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**UNITED STATES DISTRICT COURT**  
**DISTRICT OF NEVADA**

HALL CA-NV, LLC, a Texas limited liability )  
company, )  
)  
Plaintiff, )  
)  
vs. )  
)  
LADERA DEVELOPMENT, LLC, a Nevada )  
limited liability company, )  
)  
Defendant. )

3:18-cv-00124-RCJ-CBC

**ORDER**

Before this Court is Plaintiff's Motion for Partial Summary Judgment (ECF No. 139).<sup>1</sup> This motion is fully briefed. (ECF Nos. 145, 153.) After review of all the parties' briefs and exhibits, the Court grants this motion in part and denies it in part.<sup>2</sup>

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<sup>1</sup> Plaintiff does not categorize this motion as one for "partial" summary judgment; however, Plaintiff only seeks summary judgment on the liability portion of the claims and counterclaims. In its reply, Plaintiff indicates that it will seek a "prove-up evidentiary hearing" for damages. (*See* ECF No. 153 at 18.)

<sup>2</sup> The parties have also filed a number of extraneous motions, which this Court rules upon quickly. Plaintiff and Defendant both sought additional time in filing their reply and response respectively, and Defendant sought leave to file additional pages in its response. The Court grants these motions given the extensive factual background of this case spanning nearly a decade.

1 **FACTUAL BACKGROUND**

2 New Cal-Neva Lodge, LLC (“Borrower”) previously owned a certain property on the bor-  
3 der of Nevada and California located in Crystal Bay, Washoe County, Nevada and in Placer  
4 County, California (the “Property”). Borrower acquired the Land in February 2013 and operated a  
5 resort hotel on it known as the Cal-Neva Lodge.

6 On June 26, 2013, Borrower and Plaintiff Hall CA-NV, LLC (“Plaintiff Hall”) entered into  
7 a letter of engagement by which Plaintiff Hall tentatively agreed to provide Borrower with a loan  
8 for \$29,000,000 “to pay expenditures related to the renovation of improvements on the Property.”  
9 (ECF No. 53 Ex. 2 (“June 26 Letter”).) Per the letter, final approval of the loan would be based  
10 upon certain conditions being met such as a renovation plan approved by Plaintiff Hall. (*Id.*)

11 Over the next fifteen months, Plaintiff Hall and Borrower negotiated the terms of the loan,  
12 reviewed construction plans, and made modifications before the loan closed on September 30,  
13 2014. (*See* ECF No. 139 Ex. 1 (“Construction Loan Agreement”).) Under this agreement, Plaintiff  
14 Hall would loan the money out over time with monthly installments as needed. (*Id.* § 12.)

15 During the negotiation period, the parties also discussed with Defendant Ladera Develop-  
16 ment LLC (“Defendant Ladera”) about acquiring additional funds to ensure there would be suffi-  
17 cient moneys to complete the construction project. Borrower agreed with Defendant Ladera De-  
18 velopment LLC (“Defendant Ladera”) that Defendant Ladera would contribute a \$6,000,000 mez-  
19 zanine loan<sup>3</sup> to Borrower for the construction project, which also closed on September 30, 2014.  
20 (ECF No. 139 Ex. 3 (“Junior Loan Agreement”).)<sup>4</sup> Defendant Ladera indicated that the loan was

21  
22 <sup>3</sup> A “mezzanine loan” is “a form of lending to businesses in which a company that is borrowing  
23 pays a higher rate of interest than on other loans but has longer to pay back the debt, which may  
24 also be changed into shares in the company.” Cambridge Disctionary, “mezzanine finance,”  
(<https://dictionary.cambridge.org/us/dictionary/english/mezzanine-finance>).

<sup>4</sup> Defendant Ladera was chosen, in part, because it had previously made a \$5,000,000 bridge loan  
to Borrower a few months prior to the closing of the loans at issue in this case.

1 worth the risk involved if it were to be second only to Plaintiff Hall’s loan, which Plaintiff Hall  
2 acknowledged in an internal memorandum dated September 15, 2014. (ECF No. 145 Ex. 11 (“Hall  
3 Memo”) at 2 (“Ladera is requiring a 2nd lien secured by the property, and a pledge of the Borrower  
4 partnership interest.”).)

