

# EXHIBIT 77



# Frequently Asked Questions

**NARROW BY TOPIC**

Applying to  
Harvard

Questions  
about Harvard

Transfer  
Admissions

Submitted  
Application

International  
Students

Visiting  
Undergraduate  
Students (VUS)

Financial  
Aid: Application  
Questions

Financial  
Aid: General

Financial  
Aid: Study  
Abroad



## Applying to Harvard

### APPLICATION FEE

- † Is it possible to get a receipt for my application fee?
- † How do I pay my application fee?
- † Can transfer students receive an application fee waiver?
- † Paying the application fee is a hardship for my family. Can I get a waiver?

### CRITERIA

- † How important are extracurricular activities in admissions decisions?
- † Are there secondary school course requirements for admission?
- † Will it help me to take advanced, accelerated or honors courses?
- † Do I need certain grades or marks to be considered for admission?
- † Are my chances of admission enhanced if a relative has attended Harvard?
- † If my curriculum requires more than the 12-year U.S. curriculum, may I apply after my twelfth year?
- † Can I fulfill academic requirements with previous coursework?

### EARLY ACTION

- † I was deferred. Is there really any chance that I still can be admitted?
- † I was deferred. What can I do to improve my chances of admission?
- † Do I need to communicate directly with the admissions staff member who read my file about my deferral?
- † May I apply to another college under its Regular Decision plan before I receive Harvard's decision on my Restrictive Early Action application?

- † If I apply restrictive early action to Harvard, may I apply to another college's early decision program?
- † If I apply restrictive early action to Harvard, may I apply to another private college's early action program (restrictive or not)?
- † I am applying to colleges outside of the U.S. May I apply to them at the same time as I apply Early Action to Harvard?
- † Why was my application deferred?

## TESTING

- † Does Harvard consider scores from previous administrations of the SAT or ACT?
- † What if I cannot take the SAT or ACT in my country?
- † Does Harvard accept the redesigned SAT?
- † Can I self-report my test scores?
- † Which standardized tests does Harvard require?
- † Does Harvard superscore test results?
- † If I take the required tests more than once, which results does Harvard consider?
- † If I sit for GCE A-levels or other international credentials, must I submit SAT or ACT scores?
- † Do I need a minimum required SAT, ACT or Subject Test score?

## PROCESS

- † What admissions criteria do you use?
- † I have a bachelor's degree. May I apply to Harvard College?
- † How familiar is the Admissions Committee with secondary schools? Their rigor? What marks mean in a particular school or educational system?
- † Does Harvard rank secondary schools in the U.S. and abroad?

- Who should write my recommendations?
- † Who reads applications?
- † Is there a wait list?
- † Does Harvard admit students to enter in the spring semester?
- † Are there quotas for certain kinds of applicants?
- † Are my chances of admission enhanced by submitting application materials before other applicants?
- † May I defer my admission once admitted?
- † May I apply to Harvard if I am admitted under a binding Early Decision program at another college?
- † Is there an interview?
- Is there a separate admissions process for prospective athletes?  
No. We encourage students with athletic talent to contact our [Athletic Department](#) for information about any of Harvard's 42 varsity athletic teams.
- † Are there quotas for international applicants?
- † What should students know about visas?
- † Does Harvard consider legal immigration status in the admissions process?
- † Does Harvard offer admission application fee waivers to international students?
- † I applied as a freshman or transfer applicant previously. Do I need to submit my standardized test scores again as a transfer applicant?
- † What if English is not my first language?

## Questions about Harvard

### FACULTY

- † What percentage of faculty members teach undergraduates?

How large are classes?

† Is it possible to get to know my professors?

## CAMPUS LIFE

† What security measures are in place at Harvard?

† Is on-campus housing guaranteed?

† Must I live on campus?

† What will my room look like?

† Where will I take my meals?

† What extracurricular opportunities are available?

## COURSES

† How easy is it to change my concentration?

† What should I know about Harvard's science and engineering programs?

† Can I concentrate in business, journalism, law or medicine?

† Can I fulfill academic requirements with previous coursework?

† Are there required freshman classes?

† Must I register for courses before they begin?

† How many courses does Harvard offer?

† Are there exchange programs with other Greater Boston colleges?

## GENERAL

† What is a "liberal arts" education?

† What campus security measures are in place at Harvard?

† What is Harvard's graduation rate?

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What is the difference between Harvard College and Harvard University?



## LIFE AFTER HARVARD

- † Will attending Harvard College affect my chances of admission to Harvard University's graduate programs in business, medicine, or law?
- † How successful are Harvard students in gaining admission to graduate schools or finding employment after graduation?
- † What is Harvard's graduation rate?

## RESOURCES

- † What advising and support services are available?
- † Does Harvard provide services if I have a disability?
- † Are there research opportunities for undergraduates?
- † What sort of study abroad programs are available?
- † Does Harvard provide specific resources for undocumented students?

