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**UNITED STATES DISTRICT COURT  
DISTRICT OF NEVADA**

NEVADA ASSOCIATION SERVICES,  
INC.,

Plaintiff,

v.

FIRST AMERICAN TITLE INSURANCE  
COMPANY, *et al.*,

Defendants.

Case No. 2:11-CV-02015-KD-VCF

**ORDER**

Presently before the Court is the Motion to Dismiss (#7) filed by individual Defendants Lam Tu and John Thaete. Plaintiff filed a response in opposition (#30) to which Defendants replied (#32).

Also before the Court is the Motion to Dismiss (#8) filed by Defendants First American Financial Corporation, First American Mortgage Services, First American Title Company, First American Title Company of Nevada, and First American Title Insurance Company (collectively with Defendants Tu and Thaete “Defendants”). Plaintiff filed a response in opposition (#31) to which Defendants replied (#33).

**I. Background**

Plaintiff Nevada Association Services, Inc., is a debt collection company whose primary clients are homeowner’s associations. Plaintiff contracts with associations to attempt to collect debts,

1 including homeowner assessments, secured by real estate. If the property owner does not pay the  
2 debt, Plaintiff is authorized to seek recourse by proceeding in non-judicial foreclosure actions.  
3 Plaintiff relies upon outside organizations to perform critical services during the foreclosure process.  
4 Among these critical services is obtaining a Trustee Sale Guarantee (“TSG”).

5 Defendants offer TSGs. A TSG verifies the location of the real property and requires  
6 Defendants to gather information including the identity of the title holder to the property, the names  
7 and addresses of all persons who have recorded requests to receive copies of Notices of Default and  
8 Notices of Sale, the name and addresses of additional persons who are entitled to receive copies of  
9 Notices of Default and Sale and the names of the designated newspapers for publication of notices in  
10 the correct judicial district. Defendants also update all of this information as the foreclosure  
11 proceeds. These updates are known as “Date Downs” and are critical to properly complying with the  
12 law.

13 Plaintiff alleges that by providing it with TSGs and Date Downs over several years,  
14 Defendants created a course of conduct which established an implied agreement between the parties  
15 including that payment would be made to Defendant after collection efforts were complete. In  
16 October, 2011, Defendants proposed a new written agreement in place of the alleged implied  
17 agreement. According to Plaintiff, Defendants now refuse to provide Date Downs on pending  
18 foreclosures unless Plaintiff remits payment for all charges previously incurred during the process.  
19 According to Plaintiff, this is an alleged breach of the implied agreement. Plaintiff alleges that it  
20 cannot obtain TSGs or Date Downs from other companies because Defendants have already provided  
21 some services on the pending foreclosures.

22 Plaintiff filed its Complaint in State Court, which was subsequently removed (#1-5) on  
23 December 2, 2011. The Complaint contains claims for breach of contract, breach of the covenant of  
24 good faith and fair dealing, violations of N.R.S. § 686A, breach of fiduciary duty, fraud by  
25 nondisclosure, interference with contractual relationships, conspiracy, and negligence, and seeks  
26 declaratory and injunctive relief.

1 Defendants collectively have moved for dismissal pursuant to Fed. R. Civ. P. 12(b)(6) and  
2 Defendants Tu and Thaete moved for dismissal for lack of jurisdiction pursuant to Rule 12(b)(2).

## 3 II. Discussion

### 4 A. Legal Standard for Motion to Dismiss 12(b)(6)

5 “To survive a motion to dismiss, a complaint must contain sufficient factual matter, accepted  
6 as true, to ‘state a claim to relief that is plausible on its face.’” Ashcroft v. Iqbal, 129 S. Ct. 1937,  
7 1949 (2009)(citing Bell Atl. Corp. v. Twombly, 550 U.S. 544, 570 (2007)). Plausibility, in the  
8 context of a motion to dismiss, means that the plaintiff has pleaded facts that allow “the court to  
9 draw the reasonable inference that the defendant is liable for the misconduct alleged.” Ashcroft, 129  
10 S. Ct. at 1949. The Iqbal evaluation illustrates a two-prong analysis. First, the court identifies “the  
11 allegations in the complaint that are not entitled to the assumption of truth,” that is, those allegations  
12 which are legal conclusions, bare assertions, or merely conclusory. Ashcroft, 129 S. Ct. at 1949-51.  
13 Second, the Court considers the factual allegations “to determine if they plausibly suggest an  
14 entitlement to relief.” Ashcroft, 129 S. Ct. at 1951. If the allegations state plausible claims for relief,  
15 such claims survive the motion to dismiss. Ashcroft, 129 S. Ct. at 1950.

