

EXHIBIT B

TO

**SUGGESTIONS IN SUPPORT OF DEFENDANT
LEGALZOOM.COM, INC.'S MOTION IN LIMINE TO
EXCLUDE EVIDENCE CONCERNING PREJUDGMENT INTEREST**

Todd Janson et al.

vs.

LegalZoom.com, Inc.

CASE NO. 2:10-cv-04018-NKL (W.D. Mo.)

Expert Witness Statement
Prepared by Richard F. Waigand, CPA

Pursuant to Federal Rule of Civil Procedure 26(a)(2)

July 6, 2011



Richard F. Waigand, CPA





Supplemental Description of Expert Witness Testimony in Janson v. LegalZoom

Written report of procedures performed to arrive at my opinion.

I utilized the Excel Workbooks provided by council as the basis for my calculation. The first Workbook was provided to me on May 3, 2010 and was named "Missouri Transaction Spreadsheet". This Workbook contained 3 tabs (Worksheets) which contained service and fee information broken out by date. The first worksheet included transactions from December 18, 2004 through December 31, 2004. The second worksheet included transactions from January 1, 2005 through February 28, 2011. The third worksheet contained transactions for March 1, 2011. In addition, council provided me a list of product types included in claim, which I used to sort the services and fees paid by those included in the claim and those excluded from the claim. This list is included as Exhibit A to this letter.

On May 16, 2011, I received a second Excel Workbook named "LZ 000812 Missouri Transactions Spreadsheet, 3.1.11 to 4.30.11". This workbook was emailed to me by David T. Butsch by forwarding an e-mail from Jennifer Sanders Kellogg, Paralegal at Brian Cave LLP with the following note. "Attached please find an Excel spreadsheet of Missouri transactions from 03/01/11 to 04/30/11. A bates-stamped CD copy will be served via mail. This spreadsheet includes data for 3/01/11 that was updated through the end of the month, and replaces the data for 3/01/11 previously produced." This workbook contained only one worksheet, which I copied into the first workbook received on May 3, 2011 and replaced the third worksheet of that workbook per instruction of council.

On May 27, 2011, I received a third Excel Workbook named "LZ 000813 Missouri Transactions Data, 5.1.11 to 5.20.11". This workbook was e-mailed to me by David T. Butsch by forwarding an e-mail from Jennifer Sanders Kellogg, Paralegal at Brian Cave LLP with the following note: "Attached please find an Excel spreadsheet of Missouri transactions from 05/01/2011 to 05/20/2011. A bates-stamped CD copy will be served via mail." This workbook contained only one worksheet, which I copied into the first workbook received on May 3, 2011 and added a fourth worksheet.

On June 23, 2011, council provided a list of customers that "Opted out" of the class action law suit. This list was subsequently updated on July 5, 2011.

Procedures:

Utilizing the data contained in the worksheets provided by council, I performed 7 calculations to each line of data and summarized my calculations on Exhibit B (Janson v. LegalZoom.Com Damage Calculations through May 20, 2011).

1. I calculated "net fees" by starting with the "total Payment Amount (Gross) and subtracting "Refunds", "Filing fees", and "Shipping fees".
2. I calculated fees that would be eligible for ordinary damages by segregating fees paid prior to December 18, 2007.

3. For those fees calculated in #2 above, I calculated simple interest at 9% from the date the fee was paid through August 22, 2011 (date of trial).
4. I calculated treble damages for those fees paid subsequent to 12/17/2007 through May 20, 2011 (the date of the last data provided by council) by multiplying the net fees paid by 3.
5. I summed the Gross Fees, Refunds, Filing Fees, Shipping, Simple Damages, Interest on Simple Damages and Treble Damages by service type provided.
6. I sorted the information in #5 above by services included in the class and those excluded from the class as defined in Exhibit A, with the following modifications:
 - a. **Inc.** – This category first appeared on the May 27, 2011 (third Excel Workbook). Legal council instructed me to include this category.
 - b. **Limited Partnership** – This category was on the first Excel Workbook provided on May 3, 2011 and was instructed by council to include this service in my damage calculation.
 - c. **LLP** – This service category first appeared on the May 27, 2011 (third Excel Workbook). Legal council instructed me to include this category.
 - d. **Provisional Patent** – This service category first appeared on the May 27, 2011 (third Excel Workbook). This is a slight variation of the description included on the original list in that the words "Self-help" were excluded. Legal council instructed me to include this category.
 - e. **Entity Name Reservation** - This category was on the first Excel Workbook provided on May 3, 2011 and was instructed by council to include this service in my damage calculation.
 - f. **Attorney Prepared Provisional Patent** - This category first appeared on the May 27, 2011 (third Excel Workbook). Legal council instructed me to include this category.
 - g. **Utility Patent** - This category first appeared on the May 27, 2011 (third Excel Workbook). Legal council instructed me to include this category.
 - h. **Opt out** – This is the category that represents the 33 customers of LegalZoom.Com that opted out of the class action law suit. There were 11 of the 33 customers that Opted out of the suite that utilized two or more services from LegalZoom.Com resulting in 55 service fees being excluded from my calculation.
7. Based on the list of LegalZoom.Com customers that were included on the "opt out list" I segregated all services and fees paid by those customers and moved them to the "Excluded" category on my Summary of Damage Calculations through May 20, 2011.