## Transfer Admissions

### CRITERIA

- † How do I know if I am competitive/ How hard is it to get in as a transfer student?

### FINANCIAL AID

- † Do transfer students qualify for financial aid?

### CAMPUS LIFE

- † Is there housing for transfer students on campus?

## PROCESS



- † How long does it take for application materials I have submitted to appear as received in my transfer application status?
- † What courses transfer to Harvard College? Is there a list of transferrable courses?
- † Are there interviews for transfer applicants?
- † How do I know if you received my transfer application materials?
- † When can I apply as a transfer student?
- † I applied as a freshman or transfer applicant previously. Do I need to submit my standardized test scores again as a transfer applicant?
- † I received AP, IB or SAT Subject Test credits towards graduation at my current college or university. Does Harvard accept this credit and how does it affect my eligibility for transfer?
- † I am an international prospective transfer student. What is the transfer application process for me?

## TESTING

- † Can I self-report my test scores?
- † What are the standardized testing requirements for transfer applicants?
- † Are International Transfer Applicants required to take the SAT or ACT exam?
- † I am a non-traditional student. Am I still required to submit a standardized test? What about my high school transcript?
- † Is the TOEFL still required even if I have taken classes at a college or university in the United States?

## Submitted Application

### YOUR SUBMITTED APPLICATION



I reported my SAT scores to Harvard, but my status page says they haven't been received. Why?

- † I did not receive an access code, or my access code for the application status page is not working. Can you give me a new one?
- † I submitted something by mistake. Can you remove it from my file?
- † I submitted the application, but I no longer want to be considered for admission to Harvard College. Can I withdraw my application?
- † I submitted my application, but did not receive a confirmation from Harvard. How do I know if you received it?
- † I applied under Early Action, but I would like to be considered under Regular Action. Can I change my application? (Or, I applied under Regular Action and would like to be considered under Early Action.)
- † Have my application materials been received? (Including Common Application forms, or supplemental materials)
- † My contact information has changed since I submitted my application. How can I correct it?
- † Can I add to or change something I wrote on my Common Application forms?
- † How can I add new accomplishments/awards/accolades to my submitted application?
- † Paying the application fee is a hardship for my family. Can I get a waiver?

## International Students

### CRITERIA

- † If my curriculum requires more than the 12-year U.S. curriculum, may I apply after my twelfth year?
- † I am an international prospective transfer student. What is the transfer application process for me?

### PROCESS

- † Is there an interview?
- † Are there quotas for international applicants?
- † What should students know about visas?
- † Does Harvard offer admission application fee waivers to international students?

## TESTING

- † What if I cannot take the SAT or ACT in my country?
- † Are International Transfer Applicants required to take the SAT or ACT exam?
- † If I sit for GCE A-levels or other international credentials, must I submit SAT or ACT scores?
- † What if English is not my first language?

## Visiting Undergraduate Students (VUS)

### APPLYING TO BE A VISITING UNDERGRADUATE STUDENT

- † Am I eligible to become a Visiting Undergraduate Student (VUS)?
- † I am from another country but I speak English proficiently. Do I still need to take the TOEFL?
- † Is there a minimum TOEFL score required?
- † Am I eligible for Harvard Housing?
- † Am I eligible for Financial Aid?
- † When Should I Apply?
- † What is a Visiting Undergraduate Student (VUS)?
- † Do Visiting Undergraduate Students (VUS) have the same privileges as Harvard Degree Candidates?
- † Are Standardized Tests Required as part of the Visiting Undergraduate Student (VUS) Application?

## Financial Aid: Application Questions

### APPLICATION CHANGES 2018-2019

- † Will my financial aid package change?
- † Will I get my award any earlier this year?
- † How can I see what is missing/received and when?
- † If I am usually eligible for a CSS Profile fee waiver, can I get it early?
- † Is there an advantage to filling out my application earlier?
- † What if my 2016 income is no longer representative of my financial situation?
- † Do I have to submit my 2016 tax information again?

### CSS PROFILE

- † Should I complete the PROFILE even if my family has not yet filed our current year tax returns?
- † Can foreign students use the CSS Profile?
- † Do I need to do both the CSS Profile AND the Financial Statement for Students from Foreign Countries?
- † What do I do if I have already filed my CSS PROFILE, but other documents are missing from my financial aid application?
- † How will I know that the PROFILE has been submitted correctly?
- † What is Harvard's School Code for the CSS PROFILE?
- † What should I do if I make a mistake on the PROFILE?
- † What if I am a foreign citizen who is unable to submit a CSS Profile Online?

### FAFSA

- † What is Harvard's Federal School Code for the FAFSA?
- † What should I do if I make a mistake on the FAFSA?

- † Should I complete the FAFSA even if my family has not yet filed our current tax returns?
- † How will I know that the FAFSA has been submitted correctly?
- † I'm a Canadian citizen; do I have to file a FAFSA?

