Hofer et al v. Old Navy Inc. et al Doc. 65 Att. 2

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EXHIBIT 2

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Ĭ.		UNITED STATES DISTRICT COTTAIN				
		FOR THE DISTRICT OF MASSACHUSETTS				
		Docket No. 05-40170 FDS				
		4 STEPHANIE HOFER and				
		DOUGLAS HOFER				
		ridintifis				
	7					
	8	and TURTLE BEACH TOWERS				
		Defendants /				
	9					
	10	Fort Lauderdale, Florida				
	11	October 17, 2006 10:00 o'clock a.m.				
	12	APPEARANCES:				
ا ج —	13					
1	7 4	BY: INDIA I. MINCHOEF B. A.				
	14	THE STRIKE KUNMAN Francisco				
	15	Appearing on behalf of the Plaintiffs.				
ĺ	16	THE LAW OFFICES OF BURNS & LEVENISON, P.A. BY: LAWRENCE GREEN FOR				
	17	BY: LAWRENCE GREEN, Esquire Appearing on bak is	N WHAT COLUMN			
	18	Appearing on behalf of the Defendant, Expedia.				
	19	THE LAW OFFICES OF SULLIVAN, WARD et al, P.D. Appropries				
2	20	Appearing on behalf of the Defendant, The Gap				
	. 7	ALSO PRESENT:				
	21	LAURA VEGLIA, Company representative for Expedia.				
	2		を記載している。			
	3	DEPOSITION	Tell (Color Section Color Sect			
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2	J	JILL KNAACK				
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(954) 763-3307

HAHN REPORTING

FAX (954) 763-3308 d215229f-7124-4aa9-8ee6-2ca1ec6d27b1

1 The deposition of JILL KNAACK was taken by me, Lisa Greenwell, a Notary Public for the State 2 3 of Florida at Large, at the Pelican Grant Beach 4 Resort, 2000 North Ocean Boulevard, Suite 706, in the City of Fort Lauderdale, County of Broward, in 5 6 the State of Florida beginning at the hour of 7 10:00 a.m., the 17th day of October, 2006, on behalf of the Plaintiffs in the above-entitled 8 9 action pending in the above-named court. 10 11 Thereupon, 12 JILL KNAACK having been first duly sworn, was examined and 13 14 testified upon her oath as follows: 15 DIRECT EXAMINATION 16 BY MR. KUZMAN: 17 Would you please state for the record Q. your full name. 18 19 MR. KUZMAN: By the way, 20 stipulations, objections. 21 MR. GREEN: Why don't we have the 22 usual stipulations; all objections except 23 as to form of question are reserved until 24 time of trial. Motions to strike are 25 reserve until time of trial.

	Ι.	
	1	We'll have the witness read and sign
		the transcript of the depositions. If it's
ı	3	not signed within thirty days of my
	4	receipt, it will be deemed to be signed.
	5	We'll waive notification of filing.
	6	MR. KUZMAN: That's fine.
	7	MR. GREEN: And Mr. Kuzman, maybe
	8	helpful before we formerly begin, just to
	9	verify since there are three people here
	10	responding to one deposition notice, who's
	11	testifying on what topic.
	12	MR. KUZMAN: What I was going to do
	13	is get her name on the record first, have
	L 4	the amended notice of taking deposition
1	.5	marked for the record, and then put into
1	6	the record who's being produced or
1	7	designated by the corporation pursuant to
1	8	the notice of taking depositions,
1	9	specifically the areas of inquiry.
20)	MR. GREEN: That's fine.
2]	L	BY MR. KUZMAN:
22	<u>.</u>	Q. So with that being said, please state
23		your full name.
24		A. Jill Desiree Knaack.
25		MR. KUZMAN: Can I have this marked
		- nave chirs marked

Page 5 1 please. 2 (Thereupon, Plaintiff's Exhibit 3 Number 1 was marked into Evidence.) 4 BY MR. KUZMAN: 5 Miss Knaack, I'm going to show you 0. 6 and your attorney an amended notice of taking deposition. And first, I'm going to ask you if 7 you ever seen that? 8 9 Α. No. 10 MR. KUZMAN: And Mr. Green, why 11 don't we, for the record, indicate who 12 you're producing today pursuant to the 13 areas of inquiry as stated in Schedule A. 14 MR. GREEN: All right. For the 15 record, my understanding is that this an 16 amended notice of deposition that just came 17 out on, ah, October 16th. I have not seen 18 this before today, but I assume, um, 19 Mr. Kuzman, that this -- the topics are the 20 same topics as in the original notice? 21 MR. KUZMAN: The topics are the same. 22 The amended notice of taking deposition was 23 simply changed to reflect the date and 24 place and time of the deposition. 25 MR. GREEN: Yes, thank you.

