

1 claim file. Id. Plaintiffs also provided a Privilege Log in conjunction with the production. Id.; see 2 also Docket No. 296-2, at 23-31. The Privilege Log identified 46 redactions which, according to 3 Plaintiffs, were redacted because they were either unrelated to claimants in the claim file or were 4 notes entered after the file was closed as part of the Plaintiffs' investigation into this lawsuit at 5 the direction of counsel. See Docket No. 302, at 4; see also Docket No. 296-2, at 24. The Privilege Log identifies the underlying claimant, the dates of the correspondence., and describes 6 7 the correspondence. Id. Plaintiffs represent that they disclosed any claim notes made by 8 adjustors from the time the underlying claims were active. Id.

9 As for recorded statements, Plaintiffs represents that they produced all recorded 10 statements taken during the handling of the claims. Id. However, they withheld recorded 11 statements that were created as part of the investigation on the grounds that such recordings are 12 work product and not part of the underlying claim files. Id.

#### 13 II. Written Discovery

14 On May 14, 2013, Defendants issued 24 interrogatories. See Docket No. 302, at 5. On 15 June 28, 2013, Defendants amended Interrogatories 18 and 23. Id. Plaintiffs provided their 16 responses to the interrogatories on June 13, 2013, which included numerous objections. Id.

17 Also on May 14, 2013, Defendants issued 87 Requests for Production. Id. Plaintiffs 18 provided their responses to the interrogatories on June 13, 2013, which included numerous 19 objections. Id.

20 On June 28, 2013, Plaintiffs filed a motion for protective order, arguing that Defendants' 21 requests for information were overly broad. See Docket No. 239, at 13. On July 15, 2013, the 22 Court held a hearing on Plaintiffs' Motion and, after a thorough discussion with the parties, 23 ordered Defendants to narrow their discovery requests. See Docket No. 258. Subsequently, 24 Plaintiffs supplemented their responses and provided Bates ranges for the Requests for 25 Production which they believed had been narrowly tailored. Id. . . .

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### 1 III. **30(b)(6) Depositions**

On July 15, 2013, the Court ordered Defendants to modify all 30(b)(6) topics to ask
generally about the practices, policies and procedures of Plaintiffs as a company. Additionally,
the Court limited requests for information to all of 2004 through all of 2010.

5 Plaintiffs sent a letter to Defendants' counsel on July 22, 2013, indicating that they would 6 produce two 30(b)(6) witnesses in response to Defendants' notices: Jason Hayes and Aaron 7 Patterson. Docket No. 302-1, at 53. Additionally, the letter set forth Plaintiffs' position with 8 respect to every category in the deposition notice including the areas in which they intended to 9 produce a witness, the limitations of that production, and where they had nothing in their 10 possession responsive to several areas of inquiry. Id. With respect to the McKinsey business 11 profile index, Plaintiffs stated that "[a]fter a diligent search, Allstate has found that it does not 12 have in its possession any policy or procedure documents for this item." *Id.* 

On July 23, 2013, Defendants issued a Second Amended Rule 30(b)(6) Deposition
Notice for both Jason Hayes and Aaron Patterson. *See* Docket Nos. 296-12 and 296-13. The
areas of inquiry were revised to 43 areas, including document production, and continued to
include "McKinsey business profile index." *Id.* The parties met and conferred in an attempt to
reach an agreement on the areas on inquiry and Plaintiffs agreed to produce additional
documents as discussed above. *See* Docket No. 302, at 8.

19 Nevertheless, the parties were apparently unable to reach an understanding as to Area of 20 Inquiry No. 7 in the Jason Hayes deposition which was the "McKinsey business profile index." 21 Id. At the deposition, Defendants questioned Hayes about McKinsey. See Docket No. 296, at 10-22 11. Defendants did not designate "McKinsey Documents," or McKinsey as a deposition topic. 23 See Docket No. 302, at 25-26. Nonetheless, Hayes answered some McKinsey questions that 24 were beyond the scope of the notice before Plaintiffs indicated that they would instruct Hayes 25 not to answer anymore questions about McKinsey which were beyond the scope of the 26 McKinsey business profile index and the 30(b)(6) notice. Docket No. 296, at 10-11; Docket No. 27 302, at 27-28.

