

IN THE UNITED STATES DISTRICT COURT FOR THE
WESTERN DISTRICT OF MISSOURI
CENTRAL DIVISION

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| TODD JANSON, et al., |) | |
| |) | |
| |) | |
| Plaintiffs, |) | |
| |) | |
| v. |) | Case No: 2:10-cv-04018-NKL |
| |) | |
| LEGALZOOM.COM, INC. |) | |
| |) | |
| |) | |
| Defendant. |) | |

PLAINTIFFS' EXHIBIT LIST FOR TRIAL

| Plaintiff(s) Exhibits | Objections | Category A, B, C | Offered | Admit/Not Admitted (A) - (NA) |
|---|---------------------|---------------------|---------|-------------------------------------|
| 1. Documents that Janson received from LegalZoom Plaintiffs 0095-0141 Janson-Ex. 1 | Relevance, Rule 403 | B | | |
| 2. Janson's Will from LegalZoom Plaintiffs 0001-0009 Janson-Ex. 2 | | A | | |
| 3. Questions from LegalZoom, and Janson's answers LZ 000040-000044 Janson-Ex. 3 | | A | | |
| 4. Screenshot for Janson's payment information Janson-Ex. 4 | | A | | |

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| 5. Janson credit-card statement Plaintiffs 0010 Janson-Ex. 6 | Foundation, Identification, Authenticity, Relevance, Rule 403 | C | | |
| 6. C & J Remodeling LLC operating agreement Plaintiffs 0021-0032 Ferrell-Ex. 1 | | A | | |
| 7. C & J Remodeling LLC articles of organization Plaintiffs 0040-0041 Ferrell-Ex. 2 | | A | | |
| 8. LegalZoom home page Plaintiffs 0049-0050 Ferrell-Ex. 4 | Relevance, Rule 403 | B | | |
| 9. questions from LegalZoom, and C & J's answers Ferrell-Ex. 6 | | A | | |
| 10. Notice of Deposition of Representative of LegalZoom.com, Inc. for August 3, 2010 Hartman - Ex. 1 | | A | | |
| 11. LegalZoom.com - About Us Information Hartman - Ex. 2 | Relevance, Rule 403 | B | | |
| 12. LegalZoom.com - Why LegalZoom? Hartman - Ex. 3 | Relevance, Rule 403 | B | | |
| 13. | Relevance, Rule 403 | B | | |

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| LegalZoom.com - About Us (Our Story) Hartman - Ex. 4 | | | | |
| 14. LegalZoom.com - Why LegalZoom? (About Us) Hartman - Ex. 5 | Relevance, Rule 403 | B | | |
| 15. Corporation or Partnership Registration as Legal Document Assistant County of Los Angeles - LegalZoom.com, Inc. LZ 000178-LZ 000182 Hartman - Ex. 6 | | A | | |
| 16. Legal Document Assistant Bond LZ 000183 - LZ000184 Hartman - Ex. 7 | | A | | |
| 17. Corporation or Partnership Registration as Legal Document Assistant County of Los Angeles for LegalZoom.com, Inc. LZ 000185-LZ 000189 Hartman - Ex. 8 | | A | | |
| 18. Legal Document Assistant Bond for LegalZoom.com, Inc. LZ 000190-LZ 000193 Hartman - Ex. 9 | | A | | |
| 19. Letter to Los Angeles Registrar Recorder-County Clerk regarding Brian Liu serving as General Counsel for LegalZoom.com, Inc. LZ 000195 Hartman - Ex. 10 | | A | | |
| 20. Legal Document Assistant Bond for Brian Liu c/o LegalZoom.com LZ 000196-LZ 000200 Hartman - Ex. 11 | | A | | |

