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UNITED STATES DISTRICT COURT
DISTRICT OF NEVADA

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EAGLE SPE NV 1, INC.,

Case No. 2:12-cv-00550-MMD-PAL

Plaintiff,

ORDER

v.

SOUTHERN HIGHLANDS
DEVELOPMENT CORP., *et al.*,

Defendants.

I. SUMMARY

This case involves application of a statutory provision formerly codified at NRS § 40.459(1)(c) (“Subsection (1)(c)”), which placed additional limitations upon the right of a successor-creditor to recover on a deficiency. Before the Court are competing motions: (1) Plaintiff Eagle SPE NV 1’s (“Eagle”) Motion for Summary Judgment as to Liability and Application for Deficiency Judgment Hearing Pursuant to Nevada Revised Statute § 40.457 (“Plaintiff’s Motion”) (ECF No. 132); and (2) Defendants’ Motion for Summary Judgment (“Defendant’s Motion”) (ECF No. 133).¹ The Court has reviewed the parties’ responses, replies and Eagle’s supplement to its reply in connection with these Motions. (ECF Nos. 137, 142, 138, 143, 145.) For the reasons discussed below, Defendants’ Motion is granted and Plaintiff’s Motion is denied.

¹LR IA 10-3 addresses exhibits. LR IA 10-3(d) requires an index of exhibits. LR IA 10-3(e) provides that the cover sheet that references an exhibit “must include a descriptor of the exhibit.” Plaintiff did not provide an index of its exhibits or include a descriptor for each exhibit.

1 **II. RELEVANT BACKGROUND**

2 The relevant facts are undisputed.

3 On July 30, 2007, Southern Highland Development Corporation, Olympia Group,
4 L.L.C., and Olympia Land Corporation (collectively "Borrowers") executed a Revolving
5 Line of Credit Promissory Note ("Note") Secured by a Deed of Trust to Colonial Bank,
6 N.A. ("Colonial")² in the original principal amount of \$25,000,000.00 (the "Note"). (ECF
7 No. 133-3.) The Note was secured by a Deed of Trust and Security Agreement and
8 Fixture Filing with Assignment of Rents dated July 30, 2007, and recorded August 15,
9 2007 (the "DOT"), encumbering certain real property located in Clark County, Nevada
10 (the "Property"). (*Id.*; ECF No. 133-5.) The same day, Garry Goett and Guy Inzalaco
11 ("Guarantors"), in their individual capacities and in their positions as trustees of their
12 respective trusts, executed a certain guarantee ("the Guarantee") where they agreed to
13 guarantee payment under the Note. (ECF No. 133-6.) The Note was amended thrice
14 thereafter: in December 2007, September 2008, and December 2008. (ECF Nos. 132-5,
15 132-6 & 132-7.)

16 On August 14, 2009, Colonial was closed by the State Banking Department of the
17 State of Alabama, and the Federal Deposit Insurance Corporation ("FDIC") was named
18 receiver. (ECF No. 132-1 at 5.) On the same day, the FDIC assigned a substantial
19 portion of Colonial's assets, including the Note, DOT, and accompanying loan
20 documents, to Branch Banking and Trust Company ("BB&T") through a Purchase and
21 Assumption Agreement ("the Agreement"). (*Id.*; ECF No. 132-8; ECF Nos. 133-8 & 133-
22 9.) The Note was made payable to BB&T. (ECF No. 132-8.)

23 On November 12, 2009, the maturity date of the Note, Borrowers failed to pay the
24 outstanding principal balance due under the Note. (ECF No. 132-1 at 5.) BB&T made a
25 written demand for payment in August 2010. (*Id.*; ECF No. 132-9.) Borrowers and
26 Guarantors failed to pay the balance owing under the Note. (ECF No. 132-1 at 5.)

27 ²After December 19, 2007, Colonial Bank, an Alabama banking corporation,
28 became the successor to Colonial Bank, N.A., converting Colonial Bank from a national
banking association to a state-chartered bank. (ECF No. 132-1 at 4.)

