



In the United States District Court For the Eastern District of Michigan

Deposition

Of

Christopher Schwerzler

Expert Witness

December 6, 2010

The Weather Underground, Inc.

٧.

Navigation Catalyst Systems, Inc.

1	Q.	Very good.
2		Let's talk a little bit about your schooling,
3	which I	know we've got into a little bit before, but let
4	me just	refresh my recollection.
5		As I understand, you have a bachelor's degree
6	from the	University of Michigan?
7	A.	Bachelor's in Engineering.
8	Q.	Did that have any kind of
9		When you say "engineering," was there any kind
10	of speci	fic engineering?
11	A.	Computer engineering.
12	Q.	And did you have a graduate degree from there
13	as well?	
14	A.	No.
15	Q.	Did you ever get any other degree, like a
16	marketir	ng degree?
17	A.	No.
18	Q.	Did you ever take any marketing classes?
19	Α.	No.
20	Q.	And you've never gone to law school, right?
21	A .	I've never gone to law school.
22	Q.	All right. After you graduated from Michigan
23	with you	r bachelor's degree, where what was your
24	first jo	b?
25	Α.	Technically, I probably worked for The Weather

```
worry about it. I'll rephrase it.
 1
               Did you ever perform any of the tasks that you
 2
      did as part of preparing your expert report in this
 3
      case?
 4
               Which tasks would you be referring to?
 5
          A.
               Well, any of them. Let's just kind of think
          0.
 6
 7
      through some of the things you've done.
               At some point, you received the NCS database,
 8
      and that had to be restored, because it was a backup
 9
10
      copy, right?
          A.
11
               Yes.
12
          0.
               Okay. Had you ever done that task before, of
      restoring a database?
13
               I had never restored the NCS database before.
14
          A.
15
          0.
               Did you ever restore any SQL database at all?
               Not a Microsoft SQL database. I've primarily
         A.
16
      dealt with Linux-based MYSQL, and we do our backups
17
      slightly different than what was presented to us.
18
         0.
               Okay. Any other types of databases that you
19
2.0
      restored?
         A.
              Not that I can recall.
2.1
         0.
               Now, have you ever -- had you ever written a
22
      string comparison program before?
23
         A.
              Yes, I think I have. I've actually written my
24
      own versions of STRCMP, S-T-R-C-M-P, at some point in my
25
```

```
1
      education.
 2
          Q.
               Do you remember when that was?
          A.
               Probably between 1991 and '96.
 3
          Q.
               And this was in connection with getting your
 4
      bachelor's degree?
 5
          A.
               Yes.
 6
               Any other instances?
 7
          0.
          A
               I may have, as a -- written some string
 8
 9
      comparison logic, and probably in my high school years,
      in regards to writing a Commodore 128 ANSI emulator,
10
      which I was picking out strings and comparing them in
11
12
      that time frame, so --
               Okay. The string comp that you did for -- when
13
          Q.
      you were at the University of Michigan, what would that
14
      have been for?
15
               Probably, in regards to a -- just an algorithms
         A.
16
      class.
17
               Do you specifically remember writing one of
          Q.
18
19
      those programs, or you just think you probably did in
2.0
      one of those classes?
               I'm pretty sure we did something like that
         A.
2.1
      in -- probably at the assembly level, just as an
22
      exercise in assembly class.
23
2.4
          Q.
               Okay.
               Where you're comparing two registers and
2.5
          Α.
```

```
walking through it, which is, pretty much, a very simple
 1
 2
      character-by-character-string comparison.
               Okay. Had you ever done anything with
          0.
 3
      trademark matching, trademark specifically?
 4
          A.
               Probably in the time frame of when we were
 5
      first registering our trademarks. I think we looked
 6
      through the USPTO, between me and Jeff, and that would
 7
      be -- but not -- I'm not in the business of trying to
 8
      register lots of trademarks and covering our butts.
 9
          Q.
               Okay. So, when you say you went through the
10
      PTO, was that in some kind of automated fashion, or you
11
12
      just meant you kind of looked through the --
          A.
               I thought it was online at that point. Jeff
13
      was more involved with the initial registrations of our
14
15
      trademarks, and I'm trying to think. I can't remember
      how many years ago we were playing around with
16
17
      DomainTools typo registry. But after that point, I
      would have probably had seen typos, and I -- but that
18
      doesn't have any regard to writing a comparison
19
      algorithm, so --
20
               Have you ever held any kind of marketing jobs?
21
          Ο.
               Have I held any type of marketing jobs? I've
22
          Α.
23
      stood at trade shows, handing out umbrellas.
2.4
          Q.
               Okay. Anything -- well, any other type of
      marketing responsibility at any of your jobs?
25
```

1 I would say that as the director of the 2. company, I have a responsibility to protect our trademarks. 3 Anything else? Ο. 4 Α. Not that I can think of. 5 And have you had any jobs in the legal field, 6 0. as a paralegal or a legal assistant? 7 I've never worked as a paralegal. A. 8 And certainly not as a lawyer, right? 9 **O**. I have not worked as a lawyer. 10 A. All right. Have you ever been accredited by O. 11 12 any organization? A. Not that I can recall. 13 Have you ever been licensed by any 14 0. 15 organization? Not that I can recall. A. 16 17 0. Are you a member of any professional associations? 18 Not that I can recall. 19 A. 20 Q. Have you participated in any seminars on, like, coding or software, in general? 21 I think in my last deposition, I referred to a Α. 22 23 phone.com mobile device conference that I had been to, 2.4 in regards to programming for that device. I'm sorry. It was what .com? 25 Ο.