Written report of procedures and findings

- II. Statement of all opinions the witness will express and the basis and reasons for them:
 - a. Calculation of treble damages for the class of Plaintiffs, that paid fees for the preparation of legal documents from December 18, 2007 to the present period.
 - i. I will calculate these damages by accumulating all fees that counsel instructs me to consider for the period of December 18, 2007 through the present period.

Fees paid for the period December 18, 2007 through May 20, 2011 for the services included in the suit is \$2,909,723.96.

- ii. I will multiply the fees accumulated in I.a.i. above by three (3) to calculate the treble damages for this class.

Treble damages on fees accumulated in I.a.i. are \$8,729,171.88.

- b. Calculation of ordinary damages for the class of Plaintiffs that paid fees for the preparation of legal documents from December 18, 2004 through December 17, 2007.
 - i. I will calculate ordinary damages by accumulating all fees that counsel instructs me to consider for the period of December 18, 2004 through December 17, 2007.

Fees paid for the period December 18, 2004 through December 17, 2007 for the services included in the suit were \$984,788.06.

- c. Calculation of interest on ordinary damages calculated in I.b. above.
 - i. I will calculate interest on the ordinary damages at the applicable legal rate of interest from the date the fees in paragraph I.b. were paid through the date of trial.

Interest calculated from the date the fees accumulated in I.b.i above were paid through August 22, 2011 (date of trial) was \$428,410.20.

Product Types Included in Claim

501(c)3 Preparation
Amendment
Annual Reports
Bylaws & Resolutions
Citizenship
Copyright
Corporate Resolution
DBA
Design Patent
Dissolution
Divorce
Foreign Qualification
Full Patent
General Partnership Agreement
Green Card
Incorporation
Initial Reports
Joint Venture Agreement
Last Will and Testament
Limited Liability Partnership
Living Trust
Living Will
LLC
Name Change
Non-Profit
Operating Agreements
Pet Protection Agreement

Power of Attorney

Prenuptial

Provisional Patent (Self-help)

Real Estate Deed Transfer

Real Estate Lease

Small Claims

Trademark

Trademark Section & Declaration

Trademark Statement of Use

Product Types Excluded in Claim

Corporate Form

Legal Form

Patent Search

Professional Patent Drawings

Trademark Monitoring

Trademark Search

Janson v Legal Zoom
 Damage Calculations December 18, 2004 through December 31, 2004
 As of 8/22/11

Exhibit B

Included:	Count	Gross Fees	Deductions			Net Fees	Damages			Total
			Refunds	Filing fees	Shipping		Simple	Interest	Sub-Total	
502(c)(3) Preparation										
Amendment										
Annual Reports										
Bylaws & Resolutions										
Citizenship										
Copyright	1	139.00				139.00	83.31	222.31		222.31
Corporate Resolution	1	166.00				166.00	99.35	265.35		265.35
DBA										
Design Patent										
Dissolution										
Divorce	1	299.00				299.00	179.72	478.72		478.72
Foreign Qualification										
Full Patent										
General Partnership Agreement										
Green Card										
Inc.										
Incorporation	4	1,658.00				1,658.00	993.76	2,651.76		2,651.76
Initial Reports										
Joint Venture Agreement										
Last Will and Testament										
Limited Liability Partnership	10	520.89				520.89	311.85	832.74		832.74
Limited Partnership										
Living Trust										
Living Will	1	31.19				31.19	18.67	49.86		49.86
LLC	2	1,082.00				1,082.00	648.85	1,730.85		1,730.85
LLP										
Name Change	3	443.00				443.00	265.94	708.94		708.94
Non-Profit										
Operating Agreements										
Pet Protection Agreement										
Power of Attorney	1	35.00				35.00	20.95	55.95		55.95
Pre-nuptial										
Provisional Patent										
Provisional Patent (Self-help)										
Real Estate Deed Transfer										
Real Estate Lease										
Small Claims										
Trademark	1	474.00				474.00	284.62	758.62		758.62
Trademark Section 8 Declaration										
Trademark Statement of Use										
Entity Name Reservation										
	25	4,848.08				4,848.08	2,907.00	7,755.08		7,755.08
Excluded:										
Attorney Prepared Provisional Patent										
Corporate Form										
Legal Form										
Opt out										
Patent Search										
Professional Patent Drawings										
Trademark Monitoring										
Trademark Search										
Utility Patent										
	25	4,848.08				4,848.08	2,907.00	7,755.08		7,755.08

