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**UNITED STATES DISTRICT COURT  
DISTRICT OF NEVADA**

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JOSEPH VALDEZ, individually and  
on behalf of all others similarly situated,

Plaintiffs,

vs.

COX COMMUNICATIONS LAS  
VEGAS, INC., VIDEO INTERNET  
PHONE INSTALLS, INC., QUALITY  
COMMUNICATIONS, INC., SIERRA  
COMMUNICATIONS, CO.,

Defendants.

2:09-CV-01797-PMP-RJJ

**ORDER**

Before the Court for consideration is Defendant Cox Communications Las Vegas, Inc.'s fully briefed Motion for Summary Judgment on the Issue of Joint Employer Liability (Doc. #191). By this Motion, Defendant Cox renews its motion for summary judgment under the joint employer liability issue which was the subject of a prior Order of this Court (Doc. #133). The Court heard argument on the instant motion on November 22, 2011 (Doc. #305).

Count I of Plaintiff's Amended Complaint alleges a FLSA Claim against Defendant Cox. The FLSA requires employers to pay a minimum wage and overtime to employees who are employed in an enterprise engaged in commerce. 29 U.S.C. §§ 206, 207. An employer who violates these provisions is liable to the

1 affected employees for their unpaid wages and overtime compensation, as well as for  
2 an equal amount as liquidated damages. Id. § 216(b). The FLSA defines “employer”  
3 as “any person acting directly or indirectly in the interest of an employer in relation to  
4 an employee.” Id. § 203(d).

5 Under the FLSA, two or more employers may employ a person jointly.  
6 Bonnette v. Cal. Health & Welfare Agency, 704 F.2d 1465, 1469 (9th Cir. 1983),  
7 abrogated on other grounds by Garcia v. San Antonio Metro. Transit Auth., 469 U.S.  
8 528, 539 (1985); 29 C.F.R. § 791.2(a). Each joint employer is individually responsible  
9 for complying with the FLSA with respect to the entire employment. Bonnette, 704  
10 F.2d at 1469 (citing 29 C.F.R. § 791.2(a)).

11 The Court applies an “economic reality” test to determine whether a joint  
12 employment relationship exists. Torres-Lopez v. May, 111 F.3d 633, 639 (9th Cir.  
13 1997). Under this test, the Court considers all factors relevant to the particular situation  
14 to evaluate the economic reality of an alleged joint employment relationship. Id.  
15 Among the factors the Court considers are “whether the alleged employer (1) had the  
16 power to hire and fire employees, (2) supervised and controlled employee work  
17 schedules or conditions of payment, (3) determined the rate and method of payment,  
18 and (4) maintained employment records,” collectively the Bonnette factors. Moreau  
19 v. Air France, 356 F.3d 942, 946-47 (9th Cir. 2004) (quoting Bonnette, 704 F.2d at  
20 1470).

21 Because the Court must consider the totality of the circumstances, the inquiry  
22 is not limited to the Bonnette factors. Id. Other factors the Court considers include, but  
23 are not limited to:

- 24 (1) whether the work was a specialty job on the production line; (2)  
25 whether responsibility under the contracts between a labor  
26 contractor and an employer pass from one labor contractor to

1 another without material changes; (3) whether the premises and equipment  
2 of the employer are used for the work, (considering the alleged employee’s  
3 investment in equipment or materials required for his task, or his employment  
4 of helpers); (4) whether the employees had a business organization that could  
5 or did shift as a unit from one [worksite] to another; (5) whether the work was  
6 piecework and not work that required initiative, judgment or foresight;  
7 (6) whether the employee had an opportunity for profit or loss depending  
8 upon [the alleged employee’s] managerial skill; (7) whether there was  
9 permanence [in] the working relationship; and (8) whether the service  
10 rendered is an integral part of the alleged employer’s business.

11 Torres-Lopez, 111 F.3d at 639-40 (internal citations omitted); see also Zheng v. Liberty  
12 Apparel Co. Inc., 355 F.3d 61, 72 (2d Cir. 2003) (listing similar factors).

13 The test is not mechanical and these are not the only factors the Court should  
14 consider. Bonnette, 704 F.2d at 1470. Ultimately, the determination is “based upon the  
15 circumstances of the whole activity.” Id. (quotation omitted). Both direct and indirect  
16 control may demonstrate joint employment. Torres-Lopez, 111 F.3d at 643.

17 “[T]he concept of joint employment should be defined expansively under the  
18 FLSA.” Torres-Lopez, 111 F.3d at 639. The economic reality test “is intended to  
19 expose outsourcing relationships that lack a substantial economic purpose.” Jacobson  
20 v. Comcast Corp., 740 F. Supp. 2d 683, 689 (D. Md. 2010). However, “it is manifestly  
21 not intended to bring normal strategically oriented contracting schemes within the ambit  
22 of the FLSA.” Id. (quotation omitted).

