UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF FLORIDA Miami Division CASE NO.: 09-2106-MD-GOLD/GOODMAN

IN RE:

FONTAINEBLEAU LAS VEGAS CONTRACT LITIGATION

MDL NO. 2106

This document	relates t	to all	actions.	

NOTICE OF FILING ON THE PUBLIC RECORD DEPOSITION TRANSCRIPT EXCERPTS PREVIOUSLY FILED UNDER SEAL RELATED TO SUMMARY JUDGMENT FILINGS

Defendant Bank of America N.A. ("BANA") and Avenue CLO Fund, et al. ("Plaintiffs") hereby give notice that they are jointly filing on the public record certain documents, previously filed under seal, related to BANA's Motion for Summary Judgment and Plaintiffs' Motion for Partial Summary Judgment in the above-titled case.

On October 4, 2013, this Court issued an Order Upon Mandate [D.E. #368] requiring the parties to specify, by district court docket entry number, which documents previously filed under seal could be unsealed.¹ However, because the parties could not view the sealed entries on the electronic CM/ECF docket in this case—and therefore, could not determine which district court docket entry numbers corresponded to each sealed document—the Court later issued a Sua Sponte Order Regarding Mandate and Documents Filed Under Seal [D.E. #370] requiring the

¹ The parties previously filed with the Eleventh Circuit a letter dated December 14, 2012, identifying documents and testimony that should remain sealed. Since that time, the parties have determined that certain evidence included on that list no longer needs to remain sealed and, upon further review of the record, the parties have identified other evidence that should remain sealed which was inadvertently omitted from the letter.

parties to make a recommendation by November 1, 2013 regarding how they proposed to comply with this Court's October 4, 2013 Order Upon Mandate.

On November 1, 2013, the parties filed a Joint Notice Regarding Proposal for Partially Unsealing Summary Judgment Filings [D.E. #373]. The parties proposed submitting to the Court redacted copies of all memoranda of law and statements of material facts, in addition to one copy of each exhibit and a single compilation of each witness's deposition transcript excerpts cited in all memoranda of law. On November 5, 2013, this Court entered an Order Approving Joint Proposal [D.E. #374], approving the parties' joint proposal and ordering the parties to file via CM/ECF redacted copies of the summary judgment memoranda of law, statements of facts, and exhibits, on or before December 6, 2013.

The parties previously filed under seal the deposition transcript excerpts listed below, which were cited in their respective summary judgment memoranda of law and statements of fact filed on August 5, 2011, September 9, 2011, and September 27, 2011. In compliance with this Court's Order Approving Joint Proposal, the parties now file the following deposition transcript excerpts on the public record with the exception of those that remain under seal either in full or in part (as indicated below):²

DEP	OSITION TRANSCRIPT EXCERPTS	
No.	Deponent	Filing Status
1	Ambridge, Robert	Publicly filed (attached)
2	Badala, Peter	Publicly filed (attached)
3	Barone, Robert	Publicly filed (attached)
4	Blauner, Stephen	Filed Under Seal
5	Bolio, Brandon	Publicly filed with redactions (attached)

² Additional documents previously filed under seal related to BANA's Motion for Summary Judgment and Plaintiffs' Motion for Partial Summary Judgment, including the respective memoranda of law and statements of facts, will be filed under separate cover.

DEP	OSITION TRANSCRIPT EXCERPTS	
No.	Deponent	Filing Status
6	Brown, Jeanne	Publicly filed (attached)
7	Christensen, Hans	Publicly filed (attached)
8	Corleto, David	Publicly filed (attached)
9	Esplin, Jason	Publicly filed (attached)
10	Freeman, Jim	Publicly filed with redactions (attached)
11	Fu, Vincent	Publicly filed (attached)
12	Howard, David	Publicly filed with redactions (attached)
13	Kolben, Herbert	Filed Under Seal
14	Kotite, Albert	Publicly filed (attached)
15	Kumar, Deven	Publicly filed (attached)
16	Lupiani, David	Publicly filed (attached)
17	Macklin, Scott	Filed Under Seal
18	Miranowski, Todd	Filed Under Seal
19	Mulé, Philip	Publicly filed with redactions (attached)
20	Naval, Ronaldo	Publicly filed (attached)
21	Newby, William	Publicly filed (attached)
22	Pardon, Douglas	Publicly filed (attached)
23	Pryor, Shepherd	Publicly filed (attached)
24	Rafeedie, McLendon	Publicly filed with redactions (attached)
25	Rourke, Kevin	Filed Under Seal
26	Schmitz, Roger	Filed Under Seal
27	Scott, Michael	Filed Under Seal
28	Sheffield, Chaney	Filed Under Seal
29	Susman, Jeff	Publicly filed with redactions (attached)
30	Sussman, Mitchell	Filed Under Seal
31	Varnell, Jon	Publicly filed (attached)
32	Yu, Henry	Publicly filed with redactions (attached)
33	Yunker, Brett	Publicly filed (attached)

Date: Miami, Florida

December 3, 2013

By: /s/ Jamie Zysk Isani

Jamie Zysk Isani

Jamie Zysk Isani (Florida Bar No. 728861)

HUNTON & WILLIAMS LLP 1111 Brickell Avenue, Suite 2500

Miami, Florida 33131

Telephone: (305) 810-2500 Facsimile: (305) 810-2460 E-mail: jisani@hunton.com

-and-

Bradley J. Butwin (pro hac vice) Jonathan Rosenberg (pro hac vice) Daniel L. Cantor (pro hac vice) William J. Sushon (pro hac vice)

O'MELVENY & MYERS LLP

7 Times Square

New York, New York 10036 Telephone: (212) 326-2000 Facsimile: (212) 326-2061 E-mail: bbutwin@omm.com

> jrosenberg@omm.com dcantor@omm.com wsushon@omm.com

By: /s/ Lorenz Michel Prüss
Lorenz Michel Prüss

Lorenz Prüss (Florida Bar No. 581305) DIMOND KAPLAN & ROTHSTEIN, P.A.

2665 South Bayshore Drive, PH-2B

Miami, Florida 33133

Telephone: (305) 374-1920 Facsimile: (305) 374-1961 E-mail: lpruss@dkrpa.com

-and-

J. Michael Hennigan Kirk D. Dillman

MCKOOL SMITH HENNIGAN

865 S. Figueroa Street, Suite 2900 Los Angeles, California 90017

Telephone: (213) 694-1200 Facsimile: (213) 694-1234

E-mail:

hennigan@mckoolsmithhennigan.com kdillman@mckoolsmithhennigan.com

Attorneys for Plaintiffs Avenue CLO Fund,

Ltd., et al

Attorneys for Defendant Bank of America, N.A.

CERTIFICATE OF SERVICE

I hereby certify that a true and correct copy of the foregoing was served by transmission of Notice of Electronic Filing generated by CM/ECF on December 3, 2013 on all counsel or parties of record on the Service List below:

J. Michael Hennigan, Esq. Kirk Dillman, Esq. Robert Mockler, Esq. MCKOOL SMITH, P.C. 865 South Figueroa Street, Suite 2900 Los Angeles, California 90017

Telephone: (213) 694-1200 Facsimile: (213) 694-1234

E-mail:

hennigan@mckoolsmithhennigan.com kdillman@mckoolsmithhennigan.com rmockler@mckoolsmithhennigan.com David A. Rothstein, Esq. Lorenz Michel Pruss, Esq. DIMOND KAPLAN & ROTHSTEIN, P.A.

2665 South Bayshore Drive

Penthouse 2-B

Miami, Florida 33133 Telephone: (305) 600-1393 Facsimile: (305) 374-1961

E-mail:

drothstein@dkrpa.com lpruss@dkrpa.com

Attorneys for Plaintiffs Avenue CLO Fund, Ltd. et al.

By: /s/ Jamie Zysk Isani
Jamie Zysk Isani, Esq.

1	UNITED STATES DISTRICT COURT
2	DISTRICT OF NEVADA
3	
4	
5	IN RE:
6	FONTAINEBLEAU LAS VEGAS Civil Action No.
	CONTRACT LITIGATION 09-MDL 2106
7.	
8	
9	
10	
11	
12	
13	
14	VIDEOTAPED DEPOSITION OF ROBERT AMBRIDGE
٠	
15	Sarnoff Court Reporters
15	Sarnoff Court Reporters 2250 South Rancho Drive, Suite 195
16	
	2250 South Rancho Drive, Suite 195
16	2250 South Rancho Drive, Suite 195 Las Vegas, Nevada 89102
16 17	2250 South Rancho Drive, Suite 195 Las Vegas, Nevada 89102 Monday, April 4, 2011
16 17 18	2250 South Rancho Drive, Suite 195 Las Vegas, Nevada 89102 Monday, April 4, 2011
16 17 18 19	2250 South Rancho Drive, Suite 195 Las Vegas, Nevada 89102 Monday, April 4, 2011
16 17 18 19	2250 South Rancho Drive, Suite 195 Las Vegas, Nevada 89102 Monday, April 4, 2011 9:06 a.m.
16 17 18 19	2250 South Rancho Drive, Suite 195 Las Vegas, Nevada 89102 Monday, April 4, 2011 9:06 a.m.
16 17 18 19 20 21	2250 South Rancho Drive, Suite 195 Las Vegas, Nevada 89102 Monday, April 4, 2011 9:06 a.m. Reported By: Gale Salerno
16 17 18 19 20 21	2250 South Rancho Drive, Suite 195 Las Vegas, Nevada 89102 Monday, April 4, 2011 9:06 a.m. Reported By: Gale Salerno RMR, CCR No. 542
16 17 18 19 20 21 22	2250 South Rancho Drive, Suite 195 Las Vegas, Nevada 89102 Monday, April 4, 2011 9:06 a.m. Reported By: Gale Salerno RMR, CCR No. 542

Q. Mr. McElfresh in his e-mail -- well, the subject is entitled 1/9/09 ACR Review Meeting. 2 What is an ACR review meeting, if you know? 3 4 A. ACR refers to anticipated cost report. 5 And we regularly met with our key construction executives to review their assessment each in their 6 7 own area of the cost to complete versus the plans and 8 information that we had at those times. 9 Q. He goes on to say, "The meeting is intended 10 to develop an updated, quote, internal, unquote, ACR 11 that reflects current and projected costs to complete." 12 13 Was there another ACR, for lack of a better term, an external ACR that you're aware of? 14 15 A. Each month when we did our construction 16 draws, the bank's inspection service IVI requested 17 anticipated cost reports. 18 And generally those cost reports that were 19 issued to IVI conformed to whatever the approved budget was at the time. Meaning the bank budget plus 20 any approved budget amendments. 21 22 Q. And what did the internal ACR report 23 conform to? 24 A. It conformed to this group of people who

are addressed in this, including myself and

25

- 1 McElfresh. The potential actual cost of completing
- the project with the scope of work that we understood
- 3 Fontainebleau to desire and want in the project,
- 4 some of which was reflected in actual plans and
- 5 specifications, and some of which you could label
- 6 nice to have or wish list or not yet documented
- 7 ideas.
- 8 Q. It sounds like the -- did the internal ACR
- 9 have a different name? Was it occasionally referred
- to as something other than, quote, internal?
- 11 A. No.
- 12 Q. I've seen reference to bank ACR. That's
- the one that would go to IVI?
- 14 A. Yes.
- 15 Q. And I've seen reference to on occasion
- true, t-r-u-e, ACR. Are those terms that you recall
- 17 having been used?
- 18 A. The bank ACR, yes. True as a label, I
- 19 don't specifically recall.
- 20 Q. I've also seen real ACR. Do you recall
- 21 that?
- 22 A. Well, again, not as a label, but I
- 23 certainly understand the distinction between the bank
- ACR. And internal is a term that if you had asked me
- 25 what we called it, I would have called it internal.

- 1 True and real, they've got their own meanings.
- 2 Q. And let's call it bank and internal.
- 3 A. Yeah.
- 4 Q. As you described it, the internal ACR had,
- 5 in addition to the information that would be found on
- 6 the bank ACR, had you said two components. One, the
- 7 second was a wish list, or at least items that were
- 8 not currently embodied in plans and specifications;
- 9 is that right?
- 10 A. Yes.
- 11 Q. And the first category that you gave me was
- 12 items that were, in fact, embodied in existing plans
- 13 and specifications?
- 14 A. Correct.
- 15 Q. In category number one, typically was that
- 16 work that was underway?
- 17 A. January 2009, yes, work underway. At least
- in its infrastructure, meaning physical structure,
- 19 mechanical, electrical, plumbing, preparations for
- 20 implementation of whatever the end result was, be it
- 21 a restaurant or retail or casino, et cetera.
- 22 (Exhibit 681 was marked for
- 23 identification.)
- 24 BY MR. DILLMAN:
- 25 Q. Let's mark as Exhibit 681 a series of

- 1 revised ones, or the ones that only show the borrowed
- 2 account?"
- 3 Do you know what's being referred to there
- 4 as -- well, there's three categories. There's the
- 5 real POC logs. There's the bank-revised POC logs.
- 6 And then there's apparently a log that only shows the
- 7 borrowed account.
- 8 Do you know what those refer to?
- 9 A. Yes.
- 10 Q. What do they refer to?
- 11 A. The real ones would have referred to
- 12 Turnberry West's, I'll refer to it as a master list
- 13 of pending change orders. All the ones we were aware
- 14 of that are similar to the immediate and deferred
- 15 change orders.
- The bank revised ones would have been an
- 17 edit of the real ones, to exclude change orders that
- may have fallen in either of two categories, real but
- 19 deferred or pending not resolved.
- Q. When you say "real but deferred," you mean
- 21 actual change orders that had gone through the
- 22 process and were going to be issued, but they were
- 23 being deferred for one reason or another?
- 24 A. Yes.
- 25 Q. And the final category is those that were

- 1 March to keep stalling IVI slash BA."
- 2 Let me break that out. When you say "dig a
- 3 little into the 50 million contingency," what does
- 4 that mean?
- 5 A. We needed to get them to release from the
- 6 original 111 million; I take it by the end of the
- 7 January meeting, we had whittled the 111 million
- 8 contingency down to 50. And we needed to convince
- 9 them to release more of the remaining 50 so that we
- 10 could deal with some of these priority one change
- 11 orders.
- 12 Q. And by doing that, or in order to
- 13 accomplish that, the thought was we release some of
- the priority one change orders, but only in an amount
- 15 not to exceed 50 million?
- 16 A. Yes.
- 17 Q. You testified earlier about the change
- 18 orders relating to borrowed accounts. You indicated
- that there was sort of a cap of how high those would
- 20 go. Is that sort of the same thing you're referring
- 21 to here?
- 22 A. Yes.
- Q. To keep stalling -- you go on to say, "to
- 24 keep stalling IVI/B of A."
- What was the stalling part there?

- 1 A. Well, again, in the correct context,
- 2 Jeff Soffer at this time certainly was aware of
- 3 whether he knew a specific dollar amount, or in
- 4 general that we were somewhere between 250 and
- 5 350 million over the budget. He was actively
- 6 attempting to raise those sorts of funds to cover the
- 7 difference.
- 8 So stalling IVI slash Bank of America was
- 9 to keep the project and the funding alive until
- 10 Jeff Soffer could reach an accommodation that allowed
- 11 us to provide additional equity.
- 12 Q. And then you say, "better to leak a little
- 13 than get caught in the big lie."
- 14 Is that the idea, better to leak out a
- 15 little bit of the change orders now to keep the thing
- 16 going until Mr. Soffer can find the equity to fill
- 17 the gap?
- 18 A. Yes.
- 19 Q. And the big lie here was the -- the several
- 20 hundred million dollars of change orders that were
- 21 out there at the time that were not being disclosed
- 22 to the banks?
- 23 A. That's correct.
- 24 Q. And did Mr. Kumar ever indicate that he
- 25 disagreed with any aspect of your assessment here?

- 1 interested, the ACR is attached as Exhibit B to this
- 2 report, if you care to look at it.
- 3 But "The ACR includes 298 million dollars
- 4 in pending owner changes, which have been detailed in
- 5 attached summary sheets for each of the components.
- 6 It is clear from the number and scope of pending
- 7 items that claims were made by the subcontractors
- 8 some time ago, possibly as far back as a year, and
- 9 were never included on prior ACRs submitted to IVI."
- 10 Do you see that?
- 11 A. I see it.
- 12 Q. That's a true statement, isn't it?
- 13 A. Yes.
- 14 MR. DILLMAN: I may have a couple of other
- documents that I've just sort of in the melee of
- 16 going through things have overlooked, and I'll come
- 17 back to those if I do. But why don't I turn it over
- 18 to you, Ken. And I think at this point I'm done,
- 19 subject to sort of a quick review of materials.
- MR. MURATA: Can we go off the record?
- 21 THE VIDEOGRAPHER: We are going off the
- 22 record at 3:47 p.m.
- 23 (A recess was taken from 3:47 p.m.
- 24 to 3:55 p.m.)
- 25 (Exhibit 691 was marked for

- 1 identification.)
- 2 THE VIDEOGRAPHER: We're going back on the
- 3 record at 3:55 p.m. You may proceed.
- 4 BY MR. DILLMAN:
- 5 Q. Mr. McElfresh -- I'm looking at McElfresh,
- 6 on this document.
- 7 Mr. Ambridge, just a couple more questions
- 8 here. I've put in front of you Exhibit 691.
- 9 My question to you is, is that a copy of a
- 10 document that you received on or about January 22nd,
- 11 2009?
- 12 A. It would appear to be.
- 13 Q. Just to be clear, the attachment to that is
- 14 not the internal ACR from Turnberry West, but rather
- a draft of a proposed bank ACR; is that right?
- 16 A. Yes.
- 17 (Exhibit 692 was marked for
- 18 identification.).
- 19 BY MR. DILLMAN:
- Q. 692 is an e-mail from yourself to Mr. Kumar
- 21 dated March 5th, 2009. An e-mail that you sent?
- A. Okay, read the e-mail.
- Q. This is an e-mail from you?
- 24 A. Yes.
- Q. It memorializes a meeting that you had

- 1 with, among others, Mr. Bonvicino of IVI, correct?
- 2 MR. MURATA: Objection.
- THE WITNESS: It looks like a phone call
- 4 from Bonvicino.
- 5 BY MR. DILLMAN:
- 6 Q. Okay, thank you. This reflects a phone
- 7 call that you had?
- 8 A. Yes.
- 9 Q. With Mr. Bonvicino, right?
- 10 A. Yes.
- 11 Q. You say, "He can see from the current
- 12 draw," and it goes on.
- 13 My first is question is who is the "he"
- 14 here? Are we talking about Mr. Bonvicino, or are we
- 15 talking about somebody else?
- 16 A. I'm going to say that it's Bob Barone.
- 17 Q. And is that because you had a call with
- 18 Mr. Barone shortly after the call with Mr. Bonvicino?
- 19 A. Yes.
- 20 Q. And Mr. Barone told you that he could see
- 21 from the current draw and the ACR that the
- 22 contingency is virtually all used up?
- 23 MR. MURATA: Objection.
- 24 THE WITNESS: That's what I've written.

25

- 1 BY MR. DILLMAN:
- 2 Q. Do you recall that?
- 3 A. Strictly from memory?
- 4 Q. Does this document help you to refresh your
- 5 recollection of --
- 6 A. Yes. The document, which I wrote, you
- 7 know, I would say, yes.
- 8 Q. You go on to say, "And he" -- meaning Bob,
- 9 right?
- 10 A. Bob Barone.
- 11 Q. "Has big concerns that there are more costs
- 12 slash claims beyond that."
- 13 Did Mr. Barone express a significant
- 14 concern on March 5 of 2009 that were -- that there
- 15 were costs and claims that exceeded the ACR that had
- 16 been provided to IVI?
- 17 MR. MURATA: Objection.
- 18 THE WITNESS: Yes.
- 19 BY MR. DILLMAN:
- Q. Okay. Did he tell you on the basis for his
- 21 concerns?
- 22 A. Again, I don't recall his specific words in
- 23 it. But it stems from being familiar enough with the
- 24 project to see that the remaining available funds
- 25 were left in the budget, plus the prior equity

- 1 infusion are not likely sufficient to match the work
- 2 in place. Yeah, that was the gist of the
- 3 conversation with him, is whether or not there was
- 4 more information out there that they haven't seen.
- 5 Q. And did he tell you that he based his
- 6 concern in part upon looking at the project and
- 7 determining that there was going to be more needed to
- 8 complete it than what was in the budget?
- 9 MR. MURATA: Objection.
- 10 THE WITNESS: I don't recall the last time
- 11 he was in Las Vegas other than the early January
- meeting. So I don't know if he's speaking from his
- 13 own personal observation or from Bonvicino's
- 14 observations, which are reported at the top of the
- 15 memo.
- 16 Thursday, March 5th, the date of the
- 17 e-mail, is about the time that IVI made their monthly
- 18 visit to review a draw.
- 19 So my own writing tells me that Paul
- 20 Bonvicino looked at the property, had been in touch
- 21 with Barone. Reported his own findings, whatever
- they may be, that prompted Barone to call me, and
- 23 wanted Barone directly wanting verification on
- 24 schedule and ability to complete within the bank
- 25 budget.

- 1 BY MR. DILLMAN:
- 2 Q. And do you recall Mr. Barone telling you
- 3 that he or others at IVI were concerned that by
- 4 looking at the project, it was going to cost more in
- 5 their estimation to complete it than remained in the
- 6 budget?
- 7 MR. MURATA: Objection.
- 8 THE WITNESS: I can't recall the specific
- 9 conversation in terms of quotes.
- 10 BY MR. DILLMAN:
- 11 Q. But he said he was concerned?
- 12 A. Yes. I've got a general recollection of
- the conversation because I'm pretty sure that I was
- 14 in Florida at the time on a personal trip. And I
- 15 remember a -- I clearly remember an hour-long cell
- 16 phone conversation with Barone right at this time,
- 17 coincided with a wedding of a nephew of mine.
- 18 So the conversation and the gist of it
- 19 stands out. I don't recall exactly what he said, but
- 20 certainly the gist of it was we're very concerned as
- 21 to whether or not you can complete on time and within
- the budget plus the equity.
- Q. Did he indicate a concern that the ACR's
- that were being provided to IVI did not include all
- 25 of the anticipated costs?

- 1 A. I actually don't recall that being a
- 2 question.
- 3 Q. Did he indicate to you -- well, strike
- 4 that.
- 5 You state here that he does not want to be
- 6 embarrassed in front of the lenders by giving a vote
- 7 of confidence to the project if it is not there.
- 8 What did you mean by "if it is not there?"
- 9 A. What I would have -- what I meant was he
- 10 was asking me to warn him of pending significant
- 11 deviations so he wouldn't give the project a vote of
- 12 confidence to the lenders and then find out something
- 13 different later.
- 14 Q. What did you mean by "if it is not there?"
- 15 If the project isn't there? In other words, if it's
- 16 going under? Something else?
- 17 A. What I meant was if the -- if the ability
- 18 to complete it timely and within the budget is not
- 19 there.
- Q. You go on to say, "Bob is skeptical." This
- 21 you previously testified about his skepticism, right?
- 22 A. Yes.
- Q. He says, "I told him that FB expected to
- 24 meet with lenders soon and discuss how to comply with
- 25 M1 and M2." Do you see that?

- 1 A. Yes.
- 2 Q. Do you know whether any such meeting ever
- 3 occurred?
- 4 A. I'm pretty sure that that would have been
- 5 referring to the pending April meeting where they
- 6 presented the Exhibit 268.
- 7 Q. Well, actually just as a frame of
- 8 reference, this is March 5th, this e-mail. The
- 9 presentation was April 17 you know, some month and
- 10 ten days later.
 - 11 A. I understand the gap. But that -- I
 - 12 believe that the -- the necessity of the April 17th
 - 13 presentation, whenever it actually took place,
 - 14 April 17, was something that had been contemplated as
 - 15 far back as this.
 - And that's why I said what I said, FB
 - 17 expected to meet with the lender soon.
 - 18 Q. And you told Mr. Barone that?
- 19 A. Yes. Because that was my understanding
- 20 from Fontainebleau sources, including Kumar, that
- 21 they realized they needed to meet with the lenders
- 22 and have the discussion that eventually turned out to
- 23 be this presentation.
- Q. Did the -- did you discuss with Mr. Barone
- 25 that the meeting was to discuss how to comply with

- 1 M1-M2?
- 2 MR. MURATA. Objection.
- THE WITNESS: Only by reading my own memo.
- 4 BY MR. DILLMAN:
- 5 Q. And do you believe that you accurately
- 6 reflected your conversation with Mr. Barone when you
- 7 said, "I told them that FB expected to meet with
- 8 lenders soon and discuss how to comply with M1-M2?"
- 9 MR. MURATA: Objection.
- 10 THE WITNESS: Please repeat that.
- 11 BY MR. DILLMAN:
- 12 Q. Do you believe that your e-mail accurately
- 13 reflects what you told him specifically that FB
- 14 expected to meet with lenders soon and discuss how to
- 15 comply with M1 dash M2?
- 16 MR. MURATA: Objection.
- 17 THE WITNESS: Yes. I believe what I wrote
- 18 was my recollection at that time.
- 19 BY MR. DILLMAN:
- Q. Do you recall any further discussions on
- 21 the topic of M1-M2 with Mr. Barone on this call?
- 22 A. No.
- Q. You go on to say that, down below, "I said
- 24 the building itself has no functional or other issues
- 25 that prevent it from being completed. We would

- 1 likely need an OT component." That's overtime?
- 2 A. Yes.
- 3 Q. "To get done, and ownership was aware of
- 4 that."
- 5 Any other conversations regarding overtime
- 6 that you recall of Mr. Barone at this time?
- 7 A. No other conversations, no.
- 8 Q. You go on to say, "some design in deltas
- 9 were still coming in."
- 10 What's a delta?
- 11 A. A new set of plans. A revised set,
- 12 sometimes called revisions.
- 13 I think here we called them deltas. Sort
- 14 of an industry term.
 - 15 Q. You say, "so hard to say what impacts on
 - 16 cost and schedule actually are on any given day, but
 - 17 FB was giving direction to us on what to release or
 - 18 not."
 - 19 Do you see that?
 - 20 A. Yes.
 - Q. What did you mean by FB was giving
 - 22 direction to us on what to release or not?
 - A. What -- which elements of the building,
 - 24 when we received either new or changed design,
 - 25 through the architects, engineers, other consultants,

- 1 rather than TWC simply deciding on its own to
- 2 implement or not implement what was in the plans,
- 3 Fontainebleau was giving us direction on which pieces
- 4 of work to release or not, again consistent with that
- 5 February memo where Fontainebleau instructs us not to
- 6 release or not to incur change orders or new work
- 7 unless they say so.
- 8 Q. Did you explain to Mr. Barone that
- 9 Fontainebleau had given you those instructions?
- 10 MR. MURATA: Objection.
- 11 THE WITNESS: No. I -- by writing this,
- 12 I believe I'm saying to Mr. Barone that we take
- 13 direction from Fontainebleau on which items to pursue
- 14 and which to not pursue.
- 15 BY MR. DILLMAN:
- 16 Q. Did you tell Mr. Barone that Fontainebleau
- 17 had told you not to pursue any unless they expressly
- 18 instructed you to?
- 19 A. No, I don't recall saying that.
- Q. You go on towards the end of the next
- 21 paragraph, "I think IVI will tell the banker's in the
- 22 private phone conference tomorrow that in IVI's
- 23 opinion we must be upside down but they don't know
- 24 how much."
- Why did you believe that that's what

- 1 Mr. Barone would tell the bankers?
- 2 A. I believe that by March 5th, Bob Barone had
- determined in his own mind, from the information
- 4 available to him and his employee's observations,
- 5 that it was likely that there was a shortfall in the
- 6 cost to complete version the budget.
- 7 Q. Likely a shortfall in excess of that which
- 8 had been reported?
- 9 MR. MURATA: Objection.
- 10 THE WITNESS: Yes.
- 11 BY MR. DILLMAN:
- 12 Q. And did you have any conversations with
- 13 Mr. Barone on the -- strike that.
- 14 You came to this conclusion over the course
- of your conversations with Mr. Barone beginning in
- 16 early January, and extending through at least the
- 17 March 5th date of this e-mail?
- 18 MR. MURATA: Objection.
- 19 THE WITNESS: Yes.
- 20 BY MR. DILLMAN:
- 21 Q. To the best of your knowledge, did
- 22 Mr. Barone, or anyone else at IVI, request backup for
- 23 the anticipated cost reports other than that which
- 24 was provided to them pursuant to the governing
- 25 documents?

- 1 MR. MURATA: Objection.
- 2 THE WITNESS: No. I think their followup
- 3 was weak during the entire course of the project.
- 4 BY MR. DILLMAN:
- 5 Q. Why do you say that?
- 6 A. Because they didn't pursue opportunities to
- 7 do enough research to make these determinations
- 8 earlier.
- 9 Q. Like what?
- 10 A. Like ask for -- ask outright to see pending
- 11 change orders.
- 12 Q. You believe that as of March 2009
- 13 Mr. Barone was of the opinion that the project was
- 14 upside down, right?
- 15 A. Yes.
- 16 Q. And is it the case that Mr. Barone never
- 17 asked you for any pending change orders or other
- 18 information that Turnberry West Construction was
- 19 keeping internally that might differ from the ACR
- 20 reports that were being provided to IVI?
- A. I would respond by saying I don't recall
- 22 him asking me to see whether papers existed or didn't
- 23 exist.
- Q. Would you have expected that from a
- 25 consulting firm in IVI's position?

- 1 MR. MURATA: Objection.
- 2 THE WITNESS: Yes. I was surprised through
- 3 the entire life of the project that they didn't delve
- 4 deeper into whatever questions they had and ask for,
- 5 you know, hard evidence of whatever they may have
- 6 been researching.
- 7 BY MR. DILLMAN:
- 8 Q. And did you believe that it was
- 9 particularly questionable that they didn't delve into
- 10 such information when you believe they actually
- 11 thought the project was upside down?
- 12 A. Their performance was surprising to me for
- the duration of the project.
- 14 Q. Are there specific examples of things that
- 15 you looked at at the time and said, you know, in sum
- or substance, I can't believe IVI is not asking about
- 17 this?
- 18 MR. MURATA: Objection.
- 19 THE WITNESS: There were times that Roger
- 20 McElfresh and myself would give Paul Bonvicino -- not
- 21 Barone, but Bonvicino hints that, you know, maybe you
- 22 ought to look for this or look for that or look into
- 23 this or look into that.
- 24 One of the specific recollections was the
- 25 FF&E purchase, which was a Fontainebleau function,

- 1 not a Turnberry West function. And so what I recall
- 2 is Paul at a group meeting, the draw meeting, asked
- 3 questions about FF&E to Vernon Glanister who was
- 4 handling that for Fontainebleau. And Mr. Glanister
- 5 told them no, everything was okay. He had a notebook
- 6 similar to what you have gentlemen have in front of
- 7 you and recorded all the purchase orders, and
- 8 everything was just fine.
- 9 BY MR. DILLMAN:
- 10 Q. In your estimation was that the case?
- 11 A. In my personal estimation, no.
- 12 Q. Why not?
- A. It was that the buyout of the FF&E was
- 14 incomplete and not fully executed within the budget
- 15 that they had.
- 16 Q. And did you -- you said that you would give
- 17 hints on occasion to the IVI personnel. Did you say
- 18 anything to them about FF&E?
- 19 A. Well, the one specific that I recall was
- 20 saying we think you ought to ask about the FF&E
- 21 purchase orders versus budget and completeness.
- Q. Why did you suggest that they ask about
- 23 that?
- A. Well, because Roger and I had our doubts as
- 25 to the completeness of what they were being shown.

- 1 It was one item on the Fontainebleau side that
- 2 probably, in our opinion, right or wrong, correlated
- 3 to the ACR reports.
- 4 Q. Did you ever come to learn that the FF&E
- 5 was substantial over the budgeted amounts?
- 6 MR. MURATA: Objection.
- 7 THE WITNESS: No. Not specifically, no.
- 8 We didn't pursue it. We didn't pursue -- Roger and I
- 9 did not pursue our own independent evaluation of that
- 10 area. We just told Bonvicino that we thought that
- 11 would be worth looking into.
- 12 BY MR. DILLMAN:
- 13 Q. And as far as you were concerned, other
- 14 than looking at a notebook and seeing that there was
- 15 a notebook there, you didn't do anything else to get
- 16 behind that information?
- 17 MR. MURATA: Objection.
- 18 THE WITNESS: Not that I'm aware of.
- 19 (Exhibit 693 was marked for
- 20 identification.)
- 21 BY MR. DILLMAN:
- Q. Exhibit 693 is an e-mail chain. The one in
- the middle is from Mr. McElfresh to Mr. Kumar, copy
- 24 to you.
- 25 And it says, "Attached is information you

borrower. We were kept as far away as possible I feel from the borrowing relationship because it wasn't germane to Turnberry West's contract to build 3 the building. There were obviously interfaces through the 5 draw process, but we did not, neither McElfresh nor 6 myself, nor others at Turnberry West have interaction 7 with the lending personnel, other than occasionally the draw meeting usually quarterly when either Bank 9 of America and/or other lender's reps would sit in 10 11 the meeting. Q. Did TWC have any involvement in the 12 decision about what information to release to the 13 lender group or IVI in terms of the ACR's? 14 15 A. Just state that again if you would. Q. Did Turnberry West have any involvement in 16 the decision about what ACR information to release to 17 18 the lender group or IVI? A. It's a fine point, but we would produce

the ACR that reflected what we believed the actual

expected cost of the project, the anticipated cost.

We would then meet both at the executive level and

also at the administrative level generally with Deven

Kumar, and reviewed that, and were aware that there

would be edits made to those numbers to conform back

Page 235

19

20

21

22

23.

24

25

- to the bank budget, or as supplemented with the
- 2 190 million when that came to occur.
- 3 And our contract administrative office
- 4 through Cheryl Ross would physically prepare the
- 5 report form that was ultimately presented, because
- 6 she had the data and the format on our system. And
- 7 working often hand in glove with Deven, but with
- 8 collaboration of our project management team
- 9 assembled the final ACR that was turned over to IVI.
- 10 Q. Whose decision was it to leave certain
- 11 pending order changes off of an ACR, or to include a
- 12 POC in an ACR?
- 13 A. Well, at the end of the day, it was
- 14 Fontainebleau's decision, and, again, normally
- 15 through Deven as the responsible executive on their
- 16 side for making the numbers conform.
- 17 Q. I believe you testified earlier that some
- 18 of the pending order changes had been pending for
- 19 more than a year; is that right?
- 20 A. I don't recall saying that directly. It
- 21 was said in the IVI report that some of them appeared
- 22 to be more than a year old.
- Q. And you agreed with that statement in the
- 24 IVI report?
- 25 A. I wouldn't dispute it.

- 1 of the fact that Jeff Soffer was chairman of
- 2 Fontainebleau and the owner, and listed with the
- 3 state of Nevada as sole owner and president of
- 4 Turnberry West Construction.
- 5 And Jeff Soffer's objective was to get the
- 6 project done, and many people, including Deven Kumar,
- 7 myself and others followed his lead. We implemented
- 8 the paperwork to reflect decisions and affirmations
- 9 that he made to us that he would raise the funds
- 10 necessary to close the gap.
- 11 If there was a gap, and that he would -- he
- 12 was responsible for dealing with the banks and the
- 13 finances of the project, not us.
- Q. So in terms of the ACR's that were provided
- to IVI, it was at Fontainebleau's direction, then,
- 16 that Turnberry West included or omitted certain
- information from the ACR's that were provided to
- 18 IVI?
- 19 A. I would say yes to that.
- 20 Q. If IVI had asked Turnberry West
- 21 Construction for additional information regarding
- 22 the ACR's, would you have been at liberty to provide
- 23 that information without checking first with
- 24 Fontainebleau?
- 25 MR. SIDHU: Objection.

1	THE WITNESS: At that point in time, I
2	would not have felt free to voluntarily turn that
3	over without discussing it with Fontainebleau. With
4	somebody in a responsible position, again, primarily
5	Kumar, but potentially all the way up to Soffer.
6	And I think some of the documentation
7.	that's available indicates that certainly that the
8	budget overage was discussed openly with Soffer, an
9	he was aware of it. So we would not have taken
10	unilateral action to undermine the lending
11	relationship.
12	BY MR. MURATA:
13	Q. If a request were made to Fontainebleau
14	about ACR-related information, TWC would work with
15	Fontainebleau Las Vegas to help determine what
16	information ought to be provided to IVI or the
7	lending group; isn't that right?
8	A. We would certainly work together to provide
9	the information that they wanted to present.
20	Exhibit 800 was marked for
21	identification.)
2	BY MR. MURATA:
:3	Q. Let me show you what I'll mark as 800.
!4	MR. DILLMAN: 800?
:5	MR. MURATA: Yes.

Badala, Peter 8/16/2011 12:00:00 PM

1	UNITED STATES DISTRICT COURT
2	SOUTHERN DISTRICT OF FLORIDA
3	
4	IN RE: FONTAINEBLEAU LAS VEGAS,
	CONTRACT LITIGATION.
5	
6	MDL NO. 2106.
7	CASE NO. 09-MD-02106-CIV-GOLD/GOODMAN
8	
9	
10	
11	
12	
13	DEPOSITION of PETER V. BADALA, taken
14	pursuant to Notice, held at the law offices of
15	O'MELVENY & MYERS, LLP, Times Square Tower, 7 Times
16	Square, New York, New York, 10036, on Tuesday,
17	August 16, 2011, at 9:00 a.m. before JEANNETTE
18	MCCORMICK, a Certified Shorthand Reporter, License
19	No. XI00920, and a Notary Public.
20	
21	
22	JOB No. 169494
23	
24	

Badala, Peter 8/16/2011 12:00:00 PM

- 1 involving a 300 million dollar or so condominium,
- 2 luxury condominium project in Wailea, Hawaii. If
- 3 you have been to the Grand Wailea, the condominium
- 4 units that are next door to that. So, Dick Pacific
- 5 was the contractor on that case. They had filed
- 6 claims and litigation against the developer Lai
- 7 Honua for delay, disruptions and extra work of
- 8 around 30 million dollars. The developer had some
- 9 cross-complaints against Lai Honua. My role was to
- 10 analyze the accounting records and information in
- 11 support of the claims that Dick Pacific had
- 12 presented to Lai Honua and express an opinion.
- 13 Q. And you were working on behalf of Dick
- 14 Pacific then?
- 15 A. No. I was working on behalf of the developer
- 16 Lai.
- 17 Q. I keep guessing wrong.
- 18 A. That's okay. If I underline it, that means
- 19 that is the --
- 20 Q. I am just not understanding your shorthand.
- 21 A. I am glad you asked the question. So in that
- 22 case I was working for the developer.
- 23 Q. So, Sierra Blanca Constructors v URS
- 24 Corporation, and I see you were corking for URS
- 25 Corporation?

- 1 A. Yes. The third time is the charm. That is
- 2 correct. I was working for URS in that case.
- 3 Q. What was the nature of that case?
- 4 A. That was a dispute between the contractor and
- 5 its design partner URS on public/private partnership
- 6 project in New Mexico, La Junta Highway, I think
- 7 it's called. It was a PPP. And so all of the work
- 8 and all the issues are as between the contractor and
- 9 the design team on that. And so there were some
- 10 issues that or allegations that some portions of the
- 11 design caused the contractor to lose money over and
- 12 above what they had budgeted. So, I helped with the
- 13 quantification, the analysis of the contractor's
- 14 claims against URS. I didn't get involved in the
- 15 engineering side of it, those technical issues, just
- 16 the accounting, quantum and pricing.
- 17 Q. So, Sierra Blanca was claiming that URS's
- 18 faulty design caused them to incur overruns?
- 19 A. That was their assertion, yes.
- 20 Q. And how did that resolve?
- 21 A. We did go to arbitration and there was a
- 22 decision in that matter.
- 23 Q. Can you tell me what the decision was?
- A. I can't tell you what it was. I can tell you
- 25 it was favorable to URS.

Badala, Peter 8/16/2011 12:00:00 PM

- 1 Q. You divided -- your Exhibit A has trial and
- 2 arbitration testimony and then deposition testimony.
- 3 A. Yes.
- 4 Q. Is there a reason you divided it out like
- 5 that?
- 6 A. Just because there are some matters that I
- 7 guess -- one matter is pending, the Virgin Valley
- 8 Water District is still an active case. I have
- 9 given a deposition in that matter. Some of them I
- 10 just -- I gave testimony, so I thought you would
- 11 want to know that. But most cases in my line of
- 12 work settle.
- 13 Q. In my line of work as well.
- 14 A. So, I think that's always a good thing if we
- 15 can help facilitate that. I was just giving you --
- 16 Q. So let's continue on. It looks like Dick
- 17 Pacific and Sierra Blanca you also gave deposition
- 18 testimony in those two?
- 19 A. Yes.
- 20 Q. And then at the Virgin Valley Water District,
- 21 that's the one that's still pending?
- 22 A. That is a pending piece of litigation in
- 23 federal court, I believe in the District of Nevada,
- 24 Las Vegas.
- Q. What is that case about?

- 1 A. That is a product liability case really
- 2 involving the plastic lateral pipe that you may be
- 3 familiar with. There have been many cases over the
- 4 years of the failure of that product. And I was
- 5 involved in I think one of the first cases that
- 6 actually went to trial. So, it was a successful
- 7 endeavor, and so I have gotten involved in others
- 8 through the years, and this is one of those.
- 9 Q. Why did the pipes fail?
- 10 A. Well, that's a technical analysis, right, but
- 11 technically it has to do with the chemical makeup of
- the polymer, and there's all sorts of issues that
- 13 come in, which soils conditions you put the pipe in
- 14 and all these other kinds of things.
- 15 Q. You are not the technical expert?
- 16 A. No. I was doing the quantification of the
- 17 damages to -- in this case of the Virgin Valley
- 18 Water District.
- 19 Q. What about Dilbeck & Sons, et al?
- 20 A. Dilbeck is a case involving defective
- 21 construction and change order disputes. I was
- 22 retained by Zurich American who was I think the
- 23 builder's risk insurer. There were failures, a lot
- 24 of defective construction issues in that case. And
- 25 so that's why I was -- that's why the Zurich

- 1 American was brought into that case.
- 2 Q. What was being constructed?
- 3 A. This was a school in Monterey.
- 4 Q. What were the change order disputes?
- 5 A. They were a -- there were a number of
- 6 disputes involving whether something was a change or
- 7 whether it was contemplated within the contract and
- 8 the design of the contract. There were other issues
- 9 as to whether the amounts paid for the change order
- 10 were sufficient, and then there were delay and
- 11 disruption claims.
- 12 Q. What is a delay and disruption claim?
- 13 A. Delay and disruption is the additional costs
- 14 for -- cost overruns are associated with if the
- 15 project extends beyond the original completion date,
- 16 what kind of damages the contractor would incur as a
- 17 result of that. Disruption can include a wide
- 18 variety of issues, some productivity cost related.
- 19 It's probably the biggest issue.
- Q. And what kind of losses are generally
- 21 associated with delay?
- A. The general delay-type costs could be things
- 23 like labor escalation. You could have your contract
- 24 assumes your labor was going to be performed in a
- 25 certain window of time. If it's delayed and you end

- 1 up shifting that labor force into a later period,
- 2 and the wages increased, that could be an element of
- 3 delay damages. Another -- the same would be true
- 4 with materials. You could have the same issue with
- 5 materials. You could have contractor management
- 6 costs, a portion of the field office overhead as
- 7 time-driven, time-related costs. So those are the
- 8 kinds of examples.
- 9 Q. If you have people working for an extra
- 10 couple months you have to pay them and you have to
- 11 keep the project running and all of that?
- 12 A. Correct.
- 13 Q. And that is a delay cost?
- 14 A. That is a component of it.
- 15 Q. I have also seen in the Fontainebleau stuff a
- 16 cost for acceleration?
- 17 A. Schedule-driven, yes. That is a schedule --
- that typically involves over-time or added people or
- 19 some of both to make up time and mitigate schedule
- 20 delays that might be visible.
- 21 Q. You have to add people and add hours in order
- 22 to finish faster?
- A. Yes. You can accelerate in a number of ways.
- 24 You can work ten-hour days five days a week. You
- 25 can work ten hours a day seven days a week. You can

- 1 have double shifts. There is all sorts of
- 2 opportunities to accelerate. Usually there is a
- 3 fair amount of care and thought that is put into
- 4 that, how you want to execute that.
- 5 Q. But all of those involve extra costs I take
- 6 it?
- 7 MR. MURATA: Objection.
- 8 THE WITNESS: They don't necessarily. I
- 9 mean, you balance -- balance, you know,
- 10 extending the project to beyond an original
- 11 completion date, but there can be some
- incremental costs, yes.
- 13 BY MR. MOCKLER:
- 14 Q. Did I miss one? RCMC versus Westchester
- 15 Surplus Lines Insurance Company, what was that one?
- 16 A. This was another -- a builder's risk case
- 17 where there was damages alleged, actually, by -- on
- 18 both sides by the contractor against the school
- 19 district for extra costs and damages they wanted,
- and the school district was alleging defective work
- 21 and poor workmanship, and the roof actually did
- 22 collapse on one of the buildings. So that was not a
- 23 good thing. So that caused all sorts of additional
- 24 costs and disruption, and there were different
- assertions as to why that happened. The school

- 1 district was alleging that the contractor didn't
- 2 properly maintain the site and didn't protect its
- work. And the unexpected event of a big rainstorm
- 4 came in and ruined a big piece of the construction
- 5 work that had been done to date. So that was a part
- 6 of the -- that was not my part because I was doing
- 7 quantification.
- 8 Q. What was your -- were you doing work on the
- 9 quantum?
- 10 A. Yes, I was working on the quantum.
- 11 Q. Have you -- presumably, you had deposition
- 12 and trial and arbitration experience before the
- 13 cases listed on here, right?
- 14 A. Yes.
- 15 Q. Did any of those cases involve change orders?
- 16 A. Sure. Many of them involved change orders
- 17 that -- at some level that is always a dispute.
- 18 Typically it can be a part of a construction
- 19 dispute.
- 20 Q. Since I asked -- so what is a change order?
- A. What is a change order?
- 22 Q. Yes.
- A. A change order is a recognition of one of
- 24 several things. It could be -- first of all, the
- 25 contract guides when a change order becomes a change

- 1 A. Yes. Thank you for that.
- 2 Q. And when you said "credit administrator," you
- 3 meant the agents under those agreements?
- 4 A. Yes.
- 5 Q. In that last sentence in paragraph 28 you
- 6 say, "The funds in the Bank Proceeds Account could
- 7 not be used by the Borrowers to pay Project costs"?
- 8 A. That is my understanding, yes.
- 9 Q. So until Bank of America approved a
- 10 disbursement, those funds that were in the bank
- 11 proceeds account were unavailable to the owner.
- 12 That is your understanding, right?
- 13 A. To Fontainebleau, yes.
- 14 Q. So Fontainebleau you refer to as the
- 15 developer?
- A. I was going to call them the developer, yes,
- 17 but we can use whatever terminology.
- 18 Q. I am fine with developer. Who is IVI?
- 19 A. IVI was the third-party consultant retained
- 20 by BANA and the lenders to oversee the construction
- 21 process and the paperwork as it relates to the
- 22 disbursements or the advance, monthly advances.
- 23 Q. And again for clarity, by IVI we are
- 24 referring to Inspection Valuation International,
- 25 right?

- 1 A. Yes.
- Q. Do you have prior experience with IVI?
- 3 A. I do not.
- 4 Q. Do you have an opinion about them?
- 5 A. I do not.
- 6 Q. You are not providing an opinion about their
- 7 performance in this case, right?
- 8 A. I wasn't asked to do that.
- 9 Q. Have you spoken with any people at IVI?
- 10 A. I have not.
- 11 Q. Do you know who Robert Barone is?
- 12 A. Only by depositions, declarations, e-mails.
- 13 Q. You haven't spoken with him?
- 14 A. I have not.
- 15 Q. And you haven't spoken with Paul Bonvicino,
- 16 B-O-N-V-I-C-I-N-O, about this case?
- 17 A. I have not.
- 18 Q. So your understanding is that IVI provided
- 19 certifications with each advance request, right?
- A. Yes. They were one of the parties that
- 21 provided the certification.
- Q. But you don't have an opinion, you are not
- 23 expressing an opinion in this case as to whether
- 24 they should have done so?
- 25 A. No.

- 1 Q. If you look at paragraph 35 --
- 2 A. Yes, I'm there.
- 3 Q. -- you say, "Without disclosures by the
- 4 Contractor or Borrowers, information regarding the
- 5 Project's budget and anticipated changes thereto
- 6 would not be known to the Construction Consultant
- 7 and, by extension, BANA." And then you say, "There
- 8 were several sources of information regarding the
- 9 Project's budget."
- 10 Do you see that?
- 11 A. Yes, I do.
- 12 Q. So you have advance requests as the first
- 13 bullet. Do you see that?
- 14 A. Yes.
- 15 Q. What are advance requests?
- 16 A. That is the document that is submitted by the
- developer to the Bank of America on a monthly basis
- 18 to request funds to pay for the construction costs
- 19 of that particular month -- of a particular month.
- 20 Q. And it includes the certification by IVI and
- 21 others, right?
- A. Yes. It's quite a lengthy document.
- Q. And in the next bullet you have there is
- 24 anticipated cost reports? What is an anticipated
- 25 cost report?

- 1 A. It's -- an anticipated cost report is a -- a
- 2 document that was developed for this project, I
- 3 believe, to assist the developer with its ability to
- 4 evaluate potential changes that may be made to the
- 5 project and enable them to evaluate those potential
- 6 changes with the contingency.
- 7 Q. And also to enable IVI and Bank of America to
- 8 evaluate the changes in the project, right?
- 9 MR. MURATA: Objection.
- 10 THE WITNESS: No. I think it was to
- provide B of A and IVI with the understanding
- of what the owner was contemplating as
- potential changes. It was there to allow
- them to understand where the bank was -- or
- where the developer was thinking of potential
- 16 changes to the project. It wasn't a
- 17 requirement of the contract, if that was your
- 18 question.
- 19 BY MR. MOCKLER:
- 20 Q. Why do you say it wasn't a requirement of the
- 21 contract?
- A. Because it wasn't a requirement of the
- 23 contract. There is nothing in any documents that
- 24 requires or lists the ACR.
- Q. Is it typical for a general contractor or a

- 1 developer to keep a list similar to an ACR?
- 2 MR. MURATA: Objection. Vague.
- THE WITNESS: I would say that this was
- 4 from my experience unusual.
- 5 BY MR. MOCKLER:
- 6 Q. What is the usual practice for -- well, it is
- 7 typical to keep track of potential changes, right?
- 8 A. Yes. Of potential changes, yes.
- 9 Q. And what is the typical method of doing so?
- 10 A. You will have a change order log.
- 11 Q. And what is that?
- 12 A. A change order log is a document that opens
- 13 up and maintains and tracks the status of potential
- 14 change orders that are being contemplated on the
- 15 project.
- 16 Q. The next bullet on page 11, paragraph 35 of
- 17 Exhibit 910, says "Site Visits"?
- 18 A. Yes.
- 19 Q. So, what are those?
- 20 A. As I understand it, monthly site visits were
- 21 made to the project usually towards the beginning of
- 22 that month, maybe, my observation from review of the
- 23 reports, monthly reports that were developed by IVI
- that it would happen within the first week or so of
- 25 the project. And then there would be quarterly

- 1 meetings that would occur as well. So those were
- 2 the site visits.
- 3 Q. And IVI would actually be there at the
- 4 construction site in Las Vegas?
- 5 A. That is my understanding they would visit the
- 6 site for the day.
- 7 Q. They would walk around and look at what was
- 8 going on?
- 9 A. It's my understanding that they did that,
- 10 yes.
- 11 Q. And they would talk to the representatives of
- 12 the general contractor, representatives of the
- 13 developer about the project status?
- 14 A. That is my understanding.
- 15 Q. So, you've got advance requests, anticipated
- 16 cost reports and site visits. And there were also
- 17 e-mail communications between representatives of the
- 18 developer and IVI?
- 19 A. I have seen evidence of that, yes.
- 20 Q. And between representatives of the general
- 21 contractor and IVI?
- 22 A. I think I have seen some evidence of that,
- 23 yes.
- Q. And there were e-mails between
- 25 representatives of the developer and/or the general

- 1 contractor and people working for B of A, right?
- 2 A. Yes.
- 3 Q. And representatives of IVI had discussions in
- 4 person, on the telephone, with representatives of
- 5 the general contractor and the developer outside of
- 6 these site visits as well, right?
- 7 A. I don't know. I don't know.
- 8 Q. You are not aware of that?
- 9 A. I think I have seen some references to the
- 10 discussions. Whether they -- how they happened or
- 11 how, I don't know. I don't know that fact.
- 12 Q. Certainly it would have been within IVI's
- 13 right of the agreement to pick up the phone and call
- 14 someone at Fontainebleau or Turnberry, right?
- 15 MR. MURATA: Objection.
- 16 THE WITNESS: I guess we can look at the
- 17 agreement. I don't know if it says you can
- 18 give us a call or -- I don't know.
- 19 BY MR. MOCKLER:
- Q. You don't have any reason to think that
- 21 didn't happen?
- 22 MR. MURATA: Objection.
- 23 THE WITNESS: Again, to the extent I
- 24 might have seen it in e-mail discussions or
- 25 maybe some correspondence I might have seen

- 1 that there were some phone calls.
- 2 BY MR. MOCKLER:
- 3 Q. The same with Bank of America. Bank of
- 4 America had telephone conversations with
- 5 Fontainebleau and with Turnberry?
- 6 A. I'm sure they probably did.
- 7 Q. And again for cleanup, by Turnberry, you
- 8 understand me to be referring to Turnberry West
- 9 Construction, the general contractor, right?
- 10 A. Yes.
- 11 Q. And by Fontainebleau I am referring to the
- 12 developer, right?
- 13 A. Yes.
- 14 Q. If you look on the next page, I am looking at
- page 12, paragraph 40. You are not expressing an
- 16 opinion as to whether the documentation that the
- 17 borrowers provided was sufficient, right?
- 18 A. Well, I think the record would suggest it was
- 19 fraudulent in some regards.
- 20 Q. And this is -- correct me if I'm wrong, but
- 21 this is your background section, you are just saying
- 22 what happened was BANA processed these advance
- 23 requests, right?
- A. That was -- that BANA received the documents
- 25 that all the certificates were available and there

- 1 Q. So essentially 917 summarizes 919 through
- 2 928?
- A. 919 is a summary of the detail that makes up
- 4 the 64 million on line 12 of Exhibit 917.
- 5 Q. So 919 is the detail of a line item on 917?
- 6 A. Correct, for IVI's number 12.
- 7 Q. And 920 is the same thing as 919 but for a
- 8 different period and different IVI report, correct?
- 9 A. Right. So you can see the reference in the
- 10 heading, it will say -- it will give you the
- 11 Turnberry West Construction ACR. It will give the
- 12 date of June 11, 2008. That's probably the date of
- the ACR. And then it will refer to the IVI report
- 14 that it could be found in.
- 15 Q. And the same is true of Exhibits -- all of
- 16 the Exhibits 919 through 928, the same type of
- 17 summary just for different IVI reports, different
- 18 period?
- 19 A. Same mechanics, correct.
- Q. And how did you use these Exhibits 919
- 21 through 928 in coming to the conclusions in your
- 22 report?
- A. This is the source data that is then used to
- 24 time phase, if you will, the information for each of
- 25 the POCs included in the Boyken analysis.

- 1 Q. So, for example, if you look at the Boyken
- 2 analysis, and you conclude that a POC isn't included
- 3 on any of the ACRs, that means you or someone else
- 4 went through Exhibits 919 through 928 and checked to
- 5 see whether a POC was listed; is that right?
- 6 A. I think that is generally correct. And then
- 7 to -- you then use 918, of course, as well because
- 8 that is the source for the enhanced budget numbers.
- 9 Q. Did you do anything else with 917 through
- 10 928?
- 11 A. Probably I did with respect to looking at the
- 12 May 2008 period.
- 13 Q. I think we can set aside 917 through 928
- 14 unless you want to reference them later on. I think
- 15 we can turn back to your expert report. See if I
- 16 can pick up where we left off.
- 17 A. Okay.
- 18 Q. Let's go to paragraph 63. So what is the
- 19 basis for your conclusion that Mr. Boyken's review
- 20 of the structural steel change is unsupported by the
- 21 documents?
- A. I guess the way I would describe it is the
- 23 suggestion that these costs, this 40 million
- 24 dollars, was known to be significant as they want to
- 25 describe them, costs were known a year in advance.

- 1 And my point is there's a process that negotiation
- 2 of planning and even discussion among the limited
- 3 documents that Mr. Boyken has provided that suggests
- 4 there was a process of discussion going on during
- 5 the period.
- 6 Q. Let's look at Exhibit WW1 to the Boyken
- 7 report, which is the last exhibit. I know you don't
- 8 have tabs, but it should start about a dozen pages
- 9 in. It's the WW steel change order.
- 10 A. Yes.
- 11 Q. If you go back a few more pages -- it's
- 12 actually back the other direction.
- 13 A. This way?
- 14 Q. Yes. A couple more pages in. Right there.
- 15 So this is a document you looked at in assessing
- 16 Mr. Boyken's report, right?
- 17 A. It's one of the documents, yes.
- 18 Q. And what is this?
- 19 A. This is the owner executed change order for
- 20 the structural steel drawings POC 19A.
- 21 Q. So you would agree that IVI and Bank of
- 22 America knew about this change at least by the time
- they received this letter change order some time in
- 24 June 2008?
- 25 MR. MURATA: Objection.

1 THE WITNESS: It was provided to them 2 around that period of time, yes. 3 BY MR. MOCKLER: 4 Q. So at least by June of 2008 IVI and Bank of 5 America knew there was going to be 41 million 6 dollars more of structural steel pursuant to this 7 OCO, right? 8 MR. MURATA: Objection. 9 THE WITNESS: There was a change order 10 for the structural steel. 11 BY MR. MOCKLER: 12 Q. And it was for 41 million dollars? 13 A. And it was for 41 million dollars. Q. And change. You also agree that Turnberry at 14 15 least knew that there was going to be a need for 16 more structural steel much earlier than that, right? 17 MR. MURATA: Objection. Speculative. THE WITNESS: There is a document --18 19 there is documentation included within 20 Mr. Boyken's Exhibit WW1 that would indicate 21 there was a change order request in June 22 2007. 23 BY MR. MOCKLER: 24 Q. And you can see from that change order request that Turnberry West was notified some time 25

- 1 around June 2007 that WW Steel was saying that they
- 2 wanted another 41 million dollars for structural
- 3 steel, right?
- 4 MR. MURATA: Objection.
- 5 THE WITNESS: There is a pricing
- 6 proposal.
- 7 BY MR. MOCKLER:
- 8 Q. For structural steel from WW Steel, right?
- 9 A. Yes.
- 10 Q. Do you understand why it took from June to
- 11 2007 to May or June 2008 for that to proceed to
- 12 another change order?
- 13 A. Well, Mr. Boyken doesn't provide very much
- 14 documentation on this issue, but there is a letter
- 15 from the structural engineer dated May 29, 2008
- 16 which provides some insight.
- 17 Q. What insight does it provide?
- 18 A. That the drawings have been evolving due to
- 19 refinements by the designers and the landscape
- 20 engineers, clarifications were made to the drawings,
- 21 other design impacts due to elevators stair
- 22 refinements, other clarifications. And it goes on
- 23 to conclude that the structural drawings have been
- through an evolution process with the architectural
- 25 designer drawings which is very common for

- 1 fast-track projects.
- 2 Q. So your conclusion from this letter is that
- 3 the delay from June 2007 to May 2008 was the result
- 4 of design evolution?
- 5 A. It's --
- 6 MR. MURATA: Objection.
- 7 THE WITNESS: It's not a delay. It's an
- 8 evolution.
- 9 BY MR. MOCKLER:
- 10 Q. So how about this, your conclusion that the
- 11 lapse of time from the June 2007 price quotation to
- the June 2008 owner change order was the result of
- 13 evolution in the drawings?
- 14 MR. MURATA: Objection.
- 15 THE WITNESS: I'm just reciting or
- stating to what Mr. Boyken has provided in
- the documents that explains the period
- 18 between May 29 of 2008 and June 21 of 2007.
- 19 BY MR. MOCKLER:
- 20 Q. Do you see anything else in this
- 21 documentation to explain that delay?
- A. Yes. On May 8, 2008, it also discusses the
- 23 efforts that were made by the parties, the designer,
- 24 Turnberry West and WW Steel to minimize the costs
- 25 and the tonnage increases.

- 1 Q. Anything else?
- 2 A. I think that exhausts the paper in Boyken's
- 3 file.
- 4 Q. Were these owner change orders included with
- 5 IVI project status reports?
- 6 A. These what?
- 7 Q. Owner change orders, executed owner change
- 8 orders.
- 9 A. Yes. I believe so.
- 10 Q. Including this one?
- 11 A. I believe so.
- 12 Q. Have you reviewed Mr. Boyken's deposition?
- 13 A. Yes.
- 14 Q. Is there anything that you recall disagreeing
- with in it other than what's in your report?
- 16 MR. MURATA: Objection.
- 17 THE WITNESS: I can't say that I was
- 18 looking at it from that perspective. I was
- trying to get a read of his deposition to see
- if it was consistent with his report.
- 21 BY MR. MOCKLER:
- 22 Q. And what was your opinion of whether it was
- 23 consistent with his report?
- A. It seemed to be.
- Q. Did you form any other opinions not expressed

- 1 in your report after reading his deposition?
- 2 A. I didn't read it with that -- with that
- 3 objective in mind. I can tell you that it reaffirms
- 4 my analysis and my opinions with respect to the
- 5 Boyken report.
- 6 Q. And you haven't been asked to perform any
- 7 additional analysis or form any additional opinions
- 8 based on anything that Mr. Boyken said in his
- 9 report?
- 10 A. I haven't talked to the attorneys about that.
- 11 Q. Let's talk about Mr. Pryor. I will get rid
- of more of my documents here by marking this one.
- 13 (Whereupon, Plaintiff's Deposition
- 14 Exhibit 929 was marked for
- 15 Identification.)
- 16 BY MR. MOCKLER:
- 17 Q. So does Exhibit 929 look like something you
- 18 recognize?
- 19 A. Yes.
- 20 Q. Is it the Pryor report you reviewed in
- 21 connection with your report?
- A. The section that I looked at, yes, to be from
- 23 the Pryor, his prior.
- 24 Q. What section did you look at?
- 25 A. Opinion number 2.

- 1 Q. Did you read the whole thing?
- 2 MR. MURATA: Objection. Vague.
- 3 BY MR. MOCKLER:
- 4 Q. Did you read the entire report?
- 5 A. No.
- 6 Q. You didn't?
- 7 A. For purposes of the opinion?
- 8 Q. Did you read the entire report at all?
- 9 A. My focus was on opinion 2.
- 10 Q. Did you read the rest of the report?
- 11 A. I think I read the beginning. I didn't -- I
- 12 believe I read opinion 1. I am not sure that I read
- 13 opinion 3.
- 14 Q. Your focus was on opinion 2, pages 31 to 42
- 15 of the report?
- 16 A. Yes.
- 17 Q. It's fair to say you haven't been asked to
- 18 provide an opinion on anything other than what's in
- 19 opinion 2 of Pryor's report, right?
- 20 A. Yes.
- 21 Q. Was there a particular portion of opinion 2
- 22 or did you respond to opinion 2 in whole?
- 23 A. I think that the report, I think specifically
- 24 identifies my report, which is Exhibit 910,
- 25 paragraphs 64 through 84 summarize and lay out my

- 1 opinions and findings and conclusions.
- 2 Q. Let's look at paragraph 65.
- 3 MR. MURATA: Paragraph 65 of which?
- 4 BY MR. MOCKLER:
- 5 Q. Of Badala's report, of your own report?
- 6 A. Yes, sir, I'm there.
- 7 Q. And you say that your review of potential
- 8 change order log shows that many of the items were
- 9 previously disclosed by the borrower and contractor
- 10 on ACR. Do you see that?
- 11 A. Yes. Sub one.
- 12 Q. What is the basis for that conclusion?
- 13 A. The -- on Exhibit 917 you could go back and
- 14 compare items that are listed on the ACR and IVI's
- report 12, 13 with items that show up on the ACR for
- the 217 million and also the 201 million.
- 17 Q. So, looking at 917 now, so if you look at IVI
- 18 report 12 under anticipated additional costs you
- 19 have 64.7 million, right?
- 20 A. Yes.
- 21 Q. So you are saying that the borrower and the
- 22 contractor disclosed 64.7 million of the 201 in that
- 23 report, and it looks like also in report 13, right?
- 24 A. No, I wouldn't say. I didn't do a full --
- 25 you can do the analysis if you want, but not all the

- 1 64 million, not all of what is in the 201 are the
- 2 same items as the 64. So some of them -- some of
- 3 them aren't. So it's, you know, as you would -- so,
- 4 you could do that comparison, but I just did
- 5 spot-checking.
- 6 Q. So, and to do the math the other way, you are
- 7 saying that 130, 140 million or more of the 201 was
- 8 not disclosed until it looks like May of 2008 or
- 9 that report?
- 10 MR. MURATA: Objection.
- 11 THE WITNESS: It was a log of potential
- changes, and at that time that came with the
- 13 190 million dollars in equity.
- 14 BY MR. MOCKLER:
- 15 Q. Now, looking at 917 for reports 1 through 11
- 16 it says no anticipated cost reports were submitted
- 17 by Turnberry West?
- 18 A. Yes.
- 19 Q. Do you see that?
- 20 A. Yes.
- 21 Q. Do you know why that was?
- 22 A. I don't.
- Q. So is there, other than the information in
- 24 917 which I recognize is a summary of information
- 25 from other documents, but other than this, is there

- 1 any other document that supports your conclusion
- 2 that these, some of these 201 million were
- 3 previously disclosed?
- 4 A. Not that I recall sitting here right now.
- 5 Q. The next several paragraphs of your report 67
- 6 through 70 you talk about the construction contract
- 7 change orders. Paragraph 68 you say, "The process
- 8 that defines how a proposed change order is formally
- 9 recognized as a change to the work and price is
- 10 defined by the construction contract."
- 11 You agree with that, right?
- 12 A. Yes. I wrote it.
- 13 Q. You would be surprised. Let's show you that
- 14 construction contract. Not just because it's a
- 15 large document.
- 16 (Whereupon, Plaintiff's Deposition
- 17 Exhibit 930 was marked for
- 18 Identification.)
- 19 BY MR. MOCKLER:
- Q. Is this the construction contract you
- 21 referred to in this section of your report paragraph
- 22 68?
- A. It's one of the two documents. There is
- 24 actually two documents that make up this
- 25 construction contract.

- 1 BY MR. MOCKLER:
- 2 Q. So you agree that truthful reporting by the
- 3 borrower and contractor is vital?
- 4 A. Yes.
- 5 Q. If you have information that suggests that
- 6 the borrower and contractor haven't been truthful
- 7 that is a problem, right?
- 8 MR. MURATA: Objection.
- 9 THE WITNESS: If you have information?
- 10 BY MR. MOCKLER:
- 11 Q. Right.
- 12 A. I guess the answer would be yes.
- 13 Q. You say that "IVI pursued additional
- 14 information from the Borrowers and Contractor" in
- 15 paragraph 76?
- 16 A. Thank you.
- 17 Q. -- "and focused on the issues that were
- 18 discernable from the project reporting, project
- 19 meetings and IVI's regularly occurring site walks."
- What is your basis for saying that?
- A. The documentation that existed, depositions,
- the witnesses.
- 23 Q. The project status reports?
- A. Project status reports, yes.
- 25 Q. Anything else other than the depositions and

- 1 the project status reports?
- 2 A. On the issue of what was -- that were
- 3 discernable -- that was your question on the first
- 4 sentence of paragraph 76?
- 5 Q. Or how they pursued additional information?
- 6 A. Sorry. Where on this paragraph are you
- 7 talking about?
- 8 Q. You say IVI -- just the first sentence --
- 9 A. I see. Okay.
- 10 Q. What supports the first sentence on the PSRs
- 11 and the depositions?
- 12 A. IVI and the bank were in regular dialogue to
- 13 seek additional information from Fontainebleau.
- 14 There were meetings, telephone calls. I think there
- 15 were letters exchanged. There was a fairly regular
- 16 dialogue that was going on. There may have been
- 17 phone calls as you were suggesting earlier.
- 18 Q. You haven't reviewed every e-mail between IVI
- 19 and Bank of America, right?
- 20 MR. MURATA: Objection.
- 21 THE WITNESS: Probably not.
- 22 BY MR. MOCKLER:
- 23 Q. You haven't reviewed every e-mail between
- 24 Turnberry and IVI?
- 25 MR. MURATA: Objection.

- 1 THE WITNESS: That's probably true.
- 2 BY MR. MOCKLER:
- 3 Q. Other than what is reported in the project
- 4 status reports and possibly in the e-mails you have
- 5 reviewed, you don't know what IVI saw or could have
- 6 seen on project visits, right?
- 7 MR. MURATA: Objection.
- 8 THE WITNESS: I am not sure I understand
- 9 your question.
- 10 BY MR. MOCKLER:
- 11 Q. You weren't with IVI on-site visits, right?
- 12 A. I was not with them, that is correct.
- 13 Q. So you're learning about what they observed
- 14 from their project status reports, right?
- 15 A. In part, yes.
- 16 Q. And possibly e-mails that refer to those site
- 17 visits that you reviewed?
- 18 A. E-mails, declarations, depositions, the
- 19 report.
- 20 Q. The Barone declaration?
- 21 A. The Barone declaration, yes.
- 22 Q. Have you read the Barone deposition?
- 23 A. Yes.
- 24 Q. In 77 -- Mr. Pryor says Bank of America
- 25 "failed to exercise reasonable efforts and

- 1 commercially prudent practices to obtain that
- 2 information from Borrowers," and then -- sorry --
- down in paragraph 78 you say that IVI and Bank of
- 4 America "used commercially reasonable efforts to
- 5 obtain additional data and information to allow IVI
- 6 to validate the Borrowers' and Contractor's
- 7 representations."
- 8 Do you see that?
- 9 A. Yes, I do.
- 10 Q. You are not interpreting the agreements,
- 11 right?
- 12 A. No.
- 13 Q. What are you basing your understanding of
- 14 commercially reasonable efforts on?
- 15 A. On the exchange of information that occurred
- 16 between the parties during that period of time.
- 17 Q. Well, commercially reasonable efforts you are
- 18 setting a standard, right? What are you basing that
- 19 standard on?
- 20 A. Well, I can say in my own work in things that
- 21 I have done I would do the same sorts of -- go
- 22 through the same sorts of efforts or exercises with
- 23 respect to communication to pursue the information.
- 24 That is my definition.
- Q. You don't have experience in banking, right?

