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**UNITED STATES DISTRICT COURT  
DISTRICT OF NEVADA**

WINECUP GAMBLE, INC.,

Plaintiff,

vs.

GORDON RANCH LP,

Defendant.

3:17-cv-00163-RCJ-VPC

**ORDER**

This is a consolidated action for declaratory relief arising from a contract for the sale of real property. Now pending before the Court are a Motion for Summary Judgment, (Mot. Summ. J., ECF No. 33), and a Cross-Motion for Judgment on the Pleadings, (Mot. J. Pleadings, ECF Nos. 36, 37). The parties have also filed two Motions to Seal. (ECF Nos. 35, 45.)

**I. FACTS AND PROCEDURAL BACKGROUND**

On October 18, 2016, Gordon Ranch LP (“Gordon Ranch”) and Winecup Gamble, Inc. (“Winecup”) entered into a Purchase and Sale Agreement for the conveyance of real property in Elko County, Nevada (“the October Agreement”). (October Agreement, ECF No. 36-1.) Then on December 21, 2016, the parties executed an amendment to the purchase agreement (“the Amendment”).<sup>1</sup> (Amendment, ECF No. 36-2.) The subject property, commonly known as the

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<sup>1</sup> The generic term “the Agreement” will be used to refer collectively to the October Agreement and the Amendment.

1 Winecup Gamble Ranch (“the Property”), comprises approximately 247,500 deeded acres, rights  
2 to federal grazing permits covering approximately 558,080 acres, and Nevada state grazing rights  
3 covering approximately 142,800 acres. Pursuant to the Agreement, Gordon Ranch placed a total  
4 of \$5 million in escrow as earnest money, in anticipation of a closing date “on or before April 15,  
5 2017.” (*See id.* at §§ 2, 3.)

6 On February 8, 2017, severe flooding on the Property caused an earthen dam (commonly  
7 known as “21 Mile Dam”) to fail, and Gordon Ranch alleges the floodwaters damaged a material  
8 part of the Property. (3:17-cv-157 Compl. ¶ 29, ECF No. 1.) The flooding also gave rise to  
9 claims of liability from third parties, namely Union Pacific Railroad Company (“Union Pacific”),  
10 which sent two letters to Winecup in February 2017 indicating that the failure of two dams on  
11 the Property caused damage to Union Pacific tracks and other property. (*Id.*)

12 Following the flooding, Winecup indicated that it may not replace or repair certain  
13 destroyed portions of the Property, and may not rebuild certain infrastructure, including 21 Mile  
14 Dam. (*Id.* at ¶¶ 33–35.) On February 24, counsel for Gordon Ranch sent a letter to Winecup  
15 stating its position that Winecup bore the risk of loss and requesting an itemization and  
16 description of the damage and cost of repair. (*Id.* at ¶ 36.) On February 28, Clay Worden,  
17 representative of Winecup, emailed D.R. Horton of Gordon Ranch and informed him that,  
18 notwithstanding their attorneys’ discussions regarding the flood damage, Winecup intended to  
19 proceed with closing on April 15. (*Id.* at ¶ 37.)

20 Having not received a formal response to its letter of February 24, and understanding that  
21 Winecup intended to move forward with the sale as originally planned, Gordon Ranch sent  
22 another letter through its attorney, along with a notice of default. (*Id.* at ¶ 39.) In its letter,  
23 Gordon Ranch asserted that Winecup’s inability to “deliver at closing what was contracted for”  
24 constituted a material breach of the Agreement. (March 2 Letter, ECF No. 36-3.) Gordon Ranch

1 provided five days' notice of its termination of the Agreement. In the event Winecup failed to  
2 cure its alleged breach within five days' time, Gordon Ranch demanded a refund of its earnest  
3 money and "payment of its reasonable, actual out-of-pocket expenses incurred in connection  
4 with the Purchase Agreement (not to exceed \$100,000)."

