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**UNITED STATES DISTRICT COURT
DISTRICT OF NEVADA**

* * *

CLOUD MEDICAL DOCTOR SOFTWARE CORPORATION, a Texas corporation,

Plaintiff,

v.

KROOSS MEDICAL MANAGEMENT SYSTEMS, LLC, a Mississippi Limited Liability Company; WILLIAM F. KROOSS and MARIE W. KROOSS, husband and wife,

Defendants.

Case No. 2:13-cv-01187-APG-VCF

ORDER TRANSFERRING CASE

(Dkt. ##7, 14)

Defendants Krooss Medical Management Systems, Inc. (“KMMS”) and William and Marie Krooss (collectively, “Defendants”) filed a motion to dismiss this case for lack of personal jurisdiction and improper venue. (ECF#7).¹ In the alternative, Defendants seek a change of venue under 28 U.S.C. § 1404. For the reasons set forth below, the court grants the motion in part and transfers this case to the United States District Court for the Southern District of Mississippi.

I. Background

On May 22, 2012, Plaintiff Cloud Medical Doctor Software Corp. (“Plaintiff”) and the Defendants entered into an Asset Purchase Agreement. (ECF#10 at 60.) That contract was superseded on March 15, 2013 by a Permanent Transfer Asset Purchase Agreement (“PTAPA”)

¹ On September 11, 2013, Defendants filed a Motion to Strike Exhibits in Support of Plaintiff’s Response to Defendants’ Motion. (ECF#14.)

1 (ECF#10 at 82). The subject of the PTAPA was Defendant KMMS' medical billing and related
2 patient receivables collection services. KMMS' business operations were as follows:

3 KMMS' business is to provide billing and collections services for
4 medical providers—primarily physicians, nurse practitioners and
5 their clinics. KMMS obtains documentation of medical services
6 from its medical provider clients and the coding of those services
7 for billing purposes. KMMS submits bills to patients, insurance
8 companies and other third party payer for the monies due for
9 medical services provided to its clients.

10 ...

11 The payments for the medical bills submitted by KMMS for its
12 clients are sent by mail or by electronic transfers from the payers to
13 the bank accounts for KMMS' medical provider clients. None of
14 those accounts are (sic) in Nevada and none of the payments
15 originate, or have originated, from Nevada.³

16 ...

17 After the payments are received, KMMS' personnel post and
18 reconcile the payments and determine if any further amounts are
19 due from the patients or third party payers. This posting and
20 reconciliation process is conducted in the State of Mississippi and
21 none of it has ever been done in the State of Nevada.

22 ...

23 Under the term of the billing and collection contracts [Plaintiff]
24 assumed, the collection company (KMMS prior to the PTAPA, and
25 [Plaintiff] after the PTAPA) bills and collects for the medical
26 practice clients in exchange for a fee based on a percentage of the
27 monies collected. The monies collected go directly into an account
28 owned by the medical provider client. To collect its fee from each
client, the collection company delivers a bill from its office in
Flowood, Mississippi to each client practice site in Mississippi.
The client then pays the fee by check delivered to the collection
company's office in Flowood.

(ECF#7 at 38-39, 42-43). Plaintiff apparently intended to open a bank account in Flowood,
Mississippi, into which collected fee payments would be deposited. (*Id.* at 43.)

³ Though unclear, it appears that Plaintiff purchased the rights to provide medical billing services to medical care providers located only in Mississippi. (*See* ECF#10 at 99.)

1 Plaintiff agreed to employ KMMS' billing and collection personnel for 180 days after the
2 PTAPA's effective date. (*Id.* at 86 ¶2.4(x).) As of August 7, 2013, all of KMMS' billing and
3 collection personnel were employed by Plaintiff and living in or around Jackson, Mississippi. (*Id.*
4 at 40-41). Defendants contend that, pursuant to the PTAPA, Plaintiff acquired all of the "related
5 billing and collection assets [located] at 2001 Airport Road, Flowood, Mississippi used to perform
6 the billing and collection work under those contracts," and shared that office with KMMS until
7 August 2, 2013, when Plaintiff moved its offices to a nearby location. (*Id.* at 40-41.)