1 On November 8, 2011, BB&T assigned its rights under the Note, DOT, the
2 Guarantee and other loan documents to Eagle via two assignment documents (“the
3 Assignments”). (*Id.* at 5-6; ECF No. 132-10.) On November 15, 2011, Eagle effectuated
4 the sale of the Property at a non-judicial foreclosure sale for a cash bid in the amount of
5 \$5,340,001.00. (ECF No. 132-1 at 6; ECF No 133-16.) On November 17, 2011, Eagle
6 made a written demand on Borrowers and Guarantors to pay the deficiency. (ECF No.
7 132-13.) They refused. (ECF No. 132-1 at 6.)

8 After Eagle initiated this action, the Court dismissed the Complaint with leave to
9 amend. (ECF No. 66 (“First Dismissal Order”).) The Court subsequently dismissed the
10 claim for breach of the implied covenant of good faith and fair dealing in the Second
11 Amended Complaint (“SAC”), permitting Eagle to proceed on a claim for deficiency and
12 two claims for breach of contract. (ECF No. 93 (“Second Dismissal Order”).)

13 **III. LEGAL STANDARD**

14 “The purpose of summary judgment is to avoid unnecessary trials when there is
15 no dispute as to the facts before the court.” *Nw. Motorcycle Ass’n v. U.S. Dep’t of Agric.*,
16 18 F.3d 1468, 1471 (9th Cir. 1994). Summary judgment is appropriate when the
17 pleadings, the discovery and disclosure materials on file, and any affidavits “show there
18 is no genuine issue as to any material fact and that the movant is entitled to judgment as
19 a matter of law.” *Celotex Corp. v. Catrett*, 477 U.S. 317, 330 (1986). An issue is
20 “genuine” if there is a sufficient evidentiary basis on which a reasonable fact-finder could
21 find for the nonmoving party and a dispute is “material” if it could affect the outcome of
22 the suit under the governing law. *Anderson v. Liberty Lobby, Inc.*, 477 U.S. 242, 248-49
23 (1986). Where reasonable minds could differ on the material facts at issue, however,
24 summary judgment is not appropriate. *See id.* at 250-51. “The amount of evidence
25 necessary to raise a genuine issue of material fact is enough ‘to require a jury or judge to
26 resolve the parties’ differing versions of the truth at trial.’” *Aydin Corp. v. Loral Corp.*, 718
27 F.2d 897, 902 (9th Cir. 1983) (*quoting First Nat’l Bank v. Cities Service Co.*, 391 U.S.
28 253, 288-89 (1968)). In evaluating a summary judgment motion, a court views all facts

1 and draws all inferences in the light most favorable to the nonmoving party. *Kaiser*
2 *Cement Corp. v. Fishbach & Moore, Inc.*, 793 F.2d 1100, 1103 (9th Cir. 1986).

3 The moving party bears the burden of showing that there are no genuine issues
4 of material fact. *Zoslaw v. MCA Distrib. Corp.*, 693 F.2d 870, 883 (9th Cir. 1982). Once
5 the moving party satisfies Rule 56's requirements, the burden shifts to the party resisting
6 the motion to "set forth specific facts showing that there is a genuine issue for trial."
7 *Anderson*, 477 U.S. at 256. The nonmoving party "may not rely on denials in the
8 pleadings but must produce specific evidence, through affidavits or admissible discovery
9 material, to show that the dispute exists," *Bhan v. NME Hosps., Inc.*, 929 F.2d 1404,
10 1409 (9th Cir. 1991), and "must do more than simply show that there is some
11 metaphysical doubt as to the material facts." *Orr v. Bank of Am.*, 285 F.3d 764, 783 (9th
12 Cir. 2002) (quoting *Matsushita Elec. Indus. Co. v. Zenith Radio Corp.*, 475 U.S. 574, 586
13 (1986)). "The mere existence of a scintilla of evidence in support of the plaintiff's position
14 will be insufficient." *Anderson*, 477 U.S. at 252.

