

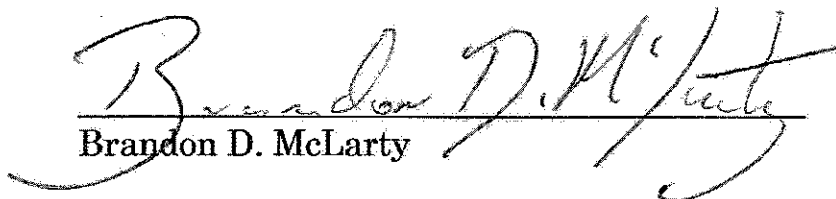
# Exhibit B



3. Upon information and belief, GrandCentral won numerous awards and received industry recognition for its copy of the technology covered by the Patents-In-Suit. In addition, upon information and belief, GrandCentral was able to convince investors that the technology covered by the Patents-In-Suit was unique, novel, innovative, and/or non-obvious in order to secure funding or investment for GrandCentral's business.

4. In July 2007, Google acquired GrandCentral and its telephony service covered by the Patents-In-Suit, and Google continues to offer the telephony service at issue as Google Voice. Upon information and belief, Google is in possession of material information relating to the patentability of the technology covered by the Patents-In-Suit based, at least in part, on the acquisition of GrandCentral by Google.

I hereby declare that all statements made herein of my own knowledge are true and that all statements made on information and belief are believed to be true; and further that these statements were made with the knowledge that willful false statements and the like so made are punishable by fine or imprisonment, or both, under 18 U.S.C. 1001.

  
Brandon D. McLarty

11-8-2010  
Date of Signature

# **Exhibit 1**



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**Market Segment**  
Consumer communications

**Funding Details**  
Privately funded by Halsey Minor's venture fund, Minor Ventures, IP, Series A: \$4 million, 2006.

**Competitors**  
No direct competitors. Secondary competitors include INum and RingCentral.

**Product Description**  
GrandCentral gives people one phone number for life. This number is not tied to a phone or a particular location; it's tied to you. GrandCentral is a unified communications service that integrates all your existing phones, numbers and voicemail boxes and bridges the gap between voicemail and email. It's refreshingly simple. One number. One message box. One easy web interface that gives you the power to control and customize the way people reach you.

**Market Opportunity**  
U.S. telecom spending grew 8.9% last year, led in part by double-digit growth in unified communications; total U.S. spending on communications is projected to grow 9.0% annually, reaching \$ .2 trillion by 2009, according to the telecommunications Industry Association's 2006 telecommunications Market Review and Forecast. the market is primed for advanced unified communications.

**DEMO Says**  
In the consumer space, VoIP technology is quickly migrating from free long-distance applications to a range of productivity enhancements. GrandCentral integrates and optimizes your phone-based communications across any phone. The rich feature set delivers productivity while protecting privacy. Indeed, a GrandCentral account is the last and only phone number you'll ever need.



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