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UNITED STATES DISTRICT COURT 1 2 DISTRICT OF NEVADA 3 WMCV PHASE 3, LLC, 4 Plaintiff, Case No.: 2:10-cv-0661-GMN-NJK 5 VS. **ORDER** 6 SHUSHOK & MCCOY, INC.; et al., 7 Defendants. 8 9 Pending before the Court is the Motion for Summary Judgment, (ECF No. 292), filed by 10 Plaintiff WMCV Phase 3, LLC ("WMCV"). Pro se Defendant Richard Birdwell filed a 11 Response in opposition, (ECF No. 299)¹, to which WMCV replied, (ECF No. 304). 12 Also before the Court is WMCV's Motion for Default Judgment against Defendants 13 Shushok & McCoy, Inc. ("Shushok") and Matt Turner. (ECF No. 291). To date, no response to 14 this Motion has been filed. For the reasons stated herein, the Court will grant the Motion for 15 Summary Judgment in part, and will grant the Motion for Default Judgment in full. 16 I. **BACKGROUND** 17 This case has a long procedural history in this Court, but for the purposes of this Order 18 the Court will address only the details and allegations relevant to the instant Motions. This case 19 arises out of the failure of two commercial tenants to pay rent and the subsequent wrongful acts 20 committed by a collection agency and its employees. The aforementioned commercial tenants 21 were Global Accents, Inc. ("Global Accents"), and Couture International, Inc. ("Couture"). 22 The collection agency is Defendant Shushok, who employed Defendants Richard Birdwell and 23

¹ In light of Defendant Birdwell's status as a pro se litigant, the Court has liberally construed his filings, holding them to standards less stringent than formal pleadings drafted by attorneys. See Erickson v. Pardus, 551 U.S. 89, 94 (2007).

Matt Turner at all times relevant to this case.

WMCV owns a parcel of real property that is commonly known as the World Market Center Las Vegas. (E.g., Order 3:17-20, ECF No. 209). Global Accents and Couture are former tenants of the World Market Center that were evicted for non-payment of rent in December 2008. (Id. at 4:1-7). At the time of their evictions, Global Accents owed \$360,831.00 and Couture owed \$695,500.32 pursuant to their respective lease agreements. (Id.).

WMCV hired Defendant Shushok in 2007 as a commercial collection agent to recover debts from tenants in default. (Id. at 4:8-9). However, this relationship ended in June 2009 when WMCV instructed Shushok to cease collection activities against its tenants, including Global Accents and Couture. (Id. at 4:11-12). At no point during their relationship did WMCV authorize Shushok to enter into agreements with tenants on WMCV's behalf. (Id. at 4:10-11).

In July 2009, Defendant Birdwell allegedly represented himself as "counsel" for "World Market Center Las Vegas" and negotiated an agreement with Couture that purported to release Couture from its liability to WMCV in exchange for \$20,000, which was paid directly to Shushok. (Id. at 4:13-19).

Similarly, in August 2009, Defendant Turner allegedly represented himself as the "director" of "World Market Center Las Vegas." (Id. at 4:20-21). Following negotiations that were conducted by Defendant Birdwell, Defendant Turner entered into an agreement with Global Accents that purported to release Global Accents from its liability to WMCV in exchange for \$8,200, which was paid directly to Defendant Shushok. (Id. at 4:21-24); (Birdwell Deposition 78:6-25, Ex. 7 to Mot. for Summ. J., ECF No. 292-1).

WMCV received no part of the proceeds that were paid in exchange for the release of Global Accents' and Couture's obligations under their respective lease agreements. (Id. at 5:2-3).

This case originally involved claims of breach of contract, breach of the covenant of good faith and fair dealing, and unjust enrichment asserted by WMCV against Global Accents and Couture. Through these claims, WMCV sought to recover the full amounts due under the lease agreements. Prior to trial, WMCV settled its claims against Couture. The terms of this settlement provided that Couture would pay WMCV \$150,000 in exchange for the dismissal of WMCV's claims. (Settlement Agmt. at pp. 2-3, ECF No. 292-2). As for WMCV's claims against Global Accents, following a two-day bench trial that took place on June 11 and 12, 2013, the Court found that Defendant Shushok and its employees had apparent authority to execute the agreements and release Global Accents from its debt to WMCV. As a result of this finding, the Court entered a judgment in favor of Global Accents as to all of WMCV's claims. (ECF No. 210).

