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Lisa A. McClane Nevada Bar No. 10139 JACKSON LEWIS P.C.

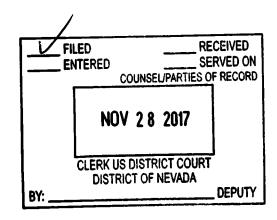
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lisa.mcclane@jacksonlewis.com

Attorneys for Defendant
Apttus Corporation



UNITED STATES DISTRICT COURT

DISTRICT OF NEVADA

ELIZABETH BAKER.

Plaintiff.

٧.

APTTUS CORPORATION, a Delaware Corporation; DOES I-X, inclusive,

Defendant.

Case No. 3:17-cv-00587-MMD-VPC

STIPULATED PROTECTIVE ORDER GOVERNING CONFIDENTIAL INFORMATION

Pursuant to Federal Rule of Civil Procedure 26(c), Plaintiff ELIZABETH BAKER ("Baker") and Defendant Apttus Corporation ("Apttus"), (collectively, the "Parties"), by and through their respective counsel of record, hereby stipulate and agree that the handling of confidential material in these proceedings shall be governed by the provisions set for the below.

I. APPLICATION.

This Protective Order shall govern the designation and handling of "Confidential Information" (defined below) produced in discovery in this litigation, whether by voluntary production or disclosure or in response to any formal discovery procedure, including designation and handling of nonpublic information of a confidential nature. This Protective Order does not affect any party's obligations under the Civil Rules to produce documents as required by the rules

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of discovery or an order of the Court. The purpose of this Protective Order is to facilitate the handling of nonpublic information of a confidential, private, or proprietary nature.

If a designating party files material concerning "Confidential Information" in court and does not attempt to file it under seal, or if material is otherwise already part of the public record as of the entry of this Protective Order, the material in question will not be subject to this Protective Order. The mere filing of material containing "Confidential" by the non-designating party does not remove the material from the protection of this Protective Order. If a non-designating party files material marked "Confidential Information" by another party without first seeking permission of the court to file the same under seal, the non-filing party may seek appropriate relief to ensure protection under this Protective Order.

II. <u>DEFINITIONS</u>.

A. "Confidential Information" means: personal information of current or former employees of Defendant (such as addresses, telephone numbers, birth dates, marital status, dependent status and/or discipline or counseling received from Defendant); financial information, including, but not limited to, payroll records, tax returns, financial statements, banking records, and electronic data containing financial information and/or compensation or pay plans or scales; confidential proprietary and/or competitive business information; trade secrets, including but not limited to confidential nonpublic information regarding actual and/or prospective sales, accounts, products and marketing; witness statements and/or investigation reports; performance projections; business strategies; and confidential proprietary information about affiliates, parents, subsidiaries and third-parties with whom the parties to this action have or have had business relationships. "Confidential Information" includes, without limitation, any document, information, or material that the producing party or protected person reasonably believes not to be in the public domain and

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reasonably believes contains information to which an individual or company has an established and legitimate right to privacy or confidentiality.

- B. "Disclosed" is used in its broadest sense and includes, *inter alia*, directly or indirectly shown, divulged, revealed, produced, described, transmitted or otherwise communicated, in whole or in part.
- C. "Discovery Material(s)" means any documents, answers to interrogatories, responses to requests for admission, deposition testimony, deposition transcripts and exhibits, other responses to requests for information and/or written information, whether produced voluntarily or involuntarily, in response to discovery requests in this litigation by any party.
 - D. "Document" is defined as the term is used in Federal Rule of Civil Procedure 34.
- E. "Highly Confidential Attorneys' Eyes Only" Material means that the Discovery Materials designated as Confidential Information shall be reserved for viewing by attorney(s) only, due to the sensitive nature of the material.
- F. "Under Seal" is defined as sealing confidential documents consistent with the procedure set forth in LR 10-5 of the Local Rules for United States District Court, District of Nevada (the "Court"). In the event that the Court publishes a new procedure for the filing of documents under seal, the Parties will follow said published procedure.

