

**UNITED STATES DISTRICT COURT
DISTRICT OF NEVADA**

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3 FEDERAL TRADE COMMISSION,)
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5 Plaintiff,)
6 vs.)
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Case No.: 2:12-cv-00536-GMN-VCF

**AMENDED
ORDER¹**

Pending before the Court is a Motion for Summary Judgment, (ECF No. 900), filed by Defendants AMG Capital Management, LLC (“AMG Capital”); Level 5 Motorsports, LLC (“Level 5”); Black Creek Capital Corporation (“Black Creek”); Broadmoor Capital Partners (“Broadmoor”); and Scott A. Tucker (“Scott Tucker”) (collectively “Tucker Defendants”).² Plaintiff Federal Trade Commission (“FTC”) filed a Response, (ECF No. 938), and the Tucker Defendants filed a Reply, (ECF No. 949).

Also pending before the Court is a Motion for Summary Judgment, (ECF No. 907), filed by the FTC. Defendants Park 269, LLC (“Park 269”) and Kim C. Tucker (“Kim Tucker”) (collectively “Relief Defendants”) filed a Response, (ECF No. 935), as did the Tucker Defendants, (ECF No. 941). The FTC filed a Reply, (ECF No. 952).

¹ The Court merely intends this Amended Order to clarify that its original Order, (ECF No. 1057), of September 30, 2016, in no way implicates Defendants Nereyda Tucker, as Executor of the Estate of Blaine Tucker, or LeadFlash Consulting, LLC. The Amended Order does not alter any deadlines set by its original Order, nor does the Amended Order constitute a re-entry of judgment against any defendant.

² As per the Court’s Order of September 20, 2016, the instant Order does not implicate Defendants Nereyda Tucker, as Executor of the Estate of Blaine Tucker, or LeadFlash Consulting, LLC. (See Order, ECF No. 1054).

1 Also pending before the Court is a Motion for Summary Judgment, (ECF No. 913), filed
2 by the Tucker Defendants. The FTC filed a Response, (ECF No. 940), and the Tucker
3 Defendants filed a Reply, (ECF No. 950).

4 Because the Court **GRANTS** FTC's Motion, the Court **DENIES as moot** the motions
5 filed by the Tucker Defendants and the Relief Defendants (collectively "Defendants").³

6 **I. BACKGROUND**

7 This action was brought by the FTC, asserting that the "high-fee, short-term payday
8 loans" offered by former Defendants AMG Services, Inc. ("AMG"), SFS, Inc. ("SFS"), Red
9 Cedar Services, Inc. ("Red Cedar"), and MNE Services, Inc. ("MNE") (collectively "Lending
10 Defendants") violated section 5 of the Federal Trade Commission Act of 1914, 15 § U.S.C.
11 45(a)(1), the Truth in Lending Act of 1968, 15 U.S.C. § 1601(a), and Regulation Z, 12 C.F.R. §
12 1026(a). (Am. Compl. 15:1–20:6, ECF No. 386).

13
14 ³ Also pending before the Court are three Motions to Reconsider filed by the Tucker Defendants. (See ECF Nos.
15 850, 963, 975). Two of these motions relate to orders entered by Magistrate Judge Cam Ferenbach. "A district
16 judge may reconsider any pretrial matter referred to a magistrate judge in a civil . . . case . . . where it has been
17 shown that the magistrate judge's ruling is clearly erroneous or contrary to law." LR IB 3–1. A magistrate
18 judge's pretrial order issued under 28 U.S.C. § 636(b)(1)(A) is not subject to de novo review, and the reviewing
19 court "may not simply substitute its judgment for that of the deciding court." *Grimes v. City and County of San*
20 *Francisco*, 951 F.2d 236, 241 (9th Cir. 1991). The Court may overturn the magistrate judge's decision if, upon
21 review, the Court is left with a definite and firm conviction that a mistake has been made. See *David H. Tedder*
22 *& Assocs. v. United States*, 77 F.3d 1166, 1169–70 (9th Cir. 1996).

19 The most recently filed Motion, (ECF No. 975), asks the Court to reconsider its Asset Freeze Order, (ECF No.
20 960). Because the Court grants the FTC's request for equitable monetary relief, *infra*, the Court **DENIES** this
21 Motion as moot. Similarly, Defendants' first Motion to Reconsider, (ECF No. 850), is **DENIED** as moot in light
22 of the instant Order. In this Motion, Defendants raise a multitude of objections to Magistrate Judge Ferenbach's
23 Order, (ECF No. 849), regarding discovery issues. Even if the Court were to grant this Motion, the result of the
24 instant Order would remain unchanged given the wealth of evidence establishing Defendants' liability.

23 Finally, Regarding Defendants' remaining Motion to Reconsider, (ECF No. 963), the Court does not agree with
24 Defendants that Judge Ferenbach exceeded his authority. First, Judge Ferenbach's Order, (ECF No. 956),
25 denying Defendants' request for discovery sanctions did not constitute a dispositive order. See 28 U.S.C. §
636(b)(1)(A) (listing dispositive motions). Second, the Court does not endorse Defendants' interpretation of
Judge Ferenbach's Order as indicative of double standard. The well-reasoned decision does not reflect
Defendants' absolutist reading. In light of the acrimonious discovery process in this case, Judge Ferenbach's
Order is a clear attempt to move the discovery process forward. Accordingly, the Court **DENIES** this Motion.

1 The FTC has filed its Motion for Summary Judgment against the only remaining parties
2 that did not settle the claims against them. The remaining defendants are AMG Capital, Level
3 5, Black Creek, and Broadmoor (collectively “Corporate Lending Defendants”) as well as Scott
4 Tucker. The FTC seeks injunctive relief against Scott Tucker and equitable monetary relief
5 from the Corporate Lending Defendants and Scott Tucker. The FTC also seeks disgorgement
6 from the Relief Defendants.

7 **A. Factual History⁴**

8 Scott Tucker controlled, founded, or was president of a host of short-term payday loan
9 marketing and servicing companies, including, inter alia, National Money Service, Inc.
10 (“NMS”), CLK Management LLC (“CLK”), and Universal Management Services, Inc.
11 (“UMS”) (collectively “Scott Tucker Loan Servicing Companies”). (Exs. 1–2, 4–5, 14 to
12 Singhvi Decl., ECF Nos. 908-1–2, 4–5, 14). Between 2003 and 2008, the Scott Tucker Loan
13 Servicing Companies entered into agreements with the Santee Sioux Tribe of Nebraska, the
14 Miami Tribe of Oklahoma, and the Modoc Tribe of Oklahoma to allow the tribes to become
15 “authorized lenders” for CLK. (See Exs. 14–15, 18 to Singhvi Decl., ECF Nos. 908-14–15, 18).
16 The tribes subsequently formed SFS, Red Cedar, and MNE. (Exs. 17, 19–20 to Singhvi Decl.,
17 ECF Nos. 908-17, 19–20). In 2006, CLK transferred its trademarks for 500 FastCash,
18 OneClickCash, Ameriloan, USFastCash, and UnitedCashLoans (“Loan Portfolios”) to the new
19 tribal entities. (Ex. 6 to Singhvi Decl., ECF No. 908-6). Following these transfers, SFS, Red
20 Cedar, and MNE became the lenders for the Loan Portfolios. (Dempsey Dep. at 15–19, ECF
21 No. 908-7). In 2008, CLK was acquired by AMG Services, Inc., a tribal corporation created by
22 the Miami Tribe. (Ex. 46 to Singhvi Decl., ECF No. 908-46).

23
24
25 ⁴ Given the lengthy history of this case, the Court provides a brief factual overview and discusses the remaining facts in further detail, *infra*, as they pertain to specific issues.

1 **B. Procedural History**

2 On December 27, 2012, the Court signed an Order, (ECF No. 296), entering the parties’
3 joint stipulation for preliminary injunction and bifurcation. The Bifurcation Order divided the
4 litigation into two phases: Phase I, a liability phase, and Phase II, a relief phase. (Id. 9:1–
5 10:23). During Phase I of the proceedings, the Court would adjudicate the merits of the FTC’s
6 claims for violations of the FTC Act, TILA, and EFTA. (Id. 9:1–24). During Phase II of the
7 proceedings, the Court would adjudicate the remaining issues, including the individual liability
8 of the various Defendants. (Id. 10:119). On January 28, 2014, Magistrate Judge Cam
9 Ferenbach entered a Report and Recommendation (“R&R”), (ECF No. 539), granting summary
10 judgment in favor of the FTC on two of its four causes of action. In his R&R, Magistrate Judge
11 Ferenbach reviewed the websites through which the Lending Defendants sold their loans as
12 well as the Loan Note Disclosures contained therein. (See, e.g., R&R 2:12–16).

13 On May 28, 2014, this Court entered an Order, (ECF No. 584), adopting the R&R.
14 Specifically, the Court agreed that “the net impression of the Loan Note Disclosure is likely to
15 mislead borrowers acting reasonably under the circumstances because the large prominent print
16 in the TILA Box implies that borrowers will incur one finance charge while the fine print
17 creates a process under which multiple finance charges will be automatically incurred unless
18 borrowers take affirmative action.” (Order 15:8–12, ECF No. 584). Subsequently, the Lending
19 Defendants stipulated to settle all of the FTC’s claims against them resulting in monetary
20 judgments in the aggregate amount of \$25,496,677. (See generally Orders, ECF Nos. 727, 760–
21 762, 888–889).

