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**UNITED STATES DISTRICT COURT**  
**DISTRICT OF NEVADA**

JESSE WAITS, )  
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 Plaintiff, )  
 )  
 vs. )  
 )  
 JOEL ZIMMERMAN et al., )  
 )  
 Defendants. )  
\_\_\_\_\_ )

2:13-cv-01182-RCJ-CWH

**ORDER**

This is a breach of contract action arising out of a \$50,000 cash loan. Pending before the Court is a Motion to Dismiss Counterclaims (ECF No. 11). For the reasons given herein, the Court grants the Motion in part and denies it in part, with leave to amend in part.

**I. FACTS AND PROCEDURAL HISTORY**

In or about February 2011, Plaintiff Jesse Waits, a Nevada citizen, and Defendant Joel Zimmerman, a California citizen, entered into an agreement “both oral and written” under which Plaintiff would lend Defendant \$50,000 and Defendant would make monthly payments of unspecified amount and unspecified interest beginning six months later, until the loan was repaid. (Compl. ¶¶ 5–7, June 4, 2013, ECF No. 1-2, at 6). Plaintiff performed by having non-party Praveen Chandra wire Defendant \$30,000 on March 2, 2011 and by personally wiring Defendant \$20,000 on March 8, 2011. (*Id.* ¶¶ 8–10). Defendant never made any payments and ignored Plaintiff’s demand letter of February 8, 2013. (*Id.* ¶¶ 11–12). Plaintiff sued Defendant in

1 Nevada state court for: (1) breach of contract; (2) breach of oral contract; (3) breach of the  
2 implied covenant of good faith and fair dealing; (4) intentional misrepresentation; (5) negligent  
3 misrepresentation; (6) fraudulent inducement; (7) unjust enrichment; (8) accounting and  
4 constructive trust; (9) restitution; and (10) conversion.

5 Defendant removed and answered, pleading (along with William Morris Endeavor  
6 Entertainment, LLC (“William Morris”), whose citizenship is not properly alleged))<sup>1</sup>  
7 counterclaims against Plaintiff, as well as third-party claims against Third-party Defendant Don  
8 Johnson, a Wyoming citizen. According to the Countercomplaint, William Morris is a talent  
9 agency, and Zimmerman is an agent with William Morris’s Personal Appearance Department  
10 responsible for representing electronic artists with respect to their public appearances.  
11 (Countercl. ¶ 7, July 10, 2013, ECF No. 4, at 11). Zimmerman, on behalf of William Morris,  
12 booked an engagement for an unnamed client (the “Client”) for an appearance (the  
13 “Engagement”) at XS, a nightclub at the Wynn Las Vegas and Encore Hotel Resort (“Wynn”) for  
14 February 21, 2011. (*Id.* ¶ 8). Plaintiff Waits is a co-owner and managing partner of XS. (*Id.*).  
15 During the negotiations for the Engagement, Defendant met Waits in Las Vegas, where Waits  
16 introduced Zimmerman to Johnson, a high-stakes gambler and important client of Waits, XS, and  
17 Wynn known to spend between \$100,000 to \$500,000 at nightclubs on a given night. (*Id.* ¶ 9).  
18 Johnson told Zimmerman that he would be at the Engagement. (*Id.*).

19 At the Engagement, Zimmerman sat with Waits at his reserved table and spoke with  
20 Johnson as requested by Waits. (*Id.* ¶ 10). Johnson offered Zimmerman \$200,000 for the Client  
21 (apparently appearing as a disc jockey) to play a particular song by a particular artist during the

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22 <sup>1</sup>Although Defendant alleges that William Morris is a Delaware limited liability company  
23 (“LLC”) with its principal place of business in California, these facts are irrelevant to its  
24 citizenship. An LLC’s citizenship is coextensive with the citizenship of any of its members. *See*  
25 *Johnson v. Columbia Props. Anchorage, LP*, 437 F.3d 894, 899 (9th Cir. 2006). The  
membership of William Morris is not publicly available on the Delaware Secretary of State’s  
website, though the website confirms it is a Delaware LLC.

1 Engagement (the “Offer”). (*Id.* ¶ 11). Waits “vouched” for Johnson’s trustworthiness but is not  
2 alleged to have made an oral surety. (*See id.*). After Waits discussed the offer further with  
3 Johnson (apparently outside of Zimmerman’s hearing), Waits told Zimmerman that Johnson  
4 would pay after the Engagement. (*Id.*). In reliance, Zimmerman relayed the request to the Client,  
5 who accepted and performed by playing the requested song, during which Johnson went on stage  
6 next to the client to dance. (*Id.*).