1	UNITED STATES DISTRICT COURT	
2	SOUTHERN DISTRICT OF FLORIDA	
3		
4	IN RE: FONTAINEBLEAU LAS VEGAS	
5	CONTRACT LITIGATION MDL NO. 2106	
6	This document relates to all actions.	
7		
8		
9		
10		
11,		
12		
13		
14	VIDEOTAPED DEPOSITION OF ROBERT BARONE	
15	New York, New York	
16	Monday, April 11, 2011	
17		
18		
19		
20		
21	Reported by:	
	AYLETTE GONZALEZ	
22	CLR	
23	JOB No. 159910	
24		
25		

- 1 Q. Is there any reason you can't
- 2 give accurate and complete testimony today?
- 3 A. No.
- 4 Q. You understand you're
- 5 testifying on behalf of the company you
- 6 work for today?
- 7 A. Yes.
- 8 Q. What company is that?
- 9 A. Inspection and Valuation
- 10 International.
- 11 Q. What's your role with
- 12 Inspection Valuation International?
- 13 A. I'm a senior vice-president and
- 14 principal.
- 15 Q. And that company also goes by
- 16 IVI?
- 17 A. Yes, for short.
- 18 Q. So, I guess let's just start
- 19 off with how you ended up here. And that
- 20 is, what was IVI's role on the
- 21 Fontainebleau project?
- A. We were the construction
- 23 consultant for Bank of America.
- 24 O. What does it mean to be the
- 25 construction consultant?

- 1 project was proceeding.
- Q. And when did you get involved?
- 3 When did IVI get involved?
- 4 A. I don't recall. It would be --
- 5 a job number would help.
- 6 Q. We'll get to that.
- 7 So on a day-to-day basis, what
- 8 did it mean to oversee the projects?
- 9 A. There wasn't day-to-day
- 10 involvement. However, once a month, we
- 11 visited the project site, walked through
- the progress, the schedule, the budgets,
- the payments and came to agreement on
- 14 amounts to be paid and wrote a report for
- 15 our client advising of same.
- 16 Q. And those are the projects
- 17 status reports --
- 18 A. Yes.
- 19 Q. -- you wrote once a month?
- 20 A. Yes.
- 21 Q. Who from IVI worked on the
- 22 Fontainebleau project?
- A. Paul Bonvicino was my senior
- 24 project manager and myself.
- 25 Q. Anyone else?

- 1 is that your signature?
- 2 A. Yes, it is.
- 3 Q. Do you recall signing a
- 4 Declaration some time in June 2009?
- 5 A. I recall something back from
- 6 that time. I suppose this is it.
- 7 Q. You signed it under penalty of
- 8 perjury?
- 9 A. Correct. Yes. It was two
- 10 years ago.
- 11 Q. It was true and correct to your
- 12 knowledge at that time?
- 13 A. Yeah.
- 14 Q. Let's look at page 3, paragraph
- 15 11.
- Let's start on paragraph 10,
- 17 the last sentence of paragraph 10 where it
- 18 says: "One of IVI's responsibilities was
- 19 to review the advanced requests that
- 20 Fontainebleau submitted each month."
- 21 What is an advanced request in
- 22 the context of this project?
- 23 A. An advanced request would be a
- 24 request to the lender from the borrower for
- 25 funds.

- Q. And that's something that IVI
- 2 reviewed as part of their responsibilities?
- A. Portions of it.
- 4 Q. Which portions did you review,
- 5 if you recall?
- 6 A. Well, the hard cost portions.
- 7 Q. Then down in paragraph 11, it's
- 8 talking about project status report number
- 9 21, and the second sentence says: "In
- 10 performing the review and analysis to
- 11 prepare this report, IVI became concern
- 12 that Fontainebleau was not fully or
- 13 accurately reporting all of the remaining
- 14 costs associated with this project."
- 15 You see that?
- 16 A. Yes.
- 17 Q. You recall that was the case?
- 18 A. Yes.
- 19 Q. Why was IVI concerned?
- 20 A. Well, I suppose it was because
- 21 in the documents did not look clear or may
- 22 not be accurate.
- Q. Do you recall which documents
- 24 you thought weren't clear?
- 25 A. Not offhand.

- 1 Q. Two sentences -- the next
- 2 sentence says -- talks about term variance
- 3 was supposed to be provided and anticipated
- 4 cost report. You see that?
- 5 A. Yes.
- 6 Q. What's an anticipated cost
- 7 . report?
- 8. A. An anticipated cost report
- 9 would be a projection on what would be
- 10 anticipated as the final cost of the
- 11 project, including commitments, pending
- 12 claims, pending issues.
- 13 Q. So, should it include things
- 14 that have been committed -- only things
- that have been committed to or everything?
- 16 A. Should include everything.
- 17 Q. Including costs that are
- 18 projected to be incurred down the line?
- 19 A. To the extent that they could
- 20 impact the project.
- 21 Q. So, a couple of sentences down
- 22 you say that "IVI was concerned about the
- 23 completeness and accuracy of the ACR."
- 24 You see that?
- 25 A. Yes.

- 1 Q. Do you recall that there was an
- 2 update to Project Status Report 22?
- 3 A. No. What do you mean,
- 4 "update"?
- 5 Q. Let me show you the document.
- 6 This has been previously marked as 601.
- 7 A. Oh, okay.
- 8 Q. So, what is Exhibit 602?
- 9 A. It's Project Status Report No.
- 10 22 update.
- 11 Q. So, does that refresh your
- 12 recollection that you did do one?
- 13 A. Yes.
- 14 Q. Do you recall why there was an
- 15 update to PSR 22?
- 16 MR. MURATA: Objection; vague.
- 17 A. Generally an update would be
- 18 done to produce information prior to the
- 19 next report or to clarify what was in the
- 20 prior report.
- 21 Q. This is dated March 4th, which
- is just one day after report 22?
- 23 A. Okay.
- Q. Do you recall what you needed
- 25 to clarify or update?

- 1 MR. MURATA: Objection; vague.
- 2 A. It has three topics.
- 3 Q. Okay.
- 4 A. Tower curtain wall system,
- 5 podium venue and LEED.
- 6 Q. Do you recall why you wanted to
- 7 update these three topics?
- 8 A. No.
- 9 Q. Let's look at page 2 on podium
- 10 venue. What's a venue opening schedule?
- 11 A. Venue opening schedule is
- 12 generally -- generally what you would call
- 13 a list or schedule dates that the retail
- 14 venues or tenants or uses would be -- would
- 15 be opening.
- 16 Q. Do you recall what you learned
- 17 that caused you to want to update the
- 18 podium venue information?
- 19 A. It may have been missing from
- 20 report 22.
- 21 Q. And then if you look at LEED,
- 22 it says: "Detailed audit is currently in
- 23 process."
- 24 Do you recall that there was a
- 25 LEED audit?

- 1 A. I recall there was supposed to
- 2 be one.
- 3 Q. Do you recall how it came about
- 4 that there was supposed to be one or that
- 5 was suggested?
- 6 A. Not exactly.
- 7 Q. Did you recommend that there be
- 8 a LEED audit?
- 9 A. We questioned the achievement
- 10 of the credits. I believe the developer
- 11 initiated the audit.
- 12 Q. What would a LEED audit entail?
- MR. MURATA: Objection; calls
- 14 for speculation.
- 15 A. Well, I don't recall the exact
- 16 proposal that they were going to use or
- 17 what scope of work they were going to
- 18 perform. However, likely, it would have
- 19 looked at the requirements to achieve the
- 20 credits and a review of the contracts,
- 21 subcontracts, purchase orders, for, I
- 22 believe, the material -- material costs
- 23 were involved here. And to ensure that
- 24 they were properly being tracked.
- 25 Q. Basically to provide more

- 1 detail on whether they were actually going
- 2 to get the credits?
- A. It's actually to provide detail
- 4 on whether they captured all the credits
- 5 that they're entitled to. Meaning that if
- 6 subcontracts or purchase orders were missed
- 7 or that there were additional ones. You
- 8 know, basically a record keeping issue.
- 9 Q. But they'd also look to see
- 10 that if the project developer was reporting
- 11 that they anticipated getting a certain
- 12 credit, that that was actually credit that
- 13 was going to materialize?
- 14 MR. MURATA: Objection.
- 15 Q. Right?
- 16 A. Not necessarily. The ability
- 17 to achieve the credit, I believe was an
- 18 ordinance or law or something. You know,
- 19 there's more to it than that. I think the
- audit was just to make sure that the
- 21 potential amount was captured properly in
- the vast number of contracts and
- 23 subcontracts that were.
- Q. And the developer was reporting
- 25 to you that it expected to get a certain

- 1 number of these credits, right?
- 2 A. Yes.
- 3 Q. And an audit of the LEED
- 4 credits could have resulted in a finding
- 5 that wasn't credible, that they weren't
- 6 going to get that many LEED credits, right?
- 7 MR. MURATA: Objection;
- 8 argumentative.
- 9 A. That was the purpose of the
- 10 audit.
- 11 Q. So, let's go to --
- 12 (Plaintiff's Exhibit 856,
- e-mail dated March 5th, marked for
- identification, as of this date.)
- 15 Q. Okay, 856 is an e-mail from
- 16 Robert Embridge to Devin Kumar dated March
- 17 5th. First of all who are Robert -- who is
- 18 Robert Embridge?
- 19 A. He was with Turnberry.
- 20 Q. He was a CEO of Turnberry; does
- 21 that sound right?
- 22 MR. MURATA: Objection.
- A. I don't recall his title.
- Q. But he was somebody with
- 25 management responsibilities that you

- 1 interfaced with at Turnberry?
- 2 A. Yes.
- 3 MR. MURATA: Objection.
- 4 Q. And who is Devin Kumar?
- 5 A. Devin was with the developer.
- 6 Q. The Fontainebleau entities?
- 7 A. Yes.
- 8 Q. Did you interface with him as
- 9 well?
- 10 A. Yes.
- 11 Q. Okay. So, this is an e-mail
- 12 from Mr. Embridge and Mr. Kumar that I
- 13 believe reports on a call with you. I just
- 14 want to see if you recall this call.
- So, he says: "Paul B. called
- 16 me earlier to give me a heads-up that
- 17 Barone would be calling extremely nervous
- 18 about having good information for bankers
- 19 IVI only phone conference tomorrow."
- A. Um-hum.
- 21 Q. Do you recall calling
- 22 Mr. Embridge about a bankers IVI phone
- 23 conference in this time period?
- A. I may have.
- Q. He then goes on and says: "Bob

- 1 called shortly thereafter and wanted
- 2 verification on schedule and ability to
- 3 complete within bank budget plus prior
- 4 equity."
- 5 You see that?
- 6 A. Um-hum.
- 7 Q. You recall having that
- 8 conversation?
- 9 A. I don't recall the specific
- 10 conversation.
- 11 Q. But you may have had it, you
- 12 just don't recall?
- 13 A. Yes.
- 14 Q. What is the bank budget, prior
- 15 equity?
- 16 MR. MURATA: Objection; calls
- 17 for speculation. It's not his
- 18 e-mail.
- 19 A. I believe it was the current
- 20 budget. There were equity amounts that
- 21 were shown as a source of funding.
- 22 Q. So, the bank budget would be
- 23 the budget that was submitted initially?
- 24 A. And subsequently.
- Q. And then the equity was the

- 1 equity that the developer said they were
- 2 going infuse later to supplement?
- 3 A. Or did.
- 4 Q. Or did?
- 5 A. Yeah.
- 6 Q. So, the next sentence or two
- 7 sentences down says: "He can see from the
- 8 current draw in IVI ACR this contingency is
- 9 virtually all used down to 11 million and
- 10 he has big concerns that there is more cost
- 11 claims beyond that."
- 12 You see that?
- 13 A. Yeah.
- 14 Q. Do you recall you had big
- 15 concerns about more costs and claims?
- 16 MR. MURATA: Objection.
- 17 A. I said that in the reports.
- 18 Q. You were also concerned the
- 19 contingency was virtually all used down?
- A. That's what he thinks, yeah.
- 21 Q. And --
- 22 A. I was concerned. That's what's
- 23 said in the reports, yes.
- Q. The next sentence says: "Bob
- 25 is skeptical."

- 1 A. I guess I was.
- 2 Q. Next sentence says that "I told
- 3 him that FB expected to meet with lenders
- 4 soon and discuss how to comply with M1,
- 5 M2."
- 6 You see that?
- 7 A. Yes.
- 8 Q. Do you remember discussion
- 9 about M1, M2?
- 10 A. Not specific.
- 11 Q. Does M1, M2 mean something to
- 12 you?
- 13 A. I believe they were exhibits to
- 14 the loan agreement.
- 15 Q. And do you generally understand
- 16 what they were referring to when they said
- 17 what are we going to comply with, M1, M2?
- 18 A. I believe I understood then. I
- 19 believe it was the scope of the project of
- what was expected.
- 21 Q. What do you mean by what was
- 22 expected? Can you elaborate on that at
- 23 all?
- A. Sometimes a loan agreement will
- 25 include a minimum requirement relative to

- 1 the scope of a project. Number of rooms,
- 2 number of venues, restaurants. And they
- 3 don't say exactly what has to be done to
- 4 get there, but it just has a minimum
- 5 requirement of what's expected to be
- 6 delivered.
- 7 Q. Did it give you concern that at
- 8 this point in the project they're talking
- 9 about minimum requirements?
- 10 MR. MURATA: Objection. That's
- 11 not what he said.
- 12 A. Minimum requirements were
- 13 always there.
- 14 Q. So down towards the last part
- 15 of this e-mail: "We would likely need an
- 16 OT component to get done and ownership was
- 17 aware of that."
- 18 Do you understand that to be
- 19 referring to the acceleration concerns and
- 20 additional costs?
- 21 MR. MURATA: Objection; calls.
- 22 for speculation.
- 23 A. I'd have to guess. OT might
- 24 mean overtime.
- Q. And if you're going to

- 1 accelerate, you might need overtime for
- 2 more people to work on the project and that
- 3 would increase costs?
- 4 MR. MURATA: Objection; calls
- 5 for speculation.
- 6 A. It could.
- 7 Q. And you were concerned in the
- 8 reports that, in fact, it would lead to
- 9 more costs if you had to accelerate and put
- 10 more people on the job?
- 11 MR. MURATA: Objection.
- 12 A. That's what the report said.
- 13 Q. Now, it says: "Some design and
- 14 deltas were still coming in."
- 15 Do you know what -- do you
- 16 understand what design and deltas coming in
- 17 would mean?
- 18 MR. MURATA: Objection; calls
- for speculation. It's not his
- 20 e-mail.
- 21 A. I can tell you what it means in
- 22 general.
- 23 Q. Sure.
- A. A delta would be a change in a
- 25 drawing.

- 1 Q. Okay.
- 2 A. And design changes. They could
- 3 be minor, but in a construction project,
- 4 design changes in delta are very common
- 5 throughout the process.
- 6 Q. That's something IVI would have
- 7 reviewed on a monthly basis?
- 8 A. No, not in detail.
- 9 Q. But you've said you reviewed
- the drawings, right?
- 11 A. We reviewed the original
- 12 drawings and not every sheet that comes
- 13 out. There were thousands.
- 14 Q. Do you recall -- the next
- 15 sentence says: "Hard to say what impact
- 16 and cost in schedule actually are on any
- 17 given day."
- 18 Do you recall Mr. Embridge
- 19 telling you that?
- 20 A. No.
- 21 MR. MURATA: Objection.
- 22 Q. So, do you recall sending a
- 23 letter to Mr. Kumar on March 5th? And I'll
- 24 show it to you.
- 25 MR. MURATA: Objection.

- 1 Q. This has been previously marked
- 2 604. Do you recognize this letter?
- 3 A. I do.
- 4 Q. Do you recall sending it?
- 5 A. Yes.
- 6 Q. Why did you send this letter?
- 7 A. The letter was sent so that I
- 8 would receive specific answers.
- 9 Q. You still had the concerns that
- 10 we've talked about previously?
- 11 A. It would seem that way.
- 12 Q. So, again, you worked in threes
- 13 with three categories. The first one is
- 14 podium venues. You again say: "At this
- 15 point in the project schedule, we would
- 16 expect to have a better understanding of
- 17 the designs, budget approval, status for
- 18 the venues."
- 19 You see that?
- A. Um-hum, yes.
- 21 Q. Is that the same venue schedule
- that we were talking about or is that
- 23 something else?
- A. I believe it's the same.
- Q. And then looking down in owner

- 1 change orders and anticipated cost report,
- 2 you see: "Based upon the review of the
- 3 temporary request construction requisition
- 4 for the month of February 2009, received
- 5 last week, any anticipated costs for
- 6 Fontainebleau dated January 29 (sic), the
- 7 ACR, there appears to be a delay in
- 8 execution of owner change orders which seem
- 9 to have gotten larger recently."
- 10 You see that?
- 11 A. Yes.
- 12 MR. MURATA: Note my objection.
- 13 It's January 2009, not January 29.
- 14 MR. MOCKLER: Thank you.
- 15 Q. So, what was your concern here?
- 16 A. Well, the next paragraph I said
- 17 that I didn't feel they were projecting
- 18 anymore and just booking what had occurred.
- 19 Q. And I believe you said before,
- 20 but correct me if I'm wrong, the
- 21 anticipated cost report should include
- 22 projected costs as well as booked costs,
- 23 correct?
- 24 A. Correct.
- 25 Q. Do you recall why you -- your

- 1 look at these two documents that you
- 2 referred to led you to believe that they
- 3 were not including projections?
- 4 A. Appears from the next paragraph
- 5 that they had shown costs in the
- 6 requisition as far as awarded contracts or
- 7 purchase order change orders that were not
- 8 yet shown in the anticipated cost report.
- 9 Q. So, you're basically looking at
- 10 two documents and finding a discrepancy,
- 11 right?
- 12 A. That's what it says, yes.
- 13 Q. And specifically, you
- 14 identified 61 million dollars in the
- 15 requisition for costs incurred or to be
- 16 incurred that aren't appearing in the
- 17 anticipated cost report?
- 18 A. That's correct.
- 19 Q. And that gave you pause?
- A. Yes. Although, that was not
- 21 necessarily an indication that the project
- 22 was that far over budget. Just a
- 23 discrepancy.
- Q. But regardless of the ultimate
- 25 impact, 61 million dollars is 61 million

- 1 dollars, right?
- 2 A. It's a large discrepancy.
- 3 Q. Gave you concern that you were
- 4 correct in your scepticism previously,
- 5 right?
- 6 MR. MURATA: Objection.
- 7 A. It seemed that way.
- 8 Q. Now you essentially caught
- 9 them, right?
- 10 MR. MURATA: Objection.
- 11 A. It wasn't conclusive.
- 12 Q. You recall that it turned out
- 13 that the 61 million dollars were booked,
- 14 right?
- 15 MR. MURATA: Objection.
- 16 A. I don't remember.
- 17 Q. In the next paragraph, you say:
- 18 "At this point in the project, it is hard
- 19 to believe there are no additional costs or
- 20 claims out there."
- 21 So now you're really skeptical?
- A. Yeah, that was a stretch.
- 23 MR. MURATA: Objection.
- 24 A. That was --
- 25 Q. It was a stretch to believe

- 1 that there weren't more costs out there?
- 2 MR. MURATA: Objection.
- 3 A. Let's just say that it was hard
- 4 to believe there were no other costs out
- 5 there.
- 6 Q. In addition to the 61 million?
- 7 MR. MURATA: Objection.
- 8 A. In addition to those shown on
- 9 the ACR.
- 10 Q. So, going up to the previous
- 11 paragraph, it says: "This gives the
- 12 indication that project contingency is
- 13 higher than it actually is."
- 14 Can you explain why that would
- 15 be the case?
- 16 A. Well, because the anticipated
- 17 cost report or ACR would have a contingency
- 18 of a certain amount. And if there were
- 19 claims or additional costs or issues that
- 20 may impact that, that are not shown prior
- 21 to, you know, in the trade costs, they
- 22 would have to be reduced -- the contingency
- 23 would have to be reduced to maintain
- 24 budget.
- 25 Q. And so you would actually have

- 1 a smaller contingency than had been shown?
- 2 A. Yes.
- 3 Q. Why is it important to have
- 4 contingency?
- 5 A. Contingency is there to help
- 6 buffer unknown costs and risks related to
- 7 the construction project.
- 8 Q. I think going down to your last
- 9 category, you still had concerns about
- 10 LEED, right?
- 11 A. It seems that way.
- 12 Q. So, following this letter,
- 13 Devin Kumar fesses up that there's more
- 14 costs out there, right?
- 15 MR. MURATA: Objection;
- 16 leading.
- 17 A. I'm not sure.
- 18 Q. Do you recall that
- 19 Fontainebleau and/or Turnberry identified
- 20 additional costs following the March 5th
- 21 letter?
- A. I don't recall the exact
- 23 progression.
- 24 Q. Let's look at your Declaration,
- 25 Exhibit 851. I'll direct you to page 26.

- 1 A. Okay.
- 2 Q. Do you recall meeting with
- 3 Devin Kumar on or about March 11th?
- 4 A. I do.
- 5 Q. What -- do you recall who was
- 6 at that meeting?
- 7 A. I believe it was just the two
- 8 of us.
- 9 Q. Do you recall what was said?
- 10 A. We spoke about the budget.
- 11 Q. And what did Mr. Kumar tell you
- 12 about the budget?
- 13 A. He informed me that it was more
- than 35 million dollars over budget.
- 15 Q. Maybe I should ask it this way:
- 16 Do you recall anything about the meeting
- 17 other than what's in paragraph 26?
- 18 A. No.
- 19 Q. Do you recall where you met?
- 20 A. I believe we had breakfast.
- 21 Q. Where?
- 22 A. I don't remember.
- Q. What did you say to him?
- A. At what point?
- Q. What is the first thing you

- 1 said to him?
- 2 A. Hello.
- 3 Q. Do you recall anything about
- 4 what you said to him?
- 5 A. I think I -- I believe we were
- 6 there to discuss the budget. I had asked
- 7 for a meeting to go over the skepticism I
- 8 had and to see what they had to present.
- 9 Q. And they presented what you say
- 10 here, 35 million over budget. Increase in
- 11 construction costs by 15 million to cover
- 12 additional costs?
- 13 A. That's --
- 14 MR. MURATA: Objection.
- 15 A. That's what it says.
- 16 Q. And that's correct?
- 17 A. I believe so, yes.
- 18 Q. If you look at the next
- 19 paragraph: "Additional costs Mr. Kumar
- 20 first told me about on March 11th were not
- 21 reflected in the March 11th advance
- 22 request."
- 23 Did that surprise you?
- A. I don't remember if I was
- 25 surprised or I knew that was going to

- 1 Q. At the bottom of the paragraph
- 2 about venue schedules, it says: "This time
- 3 FB is holding back the release of some
- 4 venue construction pending these
- 5 decisions."
- 6 Do you know what you're
- 7 referring to then?
- 8 A. Yeah. Yes, the -- it seems
- 9 because they were considering adjusting the
- 10 opening date, they were not looking to
- 11 start certain venue construction because of
- 12 that. Be done too early.
- 13 Q. Down in owner change orders in
- 14 ACR, again, you're reporting that
- 15 Fontainebleau is acknowledging 60.8 million
- 16 dollars in pending owner change orders. Do
- 17 you see that?
- 18 A. I do.
- 19 Q. And I think you said earlier
- 20 that you weren't sure if those were
- 21 actually committed. Does this refresh your
- 22 recollection that they were, in fact, at
- 23 least at this point in time, committed?
- A. It seems that way.
- Q. When you say: "At such, this

- 1 will be shown as being drawn from the
- 2 contingency," what did you mean by that?
- 3 A. It means the contingency would
- 4 be reduced as a result of these -- these
- 5 commitments -- these changes.
- 6 Q. Were there other ways to deal
- 7 with additional commitments or was that the
- 8 only way?
- 9 MR. MURATA: Objection; vague.
- 10 A. Generally, two ways. Take from
- 11 contingency or increase the budget.
- 12 Q. And what would you expect to be
- 13 considered in whether to take it from
- 14 contingency or increase the budget?
- 15 A. Well, you would typically take
- 16 it from contingency until you had to
- 17 increase the budget.
- 18 Q. Because the contingency was too
- 19 low?
- 20 MR. MURATA: Objection.
- A. Not necessarily. I'm confused.
- 22 Q. Sorry; let me ask again.
- 23 You said you would generally
- 24 take from contingency unless you had to
- 25 increase the budget. Why would you have to

- 1 increase the budget?
- 2 A. If you ran out of contingency.
- 3 Q. The next paragraph you say:
- 4 "We also discussed the fact that the ACR is
- 5 not showing any increases and the potential
- 6 exposure to FB for the last month or so,
- 7 which is clearly not accurate" or it says
- 8 "with is clearly not accurate."
- 9 A. Yeah.
- 10 Q. You would agree with me that's
- 11 probably "which is clearly not accurate"?
- 12 A. I do.
- 13 MR. MURATA: Objection.
- 14 Q. What do you mean by potential
- 15 exposure to FB?
- 16 A. The amounts of pending claims
- 17 had not gone up.
- 18 Q. So, this is separate and apart
- 19 from the 60.8 million that's already been
- 20 booked?
- 21 MR. MÜRATA: Objection.
- A. I'm not sure if they were the
- 23 same exclusive. I believe the point being
- 24 made there that the number had not changed
- 25 in two months as far as the claims. I had

- 1 trouble believing that.
- Q. And you would expect claims to
- 3 increase on some, more or less, regular
- 4 schedule?
- 5 MR. MURATA: Objection.
- 6 A. I would expect activity, not
- 7 necessarily small, large, modest increase,
- 8 but almost all construction projects have
- 9 some level of activity with respect to
- 10 claims.
- 11 Q. So, you were seeing zero and
- 12 you would expect to see something other
- 13 than zero?
- 14 A. Yes.
- 15 Q. And that's clearly not right?
- MR. MURATA: Objection.
- 17 A. It calls for a question.
- 18 Q. So, do you recall that IVI
- initially rejected the March 2009 advance?
- 20 MR. MURATA: Objection.
- 21 A. I remember rejecting an
- advance. If it was March, as you say.
- 23 Q. Let me show you the document.
- 24 (Plaintiff's Exhibit 860,
- 25 Construction Consultant Advance

- 1 Certificate, marked for
- 2 identification, as of this date.)
- 3 Q. Do you recognize Exhibit 860?
- 4 A. Yes.
- 5 Q. What is it?
- 6 A. It is a consultant --
- 7 Construction Consultant Advance
- 8 Certificate.
- 9 Q. And what is that in the context
- 10 of this project?
- 11 A. This is a document that was
- 12 prepared every month in connection with the
- 13 borrower's advance request. We put this
- 14 together to approve funding hard costs.
- 15 Q. And the funding is dependant
- on, among other things, your certification
- 17 in this document?
- 18 MR. MURATA: Objection.
- 19 A. We're one part of it.
- Q. If you look on the last page,
- 21 that's your signature? Excuse me, that's
- 22 Mr. Bonvicino's signature?
- A. Yes, it is.
- Q. Now, if you look on page 2 on
- 25 the second page --

- 1 A. Yes.
- 2 Q. -- there's a number of items in
- 3 bold. For example, in 3C it says: "The
- 4 remaining cost report attached to the
- 5 current advance request does not accurately
- 6 reflect all materials with respect to
- 7 remaining costs."
- 8 You see that?
- 9 A. Yes.
- 10 Q. This is you not approving this
- 11 in advance, right?
- 12 A. Correct.
- 13 Q. Do you recall why you didn't do
- that or why you did not approve it?
- 15 A. Because we no longer believed
- 16 it.
- 17 Q. The advanced request is a
- 18 request from the borrower for funds, right?
- 19 A. Yes, it is.
- MR. MURATA: Objection.
- Q. And it includes a bunch of
- 22 attachments?
- A. Yes, it does.
- 24 Q. Including a remaining cost
- 25 report, right?

- 1 A. I believe it did, yes.
- 2 Q. And an in balance report,
- 3 right?
- 4 A. I believe it did, yes.
- 5 Q. And you looked at all those
- 6 things when you were making your
- 7 certification or deciding whether to make
- 8 your certification?
- 9 A. Not all the attachments. Just
- 10 the attachment that pertained to our hard
- 11 cost.
- 12 Q. And that included the remaining
- 13 cost report?
- 14 A. Yes. Part of the remaining
- 15 cost report.
- 16 Q. Which parts didn't it include?
- 17 A. Any soft costs related on this.
- 18 Q. So, you were looking at the
- 19 hard costs portion of the remaining cost
- 20 report?
- 21 A. Yes.
- 22 Q. So, do you recall what
- 23 Fontainebleau's response was when you
- 24 issued this certificate?
- 25 A. No.

- 1 Q. They attempted to revise their
- 2 advance request and get your approval,
- 3 right?
- 4 MR. MURATA: Objection.
- 5 A. I don't remember.
- 6 Q. Do you recall in mid-March, you
- 7 had a series of discussions with Mr. Kumar
- 8 about the budget?
- 9 MR. MURATA: Objection; asked
- 10 and answered.
- 11 A. I don't remember at what point
- 12 I had what conversations.
- 13 (Plaintiff's Exhibit 861,
- 14 forwarded e-mail, marked for
- identification, as of this date.)
- 16 Q. Exhibit 861 is a forwarded
- 17 e-mail, but if you look down one, there's a
- 18 March 22, 2009 e-mail from you to Bill
- 19 Scott and others. You see that?
- A. Yes, I do see that.
- 21 Q. So, Brandon Bolio, Henry Yu and
- 22 Brian Corum, those are Bank of America
- 23 people, right?
- 24 A. Yes.
- 25 Q. Bill Scott is Bank of America's

- 1 lawyer?
- 2 A. Yes.
- 3 Q. You recall sending this e-mail?
- 4 A. I don't recall sending this
- 5 specific e-mail.
- 6 Q. If you look at the second
- 7 paragraph of your e-mail, it says: "Over
- 8 the last two weeks or so, we have been
- 9 working with the developer to update their
- 10 most recent accounts cost report. We did
- 11 not believe it included all costs or
- 12 should."
- 13 Do you see that?
- 14 A. Yes.
- 15 Q. Do you recall doing that?
- 16 A. Not specifically, but it
- 17 appears we did.
- 18 Q. If you read the next sentence
- 19 it says the ACR didn't include adequate
- 20 projection of costs. I'm paraphrasing.
- 21 You see that?
- 22 A. Yes.
- Q. You recall that was the case?
- 24 A. Yes.
- 25 Q. You recall having discussions

- 1 with Devin Kumar or anyone else about that?
- 2 A. I know I had discussions.
- 3 Q. But you don't recall
- 4 specifically in this time period?
- 5 A. Not specific discussions, no.
- 6 Q. If you go to the next page, it
- 7 says: "While we have not conducted an
- 8 audit of the information presented, it
- 9 would take weeks, the information presented
- 10 appears reasonable at this stage of the
- 11 project."
- 12 You see that?
- 13 A. Yes, I do.
- 14 Q. You didn't conduct an audit,
- 15 did you?
- 16 A. No, we did not.
- 17 MR. MURATA: Note my objection
- to the question.
- 19 Q. If you go two paragraphs down,
- 20 it says -- looks like you're doing the
- 21 calculation and you end up with an overrun
- 22 of 41 and change million dollars is
- 23 projected for the developer's best guess of
- their exposure. Do you see that?
- 25 A. Yes.

- 1 Q. That was their best guess at
- 2 the time?
- 3 MR. MURATA: Objection.
- 4 A. That's what this says.
- 5 Q. You don't have any reason to
- 6 believe you didn't send this e-mail, right?
- 7 MR. MURATA: Objection.
- 8 A. No.
- 9 (Plaintiff's Exhibit 862,
- 10 e-mail from Robert Barone dated
- 11 March 23, 2009, marked for
- identification, as of this date.)
- 13 Q. Do you recognize this document?
- Well, for the record, 862 is an
- 15 e-mail from Robert Barone to Brandon Bolio
- and others, dated March 23, 2009.
- 17 Do you recognize it?
- 18 A. I recognize -- yeah, I mean, I
- 19 recognize it as a document.
- 20 Q. Do you recognize it as
- 21 something you sent around March 23rd, 2009?
- 22 A. It seems that way.
- Q. Does this refresh your
- 24 recollection that you updated the
- 25 Construction Consultant Advance Certificate

- 1 after previously rejecting it for March
- 2 2009?
- 3 MR. MURATA: Objection.
- 4 A. It appears that way, yes.
- 5 Q. And if you look on -- there's
- 6 no page numbers so I'll direct you to the
- 7 Bates numbers, which are the numbers on the
- 8 bottom right of the page.
- 9 A. Okay.
- 10 Q. If you look at '80505, which is
- 11 the last page of the advanced
- 12 certificate --
- 13 A. Yes.
- 14 Q. -- that's Mr. Bonvicino's
- 15 signature?
- 16 A. Yes.
- 17 Q. Dated March 23rd, 2009?
- 18 A. Yes, it is.
- 19 Q. In looking back to the cover
- 20 page, it looks like you or Mr. Bonvicino
- 21 issued this certificate based on unexecuted
- 22 advance requests on the assumption that
- 23 they would be executed; is that fair?
- A. That's what it says.
- Q. And do you recall that that was

- 1 the case?
- 2 A. I don't remember.
- 3 Q. Did your certification, signing
- 4 that document, was based on the information
- 5 contained in the advance request, right?
- 6 MR. MURATA: Objection.
- 7 A. Yes.
- 8 Q. So, if that information
- 9 changed, the certification would no longer
- 10 be valid, it would have to be updated,
- 11 right?
- 12 MR. MURATA: Objection.
- 13 A. Depending on what -- how
- 14 material it was.
- 15 Q. Okay. But if it changed
- 16 materially, it would have to be updated?
- 17 MR. MURATA: Objection.
- 18 A. Likely.
- 19 Q. Let's look at -- again, looking
- to the Bates numbers '80517, which is the,
- 21 I believe, the first page of the detailed
- 22 remaining cost report.
- So, I'm looking at report costs
- amount, that square there, those four
- 25 columns. My understanding is that the

- 1 closing resort budget is the budget as of
- 2 the beginning of the project. Is that
- 3 consistent with your understanding?
- 4 A. Yes.
- 5 Q. And then prior resort budget is
- 6 any previous changes to that closing resort
- 7 budget; is that right?
- 8 A. Yes.
- 9 Q. And then current period budget
- 10 modifications are the budget modifications
- 11 that are being implemented through this
- 12 draw request; is that right?
- 13 A. Yes.
- 14 Q. And it looks like, based on
- 15 this document, construction hard costs are
- 16 going up by 60.599 million. Does that look
- 17 like what it is?
- 18 A. Yeah, that's what it looks
- 19 like.
- Q. Is that the same 60, 61 million
- 21 that Turnberry had booked that we seen
- 22 e-mails about?
- 23 MR. MURATA: Objection.
- A. It may be.
- 25 Q. It sounds like it would be

- 1 right?
- 2 A. It's a very close number.
- 3 Q. And then if you go down, it
- 4 looks the subtotal, general conditions
- 5 requirements, hoisting, there's 28 plus
- 6 million. You see that?
- 7 A. Yes.
- 8 Q. Do you recall how that number
- 9 was arrived at?
- 10 A. I believe we looked at the
- 11 previous expenditures, the additional time
- 12 that was added to the project. And those
- 13 are the carrying costs of running a job.
- 14 Q. Why would there be additional
- 15 time added to the project?
- 16 A. I believe that they agreed that
- 17 the project was not going to be finished in
- 18 accordance with the original schedule and
- 19 additional time had to be added to it.
- That was all part of this adjustment.
- 21 Q. Do you recall that the opening
- 22 date had been October 1, 2009 and in this
- 23 draw process, it was changed to November 1,
- 24 2009?
- A. I remember it was changed.

- 1 Q. Let's just look at that. If
- 2 you look at IV 80513, which is part of the
- 3 advance request attached to your e-mail --
- 4 A. Yes.
- 5 Q. -- if you look at paragraph 19,
- 6 you see the opening date is now November 1,
- 7 2009?
- 8 A. Yes.
- 9 Q. And if I can remember where the
- 10 other one was; if you look at Exhibit 860
- on the second page on paragraph 3E, you're
- 12 stating that it should be November 1,
- 13 right?
- 14 A. Yes.
- 15 Q. So, does the change in opening
- 16 date explain the increase in the general
- 17 conditions budget? We're on '80517.
- 18 A. Part of it.
- 19 Q. Do you know what explains the
- 20 rest of it?
- 21 A. I believe they did an analysis
- 22 of the time required and it would be
- 23 additional costs for supervision to even
- 24 meet November 1.
- Q. Do you recall that they had

- 1 been running out of general conditions
- 2 money?
- 3 A. I don't remember.
- 4 Q. What are general conditions?
- 5 A. General conditions would be the
- 6 costs to fund an on-site presence of the
- 7 contracting entity.
- 8 Q. It's usually a fairly
- 9 consistent cost more or less as time goes
- 10 on through the project?
- 11 MR. MURATA: Objection.
- 12 A. At times, it's consistent.
- 13 There are periods when it's consistent.
- 14 Depending on the type of project, tends to
- 15 grow at the end.
- 16 Q. Tends to grow at the end?
- 17 A. On a job like this, it tends to
- 18 grow.
- 19 Q. So, if you spent 80 percent of
- 20 your general conditions budget halfway
- 21 through the project, that's a red flag?
- 22 MR. MURATA: Objection.
- 23 A. It's a red flag.
- Q. So, looking at the total hard
- 25 costs under general conditions, looks like

- 1 the budget is going to increase -- this
- 2 part of the budget is going to increase by
- 3 88.8 million dollars. You see that?
- 4 Again, it's '80517.
- 5 (Whereupon, the referred to
- 6 question was read back by the
- 7 Reporter.)
- 8 A. The trade cost plus general
- 9 conditions.
- 10 Q. Right. So, we've got 60.6 in
- 11 hard cost and 28.3 in general conditions
- 12 requirements hoisting, right?
- 13 A. That's a what it -- yes.
- 14 Q. So, let's go a few pages down
- 15 on '80521.
- So, this is the remaining cost
- 17 report. You see that?
- 18 A. Yes.
- 19 Q. And it looks like we have that
- 20 88.854 million dollars on the top of the
- 21 current period budget modifications column.
- 22 You see that?
- 23 A. Yes.
- Q. So, it looks like part of it
- 25 they're paying with contingency, right?

- 1 A. Yes.
- 2 Q. And part of it becomes a 50
- 3 million dollar budget increase, right?
- 4 A. Yes.
- 5 Q. Do you recall discussions about
- 6 that calculation?
- 7 A. Which calculation?
- 8 Q. As to why you would use part of
- 9 it for contingency and part of it for a
- 10 budget increase?
- 11 MR. MURATA: Objection.
- 12 A. That was presented by the
- 13 developer.
- 14 Q. Did you have a view as to
- 15 whether that was acceptable?
- 16 MR. MURATA: Objection.
- 17 A. I believe at the time we felt
- 18 it was acceptable, based on what we knew.
- 19 Q. And at the time, were you still
- 20 concerned that all subcontractor claims had
- 21 not been fully incorporated in the
- 22 disclosed costs, right?
- 23 A. Let's just say I remained
- 24 skeptical. They lost my trust.
- 25 Q. Because they had been telling

- 1 you things that weren't true?
- 2 MR. MURATA: Objection.
- 3 A. Effectively.
- 4 Q. So we get into April.
- 5 Let's look back at your
- 6 Declaration, page 10, paragraph 29.
- 7 A. Yes.
- 8 Q. Do you recall the project visit
- 9 on April 1 through 3, 2009 referred to in
- 10 this paragraph?
- 11 A. I don't recall it. I suspect
- 12 it occurred. I don't know that I was
- 13 there, so I don't recall being there.
- 14 Q. I understand.
- Do you recall seeing that some
- 16 work had fallen behind target as you say in
- 17 here?
- 18 A. That's what we -- that's what
- 19 we observed.
- 20 Q. Did that give you further
- 21 concerns about the projects?
- 22 MR. MURATA: Objection.
- A. Seems we had concerns about the
- 24 budget -- the schedule, yes.
- Q. Well, this is, essentially, two

- 1 weeks after you're certifying that November
- 2 1, 2009 is reasonable?
- 3 A. I'll remember that was based on
- 4 observations 30 days earlier.
- 5 Q. So, now behind more?
- 6 A. Well, if you stop work --
- 7 Q. Did it appear to you that they
- 8 had stopped work?
- 9 A. It appeared that very little
- 10 had been done in certain areas.
- 11 Q. Next paragraph refers to a
- 12 letter, which I'll show you.
- This is previously marked as
- 14 495. Do you recognize this letter?
- 15 A. Yes, I do.
- 16 Q. Looks like this was sent
- 17 following your project visit?
- 18 A. Yes.
- 19 Q. As it says right here in the
- 20 first sentence?
- 21 A. Yes.
- Q. And in that third bullet, you,
- 23 again, say: "We still have concerns that
- 24 not all subcontractor claims are being
- 25 carried within the submitted ACR."

- 1 You see that?
- 2 A. Yes, I do.
- 3 Q. Still skeptical?
- 4 A. Yes, I was.
- 5 Q. So, do you recall at some point
- 6 that the developer announced that there
- 7 were substantial additional costs that they
- 8 needed to spend?
- 9 A. I remember something like that,
- 10 yes.
- 11 MR. MOCKLER: Let's look at it.
- 12 (Plaintiff's Exhibit 863,
- e-mail chain, marked for
- identification, as of this date.)
- 15 Q. This is 863 and the first
- 16 e-mail on the chain is from Mr. Bonvicino
- 17 to you dated April 10, 2009. I want to
- 18 point you to the second e-mail from you to
- 19 Mr. Bonvicino on the same day. And you
- 20 say: "Thanks, Paul" -- the subject line is
- 21 "Monthly FBR Book."
- 22 And it says: "Thanks, Paul,
- 23 I'm very curious what the books will say."
- 24 Do you recall what you're
- 25 referring to by "the monthly books"?

- 1 A. The draw request, I believe.
- 2 Q. Do you recall why you were
- 3 curious about what they would say?
- 4 A. I think -- let me see
- 5 something. Wait a minute. Wait. Wait.
- 6 No, no. No, no. This -- this relates to
- 7 the construction schedule.
- 8 Q. Okay.
- 9 A. Raquel worked for Hill
- 10 International and every month they produced
- an update on the construction schedule.
- 12 And every month they were sent to us and
- 13 my -- I was referring to those books and I
- 14 was curious about what their new -- what
- 15 their completion date was going to say.
- 16 That's what this is about.
- 17 Q. Mr. Bonvicino is very
- 18 skeptical, right?
- 19 A. We both were. Well, they had
- 20 continued carrying a certain completion
- 21 date which we were curious if it was going
- 22 to be the same.
- Q. And once they've carried the
- 24 completion date and you found out it's not
- 25 creditable, Mr. Bonvicino is assuming that

- 1 they're just going to make something up
- 2 this time, too?
- 3 MR. MURATA: Objection.
- 4 A. I don't know.
- 5 MR. MURATA: Mischaracterizes
- 6 prior testimony.
- 7 A. I don't believe anybody thought
- 8 they were going to make something up. We
- 9 were curious what it was going to say.
- 10 Q. And he's assuming fiction the
- 11 size of War & Peace?
- 12 A. No, no, no. Actually, the book
- 13 is probably -- the schedule book, if I
- 14 remember right, was several inches thick
- 15 every month.
- 16 Q. But he didn't say the
- 17 encyclopedia of Britannica?
- 18 MR. MURATA: Objection.
- 19 A. They don't exist anymore,
- 20 right?
- 21 (Plaintiff's Exhibit 864,
- e-mail dated April 13, 2009, marked
- for identification, as of this date.)
- Q. 864 is an e-mail from Henry Yu
- 25 to you and others dated April 13, 2009.

- 1 Do you recall this e-mail?
- 2 A. Not specifically.
- 3 Q. Do you recall learning that
- 4 there were an additional 170 million in
- 5 additional construction costs?
- 6 A. I remember there being a large
- 7 amount that they had not disclosed.
- 8 Q. Do you recall your -- well, let
- 9 me start over.
- 10 Does 170 million sound
- 11 ballpark?
- 12 MR. MURATA: Objection.
- 13 A. I -- I -- I don't remember.
- 14 Q. Did that justify your
- 15 scepticism, the additional costs?
- 16 MR. MURATA: Objection; vague.
- 17 A. I don't remember exactly what
- 18 made up the money, but it seemed to confirm
- 19 there were additional costs out there.
- Q. 170 million in change orders
- 21 don't just materialize out of nowhere,
- 22 right?
- 23 MR. MURATA: Objection.
- 24 A. I don't remember exactly what
- 25 they were from, whether they were change

- 1 orders or contracts or what part of the
- 2 budget it was part of. I don't remember.
- 3 Q. Look at your Declaration.
- 4 A. I'm looking.
- 5 Q. Paragraph 33.
- 6 A. There's your answer, I was
- 7 stunned.
- 8 Q. Let's look at the next
- 9 sentence. "It is inconceivable to me that
- 10 such a significant amount of costs arose
- 11 suddenly in April 2009."
- 12 You agree with that, right?
- 13 A. I did say it.
- 14 Q. In your experience, that kind
- of cost overrun doesn't just happen
- 16 overnight?
- 17 MR. MURATA: Objection;
- 18 foundation.
- 19 A. Generally, no.
- Q. And the next sentence says: "I
- 21 suspect at this time that Fontainebleau had
- 22 to be aware of these costs or most of them
- 23 much earlier than they report on."
- You agree with that, right?
- 25 A. That's what I wrote. That's

- 1 what I felt.
- 2 Q. You weren't really surprised
- 3 that there were unreported cost, right?
- 4 MR. MURATA: Objection;
- 5 argumentative. Mischaracterizes
- 6 prior testimony.
- 7 A. I don't recall how surprised I
- 8 was, but I remained skeptical.
- 9 Q. So, you wouldn't have been
- 10 surprised with some additional costs?
- 11 A. No, not some.
- 12 (Plaintiff's Exhibit 865,
- 13 e-mail from Mr. Barone to
- 14 Mr. Bonvicino dated April 13th,
- marked for identification, as of this
- 16 date.)
- 17 Q. 865 is an e-mail from you to
- 18 Mr. Bonvicino dated April 13th.
- 19 Do you recall this e-mail?
- 20 A. No.
- 21 Q. "Seems they have chosen to come
- 22 clean"?
- A. I guess so.
- Q. Do you have any reason to doubt
- 25 that you sent this e-mail?

- 1 A. No.
- 2 MR. MURATA: Objection.
- 3 A. No.
- 4 Q. Mr. Bonvicino wasn't surprised
- 5 with that many change orders, was he?
- 6 MR. MURATA: Calls for
- 7 speculation.
- 8 A. I don't think neither of us
- 9 were surprised that there were extra costs.
- 10 Q. But Mr. Bonvicino wasn't
- 11 surprised that there were more than a
- 12 hundred million dollars in extra costs?
- 13 MR. MURATA: Objection; calls
- 14 for speculation.
- 15 A. I don't remember.
- 16 (Plaintiff's Exhibit 866,
- 17 e-mail from Mr. Bonvicino to
- 18 Mr. Barone dated April 13th, marked
- 19 for identification, as of this date.)
- Q. 866 is an e-mail from
- 21 Mr. Bonvicino to you dated April 13th. And
- 22 he says: "Pretty close to my 150 mil" in
- 23 response to the e-mail about 170 million in
- 24 overcosts?
- 25 A. Um-hum.

- 1 Q. Do you recall Mr. Bonvicino had
- 2 predicted or had known that there were 150
- 3 million dollars in cost overruns?
- 4 MR. MURATA: Objection.
- 5 A. I remember him speculating.
- 6 Q. Speculating fairly correctly,
- 7 right?
- 8 MR. MURATA: Objection.
- 9 A. I guess so.
- 10 (Plaintiff's Exhibit 867,
- 11 e-mail from Devin Kumar to Mr. Barone
- 12 and Mr. Bonvicino, with attached
- 13 spreadsheet, marked for
- identification, as of this date.)
- 15 Q. 867 is an e-mail from Devin
- 16 Kumar to you and Mr. Bonvicino and it
- 17 attaches a spreadsheet that I believe shows
- 18 an additional 187 million dollars in costs
- 19 over budget. You see this?
- A. How much?
- 21 Q. I think if you look in the far
- 22 right, it says about 187 million?
- 23 A. Yes.
- Q. Do you recall seeing this
- 25 e-mail or spreadsheet around the time?

- 1 A. I remember something like this,
- 2 yes.
- 3 Q. You recall what your response
- 4 was?
- 5 A. That I said it in here, I'm
- 6 sure --
- 7 Q. Paragraph 32.
- 8 A. I think we go back to stunned.
- 9 Q. I'm going to show you what's
- 10 previously marked as Exhibit 828. This is
- 11 Project Status Report No. 23. If you
- 12 would, just confirm that that's what it is.
- 13 A. Yes, it is.
- 14 Q. So, this was, essentially, the
- 15 report from March; is that right?
- 16 A. I don't know. Let's see.
- 17 MR. MURATA: Objection.
- 18 A. It's a report for February
- 19 through March. We were there on March 2nd.
- 20 Q. So, it seems like it's prepared
- 21 a little bit later than on schedule with
- 22 the other ones.
- 23 Do you know why that is the
- 24 case?
- 25 MR. MURATA: Objection.

- 1 A. It may have had to do with the
- 2 advance certificate.
- 3 Q. Okay. Just to point you to
- 4 page 7, again, in that paragraph we've seen
- 5 a similar paragraph in the other reports,
- 6 the last sentence of the first paragraph:
- 7 "While the ACR has been submitted by the
- 8 developer of the true representation of
- 9 costs, IVI is still concerned all
- 10 subcontractor claims have not been fully
- 11 incorporated into the report."
- 12 A. Correct.
- 13 Q. Do you recall being asked by
- 14 Bank of America, and possibly others, to do
- 15 a cost to complete review for the project?
- 16 A. Yes.
- 17 Q. Do you recall what you were
- 18 asked to do?
- 19 A. Specifically, no.
- Q. Generally?
- A. Generally, look at the costs as
- they were put forth by the developer.
- 23 Where they came from. How they put them
- 24 together and see if their approach was
- 25 creditable.

- 1 Q. Do you recall what your general
- 2 conclusion was?
- 3 A. No.
- 4 Q. So, let's --
- 5 MR. MOCKLER: I'll give you
- 6 guys copies of these.
- 7 Q. And you can look at your
- 8 Declaration as well.
- 9 A. Okay.
- 10 Q. This was previously marked as
- 11 Exhibit 298. Can you just confirm that it
- 12 is the cost to complete review.
- 13 A. Yes, it is.
- 14 Q. And that's your signature there
- 15 on page 2?
- 16 A. Yes, it is.
- 17 Q. Do you recall receiving
- 18 information about a "enhanced version" of
- 19 the project submitted by the developer?
- 20 A. I remember -- I remember
- 21 something about it, yes.
- 22 Q. Let's look at your Declaration.
- 23 So, starting on paragraph 34 --
- 24 A. Yes.
- Q. -- why don't I just have you

1 MR. MOCKLER: Finish mine. I 2 don't know how much you guys are 3 gonna have. 4 MR. MURATA: If you want to 5 take a break, sure. Let's go off the 6 record. 7 THE VIDEOGRAPHER: The time is 8 approximately 11:59 a.m. 9 We're off the record. 10 (Whereupon, an off-the-record 11 discussion was held.) 12 THE VIDEOGRAPHER: The time is 13 approximately 12:02. We're back on the record. 14 15 BY MR. MOCKLER: 16 Q. Hello again. 17 Hi there. Α. Q. You recall we spoke about a 18 revised Construction Consultant Advance 19 20 Certificate that Mr. Bonvicino executed on 21 March 23rd? 22 Α. Yes. 23 Do you recall whether there was 24 an additional changes to the advanced

request following your execution of that

25

- 1 document?
- 2 A. No, I don't recall.
- 3 Q. You recall we spoke about
- 4 changes to the project budget that had been
- 5 funded with equity early on in the timeline
- 6 in 2008?
- 7 A. I don't remember speaking about
- 8 that.
- 9 Q. I thought we had. I may be
- 10 wrong. Let's look at an exhibit.
- 11 Well, first of all, do you
- 12 recall that that occurred?
- 13 A. Yes.
- 14 Q. And what was your understanding
- of -- your recollection of what happened?
- 16 A. My recollection was that there
- 17 were significant structural steel changes
- 18 amongst some other minor things, but after
- 19 the design was finished that had to be
- 20 rectified.
- 21 Q. Do you recall how you learned
- 22 about that?
- A. It was disclosed by the
- 24 borrower.
- 25 Q. The borrower told there's a

- 1 couple hundred million dollars in increased
- 2 costs?
- 3 MR. MURATA: Objection. That's
- 4 not his testimony.
- 5 A. I don't remember exactly how it
- 6 happened.
- 7 Q. Let's look at a document. I
- 8 don't think it's been marked yet, so let's
- 9 mark that as the next one.
- 10 (Plaintiff's Exhibit 868,
- 11 Project Status Report No. 14, marked
- for identification, as of this date.)
- 13 Q. So, again, first, if you would
- 14 look and identify the exhibit as -- or
- 15 confirm that it's Project Status Report No.
- 16 14.
- 17 A. Yes, it is.
- 18 Q. And if you look on page 2, the
- 19 first sentence says: "Direct cost budget
- 20 was increased by 190 million."
- 21 You see that?
- 22 A. Yes.
- Q. Do you recall that that
- 24 happened?
- A. Yes, I do.

- 1 Q. You think it was for structural
- 2 steel? That's your recollection?
- 3 A. There were some -- yeah, there
- 4 were revisions -- there were completions of
- 5 design that occurred right after closing
- 6 that this was a result of additional costs.
- 7 Q. And those costs showed up
- 8 whenever the reporting period was for this
- 9 June 25th, 2008 report?
- 10 A. I believe so.
- 11 Q. Do you recall having concerns
- 12 about any delay in getting information
- 13 about those changes to the budget?
- 14 MR. MURATA: Objection.
- 15 A. No, I don't remember.
- 16 Q. Mr. Barone, you received a
- 17 Subpoena in this case calling for you to
- 18 join us here today. You recall that?
- 19 A. Yes.
- Q. Let's mark it as the next
- 21 exhibit.
- 22 (Plaintiff's Exhibit 869,
- 23 Subpoena, marked for identification,
- 24 as of this date.)
- 25 Q. Do you recall receiving -- this

Deposition Transcript Excerpts of Stephen Blauner Filed Under Seal

1	IN THE UNITED STATES DISTRICT COURT
2	FOR THE SOUTHERN DISTRICT OF FLORIDA
3	
	CASE NO.
4	IN RE: FONTAINEBLEAU LAS 09-MD-02106-CIV-GOLD/
	GOODMAN
5	VEGAS CONTRACT LITIGATION
	MDL NO. 2106
6	
7	
8	
9	
10	
11	
12	
13	ORAL AND VIDEOTAPED DEPOSITION OF BRANDON BOLIO,
14	produced as a witness at the instance of the Plaintiffs,
15	and duly sworn, was taken in the above-styled and -numbered
16	cause on Wednesday, March 30, 2011, from 9:19 a.m. to 5:28
17	p.m., before Angela L. Mancuso, CSR in and for the State
18	of Texas, reported by machine shorthand, at the law offices
19	of Hunton & Williams, 1445 Ross Avenue, Suite 3700, City of
20	Dallas, County of Dallas, and State of Texas, pursuant to
21	the Rules of Civil Procedure and the provisions stated on
22	the record or attached hereto.
23	JOB No. 159381
24	
25	

- 1 A. That's right.
- 2 Q. All right. And we'll be looking at documents
- 3 to try and help you out in that regard throughout the
- 4 day.
- 5 By whom are you currently employed?
- 6 A. Bank of America.
- 7 Q. Is it the Bank with a "k", the Banc with a "c"
- 8 or something else?
- 9 A. Bank with a "k", Bank of America, N.A.
- 10 Q. And what is your position there?
- 11 A. I'm currently a vice president.
- 12 Q. In what group?
- 13 A. In Corporate Debt Products, covering gaming
- 14 companies.
- 15 Q. When did you begin work for Bank of America?
- 16 A. I started with Bank of America in August
- 17 of 2004.
- 18 Q. In what capacity? What was your position?
- A. I was an analyst in -- at the time it was
- 20 called Global Portfolio Management. Now it's called
- 21 Corporate Debt Products.
- Q. And what is the Corporate Debt Products group?
- A. Corporate Debt Products is responsible for the
- 24 bank's balance sheet, for underwriting and monitoring
- 25 bank loans, and liaising with the other parts of the

- 1 bank as needed.
- Q. What do you mean by "responsible for the
- 3 bank's balance sheet"?
- 4 A. When there -- if a client wants to request a
- 5 bank loan, they come to Bank of America and Corporate
- 6 Debt Products is responsible for underwriting that bank
- 7 loan, Bank of America's portion of that bank loan.
- 8 Q. And when you use the term "underwriting," what
- 9 does that mean?
- 10 A. That means conducting financial analysis,
- 11 market studies, and due diligence in order to make a
- 12 decision whether or not we lend money and how much we
- 13 would lend.
- 14 Q. Is part of that determining the risk that Bank
- of America faces in entering into the transaction?
- 16 A. It is.
- 17 Q. And are there guidelines that help Corporate
- 18 Debt Products determine whether a particular risk is --
- is too great to justify the bank's participation?
- 20 A. There are a lot of guidelines and bank
- 21 policies that determine a lot of things. We're highly
- regulated, and there are guidelines that the bank
- 23 follows to help determine risk and make an ultimate
- 24 decision.
- Q. You also said that as part of Corporate Debt

- 1 Products that you both underwrite and monitor the loans.
- 2 In what ways does Corporate Debt Products, in general,
- 3 monitor the loans the bank entered -- enters into?
- 4 A. Generally speaking, we will conduct quarterly
- 5 monitoring of the loans that typically coincides with
- 6 the reporting requirements of the credit agreement that
- 7 the borrower is required to do, or monthly if the
- 8 reporting requirements are monthly.
- 9 Q. And the review that you do on a quarterly or
- 10 sometimes more regular basis, does that have a name?
- 11 A. It does.
- 12 Q. What's the name?
- 13 A. The quarterly review is called a PACR,
- 14 Periodic Analysis and Covenant Review.
- 15 Q. Okay. That's the periodic review, whether
- 16 it's monthly or quarterly?
- 17 A. PACRs are typically required quarterly,
- 18 although the bank's guidelines are always changing --
- and those have changed recently -- to account for
- 20 different profiles of borrowers. But typically PACRs
- 21 are quarterly.
- Q. I've seen reference in the documents to CAM,
- 23 C-A-M, all caps. Are you familiar with that moniker?
- 24 A. Yes, I am.
- Q. What does it sands for?

- 1 A. CAM stands for Credit Approval Memorandum.
- Q. How does that relate, if at all, to the PACR?
- 3 A. The CAM is the document that allows the bank
- 4 to -- it's essentially the approval document, the
- 5 underwriting document. And CAMs are conducted at
- 6 origination in order to seek and document approval, as
- 7 well as, on an annual basis, CAMs are prepared to assist
- 8 in the monitoring process.
- 9 Q. Are there documents that are generated with
- 10 the more regular PACR?
- 11 A. There are.
- 12 Q. What are those called?
- A. There is a risk-rating score card, typically,
- that's generated with the PACR.
- 15 Q. Anything else?
- 16 A. Not to my knowledge right now.
- 17 Q. The risk-rating score card is -- is less
- narrative, shall we say, than the -- than the CAM?
- 19 A. It's less narrative, although it contains
- 20 portions of narrative.
- 21 Q. Is there any other document other than the
- 22 risk-rating score card that's generated in the PACR
- 23 process?
- A. Not that I can think of at this point.
- Q. Another area that you indicated Corporate Debt

- 1 Products got involved in was liaising, over the course
- of a financing, with other groups in the bank; is that
- 3 right?
- 4 A. Yes.
- 5 Q. Describe that for me.
- 6 A. Large underwritten or -- or best-effort
- 7 syndicated bank deals typically require a lot of
- 8 coordination among the bank, Corporate Debt Products,
- 9 and if the investment bank is involved or if the
- 10 structuring group is involved on a syndicated financing,
- and so we liaise with those groups as needed throughout
- 12 the deal process.
- 13 Q. Toward what end?
- 14 MR. CANTOR: Objection. You can answer.
- 15 A. Toward -- the goal is to ultimately either do
- 16 a deal or not do a deal.
- 17 Q. (BY MR. DILLMAN) For loans that are in
- 18 existence for which BofA has already signed up, is there
- 19 a process of liaising with other groups in -- within the
- 20 bank that's a typical part of the Corporate Debt
- 21 Products activities?
- 22 A. If there are things that -- yes. If there are
- 23 things that require the expertise of those groups, it is
- 24 typical to liaise with them.
- Q. You mentioned "best-efforts loan." What did

- 1 you mean by that?
- 2 A. Not underwritten.
- 3 Q. Typically, on a loan on which BofA is the
- 4 agent, the bank agent, does the Corporate Debt Products
- 5 group get involved in some regular course of monitoring
- 6 or involvement in such -- in such loans?
- 7 A. Yes.
- 8 Q. Does -- first of all, why? What's the
- 9 purpose?
- 10 A. Purpose of Corporate Debt Products being
- 11 involved --
- 12 Q. Yes, sir.
- 13 A. -- in the agency function on a -- on a
- monitoring basis, is that the question?
- 15 Q. Yes. Yes, sir.
- 16 A. If there are any questions or issues that come
- 17 up with the monitoring documents that are required to be
- 18 submitted, typically, Corporate Debt Products will help
- 19 to coordinate that with the borrower and the agent.
- 20 Q. And the monitoring documents that you're
- 21 referring to, describe what you meant by that.
- 22 A. There are whatever the -- the reporting
- 23 requirements are under the credit agreement, be it
- 24 financial statements, compliance certificates,
- 25 et cetera.

- 1 Justin Lien.
- 2 Q. How do you spell Justin's last name?
- 3 A. L-i-e-n.
- 4 Q. Did you report to either Mr. Corum or Mr. Lien
- 5 with respect to the Fontainebleau project at any time
- 6 prior to Mr. Susman's departure?
- 7 A. No.
- 8 Q. Mr. Susman left the firm in -- do you recall?
- 9 A. I believe he left in February of 2009.
- 10 Q.
- 11
- 12 MR. CANTOR:
- 13
- 14 A.
- 15 Q.
- 16 A.
- 17
- 18
- 19
- 20
- 21 Q. After Mr. Susman left, to whom did you
- 22 directly report?
- A. Brian Corum.
- Q. Mr. Corum took over some of Mr. Susman's
- 25 responsibilities with respect to the Fontainebleau

- 1 project; is that correct?
- A. He did.
- 3 Q. Anybody else in the Corporate Debt Products
- 4 group that became involved in the Fontainebleau
- 5 Las Vegas project after Mr. Susman's departure who
- 6 wasn't previously involved?
- 7 A. No.
- 8 Q. Okay. Who else other than you, Mr. Susman,
- 9 and Mr. Corum from the Corporate Debt Products group was
- 10 involved in the Fontainebleau project at any time?
- 11 A. Khoa Duong was an analyst who was involved to
- 12 a certain extent.
- 13 Q. And is that a man or a woman?
- 14 A. I'm sorry?
- 15 Q. Is that a man or a woman?
- 16 A. It's a man.
- 17 Q. Can you spell that name?
- 18 A. Okay. K-h-o-a D-u-o-n-g.
- 19 Q. And Khoa Duong was involved primarily in the
- 20 risk-rating activities for the -- for the loan, correct?
- 21 A. Correct. Khoa was involved in the risk-rating
- 22 activities as well as helping to write the monitoring
- and those kind of things.
- Q. What monitoring and those kinds of things are
- 25 you referring to?

- 1 A. Mostly the risk rating, as well as, as I
- 2 referred before, on an annual basis you have to conduct
- 3 an annual CAM.
- 4 Q. Okay. All right. The things that we
- 5 previously talked about that you -- that Corporate Debt
- 6 Products did on a periodic basis with respect to loans
- 7 that had been entered into?
- 8 A. Correct.
- 9 Q. Was Mr. Duong involved at all in the liaising
- 10 functions that you've described with respect to
- 11 Fontainebleau Las Vegas?
- 12 A. Not very much.
- 13 Q. Were you?
- 14 A. Yes.
- 15 Q. Describe the involvement of Corporate Debt
- 16 Products with other groups in the bank as it related to
- 17 the Fontainebleau Las Vegas facility.
- 18 MR. CANTOR: Objection to foundation as
- 19 to people other than himself. But go ahead and answer.
- 20 A. There was quite a bit of liaising. We --
- 21 Q. (BY MR. DILLMAN) Can we just say working
- 22 with?
- 23 A. Yes. Okay.
- 24 Q. Okay.
- 25 A. We --

- 1 Q. I'm not even sure how you spell "liaising."
- 2 That's one of the problems.
- 3 A. We worked with -- are you asking who the
- 4 specific groups were?
- 5 Q. I want you to describe for me in general --
- 6 we'll get into more specifics -- how Corporate Debt
- 7 Products worked with other members or teams in the bank
- 8 relating to the Fontainebleau Las Vegas financing.
- 9 A. Corporate Debt Products worked with the Agency
- 10 group in coordinating posting of documents to
- 11 Intralinks. We also worked with the Disbursement Agent
- 12 group in coordinating the monthly draws. We also worked
- with the Syndications group if there were times that we
- 14 needed input on market, bank market. And we also worked
- with the Investment Banking group if there were times
- that we needed to discuss -- some of the documents that
- 17 were -- that were put into place, they helped with some
- 18 of those documents.
- 19 Q. Let me take those one at a time. With respect
- 20 to the Agency department -- department or group? I'm
- 21 not sure what you said.
- A. Either one works.
- 23 Q. Either one works?
- 24 A. It does.
- Q. All right. You said you coordinated with them

- 1 on posting of documents to Intralinks; is that right?
- 2 A. Correct.
- 3 Q. That's a fairly routine technical process of
- 4 posting a document, isn't it?
- 5 A. It is.
- 6 Q. Is that typically something that Corporate
- 7 Debt Products was involved with was the technical
- 8 aspects of getting a document from Point A to Point B?
- 9 A. It is.
- 10 Q. And was that done primarily by IT people?
- 11 A. No. There are people that work in Agency
- 12 Management that have access to -- have publishing rights
- on the workspaces.
- 14 Q. Publishing rights -- in other words, they can
- post things to Intralinks that other people can't?
- 16 A. Correct.
- 17 Q. Who are those people in the Agency group as it
- 18 related to Fontainebleau Las Vegas?
- 19 A. Ron Naval.
- 20 Q. Otherwise known as Ronaldo?
- 21 A. Correct.
- Q. So he was a poster? In other words, he
- 23 could -- he could actually physically or technically, I
- 24 suppose, post documents on Intralinks, whereas, you
- 25 could not?

- 1 A. Correct.
- 2 Q. Did Mr. Naval typically -- was he engaged in
- 3 the process of drafting the documents that he posted?
- 4 A. He was not, although Agency Management does
- 5 review, on the front end, documents where there are
- 6 agency -- where there is agency language. They review
- 7 that language to make sure it conforms with their
- 8 requirements.
- 9 Q. Did he make the call as to what documents were
- 10 posted on Intralinks and what weren't, or did he simply
- 11 do the mechanical task of posting of them?
- 12 A. He did the mechanical task -- task of posting.
- 13 Q. Who -- who made the call regarding what
- 14 documents went to Intralinks through Mr. Naval and what
- 15 documents didn't?
- 16 A. The credit agreement and disbursement
- 17 agreement laid out what documents were to be provided to
- the various groups of investors, and Corporate Debt
- 19 Products and Agency helped to facilitate that process.
- 20 Q. It sounds to me as if Corporate Debt Products
- 21 provided to Mr. Naval the documents that were to be
- 22 placed on Intralinks. Is that a fair summary?
- 23 MR. CANTOR: Objection.
- A. No. The documents were typically provided by
- the borrower to Corporate Debt Products and/or Agency.

- 1 Q. (BY MR. DILLMAN) All right. And the
- 2 documents that were to be -- that were then posted on
- 3 Intralinks, the decision as to whether or not that's a
- 4 document that needs to be posted or not, who made that
- 5 call?
- 6 A. Typically, Corporate Debt Products in
- 7 conjunction with Agency.
- 8 Q. And when you say "typically Corporate Debt
- 9 Products," who?
- 10 A. Jeff Susman, myself.
- 11 Q. Anybody -- and when you say "in conjunction
- 12 with Agency," who at Agency, other than Mr. Naval, was
- involved in the process of determining what documents
- 14 would or wouldn't be put onto Intralinks?
- 15 A. I believe just Mr. Naval was tasked on
- 16 Fontainebleau.
- 17 Q. Did you work with anyone else in the Agency
- 18 group other than Mr. Naval?
- 19 A. I may have worked with others when Mr. Naval
- was out, but primarily it was Mr. Naval.
- Q. And other than as you've summarized, are you
- 22 aware of any activities of Mr. Naval with respect to the
- 23 Fontainebleau Las Vegas project, other than as you've
- 24 testified?
- 25 A. No.

- 1 Q. In what instances would Mr. -- would you work
- 2 in conjunction with Mr. Naval to determine if this
- 3 particular document should be placed onto Intralinks?
- 4 A. Whenever a document came from the borrower, we
- 5 would typically -- if it was required to be shared with
- 6 other investors per the documents, those would be posted
- 7 to Intralinks.
- 8 Q. And who -- again, I'm trying to figure out
- 9 who's -- who's making this call as to whether it gets
- 10 posted or not. You said you worked in conjunction with
- 11 Mr. Naval.
- 12 Did you sit down and -- either figuratively or
- 13 literally sit down and say, what do you think, Ron? Do
- 14 you think this should be posted to Intralinks? Or was
- it more, Ron, here is a document that needs to be
- 16 posted; please do so?
- 17 A. It was more mechanical. There is not that
- much judgment whether or not something gets posted.
- 19 It's really laid out in the documents.
- 20 Q. Okay. And who made the determination as to
- 21 whether or not this particular document that you were
- 22 looking at was a document that, under one or more of
- the -- of the underlying agreements, should be placed on
- 24 Intralinks?
- 25 A. Typically, Corporate Debt Products.

