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18 **UNITED STATES DISTRICT COURT**  
 19 **DISTRICT OF NEVADA**

21 UNITED STATES OF AMERICA,  
 22 Plaintiff,  
 23  
 v.  
 24 PRIME SITES, INC., a Nevada corporation,  
 25 also doing business as EXPLORE TALENT,  
 26 Defendant.

Case No. 2:18-cv-199

27 **STIPULATION AND AMENDED**  
**ORDER FOR PERMANENT**  
**INJUNCTION AND CIVIL PENALTY**  
**JUDGMENT**

ECF No. 2

28

1 Plaintiff, the United States of America, acting upon notification and authorization to the  
2 Attorney General by the Federal Trade Commission (“Commission”), filed its Complaint for  
3 Permanent Injunction, Civil Penalties, and Other Relief (“Complaint”) in this matter, pursuant to  
4 Sections 13(b) and 16(a)(1) of the Federal Trade Commission Act (“FTC Act”), 15 U.S.C.  
5 §§ 53(b) and 56(a)(1), the Children’s Online Privacy Protection Act, 15 U.S.C. §§ 6502(c) and  
6 6505(d), and the Commission’s Children’s Online Privacy Protection Rule (“COPPA Rule”), 16  
7 C.F.R. Part 312. Defendant has waived service of the summons and the Complaint. Plaintiff and  
8 Defendant stipulate to the entry of this Stipulated Order for Permanent Injunction and Civil  
9 Penalty Judgment (“Order”) to resolve all matters in dispute in this action between them.  
10

11 THEREFORE, IT IS ORDERED as follows:

12  
13 **FINDINGS**

- 14 1. This Court has jurisdiction over this matter.
- 15 2. The Complaint charges that Defendant participated in deceptive acts or practices  
16 in violation of Section 5 of the FTC Act, 15 U.S.C. § 45, by misrepresenting the benefits of paid  
17 membership in, and Defendant’s practices relating to personal information collected from  
18 children in connection with, Defendant’s online talent search network.
- 19 3. The Complaint also charges that Defendant violated the COPPA Rule by failing  
20 to provide notice to parents of its information practices, and to obtain verifiable parental consent  
21 prior to collecting, using, or disclosing personal information from children.  
22
- 23 4. Defendant neither admits nor denies any of the allegations in the Complaint,  
24 except as specifically stated in this Order. Only for purposes of this action, Defendant admits the  
25 facts necessary to establish jurisdiction.  
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1 5. Defendant waives any claim that it may have under the Equal Access to Justice  
2 Act, 28 U.S.C. § 2412, concerning the prosecution of this action through the date of this Order,  
3 and agrees to bear its own costs and attorney fees.

4 6. Defendant and Plaintiff waive all rights to appeal or otherwise challenge or  
5 contest the validity of this Order.  
6

7 **DEFINITIONS**

8 For the purpose of this Order, the following definitions apply:

9 1. “Child” means an individual under the age of 13.

10 2. “Collects” or “collection” means the gathering of any personal information from a  
11 child by any means, including but not limited to:

12 a. Requesting, prompting, or encouraging a child to submit personal  
13 information online;

14 b. Enabling a child to make personal information publicly available in  
15 identifiable form; or

16 c. Passive tracking of a child online.  
17

18 3. “Defendant” means Prime Sites, Inc., a corporation, also doing business as  
19 Explore Talent, and its successors and assigns.  
20

21 4. “Disclose or disclosure” means, with respect to personal information:

22 a. The release of personal information collected by an operator from a child  
23 in identifiable form for any purpose, except where an operator provides  
24 such information to a person who provides support for the internal  
25 operations of the website or online service; and  
26  
27  
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1           b.     Making personal information collected by an operator from a child  
2                     publicly available in identifiable form by any means, including but not  
3                     limited to a public posting through the Internet, or through a personal  
4                     home page or screen posted on a website or online service; a pen pal  
5                     service; an electronic mail service; a message board; or a chat room.  
6

7           5.     “Internet” means collectively the myriad of computer and telecommunications  
8 facilities, including equipment and operating software, which comprise the interconnected world-  
9 wide network of networks that employ the Transmission Control Protocol/Internet Protocol, or  
10 any predecessor or successor protocols to such protocol, to communicate information of all kinds  
11 by wire, radio, or other methods of transmission.  
12

13           6.     “Obtaining verifiable consent” means making any reasonable effort (taking into  
14 consideration available technology) to ensure that before personal information is collected from a  
15 child, a parent of the child:

- 16           a.     Receives notice of the operator’s personal information collection, use, and  
17                     disclosure practices; and  
18           b.     Authorizes any collection, use, and/or disclosure of the personal  
19                     information.  
20

21           7.     “Online contact information” means an e-mail address or any other substantially  
22 similar identifier that permits direct contact with a person online, including but not limited to, an  
23 instant messaging user identifier, a voice over internet protocol (VOIP) identifier, or a video chat  
24 user identifier.  
25

26           8.     “Operator” means any person who operates a website located on the Internet or an  
27 online service and who collects or maintains personal information from or about the users of or  
28

1 visitors to such website or online service, or on whose behalf such information is collected or  
2 maintained, or offers products or services for sale through that website or online service, where  
3 such website or online service is operated for commercial purposes involving commerce among  
4 the several States or with one (1) or more foreign nations; in any territory of the United States or  
5 in the District of Columbia, or between any such territory and another such territory or any State  
6 or foreign nation; or between the District of Columbia and any State, territory, or foreign nation.

7  
8 9. "Parent" includes a legal guardian.

9 10. "Person" means any individual, partnership, corporation, trust, estate, cooperative,  
10 association, or other entity.

