

# **EXHIBIT A**

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UNITED STATES DISTRICT COURT  
DISTRICT OF MASSACHUSETTS

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RED BEND SOFTWARE, INC.,

Plaintiff,

Civil Action  
No. 09-11813-DPW

v.

GOOGLE, INC.

December 2, 2009,  
10:55 a.m.

Defendant.

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TRANSCRIPT OF SCHEDULING CONFERENCE  
BEFORE THE HONORABLE DOUGLAS P. WOODLOCK

UNITED STATES DISTRICT COURT  
JOHN J. MOAKLEY U.S. COURTHOUSE  
1 COURTHOUSE WAY  
BOSTON, MA 02210

DEBRA M. JOYCE, RMR, CRR  
Official Court Reporter  
John J. Moakley U.S. Courthouse  
1 Courthouse Way, Room 5204  
Boston, MA 02210  
617-737-4410

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APPEARANCES:

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P R O C E E D I N G S

(The following proceedings were held in open court before the Honorable Douglas P. Woodlock, United States District Judge, United States District Court, District of Massachusetts, at the John J. Moakley United States Courthouse, 1 Courthouse Way, Boston, Massachusetts, on December 2, 2009.)

THE CLERK: The court is now on the record in matter of Red Bend Software, Inc. v. Google, Inc., civil action 09-11813.

10:56 10 Will counsel please identify themselves for the  
11 record.

12 MR. CLOHERTY: Good afternoon, your Honor. Daniel  
13 Cloherty here on behalf of the plaintiffs. With me is Rob  
14 Scheinfeld from Baker Botts, New York, also for the plaintiffs.

15 MR. SCHEINFELD: Good morning, your Honor.

16 MR. WILLETT: Good morning, your Honor. Sabin Willett  
17 of Bingham McCutchen for the defendant Google, Inc. And I'd  
18 like to introduce my partner Susan Baker Manning.

19 I think you have allowed her pro hac vice motion.

10:56 20 MS. BAKER MANNING: Good morning, your Honor.

21 THE COURT: If you tell me I have, I have.

22 MS. BAKER MANNING: You have indeed, sir.

23 THE COURT: All right. Let me just go back to this.  
24 The whole question of scheduling. One thing I thought about  
25 doing but I think I probably can't properly do it is to merge

1 the preliminary injunction with a trial of the merits. And I  
2 guess my quick reading of the complaint suggests to me that I  
3 can't do that for Dairy Queen kinds of reasons that some of the  
4 fact-finding is going to be -- have to be jury finding, has to  
5 be preliminarily jury finding.

6 So then I back up a little bit and say, you know,  
7 what's a reasonable schedule for getting this teed up for  
8 preliminary injunction? Having in mind you people are very  
9 fast, I'm slow in my capacity to absorb this stuff.

10:58 10 And I guess I don't really understand why, from Red  
11 Bend's point of view, the Google proposal isn't an  
12 approximation of the square-law response? Apart from the fact  
13 that it's not yours, what's the problem with it?

14 MR. SCHEINFELD: Well, because every day that passes,  
15 your Honor, our client is being irreparably harmed.

16 THE COURT: As I get older, I have that feeling of  
17 every day passing being more meaningful. You know, so we're  
18 all going to have to worry about timing and all of that, but  
19 I'd like the parties to have a fair opportunity to get the  
10:58 20 preliminary injunction kind of done without killing themselves  
21 and me in the Christmas season.

22 MR. SCHEINFELD: And that's fair, your Honor. I just  
23 have a few points to make, if I may.

24 THE COURT: Sure.

25 MR. SCHEINFELD: The first has to do with delay.

1 Google has known about this since early September. They have  
2 hired a fairly large firm, I'm sure they could --

3 THE COURT: Baker Botts is a boutique?

4 MR. SCHEINFELD: No, but the point is that Google is  
5 not prejudiced by having an expedited hearing, an earlier  
6 hearing.