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| 21. Chart for Executive Team, Management Team, Operations and Attorney Services Division LZ 000201-LZ000204 Hartman - Ex. 12 | Relevance, Rule 403 | B | | |
| 22. The Last Will and Testament of (Redacted) LZ 000048-LZ 000057 Hartman - Ex. 13 | | A | | |
| 23. New Abstract of Trust LZ 000058-LZ 000060 Hartman - Ex. 13 | | A | | |
| 24. E-mail from DL Customer Support to Chris Cannon regarding Your Last Will Action Required LZ 000045-LZ000046 Hartman - Ex. 14 | | A | | |
| 25. E-mail from DL Customer Support to Chris Cannon regarding Your Last Will and Testament LZ 000047 Hartman - Ex. 15 | | A | | |
| 26. The Last Will and Testament of (Redacted) LZ000087-LZ000095 Hartman - Ex. 16 | | A | | |
| 27. The Last Will and Testament of (Redacted) LZ000096-LZ000105 Hartman - Ex. 17 | | A | | |
| 28. Declaration of Trust (Names Redacted in Black) LZ 000061-LZ000086 | | A | | |

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| Hartman - Ex. 18 | | | | |
| 29. Durable Power of Attorney of (Redacted) LZ 000106-LZ 000114 Hartman - Ex. 19 | | A | | |
| 30. Review Submission- Copyright (Redacted) LZ 000115-LZ 000116 Hartman - Ex. 20 | | A | | |
| 31. Provisional Application for Patent Cover Sheet (Redacted) LZ 000117-LZ 000119 Hartman - Ex. 21 | | A | | |
| 32. Description-Patent (Redacted) LZ 000120-LZ 000126 Hartman - Ex. 22 | | A | | |
| 33. E-mail from Teas@uspto.gov- Trademark (Redacted) LZ 000127-LZ 000136 Hartman - Ex. 23 | | A | | |
| 34. Action by Written Consent of the Incorporator of (Redacted) LZ 000140-LZ000154 Hartman - Ex. 24 | | A | | |
| 35. Operating Agreement (Redacted) LZ 000156-LZ 000166 Hartman - Ex. 25 | | A | | |
| 36. Declaration of Edward R. Hartman Hartman - Ex. 26 | Relevance, Rule 403 | B | | |

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| <p>37. Report of Transactions and Total for December 2004 through December 2009 Hartman - Ex. 27</p> | <p>Relevance, Rule 403</p> | <p>B</p> | | |
| <p>38. Letter from The LegalZoom Team to Todd Janson regarding order of Your Last Will & Testament from LegalZoom.com LZ 000025-LZ000027 Hartman - Ex. 28</p> | <p>Relevance, Rule 403</p> | <p>B</p> | | |
| <p>39. The Last Will and Testament of Todd Janson LZ 000028-LZ 000039 Hartman - Ex. 29</p> | | <p>A</p> | | |
| <p>40. Order for Todd Janson Last Will and Testament (Premium Package) LZ 000040-LZ000044 Hartman - Ex. 30</p> | | <p>A</p> | | |
| <p>41. Letter from The LegalZoom Team to Chad Ferrell regarding order of LLC from LegalZoom.com LZ 000001-LZ 000002 Hartman - Ex. 31</p> | <p>Relevance, Rule 403</p> | <p>B</p> | | |
| <p>42. Supplementary Document Cover Sheet regarding Order #3556309 LZ 000003 Hartman - Ex. 32</p> | | <p>A</p> | | |
| <p>43. Articles of Organization for C & J Remodeling LLC LZ 000004 Hartman - Ex. 33</p> | | <p>A</p> | | |
| <p>44. Certificate of Organization from the Secretary of State for C & J</p> | | <p>A</p> | | |