22 In the instant Motion, the FTC seeks summary judgment on the Defendants’ remaining
23 affirmative defenses as well as the issues of individual liability, common enterprise liability,
24 liability of the Relief Defendants, and remedies. (Pl.s’ MSJ 14:22–23, ECF No. 907). The
25

1 Court addresses each of these issues in turn, after first addressing several of Defendants’
2 evidentiary objections.

3 **II. LEGAL STANDARD**

4 The Federal Rules of Civil Procedure provide for summary adjudication when the
5 pleadings, depositions, answers to interrogatories, and admissions on file, together with the
6 affidavits, if any, show that “there is no genuine dispute as to any material fact and the movant
7 is entitled to judgment as a matter of law.” Fed. R. Civ. P. 56(a). Material facts are those that
8 may affect the outcome of the case. See *Anderson v. Liberty Lobby, Inc.*, 477 U.S. 242, 248
9 (1986). A dispute as to a material fact is genuine if there is sufficient evidence for a reasonable
10 jury to return a verdict for the nonmoving party. See *id.* “Summary judgment is inappropriate if
11 reasonable jurors, drawing all inferences in favor of the nonmoving party, could return a verdict
12 in the nonmoving party’s favor.” *Diaz v. Eagle Produce Ltd. P ’ship*, 521 F.3d 1201, 1207 (9th
13 Cir. 2008) (citing *United States v. Shumway*, 199 F.3d 1093, 1103–04 (9th Cir. 1999)). A
14 principal purpose of summary judgment is “to isolate and dispose of factually unsupported
15 claims.” *Celotex Corp. v. Catrett*, 477 U.S. 317, 323–24 (1986).

16 In determining summary judgment, a court applies a burden-shifting analysis. “When
17 the party moving for summary judgment would bear the burden of proof at trial, it must come
18 forward with evidence which would entitle it to a directed verdict if the evidence went
19 uncontroverted at trial. In such a case, the moving party has the initial burden of establishing
20 the absence of a genuine issue of fact on each issue material to its case.” *C.A.R. Transp.*
21 *Brokerage Co. v. Darden Rests., Inc.*, 213 F.3d 474, 480 (9th Cir. 2000) (citations omitted). In
22 contrast, when the nonmoving party bears the burden of proving the claim or defense, the
23 moving party can meet its burden in two ways: (1) by presenting evidence to negate an
24 essential element of the nonmoving party’s case; or (2) by demonstrating that the nonmoving
25 party failed to make a showing sufficient to establish an element essential to that party’s case

1 on which that party will bear the burden of proof at trial. See *Celotex Corp.*, 477 U.S. at 323–
2 24. If the moving party fails to meet its initial burden, summary judgment must be denied and
3 the court need not consider the nonmoving party’s evidence. See *Adickes v. S.H. Kress & Co.*,
4 398 U.S. 144, 159–60 (1970).

5 If the moving party satisfies its initial burden, the burden then shifts to the opposing
6 party to establish that a genuine issue of material fact exists. See *Matsushita Elec. Indus. Co. v.*
7 *Zenith Radio Corp.*, 475 U.S. 574, 586 (1986). To establish the existence of a factual dispute,
8 the opposing party need not establish a material issue of fact conclusively in its favor. It is
9 sufficient that “the claimed factual dispute be shown to require a jury or judge to resolve the
10 parties’ differing versions of the truth at trial.” *T.W. Elec. Serv., Inc. v. Pac. Elec. Contractors*
11 *Ass’n*, 809 F.2d 626, 631 (9th Cir. 1987). In other words, the nonmoving party cannot avoid
12 summary judgment by relying solely on conclusory allegations that are unsupported by factual
13 data. See *Taylor v. List*, 880 F.2d 1040, 1045 (9th Cir. 1989). Instead, the opposition must go
14 beyond the assertions and allegations of the pleadings and set forth specific facts by producing
15 competent evidence that shows a genuine issue for trial. See *Celotex Corp.*, 477 U.S. at 324.

16 At summary judgment, a court’s function is not to weigh the evidence and determine the
17 truth but to determine whether there is a genuine issue for trial. See *Anderson*, 477 U.S. at 249.
18 The evidence of the nonmovant is “to be believed, and all justifiable inferences are to be drawn
19 in his favor.” *Id.* at 255. But if the evidence of the nonmoving party is merely colorable or is
20 not significantly probative, summary judgment may be granted. See *id.* at 249–50.

21 **III. DISCUSSION**

22 **A. Evidentiary Objections**

23 The Tucker Defendants object to nearly all of the evidence relied upon by the FTC in its
24 Motion for Summary Judgment. (See *Obj.*, ECF No. 943). While the Court addresses some of
25

1 those objections that pertain to the Court’s Order below, the Tucker Defendants’ remaining
2 objections do not merit further discussion.

3 1. The Squar Milner Report

4 The Squar Milner Report was prepared at AMG’s request “to assist management in
5 calculating any outstanding balances to, from, and among AMG, CLK Management, the
6 various portfolios . . . on the one hand, and Scott Tucker and related entities, on the other
7 hand.” (Squar Milner Report at 8, ECF No. 908-260). It reflects statements and interviews with
8 unknown individuals, (see *id.* at 11), and the FTC seeks to offer evidence from the Squar
9 Milner Report to prove the truth of the matter asserted: “the presence of thousands of
10 transactions solely for Scott Tucker’s benefit, that AMG’s books and records were not
11 maintained in an orderly fashion, and that the Defendants’ complete lack of accounting controls
12 were susceptible to manipulation,” (FTC’s MSJ 47:24–27, ECF No. 907).

13 The FTC argues this Report falls within the exception under Federal Rule of Evidence
14 803(6) for a business record. (See *Resp. to Obj.* 13:3–14:9, ECF No. 953). However, the Court
15 finds that this Report does not meet the requirements in order to constitute a business record
16 pursuant to this Rule. The case relied upon by Defendants, *Paddack v. Dave Christensen, Inc.*,
17 745 F.2d 1254 (9th Cir. 1984), is instructive. In *Paddack*, the subject documents were special
18 audit reports prepared in anticipation of litigation, not restated quarterly and annual reports or
19 corresponding auditor’s work product prepared in the ordinary course of business. *Paddack*,
20 745 F.2d at 1257–58. Similarly, the Squar Milner Report is not simply a regular audit report.
21 Instead, it was “a special investigation” in which “a financial audit report under GAAP” was
22 not issued and, moreover, was likely made in anticipation of and preparation for this litigation.
23 (*Obj.*, 4:9–15, ECF No. 943). Therefore, the Court finds that the Squar Milner Report was not
24 made in the normal, regular course of business, as required by Federal Rule of Evidence
25 803(6), and is therefore inadmissible.

1 2. Emails

2 The Tucker Defendants argue that the emails relied upon by the FTC “must be excluded
3 as unauthenticated and inadmissible hearsay.” (Obj. 11:25–26). However, all but one of the
4 emails are presumptively authentic because they were produced by a party opponent. *Haack v.*
5 *City of Carson City*, No. 3:11-CV-00353-RAM, 2012 WL 3638767, at *7 (D. Nev. Aug. 22,
6 2012) (noting that exhibits produced by a party opponent are “deemed authentic”). In addition,
7 all of the emails are authentic per Federal Rule of Evidence 901(b)(4) because of their
8 distinctive characteristics. See, e.g., *Brown v. Wireless Networks, Inc.*, No. C 07-4301 EDL,
9 2008 WL 4937827, at *4 (N.D. Cal. Nov. 17, 2008).

10 Regarding the hearsay issue, many of the emails are admissible non-hearsay as they
11 were sent by Scott Tucker or an employee of the Corporate Lending Defendants. See Fed. R.
12 Evid. 801(d)(2)(D). Further, other emails are admissible pursuant to Federal Rule of Evidence
13 801(c)(2) because they are not offered for the truth of the matter asserted. See Fed. R. Evid.
14 801(c)(2). The FTC relies on one such email, for example, to show Scott Tucker was “aware
15 that the loan repayment model was problematic and confusing to consumers,” (Resp. to Obj.
16 18:13–15) (emphasis added), not that “90% of the issues [the Tucker Defendants] have with
17 customers stems from them not understanding [the Tucker Defendants’] process of renewal and
18 paydowns,” (Ex. 75 to Singhvi Decl., ECF No. 908-75). The Court therefore overrules the
19 Tucker Defendants’ objections regarding emails.