Jansón v Legal Zoom
 Damage Calculations January 1, 2005 through February 28, 2011
 As of 8/22/11

Included:	Count	Gross Fees	Refunds	Filing fees	Shipping	Total	Net Fees	Damages			Total	
								Simple	Interest	Sub-Total		Treble
501(c)3 Preparation	21	13,200.45	(500.00)	(1,061.95)	(1,676.60)	(667.60)	12,532.85	2,970.00	1,293.41	4,263.41	28,688.55	32,951.96
Amendment	44	9,403.10	(487.95)	(1,051.95)	(190.25)	(1,740.15)	7,662.95	918.00	381.04	1,299.04	20,519.85	21,818.89
Annual Reports	12	1,619.65	-	(135.00)	(69.65)	(204.65)	1,415.00	10.00	5.26	15.26	4,215.00	4,230.26
Bylaws & Resolutions	9	771.80	-	-	(43.85)	(43.85)	727.95	301.00	128.05	429.05	1,280.85	1,709.90
Citizenship	1	122.00	-	-	(3.00)	(3.00)	119.00	119.00	68.40	187.40	87,989.10	187.40
Copyright	369	55,762.41	(742.90)	(13,685.00)	(630.00)	(15,057.90)	40,704.51	11,404.81	5,169.98	16,574.79	87,989.10	104,563.89
Corporate Resolution	1	39.00	-	-	-	-	39.00	39.00	17.41	56.41	142,898.64	56.41
DBA	531	75,223.99	(1,120.98)	(4,008.00)	(1,246.95)	(6,375.93)	68,848.06	21,215.18	9,560.26	30,775.44	142,898.64	173,674.08
Design Patent	10	9,380.00	(1,382.00)	-	-	(1,382.00)	7,998.00	3,168.00	1,166.80	4,334.80	14,490.00	18,824.80
Dissolution	101	18,118.55	(119.05)	(3,422.00)	(321.85)	(3,862.90)	14,255.65	1,560.00	710.72	2,270.72	38,086.95	40,357.67
Divorce	659	177,093.63	(4,274.55)	-	(1,844.70)	(6,119.25)	170,974.38	121,469.23	54,668.73	176,137.96	148,509.45	324,647.41
Foreign Qualification	14	6,599.75	(195.00)	(1,775.00)	(103.80)	(2,073.80)	4,525.95	557.00	258.07	815.07	11,906.85	12,721.92
Full Patent	5	4,451.00	(680.00)	-	(36.00)	(716.00)	3,735.00	-	-	-	11,205.00	11,205.00
General Partnership Agreement	13	1,694.99	(65.00)	-	(18.00)	(83.00)	1,611.99	-	-	-	4,835.97	4,835.97
Green Card	1	352.00	-	-	(3.00)	(3.00)	349.00	349.00	176.50	525.50	537,511.20	525.50
Inc.												
Incorporation	660	332,933.46	(8,001.10)	(45,393.00)	(3,108.45)	(56,502.55)	276,430.91	97,363.51	42,973.68	140,337.19	537,511.20	677,848.39
Initial Reports	19	3,129.85	-	(1,000.00)	(39.80)	(1,039.80)	2,090.05	70.00	31.85	101.85	6,060.15	6,162.00
Joint Venture Agreement	3	405.00	-	-	(3.00)	(3.00)	387.00	-	-	-	1,161.00	1,161.00
Last Will and Testament	6,150	590,118.30	(2,549.41)	-	(16,893.50)	(19,442.91)	570,675.39	137,384.08	58,359.30	195,743.38	1,299,873.93	1,495,617.31
Limited Liability Partnership	12	4,858.30	(295.00)	(345.00)	(78.80)	(718.80)	4,139.50	936.55	401.42	1,337.97	9,608.85	10,946.82
Limited Partnership	6	2,847.85	-	(705.00)	(29.90)	(734.90)	2,112.95	821.00	326.65	1,147.65	3,875.85	5,023.50
Living Trust	686	260,916.14	(3,260.20)	-	(5,898.65)	(9,158.85)	251,757.29	35,661.12	14,224.24	49,885.36	648,288.51	698,173.87
Living Will	1,818	87,984.18	(808.30)	-	(3,804.75)	(4,613.05)	83,371.13	24,947.28	11,203.07	36,150.35	175,271.55	211,421.90
LLC	4,071	1,927,975.11	(18,154.72)	(437,816.00)	(23,344.85)	(479,315.57)	1,448,659.54	316,342.35	136,073.75	452,416.10	3,397,488.87	3,849,904.97