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1	DISCUSSION		
2	Defendants request a court order compelling Plaintiffs "to i) provide a qualified person		
3	most knowledgeable to appear and give testimony at a deposition; ii) produce responsive		
4	McKinsey documents; [and] iii) provide proper discovery responses" See Docket No. 296, at		
5	2. However, Defendants' arguments and briefing in support of its motion are disorganized and		
6	significantly lacking in clarity. The Court will address Defendants' discernible arguments, but it		
7	will not search for arguments which may be camouflaged in Defendants' Motion. See Couturier		
8	v. Am. Invsco Corp., 2013 WL 4499008 (D. Nev. Aug. 20, 2013); citing Williams v. Eastside		
9	Lumberyard & Supply Co., 190 F.Supp.2d 1104, 1114 (S.D.Ill.2001) ("A judge is the impartial		
10	umpire of legal battles, not a [party's] attorney. He is neither required to hunt down arguments		
11	[the parties] keep camouflaged, nor required to address perfunctory and undeveloped		
12	arguments [T]o the extent that [Defendant] failed to develop any additional argument[s] or		
13	provide any legal support for them, [they] ha[ve] waived them.")		
14	I. 30(b)(6) Witness Deposition Testimony		
15	Defendants argue that they have not been provided with a qualified person most		
16	knowledgeable to appear and give testimony at a deposition. Defendants assert that Plaintiffs'		
17	30(b)(6) witnesses were not qualified because Plaintiffs "instructed both Patterson and Hayes not		
18	to answer on [sic] any questions involving McKinsey" and Hayes could not identify the Bates		
19	range of documents relevant to how Plaintiffs evaluate and determine whether they will pay		
20	claims. Docket No 296, at 10		
21	In response, Plaintiffs asserts\ that Defendants were very selective in their citing of		
22	relevant testimony and provide additional portions of the deposition transcript. Addressing the		
23	assertion that Hayes could not identify a Bates range, Plaintiffs cite to the portion of Hayes'		
24	testimony in which Hayes stated that he had reviewed each topic and made sure that he was		
25	familiar with each topic. Docket No. 302, at 9. Additionally, Plaintiffs provided the Court with		
26	pinpoint citations to the portions of Haves deposition in which Haves was able to identify which		

26 pinpoint citations to the portions of Hayes deposition in which Hayes was able to identify which27 specific documents were responsive to each area of inquiry and, additionally, where he was able

28 to identify or otherwise provide information about each area of inquiry. *Id.* at 9-10; *citing* Hayes

1 Deposition Transcript, Docket Nos. 296-17 and 296-18. Defendants did not file a Reply.

The party seeking discovery through a Rule 30(b)(6) deposition is required to describe
"with reasonable particularity the matters on which examination is requested." Fed.R.Civ.P.
30(b)(6). Once served with the deposition notice under Rule 30(b)(6), the responding party is
required to produce one or more witnesses knowledgeable about the subject matter of the noticed
topics. *Great Am. Ins. Co. of New York v. Vegas Const. Co., Inc.*, 251 F.R.D. 534, 538 (D. Nev.
2008), *citing Marker v. Union Fidelity Life Insurance Company*, 125 F.R.D. 121, 126
(M.D.N.C.1989).

9 The provided witness must be knowledgeable in order to provide "binding answers on
10 behalf of the corporation." *Vegas Const.*, 251 F.R.D. at 538, *citing Starlight International, Inc. v.*11 *Herlihy*, 186 F.R.D. 626, 638 (D.Kan.1999). A Rule 30(b)(6) designee is not required to have
12 personal knowledge of the designated subject matter, but the organization has "a duty to make a
13 conscientious, good-faith effort to designate knowledgeable persons for Rule 30(b)(6)
14 depositions and to prepare them to fully and unevasively answer questions about the designated
15 subject matter." *Id.*

Here, the Court has reviewed Hayes' deposition transcript and finds that Hayes was able
to identify or otherwise provide information about each area of inquiry. He was knowledgeable
about the subject matter of the noticed topics and was adequately prepared. Therefore, he was a
proper 30(b)(6) witness.