20 3. Checks and Other Bank Records

21 The Tucker Defendants seek to exclude certain checks and bank records as
22 unauthenticated and inadmissible hearsay. (See Tucker Defs.’ Resp. to FTC’s MSJ 16:26–
23 18:11, ECF No. 941). With regard to the authentication objection, “[a]s a negotiable
24 instrument, a check is a species of commercial paper, and therefore self-authenticating.” *United*
25 *States v. Pang*, 362 F.3d 1187, 1192 (9th Cir. 2004); see also Fed. R. Evid. 902(9). As to the

1 bank records, the Tucker Defendants have not set forth any reasons for questioning the
2 authenticity of the bank records submitted by the FTC. Federal Rule of Evidence 901(a)
3 provides that “the requirement of authentication or identification as a condition precedent to
4 admissibility is satisfied by evidence sufficient to support a finding that the matter in question
5 is what its proponent claims.” Fed. R. Evid. 901(a). The appearance of the bank records and
6 content persuade the Court that the documents are what they purport to be. See Fed. R. Evid.
7 902(9) (“Commercial paper, signatures thereon, and documents relating thereto to the extent
8 provided by general commercial law” are self-authenticating); Fed. R. Evid. 901(b)(4)
9 (documents can be authenticated by their “appearance, contents, substance, internal patterns, or
10 other distinctive characteristics, taken in conjunction with the circumstances”).

11 Next, neither the checks nor the bank records constitute hearsay. The bank records fall
12 under the business records exception to the hearsay rule. See Fed. R. Evid. 803(6); (see, e.g.,
13 Custodian of Bus. R. Aff., Ex. 257 to Singhvi Decl., ECF No. 908-257) (laying foundation
14 testimony establishing that bank statements are bank’s business records). Further, to the extent
15 the bank statements and checks are signed by Scott Tucker, they are non-hearsay pursuant to
16 Federal Rule of Evidence 801(d)(2)(A). Accordingly, the Court overrules the Tucker
17 Defendants’ objections regarding the checks and bank records relied upon by the FTC.

18 **B. Defenses**

19 The remaining affirmative defenses argued by Defendants’ are without merit. See F.T.C.
20 v. Am. Microtel, Inc., No. CV-S-92-178-LDG(RJJ), 1992 WL 184252, at *1 (D. Nev. June 10,
21 1992) (“[T]he law is well established that principles of laches and equitable estoppel are not
22 available as defenses in a suit brought by the government to enforce a public right or a public
23 interest.”) (citing *United States v. Ruby Co.*, 588 F.2d 697, 705 n. 10 (9th Cir.)); *F.T.C. v. Ivy*
24 *Capital, Inc.*, No. 2:11-CV-283 JCM GWF, 2011 WL 2470584, at *2 (D. Nev. June 20, 2011)
25 (“Section 13(b) of the Federal Trade Commission Act specifies no statute of limitations

1 period.”); *F.T.C. v. Commerce Planet, Inc.*, 815 F.3d 593, 601 (9th Cir. 2016) (holding that
2 “joint and several liability is permissible” in actions brought under § 13(b) and affirming
3 monetary award); *F.T.C. v. Evans Prod. Co.*, 775 F.2d 1084, 1086 (9th Cir. 1985) (rejecting
4 defendant’s attempt to “limit § 13(b) to cases involving ‘routine fraud’” and agreeing that “a
5 ‘proper case’ for which § 13(b) injunctive relief may be sought includes . . . any case involving
6 a law enforced by the FTC”).

7 Likewise, the Court rejects the Tucker Defendants’ argument that the FTC abused its
8 discretion under the FTC Act by proceeding through adjudication rather than rulemaking. (See
9 Tucker Defs.’ Resp. to FTC’s MSJ 96:15–16). “[T]he choice made between proceeding by
10 general rule or by individual, ad hoc litigation is one that lies primarily in the informed
11 discretion of the administrative agency.” *S.E.C. v. Chenery Corp.*, 332 U.S. 194, 203 (1947).
12 The Ninth Circuit has clarified that where “adjudication change[d] existing law, and ha[d]
13 widespread application,” the FTC “exceeded its authority by proceeding to create new law by
14 adjudication rather than by rulemaking.” *Ford Motor Co. v. F.T.C.*, 673 F.2d 1008, 1010 (9th
15 Cir. 1981). Subsequent cases have clarified that an agency may announce new principals
16 during adjudication so long as “its action [does not] 1) constitute an abuse of discretion or 2)
17 circumvent the [Administrative Procedure Act’s] requirements.” *Union Flights, Inc. v. FAA*,
18 957 F.2d 685, 688 (9th Cir. 1992).

19 Here, adjudication by the FTC is proper. First, this litigation will not result in any
20 changes to existing law. It merely applies the established principles of the FTC Act to the
21 Tucker Defendants’ particular unfair business practices. Moreover, this action is against a
22 single set of defendants and involves one discrete fraudulent practice. The Court’s instant
23 Order does not have “widespread application.” Further, the FTC has not abused its discretion
24 nor attempted to circumvent the APA. The FTC is not using this “adjudication to amend a
25 recently amended rule, or to bypass a pending rulemaking proceeding.” *Union Flights*, 957

1 F.2d at 688. Similarly, the Tucker Defendants cannot claim that they relied on a former FTC
2 policy, or any other recognized situation constituting an abuse of discretion. See *id.* Without
3 these showings, the Tucker Defendants have not demonstrated an abuse of discretion or an
4 attempt to circumvent the APA.

5 **C. Individual Liability**

6 An individual may be held liable for corporate violations of the FTC Act if the
7 individual: “(1) participated directly in, or had the authority to control, the unlawful acts or
8 practices at issue; and (2) had actual knowledge of the misrepresentations involved, was
9 recklessly indifferent to the truth or falsity of the misrepresentations, or was aware of a high
10 probability of fraud and intentionally avoided learning the truth.” *Commerce Planet*, 815 F.3d
11 at 600; see also *F.T.C. v. Stefanchik*, 559 F.3d 924, 931 (9th Cir. 2009)

12 If the FTC proves direct participation in or authority to control the wrongful act, then the
13 individual may be permanently enjoined from engaging in acts that violate the FTC Act. *F.T.C.*
14 *v. Garvey*, 383 F.3d 891, 900 (9th Cir. 2004). To hold an individual liable for monetary
15 redress, the FTC must additionally establish knowledge. *FTC v. Affordable Media*, 179 F.3d
16 1228, 1234 (9th Cir. 1999); *FTC v. Publ’g Clearing House, Inc.*, 104 F.3d 1168, 1171 (9th Cir.
17 1997). Proof that the defendant intended to deceive consumers or acted in bad faith is
18 unnecessary to establish a § 5(a) violation. *FTC v. World Travel Vacation Brokers, Inc.*, 861
19 F.2d 1020, 1029 (7th Cir. 1988) (“An advertiser’s good faith does not immunize it from
20 responsibility for its misrepresentations.”); *Feil v. F.T.C.*, 285 F.2d 879, 896 (9th Cir. 1960)
21 (“Whether good or bad faith exists is not material, if the Commission finds that there is
22 likelihood to deceive.”).

23 1. Participation and Authority to Control

24 Authority to control may be evidenced by “active involvement in business affairs and
25 making of corporate policy, including assuming the duties of a corporate officer.” *F.T.C. v.*

1 Amy Travel Serv., Inc., 875 F.2d 564, 573 (7th Cir. 1989). An individual’s position as a
2 corporate officer or authority to sign documents on behalf of the corporate defendant is
3 sufficient to show requisite control. See Publ’g Clearing House, 104 F.3d at 1170 (holding that
4 individual’s “assumption of the role of president of [the corporation] and her authority to sign
5 documents on behalf of the corporation demonstrate that she had the requisite control over the
6 corporation” for purposes of finding individual liability under § 5(a)).

7 The FTC has satisfied the first prong for individual liability. The evidence abundantly
8 establishes that Scott Tucker participated in and had authority to control the Lending
9 Defendants. As president of NMS and CLK, Scott Tucker directed the creation and
10 organization of the Lending Defendants, which operated merely as a veneer for Scott Tucker’s
11 lending entities. Specifically, Scott Tucker presented the Santee Sioux Tribe of Nebraska, the
12 Miami Tribe of Oklahoma, and the Modoc Tribe of Oklahoma with business proposals that
13 would allow the tribes to become “authorized lenders” for NMS. (Exs. 2, 12–13 to Singhvi
14 Decl., ECF Nos. 908-2, 12–13). These proposals required the Scott Tucker Loan Servicing
15 Companies to provide “the capital to fund all loan transactions” and “the personnel, equipment
16 and knowledge to make the business an immediate success,” while the tribes were not required
17 to invest any capital in the business. (See, e.g., Ex. 2 to Singhvi Decl. at 3, 7, ECF No. 908-2)
18 (“The Tribe and the proposed Tribal entity will not be required to provide any investment, cash
19 or cash equivalent and will not be responsible for any losses.”). Instead, the tribes were merely
20 required to designate one employee and to do “all things reasonably necessary to carry on the
21 Pay Day Loan business as a lender with the full support of [a Scott Tucker Loan Servicing
22 Company].” (Id.). In exchange, the tribes would receive a guaranteed monthly fee. (Id.). Scott
23 Tucker arranged for the drafting of the tribal lending ordinances that the tribes ultimately
24 enacted without any significant changes. (Exs. 18, 27–29 to Singhvi Decl., ECF Nos. 908-18,
25 27–29).

