EXHIBIT N

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CASE No. 2:09-CV-10756 Philadelphia, Pennsylvania

JOHN B. BERRYHILL, PH.D., ESQ. Tuesday, January 11, 2011

DEPOSITION SERVICES

UNITED STATES DISTRICT COURT EASTERN DISTRICT OF MICHIGAN

THE WEATHER UNDERGROUND, INC., A MICHIGAN CORPORATION,

PLAINTIFF,

VS.

NAVIGATION CATALYST SYSTEMS, INC., A DELAWARE CORPORATION; BASIC FUSION, INC., A DELAWARE CORPORATION; CONNEXUS CORP., A DELAWARE CORPORATION; AND FIRSTLOOK, INC., A DELAWARE CORPORATION,

DEFENDANTS.

DEPOSITION OF JOHN B. BERRYHILL, PH.D., ESQ. Volume 1 Philadelphia, Pennsylvania Tuesday, January 11, 2011

Exhibits Bound Separately

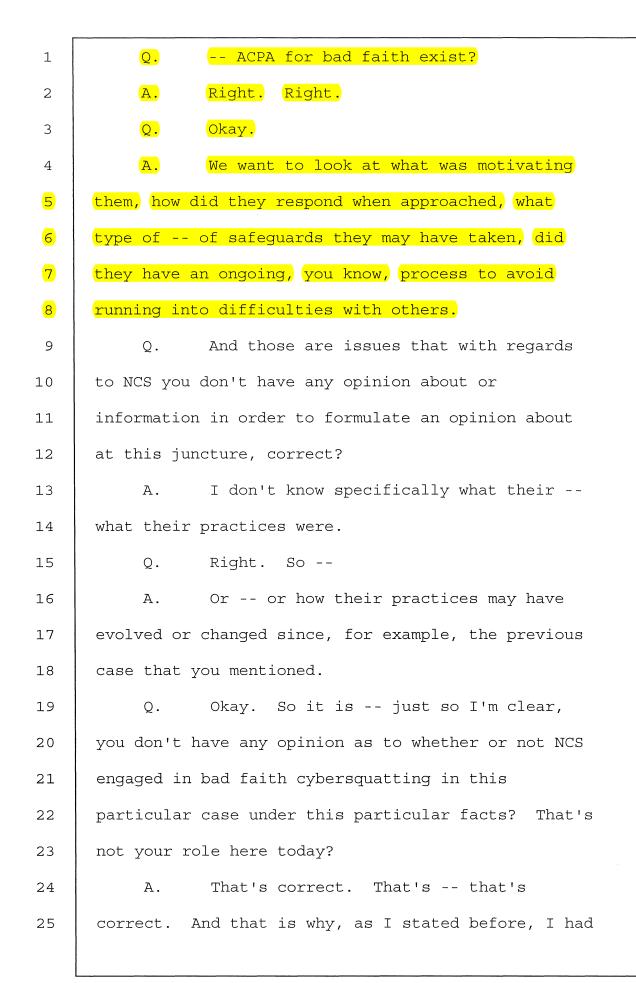
Reported By: Deborah A. Brazukas

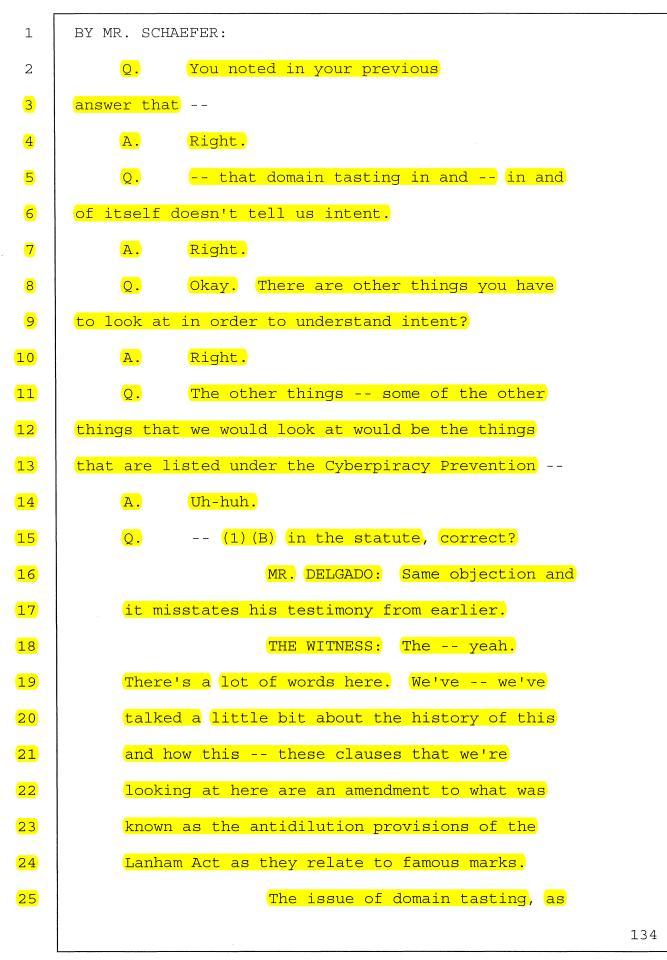
NDS Job No. 140405

CERTIFIED

CASE No. 2:09-CV-10756

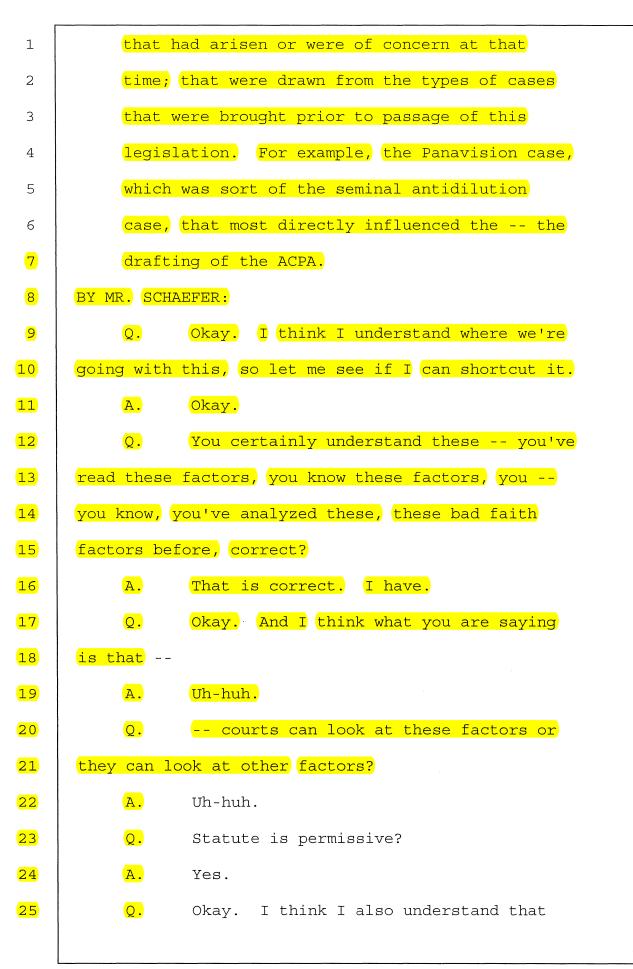
1	result of him shooting the gun, how did he respond
2	to someone coming up to him and saying, could you
3	please put the gun down. Those types of of other
4	things are going to tell us something about intent
5	that Enrico went outside and shot a gun doesn't tell
6	us.
7	Q. I understand. I thought I when I
8	first read it, I thought it was curious because I
9	thought your opinion was that domain tasting can
10	never be cybersquatting. And now I think I
11	understand that what you're saying is domain tasting
12	in and of itself does not prove bad faith intent.
13	Is that more accurate?
14	A. That is that's that's that's
15	exactly what I what I well, that is a more
16	accurate description. What exactly I said is what I
17	said.
18	Q. Right.
19	A. That is a a closer interpretation to
20	the words that I've written, yes.
21	Q. Okay. Because because domain tasting
22	in itself doesn't provide us enough information to
<mark>23</mark>	determine whether or not the other factors under
24	the
<mark>25</mark>	A. Right.