### 16 B. Breach of Contract

17 To establish a claim for breach of contract, a plaintiff must allege: 1) the existence of a valid  
18 contract; 2) a breach by the defendant; and 3) damages resulting from defendant’s breach. Saini v.  
19 Int’l Game Tech., 434 F. Supp.2d 913, 919–20 (D. Nev. 2006); Brown v. Kinross Gold U.S.A., Inc.,  
20 531 F. Supp.2d 1234, 1240 (D. Nev. 2008). Essential to the creation of a contract, whether express or  
21 implied, is a manifestation, by the parties, of an intent to contract. See Smith v. Recrion Corp., 541  
22 P.2d 663 (Nev. 1975); In an implied contract, such intent is inferred from the conduct of the parties  
23 and other relevant facts and circumstances. Warrington v. Empey, 95 Nev. 136, 138-139 (Nev.1979).  
24 The terms of an implied contract can also be manifested by conduct or by other customs. Smith, 541  
25 P.2d at 668.

26

1 Plaintiff alleges that under the facts and circumstances presented here, an implied contract  
2 emerged between the parties through a course of conduct. Plaintiff further alleges that the implied  
3 contract recognized that payment would be remitted to Defendants once Plaintiff received the  
4 outstanding debt or stopped collection efforts. Plaintiff avers that Defendants breached the implied  
5 agreement in October, 2011 by refusing to provide Date Downs prior to being paid for services  
6 already rendered.

7 Defendants argue that their conduct did not establish a course of conduct manifesting an  
8 intent to enter into an implied contract. Defendants also claim that Plaintiff has failed to allege  
9 essential terms of the purported payment thereby failing to adequately demonstrate than an implied  
10 contract existed.

11 It is undisputed that Defendants and Plaintiff never entered into an express, written agreement  
12 on the subject at issue. However, the Complaint contains sufficient allegations to state at least a  
13 plausible claim that through a course of dealing involving hundreds of transactions over several  
14 years, Defendants and Plaintiff manifested an intent to be bound, and agreed to material terms of an  
15 implied contract. Defendants correctly point out in their Reply that many cases exist where “parties  
16 allegedly entered into contracts, only to find out later that the contracts failed to contain necessary  
17 material terms.” However, in this case a Motion to Dismiss is not the proper place for such a  
18 determination since it necessarily requires examination of the facts and circumstances. Accordingly,  
19 the Court denies the motion to dismiss the breach of contract claim.

#### 20 C. Breach of the Implied Covenant of Good Faith and Fair Dealing

21 To establish a claim for breach of the implied covenant of good faith and fair dealing, a  
22 plaintiff must allege: 1) plaintiff and defendant were parties to a contract; 2) defendants owed a duty  
23 of good faith to plaintiff; 3) defendants breached that duty by performing in a manner that was  
24 unfaithful to the purpose of the contract; and 4) plaintiff’s justified expectations were denied. Perry  
25 v. Jordan, 900 P.2d 335, 338; see Hilton Hotels v. Butch Lewis Productions, 808 P.2d 919, 923  
26 (1991). Every contract, including an implied contract, imposes upon each party a duty of good faith

1 and fair dealing in its performance and execution. A.C. Shaw Contr. v. Washoe County, 784 P.2d 9  
2 (Nev. 1989). A plaintiff may assert an action if the defendant intentionally breaches the intention and  
3 spirit of the agreement. Morris v. Bank of America, 886 P.2d 454, 457 (Nev. 1994). An action for  
4 breach of the implied covenant of good faith and fair dealing arises only “in rare and exceptional  
5 cases” when there is a special relationship between the parties. A special relationship is  
6 “characterized by elements of public interest, adhesion, and fiduciary responsibility”. Insurance Co.  
7 of the West v. Gibson Tile Co. Inc., 134 P.3d 698, 702 (Nev. 2006).

8 Defendants again argue that they did not enter into an implied contract and that there was no  
9 relationship requiring them to provide their services without payment until after completion of the  
10 foreclosure sale or cessation of collection efforts.

11 As discussed supra, the facts and circumstances of the course of conduct between the parties  
12 will determine the terms of the contract and the nature of the parties’ relationship. Plaintiff has  
13 alleged that it is unable to obtain the required TSG and Date Down services from other providers  
14 which suggests a plausible claim that a special relationship may exist between the parties which  
15 could give rise to a claim for breach of the covenant of good faith and fair dealing. Since the Court  
16 cannot, as a matter of law, determine the terms of the alleged agreement or that there was no special  
17 relationship between the parties, this claim survives the Motion to Dismiss.