1	A. Phone.
2	Q. Phone.com?
3	A. Yes.
4	Q. Any other ones that you can recall?
5	A. Can you repeat the question.
6	Q. Yeah. Have you participated in any seminars on
7	the topic of software or
8	A. I've gone to trade shows, such as LinuxWorld,
9	and listened to people speak.
10	Q. Okay. Anything else?
11	A. Probably, a couple of Macworlds, somewhere in
12	there, some of the tech presentations, but I don't
13	recall topics off the top of my head right now.
14	Q. Had you ever conducted any research independent
15	of this litigation?
16	MR. HALL: I'm going to object; vague.
17	THE WITNESS: Yes. That would be a very vague
18	question.
19	MR. DELGADO: Q. Okay. Let's have it
20	narrowed down, then.
21	Have you conducted any research into, like,
22	computer science for string comparison algorithms,
23	independent of the litigation?
24	A. Not that I can recall.
25	Q. Had you ever conducted any research independent

1	A. I would say that the person who's worked the	
2	most on that would probably be Matt Kallio.	
3 .	Q. And you had discussions with Mr. Kallio?	
4	A. Yes. I speak with Kallio often.	
5	Q. So what was your role?	
6	A. Sound wall.	
7	Q. Which means he bounces ideas off of you?	
8	A. Yes. It's how a lot of our development works.	
9	Q. Other than being a sound wall for Mr. Kallio,	
10	is there anything else?	
11	A. That's the only example I can think of right	
12	now that would probably be along the lines that you're	
13	looking for.	
14	Q. Prior to the litigation, had you conducted any	
<mark>15</mark>	research into domain name tasting?	
<mark>16</mark>	A. I was never interested in doing domain name	
<mark>17</mark>	tasting, so no.	
18	Q. How about domain name monetization?	
<mark>19</mark>	A. I had never researched domain name	
20	monetization, other than what we do with ours.	
21	Q. Okay. Have you ever given any lectures	
22	anywhere?	
22	A. Yes. At the university level, I had done	

```
1
      tech com class, so that would be about the closest thing
 2
      that I could think of to a lecture.
          Q.
                This is while you were an undergraduate?
 3
          Α.
               Yes.
 4
               And tech com stands for what?
 5
          Q.
               Technical communications.
 6
          Α.
 7
          Q.
               Anything else you can recall?
               Not offhand.
          Α.
 8
               Have you ever been published?
 9
          Q.
               In what form?
10
          A.
               Written any kind of books or magazine articles,
11
          O.
12
      or anything like that?
13
          A.
               No.
               Is there in any form, since you asked the
14
          0.
15
      question?
               I have had people publish things about our work
          A.
16
17
      at The Weather Underground.
               But nothing that you yourself have written?
18
          Q.
          A.
               Not that I can recall.
19
20
          Q.
               And you've never been an expert before,
2.1
      correct?
          A.
               I've never been an expert in a trial.
22
23
          Q.
               Have you been an expert in some other context?
          A.
               I am an expert at taking weather data and
24
      putting it online and building a business out of it.
25
```

```
Okay. Any other context?
 1
          0.
               I quess, expert is all relevant to what
 2
          A.
      you're -- what field you're talking about.
 3
               Is there any other field that you think you're
          Q.
 4
 5
      an expert in?
               There's topics I know a lot about.
          A.
 6
               And those would be?
 7
          Q.
               I know a lot about llamas.
          A.
 8
               That explains the title.
 9
          Q.
          A.
10
               Yes.
               Okay. Anything else?
11
          Q.
12
          A.
               Olives.
          Q.
               I'm sorry?
13
               Olives, like olive oil. Olives.
          A.
14
15
          Q.
               Got it.
               Anything else?
16
               I'm starting to learn a fair amount about
17
          A.
      guitar building.
18
               Okay. How about this, any topics that you drew
19
          0.
      upon for purposes of preparing the expert report in this
2.0
2.1
      case?
          A
               Just my experiences in The Weather Underground,
22
23
      and computer science from that.
               Okay. Have you ever acted as a consultant for
2.4
          Q.
      a third party before?
2.5
```

1	A.	Yes.
2	Q.	Anything else?
3	A.	Probably the Java Cool Tools award, circa,
4	probably	197, of Sun Microsystems.
5	Q.	What was that for?
6	A.	Java Weather.
7	Q.	Any other ones you can recall?
8	Α.	Not offhand.
9	Q.	Have you ever served in any organizations in
LO	the fiel	d of computer science?
L1	A.	No.
L2	Q.	Had you ever seen a Fuzzy Matching program like
L3	the one	used by NCS prior to the litigation?
L4	Α.	A program or the actual algorithm?
L5	Q.	Well, either one.
L6	Α.	I don't think we have seen the actual algorithm
L7	used by	the Fuzzy Matching, nor has Navigation Catalyst
L8	been abl	e to provide it to us.
L9	Q.	How about any program that implements the, kind
20	of, Fuzz	y Matching algorithm?
21	А.	I would say that MYSQL, M-Y-S-Q-L, uses a
22	string m	atching in the context of the command "like."
23	Q.	Is that the only one?
24	Α.	I don't do a lot with string matching.
25	Q.	Just broadly speaking, is there any other

```
1
      experience that you have had which relates to the
      topics, in your expert report, anything I've left out?
 2.
               MR. HALL: Can you repeat that question?
 3
               MR. DELGADO:
                              Sure.
 4
                Is there any other experience that you've had
          Ο.
 5
      which relates to the topics of your expert report or
 6
      anything that I may have left out in kind of going
 7
      through your background?
 8
 9
          Α.
               Not that I can recall right now.
               So would it be fair to say that your field of
10
          0.
      expertise is, essentially, computer science?
11
12
          A.
               Yes.
               MR. DELGADO: Let's go through and mark this as
13
14
      Exhibit 203. It sounds like a good place to start.
                (Whereupon, Defendants' Exhibit No. 203
15
               was marked for identification.)
16
17
               MR. DELGADO:
                               Ο.
                                    Take a moment to look
      through that, and let me know when you're ready.
18
               It looks like my copy was a staple of page 3,
19
      in front of page 2, so just don't let that confuse you.
20
      Feel free to unstaple it and reorder them, if that
2.1
22
      helps.
23
          Α.
               Okay.
               I'm going to ask you to look now at the page
24
25
      that's marked page 3 of 8.
```

```
Q.
               Okay.
 1
 2
          Α.
               Qwunderground.com.
               Okay.
 3
          Q.
               That would be Q-W-U-N-D-E-R-G-R-O-U-N-D.
 4
          Α.
      Probably, I believe, one called
 5
      tickettoworkfromhome.net, I believe. Probably
 6
 7
      @watherunderground,
      W-A-T-H-E-R-U-N-D-E-R-G-R-O-U-N-D.com. Probably,
 8
      theweatherundergound, spelled
 9
      T-H-E-W-E-A-T-H-E-R-U-N-D-E-R-G-O-U-N-D, missing the
10
      "R." Let's see. Give me enough time, and I can keep
11
12
      going.
               Well, let me ask you this: To the best of your
13
          0.
      knowledge, have all of those -- have printouts of all
14
15
      these archival whois records been provided to us?
          A.
               I would think that would be a better question
16
17
      to ask to my legal.
               So, sitting here today, you don't know?
          0.
18
          A.
               Has every domain I've looked at under
19
20
      DomainTools been printed out and presented to you?
          O.
               The archival of whois records you looked at,
21
22
      right.
          A.
               No, I wouldn't think that you have not seen
23
24
      that.
          0.
               Okay. And how was it that you -- so did you
25
```

