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**UNITED STATES DISTRICT COURT**  
**DISTRICT OF NEVADA**

Nautilus Insurance Company,  
Plaintiff  
v.  
Access Medical, LLC, et al.,  
Defendants

**2:15-cv-00321-JAD-GWF**

**Order Granting Plaintiff's Motion for  
Summary Judgment, Denying  
Defendants' Cross-motion for  
Summary judgment, and Entering  
Judgment, and Closing Case**

[ECF Nos. 32, 45]

10 Nautilus Insurance Company seeks a declaration that it does not owe a duty to defend or  
11 indemnify its insureds, defendants Access Medical, LLC, Flournoy Management, LLC, and one of  
12 the companies' managing members Robert Clark Wood, II. Access, Flournoy, and Wood are  
13 defendants in a California state-court tort and contract action brought by Wood's former business  
14 partner, non-party Ted Switzer.<sup>1</sup> Nautilus moves for summary judgment;<sup>2</sup> defendants countermove  
15 for summary judgment and, alternatively, request that I delay my summary-judgment rulings.<sup>3</sup>  
16 Because defendants have not made the required showing for a summary-judgment delay under FRCP  
17 56(d), I address the motions on their merits and I find that Nautilus owes no duty to defend in the  
18 underlying action. Accordingly, I grant Nautilus's summary-judgment motion, deny defendants'  
19 counter-motion, enter judgment for Nautilus and against defendants, and close this case.<sup>4</sup>  
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<sup>1</sup> ECF No. 1.

<sup>2</sup> ECF No. 32.

<sup>3</sup> ECF No. 42. Defendants Access and Wood filed an opposition and counter-motion for summary judgment, and Flournoy filed an opposition and joinder to Access and Wood's opposition and counter-motion. ECF Nos. 43, 48.

<sup>4</sup> I find these matters suitable for disposition without oral argument. L.R. 78-2.

1 **Background**

2 **A. The state-court lawsuit**

3 After their relationship soured, Wood’s former business partner, Ted Switzer, filed a  
4 “Complaint for Enforcement of Limited Liability Company Member Information and Inspection  
5 Rights” in the Superior Court of California, County of Fresno, against Wood and Flournoy—the  
6 company that Wood and Switzer had formed to market and sell medical implants. In the course of  
7 that suit, Switzer filed the cross-complaint that is at issue in this case. In the cross-complaint,  
8 Switzer names Wood, Access, Flourney, and various third parties as defendants and asserts 31 claims  
9 either on behalf of Switzer individually or derivatively on behalf of nominal-defendant Flournoy.<sup>5</sup> In  
10 the cross-complaint, Switzer alleges that Wood misappropriated funds from Flournoy’s bank  
11 account, that he did not receive the distributions that he should have received from Flournoy, and  
12 that Wood and Access improperly interfered with his current and prospective business relationships.<sup>6</sup>

13 **B. The Nautilus policy**

14 Access held a policy with Nautilus during the relevant time period that named Flournoy as an  
15 additional insured.<sup>7</sup> Wood was also insured under the policy in his capacity as shareholder and  
16 manager of Access and Flourney.<sup>8</sup> In relevant part, the policy requires Nautilus to defend and  
17 indemnify its insureds for “personal and advertising injuries” resulting from claims arising from  
18 “oral or written publication, in any manner, of material that slanders or libels a person or  
19 organization or disparages a person’s or organization’s goods, products, or services[.]”<sup>9</sup>

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23 <sup>5</sup> See ECF No. 36-5. I take judicial notice of Switzer’s cross-complaint in the underlying California  
24 state-court action. FED. R. EVID. 201.

25 <sup>6</sup> *Id.* at ¶ 43.

26 <sup>7</sup> See ECF No. 36-9.

27 <sup>8</sup> *Id.*

28 <sup>9</sup> *Id.* at 22.