18 D. Violations of N.R.S. § 686A

19 The purpose of N.R.S. §§ 686A.010 to 686A.310, inclusive, is to regulate the business  
20 practices of insurance. N.R.S. § 686A.010. Plaintiff alleges that Defendants violated N.R.S. §  
21 686A.030(1), § 686A.040, § 686A.230(2), and § 686A.310(1)(a) by: 1) misrepresenting the benefits,  
22 advantages, conditions and terms of their TSGs; 2) making representations and statements as to the  
23 conduct of their sales of their TSGs that are untrue, deceptive, and misleading; 3) seeking to collect  
24 premiums in excess of those agreed to between the parties; and 4) misrepresenting to Plaintiff  
25 relevant facts or insurance policy provisions, respectively.

26 N.R.S. § 686A.030 cannot apply because the allegations of the Complaint are not based on an

1 insurance policy. It is undisputed that the parties had no written contract relating to the relevant issue  
2 which is the timing of payment for the TSGs. Plaintiff's claims are based on a purported implied  
3 contract and Plaintiff has cited no authority suggesting that N.R.S. § 686A applies to implied  
4 agreements. Plaintiff's claim under this statute are bare assertions or mere recitations of the law void  
5 of factual allegation and cannot survive the motion to dismiss. Accordingly, the Court dismisses the  
6 claims for violations of N.R.S. § 686A.

7 E. Breach of Fiduciary Duty and Negligence

8 Plaintiff concedes that the breach of fiduciary duty and negligence causes of action should be  
9 dismissed. Accordingly, the Court grants the Defendants' Motion to Dismiss the claims for breach of  
10 fiduciary duty and negligence.

11 F. Fraud by Nondisclosure

12 To establish a claim for fraudulent concealment, a plaintiff must demonstrate that: 1) the  
13 defendant concealed or suppressed a material fact; 2) the defendant must have been under a duty to  
14 disclose the fact to the plaintiff; 3) the defendant must have intentionally concealed or suppressed the  
15 fact with the intent to defraud the plaintiff, that is, he must have concealed or suppressed the fact for  
16 the purpose of inducing the plaintiff to act differently than he would if he knew the fact; 4) the  
17 plaintiff must have been unaware of the fact and would not have acted as he did if he had known of  
18 the concealed or suppressed fact; 5) as a result of the concealment or suppression of the fact, the  
19 plaintiff must have sustained damages. Nevada Power Co. v. Monsanto Co., 891 F. Supp. 1406, 1415  
20 (D. Nev. 1995). "In alleging fraud or mistake, a party must state with particularity the circumstances  
21 constituting fraud or mistake." Fed. R. Civ. P. (9)(b).

22 Plaintiff admits that the allegations contained in the Complaint are conclusory and fail to  
23 identify the particular time, place, and specific parties involved. The complaint also fails to address a  
24 necessary element of fraud by nondisclosure: whether Plaintiff would not have acted as it did if it had  
25 known of the concealment or suppressed fact. Accordingly, this cause of action fails to state a claim  
26 for which relief may be granted and is dismissed.

1           G. Intentional Interference with Contractual Relationships

2           To establish a claim for intentional interference with contractual relationship, the plaintiff  
3 must demonstrate: 1) a prospective contractual relationship between the plaintiff and a third party; 2)  
4 the defendant's knowledge of this prospective relationship; 3) the intent to harm the plaintiff by  
5 preventing the relationship; 4) the absence of privilege or justification by the defendant; and 5) actual  
6 harm to the plaintiff as a result of the defendant's conduct. Consol. Generator-Nevada, Inc. v.  
7 Cummins Engine Co., Inc., 971 P.2d 1251, 1255 (Nev. 1998)(citing Leavitt v. Leisure Sports Inc.,  
8 734 P.2d 1221, 1225 (Nev. 1987)). Mere knowledge of a contract is insufficient. Instead, it must be  
9 demonstrated that defendant intended to disrupt plaintiff's contractual relationships by inducing the  
10 third party to breach the contract with the plaintiff. J.J. Indus., LLC v. Bennett, 71 P.3d 1264, 1268  
11 (Nev. 2003). However, it is clear that more than mere knowledge of a third party contract is required.  
12 Id.

13           Plaintiff has failed to sufficiently allege that Defendants induced third parties to breach their  
14 contracts with Plaintiff. Assuming that Defendants were aware of third party contractual  
15 relationships, Plaintiff fails to plead specific facts showing that Defendants took or intended any  
16 action that would cause interference with those relationships. Plaintiff has also failed to allege an  
17 absence of justification for any action by Defendants. Plaintiff's conclusory and incomplete  
18 allegations are insufficient. Accordingly, the Court grants the Motion to Dismiss the claim for  
19 intentional interference with contractual relationships.