11 11. "Personal information" means individually identifiable information about an  
12 individual collected online, including:

- 13  
14 a. A first and last name;  
15 b. A home or other physical address including street name and name of a city  
16 or town;  
17 c. Online contact information;  
18 d. A screen or user name where it functions in the same manner as online  
19 contact information;  
20 e. A telephone number;  
21 f. A Social Security number;  
22 g. A persistent identifier that can be used to recognize a user over time and  
23 across different websites or online services. Such persistent identifier  
24 includes, but is not limited to, a customer number held in a cookie, an  
25  
26  
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1 Internet Protocol (IP) address, a processor or device serial number, or  
2 unique device identifier;

3 h. A photograph, video, or audio file where such file contains a child's image  
4 or voice;

5 i. Geolocation information sufficient to identify street name and name of a  
6 city or town; or

7 j. Information concerning the child or the parents of that child that the  
8 operator collects online from the child and combines with an identifier  
9 described in this definition.  
10

11 12. "Release of personal information" means the sharing, selling, renting, or transfer  
12 of personal information to any third party.  
13

14 13. "Support for the internal operations of the website or online service" means

15 a. Those activities necessary to:

16 i. Maintain or analyze the functioning of the website or online  
17 service;

18 ii. Perform network communications;

19 iii. Authenticate users of, or personalize the content on, the website or  
20 online service;

21 iv. Serve contextual advertising on the website or online service or  
22 cap the frequency of advertising;

23 v. Protect the security or integrity of the user, website, or online  
24 service;

25 vi. Ensure legal or regulatory compliance; or  
26  
27  
28

1                   vii.         Fulfill a request of a child as permitted by Section 312.5(c)(3) and  
2   (4) of COPPA;

3                   b.         So long as the information collected for these activities listed in a(i) – (vii)  
4   is not used or disclosed to contact a specific individual, including through  
5   behavioral advertising, to amass a profile on a specific individual, or for  
6   any other purpose.  
7

8                   14.         “Third party” means any person who is not:

9                   a.         An operator with respect to the collection or maintenance of personal  
10                                     information on the website or online service; or

11                   b.         A person who provides support for the internal operations of the website  
12                                     or online service and who does not use or disclose information protected under this part for any  
13                                     other purpose.  
14

15                   15.         “Website or online service directed to children” means a commercial website or  
16                                     online service, or portion thereof, that is targeted to children.  
17

## 18   **ORDER**

### 19   **I. INJUNCTION CONCERNING COLLECTION OF PERSONAL 20   INFORMATION FROM CHILDREN**

21                   IT IS ORDERED that Defendant and Defendant’s officers, agents, employees, and  
22                                     attorneys, and all other persons in active concert or participation with any of them, who receive  
23                                     actual notice of this Order, whether acting directly or indirectly, in connection with being an  
24                                     operator of any website or online service directed to children or of any website or online service  
25                                     with actual knowledge that it is collecting or maintaining personal information from a child, are  
26                                     hereby permanently restrained and enjoined from:  
27  
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1           A.     failing to make reasonable efforts, taking into account available technology, to  
2 ensure that a parent of a child receives direct notice of Defendants’ practices with regard to the  
3 collection, use, or disclosure of personal information from children, including notice of any  
4 material change in the collection, use, or disclosure practices to which the parent has previously  
5 consented;

6           B.     failing to post a prominent and clearly labeled link to an online notice of its  
7 information practices with regard to children on the home or landing page or screen of its  
8 website or online service, and at each area of the website or online service where personal  
9 information is collected from children;

10          C.     failing to obtain verifiable parental consent before any collection, use, or  
11 disclosure of personal information from children, including consent to any material change in the  
12 collection, use, or disclosure practices to which the parent has previously consented; and  
13

14          D.     violating the Children’s Online Privacy Protection Rule, 16 C.F.R. Part 312, a  
15 copy of which is attached hereto as Appendix A.  
16

17                   **II. INJUNCTION CONCERNING DELETION OF CHILDREN’S PERSONAL**  
18   **INFORMATION**

19           IT IS FURTHER ORDERED that Defendant and Defendant’s officers, agents,  
20 employees, and attorneys, and all other persons in active concert or participation with any of  
21 them, who receive actual notice of this Order, are permanently restrained and enjoined from:  
22

23          A.     disclosing, using, or benefiting from children’s personal information which  
24 Defendant obtained prior to entry of this Order; and

25          B.     failing to destroy children’s personal information that is in their possession,  
26 custody, or control within ten (10) days after entry of this Order. *Provided, however,* that such  
27  
28



1 personal information need not be disposed of, and may be disclosed, to the extent requested by a  
2 government agency or required by law, regulation, or court order.

3 **III. MONETARY JUDGMENT FOR CIVIL PENALTY**

4 IT IS FURTHER ORDERED that:

5 A. Judgment in the amount of Five Hundred Thousand Dollars (\$500,000) is entered  
6 in favor of Plaintiff against Defendant as a civil penalty.  
7

8 B. Defendant is ordered to pay to Plaintiff, by making payment to the Treasurer of  
9 the United States, Two Hundred Thirty-Five Thousand Dollars (\$235,000). Such payment must  
10 be made within ninety (90) days of entry of the Order, unless otherwise agreed to by counsel for  
11 the Commission, by electronic fund transfer in accordance with instructions previously provided  
12 by a representative of Plaintiff. Upon such payment, the remainder of the judgment is  
13 suspended, subject to the Subsections below.  
14

15 C. The Commission and Plaintiff's agreement to the suspension of part of the  
16 judgment is expressly premised upon the truthfulness, accuracy, and completeness of the  
17 following sworn financial statements and related documents (collectively, "financial  
18 representations") submitted to the Commission, namely:  
19

- 20 1. the Financial Statement of Defendant Prime Sites, Inc. signed by Ami  
21 Shafrir, President, on September 29, 2017, including the attachments; and
- 22 2. the Financial Statement of Defendant's President signed on September 30,  
23 2017, and submitted to Commission counsel, including the attachments.  
24

25 D. The suspension of the judgment will be lifted if, upon motion by the Commission  
26 or Plaintiff, the Court finds that Defendant or Defendant's President failed to disclose any  
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1 material asset, materially misstated the value of any asset, or made any other material  
2 misstatement or omission in the financial representations identified above.