1	we discussed earlier, was something that arose
2	in the middle years of the first decade, 2004,
3	2005, and and and that range there. The
4	ACPA was enacted in 1999 to attempt to
5	crystallize or or confine discussion about
6	some domain and trademark issues that had
7	arisen during the '90s.
8	And and and I think what
9	we sometimes have in law is that, you know, the
10	technology races forward. So, you know,
11	there there is certainly nothing that went
12	into the drafting of this statute that was
13	informed by the practice of domain tasting.
14	BY MR. SCHAEFER:
15	Q. Okay. I understand. But I think I
16	understand that you would agree that someone who
17	engages in domain tasting could be liable for
18	cybersquatting if a variety of other circumstances
19	existed. Is that true?
20	A. Domain tasting is a tool. And and
21	the potential liability of the use of that tool
22	depends upon the intent of the person using it, yes.
23	Q. Okay. And the and what are the
24	factors under the ACPA which help us understand
25	intent?

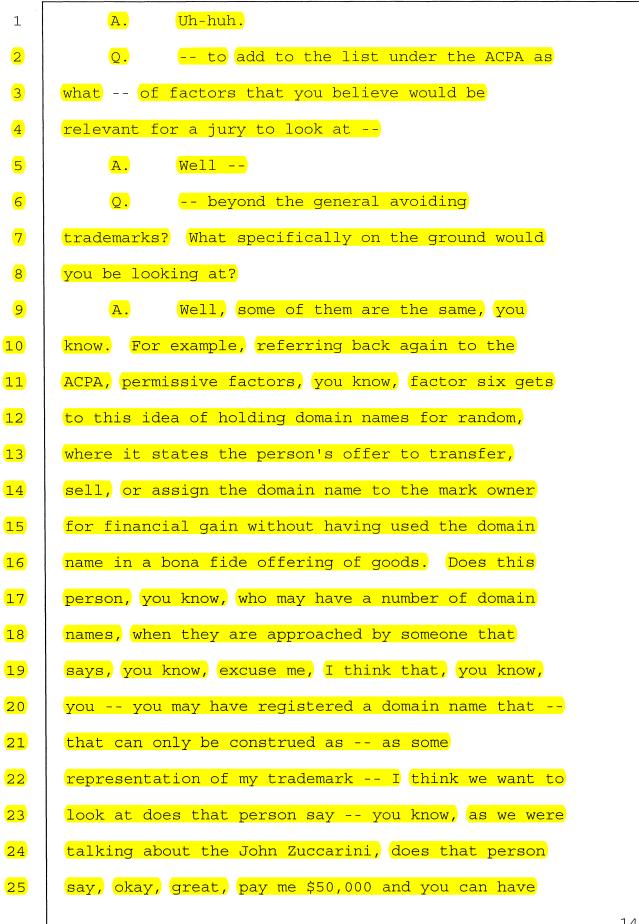
1	margin put a line to the end of the bad faith	
2	factors as listed in the statute.	
3	A. Okay.	
4	Q. Okay. Okay. And the the section	
5	that you marked, you would agree, those are the	
6	factors which Congress included under the ACPA	
7	A. Uh-huh.	
8	Q as factors which a court could look	
9	at?	
10	A. Might consider, yeah.	
11	Q. Permissively?	
12	A. Yes.	
13	Q. Okay. But the fact	
14	A. Or not.	
15	Q. Well, the fact that that Congress did	
<mark>16</mark>	list those factors	
<mark>17</mark>	A. Uh-huh.	
<mark>18</mark>	Q certainly tells us something about	
<mark>19</mark>	how important those factors may be; does it not?	
<mark>20</mark>	MR. DELGADO: Objection; calls	
21	for speculation.	
22	THE WITNESS: The technological	
23	context and the nebulous nature of of of	
<mark>24</mark>	things that that were attempted to be	
25	captured here suggests that these were things	
		13