8
9 On July 5, 2013, filed its Complaint alleging breach of contract, fraud, conversion, and
10 breach of the implied covenant of good faith and fair dealing. Plaintiff alleges that Defendants
11 converted "personal property transferred to Plaintiff...in the [PTAPA] such as office equipment,
12 computers, printers, and customer lists..." and that the amount converted includes more than
13 \$125,000 in revenue from the billing contracts. (ECF#1 at 3.) Soon after Plaintiff filed his
14 lawsuit, Defendants filed a lawsuit in Mississippi state court based on the same facts at issue here.
15 That action was removed to the United States District Court for the Southern District of
16 Mississippi, where it is pending. Defendants seek to have this case dismissed or transferred to the
17 Southern District of Mississippi so the two lawsuits can be addressed together.
18

19 **II. Discussion**

20 Defendants seek dismissal of this case on two grounds: (A) this court lacks personal
21 jurisdiction, and (B) this court is not the proper venue. Each argument is discussed in turn.
22

23 **A. This Court has personal jurisdiction over Defendants**

24 Plaintiff concedes that this court lacks general jurisdiction over Defendants. (ECF#10 at
25 10 (stating "[Plaintiff] is not necessarily claiming that this Court has general jurisdiction over
26 [Defendants] but, rather, that this Court has specific jurisdiction....").) Thus, the Court limits its
27 analysis to the issue of specific personal jurisdiction.
28

1 “A plaintiff must demonstrate that personal jurisdiction over a defendant is (1) permitted
2 under the applicable state's long-arm statute, and (2) that the exercise of jurisdiction does not
3 violate federal due process.” *Pebble Beach Co. v. Caddy*, 453 F.3d 1151, 1154 (9th Cir.2006).
4 Nevada's long-arm statute has been construed to extend to the outer reaches of due process.
5 *Trump v. Eighth Judicial Dist. Court*, 109 Nev. 687, 698, (1993) (citing *Certain-Teed Prods. v.*
6 *District Court*, 87 Nev. 18, 23 (1971)). Thus, the proper analysis of personal jurisdiction under
7 Nevada's long-arm statute and the Constitution collapse into one: whether the exercise of
8 jurisdiction over Defendants comports with due process. *Glencore Grain Rotterdam B.V. v.*
9 *Shivnath Rai Harnarain Co.*, 284 F.3d 1114, 1123 (9th Cir. 2002).

11 Constitutional due process is satisfied when a non-resident defendant has “certain
12 minimum contacts with [the forum] such that the maintenance of the suit does not offend
13 traditional notions of fair play and substantial justice.” *Int'l Shoe Co. v. State of Wash.*, 326 U.S.
14 310, 316 (1945) (quotations and citation omitted). A court exercises specific jurisdiction over a
15 defendant where the cause of action arises out of or has a substantial connection to the defendant's
16 contacts with the forum. *Hanson v. Denckla*, 357 U.S. 235, 251 (1958). “Whether dealing with
17 specific or general jurisdiction, the touchstone remains ‘purposeful availment.’” *Glencore Grain*,
18 284 F.3d at 1123. By requiring that “contacts proximately result from actions by the defendant
19 himself that create a ‘substantial connection’ with the forum State,” the Constitution ensures that
20 “a defendant will not be haled into a jurisdiction solely as a result of ‘random,’ ‘fortuitous,’ or
21 ‘attenuated’ contacts.” *Burger King Corp. v. Rudzewicz*, 471 U.S. 462, 475 (1985) (citations
22 omitted).

23 A nonresident defendant's contacts with the forum state may permit the exercise of
24 specific jurisdiction if: (1) the defendant has performed some act or transaction within the forum
25 or purposefully availed himself of the privileges of conducting activities within the forum, (2) the
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1 plaintiff's claim arises out of or results from the defendant's forum-related activities, and (3) the
2 exercise of jurisdiction over the defendant is reasonable. *Schwarzenegger v. Fred Martin Motor*
3 *Co.*, 374 F.3d 797, 802 (9th Cir. 2004). "If any of the three requirements is not satisfied,
4 jurisdiction in the forum would deprive the defendant of due process of law." *Omeluk v. Langsten*
5 *Slip & Batbyggeri A/S*, 52 F.3d 267, 270 (9th Cir.1995). The plaintiff bears the burden of
6 satisfying the first two prongs of the "minimum contacts" test. *Schwarzenegger*, 374 F.3d at 802
7 (internal citations omitted).

8
9 Here, the first and second prongs are met because when Defendants executed the PTAPA,
10 they agreed to be bound by its provisions, including the following choice of law provision:

11 Governing Law. This Agreement shall be deemed to have been
12 executed and delivered within the State of Nevada, as if entered
13 into by residents thereof and to be performed entirely therein, and
14 the rights and obligations of the parties hereto shall be governed by
15 and construed in accordance with the Laws of the State of Nevada,
16 without regard to any conflict of Laws principles that would apply
17 a different state's Laws.