3 E. If the suspension of the judgment is lifted, the judgment becomes immediately  
4 due in the amount specified in Subsection A above (which the parties stipulate only for purposes  
5 of this Section represents the amount of the civil penalty for the violations alleged in the  
6 Complaint), less any payment previously made pursuant to this Section, plus interest computed  
7 from the date of entry of this Order.  
8

9 F. Defendant relinquishes dominion and all legal and equitable right, title, and  
10 interest in all assets transferred pursuant to this Order and may not seek the return of any assets.  
11

12 G. The facts alleged in the Complaint will be taken as true, without further proof, in  
13 any subsequent civil litigation by or on behalf of the Commission, including in a proceeding to  
14 enforce its rights to any payment or monetary judgment pursuant to this Order.

15 H. Defendant agrees that the judgment represents a civil penalty owed to the  
16 government of the United States and is not compensation for actual pecuniary loss.  
17

18 I. Defendant acknowledges that its Employer Identification Numbers, which  
19 Defendant previously submitted to the Commission, may be used for collecting and reporting on  
20 any delinquent amount arising out of this Order, in accordance with 31 U.S.C. §7701.  
21

#### 22 **IV. PROHIBITION AGAINST MISREPRESENTATIONS**

23 IT IS FURTHER ORDERED that Defendant and Defendant's officers, agents,  
24 employees, and attorneys, and all other persons in active concert or participation with any of  
25 them, who receive actual notice of this Order, whether acting directly or indirectly, in connection  
26 with promoting or offering for sale of any good or service, are permanently enjoined from  
27 misrepresenting, or assisting others in misrepresenting, expressly or by implication:  
28



1 C. From each individual or entity to which a Defendant delivered a copy of this  
2 Order, that Defendant must obtain, within 30 days, a signed and dated acknowledgment of  
3 receipt of this Order.

4 **VI. COMPLIANCE REPORTING**

5 IT IS FURTHER ORDERED that Defendant make timely submissions to the  
6 Commission:

7 A. One year after entry of this Order, Defendant must submit a compliance report,  
8 sworn under penalty of perjury. In such report, Defendant must:

9 1. identify the primary physical, postal, and email address and telephone  
10 number, as designated points of contact, which representatives of the Commission and Plaintiff  
11 may use to communicate with Defendant;  
12

13 2. identify all of Defendant's businesses by all of their names, telephone  
14 numbers, and physical, postal, email, and Internet addresses;  
15

16 3. describe the activities of each business, including the goods and services  
17 offered, the means of advertising, marketing, and sales;  
18

19 4. describe in detail whether and how Defendant is in compliance with each  
20 Section of this Order;

21 5. provide a copy of each different version of any privacy notice posted on  
22 each website or online service operated by Defendants or sent to parents of children that register  
23 on each website or online service;

24 6. describe in detail the methods used to obtain verifiable parental consent  
25 prior to any collection, use, and/or disclosure of personal information from children through any  
26 website or online service;  
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1           7.       describe in detail the means provided for parents to review the personal  
2 information collected from their children and to refuse to permit its further use or maintenance;  
3 and

4           8.       provide a copy of each Order Acknowledgment obtained pursuant to this  
5 Order, unless previously submitted to the Commission.  
6

7           B.       For 20 years after entry of this Order, Defendant must submit a compliance  
8 notice, sworn under penalty of perjury, within 14 days of any change in: (1) any designated  
9 point of contact; or (2) the structure of Defendant or any entity that Defendant has any ownership  
10 interest in or controls directly or indirectly that may affect compliance obligations arising under  
11 this Order, including: creation, merger, sale, or dissolution of the entity or any subsidiary,  
12 parent, or affiliate that engages in any acts or practices subject to this Order.  
13

14           C.       Defendant must submit to the Commission notice of the filing of any bankruptcy  
15 petition, insolvency proceeding, or similar proceeding by or against such Defendant within 14  
16 days of its filing.  
17

18           D.       Any submission to the Commission required by this Order to be sworn under  
19 penalty of perjury must be true and accurate and comply with 28 U.S.C. § 1746, such as by  
20 concluding: “I declare under penalty of perjury under the laws of the United States of America  
21 that the foregoing is true and correct. Executed on: \_\_\_\_\_” and supplying the date, signatory’s  
22 full name, title (if applicable), and signature.  
23

24           E.       Unless otherwise directed by a Commission representative in writing, all  
25 submissions to the Commission pursuant to this Order must be emailed to DEbrief@ftc.gov or  
26 sent by overnight courier (not the U.S. Postal Service) to: Associate Director for Enforcement,  
27  
28

1 Bureau of Consumer Protection, Federal Trade Commission, 600 Pennsylvania Avenue NW,  
2 Washington, DC 20580. The subject line must begin: *FTC v. Prime Sites, Inc.*, X\_\_\_\_\_.

3 **VII. RECORDKEEPING**

4 IT IS FURTHER ORDERED that Defendant must create certain records for 20 years  
5 after entry of the Order, and retain each such record for 5 years. Specifically, Defendant must  
6 create and retain the following records:

7  
8 A. accounting records showing the revenues from all goods or services sold;

9 B. personnel records showing, for each person providing services, whether as an  
10 employee or otherwise, that person's: name; addresses; telephone numbers; job title or position;  
11 dates of service; and (if applicable) the reason for termination;

12 C. all records necessary to demonstrate full compliance with each provision of this  
13 Order, including all submissions to the Commission;

14 D. records of all consumer complaints and refund requests, whether received directly  
15 or indirectly, such as through a third party, and any response;

16  
17 E. a copy of each materially different form, page, or screen created, maintained, or  
18 otherwise provided by Defendant through which personal information is collected through any  
19 website or online service, and a copy of each materially different document containing any  
20 representation regarding collection, use, and disclosure practices pertaining to personal  
21 information collected through such website or online service. Each webpage copy shall be  
22 accompanied by the URL of the webpage where the material was posted online. Electronic  
23 copies shall include all text and graphics files, audio scripts, and other computer files used in  
24 presenting information on the Internet.  
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1 F. a copy of each unique advertisement, other marketing material, telemarketing  
2 script, or other representation made in connection with promoting or offering for sale of any  
3 good or service.