1 Scott Tucker structured the Lending Defendants to be completely dependent on the Scott
2 Tucker Loan Servicing Companies. The service agreements signed by Scott Tucker between
3 UMS and the tribes required UMS to “furnish . . . all support staff, equipment and business
4 arrangements required to conduct an efficient payday loan business.” (Miami Tribe Serv.
5 Agreement ¶ 3, ECF No. 908-14). Further, UMS agreed to provide all capital for the payday
6 loan operation “to be administered wholly and only by UMS.” (Id. ¶ 2); (see also SFS Serv.
7 Agreement ¶ 1, ECF No. 908-15). Moreover, the Lending Defendants’ 30(b)(6) representative,
8 Natalie Dempsey, testified that “all the consumer loans ever offered by [the Lending
9 Defendants have] been serviced by AMG, CLK or NM Services.” (Dempsey Dep. at 21, ECF
10 No. 908-7).

11 With regard to the Lending Defendants’ lending activities, SFS’s Rule 30(b)(6)
12 representative, Lee Ickes (“Ickes”), testified that AMG drafted SFS’s loan applications. (Ickes
13 Dep. at 9, ECF No. 908-13). Similarly, MNES stated during discovery that AMG performs
14 “the drafting, modification and review of [MNES’s] loan notes, disclosures and websites.”
15 (MNE Resp. to FTC Interrog. No. 9, ECF No. 908-144); (see also Red Cedar Resp. to Interrog.
16 No. 9, ECF No. 908-146) (stating same). Moreover, Dempsey testified that only AMG staff
17 were involved in the drafting and modification of loan disclosures and websites. (Dempsey
18 Dep. at 90). Ickes testified that AMG set the payment schedule for consumer loans for SFS and
19 underwrites consumers’ loan applications. (Ickes Dep. at 14, 16). Moreover, Ickes testified that
20 SFS does not have access to the criteria for loan approval, and SFS has never rejected a loan
21 that AMG determined met the criteria for approval. (Id. at 15–16).

22 Scott Tucker’s role did not materially change following the merger of CLK into AMG in
23 2008. Indeed, AMG Meeting Minutes describe CLK’s merger with AMG as “just a name
24 change.” (Ex. 48 to Singhvi Decl., ECF No. 908-48). In addition, an email to CLK employees
25 announcing the AMG merger clarifies that “[y]our job description, responsibilities and pay will

1 not change at all . . . just the name of the company you work for.” (Ex. 49 to Singhvi Decl.,
2 ECF No. 908-49). Even after the merger, Scott Tucker retained the authority to implement
3 policies as AMG’s President. (See Grote Dep. at 44, Ex. 908-67); (Ex. 54 to Singhvi Decl. at 7,
4 ECF No. 908-54) (referencing Scott Tucker as AMG President). Although Scott Tucker
5 attempted to obfuscate his official title with AMG over time, Defendants admit that, at the very
6 least, Scott Tucker was an executive with operational control of AMG. (AMG Am. Resp. to
7 Expedited Interrog. No. 3, ECF No. 908-58).

8 Consistent with this authority, Scott Tucker continued to participate in control of the
9 Lending Defendants. Scott Tucker had authority to control the Lending Defendants’ accounts
10 used to fund consumer loans. (See Ickes Dep. at 21) (“AMG Services oversees or manages [the
11 day-to-day operational funds] for the Santee Sioux Nation, SFS, Inc.”). Specifically, the Miami
12 Tribe passed a corporate resolution granting Scott Tucker power of attorney over its accounts.
13 (Ex. 80 to Singhvi Decl., ECF No. 908-80). Scott Tucker is also an authorized signatory on the
14 SFS portfolio account and seven other accounts belonging to the Lending Defendants. (Ickes
15 Dep. at 29); (AMG Am. Resp. to Interrog. No. 1, ECF No. 908-81). The FTC has produced a
16 voluminous record of checks signed by Scott Tucker from the Lending Defendants’ accounts to
17 the Corporate Lending Defendants wholly owned by Scott Tucker. (See, e.g., Ex. 83 to Singhvi
18 Decl., ECF No. 908-83).

19 Further, Scott Tucker reviewed and approved loan disclosures and websites for the
20 Lending Defendants. (See, e.g., AMG Am. Resp. to Expedited Interrog. No. 9, ECF No. 908-
21 62); (Dempsey Dep. at 90). Indeed, the FTC has produced numerous examples of Scott Tucker
22 involved in such activities. (See, e.g., Ex. 63 to Singhvi Decl., ECF No. 908-63) (email in
23 which Scott Tucker opines on whether or not certain language should be included in lending
24 application). Scott Tucker also had the power to hire and fire and exercised that authority with
25

1 respect to the expansion of loan processing employees in the Miami office. (Williams Decl. at
2 7, ECF No. 908-155).

3 2. Knowledge

4 The knowledge requirement is satisfied by establishing that “the individual had actual
5 knowledge of the material misrepresentation, was recklessly indifferent to the truth or falsity of
6 a misrepresentation, or had an awareness of a high probability of fraud along with an
7 intentional avoidance of truth.” Garvey, 383 F.3d at 900 (citing Publ’g Clearing House, 104
8 F.3d at 1171). “The degree of participation in business affairs is probative of knowledge.” FTC
9 v. Am. Standard Credit Sys., 874 F. Supp. 1080, 1089 (C.D. Cal. 1994); see also Affordable
10 Media, 179 F.3d at 1235 (“The extent of an individual’s involvement in a fraudulent scheme
11 alone is sufficient to establish the requisite knowledge for personal restitutionary liability.”).

12 The evidence demonstrates that, at the very least, Scott Tucker was recklessly indifferent
13 to the misleading representations of the Lending Defendants. As discussed above, Scott Tucker
14 reviewed the loan disclosures and websites. Dempsey testified that Tucker “conducted
15 reviews” of loan documents and websites. (Dempsey Dep. at 90). In many instances, Scott
16 Tucker proposed specific language for loan disclosures. (See, e.g., Ex. 65 to Singhvi Decl.,
17 ECF No. 908-65). Further, Scott Tucker stated in discovery exchanges that he “comments on
18 and recommends proposed changes to webpages.” (Scott Tucker Resp. to Interrog. No. 2, ECF
19 No. 908-68).

20 With regard to consumer complaints, Scott Tucker had ample notice of internal AMG
21 complaint tracking reports as well as complaints received by the tribes and third party services.
22 Dempsey testified that Scott Tucker had “seen [AMG] reports on customer complaints.”
23 (Dempsey Dep. at 90). Red Cedar Services’ president, Troy LittleAxe, stated that he “would
24 forward the written [consumer] complaints to AMG Services, Inc., specifically Scott Tucker.”
25 (LittleAxe Resp. to Pl.’s Interrog. No. 4, ECF No. 908-69). Moreover, “[e]verytime

1 [LittleAxe] had contact with an individual consumer or a state agency, [he] would notify . . .
2 AMG Services, Inc., specifically Scott Tucker.” (Id.). In emails between Scott Tucker and
3 Blaine Tucker discussing the escalating consumer complaints, Scott Tucker suggested
4 development of a compliance department. (See Ex. 72 to Singhvi Decl., ECF No. 908-72).

5 Finally, Scott Tucker was specifically aware that customers often did not understand
6 Defendants’ process of renewals and paydowns. Scott Tucker received an email from Tim
7 Buckley, an AMG manager, proposing a new repayment model that would address the fact that
8 “90% of the issues we have with customers stem from them not understanding our process of
9 renewals and paydowns.” (Ex. 75 to Singhvi Decl.). When asked about the e-mail during his
10 deposition, Scott Tucker invoked his Fifth Amendment privilege against self-incrimination.⁵
11 (Scott Tucker Dep. 41:25–44:9, , ECF No. 908-76). Scott Tucker’s pervasive role and
12 authority at AMG, which extended to almost every facet of the company’s business and
13 operations, also creates a strong inference that Scott Tucker had the requisite knowledge that
14 the Lending Defendants’ webpages were misleading. *Am. Standard Credit Sys.*, 874 F. Supp. at
15 1089; *Amy Travel*, 875 F.2d at 574; *Affordable Media*, 179 F.3d at 1235. Accordingly, the
16 evidence, coupled with Scott Tucker’s assertions of the Fifth Amendment, demonstrate that
17 Scott Tucker had the requisite knowledge to be held individually liable for the deceptive
18 website marketing of the Lending Defendants.

19 **D. Common Enterprise Liability**

20 Under the theory of common enterprise, each entity in a group of interrelated companies
21 can be held jointly and severally liable for the actions of other entities in that group. *FTC v.*
22 *Network Servs. Depot, Inc.*, 617 F.3d 1127, 1142–43 (9th Cir. 2010). “Entities constitute a
23

24
25 ⁵ In this instance, the Court draws an adverse inference against Scott Tucker for his repeated invocation of his Fifth Amendment privilege during his deposition. See *SEC v. Jasper*, 678 F.3d 1116, 1126–27 (9th Cir. 2012) (affirming district court’s adverse inference in similar circumstances).

1 common enterprise when they exhibit either vertical or horizontal commonality—qualities that
2 may be demonstrated by a showing of strongly interdependent economic interests or the
3 pooling of assets and revenues.” Id. “To determine whether a common enterprise exists, the
4 Court considers factors such as: common control; the sharing of office space and officers;
5 whether business is transacted through a maze of interrelated companies; the commingling of
6 corporate funds and failure to maintain separation of companies; unified advertising; and
7 evidence that reveals that no real distinction exists between the corporate defendants.” *FTC v.*
8 *Grant Connect, LLC*, 827 F. Supp. 2d 1199, 1216 (D. Nev. 2011) aff’d in part, vacated in part,
9 763 F.3d 1094 (9th Cir. 2014).

