via mobile • Like

Kenny Miller This is a fantastic photo!! You have a beautiful family!! January 7 at 10:55pm via mobile · Like



Vrite a comment...





Jennifer Dhatt Hughes with Brendan Hughes. December 20, 2012 M



http://sports.yahoo.com/blogs/nfl-shutdown-corner/rg3-offerswords-comfort-tony-romo-221114227--nfl.html — with Brendan Hughes.



#### RG3 offers words of comfort for Tony Romo sports.yahoo.com

As if we needed any more reason to sanctify Robert Griffin III: turns out that he's a classy guy in victory, too. In the immediate aftermath of Sunday night's win-or-go-home season finale between the

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**Brendan Hughes** 

December 1, 2012 via iOS 🏦



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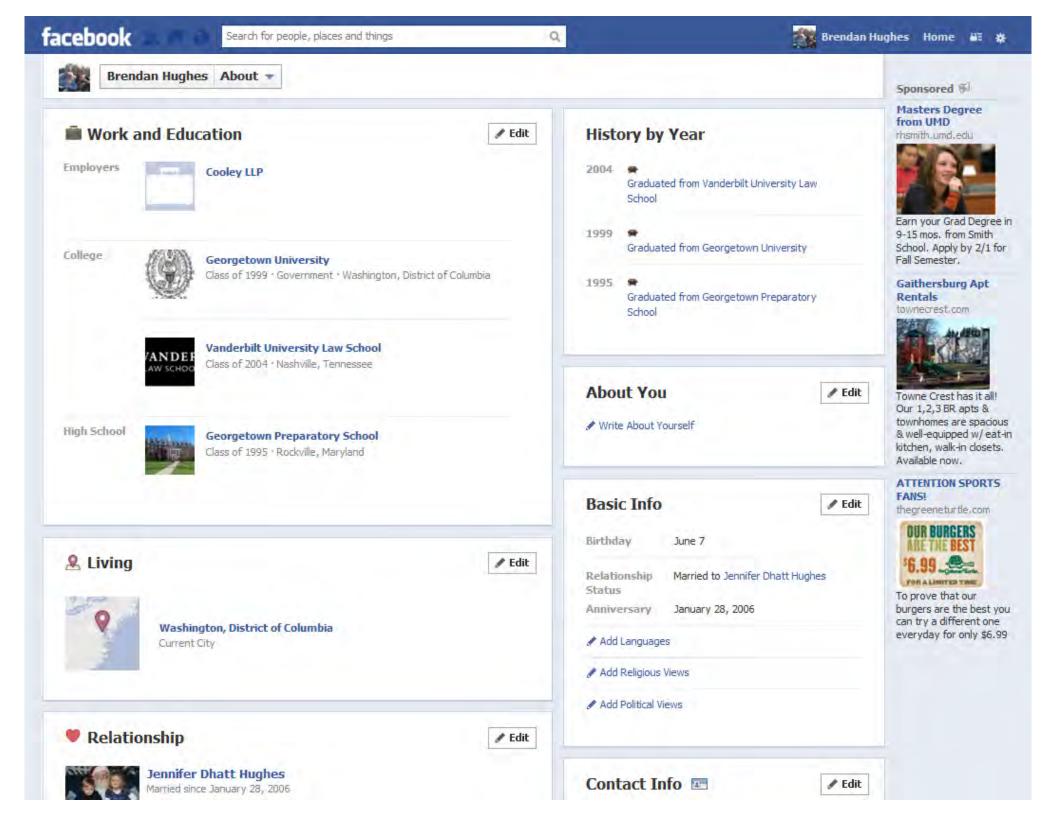
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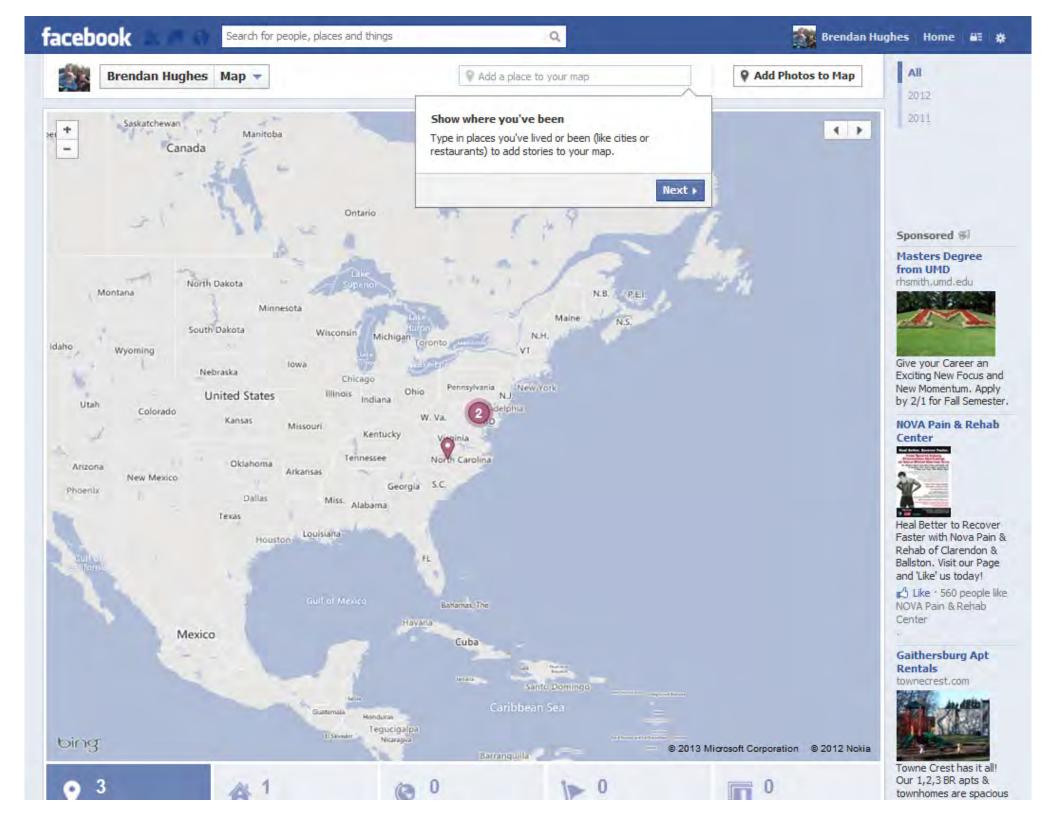
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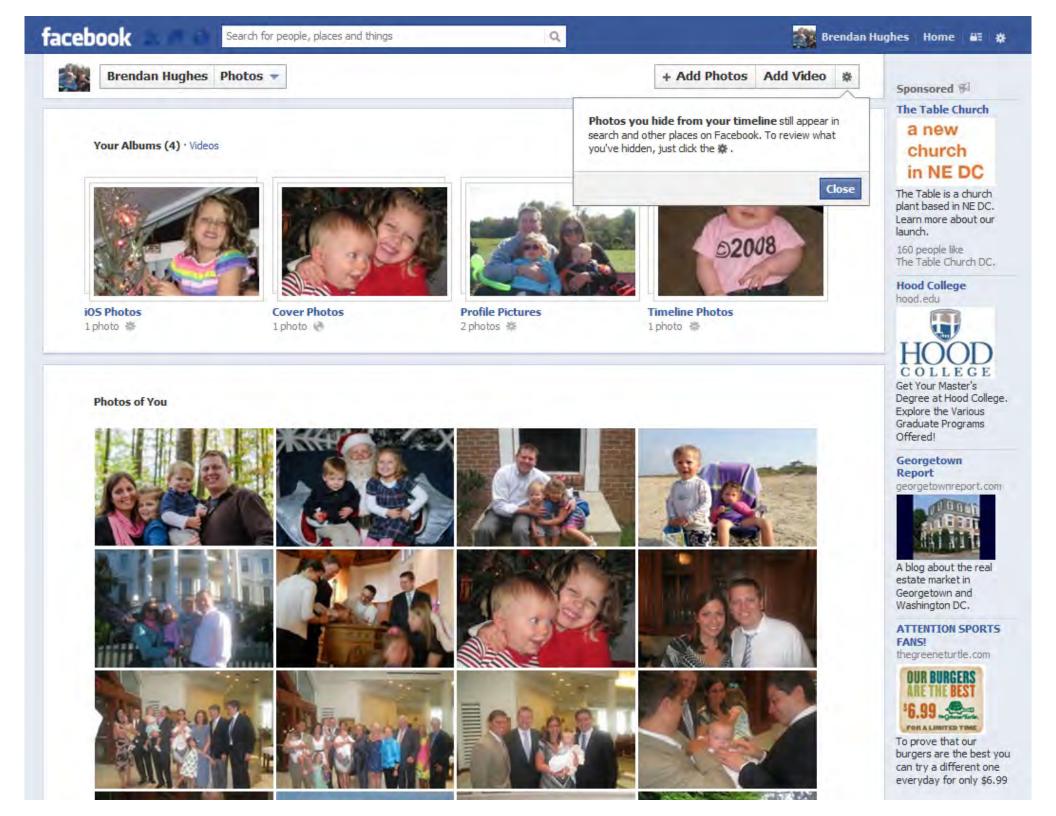