1 **C. Nautilus agrees to defend under a reservation of rights and then files this lawsuit**

2 Access tendered defense of the cross-complaint to Nautilus, claiming that Switzer’s four  
3 claims for interference with prospective economic advantage triggered Nautilus’s duty to defend  
4 because these claims alleged facts supporting a possible defamation claim, which would constitute  
5 “personal and advertising injury” under the Nautilus policy.<sup>10</sup> After multiple refusals, Nautilus  
6 eventually agreed under a reservation of rights to defend Access, Wood, and Flourney and then filed  
7 this suit, seeking a declaration that it has no duty to defend or indemnify any of the defendants in the  
8 underlying action.<sup>11</sup>

9 Nautilus moves for summary judgment, arguing that none of Switzer’s claims in the  
10 California suit triggers its duty to defend.<sup>12</sup> Defendants oppose Nautilus’s summary-judgment  
11 motion and counter-move for summary judgment, arguing that Nautilus has a duty to defend them  
12 from—and indemnify them for—Switzer’s claims for interference with prospective economic  
13 advantage. Alternatively, defendants ask me to delay my summary-judgment rulings under FRCP  
14 56(d).<sup>13</sup>

15 **Discussion**

16 **A. Summary-judgment standards**

17 Summary judgment is appropriate when the pleadings and admissible evidence “show there  
18 is no genuine issue as to any material fact and that the movant is entitled to judgment as a matter of  
19 law.”<sup>14</sup> When considering summary judgment, the court views all facts and draws all inferences in  
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21 <sup>10</sup> ECF No. 41-20.

22 <sup>11</sup> ECF No. 1.

23 <sup>12</sup> ECF No. 32. Though Nautilus titled its motion a *partial* motion for summary judgment, it is more  
24 accurately construed as a motion for full summary judgment because it seeks summary adjudication  
25 on all four of its claims, and the complaint requests only declaratory relief and costs, so there is no  
26 damages issue.

27 <sup>13</sup> ECF No. 42 at 28. Defendants cite former Rule 56(f) but the provisions previously found at Rule  
28 56(f) are now contained in FRCP 56(d).

<sup>14</sup> See *Celotex Corp. v. Catrett*, 477 U.S. 317, 330 (1986) (citing FED. R. CIV. P. 56(c)).

1 the light most favorable to the nonmoving party.<sup>15</sup> If reasonable minds could differ on the material  
2 facts, summary judgment is inappropriate because its purpose is to avoid unnecessary trials when the  
3 facts are undisputed and the case must proceed to the trier of fact.<sup>16</sup>

4 If the moving party satisfies FRCP 56 by demonstrating the absence of any genuine issue of  
5 material fact, the burden shifts to the party resisting summary judgment to “set forth specific facts  
6 showing that there is a genuine issue for as to the material facts”; it “must produce specific evidence,  
7 through affidavits or admissible discovery material, to show that” there is a sufficient evidentiary  
8 basis on which a reasonable fact finder could find in its favor.<sup>17</sup> The court may only consider  
9 properly authenticated, admissible evidence in deciding a motion for summary judgment.<sup>18</sup>

10 **B. Defendants are not entitled to a summary-judgment delay under FRCP 56(d).**

11 Rule 56(d) provides “a device for litigants to avoid summary judgment when they have not  
12 had sufficient time to develop affirmative evidence.”<sup>19</sup> To prevail on a Rule 56(d) request, the  
13 movant must show: “(1) that [she has] set forth in affidavit form the specific facts that [she] [hopes]  
14 to elicit from further discovery, (2) that the facts sought exist, and (3) that these sought-after facts are  
15 ‘essential’ to resist the summary judgment motion.”<sup>20</sup> A Rule 56(d) motion “may be denied where  
16 the movant has been dilatory, or where the movant seeks irrelevant, speculative, or cumulative  
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20 <sup>15</sup> *Kaiser Cement Corp. v. Fishbach & Moore, Inc.*, 793 F.2d 1100, 1103 (9th Cir. 1986).

21 <sup>16</sup> *Warren v. City of Carlsbad*, 58 F.3d 439, 441 (9th Cir. 1995); *see also Nw. Motorcycle Ass’n v.*  
22 *U.S. Dep’t of Agric.*, 18 F.3d 1468, 1471 (9th Cir. 1994).

23 <sup>17</sup> *Bank of Am. v. Orr*, 285 F.3d 764, 783 (9th Cir. 2002) (internal citations omitted); *Bhan v. NME*  
24 *Hosps., Inc.*, 929 F.2d 1404, 1409 (9th Cir. 1991); *Anderson*, 477 U.S. at 248–49.

