

1 UNITED STATES DISTRICT COURT
2 DISTRICT OF NEVADA

3
4 Unite Here Health,
5 Plaintiff

6 v.

7 Timothy R. Titolo, et al.,
8 Defendants

2:15-cv-02160-JAD-NJK

**Order Granting Motion for Default
Judgment Against Lisa Titolo in Favor of
Unite Here; Striking Default Judgment
Erroneously Entered Against Lisa Titolo in
Favor of Cross-Claimants; and Directing
Clerk of Court to Enter Default Against
Lisa Titolo in Favor of Cross-Claimants**

[ECF No. 22, 25]

9
10
11 Employee-welfare benefit plan administrator Unite Here Health sues for reimbursement
12 of medical-bill payments that it made on behalf of a personal-injury plaintiff whose tort lawsuit
13 was settled—and whose settlement payment was fully disbursed—without satisfying Unite
14 Here’s lien.¹ Unite Here sued the settling plaintiff and her attorneys, including primary counsel
15 Timothy R. Titolo and his ex-wife Lisa Titolo, who was then the employee of Titolo’s law firm
16 responsible for satisfying medical liens before disbursing settlement funds to clients. Timothy
17 Titolo and his law firm cross-claimed against Lisa, alleging that the failure to repay Unite Here
18 falls on her because she alone bore that responsibility, she was pilfering settlement monies from
19 the firm’s trust account, and the Titolos’ divorce decree obligates Lisa to indemnify Timothy for
20 this obligation.²

21 When Lisa did not respond to the complaint or the cross-complaint, default was entered
22 against her on Unite Here’s claims³ and on the cross-claims.⁴ Unite Here then moved for default
23
24

25
26 ¹ ECF No. 1.

27 ² ECF No. 9.

28 ³ ECF No. 11.

⁴ ECF No. 21.

1 judgment against Lisa.⁵ I denied the motion without prejudice under the *Frow* doctrine because
2 the other defendants that Unite Here alleged were jointly and severally liable with Lisa were still
3 defending against those claims.⁶ Unite Here eventually settled with those other defendants and I
4 entered an order under FRCP 41(a)(1)(A)(ii) dismissing the claims against the other defendants.⁷
5 Unite Here now renews its motion for default judgment against Lisa; I grant its motion.

6 I note that default judgment—instead of default—was erroneously entered against Lisa
7 and in favor of the cross-claimants.⁸ Thus, I strike that default judgment and I direct the clerk of
8 court to enter default against Lisa and in favor of the cross-claimants.

9 **Background**

10 After a car accident in 2010 injured Feliciano Agcaoili and ultimately took his life, his
11 wife Imelda Agcaoili sued the individuals allegedly liable for the accident.⁹ Feliciano’s medical
12 bills from the accident exceeded \$600,000. Imelda entered into an agreement with Unite Here
13 for it to pay Feliciano’s medical bills in exchange for Imelda’s assignment and promise that
14 Unite Here would be repaid using the first money recovered from the alleged tortfeasors.¹⁰ That
15 agreement was also executed by Imelda’s attorneys in the tort litigation.¹¹

16 Unite Here satisfied the medical bills by negotiating discounts and tendering \$79,702.53
17 in medical benefits.¹² Imelda eventually settled with the alleged tortfeasors, and while she, her
18

19
20 ⁵ ECF No. 18.

21 ⁶ ECF No. 21.

22 ⁷ ECF No. 24.

23 ⁸ *See* ECF No. 22.

24 ⁹ ECF No. 1 at ¶ 3.

25 ¹⁰ *Id.*

26 ¹¹ *Id.*

27 ¹² *Id.*

1 attorneys, and some of her creditors were paid from the settlement fund, Unite Here was not.¹³
2 The settlement proceeds were held in the client trust account of the Titolo firm when Lisa Titolo,
3 an employee of that firm, allegedly accessed the account and withdrew \$79,702.53 that should
4 have been paid to Unite Here.¹⁴ Unite Here thus sued Imelda, her attorneys, and Lisa Titolo.¹⁵
5 Unite Here asserts claims against Lisa for conversion, unjust enrichment, attorney negligence,
6 and declaratory relief.¹⁶ Despite being served with a summons and copy of the complaint,¹⁷ Lisa
7 has failed to appear or defend against Unite Here’s allegations. Unite Here obtained a clerk’s
8 entry of default against Lisa¹⁸ and now asks me to enter a default judgment against her.¹⁹

9 **Discussion**

10 **A. Default judgment on Unite Here’s claims against Lisa Titolo**

11 Federal Rule of Civil Procedure 55(b)(2) permits a plaintiff to obtain default judgment if
12 the clerk previously entered default based on a defendant’s failure to defend. After entry of
13 default, the complaint’s factual allegations are taken as true, except those relating to damages.²⁰
14 “[N]ecessary facts not contained in the pleadings, and claims [that] are legally insufficient, are
15 not established by default.”²¹ The court has the power to require a plaintiff to provide additional
16

17 ¹³ *Id.*

18 ¹⁴ *Id.* at ¶ 41.