15 **IV. DISCUSSION**

16 **A. Nevada's Antideficiency Statute**

17 Under Nevada's statutory scheme, a creditor is entitled to a deficiency judgment if
18 "there is a deficiency of the proceeds of the sale and a balance remaining due" to the
19 creditor or beneficiary of the deed of trust. NRS § 40.455(1). Before adoption of Section
20 (1)(c), NRS § 40.459 limited the amount of money that could be awarded against the
21 debtor, guarantor, or surety for their personal liability on a debt upon a foreclosure sale
22 to the lesser of two amounts: (1) the difference between the amount of the debt and the
23 fair market value of the property at the time of sale or (2) the difference between the
24 amount of the debt and the actual sale price of the property. NRS § 40.459(1)-(2) (1993).
25 On June 10, 2011, however, section 5 of Assembly Bill 273 amended NRS § 40.459 to
26 impose an additional limitation on the amount of deficiency judgment that a successor-

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1 creditor may recover. *Sandpointe Apartments, LLC v. Eighth Judicial Dist. Ct.*, 313 P.3d
2 849, 856 (Nev. 2013). Subsection (1)(c) then³ read:

3 If the person seeking the judgment acquired the right to obtain the
4 judgment from a person who previously held that right, [a deficiency
5 judgment could be limited to] the amount by which the amount of the
6 consideration paid for that right exceeds the fair market value of the
property sold at the time of sale or the amount for which the property was
actually sold, whichever is greater.

7 2011 Nev. Stat. 1743. Under this provision, a successor-creditor could only recover the
8 difference between the consideration it paid for the right to a deficiency judgment and
9 the actual sale price or fair market value of a property. Thus, unless a successor-creditor
10 paid more for the right to obtain a deficiency judgment than a property's fair market or
11 sale value, Subsection (1)(c) foreclosed the successor-creditor from recovering a
12 deficiency.

13 **B. The Court's Prior Order**

14 In the First Dismissal Order, the Court found that Subsection (1)(c) applies to
15 Eagle's deficiency claim. (ECF No. 66.) In doing so, the Court rejected Eagle's argument
16 that the Court should focus on the assignment from the FDIC to BB&T and disregard the
17 assignment from BB&T to Eagle in light of Eagle's parent-subsidary relationship with
18 BB&T.⁴ (*Id.* at 7-12.) Thus, to prevail on its deficiency claim, Eagle must show that there

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20 ³Section 40.459 was amended and reorganized in May 2015. See 2015 Nev.
21 Stat., Ch. 149, Sec. 1 (Westlaw) (codified as amended at NRS § 40.459). Subsection
22 (1)(c) now appears in NRS § 40.459(3)(c), which limits a successor creditor's recovery
after obtaining a deficiency judgment on a "property upon which the debtor, guarantor or
surety maintains his or her principal residence." NRS § 40.459(3)(c). Defendants argue,
and Plaintiff does not dispute, that this latest amendment does not have retroactive
application here. (ECF No. 133 at 11-12.) The Court agrees.

23 ⁴The Court expressly rejected Eagle's preemption argument. (ECF No. 66 at 10-
24 12.) Eagle reiterates its preemption argument in its opposition to Defendants' Motion.
25 (ECF No. 138 at 30.) While the Court left open the possibility that Eagle may still raise
26 constitutional challenges (*id.* at 12), it was not an invitation to reiterate arguments
27 already raised. The Court declines to reconsider its earlier ruling that there is a
28 distinction between the assignment from the FDIC to BB&T and the assignment from
BB&T to Eagle. With respect to former assignment, it is worth noting that this Court
found in another case that the Financial Institutions Reform, Recovery and Enforcement
Act of 1989 preempts Subsection (1)(c) from applying to the deficiency action brought by
BB&T in that case. See *Branch Banking and Trust Co. v. Rossal*, Case No. 2:12-cv-
01298-MMD-GWF (D. Nev. Sept. 29, 2015).

1 is a positive difference between the actual sale price of the Property and “the amount of
2 the consideration [Eagle] paid” to acquire the right to obtain the judgment pursuant to
3 Subsection (1)(c).