20           H. Civil Conspiracy

21           To establish a civil conspiracy claim, a plaintiff must demonstrate that: 1) the defendants  
22 were part of a combination of two or more persons; 2) the defendants intended to achieve an  
23 unlawful objective for the purpose of harming another; 3) damage resulted from the action; 4)  
24 defendants committed an underlying tort; and 5) an agreement existed between the defendants to  
25 commit that tort. Hilton Hotels v. Butch Lewis Productions, 862 P.2d 1207, 1210 (1993)(citing  
26 Sutherland v. Gross, 772 P.2d 1287, 1290 (1989)); GES, Inc. v. Corbitt, 21 P.3d 11, 15 (Nev. 2001).

1 A corporation cannot conspire with its employees in their official capacities. Duncan v. Countrywide  
2 Home Loans, Inc., 2010 WL 5463863 (D. Nev. 2010)(citing Collins v. Union Fed. Sav. & Loan  
3 Ass'n, 662 P.2d 610, 622 (Nev. 1994). A plaintiff pleading conspiracy must plead “enough facts to  
4 raise a reasonable expectation that discovery will reveal evidence” of the existence of a conspiracy.  
5 Twombly, 550 U.S. at 556. Further, the cause of action must be pled with particular specificity as to  
6 “the manner in which a defendant joined in the conspiracy and how he participated in it.” Arroyo v.  
7 Wheat, 591 F. Supp. 141, 144 (D. Nev. 1984); Futch v. BAC Home Loans Servicing, LP, 2011 WL  
8 4544006 (D. Nev. 2011). Dismissal is proper where a plaintiff fails to state how or when an alleged  
9 conspiracy was formed. Goodwin v. Executive Tr. Services, LLC, 680 F. Supp.2d 1244, 1254 (D.  
10 Nev. 2010).

11 Here, Plaintiff fails to adequately plead facts suggesting that discovery will reveal evidence of  
12 a conspiracy since Plaintiff has not adequately plead an underlying tort giving rise to a civil  
13 conspiracy. It is not enough to merely state that Defendants engaged in “blackmail” in a conclusory  
14 fashion. Specific facts showing that Defendants committed a recognized tort must be plead with  
15 particularity. Further, Plaintiff has not pled facts showing an unlawful objective. Plaintiff also fails  
16 to plead specific facts showing how and when Defendants participated in the conspiracy. Finally,  
17 there is no allegation suggesting that any employees acted beyond the scope of their official capacity  
18 or for their own interest. Accordingly, this cause of action fails and is dismissed.

#### 19 I. Motion to Dismiss 12(b)(2)

20 The causes of action that implicated individual Defendants Tu and Thaete have been  
21 dismissed. Accordingly, Tu and Thaetes’ Motion to Dismiss for lack of personal jurisdiction is moot.

#### 22 J. Leave to Amend

23 If the court grants a motion to dismiss, it must then decide whether to grant leave to amend.  
24 Courts should “freely give” leave to amend when there is no “undue delay, bad faith[,] dilatory  
25 motive on the part of the movant ... undue prejudice to the opposing party by virtue of ... the  
26 amendment, [or] futility of the amendment ...” Fed.R.Civ.P. 15(a); Foman v. Davis, 371 U.S.



1 178,182 83 S.Ct. 227, 9 L.Ed.2d 222 (1962). Generally, leave to amend is only denied when it is  
2 clear that the deficiencies of the complaint cannot be cured by amendment. See DeSoto v. Yellow  
3 Freight Sys., Inc., 957 F.2d 655, 658 (9th Cir. 1992).

4 Plaintiff's claims for breach of contract and breach of the implied covenant of good faith and  
5 fair dealing have not been dismissed. The Court has doubts about the viability of Plaintiff's  
6 remaining claims. However, given the generous standard associated with granting leave to amend,  
7 the Court will permit amendment. If Plaintiff decides to file an amended Complaint realleging the  
8 claims dismissed in this Order, it must comply in every respect with the Federal Rules of Civil  
9 Procedure. The Court notes that Plaintiff has suggested that additional discovery may reveal facts  
10 supporting claims that it asserted in the Complaint. If Plaintiff's counsel did not believe that the  
11 facts of the case supported or were likely to support these causes of action, they should not have been  
12 included in the Complaint and should not be included in any subsequent complaint. See Fed. R. Civ.  
13 P. 11(b).

14 Any amended Complaint should be filed on or before August 15, 2012. Failure to file in  
15 accordance with this Order will result in dismissal of these claims without leave to amend.

16 III. Conclusion

17 Accordingly, **IT IS HEREBY ORDERED** that Defendants' Motion to Dismiss (#7) is  
18 **DENIED as moot;**

19 **IT IS FURTHER ORDERED** that in Defendants' Motion to Dismiss (#8) is **GRANTED** in  
20 **PART** and **DENIED** in **PART**.

21 DATED this 30<sup>th</sup> day of July 2012.

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Kent J. Dawson  
United States District Judge