25 <sup>18</sup> FED. R. CIV. P. 56(c); *Orr*, 285 F.3d at 773–74.

26 <sup>19</sup> *United States v. Kitsap Physicians Serv.*, 314 F.3d 995, 1000 (9th Cir. 2002).

27 <sup>20</sup> *Family Home & Fin. Ctr., Inc. v. Fed. Home Loan Mortg. Corp.*, 525 F.3d 822, 827 (9th Cir.  
28 2008); *California v. Campbell*, 138 F.3d 772, 779 (9th Cir. 1998) (stating standard under former  
Rule 56(f)).

1 information.”<sup>21</sup>

2 Defendants argue that they need additional discovery to fully respond to Nautilus’s arguments  
3 because Switzer, his wife, his bookkeeper, and doctors to whom defendant Wood allegedly made  
4 defamatory statements have not yet been deposed in the underlying action.<sup>22</sup> These depositions “will  
5 be helpful in ascertaining the alleged wrongful acts that ruined Mr. Switzer’s reputation” and “will  
6 clarify Mr. Switzer’s claims [in the underlying action] and whether the Nautilus policy provides  
7 coverage.”<sup>23</sup> Nowhere in defendants’ motion or their supporting affidavit do they identify the  
8 specific facts that they hope to elicit from these depositions, show that these facts exist, or explain  
9 why these facts are essential for them to resist summary judgment. Defendants also do not explain  
10 why they could not have deposed these defendants in connection with this lawsuit, and discovery  
11 closed well before Nautilus filed its summary-judgment motion.<sup>24</sup> Because defendants have not  
12 made the required showing under FRCP 56(d), their request for a delay of summary judgment is  
13 denied. I thus consider the summary-judgment motions on their merits.

14 **C. Duty to defend**

15 “The duty to defend is broader than the duty to indemnify.”<sup>25</sup> An insurer has a duty to defend  
16 unless “there is no *potential* for coverage.”<sup>26</sup> The duty to defend arises whenever the insurer

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19 <sup>21</sup> *Slama v. City of Madera*, 2012 WL 1067198, \*2 (E.D. Cal. March 28, 2012) (citing *California*  
20 *Union Ins. Co. v. Am.*, 914 F.2d 1271, 1278 (9th Cir. 1990) (stating that, under former Rule 56(f), a  
21 district court may deny a request for further discovery if the movant has failed to pursue discovery in  
22 the past, or if the movant fails to show how the information sought would preclude summary  
judgment)).

23 <sup>22</sup> ECF No. 42 at 28.

24 <sup>23</sup> ECF No. 41-21 at 2.

25 <sup>24</sup> Discovery closed on November 18, 2015, ECF No. 25 at 2, and Nautilus filed its motion (after the  
26 parties stipulated to extend the dispositive-motion deadline) on January 15, 2015.

27 <sup>25</sup> *United Nat’l Ins. Co. v. Frontier Ins. Co.*, 99 P.3d 1153, 1158 (Nev. 2004) (en banc).

28 <sup>26</sup> *Id.* (quotation omitted) (emphasis in original).

1 “ascertains facts [that] give rise to the potential of liability under the policy”<sup>27</sup> and “continues  
2 throughout the course of the litigation.”<sup>28</sup> To prevent an insurer from evading its defense obligations  
3 “without at least investigating the facts behind a complaint,” any doubts about the insurer’s duty to  
4 defend must be resolved in the insured’s favor.<sup>29</sup>

5 ***1. Switzer’s cross-claims and the July 25, 2011, email***

6 Defendants contend that Switzer’s four interference-with-prospective-economic-advantage  
7 claims, combined with an allegedly defamatory e-mail sent by a representative of Access, trigger  
8 Nautilus’s duty. In relevant part, Switzer alleges that defendants engaged in “wrongful acts” that  
9 caused “various vendors to stop using Mr. Switzer’s businesses and [to] use Access instead,” which  
10 resulted in “the complete loss of business . . . and injury to the personal and business reputation of  
11 Mr. Switzer and Flournoy.”<sup>30</sup> Switzer further alleges that Wood acted maliciously and “with the  
12 intent to injure [Switzer’s] profession, business and emotional well-being and with a conscious  
13 disregard of [Switzer’s] rights.”<sup>31</sup> The complaint does not contain claims for slander, libel, or  
14 defamation or allege that defendants made any false statements about Switzer or his businesses.