10 The evidence demonstrates that no real distinction exists between the Corporate Lending
11 Defendants. The Tucker Defendants admit that AMG Capital, Level 5, and Broadmore all used
12 the same Nevada address for incorporation. (Tucker Defs.’ Am. Ans. ¶¶ 10–12, 15, ECF No.
13 397). Further, bank statements, checks, and invoices all demonstrate that the Corporate
14 Lending Defendants all operated from the same Kansas address, which the Tucker Defendants
15 do not dispute. (See Ex. 168 to Singhvi Dep., ECF No. 908-168). Nor do the Tucker
16 Defendants dispute that the Corporate Lending Defendants are wholly-owned by Scott Tucker.
17 (See Corp. Disclosure Statement, ECF No. 58). Finally, as discussed supra, Scott Tucker
18 dominated the Lending Defendants’ bank accounts and funneled thousands of payments to the
19 Corporate Lending Defendants. Indeed, beyond their unfounded evidentiary objections, the
20 Tucker Defendants do not dispute the commingling of funds between AMG Capital, Level 5,
21 Broadmore, Black Creek, and other entities owned by Scott Tucker. (See Tucker Defs.’ Resp.
22 to FTC’s MSJ 67:15–27, 68:18–24).

23 The Tucker Defendants argue that a common enterprise did not exist because “the FTC
24 has not shown that the Tucker entities participated in the lending.” (Resp. 66:5–7). The Tucker
25 Defendants oversimplify the standard to show common enterprise liability. The Ninth Circuit

1 panel in *Network Services* did not find the existence of a common venture dispositive. *Network*
2 *Servs.*, 617 F.3d at 1143. Instead, the panel also considered the existence of pooled resources,
3 staff, and funds as well as common ownership in its determination that a common enterprise
4 existed under the facts in that case. *Id.* Likewise, other courts analyze these factors collectively
5 without emphasis on any one factor. See, e.g., *Fed. Trade Comm’n v. Mortg. Relief Advocates*
6 *LLC*, No. CV-14-5434-MWF (AGRx), 2015 WL 11257575, at *6 (C.D. Cal. July 1, 2015) (“It
7 is not necessary that the FTC prove any particular number of entity connections in order to
8 establish a common enterprise, and, similarly, no one connection is dispositive.”).
9 Accordingly, in light of the overwhelming evidence that the Tucker Defendants operated as a
10 common enterprise, each is jointly and severally liable for one another’s wrongful conduct.

11 **E. Relief Defendants**

12 District courts are given broad authority under the FTC Act to fashion equitable
13 remedies to the extent necessary to ensure effective relief. *Network Servs.*, 617 F.3d at 1141–
14 42. “[T]he broad equitable powers of the federal courts can be employed to recover ill gotten
15 gains for the benefit of the victims of wrongdoing, whether held by the original wrongdoer or
16 by one who has received the proceeds after the wrong.” *S.E.C. v. Colello*, 139 F.3d 674, 676
17 (9th Cir. 1998). “The creditor plaintiff must show that the [relief] defendant has received ill
18 gotten funds and that he does not have a legitimate claim to those funds.” *Id.* at 677. Upon
19 such a showing, the remedy is an equitable monetary judgment in the amount of the funds that
20 the relief defendant received. See *id.*; see also *S.E.C. v. Banner Fund Int’l*, 211 F.3d 602, 617
21 (D.C. Cir. 2000) (“[D]isgorgement is an equitable obligation to return a sum equal to the
22 amount wrongfully obtained, rather than a requirement to replevy a specific asset.”).

23 The evidence establishes that Scott Tucker diverted millions of dollars from himself and
24 the Corporate Lending Defendants to the Relief Defendants. Beginning with Scott Tucker’s
25 wife, Kim Tucker, numerous bank statements show payments amounting to \$19,072,774 in

1 favor of Kim Tucker from the Tucker Defendants. (See Ex. 227 to Singhvi Decl., ECF No. 908-
2 227). These payments include a check for over \$4.1 million from Black Creek. (Ex. 228 to
3 Singhvi Decl., ECF No. 908-228). In addition, on several occasions Scott Tucker directed loan
4 portfolios to make payments to a Corporate Lending Defendant, then simultaneously caused the
5 Corporate Lending Defendant to pay the aggregate amount to Kim Tucker. (See, e.g., Ex. 231
6 to Singhvi Decl., ECF No. 908-231). Moreover, Kim Tucker admits that she “intermittently
7 received monies from or on behalf of her spouse, Scott Tucker, through AMG Services, Inc.
8 and Black Creek Capital Corporation . . . for the purposes of personal and household uses.”
9 (Kim Tucker Supp. Ans. to Interrog. 6(c), ECF No. 908-226).

10 Turning to Park 269, Kim Tucker’s wholly owned entity and nominal owner of an \$8
11 million home located at 269 Park Avenue, Aspen, Colorado, the evidence demonstrates that
12 AMG financed the purchase, mortgage, furnishing, maintenance, housekeeping, landscaping,
13 and property taxes for the property. (See Ex. 87 to Singhvi Decl., ECF No. 908-87); (Ex. 238 to
14 Singhvi Decl., ECF No. 908-238). Park 269 does not dispute these payments. (See generally
15 House Dep., ECF No. 908-237). Further, a summary created by Blaine Tucker of Scott
16 Tucker’s investments shows that AMG is the holding company and funding company for Park
17 269. (Ex. 202 to Singhvi Decl. at 4, ECF No. 908-202).

18 Neither Kim Tucker nor Park 269 have a legitimate claim to these funds. See Colello,
19 139 F.3d at 676. Kim Tucker admits she had no role or ownership interest in any Corporate
20 Lending Defendant. (Kim Tucker Supp. Resp. to Interrog. No. 1, ECF No. 908-226). Nor did
21 Kim Tucker provide any consideration for the money transfers to her. (See Kim Tucker Supp.
22 Ans. to Interrog. 6(c)). Further, Park 269 disclaims having offered any services or other value
23 to the Tucker Defendants. (Park 269 Resp. to Interrog. No. 6, ECF No. 908-235). The Court
24 therefore finds disgorgement of \$19,072,774 from Kim Tucker’s accounts and \$8 million from
25 Park 269 is appropriate.

1 **F. Remedies**

2 The FTC requests both a permanent injunction against the Tucker Defendants and
3 monetary equitable relief, in the form of restitution or, in the alternative, disgorgement. (First
4 Am. Compl. 20:7–19, ECF No. 386). Under § 13(b) of the FTC Act, the FTC “may seek, and
5 after proper proof, the court may issue, a permanent injunction.” 15 U.S.C. § 53(b); see also
6 Evans Prods., 775 F.2d at 1086. “This provision gives the federal courts broad authority to
7 fashion appropriate remedies for violations of the Act,” *F.T.C. v. Pantron I Corp.*, 33 F.3d
8 1088, 1102 (9th Cir. 1994), including “any ancillary relief necessary to accomplish complete
9 justice,” *F.T.C. v. H. N. Singer, Inc.*, 668 F.2d 1107, 1113 (9th Cir. 1982).

10 1. Permanent Injunction

11 A permanent injunction is justified if there exists “some cognizable danger of recurrent
12 violation,” *United States v. W.T. Grant Co.*, 345 U.S. 629, 633 (1953), or “some reasonable
13 likelihood of future violations,” *CFTC v. Co Petro Mktg. Grp., Inc.*, 502 F. Supp. 806, 818
14 (C.D. Cal. 1980), *aff’d*, 680 F.2d 573 (9th Cir. 1982). The Court examines the totality of the
15 circumstances involved and a variety of factors in determining the likelihood of future
16 misconduct. *Co Petro Mktg. Grp.*, 502 F. Supp. at 818; *SEC v. Murphy*, 626 F.2d 633, 655 (9th
17 Cir. 1980). Nonexhaustive factors include the degree of scienter involved, whether the
18 violative act was isolated or recurrent, whether the defendant’s current occupation positions
19 him to commit future violations, the degree of harm consumers suffered from the unlawful
20 conduct, and the defendant’s recognition of his own culpability and sincerity of his assurances,
21 if any, against future violations. *Murphy*, 626 F.2d at 655; *FTC v. Magui Publishers, Inc.*, No.
22 89–3818, 1991 WL 90895, at *15–16 (C.D. Cal. Mar. 28, 1991). “[I]t must be ‘absolutely clear
23 that the allegedly wrongful behavior could not reasonably be expected to recur.’” *TRW, Inc. v.*
24 *F.T.C.*, 647 F.2d 942, 953 (9th Cir. 1981) (quoting *United States v. Concentrated Phosphate*
25 *Exp. Ass’n*, 393 U.S. 199, 203 (1968)).