1	what you're saying is that when this statute was
2	drafted in 1998, '99
3	A. Right.
4	Q that the concept of domain tasting
5	did not exist, as far as you know, and probably
6	wasn't accounted for in the statute?
7	A. That is that is correct. The you
8	had introduced this portion of the discussion by
9	referring to whether or not Microsoft did or did not
10	pay ransom for its domain name. And what was
11	occurring in the late '90s was that persons were
12	looking for unregistered domain names that and
13	then looking around for, well, what are valuable
14	trademarks. There's Panavision. Let's register
15	Panavision.com and see how much they'll pay me for
16	it. There was a a rising tide of intentional
17	activity where trademark owners were being held up
18	for ransom to obtain these domain names which people
19	had intentionally targeted for the purpose of of
20	exploiting the value of the domain names as
21	trademarks per se. And and that is the context
22	in which in which this list of factors was
23	developed.
24	Q. Do you have an opinion as to whether or
<mark>25</mark>	not the bad faith factors under subsection

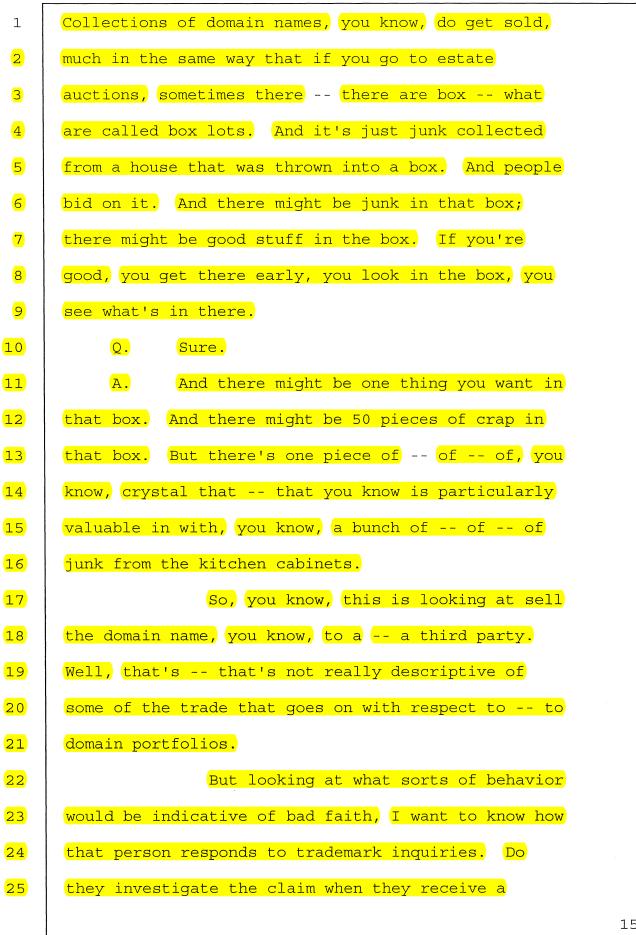
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	(d)(1)(B)(i) apply in a in a case involving
	domain tasting?
	A. Well, the the one one can look
	at this list of factors. One can look at other
	factors. But what this list of factors is
	subordinate to is it is subordinate to this thing
	that we're trying to call bad faith intent. And
	that's you know, in determining whether a person
	has a bad faith intent, you can look at this list.
	<mark>Or you can look at</mark>
	Q. Other?
	A other things that indicate what sort
	of an intent this person had.
	Q. Okay. Let me just stop you there. So
	is it your is it your opinion that a court or a
	jury should not look at this list in a case
	involving domain tasting?
	A. They may.
	Q. They may, okay.
	A. That's what the statute says.
	Q. And you're suggesting that there may be
	other factors in the bulk registration domain
	tasting arena which may be more relevant to that
	particular model than the list of factors here. Is
	that fair?

1	domain names that may be particularly distinctive or
2	well known or particularly fanciful domain names,
3	domain names or fanciful trademarks, excuse me.
4	That is trademarks like Xerox, which can't mean
5	anything other than Xerox. If you see X-E
6	X-E-R-O-X, we know what that is, that's Xerox. And
7	it can't mean anything but Xerox.
8	I discuss in my report practices
9	which indicate whether or not someone is attempting
10	to avoid hitting a person while shooting.
11	Understanding that while no method may be reliable,
12	if one attempts to avoid liability or attempts to
13	avoid registering domain names that correspond to
14	well-known fanciful famous trademarks, this
15	indicates the opposite of an intent to register
16	trademarks.
17	Q. Okay. So what are the factors that you
18	would look at in order to determine whether or not
19	someone is avoiding trademarks
20	A. Uh-huh.
21	Q or whether or not someone well,
22	strike that.
23	What are specifically the factors
24	that you would look at in a domain tasting bulk
25	registration environment

