

1 representation and in anticipation of litigation, Bryan Cave hired Gordon Garff to conduct an appraisal of
2 the property for which the loan was obtained. *See id.* at ¶¶ 6, 7. Production of the Garff appraisal itself
3 was subject to motion practice in this case. The Court concluded that Plaintiff had shown that the appraisal
4 generally fell within the protection afforded by Rule 26(b)(4)(D) for non-testifying expert materials
5 prepared in anticipation of litigation, but that exceptional circumstances existed such that its production
6 was still required. *See Wells Fargo Bank, N.A. v. ANC Vista I, LLC*, 2015 WL 557069, *4, *6 (D. Nev.
7 Feb. 11, 2015).

8 Shortly after the Garff appraisal was conducted, Plaintiff’s counsel sought a review of the Garff
9 appraisal from Plaintiff’s in-house appraisal personnel. Docket No. 112 at ¶¶ 10, 12. In response to that
10 request, Casey Merrill at Wells Fargo drafted a “RETECHS Standard Appraisal Review” concerning the
11 Garff appraisal. *See* Docket No. 75-1 at 65 (redacted “Appraisal Review”); *see also* Docket No. 97
12 (Appraisal Review submitted for Court’s *in camera* review).² Mr. Merrill sent the Appraisal Review to
13 outside counsel at Bryan Cave, and sent a copy to another person who appears to be within Wells Fargo.
14 *See, e.g., id.* Plaintiff has refused to produce the Appraisal Review, claiming attorney-client privilege.
15 Defendants challenge that assertion of privilege through the pending motion.

16 **II. STANDARDS**

17 Because the Court sits in diversity in this case, it turns to state law to determine the existence of any
18 privilege. *See* Fed. R. Evid. 501.³ Nevada has codified the attorney-client privilege, providing that “a client
19 has a privilege to refuse to disclose, and to prevent any other person from disclosing, confidential
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21 ² The privilege log and some of the briefing refers to the Appraisal Review as being dated September
22 10, 2012. *See, e.g.,* Docket No. 70-1 at 29. The Appraisal Review is actually dated July 24, 2012. *See, e.g.,*
23 Docket No. 75 at 2 n. 1.

24 ³ The parties do not address what law should apply and instead rely generally on Nevada and federal
25 law. *See, e.g.,* Docket No. 70 at 8, Docket No. 75 at 4. It appears that the communication at issue occurred
26 within Arizona. *See, e.g.,* Docket No. 75-1 at 65; Docket No. 112 at ¶ 2. Facing similar situations, other
27 courts have applied Nevada law because the elements of the privilege are the same in both states and Nevada
28 law applies under its choice of law principles. *See Phillips v. C.R. Bard, Inc.*, 290 F.R.D. 615, 625 (D. Nev.
2013) (applying Nevada law). Based on the parties’ failure to address this issue and the applicable choice
of law principles, the Court will apply Nevada law. When controlling Nevada authority is absent on a
particular issue, the Court will turn to federal decisional law. *See, e.g., id.*

1 communications” relating to attorney representation. *See* N.R.S. 49.095. The Nevada Supreme Court has
2 made clear that the attorney-client privilege is to be narrowly construed because it impedes the search for
3 the truth. *See Whitehead v. Nev. Com’n on Judicial Discipline*, 873 P.2d 946, 968 (Nev. 1994). The party
4 claiming an attorney-client privilege bears the burden of proving that the privilege applies to the disputed
5 communications or documents. *See Phillips*, 290 F.R.D. at 627 (citing *In re Grand Jury Investigation*, 974
6 F.2d 1068, 1070 (9th Cir. 1992)).

7 “Attorney-client privilege applies to communications between lawyers and their clients when the
8 lawyers act in a counseling and planning role, as well as when lawyers represent their clients in litigation.”
9 *Ideal Elec. Co. v. Flowserve Corp.*, 230 F.R.D. 603, 607 (D. Nev. 2005). When an attorney is employed
10 for his legal knowledge and discretion in the law, a “matter committed to [that] professional legal advisor
11 *is prima facie so committed for the sake of the legal advice* which may be more or less desirable for some
12 aspect of the matter.” *United States v. Chen*, 99 F.3d 1495, 1502 (9th Cir. 1996) (emphasis in original).
13 “Communications between a client and its outside counsel are presumed to be made for the purpose of
14 obtaining legal advice.” *Phillips*, 290 F.R.D. at 634 (concluding that Nevada law would incorporate this
15 presumption). This presumption can be rebutted upon a showing that the communication was not made
16 in furtherance of the rendition of legal advice. *See id.* at 643; *see also Chen*, 99 F.3d at 1502 (such
17 communication is privileged “unless it clearly appears to be lacking in aspects requiring legal advice”).

18 **III. ANALYSIS**

19 As noted above, Bryan Cave was retained as Plaintiff’s outside counsel in late 2011 regarding the
20 loan at issue in this case. Docket No. 48 at ¶ 3. The Appraisal Review was a communication between
21 Wells Fargo and its outside counsel. Docket No. 75-1 at 65. As such, there is a rebuttable presumption
22 that the communication was made for the purpose of rendering legal advice and is privileged.

23 Defendants attempt to rebut this presumption by arguing that Mr. Merrill conducted a standard
24 review for FIRREA compliance that is done as a regular part of loan administration. *See* Docket No. 79
25 at 5-6 (discussing deposition testimony). Defendants assert that as an ordinary business document on its
26 face, the Appraisal Review does not merit protection under the attorney-client privilege even though it was
27 communicated to counsel. *See id.*

1 Plaintiff disputes Defendants' characterization of the document. In particular, Plaintiff argued at
2 the hearing that the Appraisal Review goes beyond opining on whether the Garff appraisal was FIRREA
3 compliant and "it provides actual feedback to a business lawyer on whether that appraisal was viewed to
4 be a quality appraisal or not." Hearing Rec. (9/17/2015) at 3:16-3:17 p.m.; *see also id.* at 3:17 p.m.
5 (business lawyer needs to know whether the appraisal was "shabby").⁴ Plaintiff also submitted a
6 supplemental declaration indicating that its counsel affirmatively directed the preparation of the report and
7 used that feedback for the purpose of rendering legal advice. *See* Docket No. 112 at ¶¶ 9-15.

8 The Court agrees with Plaintiff that the applicable presumption has not been rebutted. Having
9 reviewed the Appraisal Review, the record, and the arguments presented, the Court finds that the
10 communication at issue was made in furtherance of the rendition of legal advice. Accordingly, the
11 Appraisal Review falls within the attorney-client privilege.

12 **VI. CONCLUSION**

13 For the reasons discussed more fully above, the Court finds that the disputed Appraisal Review is
14 protected by the attorney-client privilege. Accordingly, the motion to compel its production is **DENIED**.
15 In light of this ruling, the concurrent motion for sanctions is also **DENIED**.

16 IT IS SO ORDERED.

17 Dated: September 28, 2015

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NANCY J. KOPPE
UNITED STATES MAGISTRATE JUDGE

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28 ⁴ Because a written transcript of the hearing is not currently available, the Court refers to the
recording of the hearing and the time in which the statements were made.