5 Winecup's counsel replied one week later. In its reply, Winecup argued that it had no  
6 contractual obligation to repair any damage to the Property, and thus did not breach the  
7 Agreement by indicating it may opt not to make certain repairs. (3:17-cv-157 March 9 Letter,  
8 ECF No. 1 at 60–62.) Winecup further asserted that, pursuant to the Amendment, the earnest  
9 money was nonrefundable under any circumstances. Therefore, although Gordon Ranch had a  
10 contractual right to terminate the Agreement as a result of the flooding, which Winecup  
11 acknowledged was a "casualty event," such termination nonetheless amounted to a forfeiture of  
12 the earnest money. Winecup informed Gordon Ranch that it would "proceed in its ranch  
13 operations and future sale efforts without further obligation to [Gordon Ranch]," and demanded  
14 that Gordon Ranch immediately instruct the title company to release the earnest money to  
15 Winecup. (3:17-cv-157 March 9 Letter 3, ECF No. 1 at 62.)

16 On March 9, 2017, the same day of its written response to Gordon Ranch's notice of  
17 default, Winecup filed a declaratory relief action in the Fourth Judicial District Court of Nevada,  
18 Elko County. On March 13, Gordon Ranch filed an essentially identical action in federal court.  
19 On March 16, Gordon Ranch removed Winecup's state-court case to this Court. On May 23, the  
20 Court consolidated the two cases under the above-entitled action. (Order, ECF No. 26.)

21 Both parties now move for judgment as a matter of law regarding which of them is  
22 entitled to the \$5 million that sits in escrow. (Mot. Summ. J., ECF No. 33; Mot. J. Pleadings,  
23 ECF No. 36.)

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1     **II.   LEGAL STANDARDS**

2             **a.   Summary Judgment**

3             A court must grant summary judgment when “the movant shows that there is no genuine  
4     dispute as to any material fact and the movant is entitled to judgment as a matter of law.” Fed. R.  
5     Civ. P. 56(a). Material facts are those which may affect the outcome of the case. *See Anderson v.*  
6     *Liberty Lobby, Inc.*, 477 U.S. 242, 248 (1986). A dispute as to a material fact is genuine if there  
7     is sufficient evidence for a reasonable jury to return a verdict for the nonmoving party. *See id.* A  
8     principal purpose of summary judgment is “to isolate and dispose of factually unsupported  
9     claims.” *Celotex Corp. v. Catrett*, 477 U.S. 317, 323–24 (1986).

10            In determining summary judgment, a court uses a burden-shifting scheme. The moving  
11   party must first satisfy its initial burden. “When the party moving for summary judgment would  
12   bear the burden of proof at trial, it must come forward with evidence which would entitle it to a  
13   directed verdict if the evidence went uncontroverted at trial.” *C.A.R. Transp. Brokerage Co. v.*  
14   *Darden Rests., Inc.*, 213 F.3d 474, 480 (9th Cir. 2000) (citation and internal quotation marks  
15   omitted). In contrast, when the nonmoving party bears the burden of proving the claim or  
16   defense, the moving party can meet its burden in two ways: (1) by presenting evidence to negate  
17   an essential element of the nonmoving party’s case; or (2) by demonstrating that the nonmoving  
18   party failed to make a showing sufficient to establish an element essential to that party’s case on  
19   which that party will bear the burden of proof at trial. *See Celotex Corp.*, 477 U.S. at 323–24.