Based on the allegation that Defendants Birdwell and Turner executed agreements with Global Accents and Couture despite knowing that they lacked the requisite authority, WMCV has asserted claims for (1) civil conspiracy; (2) conversion; and (3) intentional interference with contractual relations. In its Motion for Summary Judgment, WMCV argues that Defendant Birdwell has failed to raise a genuine issue of material fact as to each of the claims against him. In its Motion for Default Judgment, WMCV requests that judgment be entered against Defendants Shushok and Turner. However, the Court has already ordered that default judgment be entered against Defendant Shushok, (Order, ECF No. 82), and therefore the Court will consider this Motion only as it relates to Defendant Turner. The Court will first address the Motion for Summary Judgment, and will then discuss the Motion for Default Judgment.

II. MOTION FOR SUMMARY JUDGMENT (ECF NO. 292)

A. Legal Standard

The Federal Rules of Civil Procedure provide for summary adjudication when the pleadings, depositions, answers to interrogatories, and admissions on file, together with the

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may affect the outcome of the case. See Anderson v. Liberty Lobby, Inc., 477 U.S. 242, 248 (1986). A dispute as to a material fact is genuine if there is sufficient evidence for a reasonable jury to return a verdict for the nonmoving party. See id. "Summary judgment is inappropriate if reasonable jurors, drawing all inferences in favor of the nonmoving party, could return a verdict in the nonmoving party's favor." Diaz v. Eagle Produce Ltd. P'ship, 521 F.3d 1201, 1207 (9th Cir. 2008) (citing United States v. Shumway, 199 F.3d 1093, 1103-04 (9th Cir. 1999)). A principal purpose of summary judgment is "to isolate and dispose of factually unsupported claims." Celotex Corp. v. Catrett, 477 U.S. 317, 323-24 (1986).

In determining summary judgment, a court applies a burden-shifting analysis. "When the party moving for summary judgment would bear the burden of proof at trial, it must come forward with evidence which would entitle it to a directed verdict if the evidence went uncontroverted at trial. In such a case, the moving party has the initial burden of establishing the absence of a genuine issue of fact on each issue material to its case." C.A.R. Transp. Brokerage Co. v. Darden Rests., Inc., 213 F.3d 474, 480 (9th Cir. 2000) (citations omitted).

In contrast, when the nonmoving party bears the burden of proving the claim or defense, the moving party can meet its burden in two ways: (1) by presenting evidence to negate an essential element of the nonmoving party's case; or (2) by demonstrating that the nonmoving party failed to make a showing sufficient to establish an element essential to that party's case on which that party will bear the burden of proof at trial. See Celotex Corp., 477 U.S. at 323-24. If the moving party fails to meet its initial burden, summary judgment must be denied and the court need not consider the nonmoving party's evidence. See Adickes v. S.H. Kress & Co., 398 U.S. 144, 159-60 (1970).

If the moving party satisfies its initial burden, the burden then shifts to the opposing

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party to establish that a genuine issue of material fact exists. See Matsushita Elec. Indus. Co. v. Zenith Radio Corp., 475 U.S. 574, 586 (1986). To establish the existence of a factual dispute, the opposing party need not establish a material issue of fact conclusively in its favor. It is sufficient that "the claimed factual dispute be shown to require a jury or judge to resolve the parties' differing versions of the truth at trial." T.W. Elec. Serv., Inc. v. Pac. Elec. Contractors *Ass'n*, 809 F.2d 626, 631 (9th Cir. 1987). In other words, the nonmoving party cannot avoid summary judgment by relying solely on conclusory allegations that are unsupported by factual data. See Taylor v. List, 880 F.2d 1040, 1045 (9th Cir. 1989). Instead, the opposition must go beyond the assertions and allegations of the pleadings and set forth specific facts by producing competent evidence that shows a genuine issue for trial. See Celotex Corp., 477 U.S. at 324.

At summary judgment, a court's function is not to weigh the evidence and determine the truth but to determine whether there is a genuine issue for trial. See Anderson, 477 U.S. at 249. The evidence of the nonmovant is "to be believed, and all justifiable inferences are to be drawn in his favor." Id. at 255. But if the evidence of the nonmoving party is merely colorable or is not significantly probative, summary judgment may be granted. See id. at 249-50.

B. Discussion

WMCV argues that summary judgment is warranted because Defendant Birdwell has failed to raise a genuine dispute of material fact as to WMCV's claims for (1) conspiracy, (2) conversion, and (3) intentional interference with contractual relations. The Court will address each of these claims in turn.