LLP												
Name Change	514	73,400.20	(738.80)	-	(1,533.55)	(2,272.35)	71,127.85	25,396.35	11,667.48	37,063.83	137,194.50	174,258.33
Non-Profit	272	155,759.76	(4,712.95)	(7,146.00)	(1,431.90)	(13,290.85)	142,468.91	42,811.10	18,437.82	61,248.92	298,973.43	360,222.35
Operating Agreements	95	7,770.00	(138.05)	-	(646.35)	(784.40)	6,985.60	554.95	244.15	799.10	19,291.95	20,091.05
Pet Protection Agreement	1	41.95	-	-	(2.95)	(2.95)	39.00	14,909.25	6,359.71	21,268.96	117.00	117.00
Power of Attorney	2,027	91,834.85	(428.35)	-	(5,987.20)	(6,425.55)	85,409.30	2,055.00	1,007.42	3,062.42	211,500.15	232,769.11
Prenuptial	15	2,073.00	-	-	(18.00)	(18.00)	2,055.00	-	-	-	211,500.15	211,500.15
Provisional Patent												
Provisional Patent (Self-help)	308	131,458.85	(8,945.00)	(30,510.00)	(618.00)	(40,073.00)	91,385.85	48,002.80	20,710.49	68,713.29	130,148.15	198,862.44
Real Estate Deed Transfer	106	32,440.80	(3,241.00)	(1,970.00)	(236.95)	(5,447.95)	27,001.85	1,844.00	657.09	2,501.09	75,563.55	78,064.84
Real Estate Lease	187	10,133.45	(27.95)	-	(212.65)	(240.60)	9,892.85	1,079.95	442.14	1,522.09	26,438.70	27,960.79
Small Claims	5	345.00	-	-	-	-	345.00	276.00	129.58	405.58	207.00	612.58
Trademark	967	582,531.24	(31,548.74)	(329,400.00)	(882.00)	(361,830.74)	220,700.50	64,787.47	28,438.22	93,225.69	492,564.09	585,789.78
Trademark Section 8 Declaration	2	647.00	-	(300.00)	-	(300.00)	347.00	199.00	66.78	265.78	444.00	709.78
Trademark Statement of Use	23	5,115.00	(149.00)	(1,500.00)	-	(1,649.00)	3,466.00	398.00	143.72	541.72	9,204.00	9,745.72
Entry Name Reservation	1	83.95	-	(25.00)	(9.95)	(34.95)	49.00	-	-	-	147.00	147.00
	19,739	4,678,644.56	(92,566.00)	(880,196.95)	(69,484.85)	(1,042,247.80)	3,636,396.76	979,939.98	425,503.19	1,405,443.17	7,995,560.64	9,401,003.81
Excluded:												
Attorney Prepared Provisional Patent												
Corporate Form	1	11.95	-	-	-	-	11.95	-	-	-	35.85	35.85
Legal Form	772	11,572.30	(39.90)	-	-	(39.90)	11,532.40	163.95	75.15	239.10	34,344.45	34,344.45
Opt out	53	8,454.14	-	(1,625.00)	(168.15)	(1,793.15)	6,660.99	2,897.30	1,368.58	4,265.88	11,291.07	15,556.95
Patent Search	39	11,751.00	-	-	(90.00)	(90.00)	11,661.00	-	-	-	34,983.00	34,983.00
Professional Patent Drawings	1	299.00	-	-	-	-	299.00	-	-	-	897.00	897.00
Trademark Monitoring	1	175.00	-	-	-	-	175.00	175.00	71.72	246.72	31,029.00	246.72
Trademark Search	61	19,048.00	(250.00)	-	(144.00)	(394.00)	18,654.00	8,311.00	3,960.11	12,271.11	112,341.27	129,364.08
Utility Patent	928	51,311.39	(289.90)	(1,625.00)	(402.15)	(2,317.05)	48,994.34	11,547.25	5,475.56	17,022.81	112,341.27	129,364.08
	20,667	4,729,915.95	(92,855.90)	(881,821.95)	(69,887.00)	(1,044,564.85)	3,685,391.10	991,487.23	430,978.75	1,422,465.98	8,107,901.91	9,530,367.89

Janson v Legal Zoom
 Damage Calculations March 1 2011 through April 30, 2011
 As of 8/22/11