20            If the moving party fails to meet its initial burden, summary judgment must be denied and  
21   the court need not consider the nonmoving party’s evidence. *See Adickes v. S.H. Kress & Co.*,  
22   398 U.S. 144 (1970). If the moving party meets its initial burden, the burden then shifts to the  
23   opposing party to establish a genuine issue of material fact. *See Matsushita Elec. Indus. Co. v.*  
24   *Zenith Radio Corp.*, 475 U.S. 574, 586 (1986). To establish the existence of a factual dispute, the

1 opposing party need not establish a material issue of fact conclusively in its favor. It is sufficient  
2 that “the claimed factual dispute be shown to require a jury or judge to resolve the parties’  
3 differing versions of the truth at trial.” *T.W. Elec. Serv., Inc. v. Pac. Elec. Contractors Ass’n*, 809  
4 F.2d 626, 631 (9th Cir. 1987). In other words, the nonmoving party cannot avoid summary  
5 judgment by relying solely on conclusory allegations unsupported by facts. *See Taylor v. List*,  
6 880 F.2d 1040, 1045 (9th Cir. 1989). Instead, the opposition must go beyond the assertions and  
7 allegations of the pleadings and set forth specific facts by producing competent evidence that  
8 shows a genuine issue for trial. *See Fed. R. Civ. P. 56(e); Celotex Corp.*, 477 U.S. at 324.

9 At the summary judgment stage, a court’s function is not to weigh the evidence and  
10 determine the truth, but to determine whether there is a genuine issue for trial. *See Anderson*, 477  
11 U.S. at 249. The evidence of the nonmovant is “to be believed, and all justifiable inferences are  
12 to be drawn in his favor.” *Id.* at 255. But if the evidence of the nonmoving party is merely  
13 colorable or is not significantly probative, summary judgment may be granted. *See id.* at 249–50.  
14 Notably, facts are only viewed in the light most favorable to the non-moving party where there is  
15 a genuine dispute about those facts. *Scott v. Harris*, 550 U.S. 372, 380 (2007). That is, even  
16 where the underlying claim contains a reasonableness test, where a party’s evidence is so clearly  
17 contradicted by the record as a whole that no reasonable jury could believe it, “a court should not  
18 adopt that version of the facts for purposes of ruling on a motion for summary judgment.” *Id.*

#### 19 **b. Judgment on the Pleadings**

20 Rule 12(c) of the Federal Rules of Civil Procedure provides: “[a]fter the pleadings are  
21 closed—but early enough not to delay trial—a party may move for judgment on the pleadings.”  
22 Fed. R. Civ. P. 12(c). “For purposes of the motion, the allegations of the non-moving party must  
23 be accepted as true, while the allegations of the moving party which have been denied are  
24 assumed to be false.” *Hal Roach Studios, Inc. v. Richard Feiner and Co.*, 896 F.2d 1542, 1550

1 (9th Cir. 1990). “Judgment on the pleadings is proper when the moving party clearly establishes  
2 on the face of the pleadings that no material issue of fact remains to be resolved and that it is  
3 entitled to judgment as a matter of law.” *Id.*

4 The standards governing a Rule 12(c) motion for judgment on the pleadings are the same  
5 as those governing a Rule 12(b)(6) motion to dismiss for failure to state a claim. *See Dworkin v.*  
6 *Hustler Magazine, Inc.*, 867 F.2d 1188, 1192 (9th Cir. 1989). “Generally, a district court may not  
7 consider any material beyond the pleadings in ruling on a Rule 12(b)(6) motion. However,  
8 material which is properly submitted as part of the complaint may be considered on a motion to  
9 dismiss.” *Hal Roach Studios*, 896 F.2d at 1555 n. 19 (citation omitted). Similarly, “documents  
10 whose contents are alleged in a complaint and whose authenticity no party questions, but which  
11 are not physically attached to the pleading, may be considered in ruling on a Rule 12(b)(6)  
12 motion to dismiss” without converting the motion to dismiss into a motion for summary  
13 judgment. *Branch v. Tunnell*, 14 F.3d 449, 454 (9th Cir. 1994). Moreover, under Federal Rule of  
14 Evidence 201, a court may take judicial notice of “matters of public record.” *Mack v. S. Bay Beer*  
15 *Distrib., Inc.*, 798 F.2d 1279, 1282 (9th Cir. 1986). Otherwise, if the district court considers  
16 materials outside of the pleadings, the motion to dismiss is converted into a motion for summary  
17 judgment. *See Arpin v. Santa Clara Valley Transp. Agency*, 261 F.3d 912, 925 (9th Cir. 2001).