18 (ECF#10 at 97, ¶8.7.) Having entered into an agreement deemed executed and delivered within
19 the State of Nevada, the Defendants' actions satisfy the first prong. Moreover, the Defendants
20 came to Nevada once after execution of the PTAPA, to meet with Plaintiff. (ECF#13-2 at ¶¶5, 6;
21 ECF#10 at 24, ¶9.) The second prong is met because Plaintiff's claims for breach of contract and
22 breach of the implied covenant arise from the PTAPA, although Defendants contend that the
23 actions allegedly giving rise to those claims occurred in Mississippi.

24 With regard to the third prong, the Court has considered the following seven factors to
25 determine whether the exercise of jurisdiction would be reasonable: (1) the extent of the
26 defendant's purposeful interjection into the forum state, (2) the burden on the defendant in
27 defending in the forum, (3) the extent of the conflict with the sovereignty of the defendant's state,
28 (4) the forum state's interest in adjudicating the dispute, (5) the most efficient judicial resolution

1 of the controversy, (6) the importance of the forum to the plaintiff's interest in convenient and
2 effective relief, and (7) the existence of an alternative forum. *In re W. States Wholesale Natural*
3 *Gas Antitrust Litig.*, 715 F.3d 716, 745 (9th Cir. 2013). The Defendants have not made a
4 compelling case that this court's exercise of personal jurisdiction over them would be
5 unreasonable. Therefore, the court has specific personal jurisdiction over Defendants.

6 **B. Transfer of venue to the USDC in the Southern District of Mississippi is proper.**

7 Defendants argue that this case should be dismissed because this court is not a proper
8 forum pursuant to 28 U.S.C. § 1391(b). (ECF#7 at 11.) Alternatively, Defendants argue that this
9 case should be transferred to the Southern District of Mississippi under 28 U.S.C. § 1404(a). For
10 the reasons discussed below, the Court declines to dismiss the case, but transfers venue.
11

12 **(1) Dismissal of the case for improper venue is unwarranted.**

13 A civil action may be brought in a judicial district in which a substantial part of the events
14 giving rise to the claim occurred. 28 U.S.C. § 1391(b)(2). Here, most of the actions that give rise
15 to Plaintiff's Complaint – alleged conversion of funds and breaches of contract – appear to have
16 occurred in Mississippi. However, the PTAPA signed by Defendants states that it “shall be
17 deemed to have been executed and delivered within the State of Nevada, as if entered into by
18 residents thereof and to be performed entirely therein. ...” (ECF#10 at 97, ¶8.7.) Plaintiff's
19 Complaint arises from the PTAPA. This clause is sufficient to establish that this court is not an
20 improper venue for this lawsuit. Therefore, the court declines to dismiss the case for improper
21 venue.
22

23 **(2) The case should be transferred to the Southern District of Mississippi.**

24 A district court may transfer a civil action to any other district in which the action might
25 have been brought if such transfer is for the convenience of parties and witnesses and in the
26 interest of justice. 28 U.S.C. § 1404(a). Here, the action could have been brought in the Southern
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1 District of Mississippi because all the Defendants reside there. 28 U.S.C. § 1391(b)(1). Thus, the
2 question is whether transfer of this case to that district would serve the convenience of parties and
3 witnesses and the interests of justice.

4 Under § 1404(a), the district court should “adjudicate motions for transfer according to an
5 ‘individualized, case-by-case consideration of convenience and fairness.’” *Jones v. GNC*
6 *Franchising, Inc.*, 211 F.3d 495, 498-99 (9th Cir. 2000).

7
8 A motion to transfer venue under § 1404(a) requires the court to
9 weigh multiple factors in its determination whether transfer is
10 appropriate in a particular case.¹⁸ For example, the court may
11 consider: (1) the location where the relevant agreements were
12 negotiated and executed, (2) the state that is most familiar with the
13 governing law, (3) the plaintiff's choice of forum, (4) the
14 respective parties' contacts with the forum, (5) the contacts relating
15 to the plaintiff's cause of action in the chosen forum, (6) the
16 differences in the costs of litigation in the two forums, (7) the
17 availability of compulsory process to compel attendance of
18 unwilling non-party witnesses, and (8) the ease of access to
19 sources of proof.