III. Types of Materials that May be Designated as Confidential or "Highly Confidential - Attorneys' Eyes Only"

Any Discovery Material or other documents, information, or materials may be designated by a producing party as Confidential or "Highly Confidential - Attorneys' Eyes Only" under this Order. The assertion of this designation of "Confidential" shall constitute a representation to the Court that counsel for the producing party or protected person believes in good faith that the material so designated constitutes Confidential Information as defined in this Order. The assertion of this designation of "Highly Confidential - Attorneys' Eyes Only" shall constitute a

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representation to the Court that counsel for the producing party or protected person believes in good faith that the material so designated constitutes Confidential Information as defined in this Order, which may only be viewed by attorney(s) in this case. Except with the prior written consent of the producing party or by Court order or as otherwise compelled by force of law, no Discovery Materials or other documents, information, or materials stamped "Confidential" or "Highly Confidential - Attorneys' Eyes Only" may be disclosed to any person except as permitted in Section IV below.

IV. Designation of Discovery Materials as Confidential

Marking Protected Documents: Protected documents shall be designated as A. containing "Confidential Information" by affixing to them the legend "CONFIDENTIAL" in all caps, 12-point font, in a location that makes the designation readily apparent, preferably in the lower right-hand corner. Each Party shall maintain a log in the form attached as Exhibit A for the documents they have produced that have been designated "Confidential," and produce an updated log, containing all designations, when producing documents or information that are designated "Confidential." The fact that a document is stamped "Confidential" by one party shall not be construed as an admission by any other party that such document is confidential, nor shall it limit or preclude the right of any party to object to the "Confidential" designation and to file any appropriate motion(s) to determine the propriety of such designation. If the producing party inadvertently fails to stamp or otherwise appropriately designate or list certain documents, material, or information as "Confidential" upon their production or disclosure, such inadvertent failure to designate shall not constitute nor be deemed a waiver of a subsequent claim of protected treatment under this Order.

Designating Testimony. Any party may designate testimony as "Confidential B. Information" by making a statement to that effect on the record at the deposition or other proceeding

or within ten (10) business days after receipt of the transcript of deposition or other proceeding by counsel. When Confidential Information is designated on the record at a deposition or other proceeding, the party claiming the testimony is Confidential Information shall make arrangements with the court reporter taking and transcribing such proceeding to label each page containing the testimony with the designation "CONFIDENTIAL" and all counsel and parties shall treat pages of testimony so designated as a protected document and the testimony itself as Confidential Information.

C. Subsequent Designation. If a party discovers that material or documents containing Confidential Information have been provided to the opposing party without being properly designated under this Protective Order, that party shall promptly notify the receiving party in writing of the same. The notification shall include an identification of the documents or information (by bates stamp number or some other specific form of identification), and the receiving party shall affix a stamp identifying each document or item of information so identified as "CONFIDENTIAL" within ten (10) days unless the parties agree that some other procedure for remedying the inadvertence is more appropriate under the circumstances.

- V. <u>Permissible Use of "Confidential" Information, Documents, or Materials, or Information, Documents or Materials Deemed "Highly Confidential Attorneys' Eyes Only".</u>
- A. Limited Use. Persons obtaining access to Discovery Materials or other documents, information, or materials stamped "Confidential" or "Highly Confidential Attorneys' Eyes Only" Material pursuant to this Order shall use the information only for the purpose of this matter, through and including appeal(s) and shall not use or disclose in any format or medium such information for any other purpose, including business, governmental, commercial, administrative, or judicial proceedings, unless required by court order or being compelled by force of law. If any person receiving information covered by this Agreement is: (a) subpoenaed in another action or

proceeding; (b) served with a request or demand in another action to which he, she, or it is a party;

or (c) served with any other legal process by one not a party to this action, seeking information

designated as "Confidential" or "Highly Confidential - Attorneys' Eyes Only" Material

 pursuant to this Order, the subpoenaed party shall promptly give written notice, by hand or facsimile transmission, within forty-eight (48) hours of receipt of such subpoena, request, demand, or legal process to the party that produced or designated the material as "Confidential or "Highly Confidential - Attorneys' Eyes Only" Material". The subpoenaed party or anyone else subject to this Order shall be under no obligation to take any other action or measures to preserve the confidentiality of any such information in connection with such subpoena, request, demand, or legal process. Nothing herein shall be construed as requiring the subpoenaed party or anyone else covered by this Order to challenge or appeal any order requiring production of Confidential Information, to subject itself to any penalties for non-compliance with any legal process or order, or to seek any relief from the court.