7 THE COURT: But this is expedited, too, I have to tell  
8 you. The kind of general Google response seems to me to be --  
9 you know, it's moving along in a pretty good clip.

10:59 10 MR. SCHEINFELD: May I then, your Honor, turn to the  
11 irreparable harm, which I think is the most important reason to  
12 have the hearing fairly quickly.

13 THE COURT: All right.

14 MR. SCHEINFELD: If I may pass up, your Honor, a  
15 document I'd like to discuss with you.

16 THE COURT: Sure.

17 (Pause.)

18 MR. SCHEINFELD: So, your Honor, this a document that  
19 we just retrieved, it's a blog from Google's website.

11:00 20 As we speak, there's dialogue going back and forth by  
21 users of the infringing code, and there's confusion by those  
22 users. You'll see that the highlighted entry -- you'll see  
23 that at the bottom of the first page somebody is saying, Be  
24 careful about the use of this code because a lawsuit has been  
25 filed.

1           Then, on the following page, someone is saying, Well,  
2 you know, Courgette is open source. And so I doubt anything  
3 will happen. So I say don't worry about it. Many people have  
4 been using this library. And the Chromium license will allow  
5 you to use it.

6           So there's this give and take. There's this confusion  
7 in the -- and we're very concerned about --

8           THE COURT: Yes, on the other hand -- not to be too  
9 harsh about it, but participants in internet blogs tend to  
11:01 10 assume that everything is open source. And they're slow to  
11 understand kind of property law limitations on that. I'm not  
12 sure that I'm going to be guided by the fact that there are out  
13 there bloggers or commenters who are, perhaps or perhaps not,  
14 misapprehending what the -- what's going on.

15           I'm really talking about what's the fair way of  
16 dealing with this? Let me turn -- because I'm dealing with  
17 irreparable harm. Isn't there a way to monetize that, the  
18 irreparable harm that you have? Let's assume you prevail.

19           MR. SCHEINFELD: I don't believe there's a way to  
11:02 20 monetize that, your Honor, because you're talking about our  
21 reputation, our credibility.

22           THE COURT: Let's assume that you prevail on the  
23 preliminary injunction, in which case you get to, perhaps,  
24 create your own blog that talks about how Google is pirating  
25 this kind of thing.

1 I mean, you know, the question of thrust with parry on  
2 the internet in a difference of a month or so, a little more,  
3 seems to me to be, as the law goes anyway, not that important.

4 With respect to monetization, you've still got jury  
5 claims in here. Those jury claims presumably are looking for  
6 damages. At some point I won't turn to you and say, But you  
7 said how could anyone calculate damages here, your Honor?  
8 Because I suspect at some point, if you prevail, you're going  
9 to be telling me how they can be calculated.

11:03 10 So when I talk about irreparable harm, something that  
11 simply can't be dealt with in any other way, doesn't seem to  
12 present itself here.

13 MR. SCHEINFELD: Well, in the blog -- and I agree that  
14 there's only so much we can -- so much credibility we can give  
15 to a blogger -- but there is an indication that there are many  
16 users out there, and so we're talking about an unquantifiable  
17 number of users who are using the code and infringing as we  
18 speak.

19 THE COURT: You may be able to develop that, you will  
11:03 20 develop it for, I'm sure, for damages, if it comes to that.  
21 The short of it is I don't see this as more than, you know,  
22 we'll get to it as promptly as we can, the question is how  
23 promptly should that be? And I'm back to the idea, apart from  
24 saying that every day is a new day of their new infringement,  
25 why I shouldn't say, Look it, let's do it in a more orderly



1 fashion?

2 MR. SCHEINFELD: I'm not -- your Honor, I could  
3 understand doing it in a more orderly fashion, but Google's  
4 proposal is just further along the lines of their strategy to  
5 delay. Why wait until February? Why can't we have the  
6 preliminary injunction hearing in mid-January? That's what --

7 THE COURT: Because I have real questions -- without  
8 knowing very much about this, I have some real questions about  
9 the ability of the parties fully to develop their cases in a  
11:04 10 fashion that will be helpful to me. I have a concern about the  
11 ability of the parties to fully develop their cases. I'm just  
12 probing to see if there's something here that I'm missing. I  
13 haven't heard anything yet.