1 The Court finds that a permanent injunction against Scott Tucker is appropriate under
2 the circumstances to enjoin him from engaging in similar misleading and deceptive lending
3 activities. Here, Scott Tucker did not participate in an isolated, discrete incident of deceptive
4 lending, but engaged in sustained and continuous conduct that perpetuated the deceptive
5 lending since at least 2008. Scott Tucker initiated the Corporate Lending Defendants’
6 relationship with the tribes and oversaw the organization of the Lending Defendants. Scott
7 Tucker served as a key leader and executive of the Corporate Lending Defendants. Scott
8 Tucker reviewed the various iterations of the loan documents and webpages and, at the very
9 least, was recklessly indifferent to the fact that they were misleading, given the ample notice of
10 consumer confusion. In addition, Scott Tucker was previously convicted on federal charges
11 related to another fraudulent lending scheme. See *United States v. Tucker*, Case No. CR-90-
12 00163-01 (W.D. Mo. Aug. 13, 1990); *United States v. Tucker*, Case No. 4:81-CR-00001 (W.D.
13 Mo. Jan. 4, 1991). Further, as with every question asked during his deposition, Scott Tucker
14 invoked the Fifth Amendment as to his current business ventures and whether or not he is
15 currently engaged in consumer lending. (See Scott Tucker Dep. 111:21–114:12); *Colello*, 139
16 F.3d at 677 (affirming district court’s adverse inference against defendant who “consistently
17 invoked his Fifth Amendment privilege not to testify”). All of these factors weigh in favor of
18 imposing a permanent injunction against Scott Tucker.

19 2. Monetary Equitable Relief

20 Section 13(b) permits a panoply of equitable remedies, including monetary equitable
21 relief in the form of restitution and disgorgement, as well as miscellaneous reliefs such as asset
22 freezing, accounting, and discovery to aid in providing redress to injured consumers. *Pantron I*
23 *Corp.*, 33 F.3d at 1103 n. 34 (9th Cir. 1994); *F.T.C. v. Figgie Int’l, Inc.*, 994 F.2d 595, 606–08
24 (9th Cir. 1993); *H.N. Singer*, 668 F.2d at 1113.

1 i. Restitution and Disgorgement

2 The FTC Act is designed to protect consumers from economic injuries. Stefanchik, 559
3 F.3d at 931. To effect that purpose, courts may award restitution to redress consumer injury.
4 F.T.C. v. Gill, 265 F.3d 944, 958 (9th Cir. 2001) (“We have held that restitution is a form of
5 ancillary relief available to the court in these circumstances to effect complete justice.”).
6 Restitution may be measured by the “the full amount lost by consumers rather than limiting
7 damages to a defendant’s profits.” Stefanchik, 559 F.3d at 931 (affirming restitution of over \$17
8 million for the full amount of consumer loss); see also FTC v. Febre, 128 F.3d 530, 536 (7th
9 Cir. 1997) (affirming restitution for more than \$16 million against company and officer as
10 consumer loss under section 13(b)). Consumer loss is calculated by “the amount of money paid
11 by the consumers, less any refunds made.” FTC v. Direct Mktg. Concepts, Inc., 648 F. Supp. 2d
12 202, 213–14 (D. Mass. 2009), aff’d, 624 F.3d 1 (1st Cir. 2010); see also Stefanchik, 559 F.3d at
13 931; Figgie, 994 F.2d at 606; Gill, 265 F.3d at 958.

14 As an alternative to restitution, “[s]ection 13(b) permits a district court to order a
15 defendant to disgorge illegally obtained funds.” Febre, 128 F.3d at 537. Disgorgement is
16 measured by the amount of profits causally connected to the violation. SEC v. Happ, 392 F.3d
17 12, 31 (1st Cir. 2004). The purpose of disgorgement is not to redress consumer injuries but to
18 deprive wrongdoers of ill-gotten gains. Febre, 128 F.3d at 537.

19 Irrespective of the measure used to calculate monetary equitable relief, courts apply a
20 burden-shifting framework to determine the specific amount to award. Direct Mktg. Concepts,
21 624 F.3d at 15. First, the FTC bears the initial burden of providing the Court with a reasonable
22 approximation of the monetary relief to award. Commerce Planet, 815 F.3d at 603. A
23 reasonable estimate, rather than an exact amount, is proper because that may be the only
24 information available, as when defendants do not maintain data necessary to calculate the
25 precise amount. FTC v. QT, Inc., 512 F.3d 858, 864 (7th Cir.2008) (“A court is entitled to

1 proceed with the best available information[.]”); *FTC v. Verity Int’l, Ltd.*, 443 F.3d 48, 69 (2d
2 Cir.2006) (“Of course, the reasonableness of an approximation varies with the degree of
3 precision possible.”), cert. denied, 549 U.S. 1278, 127 S.Ct. 1868, 167 L.Ed.2d 317 (2007).

4 Second, once the FTC satisfies this burden, “the burden then shifts to the defendant to
5 show that the FTC’s figures overstate the amount of the defendant’s unjust gains.” *Commerce*
6 *Planet*, 815 F.3d at 604. “Any fuzzy figures due to a defendant’s uncertain bookkeeping
7 cannot carry a defendant’s burden to show inaccuracy.” *Direct Mktg. Concepts*, 624 F.3d at 15;
8 see also *Commerce Planet*, 815 F.3d at 604 (“Any risk of uncertainty at this second step ‘fall[s]
9 on the wrongdoer whose illegal conduct created the uncertainty.’”) (quoting *F.T.C. v. Bronson*
10 *Partners, LLC*, 654 F.3d 359, 368 (2d Cir. 2011)).

11 ii. Calculation of Consumer Loss

12 The FTC requests an amount of \$1,317,753,577 in consumer loss between 2008 and
13 2012. (FTC’s MSJ 73:20–21). The FTC relies on calculations performed by Elizabeth Miles, a
14 data analyst employed by the FTC. (See Miles Decl. ¶ 1, ECF No. 908-244). Miles used loan
15 data from eCash, the Tucker Defendants’ loan management software, produced by AMG and
16 MNES. (See Id. ¶ 2); (Resp. to Obj. 22:13–15). To implement the calculations, Miles used
17 Stata, software designed to sort and aggregate large databases. (Miles Decl. ¶ 4). Miles created
18 “scripts,” or commands, to identify where a consumer paid more than the disclosed total of
19 payments, the principal and one finance charge. (Id. ¶¶ 4–11). Miles excluded loan records
20 without matching consumer information as well as loans to individual consumers who
21 borrowed from any specific portfolio more than once. (Id. ¶¶ 8–9). For that subset of loans, the
22 FTC instructed Miles multiply the amount borrowed by the disclosed total of payments, or 1.3,
23 reflecting the standard 30% finance charge imposed by the Lending Defendants. (Id. ¶ 11); (see
24 Resp. to Obj. 25:2–4). Then, Miles directed the software to subtract that amount from the total
25 amount consumers paid. (Id. ¶ 12). The resulting amount of consumer harm is the total amount

1 paid in excess of the amount borrowed accounting for disclosed finance charges, or
2 \$1,317,753,577. (Id. ¶ 13).

3 The Tucker Defendants’ objections to the FTC’s consumer harm calculation largely
4 center on the admissibility of the Miles Declaration. (See Obj. 21:13–22:20); (Tucker Defs.’
5 Resp. to FTC’s MSJ 72:20–80:2). On this point, the Tucker Defendants argue, inter alia, that
6 the FTC’s calculations do not include “over 3.3 million consumer records and over 3,000 loan
7 records” that failed to merge into a single new data set. (Tucker Defs.’ Resp. to FTC’s MSJ
8 79:13). However, the absence of these records likely benefits the Tucker Defendants; if these
9 records had successfully merged, the amount of consumer harm would conceivably be greater
10 than the instant calculation. Further, the Court has already found the Miles Declaration
11 admissible. (Order 9:20 n.5, ECF No. 960).

12 Next, the Tucker Defendants object that the FTC’s calculation “erroneously assumes
13 that every single borrower forever relied upon the loan disclosures and that every dollar paid in
14 excess of the principal plus one finance charge was directly attributable to a Section 5
15 violation.” (Tucker Defs.’ Resp. to FTC’s MSJ 80:9–11). The Court agrees with the FTC that,
16 as a matter of law, the FTC need not show that all consumers were deceived or that all
17 consumers relied upon the misrepresentations. Under § 13(b) of the FTC Act, proof of injury
18 by every individual consumer is not required to justify a restitution award. *Stefanchik*, 559 F.3d
19 at 929 n. 12; *Figgie*, 994 F.2d at 605 (“It is well established with regard to Section 13 of the
20 FTC Act . . . that proof of individual reliance by each purchasing customer is not needed.”).
21 This is because, unlike a private suit for fraud, “[s]ection 13 serves a public purpose by
22 authorizing the Commission to seek redress on behalf of injured consumers,” and “[r]equiring
23 proof of subjective reliance by each individual consumer would thwart effective prosecutions
24 of large consumer redress actions and frustrate the statutory goals of the section.” *Figgie Int’l*,
25 994 F.2d at 605. Rather, “[a] presumption of actual reliance arises once the Commission has

1 proved that the defendant made material misrepresentations, that they were widely
2 disseminated, and that consumers purchased the defendant’s product.” Id.; see also *FTC v.*
3 *Inc21.com Corp.*, 745 F. Supp. 2d 975, 1011 (N.D. Cal. 2010) (“[I]t is sufficient for the FTC to
4 prove that misrepresentations were widely disseminated (or impacted an overwhelming number
5 of consumers) and caused actual consumer injury.”), *aff’d*, 475 Fed. Appx. 106 (9th Cir. 2012).