## **FEE WAIVER**

- † I can't pay the Profile fee because the US won't accept credit card payments from my country.
- † I can't afford the Profile fee and I'm foreign, so I can't get a College Board waiver.
- † How can I get a financial aid fee waiver?

## **OTHER**

- † How will I know if my financial aid application is incomplete?
- † When will I find out about my financial aid award?
- † What can I do if my family's financial situation is complicated?
- † Do my documents have to be in English?
- † Do I need to apply for a state scholarship?
- † What if I am interested only in applying for federal loans (Stafford and PLUS)?
- † Do transfer students qualify for financial aid?
- † Can I email you my documents?
- † How can I track material that I've sent your office?
- † I am undocumented. Am I still eligible for financial aid?
- † What is the deadline for applying for financial aid?

## **IDOC**

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What is the College Board Institutional Documentation Service (IDOC)?



- † How will I know that my IDOC materials have been submitted correctly?

## **TAXES**

- † What if my country doesn't have a tax return?
- † What if my parents are unemployed or did not file a tax return?
- † Can I send my tax returns directly to you?
- † What should I do if my parents or I will be requesting an extension for filing their federal taxes?

## **DIVORCED/SEPARATED**

- † What should I do if the Noncustodial PROFILE is missing?
- † If my parents are divorced or separated, do they both need to send in financial information?
- † What if I cannot ask one of my parents to send in their financial information?

## **MISSING DOCUMENTS**

- † What should I do if my CSS PROFILE Data is missing?
- † What if tax documents are missing and I have already sent my materials to IDOC?
- † What should I do if the CSS Business/Farm Supplement is missing?
- † What if my student tax return is missing but I didn't file a return?
- † What should I do if a Cash Flow Statement is missing?

## **Financial Aid: General**

## **CHALLENGING CIRCUMSTANCES**

- † What if my family's financial situation changes while I am attending Harvard?
- † Can I apply for Harvard's financial aid independently of my parents?
- † What if my parents refuse to pay for my college education?
- † What if I cannot ask one of my parents to send in their financial information?

## **JOBS**

- † What is a Term-Time Work Expectation?
- † Am I required to work if I am an international student and I qualify for financial aid?
- † Is it easy to find a student job on or near campus?
- † What is the Federal Work-Study Program (FWSP)?

## **LOANS**

- † Where can I find parent financing information?
- † Are loans available if I choose not to work?

## **OUTSIDE AWARDS**

- † What happens to my financial aid award if I receive additional outside assistance?
- † What do I need to do to Report Outside Award(s)?
- † Where should I send outside award checks?
- † Where should I send Cost of Attendance or Verification of Enrollment forms?

## **REFUNDS**

- † Where do I request a refund from my term bill account?

## OTHER



- † Is there financial aid available for foreign students?
- † Are there any merit-based financial aid awards at Harvard?
- † What are travel and personal expense allowances?
- † What should I do if my permanent address changes?
- † What should I do if I am returning from a leave of absence?
- † Are deferred students still eligible for financial aid?
- † Does applying for financial aid affect my chances for admission?
- † Is it easy to qualify for financial aid at Harvard?
- † Will Harvard provide travel expenses for international students who receive financial aid?
- † How do you determine eligibility for Harvard Scholarships?
- † Does Harvard participate in the Yellow Ribbon Program and/or ROTC?

## Financial Aid: Study Abroad

### PREPARING TO GO ABROAD

- † What happens if my program's estimates differ from the standard amounts?
- † How do you determine my study abroad personal expenses allowance?
- † Do I have to pay for health insurance when I'm abroad? Is that the same thing as the Health Services Fee?
- † When will I find out how much aid I will receive for my study abroad?
- † What happens with the monthly Harvard Student Billing Statement?
- † Who receives the bill from the study abroad program?
- † What should I do if my program requires that I make a deposit prior to when my financial aid would ordinarily be disbursed? Does financial aid cover my air travel?

- † [Is it more expensive to study abroad?](#)
- † [What should I do if I am planning to Study Abroad for academic credit for part or all of next year?](#)
- † [Am I eligible to use financial aid for study abroad?](#)
- † [How does the Financial Aid Office determine my study abroad budget?](#)
- † [How do I know if I need to submit a Consortium Agreement?](#)
- † [Where do I go for budgeting workshops?](#)
- † [How do I notify the Financial Aid Office about my plans to study abroad?](#)

## WHILE YOU ARE ABROAD

- † [How much financial aid will be sent to the program and how much to me?](#)
- † [What if I feel like my living expenses are higher than were anticipated?](#)
- † [What happens if I have questions or problems while I am abroad?](#)
- † [What happens to my loans while I study abroad?](#)

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## COLLEGE QUICK LINKS

[Applicant Login](#)

[Faculty of Arts & Sciences](#)

[Maps & Directions](#)

[Contact Us](#)

[Harvard.edu](#)

[Registrar](#)