- 1 Q. You or Mr. Susman, in this case?
- 2 A. Correct.
- 3 Q. You said you also worked with Disbursement
- 4 group in connection with coordinating monthly draws. Do
- 5 you recall that?
- 6 A. Yes.
- 7 Q. And the Disbursement group was who?
- 8 MR. CANTOR: Objection.
- 9 A. There was --
- 10 MR. CANTOR: Go ahead.
- 11 A. The Disbursement group was a group of people.
- 12 The main person there was Jeanne Brown, who was tasked
- 13 on Fontainebleau.
- 14 Q. (BY MR. DILLMAN) And I meant -- I didn't make
- my question very clear. But I meant, in connection with
- 16 Fontainebleau, who was the Disbursement group that you
- 17 worked with, and it was -- at least included Jeanne
- 18 Brown?
- 19 A. Yes.
- Q. Anyone else that comes to mind?
- A. I don't recall the name of the people that
- worked under Jeanne Brown, but she was the -- the team
- 23 leader.
- Q. During this time, where were you based?
- 25 A. In Dallas.

- 1 Q. The -- you said that you coordinated with the
- 2 Disbursement group on monthly draws. What did you mean
- 3 by that? Describe the process of coordination.
- 4 A. There is a pretty specific, detailed process
- 5 that was spelled out in the disbursement agreement that
- 6 related to monthly draws; and we would, again, work with
- 7 the Disbursement group to make sure that that was being
- 8 executed.
- 9 Q. And when there were -- if there were judgment
- 10 calls as to whether or not particular requirements had
- been met, who typically would make those judgment calls?
- 12 Corporate Debt Products or Disbursement?
- 13 A. Typically, Corporate Debt Products, although
- 14 Disbursement did have certain things that they would
- 15 focus on that was their -- under their purview.
- 16 Q. What were those things that were, as you
- 17 understood, under Disbursement's purview as opposed to
- 18 Corporate Debt Products?
- 19 A. They would receive a lot of backup to the
- 20 monthly draws, and they would review a lot of that
- 21 backup for certain items.
- 22 Q. What items?
- A. Lien releases, making sure that, you know,
- 24 documents that were supposed to be provided were
- 25 provided.

- 1 Q. Anything else?
- 2 A. That's the majority.
- 3 Q. Did Disbursement -- did the Disbursement group
- 4 go through the documents that were provided to make sure
- 5 that they were -- they fell within the parameters of the
- 6 underlying loan agreements, or was that left to somebody
- 7 else?
- 8 MR. CANTOR: Objection.
- 9 A. I believe Disbursement would do a certain
- amount of reviewing as it related to the parts that they
- 11 were reviewing.
- 12 Q. (BY MR. DILLMAN) Okay. What parts did
- 13 Corporate Debt Products review, and what parts did
- 14 Disbursement review?
- 15 A. My recollection is that Disbursement reviewed
- more of the -- you know, making sure that the documents
- were there, making sure that the -- again, the lien
- 18 releases were provided, making sure that the general
- 19 process was intact, and Corporate Debt Products would
- 20 review more the financial type of documents.
- 21 Q. What do you mean?
- A. In balance, those kind of documents.
- Q. What else other than in balance?
- A. In balance was one of the major ones, you
- 25 know, that would -- that would tie to other documents

- 1 such as remaining cost report, you know.
- 2 Q. Budgets?
- 3 A. I'm sorry?
- 4 Q. Budgets?
- 5 A. Correct.
- 6 Q. What else?
- 7 A. That was -- I mean, those were some of the
- 8 major ones.
- 9 Q. And if there was a question about a particular
- issue in the documents, typically did Corporate Debt
- 11 Products take the question to the borrower or did
- 12 Disbursement?
- 13 MR. CANTOR: Objection. Go ahead.
- 14 A. Typically, if it was a more of a financial
- 15 type question, Corporate Debt Products would take the
- 16 question to the borrower. If it was a procedural type
- of question that fell within the purview of what the
- 18 Disbursement group was doing, they had, you know,
- 19 certainly, authority to go directly to the borrower and
- 20 ask questions as well.
- 21 Q. (BY MR. DILLMAN) And who made the final
- 22 decision? Who rang the bell when it was appropriate to
- 23 disburse funds, when BofA determined that it was
- 24 appropriate to disburse funds under the Fontainebleau
- 25 Las Vegas facility?

- 1 A. Typically, Corporate Debt Products.
- 2 Q. And was that typically Mr. Susman, you, or
- 3 someone else?
- 4 A. Mr. Susman.
- 5 Q. You indicated that with respect to the
- 6 Fontainebleau loan there was also -- you also worked
- 7 with Syndications, the Syndications group. How so?
- 8 A. If there were questions about, you know,
- 9 general market, the market, or investment groups, we
- 10 would sometimes, you know, call the Syndications group
- and ask them what they thought, what their view was,
- 12 because their expertise is the bank market and working
- 13 with investors.
- 14 Q. What did you mean by "questions about the
- 15 general market, the market, or investment groups"? And
- 16 I'm just quoting from you.
- 17 A. Sure. I guess questions about how different
- 18 institutions or the bank market in general would -- you
- 19 know, appetite questions. You know, generally, if we
- wanted to get sort of the pulse of the bank market, we
- 21 would reach out to Syndications.
- Q. By "appetite" you're not talking about lunch?
- 23 A. No.
- 24 Q. You're talking about the willingness or the --
- 25 the -- the -- yeah, the willingness of financial markets

- 1 to enter into certain transactions at certain times?
- 2 A. Correct.
- 3 Q. How did those questions come up during your
- 4 tenure with the Fontainebleau Las Vegas facility?
- 5 MR. CANTOR: Objection. Go ahead.
- 6 A. Syndications was also very involved in the
- 7 front end, and so I think that Mr. Susman would reach
- 8 out to Syndications quite a bit to bounce things off of
- 9 them, you know, if there were ever questions that came
- 10 up.
- 11 Q. (BY MR. DILLMAN) Are you talking about
- 12 pre-closing?
- 13 A. I'm sure pre-closing, but also post-closing,
- 14 because Syndications, again, was very involved during
- the pre-closing, and I think they were -- you know,
- 16 Mr. Susman and Mr. Howard were partners, and they really
- 17 worked on the deal together at the beginning. So when
- 18 questions would come up, they would pick each other's
- 19 brains and coordinate.
- 20 Q. Was -- at some point in the history of the
- 21 Las Vegas facility, as you understood it, was there --
- 22 were there discussions about restructuring the loan
- 23 internally at BofA?
- 24 A. Yes.
- 25 Q. And those started when?

- 1 A. Those started when we started seeing things in
- 2 the market that we thought would impact the ongoing
- 3 operations of Fontainebleau once it opened.
- 4 Q. Those things being what?
- 5 A. Basically, the recession, how it was impacting
- 6 the gaming market and the perceived impact of the condo
- 7 market in Las Vegas.
- 8 Q. And the perception or the belief by -- by the
- 9 Corporate Debt Products that by June of 2010
- 10 Fontainebleau Las Vegas would be in violation of its
- 11 financial covenants?
- 12 MR. CANTOR: Objection; foundation.
- 13 A. Can you repeat the question more specifically?
- 14 Q. (BY MR. DILLMAN) One of the issues that led
- 15 to restructuring discussions within BofA was BofA's
- belief that, based on the factors that you just
- 17 discussed, Fontainebleau Las Vegas would be out of
- 18 covenants in June -- by June of 2010?
- 19 A. Could be. Could have a difficulty meeting its
- 20 covenants when it opened and as those covenants stepped
- 21 down.
- 22 Q. And that was the expectation, actually, at
- 23 BofA in early 2009, that that would be the case, wasn't
- 24 it?
- 25 MR. CANTOR: Objection.

- 1 A. Was not the expectation. It was something
- 2 that could happen, and it was our job to factor that in.
- 3 Q. (BY MR. DILLMAN) And to protect the bank in
- 4 the event that that did happen?
- 5 MR. CANTOR: Objection.
- 6 A. Could you state the question?
- 7 Q. (BY MR. DILLMAN) And one of your purposes in
- 8 doing that analysis that we'll get into a little bit
- 9 more in detail down the road here was to help protect
- the bank with respect to its involvement in this loan?
- 11 A. Yes.
- 12 Q. Indeed, that's what Corporate Debt Products is
- 13 all about, isn't it?
- MR. CANTOR: Objection.
- 15 A. Correct.
- 16 Q. (BY MR. DILLMAN) Now, you're aware that in
- 17 September of 2009, Lehman filed for bankruptcy?
- 18 A. Yes.
- 19 Q. And that had a potential impact on the
- 20 Las Vegas facility because Lehman was the primary lender
- 21 under the retail facility, right?
- 22 A. Yes.
- 23 Q. That caused discussions to occur within the
- 24 bank?
- 25 A. Yes.

- 1 Q. You were involved in those discussions?
- 2 A. I had some involvement, but not very much, in
- 3 those discussions.
- 4 Q. Okay. You interfaced with Trimont -- strike
- 5 that.
- 6 Do you know who Trimont is?
- 7 A. I do.
- 8 Q. Who is Trimont?
- 9 A. My understanding is that Trimont is the
- 10 servicer or was the servicer for the retail facility
- 11 under the Fontainebleau Las Vegas.
- 12 Q. What does it mean to be a servicer?
- 13 MR. CANTOR: Objection. Go ahead.
- 14 A. Sometimes, if investors don't have as robust a
- 15 build-out of back office type facilities, they will hire
- servicers to help execute, service their loans.
- 17 Q. (BY MR. DILLMAN) You understood that Trimont
- was the servicer for the retail loan?
- 19 A. Yes.
- Q. BofA was the -- held the equivalent position
- 21 or performed the equivalent functions with respect to
- 22 the resort loan, correct?
- 23 MR. CANTOR: Objection.
- 24 A. There is a lot of nuances and distinctions,
- 25 probably, between the two.

- 1 Q. (BY MR. DILLMAN) But the tasks that you
- 2 understood Trimont did for the retail facility, who did
- 3 those tasks on the -- on the resort side?
- 4 MR. CANTOR: Objection.
- 5 A. I'm not sure how the two tasks directly would
- 6 correlate, but my understanding was that -- again, that
- 7 Trimont was the servicer for the retail group lenders.
- 8 Q. (BY MR. DILLMAN) Who was the servicer for --
- 9 for the resort side, if there was one?
- 10 A. Well, Bank of America was the agent under the
- 11 senior credit facilities, so that was one type of role
- 12 that was provided.
- 13 Q. Was there any party other than BofA involved
- in the disbursement of funds -- the aggregation and
- 15 disbursement of funds on the resort side?
- 16 A. I believe there was a trustee under the second
- 17 mortgage notes.
- 18 Q. Anybody else?
- 19 A. Not that I'm aware of.
- 20 Q. And by September of '09, you -- excuse me --
- 21 '08, you understood that the second -- second trustee
- 22 notes were -- had already been exhausted?
- A. I believe that's the case.
- 24 MR. CANTOR: Objection.
- Q. (BY MR. DILLMAN) Okay. So as of that time,

- 1 BofA was the only party involved in the process of
- 2 aggregating and disbursing funds on the resort side?
- 3 A. I believe that's correct.
- 4 Q. Did you deal with the Trimont folks at all?
- 5 A. I did not really. I may have spoken or been
- 6 on a phone call once or twice, but I did not deal with
- 7 them in a primary capacity.
- 8 Q. Did you ever -- do you know who the Trimont
- 9 folks were?
- 10 A. I believe his name was Mac Rafeedie.
- 11 Q. Towards the end of September you had an e-mail
- 12 to Mr. Rafeedie asking him about the -- about the funds
- 13 from the retail facility, right?
- 14 MR. CANTOR: And let the record reflect
- that counsel has shown a document to the witness.
- 16 (Deposition Exhibit 474 marked.)
- 17 A. Yes.
- 18 Q. (BY MR. DILLMAN) And you're looking now at
- what I've marked as Exhibit 474. That is indeed an
- 20 e-mail that you sent to Mr. Rafeedie?
- A. It appears to be so.
- 22 Q. Was it typical for you to communicate with him
- 23 by e-mail or otherwise with respect to confirming
- 24 receipt of funds under the retail facility?
- A. It was not typically me communicating with

- 1 him.
- 2 Q. Why -- why, at the end of September, were you
- 3 communicating with Mr. Rafeedie?
- A. I don't recall.
- 5 Q. The end of September was a little different
- 6 than -- than the preceding months that had -- for which
- 7 disbursements were made, wasn't it?
- 8 MR. CANTOR: Objection.
- 9 A. Around that --
- 10 MR. CANTOR: Go ahead.
- 11 A. Around that time is when the retail lenders
- started to fund. So whenever you have a new process, it
- is a little bit atypical at first.
- 14 Q. (BY MR. DILLMAN) Retail -- was this the first
- month that the retail lenders had funded?
- 16 A. I don't recall.
- 17 Q. It was also a little different because there
- was this question about whether Lehman was going to pay?
- 19 A. Probably, yes.
- Q. Well, you know that at the end of September,
- 21 following Lehman's bankruptcy, one of the questions that
- 22 was being bandied about within BofA was, is Lehman going
- 23 to pay under the retail facility, right?
- 24 A. Yes.
- Q. And if they didn't pay, that -- that was going

- 1 to be a bad thing?
- 2 A. Yes.
- 3 Q. That would mean that the credit -- the resort
- 4 payments wouldn't be made, there would be no financing
- 5 that month for the project?
- 6 A. Correct.
- 7 Q. Because the one was dependent on the other?
- 8 A. Correct.
- 9 Q. You were attune to the issue?
- 10 A. Yes.
- 11 Q. And why were you requesting from Mr. Rafeedie,
- 12 if you recall, the wire reference number and the wire
- 13 amount?
- 14 A. I don't recall. I can -- I can tell you what
- 15 I think of it, sitting here today, but I don't recall
- 16 why.
- 17 Q. Sure. Sure.
- 18 MR. CANTOR: Don't guess. If you have an
- understanding, he's entitled to that, but don't guess.
- 20 Q. (BY MR. DILLMAN) No, I'm not looking for your
- 21 guess, but I'm -- but I'm guessing that, while you may
- 22 not recall exactly, you got a pretty good understanding
- 23 based upon the fact that you were there at the time.
- 24 MR. CANTOR: If you do, you do.
- A. Again, typically, I would not communicate with

- 1 that group. I don't know if -- I don't recall if
- 2 perhaps the Disbursement folks were out or not. So I
- 3 just don't recall.
- 4 Q. (BY MR. DILLMAN) You did know that one of the
- 5 possibilities was that Fontainebleau would be paying
- 6 Lehman's share of the September draw?
- 7 MR. CANTOR: Objection; lacks foundation.
- 8 A. Can you restate the question?
- 9 Q. (BY MR. DILLMAN) You did know that one of the
- 10 possibilities was that Fontainebleau Resorts would pay
- 11 Lehman's portion of the retail draw, correct?
- 12 A. I didn't know that that was a possibility. I
- 13 knew that it was something that was discussed whether it
- would be a possibility or not.
- 15 Q. Discussed by whom?
- 16 A. By Mr. Susman, by, you know, the folks that he
- 17 got involved in other parts of the bank, and by counsel.
- 18 Q. And when you say "whether it would be a
- 19 possibility," what did you mean by that?
- 20 A. Well, when -- when there was a question of
- 21 whether or not Lehman would be able to fund, there were,
- you know, things that were discussed to see if there
- 23 were alternatives to that.
- Q. Were there things that were discussed as to
- whether or not Fontainebleau's payment of the Lehman

- 1 share would violate any of the conditions to
- 2 disbursement?
- 3 A. I believe it was discussed as would it be a
- 4 possibility for the company to fund.
- 5 Q. In other words, would they have the ability,
- 6 under the documents, to fund without busting one of the
- 7 conditions?
- 8 A. Correct.
- 9 Q. Okay. You also -- we'll get into that in a
- 10 minute.
- 11 You also mentioned discussions about other
- 12 possibilities. What were you referring to there?
- A. Well, just in general, if there is a problem,
- 14 we typically look at the contract and see if there are
- any solutions that can be workable.
- 16 Q. Okay. So let's take those two sides. One was
- 17 did -- did Fontainebleau have the ability, under the
- 18 documents, to -- to pay for Lehman without busting
- 19 conditions, the other being other possibilities. Okay?
- What discussions did you have with folks
- 21 within BofA concerning the ability of Fontainebleau to
- 22 pay, under the documents, without busting conditions?
- MR. CANTOR: And in answering that
- 24 question, just be careful about not revealing
- 25 discussions where you asked for legal advice from

- 1 counsel.
- 2 A. Sure. I wasn't primarily involved in those
- 3 discussions. I was generally sort of told what the
- 4 progress was, but I was not really involved in those
- 5 discussions. Really Mr. Susman had those discussions
- 6 primarily with counsel and other parts of the bank.
- 7 Q. (BY MR. DILLMAN) And other parts of the bank?
- 8 A. Yes.
- 9 Q. Oh. I didn't know if you said "in" other
- 10 parts of the bank.
- 11 A. "And" other parts of the bank.
- 12 Q. What other parts of the bank?
- A. I don't recall exactly, but probably
- 14 Syndications, you know, maybe Investment Banking, maybe
- 15 Risk.
- 16 Q. Give me names.
- 17 MR. CANTOR: Well, don't guess. I mean,
- if you know that Mr. Susman spoke with these people, by
- 19 all means, tell him.
- A. I don't recall.
- 21 Q. (BY MR. DILLMAN) How about -- how about Bret
- 22 Yunker -- Bret Yunker?
- A. Perhaps.
- Q. Okay. You don't -- were you in any
- 25 conversations with Mr. Yunker and anyone else on the

- 1 topic of whether or not Fontainebleau had the ability,
- 2 under the governing documents, to fund for Lehman
- 3 without busting conditions?
- 4 A. I don't remember being in any specific
- 5 discussions with Mr. Yunker about it. I could have
- 6 been, but I don't remember that.
- 7 Q. Was there a conclusion that you were informed
- 8 as to whether or not Fontainebleau could -- could fund
- 9 for Lehman?
- 10 A. Generally speaking, the conclusion, as I
- 11 understood it, was that receiving funds from the retail
- lenders was a requirement to proceeding with the draw.
- 13 Q. And receipt of funds from someone else, for
- 14 example, Fontainebleau Resorts, wouldn't satisfy that
- 15 condition?
- 16 MR. CANTOR: Objection.
- 17 A. I'm not sure.
- 18 Q. (BY MR. DILLMAN) Okay. You don't recall any
- 19 conversations that went into that level of detail?
- 20 A. Again, I believe they were had, but I don't
- 21 recall the conversations that were in that level of
- 22 detail, no.
- 23 Q. You don't recall whether, following Lehman's
- 24 bankruptcy, it was an important fact for disbursement of
- 25 funds whether Fontainebleau Resorts paid on behalf of

- 1 Lehman? Is that --
- 2 MR. CANTOR: Objection. That's not what
- 3 he said.
- 4 Q. (BY MR. DILLMAN) Is that the testimony? I
- 5 want to make sure I understand.
- 6 A. No, it's not.
- 7 Q. Okay. You understood that that was an
- 8 important issue?
- 9 A. Yes.
- 10 Q. And you understood that there was -- there
- 11 were questions surrounding the appropriateness of
- 12 payment by Fontainebleau?
- 13 A. Yes.
- 14 Q. And you understood that the conclusion at the
- bank was that if Fontainebleau paid, that that would be
- a violation of one of the conditions to disbursement,
- 17 right?
- 18 MR. CANTOR: Objection.
- 19 A. That's not what I recall specifically.
- 20 Q. (BY MR. DILLMAN) What do you recall
- 21 specifically?
- 22 MR. CANTOR: Objection; asked and
- 23 answered.
- A. As I -- as I already stated before, that it
- 25 was a requirement for the funds from the retail lenders

- 1 to be provided in order for the bank to disburse the
- 2 remainder of the funds.
- 3 Q. (BY MR. DILLMAN) Okay. But we're talking
- 4 names here, right, as opposed to categories. You knew
- 5 that Fontainebleau was certainly considering paying
- 6 Lehman's portion.
- A. I did not know that.
- 8 Q. That was one of the options. I'm putting in
- 9 front of you Exhibit 204. This is a series of e-mails,
- 10 Mr. Bolio, that you are copied on. Do you recall them?
- 11 A. I'm reading. Okay. Your question?
- 12 Q. The question was, do you recall the document?
- A. I don't recall this document, but I see it.
- 14 Q. You have no reason to believe that you didn't
- 15 receive it, right?
- 16 A. No.
- 17 Q. Middle of the second page, and I think I
- identified this, but for the record this has previously
- 19 been marked as Exhibit 274 [sic]. Middle of the second
- 20 page, there is an e-mail from Mr. Susman to Mr. Yunker
- and Mr. Howard and Mr. Varnell, copied to you. Do you
- 22 see that?
- 23 A. Yes.
- Q. Mr. Susman was your boss?
- 25 A. Yes.

- 1 Q. Mr. Yunker was who?
- 2 A. Mr. Yunker was in the Investment Bank.
- 3 Q. Mr. Howard?
- 4 A. Mr. Howard was in Bank of America Securities,
- 5 in the Syndications group.
- 6 Q. And Mr. Varnell?
- 7 A. Mr. Varnell was in the Investment Bank as
- 8 well.
- 9 Q. Mr. Susman states that, "In my opinion, there
- 10 is still one issue that still needs to be resolved.
- 11 That is, do we as the Bank Agent make the unilateral
- 12 call to interpret the FB funding as Retail Agent funding
- 13 (or waive the condition if interpreted differently) or
- 14 do we seek Required Lender consent." Do you see that?
- 15 A. Yes.
- 16 Q. You understood when you -- strike that.
- 17 You understand that the "FB funding" here
- refers to funding by Fontainebleau Resorts?
- 19 MR. CANTOR: Objection.
- A. I don't know what Mr. Susman was thinking when
- 21 he wrote this.
- 22 Q. (BY MR. DILLMAN) Of course not. But when
- 23 you -- when you received it, you understood that the
- 24 "FB funding" meant and referred to funding of Lehman's
- 25 September share of the retail facility by Fontainebleau

- 1 Q. Does that seem right?
- 2 A. Yes.
- 3 Q. All right. You go down -- you say, just below
- 4 that, "CP for" -- and what was that? "LB"?
- 5 A. "LB."
- 6 Q. "To fund prior to bank." What does -- what
- 7 does "CP" mean there?
- 8 A. I believe that means condition precedent.
- 9 Q. Okay. And "LB"?
- 10 A. Probably Lehman Brothers.
- 11 Q. "Prior to Bank?" What does "Bank," capital B,
- 12 refer to there?
- 13 A. Probably the senior secured credit facilities.
- 14 Q. Okay. So you're asking here whether it's a
- 15 condition precedent for Lehman to fund in order for the
- 16 resort lenders to fund?
- 17 A. Yes.
- 18 Q. And ultimately you answered that question yes,
- 19 it is a condition precedent?
- 20 MR. CANTOR: Objection; asked and
- 21 answered. You can answer.
- 22 A. I believe what I answered is that what I
- 23 was -- my recollection, what I was told, is that it was
- 24 a condition precedent for the senior secured lenders to
- 25 fund for the retail facility lenders' money to have

- 1 arrived.
- 2 Q. (BY MR. DILLMAN) Okay. That was -- so far
- that's what you've said your understanding was, just in
- 4 general, that you didn't get any more down into the
- 5 gears on that?
- 6 A. Correct.
- 7 Q. Okay. You then go on, "Could FB put this in
- 8 if LB whiffs?" The "FB" there is Fontainebleau?
- 9 A. Yes.
- 10 Q. And "LB" is Lehman Brothers?
- 11 A. Lehman Brothers, I believe so.
- 12 Q. And by "whiffs," you meant if Lehman doesn't
- 13 pay --
- 14 A. Yes.
- 15 Q. -- could they put -- could Fontainebleau put
- 16 this in?
- 17 A. Yes.
- 18 Q. You then say, "Approximately 75 million in
- 19 balance." What's -- was there any connection between
- 20 the question asked as to whether Fontainebleau could put
- it in if Lehman whiffed and this "in balance" comment?
- A. I don't recall this specific conversation.
- 23 Q. This -- do you believe that these notes
- reflect a conversation that you had with someone or
- 25 someones versus just idle musings by -- by Brandon

- 1 Bolio?
- 2 A. I really don't -- I really don't remember a
- 3 specific conversation.
- 4 Q. Was it typical for you to write down random
- 5 thoughts as opposed to simply memorializing events and
- 6 so on?
- A. Well, I think, as you'd shown me before,
- 8 sometimes I would go through and take notes myself to
- 9 help educate myself on how the deal was supposed to
- 10 work.
- 11 Q. Right.
- 12 A. So this appears to be questions that were
- 13 being asked. I just don't recall the specific
- 14 conversation or the context.
- 15 Q. Okay. On the next page, it says, "25 million,
- 16 2 million Lehman," and then going off at an angle up
- above, after "Lehman," it says, "Did not fund their
- share," and then it continues, "so 23 million others."
- 19 Do you see that?
- 20 A. Yes.
- 21 Q. Do you know what that refers to?
- 22 A. I don't recall at all.
- 23 Q. Does it help you to recall that Lehman -- that
- 24 you understood that Lehman had not funded their share of
- some portion of the retail loan?

- 1 A. No, it does not. That doesn't refresh my
- 2 memory.
- 3 Q. Is there anything else that you can think of,
- 4 any explanation for those words in that conjunction,
- 5 that would be a reasonable interpretation of that?
- 6 MR. CANTOR: Objection.
- 7 A. You know, I recall conversations about -- or
- 8 being told that Lehman was funding other deals, but I'm
- 9 not -- I'm not sure if it was referring to something
- 10 else.
- 11 Q. (BY MR. DILLMAN) This says, "Did not fund
- 12 their share." So my question is, is there anything
- 13 that -- based on your knowledge and recollections, that
- the words "2 million Lehman" with the notation above,
- did not share their fund -- "Did not fund their share,"
- any other reasonable interpretation of that other than
- that you were aware that Lehman didn't fund their share
- 18 of the retail facility?
- MR. CANTOR: Objection. Go ahead.
- A. I really don't recall.
- 21 Q. (BY MR. DILLMAN) You don't have any other --
- 22 can't offer me any other interpretation, sitting here
- 23 today; is that right?
- A. No. I already tried, but I really can't
- 25 recall any other interpretation.

- 1 A. Sitting here today?
- 2 Q. Yes, sir.
- 3 A. Probably.
- 4 Q. Probably. 11.2, I'll tell you, is the section
- 5 that deals with further assurances, in the disbursement
- 6 agreement. Are you familiar with that section?
- 7 A. Somewhat.
- 8 Q. It provided the opportunity for Bank of
- 9 America to seek further assurances from the borrower on
- 10 certain issues and topics, right?
- 11 A. I don't recall that specifically, but it
- 12 could.
- 13 Q. But you recall that there was such a provision
- in the disbursement agreement?
- 15 A. I don't recall.
- 16 Q. Do you recall that, at the end of September,
- 17 BofA sent a letter to -- excuse me -- an e-mail to
- 18 Mr. Freeman seeking further assurances under
- 19 Section 11.2 of the disbursement agreement?
- 20 A. I recall that we asked for the company to rep
- again, and it was likely under 11.2, further assurances.
- 22 Q. And how did you come to that understanding
- 23 that you had requested the company to rep again?
- A. I didn't come to the understanding or the
- 25 decision, you know. It was -- I understand that it

- 1 was -- the decision was made based on conversations that
- were had with -- among Bank of America and counsel.
- 3 Q. My question was, how did you come to the
- 4 understanding, not how did the -- how was the decision
- 5 reached?
- 6 A. How did I come to the understanding?
- 7 Q. How did you come to the understanding that
- 8 there was a request for further assurances by BofA to
- 9 the borrower?
- 10 A. I was refreshed on Monday. My memory was
- 11 refreshed, talking to my counsel.
- 12 Q. Okay. I don't want to hear what you talked
- about with your counsel. But did you see documents that
- 14 helped refresh your recollection that that had occurred,
- 15 an e-mail?
- 16 A. I don't think I saw an e-mail, but it was
- 17 generally discussed.
- 18 Q. Okay. And does -- do your notes on the bottom
- of 436 help you to recall that the issues -- at least
- among the issues of concern for Bank of America with
- 21 respect to the further assurances were Sections 3.3.1 of
- the disbursement agreement and 3.3.23 of the
- 23 disbursement agreement?
- A. I don't recall that specifically, once again,
- 25 but it would seem to make sense.

- 1 Q. And did you -- with this context, the -- the
- 2 excursion that we took here to discuss what these
- 3 various sections were -- 3.3.1, 3.3.23 -- further your
- 4 recollection that there was a further assurances e-mail
- 5 sent out, does any of that help you to recall a
- 6 conversation that you participated in with Mr. Sonny
- 7 BenMoshé, Mr. Freeman, and Ms. Thier on the topic of
- 8 further assurances?
- 9 A. It does not.
- 10 Q. Exhibit 241 is an e-mail from Mr. Susman to a
- 11 host of people, copied to yourself, and it forwards an
- 12 e-mail from Ms. Brown to yourself, saying, "The wire for
- 13 the Lehman portion has arrived. Please advise." Do you
- 14 see that?
- 15 A. Yes.
- 16 Q. You received this e-mail?
- 17 A. Yes. I don't remember receiving it, but it
- 18 appears that I did.
- 19 Q. What advice was Ms. Brown looking for, if you
- 20 know?
- 21 A. I believe she was -- looks like she was
- 22 telling us that the retail funds had arrived and please
- 23 advise. Again, I don't remember specifically receiving
- it, but probably means are we okay to, you know,
- 25 disburse.

- 1 Q. She was looking for your signoff on
- 2 disbursement?
- 3 A. Yes.
- 4 Q. And did you give her the signoff?
- 5 A. I don't recall.
- 6 Q. Do you have any reason to believe you didn't?
- 7 A. No.
- 8 Q. Either you or Mr. Susman did, right?
- 9 A. I believe so.
- 10 Q. Was this a particularly difficult process in
- 11 terms of determining whether or not to fund at the end
- 12 of September?
- 13 MR. CANTOR: Objection.
- 14 A. In what way?
- 15 Q. (BY MR. DILLMAN) Less routine than most.
- 16 A. Yes.
- 17 Q. Turbulent?
- 18 MR. CANTOR: Objection.
- 19 A. What's the question?
- 20 Q. (BY MR. DILLMAN) Would you talk -- would
- 21 you -- would you characterize the events at this time
- 22 with respect to the Fontainebleau funding as turbulent?
- A. I wouldn't say turbulent.
- Q. Actually, you did, which is one of the reasons
- 25 why I asked you. But you knew that, right?

- 1 was more the general financial markets being very
- 2 turbulent.
- 3 Q. (BY MR. DILLMAN) What did that have to do
- 4 with Fontainebleau Las Vegas funding other than the
- 5 Lehman issue?
- 6 MR. CANTOR: Objection.
- 7 A. Well, Lehman filed for bankruptcy.
- 8 Q. (BY MR. DILLMAN) Yeah. Yeah. And so the
- 9 turbulent times that you're talking about here were
- 10 the -- were the times related -- at least to this
- 11 facility, the times related to the Lehman bankruptcy
- 12 and, you know, the -- the logistical issues, if nothing
- 13 else, that that caused for the funding of the
- 14 disbursement; is that right?
- 15 MR. CANTOR: Objection; asked and
- 16 answered.
- 17 A. Yes. Among, as well, the new process being
- 18 involved, et cetera.
- 19 Q. (BY MR. DILLMAN) I previously showed you the
- 20 September 30 letter, Exhibit 76, from Mr. Naval.
- 21 MR. CANTOR: Do you want him to pull that
- 22 out?
- 23 Q. (BY MR. DILLMAN) No, no, no. You don't --
- you don't need to pull that out. Sorry.
- 25 You're aware that Fontainebleau did not hold a

- 1 lender meeting as Mr. Naval requested in his letter?
- 2 A. I believe that's correct.
- 3 Q. Instead, they sent a memo that was posted to
- 4 Intralinks?
- 5 A. Yes. I believe that's correct.
- 6 (Deposition Exhibit 477 marked.)
- 7 Q. And that memo -- well, and -- and this packet
- 8 of documents, which I'll mark as Exhibit 477, was one
- 9 that was in your files, correct?
- 10 A. It appears to be.
- 11 Q. Is that your received check stamp up top
- 12 there?
- 13 A. Yes.
- 14 Q. So if we go from back to front, the last
- 15 letter is a September 22nd, 2008, letter from Mr. Naval
- to Mr. Freeman seeking to schedule a telephone
- 17 conference, and you've got a sent check up on that,
- 18 right?
- 19 A. Yes.
- 20 Q. The next letter is the letter that we
- 21 previously looked at, September 30, from Mr. Naval to
- 22 Mr. Freeman, again seeking a -- among other things,
- 23 seeking a lender conference call, correct?
- 24 A. Yes.
- Q. And down below there is a little star near

- 1 Item Number 2. Is that your star?
- 2 A. Yes.
- 3 Q. You were starring this because this was a
- 4 particularly important issue within the context of this
- 5 letter?
- 6 A. I don't recall why I starred it, but, you
- 7 know, that would appear that it's highlighted.
- 8 Q. And the issue is, did Lehman fund its portion
- 9 of the requested 3.789 million of shared costs funded
- 10 last Friday or was this made up from other sources? If
- 11 Lehman did not fund its portion, what were the other
- 12 sources? Correct?
- 13 A. Yes.
- 14 Q. The October 7 memo is then -- is the top
- document here, which is Fontainebleau's response to
- 16 Mr. Naval's letter, as you understood it?
- 17 A. Yes.
- 18 Q. Did Mr. Freeman, in his memo, answer the
- 19 question that you had starred down below concerning who
- 20 funded Lehman's portion of the September retail draw?
- A. Yes. It appears to have answered that
- 22 question.
- Q. And where is that?
- 24 A. Second paragraph.
- 25 Q. Yes, sir. Where is that?

- 1 A. You want me to read it to you?
- 2 Q. Yeah, the portion that you're referring to.
- 3 A. Sure. It says, "In August and September, the
- 4 retail portion of such shared costs was 5 million and
- 5 3.8 million, respectively, all of which was funded."
- 6 Q. Okay. And Mr. Naval's letter to Mr. Freeman
- 7 doesn't ask whether it was funded, does it? It asks who
- 8 funded?
- 9 A. It does ask who funded.
- 10 Q. And, indeed, Mr. Naval states, in effect, that
- 11 the amount was funded last Friday. You see that?
- 12 A. Yes.
- 13 Q. And you knew that the entire amount was
- 14 funded, right?
- 15 A. Yes.
- 16 Q. The folks at Bank of America, including
- 17 Mr. Naval, knew that it was funded?
- 18 A. Yes.
- 19 Q. So in terms of the question Mr. Naval was
- 20 asking, who funded it, was that question asked by --
- 21 answered by Mr. Freeman in his --
- 22 MR. CANTOR: Objection; asked and
- 23 answered.
- 24 Q. -- memo?
- A. I believe the question was answered, again, in

- 1 the -- in the sentence that I read before.
- Q. That sentence tells you what you need to know
- 3 about who funded?
- 4 A. Probably not as much detail as would have
- 5 been, you know, nice, but I think that, you know,
- 6 answers the question.
- 7 Q. Yeah, me, too.
- 8 The -- did -- did you make any efforts after
- 9 this to -- to get more detail on that answer?
- 10 A. I really don't recall.
- 11 Q. Were you ever advised by anyone at Bank of
- 12 America -- strike that.
- 13 Were you ever advised by Mr. Freeman that
- 14 there were limits to what he could discuss concerning
- the Lehman September draw, upon the advice of his
- 16 counsel?
- 17 A. I don't recall him stating that to me
- specifically, but he could have.
- 19 Q. Do you recall that you learned that
- 20 Mr. Freeman had said that?
- A. I don't recall that specific concept, no.
- Q. Okay. Do you recall, in general, the concept
- 23 that Mr. Freeman was limited in what he was going to
- 24 tell Bank of America based on advice he had received
- 25 from his counsel?

- 1 A. I don't recall it today, sitting here. There
- 2 might be an e-mail about it, but I don't recall that.
- 3 Q. Okay.
- 4 A. I recall that, you know, Mr. Susman,
- 5 Mr. Freeman were in conversations about the retail
- 6 funding --
- 7 Q. Yes.
- 8 A. -- because we didn't have -- the bank didn't
- 9 have direct communications with retail lenders other
- than through, generally, Trimont.
- 11 Q. But you don't recall hearing from either
- 12 Mr. Freeman or Mr. Susman or anyone else, for that
- 13 matter, that Mr. Freeman had informed Bank of America
- 14 that there were things he couldn't tell them about the
- 15 Lehman facility based upon the advice of his counsel?
- 16 A. I don't recall that today, no.
- 17 (Deposition Exhibit 478 marked.)
- 18 Q. 478, an e-mail from Ms. Brown to yourself.
- 19 She passes along an e-mail to you from Kathy Hernandez
- 20 at Fontainebleau, and she asks, "How do I answer her?
- 21 Is Jeff OK?"
- 22 You received this e-mail?
- 23 A. Yes.
- Q. You understand from the context that Ms. Brown
- 25 was asking you whether it was okay to fund the

- 1 disbursements?
- 2 A. That was probably what she was asking, yes.
- 3 Q. And -- and, again, this is now the second one
- 4 we've seen. Was it typical for Ms. Brown to check with
- 5 either you or Mr. Susman to make sure that it was okay
- 6 to disburse funds?
- 7 A. Yes.
- 8 Q. Okay. At some point you became aware that
- 9 Ullico was funding some or all of Lehman's share of the
- 10 retail facility, did you not?
- 11 A. Yes.
- 12 (Deposition Exhibit 479 marked.)
- 13 Q. I've put in front of you what we'll mark as
- 14 Exhibit 479. It's an e-mail that you received?
- 15 A. Yes.
- 16 Q. And it says, "Per Trimont this morning, it
- 17 expects Ullico to fund the Lehman piece."
- 18 Did you make any inquiries concerning the
- 19 terms under which Ullico had -- strike that.
- 20 Did you make any inquiries to confirm that
- 21 Ullico had, in fact, funded some or all of Lehman's
- share of the retail advances?
- A. I didn't make any inquiries directly. I'm not
- sure if the bank made inquiries that I wasn't aware of.
- Q. Did you come to understand at some point that

- 1 indeed Ullico was funding some or all of Lehman's
- 2 portion of retail advances for some periods?
- THE REPORTER: I'm sorry.
- 4 Q. That Lehman was funding some or all -- excuse
- 5 me -- that Ullico was funding some or all of the Lehman
- 6 advances for some periods?
- 7 A. I understood that Ullico -- I came to
- 8 understand that Ullico was one of the retail lenders and
- 9 that they were stepping up to fund some deficits under
- 10 the retail advances.
- 11 Q. Deficits created by Lehman's failure to fund?
- 12 A. Yes.
- 13 Q. Did you ever come to any understanding
- regarding the -- whether or not Ullico had stepped into
- 15 Lehman's shoes in terms of its funding commitments?
- A. When you say "step into their shoes," you mean
- 17 just fund on their behalf?
- 18 Q. Taking over their commitment.
- 19 A. I don't recall that specifically, but, again,
- 20 I do recall that Ullico had stepped up and was funding
- 21 more than their original share.
- Q. Did you at any point come to understand that
- 23 Ullico had taken over Lehman's obligations under the
- retail facility, had stepped into Lehman's shoes?
- 25 MR. CANTOR: Objection. Go ahead.

- 1 A. That they had legally stepped in, assumed --
- 2 Q. (BY MR. DILLMAN) As opposed to a
- 3 month-to-month, one-off, might pay, might not pay, they
- 4 had assumed Lehman's obligations.
- 5 A. I don't recall that.
- 6 Q. You don't recall --
- 7 A. It's possible.
- 8 Q. -- ever knowing that, do you?
- 9 A. Again, I don't recall that specifically, but
- 10 it's possible that they did.
- 11 Q. Yes. Indeed, anything's possible. My
- 12 question really is, is there anything that you recall,
- 13 sitting here, that would lead you to conclude that that
- 14 was the case?
- MR. CANTOR: Objection; asked and
- 16 answered.
- 17 A. Once again, I -- you know, I do recall that
- 18 Ullico had stepped up funding more than their original
- 19 share.
- Q. (BY MR. DILLMAN) Beyond that, you weren't
- aware of what the terms might or might not have been
- 22 between Ullico and Lehman or Ullico and any other party?
- A. I don't recall.
- 24 (Deposition Exhibit 480 marked.)
- Q. Exhibit 480, an e-mail from Jeanne Brown that

- 1 is copied to you. Did you receive the e-mail?
- 2 A. Yes. Looks like I was copied.
- 3 Q. And you can look through it, but it appears
- 4 that Ms. Brown is -- has attached an e-mail to herself,
- 5 which I assume is sort of just -- is a draft of what she
- 6 would -- she's intending to send if she gets signoff.
- 7 Does that --
- 8 MR. CANTOR: Objection.
- 9 Q. -- seem to be correct to you?
- 10 A. Yeah, I don't recall what Jeanne was thinking
- 11 when she wrote this, but it appears that she attached an
- 12 e-mail that she was asking to hold off on sending until
- 13 we gave the go-ahead.
- 14 Q. And the e-mail was forwarding to -- excuse
- 15 me -- to Trimont the advance confirmation notice from
- 16 Fontainebleau Las Vegas for January, right?
- 17 A. Yes.
- 18 Q. And the advance confirmation notice is
- 19 attached to her e-mail, right?
- A. Yes, it appears to be attached. It's attached
- 21 in this set of papers. So --
- Q. Well, and this was produced as a single
- 23 document by -- by Bank of America, so I'm assuming that
- 24 this is indeed the attachment that went with the e-mail,
- but I only have the production to go on.

- 1 The last page is dated January 13, 2009.
- 2 It's -- it is the IVI Construction's advance
- 3 certificate. Do you see that?
- 4 A. Yes.
- 5 Q. And while Mr. -- strike that.
- 6 Ms. Brown is writing her e-mail to you on
- 7 January 14th, the next day. Do you see that? Her
- 8 e-mail to you which is the --
- 9 A. Yes.
- 10 Q. -- the top page -- I guess it's not to you.
- 11 It is copied to you.
- 12 With that background, I want you to help me --
- help me out, work through this. It says, "Brandon has
- 14 requested that we hold off on sending the request to
- 15 Trimont/Lehman until either he or Jeff Susman gives us
- 16 the go ahead."
- 17 The "Brandon" is you?
- 18 A. Yes.
- 19 Q. Do you recall why you were requesting
- 20 Ms. Brown to hold off sending the January advance
- 21 certificate to Trimont?
- 22 A. I don't.
- MR. CANTOR: By the way, let me just note
- 24 an objection to the assumption that you put on the
- 25 record previously, Kirk.

- 1 MR. DILLMAN: Yes.
- 2 MR. CANTOR: I don't know whether you're
- 3 right or you're wrong. I will only note that neither
- 4 e-mail has the sort of typical attachment reference that
- 5 one sees in an e-mail when there is something attached
- 6 to it. So this may or may not have been attached. I
- 7 just don't know.
- 8 MR. DILLMAN: I am informed and believe,
- 9 based upon the fact that it was a single document, that
- 10 it was. It may not be. It may not be.
- 11 MR. CANTOR: Yeah, and the fact it's a
- 12 single document could have been a decision made by a
- 13 paralegal at O'Melveny who had no -- you know, who was
- 14 having a good day with the stapler.
- 15 MR. DILLMAN: Right. Right. And -- and
- indeed, as I told you, my information about these being
- 17 part of the same document is simply the manner in which
- 18 it was produced by BofA.
- 19 Q. (BY MR. DILLMAN) The content, however, would
- seem to coincide, doesn't it, whether it was actually
- 21 attached or not? The e-mail is talking about the
- 22 January advance and notice to Trimont, and Ms. Brown's
- 23 follow-up e-mail also addresses that same topic?
- 24 A. Yes.
- Q. All right. So whether they were part of the

- 1 same document or not, does any of these -- do any of
- 2 these materials help you to refresh your recollection as
- 3 to the issue, in mid-January of '09, that was causing
- 4 you to request Ms. Brown to hold off on sending the
- 5 advance certificate for that month to Trimont?
- 6 MR. CANTOR: Objection; lacks foundation.
- 7 A. It doesn't.
- 8 THE VIDEOGRAPHER: I need to change the
- 9 tape. We're off record, 11:22 a.m.
- 10 (Recess from 11:22 a.m. to 11:27 a.m.)
- 11 THE VIDEOGRAPHER: This is the start of
- Tape 3. Back on the record at 11:27 a.m.
- 13 (Deposition Exhibit 481 marked.)
- 14 Q. (BY MR. DILLMAN) Mr. Bolio, I'm putting in
- front of you Exhibit 481. 481 is an e-mail from
- 16 Ms. Brown to yourself. Any reason to believe you didn't
- 17 receive it?
- 18 A. No.
- 19 Q. It's also to Mr. Susman. She is forwarding an
- 20 e-mail from Ms. -- excuse me -- from Mr. Rafeedie, which
- 21 reads, "I touched base with Ullico and the wire has been
- 22 authorized. As soon as it is received, we'll follow up
- 23 with Sumitomo. Will keep you posted."
- You understood, in January of 2009, based upon
- 25 this e-mail, that Ullico was funding -- strike that.

- 1 Did you understand, in January of 2009, that
- 2 Ullico was funding on behalf of Lehman?
- 3 A. Again, I don't recall that specifically, but
- 4 my understanding was, again, that Ullico had stepped up
- 5 and was funding more of their share. It was -- you
- 6 know, at this point I don't remember if it was clear to
- 7 me exactly who was funding, but I did know that Ullico
- 8 was stepping up.
- 9 Q. Let me try and parse that out. You knew that
- 10 Ullico was paying more than its share?
- 11 A. Yes.
- 12 Q. Did you have any reason to believe it was
- 13 paying -- that that was something other than paying some
- 14 or all of Lehman's share?
- 15 A. No.
- 16 Q. Okay.
- 17 A. I just don't -- I just don't remember that
- that was -- they were paying all of it. You asked if
- 19 they were paying all of it. I don't remember.
- 20 Q. Okay. If we -- if we change that to some or
- 21 all?
- 22 A. That works.
- Q. Okay. So in December you were aware that
- 24 Ullico was paying some or all of Lehman's share?
- 25 A. Yes.

- 1 Q. In January you were aware that -- aware that
- 2 Ullico was paying some or all of Lehman's share?
- 3 A. Wait. I'm sorry. You said, before, in
- 4 December?
- 5 Q. December. We already looked at that e-mail.
- 6 A. Okay. Okay.
- 7 Q. Right?
- 8 A. Yes.
- 9 Q. Okay. So in January you were aware that
- 10 Lehman was -- that Ullico was paying some or all of
- 11 Ullico's share?
- 12 A. Yes.
- 13 Q. Did -- did you have a different understanding
- 14 at any point up until the time that BofA terminated the
- revolver facility, that is, different understanding than
- that Ullico was paying some or all of Lehman's share?
- 17 A. I don't recall.
- 18 Q. At some point in time did you -- do you recall
- 19 having concluded that Ullico was no longer paying some
- or all of Lehman's share?
- 21 A. I don't.
- 22 (Deposition Exhibit 482 marked.)
- Q. Exhibit 482, e-mail from Ms. Brown to
- 24 yourself. This is toward the end of February,
- 25 specifically February 25th. Ms. Brown forwards to you a

- 1 series of e-mails, the bottom of which, on the first
- 2 page, reflects that Ullico funded the Lehman portion
- 3 with a simultaneous wire as the first one. Do you see
- 4 that?
- 5 A. Yes.
- 6 Q. You understood that -- in February of '09,
- 7 that Lehman was -- excuse me -- that Ullico was funding
- 8 the Lehman portion, not just some but all of the Lehman
- 9 portion, correct?
- 10 MR. CANTOR: Objection.
- 11 A. I don't recall reading down this e-mail at the
- 12 time. I think the punch line was that all the money was
- in and they were getting the wire out.
- 14 Q. (BY MR. DILLMAN) You had access to the
- 15 information?
- 16 A. I did.
- 17 Q. Yeah. Did you -- you didn't have an
- 18 understanding one way or the other, as far as you can
- 19 recall?
- 20 A. Again, I recall the important thing being that
- 21 all the retail money had arrived, and that's what Jeanne
- was in charge of coordinating with Trimont.
- Q. And her question to you, "What next?" What
- 24 did that mean to you?
- 25 A. Probably meant if -- asking if the draw was

- 1 going to take place as planned.
- 2 Q. Again, that was a decision that you and/or
- 3 Mr. Susman made?
- 4 A. Yes.
- 5 Q. And at this time do you know whether
- 6 Mr. Susman is still at the bank, September 25 -- excuse
- 7 me -- February 25th?
- 8 A. I don't recall the exact date that he left the
- 9 bank. It was probably -- I believe it was in February.
- 10 I'm not sure if it was before or after this time.
- 11 Q. All right. The fact that he's not copied on
- any of these e-mails, does that suggest to you that he
- was no longer at the bank as of -- at least as of this
- 14 date?
- A. It doesn't -- it doesn't, necessarily, because
- 16 sometimes Jeanne would just send me e-mails intending
- them for both myself and my boss, whether it was Jeff
- 18 or -- or Brian.
- 19 Q. After Mr. Susman left, other than your
- 20 reporting requirements, did your involvement with the
- 21 Fontainebleau facility change?
- A. A little bit.
- 23 Q. How so?
- A. Mostly in getting up to speed, Brian Corum and
- some partners that we had involved at the time as well,

- 1 Special Assets group.
- 2 Q. Partners? Do you mean other people in the
- 3 bank?
- 4 A. Yes, other people in the bank, in the Special
- 5 Assets group.
- 6 Q. Okay. Mr. -- Mr. Yu?
- 7 A. Correct.
- 8 Q. Others in Special Assets?
- 9 A. Mr. Yu was the primary. I believe, when we
- 10 first got Special Assets involved, we had recommended
- 11 that it go to Real Estate Special Assets, and I believe
- 12 there was another gentleman that, you know, looked at a
- 13 few things. But Mr. Yu, at this time, I believe, was
- 14 involved.
- 15 Q. What -- what Special Asset group was he a part
- 16 of?
- 17 A. Mr. Yu?
- 18 Q. Yes.
- 19 A. Bank of America Special Assets.
- 20 Q. I'm sorry. I took from your answer that when
- 21 you originally asked for Special Assets group to get
- involved, you asked for the Real Estate guy in Special
- 23 Assets.
- 24 A. My -- you know, again, I didn't --
- Q. Was that what you intended to convey?

- 1 A. Yes. Yes.
- 2 Q. Okay. Mr. Yu was not a Real Estate Special
- 3 Assets guy; is that right?
- 4 A. I don't know if he was or wasn't, but I
- 5 believe that the head of the Real Estate Special Assets
- 6 group was named Joe Fuszard, I believe, and he was the
- 7 first person that we had reached out to.
- 8 Q. Okay. So whether Mr. Yu was in that group or
- 9 not, ultimately he transitioned to be your primary
- 10 contact at Special Assets?
- 11 A. Correct. It was a staffing issue as we worked
- through who was being staffed on it from Special Assets.
- 13 Q. And this was a recommendation from CDP that
- 14 Special Asset groups get involved?
- 15 A. Yes.
- 16 Q. As part of the -- was it part of a CAM review
- 17 process, or did it precede the CAM process for the year
- 18 2009?
- 19 A. Typically, actions are -- coincide with CAM
- 20 processes because that's when we -- it forces us to take
- 21 second looks and deep dives into things, but -- so I
- think it was in conjunction with a CAM process. I don't
- 23 recall specifically if we had started it prior to that,
- 24 but it probably would have been documented and evidenced
- 25 by a CAM.

- 1 Q. Do you recall whether Mr. -- whether you had
- 2 concluded -- and by "you" I mean the CDP -- had
- 3 concluded, prior to Mr. Susman's departure, that Special
- 4 Assets should get involved?
- 5 A. I believe that we had recommended Special
- 6 Assets get involved prior to Mr. Susman's departure,
- 7 yes.
- 8 Q. And what -- I take it from documents that I've
- 9 seen that there are various levels of involvement by
- 10 Special Assets.
- 11 A. Correct.
- 12 Q. What are the levels?
- A. There's typically three levels: SAG -- stands
- 14 for Special Assets -- Advisory, SAG Hybrid, and SAG
- 15 Direct.
- 16 Q. Describe for me each of those levels.
- 17 A. SAG Advisory is where CDP and the risk
- 18 organization that CDP works with has decision-making
- 19 authority. SAG Hybrid is where SAG has decision-making
- 20 authority but CDP is still on the account to help with
- 21 information, background, those kind of things. And SAG
- 22 Direct is where CDP no longer has involvement and SAG
- 23 has all of the interactions exclusively.
- Q. What is the risk organization that you just
- 25 referred to?

- 1 A. Yes.
- 2 Q. Okay. And that it -- the FDIC subsequently
- 3 repudiated its obligations, "its" being First National
- 4 Bank of Nevada's obligations under the credit agreement?
- 5 A. Yes.
- 6 Q. And this letter memorializes that?
- 7 A. Yes.
- 8 Q. What steps, if any, did BofA take with respect
- 9 to future disbursements as a result of the repudiation
- 10 of First National Bank's commitments?
- 11 A. I believe what we did was take out First
- 12 National Bank's commitments from the in-balance test.
- 13 Q. Okay. Anything else?
- 14 A. That's all I'm remembering at this point.
- Q. Any determination as to whether or not the
- 16 repudiation of First National Bank's commitment
- 17 constituted a default or an event of default under any
- 18 of the pertinent credit agreements?
- 19 A. I'm sorry. Could you restate that question?
- Q. I can have it read back. How's that?
- 21 A. Okay.
- 22 (Requested text was read.)
- A. I don't recall if a determination was made
- that it constituted an event of default.
- 25 Q. How about a default?

- 1 A. Or a default.
- 2 Q. Okay. Were you involved in any conversations
- 3 on that topic?
- 4 A. I don't recall the specific conversations, but
- 5 I remember the issue.
- 6 Q. What do you remember about it?
- 7 A. Just that First National Bank of -- I'm
- 8 sorry -- First National Bank of Nevada had been taken
- 9 into FDIC receivership and that they were, you know, as
- 10 a result, no longer able to fulfill their requirements
- 11 under the loan documents and were being taken out of the
- 12 in-balance test.
- 13 Q. Okay. I thought you were suggesting that you
- 14 recall conversations about whether it constituted a
- 15 default or event of default.
- 16 A. I don't remember specific conversations about
- 17 that, no.
- 18 Q. Okay. And do you recall whether BofA did
- anything other than to take the Bank of Nevada funds out
- of the in-balance test with respect to this repudiation?
- 21 A. I don't recall anything else.
- Q. Was that a decision by the CDP group to take
- the amounts out of the in-balance test?
- A. I think the decision was made collectively
- 25 among CDP and -- and counsel.

- 1 Q. Okay. Other than counsel, were there any
- 2 other groups involved at the bank in that decision
- 3 process?
- 4 A. Agency was probably involved in the process,
- 5 but I don't recall specifically which groups were or
- 6 weren't involved.
- 7 Q. Agency, Mr. Naval?
- 8 A. Yes.
- 9 Q. Was involved in the decision to take Bank of
- 10 Nevada out of the in-balance test?
- 11 A. He was involved, I believe, in the
- 12 conversations about it because it impacts, you know,
- 13 communications with lenders. He's responsible for
- 14 communicating with lenders, those kind of things.
- 15 Q. So he would be involved to the extent that
- there were communications that flowed from the decision?
- 17 A. I believe that's true.
- 18 Q. And he wasn't involved in the decision?
- A. I don't think he made the decision, no.
- Q. Was not involved in the decision other than
- 21 to -- as it might have to be communicated to others?
- A. I don't think so, but I don't recall
- 23 specifically.
- Q. Okay. Anybody at Disbursement, in Ms. Brown's
- 25 group, involved in the decision?

- 1 A. I just don't remember.
- 2 Q. You don't recall any involvement at this
- 3 point, do you?
- 4 MR. CANTOR: Objection.
- 5 A. Was the question, do I recall any involvement
- 6 myself?
- 7 Q. (BY MR. DILLMAN) No. By her -- by her group.
- 8 A. I don't recall any involvement by her group.
- 9 That's correct.
- 10 (Deposition Exhibit 487 marked.)
- 11 Q. I'm putting in front of you Exhibit 487, an
- 12 e-mail from you to Ryan Falconer. We already discussed
- 13 Mr. Falconer in an earlier e-mail, did we not?
- 14 A. Yes.
- 15 Q. He's with Z Capital? Mr. Falconer is with
- 16 Z Capital?
- 17 A. Yes.
- 18 Q. You had a conversation with him?
- 19 A. Yes.
- 20 Q. Mr. Naval memorialized that in the letter
- 21 attached to your e-mail?
- 22 A. Yes.
- 23 Q. Mr. Naval -- does the e-mail accurately
- 24 reflect your conversation -- prior conversation with
- 25 Mr. Falconer?

- 1 A. I don't remember this conversation
- 2 specifically, but I assume that the letter does
- 3 characterize what our conversation was.
- 4 Q. You recall that Z Capital was one of a number
- 5 of term lenders who did not fund their term lender
- 6 commitments in March of 2009?
- 7 A. I recall that after having spoken with my
- 8 counsel on Monday, but I hadn't recalled that prior to
- 9 that.
- 10 Q. Okay. As of Monday, when you talked or saw or
- did whatever you did, you then recalled that that had
- 12 happened?
- 13 A. Yes.
- 14 Q. And that Z Capital was one of several?
- 15 A. Yes.
- 16 Q. When did Z Capital -- strike that.
- 17 Did Z Capital pay their term loan obligation
- 18 for -- prior to March 25, 2009?
- 19 A. I don't recall.
- Q. How about ever? Did they ever?
- 21 MR. CANTOR: I'm sorry. Are you
- 22 referring specifically to the March portion or --
- 23 MR. DILLMAN: Let me make that clear.
- 24 Thanks.
- 25 Q. (BY MR. DILLMAN) In your letter -- in

- 1 Mr. Naval's letter, he is confirming a conversation that
- 2 you had with Mr. Falconer, during which Mr. Falconer
- 3 told you that Z Capital was not able to fund their delay
- 4 draw term loan commitment that month, correct?
- 5 A. Yes.
- 6 Q. Do you know whether Z Capital ever paid the
- 7 delay draw term loan requests referenced in Mr. Naval's
- 8 letter?
- 9 A. I don't. I don't recall.
- 10 Q. Did you have any conversations with
- 11 Mr. Falconer regarding whether Z Capital intended to pay
- 12 at some point in the future or whether they were simply
- 13 refusing to pay altogether?
- 14 A. I don't recall specific conversations after
- this conversation, but -- yeah.
- 16 Q. Yeah, what?
- 17 A. I just --
- 18 MR. CANTOR: Objection.
- 19 A. You know, I don't remember specific
- 20 conversations after this conversation.
- 21 Q. (BY MR. DILLMAN) Okay. All right. And you
- 22 don't know, sitting here, whether Z Capital ever paid?
- A. I don't.
- Q. Following your conversation with Mr. Falconer,
- 25 did you have discussions with others at B -- at BofA on

- 1 the issue of how does this impact, if at all, our
- 2 disbursements in March?
- 3 A. Yes.
- 4 Q. Who did you have those discussions with?
- 5 A. Again, I don't remember the specific
- 6 discussions. I would have, you know -- I would have --
- 7 well, looks like I copied Brian, Ron, Bill Scott, and
- 8 Henry Yu. So I think the conversations would have been
- 9 with those parties. I don't remember the specific
- 10 conversation, though.
- 11 Q. Brian -- Brian Corum is the person to whom you
- 12 reported at the time?
- 13 A. Correct.
- 14 Q. Mr. Naval is the author of the letter?
- 15 A. Correct.
- 16 Q. Memorialized your conversation?
- 17 A. Yes.
- 18 Q. Mr. Yu is SAG?
- 19 A. Yes.
- 20 Q. And Mr. Scott was -- was outside counsel for
- 21 the bank?
- 22 A. Yes.
- Q. Okay. Anybody else who you could put in the
- 24 group of people that you would or may have discussed the
- impact of Z Capital's failure to fund the disbursement?

- 1 MR. CANTOR: Objection.
- 2 A. Again, I don't recall, you know, specific
- 3 conversations after this.
- 4 Q. (BY MR. DILLMAN) Okay. But is there anyone
- 5 that you would put, as I said, in the group of people
- 6 that you might have had such conversations with --
- 7 MR. CANTOR: Objection.
- 8 Q. -- other than the people that were listed on
- 9 that e-mail?
- 10 A. It looks like at the time I thought to include
- 11 the people listed on this e-mail.
- 12 Q. Yeah. I got that. My question is, is there
- anybody else that you would put in the group of people
- 14 that you may have had follow-up discussions with on the
- topic of whether Z Capital's failure to fund in March
- had any impact on the obligation of BofA to disburse
- 17 proceeds in March?
- 18 MR. CANTOR: Objection.
- 19 A. I can't think of anyone else.
- 20 (Deposition Exhibit 488 marked.)
- 21 Q. (BY MR. DILLMAN) I'm placing in front of you
- 22 Exhibit 488. This is an e-mail from Mr. Falconer that
- 23 appears to be in response to your -- excuse me -- to
- 24 Mr. Ronaldo -- Mr. Naval's letter to him in the previous
- e-mail; is that correct?

- 1 MR. CANTOR: Objection.
- 2 A. Would you repeat the question for me?
- 3 Q. (BY MR. DILLMAN) Yes. Is it the case that
- 4 Exhibit 488 is Mr. Falconer's response to you to the
- 5 letter that Mr. Naval sent him that was attached to
- 6 Exhibit 487?
- 7 A. Yes.
- 8 Q. Mr. Brandon -- excuse me. Mr. Falconer says,
- 9 "To clarify, Z Capital Finance, LLC, is not funding the
- 10 requested Delay Draw Term Loan borrowing for
- 11 Fontainebleau Las Vegas due to an inability to fund the
- request. We are expressing no opinion at this time on
- whether conditions to funding were met." Do you see
- 14 that?
- 15 A. Yes.
- 16 Q. Did Mr. was it important for your purposes
- 17 to determine the reason why Z Capital was not -- was not
- 18 funding?
- 19 MR. CANTOR: Objection. You can answer.
- A. I think it's important to determine the
- 21 reason. Yes, I do.
- Q. (BY MR. DILLMAN) Why is that?
- A. Well, for example, if -- with the case of
- 24 First National Bank of Nevada, if it was in receivership
- by the FDIC and had been repudiated, then that's, you

- 1 know, a reason that we would need to know.
- Q. Okay. So same thing with Z Capital? It
- 3 was -- you wanted to know the reason why they weren't
- 4 funding?
- 5 A. Yeah. It wasn't -- it wasn't the same
- 6 thing -- the same situation with Z Capital that First --
- 7 than First National Bank of Nevada, but it was important
- 8 to understand if they were not funding because they
- 9 didn't want to fund or because they had an inability to
- 10 fund at the time.
- 11 Q. And why was that important?
- 12 A. Well, I think it, you know, speaks to if they
- were making the decision not to fund because they didn't
- 14 want to and they disagree with -- with a failure to
- 15 satisfy conditions or if they just, you know, couldn't
- 16 fund the request at the time.
- 17 Q. Why? Why was that important?
- 18 A. I think it was important to know what their
- 19 stance was.
- Q. Why? We keep getting back to why was it
- 21 important? Why was that distinction important in
- 22 your -- in your activities with respect to the
- 23 Fontainebleau Las Vegas facility?
- 24 MR. CANTOR: Objection; asked and
- 25 answered.

- 1 MR. DILLMAN: It's been asked a couple
- 2 times.
- 3 MR. CANTOR: It's been answered a couple
- 4 times.
- 5 A. I mean, again, it was important to understand
- 6 their reasoning. I don't recall exactly why, if there
- 7 was a legal implication to that.
- 8 Q. (BY MR. DILLMAN) Okay.
- 9 A. But we wanted to understand their reasoning,
- 10 if they just didn't want to fund because they didn't
- agree that the conditions had been met or if they
- 12 weren't funding at this time because of an inability to
- 13 fund.
- 14 Q. Or simply choosing not to fund?
- 15 A. Versus simply choosing not to fund, correct.
- 16 Q. Okay. And if they were if they were not
- 17 funding because of an inability to fund, what
- 18 consequences did that have, if any, different from their
- 19 funding because -- their failing to fund because they
- just didn't want to, they didn't feel like it this
- 21 morning, or because they felt that the conditions hadn't
- 22 been met?
- A. I don't recall today. I'm sure we, you know,
- 24 talked about it and looked at the documents.
- Q. Is it your recollection that there was a

- difference, that it had some difference with respect to
- 2 how, for instance, disbursements were handled?
- 3 A. No, not that I recall right now.
- 4 Q. And with whom were you having these
- 5 conversations? In all likelihood, the same group that
- 6 you previously identified --
- 7 A. Yes.
- 8 Q. -- or some subset thereof?
- 9 A. Yes.
- 10 (Deposition Exhibit 489 marked.)
- 11 Q. Now, a group of funds under the rubric of
- 12 Guggenheim didn't fund, either, for March, did they?
- 13 A. I believe that's correct.
- 14 Q. You had conversations with representatives of
- 15 Guggenheim on their failure to fund?
- 16 A. I don't remember if we had conversations or if
- it was just e-mail, but we could have had conversations.
- 18 Q. Did you have any conversations with anyone at
- 19 Guggenheim?
- 20 A. I don't recall.
- 21 Q. Does Holly Lai, L-a-i, ring a bell?
- 22 A. No.
- 23 Q. Okay. You did receive this e-mail,
- 24 Exhibit 490 [sic]?
- 25 A. Yes.

- 1 Q. You understood --
- 2 A. Or -- I'm sorry. 489?
- 3 MR. CANTOR: 489?
- 4 Q. (BY MR. DILLMAN) I'm sorry. Yes. Thank you.
- 5 A. Yes.
- 6 Q. Did Guggenheim ever pay the amounts that it,
- 7 as of March 10, 2009, was telling you that it was not
- 8 funding?
- 9 MR. CANTOR: Objection.
- 10 A. I don't -- I don't recall. I believe there
- 11 was a -- you know, we were trying to figure out. There
- was a question of these funds, if they were managed by
- 13 Guggenheim.
- 14 Q. (BY MR. DILLMAN) Which funds are you
- 15 referring to?
- 16 A. LFC2 is one of them.
- 17 Q. This is the e-mail down below, at the bottom
- 18 of the first page?
- 19 A. Correct.
- 20 Q. Okay.
- A. I don't recall if they ended up funding or
- 22 not.
- Q. Did you recall that at some point in time BofA
- 24 concluded that some or all of the term lenders were not
- 25 going to be making their payments of the March funding

- 1 request at any point?
- 2 A. Yes. I was reminded on Monday.
- 3 Q. When did you come to that conclusion?
- 4 A. I didn't come to the conclusion, but I don't
- 5 remember when the bank came to the conclusion.
- 6 Q. Okay. Who at the bank came to the conclusion,
- 7 as far as you know?
- 8 A. You know, I think Henry was squarely in the
- 9 driver seat at the time.
- 10 Q. Okay. And do you know when the conclusion was
- 11 reached?
- 12 MR. CANTOR: Which conclusion is this?
- MR. DILLMAN: The conclusion we've been
- talking about, the conclusion that some or all of the
- term lenders were not going to be making their March
- 16 funding, ever.
- 17 MR. CANTOR: Ever? Objection.
- 18 A. I don't think that that conclusion was ever
- 19 reached.
- Q. (BY MR. DILLMAN) Okay. Well, that was my
- 21 question.
- A. Okay. I'm sorry. I misunderstood, if that
- 23 was the question.
- 24 Q. Okay.
- 25 A. I'm not aware that that was ever the

- 1 conclusion that was reached by BofA.
- 2 Q. Okay. Was -- what efforts did BofA, as far
- 3 as, you know -- strike that.
- 4 Did you engage in any efforts to try and track
- 5 down the issue of whether or not Guggenheim was going to
- 6 pay?
- 7 A. Again, I remember trying to help figure out
- 8 who these various funds were. I think there were
- 9 certain funds such as this LFC2, Loan Funding Corp.,
- 10 that were managed by Guggenheim. And so, you know,
- 11 there was some energy on, you know, figuring out who
- those funds were managed by, who was the decision-maker,
- but, you know, I don't remember specific conversations
- 14 with Guggenheim.
- 15 Q. How about with Z Capital, other than the one
- that was reflected in Mr. Naval's letter?
- 17 A. No, nothing else.
- 18 Q. Who, as you understood it, was tasked to
- 19 follow up with those institutions about whether or not
- they were going to pay?
- 21 A. Our -- our Credit Services group is typically
- 22 tasked with following up with investors that haven't
- 23 funded yet. I'm not sure if they were, you know, the
- ones that were tasked with it, but that's typically how
- 25 it works.

- 1 Q. Do you know whether anyone was tasked, other
- 2 than how it typically works?
- 3 A. I don't remember.
- 4 Q. Typically, it wouldn't be a person in your
- 5 group?
- 6 A. No.
- 7 Q. And, typically, it wouldn't be a person in
- 8 SAG, if there is a typical situation there?
- 9 MR. CANTOR: Objection.
- 10 A. Again, if there is a typical situation, yeah.
- 11 Typically, it's more back office, but, you know, not to
- say that it can't be other people.
- 13 (Deposition Exhibit 490 marked.)
- 14 Q. I'm putting in front of you Exhibit 490. This
- is an e-mail from Mr. Naval to yourself and others.
- 16 Actually, it's to -- excuse me. It's to Kaitlin Trinh
- 17 at Guggenheim Partners. It is copied to yourself and
- 18 others.
- 19 Attached is a letter from Mr. Naval to
- 20 Guggenheim, which reflects the fact that -- well, it
- asks them to confirm that the funds stated in the letter
- do not intend to fund in response to the company's
- 23 request, that request being the March 2009 request. You
- 24 received this?
- 25 A. Yes.

- 1 Q. Any conversations with Ms. Trinh or anyone
- 2 else at Guggenheim leading up to this letter that you
- 3 recall?
- 4 A. I don't remember.
- 5 Q. Any conversations after?
- 6 MR. CANTOR: Objection.
- 7 A. Again, I don't remember.
- 8 (Deposition Exhibit 491 marked.)
- 9 Q. (BY MR. DILLMAN) Exhibit 491, an e-mail from
- 10 yourself to -- excuse me -- Ms. Trinh, copied to the
- same group, dated March 24, 2009, asking Ms. Trinh, in
- 12 effect, to respond to Mr. Naval's letter, right?
- 13 A. Yes.
- 14 Q. Did Ms. -- as of this point, March 24, 2009,
- 15 I'm assuming from your e-mail that Bank of America had
- not received payment from any of the funds listed in
- 17 Mr. Naval's letter.
- 18 A. It appears that's the case.
- 19 Q. Did BofA at any point receive payment from
- those funds?
- 21 A. I don't recall.
- Q. And does this Exhibit 491 help you to recall
- any conversations that you had with Ms. Trinh or anyone
- 24 else at Guggenheim on this topic?
- A. Again, you know, it helps me to recall that

- 1 there were these -- you know, I remember thinking there
- were these sort of strange named funds here, and trying
- 3 to track down who the fund manager was. So I recall the
- 4 situation, but I don't recall, you know, the specific
- 5 conversation.
- 6 Q. Did you ever come to the conclusion that
- 7 Guggenheim was not the fund manager for these various
- 8 funds?
- 9 A. Not to my recollection.
- 10 Q. Did you ever come to the conclusion that they
- 11 were?
- 12 A. I believe that's what we determined.
- 13 Q. And as far as you recall, sitting here today,
- 14 you were never given any contrary information by
- 15 Ms. Trinh or anyone else; is that right?
- 16 A. That's -- not that I can recall. Yeah.
- 17 (Deposition Exhibit 492 marked.)
- 18 Q. Exhibit 492 is an e-mail from yourself to a
- 19 number of people, both internal and external to Bank of
- 20 America. The topic -- the date is March 16, 2009, and
- 21 the subject is re: Debrief with IVI Fontainebleau
- 22 Las Vegas, and you have attached to your e-mail a
- 23 document entitled "In-Balance Test with 'Revised and
- 24 Comments' columns added." Actually, that's your
- 25 description.