- B. Disclosure of Protected Material. Notwithstanding Section IV above, access to documents stamped "Confidential" shall be limited to the following individuals:
- 1. Counsel: Counsel for the respective parties to this Protective Order, including in-house counsel and counsel's Support Staff (i.e., paralegals, administrative assistants, and those involved in administration functions) and Outside Service Organizations (i.e., organizations providing copy services, translation services, document preparation, trial graphics, and tutorials) but only to the extent that disclosure to such person(s) is necessary in order for them to assist attorneys in connection with this matter;
- 2. Court Reporters: Court reporters taking testimony and their support personnel;

3. The Parties: Except as provided below in Section V.C., the parties to this Protective Order, including the officers, directors, agents and employees of a corporate Party to the extent counsel for such party deems it necessary for the prosecution or defense of this proceeding;

- 4. The Court: The Court and authorized court personnel. To the extent such "Confidential Information" may be disclosed to court personnel or filed with the Court, it may, upon a showing sufficient to satisfy the requirements of the Court, be done Under Seal;
- 5. Witnesses: deposition or other witnesses as necessary in this litigation, provided that such persons have been made aware of the provisions of this Protective Order and have manifested their assent to be bound thereby by signing a copy of the agreement attached hereto as Exhibit B and provided further that disclosure is limited to Confidential Information about which the witness is or is likely to be examined at a deposition or other proceeding;
- 6. Consultants and Experts: Independent consultants or experts retained by counsel or a party for assistance with respect to this litigation, together with each such person's clerical and Support Staff, provided that such have been made aware of the provisions of this Protective Order and have manifested their assent to be bound thereby by signing a copy of the agreement attached hereto as Exhibit B.
- 7. The persons who are identified as authors or addressees on the face of a document containing Confidential Information, or have been shown by either testimony or documentary evidence to have been recipients or readers of the Confidential Information prior to the commencement of the underlying lawsuit;
- 8. The videographer who videotapes Confidential Information at a deposition in this litigation;
- 9. Any arbitrator, mediator or discovery referee in this litigation, and employees and similar personnel of said arbitrator, mediator or discovery referee;

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10.	Any other	individuals agreed	to in	writing by t	he d	designating	party; and	
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- 11. Others as may be ordered by the court.
- C. Disclosure of "Highly Confidential Attorneys' Eyes Only" Material. Unless otherwise ordered by the court or permitted in writing by the designating party, a receiving party may disclose material designated as "Highly Confidential Attorneys Eyes Only" ("HCAEO") to the following persons only:
 - (a) The receiving party's counsel and employees of counsel to whom it is reasonably necessary to disclose the information for this litigation;
 - (b) Experts of the receiving party to whom disclosure is reasonably necessary for this litigation and who have signed the Acknowledgment and Agreement To Be Bound;
 - (c) The Court and the Court's personnel;
 - (d) Vendors who have signed the Acknowledgment and Agreement To Be Bound and to whom disclosure is reasonably necessary for this litigation.
 - (e) The author of any material designated as HCAEO, the original source of such material, or anyone who previously had access to any material designated as HCAEO. By way of example, this includes an original recipient of a Document designated as HCAEO.
- D. Filing Protected Materials. If a party wishes to use information or material designated by another party as Confidential and/or HCAEO to support or oppose a motion or otherwise file such information with the Court, the following procedures apply: Counsel shall make a reasonable effort to meet and confer before filing documents under seal. To the extent possible, counsel shall submit, along with any document filed under seal, a stipulation and proposed order reciting the reasons for sealing the document. See LR 10-5; Kamakana v. City & County of Honolulu, 447 F.3d 1172 (9th Cir. 2006).