Included:	Count	Gross Fees	Refunds	Filing fees	Shipping	Total	Net Fees	Simple	Interest	Sub-Total	Treble	Total
501(c)3 Preparation	3	1,614.85	-	-	(29.85)	(29.85)	1,585.00	-	-	-	4,755.00	4,755.00
Amendment	3	501.85	-	(73.00)	(41.85)	(114.85)	387.00	-	-	-	1,161.00	1,161.00
Annual Reports	2	109.90	-	-	(19.90)	(19.90)	90.00	-	-	-	270.00	270.00
Bylaws & Resolutions	-	-	-	-	-	-	-	-	-	-	-	-
Citizenship	-	-	-	-	-	-	-	-	-	-	-	-
Copyright	25	3,761.00	-	(875.00)	(36.00)	(911.00)	2,850.00	-	-	-	8,550.00	8,550.00
Corporate Resolution	19	3,367.96	(79.00)	(133.00)	(36.90)	(248.90)	3,119.06	-	-	-	9,357.18	9,357.18
Design Patent	5	1,473.80	-	(404.00)	(39.80)	(443.80)	1,030.00	-	-	-	3,090.00	3,090.00
Dissolution	2	598.00	-	-	-	-	598.00	-	-	-	1,794.00	1,794.00
Divorce	-	-	-	-	-	-	-	-	-	-	-	-
Foreign Qualification	-	-	-	-	-	-	-	-	-	-	-	-
Full Patent	-	-	-	-	-	-	-	-	-	-	-	-
General Partnership Agreement	2	258.00	-	-	-	-	258.00	-	-	-	774.00	774.00
Green Card	-	-	-	-	-	-	-	-	-	-	-	-
Inc.	-	-	-	-	-	-	-	-	-	-	-	-
Incorporation	32	15,688.79	(1,073.85)	(1,978.00)	(213.10)	(3,264.95)	12,424.84	-	-	-	37,274.52	37,274.52
Initial Reports	1	369.95	-	-	(9.95)	(9.95)	360.00	-	-	-	1,080.00	1,080.00
Joint Venture Agreement	-	-	-	-	-	-	-	-	-	-	-	-
Last Will and Testament	282	30,659.80	(116.90)	-	(1,166.00)	(1,282.90)	29,376.90	-	-	-	88,130.70	88,130.70
Limited Liability Partnership	1	357.95	-	(55.00)	(14.95)	(69.95)	288.00	-	-	-	864.00	864.00
Living Trust	32	14,269.55	-	-	(371.45)	(371.45)	13,898.10	-	-	-	41,694.30	41,694.30
Living Will	106	4,673.22	(37.00)	-	(296.00)	(333.00)	4,340.22	-	-	-	13,020.66	13,020.66
LLC	340	117,624.54	(1,351.95)	(25,003.00)	(2,743.25)	(29,098.20)	88,526.34	-	-	-	265,579.02	265,579.02
LIP	-	-	-	-	-	-	-	-	-	-	-	-
Name Change	22	3,041.90	(10.00)	-	(112.95)	(122.95)	2,918.95	-	-	-	8,756.85	8,756.85
Non-Profit	18	10,436.55	(49.00)	(450.00)	(118.55)	(617.55)	9,819.00	-	-	-	29,457.00	29,457.00
Operating Agreements	13	1,146.40	-	-	(131.40)	(131.40)	1,015.00	-	-	-	3,045.00	3,045.00
Pat Protection Agreement	-	-	-	-	-	-	-	-	-	-	-	-
Power of Attorney	119	5,888.00	-	-	(418.95)	(418.95)	5,469.05	-	-	-	16,407.15	16,407.15
Prenuptial	-	-	-	-	-	-	-	-	-	-	-	-
Provisional Patent	-	-	-	-	-	-	-	-	-	-	-	-
Provisional Patent (Self-help)	9	2,817.00	-	(990.00)	(36.00)	(1,026.00)	1,791.00	-	-	-	5,373.00	5,373.00
Real Estate Deed Transfer	8	2,428.00	-	(320.00)	(36.00)	(356.00)	2,072.00	-	-	-	6,216.00	6,216.00
Real Estate Lease	18	1,086.85	-	-	(59.85)	(59.85)	1,027.00	-	-	-	3,081.00	3,081.00
Small Claims	-	-	-	-	-	-	-	-	-	-	-	-
Trademark	43	22,328.00	(584.00)	(11,700.00)	-	(12,284.00)	10,044.00	-	-	-	30,600.00	30,600.00
Trademark Section & Declaration	-	-	-	-	-	-	-	-	-	-	-	-
Trademark Statement of Use	-	-	-	-	-	-	-	-	-	-	-	-
Entity Name Reservation	-	-	-	-	-	-	-	-	-	-	-	-
Excluded:	1,105	244,502.86	(3,301.70)	(41,981.00)	(5,932.70)	(51,215.40)	193,287.46	-	-	-	580,330.38	580,330.38
Attorney Prepared Provisional Patent	-	-	-	-	-	-	-	-	-	-	-	-
Corporate Form	-	-	-	-	-	-	-	-	-	-	-	-
Legal Form	73	1,087.35	-	-	-	-	1,087.35	-	-	-	3,262.05	3,262.05
Opt out	1	155.95	-	-	(2.95)	(2.95)	153.00	-	-	-	459.00	459.00
Patent Search	1	299.00	-	-	-	-	299.00	-	-	-	897.00	897.00
Professional Patent Drawings	-	-	-	-	-	-	-	-	-	-	-	-
Trademark Monitoring	-	-	-	-	-	-	-	-	-	-	-	-
Trademark Search	-	-	-	-	-	-	-	-	-	-	-	-
Utility Patent	-	-	-	-	-	-	-	-	-	-	-	-
Total	1,180	246,045.16	(3,301.70)	(41,981.00)	(5,935.65)	(51,218.35)	194,826.81	-	-	-	584,948.43	584,948.43