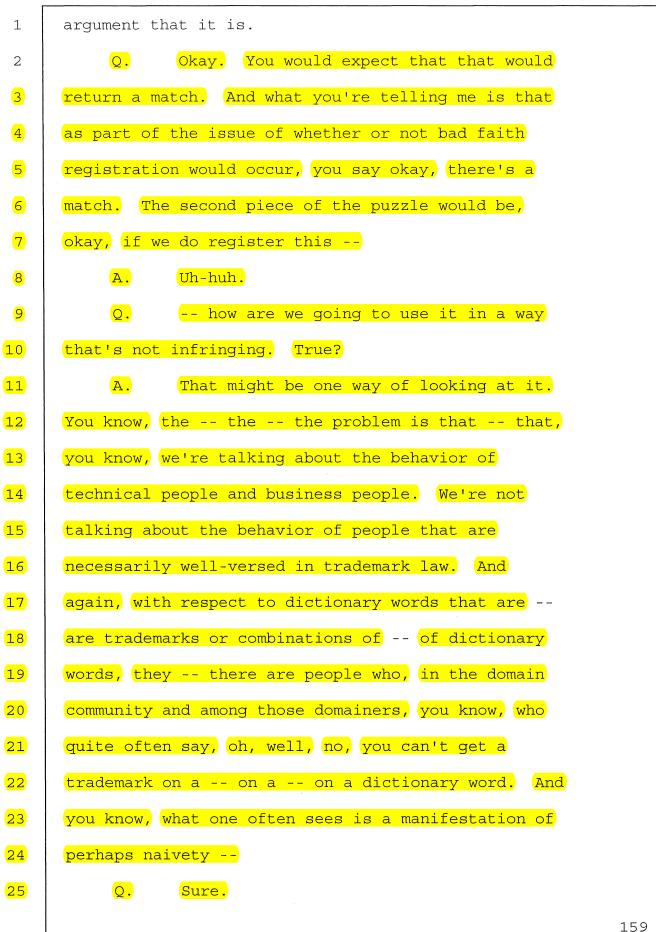


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1	it, or pay me \$50,000 and I won't put porn on it.	
2	You know, that type of behavior,	
3	particularly if that person has a number of domain	
4	names and may have been approached a number of	
5	times, I think we'd want to look at how how does	
<mark>6</mark>	that person respond to those sorts of inquiries.	
7	Now, if I'm on the subway, and I'm	
8	standing there and I'm standing on your foot, and	
<mark>9</mark>	you say, excuse me, John, you're you're standing	
10	on my foot. And I say, oh, I'm sorry, I didn't mean	
<mark>11</mark>	to stand on your foot. Then I take my foot off of	
12	yours. And I think we can fairly well assume that I	
<mark>13</mark>	didn't intend to stand on your foot. If you say,	
<mark>14</mark>	John, you're standing on my foot, and I say, oh,	
<mark>15</mark>	yeah, and I stomp on your other foot, with my my	
<mark>16</mark>	other foot, you know, I think we can reasonably	
<mark>17</mark>	infer that I was intending to stand on your foot in	
<mark>18</mark>	the first place.	
<mark>19</mark>	So, you know, how this person behaves	
<mark>20</mark>	is <mark>is encapsulated in number six.</mark>	
<mark>21</mark>	Q. Let's just stop there at number six.	
22	A. Uh-huh.	
<mark>23</mark>	Q. And then we'll go on to the next one.	
<mark>24</mark>	A. Okay.	
<mark>25</mark>	Q. This one indicates that that it's the	
		144

1	MR. DELGADO: and withdraw
2	your question.
3	MR. SCHAEFER: My question
4	was it wasn't that. It was a long time ago.
5	THE WITNESS: Uh-huh.
6	BY MR. SCHAEFER
7	Q. My question was bona fide offering of
8	goods or services. I think
9	A. Right.
10	Q we've covered that. And then it
11	says, or a person's prior conduct indicating a
12	pattern of such conduct of essentially trying to
13	sell.
14	A. Of such conduct.
15	Q. Of such contact.
16	A. Yeah. Right.
17	Q. And the such contact there is trying to
18	sell domains at a profit to trademark owners or
<mark>19</mark>	third parties as however that's defined under
20	under law.
21	A. Yes. I don't know about about third
22	parties. Because quite frankly, when we're talking
<mark>23</mark>	about, again, you know, this is talking about the
24	domain name, you know, this is talking about a
<mark>25</mark>	situation involving a single domain name.