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| Remodeling, LLC LZ 000005 Hartman - Ex. 34 | | | | |
| 45. C & J Remodeling LLC Operating Agreement LZ 000006-LZ 000017 Hartman - Ex. 35 | | A | | |
| 46. Order for Chad Ferrell for LLC (Economy Package) LZ 000020-LZ 000023 Hartman - Ex. 36 | | A | | |
| 47. Customer issues that need attention LZ 000024 Hartman - Ex. 37 | Relevance, Rule 403 | B | | |
| 48. Broadcast Scripts for Television for Business Formation, Intellectual Property/Business Formation, Estate Planning and Multiple LZ 000216-LZ 000221 Hartman - Ex. 40 | Relevance, Rule 403; <i>see</i> Motion in Limine to Exclude Ads, Doc. 164 | B | | |
| 49. Broadcast Scripts for Television for Online Legal Services LZ 000222-LZ 000225 Hartman - Ex. 41 | Relevance, Rule 403; <i>see</i> Motion in Limine to Exclude Ads, Doc. 164 | B | | |
| 50. Script - Advertiser: LegalZoom.com; Title: George Noory: 90 Interview #2 LZ 000226-LZ 000234 Hartman - Ex. 42 | Relevance, Rule 403; <i>see</i> Motion in Limine to Exclude Ads, Doc. 164 | B | | |
| 51. Script - Advertiser: LegalZoom.com; Title: George Noory: 90 Interview #1 LZ 000235-LZ 000243 | Relevance, Rule 403; <i>see</i> Motion in Limine to Exclude Ads, Doc. 164 | B | | |

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| Hartman - Ex. 43 | | | | |
| 52. Copy Points Form - Advertiser: LegalZoom.com; Title: Featured BIZ: 60 #2 Rome LZ 000244-LZ 000248 Hartman - Ex. 44 | Relevance, Rule 403; <i>see</i> Motion in Limine to Exclude Ads, Doc. 164 | B | | |
| 53. Joint Venture Agreement of (Redacted) LZ 000250-LZ 000258 Hartman - Ex. 45 | | A | | |
| 54. Partnership Agreement of (Redacted) LZ 000259-LZ 000268 Hartman - Ex. 46 | | A | | |
| 55. Non Disclosure & Confidentiality Agreement LZ 000269-LZ 000271 Hartman - Ex. 46 | | A | | |
| 56. Certificate of Limited Partnership (Redacted) LZ 000272-LZ 000276 Hartman - Ex. 47 | | A | | |
| 57. Recorder of Deeds (Redacted) LZ 000277-LZ 000279 Hartman - Ex. 48 | | A | | |
| 58. Change of Name Notice (Redated) LZ 000280-LZ 000284 Hartman - Ex. 49 | | A | | |
| 59. Last Will Suitcase LZ 000490-Lz 000492 Hartman - Ex. 51 | | A | | |

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| 60. Last Will Suitcase with surviving spouse LZ 000493-LZ 000495 Hartman - Ex. 52 | | A | | |
| 61. Formation of Individual Living Trust LZ 000475-LZ 000478 Hartman - Ex. 53 | | A | | |
| 62. Joint Living Trust Suitcase LZ 000513-Lz 000522 Hartman - Ex. 54 | | A | | |
| 63. Joint Living Trust Suitcase with surviving spouse LZ 000479-LZ 000487 Hartman - Ex. 55 | | A | | |
| 64. Living Will Healthcare Power of Attorney LZ 000488-LZ 000489 Hartman - Ex. 56 | | A | | |
| 65. Formation of a Limited Partnership Suitcase LZ 000435-LZ 000437 Hartman - Ex. 60 | | A | | |
| 66. Dissolution of a corporation suitcase LZ 000438-Lz 000440 Hartman - Ex. 61 | | A | | |
| 67. Partnership Agreement Suitcase LZ 0004446-LZ 000448 Hartman - Ex. 62 | | A | | |