print o	ut some and not others?
A .	I do not believe I printed out any for this
<mark>particu</mark>	lar request.
Q.	Well okay.
	How about just kind of along the way, as you
were do	ing your research or preparing your report; do
you rec	all printing out any of the archival whois
records	that you were looking at?
A.	Yes. The tickettoworkfromhome example was used
as an e	xhibit in the Misino second half deposition, so
that wo	uld be an example of that got printed, but
<mark>that wa</mark>	s not done for this expert report.
Q.	Did you do that for every single archival whois
record	that you looked at?
A.	No, I did not.
Q.	Okay. Did you have conversations with your
attorne	ys about your expert report?
Α.	Without getting into privileged information, I
would s	ay yes, I had conversations in regards to MYS
the tim	e line on which I was to present them, my expert
finding	s. I had a conversation in which we discussed a
rough d	raft of my findings, and I believe we had a
convers	ation in regards to this particular third Request
for Pro	duction and the questions and the time line
involve	d with it.

somewhere around 18 to 19 percent. 1 And in your role as either a member of the 2 3 board of directors or shareholder, have you made any decisions related to the litigation? 4 MR. HALL: Well, I'm going to object, to the 5 extent that some of this is getting outside of the scope 6 as an expert. 7 MR. DELGADO: Okay. Well, I don't think so. 8 mean, in various cases you're allowed to explore a 9 potential bias on the part of the expert. To the extent 1.0 that he's a salaried employee or might share in the 11 proceeds of any damages award, I'm clearly entitled to 12 know that. So I'll note your objection, but I'm going 13 14 to keep asking my questions. So the question was, did you play any role in 15 16 decisions related to the litigation. A. Yes, I believe I played a role at the board 17 level, that we were going to file suit in both this --18 or both in California and in Michigan. 19 Were you involved in any kind of investigation 20 prior to the decision to filing suit? 2.1 Not that I recall. 22 Α. And in terms of when you made the decision to 23 Ο. file suit, did you play any role as to which particular 24 claims you might bring or not bring? 25

1	trademark," possibly, "deleted." That's all I can think
2	of off the top of my head.
3	Q. Did you keep any kind of document that would
4	show all the searches that you ran against?
5	A. No. I have not recorded every search.
6	Q. All right. Go down to the go down to the
7	first page of the initial report. Yeah, that one.
8	The general observations there, number one is C
9	Sharp programming language.
10	Had you had previous experience with the
11	programming language C?
12	A. With C, yes, I have.
13	Q. How about C Sharp?
14	A. No, not a lot.
15	Q. How about C++?
16	A. Yes.
17	Q. Do you know the difference between these
18	different languages
19	A. With C Sharp is a
20	Q. Hold on. Let me get my question out before the
21	record gets blown.
22	Do you know the difference between any of these
23	languages, if any?
24	A. They are very similar in nature. C Sharp
25	being, I believe, Microsoft's product. And most of my

career has been in either Linux or Macintosh 1 development. I'm not super familiar with the Microsoft 2 development toolset. 3 Is either -- are either C or C++ used in Linux Ο. 4 or Macintosh? 5 Α. Yes. 6 But C Sharp is not? 7 0. Α. Not to my knowledge. I don't know if Microsoft 8 ever published a Macintosh development product that may 9 have been in that flavor, but I've never used it. 10 Look at the second page. There's a paragraph Ο. 11 that -- I'm sorry, the next page. The paragraph that 12. says, "The key finding being," and then it gives some 13 code. 14 Yes. 15 Α. And then it has a paragraph below that. 16 Q. Where it says "To do implement," under -- below 17 Α. that? 18 Q. Correct. 19 20 Α. Yes. The paragraph starts with, "It is my belief," Q. 21 and then it goes on from there. 22 Α. Okay. 2.3 All right. Is that -- what is stated in that 24 Q. paragraph, having now gotten the database and done some 2.5

```
1
      further explorations and seen the program in operation,
 2
      is there -- is this still your opinion, this paragraph?
          A.
               Let me read it.
          0.
               Sure.
 4
               "It is my belief that this function is intended
 5
          A.
      to first load all the known trademarks from the USPTO
      database and then does nothing (returns NULL or nothing
      in computer science speak) as a match to anything passed
 8
 9
      into the function to be checked for trademark
10
      violations."
               The function I list above is what I believe is
11
12
      still in my find- -- or in the discovery materials, and
13
      I believe that particular function does nothing after
14
      loading the trademarks.
               Have you found other functions that do in fact
          0.
15
16
      load the trademarks and then go -- goes beyond that
17
      stuff?
          A.
               Yes. After this initial report was filed,
18
19
      there was another spot identified in the code that does
20
      actually make use of the same loading of trademarks and
      then actually does do Fuzzy comparison against
2.1
2.2
      trademarks and candidate domains.
               All right. Go to the page that starts -- or
23
          Q.
      not starts with, but has the title "Conclusions."
24
25
          Α.
               Okay.
```

precludes trademark registrations. 1 And the answer -- or the question was, why, and 2 0. you gave me one example. So my question is, is there 3 anything else? 4 Α. Do you want more examples? 5 Well, I'm trying to get -- I'm trying to figure Ο. 6 out if the opinion has changed or has not changed, I 7 should say. So I'm trying to figure out all possible 8 reasons why the opinion has not changed. 9 Α. I would say that also the code hasn't been 10 shown to have been used at all points at registration, 11 so, therefore, it could not have precluded the 12 registration of trademarks prior to its existence. 13 Okay. The second part of that, which I'm going 14 to get to now, it says, "Which appears to be defendant's 15 16 business model, " and I think what that's referring to is 17 the registration of typographical variations of trademarks appear to be defendant's business model. 18 19 Is that still your opinion today? I would say that the defendant has a portfolio 20 2.1 that is riddled with near miss trademark registrations. And whether that's your primary business model or a part 2.2 23 of -- thereof, cannot be determined by me at this point 24 without proper financial documents, so I will not make a