- 1 In mid-March of 2009, you were involved in
- 2 discussions within Bank of America and with IVI on the
- 3 in-balance calculations for Fontainebleau Las Vegas; is
- 4 that right?
- 5 A. I believe that's correct.
- 6 Q. You did the calculations that are included on
- 7 the exhibit, the attachment to this e-mail; is that
- 8 right?
- 9 A. I don't remember if I did them or if -- or if
- 10 they were provided to me.
- 11 Q. Were there others at the bank who were --
- 12 strike that.
- Were there others, as far as you were aware,
- 14 that were running in-balance test calculations for
- distribution within this group of people other than
- 16 yourself?
- 17 A. No.
- 18 Q. You, in fact, were running those, correct?
- 19 A. I believe that's true.
- Q. And so based on that, you -- based upon the
- 21 fact that you're the author of the e-mail that attaches
- 22 this, you believe that these are your calculations,
- 23 correct?
- 24 A. Well --
- 25 MR. CANTOR: Objection.

- 1 A. -- again, I don't -- I don't recall if I came
- 2 up with the numbers or if the numbers were -- you know,
- 3 if they were --
- 4 Q. (BY MR. DILLMAN) Handed to you?
- 5 A. -- determined in conjunction with, you know --
- 6 you know, with input from the company, from the
- 7 borrower.
- 8 Q. Fair enough. Fair enough.
- 9 A. Or -- yeah.
- 10 Q. But the spreadsheet itself was something that
- 11 you did, and the contents of it you may have gotten from
- 12 others?
- 13 A. That's probably right.
- 14 Q. All right.
- A. Or the spreadsheet was provided by the
- borrower and I, you know, passed it along. I just don't
- 17 remember.
- 18 Q. Well, there is a Revised column.
- 19 A. Okay.
- 20 Q. Do you see that?
- 21 A. Yes.
- Q. And do you know what you were revising from?
- 23 MR. CANTOR: Objection.
- 24 A. No.
- Q. (BY MR. DILLMAN) Was this a revision of an

- 1 Q. What do you think it means?
- 2 A. All the lenders in the senior secured
- 3 facilities.
- 4 Q. Were the lenders in the senior secureds in a
- 5 position to do due diligence with respect to
- 6 Fontainebleau's remaining costs as set forth in the
- 7 remaining cost report?
- 8 A. Sure.
- 9 Q. In the first instance, would you agree with me
- 10 that that was BofA's job as the agent?
- 11 MR. CANTOR: Objection.
- 12 A. I would say it was BofA's job as agent to
- 13 communicate what we were hearing from IVI; and, you
- 14 know, to the extent that lenders had questions about
- what was being provided, they had just as -- as much
- 16 right to talk to IVI or the company about it.
- 17 Q. (BY MR. DILLMAN) In the first instance, the
- 18 due diligence that would be done to determine this was
- due diligence by IVI and BofA on behalf of the lenders;
- 20 isn't that right?
- 21 MR. CANTOR: Objection.
- 22 A. In which first instance?
- Q. (BY MR. DILLMAN) Others might be doing other
- 24 things. They might have -- be able to call the company.
- 25 They may be able to do a lot of things. But in terms of

- 1 how this financing was structured, BofA, as the agent
- 2 for the lenders, and IVI, as the hired construction
- 3 consultant, were, in the first instance, the people who
- 4 were -- who were doing the due diligence to determine
- 5 whether or not the remaining cost report was appropriate
- 6 or not?
- 7 MR. CANTOR: Objection.
- 8 A. Information typically came to the agent and
- 9 the construction consultant first, but it was up to
- 10 each, you know, lender to do their own diligence if they
- 11 had questions about what was being provided on
- 12 Intralinks.
- 13 Q. (BY MR. DILLMAN) Okay. I think we're saying
- 14 the same thing here. But whatever lenders did with
- 15 the --
- 16 MR. CANTOR: I actually disagree with
- 17 that.
- 18 Q. (BY MR. DILLMAN) Whatever lenders were --
- were doing with the information that was provided to
- them on Intralinks, the obligation to assemble and
- 21 provide that information was BofA's obligation as agent
- 22 in the first instance, correct?
- 23 MR. CANTOR: Objection.
- 24 A. No.
- Q. (BY MR. DILLMAN) No. Whose obligation was it

- to assemble and provide that information to the lenders?
- 2 A. The agent worked in a facilitating type of
- 3 role to provide information between the borrower and the
- 4 lenders and, you know -- so information typically came
- 5 to the agent first.
- 6 Q. Right.
- 7 A. But it was each lender's job to analyze the
- 8 information that was being provided and, if they had
- 9 questions or concerns about it, to, you know, reach out
- 10 to the agent, in which case we would try to answer the
- 11 question, if we knew the answer, and otherwise we would
- 12 try to get the answer from the company or reach out
- directly to the company or to the construction
- 14 consultant.
- 15 Q. And if BofA, as agent, had questions or
- 16 concerns about the information that it was being
- 17 provided, did you understand that BofA had an obligation
- to get to the bottom of those questions and concerns
- 19 before it simply passed the information on to the other
- 20 lenders?
- 21 MR. CANTOR: Objection; calls for a legal
- 22 conclusion.
- A. So is the question if BofA had questions from
- 24 an agency perspective?
- 25 Q. (BY MR. DILLMAN) If BofA had questions or

Bolio, Brandon 3/30/2011 12:00:00 PM

- 1 concerns about the information that it was being
- 2 provided, did you understand that you had an obligation
- 3 to track that down to get the questions and concerns
- 4 addressed before you simply forwarded to the other
- 5 lending banks and institutions the information that you
- 6 had questions and concerns about?
- 7 MR. CANTOR: Obligation to whom?
- 8 A. Not necessarily an obligation as agent.
- 9 Q. (BY MR. DILLMAN) Obligation as -- in some
- 10 other capacity?
- 11 A. No. I mean, Bank of America had its own, you
- 12 know, commitment as a lender; but the obligation as
- agent was to ask questions, and, you know, to the extent
- the questions were being asked by the -- by the
- investors was to ask the questions and pass the
- 16 information along.
- 17 Q. And if BofA was aware of inconsistent
- information from that that was provided by the
- 19 borrower -- let me make it easy.
- 20 If BofA was aware of contrary information to
- 21 that which was being passed along by the borrower, was
- 22 it your assessment, as somebody in the CDP unit at BofA,
- 23 that BofA should just pass that -- the borrower's
- 24 information along to the lenders without trying to
- 25 reconcile the contrary information that it had?

Bolio, Brandon 3/30/2011 12:00:00 PM

1 MR. CANTOR: Objection; calls for a legal 2 conclusion. 3 A. Again, I think we -- we tried to do what was 4 required of us as agent under the contract, again, the 5 agency role under the contract. I would think that if 6 there is discrepancies, we would ask; but, you know, if 7 there is a specific instance, you know, we can talk 8 about it. 9 Q. (BY MR. DILLMAN) If there were discrepancies, 10 you would ask the borrower or whoever was giving you the 11 information? 12 A. I would think so. I would think so. 13 Q. And based upon your involvement with this 14 facility and your position now as a vice president in 15 the CDP department, you would expect that BofA would do 16 that, would be to ask the borrower if the borrower was 17 providing information that was contrary to or 18 inconsistent with information that BofA had? 19 A. Well, typically, the information that BofA 20 would had -- would have would come from the borrower in 21 the first place, and so I don't see why the borrower 22 would be providing inconsistent information themselves. 23 Q. Based upon your position and experience at 24 BofA, isn't it your understanding that if BofA becomes 25 aware, from any source, of contrary or inconsistent

- 1 information to that that's being provided to it by the
- 2 borrower, BofA should and does track that down to
- 3 determine what the true facts are before they pass the
- 4 information on to the other lenders?
- 5 MR. CANTOR: Objection. Any source?
- 6 A. Again, it would depend on what the contract
- 7 states BofA, as agent, is required to do.
- 8 Q. (BY MR. DILLMAN) And as an agent, in terms of
- 9 general agency principles, bank agent, is it your
- 10 understanding that BofA would track that information
- 11 down and determine what the -- what the correct
- information is before it simply passed on to the lenders
- 13 information that it believed was inconsistent with or
- 14 contrary to the true facts?
- 15 MR. CANTOR: Objection.
- A. Again, I think that, you know, we would do
- 17 what was required under the credit agreement and
- 18 disbursement agreement and ask the questions of the --
- of the borrower, relay those answers to lenders. You
- 20 know, that's the process.
- 21 Q. (BY MR. DILLMAN) Okay. And with the
- 22 Fontainebleau facility, if Fontainebleau had told you
- the borrower had provided to you information that you
- 24 knew was false, would you have simply passed that on to
- 25 the borrowers -- to the lenders?

- 1 A. You know, I can't say what I would have done.
- 2 I don't -- I don't think I would have, if I knew the
- 3 information was false, but --
- 4 Q. Really? You think there is even -- is there a
- 5 doubt in your mind about that?
- 6 MR. CANTOR: Objection; argumentative.
- 7 Q. (BY MR. DILLMAN) Are you telling me that as a
- 8 vice president of Corporate Debt Products at BofA,
- 9 you're telling me that in an agented facility, agented
- 10 by BofA, that if you had information that exposed the
- 11 borrower's information as a lie, that you would pass
- 12 that information on to the other lenders --
- MR. CANTOR: Objection.
- 14 Q. -- without making any effort to determine the
- 15 true facts?
- MR. CANTOR: Objection; argumentative,
- 17 it's hypothetical, calls for speculation. It's
- 18 fattening. It's un-American.
- 19 A. Could you restate that question --
- 20 Q. Sure.
- 21 A. -- directly and specifically?
- Q. Sure. If you knew that a borrower was lying,
- as the agent on the facility, would you simply pass that
- 24 misinformation along to the other lenders or would you
- 25 make some effort to make sure that what the lenders got

- 1 was the correct information?
- 2 A. Again, we would do what was required by us, as
- 3 agent, under the credit facility.
- 4 Q. No more, no less?
- 5 A. Again, we would do what was required of us, as
- 6 agent, under the credit facility.
- 7 Q. I heard that. No more, no less, right?
- 8 MR. CANTOR: It's an answer. He's
- 9 answered your question.
- 10 A. That's what we would do. We would read what's
- 11 required of us, and that's what we would do.
- 12 Q. (BY MR. DILLMAN) Thank you. Did you make any
- other -- I don't want to say -- but did you -- did you
- do any other in-balance report analyses in the March
- of '09 period other than as you may have worked on on
- 16 Exhibit 492?
- 17 A. I don't recall specifically, but maybe.
- 18 Q. Was that kind of an ongoing thing over the
- 19 course of March, that you were looking at and tinkering
- 20 with in-balance reports, or -- or was that sort of a
- 21 one-shot deal?
- A. I don't recall. It was a long time ago.
- 23 THE VIDEOGRAPHER: Five minutes.
- Q. (BY MR. DILLMAN) You were aware of concerns
- 25 expressed by some of the lenders prior to March of '09

- 1 with respect to whether or not there were cost overruns
- 2 at the project, were you not?
- 3 A. I believe so.
- 4 Q. And who expressed those concerns to you?
- 5 A. I believe that some lenders, after reading a
- 6 report that was generated by IVI, asked some questions
- 7 and expressed some concerns.
- 8 Q. Which report?
- 9 A. IVI prepared monthly reports. I believe in
- 10 January or February the report contained some language
- 11 about some concerns that they had.
- 12 Q. Uh-huh.
- 13 A. And I think we got -- we received questions
- 14 from some lenders about that.
- 15 Q. And even before that, Deutsche Bank was
- 16 suggesting that there were some cost overruns at the
- 17 project, right?
- 18 A. I think that's right.
- 19 (Deposition Exhibit 493 marked.)
- Q. 493 is -- is one of those suggestions by
- 21 Deutsche Bank, right?
- 22 A. Yes.
- Q. Did you -- you know Mary -- Mary Kay Coyle?
- A. I don't know her, but I recall this e-mail.
- Q. Do you recall communicating with her?

- 1 A. Yes.
- Q. And she, on the last page of this e-mail,
- 3 says, "I have heard that there are cost overruns over
- 4 and above what has been reported since June
- 5 (approximately 200 million in overruns) and that Moelis
- 6 has been retained to raise additional equity -- equity
- 7 to fund these overruns." And then what follows from
- 8 there -- oh, no, and she goes on to say, "What
- 9 specifically are the overruns and as a related issue,
- 10 how is the project in balance if there are."
- 11 And what follows after that is your response
- 12 to her e-mail?
- 13 A. Yes.
- 14 Q. Okay. The 200 million she's referring to,
- those are -- those are overruns that were reported in
- 16 June?
- 17 A. I believe so.
- 18 Q. There were -- and you were aware that the
- 19 company was -- "the company" being Fontainebleau -- was
- 20 seeking equity raised through Moelis?
- 21 A. I was not.
- Q. Were you, before you got this e-mail, aware of
- 23 that?
- A. I was not.
- Q. You -- she made you aware of that, or at least

- 1 she referenced it, right?
- 2 A. She did reference it, yes.
- 3 Q. Did you do anything to determine whether or
- 4 not the company was indeed seeking to raise equity?
- 5 A. You know, I believe I asked Jeff, you know, if
- 6 he had any opinions or suggestions, and, you know, this
- 7 came as a surprise to us, and, you know, if -- if
- 8 Deutsche Bank had any knowledge that we didn't have, we
- 9 were happy to, you know, hear it and discuss it.
- 10 Q. Did you solicit Deutsche Bank's input in that
- 11 regard?
- 12 A. I believe we did, and I believe -- you know, I
- don't see it written here, but I believe, you know, I
- said, you know, if you have any details about it, you
- 15 know, feel free -- you know, please tell us because we
- haven't heard this. I remember that being my general,
- 17 you know, thought and sentiment was I haven't heard
- this. If you have information about it or if you know
- 19 anything about it, you know, let us know.
- 20 Q. Now -- and what -- if she had handed you a
- 21 document that said, you know, here is -- here is a
- 22 document from Moelis that says they're seeking equity
- 23 raise for 150 million of cost overruns, what would that
- 24 have caused you to do, if anything?
- 25 MR. CANTOR: Objection.

- 1 A. Well, it's not -- again, it wasn't -- it was
- 2 surprising to me that she mentioned that Fontainebleau
- 3 was -- it wasn't surprising, but it was news to me that
- 4 she mentioned that Moelis was talking to the company. !
- 5 guess it wouldn't have been necessarily surprising that,
- 6 you know, a borrower would be talking to a financial
- 7 advisor --
- 8 Q. (BY MR. DILLMAN) Sure.
- 9 A. -- about raising equity. I think it's, you
- 10 know, probably a prudent thing for them to be doing,
- 11 especially heading into, you know, an opening in what
- was believed to be a challenged gaming environment.
- 13 Q. Sure. But she's talking about raising equity
- 14 to pay for overruns.
- 15 MR. CANTOR: Objection.
- 16 Q. (BY MR. DILLMAN) Right? "Moelis has been
- 17 retained to raise additional equity to fund these
- 18 overruns." Right?
- 19 A. That's what it says.
- 20 Q. All right. So if -- if she had handed you a
- 21 document that showed that Moelis was seeking to raise
- 22 additional equity for Fontainebleau Resort specifically
- 23 to fund -- let's just grab a number -- 150 million of
- 24 cost overruns in December 2008, what, if anything, would
- 25 you have done with that information?

- 1 A. I would have sent to the -- if it was me
- 2 making the decisions, I would have sent it to the
- 3 borrower and said, what is this? This is what we're
- 4 hearing from the banks. We have no information about
- 5 it. What's going on? Are there cost overruns? And,
- 6 you know, what's the situation?
- 7 Q. And if they simply didn't respond to it, would
- 8 you have brought that to the attention of the other
- 9 lenders?
- 10 A. We would -- well, if they just didn't respond
- 11 to it, you know, at all, we would probably ask the
- 12 question again.
- 13 Q. And if they didn't respond to it?
- 14 A. You know, I don't know. It's a hypothetical.
- 15 I don't know.
- 16 Q. Okay. Was that the kind of information that
- 17 you would have felt compelled at some point, if the
- 18 company simply denied it or shied you on, to -- to let
- 19 the other lenders know about?
- 20 MR. CANTOR: Objection.
- 21 A. Again, I don't know. It's hypothetical.
- 22 Q. (BY MR. DILLMAN) Okay. What did you
- 23 understand your duties were under the governing
- 24 agreements in terms of alerting the other -- of tracking
- 25 down information that was provided to the borrower,

- 1 where you had inconsistent or contrary information at
- 2 your -- at your disposal?
- 3 MR. CANTOR: Objection.
- 4 A. Again, I think if there is anything that was
- 5 glaringly wrong, we would have typically asked the
- 6 question. But, you know, under -- you know, our role as
- 7 agent was to ask questions, if questions were being
- 8 asked of us that we didn't know the answer to, and relay
- 9 those questions back to the, you know, lender that was
- 10 asking the question. And if that wasn't sufficient for
- them, then they could follow up with -- with another
- 12 question.
- 13 Q. (BY MR. DILLMAN) The lenders, the other
- 14 lenders?
- 15 A. Yes. Yes.
- 16 Q. Okay. So you were simply a conduit between
- the borrower and the lender; is that your understanding?
- 18 A. The agency role is -- is a lot like a conduit,
- 19 yes.
- Q. And if you had no -- if you had information
- 21 contrary to the information provided by the borrower, it
- 22 was your understanding, in this facility, under the
- 23 documents governing the Fontainebleau Las Vegas project,
- that you had no obligation to track down the information
- and no obligation to provide the lenders the contrary

- 1 information; is that right?
- 2 A. Is the question if we had definitive evidence
- 3 of something that was inconsistent that the borrower was
- 4 telling us or if we had heard, you know, a rumor about
- 5 something?
- 6 Q. If you had credible evidence that was contrary
- 7 to or inconsistent with information that was provided to
- 8 the borrower, did you understand that under the
- 9 governing documents for this facility that you had an
- 10 obligation to track the information down to get to the
- 11 truth and/or provide the credible information that was
- inconsistent to the other lenders?
- A. I don't know if we had an obligation, but, you
- 14 know, I would think that if we had credible evidence to
- the contrary than what we were being told, then we would
- 16 ask -- have asked the question because we would have
- been just as curious to know the answer as the other
- 18 lenders.
- 19 Q. And would --
- 20 THE VIDEOGRAPHER: I need to change the
- 21 tape. I'm sorry. We're off record, 2:15 p.m.
- 22 (Recess from 2:15 p.m. to 2:24 p.m.)
- 23 THE VIDEOGRAPHER: Start of Tape 5.
- 24 We're now on record at 2:24 p.m.
- 25 (Deposition Exhibit 494 marked.)

- 1 Q. (BY MR. DILLMAN) I've marked and placed in
- 2 front of you Exhibit 494, which is an e-mail from
- 3 yourself to Mr. Keyston and Mr. Fuszard. It attaches a
- 4 letter from J.P. Morgan, which, in turn, attaches the
- 5 January 30 Project Status Report from IVI. So far so
- 6 good?
- 7 A. Yes.
- 8 Q. You sent this e-mail to Mr. Fuszard and
- 9 Mr. Keyston?
- 10 A. Yes.
- 11 Q. Why were you communicating with them at this
- 12 point?
- 13 A. At this point I believe we had recommended
- 14 that our workout group get involved and so -- Joe
- 15 Fuszard is with our workout group. I copied Brian
- 16 Corum. He was -- you know, presumably at this point --
- 17 I'm not sure, but presumably he had taken over from Jeff
- 18 Susman, and I was sharing -- as well as I copied -- you
- 19 know, I sent it to Doug Keyston as our risk officer, and
- 20 I was sharing the letter that we received from
- 21 J.P. Morgan to discuss -- discuss the letter and -- and
- the issue.
- 23 Q. The -- the issue being what?
- A. Well, the issue being the comments from IVI
- 25 that they had seen certain things or, you know, had

- 1 MR. CANTOR: You said lenders. He meant
- 2 loan.
- 3 MR. DILLMAN: I -- I got it.
- 4 A. I believe I meant loan, DDTL --
- 5 Q. (BY MR. DILLMAN) DDTL means loan.
- 6 A. -- delay draw term loan.
- 7 Q. "Difficulty with the loan and non friends and
- 8 family banks" -- now I'm even more confused.
- 9 A. So am I.
- 10 Q. All right. And in the context when you're
- 11 talking about friends and family banks, on the one hand
- those are institutions, right?
- 13 MR. CANTOR: I'm sorry. Could I hear
- that again? I missed it, before you answer.
- 15 Q. (BY MR. DILLMAN) I'll ask it again. The
- 16 friends and family banks that you're talking about,
- those are -- you're talking about institutions?
- 18 A. Banks, yes.
- 19 Q. You're not talking about agreements?
- 20 A. No.
- 21 Q. And I had -- I had read this to mean DDTL,
- 22. delay draw term lenders, being other institutions and
- that the difficulties were with these two groups of
- 24 institutions.
- You're telling me that, in the context of this

- 1 sentence, you believe that it means -- DDTL means delay
- 2 draw term loan and the difficulties here were with the
- 3 friend and family bank on the one -- banks on the one
- 4 hand and the loan on the other?
- 5 MR. CANTOR: Well, again, you're --
- 6 A. I'm telling --
- 7 MR. CANTOR: I'm sorry. Again, Kirk,
- 8 you're misreading it because you're leaving out the word
- 9 "non."
- 10 MR. DILLMAN: Okay.
- 11 MR. CANTOR: Okay.
- 12 A. I'm telling you that I don't remember what
- that meant, what -- but typically I think, if I wrote
- 14 "DDTL," it seems to be that I was thinking delay draw
- 15 term loan.
- 16 Q. (BY MR. DILLMAN) Okay. All right. And your
- 17 counsel is correct. I did read [sic] out, not
- intentionally, the non friends and family banks.
- 19 With that, having now gone around and -- and
- 20 clarified my -- my prior misunderstanding, do you have
- any idea what that means?
- 22 MR. CANTOR: Don't guess.
- 23 A. I just don't remember what that means, sitting
- 24 here today.
- 25 (Deposition Exhibit 499 marked.)

- 1 Q. (BY MR. DILLMAN) 499 has been marked. It's
- 2 an e-mail from you to a number of internal people at
- 3 BofA. It attaches IVI's Project Status Report dated
- 4 February 23, 2009.
- 5 We previously looked at their report for the
- 6 prior month in conjunction with Exhibit 494, right?
- 7 A. Yes.
- 8 Q. That was for the -- is dated January 30, 2009,
- 9 and Exhibit 499 is dated February 23, 2009. This is the
- 10 next monthly Project Status Report by IVI concerning the
- 11 project?
- 12 A. That's right.
- 13 Q. And IVI was still having some of the same
- 14 concerns that it expressed in its prior report. Do you
- 15 recall that?
- 16 A. Let me take a quick look here. Yes.
- 17 Q. Specifically at -- at page 7 -- that's where
- 18 you were, right?
- 19 A. Yes.
- Q. In the first full paragraph there, the first
- 21 section entitled "Anticipated Construction Costs Versus
- 22 Direct Cost Budget," it reads, "While the Anticipated
- 23 Cost Report indicates the Project is expected to stay
- 24 within budget, IVI is concerned that all the
- 25 subcontractor claims have not been fully incorporated

- 1 into the report and potential acceleration impact to
- 2 meet the schedule has not been included." Virtually
- 3 word for word from the prior report?
- 4 A. Yeah. I believe that's right.
- 5 Q. Any discussions with IVI as to what it was
- 6 doing to try and bring that issue to ground?
- 7 MR. CANTOR: Objection.
- 8 A. Yes.
- 9 Q. (BY MR. DILLMAN) Tell me about those.
- 10 A. Well, I mean, you know, IVI was having -- it
- 11 was our understanding that IVI was in communication with
- the general contractor and/or the borrower about, you
- know, what was going on, trying to get additional
- information. You know, that's what they were working
- 15 on.
- 16 I mean, they -- they rely to a certain extent
- on the information that's provided to them by the
- 18 general contractor and by the borrower. So it looks
- 19 like what was happening was they were getting some
- 20 information that they had questions about.
- 21 We would expect them to ask those -- you know,
- 22 what was going on, if they had questions, and we were
- 23 telling them to ask, and figure out what was going on in
- order to satisfy their -- their questions.
- Q. And based on this draft report that you sent

- 1 around to your group or the group within BofA that is
- 2 copied on it, you understood that IVI continued to have
- 3 these same questions and concerns?
- 4 A. That's probably a fair statement since the
- 5 comments were still in the report.
- 6 Q. Page 20 of the report -- do you know what
- 7 general conditions are?
- 8 A. Vaguely, general conditions, I think, are, you
- 9 know, things that don't fall into a specific project
- such as the tower or, you know, podium or garage.
- 11 Q. Okay. Do you know why the general condition
- 12 costs with Change Orders 11, 12, and 13 were
- transferred, in fact, to the tower, podium, and garage?
- 14 A. No.
- 15 Q. Those were not typically what general
- 16 conditions were to be used for were costs for specific
- 17 portions of the project, was it?
- 18 A. I don't know.
- 19 Q. Turn to page 22 and -- bottom of 22, top of
- 20 23. Specifically, the top of 23, it says, "The ACR
- 21 includes 60,599,000 in pending OCOs; however, these have
- been taken into account within the Anticipated
- 23 Contingency Summary." And it goes on with language
- similar to, if not identical, to the prior language that
- 25 we looked at from the January report. Right?

- 1 A. Yes.
- 2 Q. So you understood that this was still a
- 3 concern that IVI had?
- 4 A. Yes.
- 5 Q. That the OCOs, the owner change orders, were
- 6 eating into the budget -- excuse me -- eating into
- 7 contingency?
- 8 A. That the pending owner change orders could eat
- 9 into the contingency, yeah, and that IVI was trying to
- 10 get to the bottom of it.
- 11 Q. And, apparently, as of the writing of this
- 12 report, hadn't gotten to the bottom of it?
- A. I don't know -- yeah, I don't know what
- 14 information they had received as of the writing of this
- report and what, you know, phase of understanding they
- were, but apparently there were still concerns.
- 17 Q. Okay. And you knew that; BofA knew that?
- 18 MR. CANTOR: Objection.
- 19 A. We knew what we read in the report.
- 20 Q. (BY MR. DILLMAN) And you were actually -- you
- 21 sent these around to people for their comments, right?
- 22 You sent this draft around to folks within BofA for
- 23 their comments?
- 24 A. Yes.
- 25 Q. There is a tenant -- I'm sorry. At page 48,

- there is a section entitled "6.8, Tenant/End-User Status
- 2 and Approval." Do you see that?
- 3 A. Yes.
- 4 Q. There are a number of tenants that are listed
- 5 on the first portion of this chart, which then follows
- 6 onto page 49. They include Lobby Bar, Gotham Bar and
- 7 Grill, FB Steakhouse. Do you see that?
- 8 A. Yes.
- 9 Q. Were these tenants that you understand --
- 10 stood at this time were tenants for the restaurant space
- 11 that was part of the retail and casino area?
- 12 MR. CANTOR: Objection; mischaracterizes
- the document.
- 14 A. I'm not sure where IVI got this list of
- 15 proposed tenants. I presume it was from the -- well, I
- don't know where they got the list. I presume it was
- 17 from the general contractor or the borrower.
- 18 Q. (BY MR. DILLMAN) Somebody on the borrower's
- 19 side, right?
- 20 A. I would think so.
- 21 Q. I mean, they're the only ones that are
- 22 proposing tenants for their project, right?
- A. Right.
- Q. Okay. And did you at this time -- in this
- time frame, late February of '09, understand that the

- 1 proposed tenants on this list were -- were included
- 2 within the project as the borrower was then planning it?
- 3 MR. CANTOR: Objection.
- 4 A. I wasn't sure, again, not having been involved
- 5 in the original planning and underwriting, you know,
- 6 specifically which tenants were believed to be in the
- 7 original budget, but it looks like this was the list of
- 8 tenants that they were discussing.
- 9 Q. (BY MR. DILLMAN) Did you have an
- 10 understanding in this period of time that the project
- 11 that was being built was a five-star project?
- 12 MR. CANTOR: Objection.
- A. My understanding was that the project that was
- being built was a very nice, upscale project.
- 15 Q. (BY MR. DILLMAN) One of the high-end -- to be
- one of the high-end projects on the strip in Las Vegas?
- 17 A. Yes.
- 18 Q. Complete with all the amenities that would go
- 19 with such a project?
- 20 A. Yes.
- 21 Q. Just so we've got a complete record, I'm going
- 22 to mark as the next exhibit in line, which is 600 --
- 23 MR. CANTOR: Are we --
- 24 MR. DILLMAN: I believe we're alternating
- 25 hundreds.

- 1 A. Sure. That's correct that the acceleration
- 2 costs and the owner change order -- owner change orders
- were not mentioned in the letter from Paul Bonvicino.
- 4 Q. And specifically, in the letter that was
- 5 posted on Intralinks, there was no mention that the --
- 6 there was a delay in execution of owner change orders,
- 7 which seems to have gotten larger recently, was there?
- 8 A. The letter that was posted on Intralinks --
- 9 Q. Yes.
- 10 A. -- dated March 4th from Paul Bonvicino?
- 11 Q. Yes.
- 12 A. The question is, did it talk about the owner
- 13 change orders?
- 14 Q. There was no mention of the fact that there
- were -- there appeared to be a delay in the execution of
- owner change orders, which seems to have gotten larger
- 17 recently.
- 18 A. I don't -- yeah, as I just stated, I don't see
- 19 a mention to that.
- 20 Q. And what -- how did you understand -- strike
- 21 that.
- What did you understand the impact of delays
- in owner change orders to be with respect to the
- 24 remaining cost report?
- 25 A. My understanding of the way the process would

- 1 work is the subcontractor would work with the -- I'm
- 2 sorry -- the general contractor would work with the
- 3 subcontractors, you know, in building the project, and
- 4 as the subcontractors would submit, you know, certain
- 5 invoices or requests for additional funds, that change
- 6 orders would be generated by the general contractor and
- 7 those change orders had to be approved by the borrower
- 8 in order to make their way into the budget.
- 9 Q. And once approved by the borrower, they would
- 10 be added to the budget and thus would be -- would
- increase the remaining costs report number?
- 12 A. Unless there was an offsetting change to
- 13 contingency.
- 14 Q. Of course. But absent any other factors, an
- owner change order -- a positive owner change order
- would increase the remaining costs to complete?
- 17 A. Yes. Absent any other changes, yes.
- 18 Q. Okay. And if there were delays in the
- 19 execution of owner change orders, that would delay the
- 20 increase to the remaining cost report, assuming, again,
- 21 that those change orders were positive?
- A. Only if those change orders ended up being
- 23 approved.
- Q. Well, owner change orders are, by definition,
- 25 approved, right?

- 1 MR. CANTOR: Objection.
- 2 A. You know, I think the definition of "owner
- 3 change order," it's sort of semantics, but they
- 4 weren't -- they weren't approved owner change orders
- 5 until they were approved. Before they were approved,
- 6 they were pending. And my understanding is that not
- 7 necessarily all pending owner change orders were
- 8 approved.
- 9 Q. (BY MR. DILLMAN) And there was a category
- 10 called pending owner changes, right, POC?
- 11 A. I believe so.
- 12 Q. And then there was OCO, owner change orders?
- A. OCO, I think it stands for owner change
- orders, yes.
- 15 Q. And the pending were those that hadn't been
- 16 executed, and the OCO were those that had?
- 17 A. I believe so.
- 18 Q. Okay. So when Mr. Bon -- Mr. Barone here
- 19 says, "There appears to be a delay in the execution of
- 20 owner change orders," what he's referring to is the
- 21 signoff by the owner on the pending change orders,
- 22 right?
- 23 MR. CANTOR: Objection.
- A. Again, I don't know what he was thinking when
- 25 he wrote it, but that's what it appears to have meant to

- 1 me.
- 2 Q. (BY MR. DILLMAN) And, in fact, if the owner
- 3 is delaying in signing change orders, that's going to
- 4 delay the impact of those change orders on the budget,
- 5 right?
- 6 A. Only if those change orders end up being valid
- 7 and are approved.
- 8 Q. And are positive?
- 9 A. And are positive, yes.
- 10 Q. Okay. And so a delay in the execution of
- 11 valid, proper owner change orders would, in fact, delay
- the impact to the budget of those change orders?
- 13 MR. CANTOR: Objection; asked and
- 14 answered.
- 15 A. Yes.
- 16 Q. (BY MR. DILLMAN) And thereby artificially --
- and, therefore, the remaining cost to complete that
- 18 didn't take into account those delayed owner change
- 19 orders would be artificially low?
- A. That's my understanding, again, barring any
- 21 other changes, contingency or otherwise.
- 22 Q. That's a pretty big deal, right?
- A. I think all of these things were a big deal,
- 24 yeah.
- 25 Q. If you turn the page on Exhibit 604 -- keep

- 1 the other letter, Mr. Bonvicino's letter out there, too,
- 2 so you've got access to that. Mr. Barone says, "It
- 3 appears that the ACRs 'Anticipated Additional Costs',
- 4 which were supposed to be a worst case projection of the
- 5 potential owner change orders, are actually a summary of
- 6 the projected costs to date with no projection of future
- 7 needs."
- 8 What did you understand Mr. Barone to be
- 9 saying in this sentence?
- 10 MR. CANTOR: Objection.
- 11 A. Again, I don't know what Mr. Barone was
- 12 thinking when he wrote this, but to me it sounds like
- the ACR was not capturing the potential future needs; it
- was only capturing a summary of the actual projected
- 15 costs.
- 16 Q. (BY MR. DILLMAN) As opposed to the
- 17 anticipated future needs for the project?
- 18 A. Yes.
- 19 Q. And he goes on to say, "This is not what the
- 20 ACR should be representing." Right?
- 21 A. Right.
- Q. In other words, it's not supposed to be
- 23 representing what you've got in the pipeline right now;
- 24 it's supposed to be representing all of the anticipated
- 25 costs to complete?

- 1 MR. CANTOR: Objection.
- 2 Q. (BY MR. DILLMAN) Right?
- 3 A. That was my understanding of -- of what IVI
- 4 was saying.
- 5 Q. And that was your understanding of what the
- 6 anticipated cost report were supposed to be disclosing?
- 7 A. From -- from what we were hearing from IVI,
- 8 yes. I didn't have an independent, you know,
- 9 understanding of what the ACR was because that report
- 10 was not delivered to us, the bank. But we were -- you
- 11 know, that was what my understanding was based on what
- 12 IVI was saying.
- 13 Q. You sure you never saw an anticipated cost
- 14 report?
- MR. CANTOR: That's not what he said.
- 16 A. I didn't say I never saw one. I said I may
- 17 have seen one.
- 18 Q. (BY MR. DILLMAN) Okay.
- 19 A. It was not a common practice that we would
- 20 be -- that they would be sent to us.
- Q. I see. I see. You may have received it, for
- instance, from IVI, but you typically wouldn't have
- 23 received one in the first instance from the contractor?
- 24 A. That's right.
- 25 Q. Got it.

- 1 A. And it wasn't one of the reports that was part
- 2 of our loan documentation, so it wasn't something that,
- 3 you know, we would receive typically from the borrower.
- 4 Q. Thank you. Mr. Barone goes on to say, "This
- 5 seems to be the case as just about all of the
- 6 Anticipated Additional Costs, paren, 60,800,000, have
- 7 been included in TWC's latest requisition as a credit
- 8 entry labeled 'TW Construction Commitments Against
- 9 POCs." Do you see that?
- 10 A. Yes.
- 11 Q. What did you understand that to mean?
- 12 MR. CANTOR: Objection.
- 13 A. Again, this continues to sound like there were
- 14 certain owner change orders that were outstanding that
- had not been, you know, executed yet or approved, or
- there were -- there were certain costs that were being
- shown as anticipated costs which were more actual costs.
- 18 Q. (BY MR. DILLMAN) In fact, which had been
- 19 committed; is that what you mean by "actual"?
- 20 MR. CANTOR: Objection.
- A. Well, he refers to an entry by Turnberry
- 22 Construction called Commitments Against Potential POCs.
- 23 I'm not sure what that was intended to mean.
- Q. (BY MR. DILLMAN) In construction parlance on
- 25 projects like this, do you understand that there are

- 1 costs which are committed costs?
- 2 MR. CANTOR: Objection.
- 3 A. Generally speaking, yeah, I understand that
- 4 there are certain costs that would be committed.
- 5 Q. (BY MR. DILLMAN) As you go along, you commit
- 6 to certain costs to get the project built?
- 7 A. Sure.
- 8 Q. And that Mr. Barone is saying here that the
- 9 general contractor's requisition showed as a credit
- 10 entry TW Construction Commitments Against POCs, right?
- 11 See that?
- 12 A. Yes.
- 13 Q. That would be the contractor is making
- 14 commitments against pending owner changes, in other
- words, owner change orders that hadn't yet been
- 16 approved?
- 17 A. I don't know what that was meant to -- again,
- intended to mean by the -- by the GC.
- 19 Q. But it -- it certainly sounds reasonable to
- 20 you, doesn't it?
- 21 MR. CANTOR: Objection.
- 22 A. Sure. I think we've talked about this. It
- 23 sounds like there were costs that were be -- being
- 24 reflected as anticipated costs, which, in fact,
- 25 according to IVI, were actually costs that had to be

- 1 incurred, not anticipated.
- 2 Q. (BY MR. DILLMAN) Right. Mr. Barone goes on
- 3 in the next paragraph to say, "This leads us to believe
- 4 that FBLV and TWC are not on the same page with respect
- to the Owner Change Orders, which needs to be resolved,
- 6 and that the entire picture regarding additional pending
- 7 costs are not being fully shown."
- 8 You understood this to be a concern by
- 9 Mr. Barone that he wasn't getting the full picture from
- 10 the borrower concerning what costs were actually out
- 11 there?
- 12 A. I understand this to mean that IVI didn't
- think that the contractor and the borrower were on the
- same page with respect to what the approved owner change
- 15 orders would be.
- 16 Q. And that IVI wasn't getting the entire picture
- 17 regarding additional pending costs, right?
- 18 A. From the prior paragraph, that's what it seems
- 19 to imply.
- 20 Q. I'm actually reading from the second paragraph
- 21 on this page, where he says, "This leads us to
- 22 believe" -- and it goes on -- "that the entire picture
- 23 regarding additional pending costs are not being fully
- 24 shown."
- 25 A. Okay.

- 1 Q. You see that?
- 2 A. Yes.
- 3 Q. That's a pretty big deal, isn't it?
- 4 MR. CANTOR: Objection.
- 5 A. It is.
- 6. Q. (BY MR. DILLMAN) If the borrower and/or the
- 7 general contractor are not providing a full and complete
- 8 picture of the cost to complete the project, that has
- 9 repercussions up and down the in-balance report, doesn't
- 10 it?
- 11 A. If the -- if the costs that are going to need
- to be spent to complete the project are not being
- reflected as costs to complete the project, yes, that
- 14 absolutely affects the in-balance report.
- 15 Q. Affects -- affects disbursement?
- 16 MR. CANTOR: Objection.
- 17 A. Could affect disbursement.
- 18 Q. (BY MR. DILLMAN) If the in-balance report
- 19 isn't correct, it's one of the conditions to
- 20 disbursement, isn't it?
- 21 A. Yes.
- 22 Q. If the -- if the project's out of balance,
- that's certainly a condition to disbursement, right?
- 24 MR. CANTOR: Objection.
- A. I believe the project has to be in balance for

- there to be disbursement, yes.
- 2 Q. (BY MR. DILLMAN) If the borrower submits
- 3 inaccurate or untrue materials with the -- with the
- 4 disbursement requests, that's a ground for not
- 5 disbursing, right?
- 6 MR. CANTOR: Objection.
- 7 A. I'm not sure what the -- what the remedies are
- 8 or the implications of receiving information from the
- 9 borrower that's not accurate or true.
- 10 Q. (BY MR. DILLMAN) Okay. When you received
- this letter from Mr. Barone, you understood that these
- 12 issues were important, had the potential to stop funding
- or disbursements in its tracks, and that they had to be
- 14 gotten to the bottom of, right?
- 15 A. And that they had to be what?
- 16 Q. Gotten to the bottom of.
- 17 MR. CANTOR: Objection.
- 18 A. I understood that the issues were very
- important and that IVI was continuing to work with the
- 20 developer and the borrower to get to the bottom of the
- 21 issues.
- 22 Q. (BY MR. DILLMAN) Did you understand that you
- 23 had to get to the bottom of these issues before you
- 24 could disburse for that month?
- 25 MR. CANTOR: You, who?

1 MR. DILLMAN: BofA. 2 MR. CANTOR: Objection. 3 A. I'm not sure it was BofA's responsibility to 4 get to the bottom of, you know, all of the issues as 5 agent. 6 Q. (BY MR. DILLMAN) Let me assume that this --7 that this letter was received on the morning of 8 March 25th, which I will represent to you was the 9 funding date for that -- for the March '09 disbursement. 10 Okay. 11 With the contents that it includes, did you 12 understand that BofA was required to disburse given the 13 information that -- would have been required to disburse 14 given the information that IVI set forth in this letter? 15 MR. CANTOR: Objection; calls for 16 speculation, it's a hypothetical, it calls for a legal 17 conclusion. 18 A. Again, I think that BofA, in conjunction with 19 legal counsel, looked at the contract very hard and 20 within the context of the information that we had and 21 executed what we believed was the, you know, requirement 22 under the contract. Q. (BY MR. DILLMAN) Got it. My question was, if 23 24 you had received this letter on March 25th, the morning

25

of disbursement, before disbursements had been made,

- 1 equivalent that Special Assets uses.
- 2 Q. Okay. And at this point do you understand
- 3 that Mr. Yu had the ability to make the unilateral
- 4 decision to downgrade?
- 5 A. I don't recall specifically, but it seems
- 6 that, you know, at this point he was certainly, you
- 7 know, directing the process.
- 8 Q. Do you know why the decision was made to
- 9 downgrade in Q1 rather than Q2?
- 10 A. Just looking at the chain of e-mails, it looks
- 11 like there is some rationale here.
- 12 Q. Rationale being what?
- 13 A. There is some explanation as to why it was
- 14 decided to be downgraded early.
- 15 Q. And what is that explanation?
- 16 A. You want me to read it?
- 17 Q. I want you to point me to it.
- 18 A. Okay. It's on page 313.
- 19 Q. Okay. And the -- specifically where it says,
- 20 "CDP expects FB LV to draw down the full amount of its
- \$800 million revolver in April 2009. Given a greater
- than 50 percent probability that interest coverage will
- fall below 1.00x in two quarters, CDP is proactively
- 24 downgrading the company to RR 9 (PSA) with appropriate
- 25 upgrades and downgrade triggers as follows." Is that

- 1 right?
- 2 A. Yes.
- 3 Q. And what does "PSA" mean?
- 4 A. Risk rated 9 PSA basically means that there is
- 5 a higher than 50 percent chance that interest coverage
- 6 will fall below one turn, one time, you know, coverage
- 7 of EBITDA over the next six months, two quarters.
- 8 Q. A downgrade to 9 PSA, does that have any
- 9 practical implications in terms of the difference
- 10 between an 8 and a 9 PSA?
- 11 A. As -- as a loan is downgraded or upgraded,
- there are implications as to how much capital the bank
- has to reserve against that loan.
- 14 Q. Okay. Any other implications that you're
- aware of that would be relevant to the Fontainebleau
- 16 loan?
- 17 A. No.
- 18 Q. Do you know why there was a conclusion --
- well, strike that.
- 20 If you go up to the second page, there is an
- e-mail from Brian Corum to a bunch of folks, copied to
- 22 you. It says, "We are trying to downgrade FBLV to RR9
- 23 at today for quarter end."
- 24 Do you know why it was important to do that
- 25 before quarter end as opposed to on April 1st?

- 1 A. I don't recall why that was important, no.
- 2 (Deposition Exhibit 617 marked.)
- 3 Q. Okay. Let me put in front of you what's been
- 4 marked as Exhibit 617. 617 is an e-mail from Mr. Yu to
- 5 Mr. Washington, copied to, among others, yourself, and
- 6 attaches a copy of the March 5th, 2009, letter from
- 7 Mr. Barone to Mr. Kumar. Do you see that?
- 8 A. Yes.
- 9 Q. And Mr. Yu asked Mr. Washington to "Please
- 10 post this to Intralinks private." You see that?
- 11 A. Yes.
- 12 Q. Mr. Washington was with the -- with
- 13 Mr. Naval's group?
- 14 A. Agency Management.
- 15 Q. And he was one of the people who sort of had
- the -- the secret decoder ring to get things onto
- 17 Intralinks?
- 18 A. Yes. He could post things on Intralinks.
- 19 Q. And -- and I had represented earlier that we
- 20 had not been able to establish that this was placed on
- 21 Intralinks. I can represent to you that's -- prior
- 22 to -- prior to Mr. Murata handing me this exhibit, that
- 23 was correct. But through his good offices, we can see
- 24 that apparently it was placed on Intralinks.
- 25 A. Okay.

1 Q. Correct? 2 A. Yes. 3 Q. I just want to make sure that the record was 4 clear on that before we -- before we ended this deposition. All right? 5 6 A. Okay. Yes. 7 MR. DILLMAN: And at this point I have no further questions. 8 9 THE WITNESS: Okay. 10 MR. CANTOR: I have none either. Thank 11 you. 12 THE WITNESS: Okay. Thanks. 13 THE VIDEOGRAPHER: We're off the record 14 at 5:28 p.m. (Proceedings adjourned at 5:28 p.m.) 15 16 17 18 19 20 21 22 23 24

None

25

Brown, Jeanne 3/20/2011 4:07:00 PM

1	UNITED STATES DISTRICT COURT	
2	SOUTHERN DISTRICT OF FLORIDA	
3		
4	IN RE: FONTAINEBLEAU LAS VEGAS	
5	CONTRACT LITIGATION	MDL NO. 2106
6	This document relates to all actions.	
7		
8		
9		
10		
11		
12	444104444444444444444444444444444444444	
13		
14	Videotaped Deposition of JEANNE BROWN, taken	
15	by Plaintiffs, pursuant to notice, at the offices	
16	of O'Melveny & Myers, LLP, 7 Times Square, New York,	
17	New York, beginning at 9:29 a.m. on Sunday, March 20,	
18	2011, before SUZANNE PASTOR, a Shorthand Reporter and	
19	Notary Public within and for the State of New York.	
20		
21		
22		
2 3	JOB No. 158686	
24		
25		

```
1
      APPEARANCES:
 2
       HENNIGAN DORMAN, LLP
       Attorneys for Plaintiffs
 3
           865 South Figueroa Street, Suite 2900
           Los Angeles, California 90017
 4
       BY: CAROLINE M. WALTERS, ESQ.
 5
           (213) 694-1144
           waltersc@hdlitigation.com
 6
 7
       O'MELVENY & MYERS, LLP
       Attorneys for Defendant Bank of America
 8
       And the Witness
           7 Times Square
9
           New York, New York 10036
10
       BY: DANIEL C. CANTOR, ESQ.
           (212) 408-2483
11
           dcantor@omm.com
12
13
14
15
     ALSO PRESENT:
16
       THOMAS DEL VECCHIO, Videographer
17
18
19
20
21
22
23
24
25
```

1	THE VIDEOGRAPHER: Here begins media number
2	1 of the deposition of Ms. Jeanne Brown in the
3	matter of in re Fontainebleau Las Vegas contract
4	litigation. This case is in the United States
5	District Court, Southern District of Florida,
6	and the case number is MDL 2106.
7	Today's date is Sunday, March 20th,
8	2011, the time is approximately 9:29 a.m. This
9	deposition is taking place at the offices of
10	O'Melveny & Myers, 7 Times Square, New York, New
11	York and is being taken on behalf of plaintiffs.
12	My name is Thomas DelVecchio, I am
13	the legal video specialist appearing on behalf
14	of Sarnoff Court Reporters and Legal
15	Technologies, located in Los Angeles.
16	All counsel, parties and the
17	deponent please take notice that as a part of
18	the videotaping of this deposition, very high
19	quality microphones are being used. These
20	microphones are very sensitive. If any party,
21	attorney or the deponent wishes to make a
22	statement or have a conversation off the record,
23	they should state that they are going off the
24	record and gain concurrence from all parties.
25	The videographer will then stop recording.

- 1 All recorded comments made by any
- 2 party, attorney or the deponent during this
- 3 deposition will be assumed to be on the record
- 4 and will be transcribed.
- 5 Will counsel please identify
- 6 yourselves and state whom you represent.
- 7 MS. WALTERS: Caroline Walters from
- 8 Hennigan Dorman, LLP, representing the
- 9 plaintiffs.
- 10 MR. CANTOR: Daniel Cantor,
- 11 O'Melveny & Myers, LLP for Bank of America NA
- 12 and the witness.
- 13 THE VIDEOGRAPHER: Thank you. Now
- 14 will the court reporter please swear in or
- 15 affirm the witness.
- 16 JEANNE BROWN,
- 17 having been first duly sworn by the Notary
- 18 Public (Suzanne Pastor), was examined and
- 19 testified as follows:
- 20 EXAMINATION BY
- 21 MS. WALTERS:
- 22 Q. Good morning, Ms. Brown.
- 23 A. Good morning.
- Q. As we had a moment prior to going
- on the record, I'm Caroline Walters and I'm here

- 1 representing the plaintiffs who are a group of
- 2 term lenders. Have you had a chance to talk to
- 3 counsel before the deposition?
- 4 A. Yes.
- 5 Q. And did he explain the rules of the
- 6 deposition?
- 7 A. Yes.
- 8 Q. Have you been deposed before?
- 9 A. No.
- 10 Q. But you understand that you should
- 11 wait for me to finish my sentence and I'll try
- 12 and wait for you to finish your answer so that
- 13 we make the reporter's job easy to make a clean
- 14 record.
- 15 A. Yes.
- 16 Q. Okay. Well, I won't go back
- 17 over -- take the time to go back over all the
- 18 rules that I'm sure Dan has previously explained
- 19 to you. But if at any point an issue comes up.
- 20 I'll just try and remind you as we go along.
- 21 Does that make sense?
- 22 A. Yes.
- Q. Okay, good.
- 24 So you understand we're here
- 25 because I represent a group of term lenders who

- 1 have sued Bank of America over the disbursement
- 2 of funds in relation to the Fontainebleau
- 3 project in Las Vegas?
- 4 A. Yes.
- 5 Q. Did you do anything to prepare for
- 6 your deposition today?
- 7 A. Yes.
- 8 Q. What did you do to prepare?
- 9 A. I met with counsel yesterday.
- 10 Q. And how long did you meet for?
- 11 A. About three hours -- no, two and a
- 12 half, something like that.
- 13 Q. Did you review any documents?
- 14 A. Yes.
- 15 Q. And did the documents refresh your
- 16 recollection about certain events?
- 17 A. A little, yes.
- 18 Q. Can you tell me what those events
- 19 were?
- 20 A. Just about the funding process that
- 21 was gone through during the course of the
- 22 administration of that particular credit,
- 23 Fontainebleau.
- Q. Did you talk to anybody else in
- 25 preparation?

- 1 A. No.
- 2 Q. Did you tell anyone else about your
- 3 deposition today?
- 4 A. Yes.
- 5 Q. Who else did you tell?
- 6 A. My husband, some of my friends.
- 7 Q. Did you talk to any colleagues or
- 8 prior colleagues at Bank of America?
- 9 A. Yes.
- 10 Q. Who did you talk to?
- 11 A. Brandon Bolio.
- 12 Q. Did you talk to anyone else?
- MR. CANTOR: Object to the form.
- 14 You can go ahead and answer.
- 15 A. Oh. About this, no. No, nobody
- 16 else from former colleagues, no.
- 17 Q. What did you discuss with Mr. Bolio
- 18 about this deposition?
- 19 A. Just that it was occurring.
- Q. Did you discuss any of the events
- 21 in regards to the Fontainebleau credit facility
- 22 with Mr. Bolio?
- 23 A. No.
- Q. Where do you currently work?
- 25 A. First Franchise Capital

- 1 Corporation.
- 2 Q. And what do you do there?
- A. I'm a senior paralegal.
- 4 Q. How long have you worked there?
- 5 A. Since August of 2010.
- 6 Q. What were you doing before going to
- 7 First Franchise?
- 8 A. Immediately before, I was
- 9 unemployed.
- 10 Q. Prior to that?
- 11 A. Bank of America.
- 12 Q. How long were you working at Bank
- 13 of America?
- 14 A. And predecessor organizations,
- 15 almost 18 years.
- 16 Q. It's a long time.
- 17 A. Hmm.
- 18 Q. When did you leave Bank of America?
- 19 A. July 2009.
- Q. Why did you leave?
- A. My department was let go.
- 22 Q. What was your department at the
- 23 time you were let go?
- A. Credit services and administration
- 25 for New Jersey.

- 1 Q. Why was your department let go in
- 2 July 2009?
- 3 MR. CANTOR: Objection.
- 4 A. Downsizing.
- 5 Q. Was just the bank reorganizing and
- 6 downsizing and laid off your entire department?
- 7 A. Yes.
- 8 Q. When did you start working in the
- 9 credit services and administration department in
- 10 New Jersey?
- 11 A. In New Jersey, over my career, it
- 12 was back and forth. I was in New Jersey, I was
- in New York, I covered Philadelphia. I couldn't
- 14 tell you specifically. I know I gave up New
- 15 York after 9/11.
- 16 Q. So let's say beginning in 2007,
- 17 what department were you in?
- 18 A. New Jersey.
- 19 Q. In the credit services and
- 20 administration?
- 21 A. Yes.
- Q. And you remained in that department
- 23 until you were laid off?
- 24 A. Yes.
- Q. What was your title in the

- 1 department between that time frame, 2011 and
- 2 2009?
- 3 A. I was the vice president and the
- 4 manager.
- 5 Q. And what were your job
- 6 responsibilities, just an overview, as a vice
- 7 president and manager?
- 8 A. Well, I managed the staff and we
- 9 managed -- we did the administration for New
- 10 Jersey customers, New Jersey-based customers,
- and also we had a legacy term portfolio that we
- 12 managed. And then we picked up the casino
- 13 business. So we did the administration for
- 14 that.
- 15 Q. When you say you did the
- 16 administration for casino businesses, what does
- 17 that entail?
- 18 A. It was the review of the monthly
- 19 packages for construction. All the paperwork.
- 20 Q. And did you review the paperwork
- 21 and monthly construction packets for several
- 22 different facilities in that role?
- 23 A. Yes.
- 24 Q. And Fontainebleau was one of those
- 25 facilities?

- 1 A. Yes.
- 2 Q. So you were the main disbursement
- 3 agent on the Fontainebleau Las Vegas project,
- 4 right?
- 5 A. Yes.
- 6 Q. And you understand I'm referring to
- 7 construction of the hotel and casino --
- 8 A. Yes.
- 9 Q. -- in Las Vegas.
- How were you assigned that role?
- 11 A. There was -- I had a counterpart in
- 12 Dallas, and that office, two people resigned so
- 13 they didn't have the capacity to cover it. And
- 14 it was given to my location because it was felt
- we could handle the workload.
- 16 Q. Who was your counterpart in Dallas?
- 17 A. I don't remember the name.
- 18 Q. When you said there was a
- 19 counterpart in Dallas, are you referring to a
- 20 credit service and administration department
- 21 located in Dallas?
- 22 A. Yes.
- Q. Was there one person in particular
- 24 who asked you to be the disbursement agent for
- 25 the Fontainebleau project?

- 1 A. Yes.
- 2 Q. Who was that?
- 3 A. My boss.
- 4 Q. Who was your boss?
- 5 A. Bridgette Casalino.
- 6 Q. And what is Bridgette's job?
- 7 A. She's an SVP who manages the
- 8 northeast.
- 9 Q. And she was an SPV of the credit
- 10 services and administration department?
- 11 A. Yes.
- 12 Q. Is she still at Bank of America?
- 13 A. As far as I know.
- 14 Q. Was Bridget Casalino located in the
- 15 New Jersey department?
- 16 A. No.
- 17 Q. Where is she located?
- 18 A. Rhode Island.
- 19 Q. So when your department was let go,
- 20 you're referring to just the New Jersey office?
- 21 A. Yes.
- 22 Q. The New Jersey section of credit
- 23 services and administration.
- 24 A. Yes.
- Q. Do you remember the time -- what

- 1 Q. Was he part of the counterpart
- 2 group that you mentioned your credit and
- 3 services administration had in Dallas?
- 4 A. No.
- 5 Q. Do you remember what group he was a
- 6 part of?
- 7 A. Gaming and casinos.
- 8 Q. That was an independent group from
- 9 administration --
- 10 A. Yes.
- 11 Q. The next person in the e-mail is
- 12 Ron Naval.
- 13 A. Yes, I see that.
- 14 Q. What group was Mr. Naval part of?
- 15 A. Syndications servicing.
- 16 Q. Where was Mr. Naval located?
- 17 A. Dallas.
- 18 Q. When these draw reports were sent
- 19 let's say for the September 2008 as an example,
- 20 they would be sent to you as well as additional
- 21 employees at Bank of America such as Mr. Bolio
- 22 and Mr. Naval?
- 23 A. Yes.
- Q. Once you got the draw report, what
- would you do? Or draw package, excuse me.

- 1 A. Would review the invoices that were
- 2 part of the backup and see that they were
- 3 reflected in the various reports. And then look
- 4 to see that the reports brought the numbers
- 5 forward from the month before to the new month.
- 6 We would also coordinate with IVI
- 7 because they had to send their inspection
- 8 report. And we would have to contact the title
- 9 insurance company to get title brought up to
- 10 date so they can issue an endorsement to the
- 11 title policy. And when everything was in order
- the funding would be authorized.
- 13 Q. When you said that you review the
- 14 reports to ensure they bring the numbers forward
- 15 from the last month, what did you mean by that?
- 16 A. The ending balance of the month
- 17 before should be the beginning balance of the
- 18 current month.
- 19 Q. You also mentioned that you
- 20 coordinated with IVI.
- 21 A. Yes.
- Q. Who at IVI did you coordinate with?
- 23 A. Paul Bonvicino.
- Q. Did you coordinate with anyone else
- 25 at IVI?

- 1 A. Occasionally Bob Barone.
- 2 Q. Is that it?
- 3 A. Yes.
- 4 Q. And did you and IVI have monthly
- 5 discussions regarding the draw packages?
- 6 A. Yes.
- 7 Q. What would be the content of those
- 8 discussions?
- 9 A. It would be with myself and also
- 10 with Brandon Bolio, we would discuss the ongoing
- 11 construction, if it was on target, budget
- 12 issues.
- 13 Q. So would you say in most months it
- 14 was you and Bolio and Mr. Bonvicino that had
- 15 these discussions?
- 16 A. Yes.
- 17 Q. Was there anybody else that was
- 18 part of the discussions?
- 19 A. Bob Barone.
- 20 Q. And Bob Barone.
- A. Mm-hmm.
- 22 Q. And you had these discussions every
- 23 month.
- 24 A. Yes.
- Q. Was this on a conference call?

- 1 A. Yes.
- 2 Q. Did you have meetings?
- 3 A. No.
- 4 Q. Did you talk to Fontainebleau at
- 5 all about the draw packages?
- 6 A. Yes.
- 7 Q. Did you talk to them in terms of --
- 8 strike that.
- 9 When you talked to Fontainebleau,
- 10 would you have a -- would Mr. Bolio be on those
- 11 calls as well?
- 12 A. Sometimes.
- 13 Q. Would you have a monthly meeting
- 14 with Fontainebleau about the draw reports?
- 15 A. A phone call.
- 16 Q. But you would have monthly phone
- 17 calls with Fontainebleau about the draw reports?
- 18 A. Sure, yes.
- 19 Q. Would IVI be on those phone calls
- 20 as well?
- 21 A. Sometimes.
- 22 Q. And what types of things would you
- 23 discuss with the company, with Fontainebleau
- 24 regarding the draw packages?
- A. If something was not there that

- 1 Q. And he was also located in Dallas?
- 2 A. Yes.
- 3 Q. Who at Turnberry would attend these
- 4 quarterly meetings?
- 5 A. Roger McElfresh and Bob Ambridge.
- 6 Q. Anybody else?
- 7 A. There probably were but I couldn't
- 8 tell you who worked for Turnberry.
- 9 Q. Were people from Fontainebleau at
- 10 these meetings?
- 11 A. Yes.
- 12 Q. Who from Fontainebleau would
- 13 attend?
- 14 A. Kathy Hernandez, Deven Kumar,
- 15 occasionally Jim Freedman.
- 16 Q. Anybody else that you remember?
- 17 A. No. I mean -- there were other
- 18 people, I couldn't tell you who they worked for.
- 19 Q. Did anyone from IVI attend these
- 20 meetings?
- 21 A. Yes.
- 22 Q. Was that Mr. Bonvicino and
- 23 Mr. Barone again?
- 24 A. Yes. Yes.
- Q. When you received the draw request

- 1 and any problems arose, you would feel like you
- 2 would have to track that down with the company?
- 3 MR. CANTOR: Objection. Go ahead,
- 4 you can answer. If you can.
- 5 A. Track it down with the company -- I
- 6 would call and ask them if something was
- 7 missing, you know, paper-wise.
- 8 Q. If there was any other problem
- 9 other than something missing paper-wise, would
- 10 you call and ask the company to resolve the
- 11 issue?
- 12 MR. CANTOR: Objection.
- 13 A. No.
- 14 Q. But you mentioned if any problems
- 15 had come up in discussions with IVI, someone
- 16 with Bank of America would call the company to
- 17 resolve the issue.
- 18 A. Yes.
- 19 Q. You just don't know whose job that
- was to do that.
- 21 A. Casino's.
- 22 Q. Someone in Susman, Bolio's --
- A. Bolio, right.
- 24 Q. -- team.
- 25 A. Mm-hmm.

- 1 Q. Would either Susman or Bolio keep
- 2 you apprised of conversations with the company
- 3 that they had regarding any problems that came
- 4 up?
- 5 A. I would have conversations with
- 6 Bolio, taking direction as to what my next steps
- 7 were.
- 8 Q. So Mr. Bolio would direct you as to
- 9 how to respond to the draw packages?
- 10 A. If there were problems.
- 11 Q. So once you have reviewed all the
- 12 paperwork, Mr. Bolio has resolved any problems
- that he has or hasn't, and at some point
- 14 Mr. Bolio directs -- strike that question,
- 15 sorry.
- 16 Once you have reviewed all the
- 17 paperwork, at some point you executed an advance
- 18 confirmation notice, correct?
- 19 A. I don't remember what that is.
- Q. Let me show you one and that might
- 21 help.
- 22 Just to backtrack one second,
- 23 Ms. Brown. If you did not receive a piece of
- 24 paper like you said from the company and that
- 25 was the time you would call the company, is that

- 1 something you would report to Mr. Bolio and
- 2 Mr. Susman?
- 3 A. Yes.
- 4 Q. Did you take any steps that you did
- 5 not report to Mr. Bolio and Mr. Susman?
- 6 A. No.
- 7 (Exhibit 237 for identification,
- 8 Bates BANA-FB 180358 through 180367.)
- 9 Q. So marked as Exhibit 237 in front
- 10 of you is an e-mail from you to Mr. Rafeedie and
- 11 Mr. Freedman and Mr. Rustgi, if I'm pronouncing
- 12 his name correctly. And it's dated September
- 13 17, 2008, and it's Bates stamped BANA FB 018358.
- 14 Do you see that?
- 15 A. Yes.
- 16 Q. On the second page there is a
- 17 document that is entitled "Advance Confirmation
- 18 Notice."
- 19 A. Yes.
- Q. If we go to page 3 of the advance
- 21 confirmation notice, there's your signature as
- 22 Bank of America as disbursement agent, correct?
- 23 A. Yes.
- Q. Does this help refresh your
- 25 recollection that you executed advance --

- 1 documents entitled "advance confirmation
- 2 notices" after reviewing draw packages?
- 3 A. Yes.
- 4 Q. Is this the type of document or
- 5 form of document you would have executed on a
- 6 monthly basis?
- 7 A. Yes.
- 8 Q. And that is your signature, right?
- 9 A. Yes.
- 10 Q. What had to happen before you
- 11 executed an advance confirmation notice?
- 12 MR. CANTOR: Object to the form.
- 13 Go ahead.
- 14 A. All the steps that I previously
- noted, all the reviews that we would have done.
- 16 The bringing together of all the various
- 17 documents and pieces. And I would have gotten
- 18 approval from Dallas, casino gaming.
- 19 Q. When you say casino gaming, you
- 20 mean either Mr. Bolio or Mr. Susman.
- 21 A. Right.
- 22 Q. Is there anyone else in that group
- 23 who would give you approval to execute advance
- 24 confirmation notices?
- 25 A. Brian Corum.

- 1 Q. Is there a particular time frame
- 2 that Mr. Corum started giving you approval to
- 3 execute advance confirmation notices?
- 4 A. After Jeff Susman was gone.
- 5 Q. When was Jeff Susman gone?
- 6 A. Don't remember.
- 7 Q. At some point prior to your
- 8 departure from Bank of America, Mr. Susman left,
- 9 correct?
- 10 A. Yes.
- 11 Q. Do you know why Mr. Susman left?
- 12 A. No.
- 13 Q. Was Mr. Susman Mr. Bolio's boss?
- 14 A. I believe so.
- 15 Q. Mr. Susman was senior to Mr. Bolio?
- 16 A. Yes.
- 17 Q. Once Mr. Susman left and Mr. Corum
- 18 started giving you approval to execute advance
- 19 confirmation notices, was it your understanding
- that Mr. Corum took the place of Mr. Susman?
- 21 A. No.
- Q. Was he senior to Mr. Bolio?
- 23 A. Yes.
- Q. Was he involved in the
- 25 Fontainebleau Las Vegas credit facility prior to

- 1 Mr. Susman's termination or --
- 2 A. I don't know.
- 3 Q. -- leaving?
- 4 Did you have any involvement with
- 5 Mr. Corum prior to Mr. Susman leaving?
- 6 A. No.
- 7 Q. So once Mr. Susman left, Mr. Corum
- 8 would ask you or advise you to sign advance
- 9 confirmation notices instead of Mr. Susman.
- 10 MR. CANTOR: Objection.
- 11 A. It was more likely Brandon Bolio.
- 12 Q. Did you understand that prior to
- 13 executing advance confirmation notices certain
- 14 conditions precedent had to be satisfied under
- 15 the disbursement agreement?
- 16 A. Yes.
- 17 Q. Who determined, and I think you
- 18 already answered this question by saying
- 19 Mr. Susman or Mr. Bolio had to approve the
- 20 advance confirmation notices, but did you -- who
- 21 determined the conditions precedent were met?
- A. Brandon Bolio.
- Q. Brandon Bolio alone?
- A. Part of the team. I would do my
- 25 part, we would discuss it together. He would do

- 1 the parts that he was doing and discussing with
- 2 Jeff Susman.
- 3 Q. What were the parts Mr. Bolio was
- 4 doing?
- 5 A. I don't remember. There was a lot
- 6 of parts to this, and I don't remember
- 7 specifically.
- 8 Q. But from your understanding, it was
- 9 on Mr. Bolio and Mr. Susman's plate to ensure
- 10 the conditions precedent were met.
- 11 A. Yes.
- 12 Q. And that was not something that you
- 13 personally did.
- 14 A. No. Exactly.
- 15 Q. So going through the conditions
- 16 precedent, did you ever look through the
- 17 document and go through the conditions precedent
- 18 yourself?
- 19 A. Yes.
- 20 Q. On a monthly basis did you ever
- 21 consider whether the conditions precedent were
- 22 met? Do you want me to rephrase that?
- A. Yes, please rephrase that.
- Q. Okay. Prior to executing an
- advance confirmation notice on any given month,

- 1 would you personally consider whether conditions
- 2 precedent were met?
- 3 MR. CANTOR: Any, all?
- 4 Q. Any.
- 5 A. I don't know how to answer that
- 6 question.
- 7 Q. Do you want to explain to me what
- 8 you're not understanding?
- 9 MR. CANTOR: If you can.
- 10 A. If I don't understand it --
- 11 Q. Okay. On any given month, prior to
- 12 executing the advance confirmation notice, did
- 13 you review the disbursement agreement and
- 14 consider the conditions precedent?
- 15 A. No. It was --
- 16 Q. That was not part of your job --
- 17 I'm sorry, I didn't mean to cut you off. Please
- 18 finish.
- 19 A. No. The format was decided up
- 20 front. I mean, I had read the conditions
- 21 precedent. Right? And then it was determined
- 22 what my role was specific to those conditions.
- 23 And that then became boilerplate on a monthly
- 24 basis.
- Q. What do you mean "boilerplate"?

- 1 A. The same thing. Routine.
- 2 Q. What became routine?
- 3 A. What I did.
- 4 Q. I see.
- 5 A. What I was responsible for.
- 6 Q. When you said the format was
- 7 decided up front, what do you mean by that?
- 8 A. The discussions with the casino
- 9 group.
- 10 Q. Okay. When you say "up front," are
- 11 we referring to when you first became named
- 12 disbursement agent?
- 13 A. Yes.
- 14 Q. So when the credit facility was
- originally entered into and you started helping
- 16 to administer this loan, your responsibilities
- 17 were determined, correct?
- 18 A. Right.
- 19 Q. At that point you reviewed the
- 20 conditions precedent.
- 21 A. Yes.
- 22 Q. At any point after that did you go
- 23 back to re-review the conditions precedent?
- 24 MR. CANTOR: You mean in the
- 25 document?