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| 68. Formation of a Corporation Suitcase LZ 000449-LZ 000452 Hartman - Ex. 63 | | A | | |
| 69. Joint Venture Agreement Suitcase LZ 000453-Lz 000455 Hartman - Ex. 64 | | A | | |
| 70. Formation of an LLC Suitcase LZ 000456-LZ 000459 Hartman - Ex. 65 | | A | | |
| 71. Formation of a Nonprofit Corporation Suitcase LZ 000460-LZ 000463 Hartman - Ex. 66 | | A | | |
| 72. Partnership Agreement Suitcase LZ 000464-LZ 000466 Hartman - Ex. 67 | | A | | |
| 73. Creation of a Deed Suitcase LZ 000496-LZ 000497 Hartman - Ex. 68 | | A | | |
| 74. Warranty Deed Suitcase LZ 000498-LZ 000499 Hartman - Ex. 69 | | A | | |
| 75. Quitclaim Deed, conveyed to a living trust suitcase LZ 000500-LZ 000501 Hartman - Ex. 70 | | A | | |
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| 76. Quitclaim Deed, conveyed to a person suitcase LZ 000502-LZ 000503 Hartman - Ex. 71 | | A | | |
| 77. Quitclaim Deed, adding person to title suitcase LZ 000504-LZ 000505 Hartman - Ex. 72 | | A | | |
| 78. Warranty Deed (Redacted) Hartman - Ex. 73 | | A | | |
| 79. Quitclaim Deed Hartman - Ex. 74 | | A | | |
| 80. Udeed, LLC and LegalZoom.com, Inc. Agreement LZ 000581-LZ 00588 Hartman - Ex. 75 | | A | | |
| 81. Pet Protection Agreement Suitcase LZ 000506-LZ 000509 Hartman - Ex. 79 | | A | | |
| 82. Missouri Name Change Suitcase LZ 000591-LZ 000594 Hartman - Ex. 92 | | A | | |
| 83. Missouri Name Change Suitcase LZ 000595-LZ 000596 Hartman - Ex. 93 | | A | | |
| 84. Missouri Real Estate Lease Suitcase LZ 000597-LZ 000599 Hartman - Ex. 94 | | A | | |

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| 85. LegalZoom.com Index of Suitcases Hartman - Ex. 103 | Foundation, Identification, Authenticity, Relevance, Rule 403, Hearsay | C | | |
| 86. First Amended Notice of Rule 30(b)(6) Video Deposition of Representative of LegalZoom.com, Inc. for February 16, 2011 Lui - Ex. 50 | | A | | |
| 87. Copyright Application Suitcase LZ 000441-LZ 000445 Lui - Ex. 76 | | A | | |
| 88. Patent Application Suitcase LZ 000467-LZ 000470 Lui - Ex. 77 | | A | | |
| 89. Trademark Application Suitcase LZ 000471-LZ 000474 Lui - Ex. 78 | | A | | |
| 90. Trademark Application Suitcase LZ 000506-LZ 000509 Lui - Ex. 79 | | A | | |
| 91. LegalZoom Attorney Connect Attorney/Firm Order Form LZ 000565-LZ 000570 Lui - Ex. 85 | | A | | |
| 92. Service Agreement LZ 000571-LZ 000580 Lui - Ex. 86 | | A | | |