20 In Regards to the assertion that Plaintiffs improperly instructed Patterson and Hayes not 21 to answer questions involving McKinsey, again it appears that Defendants were selective in their 22 citing of relevant testimony. Hayes testified at length on McKinsey and the "McKinsey 23 documents," indicating that they were implemented in 1995. Id. at 9-10; citing Hayes Deposition 24 Transcript, 48:11-62:20, Docket Nos. 296-17 and 296-18. When Defendants' counsel interpreted 25 Hayes testimony to mean Plaintiffs has been using the McKinsey Documents "since 1995," 26 Hayes clarified that the document(s) Defendants' counsel was referring to were from 18 years 27 ago. Therefore, per the Court's Order at the July 15, 2013, hearing, additional inquiry into

McKinsey and the McKinsey documents was improper.<sup>2</sup> See Minutes of Proceedings, Docket
 No. 288 ("the Court will limit requests for information that are overly broad to all of 2004
 through all of 2010."). Plaintiffs, by eventually instructing Hayes to not answer questions about
 McKinsey, were ultimately instructing Hayes to comply with this Court's order.

Accordingly, the Court finds that Plaintiffs' objections were proper and that Hayes was a
proper 30(b)(6) witness. Defendants' request for "a qualified person most knowledgeable to
appear and give testimony at a deposition" is denied as Plaintiffs have already provided two such
witnesses.

- II. Document Production
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# A. Requests for Production

Defendants argue that Plaintiffs improperly "dumped" 9,000 pages of documents 4 days
prior to the Hayes deposition and responded to 22 of their requests for production in an evasive
manner. Docket No. 296 at 5-6. However, the Court did not give formal guidance on the requests
for production until July 25, 2013, and the production was made 8 days thereafter. *See* Docket
No. 262.

16 Additionally, Defendants have only listed the text and responses to Requests for 17 Production 19 and 24, presumably to provide an example of Plaintiffs' alleged "evasive" responses. Id. Defendants state that "the complete text of each request and response is not 18 19 included per Local Rule 26-7(a)." Id. However, Local Rule 26-7(a) states that "[a]ll motions to 20 compel discovery or for protective order shall set forth in full the text of the discovery originally 21 sought and the response thereto, if any." LR 26-7(a). Therefore, by not providing the complete 22 text of the 22 requests and responses that Defendants claim are improper, they are in direct 23 violation of LR 27-7(a). The Court cannot determine that particular responses to requests for 24 production were improper without knowing what request was made or what response was given. 25 Concerning Requests for Production 19 and 24, the Court has reviewed the responses and

 <sup>&</sup>lt;sup>27</sup> <sup>2</sup>Nevertheless, Defendants continued to ask, and Hayes continued to answer, questions about the McKinsey documents. Defendants ended their line of inquiry as to "what was or who was McKinsey?" Hayes Deposition Transcript, 48:11-62:20, Docket Nos. 296-17 and 296-18.

1 finds that they were proper. Response to Request 19 states that a large number of documents 2 produced in Plaintiffs' Sixth Supplement are responsive to the request and indicates that 3 Plaintiffs attached an exhibit which "identifies by bates stamp and description of policy and 4 procedure materials responsive to the request." Docket No. 296, at 6. Defendants note that the 5 exhibit lacked "substantive descriptions" but do not assert that Plaintiffs' response was 6 inaccurate. Id. Rather, Defendants assert that Plaintiffs' responses to production did not comply 7 with Fed.R.Civ.P. 34(b) because they did not provide sufficient guidance on how to locate actual 8 responsive documents. Id. 18. The Court disagrees. Identifying the materials that are responsive 9 to Defendants' request by Bates stamp and description of policy and procedure is sufficient 10 guidance on how to locate actual responsive documents.

As for Request for Production No. 24, the Court finds Plaintiffs' response that the request
was over-broad, vague, and burdensome, was correct. Defendants request all emails, written
reports, correspondence or written documents sent between anyone "whoever participated in any
way in handling the claims of Claimants." *Id.* at 6. There is no qualification or limitation
whatsoever on this request. Nonetheless, Plaintiffs indicate that the information Defendants are
likely seeking is already in Defendants' possession. *Id.* Plaintiffs' response was neither evasive
nor in violation of Fed.R.Civ.P. 34(b).