7         After the Engagement, Waits and Zimmerman jointly approached Johnson while he was  
8 gambling at a high-stakes blackjack table at Wynn and appeared to be losing badly. (*Id.* 13).  
9 When asked to pay the \$200,000, Johnson screamed at Waits and refused to pay. (*Id.*). Waits  
10 and Zimmerman left without payment when Johnson’s private security personnel approached  
11 them. (*Id.*).

12         The next day, Waits told Zimmerman he had been unable to collect the \$200,000, because  
13 Johnson had left town on a private jet. (*Id.* ¶ 14). Zimmerman told Waits that in order to  
14 preserve the relationship between William Morris and the Client, William Morris needed to  
15 make good the \$200,000 promised to the Client. (*Id.* ¶ 15). Waits promised to contribute  
16 \$50,000, which he did, and William Morris and Zimmerman contributed the remainder. (*See id.*).  
17 Johnson refuses to make good his \$200,000 oral promise for the Client’s service, causing  
18 William Morris and Zimmerman damages of at least \$150,000. (*Id.* ¶ 16).

19         Zimmerman and William Morris have therefore brought counterclaims and third-party  
20 claims, as follows: (1) intentional misrepresentation (against Waits and Johnson); (2) negligent  
21 misrepresentation (against Waits and Johnson); (3) negligence (against Waits); and (4) equitable  
22 indemnity (against Johnson). Plaintiff has moved to dismiss the counterclaims against him for  
23 failure to state a claim.

## 24 **II. LEGAL STANDARDS**

25         Federal Rule of Civil Procedure 8(a)(2) requires only “a short and plain statement of the

1 claim showing that the pleader is entitled to relief” in order to “give the defendant fair notice of  
2 what the . . . claim is and the grounds upon which it rests.” *Conley v. Gibson*, 355 U.S. 41, 47  
3 (1957). Federal Rule of Civil Procedure 12(b)(6) mandates that a court dismiss a cause of action  
4 that fails to state a claim upon which relief can be granted. A motion to dismiss under Rule  
5 12(b)(6) tests the complaint’s sufficiency. *See N. Star Int’l v. Ariz. Corp. Comm’n*, 720  
6 F.2d 578, 581 (9th Cir. 1983). When considering a motion to dismiss under Rule 12(b)(6) for  
7 failure to state a claim, dismissal is appropriate only when the complaint does not give the  
8 defendant fair notice of a legally cognizable claim and the grounds on which it rests. *See Bell*  
9 *Atl. Corp. v. Twombly*, 550 U.S. 544, 555 (2007). In considering whether the complaint is  
10 sufficient to state a claim, the court will take all material allegations as true and construe them in  
11 the light most favorable to the plaintiff. *See NL Indus., Inc. v. Kaplan*, 792 F.2d 896, 898 (9th  
12 Cir. 1986). The court, however, is not required to accept as true allegations that are merely  
13 conclusory, unwarranted deductions of fact, or unreasonable inferences. *See Sprewell v. Golden*  
14 *State Warriors*, 266 F.3d 979, 988 (9th Cir. 2001). A formulaic recitation of a cause of action  
15 with conclusory allegations is not sufficient; a plaintiff must plead facts showing that a violation  
16 is plausible, not just possible. *Ashcroft v. Iqbal*, 556 U.S. 662, 678 (2009) (citing *Twombly*, 550  
17 U.S. at 555).

18 “Generally, a district court may not consider any material beyond the pleadings in ruling  
19 on a Rule 12(b)(6) motion. However, material which is properly submitted as part of the  
20 complaint may be considered on a motion to dismiss.” *Hal Roach Studios, Inc. v. Richard Feiner*  
21 *& Co.*, 896 F.2d 1542, 1555 n.19 (9th Cir. 1990) (citation omitted). Similarly, “documents  
22 whose contents are alleged in a complaint and whose authenticity no party questions, but which  
23 are not physically attached to the pleading, may be considered in ruling on a Rule 12(b)(6)  
24 motion to dismiss” without converting the motion to dismiss into a motion for summary  
25 judgment. *Branch v. Tunnell*, 14 F.3d 449, 454 (9th Cir. 1994). Moreover, under Federal Rule

1 of Evidence 201, a court may take judicial notice of “matters of public record.” *Mack v. S. Bay*  
2 *Beer Distribs., Inc.*, 798 F.2d 1279, 1282 (9th Cir. 1986). Otherwise, if the district court  
3 considers materials outside of the pleadings, the motion to dismiss is converted into a motion for  
4 summary judgment. *See Arpin v. Santa Clara Valley Transp. Agency*, 261 F.3d 912, 925 (9th Cir.  
5 2001).