### 18 **III. ANALYSIS**

#### 19 **a. The October Agreement**

20 Under the October Agreement, Gordon Ranch was to purchase the Property from  
21 Winecup, and the sale was to close on January 12, 2017. (October Agreement ¶ 4, ECF No. 36-  
22 1.) Gordon Ranch agreed to place \$1 million in escrow as earnest money. (*Id.* at ¶ 2.) There were  
23 several situations contemplated by the October Agreement in which Gordon Ranch would be  
24 entitled to a refund of the earnest money. For example, Gordon Ranch could terminate the

1 October Agreement and get a refund of the earnest money (1) at any time prior to Gordon  
2 Ranch's issuance of a Notice to Proceed (*Id.* at ¶ 6(d)), (2) in the event Winecup were unwilling  
3 or unable to cure Gordon Ranch's objections to any matter disclosed by the title commitment  
4 provided by the title company (*Id.* at ¶ 6(a)), or (3) in the event Winecup failed to meet any  
5 material obligation under the October Agreement (*Id.* at ¶ 8(a)). In fact, it is clear that the only  
6 circumstance permitting Winecup to keep the earnest money following a termination was a  
7 breach of the October Agreement by Gordon Ranch. (*Id.* at ¶ 9.)

8 Of course, most pertinent to this case are the risk-of-loss provisions of Section 14:

9 Risk of Loss. The risk of loss or damage to the Property (except loss or damage to  
10 the Fee Land caused by range fires, which are specifically excluded) and (except  
11 for any liability arising from Buyer's activities on the Property) all liability to  
12 third persons until the Close of Escrow shall be borne by Seller and subsequent to  
13 Close of Escrow shall be borne by Buyer. If, prior to Close of Escrow, the  
14 Property or any portion thereof is materially damaged as the result of fire or other  
15 casualty and Seller elects (which Seller may elect to do in its sole discretion) not  
16 to entirely restore the Property by the date scheduled for the Close of Escrow, or  
17 otherwise, Buyer shall have the option to:

18 (a) Accept title to the Property without any abatement of the Purchase Price  
19 whatsoever, in which event at the Close of Escrow all of Seller's insurance  
20 proceeds, if any, attributable to such casualty shall be assigned by Seller to Buyer,  
21 and any monies received from insurance by Seller at any time in connection with  
22 such casualty, shall be paid over to Buyer; or

23 (b) Terminate this Agreement, in which event all Earnest Money and interest  
24 accrued thereon shall be returned to Buyer by Escrow Agent, and neither party  
shall have any further liability or obligation to the other.

(*Id.* at ¶ 14.)

20 The parties agree that Section 14 is clear and unambiguous and that the Court can  
21 summarily determine and give effect to its plain meaning. The Court agrees as well. *See, e.g.,*  
22 *Galardi v. Naples Polaris, LLC*, 301 P.3d 364, 367 (Nev. 2013); *Fed. Ins. Co. v. Coast*  
23 *Converters*, 339 P.3d 1281, 1285 (Nev. 2014). Here, the risk of loss was borne by Winecup at all  
24 times prior to the Close of Escrow, and therefore at all times relevant to this action. Further, NRS

1 113.040(a), which contains Nevada’s default risk-of-loss rules and which Gordon Ranch relies  
2 on for support, has no relevance to this dispute. By that statute’s own terms, it only applies where  
3 the contract in question does not expressly provide otherwise. Here there is a contract which  
4 expressly and unambiguously delineates the parties’ rights and obligations in the event of any  
5 loss, damage, or liability to third parties. Thus, to determine those rights and obligations the  
6 Court need look no further than the contract.