Concerning the remaining requests for production, the Court has already found that 18 19 Defendants have not properly presented their contentions per LR 26-7(a). However, in an 20 attempt to address Defendants' unclear and broad allegations, Plaintiffs assert that Defendants 21 made large and vastly over-broad requests and that Plaintiffs had to produce all the documents at 22 once because Defendants "wasted the past two years" and made no effort to conduct discovery 23 until shortly before the discovery deadline. Docket No. 302, at 16. According to Plaintiffs, the 24 9,000 pages that were produced were training materials and provide nothing substantive 25 regarding its allegations against Defendants. Plaintiffs further assert that the production was, in 26 large part, a response to the 30(b)(6) document request<sup>3</sup> and there is no requirement that the

<sup>&</sup>lt;sup>3</sup>Plaintiffs assert that they produced the responses as a supplemental Rule 26 disclosure as part of an agreement after an extensive meet and confer phone conference.

documents relied upon during a 30(b)(6) deposition be organized in any particular manner.
 Defendants have not filed a Reply. Accordingly, the Court finds that the 9,000 pages of
 documents produced prior to the Hayes deposition was not an improper production.

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#### McKinsey Documents

1.

Defendants argue that "without question the McKinsey Documents are directly relevant
to the first and seventh area of inquiry on the FRCP 30(b)(6) deposition notice of Jason Hayes,
the evaluation and determination of the payment of claims at Plaintiffs." Docket No. 296, at 14.
As discussed above, the McKinsey Documents fall outside the limits of the Court's Order at the
July 15, 2013, and therefore should not be produced.

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### 2. <u>Custodian of Record Affidavit</u>

Defendants take issue with the fact that Plaintiffs have indicated that they are unable to locate certain documents, including the McKinsey Documents. Docket No. 296, at 15. Defendants argue that Plaintiffs must provide an Affidavit of a Custodian of Record indicating the material details of the search conducted, the person who conducted the search, where the search took place, how much time was devoted to the search, or any other showing of their good faith effort to locate such documents. *Id*.

17 However, Defendants have not cited any points or authorities to support this assertion 18 and LR 7-2 requires parties to file points and authorities in support of their motions. Further, 19 within the Court's Order at the hearing on July 15, 2013, the Court stated that if, after conducting 20 a full search and investigation, Plaintiffs' response is that certain documents do not exist, then 21 that is the response. See Docket No. 258. Defendants have not objected to that order and the time 22 to do so has passed. Finally, as previously stated, the Court will not search for arguments which 23 may be camouflaged in Defendants' Motion. Accordingly, pursuant to the Court's prior order, 24 the Court will not compel Plaintiffs to provide an Affidavit of a Custodian of Record.

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#### 3. <u>All Portions of the Claims Files</u>

Defendants assert that Plaintiffs improperly "dumped" 18,000 pages of documents
without identifying which documents correspond to "which type of allegation asserted by
Plaintiffs." Docket No. 296, at 5. Defendants imply that this "document 'dump'" occurred on

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August 2, 2013;<sup>4</sup> however, Plaintiffs respond that these documents were provided to Defendants
 in June 2011. Docket No. 302, at 3-4. Defendants have not filed a Reply.

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#### a. Fed.R.Civ.P. 34(b)

4 Defendants assert that Plaintiffs' claim files production did not comply with Fed.R.Civ.P. 5 34(b) because it did not provide sufficient guidance on how to locate actual responsive documents. Docket No. 296, at 18. However, Defendants provide no explanation or examples to 6 7 support this assertion. Rather, it appears that Defendants are including the claims file production 8 from June 2011 as part of their broad assertion that the responses to the requests for production 9 were improper. This assertion appears baseless, however, as Plaintiffs represent that the files 10 were Bates stamped and that they provided Defendants with a disk containing separate .pdf files 11 for each claim file. See Docket No. 302, at 3-4.<sup>5</sup> Additionally, Plaintiffs provided a Privilege Log in conjunction with the production. Id.; see also Docket No. 296-2, at 23-31. The Privilege Log 12 13 identified 46 redactions which, according to Plaintiffs, were redacted because they were either 14 unrelated to claimants in the claim file or were notes entered after the file was closed as part of 15 Plaintiffs' investigation into this lawsuit at the direction of counsel. See Docket No. 302, at 4; 16 see also Docket No. 296-2, at 24. The Privilege Log identifies the underlying claimant, the dates 17 of the correspondence, and describes the correspondence. Id. Plaintiffs represent that they 18 disclosed any claim notes made by adjustors from the time the underlying claims were active. Id. 19 Defendants have not filed a Reply and, accordingly, the Court and finds that the claims filed 20 production satisfied Fed.R.Civ.P. 34(b).