- 1 MS. WALTERS: Yes.
- 2 A. I don't remember.
- 3 Q. And is it your understanding that
- 4 it was on Mr. Bolio's and Mr. Susman's and their
- 5 team's plate to determine whether those
- 6 conditions precedent were met every month?
- 7 A. Yes.
- 8 Q. Beyond doing what you said you did,
- 9 which was make sure -- I think you went through
- 10 several steps but one of them was making sure
- 11 you got all the correct pieces of paper.
- 12 A. Right.
- 13 Q. Beyond doing that, did you do
- 14 anything on a monthly basis to ensure the
- 15 conditions precedent were met?
- 16 A. No.
- 17 Q. How regularly would you talk to
- 18 Mr. Bolio and Mr. Susman regarding the
- 19 Fontainebleau project?
- 20 A. Frequently.
- Q. Would it be a daily basis?
- A. Maybe once or -- maybe twice a
- 23 week, three times a week.
- Q. And if you learned any information
- 25 about the project independent of them, would you

- 1 share it with them?
- 2 A. Absolutely.
- 3 Q. Going back to what is Exhibit 237,
- 4 on the front, the name I mentioned previously,
- 5 Mr. Rafeedie and Mr. Freedman and Mr. Rustgi,
- 6 who is Mr. Rafeedie?
- 7 A. He worked at Trimont.
- 8 Q. Who was Trimont?
- 9 A. They were the servicer for Lehman
- 10 Brothers.
- 11 Q. When you say the servicer for
- 12 Lehman Brothers, was that the servicer for
- 13 Lehman Brothers in connection with the retail
- 14 facility portion of the construction loan?
- 15 A. Yes.
- 16 Q. And then I see Josh Freedman, it
- 17 says at Lehman. So presumably Mr. Freedman
- 18 works at Lehman. Did you have any contact with
- 19 him?
- 20 A. No.
- 21 Q. Beyond putting him on e-mails that
- 22 you also sent to Mr. Rafeedie?
- 23 A. Right.
- 24 Q. And what about Mr. Rustgi -- I
- 25 don't know that I'm pronouncing that correctly.

- 1 I apologize. Who is he?
- 2 A. He worked at Trimont.
- 3 Q. Did you have regular contact with
- 4 Mr. Rustgi?
- 5 A. He covered when Mac Rafeedie wasn't
- 6 around.
- 7 Q. And did you have regular
- 8 conversations with Mr. Rafeedie?
- 9 A. Monthly.
- 10 Q. Did you like Mr. Rafeedie?
- 11 A. Indifferent.
- 12 Q. Did you have any reason to believe
- 13 Mr. Rafeedie would be dishonest?
- 14 MR. CANTOR: Objection.
- 15 A. No idea.
- 16 Q. Is this Exhibit 237 representative
- 17 of what you would have sent to Mr. Rafeedie
- 18 every month?
- 19 A. I don't really remember.
- 20 Q. Well, is it -- once you execute the
- 21 advance confirmation notice, you sent it to
- 22 Mr. Rafeedie. Why did you do that?
- A. He needed it to give us the money
- 24 for his part for the money to come from Lehman
- 25 Brothers.

- 1 Q. What money is that that comes from
- 2 Lehman Brothers?
- 3 A. The retail facility.
- 4 Q. So every month, once you would
- 5 execute the advance confirmation notice, if it
- 6 called for money for the retail facility you
- 7 would send it to Mr. Rafeedie?
- 8 A. Yes.
- 9 Q. And what would Mr. Rafeedie then
- 10 do?
- 11 A. I don't know.
- 12 Q. Your goal of sending this to
- 13 Mr. Rafeedie you had mentioned was to get the
- 14 money from the retail facility.
- 15 A. Right.
- 16 Q. Do you know where the money from
- 17 the retail facility was coming from?
- 18 A. Lehman Brothers.
- 19 Q. Do you know that there were other
- 20 lenders as well as Lehman to the retail
- 21 facility?
- A. I didn't know initially. I know it
- 23 now, but I didn't know it then.
- Q. When you say you know it now, when
- 25 did you come to learn that?

- 1 A. Well, yesterday in our discussions
- 2 here --
- 3 Q. I don't want to hear about what was
- 4 discussed with your counsel.
- 5 A. Oh.
- 6 Q. But yesterday you learned that.
- 7 A. Yesterday. My memory came back
- 8 yesterday.
- 9 Q. Did that refresh your recollection
- 10 that at some point previously you would have
- 11 known that?
- 12 A. Yes.
- 13 Q. And can you now say who the other
- 14 lenders were to the loan, to that retail
- 15 facility other than Lehman?
- 16 A. I just remember Sumitomo and
- 17 Ullico.
- 18 Q. So after you would send a monthly
- 19 advance confirmation notice to Mr. Rafeedie,
- 20 would you have conversations with Mr. Rafeedie
- 21 about him collecting the retail funds and
- 22 delivering them to you?
- 23 A. Yes. I would ask him where is the
- 24 wire.
- Q. We'll get back to that in one

- 1 moment. I just want to go over the advance
- 2 confirmation notice, if you would flip to page
- 3 2. Well, actually, I'm sorry, I meant page 2 of
- 4 the exhibit, page 16 the advance confirmation
- 5 notice.
- 6 It goes through -- it says the
- 7 amount to be advanced, and it lists almost
- 8 \$4 million from the retail facility. And that's
- 9 all money that is coming from Lehman or other
- 10 lenders under that facility, correct?
- 11 A. I don't remember. Just from what
- 12 I'm reading here.
- 13 Q. But you don't remember --
- 14 A. No.
- Q. Do you remember whether resort loss
- 16 proceeds -- what the resort loss proceeds
- 17 account was?
- 18 A. No.
- 19 Q. And the next line down it says
- amounts to be advanced from the second mortgage
- 21 proceeds account. Do you remember what that
- 22 was?
- 23 A. No.
- Q. And the next line down says from
- 25 the equity funding account. Do you see that?

- 1 A. Yes, I see that.
- 2 Q. Do you remember what that funding
- 3 account was?
- 4 A. No.
- 5 Q. Moving on to page 2, it says from
- 6 the bank proceeds account. Do you remember what
- 7 that proceeds account was?
- 8 A. No.
- 9 Q. And would it be fair to say then
- 10 you don't remember where the money came from
- 11 that funded the bank proceeds account?
- 12 A. No.
- 13 Q. I think maybe just to be clear for
- 14 the record, that maybe my question was confusing
- 15 because you answered "no" and I said would it be
- 16 fair to say you don't remember.
- 17 A. Oh.
- 18 Q. And I think you meant yes.
- 19 MR. CANTOR: So fix the double
- 20 negative.
- 21 Q. Sorry.
- MR. CANTOR: No, you don't remember
- 23 where those funds came from?
- A. No, I don't remember.
- Q. Thank you. Same is true for the

- 1 liquidity account exceeds 50,000.
- 2 A. I don't remember.
- 3 Q. So then it goes down and it says
- 4 "Advances pursuant to the retail facility shall
- 5 be deposited into retail funding account for
- 6 further credit towards the following accounts."
- 7 Do you see that?
- 8 A. Yes.
- 9 Q. Who disbursed from the retail
- 10 funding account to these following accounts? It
- 11 says retail payment account and resort payment
- 12 account, and it looks like for the September
- 13 advance, the money is all going to the resort
- 14 payment account. Do you see that?
- 15 A. Yes.
- 16 Q. Who disbursed the money from the
- 17 one account to the other?
- 18 A. I don't remember.
- 19 Q. Do you remember what had to happen
- in order for the money to be disbursed?
- A. Everything had to be in place. We
- 22 had to -- the money had to come from the other
- 23 places first. Everybody had to come in in
- 24 accordance with the schedule. All the package
- 25 had to be reviewed and then the money -- and

- 1 whoever needed the information got the
- 2 information, and then the money had to flow in
- 3 from wherever it was coming. But I only
- 4 remember generalities, I don't remember
- 5 specifics.
- 6 Q. When you said the money had to flow
- 7 in from wherever it's coming, do you mean --
- 8 A. Like Lehman.
- 9 Q. So you had to get the money from
- 10 Lehman.
- 11 A. Right.
- 12 Q. And whoever else. As we went
- 13 through at the beginning, there was the bank
- 14 facility and the second mortgage proceeds --
- 15 A. Right.
- 16 Q. -- account. So you mean any
- 17 requests from those facilities the lenders had
- 18 to fund, is that correct?
- 19 A. Yes.
- 20 MR. CANTOR: Object to the form of
- 21 that last question.
- 22 Q. Once that happened, was this
- 23 automatic -- once all the funds came into Bank
- 24 of America from these various different
- 25 facilities, did they automatically go from one

- 1 funding account to -- let's say the retail
- 2 funding account to the original payment account?
- 3 MR. CANTOR: Objection.
- 4 A. No.
- 5 Q. What happened?
- 6 A. Somebody would have to instruct
- 7 somebody to move the money.
- 8 Q. Do you know who had to instruct who
- 9 to -- who instructed to move the money?
- 10 A. I don't remember.
- 11 Q. Do you remember who was instructed
- 12 to move the money?
- 13 A. No.
- 14 Q. You don't remember that process at
- 15 all.
- 16 A. I remember there was a process. I
- 17 don't recall the particulars.
- 18 Q. Is that also true if we scroll down
- 19 to the middle of the page, it says, "Advances
- 20 funded from the bank proceeds account shall be
- 21 deposited into the bank funding account for
- 22 further credits to the following accounts"?
- A. Right.
- Q. Do you also not remember the
- 25 particulars of that?

- 1 A. Exactly, I don't remember.
- 2 Q. Do you know if you -- do you recall
- 3 if you instructed anyone to move funds from one
- 4 account to another?
- 5 A. Yes, I know I did that at some
- 6 point, but I don't remember from which to what.
- 7 Q. And if you did instruct someone to
- 8 move funds from one account to another, would
- 9 you make that decision yourself?
- 10 A. No.
- 11 Q. Who made that decision?
- 12 A. It would have been in conjunction
- 13 with casinos, with Brandon Bolio and/or Jeff
- 14 Susman.
- 15 Q. When you say "in conjunction with,"
- 16 what do you mean?
- 17 A. Together. I mean, I would be
- 18 taking direction. Everything had to be cleared
- 19 through casinos.
- 20 Q. So is it fair to say you recall
- 21 either Bolio or Susman on occasions directing
- 22 you to move funds from one account to another?
- 23 MR. CANTOR: Objection.
- A. It would have been in conjunction
- with the protocol.

- 1 Q. What was the protocol?
- 2 A. The flow that had been determined
- 3 in the loan documents, or the structure of the
- 4 credit. What money came in first, where it
- 5 could go, that was all determined.
- 6 Q. When you say "that was all
- 7 determined," you mean in the loan documents --
- 8 that had been determined by the loan documents?
- 9 A. As I recall, yeah.
- 10 Q. But even though -- whatever was
- 11 determined in the loan documents, you would only
- 12 have directed funds to be moved from one account
- 13 to another if someone in casinos and gaming
- 14 asked you to do that.
- 15 A. Yes.
- 16 Q. At no point would you have just
- 17 directed someone to move funds.
- 18 MR. CANTOR: Objection.
- 19 A. No.
- 20 Q. I'm going to mark this as Exhibit
- 21 238.
- 22 (Exhibit 238 for identification,
- 23 Bates BANA-FB 234074.)
- Q. So Exhibit 238 is an e-mail from
- 25 you to Jesse Phalen dated September 26, 2008 and

- 1 it's Bates stamped BANA FB 234074. Can you tell
- 2 me what this e-mail is?
- 3 A. Well, I'm reading it. And it's
- 4 telling me that it's pertaining to Fontainebleau
- 5 Las Vegas, September 2008. And I'm telling
- 6 Jesse do not execute until confirmation is
- 7 received and that we got certain money from
- 8 Wells Fargo, and it's instructions about moving
- 9 money, and that we got confirmation on other
- 10 things.
- 11 Q. Does this refresh your recollection
- 12 that you requested Jesse Phalen -- that Jesse
- 13 Phalen will be someone who you would be
- 14 requesting to require money from one account to
- 15 another?
- 16 A. Okay.
- 17 Q. I understand that you can see that
- 18 by looking at this e-mail. What I'm wondering
- 19 if this refreshes your recollection as to that.
- 20 A. Not specifically.
- 21 Q. Do you have any reason to believe
- you didn't send this e-mail?
- 23 A. No.
- 24 Q. But you do not recall sending this
- 25 e-mail.

- 1 A. No.
- 2 Q. Would you assume once you sent an
- 3 e-mail like this that the funds would have in
- 4 fact been transferred?
- 5 MR. CANTOR: Objection.
- 6 Q. Do you recall once you sent this
- 7 e-mail that the funds you're requesting
- 8 Mr. Phalen to transfer were in fact transferred?
- 9 A. No. It says "do not execute until
- 10 confirmation is received."
- 11 Q. Good point, thank you.
- 12 Assuming Mr. Phalen got
- 13 confirmation, would you assume the funds were in
- 14 fact transferred?
- 15 MR. CANTOR: Objection.
- 16 A. I would guess so.
- 17 Q. Who else was in your department
- 18 that you worked with on this credit?
- 19 A. Rose Crifo.
- Q. Is that it?
- 21 A. Claudia Camejo.
- 22 Q. What was Rose Crifo's role in
- 23 relation to this credit?
- A. Rose reviewed the invoices that
- 25 came in from Fontainebleau and made sure that

- 1 they footed to the numbers.
- 2 Q. And what was Claudia's role?
- 3 A. The same thing.
- 4 Q. Did both of them report to you?
- 5 A. Yes.
- 6 Q. Is there anyone else you recall
- 7 that you would have directed to transfer funds
- 8 other than Jesse Phalen?
- 9 MR. CANTOR: Objection.
- 10 A. I don't remember.
- 11 Q. Prior to sending this e-mail that's
- 12 now Exhibit 238, Mr. Bolio or Mr. Susman would
- 13 have directed you to do so, is that correct?
- 14 A. Yes.
- 15 Q. And when you say "do not execute
- 16 until advance confirmation is received" at the
- 17 top of the e-mail, what confirmation were you
- 18 waiting for?
- 19 MR. CANTOR: Objection.
- A. I don't remember.
- 21 Q. Would the confirmation have come
- from you or someone else?
- A. I don't remember.
- Q. Would you ever be in the position
- 25 to be confirming execution of transferring

- 1 funds?
- 2 MR. CANTOR: Objection.
- 3 A. I don't think I understand.
- 4 Q. Let me try and rephrase. Would
- 5 you -- from my understanding, you had testified
- 6 that you would not have asked anyone to transfer
- 7 any funds without the prior direction of
- 8 Mr. Bolio or Mr. Susman.
- 9 A. Right.
- 10 Q. What I'm wondering then is when you
- 11 say "do not execute until confirmation
- 12 received," are you waiting for confirmation from
- 13 Mr. Bolio or Mr. Susman?
- 14 A. I don't remember.
- 15 Q. Is that likely that you were
- 16 waiting for direction from one of them?
- 17 MR. CANTOR: Objection.
- 18 A. I just don't remember.
- 19 Q. Is there any other person who could
- 20 confirm to you that funds should be transferred
- 21 from one account to another under the credit
- 22 facility other than Mr. Bolio and Mr. Susman?
- 23 A. No.
- 24 MR. CANTOR: Objection.
- Q. Do you remember anything happening

- 1 in the September 2008 time frame that was a
- 2 concern of yours or of the casino and gaming
- 3 folks in Dallas prior to executing the
- 4 confirmation notice?
- 5 A. No.
- 6 Q. Did you find out at some point that
- 7 Lehman stopped funding the retail facility?
- 8 A. Yes.
- 9 Q. When did you find that out?
- 10 A. When the market crashed and they
- 11 filed bankruptcy.
- 12 Q. So you understood in September --
- do you know -- do you understand that Lehman
- 14 filed for bankruptcy in September 2008?
- 15 A. Okay.
- 16 Q. If I represent to you they filed
- 17 for bankruptcy in September 2008, would it be
- 18 fair to say then that you understood Lehman
- 19 stopped funding the retail facility in September
- 20 2008?
- 21 A. Yes.
- 22 Q. When Lehman stopped funding the
- 23 retail facility, did you know who was funding
- 24 their portion of the retail facility for them?
- 25 A. No.

- 1 Q. Did you know that at any point who
- 2 was funding Lehman's portion of the retail
- 3 facility?
- 4 A. No.
- 5 Q. Do you just not recall or you did
- 6 not know?
- 7 A. I did not know.
- 8 Q. But you did know that Lehman was
- 9 not funding.
- 10 MR. CANTOR: Objection.
- 11 A. I assumed so. I knew they were
- 12 bankrupt.
- 13 Q. In your conversations with
- 14 Mr. Rafeedie regarding his ability to collect
- 15 the funds under the retail facility, did
- 16 Mr. Rafeedie discuss with you who was -- any
- 17 problems he was having collecting that money?
- 18 A. I knew he was having problems
- 19 getting the money.
- 20 Q. And is this starting from the time
- 21 that Lehman filed bankruptcy?
- 22 A. Yes.
- 23 Q. And prior to that time had he had
- 24 any problems, as far as you know?
- 25 A. No.

- 1 Q. And in September 2008, which as I
- 2 stated was the month Lehman filed bankruptcy, so
- 3 the month Lehman filed bankruptcy, did
- 4 Mr. Rafeedie tell you that Lehman was not
- 5 funding? Would that have been one of your
- 6 sources of information?
- A. I don't remember him telling me
- 8 that.
- 9 Q. If Mr. Rafeedie had told you that,
- 10 would you have reported that to Mr. Susman and
- 11 Mr. Bolio?
- 12 A. Sure.
- 13 Q. Do you remember in the month that
- 14 Lehman filed for bankruptcy whether you were
- 15 concerned about Lehman funding its portion of
- 16 the retail facility?
- 17 A. Yes.
- 18 Q. Do you remember whether it was
- 19 funded?
- 20 MR. CANTOR: I'm sorry?
- 21 A. I'm confused.
- 22 Q. Do you remember whether Lehman did
- 23 in fact fund this portion?
- 24 A. When?
- 25 Q. In September 2008.

- 1 A. No, I don't remember.
- 2 Q. But you do remember being concerned
- 3 as to whether it would be funded.
- 4 A. Yes.
- 5 Q. Was this concern about whether
- 6 Lehman would fund the September 2008 draw a
- 7 concern you discussed with other people at Bank
- 8 of America?
- 9 A. I don't remember.
- 10 Q. If you had a concern that Lehman
- 11 would not fund part of its draw, would you have
- 12 discussed it with Mr. Bolio and Mr. Susman?
- 13 A. Yes. Yes.
- 14 Q. If Mr. Bolio and Mr. Susman had
- 15 concerns about Lehman, would they have discussed
- 16 it with you?
- 17 A. Yes.
- 18 Q. So if Mr. Bolio had been concerned
- 19 about -- strike that.
- 20 Did you keep Mr. Rafeedie up to
- 21 date as to the status of draw packages?
- 22 A. No.
- 23 Q. Did Mr. Rafeedie keep you up to
- 24 date as to the status of him funding the retail
- 25 facility after you sent him advance confirmation

- 1 notices?
- 2 A. Only as far as whether I was
- 3 getting my wire or not.
- Q. I show you a document that was
- 5 previously marked as Exhibit 58. And this is an
- 6 e-mail where you're e-mailing Mr. Rafeedie dated
- 7 December 30, 2008. And you're saying,
- 8 "Anything?"
- 9 A. Yes.
- 10 Q. Does this help refresh your
- 11 recollection that you would regularly correspond
- 12 with Mr. Rafeedie about the status of him
- 13 advancing the funds under the retail facility?
- 14 MR. CANTOR: Objection.
- 15 A. Yes. Yes, I'm looking for the
- 16 wire.
- 17 Q. Mr. Rafeedie would be responsive
- 18 when you were asking him questions about the
- 19 status of the wire?
- 20 A. I don't -- you know -- I don't
- 21 know. I'm trying to remember. It seemed like I
- 22 was chasing him at that point in time to find
- 23 out what the status was of the wire.
- 24 MR. CANTOR: And by "at that point
- 25 in time" you're referring to this document?

- 1 THE WITNESS: This document, yes.
- 2 MR. CANTOR: 58, which is dated
- 3 December 30, 2008.
- 4 THE WITNESS: Yes.
- 5 Q. Should we take a break?
- 6 THE VIDEOGRAPHER: This marks the
- 7 end of media number 1 of the deposition of
- 8 Ms. Jeanne Brown. We are off the record at
- 9 approximately 10:47 a.m.
- 10 (Recess taken.)
- 11 THE VIDEOGRAPHER: We are back on
- 12 the record at approximately 1054 a.m., and this
- 13 marks the beginning of media number 2 of the
- 14 deposition of Ms. Jeanne Brown.
- 15 BY MS. WALTERS:
- 16 Q. So before the break, Ms. Brown, I
- 17 had showed you Exhibit 58, which was an e-mail
- 18 from you to Mr. Rafeedie, and you stated I
- 19 believe that you remember at this time period
- 20 you were having to -- and "this time period"
- 21 being December 2008, had to chase Mr. Rafeedie
- 22 down in terms of finding out where the wire was
- 23 from the retail facility, is that correct?
- 24 A. Yes.
- 25 Q. Do you remember finding that

- 1 Mr. Rafeedie ever -- strike that.
- 2 Do you remember that Mr. Rafeedie
- 3 would update you when you say you were chasing
- 4 him down -- strike that again, sorry.
- 5 What do you mean when you say you
- 6 were chasing him down?
- 7 A. Call him, e-mail him asking where's
- 8 my wire, what's the status of the wire.
- 9 Q. Would Mr. Rafeedie respond timely
- 10 to your inquiries?
- 11 MR. CANTOR: Objection. You can
- 12 answer if you can.
- 13 A. I think I was having difficulty in
- this month with getting him to respond.
- 15 Q. Did Mr. Rafeedie ever -- strike
- that. Do you recall ever finding out another
- 17 retail lender was funding for Lehman?
- 18 A. Yes.
- 19 Q. Which other retail lender was that?
- 20 A. I thought Ullico.
- 21 Q. When did you learn that
- 22 information?
- 23 A. I don't remember.
- Q. How did you learn that information?
- A. I don't remember.

- 1 Q. Do you remember Mr. Rafeedie
- 2 telling you that Ullico was funding the Lehman
- 3 piece of the retail facility at any point?
- 4 A. No, I don't remember.
- 5 Q. And you didn't refresh anything
- 6 that refreshed your recollection regarding this?
- 7 MR. CANTOR: Objection.
- 8 A. No.
- 9 MS. WALTERS: Let me mark this as
- 10 239.
- 11 (Exhibit 239 for identification,
- 12 Bates BANA-FB 401060 through 401061.)
- 13 Q. So what I've marked as Exhibit 239
- is an e-mail from you to Mr. Susman dated
- 15 December 30, 2008, and it is Bates stamped BANA
- 16 FB 401060. Do you need a minute to look at it?
- 17 A. Okay.
- 18 Q. Does this refresh your recollection
- 19 that Mr. Mac at Trimont expects you to fund the
- 20 Lehman piece. Is "Mac" Mr. Rafeedie?
- 21 A. Yes.
- 22 Q. Does this refresh your recollection
- 23 that Mr. Rafeedie told you Ullico was going to
- 24 fund the Lehman portion?
- 25 A. No.

- 1 Q. Do you have any reason to believe
- 2 that this is not an accurate representation of
- 3 what Mr. Rafeedie told you at the time?
- 4 A. No.
- 5 Q. You just don't remember one way or
- 6 another as you sit here today.
- 7 A. Right.
- 8 Q. Would you have sent an e-mail
- 9 saying Mr. Rafeedie, Trimont expects Ullico to
- 10 fund the Lehman piece if he had not in fact told
- 11 you that?
- MR. CANTOR: Objection.
- 13 A. Now I'm confused.
- 14 Q. Would you have sent this e-mail to
- 15 Mr. Susman saying that Trimont expected Ullico
- to fund the Lehman piece if Mr. Rafeedie did not
- 17 tell you that?
- 18 A. No.
- 19 Q. But as you sit here today you have
- 20 no independent recollection of these facts.
- 21 A. No.
- Q. Consistent with this e-mail, if you
- 23 found out from Trimont that someone other than
- 24 Lehman was funding Lehman's piece, would you
- 25 have automatically told Mr. Susman?

- A. Yes.
- 2 Q. Would you have automatically told
- 3 Mr. Bolio?
- A. Yes.
- 5 Q. For the next draw in January 2009,
- 6 do you have any -- do you know who funded
- 7 Lehman's portion of the retail facility?
- 8 A. No.
- 9 Q. But again, if you found out that
- 10 someone -- if you found out from Trimont that
- 11 someone other than Lehman was funding that
- 12 portion, you would have told Mr. Susman.
- 13 A. Yes.
- 14 Q. And the same is true for any month
- that that happened, is that correct?
- 16 A. Yes.
- 17 Q. Do you have any recollection of
- 18 Trimont telling you that Ullico funded the
- 19 Lehman piece in any month?
- 20 A. No.
- 21 Q. I just want to clarify your
- 22 testimony that as you sit here today, you don't
- 23 remember Trimont telling you Ullico was funding
- 24 is not limited to the December 2008 funding.
- 25 A. Right.

- 1 Q. In general, you don't remember that
- 2 ever happening.
- 3 A. No.
- 4 Q. But not to say that it did not
- 5 happen.
- 6 A. Right.
- 7 Q. As you can see, there are e-mails.
- 8 A. Right.
- 9 MR. CANTOR: Well, and she
- 10 testified earlier that at some point she heard
- 11 that Ullico was funding.
- 12 MS. WALTERS: But she doesn't
- 13 remember when. That's true.
- 14 Q. But you just don't remember if
- 15 Trimont told you, sitting here today.
- 16 A. No.
- 17 Q. Or how you found that out.
- 18 A. No.
- 19 Q. Looking at that e-mail, does that
- 20 refresh your recollection that Mr. Rafeedie
- 21 would keep you up to date as to what was going
- 22 on with the -- with who was funding the Lehman
- 23 portion of the loan?
- 24 MR. CANTOR: Objection.
- 25 A. I don't remember.

- 1 Q. That December 30th, 2008 e-mail --
- 2 MR. CANTOR: Which one?
- 3 Q. Sorry, it's Exhibit -- we're at
- 4 239, right?
- 5 MR. CANTOR: Because Rafeedie's was
- 6 also December 30th. I wasn't sure which one you
- 7 were referring to.
- 8 MS. WALTERS: You're right. Thank
- 9 you.
- 10 Q. The e-mail from you to Mr. Susman
- on December 30th, 2009 reflects that Trimont
- 12 was -- Mr. Rafeedie at Trimont was updating you
- as to who was funding the Lehman piece, right?
- 14 A. Yes. As I read it here.
- 15 Q. Does this refresh your recollection
- that they were updating you, not necessarily
- 17 that Ullico specifically, but that they were
- 18 updating you regularly as to who was funding the
- 19 Lehman piece?
- 20 MR. CANTOR: Objection --
- 21 A. No.
- Q. Again, not to say that's not true,
- 23 right?
- A. I don't remember.
- 25 Q. You just don't remember one way or

- 1 the other.
- 2 A. Right.
- 3 Q. Given that as this Exhibit 239
- 4 e-mail reflects that Mr. Rafeedie was updating
- 5 you as to who was funding the Lehman piece,
- 6 would it be fair to assume that he had been
- 7 doing this in the past?
- 8 MR. CANTOR: Objection.
- 9 A. I have no idea.
- 10 Q. Would it be fair to assume if he
- 11 continued to do so?
- MR. CANTOR: I'm sorry, what?
- 13 Q. Would it be fair to assume that
- 14 Mr. Rafeedie continued to update you?
- 15 MR. CANTOR: Objection.
- 16 A. I don't remember.
- 17 (Exhibit 240 for identification,
- 18 Bates BANA-FB 235198 through 235200.)
- 19 Q. Marked as Exhibit 240 is an e-mail
- 20 from you to Brandon Bolio dated February 25,
- 21 2009 and it's Bates stamped BANA FB 235198. Do
- 22 you want to take a minute to flip through it?
- A. (The witness reads the document.)
- 24 Okay.
- Q. You see at the bottom of the e-mail

- 1 string on the first page is an e-mail from Eric
- 2 Salzinger to Mr. Rafeedie?
- 3 A. Yes.
- 4 Q. That says, "Please check again.
- 5 Ullico funded the Lehman portion with a
- 6 simultaneous wire" is the first one.
- 7 A. I see that.
- 8 Q. Who is Eric Salzinger?
- 9 A. I have no idea.
- 10 Q. Did you ever have any contact with
- 11 him?
- 12 A. No.
- 13 Q. At some point, if we scroll up to
- 14 the second from the top e-mail in the chain,
- 15 Mr. Rafeedie has then replied to Mr. Salzinger
- and copied to you stating, "All the money is in
- 17 and we're generating a wire to B of A." Do you
- 18 see that?
- 19 A. Yes.
- 20 Q. Does this help refresh your
- 21 recollection that Mr. Rafeedie would indeed keep
- you updated as to who was funding the Lehman
- 23 portion of the draw?
- 24 MR. CANTOR: Objection.
- 25 A. No.

- 1 Q. When you say "no," you mean --
- 2 A. It doesn't refresh my recollection.
- 3 Q. You still have no recollection of
- 4 those facts?
- 5 A. No.
- 6 Q. But not to say that that's not
- 7 accurate.
- 8 MR. CANTOR: Objection.
- 9 A. Fine.
- 10 Q. I'm trying to -- I'm trying to find
- out, you don't know one way or the other right
- 12 now, is that accurate?
- 13 A. Right.
- 14 Q. And this is not refreshing your
- 15 recollection.
- 16 A. No.
- 17 Q. At the top of the e-mail you then
- 18 forward this to Mr. Bolio and you said, "What
- 19 next?" Do you see that?
- 20 A. Yes.
- 21 Q. Would this be consistent with your
- 22 practice of having -- Mr. Bolio directing you
- 23 what to do in terms of your job
- 24 responsibilities?
- 25 A. Yes.

- 1 Q. Do you have any recollection of
- what Mr. Bolio told you in response to this
- 3 e-mail?
- 4 A. No.
- 5 Q. And this would be consistent with
- 6 your practice that if you found out information
- 7 about who was funding Lehman's portion of the
- 8 draw, you would also share that information with
- 9 Mr. Bolio.
- 10 A. Right.
- 11 Q. Do you know if Mr. Susman had left
- 12 by this point, February 25, 2009?
- A. No, I don't remember.
- 14 Q. Is there any reason you would have
- 15 sent this to Mr. Bolio and not Mr. Susman?
- 16 A. Don't remember.
- 17 Q. Now, you had previously testified
- 18 that you thought Lehman stopped funding its
- 19 portion of the draw when it filed for
- 20 bankruptcy, which I represented was in September
- 21 of 2008, right?
- 22 MR. CANTOR: Objection. I think
- 23 that mischaracterizes the her testimony that she
- 24 corrected later saying that she assumed they
- 25 stopped funding.

- 1 A. I assume that they stopped funding.
- 2 Q. Do you know if Trimont told you
- 3 that they stopped funding in September 2008?
- 4 MR. CANTOR: Objection.
- 5 A. I don't remember.
- 6 Q. In September 2008, prior to the --
- 7 after Lehman had filed bankruptcy and before
- 8 executing advance confirmation notice, you
- 9 talked with the employees of Turnberry. Do you
- 10 remember that?
- 11 A. No.
- 12 Q. If Turnberry called you several
- 13 times in a day, would you have returned their
- 14 phone call?
- 15 MR. CANTOR: Objection.
- 16 A. I have no idea.
- 17 Q. Turnberry was affiliated with
- 18 Fontainebleau, was it not?
- 19 A. I don't really know the
- 20 relationship.
- 21 Q. Did you consider Turnberry to be a
- 22 client?
- 23 A. No.
- Q. But would it be your practice to
- 25 return phone calls if someone called you in

- 1 connection with a loan several times?
- 2 MR. CANTOR: Objection.
- 3 A. Yes.
- 4 Q. We had discussed earlier that you
- 5 had been concerned in September 2008, the month
- 6 Lehman filed for bankruptcy, about whether
- 7 Lehman would fund, correct?
- 8 A. Yes.
- 9 Q. But you don't know if Lehman
- 10 ultimately funded or not, is that right?
- 11 A. No, I don't know.
- 12 Q. Do you know whether someone funded,
- 13 whether it be Lehman or not, Lehman's share of
- 14 the September 2008 draw?
- 15 A. I don't remember the details.
- 16 Q. If Lehman did not fund its share of
- 17 the September 2008 draw, would the advance have
- 18 gone forward?
- 19 MR. CANTOR: Is your question
- 20 whether the entire amount of the retail portion
- 21 for September came in or not?
- 22 MS. WALTERS: Yes.
- 23 A. I don't remember if it came in or
- 24 not. You know? But we wouldn't go forward
- 25 unless we had that part. That was part of the

- 1 protocol. Each step had to come in order.
- 2 Q. And when you say "we wouldn't go
- 3 forward," that's you personally would not have
- 4 made that decision not to go forward?
- 5 A. We the bank.
- 6 Q. You had said previously your role
- 7 was to look over the draw package -- we
- 8 discussed previously that it --
- 9 (Interruption.)
- 10 Q. We said previously that the gaming
- 11 and casinos team in Dallas decided whether
- 12 conditions precedent were met and directed, is
- 13 that correct?
- 14 A. Yes.
- 15 Q. And they directed you whether or
- 16 not to advance funds, correct?
- 17 A. Right, yes.
- 18 Q. Or to request someone else funds.
- 19 A. Right.
- 20 Q. So now you're saying -- when you
- 21 say now we wouldn't have gone forward if all the
- 22 pieces didn't come in, would that have been your
- 23 decision?
- 24 A. No.
- 25 Q. Your personally.

- 1 A. No.
- 2 Q. Is your understanding that the
- 3 casino and gaming group would not have gone
- 4 forward if all the pieces didn't come in?
- 5 A. Yes.
- 6 Q. But you don't know -- strike that.
- 7 Given that -- strike that. If
- 8 someone else funded Lehman's portion of the draw
- 9 on any month, you would not -- you were not
- 10 involved in the process of determining whether
- 11 the conditions precedent were satisfied, is that
- 12 correct?
- 13 MR. CANTOR: Objection.
- 14 A. Those seem like two separate
- 15 thoughts to me.
- 16 Q. Okay, let me go through it with
- 17 you. If someone else -- okay, we had discussed
- that the gaming casino folks were in charge of
- 19 ensuring the conditions precedent were
- 20 satisfied, correct?
- 21 A. Yes.
- Q. And they would direct you whether
- 23 to fund or not, correct?
- A. Right.
- 25 Q. You have no knowledge of whether --

- 1 if a different lender funded or if someone else
- 2 funded Lehman's draw, you wouldn't be the person
- 3 who would know whether the conditions precedent
- 4 were satisfied, or whether that violated
- 5 conditions precedent.
- 6 MR. CANTOR: Are you also assuming
- 7 in your question that Bank of America knew that
- 8 somebody else funded Lehman's portion?
- 9 Q. Assuming that, sure.
- 10 A. I'm completely confused.
- 11 Q. Okay, let me start again then.
- 12 A. It just --
- 13 MR. CANTOR: Let her ask a
- 14 question.
- 15 A. I'm confused.
- 16 Q. You have told me that you advanced
- 17 funds or executed advance confirmation notices
- 18 at the direction of people in Dallas.
- 19 A. Yes.
- Q. The gaming casino folks.
- 21 A. Yes.
- 22 Q. Given that, if somebody else funded
- 23 for Lehman, assuming Bank of America knew
- somebody else funded, it would not be your role
- 25 to determine whether that would affect advancing

- 1 funds or not, is that correct?
- 2 A. Yes.
- 3 Q. That would be the role of the
- 4 people in Dallas, the gaming and casino folks.
- 5 A. Yes.
- 6 Q. They'd make that determination.
- 7 A. Well, I wouldn't.
- 8 Q. You wouldn't.
- 9 A. I wouldn't.
- 10 Q. And you do not know whether that
- 11 determination would have been made by the gaming
- 12 and casino folks in Dallas or somebody else or
- 13 at all.
- 14 A. Right. I don't know.
- 15 Q. So as we discussed, in September
- 16 2008 you had said you were concerned as to
- 17 whether Lehman would fund, correct?
- 18 A. Yes.
- 19 Q. And you're not sure whether Lehman
- 20 funded at all that month.
- A. I don't remember.
- Q. Do you remember when -- do you
- 23 remember sending an e-mail when money for the
- 24 Lehman portion of the draw had arrived?
- 25 A. Specifically, no.

- 1 Q. Let me mark this.
- 2 (Exhibit 241 for identification,
- 3 Bates BANA-FB 462092.)
- 4 Q. Exhibit 241 is an e-mail, at the
- 5 top of the e-mail is Mr. Susman forwarding an
- 6 e-mail from you to various people dated
- 7 September 26, 2008. And the e-mail from you is
- 8 an e-mail you sent same day to Mr. Bolio and
- 9 Mr. Susman. And it reads, "The wire for the
- 10 Lehman portion has arrived. Please advise."
- 11 Does that refresh your recollection
- 12 as to whether money -- whether the Lehman
- 13 portion of the retail draw was in fact funded?
- 14 MR. CANTOR: Objection.
- 15 A. No. Just what I'm reading here.
- 16 Q. But it doesn't refresh your memory.
- 17 A. No.
- 18 Q. Now, how you wrote this, "the wire
- 19 for the Lehman portion has arrived," you didn't
- 20 write "Lehman has funded," correct?
- A. No, I didn't write that.
- 22 Q. If Lehman had funded, wouldn't you
- 23 expect yourself to write "Lehman funded"?
- 24 MR. CANTOR: Objection.
- 25 A. No.

- 1 Q. You wouldn't say "Lehman's" --
- 2 MR. CANTOR: Counsel, I think
- 3 you're assuming that "Lehman portion" refers to
- 4 a portion of the retail facility as opposed to
- 5 Lehman portion being a synonym for the entire
- 6 retail facility.
- 7 Q. When you see this, would you have
- 8 written "Lehman's portion," referring to the
- 9 entire retail facility?
- 10 A. Yes.
- .11 Q. Is this one of the documents you
- used to refresh your recollection?
- 13 A. Yes.
- 14 Q. And you stated that while you see
- this now, this didn't actually -- and you
- 16 reviewed it in preparation for the deposition,
- 17 that this has not actually refreshed your
- 18 recollection.
- .19 A. No.
- 20 Q. What would you mean when you wrote
- 21 "the Lehman portion"?
- 22 MR. CANTOR: Objection; asked and
- 23 answered. Go ahead.
- A. I would have meant what should have
- 25 come from Lehman, from the facility -- the

- 1 Lehman facility.
- 2 Q. And you would not have meant what
- 3 you were -- you would not have meant Lehman's
- 4 share of the retail facility.
- 5 A. No.
- 6 Q. Even though you had been concerned
- 7 that Lehman may not be funding in this month.
- 8 MR. CANTOR: Objection. You can
- 9 answer. It's argumentative, but you can answer.
- 10 A. Right.
- 11 Q. Given that you don't remember
- 12 writing this e-mail --
- 13 A. Right. I don't remember.
- 14 Q. -- how are you certain that saying
- that the Lehman portion referred to the entire
- 16 facility as opposed to the portion of the
- 17 facility Lehman was meant to fund?
- 18 A. I did not know that there were
- 19 other parts of the Lehman. It wasn't part of my
- 20 knowledge. I wouldn't have been concerned about
- 21 it.
- 22 Q. What wouldn't you have been
- 23 concerned about?
- A. I only cared that the money came
- 25 from Lehman, or what I thought of as Lehman

- 1 funding the facility piece.
- 2 Q. You've said you knew at some point
- 3 that there were other lenders to the retail
- 4 facility. When did you find that out?
- 5 A. At some point after the Lehman
- 6 bankruptcy.
- 7 Q. When you say "at some point after
- 8 the Lehman bankruptcy," could it have been a day
- 9 after the Lehman bankruptcy?
- 10 A. I don't remember.
- 11 Q. So it could have been a day, it
- 12 could have been a month.
- 13 A. I don't remember.
- 14 Q. By the e-mails we were looking at
- in December where it said Ullico was funding,
- which I understand you don't remember at this
- point, but would you agree that by the time you
- 18 were writing e-mails stating Ullico's funding
- 19 Lehman's portion in December, that at that point
- 20 you knew that there were more than one lender to
- 21 the Lehman facility?
- A. I would assume so.
- 23 Q. So at most we know is before
- 24 Lehman's bankruptcy you did not know there were
- 25 other lenders to the Lehman facility. Sometime

- 1 even -- sorry.
- 2 A. No, all right.
- 3 Q. Is that correct?
- 4 A. Right.
- 5 Q. Sometime between the date Lehman
- 6 filed for bankruptcy and the date of those
- 7 December e-mails where you were referring to
- 8 Ullico funding Lehman's share, you found out
- 9 there were other lenders, is that correct?
- 10 A. I would assume so.
- 11 Q. So you could have -- if Lehman's
- 12 bankruptcy -- Lehman's bankruptcy was before
- this September 26th, 2008 e-mail.
- 14 A. Okay.
- 15 Q. You could have known by the time
- 16 you wrote this September 26, 2008 e-mail that
- 17 there were multiple lenders -
- 18 MR. CANTOR: Objection; asked and
- 19 answered.
- 20 Q. -- is that possible?
- A. I don't remember. I don't think
- that's what I'm saying here, but I don't
- 23 remember.
- Q. So when we look back at the prior
- exhibit, I think it was 239, the December 30th,

- 1 2008 e-mail that you sent to Susman.
- 2 A. Yes.
- 3 Q. And that's the e-mail that says,
- 4 "Mac at Trimont expects you to fund the Lehman
- 5 piece."
- 6 A. Yes.
- 7 Q. When you said "Ullico to fund the
- 8 Lehman piece," what did you mean by the Lehman
- 9 piece?
- 10 A. I don't remember.
- 11 Q. Would it be fair to say that -- to
- 12 assume that the Lehman piece in the December --
- that you referred to in the December 30, 2008
- 14 e-mail was the Lehman piece of the retail
- 15 facility?
- 16 MR. CANTOR: Objection. Answer if
- 17 you can.
- 18 A. I mean, I don't remember.
- 19 Q. I understand whether you remember
- 20 one way or not.
- A. You just want me to assume?
- MR. CANTOR: She answered your
- 23 question. She doesn't remember and she's not
- 24 willing to say what's fair to assume. She's
- 25 here to give you her memory of facts.

- 1 Q. What I'm trying to find out is why
- 2 you would think -- you said you aren't -- this
- 3 is why if LiveNote were running I could tell you
- 4 what you said. But you testified that you think
- 5 that in the September 26th, 2008 e-mail when you
- 6 referred to the Lehman portion, that you were
- 7 referring to the entire facility. However, it
- 8 appears you used very similar language by
- 9 December 30th where you refer to "Lehman piece."
- 10 And it seems that in the December 30th e-mail
- the Lehman piece must have referred to just the
- 12 Lehman share of the retail facility.
- So what I'm trying to understand is
- why you then think the September 26th, 2008
- 15 e-mail with very similar language actually
- 16 referred to the entire portion.
- 17 MR. CANTOR: Because she told you
- 18 earlier -- well, whatever. I object to that
- 19 question. It's not really a question. It's
- 20 asking for a logical argument that you guys will
- 21 be free to make whenever you want to make it to
- the court. But she's given you what her memory
- 23 of the events is.
- 24 MS. WALTERS: Are you instructing
- 25 her not to answer?

- 1 MR. CANTOR: I'm not instructing
- 2 her not to answer. I'm explaining why it's a
- 3 bad question.
- 4 A. I just look at the e-mail on 2008
- 5 and that's kind of just the way I write. That
- 6 phraseology is pretty standard for my style of
- 7 writing.
- 8 Q. We're talking about the
- 9 September 26th e-mail?
- 10 A. Yes, September -- Exhibit 241. And
- 11 then when I get to 2008 I'm much more specific
- 12 because now I'm talking about Ullico and
- 13 Sumitomo. And I'm not talking about that in
- 14 September.
- 15 But as to specific memory of this,
- 16 no.
- 17 Q. So is it possible then in Exhibit
- 18 241 "the Lehman portion" meant the same thing
- 19 that it meant -- that you meant later on?
- 20 MR. CANTOR: Objection; asked and
- 21 answered.
- A. I don't think so.
- 23 Q. If you assume -- if you had found
- 24 out that there were several lenders to the
- 25 Lehman portion -- to the retail facility prior

- 1 to writing this e-mail about the Lehman portion,
- which is Exhibit 241, wouldn't it then make
- 3 sense for "the Lehman portion" to refer to
- 4 Lehman's share of the retail facility?
- 5 MR. CANTOR: Objection. You're
- 6 arguing with the witness now. That's not a
- 7 question.
- 8 A. I don't know.
- 9 Q. So if you don't know, it could mean
- 10 one or the other then.
- 11 MR. CANTOR: Objection; asked and
- 12 answered multiple times.
- 13 A. You can assume what you want. I
- 14 just don't remember.
- MR. CANTOR: And she's told you she
- 16 doesn't think that's what it means.
- 17 Q. Every month after Lehman filed
- 18 bankruptcy, were you concerned as to whether the
- 19 Lehman piece -- whether Lehman would fund its
- 20 obligations?
- 21 A. Yes.
- Q. Were the people in Dallas concerned
- as well, the casino and gaming concerned that
- 24 Lehman would not fund its obligations after they
- 25 filed for bankruptcy?

- 1 A. You would have to ask them.
- 2 Q. Did you talk to them about your
- 3 concerns?
- 4 A. Yes.
- 5 Q. What was the response when you
- 6 stated you were concerned that Lehman may not
- 7 fund?
- 8 A. Their response? I knew they were
- 9 working on stuff but I had no -- I don't know
- 10 what they were doing specifically.
- 11 Q. When you say "working on stuff,"
- 12 what do you mean?
- 13 A. I knew there was other things
- happening just by virtue of the fact that I work
- in a bank, I knew that there would be other
- 16 types of conversations occurring that I was not
- 17 party to.
- 18 Q. Did anyone tell you that those
- 19 types of conversations were occurring?
- 20 A. No.
- 21 Q. Just from your experience --
- 22 A. Right.
- 23 Q. -- at working at a bank.
- 24 A. Right.
- 25 Q. I'm not sure that you answered the

- 1 question I asked previously when I said what was
- 2 the response of the people in the credit group
- 3 to you expressing your concerns about Lehman not
- 4 funding. You told me that you knew that they
- 5 were working on things, but what did they tell
- 6 you?
- 7 A. They would get back to me.
- 8 Q. Did they ever get back to you? Did
- 9 anyone ever get back to you?
- 10 A. I don't remember specifically. I
- 11 mean, it was an ongoing process when Lehman
- 12 filed bankruptcy. The whole world changed at
- 13 that point in time, not just the Lehman
- 14 bankruptcy.
- 15 Q. Right.
- 16 A. So there was a lot that was
- 17 happening, if you recall, in the economy.
- 18 Q. I recall.
- 19 A. Okay. So there was a lot of
- 20 concerns in a lot of places.
- 21 Q. Did you express concern to the
- 22 credit -- the gaming group in Dallas about
- 23 Lehman not funding -- Lehman's bankruptcy
- 24 specifically relating to Fontainebleau?
- 25 A. Yes.

- 1 Q. And their response was that they
- 2 would get back to you --
- 3 A. Right.
- 4 Q. -- about that?
- 5 A. Right. I had to wait for further
- 6 instructions from them.
- 7 Q. As to whether to execute advance
- 8 confirmation notices?
- 9 A. Yes. Whatever path was going to
- 10 happen, I would take direction from them.
- 11 Q. Did you learn at any point during
- 12 the Fontainebleau -- while you were disbursement
- 13 agent of the Fontainebleau project that there
- 14 had been cost overruns?
- 15 A. Yes.
- 16 Q. When was that?
- 17 A. I don't know specifically.
- 18 Q. Do you have any recollection of the
- 19 time frame?
- 20 A. No.
- 21 Q. In 2007 right when you became
- 22 disbursement agent?
- A. I don't remember dates at all in my
- 24 life. It's very hard, I don't remember. I
- 25 don't work that way.

- 1 Q. Is there some sort of event in
- 2 your -- is there a way in your life that you
- 3 remember the timing of events?
- 4 A. Yes.
- 5 Q. What is that?
- 6 A. A major thing. The death of my
- 7 mother. I remember when that was. So something
- 8 like that, yeah, I remember.
- 9 Q. Sorry to hear about that.
- 10 A. That's okay, but I do remember that
- 11 date.
- 12 Q. What I meant was whether you had a
- 13 way that you conceptualize remembering events
- 14 such as --
- 15 A. If they're important to me.
- 16 Q. So when you learned of these cost
- 17 overruns, it could have been any time while you
- 18 were acting to administer and disburse funds of
- 19 the Fontainebleau construction loan.
- 20 A. Yes.
- 21 Q. Do you recall whether you learned
- 22 of cost overruns significantly before the end of
- 23 the -- before Fontainebleau filed for bankruptcy
- 24 or whether it was closer in time?
- 25 MR. CANTOR: Objection.

- 1 A. I don't know.
- 2 Q. I'm going to show you what has
- 3 previously been marked as Exhibit 217. This is
- 4 an e-mail from Jesse Susman. You're not on this
- 5 e-mail but he states that -- do you want to make
- 6 a minute to read the e-mail yourself?
- 7 MR. CANTOR: Do you want her to
- 8 read the whole string?
- 9 Q. Just the top e-mail.
- 10 A. (The witness reads the document.)
- 11 Okay.
- 12 Q. Does this refresh your recollection
- of a time you learned that there were increases
- 14 in the budget? Increases over the budget.
- 15 A. Yes. I mean, I remember that there
- 16 were budget increases.
- 17 Q. Do you recall that at one point
- 18 there were an additional \$201 million of
- 19 increases?
- 20 A. I don't remember the dollar amount,
- 21 but I remember that there were increases.
- 22 Q. Do you remember whether the
- 23 increases were significant?
- 24 MR. CANTOR: Objection.
- 25 Q. Sorry, you didn't answer that. You

- 1 made a motion. We need a verbal answer.
- 2 A. Sorry.
- 3 Q. For the court reporter.
- 4 A. Do I remember that number
- 5 significant? Yeah, I would say it was a
- 6 significant number.
- 7 Q. 200 million is a significant
- 8 number?
- 9 A. Yes.
- 10 Q. What I had asked originally was
- 11 that -- what I had originally asked was whether
- 12 you remembered whether you recalled there being
- 13 increases that were significant.
- 14 A. How would you define "significant"?
- 15 Q. Well, I agree that this 200 --
- 16 strike that. Do you recall specifically that
- 17 there was a \$200 million increase?
- 18 MR. CANTOR: Objection.
- 19 A. No.
- 20 Q. Do you recall that there were
- 21 significant increases?
- 22 A. Yes.
- 23 Q. That would be consistent with a
- 24 \$200 million increase as reflected here.
- 25 MR. CANTOR: Objection.

- 1 A. Yes.
- 2 Q. You said previously that in your
- 3 meetings discussing the draw reports with IVI,
- 4 that you discussed if there were budget
- 5 problems, is that correct?
- 6 A. Yes.
- 7 Q. Is this 200 million increase in
- 8 costs something you would have discussed in your
- 9 meetings with IVI?
- 10 A. Yes.
- 11 Q. Do you recall actually discussing
- 12 it?
- 13 A. No.
- 14 Q. Do you remember whether you were
- on -- at the top of this e-mail it says,
- 16 "Brandon spoke with IVI yesterday after the
- 17 meeting." Would that have been a meeting that
- 18 you would have attended that he's referring to?
- 19 A. I don't remember.
- 20 Q. Do you remember if you spoke to IVI
- 21 with Brandon in this time frame?
- 22 A. Specifically, no.
- 23 Q. When you found out there were
- 24 significant increases in costs, what did you do?
- 25 A. Alerted Brandon and Jeff.

- 1 Q. What did they tell you at that
- 2 time?
- 3 MR. CANTOR: At what time?
- 4 MS. WALTERS: When she alerted them
- 5 about significant increases.
- 6 A. They would have a further
- 7 conversation with IVI and with the customer.
- 8 Q. Would you be involved in those
- 9 conversations that Brandon or Susman was having
- 10 with IVI?
- 11 A. Sometimes yes, sometimes no.
- 12 Q. Were you involved in -- were they
- 13 having multiple conversations about the cost
- 14 increases?
- 15 A. Yes.
- 16 Q. And on some of those occasions you
- 17 would be involved on the calls.
- 18 A. Yes.
- 19 Q. When you were involved on the
- 20 calls, what was discussed?
- 21 MR. CANTOR: Objection. You can
- 22 answer if you can. It would be helpful if we
- 23 could nail it down to a specific conversation.
- 24 A. I'm not going to remember a
- 25 specific conversation for sure.

1 Generally we'd talk about the 2 concern with whatever the cost overrun was, what 3 it would do to the time frame and meeting the 4 deadlines and where the money was going to come 5 from to pay for it. 6 And in terms of discussions about Q. 7 where the money was going to come from to pay 8 for it, do you remember any details about those 9 discussions? 10 Α. No. 11 Were you concerned that additional Q. 12 money was needed to pay for these costs? 13 Α. Yes. 14 Q. Do you know if Mr. Bolio or 15 Mr. Susman was concerned about this also? 16 Α. I don't know that. 17 Q. Despite the fact you were concerned that there were these costs though and that 18 19 there was a need for additional money to cover 20 these costs -- strike that. 21 Although you were concerned there

was additional money to cover these costs, it

executed advance confirmation notices if you

wouldn't have been -- you would have still

were directed to do so, is that correct?

Bank of America - Fontainebleau

22

23

24

25

- 1 A. Yes.
- 2 Q. And it wouldn't have been your job
- 3 to determine that an advance shouldn't be made
- 4 because of these costs.
- 5 A. Right.
- 6 Q. But in your mind, these costs
- 7 raised a red flag.
- 8 MR. CANTOR: Objection.
- 9 A. Yes.
- 10 Q. Would you have personally talked to
- 11 the borrower about these additional costs?
- 12 A. No.
- 13 Q. Was that Bolio and Susman that
- 14 would have been in that position to talk to the
- 15 borrower about the costs?
- 16 A. Yes.
- 17 Q. Were you ever concerned that there
- 18 were additional costs that were not being
- 19 disclosed to you by the company?
- 20 A. Yes.
- 21 Q. What, if anything, did you do to
- 22 find out whether there were additional costs?
- 23 A. Personally, I did nothing. Other
- than raise my concerns to Jeff and to Brandon.
- Q. Do you know if Jeff and Brandon did

- 1 anything?
- 2 A. No, I don't.
- 3 Q. And again, the fact that you were
- 4 concerned there may have been costs that were
- 5 not being disclosed to you, was that a red flag
- 6 to you?
- 7 A. Yes.
- 8 Q. Again, even in spite of that red
- 9 flag, you would have executed advance
- 10 confirmation notices if you were directed to do
- 11 so, right?
- 12 A. Yes.
- 13 Q. Because it was not your job to
- 14 determine whether the advance confirmation
- notices should be executed regardless of whether
- 16 there may have been -- regardless of your
- 17 concern that there may be costs that weren't
- 18 being disclosed.
- 19 A. Right.
- 20 Q. I know that we have discussed that
- 21 you don't recall time frames well and
- 22 necessarily specifics, but do you recall whether
- 23 there were several instances where additional
- 24 costs that in your mind would have been
- 25 significant were disclosed to you?

- 1 project? The Fontainebleau project?
- 2 MR. CANTOR: Objection. Objection
- 3 to the extent that your question assumes that
- 4 the mechanics liens caused her concerns about
- 5 the viability of the project. There's been no
- 6 testimony on that.
- 7 Q. When we said red flags, you said
- 8 that you were concerned that people weren't
- 9 getting paid.
- 10 A. Right.
- 11 Q. Did the fact people weren't getting
- 12 paid give you any concerns about the project's
- 13 viability?
- 14 A. I want to expand a little bit
- 15 because it's not uncommon on a construction
- 16 project to have mechanics liens, period. So the
- 17 fact that there were mechanics liens is
- 18 something that needs to be looked at and
- 19 addressed, but in and of itself it's not
- 20 necessarily something that reflects on the
- 21 viability of the project. Beyond that, I
- 22 couldn't tell you.
- Q. In conjunction with the significant
- 24 cost overruns, which was also, as you testified,
- 25 a red flag --

- 1 A. Right.
- 2 Q. -- were you concerned about the
- 3 viability of the project?
- 4 A. Actually, no.
- 5 Q. What was your concern about the
- 6 significant cost overruns?
- 7 A. Where the money was going to come
- 8 from.
- 9 Q. But you anticipated that someone
- 10 would find -- that the borrower would find the
- 11 money to pay for the costs.
- 12 A. Yes.
- 13 Q. Even though the cost was
- 14 significant.
- 15 A. Yes.
- 16 Q. Were there any other things that
- 17 caused you concerns about the project?
- 18 A. The delay in the construction, the
- 19 timeline, the importing of significant amounts
- 20 of material from overseas, and the fact that if
- 21 it didn't get there in time, it was going to
- 22 further delay the project.
- 23 Q. Tell me what you remember about the
- 24 delay in the construction timeline.
- 25 A. There was -- they needed the

- 1 curtain wall to come in from China. It was a
- 2 special order, special project that was being
- done and needed it to come from China on a ship
- 4 across to Nevada. And it was a key element of
- 5 the project, so there was a concern about that.
- 6 And there was a concern about the
- 7 fact that they had yet to define where the
- 8 theater was going to be and what that was going
- 9 to look like. And you can only go so far in the
- 10 construction until you know what you're --
- 11 unless you've refined what you're actually
- 12 building. So there was a concern about that.
- 13 Q. How great was the delay in the
- 14 construction timeline?
- 15 A. I just remember that it was pretty
- 16 substantial.
- 17 Q. When you say "pretty substantial,"
- 18 are we talking months --
- 19 A. Yes, months.
- 20 Q. Six months?
- 21 A. Just --
- Q. Just months.
- 23 A. -- months.
- Q. Less than a year.
- A. Yes. You would think so.

- 1 Q. Was anyone else concerned about the
- 2 delay in the construction schedule?
- 3 A. Yes.
- 4 Q. Who else was concerned?
- 5 A. IVI and Brandon and Jeff.
- 6 Q. And did you have discussions with
- 7 IVI and Brandon and Jeff about these concerns?
- 8 A. Yes.
- 9 Q. Do you know if anything -- if
- 10 anything, what was done about these concerns, to
- 11 address these concerns?
- 12 A. It was discussed at the meetings
- 13 with Turnberry that I attended as well.
- 14 Q. And did Turnberry alleviate your
- 15 concerns?
- 16 A. They at one point were able to
- 17 accelerate the construction so that it seemed
- 18 like the deadlines that had been put forth would
- 19 actually be met pretty closely. It seemed
- 20 realistic.
- 21 Q. At what point was that?
- 22 A. I don't know.
- 23 Q. Once they accelerated the
- 24 construction, did the concern about delay arise
- 25 again?

- 1 A. Yes. It had not been alleviated.
- 2 They were making good progress but they hadn't
- 3 closed the gap.
- 4 Q. Do you know what role First
- 5 National Bank of Nevada played in this -- in the
- 6 loan facility?
- 7 A. No.
- 8 Q. If I represent to you that they
- 9 were both a term lender and a revolver under the
- 10 bank agreement of which Bank of America was
- 11 administrative agent, does that refresh your
- 12 memory at all?
- 13 A. I mean, fine.
- 14 Q. But you don't independently
- 15 remember --
- 16 A. No.
- 17 Q. -- that.
- 18 Do you remember at any point any of
- 19 the term lenders not funding their commitments
- 20 under the bank facility?
- 21 A. No.
- 22 Q. If any of the term lenders had not
- 23 funded their portion of the draw, of any given
- 24 draw, would that have prevented you moving
- 25 forward and disbursing funds?

- 1 MR. CANTOR: Objection.
- 2 A. I don't even remember anything
- 3 about the term lenders.
- 4 Q. Earlier you had said that before
- 5 taking the next step in disbursing funds, all
- 6 the different pieces had to come in that you had
- 7 requested.
- 8 A. Right.
- 9 Q. So if any of those pieces did not
- 10 come in, even if it was a small piece, would you
- 11 have not disbursed the funds?
- 12 MR. CANTOR: Objection.
- 13 A. I would have done as instructed.
- 14 Q. You would have done whatever
- 15 Brandon and Susman told you to.
- 16 A. Right, yeah.
- 17 Q. Or at some point Corum.
- 18 A. Right.
- 19 Q. From your understanding of the
- 20 protocol that was originally set up, did you
- 21 understand that if some of the funds didn't come
- in, you weren't meant to disburse?
- 23 A. Right. Yes.
- 24 Q. But regardless, it wasn't up to you
- 25 to make that decision.

- 1 A. No.
- 2 Q. It was up to the credit folks in
- 3 Dallas.
- 4 A. Right.
- 5 Q. I'm sorry, I keep saying credit
- 6 folks. Gaming and casino folks in Dallas.
- 7 A. I think they're actually called
- 8 leisure or something. I don't know.
- 9 Q. The Susman/Bolio contingency.
- 10 A. Yes.
- 11 Q. Should we take a break? I think
- 12 we're almost out of tape.
- 13 THE VIDEOGRAPHER: This marks the
- 14 end of media number 2 of the deposition of
- 15 Ms. Jeanne Brown. We are off the record at
- 16 approximately 12:12 p.m.
- 17 (Recess taken.)
- 18 THE VIDEOGRAPHER: We are back on
- 19 the record at approximately 12:19 p.m., and this
- 20 marks the beginning of media number 3 of the
- 21 deposition of Ms. Jeanne Brown.
- 22 BY MS. WALTERS:
- Q. Ms. Brown, you understand at some
- 24 point the revolvers terminated their
- 25 commitment -- the revolving lenders under the

- 1 bank facility that you were disbursing
- 2 terminated their commitment, right?
- 3 A. I don't remember.
- 4 Q. You understand at some point
- 5 Fontainebleau filed for bankruptcy.
- 6 A. Yes.
- 7 Q. So that was in June 2009. If I
- 8 represent that to you does that sound about
- 9 right?
- 10 A. Okay.
- 11 Q. You don't have any recollection as
- 12 to when that was.
- 13 A. No.
- 14 Q. Do you remember the events leading
- 15 up to Fontainebleau filing for bankruptcy?
- 16 A. In my mind it starts with the
- 17 Lehman bankruptcy. Beyond that I wouldn't know
- 18 anything else.
- 19 Q. What do you mean it starts with the
- 20 Lehman bankruptcy?
- A. To me everything -- the point in
- 22 time at which everything went bad in my mind
- 23 starts with Lehman filing for bankruptcy and the
- 24 problems with funding anything at that point.
- Q. When you say "problems with funding

- 1 anything at that point," what do you mean?
- A. The difficulties with getting money
- 3 from Lehman and the wires and everything that
- 4 was happening in the economy.
- 5 Q. Do you remember the last advance
- 6 that you made to Fontainebleau under the
- 7 disbursement agreement?
- 8 A. No.
- 9 Q. If I represent to you was in March
- 10 2009, does that sound right to you?
- 11 A. I don't remember.
- 12 Q. So it would be fair to say you had
- 13 no role in making the decision to make that
- 14 advance, the final advance in March 2009.
- 15 MR. CANTOR: Objection.
- 16 A. I'm confused.
- 17 Q. You looked confused. I was waiting
- 18 for you to say so for the record. Let me
- 19 restate.
- We've already gone over that you
- 21 really signed advance confirmation notices when
- 22 directed to by the Susman/Bolio/Corum contingent
- 23 in Dallas.
- 24 A. Right.
- Q. Is it fair to say that the last

- 1 advance, which I'm representing to you was March
- 2 2009, you would not have made the decision to
- 3 make that advance?
- 4 A. Right, Yes.
- 5 Q. Someone would have told you --
- 6 directed you to make that advance.
- 7 A. Yes.
- 8 Q. As with every other advance.
- 9 A. Yes.
- 10 Q. Do you remember Mr. Henry Yu
- 11 getting involved with the loan?
- 12 A. Yes.
- 13 Q. Do you remember when that was?
- 14 A. No.
- 15 Q. What was Mr. Yu's role?
- 16 A. He was SAG I believe. Special
- 17 Assets Group.
- 18 Q. Why did he become involved with the
- 19 loan?
- 20 MR. CANTOR: Objection.
- 21 Q. You can answer.
- 22 A. I'm just -- just from my knowledge
- 23 of the role of the SAG person is that if they
- 24 felt a credit was in jeopardy or in trouble,
- 25 they would bring SAG in to advise.

- 1 Q. But you were not involved in the
- 2 decision to get Mr. Yu involved.
- 3 A. No, I was not.
- 4 Q. Were you aware that Mr. Yu signed
- 5 letters as disbursement agent?
- 6 A. No.
- 7 Q. Does it come as a surprise to you
- 8 that he did?
- 9 MR. CANTOR: Objection.
- 10 A. No.
- 11 Q. Why does it not come as a surprise
- 12 to you?
- 13 MR. CANTOR: Objection.
- 14 A. To me it's the bank.
- 15 Q. "The bank" being Bank of America.
- 16 A. "The bank" being Bank of America,
- 17 yes.
- 18 Q. And the disbursement agent was the
- 19 bank, the Bank of America.
- A. In my mind, yes.
- 21 Q. And then you had a small --
- 22 although you were named disbursement agent, you
- 23 had a role as one of the many people who acted
- as the disbursement agent, is that correct?
- 25 A. Yes.

- 1 MR. CANTOR: Objection.
- 2 Q. So therefore, Mr. Yu signing
- 3 letters as disbursement agent is neither
- 4 shocking nor surprising to you in any way.
- 5 A. Right.
- 6 Q. Now, with the last draw, the March
- 7 2009 draw, do you recall that at that point some
- 8 of the revolver was outstanding?
- 9 A. No, I don't recall.
- 10 Q. Did you understand that under the
- 11 agreements, if a certain amount of the revolver
- 12 was outstanding, it would get paid off by term
- 13 lender loans prior to the borrower being able to
- 14 draw on the rest of the revolver?
- 15 A. I don't remember.
- 16 Q. What would happen if term lenders
- 17 funded, or anyone funded, including the retail,
- 18 and then it was decided that you weren't -- I
- 19 can start that question again, sorry, I lost my
- 20 train of thought.
- 21 What would happen if after
- 22 executing an advance confirmation notice and
- 23 money came in, prior to you being given the
- 24 go-ahead to disburse the funds it was determined
- 25 that the funds shouldn't be disbursed?

- 1 Bates BANA-FB 336931 through 336932.)
- 2 Q. Exhibit 251 is an e-mail string,
- and the top e-mail is an e-mail from you to
- 4 Mr. Bolio dated February 27, 2009. Can you just
- 5 tell me what this e-mail is?
- 6 A. Excuse me?
- 7 Q. Can you tell me what -- why don't
- 8 we stop with the bottom. What does the bottom
- 9 e-mail reflect?
- 10 A. It's a request from me to Latrelle
- 11 to move money from one account to another --
- 12 from several accounts to another.
- 13 Q. And do you know whether this
- 14 transfer took place?
- 15 A. No.
- 16 Q. Do you have any reason to think it
- 17 didn't?
- 18 A. No.
- 19 Q. And then the next e-mail is an
- 20 e-mail from Mr. Bolio to you. It says, "Yeah,
- 21 the drama is over on this one. At least for
- 22 now," dot dot dot.
- A. Right.
- Q. What did he mean by that?
- A. I don't remember. I guess because

- 1 we funded. I don't know.
- 2 Q. And you said --
- 3 A. I know.
- 4 Q. -- back, "I don't consider the
- 5 drama over until FB actually has the funds."
- 6 And the drama you were referring to was what?
- 7 A. At this point in time every funding
- 8 for Fontainebleau was a drama. So it was
- 9 always -- it was tense with the tight time
- 10 frames and it was always -- it was a drama.
- 11 Q. Would you say anything else other
- 12 than tight time frames that made it a drama?
- 13 A. You know, after the Lehman and
- where's the money coming from, are we getting
- it, all of that created the drama.
- 16 Q. And when you say "where is the
- 17 money coming from," what money are you referring
- 18 to?
- 19 A. The funding from Trimont.
- 20 Q. But again, even though there was
- 21 drama, you issued advance confirmation notices
- 22 because you were directed to do so, correct?
- 23 A. Right.
- 24 (Exhibit 252 for identification,
- 25 Bates BANA-FB 217018 through 217024.)