E. Disputes as to Confidentiality Designation:

- 1. Meet and Confer Requirement: The parties agree to designate information as "Confidential" or HCAEO on a good faith basis and not for purposes of harassing the receiving party's access to information concerning the lawsuit. If any party believes that a document, tangible item, or other information that has been designated as Confidential or HCAEO is not entitled to be treated as Confidential HCAEO, the party will notify the designating party of its objection to the "Confidential" or "HCAEO" designation. The parties shall meet and confer in an attempt to reach an agreement regarding the Confidential or HCAEO status of the document, tangible item or information within seven (7) business days after the objecting party has advised the designating party of its objection.
- 2. Motion for Protective Order: If the dispute is not resolved, then the objecting party may file a motion challenging whether any particular material designated as containing Confidential Information should be entitled Confidential or HCAEO treatment. In addition, if the parties do not reach agreement in advance of filing Confidential Information as referenced in Section V.D above, then the party wishing to use the designated information or material must not file the Confidential Information without first allowing the disclosing party who wishes the designated information to be filed under seal seven (7) court days within which to file a motion allowing the Confidential Information to be filed under seal pursuant to LR 10-5. The opposing party may then file an opposition to such motion and the moving party may file a reply in accordance with the briefing schedule set forth by local rule.
- 3. Status Pending Resolution of Dispute: Notwithstanding any challenge to the designation of material as containing Confidential Information, the material shall be treated as Confidential or HCAEO and shall be subject to the provisions hereof unless and until one of the following occurs: (i) all parties that claim that the material contains Confidential Information

withdraw such designation in writing; or (ii) the Court order is issued ruling that the material does

party to apply to the Court for any further protective order relating to any Confidential Information

Rights of Parties: This Protective Order is without prejudice to the right of any

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not contain Confidential Information.

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or for an order permitting disclosure of any Confidential Information beyond the terms of this 6 Protective Order. **Miscellaneous** VI. 8 The provisions of this Order shall not terminate at the resolution of this matter; A.

provided, however, that within thirty (30) days after the final conclusion of this matter, documents stamped "Confidential" and all copies of such documents, other than exhibits of record, shall be returned to the party who produced the documents and designated them as "Confidential".

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B. Nothing in this Order shall prevent any party or other person from seeking modification of this Order or from objecting to discovery that it believes to be otherwise improper. This Order, however, shall not be modified absent an order of the Court or the written agreement of all the Parties hereto.

Dated: November 27, 2017.

Dated: November 27, 2017.

/s/Lisa A. McClane Lisa A. McClane, Bar No. 10139 3800 Howard Hughes Parkway, Ste. 600 Las Vegas, NV 89169 Attorneys for Defendant Apttus Corporation /s/ Michael J. Morrison
Michael J. Morrison, Bar No. 1665
1495 Ridgeview Dr., Suite 220
Reno, Nevada 89519
Attorneys for Plaintiff Elizabeth Baker

<u>ORDER</u>

IT IS SO ORDERED this day of November, 2017.

United States Magistrate Judge

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Exhibit A

Elizabeth Baker v. Apttus Corporation U.S. District Court; Case No. 3:17-cv-00587-MMD-VPC

CONFIDENTIALITY LOG OF:

Date of Production/ Disclosure	Bates-Stamp Numbers/Source	Description of Documents or Information	Compelling Reason/Authority for Confidentiality Designation
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Exhibit B

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ACKNOWLEDGEMENT AND AGREEN	MENT TO BE BOUND	
I,, [print or type full na	ame], of	(print o
type full address], declare under penalty of perjury that I h	nave read in its entirety an	d understand
the Stipulated Protective Order that was issued by the Co	urt on	[date] in the
case of Elizabeth Baker v. Apttus Corporation, Case No.		
comply with and to be bound by the terms of this Stipula	ated Protective Order and	I understan
and acknowledge that failure to so comply could expose		
nature of contempt. I solemnly promise that I will not disc		
item that is subject to this Stipulated Protective Order to		
compliance with the provisions of this Order. I further ag		
•		
United States District Court, District of Nevada, for the		
Stipulated Protective Order, even is such enforcement pro-	ceedings occur after termi	nauon oi un
action.		
I hereby appoint	_ [print or type full	i name] o
[print or type full address a	and telephone number] as	s my Nevad
agent for service of process in connection with this	action or any proceeding	gs related t
enforcement of this Stipulated Protective Order.		
Date:		
City and State where sworn and signed:		
•		
Printed Name:[printed name]		
Signature:		

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