6 In addition, the Tucker Defendants argue that repeat borrowers within the same loan
7 portfolio as well as repeat borrowers across the different loan portfolios should be excluded
8 from the calculation. (Tucker Defs.’ Resp. to FTC’s MSJ 81:21–84:19). The Tucker
9 Defendants assert that the repeat nature of these loans indicates that these borrowers were
10 “satisfied” and “unconfused.” (Id. 82:27, 83:2). In support, the Tucker Defendants rely on a
11 report prepared by their economics expert, Dr. David Scheffman (“Dr. Scheffman”). (Id.
12 81:22–25). Dr. Scheffman states in his report that “[repeat borrowers] . . . plainly understood
13 the loan terms,” without further explanation and merely as a premise to his ultimate
14 conclusions. (Scheffman Report ¶ 20, ECF No. 942-16). This single conclusory statement
15 alone is insufficient to create a genuine dispute of material fact that repeat customers were not
16 misled. Further, the Tucker Defendants provide no evidence that repeat borrowers across loan
17 portfolios knew they were dealing with the same enterprise.

18 Finally, the Tucker Defendants also argue that they should only be liable for one finance
19 charge per borrower because “the only amount with a causal nexus to the Court’s finding of a
20 Section 5 violation is one finance charge for each first-time borrower.” (Tucker Defs.’ Resp. to
21 FTC’s MSJ 86:5–6). This argument is legally and factually incorrect. The instant § 13
22 damages calculation asks whether consumers who purchased loans “did so in reliance on the
23 misrepresentations.” *Commerce Planet*, 815 F.3d at 604. On this point, the Court determined,
24 *supra*, that the FTC was entitled to a presumption in the affirmative. Consumers began paying
25 back their loans only after the “fraud in the selling” was complete and could not thereafter

1 escape the loan repayment scheme. Figgie, 994 F.2d at 606. Accordingly, the calculation
2 appropriately includes subsequent finance charges.

3 Where, as here, consumers suffer economic injury resulting from a defendant's
4 violations of the FTC Act, equity requires monetary relief in the full amount lost by consumers.
5 See Stefanchik, 559 F.3d at 931. Accordingly, the Court finds that the Tucker Defendants are
6 jointly and severally liable for restitution in the amount of \$1,266,084,156, plus prejudgment
7 interest. This amount reflects the \$1,317,753,577 in total harm minus the \$24,596,677
8 collected from former defendants and the \$27,072,744 owing from the Relief Defendants,
9 discussed supra. (See FTC's MSJ 100:3-6).

10 **IV. CONCLUSION**

11 **IT IS HEREBY ORDERED** that the Relief Defendants' Motion for Summary
12 Judgment, (ECF No. 900), is **DENIED**.

13 **IT IS FURTHER ORDERED** that the Tucker Defendants' Motion for Summary
14 Judgment, (ECF No. 913), is **DENIED**.

15 **IT IS FURTHER ORDERED** that the Tucker Defendants' Motions to Reconsider,
16 (ECF Nos. 850, 963, 975), are **DENIED**.

17 **IT IS FURTHER ORDERED** that the FTC's Motion for Summary Judgment, (ECF
18 No. 907), is **GRANTED** pursuant to the following terms:

19 **I. DEFINITIONS**

20 For the purpose of this Order, the following definitions apply:

21 1. "Collection of Debts" means any activity the principal purpose of which is to
22 collect or attempt to collect, directly or indirectly, Debts owed or due or asserted to be owed or
23 due.

24 2. "Consumer credit" means credit offered or extended to a natural person primarily
25 for personal, family, or household purposes.

1 Corporate Defendants’ officers, agents, employees, and attorneys, and all other persons in
2 active concert or participation with any of them, who receive actual notice of this Order,
3 Whether acting directly or indirectly, in connection with promoting or offering for sale any
4 good or service, are permanently restrained and enjoined from misrepresenting or assisting
5 others in misrepresenting, expressly or by implication, any fact Material to consumers
6 concerning any good or service, such as: the total costs; any material restrictions, limitations, or
7 conditions; or any material aspect of its performance, efficacy, nature, or central characteristics.

8 **IV. PROHIBITION AGAINST DECEPTIVE COLLECTION PRACTICES**

9 **IT IS FURTHER ORDERED** that Scott Tucker and the Corporate Defendants, and
10 their officers, agents, employees, and attorneys, and all other persons in active concert or
11 participation with any of them, who receive actual notice of this Order, whether acting directly
12 or indirectly, in connection with the Collection of Debts, are hereby permanently restrained and
13 enjoined from misrepresenting, or assisting others in misrepresenting, expressly or by
14 implication:

15 A. That consumers can be arrested, prosecuted, or imprisoned for failing to pay the
16 Defendant;

17 B. That the Defendant will or can take formal legal action against consumers who do
18 not pay the Defendant, including but not limited to, filing suit; and

19 C. Any other Material fact.

20 **V. INJUNCTION CONCERNING ELECTRONIC FUND TRANSFER PRACTICES**

21 **IT IS FURTHER ORDERED** that Scott Tucker and the Corporate Defendants, and
22 their officers, agents, employees, and attorneys, and all other persons in active concert or
23 participation with any of them, who receive actual notice of this Order, whether acting directly
24 or indirectly, are hereby permanently restrained and enjoined from conditioning the extension
25 of credit on preauthorized electronic fund transfers.

1 **VI. MONETARY JUDGMENT**

2 **IT IS FURTHER ORDERED** that:

3 A. Judgment in the amount of \$1,301,897,652 is entered in favor of the Commission
4 against the Defendants as equitable monetary relief. In addition, judgment in the amount of
5 \$19,072,774 is entered in favor of the Commission against Relief Defendant Kim Tucker, and
6 judgment in the amount of \$8,000,000 is entered in favor of the Commission against Relief
7 Defendant Park 269, LLC.

8 B. The Defendants are ordered to pay to the Commission \$\$1,266,084,156, plus
9 prejudgment interest. Such payment must be made within 14 days of entry of this Order by
10 electronic fund transfer in accordance with instructions previously provided by a representative
11 of the Commission.

12 C. Kim Tucker is ordered to pay to the Commission \$19,072,774. Such payment
13 must be made within 14 days of entry of this Order by electronic fund transfer in accordance
14 with instructions previously provided by a representative of the Commission.

15 D. Park 269, LLC is ordered to pay to the Commission \$8,000,000. Such payment
16 must be made within 14 days of entry of this Order by electronic fund transfer in accordance
17 with instructions previously provided by a representative of the Commission.

18 E. The Defendants and Relief Defendants relinquish dominion and all legal and
19 equitable right, title, and interest in all assets transferred pursuant to this Order and may not
20 seek the return of any assets.

21 F. The facts alleged in the Complaint will be taken as true, without further proof, in
22 any subsequent civil litigation by or on behalf of the Commission, including in a proceeding to
23 enforce its rights to any payment or monetary judgment pursuant to this Order, such as a
24 nondischargeability complaint in any bankruptcy case.

1 G. The facts alleged in the Complaint establish all elements necessary to sustain an
2 action by the Commission pursuant to Section 523(a)(2)(A) of the Bankruptcy Code, 11 U.S.C.
3 § 523(a)(2)(A), and this Order will have collateral estoppel effect for such purposes.

4 H. The Defendants and Relief Defendants must submit their Taxpayer Identification
5 Numbers to the Commission, and acknowledge that their Taxpayer Identification Numbers may
6 be used for collecting and reporting on any delinquent amount arising out of this Order, in
7 accordance with 31 U.S.C. § 7701.

8 I. All money paid to the Commission pursuant to this Order may be deposited into a
9 fund administered by the Commission or its designee to be used for equitable relief, including
10 consumer redress and any attendant expenses for the administration of any redress fund. If a
11 representative of the Commission decides that direct redress to consumers is wholly or partially
12 impracticable or money remains after redress is completed, the Commission may apply any
13 remaining money for such other equitable relief (including consumer information remedies) as
14 it determines to be reasonably related to the Defendants' practices alleged in the Complaint.
15 Any money not used for such equitable relief is to be deposited to the U.S. Treasury as
16 disgorgement. The Defendants and Relief Defendants have no right to challenge any actions the
17 Commission or its representatives may take pursuant to this Subsection.

18 VII. CUSTOMER INFORMATION

19 **IT IS FURTHER ORDERED** that Scott Tucker and the Corporate Defendants, the
20 Corporate Defendants' officers, agents, employees, and attorneys, and all other persons in
21 active concert or participation with any of them, who receive actual notice of this Order, are
22 hereby permanently restrained and enjoined from directly or indirectly:

23 A. Failing to provide sufficient customer information, to the extent it is in the
24 Defendants' possession, custody or control, to enable the Commission to efficiently administer
25 consumer redress. If a representative of the Commission requests in writing any information

1 related to redress, the Defendants must provide it, in the form prescribed by the Commission,
2 within 14 days.

3 B. Disclosing or transferring to any other person customer information, including the
4 name, address, telephone number, email address, social security number, other identifying
5 information, or any data that enables access to a customer's account (including a credit card,
6 bank account, or other financial account), that the Defendants obtained prior to entry of this
7 Order in connection with the offering and collection of high-fee, short-term payday loans.