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Past Events Brendan does not	t have any upcoming events. These are his past events.			Georgetown Report georgetownreport.co
Fib	ANDOUT Charlotte - benefiting the Cystic rosis Foundation ay, November 9, 2012 at 6:30pm emy C. Johnson invited you.	CenterStage@NODA Charlotte, North Carolina	Jeremy C. Johnson invited you.	A blog about the rea estate market in Georgetown and Washington DC.
				ATTENTION SPOR FANS! thegreeneturtle.com
Thur	st on Thursdays > Connie B2B Maksim esolute VS. Beef Records] 10.04.12 rsday, October 4, 2012 at 9:00pm ost on Thursdays	Lost on Thursdays Washington, District of Columbia	You were invited.	ARE THE BEST
Satu	ImniFunder Launch Party (invite only) Irday, September 29, 2012 at 9:00pm Van Meyer invited you.	F Scott's Washington, District of Columbia	S Ryan Meyer invited you,	To prove that our burgers are the best can try a different of everyday for only \$ Design your own Locket! picturesongold.com
Pra Wed	SIQUE BOX   WED 09.19.12   JOZIF (UK)   Ft. ab K & Sarah Myers Inesday, September 19, 2012 at 10:00pm Opera Ultra Lounge	Opera Ultra Lounge Washington, District of Columbia	You were invited.	This Valentines Desig your own locket in ju three steps.We'll Ad
Jub Wed	SIQUE BOX   WED 9.5.12   AUDIOFLY   ft. pilee & Charles Martin Inesday, September 5, 2012 at 10:00pm Opera Ultra Lounge	Opera Ultra Lounge Washington, District of Columbia	You were invited.	Your Photo & Engrav Bainbridge River Oaks
Goy Wed	SIQUE BOX   WED 8.29.12   JAMES TEEJ of FAVORITE ROBOT   ft. Navbox & Philip yette inesday, August 29, 2012 at 10:00pm Opera Ultra Lounge	Opera Ultra Lounge Washington, District of Columbia	You were invited,	Grand opening. NEV apartments for rent Woodbridge, VA. Le now for our best priv