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# b. Privilege

Defendants also seek all portions of the claims files pertaining to evaluations and
opinions of the adjustors, all recorded statements of the underlying claimants, and claim
correspondence. Docket No. 296, at 19. Defendants argue that Plaintiffs "cannot deny the fact

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<sup>&</sup>lt;sup>4</sup>Defendants' Motion states, "By August 2, 2013, ... Allstate produced - more accurately, "dumped" - more than 25,000 pages in total of documents (9,000 pages responsive to Allstate's policies and procedures, and 18,000 pages responsive to all claimant files). Even aside from the dubious timing of Allstate's document "dump," ... "Docket No. 296, at 5.

<sup>&</sup>lt;sup>5</sup>Defendants have not filed a Reply indicating anything to the contrary.

that the privileges asserted do not exist or have been effectively waived." *Id.* at 21. According to
Defendants, communications between the adjustors, evaluation consultants, investigators and
other personnel pertaining to any suspicion of insurance fraud should be disclosed. *Id.*Defendants seek all opinions and evaluations of the adjustors to identify the extent of reliance
placed upon Defendants' bills and records in comparison to the claim billings software and want
to know the dates in which the suspicions of fraud were present. *Id.*

In Response, Plaintiffs assert that Defendants are confused about what has been redacted
from Plaintiffs' productions due to privilege. Docket No. 302, at 19. Plaintiffs assert that all
notes and recordings from when the claims files were active claims have already been produced,
and that the only notes and recordings Plaintiffs withheld were created after the claims were
settled and were made at the direction of counsel as part of the investigation in preparation for
this litigation. *Id.* Therefore, Plaintiffs assert, that information is privileged. *Id.* at 21.

13 Corporations can seek and receive legal advice and communicate with counsel only 14 through individuals empowered to act on behalf of the corporation. Admiral Ins. Co. v. U.S. Dist. 15 Court for Dist. of Arizona, 881 F.2d 1486, 1492 (9th Cir. 1989); citing Commodities Futures 16 Trading Assoc. v. Weintraub, 471 U.S. 343, 348 (1985). Therefore, a corporation's privilege 17 extends to communications by any corporate employee regardless of position when the 18 communications concern matters within the scope of the employee's corporate duties and the 19 employee is aware that the information is being furnished to enable the attorney to provide legal 20 advice to the corporation. Id. citing United States v. Chen, 99 F.3d 1495, 1502 (9th Cir.1996) 21 (citing Upjohn Co. v. United States, 449 U.S. 383, 394 (1981); see also United States v. Graf, 22 610 F.3d 1148, 1158 (9th Cir. 2010)("a corporation's privilege extends to communications 23 between corporate employees and corporate counsel as long as the communications are "made at 24 the direction of corporate superiors in order to secure legal advice.").

Accordingly, here, Plaintiffs' privilege extends to communications between the adjustors,
evaluation consultants, investigators and other personnel which concern matters within the scope
of their corporate duties, and as long as the personnel was aware that the information was being
furnished to enable the attorney to provide legal advice to the corporation. *See id.* According to

Plaintiffs, that privilege covers all withheld communications. Defendants have not filed a Reply
 disputing the truth of this assertion. The Court, therefore, finds that Plaintiffs' representations are
 accurate and that Defendants are not entitled to the requested communications nor the opinions
 and evaluations of the adjustors which were created at the direction of counsel.