14 MR. SCHEINFELD: Well, in terms of irreparable harm,  
15 again, we're competing, we're losing customers to Google. And  
16 there's a threat of price erosion. If our customers find out,  
17 and they have, that Google's offering as open source free to  
18 everybody infringing code, why would anyone come to us? You  
19 know, why would anyone pay us a license for the code that  
11:05 20 we're --

21 THE COURT: Okay. So you get your preliminary  
22 injunction at the end of that, and now you've got people who  
23 can't be weaned away from your code, in which case you can  
24 charge whatever you charge.

25 MR. SCHEINFELD: That's fair. But, you know, we're

1 talking about the taint that perhaps would apply to Red Bend  
2 during this period of time where Google is using its muscle and  
3 marketing muscle to advertise to the world that its code is  
4 open.

5 THE COURT: Okay. So, you know, if David has to wait  
6 a bit to bring down Goliath, I'm not sure that's material here.

7 So I think I understand what your concerns are, and  
8 they're reasonable concerns, I'm just not persuaded that it  
9 justifies what I might call distorting the schedule a bit,  
11:06 10 including the schedule for me to be able to absorb these  
11 materials.

12 MR. SCHEINFELD: Well, your Honor, I've tried my best.

13 THE COURT: Okay. And you can report to your client  
14 that you did, that you faced an obdurate and unreasonable  
15 judge.

16 (Discussion off the record.)

17 THE COURT: So if we set this -- I'm going to set it  
18 and then work my way back for hearing on the afternoon, let's  
19 say, 2:30 on Wednesday, February 17th. Do the parties  
11:07 20 realistically think they're going to have live testimony here  
21 or want to have live testimony?

22 MR. SCHEINFELD: Yes, your Honor.

23 THE COURT: Like what?

24 MR. SCHEINFELD: We would propose at this point in  
25 time hearing from two of our witnesses, our principal and our

1 expert.

2 THE COURT: What are they going to talk about?

3 MR. SCHEINFELD: Well, harm, our principal is going to  
4 talk --

5 THE COURT: Let me tell you -- why is it that I can't  
6 just take your -- take their depositions -- take their  
7 affidavits on this? I always like to make new friends, but I'm  
8 not sure that I need to meet them here.

9 MR. SCHEINFELD: Well, your Honor could take their  
11:08 10 declarations, but then we would want the opportunity to cross.

11 THE COURT: Let's see what I think about that. Do you  
12 want to press your luck by telling me --

13 MR. SCHEINFELD: You're doing so well.

14 MS. BAKER MANNING: Well, I will tell you, your Honor,  
15 certainly if Red Bend intends to present their witnesses live,  
16 I think it would make sense to have live witnesses as well.

17 THE COURT: My default on this at this point is  
18 declarations or affidavits from the witnesses that you intend  
19 to introduce here.

11:09 20 MS. BAKER MANNING: And would cross be introduced  
21 through deposition testimony, your Honor?

22 THE COURT: I don't know what cross would be necessary  
23 yet. And what I think I would say is in the argument on the  
24 17th, I'll hear you on the question of whether or not you think  
25 it is necessary to have cross-examination. And then I'll

1 schedule time if I think it's appropriate. But we're dealing  
2 with a preliminary injunction here, and I'm not sure that --  
3 because it's not going to be resolved in a final form at this  
4 stage that I think that live testimony is going to be that  
5 helpful, but I certainly don't know enough about it, that a  
6 kind of desire of your clients to speak in open court is not  
7 enough for me, and the chance to practice cross-examination  
8 skills is not enough for me either.

9 So it's got to be something that tells me it's going  
10 to be material to my disposition of the matter that couldn't  
11 fairly have been anticipated by the parties here.