7 **b. The Amendment**

8 On December 21, 2016, the parties entered into an Amendment, modifying the October  
9 Agreement. Under the Amendment, the closing date was extended from January 12 to April 15,  
10 2017. (Amendment ¶ 3, ECF No. 36-2.) The earnest money required by the October Agreement  
11 was amended to \$5 million. The Amendment further provided: “Notwithstanding anything to the  
12 contrary in the [October] Agreement, the Earnest Money, as increased by the Additional Earnest  
13 Money, shall be nonrefundable under all circumstances other than a default by Seller.” (*Id.* at ¶  
14 2.) Lastly, in pertinent part, Gordon Ranch agreed to waive “its right to terminate the Agreement  
15 under the Buyer’s contingencies set forth in Section 6 of the [October] Agreement,” and agreed  
16 that execution of the Amendment would constitute delivery of its Notice to Proceed. (*Id.* at ¶ 4.)

17 **c. Neither Party Breached the Agreement**

18 As an initial matter, it is plain in the Agreement that if either party breaches the contract,  
19 the non-breaching party is entitled to the earnest money. Accordingly, this dispute would perhaps  
20 be more easily resolved if there had been breach. However, the Court finds that neither party  
21 defaulted with respect to any material obligation in the Agreement.

22 First, Winecup’s refusal to repair the flood damage was not a breach under Section 14 of  
23 the October Agreement. Section 14 has a few layers, the first of which concerns liabilities to  
24 third parties arising during the escrow period. In such a case, the risk of loss is placed squarely



1 on the shoulders of Winecup: “[A]ll liability to third persons until Close of Escrow shall be  
2 borne by Seller and subsequent to Close of Escrow shall be borne by Buyer.” (October  
3 Agreement ¶ 14.) Therefore, if Winecup had, for example, refused to resolve the claims of Union  
4 Pacific that arose from the flood, that action may well have constituted a breach or anticipatory  
5 breach of the Agreement. However, there is no indication in the record that Winecup ever  
6 indicated it would not accept responsibility for the third-party claims, and Gordon Ranch  
7 expressly terminated the Agreement based on Winecup’s refusal to repair flood damage to the  
8 Property—not as a result of the claims by Union Pacific. (See March 2, 2017 Letter 2, ECF No.  
9 36-3 (“Given the damage to the Property and the Seller’s inability to even assess the full damage  
10 for months, my client has the right to terminate . . . .”))

11 The remaining layers concern the rights and obligations of the parties in the event of a  
12 loss or damage to the Property. Again, the risk of loss is borne generally by Winecup until the  
13 close of escrow. However, the true apportionment of risk is not quite as cut and dried as in the  
14 case of third-party liabilities. This is so because Section 14 specifically provides that after a  
15 casualty event, Winecup may elect, in its sole discretion, not to restore the Property to its pre-  
16 casualty condition. If that contingency were to arise—i.e., if Winecup chose not to restore the  
17 Property—Gordon Ranch had two options: broadly speaking, to go through with the purchase or  
18 terminate the Agreement. If Gordon Ranch opted to complete the purchase, it would not receive  
19 an abatement of the purchase price. However, it would be entitled to Winecup’s insurance  
20 proceeds, if any, based on the casualty event. On the other hand, Gordon Ranch could opt to  
21 terminate the Agreement and receive a refund of the earnest money.

22 Here, following the flood, Winecup indicated to Gordon Ranch that it may elect not to  
23 repair the flood damage or rebuild certain lost infrastructure on the Property. On that basis,  
24 Gordon Ranch contends that Winecup breached Section 14 by unilaterally refusing to accept the

1 risk of loss at the time of the flood. But this conclusion is simply wrong. It cannot be said that  
2 Winecup violated the Agreement merely by exercising its right not to restore the Property—a  
3 right expressly granted by the Agreement.