15 On July 25, 2011, Jacquie Weide, a representative of Access and Flournoy, sent an e-mail to  
16 Cottage Hospital in California (one of the companies whose relationship with Switzer the defendants  
17 are alleged to have disrupted)<sup>32</sup> to sell Aphatec spinal implants.<sup>33</sup> Weide’s e-mail indicates that she  
18 believes that two of the hospital’s doctors were using Aphatec’s implants but that their former  
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21 <sup>27</sup> *Id.* (quotation omitted).

22 <sup>28</sup> *Id.* (quotation omitted).

23 <sup>29</sup> *Id.*

24 <sup>30</sup> ECF No. 41-4 at ¶¶ 115, 116, 123, 129, 130.

25 <sup>31</sup> *Id.* at ¶¶ 110, 114, 121, 124, 128, 131.

26 <sup>32</sup> *Id.* at ¶ 126.

27 <sup>33</sup> ECF No. 41-5.

1 distributor is now banned from selling them, and she offers to provide a quote on the products.<sup>34</sup> The  
2 e-mail does not name the banned distributor,<sup>35</sup> and Switzer does not reference the e-mail in his cross-  
3 complaint.

4 **2. I may consider the e-mail in determining whether Nautilus owes a duty to defend.**

5 The Nevada Supreme Court has never explicitly adopted or rejected the “four corners rule,”  
6 which limits the duty-to-defend inquiry to a comparison between the allegations in the complaint and  
7 the policy’s terms.<sup>36</sup> District Judge Andrew Gordon recently considered this issue in *Andrew v.*  
8 *Century Surety Company* and *Allstate Property and Casualty Insurance Company v. Yalda*. In  
9 *Andrew*, Judge Gordon acknowledged that the Nevada Supreme Court had never explicitly adopted  
10 the rule and concluded that the Nevada Supreme Court would likely apply the four-corners rule when  
11 the complaint raises the possibility of coverage but the insurer’s own investigation suggests there is  
12 no possibility of coverage.<sup>37</sup> He reasoned that, in this context, applying the four-corners rule  
13 appropriately errs on the side of resolving doubts about whether the duty to defend arises in favor of  
14 the insured. By contrast, he declined to apply the rule in *Yalda* because the extrinsic facts in that  
15 case raised—rather than discounted—the possibility of coverage.<sup>38</sup>

16 I find Judge Gordon’s analysis in *Andrew* and *Yalda* persuasive. I predict that, where, as  
17 here, extrinsic facts known to the insurer may raise the possibility of coverage, the Nevada Supreme  
18 Court would likely not apply the four-corners rule to exclude those facts. I therefore conclude that  
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20 <sup>34</sup> *Id.*

21 <sup>35</sup> In Weid’s declaration authenticating the e-mail, she indicates that she was referring to Switzer.  
22 ECF No. 41-6.

23 <sup>36</sup> *Allstate Property and Cas. Ins. Co. v. Yalda*, 2015 WL 1344517, at \*4 (D. Nev. Mar. 20, 2015  
24 (Gordon, A.).

25 <sup>37</sup> *Andrew v. Century Surety Co.*, 2014 WL 1764740, at \*4 (D. Nev. April 29, 2014) (Gordon, A.)  
26 (predicting that the Nevada Supreme Court would apply the four-corners rule only when the  
27 complaint raises the possibility of coverage but the insurer’s own investigation suggests there is no  
possibility of coverage).

28 <sup>38</sup> *Yalda*, 2015 WL 1344517, at \*4.

1 the duty to defend may be triggered by facts known to the insurer through extrinsic sources or by the  
2 factual allegations in the complaint.