SUN 08.26 | Stranger Than Paradise ft Guti, Navbox, Jubilee, Chris Nitti at ESL Terrace Sunday, August 26, 2012 By Stranger Than Paradise (STP)

Washington, District of Columbia 20001

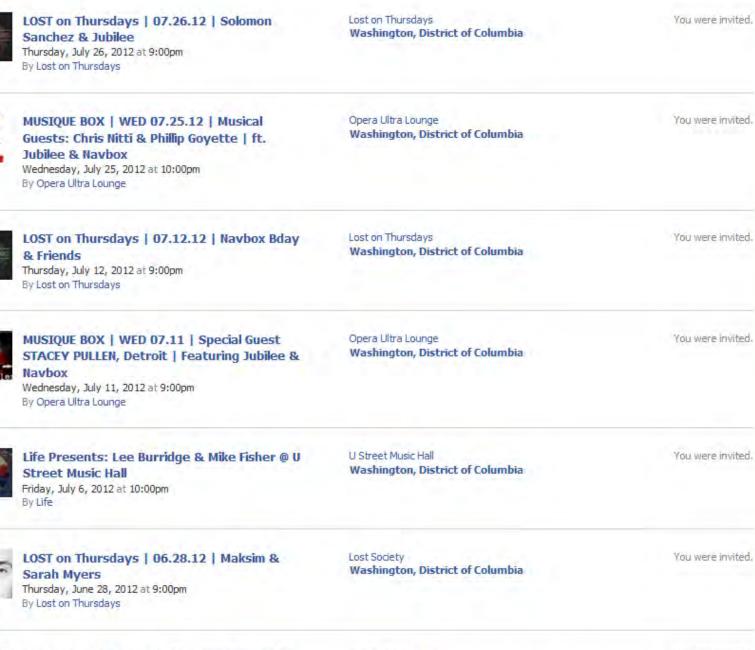
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Opera Ultra Lounge Washington, District of Columbia You were invited.

	erver (reo ree) [ rearding ranes a souther
E	b2b NAVBOX
	Wednesday, June 27, 2012 at 10:00pm

LOST on Thursdays | 06.21.12 | Prab K • B2B • Lost Society You were invited. Washington, District of Columbia Raffi Thursday, June 21, 2012 at 9:00pm By Lost on Thursdays MUSIQUE BOX | WED 06.20 | Special Guests Opera Ultra Lounge You were invited. Washington, District of Columbia Mazi A & Charles Martin | Featuring Jubilee & Navbox Wednesday, June 20, 2012 at 10:00pm LOST on Thursdays | 06.14.12 | Jubilee • Soul Lost Society You were invited. Washington, District of Columbia Sway • Yacine A Thursday, June 14, 2012 at 9:00pm By Lost on Thursdays MUSIQUE BOX | WED 06.13 | Opening Night ft Opera Ultra Lounge You were invited. Washington, District of Columbia Jubilee, Navbox and Special Guests RNS Wednesday, June 13, 2012 at 10:00pm LOST on Thursdays | 06.07.2012 | Michael Lost Society You were invited. Washington, District of Columbia Lewis \* Chris Nitti & Morgan Tepper Thursday, June 7, 2012 at 9:00pm By Lost on Thursdays LOST on Thursdays | 05.31.2012 | Schubert • Lost Society You were invited. Washington, District of Columbia Dave Martin | Red Skies & Nomad Thursday, May 31, 2012 at 9:00pm By Lost on Thursdays Andrew Grant & Lomez (My Favorite Robot) @ Lost Society You were invited. Washington, District of Columbia Lost on Thursdays Thursday, May 24, 2012 at 9:00pm By Lost on Thursdays Last Casiate Manager in the day and the second sec