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| <p>93. Health Care Directive (Living Will/Health Care Power of Attorney of (Redacted) LZ 000524-LZ 000532 Lui - Ex. 87</p> | | A | | |
| <p>94. Pet Protection Agreement (Redacted) LZ 000537-LZ 000549 Lui - Ex. 88</p> | | A | | |
| <p>95. Residential Lease/Rental Agreement for (Redacted) LZ 000550-LZ 000563 Lui - Ex. 89</p> | | A | | |
| <p>96. Registration of Fictitious Name LZ 000564 Lui - Ex. 89</p> | | A | | |
| <p>97. Certificate of Incorporation (Redacted) LZ 000533-LZ 000536 Lui - Ex. 90</p> | | A | | |
| <p>98. Notice of Winding Up for Limited Liability Company (Redacted) LZ 000523 Lui - Ex. 91</p> | | A | | |
| <p>99. Banner Ads Lui - Ex. 95</p> | <p>Relevance, Rule 403; <i>see</i> Motion in Limine to Exclude Ads, Doc. 164</p> | B | | |
| <p>100. CD labeled "Online Banner Ads, Print, TV Ads" LZ 000589 Lui - Ex. 96</p> | <p>Relevance, Rule 403; <i>see</i> Motion in Limine to Exclude Ads, Doc. 164; subject to Stipulation of Fact D., <i>supra</i></p> | B | | |
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| 101. Donatwald Broadcast Scripts LZ 000223 Lui - Ex. 97 | Relevance, Rule 403; <i>see</i> Motion in Limine to Exclude Ads, Doc. 164 | B | | |
| 102. CD labeled "Radio Ads" Lui - Ex. 98 | Relevance, Rule 403; <i>see</i> Motion in Limine to Exclude Ads, Doc. 164; subject to Stipulation of Fact D., <i>supra</i> | B | | |
| 103. Two Page Script Form: Advertiser: LegalZoom; Title: New Year's Resolution Time Lui - Ex. 99 | Relevance, Rule 403; <i>see</i> Motion in Limine to Exclude Ads, Doc. 164 | B | | |
| 104. Script Ad "Last Will and Testament" Lui - Ex. 100 | Relevance, Rule 403; <i>see</i> Motion in Limine to Exclude Ads, Doc. 164 | B | | |
| 105. CD Labeled "Confidential LegalZoom.com" Lui - Ex. 101 | Relevance, Rule 403; <i>see</i> Motion in Limine to Exclude Ads, Doc. 164; subject to Stipulation of Fact D., <i>supra</i> | B | | |
| 106. LegalZoom Power of Attorney FAQs Lui - Ex. 102 | Relevance, Rule 403 | B | | |
| 107. List of Products from Missouri Transactions Spreadsheet Thomas- Ex. 112 | Foundation, Identification, Authenticity, Relevance, rule 403 | C | | |
| 108. Spreadsheet of Questions from Online Questionnaire for Copyright LZ 000629-LZ 000636 Thomas- Ex. 113 | | A | | |
| 109. Grid of LZ Questions for Trademark LZ 000693-LZ 000698 Thomas-Ex. 115 | | A | | |

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| 110. Exemplar Document of Trademark Application LZ 000131-LZ 000136 Thomas-Ex. 116 | | A | | |
| 111. Grid of LZ Questionnaire Questions for Provisional Patent Application LZ 000688-692 Thomas-Ex. 117 | | A | | |
| 112. Corporations Questions LZ 000649-LZ 000655 Varghese - Ex. 104 | | A | | |
| 113. DBA Questions LZ 000637-LZ 000645 Varghese - Ex. 105 | | A | | |
| 114. Dissolution Questions LZ 000628 Varghese - Ex. 106 | | A | | |
| 115. Partnership Questions LZ 000681 Varghese - Ex. 107 | | A | | |
| 116. Joint Ventures Questions LZ 000656-LZ 000657 Varghese - Ex. 108 | | A | | |
| 117. Limited Partnership Questions LZ 000625-LZ 000627 Varghese - Ex. 109 | | A | | |
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| 118. LLC Questions LZ 000667-LZ 000673 Varghese - Ex. 110 | | A | | |
| 119. Nonprofit Questions LZ 000674-LZ 000680 Varghese - Ex. 111 | | A | | |
| 120. Questions Regarding Missouri Legal Documents LZ 000791-LZ 000800 Jacobo - Ex. 120 | | A | | |
| 121. Divorce Documents LZ 000724-LZ 000790 Jacobo - Ex. 121 | | A | | |
| 122. Last Will Testament Questions LZ 000658-LZ 000663 Jacobo - Ex. 122 | | A | | |
| 123. Living Trust Questions LZ 000611-LZ 000624 Jacobo - Ex. 123 | | A | | |
| 124. Living Will Questions LZ 000664-LZ 000666 Jacobo - Ex. 124 | | A | | |
| 125. Name Change Questions LZ 000699-LZ 000716 Jacobo - Ex. 125 | | A | | |
| 126. Pet Protection Questions LZ 000682-LZ 000687 Jacobo - Ex. 126 | | A | | |