3 **D. Switzer’s cross-complaint and the July 25, 2011, e-mail did not trigger Nautilus’s duty**  
4 **to defend under the policy.**

5 In relevant part, the Nautilus policy requires Nautilus to defend defendants from claims  
6 arising from “oral or written publication, in any manner, of material that slanders or libels a person  
7 or organization or disparages a person’s or organization’s goods, products, or services[.]”<sup>39</sup>  
8 According to defendants, the e-mail “serves as prima facie evidence that one of the wrongful acts  
9 that Mr. Switzer allege[s] in his Cross-Complaint includes the email that allegedly slandered him.”<sup>40</sup>

10 I agree with defendants that California law applies to the tortious conduct alleged in  
11 Switzer’s complaint,<sup>41</sup> and Nautilus does not contend otherwise.<sup>42</sup> Federal courts sitting in diversity  
12 apply “state substantive law to state law claims, including the forum state’s choice of law rules.”<sup>43</sup>  
13 Nevada applies the most-significant-relationship test from the Restatement (Second) of Conflict of  
14 Laws § 145 to decide choice-of-law-issues in tort actions “unless another, more specific section of  
15 the Second Restatement applies to a particular tort.”<sup>44</sup> A more specific section applies to the  
16 potential torts in Switzer’s cross-complaint: § 149. Under section 149, in an action for defamation,  
17 the local law of the state where the publication occurs generally controls.<sup>45</sup> The July 25, 2011, e-mail  
18 that purportedly gives rise to potential defamation claims was sent to an administrator for a hospital  
19 located in California, where Switzer also lives and where his injuries would most likely be felt.

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20 <sup>39</sup> *Id.* at 22.

21 <sup>40</sup> ECF No. 42 at 10.

22 <sup>41</sup> *Id.* at 15.

23 <sup>42</sup> ECF No. 32 at 27 (citing California law for elements of a disparagement claim).

24 <sup>43</sup> *Love v. Assoc. Newspapers, Ltd.*, 611 F.3d 601, 610 (9th Cir. 2010).

25 <sup>44</sup> *General Motors Corp. v. Eighth Judicial Dist. Court of State of Nev.*, 134 P.3d 111, 116 (Nev.  
26 2006).

27 <sup>45</sup> Restatement (Second) of Conflict of Laws § 149 (1971).



1 Thus, any potential claim for libel, slander, or disparagement from the e-mail is governed by  
2 California law.

3 Under California law, a disparagement claim “requires a plaintiff to show a false or  
4 misleading statement that (1) specifically refers to the plaintiff’s product or business and (2) clearly  
5 derogates that product or business. Each requirement must be satisfied by express mention or by  
6 clear implication.”<sup>46</sup> Libel and slander are both forms of defamation, and each requires proof of a  
7 false and unprivileged communication that injures the plaintiff’s reputation.<sup>47</sup>

8 Switzer’s cross-complaint—even when read in conjunction with the June 25, 2011—e-mail  
9 does not give rise to a potential claim for slander, libel, or disparagement (or include allegations of  
10 these offenses), and therefore does not trigger Nautilus’s duty to defend under the “personal and  
11 advertising injury” provision of the policy.<sup>48</sup> Each of these torts requires a false statement, among  
12 other elements. Even assuming that the June 25, 2011, e-mail mentions Switzer by clear implication  
13 (he is not expressly named) defendants do not argue—let alone offer any facts to show—that the e-  
14 mail contains a false statement, i.e. that Switzer was not, at that time, banned from distributing  
15 Aphatec spinal implants as the e-mail states. Additionally, nowhere in Switzer’s cross-complaint  
16 does he allege that defendants made any false statement about him in an effort to tortiously interfere  
17 with his business relationships, and the cross-complaint does not mention or incorporate the June 25,  
18 2011, e-mail. Accordingly, Nautilus is entitled to a declaration that it owes no duty to defend  
19 defendants against Switzer’s cross-complaint.

20 Defendants cite the Tenth Circuit’s decision in *Yousuf v. Cohlmi* for the proposition that a  
21 claim for intentional interference with business relations is always broad enough to encompass

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24 <sup>46</sup> *Hartford Cas. Ins. Co. v. Swift Distribution, Inc.*, 326 P.3d 253, 256 (Cal. 2014).

25 <sup>47</sup> *Shivley v. Bozanich*, 80 P.3d 676, 682–83 (Cal. 2003).