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	letter from attorney. If they determine that the	
	claim has some sort of reasonable merit, do they	
	attempt to hold that party up for for ransom or	
	do they say, you know, excuse me, I I I	
	accidentally stepped on your foot, let me get my	
	foot off of there. Other things we might look at	
	Q. Yeah, let's make a let's make a list	
	so that I've got the first one.	
	A. Okay.	
	Q. And so after each one, go ahead and just	
	pause, and and we'll either come back to it or	
	A. Yeah. Yeah. Number seven is is	
	is certainly relevant, the person's provision of	
	material and misleading false contact information	
	Q. Okay.	
	A when applying for for registration	
	of the domain name. You know, are they trying to	
	hide. When when that cease and desist letter is	
	sent to the domain registrant, you know, does it end	
	up in a in in a mail drop in Turks and Caicos	
	Island that gets thrown into a dumpster, you know,	
	or or does it does it you say Mickey Mouse,	
	is this information that will reasonably lead to	
	notice? Now, sometimes domain names are held	
	through an agent of of some kind. For example,	
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1	A rather than bad faith, ill will, that
2	type of malicious impulse animated by trademarks.
3	Q. Is ignorance of the law an excuse under
4	the ACPA? That is to say, is it your understanding
5	that if someone gets sued under the ACPA, and they
6	clearly registered the domain name, knowing about
7	the trademark, trying to profit off of that good
8	will of the trademark owner, tried to sell it for a
9	hundred thousand dollars to the trademark owner, can
10	they come into court to your knowledge and say, oh,
11	I didn't know about the ACPA, I can't be I can't
12	be liable of bad faith cybersquatting?
13	MR. DELGADO: Objection; calls
14	for speculation and and it's an incomplete
15	hypothetical.
16	THE WITNESS: Intent intent
17	is is a is a key element of the ACPA.
18	What's interesting is the one of the
19	explicit exceptions to bad faith that's
20	written, as we continue past the factors, we
21	then come to a situation which is which
22	which is quite interesting where it says bad
23	faith shall not be found in any case in which
24	the court determines that the person believed
25	and had reasonable grounds to believe the use

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1	to consider in the case of a bulk domain	
2	registration or domain tasting situation. And you	
3	had talked a little bit about willful blindness and,	
4	you know, essentially the concept that someone's not	
5	really trying.	
6	A. Uh-huh.	
7	Q. Okay. Any other factors besides willful	
8	blindness, the quantity and quality of the caution	
9	that they are exercising in view of trademarks,	
<mark>10</mark>	whether or not they provide correct and accurate	
11	information in the "who is" database, how that	
<mark>12</mark>	person responds to trademark inquiries. That's what	
<mark>13</mark>	I've got on my list. There may be more. But can	
<mark>14</mark>	you think of anything else that you'd like to add to	
<mark>15</mark>	the list that's not in the statute?	
<mark>16</mark>	A. (Yeah. One of the one of the problems)	
17	with intent generally trying to determine intent	
<mark>18</mark>	as a matter of law is I think that I had referred to	
<mark>19</mark>	a a totality of the facts. And, you know, these	
20	things are facts intensive. And I, you know,	
21	believe it is more of a more of a jury question,	
22	really, for them to decide based upon the the	
<mark>23</mark>	credibility and and what, you know, other	
<mark>24</mark>	particular circumstances might be demonstrated in	
25	the course of testimony and demeanor of the	
		167