25

conclusion one way or the other that that is your

_	
1	primary business model. But I do believe that you
2	have profited or the defendants have profited through
3	this practice.
4	Q. The next paragraph says, "The coders appear to
5	have intentionally designed the software to allow for
6	the registration of typographical variations of
7	high-traffic websites."
8	Do you see that?
9	A. Yes.
10	Q. Is that your opinion today?
11	A. Is it my opinion that the coders from this
12	document, when I wrote this statement, would be that it
13	looked like they had not completed it. The result would
14	be that they were accumulating a large number of near
15	misses. I would think that the coders today implemented
16	a system that they are aware of, was not even being used
17	prior to registration, especially during the tasting
18	periods of 2007 up to mid 2008.
19	So therefore, I would say that the coders were
20	aware that their system was not even being used to
21	preclude registration at that time, and that they were
22	partaking in a system designed to accumulate
23	high-traffic website near miss registrations.
24	Q. But in terms of the language you have here,
25	where it says, "Intentionally designed the software to

1	And then, I believe shortly after that we
2	actually received the stored procedures that I had
3	requested, which made it easier to connect the code to
4	the databases as the stored procedures, or the layer in
5	between there.
6	Q. Okay. Did you keep track in any way as to what
7	you were looking at on a particular day or for a
8	particular task?
9	A. I believe that there in my discovery
10	requests there are digital files in there that have
11	notes that I took throughout the course of discovery,
12	queries I ran, results
13	Q. Okay.
14	A threads of my discovery, thoughts.
15	Q. I think I have some of those, so we'll mark
16	those.
17	Did you capture everything that you did in
18	those notes?
<mark>19</mark>	A. I don't think you could capture everything and
20	be productive in going through that much discovery.
21	Q. Okay. So the answer is no?
22	A. You're asking me if I captured everything?
23	Q. Correct.
24	A. I think the question is vague.
<mark>25</mark>	Q. Well, in looking at the database and running

1	these queries that you ran, did you, for example, make a
2	note of each query that you ran or result?
3	A. I did not record every query I ran.
4	Q. Did you keep track of every single table that
5	you looked at?
6	A. I did not record every table that I went
7	through.
8	MR. DELGADO: Okay. I think I can stop here
9	and take a break for lunch, and we'll come back and take
LO	a look at the report itself.
L1	THE VIDEOGRAPHER: Off the record. The time is
L2	12:13 p.m.
L3	(Lunch recess from 12:13 to 1:00 p.m.)
L4	
L5	
L6	
L7	
L8	
L9	
20	
21	
22	
23	
24	
25	

1	(Q.	All	right.	Let	me	 let	me	address	that.

2

3

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

2.1

22

23

2.4

25

It's my understanding that there's a second component, which is the blacklist -- which has been a term that's been used -- and that any candidate domain name that matches against the blacklist is flagged, and then it continues through the review process.

Sitting here today, is it your understanding that there's actually, in fact, two different what I will call blacklists: One is this exclusion file and then the other is a blacklist that has terms on it that only flags things as it goes through the candidate process.

- A. I have not studied any form of an exclusion file in the materials. Whether it exists or not, is possible, but it doesn't seem to have stopped many of the instances that we are alleging.
- Q. Okay. So that was going to be my next question.

Have you seen this exclusion file?

- A. I may have seen it. I may not have recognized it as what you're calling the exclusion file.
- Q. How about the blacklist; have you seen the spreadsheet or any kind of document with a bunch of terms that -- it is your understanding that this is what would be the blacklist that the software uses?

1 .	A. I believe that samples have been presented
2	throughout the course of discovery. I also believe that
3	there is a table in the domain_park set of tables that
4	is what you are, probably, referring to as the
5	blacklist of exact matches, that cause a blacklist flag
6	to be acknowledged.
<mark>7</mark>	Q. Okay. And in your report, is there anywhere
8	where you talk about that blacklist table?
9	A. Not currently in this not in this
10	supplemental report. I don't believe so.
11	Q. Okay. Are you considering supplementing your
12	report again to address the blacklist table?
13	A. It's possible.
14	Q. Well, as you sit here today, have you given
15	that thought, or have you put any work towards that end?
16	A. I will probably reflect upon that, and I may
17	supplement my report. But going back to my original
18	statement, it doesn't seem to have precluded the alleged
19	abuses, so
20	Q. Okay. I guess, what I'm trying to figure out
21	is, right now, have you done any work towards a new
22	report that addresses the blacklist?
23	A. No. I have not done any work towards any
24	report that addresses the blacklist, to this date.
25	Q. Okay. Now, the first sentence here says,

```
"Since my original report, I have found another path in
 1
 2
      the code provided that appears to actually make some use
      of the USPTO database."
 3
               How is it that you came to find this other part
 4
 5
      of the code?
          Α.
               I believe I identified this one once I had
 6
      access to the -- what are referred to as stored
 7
      procedures. When I had the stored procedures, I was
 8
 9
      able to actually run larger queries, looking for
10
      references to particular tables. In this case, I
11
      believe, the table I was searching for was called Search
      Trademark -- without the -- actually, if you hold on one
12
13
      second, I could probably identify it, if this report is
14
      complete.
          O. Okay.
15
16
          A
              Yes, I believe it's referred to as
17
      dbo.search trademark, containing some 1.3 million in
18
      change entries.
               Okay. Now, earlier I asked you about some of
19
          0.
2.0
      the searches you ran with respect to when you first got
2.1
      the discovery documents in connection with preparing
2.2
      your very first report. I think you said, "Blacklist,
23
      trademark, Fuzzy, deleted, " as some of the potential
      searches you may have run. Do you remember that?
24
25
          A.
               I remember your -- yes, the recollection of --
```