4 Defendants’ Motion argues that Eagle cannot make this showing and is barred
5 from recovering a deficiency. (ECF No. 133.) Eagle’s Motion seeks judgment on the
6 issue of liability on its breach of contract claims. Because a ruling on Defendant’s Motion
7 may be dispositive of Eagle’s breach of contract claims, the Court will address
8 Defendants’ Motion first.

9 **C. Defendants’ Motion**

10 Defendants contend that Plaintiff cannot show any deficiency because of the
11 Court’s March 14, 2016, ruling. There, the Court found that Plaintiff was unable to
12 present any evidence of consideration other than what it had already produced, i.e., the
13 Assignments and their recited consideration of \$10.00 and “other value consideration.”
14 (ECF No. 133 at 12-14.) In response, Plaintiff does not dispute the Court’s March 14,
15 2016, ruling but argues that the consideration is evidenced in the nature of its
16 “arrangement” with BB&T, which “includes its obligation to transmit its recovery in this
17 case back to BB&T.” (ECF No. 138 at 16.) Eagle contends that Subsection (1)(c) “does
18 not cap Eagle’s recovery in this case because part of its consideration is the recovery in
19 this case.” Eagle’s argument, as Defendants have pointed out, is deficient in several
20 ways.

21 First, the Court agrees with Defendants that pursuant to the Court’s March 14,
22 2016, ruling Eagle cannot offer any evidence that it has failed to disclose in support of its
23 argument as to the amount of consideration paid. Eagle had objected to Defendants
24 interrogatories and requests for production on the subject of the consideration it paid to
25 BB&T to obtain the Note. (ECF No. 107 at 1; ECF No. 105 at 22-24.) At the March 14,
26 2016, hearing, Eagle’s counsel represented that “Eagle simply does not intend to
27 present any evidence of the consideration paid to obtain the property at issue in this
28 case other than the transfer document already produced, which recites consideration of

1 \$10.00.” (ECF No. 107 at 3.) Based on such representation, the Court sustained Eagle’s
2 objections and imposed a preclusion order under Rule 37(c). (*Id.* at 4.) Defendants point
3 out that Eagle relies on two items of evidence produced after the March 14, 2016, ruling
4 to oppose Defendants’ Motion: (1) an email between Thomas Brent Hicks and the FDIC;
5 and (2) a wire transfer of the proceeds of the sale from Eagle to BB&T. (ECF No. 143 at
6 4.) The Court agrees with Defendants that Eagle is precluded from relying on such
7 evidence and will not consider them in deciding Defendants’ Motion.

8 Second, Defendants argue that the March 14, 2016, ruling applies to preclude
9 Eagle from relying on Mr. Hicks’ Declaration offered in support of Plaintiff’s opposition
10 (“Second Hicks Dec.”). The Court does not construe the March 14, 2016, ruling to
11 preclude Plaintiff from offering a declaration that had not been provided before March
12 14, 2016. However, as noted, Plaintiff is precluded from offering evidence as to the
13 amount of consideration it paid. In the Second Hicks Dec., Mr. Hicks stated that “BB&T
14 and Eagle have an arrangement whereby Eagle’s proceeds from the operation or sale of
15 OREO [‘other real estate asset’] assets are remitted to BB&T.” (ECF No. 138-1 at 5.)
16 This statement is evidence of the amount of consideration. Yet, Plaintiff objects to
17 Defendants’ interrogatories asking for information on the “amount of monetary
18 consideration” and “other good and valuable consideration” that Eagle provided to
19 BB&T. (ECF No. 107 at 1; ECF No. 105 at 22-24.) In sustaining Plaintiff’s objections, the
20 Court clearly warned Plaintiff that it would be precluded from offering additional evidence
21 of the amount of consideration. (ECF No 107.) The fact that this “arrangement” is not in
22 writing is of no import because the Court’s March 14, 2016, ruling is not limited to written
23 documents. Such a limitation would have permitted Plaintiff to have it both ways —
24 oppose discovery into the issue of the amount of consideration it paid by arguing in part
25 that the amount of consideration is not relevant and later offer evidence of a verbal
26 “arrangement” to support the amount of consideration. Thus, the Court agrees with
27 Defendants that Plaintiff is precluded from offering evidence of an “arrangement” with
28 BB&T for Eagle to transfer the proceeds it receives to BB&T.