19 ¹⁵ *See generally* ECF No. 1.

20 ¹⁶ *Id.*

21 ¹⁷ ECF No. 8 at 3.

22 ¹⁸ ECF No. 11.

23 ¹⁹ ECF No. 25.

24 ²⁰ *TeleVideo Sys., Inc. v. Heidenthal*, 826 F.2d 915, 917–18 (9th Cir. 1987) (per curiam); FED. R.
25 CIV. P. 8(b)(6) (“An allegation—other than one relating to the amount of damages—is admitted
26 if a responsive pleading is required and the allegation is not denied.”).

27 ²¹ *Cripps v. Life Ins. Co.*, 980 F.2d 1261, 1267 (9th Cir. 1992).

1 proof of facts or damages in order to ensure that the requested relief is appropriate.²² Whether to
2 grant a motion for default judgment lies within my discretion,²³ which is guided by the seven
3 factors outlined by the Ninth Circuit in *Eitel v. McCool*:

4 (1) the possibility of prejudice to the plaintiff; (2) the merits of
5 plaintiff's substantive claim; (3) sufficiency of the complaint; (4)
6 the sum of money at stake in the action; (5) the possibility of a
7 dispute concerning material facts; (6) whether the default was due
to excusable neglect; and (7) the strong policy underlying the
Federal Rules of Civil Procedure favoring decisions on the
merits.²⁴

8 A default judgment is generally disfavored because “[c]ases should be decided upon their merits
9 whenever reasonably possible.”²⁵

10 But default judgment is appropriate here. Unite Here pursued its claims against Lisa to
11 recover for the damages that her acts caused it to suffer. Lisa has failed to participate in this case
12 despite Unite Here's attempt to include her by serving her with process. Lisa's refusal to
13 participate compounds Unite Here's injuries by requiring it to expend additional resources
14 litigating uncontested issues: (1) Unite Here was contractually entitled to the first \$79,702.53
15 recovered by Imelda against the tortfeasors; (2) Lisa withdrew \$79,702.53 from the Titolo firm's
16 client trust account but did not pay it to Unite Here; and (3) Lisa received some of the settlement
17 proceeds but Unite Here did not. Without a judgment against Lisa, Unite Here has no other
18 recourse to recover for the harm that Lisa has caused it.

24 ²² See FED. R. CIV. P. 55(b)(2).

26 ²³ *Eitel v. McCool*, 782 F.2d 1470, 1471 (9th Cir. 1986).

27 ²⁴ *Id.* at 1471–72.

28 ²⁵ *Id.* at 1472.

1 The complaint sufficiently sets forth Unite Here’s conversion²⁶ and unjust enrichment²⁷
2 claims under Rule 8’s liberal pleading standard. Unite Here’s claims have substantive merit
3 based on Timothy Titolo’s declaration that Lisa was responsible for paying the Titolo firm’s
4 bills, but she did not pay them and instead withdrew funds from the firm’s client trust account
5 without authorization and for her own use.²⁸ Further, that as part of their divorce decree, Lisa
6 agreed to indemnify Timothy for any community debt arising from her actions with regard to the
7 Titolo firm’s client trust account and to reimburse Timothy for any funds that he has paid to the
8 firm’s clients for Lisa’s unauthorized access to the firm’s trust account.²⁹ Accepting Unite
9 Here’s factual allegations as true, as I must in deciding a motion for default judgment, I find that
10 Unite Here has pled and proved its claims for conversion and unjust enrichment against Lisa.

11 The sum of money at stake in the action is appropriate to the alleged harm.³⁰ There is no
12 evidence that Lisa’s default is the product of excusable neglect. And her refusal to participate
13 renders a decision on the merits “impractical, if not impossible.”³¹ Accordingly, entry of default
14 on Unite Here’s conversion and unjust enrichment claims against Lisa is appropriate.

16
17 ²⁶ *M.C. Multi-Family Dev., LLC v. Crestdale Assoc., Ltd.*, 193 P.3d 536, 542–43 (Nev. 2008)
18 (defining conversion as “a distinct act of dominion wrongfully exerted over another’s personal
19 property in denial of, or inconsistent with its title or rights therein *or* in derogation, exclusion, or
20 defiance of such title or rights”) (quotation marks and quoted reference omitted).

21 ²⁷ *Nevada Indus. Dev., Inc. v. Benedetti*, 741 P.2d 802, 804 n.2 (Nev. 1987) (providing that
22 “[u]njust enrichment occurs whenever a person has and retains a benefit [that] in equity and good
23 conscience belongs to another”) (citation omitted).

24 ²⁸ ECF No. 26 at ¶¶ 11–12.