LOST ON INURSDAYS   FEAT. MARTINEZ (Cadenza/Moon Harbour)   Lost Society Thursday, May 17, 2012 at 9:00pm By Lost on Thursdays	Washington, District of Columbia	TOU WERE INVIDED.
05.03/Lost on Thursdays • Mulen Records Showcase • i0 & Goshva (UKRAINE) • Lips • Red Skies/Nomad Thursday, May 3, 2012 at 9:00pm By Lost on Thursdays	Lost Society Washington, District of Columbia	You were invited.
Lost on Thursdays • Marko Peli • Sax Taxi • Jubilee • Red Skies/Nomad Thursday, April 26, 2012 at 9:00pm By Lost on Thursdays	Lost Society Washington, District of Columbia	You were invited.
LOST on Thursdays • Soul Sway • Team Zapata • Red Skies & Nomad Thursday, April 19, 2012 at 9:00pm	Lost Society Washington, District of Columbia	You were invited.
NCAA Sweet 16 Party for Peace Thursday, March 22, 2012 at 6:30pm Timothy Hogan invited you.	McFadden's DC Washington, District of Columbia	Timothy Hogan invited you.
RCCH & Capitol Hill Village Pancake Breakfast Saturday, February 11, 2012 at 7:00am Chuck Charpentier invited you.	Capitol Hill Presbyterian Church Washington, District of Columbia	Chuck Charpentier invited you.

Page 1 IN THE UNITED STATES DISTRICT COURT 1 2 FOR THE NORTHERN DISTRICT OF ILLINOIS 3 EASTERN DIVISION 4 5 TIMELINES, INC., ) ) Plaintiff, 6 ) ) 7 ) No. 11-CV-6867 vs. ) 8 FACEBOOK, INC., ) ) Defendant. 9 ) \_\_\_\_\_ 10 11 12 13 14 15 16 DEPOSITION OF SAMUEL W. LESSIN 17 Palo Alto, California Thursday, September 13, 2012 18 19 Volume I 20 \*\*\* HIGHLY CONFIDENTIAL \*\*\* 21 Reported by: CARLA SOARES 2.2 CSR No. 5908 2.3 Job No. 1525241 24 25 Pages 1 - 316

		Page 86			
1	A	Somewhat, yes. I definitely do not usually			
2	get every	vone's drafty thinks.			
3	Q	What does "drafty thinks" mean?			
4	A	It means toss-aways, I assume.			
5	Q	Is "drafty thinks" a term that's or a			
6	phrase that's used at Facebook, or is that just your				
7	assumption just based on				
8	A	That is my assumption.			
9	Q	What makes you think it's a toss-away?			
10	A	The fact that it uses non-English or			
11	descripti	ve words.			
12	Q	What does that mean?			
13	А	"Drafty" is not a word.			
14	Q	So it's not a word, it's a toss-away?			
15	А	That would be my personal interpretation, not			
16	as the co	ompany.			
17					
18					
19					
20					
21					
22					
23					
24					
25					

Page 87 1 2 MS. MOORE: We're on to Exhibit 7. I'm going 3 to ask that that be marked as Deposition Exhibit 7. 4 5 (Exhibit 7 was marked for identification by the court reporter and is attached hereto.) 6 7 BY MS. MOORE: 8 Mr. Lessin, if you could review that after she 0 9 hands that to you. Thank you. 10 MR. WILLSEY: This is Exhibit 7? 11 THE REPORTER: Yes. 12 BY MS. MOORE: 13 0 Please let me know when you've had an opportunity to review this. It's been marked by 14 15 Facebook as FB\_TL\_3663 through 3665. Have you had an opportunity to review it, sir? 16 17 Α I have. 18 Q And do you recognize this document? 19 I don't. Α 20 Can you tell me what it is based on your 0 21 review? 22 It appears to be a communication from Robyn to Α 23 the entire company recapping a Q&A session. What is an open Q&A with Mark Zuckerberg? 24 0 25 It's an opportunity for -- to have a meeting А

Page 100 1 0 And who is leadership? 2 My leadership or Mark Zuckerberg's leadership Α because of the rule that Facebook brands everything in 3 the ways that describe it most easily for the user, as 4 5 we do with events, as we do with groups, as we do with countless products. 6 7 0 Did you do that with f8? With f8? 8 А The f8 conference. 9 0 10 I'm not involved in that. Α We're going to be talking about it later. 11 0 12 Okay. Α 13 MR. WILLSEY: Let me object. Vague and ambiguous and calls for a legal conclusion and assumes 14 15 facts not in evidence. 16 THE WITNESS: Can you repeat the question 17 again? MS. MOORE: Can you read it back, please? 18 (Record read as follows: 19 20 "Question: Did you do that with f8?") THE WITNESS: I was uninvolved and not even at 21 22 the company during the decision to name our developer conference "f8." 23 BY MS. MOORE: 24 25 0 You've made statements about how Facebook