Page 6 1 my --2 MR. KUZMAN: So this would be as 3 served before topics 1 through 11. 4 MR. GREEN: All right. And just for 5 the record, our office had filed and served 6 a response to the original notice of 7 deposition in which we interposed 8 objections to a number of topics. And I 9 will ask that this be marked as Exhibit 2 10 for the record. 11 (Thereupon, Plaintiff's Exhibit 12 Number 2 was marked into Evidence.) 13 MR. GREEN: But for the record, I 14 will represent that we have agreed to 15 produce witnesses in response to three 16 topics. The first topic is in response to, 17 ah, area Number 1, all contracts, 18 documents, records, etc, between Expedia 19 and Turtle Beach Towers. 20 We interpose an objection, but we 21 stated that we would produce a designee as 22 to the relevant contract and the relevant 23 communications between Expedia and Turtle 24 Beach Towers, and we have produced relevant 25 contract and relevant communications.

Page 7 1 Laura Vegila will be the representative on 2 that topic. 3 Second, we are producing someone in 4 response to area Number 5 which, in 5 essence, asked about any and all 6 inspections. We, again, object on that, but we did say that we'd produce a designee 8 as to the one company visit, and we use the 9 word visited because it was a visit and not 10 an inspection to Turtle Beach Towers, and 11 that is Nashara Frazier who will be 12 prepared to testify in that. She is the 13 official designee with respect to that one 14 visit. 15 To the extent, Mr. Kuzman, if you 16 have any questions relating to any other 17 visits, and there weren't any, but as to 18 our procedures for determining there were 19 no other visits, then Mrs. Vegila would 20 also be the designee on that topic. 21 And finally in response to area nine 22 which asked about disclaimers, expressed 23 or implied on the web site, we are 24 producing Jill Knaack for that.

25

And if I could ask that our response

Page 8 1 be formerly marked as Exhibit 2 please. 2 Thank you. 3 MR. KUZMAN: Just so I'm clear, maybe 4 we can save some time, it's Expedia's 5 position that there were no visits to the 6 subject property, Turtle Beach Towers or inspections conducted at Turtle Beach 8 Towers at any point in time until 9 Mrs. Frazier's visit to the property which 10 occurred after the accident in question? 11 MR. GREEN: That's correct. 12 MR. KUZMAN: Is that correct? 13 MR. GREEN: That's correct. 14 MR. KUZMAN: And as to the other 15 areas of inquiry designated in Schedule A 16 that would be 2, 3, 4, 6, 7, 8, 10 and 11, 17 Expedia's maintaining an objection as 18 stated in Exhibit Number 2, is that 19 correct? 20 MR. GREEN: That's correct. 21 MR. KUZMAN: And given that, we would 22 be suspending each of the depositions at 23 the end subject to filing whatever motions 24 we feel are appropriate, to compel those 25 documents, as well as a person to testify

	j	ILDITOILD	Dago
	1	regarding those designated areas.	Page
	2	MR. GREEN: And I understand that	
	3		
	4	state for the record that we would object	
	5	to any reservation of rights and that we	
	6	interposed our objection a month ago.	
	7	And as far as we're concerned, you	
	8	had every ability, if you didn't agree with	
	9	the objections, to go into court before	
	10	now.	
	11	BY MR. KUZMAN:	
	12	Q. Back to you. What's your address?	
	13	A. Home or business?	
:	14	Q. Home.	
	15	A	
1	16	Tacoma, Washington, 98444.	ĺ
	.7	Q. What is your business address?	
1	.8	A. 3150 139th Avenue SE, Bellevue,	
1	9	Washington, 98005.	
2	0	Q. Who do you presently work for?	
2	1	A. Expedia, Inc	
2	2	Q. When did you first begin work for	
23	3	Expedia, Inc.?	
24	1	A. February of 2002.	
25	5	Q. What was your initial position with	
		bootstou with	

- 1 A. I am not asking him to answer the
- 2 question. I --
- 3 MR. GREEN: He's asking if you have
- 4 personal information as to how that was
- 5 derived.
- 6 THE WITNESS: It's common knowledge.
- 7 We know that. We own other web sites. We
- 8 own other travel web sites.
- 9 BY MR. KUZMAN:
- 10 Q. All right. Let me ask you this,
- 11 specifically, was it common knowledge that you
- 12 know that there's well over 100,000 travel related
- 13 product and service providers?
- 14 A. Yes.
- 15 Q. Okay. The travel related product and
- 16 service providers, what do you mean by that?
- 17 A. Service providers could be a vendor
- 18 that we work with that provides the water taxi
- 19 here in Fort Lauderdale. We sell that on our web
- 20 site. It could be any service that would be
- 21 provided on our web site.
- Q. Would it also include hotels that you
- 23 advertise on web sites?
- A. Yes. We have -- we sell hotels. So
- 25 it's well over any travel related product.

