

Excerpt from John Leonard Deposition of September 20, 2010.

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17 Q Okay. Now, you mentioned with regard to October  
18 22nd and 23rd that you only met with dealers who  
19 called you to say they were coming, right?

20 A Correct.

21 Q You didn't call any dealers that you knew were  
22 coming to Forest River and then try to meet with  
23 them; is that right?

24 A No, sir.

25 Q I'd like to show you this document, 1513, if Dave

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1 has no objection.

2 That's a document you prepared, right?

3 A It is.

4 Q And that refers to a dealership that you called  
5 to meet when they were coming to visit Forest  
6 River, right?

7 A I'm sorry. Again. I'm sorry.

8 Q That refers to a dealership that you called to  
9 have them meet with you when they were coming to  
10 visit Forest River, right?

11 A Yes, sir.

12 Q So, what you told me a minute ago wasn't entirely  
13 accurate, was it?

14 A This guy really wasn't a huge prospect for me.  
15 Lewis RV was a better dealer for me. I mean, he  
16 never left me a response. I spoke with his sales  
17 manager, and that was pretty much it.

18 Q How many other people that weren't really big  
19 prospects did you call to try to meet with them  
20 when they came to visit Forest River?

21 A Very few, if any. I mean, I -- this didn't even  
22 ring a bell with me when you asked me. So, I  
23 apologize.