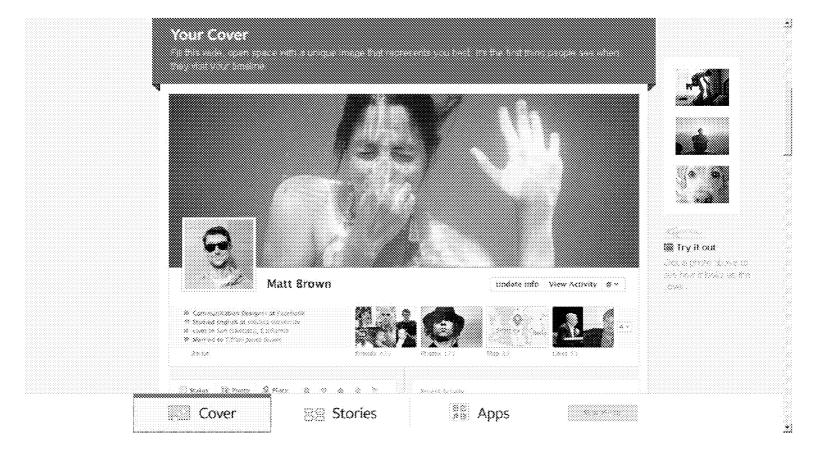
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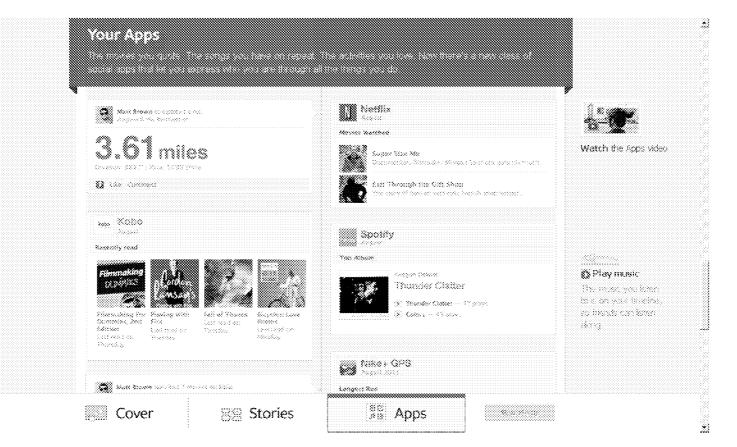
		Page 101
1	<mark>decides t</mark>	to brand products.
2	A	That's correct.
3	Q	I wanted to understand if that applies to
4	everythin	ng that
5	A	Just as with most things, there are points in
6	<mark>history w</mark>	where other decisions were made. But this is
7	the curre	ent strategy is as I have stated.
8	Q	Which is?
9	A	To name things as descriptively as possible.
10	Q	And that is why? Why do you do that?
<mark>11</mark>	A	Because the point of our names is to make it
12	<mark>easy for</mark>	almost a billion humans to use our service.
13	Q	A billion humans? Is that the number of users
14	that Face	ebook has right now?
15	А	On the order of.
16	Q	Ballpark, one billion?
17	А	On the order of.
18	Q	What does that mean?
19	А	It means there's not an order of magnitude
20	larger or	less than.
21	Q	So do you have a billion users, sir?
22	A	I don't know.
23	Q	Who would know that?
24	А	Our database.
25		MR. WILLSEY: I just want to clarify. In

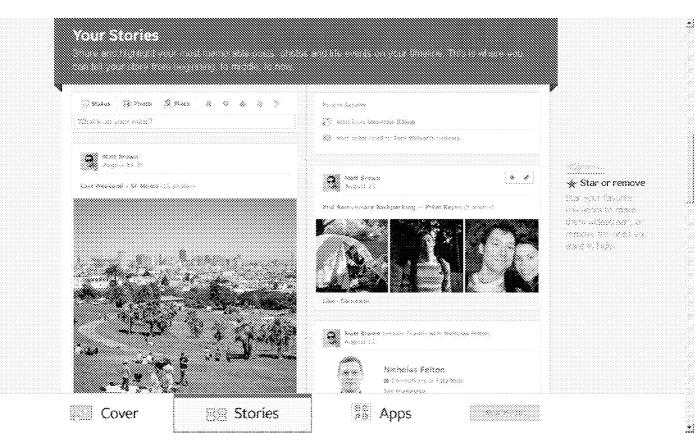
1 "profile," which is a pretty generic concept of a user 2 profile with a certain amount of specific information and recent posts, would be going away with this 3 transition finally. 4 5 Q And that is the transition to the Timeline б product; is that right? 7 Well, it's the introduction of the new Α Timeline product named "Timeline" which replaced the 8 9 profile, and then the wall which in many ways was a 10 hangover -- was still hung over from earlier versions of Facebook would also be going away at the same time but 11 12 separately. 13 0 And you write that there were good reasons 14 from a branding, impact and competitive position to make 15 this decision. 16 What were those good reasons? 17 Yeah. Again, for us, for us internally, when A 18 we speak, "branding" simply means giving users clear 19 names which they can understand how products work and 20 what they are. 21 We do this consistently with most of our 22 products, events, groups, et cetera. "Camera" is 23 another example. We name things what they are. 24 The impact component of this was simply that 25 we were introducing a new product, and the more

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	Page 313
1	clearly we named it as the new product, we believed that
2	users would better understand how to use it and what it
3	was.
4	"Branding" simply means that we would be using
5	this name externally, not internally, and trying to,
6	again, give users the ability to clearly understand what
7	the new Timeline product was.
8	"Competitive," again, we operate a social
9	networking service at a macro level. We have
10	competitors in the social networking space. We are, of
11	course, always trying to launch good new products and
12	market them clearly with clear descriptive names of what
13	the products are that we offer in the social networking
14	space.
<mark>15</mark>	So the competitive position we believe will be
<mark>16</mark>	strengthened by having a clear product with a clear,
<mark>17</mark>	simple name.
18	MS. MOORE: Mr. Lessin, at this time I don't
19	have any further questions.
20	There were some a number of questions that
21	have been noted throughout the course of this day that
22	could not be answered. Among those are questions
23	relating to document Bates labeled FB_TL_11912, which
24	you identified as the unaudited financial document
25	relating to the display advertising revenue for