4 **VIII. COMPLIANCE MONITORING**

5 IT IS FURTHER ORDERED that, for the purpose of monitoring Defendant's compliance  
6 with this Order:

7 A. Within fourteen (14) days of receipt of a written request from a representative of  
8 the Commission or Plaintiff, Defendant must: submit additional compliance reports or other  
9 requested information, which must be sworn under penalty of perjury; appear for depositions;  
10 and produce documents for inspection and copying. The Commission and Plaintiff are also  
11 authorized to obtain discovery, without further leave of court, using any of the procedures  
12 prescribed by Federal Rules of Civil Procedure 29, 30 (including telephonic depositions), 31, 33,  
13 34, 36, 45, and 69.

14 B. For matters concerning this Order, the Commission and Plaintiff are authorized  
15 to communicate directly with Defendant. Defendant must permit representatives of the  
16 Commission and Plaintiff to interview any employee or other person affiliated with Defendant  
17 who has agreed to such an interview. The person interviewed may have counsel present.

18 C. The Commission and Plaintiff may use all other lawful means, including posing,  
19 through its representatives as consumers, suppliers, or other individuals or entities, to Defendants  
20 or any individual or entity affiliated with Defendants, without the necessity of identification or  
21 prior notice. Nothing in this Order limits the Commission's lawful use of compulsory process,  
22 pursuant to Sections 9 and 20 of the FTC Act, 15 U.S.C. §§ 49, 57b-1.  
23  
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1 **IX. RETENTION OF JURISDICTION**

2 IT IS FURTHER ORDERED that this Court retains jurisdiction of this matter for  
3 purposes of construction, modification, and enforcement of this Order.

4 IT IS SO ORDERED:

5   
6 \_\_\_\_\_  
7 UNITED STATES DISTRICT JUDGE  
8 DATED: 2/16/2018

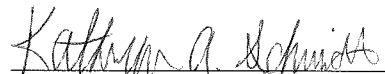
9  
10 **SO STIPULATED AND AGREED:**

11 **FOR PLAINTIFF UNITED STATES OF AMERICA**

12 CHAD A. READLER  
13 Acting Assistant Attorney General  
14 Civil Division  
15 U.S. Department of Justice

16 ETHAN DAVIS  
17 Deputy Assistant Attorney General

18 GUSTAV W. EYLER  
19 Acting Director  
20 Consumer Protection Branch

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22 KATHRYN A. SCHMIDT  
23 Trial Attorney  
24 Consumer Protection Branch  
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**FOR THE FEDERAL TRADE COMMISSION**

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Date: 1-22-18

*Attorneys for Defendant Prime Sites, Inc.*

Ami Shafir  
Prime Sites, Inc.  
by Ami Shafir, President

Date: 1-30-18

# **Appendix A:**

## **Children's Online Privacy Protection Rule, 16 C.F.R. Part 312**

Title 16: Commercial Practices  
Part 312 – Children’s Online Privacy Protection Rule

AUTHORITY: 15 U.S.C. 6501-6508.

**§312.1 Scope of Regulations in this part.**

This part implements the Children’s Online Privacy Protection Act of 1998, (15 U.S.C. 6501, *et seq.*) which prohibits unfair or deceptive acts or practices in connection with the collection, use, and/or disclosure of personal information from and about children on the Internet.

**§312.2 Definitions.**

*Child* means an individual under the age of 13.

*Collects* or *collection* means the gathering of any personal information from a child by any means, including but not limited to:

- (1) Requesting, prompting, or encouraging a child to submit personal information online;
- (2) Enabling a child to make personal information publicly available in identifiable form. An operator shall not be considered to have collected personal information under this paragraph if it takes reasonable measures to delete all or virtually all personal information from a child’s postings before they are made public and also to delete such information from its records; or
- (3) Passive tracking of a child online.

*Commission* means the Federal Trade Commission.

*Delete* means to remove personal information such that it is not maintained in retrievable form and cannot be retrieved in the normal course of business.

*Disclose* or *disclosure* means, with respect to personal information:

- (1) The release of personal information collected by an operator from a child in identifiable form for any purpose, except where an operator provides such information to a person who provides support for the internal operations of the Web site or online service; and
- (2) Making personal information collected by an operator from a child publicly available in identifiable form by any means, including but not limited to a public posting through the Internet, or through a personal home page or screen posted on a Web site or online service; an electronic mail service; a message board; or a chat room.

*Federal agency* means an agency, as that term is defined in Section 551(1) of title 5, United States Code.

*Internet* means collectively the myriad of computer and telecommunications facilities, including equipment and operating software, which comprise the interconnected world-wide network of networks that employ the Transmission Control Protocol/Internet Protocol, or any predecessor or successor protocols to such protocol, to communicate information of all kinds by wire, radio, or other methods of transmission.

*Obtaining verifiable consent* means making any reasonable effort (taking into consideration available technology) to ensure that before personal information is collected from a child, a parent of the child:

- (1) Receives notice of the operator's personal information collection, use, and disclosure practices; and
- (2) Authorizes any collection, use, and/or disclosure of the personal information.