Jansen v Legal Zoom
 Damage Calculations May 1 2011 through May 20, 2011
 As of 8/22/11

Included:	Count	Gross Fees	Dispositions			Net Fees	Damages					
			Refunds	Filing fees	Shipping		Total	Simple	Interest	Sub-Total	Treble	Total
501(c)3 Preparation	1	795.00	(100.00)			695.00					2,085.00	2,085.00
Amendment	3	691.95		(75.00)	(9.95)	607.00	(100.00)	(9.95)	(84.95)		1,821.00	1,821.00
Annual Reports	1	54.95			(9.95)	45.00	(9.95)	(9.95)			135.00	135.00
Bylaws & Resolutions												
Citizenship												
Copyright	7	1,043.00		(245.00)		798.00	(245.00)		(245.00)		2,394.00	2,394.00
Corporate Resolution												
DBA	3	318.00		(21.00)		297.00	(21.00)		(21.00)		891.00	891.00
Design Patent												
Dissolution												
Divorce												
Foreign Qualification												
Full Patent												
General Partnership Agreement												
Green Card												
Inc	6	2,628.77	(25.00)	(429.00)	(44.80)	2,129.97	(498.80)		(498.80)		6,389.91	6,389.91
Incorporation												
Initial Reports												
Joint Venture Agreement												
Last Will and Testament												
Limited Liability Partnership	70	6,962.55	(104.05)		(288.55)	6,569.95	(392.60)		(392.60)		19,709.85	19,709.85
Living Trust	9	3,133.60	(10.00)		(104.55)	3,019.05	(114.55)		(114.55)		9,057.15	9,057.15
Living Will	23	1,214.51	(109.00)		(55.35)	1,050.16	(164.35)		(164.35)		3,150.48	3,150.48
LLC	105	34,255.04	(129.70)	(5,741.00)	(880.15)	27,504.19	(6,750.85)		(6,750.85)		82,512.57	82,512.57
LLP	1	632.00		(55.00)		577.00	(55.00)		(55.00)		1,731.00	1,731.00
Name Change												
Non-Profit	1	997.00		(25.00)		972.00	(25.00)		(25.00)		2,916.00	2,916.00
Operating Agreements	2	99.90			(19.90)	80.00	(19.90)		(19.90)		240.00	240.00
Pet Protection Agreement												
Power of Attorney	38	2,085.05	(10.00)		(119.70)	1,955.35	(129.70)		(129.70)		5,866.05	5,866.05
Pre-nuptial												
Provisional Patent	3	927.00		(330.00)		597.00	(330.00)		(330.00)		1,791.00	1,791.00
Provisional Patent (Self-help)												
Real Estate Deed Transfer	2	636.00		(80.00)		556.00	(98.00)		(98.00)		1,614.00	1,614.00
Real Estate Lease	5	205.95				205.95					617.85	617.85
Small Claims												
Trademark	16	9,366.00	(713.00)	(5,200.00)		3,453.00	(5,913.00)		(5,913.00)		10,359.00	10,359.00
Trademark Section 8 Declaration												
Trademark Statement of Use												
Entity Name Reservation												
Excluded:	296	66,046.27	(1,200.75)	(12,201.00)	(1,550.90)	51,093.62	(14,952.65)		(14,952.65)		153,280.86	153,280.86
Attorney Prepared Provisional Patent	2	258.00				258.00					774.00	774.00
Corporate Form												
Legal Form	8	116.60				116.60					349.80	349.80
Op't out	1	51.94			(2.95)	48.99	(2.95)		(2.95)		146.97	146.97
Patent Search												
Professional Patent Drawings												
Trademark Monitoring												
Trademark Search												
Utility Patent	1	404.00				404.00					1,212.00	1,212.00
	12	830.54			(2.95)	827.59	(2.95)		(2.95)		2,482.77	2,482.77
	308	66,876.81	(1,200.75)	(12,201.00)	(1,553.95)	51,921.11	(14,955.60)		(14,955.60)		155,763.63	155,763.63