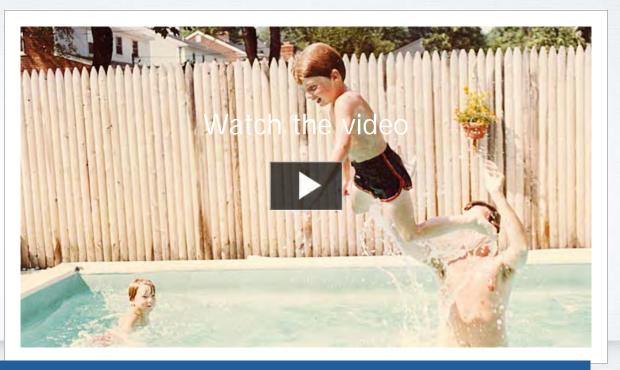
facebook 🔈 💷 🛞

Sear

Lori Mayall | Home | 🔠 🔆

# Introducing Timeline

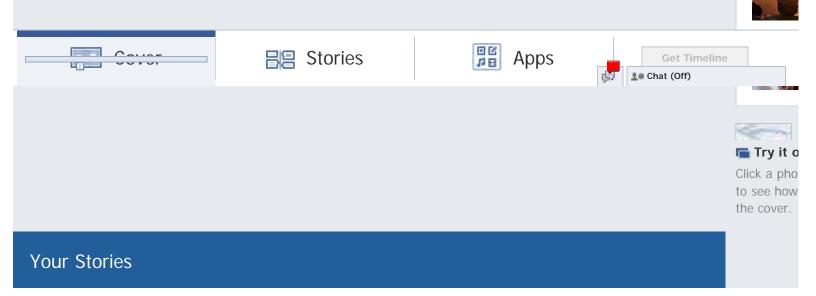
Tell your life story with a new kind of profile.

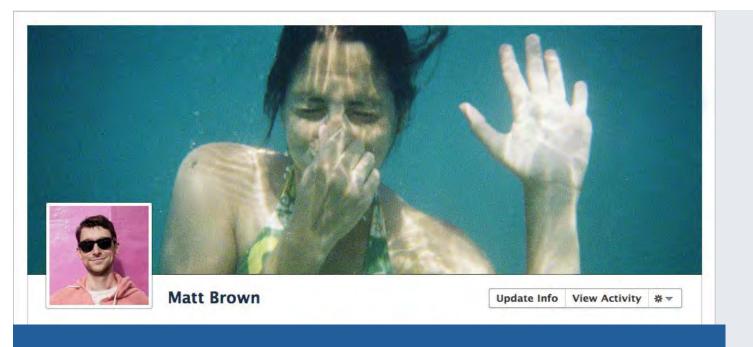


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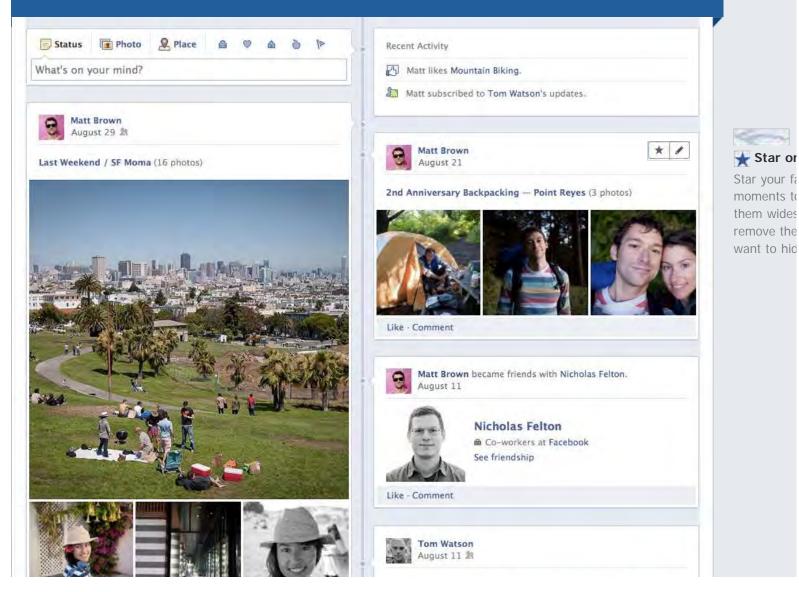
Fill this wide, open space with a unique image that represents you best. It's the first thing people see when they visit your timeline.