*Online contact information* means an email address or any other substantially similar identifier that permits direct contact with a person online, including but not limited to, an instant messaging user identifier, a voice over internet protocol (VOIP) identifier, or a video chat user identifier.

*Operator* means any person who operates a Web site located on the Internet or an online service and who collects or maintains personal information from or about the users of or visitors to such Web site or online service, or on whose behalf such information is collected or maintained, or offers products or services for sale through that Web site or online service, where such Web site or online service is operated for commercial purposes involving commerce among the several States or with 1 or more foreign nations; in any territory of the United States or in the District of Columbia, or between any such territory and another such territory or any State or foreign nation; or between the District of Columbia and any State, territory, or foreign nation. This definition does not include any nonprofit entity that would otherwise be exempt from coverage under Section 5 of the Federal Trade Commission Act (15 U.S.C. 45). Personal information is *collected or maintained on behalf of* an operator when:

- (1) It is collected or maintained by an agent or service provider of the operator; or
- (2) The operator benefits by allowing another person to collect personal information directly from users of such Web site or online service.

*Parent* includes a legal guardian.

*Person* means any individual, partnership, corporation, trust, estate, cooperative, association, or other entity.

*Personal information* means individually identifiable information about an individual collected online, including:

- (1) A first and last name;
- (2) A home or other physical address including street name and name of a city or town;
- (3) Online contact information as defined in this section;
- (4) A screen or user name where it functions in the same manner as online contact information, as defined in this section;
- (5) A telephone number;
- (6) A Social Security number;

- (7) A persistent identifier that can be used to recognize a user over time and across different Web sites or online services. Such persistent identifier includes, but is not limited to, a customer number held in a cookie, an Internet Protocol (IP) address, a processor or device serial number, or unique device identifier;
- (8) A photograph, video, or audio file where such file contains a child's image or voice;
- (9) Geolocation information sufficient to identify street name and name of a city or town; or
- (10) Information concerning the child or the parents of that child that the operator collects online from the child and combines with an identifier described in this definition.

*Release of personal information* means the sharing, selling, renting, or transfer of personal information to any third party.

*Support for the internal operations of the Web site or online service* means:

- (1) Those activities necessary to:
  - i. Maintain or analyze the functioning of the Web site or online service;
  - ii. Perform network communications;
  - iii. Authenticate users of, or personalize the content on, the Web site or online service;
  - iv. Serve contextual advertising on the Web site or online service or cap the frequency of advertising;
  - v. Protect the security or integrity of the user, Web site, or online service;
  - vi. Ensure legal or regulatory compliance; or
  - vii. Fulfill a request of a child as permitted by §312.5(c)(3) and (4);
- (2) So long as the information collected for the activities listed in paragraphs (1)(i)-(vii) of this definition is not used or disclosed to contact a specific individual, including through behavioral advertising, to amass a profile on a specific individual, or for any other purpose.

*Third party* means any person who is not:

- (1) An operator with respect to the collection or maintenance of personal information on the Web site or online service; or
- (2) A person who provides support for the internal operations of the Web site or online service and who does not use or disclose information protected under this part for any other purpose.

*Web site or online service directed to children* means a commercial Web site or online service, or portion thereof, that is targeted to children.

- (1) In determining whether a Web site or online service, or portion thereof, is directed to children, the Commission will consider its subject matter, visual content, use of animated

characters or child-oriented activities and incentives, music or other audio content, age of models, presence of child celebrities or celebrities who appeal to children, language or other characteristics of the Web site or online service, as well as whether advertising promoting or appearing on the Web site or online service is directed to children. The Commission will also consider competent and reliable empirical evidence regarding audience composition, and evidence regarding the intended audience.

- (2) A Web site or online service shall be deemed directed to children when it has actual knowledge that it is collecting personal information directly from users of another Web site or online service directed to children.
- (3) A Web site or online service that is directed to children under the criteria set forth in paragraph (1) of this definition, but that does not target children as its primary audience, shall not be deemed directed at children if it:
  - i. Does not collect personal information from any visitor prior to collecting age information; and
  - ii. Prevents the collection, use, or disclosure of personal information from visitors who identify themselves as under age 13 without first complying with the notice and parental consent provisions of this part.
- (4) A Web site or online service shall not be deemed directed to children solely because it refers or links to a commercial Web site or online service directed to children by using information location tools, including a directory, index, reference, pointer, or hypertext link.

### **§312.3 Regulation of unfair or deceptive acts or practices in connection with the collection, use, and/or disclosure of personal information from and about children on the Internet.**

*General requirements.* It shall be unlawful for any operator of a Web site or online service directed to children, or any operator that has actual knowledge that it is collecting or maintaining personal information from a child, to collect personal information from a child in a manner that violates the regulations prescribed under this part. Generally, under this part, an operator must:

- (a) Provide notice on the Web site or online service of what information it collects from children, how it uses such information, and its disclosure practices for such information (§312.4(b));
- (b) Obtain verifiable parental consent prior to any collection, use, and/or disclosure of personal information from children (§312.5);
- (c) Provide a reasonable means for a parent to review the personal information collected from a child and to refuse to permit its further use or maintenance (§312.6);
- (d) Not condition a child's participation in a game, the offering of a prize, or another activity on the child disclosing more personal information than is reasonably necessary to participate in such activity (§312.7); and
- (e) Establish and maintain reasonable procedures to protect the confidentiality, security, and integrity of personal information collected from children (§312.8).