- 1 Q. So Exhibit 252 is an e-mail from
- 2 Mr. Bolio to looks like various Bank of America
- 3 employees including you on the cc line. Do you
- 4 see that?
- 5 A. Yes.
- 6 Q. And it's dated March 26, 2009. And
- 7 it says essentially that the bank funds are
- 8 being transferred.
- 9 If we go to the second page,
- 10 there's another e-mail. What is the e-mail on
- 11 the second page?
- 12 A. It's a routine e-mail that I would
- 13 have sent to Latrelle directing them to move the
- money from one Fontainebleau account to another.
- Q. And do you know whether that
- 16 transfer took place?
- 17 A. No. I don't.
- 18 Q. Do you have any reason to believe
- 19 it didn't?
- 20 A. No.
- 21 Q. If you go to the third page of the
- 22 exhibit it's titled "Advance Confirmation
- 23 Notice." And if you just review that, was this
- 24 the advance confirmation notice you signed and
- issued in connection with the March 25, 2009

- 1 draw?
- A. It would appear so.
- 3 Q. Any reason you think it might not
- 4 be?
- 5 A. No.
- 6 Q. I think I am pretty much done. I
- 7 need a few minutes just to review my notes.
- 8 MR. CANTOR: Okay. Should we go
- 9 off the record?
- 10 THE VIDEOGRAPHER: The time is
- 11 approximately 1 p.m. We're off the record.
- 12 (Recess taken.)
- 13 THE VIDEOGRAPHER: The time is
- 14 approximately 1:05 p.m. We're back on the
- 15 record.
- 16 BY MS. WALTERS:
- 17 Q. Ms. Brown, thank you very much for
- 18 your time today. I have no further questions.
- 19 MR. CANTOR: I have no guestions.
- Q. The stipulation is that the court
- 21 reporter will send Mr. Cantor the draft of the
- 22 transcript and he will then forward it to you
- and you'll have 30 days to make any corrections.
- 24 If you make any corrections other than typos, I
- will be entitled to argue that the original

Christensen, Hans 3/9/2011 1:57:00 PM

```
1
2
          UNITED STATES DISTRICT COURT
          SOUTHERN DISTRICT OF FLORIDA
3
              MIAMI DIVISION
         CASE NO.: 09-2106-MD-GOLD/GOODMAN
4
     -----)
     IN RE:
                           )
5
                         )
     FONTAINEBLEAU LAS VEGAS
6
     CONTRACT LITIGATION
                                    )
7
       MDL NO. 2106
                               )
                         )
8
     This document relates to all actions.)
     -----)
9
10
                 March 9, 2011
11
                 9:30 a.m.
12
13
14
          DEPOSITION of HANS CHRISTENSEN,
15
     a 30(b)(6) witness on behalf of MJX Asset
16
     Management, taken by Defendants, pursuant to
     notice, held at the offices of O'Melveny & Myers,
17
18
     7 Times Square, New York, New York, before
19
     Eileen Mulvenna, CSR/RMR, Certified Shorthand
20
     Reporter, Registered Merit Reporter and Notary
21
     Public of the State of New York.
22
23
24
25
```

Christensen, Hans 3/9/2011 1:57:00 PM

- 1 HANS CHRISTENSEN
- 2 Q. So in April of 2009?
- 3 A. Correct.
- 4 MR. RIVNER: Could we take a very
- 5 brief adjournment -- very brief recess.
- 6 Let's go off the record for like --
- 7 MR. HOBART: Sure.
- 8 (Recess from the record.)
- 9 MR. RIVNER: We're back on the
- 10 record.
- 11 BY MR. RIVNER:
- 12 Q. One follow-up question.
- 13 A. Okay.
- 14 Q. Approximately how much -- strike
- 15 that.
- 16 Approximately how large are the
- 17 funds collectively?
- 18 A. About \$4.4 billion.
- 19 Q. And were they that size at the time
- 20 that the investment in the Fontainebleau Las
- 21 Vegas -- were they approximately the same size in
- 22 2007?
- A. Our last transaction closed in 2007,
- so we -- we -- Venture IX closed in 2008. So
- 25 that was the difference. So we moved that over

```
** CONFIDENTIAL**
          UNITED STATES DISTRICT COURT
2
          SOUTHERN DISTRICT OF FLORIDA
              MIAMI DIVISION
3
          CASE NO.: 09-2106-MD-GOLD/GOODMAN
4
     IN RE:
5
     FONTAINEBLEAU LAS VEGAS
     CONTRACT LITIGATION
6
       MDL NO. 2106 ·
7
8
     This document relates to all actions.)
9
                  April 8, 2011
10.
                  9:30 a.m.
11
12
13
          DEPOSITION of DAVID CORLETO,
14
     a witness on behalf of Caspian Capital, LP, taken
15
     by Defendants, pursuant to notice, held at the
16
     offices of O'Melveny & Myers, 7 Times Square,
17
     New York, New York, before Eileen Mulvenna, 1
18
     CSR/RMR, Certified Shorthand Reporter, Registered
19
     Merit Reporter and Notary Public of the State of
20
21
     New York.
22
23
24
25
```

- 1 CORLETO HIGHLY CONFIDENTIAL
- 2 Q. And does this refresh your
- 3 recollection about your thoughts on the project?
- 4 A. Somewhat.
- 5 Q. How so?
- 6 A. I remember that we were very
- 7 concerned about the estimates they were making
- 8 for their ability to sell -- presell, if you
- 9 will, condos, not only just in general, but at
- 10 the very high dollars per square foot that they
- 11 were asking.
- 12 Q. How did those concerns figure into
- 13 your analysis?
- 14 A. Condo sales were a material portion
- of the funding for the project and for its
- 16 ongoing feasibility.
- 17 Q. What do you mean by they "were a
- 18 material portion of the funding for the project"?
- 19 A. They needed some of the dollars from
- those sales to complete the rest of the project.
- 21 Q. So you thought that there
- 22 was -- strike that.
- 23 In 2007, you thought that they would
- 24 have issues having sufficient funds to complete
- 25 the project?

- 1 CORLETO HIGHLY CONFIDENTIAL
- 2 A. I would say that I did not agree
- 3 with the ease with which the management said they
- 4 would be able to do it.
- 5 Q. And if you go back to the e-mail
- 6 here, you wrote at the very end, "i.e., doesn't
- 7 work."
- 8 What did you mean by that?
- 9 A. I don't remember.
- 10 Q. You wrote here, "The key is that
- 11 without the condo presales, they don't complete
- 12 the plan though they could do something
- 13 smaller... (despite the fact they say they are on
- 14 time/budget they don't even have a construction
- model), but then you end up with a partial
- 16 concept casino/hotel that is 10x leveraged [sic]
- 17 and probably doesn't cover interest payments."
- 18 A. "Is greater than 10 times levered."
- 19 Q. "Greater then 10 times levered and
- 20 probably doesn't cover interest payments."
- 21 Is "doesn't work" referring to that?
- 22 A. I don't remember exactly why I wrote
- 23 that.
- Q. Do you have a general understanding
- 25 of why you wrote it?

- 1 CORLETO HIGHLY CONFIDENTIAL
- 2 A. Yeah.
- 3 Q. What is that understanding?
- 4 A. That more than 10 times levered
- 5 partial -- partially completed casino/hotel would
- 6 not be long-term feasible with the capital
- 7 structure that was in place here.
- 8 Q. Basically it wouldn't be able to
- 9 generate enough cash to pay off the interest on
- 10 its debt?
- 11 A. Essentially.
- 12 Q. Then if you and -- do you recognize
- 13 the document that's attached here?
- 14 A. Not specifically. It looks like one
- 15 of our normal models.
- 16 Q. Would this be -- for Fontainebleau
- 17 Las Vegas, the model would have been prepared by
- 18 Mr. Mulé?
- 19 A. If you're telling me it was, he
- 20 would have been our guy to do that, so yes.
- 21 Q. Did you have any discussions with
- 22 him about the model?
- A. How do you mean?
- Q. Did you review it and tell him to
- 25 tweak various things?

- 1 CORLETO HIGHLY CONFIDENTIAL
- 2 A. I don't remember specifically.
- 3 Q. If you go to the third page here --
- 4 A. Third page including the first?
- 5 Q. It's the third page including the
- 6 e-mail, so it's the second page of the model.
- 7 A. Okay. It says, "Investment points,
- 8 property description" on the top left?
- 9 Q. Uh-huh.
- 10 A. Okay.
- 11 Q. Do you recall any discussions you
- 12 had regarding -- he lists positives and negatives
- 13 of the investment.
- 14 Do you recall any discussions you
- 15 had with Mr. Mulé regarding those?
- 16 A. I don't remember.
- 17 Q. Do you recall any discussions that
- 18 the investment committee had regarding those?
- 19 A. I don't remember any specifics.
- Q. Were your concerns about the ability
- 21 of the project to support the debt shared by the
- 22 rest of the investment committee?
- A. I'm sorry, can you repeat that.
- Q. Did the rest of the investment
- 25 committee share your concerns about the project's

- 1 CORLETO HIGHLY CONFIDENTIAL
- 2 when things were filed or not relative to this
- 3 e-mail.
- 4 MR. RIVNER: Off the record for one
- 5 second.
- 6 (Discussion off the record.)
- 7 MR. RIVNER: Back on the record.
- BY MR. RIVNER:
- 9 Q. I'm going to actually move on.
- 10 You initiated -- around June --
- 11 around June 9, Caspian filed -- commenced a
- 12 lawsuit against the revolvers and Bank of
- 13 America. Are you aware of that?
- 14 A. If you're telling me it was June 9.
- 15 MR. MOST: We'll say it's in or
- 16 around that date. Hopefully Mr. Rivner's
- 17 questions won't be specific to June 9.
- 18 Q. But you were aware that around that
- 19 time period, that litigation by a group of term
- 20 lenders in which your company was involved with
- 21 had been commenced?
- 22 A. Around that time, yes.
- 23 Q. Now, can I also refer you back to
- 24 Exhibit 372, which is this thing.
- 25 A. Uh-huh.

- 1 CORLETO HIGHLY CONFIDENTIAL:
- 2 Q. If you go down, it looks like you
- 3 purchased additional term loans in August of 2009
- 4 and in September of 2009.
- A. Yep.
- 6 Q. Now, what was the basis for those
- 7 purchases?
- 8 A. Making money.
- 9 Q. Now, what information did you
- 10 consider in connection with those purchases?
- 11 A. All of our information that we had
- 12 gathered with regards to Fontainebleau.
- 13 Q. What information was that?
- 14 A. I can't tell you specifically. I
- 15 don't remember. But based off of our models and
- 16 information that we had collected.
- 17 Q. Now, how did you think you were
- 18 going to make money on this investment?
- 19 MR. MOST: Objection. I think this
- 20 question's been asked and answered. You're
- 21 talking about this specific -
- 22 MR. RIVNER: This specific -- the
- 23 August and -- the August and September
- 24 purchases.
- 25 MR. MOST: Okay.

Corleto, David (No Exhibits) 4/8/2011 9:30:00 AM

- CORLETO HIGHLY CONFIDENTIAL
- A. Yep.
- 3 Q, -- is that correct?
- 4 Was he providing you with updates on
- 5 the litigation at this time?
- 6 A. I don't specifically recall. I
- 7 would hope he was if there was something to
- 8 report on.
- 9 Q. Now, again, I'm not going to ask you
- 10 about every single one of these, but you made
- 11 numerous additional purchases after that date and
- 12 you also made some purchases in September of
- 13 2010.
- 14 A. Uh-huh.
- 15 Q. You purchased roughly 20 million in
- 16 face value at that time. Do you recall making
- 17 those purchases?
- (Witness peruses the exhibit.)
- 19 Q. Those are not reflected on the
- 20 chart.
- 21 MR. MOST: He's asking you, beyond
- 22 the chart, just generally speaking, do you
- have a recollection of making a \$20 million
- 24 purchase?
- 25 THE WITNESS: I remember there was

Bank of America - Fontainebleau

Unsigned

Corleto, David (No Exhibits) 4/8/2011 9:30:00 AM

- 1 CORLETO HIGHLY CONFIDENTIAL
- 2 one or two -- if we consider 20 to be
- 3 larger in the scope of the capital, yes, I
- 4 remember those purchases.
- 5 Q. Do you know why -- what were the
- 6 events that led to that purchase?
- 7 A. There were sellers.
- 8 Q. Do you recall who those sellers
- 9 were?
- 10 A. I think one of them -- I may be
- 11 confusing this, but it was the larger purchases
- 12 around that time frame, if I'm not mistaken. One
- 13 of them was Aurelius.
- 14 Q. You were purchasing Aurelius' share
- 15 at that time?
- 16 A. At some point, yeah.
- 17 Q. When you purchased Aurelius' share,
- 18 were you simply trying to purchase additional
- 19 term loans or were you trying to -- or were you
- 20 trying to purchase Aurelius' share of the term
- 21 loans -- let me rephrase that.
- 22 Did you have any discussions with
- 23 Aurelius about purchasing the term loans they
- 24 held?
- 25 A. No.

Bank of America - Fontainebleau

Esplin, Jason 3/31/2011 11:42:00 AM

```
1
            UNITED STATES DISTRICT COURT
2
            SOUTHERN DISTRICT OF FLORIDA
3
                MIAMI DIVISION
4
     IN RE:
5
     FONTAINEBLEAU LAS VEGAS
                                        ) Case No.
6
     CONTRACT LITIGATION
                                    ) 09-2106-MD-GOLD/
                        ) GOODMAN
7
     MDL NO. 2106
                               )
8
     This document relates to all
     actions.
9
                        )
10
11
12
             DEPOSITION OF JASON ESPLIN
13
                Phoenix, Arizona
14
                March 31, 2011
15
                  9:45 a.m.
16
17
18
19
20
21
22
23
                Reported by: Deborah Cleary, RPR/CR
24
                Certified Reporter
25
                Certification No. 50663
```

- 1 JASON ESPLIN
- 2 MR. HOBART: Just so we're clear, you mean once
- 3 they had acquired the Avenue funds?
- 4 MR. RIVNER: Yeah. I'm sorry.
- 5 Q. (By Mr. Rivner) After early 20 -- strike that.
- 6 After you became responsible for them in early 2010, your
- 7 monitoring was the same as the funds you were already
- 8 monitoring?
- 9 A. That's correct.
- 10 Q. Okay. Do you know if the Avenue funds had sold
- any -- sorry. Have you sold any of the investments in the
- 12 former Avenue funds?
- 13 A. I believe since we have -- have assumed that
- 14 contract, we have not sold any investments.
- 15 Q. And by investments, I meant Fontainebleau Las
- 16 Vegas investments.
- 17 A. Understood.
- 18 Q. Okay.
- 19 A. Correct.
- 20 Q. All right. And roughly how much in assets under
- 21 management does your group work with?
- A. Currently, somewhere between 9 and 10 billion.
- 23 Q. And was that -- has that changed in the last few
- 24 years?
- 25 A. It has.

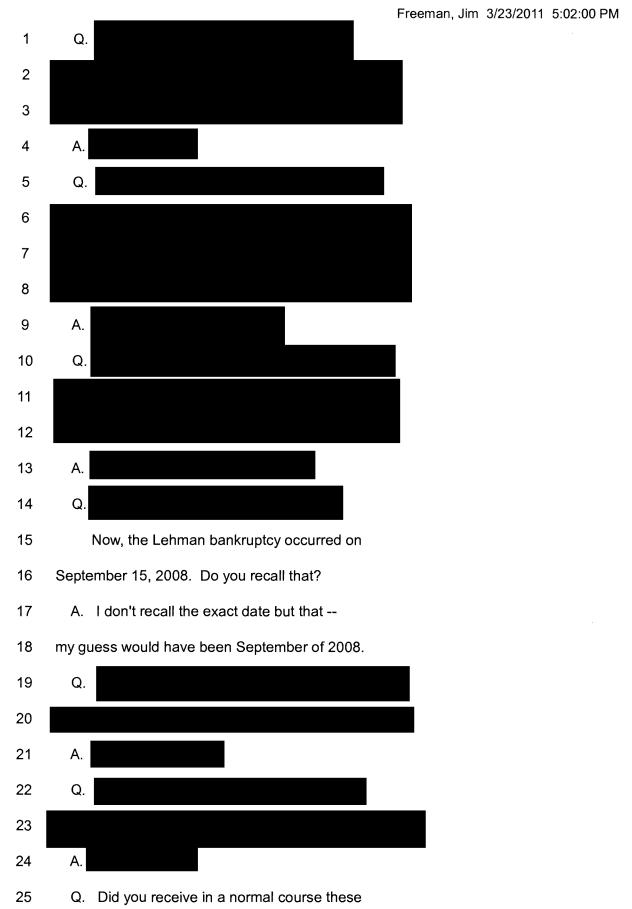
```
UNITED STATES DISTRICT COURT
1
2
              SOUTHERN DISTRICT OF FLORIDA
3
4
5
                     )
6
                     )
     In Re: FONTAINEBLEAU LAS VEGAS ) Case No.: 1:09-md-02106-ASG
7
     CONTRACT LITIGATION
                                )
                     )
8
                     )
9
10
11
12
13
            VIDEOTAPED DEPOSITION OF JIM FREEMAN
14
                 LAS VEGAS, NEVADA
              WEDNESDAY, MARCH 23, 2011
15
16
17
18
19
20
21
22
           REPORTED BY: CARRE LEWIS, CCR NO. 497
23
24
25
```

1	-oOo-
2	Whereupon
3	JIM FREEMAN
4	having been first duly sworn to testify to the
5	truth, was examined and testified as follows:
6	EXAMINATION
7	BY MR. DILLMAN:
8	Q. Good morning, Mr. Freeman.
9	A. Good morning.
10	Q. As I just stated, I represent a number of
11	plaintiffs in a lawsuit filed against Bank of
12	America relating to the Fontainebleau Las Vegas
13	project.
14	Are you familiar with that lawsuit?
15	A. I am familiar with the lawsuit.
16	Q. Have you ever had your deposition taken
17	before?
18	A. I have never had a deposition taken.
19	Q. You have had an opportunity to discuss the
20	proceedings here with your counsel, Mr. Kitchens?
21	A. I have.
22	Q. Any questions before we go forward?
23	A. No questions.
24	Q. Who are you currently employed by?
25	A. I work for MGM Resorts.

- 1 Q. In what capacity?
- 2 A. My title is senior vice president of
- 3 capital market and strategy.
- 4 Q. In that regard, what are your general job
- 5 descriptions and duties?
- 6 A. I'm in charge of capital raising for all of
- 7 MGM Resorts. I report to the chief financial
- 8 officer of MGM Resorts.
- 9 Q. How long have you held that position?
- 10 A. Approximately one year.
- 11 Q. You will have to pardon me because we have
- this wind tunnel effect behind you so it may be that
- 13 I don't catch all of your answers. If you could
- speak up, I suspect the video and the court
- 15 reporter, as well, would appreciate it.
- 16 A. Okay.
- 17 Q. You have been with MGM for approximately
- 18 one year?
- 19 A. Approximately one year.
- 20 Q. Prior to that where were you employed, if
- 21 at all?
- 22 A. I was employed at Fontainebleau Resorts.
- 23 Q. On what date did you leave Fontainebleau
- 24 Resorts?
- 25 A. I can't remember the exact date. It would

- 1 have been, I believe, around June of 2009.
- Q. If I do my math and go back a year, I'm not
- 3 at June of 2009.
- 4 A. Correct.
- 5 Q. What did you do between the time that you
- 6 left Fontainebleau and the time that you joined MGM?
- 7 A. I was not employed.
- 8 Q. On the beach, as they say?
- 9 A. (Laughter.)
- 10 Q. At the time that you left Fontainebleau,
- 11 what was your title with that company, Fontainebleau
- 12 Resorts?
- 13 A. Senior vice president and chief financial
- 14 officer for Fontainebleau Resorts.
- 15 Q. Were you a director?
- 16 A. No.
- 17 Q. Were you a member of the board of managers?
- 18 A. No.
- 19 Q. Did you hold any positions at any other
- 20 Fontainebleau-related entities?
- 21 A. I may have been -- there may have been a
- 22 title at the -- at a Las Vegas entity where I may
- 23 have been a treasurer or something like that, but
- 24 the main functional responsibility was at
- 25 Fontainebleau Resorts.

- 1 Q. Which Las Vegas entity do you believe you
- 2 may have been the treasurer for?
- 3 A. I'm not sure which entity.
- 4 Q. Was it a retail entity?
- 5 A. No. I think it would have been the main --
- 6 you know, probably had to do with the entity that
- 7 raised the capital.
- 8 Q. The borrower under the credit agreement?
- 9 A. The borrower and the issuer of the second
- 10 mortgage notes.
- 11 Q. One of the things that I'm going to ask you
- 12 to try and concentrate on as we go through this
- 13 deposition is to let me finish my question before
- 14 you answer. In a conversational setting it's
- 15 perfectly appropriate; I understand what you are
- 16 saying; we can communicate. The court reporter has
- 17 a much more difficult time with that.
- 18 A. I apologize.
- 19 Q. Thank you.
- When did you join Fontainebleau Resorts?
- 21 A. February of 2006.
- 22 Q. In what capacity?
- A. As the senior vice president and chief
- 24 financial officer of Fontainebleau Resorts.
- Q. During the period from February of 2006



- 1 draw requests to the retail lenders?
- 2 A. My recollection is that the disbursement
- 3 agent sent this to TriMont as a server, but I'm
- 4 guessing a little bit. I don't -- I don't remember
- 5 seeing this as part of my monthly package that I
- 6 saw.
- 7 Q. You did understand that in September there
- 8 was a request, a draw request, made to the retail
- 9 lenders consistent with your advance request that we
- 10 previously looked at --
- 11 A. That's correct.
- 12 Q. -- as Exhibit 253, correct?
- 13 A. That's correct.
- 14 Q. And you understand that -- understood at
- that time that the retail lenders included Lehman.
- 16 A. That's correct.
- 17 Q. That in fact Lehman was the largest retail
- 18 lender.
- 19 A. That's correct.
- 20 Q. And that therefore, as a result of your
- 21 advance request, Lehman would be requested to fund
- the majority share of the draw request to the retail
- 23 lenders for that month.
- A. I can't remember if they were the majority
- 25 share, but they were certainly a significant

- 1 contributor and could have been a majority.
- 2 Q. The Lehman bankruptcy was generally not
- 3 perceived at Fontainebleau by you in particular as a
- 4 positive development for the project, correct?
- 5 A. That's correct.
- 6 Q. Why was that?
- A. At the time of the bankruptcy, I can't
- 8 remember the exact number, but Lehman was still
- 9 obligated to fund at least \$100 million under the
- 10 retail facility, I believe.
- 11 Q. And you perceived that as a problem?
- 12 A. Yes, with the -- yes.
- 13 Q. In fact, if the retail facility didn't
- 14 fund, the credit facility was not obligated to fund
- 15 either, correct?
- 16 MR. KITCHENS: Calls for a legal
- 17 conclusion.
- 18 But you can answer, if you know.
- 19 THE WITNESS: It was my understanding that
- 20 the retail facility funding, even though it was
- 21 relatively small relative to the large funding, was
- 22 a triggering event for funding the larger facility.
- 23 BY MR. DILLMAN:
- 24 Q. Therefore, if Lehman didn't fund its
- obligation and no one stepped up to fund it, that

- 1 could very well shut down all financing for the
- 2 project.
- 3 A. Yes, there was that concern.
- 4 Q. And that's not something that you wanted to
- 5 have happen.
- 6 A. I'm sorry?
- 7 Q. Not something that you wanted to have
- 8 happen.
- 9 A. Correct.
- 10 Q. Did you have any expectation that you could
- obtain different funding if that occurred?
- 12 MR. CANTOR: Objection.
- 13 MR. KITCHENS: Vague as to time.
- 14 BY MR. DILLMAN:
- 15 Q. At that time, September of 2008.
- 16 MR. CANTOR: Objection.
- 17 THE WITNESS: At the time, there were
- discussions going on between the company and all of
- 19 the retail lenders about -- sorry -- about funding
- 20 for the project.
- 21 BY MR. DILLMAN:
- 22 Q. My question was not clear. I apologize.
- A. I'm sorry.
- Q. Did you have any expectation that you could
- 25 replace the existing financing, the credit facility

- 1 happened. I still don't recall it.
- 2 BY MR. DILLMAN:
- 3 Q. If I represented to you that Mr. Yunker
- 4 said the conversation did occur, would you have any
- 5 reason to dispute that?
- 6 MR. CANTOR: Objection. Mischaracterizes
- 7 the record.
- 8 Go ahead.
- 9 THE WITNESS: I don't have any reason to
- 10 dispute it.
- 11 BY MR. DILLMAN:
- 12 Q. Did anyone at B of A ever indicate to you
- 13 that payment of the Lehman portion of the
- 14 September retail draw by anyone other than Lehman
- 15 created potential issues under the governing
- 16 financing documents?
- 17 MR. KITCHENS: And again, excluding from
- 18 your answer any conversations you had with counsel.
- 19 MR. DILLMAN: I don't think that that would
- 20 be appropriate since I said "did anyone from
- 21 B of A."
- 22 MR. KITCHENS: I'm sorry. I misheard it.
- 23 Okay.
- 24 THE WITNESS: Not that I recall.
- 25 BY MR. DILLMAN:

- 1 Q. Anyone from B of A indicate to you in sum
- 2 or substance that they would prefer not to know how
- 3 the Lehman share of the retail advance was being
- 4 made?
- 5 A. Not -- not that I -- not that I recall.
- 6 Q. Did you ever indicate to them that that
- 7 might not be a question that they would want to ask?
- 8 Excuse me. Let me start over.
- 9 Did you ever indicate to them that that was
- 10 a question that they might not want to ask?
- 11 A. Not that I recall.
- 12 Q. Do you recall that in that -- well, strike.
- 13 You know that FBR made the payment for
- 14 Lehman, right?
- 15 A. In September?
- 16 Q. Yes, sir.
- 17 A. I didn't remember. I know that FBR did --
- 18 I didn't remember which month it did, but that month
- 19 it strikes me that we did. But I --
- 20 Q. Strikes you?
- 21 A. I believe that to be -- I believe that we
- 22 made the payment in September for Lehman.
- 23 Q. You were part of the decision process that
- 24 led to FBR making that payment for Lehman?
- A. I believe so.

- 1 Q. As the CFO, would you typically have signed
- 2 off on the wiring of those funds to TriMont, the
- 3 servicer on the retail?
- 4 A. I believe so.
- 5 Q. Let me place in front of you what's
- 6 previously been marked as Exhibit 14. Is this a
- 7 document you have previously seen?
- 8 A. I may have. I don't remember the specific
- 9 document.
- 10 Q. Did you have an understanding that
- 11 Mr. Kotite was going to inform the retail lenders
- 12 that Fontainebleau Resorts had made Lehman's payment
- 13 for the September draw?
- 14 A. I believe I would have, yes.
- 15 Q. Exhibit 56 is a document from TriMont. You
- 16 understand TriMont was the servicer --
- 17 A. That's correct.
- 18 Q. -- for the retail facility?
- 19 A. That's correct.
- 20 Q. They were the entity that received the
- 21 funds from the various retail lenders?
- 22 A. That's correct.
- Q. And this reflects a wire from Fontainebleau
- 24 Las Vegas -- excuse me -- Fontainebleau Resorts,
- 25 Inc., of \$2,526,184 on September 26, 2008.

- 1 A. Correct.
- 2 Q. That was Lehman's share of the retail
- 3 facility for the month of September, correct?
- 4 A. I believe that to be correct, yes.
- 5 Q. And this is a payment you authorized?
- 6 A. That's correct.
- 7 Q. So as of certainly no later than
- 8 September 26, you were aware that Fontainebleau
- 9 Resorts paid the retail portion for Lehman.
- 10 A. For September, that's correct.
- 11 Q. Yes.
- 12 At that time, September 26, 2008, Bank of
- 13 America asked you to reaffirm your prior reps and
- 14 warranties from the advanced certificate, didn't
- 15 they?
- 16 A. That -- I believe so.
- 17 Q. Why?
- 18 MR. CANTOR: Objection.
- 19 MR. KITCHENS: Calls for speculation.
- MR. CANTOR: Yeah.
- 21 THE WITNESS: I don't remember
- 22 specifically. I don't -- I assume it's tied into
- 23 the retail facility and the funding that month, but
- 24 I guess I considered my reps to be reaffirmed on the
- 25 draw date, regardless.

- 1 A. No.
- 2 MR. KITCHENS: I was going to say that's a
- 3 yes-or-no answer, and you selected one of those
- 4 alternatives so that's fine.
- 5 BY MR. DILLMAN:
- 6 Q. The letter that was sent to you was --
- 7 that's Exhibit 76.
- 8 Your response to that was Exhibit 77?
- 9 A. Let me spend a minute looking at the
- 10 letter.
- 11 Q. Sure. Sure.
- 12 A. Yes, I believe my letter was a response to
- 13 that request.
- Q. In the second full paragraph of the letter,
- there is a reference to 3.3.23 of the disbursement
- 16 agreement. It's the second indented portion.
- 17 Do you see that?
- 18 A. Yes.
- 19 Q. Had you had discussions with anyone at
- 20 B of A prior to the date of this letter concerning
- 21 this condition in the master disbursement agreement?
- MR. KITCHENS: In the context of the Lehman
- 23 bankruptcy?
- 24 MR. DILLMAN: Yes. Yes.
- 25 BY MR. DILLMAN:

- 1 Q. Prior to the date of this letter and in the
- 2 context of the Lehman bankruptcy.
- 3 A. I don't recall a conversation on this
- 4 specific provision.
- 5 Q. Did you --
- 6 A. Is this provision getting at who is
- 7 funding? Is that --
- 8 Q. Let's look at the disbursement agreement
- 9 and look at 3.2.3 so that you can have it in front
- of you, but I believe this quote is in that
- 11 provision.
- 12 A. I don't remember. I mean we obviously
- 13 talked generally. I don't remember them citing
- 14 3.3.23, but obviously there was discussion around
- 15 what was happening with Lehman Brothers.
- 16 Q. More particularly, discussion around what
- 17 was happening with Lehman Brothers and how those
- 18 events might impact conditions under the master
- 19 disbursement agreement?
- 20 A. I think all the discussions around Lehman
- 21 Brothers were its impact on the overall monthly
- 22 funding.
- 23 Q. With -- all of the discussions with B of A?
- A. And with counsel, yes.
- 25 Q. I'm just talking now about B of A.

- 1 A. Yes.
- 2 Q. What did you discuss with B of A concerning
- 3 the Lehman events and how those events might impact
- 4 conditions under the master disbursement agreement?
- 5 MR. CANTOR: Objection. Mischaracterizes
- 6 his testimony.
- 7 THE WITNESS: Again, I don't remember -- I
- 8 don't remember the specific discussions that took
- 9 place. There were obviously -- there were questions
- 10 about what was going on with Lehman Brothers and
- 11 what was -- you know, what was their impact going to
- 12 be on a going-forward basis. And then they
- formalized those for the bank group, I think, with a
- 14 request for a call, and we responded with the letter
- 15 that we sent.
- 16 BY MR. DILLMAN:
- 17 Q. And is it your belief that these two
- 18 provisions that are set forth in the first two
- 19 paragraphs of Mr. Naval's letter to you were at
- 20 least two of the conditions that you had previously
- 21 discussed with B of A?
- 22 MR. CANTOR: Objection. Mischaracterizes
- 23 his testimony.
- 24 THE WITNESS: I believe these are the -- I
- 25 believe these are the general context of the

- 1 conversation that we were having with B of A, yes.
- 2 BY MR. DILLMAN:
- 3 Q. Mr. Susman, Mr. Howard, or others?
- 4 A. I don't remember specifically who the
- 5 discussion was with.
- 6 Q. And can you recall anything more
- 7 specifically about conversations with B of A related
- 8 to 3.3.23?
- 9 MR. CANTOR: Objection. Asked and
- 10 answered.
- 11 THE WITNESS: Not -- not that I recollect.
- 12 BY MR. DILLMAN:
- 13 Q. The letter here, Mr. Naval's letter,
- 14 itemizes several questions, six questions, to be
- precise, that they believe the lenders would want
- answers to. Feel free to read through those. My --
- 17 I'm going to ask you about Question Number 2 in
- 18 particular.
- 19 A. Okay.
- Q. You understood that at least according to
- 21 B of A it was important to the lenders to know
- 22 whether Lehman funded its portion of the
- 23 September draw requests and if not, who did?
- A. That's -- that's the Question Number 2.
- 25 Yes, lagree.

- 1 Q. And that was one of the issues that you
- were addressing in your follow-up letter,
- 3 Exhibit 77?
- 4 A. We were addressing -- yes, we were
- 5 addressing the issue in it -- several issues.
- 6 Q. Several issues --
- 7 A. Yes.
- 8 Q. -- that being one of them.
- 9 A. Uh-huh.
- 10 Q. And turning to Exhibit 77, where is it that
- 11 you answered the Question Number 2?
- 12 A. We responded based on the -- based on the
- 13 advice of counsel to -- the memo was authored based
- 14 on the advice of counsel.
- 15 Q. I wasn't asking how it was authored or who
- 16 authored it or anything.
- 17 Where does Exhibit 77 address the question
- 18 did Lehman fund its portion of the requested
- 19 September draw request? -- I have shorted that --
- and if so -- or if not, who did?
- 21 MR. KITCHENS: Well, there is no foundation
- 22 for that. There is an assumption that this 77 is
- response to the six questions in 76, which is not
- 24 necessarily correct. So to ask him where does it
- 25 occur I think is without foundation.

- 1 THE WITNESS: Do I still answer it?
- 2 MR. KITCHENS: You may.
- 3 BY MR. DILLMAN:
- 4 Q. Yes.
- 5 A. I don't believe it answers the question.
- 6 Q. It does address payment, doesn't it, in the
- 7 middle of the second paragraph? It says, "In August
- 8 and September the retail portion of such shared
- 9 costs was 5 million and 3.8 million respectively,
- 10 all of which was funded."
- 11 Do you see that?
- 12 A. Yes.
- 13 Q. And that -- take whatever time you need.
- That's the only response here in Exhibit 77
- that addresses in any way the subject matter of
- 16 Question 2 in Exhibit 76, correct?
- 17 A. I believe so.
- 18 Q. But if we look at Question 2, they weren't
- 19 asking you whether it was funded. Question 2
- 20 assumes it was funded, doesn't it?
- 21 A. Yes.
- 22 Q. So when you say in question -- in
- 23 section -- paragraph -- or Exhibit 77 that it was
- 24 funded, you are not really answering that question,
- 25 are you.

- 1 A. That's correct.
- 2 Q. People knew it was funded.
- 3 A. Correct.
- 4 Q. And so when Bank of America says to you did
- 5 Lehman fund and if it didn't, who did? and you said
- 6 it was funded, you dodged their question, didn't
- 7 you?
- 8 MR. KITCHENS: Well, wait a minute. Bank
- 9 of America didn't ask him anything. Bank of America
- 10 said --
- 11 MR. DILLMAN: Is there an objection?
- 12 MR. KITCHENS: -- what we think others are
- 13 going to be asking this question. So there's an
- 14 incorrect premise. It lacks foundation, and it's
- argumentative in its use of the term "dodged their
- 16 question."
- 17 BY MR. DILLMAN:
- 18 Q. You can answer.
- 19 A. We authored the memo which was -- which,
- 20 you know, was broadly a response to questions that
- 21 arose over Lehman Brothers, based on the advice of
- 22 counsel.
- Q. And you answered it in a way that would
- inform a reader of Exhibit 76 that in fact Lehman
- 25 hadn't paid, right?

- 1 MR. KITCHENS: Objection. Vague. Unclear.
- 2 THE WITNESS: I'm not sure I understand
- 3 that.
- 4 BY MR. DILLMAN:
- 5 Q. If someone asks you who did X -- you know,
- 6 did Lehman do X and you say X was done, wouldn't a
- 7 reader naturally come to the conclusion that Lehman
- 8 did X because you are dodging the question?
- 9 MR. CANTOR: Objection.
- 10 MR. KITCHENS: Objection. Argumentative.
- 11 Lacks foundation.
- 12 MR. CANTOR: Is he being called as an
- 13 expert on linguistics? mind reading? any of the
- 14 above?
- 15 THE WITNESS: I'm not sure what a reader
- 16 would conclude from that.
- 17 BY MR. DILLMAN:
- 18 Q. Wouldn't be an irrational conclusion, would
- 19 it?
- 20 MR. CANTOR: Objection.
- 21 MR. KITCHENS: Calls for speculation, and
- 22 incomplete hypothetical.
- 23 THE WITNESS: I'm not sure what a reader
- 24 would conclude.
- 25 BY MR. DILLMAN:

- 1 Q. At some point, do you recall Mr. --
- 2 Do you know Mr. Varnell?
- 3 A. I do.
- 4 Q. He is a B of A managing director.
- 5 A. Correct.
- 6 Q. Was at the time that you worked for B of A?
- 7 A. Correct.
- 8 Q. Was at the time that you left B of A?
- 9 A. Correct.
- 10 Q. And was at the time of these events in
- 11 2008?
- 12 A. Yes.
- 13 Q. Do you recall any conversations with
- 14 Mr. Varnell concerning the Lehman issues?
- 15 A. Not -- not specific conversations. I --
- the ones that I remember were more with David Howard
- 17 about setting up this -- with, I believe, David
- 18 Howard about setting up this call, and maybe Jeff
- 19 Susman. I may or may not have had a conversation
- with John on the subject. I'm not sure.
- Q. Do you recall that you had a meeting in
- 22 Las Vegas with the retail lenders and, among others,
- 23 Mr. Varnell?
- A. I'm not sure. That meeting may have
- 25 happened, but I don't specifically remember the

- 1 meeting.
- 2 Q. Do you remember a meeting with the retail
- 3 lenders after the Lehman bankruptcy to discuss stuff
- 4 relating to Lehman?
- 5 A. I don't remember a specific meeting. There
- 6 may or may not have been.
- 7 Q. Mr. Varnell at some point forwarded to you
- 8 information about analyst reports, stating that
- 9 Fontainebleau had paid Lehman's portion of the
- 10 September 2008 draw request on the retail facility.
- 11 Do you recall that?
- 12 A. I don't recall it specifically, but it may
- 13 have happened.
- 14 Q. Okay. Well, let me place Exhibit 233 in
- front of you, previously been marked. Exhibit 233
- 16 is a highly confidential transmittal of an e-mail
- 17 from somebody else to you from Mr. Freeman.
- 18 You received this e-mail, I take it?
- 19 A. From Mr. Varnell.
- 20 Q. Excuse me. From Mr. Varnell. Yes, sir.
- 21 The other Mr. Freeman.
- 22 A. Yes.
- 23 Q. Do you recall having received it?
- A. It does -- yes, it does sound familiar,
- 25 once I see it.

- 1 Q. And what sounds familiar is the information
- 2 down below that -- in the e-mail that he was
- 3 forwarding to you that is in paragraph numbered
- 4 Item 5?
- 5 A. That's correct.
- 6 Q. And it reads, "Fontainebleau update." We
- 7 understand that the FBLEAU equity sponsors have
- 8 funded the amount required from Lehman on the retail
- 9 credit facility due this month, \$4 million. As a
- 10 result, there are no delays in construction this
- 11 far."
- 12 Do you see that?
- 13 A. Yes, I do.
- 14 Q. And does this is help you to recall
- 15 conversations with Mr. Varnell on the topic of who
- 16 funded for Lehman?
- 17 A. I don't remember specific conversations
- 18 with Mr. Varnell on who funded.
- 19 Q. Do you have any recollection of asking
- 20 Mr. Varnell why he was sending you this?
- 21 A. Not -- not that I -- not that I recall.
- 22 Q. Were you curious?
- 23 MR. CANTOR: Objection. Doesn't recall.
- 24 THE WITNESS: I mean, yes, I was -- yes, I
- 25 would be curious upon receiving this.

- 1 BY MR. DILLMAN:
- 2 Q. And you recall having received it?
- 3 A. I do believe so, yes.
- 4 Q. And you were curious about why it was being
- 5 sent to you?
- 6 A. Uh-huh.
- 7 MR. KITCHENS: You have to say yes.
- 8 THE WITNESS: Sorry. Yes.
- 9 BY MR. DILLMAN:
- 10 Q. I will tell you how to answer. Just read
- 11 my lips.
- 12 Did you contact Mr. Varnell and ask him
- 13 "Why did you send this?"
- 14 A. I probably did, but I don't remember a
- 15 conversation.
- 16 Q. Does this help you to recall conversation
- 17 or conversations with Mr. Varnell relating to the
- 18 who-paid-for-Lehman issue?
- 19 A. Again, I don't -- I don't remember having a
- 20 specific conversation with Mr. Varnell on who paid
- 21 for Lehman.
- 22 Q. And if Mr. Varnell had asked you who paid
- 23 for Lehman, you wouldn't have lied to him, would
- 24 you?
- 25 A. No.

- 1 Q. You would have told him the Fontainebleau
- 2 did?
- 3 MR. KITCHENS: Lacks foundation. I think
- 4 he said he couldn't remember the discussions.
- 5 MR. DILLMAN: Strike it.
- 6 BY MR. DILLMAN:
- 7 Q. Now, Exhibit 233 attaches an e-mail from
- 8 Kevin Rourke, Andrei Dorenbaum, and Brad Means.
- 9 They are from Highland Capital Management, LP,
- 10 according to the signature line of the contact
- 11 information.
- 12 Did you know Mr. Rourke, Mr. Dorenbaum, or
- 13 Mr. Means prior to receiving this e-mail?
- 14 A. I knew Kevin Rourke.
- 15 Q. And you knew him as being someone from
- 16 Highland?
- 17 A. From Highland Capital, correct.
- 18 Q. You knew that Highland was a term lender in
- 19 the credit facility?
- A. That's correct.
- 21 Q. Had you had conversations with Mr. Rourke
- 22 prior to October 10, 2008?
- 23 A. Yes.
- Q. On what topics? Strike that.
- On any topics having to do with Lehman?

- 1 A. I think so.
- 2 Q. What do you recall of your conversations
- 3 with Mr. Rourke? And let me expand that to be or
- 4 anyone else from Highland.
- 5 A. I thought -- I think I remember a meeting
- 6 where they were in our office and they were asked --
- 7 it was right around the time of Lehman's bankruptcy
- 8 filing.
- 9 Q. Around the time as in that week or sometime
- in the general, you know, month thereafter?
- 11 A. It's a little bit of a blur. I thought it
- was really close to the time, but I could be wrong.
- 13 Q. All right. Who attended that meeting that
- 14 you recall?
- 15 A. Kevin. And I think there were some others,
- 16 but I remember Kevin. I think Kevin specifically.
- 17 Q. Others from Highland?
- 18 A. I think so.
- 19 Q. Others from Fontainebleau other than you?
- A. I'm not sure.
- 21 Q. Anyone else?
- A. I'm not sure.
- 23 Q. B of A?
- 24 A. I don't believe so.
- 25 Q. Who called the meeting?

- 1 BY MR. DILLMAN:
- 2 Q. And that when you were telling Mr. Howard
- 3 and Mr. Susman and Mr. Varnell and Bill Scott that
- 4 you told Highland what you could, you were
- 5 representing at least in part that you didn't tell
- 6 them everything. There was things that you couldn't
- 7 tell them and therefore didn't.
- 8 A. I think -- I think it was what I could
- 9 based on -- based on my conversation -- based on the
- 10 advice I had received from counsel.
- 11 Q. And did you make it clear to the folks at
- 12 B of A that your limitations on what you could and
- 13 couldn't say to Highland were the result of
- 14 conversations that you had had with counsel?
- 15 A. Not sure.
- 16 Q. Do you recall having described the reason
- 17 why you had limitations on what you could and
- 18 couldn't say other than conversations you had had
- 19 with counsel?
- A. I don't believe so.
- 21 Q. So whether you told them that it was
- 22 because you talked to counsel and counsel had given
- 23 you certain limitations or whether or not, you don't
- 24 recall having said there was any other reason?
- 25 A. I believe that to be the case.

- 1 Q. Okay. What was their reaction when you
- 2 told them that there were certain things you
- 3 couldn't tell Highland?
- 4 MR. CANTOR: Objection. Whose reaction?
- 5 MR. DILLMAN: B of A's.
- 6 MR. CANTOR: Objection. That
- 7 mischaracterizes testimony, but he can answer.
- 8 THE WITNESS: In what time frame? My
- 9 recollection is that when we sent the memo out to
- 10 the lenders there was some conversation about that
- 11 we had limitations on what we were and weren't
- 12 allowed to say, based on our discussions with
- 13 counsel. That's my recollection of when that
- 14 conversation happened.
- 15 BY MR. DILLMAN:
- 16 Q. And the conversation you are talking about
- 17 now is a conversation with B of A?
- 18 A. I believe -- I believe it would have been.
- 19 But this was around -- this was around: Are you
- 20 going to have a call?
- No, we don't think we are going to have a
- 22 call. We will write a memo instead.
- 23 But again, I don't remember a specific
- 24 conversation where we went through this, but it
- 25 seems to me that it would have happened as a natural

- 1 response to the request.
- 2 Q. So to be -- take it back to some of the
- documents we looked at, in connection with the
- 4 request B of A made in Exhibit 76 and your
- 5 responsive letter in Exhibit 77, you believe there
- 6 were discussions with B of A in which you apprised
- 7 representatives of B of A that there were things
- 8 that you could say and things that you couldn't say
- 9 about the Lehman bankruptcy issue?
- 10 MR. CANTOR: Objection.
- 11 THE WITNESS: I don't remember a specific
- 12 conversation, but I think we framed -- we framed the
- 13 fact that we weren't going to have a call in that
- 14 context.
- 15 BY MR. DILLMAN:
- 16 Q. There were certain things that we would
- 17 prefer not to --
- 18 A. Right.
- 19 Q. -- say on a call?
- A. There are certain things that we are not
- 21 allowed to say, and we don't want the call to
- 22 deteriorate to kind of a least common denominator
- 23 approach.
- Q. Did you inform B of A -- strike that.
- With whom did you have that conversation

- 1 you just --
- 2 A. My best guess is it would have been David
- 3 Howard and Jeff Susman because they were -- they
- 4 were trying to organize the call at that point in
- 5 time.
- 6 Q. Not a guess, right? That's your best
- 7 recollection?
- 8 A. That's my best recollection of who at
- 9 B of A I would have been speaking to about it.
- 10 Q. What was their reaction?
- 11 A. I --
- 12 MR. CANTOR: Objection.
- 13 THE WITNESS: I don't remember.
- 14 BY MR. DILLMAN:
- 15 Q. Anybody ask you what is it that you -- what
- are the subjects about which you can or can't speak?
- 17 A. No, not that I remember.
- 18 Q. Any questions about "How about that
- 19 question of who paid for Lehman?" Can you talk --
- 20 can you give answers to that?
- 21 A. I don't -- I don't remember them. Once I
- 22 laid out that, I don't remember that they ever asked
- 23 me specifically.
- 24 Q. Once you laid out what?
- A. Well, we were talking about scheduling the

- 1 call, not scheduling the call. And we would have
- 2 said -- my recollection is that at that point in
- 3 time we said we don't think -- we don't think a call
- 4 is the right idea; there are limitations upon what
- 5 we can and can't say. And I don't think they
- 6 followed up with that statement with specific
- 7 questions of "Why can't you say this?"
- 8 Did that answer the question?
- 9 Q. It did. Thank you.
- 10 I will place in front of you Exhibit 18.
- 11 This is a meeting agenda for a meeting that -- the
- 12 testimony is did occur -- occurred on or about this
- 13 date of March 23, 2008, in Las Vegas --
- 14 A. October?
- 15 Q. Yes, sir. October 23, 2008. Sorry.
- 16 -- and included at least Mr. Schaeffer,
- 17 Mr. Varnell, Mr. Yunker, Mr. Howard -- excuse me --
- 18 yes, Mr. Howard, and I believe that the testimony
- 19 has been Mr. Freeman as well.
- A. I believe I attended the meeting.
- 21 Q. All right. And the purpose of this meeting
- 22 was what?
- 23 A. I don't remember specifically. There would
- 24 have been obviously questions amongst the --
- 25 questions amongst the retail lenders about what

- 1 happens, what happens with Lehman but also I think
- 2 generally about the project.
- 3 My recollection is that the retail funders,
- 4 the retail lenders, went a long time without
- 5 funding. They didn't start funding until after we
- 6 were through the equity dollars and the second
- 7 mortgage notes proceeds, so I think it was -- I
- 8 think it was a project update is my recollection of
- 9 the meeting.
- 10 Q. Was there a discussion about the
- 11 possibility of the non-Lehman lenders on the retail
- 12 facility stepping up and taking over Lehman's
- 13 commitment?
- 14 A. There may have been. I can't remember
- 15 specifically.
- 16 Q. Was there any appetite for that, if you can
- 17 recall that?
- 18 MR. CANTOR: Objection.
- 19 THE WITNESS: As part of this meeting?
- 20 BY MR. DILLMAN:
- 21 Q. Yes, sir.
- A. I can't -- I can't remember as part of this
- 23 meeting.
- Q. Did you have an understanding in the
- 25 September/October time frame that if Lehman didn't

- 1 come through with its commitments that the other
- 2 retail lenders were waiting there to make good on
- 3 Lehman's commitments and take over its portion of
- 4 that facility?
- 5 MR. CANTOR: Objection.
- 6 THE WITNESS: There were discussions
- 7 underway, but there wasn't a commit from the other
- 8 lenders to step in for Lehman if Lehman didn't
- 9 perform going forward.
- 10 BY MR. DILLMAN:
- 11 Q. Who paid Lehman's share in November?
- 12 A. I don't remember specifically.
- 13 Q. Fontainebleau?
- 14 A. I don't remember specifically.
- 15 Q. What -- for what months other than
- 16 September or in addition to September did
- 17 Fontainebleau fund Lehman's share of the retail
- 18 facility?
- 19 MR. CANTOR: Objection.
- 20 THE WITNESS: I don't remember
- 21 specifically. There was -- there was several months
- 22 where I believe Fontainebleau Resorts funded -- I
- 23 can't remember if Lehman funded once or twice after
- 24 them so I don't remember the sequence of the
- 25 specific months or how many.

- 1 BY MR. DILLMAN:
- 2 Q. You remember that at some point
- 3 Fontainebleau entered into agreements with ULLICO
- 4 relating to monthly funding of the Lehman's share of
- 5 the retail facility?
- 6 A. I do remember -- I do remember that now,
- 7 but I don't remember the specifics of that -- of
- 8 that arrangement.
- 9 Q. When you say you remember that now, is that
- 10 because you have looked at documents that helped
- 11 refresh your recollection about that?
- 12 A. I think in a discussion with -- with
- 13 counsel.
- 14 Q. I'm not asking for --
- 15 A. Sorry.
- 16 Q. -- discussions with counsel.
- 17 But is it in preparation for the
- deposition, looking at documents or otherwise, that
- 19 you were refreshed about an arrangement between
- 20 ULLICO and Fontainebleau in connection with payment
- 21 of Lehman's share?
- A. In a discussion with counsel, yes.
- Q. Did you review any documents in that
- 24 regard?
- 25 A. No.

- 1 Q. Now that you recall those events, do you
- 2 recall that you were involved in the internal
- 3 discussions concerning that agreement between -- or
- 4 those arrangements between ULLICO and Fontainebleau?
- 5 A. I would have been involved in internal
- 6 discussions, but I wasn't involved in the
- 7 discussions with ULLICO, that I remember.
- 8 Q. Do you recall having signed certain
- 9 documents in that regard?
- 10 A. I may have.
- 11 Q. Let me place in front of you what's
- 12 previously been marked as Exhibit 24.
- 13 What's 24?
- 14 MR. CANTOR: Objection. Form.
- 15 MR. KITCHENS: Objection. Vague.
- MR. DILLMAN: Come on. I'm trying to cut
- 17 through things, guys.
- 18 BY MR. DILLMAN:
- 19 Q. Do you recognize Exhibit 24?
- A. I would need to review it.
- 21 Q. Sure.
- 22 A. Okay.
- Q. This is a document that you have seen
- 24 before?
- A. I have seen it before, and that's my

- 1 signature on Page 5.
- 2 Q. This relates to the retail draw -- Lehman's
- 3 share of the retail draw for December of 2008,
- 4 correct?
- 5 A. I believe that would be correct.
- 6 Q. This provides a guarantee by the named
- 7 parties, in the first paragraph, of ULLICO's payment
- 8 of the Lehman's share, correct?
- 9 A. I believe that's correct.
- 10 Q. And it requires that the guarantee --
- 11 strike that -- that the guarantors repay that money
- 12 to ULLICO the earlier of May --
- 13 A. Maybe March?
- 14 Q. -- March 29, 2009, or the next time that
- 15 Lehman fails to make an advance.
- 16 A. I believe that to be correct.
- 17 MR. CANTOR: Objection.
- 18 BY MR. DILLMAN:
- 19 Q. You were involved in the decision process
- 20 by which this document was entered into by
- 21 Fontainebleau Resorts, Turnberry Residential, Jeff
- 22 Soffer?
- 23 A. I was -- I was informed -- I was informed
- 24 of it and discussed it internally, but I wasn't -- I
- 25 wasn't involved in many of the conversations with

- 1 ULLICO about it.
- 2 Q. Right. I heard that.
- 3 And why didn't Fontainebleau Resorts simply
- 4 pay the Lehman share for December as opposed to
- 5 going through a payment by ULLICO guaranteed by
- 6 Fontainebleau, Turnberry, and so forth?
- 7 MR. KITCHENS: Lacks foundation.
- 8 THE WITNESS: I don't recall.
- 9 BY MR. DILLMAN:
- 10 Q. Did you have any discussions about why
- 11 these entities were entered into this agreement as
- 12 opposed to a direct payment from Fontainebleau?
- 13 A. I'm sure we had discussions about it, but I
- 14 don't remember the specific discussions.
- 15 Q. Did Fontainebleau have the financial
- 16 ability to pay \$3,391,631.83 in December of 2008?
- 17 MR. CANTOR: Which Fontainebleau?
- 18 MR. DILLMAN: Fontainebleau Resorts, LLC.
- 19 THE WITNESS: To the best of my
- 20 recollection, they would have.
- 21 BY MR. DILLMAN:
- 22 Q. Any reason sitting here today why you --
- 23 that you can think of why Fontainebleau chose to go
- 24 through a guaranty agreement with ULLICO as opposed
- 25 to a direct payment?

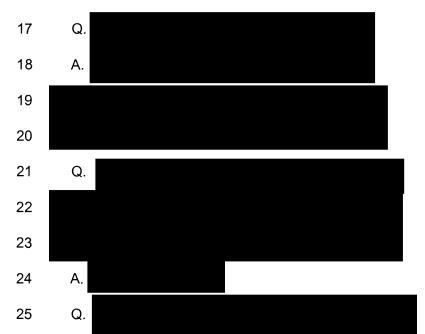
- 1 A. Not that I can not that I can recollect.
- 2 My recollection is that Sonny was in the middle
- 3 of -- Sonny Kotite was in the middle of those
- 4 discussions. And certainly there was -- there was
- 5 discussions with Lehman about how much -- how much
- 6 they would continue to fund, and there were
- discussions with ULLICO about stepping in for, I
- 8 believe, a significant portion of those fundings.
- 9 So this may have been kind of an interim
- 10 step to that -- to that resolution, but that's
- 11 the -- that's my best recollection of why we would
- 12 have gone through these steps.
- 13 Q. As of December 31, 2008, you understood
- 14 that Lehman was not funding its share of the
- 15 December advance?
- 16 A. I believe that to be -- I believe that to
- 17 be correct.
- 18 Q. You actually came to that understanding
- 19 before that because you signed this guaranty
- 20 agreement on December 29 -- as of December 29,
- 21 reflecting the fact that Lehman wasn't going to pay.
- A. I believe that's what this reflects.
- Q. How did you come to the understanding that
- 24 Lehman was not going to pay December?
- 25 A. I would have heard it from Sonny Kotite, I

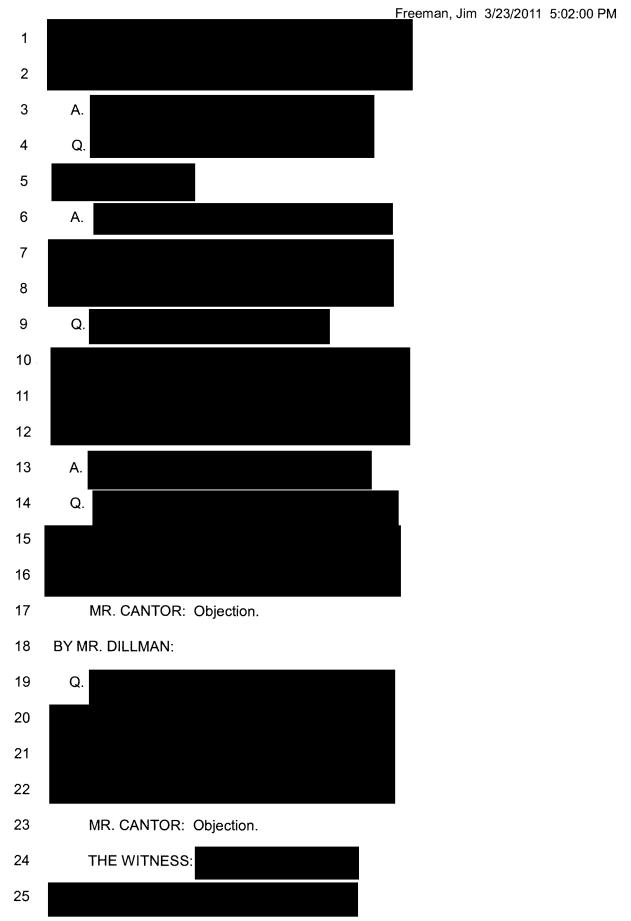
- 1 believe.
- Q. And he was the main contact with Lehman?
- 3 A. Correct.
- 4 Q. And it was your understanding based on your
- 5 conversations with Mr. Kotite that he had been in
- 6 communication with Lehman and advised that Lehman
- 7 was not going to make its December payment?
- 8 A. That would have been how I got the
- 9 information, correct.
- 10 Q. Did you understand in December that Lehman
- in all likelihood would not be making subsequent
- 12 payments after that as well?
- 13 A. No.
- 14 Q. Did you have any understanding one way or
- the other as to the likelihood of Lehman making, for
- instance, the January payment?
- 17 A. I did not have any understanding of whether
- they would or wouldn't.
- 19 Q. You came to understand that they had not?
- 20 MR. CANTOR: Objection.
- 21 THE WITNESS: I came to understand that
- 22 they had not for December.
- 23 BY MR. DILLMAN:
- Q. You came to understand that they had not
- 25 for January as well? They did not for January?

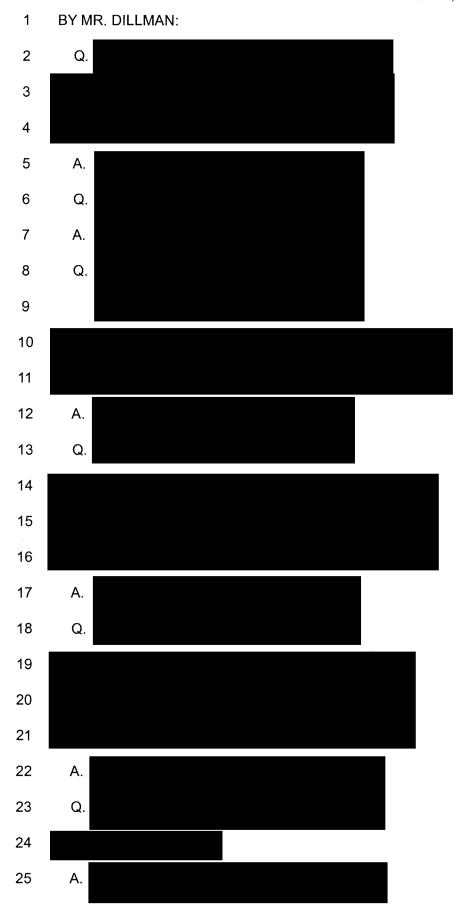
- 1 A. I believe that -- I believe that to be the
- 2 case, yes.
- Q. And you are aware that the guaranty
- 4 agreement was amended to provide for payment by
- 5 Fontainebleau Resorts through ULLICO of Lehman's
- 6 January draw requirements under the retail facility.
- A. I don't remember what happened in January
- 8 with regards to ULLICO.



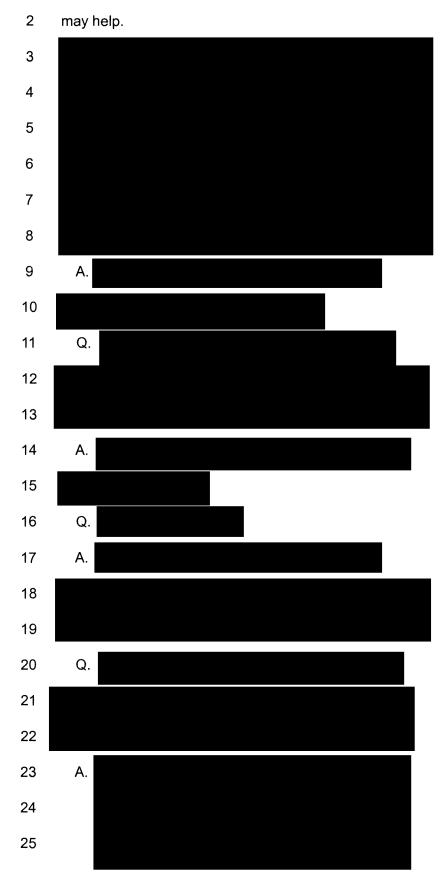
- 12 MR. KITCHENS: I think he is done looking
- 13 at it.
- 14 MR. DILLMAN: I'm sorry. Thanks. Throw
- 15 something at me next time.
- 16 BY MR. DILLMAN:

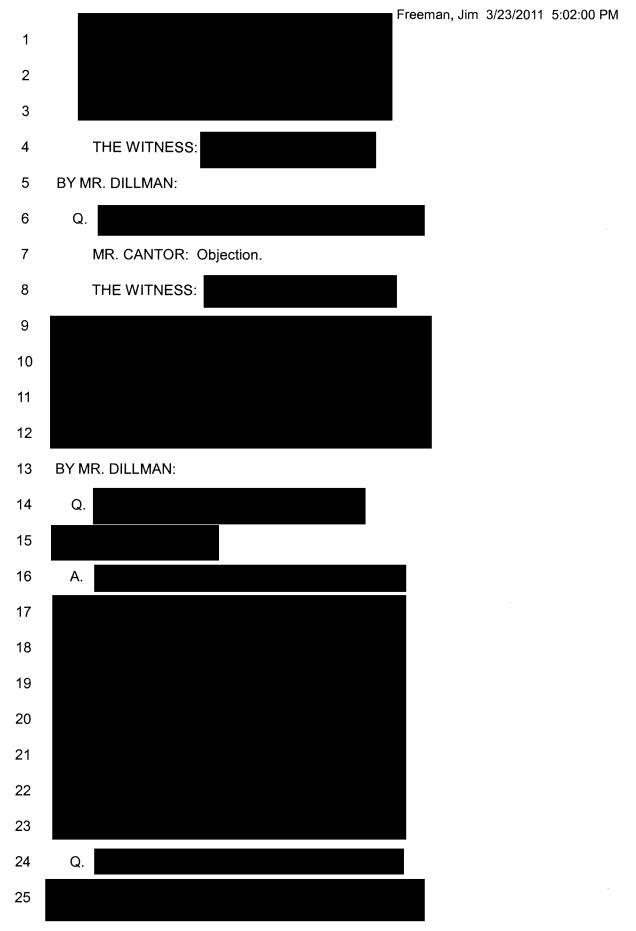


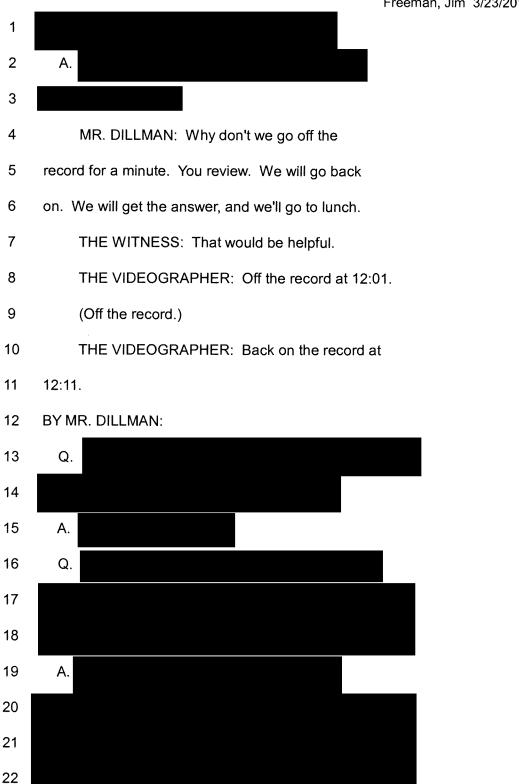




1 Q. Let me put a document in front of you. It



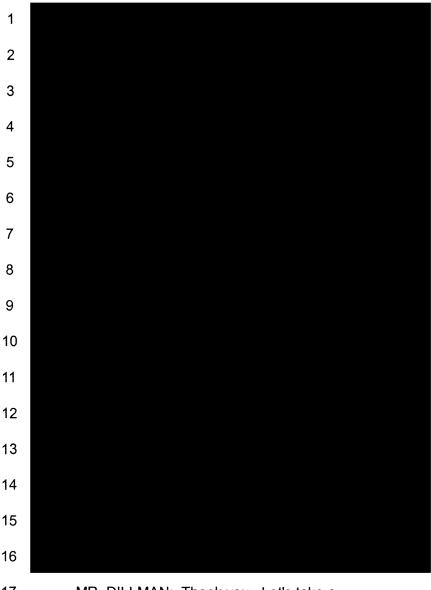




23

24

25



- 17 MR. DILLMAN: Thank you. Let's take a
- 18 break for lunch.
- 19 THE VIDEOGRAPHER: Off the record at 12:13.
- 20 (Off the record for lunch recess.)
- 21 THE VIDEOGRAPHER: Back on the record at
- 22 1:12.
- 23 BY MR. DILLMAN:
- Q. Mr. Freeman, at some point in 2008, did
- 25 Fontainebleau Resorts seek to raise equity through

- Q. Yeah. Those are additive.
- 2 A. Correct.
- 3 Q. So the total cost to complete the project
- 4 as enhanced would be net of the things that are
- 5 netted out here, \$374 million?
- 6 A. That's how I would interpret these, yes.
- 7 Q. Of which 171 was for the base plan?
- 8 A. Was what they said we were committed to at
- 9 that point this time for the base plan.
- 10 MR. CANTOR: Who is the "they"?
- 11 THE WITNESS: I'm sorry. "They" being
- 12 based on the discussion with Jeff and Howard and the
- team the week immediately prior to this meeting.
- 14 BY MR. DILLMAN:
- 15 Q. So let's stick with the 171 is actually net
- of soft-cost savings and the committed construction
- 17 costs are 186. We see that on Page 12, right?
- 18 A. Correct.
- 19 Q. Based on your conversations within
- 20 Fontainebleau, when was the 186 million of base plan
- 21 additional spend committed?
- 22 MR. CANTOR: Objection. Asked and
- answered.
- 24 THE WITNESS: I believe it was -- I believe
- 25 it was committed at the point in time that the

- 1 A. I don't know. Not that I'm aware of.
- 2 Q. I'm going to ask you to dig back into your
- 3 pile. If you could, pull out the document that had
- 4 been previously marked as Exhibit 75. It's the
- 5 one-pager.
- 6 A. Okay.
- 7 MR. DILLMAN: What's the date?
- 8 MR. CANTOR: September 26.
- 9 MR. KITCHENS: Here it is. You can use
- 10 mine, if you want.
- 11 THE WITNESS: It's going to be at the
- 12 bottom.
- 13 BY MR. CANTOR:
- 14 Q. Of course.
- 15 A. Okay.
- 16 Q. Do you have that in front of you now?
- 17 A. I do.
- 18 Q. This is the e-mail exchange where Jeff
- 19 Susman from Bank of America asks you to affirm the
- 20 representations and warranties, and you respond, "I
- 21 affirm."
- 22 A. Yes.
- 23 Q. And when you responded "I affirm," was that
- 24 a -- was that a true statement?
- 25 A. Yes.

- 1 Q. Did you believe that that -- that by
- 2 responding "I affirm" that that statement was
- 3 misleading in any way?
- 4 A. No, I didn't.
- 5 Q. Now, you knew that what you were affirming
- 6 were the various representations and warranties that
- 7 are certified to in the advance request, correct?
- 8 A. Correct.
- 9 Q. And you knew that one of those
- 10 representations and warranties had to do with retail
- 11 funding, correct?
- 12 A. Correct.
- 13 Q. And in fact, the specific one that we have
- been talking about is Section 3.3.23 of the
- 15 disbursement agreement. You knew that you were
- 16 affirming your representation that that condition
- 17 had been met, correct?
- 18 A. Correct.
- 19 Q. And you also knew as of this date that
- 20 Fontainebleau Resorts had funded on behalf of
- 21 Lehman, correct?
- A. I believe so. I can't remember the exact
- 23 date that that funding would have taken place. Was
- 24 it the 26th or 27th?
- Q. I will represent to you that it was the

- 1 26th. If Mr. Dillman has a fuss with that, I will
- 2 find a document to prove it to be so.
- 3 MR. DILLMAN: I have no fuss.
- 4 BY MR. CANTOR:
- 5 Q. So when you were affirming this, you knew
- 6 that Fontainebleau Resorts had funded the Lehman
- 7 portion of the September retail.
- 8 A. That is correct.
- 9 Q. Okay. So can you explain to me, sir, why
- 10 it was true that the condition precedent in
- 11 Section 3.3.23 was satisfied?
- 12 A. Based on my discussion with counsel, I
- 13 was -- I was -- it was explained it me that we were
- 14 in compliance.
- 15 MR. DILLMAN: Just so the record is clear,
- 16 I am going to go back -- every time he talks about
- 17 "based on my conversation with counsel," I'm going
- 18 to go into exactly what he talked about with
- 19 counsel. If you want to let him waive that as we
- 20 go -- this is the second time -- you may do so.
- 21 MR. KITCHENS: I don't intend to waive
- 22 anything with respect to that, and I have instructed
- 23 him not to disclose the content of discussions with
- 24 counsel.
- 25 So please be careful about that. I think

- 1 respect to the retail funding in September?
- 2 A. I said what I believed I was allowed to say
- 3 at the point in time, based on the advice I received
- 4 from counsel.
- 5 Q. I believe you testified earlier that --
- 6 withdrawn.
- 7 If you could, pull out -- and hopefully
- 8 it's right next to the one you are looking at --
- 9 Exhibit 76.
- 10 MR. KITCHENS: In my file.
- 11 BY MR. CANTOR:
- 12 Q. In Mr. Kitchens' file. Exhibit 76, the
- 13 September 30 letter. Do you have that in front of
- 14 you, sir?
- 15 A. I do.
- 16 Q. And if you look down to Paragraph 2 at the
- 17 bottom of the Question Number 2 at the bottom of the
- 18 first page there, do you recall we discussed that --
- 19 you discussed that with Mr. Dillman earlier today?
- 20 A. Yes.
- 21 Q. And I apologize, but I'm not sure I
- 22 understood your testimony from earlier so let me
- 23 just try it again.
- 24 Is it your testimony, sir, that the
- 25 October 7 memo that is Exhibit 77 does not, in fact,

- 1 answer Question 2 on Exhibit 76?
- 2 A. I don't know that it answers -- I don't
- 3 know that it answers any -- any of the questions.
- 4 It wasn't written as a direct response to
- 5 these individual questions. It was written as an
- 6 update to what I believed I could say about the --
- 7 about the Lehman subject at that point in time.
- 8 Q. Okay. Is there any reason why in preparing
- 9 Exhibit 77 you did not specifically address the
- 10 issue of who funded the Lehman draw in September?
- 11 A. I wrote the memo saying what I believed I
- 12 could say based on the subject of funding based on
- the discussions that I had with counsel, the advice
- 14 that I received from counsel.
- 15 Q. And so is it fair to say, then, that you
- 16 did not include direct information on whether Lehman
- 17 funded the September retail advance request because
- that was not within what counsel had permitted you
- 19 to say?
- 20 A. That's my belief.
- 21 (Exhibit 274 marked.)
- 22 BY MR. CANTOR:
- Q. Let me show you a document that's been
- 24 marked as exhibit --
- MR. CANTOR: What are we up to? 274?

- 1 MR. DILLMAN: I am unreliable but --
- 2 MR. KITCHENS: 274 would be next one.
- 3 BY MR. CANTOR:
- 4 Q. If you could, just take a look at that
- 5 document and let me know when you have had a chance
- 6 to look at it.
- 7 A. Okay.
- 8 Q. It's a -- an e-mail from Howard Karawan to
- 9 Mr. Kotite and Mr. Soffer, CC'd to you and
- 10 Mr. Schaeffer, forwarding an e-mail from John
- 11 Maxwell.
- Let me ask you first, do you know who John
- 13 Maxwell is?
- 14 A. I do know Mr. Maxwell. He was a -- he was
- 15 a high-yield research analyst for Merrill Lynch at
- that point in time, I believe.
- 17 Q. Okay. Do you recall having seen this
- 18 e-mail?
- 19 A. Yes.
- 20 Q. Was -- withdrawn.
- 21 Did part of your job responsibilities as
- 22 CFO for Fontainebleau Resorts include talking to
- 23 research analysts?
- A. From time to time, yes, on the high-yield
- side. Obviously we were private on the equity side.