25 ²⁹ *Id.* at ¶ 7.

26 ³⁰ *See Landstar Ranger, Inc. v. Parth Enter., Inc.*, 725 F. Supp. 2d 916, 921 (N.D. Cal. 2010)
27 (stating that default judgment is appropriate if the sum of money at stake is appropriate to the
28 alleged harm).

³¹ *See PepsiCo, Inc. v. Cal. Sec. Cans.*, 238 F. Supp. 2d 1172, 1177 (C.D. Cal. 2002) (citing
Columbia Pictures Tele., Inc. v. Krypton Broad. of Birmingham, Inc., 259 F.3d 1186, 1194 (9th
Cir. 2001)).

1 **B. Character and amount of award against Lisa and in favor of Unite Here**

2 Unite Here is owed \$79,702.53 under its agreement with Imelda and her attorneys. Unite
3 Here recovered some of the money it is owed from Lisa’s co-defendants, and it now seeks to
4 recover the remaining \$28,202.53 from Lisa herself. When a defendant keeps possession of
5 property that she has converted, an appropriate measure of damages is “the full value of the
6 property at the time of the conversion. . . .”³² “[T]he injured party should receive full
7 compensation for [its] actual losses.”³³ Thus, \$28,202.53 is an appropriate damage award against
8 Lisa on Unite Here’s conversion and unjust enrichment claims.

9 Unite Here also seeks an award of post-judgment interest to accrue at the rate set forth in
10 its trust agreements. Unite Here states in its proposed order that it is entitled to that award under
11 29 U.S.C. § 1132(g),³⁴ but it does not argue for it.³⁵ Regardless, the first subsection of that
12 statute concerns attorney’s fees and costs of suit and the second subsection applies only to
13 actions on behalf of a plan under 29 U.S.C. § 1145 to obtain delinquent employer contributions.
14 Unite Here does not explain why Lisa should be considered an “employer” here or why it should
15 be considered to be recovering “contributions” from her. Because Unite Here’s request is not
16 well made and its claims against Lisa do not appear to fall within the statute that it invokes, I
17 decline to award it post-judgment interest under 29 U.S.C. § 1132(g). Instead, post-judgment
18 interest shall accrue as provided in 28 U.S.C. § 1961.

19
20
21
22
23
24 _____
25 ³² *Bader v. Cerri*, 609 P.2d 314, 317 (Nev. 1980) (citation omitted), *overruled on other grounds*
26 *by Evans v. Dean Witter Reynolds, Inc.*, 5 P.3d 1043 (Nev. 2000).

27 ³³ *Id.* (citation omitted).

28 ³⁴ ECF No. 25 at 10.

³⁵ *See generally* ECF Nos. 18, 25.

1 **C. Default on the cross-claims**

2 Cross-claimants Raymond Bodiford, Bodiford Law Group, Timothy Titolo, and Titolo
3 Law Office moved for the entry of default against Lisa,³⁶ and I granted that motion on June 6,
4 2016.³⁷ But I note that “default judgment” instead of “default” was erroneously entered against
5 Lisa and in favor of the cross-claimants.³⁸ Thus, I strike that default judgment and I direct the
6 Clerk of Court to enter default against Lisa in favor of the cross-claimants. If the cross-claimants
7 want to obtain default judgment against Lisa, they must file a motion to that effect.

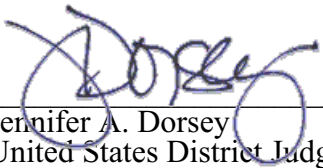
8 **Conclusion**

9 Accordingly, with good cause appearing and no reason for delay, IT IS HEREBY
10 ORDERED, ADJUDGED, AND DECREED that **Unite Here’s motion for default judgment**
11 **[ECF No. 25] is GRANTED** in part: I award Unite Here \$28,202.53 in monetary damages on its
12 claims against Lisa Titolo for conversion and unjust enrichment, with post-judgment interest
13 accruing from the date of entry of the judgment at the rate of .86%, computed daily, until the
14 judgment is paid in full.

15 IT IS FURTHER ORDERED that the **default judgment erroneously entered against**
16 **Lisa in favor of the cross-claimants [ECF No. 22] is STRUCK.**

17 The Clerk of Court is directed to enter **DEFAULT** against Lisa in favor of cross-
18 claimants Raymond Bodiford, Bodiford Law Group, Timothy Titolo, and Titolo Law Office.

19 DATED: January 10, 2017

20 
21 _____
22 Jennifer A. Dorsey
23 United States District Judge

24 _____
25 ³⁶ ECF No. 17.

26 ³⁷ ECF No. 21.

27 ³⁸ Compare ECF No. 21 (court order granting “default” against Lisa and in favor of the cross-
28 claimants) with ECF No. 22 (clerk’s entry of “default judgment” against Lisa and in favor of the
cross-claimants).