1 Third, even if the Court considers Mr. Hicks' statement about the arrangement
2 calling for Eagle to forward the proceeds from the sale of the Property to BB&T, the
3 Court agrees with Defendants that Plaintiff should not be permitted to raise this new
4 claim for the first time in opposing summary judgment. There is no question that the
5 consideration Eagle paid has been a contested issue in this case all along. In the First
6 Dismissal Order, the Court found that the Complaint failed to allege the "actual amount
7 of consideration paid or whether the amount paid exceeded the actual sale price (or fair
8 market value) of the Property." (ECF No. 66 at 12.) While the Court found that the
9 allegations in the SAC — that "there is a deficiency balance remaining due to Plaintiff
10 under the Note that exceeds \$75,000" — is sufficient to state a claim for relief, the
11 amount of consideration obviously remains an issue that Defendants seek to challenge.
12 Yet, Plaintiffs objected to discovery into the consideration issue and waited until
13 Defendants' Motion to assert that the amount of consideration includes Plaintiff's
14 "obligation to transmit its recovery in this case back to BB&T." (ECF No. 138 at 14.)
15 Plaintiff could have easily responded to Defendants' discovery requests in this way but
16 elected to accept the Court's order precluding evidence of the amount of consideration
17 other than what it had produced in discovery. Under these circumstances, the Court will
18 not consider Eagle's new argument.⁵

19 Disregarding Eagle's argument that the amount of consideration it paid "includes
20 the obligation to transmit its recovery in this case back to BB&T," Eagle has failed to
21 offer specific evidence to show that the amount of consideration it paid was more than
22 the sale price of the Property. Accordingly, Defendants have demonstrated that Eagle is

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25 ⁵Plaintiff argues that "common sense dictates that a bank is not going to simply
26 give away a \$26.3 million loan for no more than \$10." (ECF No. 138 at 14.) However,
27 accepting Defendants' argument does not necessarily mean Eagle paid \$10.00 as
28 consideration; it just means there is no evidence that more consideration was provided
based on what has been produced in the case. Moreover, common sense would also
dictate that a company would not agree to pursue collection on a \$26.3 million loan,
assume any owner-related liability, turn the entire proceed over to the bank, and still be
out \$10.00.

1 not entitled to a deficiency under Subsection (1)(c). The Court will grant summary
2 judgment in favor of Defendants on the deficiency claim.

3 **D. Breach of Contract Claims**

4 Defendants insist that the damages Plaintiff is seeking for its two breach of
5 contract claims are subject to the same limitation as the deficiency claim. (ECF No. 133
6 at 14.) Plaintiff offers no response. In fact, Plaintiff essentially concedes this point. In
7 Plaintiff's Motion, Plaintiff argues that it should prevail on its breach of contract claims
8 and the Court should set a hearing as required under NRS § 40.455 to determine the
9 award of a deficiency judgment. (ECF No. 132 at 9.) Thus, the Court will grant summary
10 judgment in favor of Defendants on Plaintiff's breach of contract claims.

11 **E. Plaintiff's Motion**

12 Because the Court grants summary judgment in favor of Defendants on Plaintiff's
13 breach of contract claims, Plaintiff's Motion for judgment on the issue of liability of these
14 two claims is denied.


15 **V. CONCLUSION**

16 The Court notes that the parties made several arguments and cited to several
17 cases not discussed above. The Court has reviewed these arguments and cases and
18 determines that they do not warrant discussion as they do not affect the outcome of their
19 Motions.

20 It is ordered that Defendants' motion for summary judgment (ECF No. 133) is
21 granted. Plaintiffs' motion for summary judgment on liability (ECF No. 132) is denied.

22 The Clerk is directed to enter judgment in favor of Defendants and close this
23 case.

24 DATED THIS 22nd day of March 2017.

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27 _____
28 MIRANDA M. DU
UNITED STATES DISTRICT JUDGE