1. Conspiracy

Pursuant to Nevada law, a claim for civil conspiracy "consists of a combination of two or more persons who, by some concerted action, intend to accomplish an unlawful objective for the purpose of harming another, and damage results from the act or acts." Consolidated Generator-Nevada, Inc. v. Cummins Engine Co., 971 P.2d 1251, 1256 (Nev. 1998) (quoting

Hilton Hotels v. Butch Lewis Productions, 862 P.2d 1207, 1210 (Nev. 1993)).

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Though Defendant Birdwell does not dispute that WMCV has provided evidence to support the elements of a claim for conspiracy, the Court nonetheless declines to grant summary judgment as to this claim. It is well established that under Nevada law, a civil conspiracy claim does not arise when an employee commits a tort on behalf of his employer. See, e.g., Collins v. Union Fed. Sav. & Loan Ass'n, 662 P.2d 610, 622 (Nev. 1983). In order to demonstrate that an employer and employee carried out an actionable conspiracy, a plaintiff must show that the employee acted for the purpose of gaining an "individual benefit." See, e.g., id. While the evidence on the record demonstrates that Defendant Birdwell was generally paid a commission on accounts he successfully collected, see (Birdwell Deposition 74:7-11, Ex. 7 to Mot. for Summ. J., ECF No. 292-1), many statements made by Defendant Birdwell during his deposition indicate that he performed the acts in question purely on behalf of Defendant Shushok, (id. at 78:7-9) ("I knew what we were doing was wrong, we shouldn't do it, you know, but it wasn't my company."). Accordingly, the Court finds that WMCV has failed to satisfy its burden to show that no genuine dispute of material fact exists as to whether Defendant Birdwell attempted to gain an individual benefit through his acts, and thus the Motion for Summary Judgment will be denied as to this claim.

2. Conversion

Under Nevada law, "Conversion is a distinct act of dominion wrongfully exerted over another's personal property in denial of, or inconsistent with his title or rights therein or in derogation, exclusion, or defiance of such title or rights." Evans v. Dean Witter Reynolds, Inc., 5 P.3d 1043, 1048 (Nev. 2000). Personal property includes "money, goods, chattels, things in action and evidences of debt." Gallegos v. Malco Enterprises of Nevada, Inc., 255 P.3d 1287, 1289 (Nev. 2011) (quoting Nev. Rev. Stat. § 10.045). "A 'thing in action,' . . . is defined as a 'right to bring an action to recover a debt, money, or thing." Id. (quoting *Black*'s Law

In this case, Defendant Birdwell has admitted that he knew Defendant Shushok had no authority to collect on WMCV's accounts because Shushok's relationship with WMCV had been terminated. (Birdwell Deposition 70:14-17). Additionally, Defendant Birdwell has stated that despite knowing his actions were wrong, he still negotiated debt settlements while falsely claiming he was acting on WMCV's behalf. (Id. at 78:6-25). Moreover, Defendant Birdwell has admitted that he arranged for the payments from these settlements to be sent to Defendant Shushok rather than WMCV. (Id. at 72:4-11). As this evidence is undisputed by Defendant Birdwell, the Court finds that WMCV has satisfied its burden of demonstrating that Defendant Birdwell wrongfully exerted an act of dominion over WMCV's debt-collection rights vis-à-vis Global Accents and Couture, in defiance of WMCV's lawful interests over those rights.

Nevertheless, Defendant Birdwell argues that summary judgment is not warranted as to the conversion claim because the Court has already ruled that Defendant Shushok had apparent authority to release Global Accents from its debt to WMCV. (Resp. to Mot. for Summ. J. 6:11-7:9). This argument is misplaced, however, as the facts of this case clearly demonstrate that Defendant Birdwell knew he lacked the authority to perform the acts in question.

The doctrine of apparent authority prevents a principal from denying that a party acted as its agent when the principal, by its conduct, ostensibly clothed the agent with the authority to act. Ellis v. Nelson, 233 P.2d 1072, 1076 (Nev. 1951). This doctrine is often invoked by third parties seeking to enforce agreements against a principal that were made with an agent that the party believed to possess the requisite authority from the principal. Id. at 1076-77. Based on this doctrine, the Court previously found that Global Accents had been released from its debt to WMCV due to Global Accents' reasonable conclusion that Shushok had the authority to collect debt and execute termination agreements on behalf of WMCV. (Order 10:9-17, ECF No. 209).