4         Second, Gordon Ranch asserts that Winecup defaulted under Paragraph 6(c) of the  
5 October Agreement by refusing to deliver the Property free of all material adverse changes. This  
6 argument fails for two reasons. First, Gordon Ranch waived its rights under Section 6 by  
7 executing the Amendment. The introductory language of Section 6 reads: “Buyer’s obligation to  
8 consummate the transaction contemplated hereby or to fulfill its obligations under this  
9 Agreement is subject to satisfaction of the following conditions precedent (which Buyer may  
10 elect to waive, in whole or in part, in its sole discretion) . . . .” One such condition provides that  
11 “Buyer’s obligation to close the purchase of the Property is expressly conditioned upon there  
12 having been no material adverse change in the physical condition of the Property following the  
13 issuance of Buyer’s Notice to Proceed (as defined in Subparagraph 6(d)).” (October Agreement ¶  
14 6(c).) However, Section 4 of the Amendment provides: “Buyer waives its right to terminate the  
15 Agreement under the Buyer’s Contingencies set forth in Section 6 of the Agreement . . . .”

16         Gordon Ranch proposes a strained reading of this part of the Amendment, contending  
17 that it waived certain of the conditions precedent in Section 6 but not all of them. However, this  
18 contention is contrary to the plain language of the Amendment. The waiver of Section 6 is  
19 unqualified and unequivocal. Accordingly, in executing the Amendment, Gordon Ranch  
20 voluntarily abandoned its right to back out of the purchase based on a failure of any of the  
21 conditions precedent listed in Section 6. Gordon Ranch could have insisted on additional  
22 language in the Amendment in order to limit its waiver. It didn’t, however, and the Court must  
23 give effect to the plain language of the Agreement, which includes a broad and unqualified  
24 waiver of the Buyer’s Contingencies.

1 Gordon Ranch's Section 6 argument also fails because, even without the waiver, a  
2 material adverse change in the Property does not equate to a breach by Winecup. Section 6 is  
3 merely a collection of conditions precedent, the failure of which would excuse Gordon Ranch's  
4 non-performance. Section 6 does not impose any affirmative obligation on Winecup to prevent  
5 material adverse changes from occurring, or to cure material adverse changes prior to closing.  
6 Indeed, such a reading of Section 6 is entirely inconsistent with Section 14, which expressly  
7 permits Winecup to elect not to restore the Property following a casualty event causing material  
8 damage. In contract interpretation, "[e]very word must be given effect if at all possible." *Royal*  
9 *Indem. Co. v. Special Serv. Supply Co.*, 413 P.2d 500, 502 (Nev. 1966). Moreover, "a court  
10 should not interpret a contract so as to make meaningless its provisions." *Bielar v. Washoe*  
11 *Health Sys., Inc.*, 306 P.3d 360, 364 (Nev. 2013). Accordingly, setting aside the issue of waiver,  
12 the only reasonable interpretation of the Agreement is that a material adverse change to the  
13 Property would excuse Gordon Ranch's refusal to consummate the transaction but would not  
14 necessarily constitute a breach by Winecup. And given that the alleged material adverse change  
15 was caused by a casualty event, both parties' rights and options are plainly spelled out in Section  
16 14. Under that Section, Winecup had the express option not to cure the alleged material adverse  
17 change, and thus could not have breached the Agreement by exercising that option.

18 Next, Gordon Ranch asserts that Winecup defaulted when Union Pacific raised its claims  
19 of liability based on the flood damage, because Winecup had previously provided a warranty—in  
20 Paragraph 10(a) of the October Agreement—that there were no "claims, actions, suits,  
21 condemnation actions or other proceedings pending or threatened by any entity against Seller or  
22 the Property." Again, this was not a breach, precisely for the reasons given in Winecup's  
23 response to Gordon Ranch's motion. (Resp. 8–10, ECF No. 44.) First, the October Agreement  
24 provides that the foregoing warranty was "true and correct on the date hereof, will be true and

1 correct as of the date of Close of Escrow, and shall survive the Close of Escrow for two years.”  
2 There is no claim that the warranty was untrue as of the date the October Agreement was  
3 executed, and Gordon Ranch unilaterally terminated the Agreement prior to the close of escrow,  
4 so the warranty could not have been untrue as of the closing date, which never arrived. Thus, the  
5 warranty was never breached. Moreover, Winecup did not default under Section 10 because it  
6 was not provided notice and an opportunity to cure the alleged breach of warranty as required by  
7 Paragraph 8(a) of the October Agreement. In reality, Gordon Ranch’s termination of the  
8 Agreement arose under Section 14, not Section 10.<sup>2</sup> And without any opportunity to cure its  
9 alleged breach of warranty under Section 10, Winecup cannot be said to have defaulted under  
10 that Section.