23 Whether a party is an employer for purposes of the FLSA is a question of law  
24 for the Court. Torres at 638. To find no joint employment as a matter of law at the  
25 summary judgment stage, the Court “would have to conclude that, even where both the  
26 historical facts and the relevant factors are interpreted in the light most favorable to

1 plaintiffs, defendants are still entitled to judgment as a matter of law.” Zheng, 355 F.3d  
2 at 76. The Court may find no joint employment even if some factors weigh in favor of  
3 finding joint employment. Id.

#### 4 1. The Bonette Factors

##### 5 a. Power to Hire and Fire Employees

6 The evidence shows that each individual contractor decided which employees  
7 to hire and fire. (MSJ, Ex. A at 57-58.) However, no contractor employee could  
8 receive a badge from Cox and work on a Cox project unless that employee met Cox’s  
9 standards, which included a background check, a drug test, and a proficiency test.  
10 (MSJ, Ex. A at 64.) The contractor performed the background check and drug test and  
11 reported to Cox that those two tests were performed satisfactorily. (MSJ, Ex. D at 69,  
12 71.) The proficiency test was given on Cox’s premises. (MSJ, Ex. A at 202.)

13 If Cox indicated an installer was not permitted to perform work on Cox  
14 projects, either prior to beginning work or at any time during the installer’s  
15 employment, the contractor had a choice whether to retain that employee for other, non-  
16 Cox related work. However, practically speaking, if Cox decided an installer could not  
17 work on Cox projects, that meant termination for installers at VIP which obtained 100%  
18 of its work from Cox. (MSJ, Ex. D at 82.) Additionally, although Sierra did work for  
19 another company named Charter, that work was done only in Reno. (MSJ, Ex. H at 2-  
20 3.) Consequently, if Cox indicated an installer in Las Vegas could not do work for Cox,  
21 that meant de facto firing of the installer in Las Vegas, even if technically the contractor  
22 could choose to retain the employee. Many, but not all, Cox contractors have ceased  
23 business entirely after they lose the contract with Cox. (Sealed Exs., Ex. 1.)

24 Plaintiff also avers that Cox identified by name certain installers Cox thought  
25 were not performing well. (Opp’n, Ex. E at 4.) If Cox indicated displeasure with a  
26 particular installer, the contractor would terminate that person because contractors who

1 did not meet Cox's performance standards would be terminated by Cox. (Id.)  
2 However, Valdez does not state that Cox ordered a contractor to terminate any  
3 particular employee or that a contractor did so in response to such a command. Rather,  
4 Valdez avers that contractors would terminate an individual installer who Cox  
5 identified as a poor performer out of a need to keep Cox happy with the contractor.  
6 (Id.)

7 Plaintiff also contends Cox maintains a blacklist of installers who have filed  
8 FLSA claims against Cox, and that Cox does not permit contractors to hire these  
9 individuals. Plaintiff has no evidence supporting this allegation, and offers only a  
10 newspaper article in support of this contention, which is hearsay. Moreover, Cox  
11 employees have stated under oath there is no blacklist.

12 b. Supervise and Control Employee Work Schedules or  
13 Conditions of Payment

14 Cox provides each contractor with its work orders for the next work day. It  
15 is up to the contractor to decide which installer will service which customer, and what  
16 each installer's route will be for any particular day. The contractors, not Cox, train the  
17 installers.

18 Cox has presented evidence that Cox did not monitor individual installers  
19 through the TOA computer system, a web-based computer program through which Cox  
20 scheduled service to customers and doled out installation projects to contractors. (MSJ,  
21 Ex. K at 95.) Cox acknowledges it has the capability of daily monitoring, but contends  
22 it does not do so. (Id.) However, Plaintiff avers that Dennis Ruiz ("Ruiz"), Cox's  
23 contract coordinator in Las Vegas, did track the progress of every installation job and  
24 every installer throughout the course of each work day. (Opp'n, Ex. A at 8.) According  
25 to Plaintiff, if Ruiz was not satisfied with the progress of a particular job, he would call  
26 the contractor's manager and complain. (Id.) According to Plaintiff, when Plaintiff

1 was a Sierra manager, Ruiz would send emails to him throughout the work day  
2 regarding the “currently ongoing work of individual installers of Sierra and the progress  
3 or more typically the lack of progress those installers were making on completing their  
4 assigned jobs for the day.” (Opp’n, Ex. E at 2-3.) Ruiz’s emails were considered  
5 commands to which the contractor responded immediately and would send other  
6 personnel to assist with the install. (Id.)