Janson v Legal Zoom
 Damage Calculations through May 20, 2011
 As of 8/22/11

Included:	Count	Gross Fees	Refunds			Filing fees			Shipping			Total	Net Fees	Damages				Total
			Count	Amount	Count	Amount	Count	Amount	Count	Amount	Simple			Interest	Sub-Total	Treble		
501(c)3 Preparation	25	15,610.30	(600.00)	(197.45)	(797.45)	14,812.85	2,970.00	1,293.41	4,263.41	35,528.55	39,791.96							
Amendment	50	10,996.90	(487.95)	(242.05)	(1,939.95)	8,656.95	918.00	381.04	1,299.04	23,501.85	24,800.89							
Annual Reports	15	1,784.50	(135.00)	(99.50)	(234.50)	1,550.00	10.00	5.26	15.26	4,635.26	4,635.26							
Bylaws & Resolutions	9	771.80	-	(43.85)	(43.85)	727.95	301.00	128.05	429.05	1,280.85	1,709.90							
Citizenship	1	122.00	-	(3.00)	(3.00)	119.00	119.00	68.40	187.40	387.40	387.40							
Copyright	402	60,705.41	(742.90)	(666.00)	(1,611.90)	58,350.51	11,543.81	5,253.29	16,797.10	98,933.10	115,730.20							
Corporate Resolution	1	39.00	-	-	-	39.00	39.00	17.41	56.41	56.41	56.41							
DBA	554	79,075.95	(1,199.98)	(1,283.85)	(2,483.83)	76,592.12	21,381.18	9,659.61	31,040.79	153,146.82	184,187.61							
Design Patent	10	9,380.00	(1,382.00)	-	(1,382.00)	7,998.00	3,168.00	1,166.80	4,334.80	14,490.00	18,824.80							
Dissolution	106	19,592.35	(119.05)	(361.65)	(480.70)	19,211.60	121,788.23	54,848.44	176,636.67	326,940.12	43,447.67							
Divorce	662	177,990.63	(4,274.55)	(1,844.70)	(6,119.25)	171,876.38	121,788.23	54,848.44	176,636.67	326,940.12	326,940.12							
Foreign Qualification	14	6,599.75	(195.00)	(103.80)	(2,073.80)	4,525.95	557.00	298.07	815.07	11,906.85	12,721.92							
Full Patent	5	4,451.00	(680.00)	(36.00)	(716.00)	3,735.00	-	-	-	11,205.00	11,205.00							
General Partnership Agreement	15	1,952.99	(65.00)	(18.00)	(83.00)	1,869.99	-	-	-	5,609.97	5,609.97							
Green Card	1	352.00	-	(3.00)	(3.00)	349.00	349.00	176.50	525.50	525.50	525.50							
Inc.	6	2,628.77	(25.00)	(44.80)	(498.80)	2,129.97	99,021.51	43,967.44	142,988.95	6,389.91	6,389.91							
Incorporation	696	350,281.25	(9,074.95)	(3,321.55)	(59,767.50)	290,513.75	70.00	31.85	101.85	574,785.72	717,774.67							
Initial Reports	20	3,495.80	-	(49.75)	(1,049.75)	2,450.05	-	-	-	7,242.00	7,242.00							
Joint Venture Agreement	3	405.00	-	(18.00)	(18.00)	387.00	-	-	-	1,161.00	1,161.00							
Last Will and Testament	6,512	628,261.54	(2,770.36)	(18,348.05)	(21,118.41)	607,143.13	137,904.97	58,671.16	196,576.13	1,407,714.48	1,604,290.61							
Limited Liability Partnership	13	5,216.25	(295.00)	(93.75)	(788.75)	4,427.50	936.55	401.42	1,337.97	10,472.85	11,810.82							
Limited Partnership	6	2,847.85	-	(705.00)	(734.90)	2,112.95	821.00	326.65	1,147.65	3,875.85	5,023.50							
Living Trust	727	278,319.29	(3,270.20)	(6,374.65)	(9,644.85)	268,674.44	35,661.12	14,224.24	49,885.36	699,039.96	748,925.32							
Living Will	1,948	93,903.10	(19,636.37)	(4,156.10)	(5,110.46)	88,792.70	24,978.47	11,221.73	36,200.20	191,442.69	227,642.89							
LLC	4,518	2,080,936.69	(468,560.00)	(26,968.25)	(515,164.62)	1,565,772.07	317,424.35	136,722.60	454,146.95	3,745,580.46	4,199,727.41							