### **§312.4 Notice.**

- (a) *General principles of notice.* It shall be the obligation of the operator to provide notice and obtain verifiable parental consent prior to collecting, using, or disclosing personal information from children. Such notice must be clearly and understandably written, complete, and must contain no unrelated, confusing, or contradictory materials.
- (b) *Direct notice to the parent.* An operator must make reasonable efforts, taking into account available technology, to ensure that a parent of a child receives direct notice of the operator's practices with regard to the collection, use, or disclosure of personal information from children, including notice of any material change in the collection, use, or disclosure practices to which the parent has previously consented.
- (c) *Content of the direct notice to the parent:*
1. *Content of the direct notice to the parent under §312.5(c)(1) (Notice to Obtain Parent's Affirmative Consent to the Collection, Use, or Disclosure of a Child's Personal Information).* This direct notice shall set forth:
    - i. That the operator has collected the parent's online contact information from the child, and, if such is the case, the name of the child or the parent, in order to obtain the parent's consent;
    - ii. That the parent's consent is required for the collection, use, or disclosure of such information, and that the operator will not collect, use, or disclose any personal information from the child if the parent does not provide such consent;
    - iii. The additional items of personal information the operator intends to collect from the child, or the potential opportunities for the disclosure of personal information, should the parent provide consent;
    - iv. A hyperlink to the operator's online notice of its information practices required under paragraph (d) of this section;
    - v. The means by which the parent can provide verifiable consent to the collection, use, and disclosure of the information; and
    - vi. That if the parent does not provide consent within a reasonable time from the date the direct notice was sent, the operator will delete the parent's online contact information from its records.
  2. *Content of the direct notice to the parent under §312.5(c)(2) (Voluntary Notice to Parent of a Child's Online Activities Not Involving the Collection, Use or Disclosure of Personal Information).* Where an operator chooses to notify a parent of a child's participation in a Web site or online service, and where such site or service does not collect any personal information other than the parent's online contact information, the direct notice shall set forth:
    - i. That the operator has collected the parent's online contact information from the child in order to provide notice to, and subsequently update the parent about, a child's participation in a Web site or online service that does not otherwise collect, use, or disclose children's personal information;

- ii. That the parent's online contact information will not be used or disclosed for any other purpose;
  - iii. That the parent may refuse to permit the child's participation in the Web site or online service and may require the deletion of the parent's online contact information, and how the parent can do so; and
  - iv. A hyperlink to the operator's online notice of its information practices required under paragraph (d) of this section.
3. *Content of the direct notice to the parent under §312.5(c)(4) (Notice to a Parent of Operator's Intent to Communicate with the Child Multiple Times).* This direct notice shall set forth:
- i. That the operator has collected the child's online contact information from the child in order to provide multiple online communications to the child;
  - ii. That the operator has collected the parent's online contact information from the child in order to notify the parent that the child has registered to receive multiple online communications from the operator;
  - iii. That the online contact information collected from the child will not be used for any other purpose, disclosed, or combined with any other information collected from the child;
  - iv. That the parent may refuse to permit further contact with the child and require the deletion of the parent's and child's online contact information, and how the parent can do so;
  - v. That if the parent fails to response to this direct notice, the operator may use the online contact information collected from the child for the purpose stated in the direct notice; and
  - vi. A hyperlink to the operator's online notice of its information practices required under paragraph (d) of this section.
4. *Content of the direct notice to the parent required under §312.5(c)(5) (Notice to a Parent In Order to Protect a Child's Safety).* This direct notice shall set forth:
- i. That the operator has collected the name and online contact information of the child and the parent in order to protect the safety of a child;
  - ii. That the information will not be used or disclosed for any purpose unrelated to the child's safety;
  - iii. That the parent may refuse to permit the use, and require the deletion, of the information collected, and how the parent can do so;
  - iv. That if the parent fails to respond to this direct notice, the operator may use the information for the purpose stated in the direct notice; and



- v. A hyperlink to the operator's online notice of its information practices required under paragraph (d) of this section.

(d) *Notice on the Web site or online service.* In addition to the direct notice to the parent, an operator must post a prominent and clearly labeled link to an online notice of its information practices with regard to children on the home or landing page or screen of its Web site or online service, *and*, at each area of the Web site or online service where personal information is collected from children. The link must be in close proximity to the requests for information in each such area. An operator of a general audience Web site or online service that has a separate children's area must post a link to a notice of its information practices with regard to children on the home or landing page or screen of the children's area. To be complete, the online notice of the Web site or online service's information practices must state the following:

1. The name, address, telephone number, and email address of all operators collecting or maintaining personal information from children through the Web site or online services. *Provided that:* The operators of a Web site or online service may list the name, address, phone number, and email address of one operator who will respond to all inquiries from parents concerning the operators' privacy policies and use of children's information, as long as the names of all the operators collecting or maintaining personal information from children through the Web site or online service are also listed in the notice;
2. A description of what information the operator collects from children, including whether the Web site or online service enables a child to make personal information publicly available; how the operator uses such information; and, the operator's disclosure practices for such information; and
3. That the parent can review or have deleted the child's personal information, and refuse to permit further collection or use of the child's information, and state the procedures for doing so.

### **§312.5 Parental consent.**

(a) *General requirements.*

1. An operator is required to obtain verifiable parental consent before any collection, use, or disclosure of personal information from children, including consent to any material change in the collection, use, or disclosure practices to which the parent had previously consented.
2. An operator must give the parent the option to consent to the collection and use of the child's personal information without consenting to disclosure of his or her personal information to third parties.

(b) *Methods for verifiable parental consent.*

1. An operator must make reasonable efforts to obtain verifiable parental consent, taking into consideration available technology. Any method to obtain verifiable parental consent must be reasonably calculated, in light of available technology, to ensure that the person providing consent is the child's parent.