26 <sup>48</sup> Because I conclude that Nautilus owes no duty to defend, I do not reach its additional argument  
27 that it owes no duty to defend Flournoy because Flournoy is only a nominal defendant in Switzer’s  
28 cross-complaint.

1 claims for defamation.<sup>49</sup> *Yousuf* has little, if any, persuasive value because it is a Tenth Circuit case  
2 applying Oklahoma’s substantive law. *Yousuf* is also easily distinguishable. There, the plaintiff in  
3 the underlying suit asserted a defamation claim in conjunction with his tortious-interference  
4 claims—all stemming from the defendant’s allegedly false and disparaging statements about plaintiff  
5 to the board of directors of a hospital where both doctors had operating privileges and to local  
6 media.<sup>50</sup> After the plaintiff withdrew his defamation claim in the underlying suit, the defendant’s  
7 insurer claimed that it had no duty to defend him from or indemnify him for the intentional-  
8 interference claims. The district court held that the policy—which provided coverage for offenses  
9 arising from “the publication or utterance of a libel or slander or of other defamatory or disparaging  
10 material”—was broad enough to include the plaintiff’s disparagement-based intentional-interference  
11 claims.<sup>51</sup> The Tenth Circuit affirmed, reasoning that the damages alleged in the underlying suit were  
12 covered by the policy because they all arose from the publication or utterance of disparaging  
13 material.<sup>52</sup> *Yousuf* thus stands for the narrow proposition that coverage for defamation claims may  
14 include intentional-interference claims that are based on allegations of defamation. But, unlike the  
15 plaintiff in the underlying suit in *Yousuf*, Switzer does not base his intentional-interference claims on  
16 allegations of defamation. So *Yousuf* has no application here.

17       Because I conclude that Nautilus owes no duty to defend, it likewise owes no duty to  
18 indemnify. The duty to indemnify arises when an insured becomes legally obligated to pay damages  
19 in the underlying action that give rise to coverage under the policy.<sup>53</sup> Thus, to trigger the duty to  
20 indemnify, the insured’s activity and the resulting loss or damages must actually fall within the  
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23 <sup>49</sup> ECF No. 42 at 18–19.

24 <sup>50</sup> *Yousuf v. Cohlma*, 741 F.3d 31, 34 (10th Cir. 2014).

25 <sup>51</sup> *Yousuf v. Cohlma*, 718 F. Supp. 2d 1279, 1286 (N.D. Okla. 2010).

26 <sup>52</sup> *Yousuf*, 741 F.3d at 38.

27 <sup>53</sup> *United Nat’l Ins. Co. v. Frontier Ins. Co., Inc.*, 99 P.3d 1153, 1157–58 (Nev. 2004).

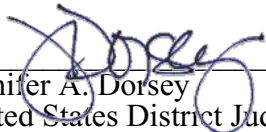
1 policy's coverage.<sup>54</sup> The defendants have not become legally obligated to pay any damages in the  
2 underlying action, let alone damages that actually fall within the policy's coverage. Accordingly,  
3 Nautilus is also entitled to a declaration that it owes no duty to indemnify the defendants for damages  
4 awarded to Switzer on his cross-claims in the California action.

5 **Conclusion**

6 Accordingly, with good cause appearing and no reason to delay, IT IS HEREBY ORDERED,  
7 ADJUDGED, and DECREED that **Nautilus's motion for summary judgment [ECF No. 32] is**  
8 **GRANTED and defendants' countermotion for summary judgment [ECF No. 45] is DENIED.**

9 Nautilus is entitled to a declaration that it owes no duty under policy number BN952426 to  
10 defend Access Medical, LLC, Flournoy Management, LLC, or Robert Clark Wood, II, against  
11 Switzer's cross-claims in *Switzer v. Flournoy Management, LLC, et al.*, Superior Court of California  
12 for the County of Fresno, Case No. 11 CE CG 04395. The Clerk of Court is instructed to enter  
13 judgment for Nautilus and against defendants accordingly and CLOSE THIS CASE.

14 Dated this 27th day of September, 2016.

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17 Jennifer A. Dorsey  
18 United States District Judge  
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28 <sup>54</sup> *Id.*