The Court's prior findings in this case do not support Defendant Birdwell's attempt to

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10 barred by the doctrine of apparent authority.

11 Therefore, as WMCV has satisfied its evidentiary burden, and Defendant Birdwell has
12 failed to raise a genuine dispute of material fact, the Court will grant the Motion for Summary
13 Judgment as to WMCV's conversion claim.

3. Intentional Interference with Contractual Relations

"To establish intentional interference with contractual relations, [a] plaintiff must show: (1) a valid and existing contract; (2) the defendant's knowledge of the contract; (3) intentional acts intended or designed to disrupt the contractual relationship; (4) actual disruption of the contract; and (5) resulting damage." Hilton Hotels Corp. v. Butch Lewis Prods., Inc., 862 P.2d 1207, 1210 (Nev. 1993) (quoting Sutherland v. Gross, 772 P.2d 1287, 1290 (Nev. 1989)).

It is undisputed that WMCV had lease agreements with Global Accents and Couture. (Exs. 9, 10 to Mot. for Summ. J., ECF No. 292). Defendant Birdwell has admitted that he knew Shushok's debt-collection efforts were based on lease agreements that WMCV had with its clients. See, e.g., (Birdwell Deposition 22:20-23, 32:23-33:1). Furthermore, Defendant Birdwell testified, in detail, that he pursued the collections at issue despite knowing it was wrong, and that he specifically directed the debtors to send payments to Shushok rather than

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WMCV. (Id. at 72:4-11, 78:7-20). As a result of Defendant Birdwell's actions, WMCV has been left without a legal remedy to collect the amounts it was owed under the lease agreements. See (Order on Stip., ECF No 186); (Judgment Order 10:9-17, ECF No. 209). Therefore, WMCV has satisfied its evidentiary burden as to each element of its intentional interference with contractual relations claim.

Defendant Birdwell argues that this claim fails because the lease agreements at issue were initially disrupted when Global Accents and Couture first refused to pay WMCV the full amounts owed. (Birdwell Resp. 6:16-19). Because Global Accents and Couture were already in default, Defendant Birdwell asserts that his subsequent actions could not have interfered with the lease agreements. (Id.). However, this argument fallaciously assumes that Global Accents' and Couture's defaults somehow relieved them of their obligations to WMCV. In fact, even after defaulting, Global Accents and Couture were still obligated to pay WMCV as provided in the lease agreements, and WMCV was entitled to the full amounts owed. It is undisputed that WMCV lost its ability to recover from Global Accents and Couture as a result of Defendant Birdwell's actions in this case. Therefore, the fact that Global Accents and Couture had defaulted on their contractual obligations prior to Defendant Birdwell's actions is immaterial to WMCV's claim for intentional interference with contractual relations.

As Defendant Birdwell fails to raise a genuine dispute of material fact, the Court will grant the Motion for Summary Judgment as to WMCV's claim for intentional interference with contractual relations.

4. Damages

In support of its calculation of damages, WMCV has submitted a declaration by its corporate controller, Barrett Seitz, stating that it was owed \$360,831.00 pursuant to Global Accents' lease and \$695,500.32 pursuant to Couture's lease following the defaults. (Seitz Decl. 2:4-6, Ex. 1 to Mot. for Summ. J., ECF No. 292-1). Additionally, Mr. Seitz declared that

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WMCV was unable to mitigate these damages by leasing the spaces designated for Global Accents and Couture after the defaults. (Id. at 2:6-7). WMCV concedes that it entered a settlement with Couture in this matter under which it will receive payment of \$150,000, which must be subtracted from its total damages. (Settlement Agmt. at 1, Ex. 8 to Mot. for Summ. J., ECF No. 292-1). In his Response, Defendant Birdwell does not dispute the calculation of damages put forward by WMCV. Accordingly, the Court finds that WMCV was damaged in the amount of \$906,331.32.

Therefore, for the reasons stated supra, the Court will deny WMCV's Motion for Summary Judgment as it relates to the civil conspiracy claim but grant the Motion as it relates to the conversion and intentional interference with contractual relations claims. Additionally, the Court finds that an award of \$906,331.32 in favor of WMCV is warranted.

III. MOTION FOR DEFAULT JUDGMENT (ECF NO. 291)

A. Legal Standard

The process for entering a default judgment is provided by Rule 55 of the Federal Rules of Civil Procedure, which permits a court to "conduct hearings or make referrals . . . when, to enter or effectuate judgment, it needs to: (A) conduct an accounting; (B) determine the amount of damages; (C) establish the truth of any allegation by evidence; or (D) investigate any other matter." Fed. R. Civ. P. 55(b)(2).