7 Plaintiff avers that while he was a supervisor with Sierra, he attended  
8 meetings with Ruiz four times a week. (Opp’n, Ex. A at 6.) According to Plaintiff, at  
9 those meetings Cox first would meet with all contractors and advise which contractor  
10 were performing well and which were not. (Id.) Following the collective meetings,  
11 Ruiz would meet with each contractor’s managers, at which Ruiz would “identify and  
12 discuss each contractor’s individual installers who he had identified as being poor  
13 performers.” (Id. at 7.) Contractors who kept employing such employees would not  
14 receive further work from Cox, and Cox’s individual assessment of particular installers  
15 resulted in installers losing their jobs with the contractors. (Id.)

16 Valdez also avers that installers were expected to make sales for Cox, and if  
17 they did not do so they would not last long in their jobs. (Opp’n, Ex. J at 5.) According  
18 to Valdez, Cox monitored contractors for sales numbers, and if the contractor did not  
19 make sufficient sales, it lost its contract with Cox. (Id.) According to Valdez, “[a]n  
20 installer who made no sales or very few sales for Cox would not keep their job for very  
21 long.” (Id.)

22 Cox scheduled the installations with the customer. (Opp’n, Ex. A at 9.) The  
23 contractors had no choice about when to schedule installations. (Id.)

24 By contract, Cox requires contractor employees comply with Cox’s Code of  
25 Excellence, which applies to Cox employees. (Opp’n, Ex. F at 14; Sealed Exs., Ex. 2.)  
26 Cox does not discipline the contractor employees directly. However, Cox complains

1 to the contractors if a customer calls Cox to complain. According to Plaintiff, Cox also  
2 evaluates each contractor on a weekly basis, and comments on the performance of  
3 individual installers.

4 c. Rate and Method of Payment

5 Cox does not control the method of payment to contractor employees. Cox  
6 paid different rates to each contractor, and each contractor in this case paid different  
7 rates to their installers. There is no evidence Cox dictated any particular rate or pay  
8 structure to any contractor.

9 d. Maintain Employment Records

10 Each contractor maintains employment records on the installers. The only  
11 potential employment record Cox maintains is a database which contains the installers'  
12 name and other identifying information which is gathered as part of the badging  
13 process. Cox has declined to turn over this database, and in recent Orders, this Court  
14 has sustained their objections to doing so.

15 2. Other Factors

16 a. Integral Part of Business

17 Plaintiff attempts to analogize installation work to the deboning workers in  
18 a slaughterhouse in Rutherford Food Corp. v. McComb, 331 U.S. 722 (1947). The  
19 Court finds this an imperfect analogy. This factor makes the most sense in integrated  
20 operations, like work on an assembly line. In Rutherford, the workers' tasks were part  
21 of a "series of interdependent steps." 331 U.S. at 725-26. That is not the case with the  
22 cable installations. Each installation is a series of tasks unrelated to any other project  
23 or process, all performed by the installer at a single location. An installation is not part  
24 of other, interdependent tasks performed by Cox employees.

25 b. Responsibility Under Contracts Between Contractor and Employer

26 Pass from One Contractor to Another Without Material Changes

1 Cox offers the contracts to contractors on a non-negotiable take it or leave it  
2 basis. (Opp'n, Ex. C Kennedy Dep. at 64.) Pursuant to the contract, work is performed  
3 only on an as needed basis in Cox's sole discretion. (Opp'n, Ex. F at 3.) The contract  
4 does not guarantee to the contractor any particular quantity or frequency of work. (Id.)  
5 Cox may terminate the agreement on fourteen days notice without cause. (Id. at 7.)

6 However, Cox presented evidence it does not pay the same rates to every  
7 contractor. Although there may be some movement among installers when a contractor  
8 loses its contract, that may be more indicative of a worker looking for a job within his  
9 skill set than a lack of material change in contractors. To compare to Rutherford, there  
10 the employer kept changing the identity of the individual contractor who hired the  
11 boning employees. But the same terms applied and the same employees continued to  
12 provide the same work in the same location on the employer's premises.

### 13 c. Premises and Equipment

14 The only time installers are on Cox's premises is for the proficiency test and  
15 badging. Thereafter, the installer obtains work orders and equipment from the  
16 contractor and returns to the contractor to close out jobs and equipment. The contractor  
17 provides the employee with a uniform, although Cox provides the badge identifying the  
18 installer as working for a contractor for Cox.

19 Plaintiff argues the customer's home is Cox's premises because the contractor  
20 is there only because allowed to be by Cox. Plaintiff likens this to leased premises.  
21 However, customer homes are not Cox premises. Cox does not own or lease such  
22 premises.

23 Cox does not provide installers with equipment other than basic parts used for  
24 the install. The installer or contractor provides the necessary tools and vehicle.