LLP	1	632.00	(55.00)	-	(55.00)	577.00	-	-	-	1,731.00	1,731.00							
Name Change	539	76,885.10	(748.80)	(1,646.50)	(2,395.30)	74,489.80	25,839.35	11,933.43	37,772.78	145,951.35	183,724.13							
Non-Profit	291	167,193.31	(4,761.95)	(1,590.45)	(13,935.40)	152,259.91	42,811.10	18,437.82	61,248.92	331,346.43	392,595.35							
Operating Agreements	110	9,016.30	(138.05)	(797.65)	(935.70)	8,080.60	554.95	244.15	799.10	22,576.95	23,376.05							
Pet Protection Agreement	1	41.95	-	(2.95)	(2.95)	39.00	-	-	-	117.00	117.00							
Power of Attorney	2,185	99,842.90	(498.35)	(6,535.85)	(6,974.20)	92,868.70	14,944.25	6,380.66	21,324.91	233,773.35	255,098.26							
Prenuptial	15	2,073.00	-	(18.00)	(18.00)	2,055.00	2,055.00	1,007.42	3,062.42	3,062.42	3,062.42							
Provisional Patent	3	927.00	-	(330.00)	(330.00)	597.00	-	-	-	1,791.00	1,791.00							
Provisional Patent (Self-help)	317	134,275.85	(8,945.00)	(654.00)	(41,099.00)	93,176.85	48,002.80	20,710.49	68,713.29	135,522.15	204,235.44							
Real Estate Deed Transfer	116	35,513.80	(3,241.00)	(290.95)	(5,901.95)	29,611.85	1,844.00	657.09	2,501.09	83,393.55	85,894.64							
Real Estate Lease	210	11,426.25	(27.95)	(272.50)	(310.45)	11,125.80	1,079.95	442.14	1,522.09	30,137.55	31,659.64							
Small Claims	5	345.00	-	-	-	345.00	276.00	129.58	405.58	207.00	612.58							
Trademark	1,027	614,699.24	(32,845.74)	(882.00)	(380,027.74)	234,671.50	65,261.47	28,722.84	93,984.31	533,523.09	627,507.40							
Trademark Section & Declaration	2	647.00	(300.00)	-	(300.00)	347.00	199.00	66.78	265.78	444.00	709.78							
Trademark Statement of Use	23	5,115.00	(149.00)	(1,500.00)	(1,649.00)	3,466.00	398.00	143.72	541.72	9,204.00	9,745.72							
Entity Name Reservation	1	83.95	-	(9.95)	(9.95)	74.00	-	-	-	147.00	147.00							
Excluded:	21,165	4,994,041.77	(97,068.45)	(934,378.95)	(76,968.45)	3,885,625.92	984,788.06	428,410.20	1,413,198.26	8,729,171.88	10,142,370.14							
Attorney Prepared Provisional Patent	2	258.00	-	-	-	258.00	-	-	-	774.00	774.00							
Corporate Form.	1	11.95	-	-	-	11.95	-	-	-	35.85	35.85							
Legal Form	853	12,776.25	(39.90)	(39.90)	(39.90)	12,736.35	163.95	75.15	3,501.15	37,717.20	41,218.35							
Opt out.	55	8,662.03	-	(1,625.00)	(1,790.05)	6,862.98	2,897.30	1,368.58	4,724.88	11,997.04	16,621.92							
Patent Search	40	12,050.00	-	(90.00)	(90.00)	11,960.00	-	-	897.00	35,880.00	36,777.00							
Professional Patent Drawings	1	299.00	-	-	-	299.00	-	-	-	897.00	897.00							
Trademark Monitoring	1	175.00	-	-	-	175.00	175.00	71.72	246.72	31,029.00	246.72							
Trademark Search	61	19,048.00	(250.00)	(144.00)	(394.00)	18,654.00	8,311.00	3,960.11	12,271.11	1,212.00	43,300.11							
Utility Patent	1	404.00	-	-	-	404.00	-	-	-	1,212.00	1,212.00							
	1,015	53,684.23	(289.90)	(1,625.00)	(408.05)	51,369.28	11,547.25	5,475.56	21,640.86	119,442.09	141,082.95							
	22,180	5,047,726.00	(97,358.35)	(936,003.95)	(77,376.50)	3,986,987.20	986,935.31	433,885.76	1,434,839.12	8,848,613.97	10,283,453.09							