5 Before the September 30, 2014 closing date, Plaintiff Hall and Defendant Ladera entered  
6 into a separate agreement, whereby Plaintiff Hall’s loan would be senior to Defendant Ladera’s  
7 loan. (ECF No. 139 Ex. 4 (“Intercreditor Agreement”).) Relevant to this case, the Intercreditor  
8 agreement imposed a number of duties onto Defendant Ladera:

- 9 1. “Junior Lender shall not in any manner interfere with Senior Lender’s security interests in  
10 the Property unless and until all of the Senior Debt is no longer outstanding.” (*Id.* at 4.)
- 11 2. “Junior Lender agrees that it will not at any time contest the validity, perfection, priority  
12 or enforceability of any of the Senior Debt, any of the Senior Loan Documents, or any of  
13 the liens and security interests of Senior Lender in the Property or other collateral securing  
14 the Senior Debt.” (*Id.* at 5.)
- 15 3. “[Junior Lender will] not take any action or vote in any way so as to (A) contest the legality,  
16 validity or enforceability of this Agreement or any Senior Loan Document . . . .” (*Id.* at  
17 11.)
- 18 4. “Notwithstanding anything to the contrary contained in this Agreement, during the contin-  
19 uance of any Insolvency Proceeding, the Senior Debt shall first be indefeasibly paid and  
20 satisfied in full in cash before any payment or distribution of cash or other property is made  
21 upon the Junior Debt. In any Insolvency Proceeding, any payment or distribution which  
22 may be payable or deliverable with respect to the Junior Debt shall be paid or delivered  
23 directly to Senior Lender for application to the payment and satisfaction of the Senior Debt  
24 unless and until the Senior Debt shall have been indefeasibly paid and satisfied in full in  
cash.” (*Id.* at 10.)
5. “If applicable, Junior Lender agrees to vote for any plan of reorganization approved by  
Senior Lender in respect of Borrower in any Insolvency Proceeding respecting Borrower;  
provided, however, that Senior Lender agrees not to unreasonably withhold or delay its  
consent to Junior Lender’s voting for a different plan of reorganization if (i) the different  
plan is at least as beneficial to Senior Lender (including without limitation with respect to  
Senior Lender’s payment, lien and remedy rights thereunder) as the plan approved by Sen-  
ior Lender, and (ii) Junior Lender agrees in writing (A) that any payments received by  
Junior Lender by virtue of such Insolvency Proceeding will be held by Junior Lender in  
trust for the benefit of Senior Lender until such time as the Senior Debt is satisfied in full,  
and (B) if the Senior Debt will not be satisfied in full by virtue of such Insolvency Pro-  
ceeding, promptly pay over to Senior Lender the payments so held in trust up to the amount  
of the deficiency.” (*Id.*)
6. “Junior Lender agrees not to oppose any post-petition motion filed or supported by Senior  
Lender, including, without limitation, motions for adequate protection with respect to the

1 Senior Debt, for relief from stay, or for Borrower’s application of cash collateral for use in  
2 the ordinary course of its business or for postpetition borrowing from Senior Lender.” (*Id.*  
3 at 12.)

- 4 7. “Junior Lender shall release insurance proceeds and condemnation awards, to be applied  
5 to the restoration of the Property or to payment of the indebtedness evidenced and secured  
6 by the Senior Loan Documents, in the same manner as Senior Lender, under, the terms and  
7 provisions of the Senior Loan Documents, so that no conflicts are created by and among  
8 Senior Lender, Junior Lender, or others in the application of insurance proceeds or con-  
9 demnation awards. Senior Lender has the sole and exclusive right, as against Junior Lender,  
10 to adjust settlement of insurance claims under the insurance policies in the event of any  
11 covered loss or destruction. All proceeds of such insurance related to the Property shall  
12 inure to the Senior Lender, and Junior Lender shall cooperate (if necessary) in a reasonable  
13 manner in effecting the payment of such insurance proceeds to Senior Lender. In the event  
14 Senior Lender permits the Borrower to utilize the proceeds of insurance to replace any part  
15 of the Property, the consent of Senior Lender shall be deemed to include the consent of  
16 Junior Lender.” (*Id.* at 5.).

17 To protect their respective interests in the Property, both Plaintiff Hall and Defendant Lad-  
18 era acquired title insurance policies. Plaintiff Hall purchased a title insurance policy from Old  
19 Republic National Title Insurance Company (“Old Republic”), which failed to cover any superior  
20 mechanics’ lien arising from Penta’s prior work on the Property. (ECF No. 145 Ex. 22 (“Hall  
21 Insurance Policy”) at LAD006948, LAD006973 (omitting standard coverage for “[t]he lack of  
22 priority of the lien of the Insured Mortgage upon the Title . . . as security for each and every ad-  
23 vance of proceeds of the loan secured by Insured Mortgage over any statutory lien for services,  
24 labor, or material arising from construction of an improvement or work related to the land when  
the improvement or work . . . .”) Defendant Ladera also purchased title insurance from Old Re-  
public. (ECF No. 145 Ex. 23 (“Ladera Insurance Policy”).) Unlike Hall’s Insurance Policy, Lad-  
era’s insurance policy did cover mechanics’ liens. (*Id.*)

21 Defendant Ladera hired a law firm, Hopkins Carley, a law corporation. Defendant Ladera  
22 hired these attorneys to review the Intercreditor Agreement prior to entering the mezzanine loan  
23 to make sure it was enforceable, acceptable to Ladera, and to explain the terms to him, as well as

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1 to review the loan documents between Hall and the Borrower, and Hall and Penta. (ECF No. 139  
2 Ex. 5 (“Jeffrey Pickett Depo”) at 86:11–87:25.)