1	witnesses and, you know, whether whether the jury	
2	gets that that impression that, you know, this	
3	person was the Zuccarini type, driven by a peculiar	
4	animus toward trademarks and trademark attorneys, or	
5	whether, you know, these people were, you know, more	
6	like, you know, operators of a say a fishing	
7	trawler where, if a tuna fishing boat puts out a	
8	net, you know, they there's a risk that they're	
9	going to catch some dolphins in that net. And we	
10	have nets and fishing methods that have been	
11	designed to limit my catch during fishing operations	
<mark>12</mark>	of turtles and dolphins and so forth. But, you	
<mark>13</mark>	know, they still get they still get caught up.	
<mark>14</mark>	And I think that, you know, we can readily determine	
<mark>15</mark>	whether a a fishing trawler has been operated in	
<mark>16</mark>	a responsible manner or not.	
17	Q. And using your dolphin analogy, so for	
18	instance, if the the fishing boat operator were	
19	to go to an area which everyone knows is heavily	
20	populated with dolphins in order to throw their	
21	nets, that's something you'd want to know, correct?	
22	A. Well, oddly enough, dolphins tend to	
23	accumulate above tuna schools. So	
24	Q. Perfect	
25	A they're they're actually a a	
		1

1	And so even in the Gazette, the law
2	in the United States is that every person, I don't
3	care if you're dumb or smart or what have you, if
4	you're over the age of 18, if a trademark gets
5	registered, you're deemed under law to have
6	constructive notice of that trademark, true?
7	A. No.
8	Q. What is your interpretation of the law
9	in that regard?
10	A. My interpretation of the law in that
11	regard is if I was infringing a mark that was
<mark>12</mark>	registered, then I am deemed to have constructive
<mark>13</mark>	notice of it. I am not deemed to have constructive
<mark>14</mark>	notice of trademarks for any other purpose.
15	Q. Say that one more time. I I want to
16	make sure I understand that.
17	A. Okay. Because we have common law marks
18	and we have registered marks, one of the things that
19	we look at in infringement cases, as opposed to
20	other causes of action under the Lanham Act, is
21	willfulness and notice. And in infringement cases,
22	once we have established infringement and we are
23	looking at the scope of liability, then we I am
24	deemed to have had constructive notice of a mark
25	which I have infringed.

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3	I, DEBORAH A. BRAZUKAS, do hereby certify:	
4		
5	That I am a duly qualified Certified Shorthand	
6	Reporter, in and for the State of New Jersey, holder of	
7	certificate number XI 01938, which is in full force and	
8	effect and that I am authorized to administer oaths and	
9	affirmations;	
10	That the foregoing deposition testimony of the	
11	herein named witness was taken before me at the time and	
12	place herein set forth;	
13	That prior to being examined, the witness named	
14	in the foregoing deposition, was duly sworn or affirmed	
15	by me, to testify the truth, the whole truth, and	
16	nothing but the truth;	
17	That the testimony of the witness and all	
18	objections made at the time of the examination were	
19	recorded stenographically by me, and were thereafter	
20	transcribed under my direction and supervision;	
21	That the foregoing pages contain a full, true	
22	and accurate record of the proceedings and testimony to	
23	the best of my skill and ability;	
24	That prior to the completion of the foregoing	
25	deposition, review of the transcript was requested.	
		301

1	I further certify that I am not a relative or
2	employee or attorney or counsel of any of the parties,
3	nor am I a relative or employee of such attorney or
4	counsel, nor am I financially interested in the outcome
5	of this action.
6	
7	IN WITNESS WHEREOF, I have subscribed my name
8	this 17th day of January , 2011.
9	
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11	- Deloral of Brazalan
12	DEBORAH A. BRAZUKAS, CSR No.
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CASE No. 2:09-CV-10756 Los Angeles, California

UNITED STATES DISTRICT COURT EASTERN DISTRICT OF MICHIGAN

THE WEATHER UNDERGROUND, INC., A MICHIGAN CORPORATION,

PLAINTIFF,

VS.

NAVIGATION CATALYST SYSTEMS, INC., A DELAWARE CORPORATION; BASIC FUSION, INC., A DELAWARE CORPORATION; CONNEXUS CORP., A DELAWARE CORPORATION; AND FIRSTLOOK, INC., A DELAWARE CORPORATION,

DEFENDANTS.