2. Existing methods to obtain verifiable parental consent that satisfy the requirements of this paragraph include:
  - i. Providing a consent form to be signed by the parent and returned to the operator by postal mail, facsimile, or electronic scan;
  - ii. Requiring a parent, in connection with a monetary transaction, to use a credit card, debit card, or other online payment system that provides notification of each discrete transaction to the primary account holder;
  - iii. Having a parent call a toll-free telephone number staffed by trained personnel;
  - iv. Having a parent connect to trained personnel via video-conference;
  - v. Verifying a parent's identity by checking a form of government-issued identification against databases of such information, where the parent's identification is deleted by the operator from its records promptly after such verification is complete; or
  - vi. *Provided that*, an operator that does not "disclose" (as defined by §312.2) children's personal information, may use an email coupled with additional steps to provide assurances that the person providing the consent is the parent. Such additional steps include: Sending a confirmatory email to the parent following receipt of consent, or obtaining a postal address or telephone number from the parent and confirming the parent's consent by letter or telephone call. An operator that uses this method must provide notice that the parent can revoke any consent given in response to the earlier email.
3. *Safe harbor approval of parental consent methods.* A safe harbor program approved by the Commission under §312.11 may approve its member operators' use of a parental consent method not currently enumerated in paragraph (b)(2) of this section where the safe harbor program determines that such parental consent method meets the requirements of paragraph (b)(1) of this section.

(c) *Exceptions to prior parental consent.* Verifiable parental consent is required prior to any collection, use, or disclosure of personal information from a child *except* as set forth in this paragraph:

1. Where the sole purpose of collecting the name or online contact information of the parent or child is to provide notice and obtain parental consent under §312.4(c)(1). If the operator has not obtained parental consent after a reasonable time from the date of the information collection, the operator must delete such information from its records;
2. Where the purpose of collecting a parent's online contact information is to provide voluntary notice to, and subsequently update the parent about, the child's participation in a Web site or online service that does not otherwise collect, use, or disclose children's personal information. In such cases, the parent's online contact information may not be used or disclosed for any other purpose. In such cases, the operator must make reasonable efforts, taking into consideration available technology, to ensure that the parent receives notice as described in §312.4(c)(2);

3. Where the sole purpose of collecting online contact information from a child is to respond directly on a one-time basis to a specific request from the child, and where such information is not used to re-contact the child or for any other purpose, is not disclosed, and is deleted by the operator from its records promptly after responding to the child's request;
4. Where the purpose of collecting a child's and a parent's online contact information is to respond directly more than once to the child's specific request, and where such information is not used for any other purpose, disclosed, or combined with any other information collected from the child. In such cases, the operator must make reasonable efforts, taking into consideration available technology, to ensure that the parent receives notice as described in §312.4(c)(3). An operator will not be deemed to have made reasonable efforts to ensure that a parent receives notice where the notice to the parent was unable to be delivered;
5. Where the purpose of collecting a child's and a parent's name and online contact information, is to protect the safety of a child, and where such information is not used or disclosed for any purpose unrelated to the child's safety. In such cases, the operator must make reasonable efforts, taking into consideration available technology, to provide a parent with notice as described in §312.4(c)(4);
6. Where the purpose of collecting a child's name and online contact information is to:
  - i. Protect the security or integrity of its Web site or online service;
  - ii. Take precautions against liability;
  - iii. Respond to judicial process; or
  - iv. To the extent permitted under other provisions of law, to provide information to law enforcement agencies or for an investigation on a matter related to public safety; and where such information is not be used for any other purposes;
7. Where an operator collects a persistent identified and no other personal information and such identifier is used for the sole purpose of providing support for the internal operations of the Web site or online service. In such cases, there also shall be no obligation to provide notice under §312.4; or
8. Where an operator covered under paragraph (2) of the definition of *Web site or online service directed to children* in §312.2 collects a persistent identifier and no other personal information from a user who affirmatively interacts with the operator and whose previous registration with that operator indicates that such user is not a child. In such case, there also shall be no obligation to provide notice under §312.4.

#### **§312.6 Right of parent to review personal information provided by a child.**

- (a) Upon request from a parent whose child has provided personal information to a Web site or online service, the operator of that Web site or online service is required to provide to that parent the following:

1. A description of the specific types of categories of personal information collected from children by the operator, such as name, address, telephone number, email address, hobbies, and extracurricular activities;
  2. The opportunity at any time to refuse to permit the operator's further use or future online collection of personal information from that child, and to direct the operator to delete the child's personal information; and
  3. Notwithstanding any other provision of law, a means of reviewing any personal information collected from the child. The means employed by the operator to carry out this provision must:
    - i. Ensure that the requester is a parent of that child, taking into account available technology; and
    - ii. Not be unduly burdensome to the parent.
- (b) Neither an operator nor the operator's agent shall be held liable under any Federal or State law for any disclosure made in good faith and following reasonable procedures in responding to a request for disclosure of personal information under this section.
- (c) Subject to the limitations set forth in §312.7, an operator may terminate any service provided to a child whose parent has refused, under paragraph (a)(2) of this section, to permit the operator's further use or collection of personal information from his or her child or has directed the operator to delete the child's personal information.

**§312.7 Prohibition against conditioning a child's participation on collection of personal information.**

An operator is prohibited from conditioning a child's participation in a game, the offering of a prize, or another activity on the child's disclosing more personal information than is reasonably necessary to participate in such activity.

**§312.8 Confidentiality, security, and integrity of personal information collected from children.**

The operator must establish and maintain reasonable procedures to protect the confidentiality, security, and integrity of personal information collected from children. The operator must also take reasonable steps to release children's personal information only to service providers and third parties who are capable of maintaining the confidentiality, security and integrity of such information, and who provide assurances that they will maintain the information in such a manner.

**§312.9 Enforcement**

Subject to sections 6503 and 6505 of the Children's Online Privacy Protection Act of 1998, a violation of a regulation prescribed under section 6502(a) of this Act shall be treated as a violation of a rule defining an unfair or deceptive act or practice prescribed under section 18(a)(1)(B) of the Federal Trade Commission Act (15 U.S.C. 57a(a)(1)(B)).

**§312.10 Data Retention and deletion requirements.**

An operator of a Web site or online service shall retain personal information collected online from a child for only as long as is reasonably necessary to fulfill the purpose for which the information was collected. The operator must delete such information using reasonable measures to protect against unauthorized access to, or use of, the information in connection with its deletion.