20 *Id.* at 498-99.

21 (a) *Factor 1: The location where the relevant agreements were negotiated and executed.*

22 As discussed above, the PTAPA deems it to have been executed and delivered within the
23 State of Nevada. (ECF#10 at 97, ¶8.7.) However, the actual negotiations of the PTAPA were
24 conducted in-person in Mississippi and via phone calls and emails between the parties in their
25 respective states (i.e., Defendants in Mississippi and Plaintiff in Arizona and/or Nevada). Mrs.
26 Krooss asserts that in 2011, Plaintiff's corporate officers Michael De La Garza and Robert
27 Leblanc contacted Defendants in Mississippi respecting the transactions that ultimately were
28 memorialized in the PTAPA. (ECF#7 at 39.) Dr. Krooss asserts that following the “initial
conversation, LeBlanc and De La Garza began visiting my wife and me in Mississippi and
contacting us by phone regarding [the proposals that led to the PTAPA].” (*Id.* at 21, ¶5.) Plaintiff
does not counter these assertions. This factor is neutral or favors Mississippi.

1 (b) *Factor 2: The state that is most familiar with the governing law.*

2 The PTAPA provides that it will be governed by Nevada law. Thus, Plaintiff's two claims
3 arising under the PTAPA (breach of contract and breach of the implied covenant) favor having
4 the case heard in Nevada. However, Plaintiff also asserts two tort claims for fraud and
5 conversion, based upon acts that Defendants allegedly committed in Mississippi. The parties
6 dispute which state's law applies to such tort claims: Mississippi or Nevada. Without resolving
7 this issue, this factor is either neutral or weighs slightly in favor of Nevada.
8

9 (c) *Factors 3, 4, and 5: the plaintiff's choice of forum, the respective parties' contacts*
10 *with the forum, and the contacts relating to the plaintiff's cause of action in the chosen*
11 *forum.*

12 Clearly Plaintiff prefers to litigate in Nevada. Plaintiff has maintained an office in
13 Nevada since 2010, and later changed its principal place of business from Arizona to Nevada
14 (although it is unclear when), but failed to register as a foreign corporation licensed to business in
15 Nevada until August 2013. (ECF#10 at 4.) Both the PTAPA (ECF#10 at 97) and its earlier
16 iteration (ECF#10 at 60) provide that as of their respective effective dates, Plaintiff was a Texas
17 Corporation. This cuts against Plaintiff's argument that it had significant contacts with Nevada,
18 in general or in connection with the claims asserted in this lawsuit.
19

20 Defendants have no contacts with the state of Nevada, except for a few infrequent visits.
21 In connection with the subject dispute, Defendants came to Nevada only once, and after execution
22 of the PTAPA. (ECF#13-2 at ¶¶5, 6; ECF#10 at 24, ¶9.) Moreover, the Defendants' alleged
23 actions which give rise to Plaintiff's Complaint (i.e., converting funds, breaching the contract)
24 occurred in Mississippi. These factors favor Mississippi over Nevada.
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1 (d) *Factors 6, 7, and 8: the differences in the costs of litigation in the two forums, the*
2 *availability of compulsory process to compel attendance of unwilling non-party*
3 *witnesses, and the ease of access to sources of proof.*

4 Plaintiff admits that most of its witnesses are located in states other than Nevada, and one
5 is located in India. The vast majority of Defendants' witnesses live in Mississippi. Moreover, the
6 bulk of the relevant documents related to Plaintiff's fraud and conversion claims (e.g., bank
7 records, business records, customer contracts) are located in Mississippi. Thus, litigation would
8 be less expensive in Mississippi, access to sources of proof is easier in Mississippi, and
9 compulsory process to compel more of these witnesses' attendance at trial is available in
10 Mississippi than Nevada. These factors weigh strongly in favor of transferring venue to
11 Mississippi.
12

13 Based on the foregoing factors, even if this court is a proper venue for this dispute, the
14 interests of justice and convenience of parties and witnesses dictate that this case should be
15 transferred to the Southern District of Mississippi. Accordingly,
16

17 **IT IS HEREBY ORDERED** that this case is transferred to the United States District
18 Court for the Southern District of Mississippi.

19 **IT IS FURTHER ORDERED** that Defendants' Motion to Strike Exhibits [Dkt. #14] is
20 **DENIED.**

21 Dated: December 16, 2013.
22

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24 _____
25 ANDREW P. GORDON
26 UNITED STATES DISTRICT JUDGE
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