11 Lastly, both parties argue that the other breached the Agreement by refusing to release  
12 the earnest money. However, as noted by Winecup’s counsel at oral argument, this contention is  
13 circular. Both parties claimed they were entitled to the earnest money under the plain terms of  
14 the Agreement, and both parties petitioned a court for declaratory relief on their claim. This is  
15 not a case where one party failed to perform some clear material obligation imposed by a  
16 contract. Rather, the parties merely disagreed on the correct reading of the contract and wished to  
17 submit their dispute to a court for an authoritative interpretation. There was no breach of the  
18 Agreement in this case; there was simply a no-fault termination based on a casualty event.

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21 <sup>2</sup> Nor was the termination proper under Section 8 of the October Agreement, which was the  
22 Section cited by Gordon Ranch in its notice of default dated March 2, 2017. (March 2, 2017  
23 Letter, ECF No. 36-3.) Termination under Section 8 is applicable only where a party has failed to  
24 meet a material obligation under the Agreement. As explained above, however, Winecup did not  
breach the Agreement. Rather, Gordon Ranch’s termination was justified only pursuant to the  
risk-of-loss provisions of Section 14. In contrast to Section 8, termination under Section 14 does  
not require notice and an opportunity to cure, and does not permit Gordon Ranch to recoup its  
reasonable, actual out-of-pocket expenses in connection with the Agreement.

1                   **d. The Earnest Money**

2                   Having decided that the Agreement was terminated based on a casualty event pursuant to  
3 Section 14 of the October Agreement, and that neither party breached the Agreement, the Court  
4 now turns to the question of whether the Amendment was sufficient to modify Section 14 such  
5 that Gordon Ranch would not be entitled to a refund of the earnest money under the  
6 circumstances presented here. In this regard, Winecup's position is straightforward: The  
7 Amendment provides that "[n]otwithstanding anything to the contrary in the [October]  
8 Agreement, the Earnest Money, as increased by the Additional Earnest Money, shall be  
9 nonrefundable under all circumstances other than a default by Seller." (Amendment § 2, ECF  
10 No. 36-2.) Section 14 of the October Agreement contains a "contrary" provision, stating that  
11 Gordon Ranch may terminate the Agreement and get its earnest money back should Winecup  
12 elect not to restore the Property after a casualty event. Therefore, the Amendment modified  
13 Section 14 so that Gordon Ranch retained the right to terminate the Agreement, but would forfeit  
14 the earnest money by doing so.

15                   The Nevada Supreme Court has stated that "[c]ontract interpretation strives to discern  
16 and give effect to the parties' intended meaning." *Galardi*, 301 P.3d at 367. Accordingly, it is  
17 axiomatic that a contractual amendment can only modify the preexisting contract to the extent  
18 the parties actually intended to do so. Here, it is the Court's task to discern, based on the  
19 language of the Agreement, whether the parties intended for Section 2 of the Amendment to alter  
20 the risk-of-loss provisions in Section 14 of the October Agreement. For the following reasons,  
21 the Court finds this was not the parties' intent, and the risk-of-loss provisions remained  
22 unchanged notwithstanding the Amendment.

23                   First, under the October Agreement, Winecup bore the risk of loss prior to the close of  
24 escrow, and the Amendment did not address nor expressly purport to reappportion the risk of loss.