recklation of or recalling of the record.
Q. Okay. Look at the code itself where it says,
"Checks a domain name against trademark database, and
inserts into search_algo_client_data_trademarks if
there's a potential trademark concern."
A. Correct.
Q. Did this portion of the code not come up when
you ran your search for "trademark" on the PDF files?
A. It's possible.
Q. It's possible that it did or did not come up?
A. It's possible it did not. It's possible that
it did.
Q. Do you recall whether it came up or not?
A. I do not recall.
Q. Okay. Let's go to the next page. The first
full paragraph says, "This appears to be where the Algo
tool does 'Fuzzy Matching,'" end quotes, "and records
the match results to the, open quote,
<pre>'search_algo_client_data_trademarks,'" closed quote,</pre>
"table."
Is it your opinion that it is the Algo tool
that does the Fuzzy Matching?
A. I do not think that is the only place that
Fuzzy Matching is done, seeing that some of the results
seem to indicate, I believe, Source. I may be mistaken

	·
1	Q. What would happen if you increased 85 percent
2	to 90 percent?
3	A. I would believe that the examples would be
4	fewer but, probably, there would be less possible false
5	positives.
6	Q. What is a false positive?
7	A. In shorter domains such as the one everyone
8	loves to use, Time, a single edit distance can sometimes
9	change the word in a way that it is another word, and
LO	that would be something many people would take objection
L1	to. Larger domains, not so much the case.
L2	Q. So how does your PHP script, kind of, take into
L3	account that with shorter domain names, a single edit
L4	could change the objectionableness of the domain names?
L5	A. It doesn't. It treats them the same, but I
L6	would expect that 85 percent is going to rule out some
L7	of the shorter ones, based on let's take, for
_8	example, if you had a four-letter domain, one letter
9	being different, it's going to cause a 75 percent match,
20	and it's going to fall out. That may have been why I
21	picked 85, being greater than 80, and that 80 could
22	actually catch a four-out-of-five-letter variation.
23	Q. Okay. Now, this PHP script that you created,
<mark>24</mark>	that was specifically for purposes of this litigation?
<u>5</u>	A. Yes.

```
O.
               Had you ever created a PHP script like this
 1
      before?
 2.
          Α.
               I've created many PHP scripts, not like this
 3
      one.
 4
          Q.
               Not like this one?
 5
          A.
               Not for the purpose of doing trademark
 6
      matching.
 7
               Okay. Has anybody else ever used your PHP
          Q.
 8
      script, Mr. Kallio, for example?
 9
               I believe I'm the only one that's run and
          A.
10
11
      modified the script.
                To the best of your knowledge, did --
12
      Mr. Kallio seen the -- why don't we call it the finished
13
      version of this script, the one that appears in the
14
      Appendix to the report.
15
          Δ.
               I don't believe Mr. Kallio has reviewed my
16
17
      expert report, no.
          Q.
               Okay.
18
                          I will amend that. He did do a
19
          Α.
               Oh, wait.
      proofing of the text, not so much the examples in the
2.0
      appendixes, as far as typos and misspellings, for the
21
      final version.
22
23
          Q.
               Okay.
2.4
          Α.
               So, I want to be accurate.
2.5
          Q.
               Could you use the PHP script to compare the
```

1	portfolio to the PTO database?
2	A. Could I use PHP to compare your portfolio to
. 3	the US trademark database?
4	Q. Yes. Well, the one that appears in Appendix B.
5	A. Yes, I could do that.
6	Q. Okay. I may have asked you this before. I'm
7	sorry if I did. I can't remember.
8	For purposes of determining edit distance, did
9	you consider an alternative to Levenshtein distance?
LO	A. No. Levenshtein seemed to meet my needs.
11	Q. Okay. And what were those needs?
L2	A. A decent text comparison algorithm.
L3	Q. Well, did you consider any other ones at all?
L4	A. Oh, I think we considered using similar_text,
L5	and we ended up using both. I think we could have used
L6	either one, stand-alone. But I think that by using
7	multiple techniques, it would be even better. And I
_8	think that if I wanted to spend even more time doing a
_9	job that the defendants should have done more properly,
20	I could have developed further algorithms, such as what
21	I was talking about before, with analyzing the QWERTY
22	distance and traversal of the keyboard to determine
23	whether two strings were similar.
24	Q. Okay. Let me see if I understand, kind of,
25	your earlier testimony.

```
1
               MR. DELGADO: I think he's given me other
      answers. It's not really -- haven't been answers to the
 2
 3
      question.
               MR. HALL: Can you repeat your question.
 4
               MR. DELGADO:
                             Sure.
 5
          Q.
               The question was, if underground.com was in
 6
      fact peddling pornography, or not weather-related, would
 7
      plaintiffs still be claiming rights to underground.com?
 8
               MR. HALL: I'll object as being compound.
 9
               THE WITNESS: I don't think that we would take
10
11
      legal action against underground.com, nor have we.
               MR. DELGADO:
                                   Okay. Let's go to the next
12
                              Q.
      page where it starts with "Analysis of the time line."
13
14
          Α.
               Okay.
               All right. Go down to the second to last
15
      paragraph. It says, "My opinion is that the defendants
16
17
      intended to start dealing in riskier registration
18
      practices and saw the opportunity to obscure their
      identity and add a lawyer of corporate legal protection
19
2.0
      to their actions."
          Α.
               That's one of the typos, I believe, that was
21
2.2
      edited in the later version.
23
          0.
               So I assume "add a layer."
               I almost left it as lawyer, because it seemed
24
          A.
25
      appropriate, but I think it was meant to be layer.
```