- 1 Q. Right. Prior to September 2008, had you
- 2 spoken with Mr. Maxwell about the Fontainebleau
- 3 project?
- 4 A. I -- I may have. I don't remember if I did
- 5 or I didn't.
- 6 Q. As you mentioned earlier, the bottom e-mail
- 7 here is from Mr. Maxwell. It's essentially him
- 8 sending around his September 18 report on
- 9 Fontainebleau. Did you speak with Mr. Maxwell in
- 10 connection with this report prior to its
- 11 dissemination?
- 12 A. I believe I may have.
- 13 Q. And so for example, if you look in the
- 14 first paragraph of Mr. Maxwell's e-mail, the second
- 15 sentence, I believe it is, says, "We spoke with
- 16 company management."
- Were you at least one of the people whom
- 18 Mr. Maxwell spoke?
- 19 A. Potentially. He may have also spoken with
- 20 Glenn, but potentially it was me.
- 21 Q. Okay. Do you have any -- well, withdrawn.
- Do you have any memory of having spoken
- 23 with Mr. Maxwell in connection with this?
- A. I can't remember.
- Q. Other than you and Glenn, is there anyone

- A. Yes.
- 2 Q. Did you ever respond to Mr. Rourke's
- 3 question?
- 4 A. Not -- not that I recollect.
- 5 Q. Okay. Why didn't you respond to
- 6 Mr. Rourke's question?
- 7 A. I think I had been given specific guidance
- 8 from counsel as to what I could comment on and not
- 9 comment on with regards to funding, and I was -- I
- 10 believed I was giving all of the information that I
- 11 could at that point in time.
- 12 Q. And so you didn't believe that you could,
- 13 consistent with the instructions that you had been
- 14 given with counsel, respond to Mr. Rourke's
- 15 questions?
- A. I didn't believe that at that point in
- 17 time, I don't think.
- 18 Q. And were those the same instructions from
- 19 counsel that you had been given back in September?
- 20 A. I believe so.
- 21 (Exhibit 277 marked.)
- 22 BY MR. CANTOR:
- 23 Q. Let me show you what we have marked as
- 24 Exhibit 277. It's amazing that I can't remember
- 25 three seconds later.

- 1 Q. In fact, you knew that Fontainebleau
- 2 Resorts had funded part of the retail draw for that.
- 3 A. I knew that at that point in time, yes.
- 4 Q. Did you think that was something that --
- 5 that was unimportant to Ms. Holloway?
- 6 A. I'm not -- I'm not sure.
- 7 Q. Is there any particular reason why you
- 8 didn't tell Ms. Holloway that Fontainebleau equity
- 9 had funded part of the September retail advance?
- 10 A. Based on the discussion that I had, the
- 11 advice of counsel, I was -- I was not talking to
- 12 people about the source of funding.
- 13 Q. Your e-mail also says, "Sitting down with
- 14 D&T Partners tomorrow."
- 15 Is that Deloitte & Touche?
- 16 A. I would guess so.
- 17 Q. Who was Deloitte & Touche in connection
- 18 with the Fontainebleau project?
- 19 A. They were our auditors.
- 20 Q. Did you -- withdrawn.
- This also refers to you having a call with
- 22 Ms. Holloway. I believe it's to be the day after
- 23 this e-mail chain. Do you recall whether that call
- 24 took place?
- 25 A. I'm not sure.

- 1 record that I disagree with your position on the
- 2 privilege, but let's -- might as well keep going.
- 3 MR. KITCHENS: I will state for the record
- 4 I disagree with your disagreement. You don't need
- 5 to do that. I won't ever claim you waived it.
- 6 MR. CANTOR: And ad infinitum.
- 7 THE WITNESS: I'm sorry. Can you read
- 8 back?
- 9 BY MR. CANTOR:
- 10 Q. Yeah, what was discussed at the board
- 11 meeting concerning the decision to seek a loan under
- 12 both the delay-draw facility and the revolver?
- 13 A. The business rationale that I described, I
- think, a minute ago with regards to uncertainty in
- 15 the capital markets, uncertainty in the lending
- 16 institutions. There was -- about the lending
- 17 institutions. There was concern about -- about
- 18 Miami, actually. There were some liens in Miami
- 19 with regards to construction there that were growing
- and, although not meaningful to the overall
- 21 Fontainebleau enterprise, could potentially trip
- 22 across default, I believe, with the Fontainebleau
- 23 facility.
- So there is a lot of -- there was -- there
- 25 was concern about Lehman, whether or not Lehman

- 1 would keep funding, stop funding, be in a position
- 2 to fund anymore, rescind their commitment.
- 3 And based upon all of those factors, the
- 4 decision was -- and the advice of counsel, the
- 5 decision was made to draw to -- to attempt to draw
- 6 all of the facilities.
- 7 Q. Lehman was still in the picture at that
- 8 point? They had not rescinded their commitment?
- 9 A. To my knowledge, they never rescinded their
- 10 commitment.
- 11 Q. You were never --
- 12 A. Not that I'm aware of.
- 13 Q. Okay. Were you ever informed by anyone
- 14 that Fontainebleau could no longer place any
- 15 reliance on Lehman funding?
- 16 A. Not -- not to my recollection.
- 17 Q. And the point that you mentioned about
- 18 Miami, just to make sure I understand it, the idea
- 19 would be that you wanted to draw down the funds --
- 20 as much of the funds in the facility as you could,
- 21 just in case something would happen in Miami that
- 22 would trip a default that would preclude funding for
- 23 Las Vegas?
- A. Right. Even though -- even though we
- 25 wouldn't view it as material to the overall project

- 1 in Las Vegas, the times were such in the capital
- 2 markets that I think it was people had to be very
- 3 cautious about how they approached their lending
- 4 institutions.
- 5 Q. Do you recall when this board meeting took
- 6 place?
- 7 A. I would guess sometime late February, but I
- 8 don't recall specifically the date.
- 9 Q. The notice of borrowing that we looked at a
- 10 couple of minutes ago I believe is dated March 2, if
- 11 I recall correctly, or March 3, one or the other.
- 12 Do you recall whether the board meeting was
- 13 held the same day that the notice of borrowing was
- 14 sent out or was it in advance?
- 15 A. I don't believe so. Because my
- 16 recollection is that the board meeting was in Miami,
- 17 and I believe I was back in Las Vegas on March 1
- 18 because it's my anniversary and I was getting yelled
- 19 at by my wife for not being around.
- 20 Q. Gotcha.
- 21 You spoke with Mr. Dillman earlier today
- 22 about a meeting that involved lenders, and he showed
- 23 you a document that was dated April 17. Do you
- 24 recall a prior meeting in March of 2009 involving
- 25 the lender group and Fontainebleau?

- 1 A. I believe there was a prior meeting. I
- 2 wouldn't have guessed it was in March.
- 3 (Exhibit 290 marked.)
- 4 BY MR. CANTOR:
- 5 Q. Let me show you what we have marked as
- 6 Exhibit 290. Take a look at that document. And the
- 7 first thing I will ask you is whether it refreshes
- 8 your recollection as to the fact that there was a
- 9 meeting in Las Vegas on or about March 20 of 2009
- 10 with Fontainebleau and its lenders.
- 11 A. It appears to be in preparation for a March
- 12 meeting.
- 13 Q. Do you recall a meeting in Las Vegas in or
- 14 around this time with Fontainebleau lenders?
- 15 A. I'm not sure.
- 16 Q. You said a few minutes ago that you recall
- 17 that there was another meeting with lenders but you
- 18 weren't sure when it was.
- 19 A. If I had to guess, I thought it was earlier
- in the year, but I could be wrong.
- Q. Was it in 2009, as far as you know?
- A. I believe so.
- Q. And who attended that meeting?
- A. I think it was all the -- all the lenders
- 25 and senior management of Fontainebleau.

- 1 Q. So it included both term lenders and
- 2 revolver lenders and delay-draw lenders?
- 3 A. Yes.
- 4 Q. Generally speaking, what was discussed at
- 5 that meeting? Was it -- I'm sorry.
- 6 Was that a meeting in Las Vegas?
- 7 A. I believe so.
- 8 Q. What was discussed at that meeting?
- 9 A. I think project update. I think we spent
- 10 some time on the -- kind of the in-balance
- 11 calculation, and it was kind of just an
- 12 informational update on the overall project.
- 13 Q. Do you recall -- well, withdrawn.
- 14 If you take a look at what we have marked
- as Exhibit 290, the attachment is labeled "LV Bank"
- 16 Talking Points.doc." If you flip over to the second
- 17 page of the document, one of the talking points
- 18 there talks about the March advance request.
- 19 Recognizing that you haven't been able to
- 20 place this meeting in a time context, do you
- 21 remember any discussion about the March advance
- request during that meeting?
- A. Not specifically at that meeting. Could
- 24 you be more specific? I'm not sure I --
- 25 Q. Well, do you recall having any discussions

- 1 with -- withdrawn.
- 2 Do you recall that for the March 2008 draw
- 3 that there were some term lenders who -- delay-draw
- 4 term lenders who did not fund their commitments in
- 5 March?
- 6 A. 2009?
- 7 Q. 2009. I'm sorry.
- 8 A. Yes, I believe that there were a couple.
- 9 Q. And do you recall that you ended up sending
- 10 default notices to those folks?
- 11 A. I didn't recall that. I don't recall that
- 12 specifically, but I may have.
- 13 (Exhibit 291-B marked.)
- 14 BY MR. CANTOR:
- 15 Q. I'm going to show you what's been marked as
- 16 Exhibit 291. Take a look at this, Mr. Freeman, and
- 17 just let me know if this refreshes your recollection
- that default notices were sent out in March of 2009.
- 19 A. Yes.
- 20 Q. The first letter went out to Z Capital. Do
- 21 you see that?
- 22 A. Yes.
- Q. And it is a default notice with respect to
- 24 Z Capital failing to fund an \$11.66 million portion
- of the March delay-draw term loan request.

- 1 A. Okay.
- 2 Q. And if you look at the second notice, do
- 3 you see that that goes to several funds who in a
- 4 letter I will refer to as "the Guggenheim lenders"?
- 5 A. Yes.
- 6 Q. And do you recall that they failed to fund
- 7 a \$10 million portion of the delay-draw term loan?
- 8 A. At that point in time, they did, I believe.
- 9 Q. Do you recall that Guggenheim subsequently
- 10 funded its portion of the delay draw?
- 11 A. That's my recollection.
- 12 Q. Do you know whether Z Capital funded its
- 13 portion?
- 14 A. I don't believe so, but I can't remember
- 15 for sure.
- 16 Q. What was -- withdrawn.
- 17 Did Fontainebleau have a position at this
- 18 time as to whether the failure of these two lenders
- 19 to fund their portions of the delay draw for
- 20 March 2009 should preclude funding of that draw?
- 21 A. I think our view was that they should --
- 22 that this should not preclude funding of the draw.
- 23 Q. Did you have any discussions during March
- of 2009 with anyone from Highland on the issue of
- 25 whether the fact that certain term lenders hadn't

- 1 funded their portion of the delay-draw loan and how
- 2 that would affect the overall funding?
- 3 A. I can't remember if I did or didn't.
- 4 Q. Do you have -- did you have any discussions
- 5 with anyone from Halcyon?
- 6 A. I can't remember if I did or not.
- 7 Q. Do you remember if you had any discussions
- 8 with anyone from Symphony on that subject?
- 9 A. I can't remember if I did or didn't.
- 10 Q. Do you recall having any discussions with
- any of the term lenders on the issue of whether the
- 12 failure of these term lenders to fund their portion
- of the delay-draw loan should affect the
- 14 availability of the loan for Fontainebleau?
- 15 A. I don't remember those discussions.
- 16 Q. You were having discussions with term
- 17 lenders during March of 2009 about the fact that the
- 18 revolving lenders had rejected the notice of
- 19 borrowing that we saw earlier, correct?
- A. I believe that to be the case.
- 21 Q. And the general tenor of those discussions
- 22 with these term lenders was that they thought that
- 23 the revolving lender should have funded, correct?
- A. That's my recollection.
- Q. But you don't recall whether any of these

Fu, Vincent 3/17/2011 5:07:00 PM

1	UNITED STATES DISTRICT COURT
2	SOUTHERN DISTRICT OF FLORIDA
3	
4)Civil Action No.
5	In re: FONTAINEBLEAU LAS VEGAS)09-MD-02106-CIV-GOLD/
6	CONTRACT LITIGATION)GOODMAN
7)
8	
9	
10	
11	
12	Deposition of VINCENT FU, at
13	865 South Figueroa Street, Suite 2900,
14	Los Angeles, California, commencing at
15	9:36 a.m., Thursday, March 17, 2011,
16	before Janice Schutzman, CSR No. 9509.
17	
18	
19	
20	
21	
22	
23	
24	
25	

Fu, Vincent 3/17/2011 5:07:00 PM

- 1 MR. RIVNER: Sure.
- 2 BY MR. RIVNER:
- 3 Q. What is Olympic CLO?
- 4 A. CLO is short for collateralized loan
- 5 obligation. It's a package of leveraged loans and
- 6 high yield bonds.
- 7 Q. Now, when you say it's a package of
- 8 leveraged loans and high yield bonds, what do you
- 9 mean by "a package"?
- 10 A. Just that there are a number of loans and
- 11 bonds within the CLO confines.
- 12 Q. So it purchases and sells CL- -- sorry --
- 13 it purchases and sells loans and bonds?
- 14 A. Right.
- 15 Q. Okay. And does it -- does it make its own
- 16 purchase and sale decisions?
- 17 A. Well, the portfolio managers make the
- 18 decision.
- 19 Q. And the portfolio managers work at
- 20 Churchill Pacific?
- 21 A. Right.
- Q. Does it focus on a specific industry?
- 23 A. No, not particularly. I --
- 24 Q. Sorry?
- 25 A. Nothing.

Fu, Vincent 3/17/2011 5:07:00 PM

- 1 Q. And at the time it was considering the
- 2 Fontainebleau investment, do you know roughly what
- 3 it was?
- 4 A. Considering the --
- 5 Q. At the time Churchill was considering the
- 6 Fontainebleau investment, do you know how much it
- 7 was managing, roughly?
- 8 A. You mean when --
- 9 Q. In 2000 -- in 2007, roughly how much was
- 10 the funds managing?
- 11 A. I would guess --
- MR. HOBART: He doesn't want you to guess.
- 13 If you have a --
- 14 BY MR. RIVNER:
- 15 Q. Do you have a rough idea? About the same?
- MR. HOBART: I think it has to be more than
- 17 a rough idea. I think you need to have an estimate
- 18 that is based upon fact. If you can provide that to
- 19 him, that's fine. If you can't, then you can tell
- 20 him that you can't do that.
- 21 THE WITNESS: Yeah, I can only approximate,
- 22 so --
- 23 BY MR. RIVNER:
- Q. What would an approximation be?
- 25 A. At that time, probably 3 billion.

- 1 A. Yes.
- 2 Q. And what do you think about the Nakheel
- 3 transaction from your perspective as a holder of the
- 4 Fontainebleau Las Vegas term loans?
- 5 MR. HOBART: Assumes facts not in evidence.
- 6 THE WITNESS: What did I think about the
- 7 transaction?
- 8 BY MR. RIVNER:
- 9 Q. Did you consider it a positive development?
- 10 MR. HOBART: What? What did he consider
- 11 positive?
- 12 BY MR. RIVNER:
- 13 Q. Did you consider -- strike that.
- 14 You said essentially that they were going
- to fund the increase by injecting the \$200 million
- in funds from the Nakheel transaction.
- 17 Did you consider the injection of
- 18 additional funds from the parent to be a positive or
- 19 negative development?
- 20 MR. HOBART: Objection, vague, ambiguous,
- 21 assumes facts not in evidence.
- THE WITNESS: I considered it a positive.
- 23 BY MR. RIVNER:
- 24 Q. Why?
- A. Because they're covering their cost overrun

Fu, Vincent 3/17/2011 5:07:00 PM

- 1 and injecting additional liquidity on top of that,
- 2 additional possible funds.
- 3 Q. Did you do any analysis -- strike that.
- 4 Does this document refresh your
- 5 recollection of any additional analysis you did
- 6 regarding how the Fontainebleau was going to fund
- 7 the cost increases?
- 8 MR. HOBART: Of this particular cost
- 9 increase?
- 10 BY MR. RIVNER:
- 11 Q. This cost -- particular cost increase.
- 12 A. No.
- 13 Q. Do you know that -- strike that.
- 14 Do you know if they're permitted to inject
- 15 additional -- strike that.
- 16 Do you know if Fontainebleau Las Vegas was
- 17 permitted to inject additional capital to pay for
- 18 cost increases?
- 19 MR. HOBART: Objection, calls for a legal
- 20 conclusion, calls for an expert opinion, lacks
- 21 foundation, calls for speculation.
- 22 BY MR. RIVNER:
- 23 Q. I'm asking if you know.
- 24 A. I -- I assumed it was allowed, but I -- I
- 25 don't specifically know.

- 1 the role that they that they played in the retail
- 2 facility.
- 3 BY MR. RIVNER:
- 4 Q. And what was that role?
- 5 MR. HOBART: Asked and answered.
- 6 THE WITNESS: The funding of that holding
- 7 size.
- 8 BY MR. RIVNER:
- 9 Q. Did the analyst reports express a view of
- 10 whether or not Lehman was going to fund?
- 11 A. I don't remember that it was -- they
- 12 weren't sure initially.
- 13 Q. Anything else you remember about these
- 14 analysts' reports?
- 15 A. No, not particularly.
- 16 (Deposition Exhibit 152 was marked for
- 17 identification.)
- 18 BY MR. RIVNER:
- 19 Q. Let me know when you've had a chance to
- 20 look at that.
- 21 A. Okay.
- Q. Is this one of the analysts' reports that
- 23 you recall seeing?
- 24 A. Yes.
- Q. And it's a September 19, 2008 report from

- 1 John Maxwell?
- 2 A. Yes.
- 3 Q. And who's John Maxwell?
- 4 A. At that time, he was a gaming analyst
- 5 whether Merrill Lynch.
- 6 Q. And was that one of the analysts that you
- 7 followed?
- 8 A. Yes.
- 9 Q. Now, there's some handwritten markings on
- 10 here.
- 11 Are those your notes?
- 12 A. Yes.
- 13 Q. Now, it says at the top, "Verify as fact
- 14 actual layout."
- 15 What does that mean?
- 16 A. You know, I -- I don't -- I don't know what
- my notes mean there.
- 18 Q. Now, okay. It says you require to fund
- 19 whether bankruptcy.
- Do you see that note on the top right-hand
- 21 side of the page?
- 22 A. Yes.
- Q. Was that something you looked at was
- 24 whether or not Lehman would be required to fund in
- 25 its bankruptcy?

- 1 A. I think that was a question I had, if they
- were -- whether or not they were going to fund even
- 3 though they were bankrupt or filing.
- 4 Q. What did you do to determine if they would
- 5 fund?
- 6 A. Well, I guess I talked -- I remember
- 7 talking to company management. I probably talked to
- 8 B of A about the situation.
- 9 Q. What else?
- 10 A. I think that was the extent.
- 11 Q. Did you look at Lehman's bankruptcy
- 12 filings?
- 13 A. Lehman's specific bankruptcy filings? No,
- 14 I did not look at that.
- 15 Q. Did you consult whether counsel?
- 16 A. I may have consulted whether our in-house
- 17 counsel. I don't recall.
- 18 Q. Did you communicate whether Lehman about
- 19 whether it was going to fund in bankruptcy?
- 20 A. I did not talk to anyone specifically from
- 21 Lehman.
- 22 Q. You mentioned that you spoke to
- 23 Fontainebleau management.
- Do you recall who you spoke whether?
- 25 A. Usually it would be Jim Freeman.

- 1 Q. Were these one-on-one conversations?
- 2 A. I believe so.
- 3 Q. Did you take notes of these conversation?
- 4 A. Yes, I usually do.
- 5 Q. Do you recall what you discussed whether
- 6 Mr. Freeman about the bankruptcy?
- A. No. I'm guessing it was just our general
- 8 take on the situation.
- 9 Q. Do you recall what he told you the general
- 10 take was on these calls?
- 11 A. That this was unfolding as we speak and
- that they weren't positive what was going to happen.
- 13 Q. Anything else?
- 14 A. No.
- 15 Q. Do you recall -- strike that.
- 16 Did you ask Jim Freeman -- strike that.
- 17 Did you ask anyone from Fontainebleau
- 18 Las Vegas management whether Las -- whether Lehman
- 19 told them they would fund?
- 20 A. Repeat the question.
- 21 Q. Sure.
- 22 Did you ask anyone from Fontainebleau
- 23 Las Vegas management whether Lehman was going to
- 24 fund?
- A. I did, but they expressed uncertainty.

- 1 request -- strike that.
- 2 You don't know which retail advance request
- 3 Lehman funded and which they did not?
- 4 A. No. I'm not part of the retail facility.
- 5 I wasn't an insider within that facility. I -- I
- 6 couldn't directly monitor it.
- 7 Q. Did you ask Fontainebleau Las Vegas who
- 8 funded the September 2009 retail facility -- strike
- 9 that.
- 10 Did you ask Fontainebleau Las Vegas who
- 11 funded the retail facility in September 2009?
- 12 A. I don't recall doing that.
- 13 Q. Do you recall asking anyone at
- 14 Fontainebleau Las Vegas who funded the October 2009
- 15 retail facility?
- 16 A. I -- I don't recall.
- 17 Q. Did you ask Fontainebleau Las Vegas if
- 18 Lehman funded any of the retail facilities after
- 19 that date?
- 20 A. No, I don't recall.
- 21 Q. Did you ask Bank of America if
- 22 Fontainebleau -- strike that.
- 23 Did you ask Bank of America if Lehman
- 24 funded the retail facility for September 2009?
- 25 A. I -- I don't remember specifically asking

- 1 them.
- 2 Q. Did you ask Bank of America if Lehman
- 3 funded the retail facility for October 2009?
- 4 MR. HOBART: Objection, assumes facts not
- 5 in evidence.
- 6 THE WITNESS: No, I don't specifically
- 7 recall asking.
- 8 BY MR. RIVNER:
- 9 Q. Did you ask Bank of America if Lehman
- 10 funded the retail facility -- strike that.
- 11 Did you ask -- did you ask Bank of America
- 12 if Lehman funded the retail facility for the
- 13 November through May advances?
- 14 MR. HOBART: Objection, assumes facts not
- 15 in evidence.
- 16 THE WITNESS: I did not -- I don't think I
- 17 asked them.
- 18 BY MR. RIVNER:
- 19 Q. You don't think you asked them if Lehman
- 20 funded?
- A. November through May, no.
- 22 Q. Did you ask for -- individually, did you
- 23 ask if they funded individual requests?
- 24 A. No.
- Q. You mentioned earlier you may have spoken

- 1 to analysts.
- 2 Do you remember any analyst you
- 3 specifically spoke to?
- 4 A. I might have spoken to John.
- 5 Q. Do you recall any other analysts?
- 6 A. Not off the top of my head.
- 7 Q. Did John -- strike that.
- 8 What did John -- strike that.
- 9 Do you know if John -- strike that.
- 10 Did you ask John Maxwell if he thought
- 11 Lehman had funded the September 2009 advance
- 12 request?
- 13 MR. HOBART: Objection, calls for
- 14 speculation.
- 15 THE WITNESS: I don't think I specifically
- 16 asked him about Lehman. Well, I might have asked
- 17 him. I don't recall, though.
- 18 BY MR. RIVNER:
- 19 Q. Do you recall what you discussed whether
- 20 John Maxwell?
- 21 A. No. I -- I might have sent an email to him
- 22 asking what he thought or more details on his
- 23 report, but --
- Q. Do you have an understanding where the
- 25 details in Maxwell's report came from?

- 1 A. I never questioned his sources.
- 2 Q. And does he have access to inside
- 3 information about the retail facility?
- 4 MR. HOBART: Objection, lacks foundation,
- 5 calls for speculation.
- 6 THE WITNESS: He's been involved whether
- 7 the gaming industry a number of years, so he has
- 8 good access to management. He also has good
- 9 relations whether the other investment banks too,
- 10 so -- but I don't know where specifically he gets
- 11 his information.
- 12 MR. HOBART: Asher, we've been going about
- an hour and a half. When you get to a spot to take
- 14 a break, let's do that.
- MR. RIVNER: Yeah, another maybe five, ten
- 16 minutes.
- 17 BY MR. RIVNER:
- 18 Q. In your report, you -- you --
- MR. HOBART: What report are you referring
- 20 to?
- 21 MR. RIVNER: I'm sorry. Exhibit 155.
- 22 BY MR. RIVNER:
- Q. You've got a section here called "Main
- 24 Risks."
- 25 A. Yes.

Page 185

1 UNITED STATES DISTRICT COURT 2 SOUTHERN DISTRICT OF FLORIDA 3 4 IN RE: FONTAINEBLEAU LAS VEGAS 5 **CONTRACT LITIGATION** 6 CASE NO 09-MD-02106-CIV-GOLD/GOODMAN 7 MDL No. 2106 8 This document relates to all actions. 9 10 11 12 13 CONTAINS CONFIDENTIAL PORTIONS 14 VIDEO DEPOSITION OF DAVID HOWARD 15 Charlotte, North Carolina 16 Friday, March 11, 2011 17 18 19 20 21 Reported by: Andrea Nobrega 22 Court Reporter Notary Public 23 JOB No. 157413 24 25

1 Q. Specifically, what time frame are you 2 referring to when you talk about following the 3 documents, making sure that everyone was doing 4 what they were supposed to be doing? 5 MR. CANTOR: Objection. You can answer. 6 THE WITNESS: Well, the -- I mean, I do 7 recall, you know, that it started with the Lehman 8 bankruptcy, and then there was -- you know, it was 9 probably every month after that there was always a discussion around this. So that's the time frame 10 11 in the beginning. 12 BY MR. DILLMAN: Q. That's the time frame it began and it 13 went forward from there? 11 15 A. Right. 16 Q. And when did your involvement with the 17 Fontainebleau project cease? A. 18 19 20 21 22 23 24 25

Howard, David 3/11/2011 12:00:00 PM 1 2 3 4 5 6 7 8 9 10 11 12 Q. Your name is on a lot of e-mails up 13 through April, May of 2009. In reviewing or in 14 preparing for your deposition, do you recall 15 seeing e-mails post-February 2009? 16 A. I recall seeing one that was in March. 17 Q. Did that help you to recall that you 18 were indeed involved in some manner with the 19 Fontainebleau facility in March of 2009? 20 MR. CANTOR: Objection. You can answer. 21 THE WITNESS: All I recalled was that, 22 you know, I was probably copied on the e-mail. 23 BY MR. DILLMAN: 24 Q. And fair enough. If you saw your name 25 on an e-mail, it didn't bring back any

1	recollections, on, yean, now I remember I was
2	in
3	A. No, I remember, you know, checking out.
4	I mean, it was, you know, there were plenty of
5	cooks in the kitchen. You know, there was plenty
6	of people handling it the right way in my opinion,
7	and my advice was not really it was more a
8	matter of I guess because I had been involved with
9	it for so long, you know, I was just on the
10	distribution list.
11	Q. When you say people were handling it the
12	right way, what were they handling the right way?
13	A. I think there was just enough there
14	was a workout team. There was internal legal. I
15	guess not handling it right there were the
16	right, appropriate people that were staffed to be
17	working on it. They didn't need my help.
18	Q. Post-February of 2009, fair to say you
19	don't know whether BofA was handling it
20	appropriately or not?
21	MR. CANTOR: Object to the form.
22	THE WITNESS: I guess I would say I know
23	that they were the right people involved. What
24	they were doing, I wasn't involved in, so I don't
25	know. I don't know what the decisions were.

1	BY MR. DILLMAN:
2	Q. Do you today understand that BofA and
3	the other revolvers terminated the revolving
4	facility associated with the Fontainebleau project
5	in late April of 2009?
6	A. Yes.
7	Q. Were you involved in that decision
8	process?
9	A. No.
10	Q. Do you understand that the borrower put
11	forth a borrowing notice in early March of 2009
12	that sought to draw down on both the term loan,
13	un-funded delay draw term loan and the revolver?
14	A. I recall that notice, yes.
15	Q. Were you involved at all in the process
16	by which BofA responded or recommended that banks
17	respond to that?
18	A. I recall that I was on phone calls, and
19	I heard discussion. I don't recall my
20	involvement.
21	Q. Do you understand or do you know that
22	there was a disbursement of proceeds in late March
23	of 2009?
24	A. Can you clarify disbursement of
25	proceeds?

1	MR. CANTOR: It wasn't me
2	THE WITNESS: It's the nature of the
3	beast.
4	BY MR. DILLMAN:
5	Q. Did you talk to Mr. Yunker before his
6	deposition?
7	A. Yes, I did. I don't know that I talked
8	about other than the fact that he was going to
9	be deposed, we were actually working on a
10	transaction at the time.
11	You know, we were working with BofA and
12	Bret on an Indian deal. So I talked to him
13	frequently about a lot of things.
14	Q. Tell me about your conversation with Mr.
15	Yunker after his deposition other than the part
16	that it was tiring?
17	A. That's about all we talked about. I was
18	more concerned how long it lasted.
19	Q. Did you talk about what he and I spoke
20	about during that deposition?
21	A. No.
22	Q. Any of the topics that came up?
23	A. Not really. I mean, I can't recall that
24	we talked any specifics about the deal. I was
25	mostly interested in how long it was, and you

1	know, when would I be able to get out of here.
2	Q. Did he ask you what you recall about
3	various events that he might have testified to at
4	the deposition?
5	A. No.
6	Q. Did he indicate any of the questions
7	that I asked him or the answers that he gave?
8	MR. CANTOR: Objection, asked and
9	answered.
10	THE WITNESS: I don't recall.
11	BY MR. DILLMAN:
12	Q. When did you talk to him?
13	A. A couple weeks ago. I saw him
14	personally a week ago Monday let's see, what's
15	today? I saw him Monday night. I saw him Monday
16	night in New York, but we didn't talk about this.
17	Q. So at some point in the last couple of
18	weeks you talked to him about his deposition?
19	A. Yeah.
20	Q. It would make sense because his
21	deposition occurred about a couple weeks ago?
22	A. Yeah.
23	Q. And it's your testimony that you can't
24	recall anything about that conversation that you
25	had with him a couple weeks ago other than the

1 fact that he said the deposition was tiring, is 2 that right? 3 MR. CANTOR: Objection. I think that 4 mischaracterizes what he said. 5 THE WITNESS: I said I don't recall us 6 talking about any specifics, and I was mostly 7 concerned -- you know, my questions to him 8 revolved around the time and his answers were it 9 was tiring and he told me it was about five or six 10 hours. 11 BY MR. DILLMAN: 12 Q. When you left BofA, what was your 13 position -- strike that. 14 Let me go back. I forgot something. 15 You talked to Mr. Newby? 16 A. Yes. 17 Q. 18 19 A. 20 21 22 23 24 25

1	We did not talk anybody about
2	Fontainebleau.
3	Q. When you left BofA, what was your
4	position?
5	A. Managing director.
6	Q. What group?
7	A. I was in the real estate group,
8	syndications, and I handled gaming and lodging and
9	leisure.
10	Q. Who signed your paycheck, what entity?
11	A. Banc of America Securities.
12	Q. How long had you been managing director
13	in the group that you just testified about?
14	A. I don't recall when I was promoted. I
15	had been running that group gaming since '02. I
16	had done hotels before that.
17	I think I was already an MD by then
18	or I originally it's a long path. What else
19	do you want to know about my
20	Q. What I want to know is whether your job
21	description in 2007 was essentially the same as
22	your job description at the time that you left?
23	A. Yes.
24	Q. One thing for the court reporter, you
25	are going to have to wait until I finish my

1	question, and I understand that in conversations
2	you anticipate and typically anticipate correctly
3	what the question is going to be and want to get
4	on with it and answer, but it makes her job really
5	hard.
6	A. Understood.
7	Q. What were your job responsibilities at
8	the time that you left in March of 2009?
9	A. They were the same as they had been
10	since 2002.
11	Q. What were your job responsibilities
12	during the time from 2002 through the time that
13	you left on March 31, 2009? Sorry, it wasn't a
14	clear question apparently.
15	A. My job responsibility, I had during
16	those times, I don't know, I managed a small
17	group, three to four individuals.
18	We were primarily tasked with on the
19	syndication side of I guess originating or winning
20	business from clients, structuring syndicated
21	transactions, working with our sales group to then
22	sell them off, work with credits.
23	So I was very much involved in the
24	marketing process. I was very much involved in
25	structuring, documentation, not always, but often,

1 a lot of the modeling and then the syndication, 2 but typically after a transaction was closed. I 3 did not have any involvement. 4 If I had involvement, it was usually if 5 there was an amendment where the lenders were 6 going to be involved, and they needed -- often I 7 was the facilitator between, you know, the client 8 and credit, and the lenders to just communicate as 9 to what's going on and, you know, was often 10 involved in amendments or when something was going 11 differently than the documentation or the 12 transaction was expected to go, and there needed 13 to be communication with lenders. 14 Q. Who were the three or four in your group 15 who you worked with or who worked for you in the 16 2008, 2009 time frame? 17 A. Richard Arendale, Michael Chung, Tom 18 Montgomery, Jordan Harris, Knight Kieffer, but I 19 don't know when Knight left. Knight had gone on. 20 He worked with me on the original Fontainebleau, I 21 believe. 22 Q. Knight Kieffer? 23 A. Knight Kieffer. Q. Cool name. 24 25 A. I can't -- that's --

1	Q. Did any of the individuals that you just
2	identified work in any way on Fontainebleau
3	post-closing?
4	A. No.
5	Q. You did?
6	A. Yes.
7	Q. What were the circumstances that got you
8	involved in Fontainebleau post-closing?
9	A. Because of potential issues that might
10	need communication with lenders.
11	Q. Specific issues?
12	A. Well, specifically when Lehman, you
13	know, went bankrupt and we got a lot of inquiries
14	from lenders, that's when I got involved.
15	Q. And we'll go into this in more detail,
16	but you got involved when Lehman issues arose for
17	what purpose?
18	A. Well, my job responsibility would have
19	been to if there needed to be an amendment or
20	communication with the lenders, to be involved as
21	to how that was going to be received and act as
22	liaison with sales staff. So we made sure that
23	the lenders received, you know, the appropriate
24	communication. From a practical standpoint, just
25	I have done a lot of transactions, have a lot of

1	construction loan experience.
2	I did a lot of real estate started my
3	career in real estate construction back in Texas
4	and moved to California, and I have done a lot of
5	real estate construction.
6	So I think from the credit products
7	group and credit, they valued my opinion. So they
8	would I was involved just as an advisor a lot
9	of times to have another somebody to bounce
10	ideas off and talk about things.
11	Q. I will try to break that down. Were you
12	brought in to the Fontainebleau Las Vegas issues
13	surrounding Lehman to provide in part to
14	provide opinions, assistance, etc., with respect
15	to the construction issues that you just testified
16	you had some background with?
17	A. I think it was with everything. I mean,
18	you work with a group. I had a lot of knowledge
19	about Fontainebleau. The documents, I was very
20	involved in drafting the documents.
21	So I think it was just my experience
22	with Fontainebleau, my experience with the
23	borrowers, my experience with the lenders, my
24	experience with construction, my experience with
25	gaming my experience with working internally.

1	It was a wide variety of experiences
2	that I have collected over my career that I think
3	people valued and wanted me to be involved since I
4	had knowledge.
5	Q. And since the Lehman issues as you have
6	referred to them created potential problems and
7	concerns for which your grouping of talents was
8	perceived to be valuable by BofA?
9	MR. CANTOR: Objection.
10	THE WITNESS: I don't know you have
11	to rephrase that for me.
12	BY MR. DILLMAN:
13	Q. It was an awful question.
14	MR. CANTOR: I'm not even sure it was a
15	question.
16	THE WITNESS: I think it was just saying
17	what I just said.
18	BY MR. DILLMAN:
19	Q. You have these talents. You have this
20	package of experiences and so on that you bring to
21	the table. You bring that to the table at all
22	times that you are at BofA during this time
23	period, yet for most projects your involvement
24	ends at closing. It didn't with Fontainebleau.
25	You were brought back into this facility with

1	respect to the Lehman issues. Why? What was
2	there about the Lehman issues that as you
3	understood it, caused the bank to come to you and
4	say we want you to become re-engaged with the
5	Fontainebleau Las Vegas project?
6	MR. CANTOR: Objection.
7	THE WITNESS: Again, I think you
8	mischaracterized quite a bit in that statement.
9	What I would say is if there had been any other
10	deal that had similar issues, any deal that had
11	issues with the transaction that needed
12	conversation from lenders, I was brought in.
13	It had nothing to do with it being
14	Fontainebleau if I had prior knowledge of the deal
15	or I got involved post-closing on lots of
16	transactions, and in fact, people called and asked
17	my advice a lot after closing about what's this,
18	what do you think about that.
19	So it was not unique to Fontainebleau
20	that I got involved post-closing.
21	BY MR. DILLMAN:
22	Q. What were the issues with Fontainebleau?
23	You have said the Lehman issues. What were those
24	issues that caused you to become involved
25	post-closing on that facility?

7	A. Well, I think the initial was the fact
2	of the Lehman bankruptcy and the retail funding,
3	and how are those funds going to be put into the
4	project as related to an in-balance issue. Was
5	there going to be adequate proceeds to finish the
6	project, and what did that mean to the existing
7	documentation, and what did that mean, you know,
8	to the lender and procedurally how are we going
9	to, you know, review and handle that.
10	Q. You said that one of your roles was
11	communication with lenders. How was it perceived
12	in September of 2008 that there would need to be
13	communication with lenders on this issue of
14	Lehman?
15	MR. CANTOR: Objection.
16	THE WITNESS: How was it perceived?
17	BY MR. DILLMAN:
18	Q. How did you understand strike that.
19	What communications with lenders did you
20	understand would need to or might occur as a
21	result of the Lehman issues?
22	A. Well, given that it was very high
23	profile, there was a lot going on at the time.
24	There was a lot of panic in the market. There was
25	iust it was a really difficult time for the

7	financial services industry across the board.
2	But the high profile nature of it, the
3	fact that everybody knew that Lehman was one of
4	the funders in the retail loan, we actually had
5	inbound calls coming in. We anticipated that
6	people would want to know what was going on with
7	the situation.
8	Best we could, we needed to gather
9	information and communicate to lenders what we
10	know.
11	Q. How did you get brought back into
12	Fontainebleau? Who called you?
13	A. I don't know. I don't recall who called
14	me.
15	Q. Typically in those circumstances, how do
16	you get brought back into a project post-closing?
17	A. How did get brought I mean, you know,
18	I usually stay abreast of everything that I work
19	on. So I mean I talked to you are talking
20	about a team that works on a lot of deals that
21	talk three or four or five times a day about a lot
22	of things. So I'm always up to speed about
23	everything.
24	Getting brought back in, there is no
25	official demarcation line of you are on, you are

2 circumstances that caused you to be reviewing this

you have any recollection whatsoever of the

- 3 issue as you stated in your e-mail prior to the
- 4 actual date of Lehman's bankruptcy in September
- 5 15, 2008?

1

- 6 A. I have no recollection of that.
- 7 Q. Did you prior to Lehman's bankruptcy
- 8 filing, talk with anyone at the company, the
- 9 company being Fontainebleau Resorts or any entity
- 10 associated with it, about Lehman issues?
- 11 A. I have no recollection.
- 12 Q. Who at the company did you typically go
- to if you needed to discuss issues concerning the
- 14 Las Vegas financing?
- MR. CANTOR: Objection. You can answer.
- 16 THE WITNESS: Jim Freeman.
- 17 BY MR. DILLMAN:
- 18 Q. You knew Jim Freeman from his days of
- 19 Bank of America?
- 20 A. Yes.
- 21 Q. Jim Freeman a friend?
- A. No. I mean, define friend, I guess.
- 23 Q. I would define friend as being someone
- that you are closer to than a business colleague.
- A. No. He was a business colleague.

1	Q. Did you at my time in conjunction with	
2	the Lehman issues as we discussed them here, speak	
3	to Mr. Freeman?	
4	A. Can you repeat that question?	
5	Q. Did you at any time in conjunction with	
6	the Lehman issues that we have been as we	
7	discussed them here, the bankruptcy issues, have	
8	any discussions with Mr. Freeman?	
9	A. I just want to make sure I understand.	
10	Are you talking prior to the bankruptcy or	
11	post-bankruptcy or just any time in there?	
12	Q. Any time is any time.	
13	A. I know I had to be on some phone calls	
14	with him. I don't recall any specific	
15	conversations, but I do recall I had to talk to	
16	him about these issues, and primarily I recall the	
17	thrust of my wanting to talk to him was for him to	
18	speak to the other banks.	
19	Q. What time period are you referring to	
20	here?	
21	A. It would be after the bankruptcy, after	
22	the 15th that you stated.	
23	Q. But in that general time frame,	
24	September of 2008, as opposed to January of 2009?	
25	It's that time frame around the Lehman bankruptcy	

1 that you are talking about now? 2 A. Yeah, fall of 2008. 3 Q. By the way, you understand that -- and I didn't go through this at the beginning. You 4 5 understand that this deposition is being taken 6 under penalty of perjury? 7 A. Yes. Q. And you understand that an answer to a 3 9 question for which you have a recollection, if the answer is I don't recall, that that is untruthful 10 11 and that would be perjury? 12 A. Yes. 13 Q. Did you consider the Lehman bankruptcy to be a potential material -- to have a 14 15 potentially material impact, negative impact on 16 the Fontainebleau Las Vegas facilities? A. Did I consider it? 17 13 Q. Yes. 19 MR. CANTOR: Objection. 20 THE WITNESS: Yes, I did. 21 BY MR. DILLMAN: 22 Q. Why? A. Well, they were the funding mechanism 23 for the retail portion, and the way the documents 24 25 were constructed, that if retail funds were not

1	funded, then the lenders were not required
2	the I guess the casino resort lenders,
3	everybody else, were not required to fund.
4	Q. Without funding, the project doesn't get
5	built?
6	A. Yeah.
7	Q. I have seen reference in e-mails to a
8	risk rating. At BofA, what does that mean, a risk
9	rating?
10	A. Every every is a broad word. I would
11	say typically the loan, especially commercial
12	loans at the bank carry a risk rating, which
13	allows in the bank to it's helpful in pricing
1-‡	for risk adjusted capital, and I think the scale
15	goes from one to ten.
16	Q. Ten being best or ten being worst?
! 7	A. Ten is the worst. Ten you are writing
13	It off almost. Nine is typically considered a
9	substandard, which is an OCC term. The fed
10	there are certain reserves that has to be taken if
21	it's a nine. If it's an eight, it's called I
22	forget what the term was, but there are certain
23	reserves if it's an eight.
24	Seven is kind of it's on watch list to
25	go to once it starts getting into seven or

1	eight, nine range, it goes to typically it gets
2	reviewed to go to the workout group.
3	Most loans in the gaming portfolio were
4	somewhere in the four to six range. Typically
5	when a loan is made, it's in that range. It would
6	be it's the bank's own internal system that
7	they use to grade loans.
8	The best analogy would be like a Moody's
9	or S&P type rating, so you can a risk rated
10	four loan is less risky than a risk rated six,
11	thereby you could charge less LIBOR spread and
12	that was a way of determining profitability based
13	on the risk that you were taking.
14	Q. And this would be at the outset of the
15	loan in terms of pricing the loan at the
16	beginning?
17	A. It's done at the beginning, and then
18	it's reviewed I don't know it's reviewed
19	consistently at least annually, or if any material
20	events happen, it's typically looked at when the
21	material events happen. So that's not my
22	department.
23	When involved in risk rating, I needed
24	to know what it was. It helped from a pricing
25	standpoint often you could that certainly

1	BY MR. DILLMAN:
2	Q. Did you ever hear that from any source?
3	A. You know, honestly, I don't recall. I
4	probably read this e-mail, so, you know, I may
5	have seen it in print.
6	Q. Let's step back for a minute. When you
7	got involved or re-involved in this facility in
8	September 2008, you understood that there was a
9	potential problem as a result of the Lehman
10	bankruptcy, and that potential problem was that if
11	the retail funding didn't come through, it would
12	effectively shut down the financing for the
13	project?
14	A. Correct.
15	Q. So one of the issues that BofA was
16	interested in getting to the bottom of, was would
17	the retail funding come through or would it not?
18	A. Yes, definitely.
19	Q. And you talked to the company at
20	least in part talked to the company, Mr. Freeman,
21	to find out what they knew about those issues?
22	A. Those issues being whether retail was
23	going to be funded or not?
24	Q. Yes, sir.
25	A. I can't recall I very well could have

1 been on phone conversations. I recall having 2 discussions around this. Specific discussions I 3 do not recall. 4 I do recall having discussions as to --5 what I recall my main focus, what I thought, what 6 I was interested in, was making sure that, one, 7 all the appropriate people were involved 8 internally; that everybody was aware of the 9 situation; that communication throughout the 10 organization as well as to the extent possible 11 communication to the lenders was being handled in 12 an appropriate manner. 13 I know I was on phone calls with Jim. I 14 do not recall whether they were before, after, 15 when. What I do recall is mostly I wanted him to 16 have phone calls with the lenders to talk about 17 this issue. I wanted people to hear it from him 18 directly, not through BofA, not as BofA being a 19 conduit. 20 I know we talked about how was this 21 going to get solved. This was very realtime and 22 there wasn't a lot of months to kind of go through 23 a process and figure this out, because I think the 24 draw requests were due at the end of the month, 25 24th, 25th, something like that.

1	me to where in your opinion you thought a
2	default
3	BY MR. DILLMAN:
4	Q. There is lots of provisions. My
5	question is, whether your review of section 3.3,
6	which deals with conditions precedent to advances
7	by the trustee and the bank agent, allows you to
8	recall any discussions in the negotiation of this
9	document relating to the impact of defaults under
10	the retail facility on funding conditions under
11	the master disbursement agreement?
12	A. My recollection would only be to this
13	section that is 3.3.23, retail advances, which as
14	more eloquently stated than I did that the
15	retailers had to refund as a condition for the
16	bank lenders or BofA to fund.
17	Q. Did you have any discussions at any
18	point with anyone at BofA surrounding the Lehman
19	bankruptcy with respect to the applicability or
20	not of this particular condition precedent to any
21	of the events or potential events arising out of
22	the Lehman bankruptcy?
23	A. I recall discussing this provision, the
24	funding of the retail lenders, yes, several times.
25	Q. With whom?

1	A. I don't recall exactly with whom. I
2	know with Jeff Sussman. I'm sure Bret Yunker was
3	on the phone. I'm sure whoever worked with Jeff,
4	Brandon, if Brandon was working on it at that
5	time, Brandon Bolio, potentially credit officer,
6	Doug Keyston.
7	I know I requested that internal counsel
8	be involved, Bill Scott at Sheppard Mullen. So
9	there likely could have been more people but those
10	were the people I would have expected to have
11	those conversations with.
12	Q. Did you, Mr. Howard, come to any
13	conclusions with respect to whether or not payment
14	of Lehman's portion of the September draw request
15	under the retail facility by Fontainebleau Resorts
16	would be payment by the retail agent and/or the
17	retail lenders as set forth in 3.3.23?
18	MR. CANTOR: Mr. Howard, I would just
19	caution you, he is asking if you personally came
20	to that conclusion one way or another. You
21	shouldn't be repeating what counsel told you, if
22	anything.
23	THE WITNESS: I don't recall coming to a
24	conclusion. In this process, as I would let you
25	know I did not have a vote. I it was not my

1	decision to decide whether or not that was, in
2	fact, the case.
3	It was not my decision, nor my
4	responsibility guided by the bank to make that
5	decision whether or not to fund.
6	BY MR. DILLMAN:
7	Q. Whose responsibility was it?
8	A. It would have fallen under Jeff Susman
9	and his group. I was there as advice, and as I
10	have stated, my goal primarily, I was mostly
11	concerned that all the right people were looking
12	at all the facts, considering all sides, whether
13	it be the client side, whether it be the lender
14	side, whether it be Bank of America side, all
15	contingent parties needed to be involved and
16	considered in this decision, and in fact, that
17	counsel needed to be involved to make sure that
18	the documents were being followed.
19	That was really my goal, was to make
20	sure that the people that were making the decision
21	that did have a vote were doing it the right way.
22	What I thought or felt, in fact, I never really
23	advised to my knowledge as to what could or could
24	not be done.
25	My goal per my recollection, was just to

1	make sure that everybody was discussing it and the
2	facts were to the best of everybody's ability,
3	they were going through the process because I felt
4	a responsibility in my position to make sure that
5	the lenders were the existing lenders, you
6	know, were represented I guess.
7	It wasn't just, hey, we have to fund
8	this because the client wants us to, or we don't
9	want I felt like everybody needed to look at
10	this. This was a gray area. It was very
11	difficult. It had never been looked at before.
12	There wasn't precedent for this issue.
13	So my goal was really to make sure that
14	everybody considered it and viewed it pursuant to
15	the documents.
16	Q. Did you provide any input, whether you
17	had a vote or not, on the issue of whether or not
18	payment by Fontainebleau Resorts of Lehman's
19	September draw would satisfy the condition of
20	3.3.23?
21	MR. CANTOR: Objection, asked and
22	answered.
23	THE WITNESS: Yeah, I don't recall.
24	BY MR. DILLMAN:
25	O You don't recall any input at all?

1 was in October of 2008? 2 A. Well, I remember the meeting. The 3 reason I know it's October is because I was 4 refreshed by the O'Melveny counsel as to when the 5 actual date, but I do remember going to that 6 meeting in the fall. 7 Q. We'll get there in just a minute. I 8 want to direct your attention to the page 33 of 9 the master disbursement agreement. 3.3.2, do you see that representations and warranties? 10 11 A. Yes. 12 Q. Yes? 13 A. 3.3.2, yes. 14 Q. And specifically paragraph A, 15 subparagraph A, which reads in part each project 16 entity set forth in article four or in any -- or 17 in any material contract shall be true and correct 18 in all material respects as if made on such date, 19 and it goes on from there. Do you see that? 20 A. Yes. 21 Q. And if you look at article four of the 22 master disbursement agreement, specifically 4.9.1, 23 it says there is no default or event of default 24 under any of the financing agreements. Do you see 25 that?

1 A. I see that. 2 Q. And so one of the conditions precedent 3 in the document that you negotiated was that at 4 the time of any funding, there would be no default 5 or event of default under any of the financing 6 agreements, correct? 7 MR. CANTOR: Objection. 8 THE WITNESS: I don't know what the 9 definition of financing agreements. BY MR. DILLMAN: 10 11 Q. Let's look at it. I think you will find 12 if you turn to the definitions at the back -- I'm 13 sorry, page -- it's the bates stamp number that 14 ends in 67 at the very bottom on the right-hand 15 corner here. Do you see that financing 16 agreements? 17 A. Uh-huh. Q. And it means collectively, and I will go 18 19 to the facility agreements. Do you see that? 20 A. Uh-huh. 21 Q. Yes? 22 A. I see the facility agreements. 23 Q. And if you turn a couple pages back, you 24 will see that facility agreements is defined to

mean collectively and including the retail

25

1	facility agreement. Do you see that?
2	A. Yes.
3	Q. So the document that you negotiated said
4	as one of the conditions precedent, that there be
5	no default or event of default under the retail
6	facility agreement, correct?
7	A. Correct. Well, I mean based on the
8	reading of this document, I would say that's
9	correct. I'm not an attorney. Based on this
10	cursory review, what you just showed me, I would
11	agree with that.
12	MR. CANTOR: Note an objection.
13	BY MR. DILLMAN:
14	Q. Do you recall any discussions
15	surrounding the drafting of this agreement with
16	respect to these provisions that I just that we
17	have just gone over?
18	A. No.
19	Q. In September of 2008 surrounding
20	Lehman's bankruptcy, did you participate in any
21	discussions concerning whether or not Lehman's
22	failure to pay its obligations under the retail
23	facility constituted a default?
24	A. I don't recall having those specific
25	discussions.

1	Q. Did you at any time have any discussions
2	with respect to that issue?
3	A. No, I don't recall.
4	Q. Lehman had an obligation to fund under
5	the retail facility, did it not?
6	MR. CANTOR: Objection.
7	THE WITNESS: Yes.
8	BY MR. DILLMAN:
9	Q. I will represent to you that failure to
10	fund is defined as a capital L, capital D lender
11	default under the retail facility.
12	A. Maybe, but I mean I also have been doing
13	this long enough to know defaults can be cured,
14	waived by lenders. Just because something happens
15	it could be a default, doesn't necessarily
16	constitute it puts an agreement into default.
17	Q. Did BofA, to the best of your knowledge,
18	ever waive any condition for disbursement under
19	the master disbursement agreement with respect to
20	the September disbursements, September '08,
21	specifically those?
22	A. I do not believe that they waived
23	anything.
24	Q. At any time that you are aware of?
25	MR. CANTOR: Objection.

1	THE WITNESS: That I'm aware of, I don't
2	recall anything being waived.
3	BY MR. DILLMAN:
4	Q. Based on your experience, you are aware
5	that any such waiver would have to be in writing,
6	correct?
7	A. You know, it depends on the
8	technicality. I have seen a lot of things over my
9	experience where guys have waived things because
10	they just view it as a gray area, and they decide
11	not to do it, but typically if it is very
12	specific, it will be especially in a case of a
13	syndicated loan, it will usually be in writing.
14	Q. In part you want to make sure everybody
15	is aware of what's going on?
16	A. Correct.
17	Q. Are you aware of any written waiver of
18	any condition precedent set forth in the master
19	disbursement agreement by BofA at any time?
20	A. No.
21	Q. So you are not aware that the particular
22	default by Lehman of its obligation to fund the
23	retail facility, you are not aware of that having
24	been waived at any time by BofA, correct?
25	MR. CANTOR: Objection.

1	THE WITNESS: You know, I don't know
2	that there was a default who knew there was a
3	default to waive? You are asking a question that
4	has a lot of hindsight to it in my opinion. I
5	don't know that anybody knew.
6	Financing documents, while written, can
7	be modified. You are talking about modification
8	of a document which the bank had nothing to do
9	with, the retail facility documents, correct? You
10	are talking about a default under a document that
11	Bank of America was not party to other than
12	vis-a-vis a inter-creditor agreement.
13	So the only I would have to go back
14	and look. Typically in inter-creditor agreements,
15	you would have, if you are in default you need to
16	notify us and the reliance is on the other
17	lenders.
18	I don't know that Bank of America had
19	any knowledge at that time I never had any
20	knowledge, I will put it that way, nor did I know
21	that Bank of America that that agreement was
22	technically in default.
23	Typically a default has to be declared
24	in my experience because I have lived through lots
25	of defaulted documents

1	BY MR. DILLMAN:
2	Q. Did you at any time come to the
3	understanding that Lehman had not made its payment
4	obligations under the retail facility?
5	A. I came to that understanding as it
6	relates are you talking to the September '08
7	specifically or anyone?
8	Q. At any time. My question was not
9	limited to time.
10	A. I did become aware when I found out that
11	ULLICO was funding their share.
12	Q. To go back, in the September time frame,
13	you don't recall any conversations with respect to
14	whether or not payment by Fontainebleau Resorts of
15	Lehman's obligations under the retail facility,
16	would constitute a violation of condition 3.3.2A
17	of the master disbursement agreement, is that
18	correct?
19	MR. CANTOR: Objection, asked and
20	answered.
21	THE WITNESS: I don't recall.
22	BY MR. DILLMAN:
23	Q. You don't recall ever having been asked
24	by anyone for any input into that determination,
25	is that right?

1	MR. CANTOR: Objection.
2	THE WITNESS: I don't recall. There was
3	a lot going on then. I just don't remember that
4	specific request coming to me.
5	BY MR. DILLMAN:
6	Q. Do you remember any request that in
7	general related in any way to whether or not
8	defaults by Lehman under the retail credit
9	facility would be a condition would violate a
10	condition precedent to funding under the master
11	disbursement agreement?
12	A. I don't recall defaults, discussing
13	defaults.
14	Q. How about
15	A. Again, I think my recollection goes to
16	if the money came in from the servicer, retail
17	servicer.
18	Q. And that was sort of where it stopped in
19	terms of what you recall about an analysis having
20	been done?
21	A. That's what I recall, yes. Because
22	that's where my maybe I was too simplistic at
23	the time thinking that if it came in from the
24	servicer that was coming in, and we heard Lehman
25	funding other situations, the lenders could fund,

1	and was there I do recall that people looked at
2	the documents to say what's our obligation, and it
3	was like if it comes in from I think the
4	decision would be if it came in from the servicer,
5	that that was and we had a rep from the
6	company, that everything as you pointed out in
7	3.2, which I think that rep also included if there
8	was a default under the other documents.
9	So I think at that time as you are
0	talking September-ish time frame, that funding,
1	Bank of America, to my knowledge, had no knowledge
2	that there was a default under they had not
3	been noticed by the retail lenders, and you would
4	have the documents. I wouldn't.
5	I would assume that the inter-creditor
6	would say that you have to notify both parties
7	had to be notified if there was default, that you
8	were required to provide notice.
9	I don't recall any notice of default
20	being delivered to Bank of America or it being
21	included in the rep.
22	Q. Based on your years of experience in
23	this industry and your involvement in negotiating
:4	at least some of these documents related to the
5	Las Vegas facility, if BofA became aware of a

1 just don't recall. You are starting to like --2 I'm not saying -- if I can say, seeing these 3 e-mails and stuff, that certainly could have 4 happened. 5 What I'm trying to think of is what did 6 I think of exactly that happened when I was on the 7 phone in any of these meetings, do I remember it, 8 I don't. I don't remember that specific point. 9 Now that I'm seeing all this, yes, that 10 certainly could have happened. That could have 11 been an issue that guys were focused on. 12 BY MR. DILLMAN: 13 Q. You do know that the other lenders were 14 focused on that issue, don't you? 15 A. Oh, yeah, yeah, yeah. 16 Q. They wanted to know who paid the Lehman 17 portion? 18 A. The other lenders were and that was -- I 19 don't know when that was. 20 Q. You tell me. 21 A. I don't know. I don't know that it was 22 at the time frame you are talking about right now. 23 That's what I don't know. It may have been after 24 the fact, but from my recollection, I don't recall 25 in September that that was the issue with other

1	lenders.
2	I recall it being the issue being
3	what's going to happen, and is money going to come
4	in and are we going to get the project built.
5	That's what I recall the issue being.
6	Q. You recall other lenders asking
7	certainly after the September funding of the
8	retail facility who paid Lehman's share?
9	A. I saw some documents on that yesterday.
10	So that refreshed my memory that, yeah, the guys
11	were curious about that.
12	Q. The guys being other lenders?
13	A. Other lenders.
14	Q. And so was BofA?
15	A. Yes.
16	Q. And BofA, in fact, sent a letter to the
17	company asking the company to answer several
18	questions, one of which is who paid Lehman's share
19	in September?
20	A. Yes. I saw that letter yesterday.
21	Q. You saw it at the time, correct?
22	A. Very likely I saw it at the time.
23	Q. And based on your review of documents
24	yesterday, you are aware that the company never
25	responded to that question, either with a call to

1	the lenders or with anything in writing?
2	MR. CANTOR: Objection.
3	THE WITNESS: I saw a letter response
4	from Jim Freeman.
5	BY MR. DILLMAN:
6	Q. And Mr. Freeman in that letter response
7	didn't state who paid the Lehman portion of the
8	September retail draw, did he?
9	MR. CANTOR: Objection, argumentative.
10	THE WITNESS: Well, in that letter I did
11	not see that statement. It's a letter, so it
12	didn't have it in there. When I read it
13	yesterday, I didn't see it in there.
14	BY MR. DILLMAN:
15	Q. Do you have any recollection of the
16	company ever having answered the question BofA
17	posed as to who paid Lehman's portion of the
18	September retail facility?
19	A. I have no recollection of that.
20	Q. Do you recall being concerned in the
21	September, October time frame that the company was
22	dodging the issue of who paid the September
23	payment?
24	A. I don't recall being concerned.
25	Q. Do you recall having

ı	A. Thean about that issue. Twas
2	concerned about finishing the project and a lot of
3	other things, but about that issue I wasn't
4	concerned.
5	Q. Generally of concern when a borrower
6	fails to answer direct questions, isn't it?
7	MR. CANTOR: Objection.
8	THE WITNESS: I have been doing this a
9	long time. I mean, I think that if you ask
10	someone a direct question, they don't answer it,
11	yes, it could be concerning. I don't recall being
12	concerned at the time.
13	BY MR. DILLMAN:
14	Q. You recall having tried to set up a
15	meeting with the company and with the other
16	lenders, right?
17	A. Yes. That was really where my concern
18	was, was communication.
19	Q. And you recall that the company refused
20	to do that?
21	MR. CANTOR: Objection.
22	THE WITNESS: I don't recall I recall
23	I wasn't able to do that I wasn't able to get
24	it done. So you know, I don't recall being told
25	no or whatever. Liust know that I was not able

ı	to accomplish it. I know that they chose to by
2	looking at documents yesterday, they chose to
3	write a letter. This is all based on the review
4	yesterday.
5	I believe and I thought we had a call at
6	one point, and I can't remember. I thought I
7	eventually talked them into having a call either
8	with directly with some lenders or having a
9	lender call.
10	But I know the initial one I was not
11	successful in getting them I had them agreed
12	and they cancelled it or backed out and decided to
13	write a letter instead.
14	BY MR. DILLMAN:
15	Q. It wasn't from any lack of trying by you
16	that a group lender call didn't go forward in
17	October, November?
18	A. Yeah.
19	Q. You thought that was something the
20	company should do?
21	A. Absolutely.
22	Q. You told Mr. Freeman that?
23	A. Absolutely.
24	Q. You thought it was important from both
25	the company's standpoint and so that the lenders

1 could get information on topics that were 2 important to them? 3 A. From his mouth, yes. 4 Q. Including who paid Lehman in September? 5 A. If that was a question that the lenders 6 wanted to ask, that was their prerogative and he 7 would need to answer it himself. 8 Q. And you were concerned when the company 9 did not agree to hold such a lender call in 10 October, weren't you? 11 A. I don't recall, but I was not -- that 12 was not -- looked bad on me. I felt I couldn't 13 get them to -- I always felt that the borrower 14 should address all the lenders. 15 Q. And as well, the company -- that was an 16 opportunity for the company to provide information 17 to lenders? 18 A. Yes. 19 Q. And the company wasn't doing that? 20 MR. CANTOR: Objection. 21 THE WITNESS: They did not do it. I 22 mean and I can't remember if they actually ever 23 did have a call, but I know initially they didn't. 24 BY MR. DILLMAN: 25 Q. Going back to the mid-September time

1 frame, I'm going to place in front of you an 2 exhibit I marked as Exhibit 201. The top 3 e-mail is from you to Mr. Susman and Mr. Yunker 4 and Mr. Varnell. 5 A. I forgot John should be included. He 6 was on a lot of those calls, too, Mr. Varnell. 7 Q. And Mr. Varnell was with Mr. Susman's 8 group, correct? 9 A. No. 10 Q. Whose group was he? 11 A. With Mr. Yunker's and Mr. Newby's group. 12 Q. What was his role during these 13 discussions concerning the Lehman events in September? 14 15 A. John's? 16 Q. Yes. 17 A. John was a client, you know, knew the 18 client very well. That was his job. So I think 19 he was on the phone just to, one, just being 20 involved since it was his client, making sure that 21 his client's interests were being represented, as 22 well as the bank's. 23 I don't remember John saying a lot, to

of the e-mails and copies.

24

25

be honest with you, but I'm sure he was on a lot

1	Q. What was Mr. Yunker's role?
2	A. Same, except Bret was much more
3	knowledgeable about the transaction.
4	Q. And Mr. Susman?
5	A. Jeff was on the portfolio management
6	side or credit I don't remember what name they
7	had at the time. Maybe it's on here. He kind of
8	handled it. He and Brandon handled it on a
9	day-to-day basis in terms of monitoring the
10	credit.
11	They were primarily responsible as it
12	related to the credit and also to managing Bank of
13	America's share of the loan.
14	Q. What do you mean by managing the credit?
15	A. Oversee, making sure that the in-balance
16	tests were met, all the provisions in the
17	disbursement agreement, credit agreement were
18	being met, review any financial information, keep
19	tabs on the market to watch it in order to provide
20	a risk rating if market conditions changed.
21	I don't think they I think they may
22	have actually approved fundings.
23	Q. When you say fundings, you mean
24	disbursements?
25	A. Disbursements.

1	Q. They, in fact, approved the September
2	disbursement, didn't they?
3	MR. CANTOR: Objection.
4	THE WITNESS: I assume somebody did.
5	I don't know if it was Jeff or not. He probably
6	took it to somebody to get it I don't know.
7	BY MR. DILLMAN:
8	Q. In this e-mail, the second one from Mr.
9	Susman to you and others, in the second paragraph
10	he says I realize there are more questions and
11	answers right now, and that we are formulating a
12	plan to address Lehman and the retail facility.
13	What plan was BofA formulating at this
14	time to address Lehman on the retail facility?
15	A. I don't recall. I think the concern, to
16	the best of my recollection, was a much broader
17	concern than an individual funding.
18	It was the ability to continue to fund,
19	and was there going this was a big event. We
20	didn't know how much Lehman had of the retail
21	facility, how much had been sold off.
22	We didn't know who the other people
23	were. We didn't know if they were going to step
24	in and fill the shoes. What was going to happen
25	to this was one funding.

J	There were several more needed. I can t
2	remember the amount, but there was \$80,000,000 or
3	\$40,000,000. There was a certain amount left that
4	would, if not funded, would put the project out of
5	balance.
6	So I think my assumption around the plan
7	was much broader than any individual funding. It
8	was more concerned about what's going to happen,
9	and there were other costs, and I can't remember
10	the details, but there were other loan there
11	were tenant improvement costs for the retail that
12	were going to be funded by the retail lenders.
13	So there was a thing called shared
14	costs, which is what that was the funding
15	mechanism that was most concern to which again,
16	was unusual to have two different lending parties
17	building the same building, since this was kind of
18	a condo air rights situation.
19	So there were other costs for the retail
20	to be completed. They weren't party necessarily
21	to the shared costs and inter-creditor agreement.
22	I think the shared costs were like
23	80-some million dollars, and then there was
24	another \$100,000,000 of tenant improvements that
25	weren't part of this disbursement agreement, you

1	know, that didn't have to come in to the but
2	still were going to need to be funded to have a
3	viable project because if you had a shell and you
4	had empty retail because these guys couldn't fund.
5	So I think the plan was to address given the
6	bankruptcy, what was going to happen.
7	Q. Mr. Susman says we are formulating a
8	plan. You described the problem or at least some
9	aspects of the problem.
10	What was BofA what plan was BofA
11	formulating to address those problems?
12	MR. CANTOR: Objection.
13	THE WITNESS: I don't know. That may
14	have been a poor choice of words. I think it was
15	probably better aptly said analyzing the
16	situation.
17	I recall other lenders being would
18	somebody step in, could somebody buy Lehman's
19	what are the options. This was very realtime and
20	this was considered to be something that could be
21	a future problem in terms of, you know, completing
22	the project.
23	So I don't know that, you know, it
24	was the plan could have been that he is
25	referring to here could have been related to

communication with the other lenders, you know, I 2 don't know. 3 Those were the conversations that were 4 going on. What are you going to do on a macro 5 basis and, you know, are we making sure that the 6 lenders are getting the information from the 7 company that they need. 8 BY MR. DILLMAN: 9 Q. Any discussions that you are aware of 10 internally at BofA concerning the possibility of 11 taking over Lehman's portion of the retail 12 facility? 13 A. My memory was refreshed yesterday, an 14 e-mail that there was another group in BofA than the real estate group that Mr. Soffer did a lot of 15 16 condo real estate financing in Florida, where Jeff 17 Soffer had called him to see if they could come in 18 on the retail side to talk to BofA about it. 19 I know when I attended the retail 20 meeting, the other lenders just assumed BofA would 21 step in and fill the gap and make everything okay 22 for them, which that was not the case. 23 So both I think -- I don't know if that 24 was a direct request. It was more of a verbal, 25 hey, can you guys -- this is your problem, too,

I	why don't you pony up I don't know now many
2	millions of dollars, hundreds of millions of
3	dollars it was, which I knew internally that was
4	not something that was going to be entertained.
5	I'm sure there was lots of discussions that I may
6	not have been involved with.
7	Is there other ways to, you know, solve
8	this problem. Is this something that can be fixed
9	to primarily finish the project I think was the
10	overriding concern.
11	Q. You said a number of things there. I
12	want to try and break them down. The one was that
13	Mr. Soffer apparently contacted some BofA
14	representative?
15	A. Yeah, according to e-mail I saw I had
16	forgotten about this, but according to an e-mail
17	that I saw, it was Vinny Tria.
18	Q. Mr. Tria is down in Miami Beach?
19	A. In Miami, yes.
20	Q. And the e-mail that you saw reminded you
21	that you had heard at some point that Soffer had
22	contacted Tria asking if BofA would step into the
23	retail facility in some manner?
24	A. I don't know what the request
25	specifically was. I think it was what can BofA

1	do? That may have been the request. I just don't
2	remember. It was a short conversation with Vinny
3	from my standpoint, that they weren't able to help
4	out and do anything.
5	Q. Why not?
6	A. I don't recall the reasons, probably
7	because BofA had a lot of money already invested
8	in Fontainebleau, way more than they probably
9	wanted to have and didn't want to invest anymore.
10	Q. BofA's assessment of the Fontainebleau
11	Las Vegas project had strike that.
12	To your knowledge, in September of 2008,
13	BofA assessed the Fontainebleau Las Vegas project
14	as a higher risk than it did in June of 2007 when
15	it when the facilities were entered into?
16	MR. CANTOR: Objection.
17	THE WITNESS: I think BofA assessed
18	every gaming deal and probably every loan in their
19	portfolio as a higher risk at that time.
20	BY MR. DILLMAN:
.21	Q. Including this one?
22	A. Including this one.
23	Q. And at least because of that in part,
24	BofA was not prepared to put in any more money
25	into this deal, fair statement?