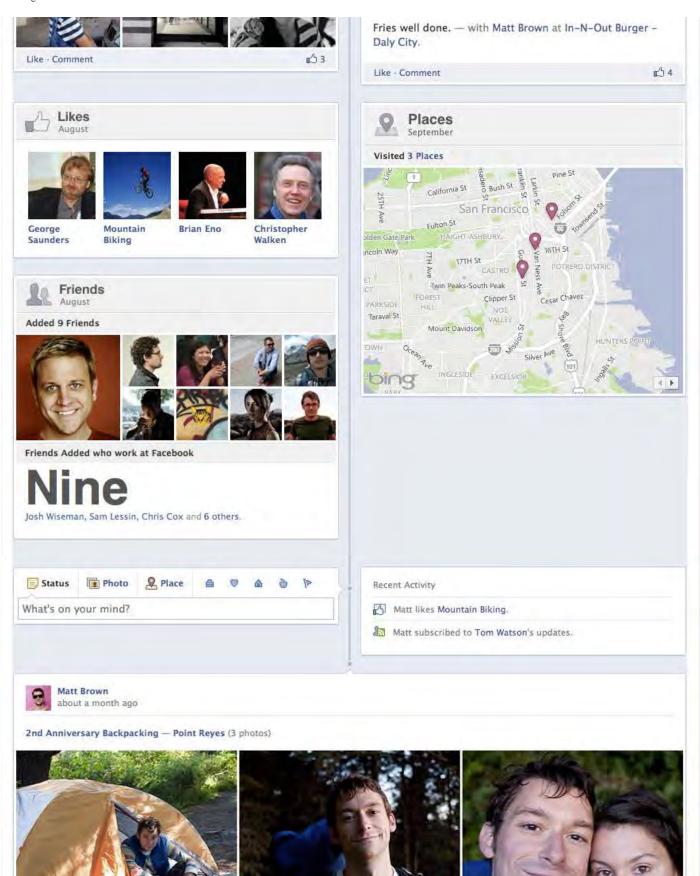




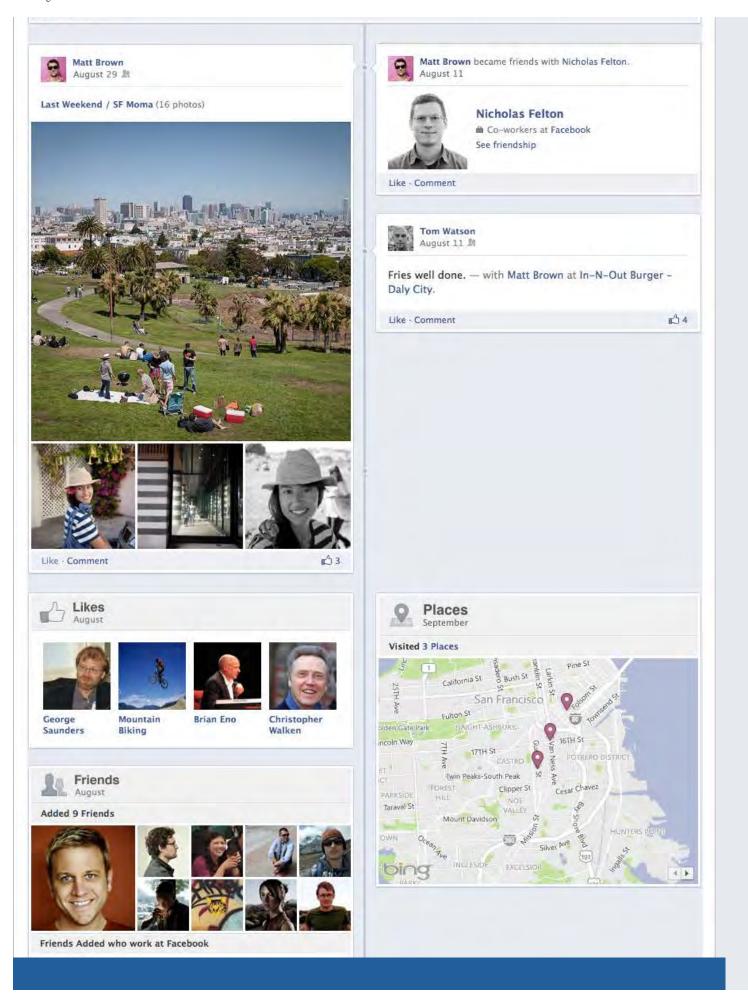


Share and highlight your most memorable posts, photos and life events on your timeline. This is where you can tell your story from beginning, to middle, to now.