Q.	Okay. What is the basis for that opinion?
A.	I believe that had your defendants chosen to
operate	a legitimate domaining practice, they probably
would ha	ave used the parent company as the registrant,
rather t	than creating this shell of a company called
Navigati	on Catalyst Systems, registered late in 2003,
prior to	what I believe is the first real abusive
behavior	c, it would seem, in their registration
activiti	es.
Q.	Any other basis for that opinion?
A.	I think that speaks for itself.
Q.	All right. Let's go to the next page.
	Go down to one, two, three, four the fifth
paragrap	oh, "The use of 'DNS error data'"; do you see
that?	
Α.	Yes, I do.
Q.	The last sentence says, "Those targets will
often ar	nd likely represent the brands and trademarks of
legitima	te companies."
	Do you see that?
А.	I see that.
Q.	Okay. And that opinion is based on what?
Α.	Would you read the full paragraph.
Q.	Sure. "The use of 'DNS error data' is to
intentic	onally target the actual intent of the user. It

```
1
      is effectively using humans as QWERTY typo generators.
      By doing so, you will end up with large amounts of typos
 2.
      of the users' intended targets. Those targets will
 3
      often and likely represent the brands and trademarks of
      legitimate companies."
 5
               And my question is, what do you base that on?
               The fact that you -- the defendants heavily
 7
      registered similar domains to top trafficked websites.
 8
 9
      I also based it upon Professor Korf's findings in the
      end of his report, where he says that Firstlook is in
10
      the business of registering high trafficked domain
11
12
      names.
              I think the two are not exclusive.
               Okay. But that belief, what do you base that
13
          Ο.
      on, that they're not exclusive?
14
               That the high trafficked websites yield a
15
      potential to make cache, and I believe that is what is
16
17
      being exploited here by registering confusingly similar
      domains.
18
19
               The next paragraph says, "These brands and
20
      trademarks often represent the hard efforts and the many
      man-years of work it takes to make a successful
2.1
22
      business."
23
               Do you see that?
          A
24
               Yes.
               What do you base that on?
25
          Q.
```

1	A. My personal experience in building a successful
2	online business.
3	Q. Have you ever testified on anything like brand
4	value?
5	A. Not that I can recall. I don't think I've
6	testified in a legal context, are you asking?
<mark>7</mark>	Q. Right.
8	A. No, I don't believe so.
9	Q. It goes on to say, "In the on-line space, the
10	domain name is the identity and one of the primary
11	assets of one successful business, not something that
12	you register millions of."
13	What is that based on?
14	A. Probably, most of the top 2,000 websites on the
15	Internet, most of them register only a handful of
16	domains. Some of them, like Microsoft, might be
17	exceptions to that model, where they've registered all
18	sorts of crazy domains.
19	But that I think that, for the most part,
20	you only need one domain to be a successful online
21	website. And I'm not going to say that all domaining
22	and speculative domaining is a product of evil, and I
23	think some people have been very successful in
24	registering non-offending or infringing trade or
25	domains, and have sold them for good money and made very

1	percentage of the current portfolio is a near miss of a
2	higher-ranking Quantcast top million domain."
3	For purposes of this statement, when you say
4	"near miss," if I were to quantify that, that would mean
5	it would be what we saw before, in terms of it being an
6	85 percent match and an edit distance of two or less?
7	A. Yes, I believe that my exhibit was created with
8	85 and two or less.
9	Q. Okay. Does this tell us what percentage of the
LO	portfolio is a near miss, as that term is defined, to
L1	trademarks in the PTO database?
L2	A. I have not analyzed the domain portfolio versus
L3	the USPTO on a complete basis.
<u>.</u>	Q. Have you done it on an incomplete basis?
<mark>L5</mark>	A. I don't think that you can generate a
<mark>L6</mark>	percentage on an incomplete subset.
<mark>L7</mark>	Q. But what did you mean when you said, "I haven't
<mark>L8</mark>	done it on a complete basis"?
<mark>L9</mark>	A. That I haven't gone through the exercise of
20	taking your entire portfolio and matching it against the
21	one point however many million USPTO trademarks there
22	are. That may be something to do before the end of
23	discovery.
24	Q. Do you have any understanding as to when the
25	Fuzzy Match system that Mr. Misino wrote was first

1 Ο. You weren't there for that? I believe that was shortly after I left. Α. 2 Okay. Have you read any of that testimony? 3 Q. Α. I've read a very, very rough transcript. 4 Do you have any opinion, based on that Ο. 5 testimony, as to whether Mr. Misino's explanation is 6 valid or not valid? 7 I am not going to state opinion on an 8 Α. incomplete and noncertified version of the transcript. 9 Okay. What do you recall reading as far as a 10 Ο. position for why "the" and ".com" are not compared? 11 I don't recall actually seeing his explanation 12 of that. 13 Okay. All right. Let's go to point number 11. 0. 14 15 It says, "The defense is intentionally using DNS error data to come up with a list of candidates to register. 16 This practice will yield a large number of near 17 18 trademarked terms." 19 That conclusion that it would yield a large number of near trademarked terms is based on what? 2.0 The output of my tests, as included as A. 21 exhibits. 22 The PHP scripts that compare domain names to 23 0. 2.4 domain names? Domain names to top trafficked websites. **A**. 25