12 I view live testimony generally as important for  
13 purposes of dealing with witnesses' credibility, and I'm not  
14 sure credibility is going to be that much of an issue here.  
15 Maybe it will, I don't know. Won't be the first time I'm  
16 surprised, but the time at which I'll make a determination  
17 about that I think is going to be at the hearing on this.

18 So what I'm carving out is, as I said, 2:30 on  
19 February 17th.

11:10 20 That then, I think, works us back here, just using the  
21 time frame that Google has in its, I think, reply, so Google --  
22 let's see --

23 MS. BAKER MANNING: We had proposed, your Honor,  
24 anticipating a hearing the week of the February 15th, which is  
25 where we are. We had suggested we file an opposition on

1 January 29th, which I believe is a Friday.

2 THE COURT: Okay. So January 29th for the opposition.  
3 Here the parties' depositions' schedule and production of  
4 document schedule I don't understand -- apart from wanting to  
5 expedite it more on the part of Red Bend, I don't see that as a  
6 problem. Is it?

7 MR. SCHEINFELD: No, it's not, your Honor. But if I  
8 may address the time of Google's opposition. If that's the  
9 case, your Honor, we would only have six days to file a reply,  
11:12 10 and we would -- I would like more time to do that. I'm not  
11 suggesting that we push back the hearing. What I'd like to  
12 have is Google's opposition due a week or two earlier than  
13 January 29th to give Red Bend time to reply, more time to  
14 reply.

15 THE COURT: So what you had the last time under your  
16 proposal is nine days?

17 MR. SCHEINFELD: That's correct, your Honor.

18 THE COURT: Okay. The 25th, January 25th for Google's  
19 opposition to the motion for preliminary injunction. But in  
11:13 20 terms of the document production and that sort of thing, the  
21 development of time periods, do I have to impose one or do you  
22 think you can work it out without coming back to me?

23 MR. SCHEINFELD: I think we'll be able to work that  
24 out.

25 MS. BAKER MANNING: There is one issue I would like to

1 address. There is -- we have asked for the production of  
2 documents that would support or tend to refute the allegations,  
3 the factual allegations made in the PI motion. The response we  
4 got was that they were willing to do so but in return they  
5 wanted all documents re: Courgette, which is the name of the  
6 allegedly infringing product. They wanted all documents about  
7 themselves, which would be, I take it, from any division of  
8 Google, not just the division where this product resides. The  
9 allegedly infringing algorithm is used to update the Chrome web  
11:13 10 browser, it's not used for anything else. So to the extent  
11 that division might have anything about Red Bend, I can see why  
12 that might be relevant at a later point once discovery is open.  
13 But I don't think there's any call for us to be producing  
14 documents to Red Bend at the outset of the case -- they've  
15 already filed their preliminary injunction motion. It doesn't  
16 seem to make any sense why they get additional discovery while  
17 we're preparing an opposition to further support the motion  
18 that they've already filed, and presumably have -- at least  
19 they feel that they have adequately supported.

11:14 20 THE COURT: Why not? I don't see that at all.

21 I guess my view generally is, you know, you're  
22 constrained by the time period. I'm not interested in the  
23 kinds of burdensome discovery that sometimes is imposed, but,  
24 you know, I'm not sure that I think that without knowing how  
25 Google organizes its documents or divisions or subsets that

1 just limiting it to Chromium is necessarily successful.

2 Now, but I don't want to have people spending a lot of  
3 time on, you know, electronic discovery and that kind of stuff.  
4 So what I want is just common sense about it. That's all.

5 MR. SCHEINFELD: Well, your Honor --

6 THE COURT: It's not proscribed. I suspect that you  
7 should be able to find pretty quickly at the division and above  
8 level the degree to which there were some discussions relevant  
9 to this case and the issues in this case by persons at Google  
11:16 10 who may not be resident in the Chromium division. So I'm not  
11 putting a constraint on it.