CERTIFIED

CASE No. 2:09-CV-10756

DEPOSITION OF JOHN B. BERRYHILL, PH.D., ESQ. Volume 2 Los Angeles, California Wednesday, May 4, 2011

Confidential - Under Seal

Reported By: Judy Samson CSR No. 6916 NDS Job No. 141449

JOHN B. BERRYHILL, PH.D., ESQ. Wednesday, May 4, 2011



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1	is it being used for, I usually cut off the twists	01:43:35
2	and turns in the discussion very early on when	01:43:39
3	someone tells me they registered a domain name and	01:43:42
4	tells me what the domain name is, I usually ask them	01:43:44
5	up-front, "Why did you register the domain name?"	01:43:46
6	because that's that's what we're talking about	01:43:51
7	when we're talking about specific bad faith intent.	01:43:54
8	And they might be they might not be	01:43:57
9	telling me the truth.	01:44:01
10	But a truthful answer to that question is	01:44:02
11	what determines whether or not someone is engaged in	01:44:04
12	cybersquatting or not.	01:44:07
13	Q Sure.	<mark>01:44:08</mark>
14	But one of the one of the additional	<mark>01:44:09</mark>
15	hurdles that they're they're going to face if	01:44:11
16	it's a valid registered trademark is the the	01:44:13
17	constructive notice issue	01:44:18
18	A It's the part this	01:44:18
19	Q of U.S. trademark law.	01:44:29
20	A For the purpose of trademark infringement	01:44:33
21	claims, if someone is using something as a mark	01:44:37
22	in the relevant competitive market, yes, there's a	01:44:41
23	duty of constructive notice.	01:44:44
24	But we've we've talked about this notion	01:44:46
<mark>25</mark>	of some open-ended duty, you know, on the part of	01:44:47
		358

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1	every citizen marching around.	01:44:49
2	What we're talking about under the ACPA is	01:44:53
3	specific bad faith intent. We're talking about	01:44:56
4	willfulness. We're talking about intention.	01:44:59
5	That's not a trademark infringement action,	01:45:02
6	for which purpose, yeah, we do have a you know,	01:45:05
7	you do have constructive notice.	01:45:10
8	Q Now, in this sentence we were talking where	01:45:11
9	you talked about:	01:45:15
10	"So, you know, if one knows	01:45:15
11	that one's traffic is coming	01:45:17
12	primarily from trademark typos"	01:45:18
13	I want to talk about that notion because	01:45:20
14	we've kind of shifted from just looking at the	01:45:22
15	domain name itself, and now we're looking apparently	01:45:24
16	at the traffic that's coming to your website on that	01:45:27
17	domain name.	01:45:30
18	A We're drilling we're drilling down	01:45:30
19	into a situation that was set up by your	01:45:34
20	intentionally registering typographic variations.	01:45:40
21	Q Sure.	01:45:43
22	So how does one know	01:45:44
23	A So if you know that's where because you	01:45:44
24	were intentionally doing it.	01:45:46
25	Q Okay. Does it so is one of the ways	01:45:47
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1	STATE OF CALIFORNIA)
2) ss: County of los angeles)
3	
4	I, JUDY SAMSON, do hereby certify:
5	That I am a duly qualified Certified Shorthand
6	Reporter, in and for the State of California, holder of
7	certificate number 6916, which is in full force and
8	effect and that I am authorized to administer oaths and
9	affirmations;
10	That the foregoing deposition testimony of the
11	herein named witness was taken before me at the time and
12	place herein set forth;
13	That prior to being examined, the witness named
14	in the foregoing deposition, was duly sworn or affirmed
15	by me, to testify the truth, the whole truth, and
16	nothing but the truth;
17	That the testimony of the witness and all
18	objections made at the time of the examination were
19	recorded stenographically by me, and were thereafter
20	transcribed under my direction and supervision;
21	That the foregoing pages contain a full, true
22	and accurate record of the proceedings and testimony to
23	the best of my skill and ability;
24	That prior to the completion of the foregoing
25	deposition, review of the transcript was requested.

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1	I further certify that I am not a relative or
2	employee or attorney or counsel of any of the parties,
3	nor am I a relative or employee of such attorney or
4	counsel, nor am I financially interested in the outcome
5	of this action.
6	
7	IN WITNESS WHEREOF, I have subscribed my name
8	this <u>17th</u> day of <u>May</u> , <u>2011</u> .
9	
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11	Unly D
12	JUDY SAMSON, CSR No. 6916
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