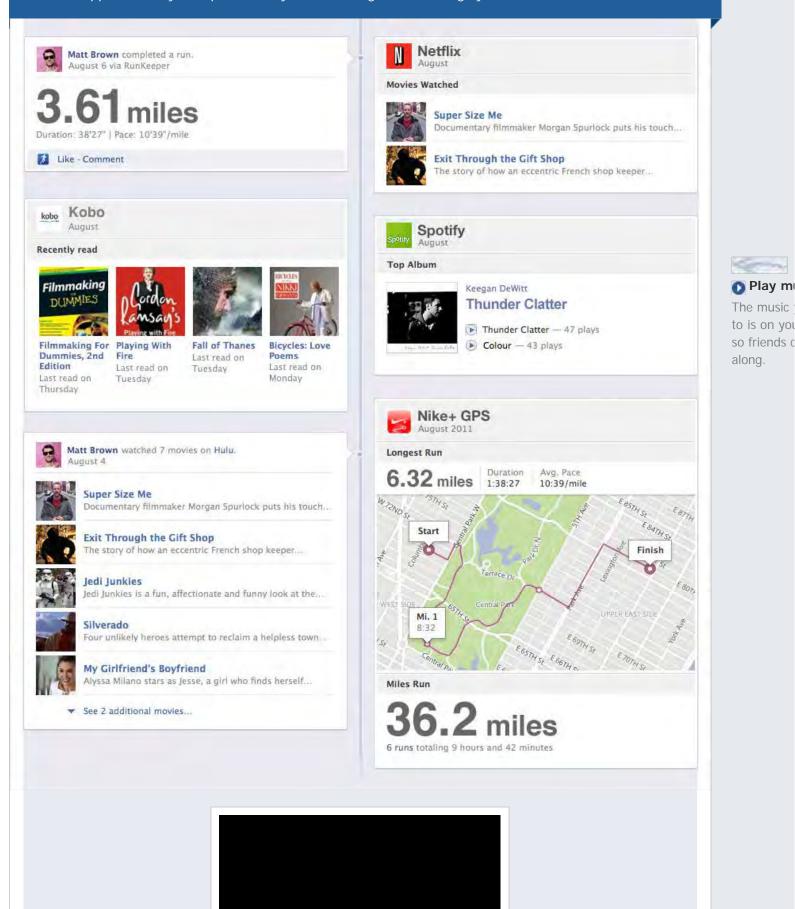


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### Your Apps

The movies you quote. The songs you have on repeat. The activities you love. Now there's a new class of social apps that let you express who you are through all the things you do.





Learn more about Apps.

## More About Timeline

#### **Preview your timeline**

Once you get timeline, you'll have 7 days before anyone else can see it. This gives you a chance to get your timeline looking the way you want before other people see it.

#### Decide what to highlight

To help you get started, your timeline includes some of your top photos and stories. Hide or highlight whatever you want and add anything that's missing.



See how the new Timeline works

#### Control who sees your stuff

Only the people you originally shared a post with can see it on your timeline. If you want, you can go back and change who sees a post, delete it or just hide it from your timeline.

Learn more in the Help Center.

# 359 of your friends have signed up for timeline.

**Get Timeline** 



Renee Padgett

Laura Smale-Krajca







**Michelle Renee** Mayall-Tanko



Vaughan





Marie Pacheco



Cathy Decker Padgett

Justin K Mayall

Raleigh Padgett Chrissy Nagyhazy

Amy Erickson-Binford

Tara Righetti



# Exhibit 71

Page 1 1 2 IN THE UNITED STATES DISTRICT COURT 3 FOR THE NORTHERN DISTRICT OF ILLINOIS 4 EASTERN DIVISION 5 б 7 TIMELINES, INC., ) 8 Plaintiff, 9 ) No. 11-CV-06867 vs. 10 FACEBOOK, INC., ) Judge John W. Darrah 11 Defendant. ) 12 13 14 15 HIGHLY CONFIDENTIAL - OUTSIDE COUNSEL ONLY 16 17 VIDEOTAPED DEPOSITION OF ROBERT ARMOUR 18 Chicago, Illinois 19 Wednesday, September 19, 2012 20 21 22 23 Reported by: 24 PAULA CAMPBELL, CSR, RDR, CRR, CCP 25 JOB NO. 53017

Page 89 1 HIGHLY CONFIDENTIAL - R. ARMOUR 2 groundbreaking product. 3 Has it been financially successful, in your Ο. 4 estimation? 5 Α. No. 6 And why do you think that's the case? 0. 7 We never charged for it. Α. 8 And target market for Timelines.com, how 0. 9 would you describe that? 10 It was much more broad. Anybody that Α. 11 wanted to record any history about anything. Was 12 open -- we didn't -- we didn't put any bounds around 13 who used it. You know, if you look at -- if you 14 look at the LifeSnapz site, you will see very much 15 it's a family feel. 16 If you read the marketing material for 17 LifeSnapz and Photogram, it's mom and kids and 18 family. With Timelines, it was anybody that wanted 19 to share their event with the world. I mean, the 20 concept around Timelines was to let the people of 21 the world record the history of the world, however 22 they define that history. 23 Do you have a rough ballpark estimate of 0. 24 how much the company spent on marketing and 25 promotion in 2010?

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1	HIGHLY CONFIDENTIAL - R. ARMOUR	
2	A. It will be close to zero.	
<mark>3</mark>	Q. How about for 2011?	
4	A. 2011 would have been would have been our	
5	payments to Triple Point. They were probably in the	
6	neighborhood of three to six grand a month. We	
7	probably had them for six or eight months. That was	
8	the primary spend.	
9	Q. What about the cost of the internet	
10	advertising?	
11	A. Very small. Don't even I know that we	
12	did it. It was a very small number.	
<mark>13</mark>	Q. And the Triple Point advertising was	
14	primarily focused on Photogram; right?	
<mark>15</mark>	A. Yes.	
<mark>16</mark>	Q. Was it exclusively for Photogram?	
<mark>17</mark>	A. Yes.	
18	Q. Okay. If you know, how does the company	
19	intend to market and advertise its goods and	
20	services under the term timelines over the next five	
21	years?	
22	A. Don't know.	
23	Q. What were the plans as of the point you	
24	left the company in January of this year?	
25	A. Well, the plans were to continue to do what	