1	MR. CANTOR: Objection.
2	THE WITNESS: I don't know why. I
3	wasn't involved in the conversations as to why or
4	why not. I can only speculate.
5	BY MR. DILLMAN:
6	Q. Would you have recommended they put more
7	money into this deal?
8	A. No.
9	Q. Were you involved in any conversations
10	other than the one that you just strike that.
11	Did you have any conversations with Mr.
12	Tria?
13	A. I'm sure I did.
14	Q. About this issue?
15	A. I'm sure I did. I knew Vinny. I didn't
16	remember that I had had a conversation about it
17	because he would call every once in awhile just to
18	check in, see how it was going.
19	He was more concerned about the property
20	in Miami because it was closer to his he could
21	see it going up. But that e-mail said I think
22	it said probably call him or something. I'm sure
23	I did. I don't recall the conversation.
24	Q. Any other conversations that you recall
25	with anyone internal at BofA with respect to

1 whether or not BofA might be willing to take on 2 some or all of Lehman's commitment under the 3 retail facility? 4 A. I just don't remember them. 5 Q. Any conversations that you are aware of 6 between BofA -- anyone at BofA and anyone at 7 Lehman on issues relating to the Fontainebleau Las 8 Vegas project in or about the bankruptcy time? 9 A. I don't recall. I wasn't involved if 10 they were. I don't recall being involved. 11 Q. Are you aware that BofA reached out in 12 any manner to Lehman to find out what was going 13 on, what their plans were, etc.? 14 A. I don't know that anybody did. 15 Q. Would you expect somebody to do that 16 under these circumstances? 17 MR. CANTOR: Objection. 18 THE WITNESS: I don't know. 19 BY MR. DILLMAN: Q. You would or wouldn't expect? I know 20 21 you don't know whether it happened. Would you 22 expect as a bank interested in finding out what's 23 going on that one of the calls might be to the 24 source of the potential problem? 25 MR. CANTOR: Objection.

1	THE WITNESS: Yeah, I don't know. They
2	just went bankrupt. There was lots of other
3	Lehman there was lots of issues going on. I
4	don't think this was one that in the macro scheme
5	of the bank was taking forefront. I mean, we just
6	merged with Merrill. There was a lot of things
7	going on.
8	I think this was probably the most
9	unusual time in banking I have ever been into, so
10	anything that was usual would be there was
11	nothing that was happening that was normal in that
12	time frame.
13	BY MR. DILLMAN:
14	Q. And the credit markets were all but
15	evaporated during this time period?
16	A. Yeah.
17	Q. Did you have any expectation that if
18	Lehman reneged on its obligations under the retail
19	facility, that you would be able to find somebody
20	to replace them?
21	MR. CANTOR: Objection.
22	THE WITNESS: Given the state of the
23	markets, I didn't know if there was anybody that
24	would. That being said, they are in bankruptcy.
25	You don't know price. There were people out

1	buying stuff at deep discounts. There were other
2	retail lenders that had a position to protect.
3	They could have negotiated a deep
4	discount with Lehman. So there is things that
5	could have happened. Crazy things were happening,
6	and a lot of guys got rich taking advantage of
7	that disruption in the marketplace.
8	I didn't know how to fix it, but there
9	might have been somebody else a lot smarter than
10	me that could have figured it out.
11	BY MR. DILLMAN:
12	Q. You also mentioned this was back in a
13	question that had much in it or an answer, excuse
14	me. You mentioned that when you met with the
15	other retail lenders in, I'm assuming you mean
16	October?
17	A. Based on what I saw yesterday, that's
18	the time frame. I don't know what day in October.
19	Q. That they seemed to have an attitude
20	that BofA was going to fix this problem. Is that
21	a fair characterization?
22	MR. CANTOR: Objection.
23	THE WITNESS: No.
24	MR. DILLMAN: That BofA was somehow
25	going to

1	THE WITNESS: They asked they asked.
2	I think they rightfully so, anybody is going to
3	try anything.
4	I don't remember if it was myself or
5	someone else, but we were I think Bret may have
6	been there. We were clear that that was not going
7	to happen, and I was clear to them per the
8	documents, we weren't going to get if they did
9	not fund their share of the retail proceeds, that
10	the rest of it is not going to fund.
11	So they needed to it needed to be
12	their problem. They as retail lenders needed to
3	figure out how to continue to fund and get the
4	project built, and as long as the money came in
15	pursuant to you all the documentation, if
6	everything else was fine, that the lenders would
17	fund.
8	However, if they did not fund there was
19	going to be that was very clear that was not an
20	obligation to fund any more and that had been
21	expressed to me that wouldn't go back and ask for
22	a waiver from the lenders or anything like that.
23	BY MR. DILLMAN:
24	Q. Did you at some point get some clarity
25	on how much Lehman's obligation was under the

1 retail facility, the remaining un-funded 2 commitment? 3 A. I'm sure I did -- I don't know if I knew 4 how much Lehman's was. I think we knew how much 5 the total was. I'm not sure at that time, and I 6 don't recall me ever really knowing or remembering 7 what their share was. 8 So I don't know what -- I'm sure there 9 is some documentation somewhere somebody may have 10 found out at some point what the -- we knew what 11 the total hole was, because it was the shared cost 12 minus whatever had been funded. 13 Q. Plus the TI costs? 14 A. Yeah, plus that and we knew what that 15 was supposed to be 100,000,000 or something like 16 that. 17 Q. You knew in total that the hole that would be left by the retail facility was in excess 18 19 of \$200,000,000? 20 MR. CANTOR: Objection. 21 THE WITNESS: I don't remember what the 22 hole was. I mean I just don't remember. I knew I had it at the time. I would have had the exact 23 24 numbers. I mean I can't remember three years, 25 four years ago what it was.

ı	BY MR. DILLMAN:
2	Q. Let me mark as an exhibit here, because
3	I think I misspoke here. The hole was
4	190,000,000, and that's not a question. That's a
5	representation that I would like you to confirm
6	based on Exhibit 203, which I'm putting in
7	front of you.
8	Exhibit 203 is a series of e-mails,
9	the top one of which is from you to Mr.
10	Benningfield. Who is Mr. Benningfield?
11	A. He was my boss at the time. I think
12	well, I don't know that he was bosses moved
13	around a lot. He may not have been my boss at the
14	time, but he was somebody that my boss would have
15	wanted you know, may have asked for the
16	information from me. He used to be my boss. He
17	kind of went to a different role.
18	He would have been involved in the
19	troubled situations. He also was involved in
20	in fact, he wasn't my boss, I remember that at
21	this time. He was for a long time.
22	On Miami he worked with a group and
23	oversaw the \$40,000,000 mezzanine piece that we
24	put on the Miami property.
25	Q. All right, the e-mail that you are

1	possible option and knowing that this was an issue
2	that was being discussed internally at BofA, in
3	connection whether or not it might violate the
4	master disbursement agreement, did you make any
5	effort to find out whether Fontainebleau funded
6	for Lehman in September of 2008?
7	MR. CANTOR: Objection.
8	THE WITNESS: I did not.
9	BY MR. DILLMAN:
10	Q. To the best of your knowledge, did
11	anyone else at BofA, that you are aware of, make
12	any efforts to make that determination other than
13	the letter that was sent out to the company that
14	we previously talked about?
15	A. I'm not aware of any.
16	Q. You knew from discussions with Freeman
17	that that was one of the things that Fontainebleau
18	was contemplating?
19	MR. CANTOR: Objection.
20	THE WITNESS: No. I never where did
21	you know I don't recall talking to Jim about
22	that. I saw earlier you showed me an e-mail that
23	Bret Yunker did.
24	BY MR. DILLMAN:
25	Q. You knew from conversations that BofA

1 had with Freeman that were relayed to you by 2 others at BofA, that Fontainebleau was considering 3 the option of paying for -- paying Lehman's share 4 of the September draw under the retail facility? 5 A. Based on the e-mail that you showed me, 6 I read it then I guess. 7 Q. You understood that this wasn't some 8 secret that Freeman was keeping under his hat? 9 MR. CANTOR: Objection. THE WITNESS: I never talked to Jim 10 11 about it. 12 BY MR. DILLMAN: 13 Q. Did you have any reason to believe that 14 the company was keeping secret from BofA 15 information about who was funding the Lehman 16 facility? 17 MR. CANTOR: Objection. BY MR. DILLMAN: 18 Q. Up until the funding actually occurred? 19 20 MR. CANTOR: Objection. 21 THE WITNESS: I'm only going on 22 hindsight what I read yesterday, that it was asked 23 and based on the response in the letter, it wasn't 24 directly answered. I had no reason -- my recollection is I 25

	·
1	don't know that anybody was keeping anything from
2	anybody. I think it was my whole point was
3	making sure legal looked at it. They were
4	comfortable with the facts set around the
5	disbursement.
6	BY MR. DILLMAN:
7	Q. Your whole point was to try to get the
8	right people involved in looking at it from
9	various points?
10	A. Yeah. Quite frankly, I didn't want to
11	be involved in the decision.
12	Q. Why not?
13	A. I just didn't think it was something
14	I mean
15	Q. No good could come of it?
16	MR. CANTOR: Objection.
17	THE WITNESS: No good could come of it.
18	It wasn't my responsibility. I wanted to make
19	sure the guys that were responsible for it were
20	doing it right, and they had accountability for
21	the decision.
22	BY MR. DILLMAN:
23	Q. You wanted to make sure it was stuck in
24	the right lap and it wasn't yours?
25	MR. CANTOR: Objection.

1	THE WITNESS: I just wanted to make sure
2	the right people made the right decision and it
3	wasn't my responsibility to make the decision.
4	BY MR. DILLMAN:
5	Q. The second part of that was important to
6	you, it wasn't your responsibility, it was theirs?
7	A. Exactly. So I was focused on them
8	making the decision, what the outcome of that
9	decision is and making sure that they felt
10	comfortable from a legal point of view that
11	whatever decision they were making we could
12	represent that to the lenders.
13	Q. And back to Mr. Susman's e-mail that's
14	in the middle of Exhibit 204 here, the second
15	page.
16	He says after the provision I just read
17	regarding interpreting the FB funding is retail
18	agent funding, there is a parenthetical that says
19	or waive the condition if interpreted differently.
20	To re-affirm, you are not aware of any
21	waivers of any conditions by BofA of any sorts,
22	much less a waiver of condition relating to FB's
23	funding of the retail facility?
24	MR. CANTOR: Objection.
25	THE WITNESS: Huh-uh. I'm not aware of

1	any waivers.
2	BY MR. DILLMAN:
3	Q. Then he goes on and it says do we seek
4	required lender consent. You recall conversations
5	surrounding the issue of required lender consent
6	at this time period?
7	A. I don't recall them.
8	Q. Were there discussions that you were
9	involved in regarding whether or not to get
10	consent from some or all of the lenders with
11	respect to any anything that was happening in
12	September of 2008?
13	MR. CANTOR: Objection.
14	THE WITNESS: I don't recall. That's
15	probably why I wanted legal involved is to
16	determine if that was, in fact, the case.
17	BY MR. DILLMAN:
18	Q. When did you understand under the
19	documents that you helped put together required
20	lender excuse me, lender consent was required?
21	MR. CANTOR: Objection.
22	THE WITNESS: Lender consent would be
23	required for anything that was not in conformance
24	with the documents.
25	BY MR. DILLMAN:

1	Q. Were there discussions at BofA about
2	possible options to address Lehman that would have
3	required some sort of an amendment or some sort of
4	change to the way in which the documents otherwise
5	would have worked?
6	MR. CANTOR: Objection.
7	THE WITNESS: I do not recall it may
8	have been broached briefly, but I don't recall any
9	subsequent substantive conversations around
10	that.
11	BY MR. DILLMAN:
12	Q. Any efforts that you are aware of by
13	BofA to obtain any consent from any lenders for a
14	modification or other change to the underlying
15	documentation?
16	A. None that I'm aware of.
17	Q. Any requests by BofA that you are aware
18	of to the other lender to approve any acts by BofA
19	within this time frame, September, October of
20	2009?
21	A. None that I'm aware of.
22	Q. On this same issue, Mr. Howard, I
23	previously marked a document that we discussed
24	with Mr. Yunker at his deposition, Exhibit 74.
25	It's an e-mail, the top one of which is

1 from Mr. Yunker to Mr. Varnell dated October 1st. 2 It follows an e-mail from Mr. Varnell to Mr. 3 Yunker on that same date, and he refers to the 4 requisite lenders, quote, as a possible, quote, 5 problem beyond mischief making rogues. 6 Do you know what he is referring to 7 there? 8 MR. CANTOR: Objection. 9 THE WITNESS: No. 10 BY MR. DILLMAN: 11 Q. Mr. Yunker up above says in the top 12 e-mail in the second sentence, the requisite 13 lenders can't unilaterally decide to change a deal 14 in their favor after it's closed. Do you see 15 that? A. I see it. 16 17 Q. Were there any discussions with any 18 other lenders that you are aware of concerning a 19 changing of the deal? 20 A. No. I don't recall. 21 Q. Do you have any idea what Mr. Yunker is 22 referring to here? 23 A. No. 24 Q. Do you agree with Mr. Yunker that the

25

Fontainebleau loan was underwater at the time?

1	MR. CANTOR: Objection.
2	THE WITNESS: Define underwater.
3	BY MR. DILLMAN:
4	Q. In your business you have heard of loans
5	being underwater, haven't you?
6	A. Uh-huh.
7	Q. When you hear that, what do you
8	understand it to mean?
9	A. It means different things, I guess.
10	Often it means it's in this context it would
11	mean the trading value is less than par, the
12	potential marked value. I would agree that the
13	potential marked value of this at the time was
14	less than par.
15	Q. Substantially less than par?
16	MR. CANTOR: Objection.
17	THE WITNESS: I don't know.
18	Construction loans are difficult, but given the
19	state of the markets, everything else was
20	substantially under par. So it would have been
21	correlated to other gaming transactions.
22	BY MR. DILLMAN:
23	Q. And thus substantially under par?
24	MR. CANTOR: Objection.
25	THE WITNESS: Depends on substantially.

1	company to speak to the lenders.
2	Q. In your e-mail you say company is not
3	ready to have the call. I assume that that was
4	information you got from Mr. Freeman?
5	MR. CANTOR: Objection.
6	THE WITNESS: I don't recall where I got
7	that information. It very well could have been,
8	but I don't recall exactly where I got it. It
9	could have been second party, could have been via
10	e-mail. I don't recall. Obviously I felt it was
11	credible information, but I don't know how I
12	received it. I can't remember.
13	BY MR. DILLMAN:
14	Q. Do you recall having known in early
15	October what the issue was with respect to the
16	company's lack of readiness to have the call?
17	MR. CANTOR: Objection.
18	THE WITNESS: I don't recall what their
19	lack of readiness was.
20	BY MR. DILLMAN:
21	Q. What was the conclusion that you are
22	referring here to, that the company is working on
23	a solution?
24	A. I don't recall specifically, however, my
25	thought would be as it related to future fundings

1 of the retail piece. 2 Q. You don't have any specific 3 recollection, but that's what you would surmise 4 from these words? 5 A. That's what I would surmise. 6 Q. It was a solution to the retail facility 7 as opposed to a solution to the call going 8 forward? 9 MR. CANTOR: Objection. 10 THE WITNESS: That's the best I can 11 surmise. 12 BY MR. DILLMAN: 13 Q. Let me place in front of you a document 14 that I think you already testified you saw 15 yesterday. 16 It's the -- it's previously marked as 17 Exhibit 18, and is an agenda, meeting agenda 18 from October 23rd meeting. 19 MR. CANTOR: He didn't testify whether 20 he saw this or not. 21 BY MR. DILLMAN: 22 Q. I think you did. You saw this 23 yesterday, didn't you? 24 A. I didn't see this. I saw something else

25

that reminded me of the meeting. I don't remember

1 what it was. 2 Q. Your counsel was right on that then. 3 MR. CANTOR: Twice a day. 4 BY MR. DILLMAN: 5 Q. As I recall, you recall having attended 6 this meeting? 7 A. Yes, I do recall. 8 Q. Attended it with at least Mr. Yunker, I think you said? 9 10 A. You know, at the time I didn't recall 11 who went with me. I don't remember anybody else 12 being there, but it doesn't surprise me that Bret 13 and John were there. 14 Q. And prior to getting ready for this 15 deposition, did you even recall this meeting 16 occurred? 17 A. Yeah, I would have remembered this. Q. Did the document you looked at yesterday 18 19 help to refresh your recollection on the 20 particulars of that meeting? 21 A. A little bit, yes. 22 Q. And what was the document you looked at 23 yesterday? 24 A. I don't recall.

25

Q. It was yesterday for goodness sake.

1	A. Yeah, I don't recall. We looked at a
2	lot of documents. I don't know exactly what it
3	was. It may have been an e-mail or something. I
4	don't know.
5	Q. Was it a summary of what occurred by one
6	of the parties that attended?
7	A. No. I don't know what it was. It was
8	something that just talked about this meeting and
9	that sparked my memory of the meeting and what
10	happened.
11	Q. Tell us what happened?
12	A. To the best of my recollection, there
13	was an update on the status of leasing. Jackie
14	Soffer and Jeff yeah, Jeff I think was there.
15	I can't remember, but Jackie Soffer was
16	there. That was the first time I met her. That's
17	Jeff Soffer's sister. I spent a lot of time about
18	what was going on with the leasing of the retail
19	space, who they were talking to to update the
20	retail lenders.
21	Q. Let me stop you. Did you say Jeff
22	Soffer was there?
23	A. I don't I don't recall him being
24	there, but I was at a lot of meetings at the
25	Sterling Club and he was in attendance at those

1	So remembering whether he was there or
2	not I do remember Jackie Soffer, because that
3	was the one and only time I recall meeting her.
4	Q. Okay.
5	A. At that same venue a lot of meetings
6	over multiple years with Jeff. So remembering if
7	he was there or not, I don't recall.
8	I do remember that they spent a lot of
9	time going over the leasing, what tenants they
10	were targeting, what was going on in the general
11	leasing market. There was an update with that.
12	Based on this agenda, I don't recall
13	discussion around the construction or overall
14	development. I don't recall the financial review.
15	I know Jim was there. I remember him speaking. I
16	don't remember the substance of what he spoke.
17	I do recall the lenders, the retail
18	lenders discussing the fact that they were in
19	conversations with Lehman to fund, that ULLICO
20	stated that they had funded, I don't know how
21	many, once or twice or that they could do maybe a
22	couple more fundings, them asking the other retail
23	lenders how much they could do or maybe the
24	company was asking them if they could step up and
25	fund Lehman's share.

1	I recall them asking directly to the
2	representatives of Bank of America I remember
3	it directed at me, but it could have been Bret. I
4	don't remember who answered, but I know asking us
5	if Bank of America could come in and stop gap and
6	fill in the hole here, which I don't know the
7	exact words or who responded, but the response was
8	that don't view that as an option.
9	You should pursue other avenues, and I
10	remember making it very clear to them that they
11	would if there was no fundings on the retail,
12	that there would not be any continued fundings on
13	the loan side.
14	That's pretty much the gist of my
15	recollection of that meeting.
16	Q. Did BofA, anyone from BofA make any sort
17	of presentation at that meeting?
18	A. I do not recall.
19	Q. Don't recall that it happened or just
20	don't recall one way or the other?
21	A. I don't recail no, I don't recail
2 2	either way. I mean I just don't remember.
23	Q. Mr. Kotite according to this agenda made
24	a presentation, an overview of the retail loan
25	status. Do you recall that having occurred?

4	A. I recall Sonny talking. I don't
2	remember what he said.
3	Q. What was discussed by anyone about the
4	retail loan facility?
5	MR. CANTOR: Objection.
6	THE WITNESS: I have already told you
7	everything I can remember about the meeting. I am
8	not going to be able to I'm trying to remember
9	everything I can. It was a meeting several
10	periods ago. I think I what I said previously
11	is exactly what I recall.
12	BY MR. DILLMAN:
13	Q. Part of what you recall is that someone
14	said that ULLICO had funded some or all of the
15	Lehman portion of the retail facility?
16	A. I don't know the time frame of this.
17	Either they were going to fund the next one,
18	either they had. I don't remember. I remember
19	Herb, who I met one time a long time ago, Kolben,
20	talking about their ability to I was mostly
21	concerned with going forward, but I can't remember
22	if he said given the time frame they had already
23	done it or were going to do it. I don't recall
24	exactly.
25	Q. With respect to going forward, did you

1 understand from the presentation that ULLICO had 2 committed to funding in the future on behalf of 3 Lehman? 4 A. I understood that they committed the 5 next draw one more time. I don't recall 6 remembering any more commitments after that. 7 Q. We had testimony from other people. 8 There are other documents in this case that have a 9 different take on that meeting and that is that 10 ULLICO specifically said it wasn't willing to fund 11 all of the Lehman commitment, and that the group 12 as a whole, retail lenders as a whole were not 13 willing at that time to commit to funding Lehman? 14 A. I'm just telling you exactly what I 15 remember, like one time they said they were going 16 to fund. 17 MR. CANTOR: Note an objection to the 18 last question, please. 19 BY MR. DILLMAN: 20 Q. I want to be fair to you and let you 21 know that's the testimony in the documents? 22 A. I'm just telling you what I remember. 23 Q. My question is this. A. Okay. 24 25 Q. Could you be confusing this meeting with

- 1 some other meeting at which you learned that
- 2 ULLICO had or, in fact, intended to fund Lehman's
- 3 share of the retail facility?
- 4 A. To the best of my recollection, this is
- 5 the only meeting I attended in person with the
- 6 retail lenders.
- 7 Q. You knew Mr. Kolben from other deals?
- 8 A. I knew who he was.
- 9 Q. Had you met him in conjunction with this
- 10 deal before?
- 11 A. No.
- 12 Q. Did you meet him after this meeting?
- 13 A. Shook his hand.
- 14 Q. When?
- 15 A. Right after when I left.
- 16 Q. After this meeting occurred, did you
- 17 have subsequent opportunity to meet Mr. Kolben
- 18 face to face?
- 19 A. No.
- 20 Q. As far as you know, there was just one
- 21 meeting where you actually face to face were in
- the same room as Mr. Kolben?
- A. As far as I can remember, yes.
- Q. Slow down just a little so I can finish
- 25 my question.

1	Q. Did you at any point come to learn that
2	ULLICO had, in fact, funded some or all of
3	Lehman's draw under the retail facility?
4	A. I may have. To my recollection, I found
5	out yesterday that they had. That was a
6	confirmation. Whether I knew it in the past or
7	not, I cannot remember.
8	Q. You can't confirm something you didn't
9	previously know. Did you, when you saw whatever
10	you saw yesterday that caused you to conclude that
11	ULLICO had funded, did that bring back a
12	recollection that that was information that you
13	previously knew?
14	A. I was told that they funded. I didn't
15	see anything.
16	Q. This is yesterday?
17	A. This is yesterday, and to the best of my
18	recollection, that was I don't recall knowing
19	that before. So that was probably the first time
20	I read confirmation that that was, in fact, the
21	case that I can remember.
22	Q. Were there discussions you had with
23	people at BofA or anyone else prior to your
24	meeting yesterday where the supposition was that
25	ULLICO was funding on behalf of Lehman, whether

1	you actually knew it for a fact or not?
2	A. I believe so, because I in my opinion
3	and I may have been mistaken about what somebody
4	said, I gleaned that from this meeting that
5	this one here, that they had either funded or were
6	going to fund at least the next draw, and they
7	were seriously looking into the fact that funding
8	in the future, they would not commit to it, nor
9	would any of the other lenders.
10	But I do I clearly do remember, and I
11	could be mistaken, but I do remember them saying,
12	yes, we are going to the next draw we have got
13	approval to fund.
14	I couldn't I can't completely
15	remember if they, given the timing, if they had
16	already funded one. I can't recall that or not,
17	but that's the first time I heard them say that
18	they were going to fund yesterday was the first
19	time I had real confirmation that that had
20	actually happened.
21	I don't recall having specific knowledge
22	other than from this meeting hearing that they
23	were going to take care of it on the next one.
24	That's the best of my recollection.
25	Q. Did you make any efforts at any time

1	or by its consultant, IVI, with respect to the
2	project costs at Las Vegas?
3	A. I don't I kind of checked out on some
4	of this stuff by this time. I just don't
5	remember. What I do remember is that people were
6	very I remember that they had lots of
7	conversations, and I remember people urging them.
8	That was going to be a point of
9	contention that IVI's reports were correct and
10	true, and that there weren't any overruns because
11	there was lots of rumors in the market that this
12	was overrun here and this was overrun here, and
13	this guy wasn't getting paid, and none of us were
14	experts other than we had hired an expert in IVI.
15	I know there was a lot of focus on IVI,
16	and what they had to say. What they said and what
17	they got out of it, I don't really recall. I kind
18	of left it up to those guys to determine the
19	outcome of that. I was not on any calls that I
20	can remember with IVI.
21	Q. You became aware at some point that
22	there were rumors in the marketplace that people
23	weren't getting paid on the project?
24	MR. CANTOR: Objection.
25	THE WITNESS: Not paid overrups I may

1 have said paid. The rumors I'm referring to --2 and this was secondhand, and we would hear it from 3 other lenders, oh, that there is an overrun at the 4 project. 5 BY MR. DILLMAN: 6 Q. Who did you hear -- from who did you 7 hear that there were overruns at the Las Vegas 8 project? 9 A. I don't recall. I think it was a 10 lender, another lender. 11 Q. Other lenders on the Las Vegas facility? 12 A. Yes. Q. Deutsche Bank? 13 14 A. I don't know. To be honest, at this 15 point it was very difficult to trust what 16 anybody's motive was in terms of the information 17 that they were giving you. 18 Q. Why is that? 19 A. Different people within the capital stack had a different desired outcome. 20 21 Q. Explain. A. If someone was already funded, they 22 23 wanted those not funded to continue to fund. If

24

25

somebody wasn't funded, they may not want to

continue to fund or fund at all.

1	Q. Why?
2	A. I don't know. I felt that any lender
3	that was feeding me information, always I felt had
4	to be taken with a grain of salt because they had
5	a very vested interest in protecting their own
6	interest in creating a situation that would
7	benefit them whatever the situation was.
8	Q. Were you aware that there were lenders
9	who hadn't funded that had an incentive or an
10	interest in not funding in the future?
11	MR. CANTOR: Objection.
12	THE WITNESS: Well, I don't know that
13	there no one said that to me, but it was easy
14	to deduce by the materials that you produced here,
15	and that we already testified that people
16	considered the loan underwater.
17	The bonds were trading below par. No
18	one is going to come out and say their motives,
19	but you had to be very careful with what people
20	were going so my overriding theme was to make
21	sure that the internal team at Bank of America was
22	doing everything correctly by the book, whether
23	it's with legal, IVI, the resources and doing
24	things that they deemed because they were the ones
25	going to be responsible to make sure that they

1 could answer to the lenders and to everybody else 2 they had done the right thing. 3 There was a lot of rumors about a lot of 4 things going on at that time. So one guy would be 5 I want to fund. One guy was nobody should fund. 6 You didn't know what to believe as to what 7 somebody's motive was. 8 They didn't tell you what their motive 9 was. You just had to be careful as to what it may 10 or may not be, and that was a speculation and 11 that's why we tried to research any rumor that we 12 heard. 13 If we heard that there is overrun, I 14 would pass that on to them and say you should make 15 sure -- I have heard this. Pass this on to IVI. 16 We need to make sure that IVI is on top of the --17 as our third-party consultant. 18 That's not my job. I don't know how to 19 go and verify whether there is overruns in the 20 construction project. Neither do you. But that's 21 why we hired these guys. 22 So I know there was a lot of not 23 concern, but reliance, dependence on IVI and their 24 ability to assess the project and the cost needed 25 to finish it.

1	BY MR. DILLMAN:
2	Q. Bank of America was looking to reduce
3	its exposure to Fontainebleau in the first quarter
4	of 2009, wasn't it?
5	MR. CANTOR: Objection.
6	THE WITNESS: I don't what's that
7	premised on? Is that a fact that you know? I
8	don't know that as a fact.
9	BY MR. DILLMAN:
10	Q. Are you aware from any source that Bank
11	of America was looking to reduce its exposure to
12	Fontainebleau in the first quarter of 2009?
13	A. I don't recall.
14	Q. Would it surprise you to learn that that
15	was the case?
16	MR. CANTOR: Objection.
17	THE WITNESS: At that time nothing would
18	have surprised me. They were looking to reduce
19	exposure in lots of things, but that's not
20	something I have knowledge of.
21	BY MR. DILLMAN:
22	Q. Consistent with being a highly placed
23	executive at the bank, it would not surprise you
24	that BofA was looking to reduce its exposure to
25	Fontainebleau Las Vegas excuse me, to

1	Fontainebleau Resorts in 2009?
2	MR. CANTOR: Objection.
3	THE WITNESS: No, I thank you kindly for
4	saying I was a highly placed executive. That's
5	very kind of you. A lot of those decisions were
6	made way over my head. They did things that
7	surprise me on a regular basis.
8	Positions that should not have been sold
9	were sold. Positions that should have been sold
10	were not sold. So, you know, I have no idea, and
11	in fact, was very frustrated by macro decisions
12	made by the bank.
13	One of the reasons I left because I
14	didn't places where I would have done something
15	they didn't. So I cannot speculate one bit what
16	they were thinking or what I would do.
17	This was very, very unusual times, but
18	to my knowledge, I had no idea they were trying to
19	reduce exposure.
20	BY MR. DILLMAN:
21	Q. Based on what you knew at the time,
22	would you have terminated the revolver facility in
23	April of 2009?
24	MR. CANTOR: Objection.
5	THE WITNESS: In April of 20092 It

7	wasn't my decision.
2	BY MR. DILLMAN:
3	Q. I know it wasn't.
4	A. I wasn't even there at the bank.
5	Q. Based on what you knew, did you agree
6	with the decision not to fund by BofA on the March
7	draw notice?
8	A. Honestly, I did not think about it. I
9	did not didn't have a thought about it as to
10	whether I would agree or disagree.
11	Q. You were involved in those discussions?
12	A. I listened to people talk about it. I
13	did not form an opinion. On one side I was very
14	disappointed that a great project was not going to
15	be built. On the other side I understood the
16	dynamics of those from a financial point of view
17	they wouldn't want to fund.
18	That's why at all times this ended up
19	having, in my opinion, had to be governed by
20	whatever the documents said.
21	Q. Exhibit 209 is an e-mail from
22	yourself to a group begins with Mr. Henry Yu dated
23	February 23, '09. This is your e-mail, right?
24	A. It says it's from me.
25	Q. And you relayed in this e-mail a

- 1 conversation you had with Mr. Freeman at FBR. Do
- 2 you see that?
- 3 A. Yes.
- 4 Q. Do you recall the conversation?
- 5 A. Do not.
- 6 Q. Does this help you to recall that Mr. Hu
- 7 was involved in this at least as of February 23rd?
- 8 A. Yes, this would help me to recall that.
- 9 Q. And I believe you testified that from
- the time he got involved forward, you were, I
- think to use your words, checked out?
- 12 A. Transitioning away from things like
- this, yes. At this point I may not have disclosed
- that I was planning on leaving.
- 15 Q. Mr. Susman was gone by this time we
- determined from the prior e-mail.
- 17 A. Right.
- 18 Q. Who was running the facility at that
- 19 point? Who had stepped in for Mr. Susman?
- 20 A. I believe Brandon Bolio had. That's the
- 21 best of my recollection.
- 22 Q. From the time that Mr. Hu got involved,
- 23 what was his role?
- 24 MR. CANTOR: Objection.
- 25 THE WITNESS: With SAG, I mean he kind

1 of took over the day-to-day responsibilities and 2 strategy of how to deal with the loan and form --3 there was a lot of committees being formed. I 4 believe they did form a steering committee with 5 the other lenders. You probably know better than 6 I do. You looked at all the documents, and you 7 know, he kind of took over. 8 When I talk about decisions, they kind 9 of would flow through him and his chain of command 10 as to what to do, what not to do. 11 BY MR. DILLMAN: 12 Q. He was running the ship at that point? 13 MR. CANTOR: Objection, foundation. 14 THE WITNESS: That was my impression. I 15 was leaving the ship. 16 BY MR. DILLMAN: 17 Q. You were getting off at the next port? 18 MR. CANTOR: He was in the dingy. 19 BY MR. DILLMAN: 20 Q. When you say -- to whom did Mr. Hu 21 report in this matter? 22 A. I don't know who his direct report was. 23 I believe at the time Tom Biaggi was the head of 24 special assets group and workout.

25

Q. Anybody else in special assets in that

	1107414, 54711 5711 12.00
1	group that you associate with the Fontainebleau
2	issues other than potentially Mr. Biaggi and Mr.
3	Hu?
4	A. I see Joe Fuszard's name on here. He
5	was the real estate SAG. I don't remember Joe
6	ever speaking up. He may have listened on calls.
7	He probably was copied.
8	So I don't to my recollection, I
9	don't recall him being involved. He has a lot of
10	construction loan experience, because of his
11	position, so he may have just been a resource for
12	construction loan matters.
13	Q. Anybody else other than Mr. Fuszard?
14	You remember the question was SAG. Was there
15	anybody else that you associated with
16	Fontainebleau Las Vegas other than Mr. Hu,
17	potentially Mr. Biaggi, and then now because you
18	see it in an e-mail, Mr. Fuszard?
19	A. Yes, that's all that I can recall.
20	Q. Why were you talking to Mr. Freeman in
21	this time period about having a meeting with the
22	lenders?
23	MR. CANTOR: Objection.
24	THE WITNESS: Well, as previously
25	stated, that was often my role was to facilitate

1	communication to the lenders. I can only assume,
2	because I do not recall having the conversation
3	with him. I'm supposing by this e-mail I did,
4	that Henry probably asked me to have that
5	conversation with Jim.
6	He probably had met Jim at the time or
7	had a relationship with him, and wanted somebody
8	that didn't have a relationship to impress on Jim
9	that he needed to have a call with the lenders.
10	BY MR. DILLMAN:
11	Q. Do you recall telling Mr. Freeman you
12	thought it would be a good idea for him to comply
13	with that request?
14	MR. CANTOR: Objection.
15	THE WITNESS: I don't recall what I said
16	to him. Thematically in all conversations with
17	him, communication was important to the lenders
18	every time I talked to him.
19	It was never okay not to stand up and
20	face the music. Whatever the music was going to
21	be, he needed to address all the lenders and allow
22	them to ask him questions rather than do it via
23	letters or verbal communication.
24	That was always my advice to him.
25	Whether he followed it or not, he would have

1	nor, I don't believe in the documentation they
2	were ever required to.
3	BY MR. DILLMAN:
4	Q. Did he follow your advice here?
5	A. I don't remember. I don't know.
6	MR. CANTOR: Objection.
7	BY MR. DILLMAN:
8	Q. Exhibit 210 is an e-mail from Mr.
9	Freeman to Mr. Naval, and copied to others
10	including yourself and attaches a letter.
11	Take whatever time you need to review
12	both the e-mail and the letters, but I will tell
13	you that the letter basically says they are not
14	going forward with the call, and my question after
15	you review this is, do you recall these
16	circumstances?
17	A. I really don't even remember this
18	letter. I remember we had a hard time getting
19	them to step in front of everybody, and I can't
20	remember if he ever did or not.
21	Q. Did you ever attend a meeting in this
22	time period, February, March 2009 before you
23	just before leaving the company in Las Vegas
24	regarding the Fontainebleau Las Vegas project?
25	MR. CANTOR: Objection, asked and

1	Q. We are kind of past that point, though,
2	at this stage in terms of the disbursement funds
3	that were in the bank
4	A. Okay, this is past that. After that I
5	am out. I really quit listening. This is a week
6	before I left.
7	Q. Blah, blah, blah, blah, blah?
8	A. I wouldn't even come down on calls at
9	that point.
10	MR. CANTOR: I think I need to note an
11	objection to blah, blah, blah, blah.
12	MR. DILLMAN: What would that be?
13	MR. CANTOR: That I don't speak that
14	language, form.
15	BY MR. DILLMAN:
16	Q. The second point here refers to
17	treatment of un-funded delay draw commitments.
18	Were you aware that there were un-funded
19	delay draw commitments in March of 2009?
20	A. I remember hearing that some people
21	didn't fund. I don't recall if they ever
22	funded if they were ever able I just
23	remember that there was analysis, are they able to
24	fund and didn't fund or are they unable to fund,
25	and I think that was going to go be researched.

1	I don't know what the outcome of that
2	research was. I don't know if guys ultimately
3	funded or not, but I know at the time that the
4	delay draw was requested to be fund I don't
5	know how many it was, one, two, three, ten. I
6	don't have any idea, recollection, but I just
7	remember that, yes, some guys didn't fund, and
8	that the discussion that I listened to was I
9	may have even thrown this out there, you need to
10	find out, are they able to fund? Are they under
11	FDIC and can't fund or they choose not to fund,
12	and if they chose not to fund, it would be given
13	the way this loan is documented, that's the
14	borrower's obligation, not the bank's obligation
15	to go sue them to fund.
16	Now, it potentially could be the bank's
17	problem if they didn't fund because they would
18	have a loan out of balance with someone not
19	funding. But the way these loans are crafted, if
20	a lender does not fund, other lenders don't have
21	to fund in their stead.
22	They create a defaulting lender and
23	since the note is directly with the borrower, it's
24	the borrower's the borrower has legal recourse
25	to them for not funding.

1	Q. Any discussions on this issue with
2	respect to whether or not the failure to fund by
3	one of the retail lenders presented any issue to
4	disbursement with respect to the conditions
5	precedent?
6	A. You have to repeat that question.
7	Q. Any discussions as to whether the
8	failure to fund by the retail lenders excuse
9	me, the resort lenders created any issue of failed
10	conditions precedent under the disbursement
11	agreement?
12	MR. CANTOR: Objection.
13	THE WITNESS: I don't recall hearing
14	those discussions. Mr. Cantor mentioned that
15	yesterday, that they had those discussions. I
16	just don't recall being a part of them. I very
17	well could have sat in on a phone call. I just
18	don't remember.
19	BY MR. DILLMAN:
20	Q. Failure to fund by a lender would be a
21	default under the credit facility, would it not?
22	MR. CANTOR: Objection.
23	THE WITNESS: Under I don't know. I
24	have drafted lots of credit agreements. This was
25	a pretty complex one, highly negotiated. I would

1	have to go back and look at the documents to see
2	what it said.
3	I know there is typically provisions
4	what happens if a lender doesn't fund and becomes
5	a defaulting lender, but I have seen lots of cases
6	where people haven't funded and especially we had
7	lots of cases where Lehman was involved, other
8	transactions where it didn't constitute a default
9	under the agreement, it just created a shortfall,
10	i.e., it was all about if a borrower asked for
11	\$100,000 and a defaulting lender didn't fund their
12	\$10,000 share, they only got 90,000.
13	It didn't necessarily create a default
14	under the document. So I don't know how this one
15	was written.
16	My guess is it was much more around the
17	in-balance test as to the overriding premise of
18	all the documentation was to finish the project if
19	at all possible, and make sure that there was
20	adequate funds at every step of the way to finish
21	it.
22	BY MR. DILLMAN:
23	Q. If let's say BofA under the retail
24	facility strike that.
25	If a lender under the resort facility

Deposition Transcript Excerpts of Herbert Kolben Filed Under Seal

```
1
           ** CONFIDENTIAL **
2
           UNITED STATES DISTRICT COURT
           SOUTHERN DISTRICT OF FLORIDA
 3
              MIAMI DIVSION
         CASE NO.: 09-2106-MD-GOLD/GOODMAN
 4
     IN RE:
                           )
 5
                         )
     FONTAINEBLEAU LAS VEGAS
                                        )
 6
     CONTRACT LITIGATION
                         )
 7
       MDL NO. 2106
                                )
                         )
8
     This document relates to all actions.)
     _____
9
10
                 April 12, 2011
11
                 9:39 a.m.
12
13
14
        VIDEOTAPED DEPOSITION of ALBERT KOTITE,
15
     a nonparty witness in the above-captioned matter,
16
     held at the offices of O'Melveny & Myers, 7 Times
17
     Square, New York, New York, before Eileen
18
     Mulvenna, CSR/RMR, Certified Shorthand Reporter,
19
     Registered Merit Reporter and Notary Public of
20
     the State of New York.
21
22
23
24
25
```

- 1 KOTITE CONFIDENTIAL
- 2 facility?
- 3 A. Yes.
- 4 Q. What would have happened if Lehman
- 5 hadn't funded its portion of the facility?
- 6 MR. CANTOR: Objection.
- 7 A. Can you just rephrase the question
- 8 or just repeat it.
- 9 Q. Sure.
- 10 What effect would Lehman's failure
- 11 to fund that portion of the facility have had on
- the financing for the Las Vegas project?
- 13 A. Well, if Lehman failed to fund and
- those funds were not replaced, the project would
- 15 have -- would have had to stop.
- 16 Q. You understood that Lehman's funding
- was a condition precedent to the funding for the
- 18 project continuing?
- MR. KINGHAM: Object to the form of
- the question.
- 21 MR. CANTOR: Join in the objection.
- THE WITNESS: May I answer?
- 23 MR. KINGHAM: You may.
- 24 THE WITNESS: Would you just repeat
- 25 it again?

- 1 KOTITE CONFIDENTIAL
- 2 MR. MOCKLER: Read it back.
- 3 (Record read.)
- 4 A. I understood that the retail funding
- 5 was a condition precedent to the project
- 6 continuing of which Lehman was a part.
- 7 Q. So if Lehman didn't fund, the retail
- 8 amounts wouldn't have been met possibly; right?
- 9 A. Potentially.
- 10 Q. And if the retail amounts hadn't
- 11 been met, that would have caused the failure of a
- 12 condition precedent to the rest of the funding?
- 13 A. Potentially. Unless one of the
- 14 other lenders or some other party replaced
- 15 Lehman's shortfall in funding.
- 16 Q. Is it fair to say that around this
- time, September 2008, you became more involved in
- 18 the project concerning the Lehman issue?
- 19 A. Yes.
- 20 Q. How did you become involved on the
- 21 Lehman issue?
- A. I was asked to see if we could --
- 23 see if we could either revive Lehman's funding of
- 24 the retail facility and/or replace Lehman's
- 25 portion of the retail facility.

- 1 KOTITE CONFIDENTIAL
- 2 Q. Asked by whom?
- 3 A. I don't know if it was a specific
- 4 person or just a general request from the senior
- 5 management and board of the company.
- 6 Q. So you viewed there being two
- 7 operations, either revive Lehman's funding or
- 8 replace it?
- 9 A. Yes, or some combination of the two.
- 10 Q. Did you attempt to revive the Lehman
- 11 funding?
- 12 A. Yes.
- 13 Q. Were you successful?
- 14 A. Partially.
- 15 Q. In what way?
- 16 A. To the best of my recollection,
- 17 Lehman made a couple of -- a couple of monthly
- 18 fundings postbankruptcy.
- 19 Q. But they didn't provide all of the
- 20 funding?
- 21 MR. CANTOR: Objection.
- A. Can you explain to me what you mean
- 23 by "all of the funding"?
- 24 Q. Sure.
- 25 Lehman didn't provide all of the

- 1 KOTITE CONFIDENTIAL
- 2 funding for the retail facility that they were
- 3 supposed to provide?
- 4 MR. CANTOR: Objection.
- 5 A. No, they didn't ultimately provide
- 6 all the funding that they had committed to
- 7 provide.
- 8 Q. So you also needed to look for
- 9 replacement for that funding that was missing;
- 10 right?
- 11 A. That's correct.
- 12 Q. How did you go about looking for
- 13 replacement for the funding?
- A. Well, the first thing I did was
- 15 contact the other retail lenders to see whether
- or not they would step up and increase their
- 17 commitments to cover any shortfall caused by
- 18 Lehman.
- 19 Q. I'll show you Exhibit 13 which has
- 20 been previously marked.
- 21 (Exhibit 13, Previously marked.)
- (Witness peruses the exhibit.)
- 23 BY MR. MOCKLER:
- Q. It's an e-mail from you to
- 25 kolben@ullico.com and others.

- 1 KOTITE CONFIDENTIAL
- 2 You recognize this e-mail?
- 3 A. Yes, it looks familiar.
- 4 Q. Were the other retail lenders
- 5 willing to replace -- let me start again.
- 6 Do you recall that for
- 7 September 2008, the other retail lenders were not
- 8 willing to replace the Lehman funding?
- 9 A. Can you read that back, please. I
- 10 was reading the document.
- 11 Q. Let me ask a different question.
- 12 A. Sure.
- 13 Q. Do you recall that ultimately in
- 14 September 2008, Fontainebleau replaced the Lehman
- portion with an equity contribution?
- 16 A. In September of '08, yes.
- 17 Q. And looking at Exhibit 13, in this
- 18 e-mail, you're asking the retail lenders -- the
- 19 other retail lenders to consent to Fontainebleau
- 20 doing that; right?
- 21 A. Yes.
- 22 Q. And the other retail lenders
- 23 ultimately did not sign this document that you
- 24 attached in Exhibit 13; right?
- A. Oh, I'm not sure that they did not.

- 1 KOTITE CONFIDENTIAL
- 2 The copy you gave me doesn't have their
- 3 signature.
- 4 Q. Correct.
- 5 A. But I was -- my recollection is that
- 6 they did consent to us making this payment.
- 7 MR. MOCKLER: Mark this as the next
- 8 exhibit.
- 9 (Exhibit 875, Bates Nos.
- SMBC00078623 through 24, E-mail Chain,
- 11 marked for identification.)
- 12 (Discussion off the record.)
- 13 BY MR. MOCKLER:
- 14 Q. Exhibit 875 is an e-mail from
- 15 Herbert Kolben to you and others.
- Do you recognize Exhibit 75?
- 17 (Witness peruses the exhibit.)
- 18 A. Yes.
- 19 Q. And do you recall that Mr. Kolben
- 20 declined to sign the agreement that you had sent
- 21 him in Exhibit 13?
- A. Now that you show me this, it
- 23 appears that he did decline.
- Q. Do you recall or do you know why he
- 25 declined to sign it?

1 **KOTITE - CONFIDENTIAL** 2 MR. KINGHAM: Other than what it 3 says in the e-mail? 4 MR. MOCKLER: Yes. 5 A. Well --6 MR. KINGHAM: Do you know of any 7 other reason? 8 THE WITNESS: From the e-mail 9 itself, which is consistent with my 10 recollection, he did not object and, in 11 fact, did consent to us making this 12 payment. It's just that his attorney did 13 not want him to actually sign the consent 14 because his attorney was concerned with 15 Ullico's rights vis-a-vis Lehman in its 16 bankruptcy as a colender in the retail 17 facility. 18 BY MR. MOCKLER: 19 Q. How did you learn this? 20 Α. From this e-mail. 21 Q. He just says he talked to counsel. 22 How did you learn what counsel's concerns were? 23 What I'm saying -- what I'm reading Α. 24 here is "I spoke with our attorney last night and 25 he advised me not to sign it for a variety

- 1 KOTITE CONFIDENTIAL
- 2 reasons, none of which have to do with Turnberry
- 3 but rather Lehman."
- 4 To me, that means the lawyer was
- 5 concerned about how signing that consent might
- 6 effect Ullico's rights vis-a-vis Lehman in its
- 7 bankruptcy, but did not have a problem with us
- 8 making the payment.
- 9 Q. And you're getting that just from
- 10 the e-mail?
- 11 A. From that sentence.
- 12 Q. You didn't have other conversations
- 13 with ---
- 14 A. And actually from some of the other
- 15 sentences that follow.
- 16 Q. You didn't have another conversation
- 17 with Mr. Kolben about the reasons?
- 18 A. Oh, I am sure we had conversations
- 19 that are consistent with, you know, my
- 20 explanation that I'm giving you now.
- 21 And the second sentence here is
- 22 similar: "There's nothing to prevent you from
- 23 funding this as an equity advance."
- Q. Is it fair to say that you had a lot
- of conversations in this time period about the

Kumar, Deven 3/24/2011 4:06:00 PM

```
UNITED STATES DISTRICT COURT
1
             SOUTHERN DISTRICT OF FLORIDA
2
3
4
5
                    )
6
                     )
    In Re: FONTAINEBLEAU LAS VEGAS ) Case No.: 1:09-md-02106-ASG
    CONTRACT LITIGATION
                                )
7
                     )
8
                     )
9
10
11
12
            VIDEOTAPED DEPOSITION OF DEVEN KUMAR
13
                LAS VEGAS, NEVADA
14
               THURSDAY, MARCH 24, 2011
15
16
17
18
19
20
21
22
           REPORTED BY: CARRE LEWIS, CCR NO. 497
23
24
25
```

Kumar, Deven 3/24/2011 4:06:00 PM

- 1 Q. There is a line in there that reads, "If
- 2 all of these anticipated costs materialized and
- 3 there were no offsetting cost savings, the
- 4 In-Balance Test would continue to be satisfied."
- 5 Did you believe that statement to be true
- 6 at the time when he made it?
- 7 A. Yes.
- 8 Q. Did you realize that statement would be
- 9 relied on by the lenders?
- 10 A. Yes.
- 11 Q. The sentence after that reads, "While, as
- 12 you know, construction of a project of this scale is
- 13 a fluid and dynamic process, at this point in time
- 14 we are not aware of any cost overruns or
- 15 acceleration costs that are not reflected in the
- 16 anticipated cost report."
- 17 Do you see that?
- 18 A. Correct.
- 19 Q. Again, was that statement true when he made
- 20 it?
- 21 A. Yes.
- 22 Q. Showing you what I will mark as -- before
- 23 that, do you recall a point in time when IVI
- 24 expressed concerns about the project cost in
- 25 March 2009?

Kumar, Deven 3/24/2011 4:06:00 PM

- 1 A. In March 2009. I assume, yes.
- 2 Q. What do you recall about that?
- 3 A. I don't know offhand. I mean, we have had
- 4 multiple conversations, so I don't know exactly.
- 5 Concerns would have been related to schedule, LEEDs,
- 6 if we are going to meet the benefits. Not sure.
- 7 Q. Do you recall, sir, that Mr. Dillman showed
- 8 you what was marked as Exhibit 297 earlier today,
- 9 which refers to a \$50 million increase in
- 10 construction costs?
- 11 A. Yes.
- 12 Q. Does that refresh your recollection at all
- 13 about any of those discussions?
- 14 A. Yes.
- 15 Q. Did you agree with -- what do you recall
- 16 about the cost increases?
- 17 A. We went through analysis and we believed --
- 18 we came up with what we believed, and IVI addressed
- 19 additional concerns and felt some of the numbers
- 20 needed to be increased, and that's how we got to the
- 21 number that we settled on.
- 22 Q. When you say "we," who are you referring
- 23 to?
- A. Paul Bonvicino and Bob Barone.
- 25 Q. Was anyone else involved in the decision to

1 UNITED STATES DISTRICT COURT 2 SOUTHERN DISTRICT OF FLORIDA 3 4 IN RE: FONTAINEBLEAU LAS VEGAS CONTRACT LITIGATION, 5 6 MDL No. 2106, CASE NO. 09-MD-02106-CIV-GOLD/GOODMAN 7 8 9 10 11 12 13 14 DEPOSITION of DANIEL A. LUPIANI, taken 15 pursuant to Notice, held at the law offices of 16 O'MELVENY & MYERS, LLP, Times Square Tower, 7 Times 17 Square, New York, New York, 10036, on Thursday, July 21, 2011, at 10:00 a.m. before JEANNETTE 18 19 MCCORMICK, a Certified Court Reporter and a Notary 20 Public. 21 22 23 JOB No. 167722 24 25

- 1 Q. It's a condition to disbursement, isn't it?
- 2 A. It is a condition.
- 3 Q. If it's not satisfied you can't disburse,
- 4 right?
- 5 A. That's correct.
- 6 Q. Okay. So --
- 7 A. Should it occur.
- 8 Q. I want you to assume that there are -- B of A
- 9 is aware of facts that taken as a whole -- I am not
- 10 talking about this particular case. I am not asking
- 11 to you say -- to sort of admit that the facts in
- 12 this case fit this bill. But assume in this
- 13 hypothetical that B of A is aware of facts that
- 14 taken as a whole are inconsistent in a material and
- 15 adverse manner with the information disclosed to
- 16 them regarding the project. Is it your
- 17 understanding of the agreement that they are as a
- 18 result of that information prevented from
- 19 disbursing?
- A. And the borrower has disagreed with it?
- 21 Q. The hypothetical has nothing to do with the
- 22 borrower.
- 23 A. Well, you see, your hypothetical is
- 24 incomplete, and it's very hard to give you a
- 25 reaction to an incomplete hypothetical.

- 1 Q. It's not incomplete at all, sir. I have
- 2 asked you to assume exactly what this provision
- 3 says. Okay? Is it your understanding that if those
- 4 facts were in existence and B of A was aware of
- 5 them, that a condition precedent to disbursement
- 6 would not be satisfied and thus the B of A could not
- 7 disburse?
- 8 A. It's possible that B of A could not disburse.
- 9 Q. You say in your report -- and I refer you to
- 10 paragraph 42.
- 11 A. Of my report?
- 12 Q. Yes, sir.
- 13 A. Yes.
- 14 Q. "If BANA" -- and just so that we are clear,
- 15 BANA and B of A are the same entity?
- 16 A. Yes.
- 17 Q. I call it B of A and you call it BANA.
- 18 A. I write BANA. I say B of A.
- 19 Q. "If B of A determined that the Advance
- 20 Request was lacking required documentation or that
- 21 the Borrowers failed to provide certifications and
- 22 representations establishing that all conditions
- 23 precedent to Advance were satisfied, then after
- 24 taking into consideration the interests of all the
- 25 Project's lenders, which is consistent with standard

- 1 industry practice, and (if necessary) seeking the
- 2 advice of counsel, the Disbursement Agent was
- 3 required to issue a Stop Funding Notice."
- 4 My question has to do with your, the clause
- 5 "after taking into consideration the interest of the
- 6 project's lenders."
- 7 A. Um-mm.
- 8 Q. If B of A determined that the required
- 9 documentation was not provided, did it have the
- 10 discretion in your estimation to disburse under any
- 11 set of circumstances?
- 12 A. I would say generally not, but there could be
- 13 situations where the matter involved was immaterial
- 14 and highly technical in nature, and in those
- 15 situations I could see it being reasonable to
- 16 disburse.
- 17 Q. Can you give me an example where the advance
- 18 request was lacking the required documentation and
- 19 it would be nonetheless appropriate for B of A to
- 20 disburse?
- 21 MR. CANTOR: And you're focusing just on
- 22 documentation?
- 23 MR. DILLMAN: I am focusing on his
- 24 statement that if required documentation was
- 25 missing that all conditions would then after

- 1 taking into consideration so they cannot
- 2 disburse?
- 3 A. By documentation, I am including reps and
- 4 warranties. If that's what you mean by
- 5 documentation?
- 6 Q. I don't mean anything. I am reading from
- 7 your report.
- 8 A. I am telling you. It's basically it's the
- 9 reps and warranties as well as all the other
- 10 submitted information. It's a catch-all for
- 11 everything that's required.
- 12 Q. Okay. And if, for instance, the various
- 13 items that you have previously identified as
- 14 documentation that would have to be presented in
- 15 order to satisfy conditions precedent was not, there
- 16 are circumstances where you would say that failure
- 17 to provide is in and of itself not a basis for
- 18 refusing to disburse; is that right?
- 19 A. As I qualified it.
- 20 Q. And that you would qualify it in --
- A. I qualified them as technical and immaterial.
- 22 Q. You don't say that in your report, but that
- 23 is what you meant?
- A. Well, you asked me to explain my report.
- 25 Q. Sure.

- 1 A. No. I still would disagree.
- 2 Q. Okay. What is the basis for your
- 3 disagreement?
- 4 A. Well, the first few sentences of the
- 5 paragraph which imply is that normal credit
- 6 agreements. I think in normal credit agreements
- 7 based on practices and customs an agent is allowed
- 8 to accept as truthful what's presented to them.
- 9 They have the right to make inquiries should they
- 10 choose to.
- 11 MR. CANTOR: Kirk, I think part of the
- 12 problem is --
- 13 MR. DILLMAN: No. No. No. I don't
- 14 need it.
- MR. CANTOR: I think you are making the
- 16 record confusing. You're saying things are
- 17 custom and practice when there is a factual
- statement at the beginning.
- 19 BY MR. DILLMAN:
- 20 Q. In the clause that says if the lenders have
- 21 reason to believe that the certificate is inaccurate
- 22 they are not barred from asserting that the
- 23 condition has not been satisfied. You disagree with
- 24 that; is that right?
- 25 A. I don't disagree they have the right to make

- 1 inquiries.
- 2 Q. And would commercially reasonable practices
- 3 dictate that where the lenders have reason to
- 4 believe that the certificate is inaccurate that they
- 5 should make inquiries?
- 6 A. You will have to define belief.
- 7 Q. Really?
- 8 MR. CANTOR: Objection.
- 9 Q. The word belief I believe is commonly
- 10 understood. If they believe it in their mind, if
- 11 the lenders have reason to believe that the
- 12 certificate is inaccurate, would you agree that
- 13 commercially reasonable practice would require that
- 14 they make inquiry?
- 15 A. I don't think that accurately describes a
- situation to allow for a positive answer to that.
- 17 Q. Again, I think I understand the words, but I
- 18 don't understand what you said.
- 19 A. All right. Then please repeat the first part
- 20 of the statement you made, the reading. You have
- 21 reason to believe.
- 22 Q. If the lenders have reason to believe that
- the certificate is inaccurate, okay. Stop right
- 24 there.
- 25 A. Right.

- 1 Q. Is it your opinion that if that's the case,
- 2 the commercially reasonable practices applicable to
- 3 bank agents would require the agent to make further
- 4 inquiry in order to determine whether or not the
- 5 certificates were in fact inaccurate?
- 6 A. I would have to know the degree of certainty
- 7 of the reasons.
- 8 Q. Might or might not?
- 9 A. Might or might not what?
- 10 Q. In other words, depending on the reason for
- 11 the belief, the bank agent might or might not have
- 12 the responsibility to inquire further to determine
- whether the certificates were inaccurate?
- MR. CANTOR: Objection. You changed the
- 15 question. You started with should. You went
- to require. Now you've used another
- 17 formulation. Which one is it?
- THE WITNESS: There is no requirement.
- 19 There is the opportunity.
- 20 BY MR. DILLMAN:
- 21 Q. And consistent with commercially reasonable
- 22 practices, should a bank agent if it has reason to
- 23 believe that a certificate is inaccurate, should a
- 24 reasonable bank agent make further inquiry to
- 25 determine whether or not the certificate in fact is

- 1 inaccurate?
- A. It depends on the certainty of the reasons.
- 3 Q. So, depending on the basis for the belief
- 4 that the certificate may be inaccurate, that would
- 5 cause the bank agent either to have -- the bank
- 6 agent either should make further inquiries or
- 7 shouldn't. Is that fair?
- 8 A. Could. Should. I wouldn't use should.
- 9 Could.
- 10 Q. Of course they could. They could do
- anything. My question is, consistent with what you
- in your expert opinion believe to be the
- 13 commercially reasonable practice here, should a bank
- 14 agent make further inquiry if it has reason to
- 15 believe that the certificate is inaccurate?
- 16 A. As I qualified, based on the certainty of the
- 17 reasons or the quality of the reasons, then it would
- 18 be commercially reasonable to inquire in certain
- 19 cases.
- 20 Q. You state -- strike that.
- 21 When we broke for lunch, we were talking
- 22 about the LSTA materials. You have relied primarily
- 23 on LSTA materials in your report, correct, for those
- 24 outside sources that you have cited?
- 25 A. They're my primary external source.

- 1 agency roles?
- 2 A. It was reported to me, as I asked for that
- 3 information, that in point 89 that the disbursement
- 4 agent, it was a fee of \$40,000 a year, and the
- 5 administrative agent was \$125,000.
- 6 Q. Do you know what B of A was paid?
- 7 A. These were reported to me as what was due. I
- 8 did not ask if it had been paid.
- 9 Q. And do you know -- the credit agreement was
- on June 7, 2007. Do you know one way or the other
- 11 whether the \$165,000 that was the annual total fee
- 12 was paid on June 7, 2007?
- 13 A. I don't know the manner in which it accrued
- 14 or was paid.
- 15 Q. Okay. Do you agree with the LSTA that a
- 16 typical fee for agency activities under a syndicated
- 17 loan agreement is \$25,000 per year?
- 18 A. If typical is meant to be average, yes.
- 19 Q. Do you recall any loans in which you were
- 20 involved as a banker in which the agent fee on a
- 21 syndicated loan was greater than \$25,000?
- 22 A. It could very well have been.
- 23 Q. Sure it could. Do you recall?
- 24 A. I don't have specific recollection at this
- 25 point in time.

- 1 Q. Looking back on the loans that you were
- 2 involved with as a banker, was the typical agent fee
- 3 in the \$25,000 range?
- 4 A. The fee was a function of size of
- 5 transaction.
- 6 Q. Okay. And \$25,000 was typical or not?
- A. At some point in time for some average of
- 8 loans it would be typical.
- 9 Q. What was the largest loan that you ever were
- 10 involved in, syndicated loan?
- 11 A. I would say -- well, there was a period of
- 12 time when I was involved in syndicated loans in the
- 13 hundreds of million dollars. And certainly there
- 14 was a time when there would have been in the
- 15 billions of dollars. And it depend on the customer
- 16 base I was dealing with.
- 17 Q. My question though what was the largest
- 18 syndicated loan that you were involved with? If you
- 19 need to give me an approximation, that's fine.
- 20 A. I would estimate in the billion dollar
- 21 category.
- 22 Q. And do you have any recollection of what the
- 23 agency fee was on that?
- 24 A. I do not.
- 25 Q. You spent some time in your report on issues

- 1 having to do with reliance on certificates, and it
- 2 is your conclusion, I believe, that B of A was
- 3 entitled to rely on the certificates that it
- 4 received from the borrowers in connection with
- 5 advance requests; is that right?
- 6 A. As stated in the agreement.
- 7 Q. If B of A knew the certificates to be false.
- 8 could it rely upon them in your expert opinion?
- 9 A. It really would be a fact of how they knew.
- 10 Q. If they that had information from the
- 11 borrower that was contrary to the information in the
- 12 certificates, could they rely upon the certificates?
- 13 A. If they had direct information from the
- 14 borrower that contradicted the statement they had
- submitted, they would have to deal with the borrower
- 16 before they could rely on what is being claimed now
- 17 to be false representations.
- 18 Q. And if they had information from, reliable
- 19 information from other parties other than the
- 20 borrower that contradicted the certificates, could
- 21 they in your expert opinion rely upon the
- 22 certificates without more?
- 23 A. I don't know what reliable -- who the
- reliable party would be or what the information was.
- 25 And both of those would be very significant in

- 1 making that determination.
- 2 Q. Assume that it's information that you would
- deem reliable. I don't want to get into the
- 4 specifics and be bandying about. Assume that it's
- 5 information that you or Judge Gold would deem to be
- 6 reliable. Is it your expert opinion that B of A
- 7 could rely upon the certificates and disburse funds
- 8 pursuant thereto if it had reliable information that
- 9 contradicted information that was provided in the
- 10 certificates?
- 11 A. Again, I think it would be a function of the
- 12 form in which what we're agreeing is reliable has
- 13 come to them in.
- 14 Q. And I've asked you to assume that it is in a
- 15 form that -- we will get into that in a minute --
- 16 it's in a form that you would deem to be reliable.
- 17 Is it your opinion that B of A could rely upon
- 18 certificates and ignore reliable information that
- 19 contradicted the information provided in the
- 20 certificates?
- 21 A. Again, I think there is a complexity to --
- this is a hypothetical. And there is a complexity
- 23 to it that has to be completed in order to answer
- 24 it. And that is what does the contract that they
- are working under state relative to the rights of

- 1 the borrower and what is the degree of provability
- 2 of the reliable information available to protect
- 3 against the defense and punitive damage claim from
- 4 the borrower.
- 5 Q. Move to strike as nonresponsive.
- 6 MR. CANTOR: Objection.
- 7 Q. Let me ask the question again. Is it your
- 8 expert opinion that B of A could rely upon
- 9 certificates and disburse funds pursuant to
- paragraph 3.3 of the master disbursement agreement
- 11 if it had reliable information that contradicted
- 12 representations and warranties in the certificates?
- 13 A. My opinion is there could be circumstances
- 14 under which they would have to.
- 15 Q. They would have to what?
- 16 A. Fund.
- 17 Q. And there could be circumstances in which
- they wouldn't have to fund?
- 19 A. In this hypothetical?
- 20 Q. The hypothetical where they got reliable
- 21 information that is contrary to representations and
- 22 warranties existing in certificates provided by the
- 23 borrower in connection with an advance.
- 24 MR. CANTOR: And you are excluding the
- 25 borrower from this question because that was

1 your last question, right? 2 THE WITNESS: Depending on the nature of 3 the reliable information and the nature of 4 the agreement, there could be situations 5 where they could resist funding. 6 BY MR. DILLMAN: 7 Q. Now, let's talk about what's the nature of 8 the information that you would consider to be 9 reliable enough to provide the disbursement agent 10 with a basis for, in your words, resisting 11 disbursement? 12 A. What would be an example? 13 Q. You could give me examples or you could 14 describe it generically. 15 A. There is no generic description. It's fact 16 based, so it has to be fact specific. So, it could 17 be the borrower. The borrower has given you 18 information. 19 Q. Okay. 20 A. A party in a contractual agreement with the 21 borrower could give you information. It could be a 22 court order could give you information. Those would 23 be examples.

24

25

Q. And in those instances as examples which you

would deem to be reliable information the

- 1 disbursement agent would be prevented from -- strike
- 2 that.
- 3 In those instances that you just provided me
- 4 of reliable information, what would B of A need to
- 5 do having received that information in order to
- 6 properly disburse pursuant to paragraph 3.3 in your
- 7 estimation?
- 8 A. Determine the veracity of what they just
- 9 received.
- 10 Q. You quote at paragraph 97 of your report
- 11 Section 9.2.5 of the disbursement agreement.
- MR. CANTOR: What paragraph? Sorry.
- MR. DILLMAN: 97 of his report.
- 14 Confusing, isn't it. And quoting 9.2.5 of
- the disbursement agreement, having to do with
- 16 Bank of America's multiple roles in the
- 17 project.
- 18 BY MR. DILLMAN:
- 19 Q. How, if at all, is this provision relevant to
- the opinions that you have provided?
- A. It's relevant to the information that I
- 22 reviewed in reaching my opinion.
- 23 Q. How so?
- A. There are certain parties associated with
- 25 B of A who were deposed who had roles unconnected to

- 1 this transaction and --
- 2 Q. Go ahead. Sorry.
- A. And to the extent that they or their actions
- 4 are factored into the claims against B of A in this,
- 5 this statement relates to those claims.
- 6 Q. Who are the people that you are referring to?
- A. People in the investment banking group.
- 8 Varnell comes to mind.
- 9 Q. And how does the fact that Varnell was in the
- 10 investment group, how does that bear, if at all --
- 11 again, it may just be background information -- how
- 12 does that bear upon your opinions concerning B of
- 13 A's conduct and whether it met the standards of care
- 14 applicable?
- A. Well, in reading the depositions, I had seen
- 16 arguments being made relative to that individual and
- 17 actions he might have had or conversations he might
- 18 have had with the implication that that was the
- 19 disbursement or the administrative agent, and this
- 20 was the -- disabused that association.
- 21 Q. Why is it important at all to disabuse that
- 22 for purposes of your conclusion that B of A did or
- 23 did not act consistent with --
- A. So that the issue wouldn't be clouded with
- 25 that inappropriate accusations.

- 1 Q. And you have assumed a standard for gross
- 2 negligence that was provided to you by counsel for
- 3 Bank of America; is that right?
- 4 A. That is correct.
- 5 Q. It wasn't provided to you by Navigant?
- 6 A. No.
- 7 Q. And you have not formed an opinion based on
- 8 any other standard of gross negligence for gross
- 9 negligence, have you?
- 10 A. I have used the information I was given as to
- 11 standard I have used in my opinion.
- 12 Q. And that is the only standard that you have
- 13 applied in the opinions that you have provided us?
- 14 A. Yes.
- 15 Q. Paragraph 126?
- 16 A. Yes.
- 17 Q. The last sentence states, "Thus, a prudent
- 18 agent would not invoke an MAE unless it possessed
- 19 definitive evidence of an MAE, particularly where
- 20 the borrower has certified that no MAE has
- 21 occurred."
- 22 Do you see that?
- 23 A. Yes.
- Q. Where a prudent -- would a prudent agent
- 25 invoke an MAE if it possessed definitive evidence of

- 1 an MAE to justify non-disbursement even where the
- 2 borrower has certified that no MAE exists?
- 3 A. Possibly.
- 4 Q. Under what circumstances would a prudent
- 5 agent disburse funds to a borrower where it
- 6 possessed definitive evidence of a material adverse
- 7 event where the borrower has certified that no
- 8 material adverse event has occurred?
- 9 A. Where that condition exists, I think there
- 10 would be a negotiation to reconcile facts prior to
- 11 invocation.
 - 12 Q. That is how it usually works, isn't it?
 - 13 A. I'm sorry?
 - 14 Q. That is how it usually works, isn't it?
 - 15 A. Not necessarily.
- 16 Q. But you think it would work?
- 17 A. In this situation. I may have misunderstood
- 18 your question. I'm sorry. Would you reask it?
- 19 Q. No. We will just move on here.
- 20 So if an agent possessed definitive evidence
- 21 that a material adverse event existed, it would not
- 22 disburse funds -- it would not be prudent to
- 23 disburse funds unless some resolution to that issue
- 24 was achieved with the borrower and all of the
- 25 lenders to the facility, right?

- 1 A. As I'm using the term here, I would expect
- 2 that to be the case.
- 3 Q. And you would expect that -- indeed, it's
- 4 your opinion that it would not be prudent for the
- 5 agent to disburse funds unless there was the kind of
- 6 resolution that I've just described?
- 7 MR. CANTOR: Under the circumstances
- 8 described in this paragraph?
- 9 Q. Yes.
- 10 A. In this very specific case I've laid out.
- 11 yes.
- 12 Q. And it wouldn't be prudent for the
- 13 disbursement agent to disburse under those
- 14 circumstances even if the borrower provided a
- 15 certification saying there's no material adverse
- 16 event, right?
- 17 A. Again, under the words as I've used them as
- 18 definitive evidence, there would need to be at a
- 19 minimum a discussion.
- Q. And the disbursement agent could not simply
- 21 rely upon the fact that the borrower had given a
- 22 certificate as some way of justifying a
- 23 disbursement?
- A. I would expect not.
- MR. DILLMAN: Let me take a minute to

```
1
          look through my notes. I might be done.
 2
             (Discussion off the record.)
 3
             (Recess from 2:55 to 2:59.)
 4
      BY MR. DILLMAN:
 5
        Q. Mr. Lupiani, I appreciate your time here
 6
      today. I have no further questions.
 7
             MR. CANTOR: I have no questions.
 8
             (Whereupon, the deposition was
 9
          concluded at 3:00 p.m.)
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
```