12 On the other hand, nobody is going to spend the rest  
13 of their life or until January 25th looking for documents  
14 hither and yon that may incidentally reference Red Bend. But  
15 if there's anybody who has a search engine --

16 MS. BAKER MANNING: Yes, sir.

17 THE COURT: Okay.

18 MR. SCHEINFELD: If I could address that point, your  
19 Honor.

11:16 20 I think there are other divisions in Google that not  
21 only will have documents about Red Bend, but we have reason to  
22 believe that they knew about it --

23 THE COURT: Then tell them about -- apart from telling  
24 me --

25 MR. SCHEINFELD: Android.

1 THE COURT: -- why it is you want them and be  
2 reasonable in your request here. I do think the time frame  
3 kind of correctly constrains the parties, and, you know, kind  
4 of wholesale discovery. You know, I'm not imposing a restraint  
5 on just the Chromium division; on the other hand, it has to be  
6 pretty pertinent to the issues.

7 MR. SCHEINFELD: If I may address that, your Honor, I  
8 think it's fairly important. Our Red Bend principals or Red  
9 Bend people met with Google in 2008. It was another division,  
10 but we have reason to believe that --

11 THE COURT: Okay. So you'll tell them where it is  
12 that you think things would be found that are important. But  
13 they aren't going to be required to search every division of  
14 Google to find this information, unless there's some reason to  
15 believe that it might be resident.

16 MR. SCHEINFELD: Thank you, your Honor, that will be  
17 fine.

18 If I may also address a time in which Red Bend will  
19 have to submit its reply. I didn't get a date, your Honor. I  
20 have January 25th --

21 THE COURT: February 5th, because I took your schedule  
22 and backed it up to give them -- to give you nine days to  
23 respond, or reply to their opposition.

24 Now -- so back to the discovery schedule. I mean, if  
25 you want -- if I should, I will impose some time frame for it.



1 I don't want to do that, because you're going to, I suspect, be  
2 doing discovery right up to January 24th.

3 MR. SCHEINFELD: I think --

4 MS. BAKER MANNING: Hopefully not quite that late.

5 MR. SCHEINFELD: I hope we can work it out. I would  
6 propose we have a date we mutually exchange documents that we  
7 each believe are relevant to the issues.

8 THE COURT: Okay. December 22nd, if it's not done  
9 before then. My view is that it should be being done now, but  
11:19 10 that's the final date for the production of documents.

11 MS. BAKER MANNING: I will tell you we'll have to work  
12 out what's relevant. We believe quite strongly that the  
13 Android -- the Android products are not accused in this case,  
14 they have nothing to do in this case, according to the  
15 allegations that have been made. I have very serious concerns  
16 about fishing through Android and dramatically increasing --

17 THE COURT: Okay. If you want to come back, this has  
18 been a pleasant conversation. I don't think coming back will  
19 be so pleasant if I sense that anybody is being unreasonable  
11:19 20 about this.

21 Did they negotiate with Android?

22 MS. BAKER MANNING: There have been discussions with  
23 Android --

24 THE COURT: Okay. So let me just tell you something.  
25 My view is that's likely to be relevant, and they're likely to

1 get that information. So if this is a backdoor way of saying  
2 that, when I rather gently suggested that it's not limited to  
3 the Chromium division, you're trying to limit it to the  
4 Chromium division, don't try it. Okay?

5 MS. BAKER MANNING: Appreciate it, your Honor.

6 THE COURT: All right. So we've got, I think, some  
7 general understanding that we'll work out the details with a  
8 view toward getting everything done by way of discovery by no  
9 later than the filing of an opposition by Google, which is  
11:20 10 January 25th. And that the documents will be produced finally  
11 by December 22nd, but I expect rolling document production here  
12 by the parties rather than just a dump on December 22nd.

13 So I think that deals with the preliminary injunction.

14 Now, I've got this motion to dismiss that's been  
15 filed.

16 What's the theory of indirect infringement? Is it the  
17 bloggers? Is that what it is?

18 MR. SCHEINFELD: Well, it's the indirect infringement,  
19 it's Google's inducement of others to infringe directly and  
11:21 20 contributorily as well.