### 6 **III. ANALYSIS**

7 Counterdefendant calls the general allegations in the Countercomplaint and Third-party  
8 Complaint “incredible.” But the claims therein are no more or less credible than Plaintiff’s claim  
9 in the Complaint that he made a \$50,000 oral loan with such indefinite repayment terms. In any  
10 case, a court does not consider credibility at the dismissal stage, or even at the summary  
11 judgment stage. Credibility is for the fact-finder. And although it may seem odd (it does) that  
12 Counterplaintiffs do not seek to enforce Johnson’s alleged promise under a breach-of-contract or  
13 quasi-contract theory, that has no bearing one way or the other on whether the alternative theories  
14 they have pled against Counterdefendant or Third-party Defendant are viable.

15 The negligent misrepresentation counterclaim is plainly sufficiently pled:

16 One who, in the course of his business, profession or employment, or in any  
17 other action in which he has a pecuniary interest, supplies false information for the  
18 guidance of others in their business transactions, is subject to liability for pecuniary  
19 loss caused to them by their justifiable reliance upon the information, if he fails to  
20 exercise reasonable care or competence in obtaining or communicating the  
21 information.

22 *Barmettler v. Reno Air, Inc.*, 956 P.2d 1382, 1387 (Nev. 1998) (quoting Restatement (Second) of  
23 Torts § 552). Counterplaintiffs have pled that: (1) Waits represented to Zimmerman that  
24 Johnson’s promise to pay was reliable; (2) Waits made this representation in order to induce  
25 Zimmerman to convince the Client to play the requested song; (3) Waits made the representation  
in his professional and pecuniary interest, i.e., in order to satisfy Johnson, who was an important  
client of XS and Wynn; (4) Zimmerman relied on the promise by having the Client perform with

1 expectation of payment from William Morris; and (5) William Morris and Zimmerman were  
2 damaged by having to pay the Client despite not having been paid by Johnson. Reasonable care  
3 and justifiability of reliance are for a jury, and the Court rejects the argument that the alleged  
4 statements by Waits that Johnson was reliable were only “opinions or predictions.” The rule of  
5 the Restatement applies equally to opinions, even if the opinion is based only upon information  
6 given to the defendant by the plaintiff, which is not even the case here, where the opinion was  
7 based upon Waits’s own knowledge alone. *See* Restatement (Second) of Torts § 552 cmt. b.

8         The Court dismisses the negligence claim, however. The negligence was alleged to be  
9 only in the misrepresentation itself. No separate negligence action lies under such circumstances,  
10 where no damages are alleged to have resulted except as flowing from the allegedly negligent  
11 misrepresentation. As Counterplaintiffs themselves note, the Nevada Supreme Court has  
12 identified negligent misrepresentation as an example of a cause of action whereby a plaintiff may  
13 recover purely economic losses caused by another’s negligence. *See Terracon Consultants W.,*  
14 *Inc. v. Mandalay Resort Grp.*, 206 P.3d 81, 88 (Nev. 2009) (“For example, negligent  
15 misrepresentation is a special financial harm claim for which tort recovery is permitted because  
16 without such liability the law would not exert significant financial pressures to avoid such  
17 negligence.”).

18         The Court also dismisses the intentional misrepresentation claim, with leave to amend.  
19 There are no facts alleged indicating that Waits knew or was aware of a risk that Johnson would  
20 not pay. Counterdefendant is correct that the claim in paragraph 20 of the Countercomplaint that  
21 Counterdefendant made the statement that Johnson would pay Counterplaintiffs with scienter for  
22 the falsity of that statement is conclusory and not supported by factual allegations appearing  
23 elsewhere in the pleading.

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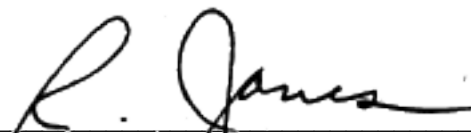
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1 **CONCLUSION**

2 IT IS HEREBY ORDERED that the Motion to Dismiss (ECF No. 11) is GRANTED IN  
3 PART and DENIED IN PART. The intentional misrepresentation and negligence counterclaims  
4 are dismissed, with leave to amend the intentional misrepresentation counterclaim.

5 IT IS SO ORDERED.

6 Dated this 17th day of September, 2013.

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10 ROBERT C. JONES  
11 United States District Judge  
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