

03-74357 Auto Ind Supplier v. SNAPP - EXHIBIT 3**Actual Savings by Supplier****Exhibit H-1**

<u>Supplier</u>	<u>Base Price</u>	<u>SNAPP's Cost</u>	<u>Total Cost Savings</u>
ABB ROBOTICS	34,470	28,815	5,655
ABT CORPORATION	1,087,010	948,560	138,450
ACCELR8 TECHNOLOGY	2,154,314	947,154	1,207,160
ACCUSCAN CORP	4,259,714	2,724,911	1,534,803
ACRO SERVICE CORP	83,513	65,087	18,426
ADAPCO	1,412,028	759,456	652,572
ADOBE SYSTEMS	2,104,226	1,783,821	320,405
ADVANCED VISUAL SYS/UNIRAS	265,911	206,252	59,658
AGT INTERNATIONAL	220,118	182,038	38,080
ALIAS/WAVEFRONT	4,145,472	2,969,644	1,175,828
ALTAIR	20,329,562	12,892,775	7,436,788
AMERICAN POWER CONVERSION	10,067	-	10,067
AMERICAN SYSTEMS TECHNOLOGY	969,378	748,737	220,641
AMERIQUEST	1,388,888	1,094,358	294,530
ANALOGY INC	7,433,148	5,021,812	2,411,336
ANALYTICAL SYSTEMS, INC.	38,308	30,205	8,103
ANALYTICAL TECHNOLOGIES	2,632,114	2,063,224	568,890
ANDATACO	420,626	324,315	96,311
ANSOFT CORPORATION	1,900	-	1,900
ANSWERTHINK	448,102	389,000	59,102
AONIX	297,190	187,525	109,665
APEX SMART MODULAR	13,860	9,453	4,407
APRICORN INC	334,955	226,101	108,854
ARBOR SOFTWARE	5,439	4,739	700
ARMAGUARD LTD	460,821	390,653	70,168
ASG RENAISSANCE	111,040	91,820	19,220
ASP COMPUTER PRODUCTS, INC.	18,118	13,171	4,946
AST IMAGING SYSTEMS INC	218,190	134,795	83,395
ATTACHMATE	1,042,846	535,050	507,796
AUTODATA	468,747	349,090	119,657
AUTODESK INC	8,000,328	4,306,147	3,694,181
AUTOFORM ENGINEERING GMBH	102,279	75,268	27,011
AUTOMATED ANALYSIS	1,789,560	971,697	817,863
AUXILIUM	370,482	275,000	95,482
AXIOM SYSTEMS	7,650	-	7,650
AXSYS INC	70,397	53,797	16,601
BAAN USA	8,901,998	4,404,814	4,497,184
BACKWEB TECHNOLOGIES	128,224	91,450	36,774
BAYNETWORKS	34,250	20,608	13,642
BEAME & WHITESIDE	14,786	10,030	4,756
BETA CAE	882,831	425,935	456,896
BLACK BOX	186,839	117,844	68,994
BLACKBURN & CO	693,502	593,787	99,714
BLUECURVE, INC.	6,172	4,666	1,506
BMC SOFTWARE	23,609,327	17,214,507	6,394,821
BONN COMPANY	1,813,277	1,418,479	394,798
BOOLE BABBAGE	90,516	-	90,516
BOSS AUTOMATED BARCODE SYSTEMS	68,369	58,914	9,455
BOSTON CONSULTING	3,348,873	2,601,800	747,073
BRIGHTWARE	351,868	236,000	115,868

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