### 25 d. Employee Business Organization

26 According to Plaintiff, Cox installers move from contractor to contractor.  
(Opp'n, Ex. J at 4.) Plaintiff gives the specific example of Defendant VIP's owners,



1 who previously had worked for another Cox contractor that lost its Cox contract. (Id.  
2 at 4-5.) These individuals formed VIP and hired approximately half of the installers  
3 who worked for the company that went out of business. (Id.) Contractors who lose  
4 their contract with Cox do not tend to stay in business in Las Vegas. Of the 19  
5 contractors Cox used, only 8 are currently still have active corporate status, while 10  
6 have permanently revoked, withdrawn, or dissolved their corporate status in Nevada.  
7 (Sealed Exs. (Doc. #205), Ex. 1.) However, in this case, Sierra and VIP remained in  
8 business even after Cox revoked their contracts. Further, installers did not simply shift  
9 automatically to the new contractor. Rather, installers, including Plaintiff, had to apply  
10 for a job at each company.

11 e. Skill Level

12 Cox describes installers as skilled workers. Cox required workers to pass a  
13 proficiency exam to perform installations for Cox. Plaintiff avers Cox installers “need  
14 not be particularly skilled or have the sort of experience possessed by journeymen  
15 electricians.” (Opp’n, Ex. J at 3.) Contractors hire trainers whom they train for  
16 approximately 30 days before they are sent out on their own, even if they have no prior  
17 experience. (Id.)

18 f. Opportunity for Profit or Loss from Managerial Skill

19 The quantity, quality, and schedule of work for each contractor is set by Cox.  
20 However, Cox argues the individual employee had the opportunity for profit within  
21 these parameters based on avoiding chargebacks, which basically were deductions from  
22 a quality bonus under the contract for any tasks left unperformed or which were done  
23 improperly. Cox also argues there was room for advancement within each contractor,  
24 as shown by Plaintiff’s promotion to a supervisory position at Sierra.

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1 g. Permanence in the Working Relationship

2 Plaintiff has presented evidence that installers at the various contractors in Las  
3 Vegas worked exclusively for Cox. If one contractor lost its contract, the installers  
4 could, and many would, either start their own contracting company or move to another  
5 contractor. However, Plaintiff has not presented evidence like that in Rutherford where  
6 the exact same employees continued to do the same work in the same location, and  
7 there really was just a name change of the contractor supervisor. Here, if a contractor  
8 lost its contract, any installer wishing to work on Cox projects had to apply to another  
9 contractor and would work on Cox projects only if Cox entered into an agreement with  
10 that contractor and assigned it work under that contract.

11 h. Other Factors

12 Plaintiff argues another factor the Court should consider is Cox's past history  
13 of similar FLSA violations. While such evidence may be relevant to show the  
14 contractors are sham economic entities designed to avoid FLSA liability for Cox,  
15 Plaintiff presents no probative issue on the point.

16 Defendants argue every case to address cable installers has found the cable  
17 company is not the installers' joint employer. See Jean-Louis, Doc. #275 (granting  
18 summary judgment of no joint employment for cable installers under similar facts);  
19 Jacobson, 740 F. Supp. 2d at 689-93 (same); Smilie v. Comcast Corp., 07-CV-3231  
20 (N.D. Ill. Feb. 25, 2009) (unpublished) (same); Santelices v. Cable Wiring, 147 F.  
21 Supp. 2d 1313, 1317-18 (S.D. Fla. 2001) (finding no joint employment at summary  
22 judgment where employee failed to show purported joint employer "checked the work  
23 on a daily basis, gave work commands or otherwise intervened in the performance of  
24 the installers' duties, on a daily basis or anytime"); Herman v. Mid-Atlantic Installation  
25 Servs., Inc., 164 F. Supp 2d 667 (D. Md. 2000) (granting summary judgment on issue  
26 of no joint employment for cable installers; however, installers in that case were

1 independent contractors for company which contracted with cable company); see also  
2 Zhao v. Bebe Stores, Inc., 247 F. Supp. 2d 1154, 1160-61 (C.D. Cal. 2003) (holding  
3 garment store was not joint employer where company that employed sewing employees  
4 was a going concern with its own facilities, equipment, employees, and supervisors;  
5 quality control did not amount to control or supervision of employees). Although the  
6 details are sometimes different, every court to address this issue ultimately has found  
7 no joint employment for cable installers at the summary judgment stage under factual  
8 circumstances fairly similar to those before this Court.

9 In sum, the Court concludes that even when both the historical facts and  
10 relevant factors cited above are interpreted in the light most favorable to Plaintiff,  
11 Defendant Cox is still entitled to summary judgment as a matter of law.

12 **IT IS THEREFORE ORDERED** that Defendant Cox Communications Las  
13 Vegas, Inc.'s Motion for Summary Judgment on the Issue of Joint Employer Liability  
14 (Doc. #191) is **GRANTED**.

15 DATED: April 11, 2012.

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18 PHILIP M. PRO  
19 United States District Judge  
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