- 1 Q. So in other words, would Turtle Beach
- 2 Towers be one of those 100,000?
- 3 A. Yes, it would be.
- 4 Q. That answer to interrgatory and in
- 5 your answer at todays deposition, you made mention
- of a web site "terms, conditions and notices"?
- 7 A. Hm-hum, correct.
- 8 Q. Correct?
- 9 A. Correct.
- 10 Q. I'm going to mark the next exhibit as
- 11 Exhibit 4 and ask you, and I'll show this to your
- 12 attorney, and ask you if that's what you're
- 13 referring to?
- 14 (Thereupon, Plaintiff's Exhibit
- Number 4 was marked into Evidence.)
- THE WITNESS: Yes, it is.
- 17 BY MR. KUZMAN:
- 18 Q. Let me just ask you, the executive
- 19 customer service desk that you just referred to,
- 20 what happened to that department?
- 21 A. When they created the customer
- 22 advisory department, that took over the duties of
- 23 the executive service department.
- Q. Was there a reason why that was
- 25 changed into a new department?

- 1 A. They -- from what I understand,
- 2 wished to bring a conglomerate of many departments
- 3 that could be handled as one instead of many and
- 4 they made them into one department.
- 5 Q. If you could, just identify Exhibit
- 6 Number 5 please. Is that 4? Four?
- 7 A. Four. This is the Expedia, Inc. web
- 8 site terms, conditions and notices.
- 9 Q. Is this the terms, conditions and
- 10 notices that existed in year 2004?
- 11 A. Yes, it is.
- 12 O. Familiar with the substance of the
- 13 terms, conditions and notices?
- 14 A. Yes, I am.
- 15 Q. Do you know who drafted the terms,
- 16 conditions and notices that we've marked as
- 17 Exhibit 4?
- 18 A. No, I do not.
- 19 Q. When was the first time you saw this
- 20 document?
- 21 A. It would have been when I started in
- 22 2002. So it would have been similar to this in
- 23 2002.
- Q. Do you know whether it's changed at
- 25 all since 2002?

- A. Ah, this documents here is copyright
- 2 2003 and I believe our most recent is on our web
- 3 site now is copyright 2004 or 2005. I am not sure
- 4 of the exact date.
- 5 O. So the one that's on the web site now
- 6 is the same exact one as what we have designated
- 7 as Exhibit 4?
- A. It's not the same exact, no.
- 9 O. How has it changed?
- 10 A. Um, there are some other changes.
- 11 I'm not entirely sure of them, but it remains
- 12 relatively the same.
- 13 O. How is it that you were aware of this
- 14 document as being in existence in 2002?
- 15 A. That's when I began work for Expedia
- 16 and I read through the documents that I had
- 17 knowledge of it.
- 18 Q. So you read through the documents.
- 19 What documents would you --
- 20 A. It would have been on our web site.
- 21 So I read through the terms and conditions on our
- 22 web site as I was working as a customer
- 23 representative.
- Q. Was that part of your training?
- 25 A. No. It was knowledge I took on for

- 1 myself.
- Q. Have you ever read this entire
- 3 document on the web site?
- 4 A. Yes.
- 5 Q. When does it appear, as someone is
- 6 using the Expedia web site, when does it appear,
- 7 when a persons tried to book a trip?
- 8 A. It appears before they can create an
- 9 account on Expedia.
- 10 Q. Before they can create an account?
- 11 A. Yes.
- 12 Q. Can they browse the web site before
- 13 the terms, conditions and notices document pops up
- 14 on the web site?
- 15 A. Yes, they can.
- 16 Q. And is there -- Is it fair to say
- 17 when someone books a trip on Expedia.com, that
- 18 they have to assent to each and every term listed
- 19 on the terms, conditions and notices?
- 20 A. Yes.
- Q. Has Expedia ever done any research,
- 22 as far as you know, as to how many people get to
- 23 the point of creating an account or book their
- 24 trip and they refuse to accept the terms,
- 25 conditions and notices as depicted on Exhibit 4?

- 1 A. Not that I know of, no.
- Q. Is there anything in the terms,
- 3 conditions and notices that prohibits a client or
- 4 customer of Expedia from booking a trip in the
- 5 name of another individual besides the one who is
- 6 actually booking the trip?
- 7 A. No.
- 8 Q. Is that fair to say that that's done
- 9 on a regular basis?
- 10 A. It is done on a regular basis? Yes.
- 11 Q. Do you know why you were the
- individual selected to answer the interrogatories?
- 13 A. From my understanding, it's because I
- 14 understand the terms and conditions and because I
- 15 did do -- um, because of my position with the
- 16 customer advise department.
- 17 Q. In 2005, how many individuals work in
- 18 that department?
- 19 A. When that department first began,
- 20 2005, there were approximately 40 representatives
- 21 and that's rough. I don't know the exact number.
- 22 Q. And you were the individual who was
- 23 most familiar with the terms, conditions and
- 24 notices and understood them?
- 25 A. Correct.

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