As a general rule, "default judgments are ordinarily disfavored," and "[c]ases should be decided upon their merits whenever reasonably possible." Eitel v. McCool, 782 F.2d 1470, 1472 (9th Cir. 1986). "Factors which may be considered by courts in exercising discretion as to the entry of a default judgment include: (1) the possibility of prejudice to the plaintiff, (2) the merits of plaintiff's claim, (3) the sufficiency of the complaint, (4) the sum of money at stake in the action; (5) the possibility of a dispute concerning material facts; (6) whether the default was due to excusable neglect, and (7) the strong policy underlying the Federal Rules of Civil

Procedure favoring decisions on the merits." Id. at 1471-72.

"The general rule of law is that upon default the factual allegations of the complaint, except those relating to the amount of damages, will be taken as true." TeleVideo Sys., Inc. v. Heidenthal, 826 F.2d 915, 917-18 (9th Cir. 1987) (internal quotation marks omitted). "However, a defendant is not held to admit facts that are not well-pleaded or to admit conclusions of law." DIRECTV, Inc. v. Hoa Huynh, 503 F.3d 847, 854 (9th Cir. 2007) (internal quotation marks omitted).

B. Discussion

In assessing WMCV's Motion for Default Judgment against Defendant Turner, the Court will consider each of the Eitel factors in turn.

1. Possibility of Prejudice

The first factor weighs in favor of granting the Motion. Default was entered against Defendant Turner on November 7, 2012, (ECF No. 148), and Defendant Turner has since made no attempt to file an answer or otherwise appear in this case. WMCV will certainly suffer prejudice if the Motion is not granted, as it likely has no other recourse for recovery for its claims against Defendant Turner. See PepsiCo, Inc. v. California Sec. Cans, 238 F. Supp. 2d 1172, 1177 (C.D. Cal. 2002). Therefore, the possibility of prejudice to WMCV weighs in favor of default judgment.

2. Sufficiency of the Complaint and Merits of Plaintiff's Claims

As explained supra, WMCV has provided an abundance of evidence to support its claims for relief, and is entitled to summary judgment as to its claims against Defendant Birdwell. WMCV's evidence shows that Defendants Shushok, Birdwell, and Turner converted WMCV's property and interfered with its contractual relations. Accordingly, the Court finds that the merits of WMCV's claims weigh in favor of default judgment.

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3. The Sum of Money at Stake

In regard to this factor, the Court considers "the amount of money at stake in relation to the seriousness of [the defendant's] conduct." Vogel v. Rite Aid Corp., 992 F. Supp. 2d 998, 1012 (C.D. Cal. 2014). WMCV seeks to hold Defendant Turner jointly and severally liable for the \$906,331.32 it was rendered unable to collect from Global Accents and Couture due to Turner's alleged wrongful acts. While this is a large sum, the evidence on the record indicates that Defendant Turner was or should have been aware of the full amounts due under the lease agreements, and therefore he likely performed his acts with full knowledge of the financial harm that would be imposed upon WMCV. See, e.g., (Birdwell Deposition 22:20-23:19, 32:23-33:1) (testifying that WMCV communicated the full amounts due under defaulting tenants' leases to support Shushok's debt-collection efforts). Accordingly, the Court finds that the amount of money at stake, in light of Defendant Turner's conduct, weighs in favor of default judgment.

4. The Possibility of Dispute Concerning Material Facts

Despite the fact that over twenty-seven months have passed, Defendant Turner has made no attempt to appear in this matter or dispute WMCV's allegations since default was entered against him. Moreover, even after reviewing the evidence on the record, the Court can identify no genuine dispute of material fact as to WMCV's claims for conversion and intentional interference with contractual relations against Defendant Turner. Therefore, no material factual disputes exist in this case, and this factor weighs in favor of default judgment. Vogel, 992 F. Supp. 2d at 1013.

5. Possibility of Excusable Neglect

The Court finds that there is no indication that Defendant Turner's failure to appear in this matter is a result of excusable neglect. Defendant Turner previously filed an Answer to WMCV's Amended Complaint, (ECF No. 40), which was later stricken due to his repeated

DATED this 2nd day of March, 2015.

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Gloria M. Navarro, Chief Judge United States District Court