1	Q. And did you do any kind of analysis as to
2	whether or not these top trafficked websites actually
3	had a trademark?
4	A. I would say that even if they weren't in the
5	USPTO, they are probably common law trademarks through
6	use.
7	Q. And that understanding is based on?
8	A. A conversation with counsel.
9	Q. "This is what the defendants want, as the
10	actual content sites have traffic that they can monetize
11	the misspellings of."
12	How did you determine defendants' intent for
13	the purposes of that conclusion?
14	A. I believe heavily, based on Professor Korf's
15	statement and his findings as well, that Firstlook is in
16	the business of registering highly traffic websites, and
17	highly trafficked websites yield advertisement
18	potential, and that is what I believe the defendants'
19	business is about.
20	Q. All right. I think we're done with this
21	exhibit.
22	Before you began doing any work as an expert
23	witness in this case, did you have any kind of an
24	opinion about the business model of registering domain
25	names in bulk?

```
I quess, I was unaware that companies would
 1
 2
      register domains in the quantities that the defendants
             I knew there was speculative domainers out there
 3
      have.
      that had fairly impressive-sized portfolios.
 4
      thinking probably tens, 20s, maybe 1,000, early domains.
 5
      But I was unaware that there were businesses out there
 6
 7
      that registered tens of thousands, hundreds of
      thousands, or in the case of tasting, millions of
 8
      domains.
 9
               And when was it that you first learned that?
10
          Ο.
               Throughout the course of this lawsuit.
11
          Α.
12
          O.
               Before doing any work as an expert, did you
      have any notion as to what you might find in the NCS
13
14
      software?
15
          A.
               I believe we had our suspicions, and that's why
16
      I think you will see in our original claim of the
17
      lawsuit -- I don't think that my opinion has changed
      drastically, other than now I'm aware that there are
18
19
      more parties than what were originally aware of involved
      in how this business works.
20
21
          Q.
               What were those suspicions?
          A.
               That the defendants register large volumes of
22
23
      trademark infringing domains.
          Q.
24
               Do you have any -- did you have any opinions,
      though, as the software component of their business and
25
```