8 C. Failing to destroy such customer information in all forms in its possession,
9 custody, or control within 30 days after receipt of written direction to do so from a
10 representative of the Commission. Provided, however, that customer information need not be
11 disposed of, and may be disclosed, to the extent requested by a government agency or required
12 by law, regulation, or court order.

13 **VIII. ORDER ACKNOWLEDGMENTS**

14 **IT IS FURTHER ORDERED** that the Defendants and Relief Defendants obtain
15 acknowledgments of receipt of this Order:

16 A. The Defendants and Relief Defendants, within 7 days of entry of this Order, must
17 submit to the Commission an acknowledgment of receipt of this Order sworn under penalty of
18 perjury.

19 B. For 20 years after entry of this Order, Scott Tucker, for any business that Scott
20 Tucker, individually or collectively with any other defendant in this action, is the majority
21 owner or controls directly or indirectly, and each Corporate Defendant must deliver a copy of
22 this Order to (1) all principals, officers, directors, and LLC managers and members; (2) all
23 employees, agents, and representatives who participate in the Collection of Debts; and (3) any
24 business entity resulting from any change in structure as set forth in the Section titled
25

1 Compliance Reporting. Delivery must occur within 7 days of entry of this Order for current
2 personnel. For all others, delivery must occur before they assume their responsibilities.

3 C. From each individual or entity to which Scott Tucker and the Corporate
4 Defendants delivered a copy of this Order, these Defendants must obtain, within 30 days, a
5 signed and dated acknowledgment of receipt of this Order.

6 IX. COMPLIANCE REPORTING

7 **IT IS FURTHER ORDERED** that Scott Tucker and the Corporate Defendants make
8 timely submissions to the Commission:

9 A. One year after entry of this Order, Scott Tucker and the Corporate Defendants
10 must submit compliance reports, sworn under penalty of perjury:

11 1. Scott Tucker and each Corporate Defendant must:

- 12 a. Identify the primary physical, postal, and email address and
13 telephone number, as designated points of contact, which
14 representatives of the Commission may use to communicate with
15 Scott Tucker and the Corporate Defendants;
- 16 b. Identify all of Scott Tucker's or the Corporate Defendant's
17 businesses by all of their names, telephone numbers, and physical,
18 postal, email, and Internet addresses;
- 19 c. Describe the activities of each business and the involvement of any
20 other defendant in this proceeding;
- 21 d. Describe in detail whether and how Scott Tucker and the Corporate
22 Defendants are in compliance with each Section of this Order; and
- 23 e. Provide a copy of each Order Acknowledgment obtained pursuant
24 to this Order, unless previously submitted to the Commission.

25 2. Additionally, Scott Tucker must:

- 1 a. Identify all telephone numbers and all physical, postal, email and
- 2 Internet addresses, including all residences;
- 3 b. Identify all business activities, including any business for which
- 4 Scott Tucker performs services whether as an employee or
- 5 otherwise and any entity in which Scott Tucker has any ownership
- 6 interest; and
- 7 c. Describe in detail Scott Tucker's involvement in each such
- 8 business, including title, role, responsibilities, participation,
- 9 authority, control, and any ownership.

10 B. For 20 years after entry of this Order, Scott Tucker and the Corporate Defendants
11 must submit compliance notices, sworn under penalty of perjury, within 14 days of any change
12 in the following:

- 13 1. Scott Tucker and each Corporate Defendant must report any change in:
 - 14 a. Any designated point of contact; or
 - 15 b. The structure of any Corporate Defendant or any entity that Scott
 - 16 Tucker or any Corporate Defendant has any ownership interest in or
 - 17 controls directly or indirectly that may affect compliance
 - 18 obligations arising under this Order, including: creation, merger,
 - 19 sale, or dissolution of the entity or any subsidiary, parent, or
 - 20 affiliate that engages in any acts or practices subject to this Order.
- 21 2. Additionally, Scott Tucker must report any change in:
 - 22 a. Name, including aliases or fictitious names, or residence address; or
 - 23 b. Title or role in any business activity, including any business for
 - 24 which Scott Tucker performs services whether as an employee or
 - 25 otherwise and any entity in which Scott Tucker has any ownership

1 interest, and identify the name, physical address, and any Internet
2 address of the business or entity.

3 C. Scott Tucker and the Corporate Defendants must submit to the Commission
4 notice of the filing of any bankruptcy petition, insolvency proceeding, or similar proceeding by
5 or against Scott Tucker or the Corporate Defendants within 14 days of its filing.

6 D. Any submission to the Commission required by this Order to be sworn under
7 penalty of perjury must be true and accurate and comply with 28 U.S.C. § 1746, such as by
8 concluding: “I declare under penalty of perjury under the laws of the United States of America
9 that the foregoing is true and correct. Executed on: _____” and supplying the date, signatory’s
10 full name, title (if applicable), and signature.

11 E. Unless otherwise directed by a Commission representative in writing, all
12 submissions to the Commission pursuant to this Order must be emailed to DEbrief@ftc.gov or
13 sent by overnight courier (not the U.S. Postal Service) to: Associate Director for Enforcement,
14 Bureau of Consumer Protection, Federal Trade Commission, 600 Pennsylvania Avenue NW,
15 Washington, DC 20580. The subject line must begin: FTC v. AMG Services, Inc., No.
16 X120026.

17 X. RECORDKEEPING

18 **IT IS FURTHER ORDERED** that Scott Tucker and the Corporate Defendants must
19 create certain records for 20 years after entry of the Order, and retain each such record for 5
20 years. Specifically, Corporate Defendants and Scott Tucker for any business that Scott Tucker,
21 individually or collectively with any other defendants in this action, is a majority owner or
22 controls directly or indirectly, must create and retain the following records:

23 A. Accounting records showing the revenues from all goods or services sold;
24
25

1 B. Personnel records showing, for each person providing services, whether as an
2 employee or otherwise, that person's: name; addresses; telephone numbers; job title or position;
3 dates of service; and (if applicable) the reason for termination;

4 C. Records of all consumer complaints and refund requests, whether received
5 directly or indirectly, such as through a third party, and any response;

6 D. All records necessary to demonstrate full compliance with each provision of this
7 Order, including all submissions to the Commission; and

8 E. A copy of each unique advertisement or other marketing material.

9 XI. COMPLIANCE MONITORING

10 **IT IS FURTHER ORDERED** that, for the purpose of monitoring Scott Tucker and the
11 Corporate Defendants' compliance with this Order:

12 A. Within 14 days of receipt of a written request from a representative of the
13 Commission, Scott Tucker and the Corporate Defendants must: submit additional compliance
14 reports or other requested information, which must be sworn under penalty of perjury; appear
15 for depositions; and produce documents for inspection and copying. The Commission is also
16 authorized to obtain discovery, without further leave of court, using any of the procedures
17 prescribed by Federal Rules of Civil Procedure 29, 30 (including telephonic depositions), 31,
18 33, 34, 36, 45, and 69, provided that Scott Tucker or the Corporate Defendants, after attempting
19 to resolve a dispute without court action and for good cause shown, may file a motion with this
20 Court seeking an order for one or more of the protections set forth in Rule 26(c).

21 B. For matters concerning this Order, the Commission is authorized to communicate
22 directly with the Defendants. The Defendants must permit representatives of the Commission to
23 interview any employee or other person affiliated with the Defendants who has agreed to such
24 an interview. The person interviewed may have counsel present.

1 C. The Commission may use all other lawful means, including posing, through its
2 representatives, as consumers, suppliers, or other individuals or entities, to the Defendants or
3 any individual or entity affiliated with the Defendants, without the necessity of identification or
4 prior notice. Nothing in this Order limits the Commission's lawful use of compulsory process,
5 pursuant to Sections 9 and 20 of the FTC Act, 15 U.S.C. §§ 49, 57b-1.

6 XII. PRESERVATION OF RECORDS AND TANGIBLE THINGS

7 **IT IS FURTHER ORDERED** that the Defendants and officers, agents, employees, and
8 attorneys, and all other persons in active concert or participation with any of them, who receive
9 actual notice of this Order are hereby enjoined from: destroying, erasing, mutilating,
10 concealing, altering, transferring, or otherwise disposing of, in any manner, directly or
11 indirectly, any documents or records that relate to the business practices, or business or
12 personal finances, of the defendants in this proceeding or any other entity directly or indirectly
13 under the control of any defendant in this proceeding. In the event of the dissolution of any
14 Corporate Defendant, that Defendant shall ensure continued preservation of all such documents
15 and records through the conclusion of the proceeding (and any appeals therefrom). Provided
16 that, nothing in this Article shall prohibit destruction of consumer information as may be
17 directed by the Commission pursuant to Article VI.C.

18 XIII. DISSOLUTION OF STIPULATED ORDERS FOR PRELIMINARY AND 19 PERMANENT INJUNCTIONS AND JUDGMENT

20 **IT IS FURTHER ORDERED** that, upon entry of this Order, the Court's Order
21 Entering Stipulated Preliminary Injunction and Bifurcation dated December 27, 2012 (ECF No.
22 296) is **VACATED**; and

23 **IT IS FURTHER ORDERED** that, upon entry of this Order, the Court's Stipulated
24 Order for Permanent Injunction and Judgment dated October 8, 2013 (ECF No. 478) is
25 **VACATED**.