**§312.11 Safe harbor programs.**

- (a) *In general.* Industry groups or other persons may apply to the Commission for approval of self-regulatory program guidelines (“safe harbor programs”). The application shall be filed with the Commission’s Office of the Secretary. The Commission will publish in the FEDERAL REGISTER a document seeking public comment on the application. The Commission shall issue a written determination within 180 days of the filing of the application.
- (b) *Criteria for approval of self-regulatory program guidelines.* Proposed safe harbor programs must demonstrate that they meet the following performance standards:
1. Program requirements that ensure operators subject to the self-regulatory program guidelines (“subject operators”) provide substantially the same or greater protections for children as those contained in §§312.2 through 312.8, and 312.10.
  2. An effective, mandatory mechanism for the independent assessment of subject operators’ compliance with the self-regulatory program guidelines. At a minimum, this mechanism must include a comprehensive review by the safe harbor program, to be conducted not less than annually, of each subject operator’s information policies, practices, and representations. The assessment mechanism required under this paragraph can be provided by an independent enforcement program, such as a seal program.
  3. Disciplinary actions for subject operators’ non-compliance with self-regulatory program guidelines. This performance standard may be satisfied by:
    - i. Mandatory, public reporting of any action taken against subject operators by the industry group issuing the self-regulatory guidelines;
    - ii. Consumer redress;
    - iii. Voluntary payments to the United States Treasury in connection with an industry-directed program for violators of the self-regulatory guidelines;
    - iv. Referral to the Commission of operators who engage in a pattern or practice of violating the self-regulatory guidelines; or
    - v. Any other equally effective action.
- (c) *Request for Commission approval of self-regulatory program guidelines.* A proposed safe harbor program’s request for approval shall be accompanied by the following:
1. A detailed explanation of the applicant’s business model, and the technological capabilities and mechanisms that will be used for initial and continuing assessment of subject operators’ fitness for membership in the safe harbor program;

2. A copy of the full text of the guidelines for which approval is sought and any accompanying commentary;
  3. A comparison of each provision of §§312.2 through 312.8, and 312.10 with the corresponding provisions of the guidelines; and
  4. A statement explaining:
    - i. How the self-regulatory program guidelines, including the applicable assessment mechanisms, meet the requirements of this part; and
    - ii. How the assessment mechanisms and compliance consequences under paragraphs (b)(2) and (b)(3) provide effective enforcement of the requirements of this part.
- (d) *Reporting and recordkeeping requirements.* Approved safe harbor programs shall:
1. By July 1, 2014, and annually thereafter, submit a report to the Commission containing, at a minimum, an aggregated summary of the results of the independent assessments conducted under paragraph (b)(2) of this section, a description of any disciplinary action taken against any subject operator under paragraph (b)(3) of this section, and a description of any approvals of member operators' use of a parental consent mechanism, pursuant to §312.5(b)(3).
  2. Promptly respond to Commission requests for additional information; and
  3. Maintain for a period of not less than three years, and upon request make available to the Commission for inspection and copying:
    - i. Consumer complaints alleging violations of the guidelines by subject operators;
    - ii. Records of disciplinary actions taken against subject operators; and
    - iii. Results of the independent assessments of the subject operators' compliance required under paragraph (b)(2) of this section.
- (e) *Post-approval modifications to self-regulatory program guidelines.* Approved safe harbor programs must submit proposed changes to their guidelines for review and approval by the Commission in the manner required for initial approval of guidelines under paragraph (c)(2) of this section. The statement required under paragraph (c)(4) of this section must describe how the proposed changes affect existing provisions of the guidelines.
- (f) *Revocation of approval of self-regulatory program guidelines.* The Commission reserves the right to revoke any approval granted under this section if at any time it determines that the approved self-regulatory program guidelines or their implementation do not meet the requirements of this part. Safe harbor programs that were approved prior to the publication of the Final Rule amendments must, by March 1, 2013, submit proposed modifications to their guidelines that would bring them into compliance with such amendments, or their approval shall be revoked.

- (g) *Operators' participation in safe harbor program.* An operator will be deemed to be in compliance with the requirements of §§312.2 through 312.8, and 312.10 if that operator complies with Commission-approved safe harbor program guidelines. In considering whether to initiate an investigation or bring an enforcement action against a subject operator for violations of this part, the Commission will take into account the history of the subject operator's participation in the safe harbor program, whether the subject operator has taken action to remedy such non-compliance, and whether the operator's non-compliance resulted in any one of the disciplinary actions set forth in paragraph (b)(3).

#### **§312.12 Voluntary Commission Approval Processes.**

- (a) *Parental consent methods.* An interested party may file a written request for Commission approval of parental consent methods not currently enumerated in §312.5(b). To be considered for approval, a party must provide a detailed description of the proposed parental consent methods, together with an analysis of how the methods meet §312.5(b)(1). The request shall be filed with the Commission's Office of the Secretary. The Commission will publish in the FEDERAL REGISTER a document seeking public comment on the request. The Commission shall issue a written determination within 120 days of the filing of the request; and
- (b) *Support for internal operations of the Web site or online service.* An interested party may file a written request for Commission approval of additional activities to be included within the definition of support for internal operations. To be considered for approval, a party must provide a detailed justification why such activities should be deemed support for internal operations, and an analysis of their potential effects on children's online privacy. The request shall be filed with the Commission's Office of the Secretary. The Commission will publish in the FEDERAL REGISTER a document seeking public comment on the request. The Commission shall issue a written determination within 120 days of the filing of the request.

#### **§312.13 Severability.**

The provisions of this part are separate and severable from one another. If any provision is stayed or determined to be invalid, it is the Commission's intention that the remaining provisions shall continue in effect.