Schwerzler, Christopher Expert Witness

how th	at operated?
A.	I believe early in the case, it was represented
to us	that it was a completely automated system. And
since	then, I believe the depositions have shown
otherw	ise. I believe that there's an automated portion
of sco	ring of domains, but I believe there's also a
human	aspect. And I also was unaware of when we first
filed	a lawsuit that NCS had no employees. I think that
came o	at very shortly in to the case.
Q.	Did you have any opinions about the
effect	iveness of the software to screen out trademarks?
A.	I would probably have to say I didn't think it
was ve	ry effective, in that our trademarks or near
misspe	llings of them were registered.
Q.	What about any opinions on how one could
effect	ively design a program to screen for trademarks?
A.	I don't believe that a company has the right to
bulk r	egister domains if they cannot come up with a
system	that does not infringe on other parties'
tradema	arks.
Q.	And okay. So, with respect to that, would
that s	ystem have to be 100 percent effective, in your
opinio	<mark>1?</mark>
A .	I would hope it would be, or else you're likely
<mark>aoina 1</mark>	to be dealing with lots of litigation.

```
1
          0.
               And did any of these opinions change over time
      after you -- where you reviewed some discovery and did
      some work for this case as an expert?
 3
          A.
               I don't think my opinions have changed
      substantially.
 6
               MR. DELGADO: Okay.
                                    214?
               THE REPORTER: Yes.
               MR. DELGADO: Okay.
 8
 9
               (Whereupon, Defendants' Exhibit No. 214
               was marked for identification.)
10
               THE WITNESS:
                             Okay.
11
12
               MR. DELGADO:
                              Q.
                                 Can you tell me what this
13
      document is.
               This appears to be a signed version of my
14
          A
15
      expert report continuation.
16
          0.
               And did you provide this to your counsel back
17
      in October -- on October 10th, 2010?
          A.
               Yes, I believe so.
18
               All the content that's in this report would
19
20
      have been there as of October 10th, 2010?
          A.
               I believe, with the exception of -- I believe
21
22
      the NCS on the first page, the reference to 058791 was
23
      still in the form of NCSXXXX, because I didn't know the
      number off the top of my head. I prepared that prior to
2.4
25
      printing this, and I also added my signature to it.
```

```
When did you do that?
          Q.
 1
          Α.
               That would have probably been once I realized
 2.
      that you guys were operating under the wrong copy. And
 3
 4
      prior to my third responses, I wanted to get an accurate
      version of this out to you.
 5
               In terms of a date, do you remember when that
          0.
 6
      was; sometime in the last month?
 7
               I would have to guess someplace around --
          A.
 8
      probably around November 20th, or so.
 9
10
          0.
               Were those the only two changes that were made?
               That I recall.
          A.
11
12
               All right.
          Q.
               I will state that this version, I believe,
13
          A.
14
      should have a section that was not in the last one,
15
      referred to as "Categorization Tool Records," on page
16
      14.
          0.
               Right.
17
               That was added just after the original draft
18
          A.
19
      that we were working with here.
          0.
20
               Okay.
               And just prior to the -- I think, your
21
          A.
22
      receiving of that copy -- or where the miscommunication
2.3
      happened, I am unaware.
24
          0.
               Page 3, I'm just going to go through some of
      the changes that appear in the draft here.
25
```

```
Point number two, the word "registration" is
 1
      inserted between "domain" and "activity."
 2
 3
               Why was that change made?
          A.
               This is probably the product of the last,
 4
      probably, proofreading of the grammatical mistakes, that
 5
 6
      were after this version. Because I believe this version
 7
      was one of the earliest -- or the only rough draft that
 8
      I presented to counsel. And then, I believe, the edits
 9
      were made, and then it sat for -- until we realized that
      you were working with the wrong copy.
10
               When you said "the edits were made," who -- did
11
          Q.
12
      you make those edits?
13
          A.
               Yes. And I also believe that I specified that
      Mr. Kallio proofed this. And I believe Mr. Ferguson
14
15
      also was in San Francisco that day, and he did a quick
      pass of it as well.
16
17
          0.
               And, approximately, when do you think that was?
          A.
               Probably, right around October, early -- the
18
      first week of October, I would guess.
19
20
          O.
               Now, getting back to the question of the
2.1
      addition of the word "registration," do you know why
22
      that particular word was added in there?
          A.
               May I take a second to see what it was before?
23
              Yeah, go ahead.
24
          Ο.
25
         A.
               Because I think it's more accurate in that
```

```
there was actually registration activity that happened
 7
      involved with this tasting, not that I -- or could I
 2
 3
      think of another example of where you could taste
      something without registering it, but --
 4
          0.
               You could or could not think of it?
 5
          A.
               I can not think of how you -- one would taste a
 6
      domain without registering it.
 7
               On page 7 -- go ahead and go to page 7.
 8
          0.
          A.
               Okay.
 9
               In the middle, there's a -- kind of a -- just a
10
          0.
11
      random line that says, "Expert Report of John
12
      Berryhill." What does that mean?
13
          A.
               I did spot that at the end, after I had cleaned
      this up. Yep, I -- it's probably a copy and paste error
14
15
      that went through all versions.
               Does it appear in this version as well?
16
          O.
               I don't think so. It doesn't appear in the
17
      prior version.
18
               Was there ever any part of any of the drafts of
19
2.0
      this report where you talked about the expert report of
2.1
      John Berryhill and then wound up taking it out?
2.2
          A.
               I might have left it as a place marker. This
23
      may have actually came out of one of my rough text files
      that I included in the discovery or Request for
2.4
25
      Production number three. It's possible that it got
```

```
copied as a line out of there into here. It could have
 1
      been a memo.
          Q.
               Okay.
 3
          A.
               I don't think I was trying to make any exact
 4
 5
      statement about the expert report of John Berryhill in
      conjunction with that, and --
               Okay. Let's go to page -- let's go to page 14
          0.
 7
      and 15. I think you indicated that this section didn't
 8
 9
      appear in the previous draft. Correct?
          A.
               Yes, "Characterization Tool Records" were added
10
      late.
11
          O.
               All right. Tell me what this section is about.
12
          A.
               This is data I found within, what I believe, is
13
      the characterization history. It would be, what I
14
15
      believe, are terms that were added by human beings doing
      their characterization work, to take the candidate
16
17
      domain and typing it, likely, into Google and finding
18
      the real domain and then recording key words under the
19
      seed keyword one, seed keyword two, for the sake of
2.0
      optimizing the advertising.
          0.
               Prior to this lawsuit, had you ever heard of a
21
2.2
      company that produces a program called "Keyword"
23
      Country"?
          A.
               No.
24
          Q.
               Having read the deposition of Mavi Llamas, are
25
```

```
1
      you now familiar with "Keyword Country," the existence
      of it?
               I'm aware of it now that you're claiming that
          A
 3
 4
      it's in the Llamas deposition, or Llamas, I believe. I
      have not done any research on that.
 5
          0.
               Okay. Let's go to page 16. In the second
 6
 7
      paragraph it says, "From reviewing the history of the
 8
      defendants registration, it shows that for the most
 9
      part from 1993 to 2003 they were in the business of
10
      registering non trademarked domains. Names like
11
      jackpotloterry.com, iwinbig.com, and seekingcredit.com."
               The domain name videopokers0.com was deleted;
12
13
      why was that?
          A.
               That may have been in regards to a conversation
14
15
      I had with counsel. I think Enrico said that that might
      be on the edge of a trademark, so I didn't think it made
16
17
      a good example, but -- I will also say that, looking at
18
      the earlier registrations, I have not run them through
19
      any thorough trademark analysis. I just personally did
2.0
      not recognize any of the domains being registered prior
21
      to the end of 2003, other than Navigation Catalyst being
22
      registered, as being something I recognized.
               Go to page 17, the second to last paragraph.
23
          O.
24
      There was language in the old report that said, "They
      have tried to hide that through the use of a proxy
2.5
```

```
1
      service created by their former chief counsel Chris
      Pirrone. They have no intent of stopping this
 2.
 3
      practice."
               That does not appear in this draft. Can you
 4
      tell me why that change was made?
 5
          A.
               Probably, through my notes -- I'm not sure if
 6
      I -- did I actually physically write that or -- I don't
 7
      know. I may have been editing on the fly there with
 8
      counsel, in that they said that that sounded a bit
 9
      hostile, but --
10
          0.
               When you were editing this, how is it that you
11
12
      received input from counsel?
               I produced the rough draft. We walked through
13
         A.
      it. They -- mostly so they understood what I was
14
15
      saying, and they gave me only a very limited list of
16
      suggestions.
          Q.
               And, to the best of your recollection, one of
17
      the suggestions was to eliminate that particular
18
      language that we just discussed?
19
20
          A
               I believe so.
               There's also language in the previous draft at
21
          Q.
      the end of that paragraph that said, "I believe that the
2.2
      ACPA was created exactly for this reason and that
23
      Professor Korf's employers and some of their partners,
2.4
25
      like Sinclare Vabalon, BHG, represent the worst
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Schwerzler, Christopher Expert Witness

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intentional abusers of trademarks in modern history."
 1
               Is that another paragraph --
          A.
               I think I --
 3
               Hold on. Let me -- let me just finish this.
          Q.
          A.
               Okay.
          Q.
               I'll just ask you, why did that get deleted?
 6
               Why were they deleted?
          A.
 7
          Q.
               Why did that phrase or that sentence get
 8
 9
      deleted?
          A.
               I believe I removed that reference to Sinclare
10
      Vabalon because I was curious to see what the record
11
12
      would bring forth.
          0.
               Did counsel give you any suggestions as to
13
      removing this sentence, or did the --
14
               I do not recall that that was the case.
15
          A.
          0.
               Okay. So that was entirely your option or your
16
17
      decision to delete that sentence?
          A.
               Yes.
18
               Page 18, point number eight, the language has
19
          Q.
20
      changed, from the earlier draft, saying, "No
      precautions" to "It does not appear that any significant
2.1
2.2.
      precautions."
               Why was that change made?
23
          A.
               I'm unsure. I might have just chosen to reword
24
25
      it after my final read.
```

1	STATE OF CALIFORNIA,
2	COUNTY OF SAN FRANCISCO)
3	
4	CERTIFICATE OF REPORTER
5	I, DAWN HOWARD, a Certified Shorthand
6	Reporter, hereby certify that the witness in the
7	foregoing deposition was by me duly sworn to tell
8	the truth, the whole truth, and nothing but the
9	truth in the within-entitled cause;
10	That said deposition was taken in shorthand by
11	me, a disinterested person, at the time and place
12	therein stated, and that the testimony of the said
13	witness was thereafter reduced to typewriting, by
14	computer, under my direction and supervision;
15	I further certify that I am not of counsel or
16	attorney for either or any of the parties to the
17	said deposition, nor in any way interested in the
18	event of this cause, and that I am not related to
19	any of the parties thereto.
20	DATED: December 16, 2010.
21	
22	Λ
23	Dawn Howard
24	DAWN HOWARD, CSR 13201