21 THE COURT: Okay. So who is that, the bloggers or  
22 people who use Chromium?

23 MR. SCHEINFELD: Developers, not just bloggers, it's  
24 the developers, people who are developing their own code for  
25 other uses outside Chrome.

1 THE COURT: What do you know about that?

2 MR. SCHEINFELD: Well, we have evidence that there are  
3 people who are using, using the --

4 THE COURT: What do you have about developers?

5 MR. SCHEINFELD: Well, your Honor, I have no evidence,  
6 as I sit here today, that a developer is generating Courgette  
7 source code. But that's the whole purpose of open source.  
8 They're telling the community that go ahead and use this, you  
9 know, use this, it's open to you to use.

11:22 10 THE COURT: Well, there is, from my perspective, not a  
11 little bit of an issue with respect to the motion to dismiss  
12 here as to those that you cannot at this point provide me with  
13 a plausible identification. When I say "identification," I  
14 don't mean developers or the development community. I mean  
15 Phistuck, P-h-i-s-t-u-K, capital K at the end, being one of  
16 them who is a blogger who seems, you know, sensitive to your  
17 concerns.

18 MR. SCHEINFELD: Right. And there are other bloggers  
19 who are --

11:22 20 THE COURT: Okay. But the short of it is, this isn't  
21 going to be the occasion -- I'm not suggesting limited  
22 discovery, but this is not the occasion to fish for developers  
23 who are using it. The core of this case is not, it strikes me,  
24 how they're making it available to -- through open source, but  
25 a more meaningful identification of their actions that

1 constitute infringement.

2 MR. SCHEINFELD: Of Google's actions.

3 THE COURT: Right.

4 MR. SCHEINFELD: Certainly Google using Courgette  
5 itself is directly infringing.

6 THE COURT: That's what we're really going to be  
7 looking at. I wouldn't spend a lot of time or do a lot of  
8 fishing here on this, and I will look at the motion to dismiss,  
9 but I will afford you an opportunity to amend your complaint  
11:23 10 after we have the preliminary injunction hearing.

11 MR. SCHEINFELD: Your Honor, I was going to offer --  
12 to avoid motion practice, I was going to offer, even though we  
13 don't agree with Google's motion, that we will amend the  
14 complaint.

15 THE COURT: Okay. So when?

16 MR. SCHEINFELD: We could amend it, as your Honor  
17 suggested, it could be after the preliminary injunction  
18 hearing.

19 THE COURT: Well, I don't --

11:24 20 MR. SCHEINFELD: We could do it whenever your Honor  
21 wishes.

22 THE COURT: I'm sure you can, but the question is  
23 what's a good time to do it? I don't want the motion practice  
24 either. The focus of this preliminary injunction is going to  
25 be on direct infringement, as far as I can see, and spiced up

1 with demonstrations of how it's clear that they've directly  
2 infringed through facilitating activities by others who might  
3 be engaged in indirect infringement. But we'll kind of see  
4 what's standing or what's left after the preliminary injunction  
5 hearing.

6 So I'm denying the motion to dismiss without prejudice  
7 to it being reasserted after the preliminary injunction  
8 hearing.

9 MR. SCHEINFELD: Thank you, your Honor.

11:24 10 THE COURT: Okay. Now, anything else that we need to  
11 talk about?

12 MR. SCHEINFELD: Not from Red Bend, your Honor.

13 THE COURT: Okay. All right. So I will see you on  
14 the 17th.

15 MR. SCHEINFELD: Thank you very much.

16 THE COURT: Thank you.

17 (Court adjourned at 11:25 p.m.)

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19

CERTIFICATION

20 I certify that the foregoing is a correct transcript  
21 of the record of proceedings in the above-entitled matter to  
22 the best of my skill and ability.

23

24 /s/Debra M. Joyce  
25 Debra M. Joyce, RMR, CRR  
Official Court Reporter

December 3, 2009  
Date