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| 127. Power of Attorney Questions LZ 000646-LZ 000648 Jacobo - Ex. 127 | | A | | |
| 128. Real Estate Transfer Deed Questions LZ 000720-LZ 000723 Jacobo - Ex. 128 | | A | | |
| 129. Real Estate Lease Questions LZ 000717-LZ 000719 Jacobo - Ex. 129 | | A | | |
| 130. CD- Spreadsheet of Missouri Transactions LZ 000801 Loo-Ex. 130 | | A | | |
| 131. "Corporate Form" Product from CD Loo-Ex. 131 | | A | | |
| 132. Waigand CV Waigand- Ex. 1 | | A | | |
| 133. Waigand Report Waigand-Ex. 2 | | A | | |
| 134. Compact Disc Waigand-Ex. 5 | | A | | |
| 135. Last Will and Testament (Redacted) Smallwood 000001- 000045 Smallwood-Ex. 3 | | A | | |
| 136. LLC (Limited Liability Co.) (Redacted) | | A | | |

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| Smallwood 000046- 000094 Smallwood-Ex. 4 | | | | |
| 137. Deed Transfer (Redacted) Smallwood 000095-000121 Smallwood- Ex. 5 | | A | | |
| 138. Trademark Registration (Redacted) Smallwood 000122- 000154 Smallwood- Ex. 6 | | A | | |
| 139. The Last Will & Testament of John Smallwood Smallwood 000155-000171 Smallwood- Ex. 12 | | A | | |
| 140. Articles of Organization Smallwood- Ex. 15 | | A | | |
| 141. Warranty Deed Smallwood 000173-000176 Smallwood- Ex. 18 | | A | | |
| 142. Federal Trademark Application Smallwood- Ex. 20 | | A | | |
| 143. Articles of Incorporation LZ 000802-LZ 000805 | | A | | |
| 144. Application for Registration LLP LZ 000810-LZ 000811 | | A | | |
| 145. Warranty Deed Plaintiffs Motion for Partial Summary Judgment-Ex. 20 | | A | | |

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| 146. Declaration of Edward R. Hartman (Redacted) Support of Motion for Summary Judgment | Relevance, Rule 403 | B | | |
| 147. Advertisement from Dan Patrick | Relevance, Rule 403; <i>see</i> Motion in Limine to Exclude Ads, Doc. 164 | B | | |
| 148. LegalZoom Spreadsheet- CD LZ 000812 | | A | | |
| 149. LegalZoom Spreadsheet- CD LZ 000813 | | A | | |
| 150. Waigand Calculations re Judge Laughrey's Order related to trademark and patent products | | | | |

Respectfully submitted,

/s/Timothy VanRonzelen

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ATTORNEYS FOR PLAINTIFFS

CERTIFICATE OF SERVICE

I certify that on August 9, 2011, I served this paper upon the following via this Court's ECF system:

| Party | Counsel |
|----------------------------------|--|
| Defendant LegalZoom.com, Inc. | Robert M. Thompson James T. Wicks Christopher C. Grenz BRYAN CAVE LLP One Kansas City Place 1200 Main Street, Ste. 3500 Kansas City, MO 64105 816.374.3200, 816.374.3300 (fax) John Michael Clear Michael Biggers James Wyrsh BRYAN CAVE LLP One Metropolitan Square – Ste. 3600 211 N. Broadway St. Louis, MO 63102 314.250.2000, 314.259.2020 (fax) |

/s/ Timothy VanRonzelen