5 Finally, Defendants assert that, because Plaintiffs allege that Defendants billed for 6 treatments not rendered, Defendants have a right to any recordings with any underlying claimant 7 pertaining to the same. Docket No. 296, at 21. However, according to Plaintiffs, that is not the 8 information that has been withheld, and Defendants are confused. Plaintiffs represent that the 9 only information they have withheld was made at the direction of counsel as part of the 10 investigation in preparation for this litigation and, as discussed above, communications between 11 anyone employed by Plaintiffs and Plaintiffs' counsel is protected. Docket No. 302, at 21. 12 Defendants have not filed a Reply or asserted that this is false. Additionally, the Court has 13 reviewed Plaintiffs' Privilege Log and found no entries which indicate Plaintiffs are withholding 14 recordings with any underlying claimant pertaining to the treatments not rendered. See Docket 15 No. 296-2, at 24-30. Accordingly, the Court cannot compel Plaintiffs to produce information 16 that either has already been produced or does not exist.

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#### **B.** Interrogatories

Defendants state that Plaintiffs asserted attorney-client privilege and attorney workproduct privilege in response to 11 Interrogatories. Docket No 296, at 7. Defendants do not
indicate, however, whether or how the assertion of privilege for those 11 Interrogatory
Responses was improper.<sup>6</sup> *Id*. Additionally, Defendants only list the text of Interrogatories 17
and 19 and the corresponding responses, which again is in violation of LR 26-7. *Id*.

Defendants' argument relating to the interrogatories is that Plaintiffs' responses do not
comply with Fed.R.Civ.P. 33(d) because Plaintiffs did not provide sufficient guidance on how to
locate actual responsive documents. Docket No. 296, at 18. However, Defendants have not

<sup>&</sup>lt;sup>6</sup>Defendants' Motion states "[e]leven (11) discovery responses assert the attorney-client privilege and attorney work-product privilege. The breadth of these requests is aimed at the underlying facts that have been put at issue by Allstate." Docket No, 296, at 7.

pointed to a single Interrogatory response in which Plaintiffs responded via a production of
 documents which did not comply with Fed.R.Civ.P. 33(d). Accordingly, the Court cannot find
 that Plaintiffs' responses were improper.

Further, Interrogatory 17 is over-broad, vague, compound, and burdensome. Docket No.
296, at 7. It asks for any oral, written, or recorded statement or admission made or claimed to
have been made by any party or witness, with no time or relevance limitation, and also seeks the
name, date, and address, of the person taking or hearing the statement or admission. *See Id*. This
Interrogatory seeks an expansive amount of information, most of which would not be relevant
and, additionally, would be impossible to compile.

10 Interrogatory 19 requests the basis for the investigations conducted that led to the 11 lawsuit. See Id. at 7-8. In response, Plaintiffs objected that the request was vague, overly broad, 12 calls for a legal conclusion, and seeks to invade attorney-client and work-product privileges. Id. 13 Additionally, without waiving their objection, Plaintiffs state that they noticed suspicious billing 14 and treatment practices and conducted a diligent investigation which confirmed that their 15 suspicions were accurate. See Id. Defendants have not explained why they believe this response 16 is improper and, as stated throughout this Order, the Court will not search for arguments on 17 Defendants' behalf.

Finally, Defendants attached all their Interrogatories and the responses to the Motion, but have not specified which they find objectionable. *See* Docket 296-4. Nevertheless, the Court has conducted a cursory review of the Interrogatories and finds that Plaintiffs responded to each interrogatory and that the responses appear appropriate under the applicable Rules and case law.

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## C. Requests for Admission

Defendants assert that with "the exception of one (1) response to the RFAs, each response failed to respond to the question." Docket No. 296, at 8. However, Defendants make no arguments concerning why they believe Plaintiffs have failed to respond. Again, as stated above, the Court will not search for Defendants' arguments. Plaintiffs have responded to each request for admission and, upon the Court's cursory review, it appears that each response and objection is appropriate. *See* Docket 296-5.

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1	III.	Sanctions
2		Sanctions are not appropriate under Fed.R.Civ.P. 37 as the Court has denied Defendants'
3	Motio	n in its entirety.
4		CONCLUSION
5		Based on the foregoing, and good cause appearing therefore,
6		IT IS HEREBY ORDERED that Defendants Accident Injury Medical Center, Inc. and
7	Sebas	tian Balle, M.D.'s Motion to Compel Deposition Testimony, Proper Discovery Responses
8	and fo	or Sanctions (#296) is DENIED.
9		DATED this 20th day of September, 2013.
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11		NANCY J. KOPPE
12		United States Magistrate Judge
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