1 Neither party can say that casualty risk was specifically contemplated by the Amendment, and  
2 there could be many reasons on both sides for executing the Amendment, other than  
3 reapportioning risk. Overall, the Amendment lacks clear indicia of an intent that the earnest  
4 money would become truly non-refundable. Notably, a seller in Winecup's shoes, faced with a  
5 buyer's request to postpone the closing date, might typically bargain for an increase of the  
6 earnest money, as well as a contemporaneous agreement that the earnest money be immediately  
7 released to the seller, in exchange for the extension. Here, there was no such release; the earnest  
8 money remained in escrow.

9 Second, the specific risk-of-loss provisions of Section 14 must be given precedence over  
10 the broad, general terms of the Amendment. Section 14 sets up a detailed scheme for  
11 apportioning the risk of loss, while the Amendment's sweeping, non-specific language broadly  
12 purports to modify "anything to the contrary" in the October Agreement. As a basic rule of  
13 contract interpretation, "specific terms and exact terms are given greater weight than general  
14 language." Restatement (Second) of Contracts § 203(c) (1981); *see also Campbell v. Nevada*  
15 *Prop. 1 LLC*, No. 2:10-cv-02169, 2013 WL 6118622, at \*2 (D. Nev. Nov. 20, 2013) (Gordon,  
16 J.), *aff'd*, 672 F. App'x 698 (9th Cir. 2016).

17 Lastly, the risk-of-loss scheme established by Section 14, with its internal logic, strongly  
18 militates against a finding that those provisions could be modified by anything less than an  
19 explicit reference. Under Section 14, the risk of loss is Winecup's. However, following a  
20 casualty event, Winecup may elect not to restore the Property to its pre-casualty condition.  
21 Winecup's election not to restore the Property then triggers the availability of two options to  
22 Gordon Ranch. First, Gordon Ranch can go through with the purchase at full price and lay claim  
23 to any available insurance proceeds. Alternatively, Gordon Ranch can terminate the Agreement  
24 and receive a refund of the earnest money. The option to terminate the Agreement and get a

1 refund under Section 14 is not generally available to Gordon Ranch, except in the case where  
2 Winecup first opts not to restore the Property. The language of the Amendment does not  
3 suggest—and neither party argues—that the Amendment was intended in any way to modify the  
4 underlying conditional nature or effect of the risk-of-loss scheme. Winecup merely argues that  
5 Gordon Ranch’s conditional option to terminate the Agreement with a refund, became a  
6 conditional option to terminate without a refund. But this would have a substantial impact on the  
7 apportionment of the risk of loss, effectively shifting a significant share of the risk to Gordon  
8 Ranch. Such a dramatic revision of the risk-of-loss scheme is not supported by the broad,  
9 scattershot language of the Amendment.

10       Therefore, the Court finds that in executing the Amendment, it was not the parties’ intent  
11 to modify the risk-of-loss provisions of Section 14 of the October Agreement. Accordingly,  
12 because Winecup expressed its intent not to restore the Property to its pre-casualty state, Gordon  
13 Ranch was entitled to terminate the Agreement pursuant to Section 14, and is now entitled to a  
14 refund of its earnest money.

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1 **CONCLUSION**

2 IT IS HEREBY ORDERED that Gordon Ranch's Motion for Judgment on the Pleadings  
3 (ECF Nos. 36, 37) is GRANTED. Gordon Ranch shall submit a proposed form of judgment  
4 within fourteen (14) days of this Order.

5 IT IS FURTHER ORDERED that Winecup's Motion for Summary Judgment (ECF No.  
6 33) is DENIED.

7 IT IS FURTHER ORDERED that the Motions to Seal (ECF Nos. 35, 45) are  
8 GRANTED. The relevant documents have already been filed under seal, and no further action is  
9 required of the Clerk of the Court.

10 Each party shall bear its own fees and expenses related to the litigation of this matter.

11 IT IS SO ORDERED.

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15 ROBERT C. JONES  
16 United States District Judge

17 *Dated: August 30, 2017.*