3 Before the parties closed the loans in September 2014, some construction work was per-  
4 formed on the Property from fall 2013 to January 2014. This work included the following: work  
5 on a model room, repair the roof, replace the boiler, remove trees, and abatement work for asbestos.  
6 (ECF No. 145 Ex. 5 (“Jaynes Depo”) at 89:2–22.) To complete this work, Borrower hired the  
7 PENTA Building Group (“Penta”). Plaintiff Hall’s 30(b)(6) witness, Michael Jaynes, admits that  
8 he was aware of this construction work as early as late 2013. (*Id.* at 63:8–11.)

9 Under Nevada Revised Statutes Chapter 108, contractors generally enjoy a lien on proper-  
10 ties on which they have performed work. Nev. Rev. Stat. § 108.225. These liens are prior to sub-  
11 sequent deeds of trust and mortgages. Nev. Rev. Stat. §§ 108.2453, 108.2457. As such, Penta ar-  
12 guably had a first-in-line lien on the Property over and above the deeds of trust for Plaintiff Hall  
13 and Defendant Ladera.

14 Between the 2013 work and the closing of the loans, there were several representations  
15 from Plaintiff Hall and Penta that at least appeared to posit that Penta had not performed any work  
16 on the Property before the closing of the loans. First, there was a document titled “Contractor’s  
17 Agreement and Consent to Assignment of Construction Documents,” which was signed by Penta  
18 and Plaintiff Hall and dated September 29, 2014. (ECF No. 145 Ex. 17 (“Contractor’s Agree-  
19 ment”).) This document states:

20 Under the Agreement, no work of any kind (including the destruction or removal  
21 of any existing improvements, site work, clearing, grubbing, draining, or fencing)  
22 has been commenced or performed on the property described in the Agreement and  
no equipment, or materials have been delivered to the property described in the  
agreement for any purpose whatsoever.

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1 (*Id.* at 1.)<sup>5</sup> The Contractor’s Agreement defines the term “Agreement” collectively to include “any  
2 other agreements executed by [Penta] and [Borrower] in connection with the [Property].” (*Id.*)

3 Second, on the deeds of trust providing Defendant Ladera with a lien on the Property, De-  
4 fendant Ladera is listed as having a “second priority lien.” (ECF No. 145 Ex. 13 (“Deeds of Trust”)  
5 at 1.) This is in spite of the fact that Penta arguably had the first-in-line lien, making Plaintiff Hall  
6 the second-in-line lien and Defendant Ladera the third-in-line lien.

7 Third, in the Junior Loan Agreement,<sup>6</sup> a number of places indicate that Defendant Ladera  
8 will be granted “a second priority lien on the” Property. (Junior Loan Agreement at 2.) Under an  
9 article titled “CONDITIONS PRECEDENT TO LENDING,” Defendant Ladera’s lien “must be  
10 duly perfected and in a second priority lien position subject only to the deed of trust securing”  
11 Plaintiff’s Hall’s lien. (*Id.* at 6.)

12 Fourth, the Intercreditor Agreement states that Defendant Ladera’s “Junior Note is secured  
13 by[] that certain second lien Deed of Trust, Security Agreement, Assignment of Rents and Fixture  
14 Filing to be recorded in the real property records.” (Intercreditor Agreement at 1.) This agreement  
15 also included two lists of documents called the “Junior Loan Documents” and the “Senior Loan  
16 Document,” stating “true, correct and complete copies of which have been delivered to” Plaintiff  
17 Hall and Defendant Ladera. (*Id.* at 6.) The documents were not attached to the Intercreditor

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19 \_\_\_\_\_  
20 <sup>5</sup> This provision underwent a few revisions before finally settling on its final form presented above.  
21 Initially, Plaintiff Hall proposed this clause, identical except without the introductory phrase  
22 “[u]nder this agreement.” (ECF No. 145 Ex. 21 (“Botts-Penta Email Exchange”).) Penta proposed  
23 an introductory phrase to cover their preconstruction work: “Except as previously disclosed to  
24 Assignee . . . .” (*Id.*) But Defendant Ladera proposed, the introductory phrase “[u]nder this agree-  
ment,” to which Penta finally agreed. (*Id.*)

<sup>6</sup> The copy of the Junior Loan Agreement presented to the Court in these motions is not signed by  
the Parties, but the Parties do not dispute that they entered into this contract. (Junior Loan Agree-  
ment at 67–69.) It contains signature blocks for Plaintiff Hall, Defendant Ladera, and Borrower.  
(*Id.*)

1 Agreement; the titles were merely listed. (*Id.* at Exs. B, C.) Among these lists are the Contractor’s  
2 Agreement, Deeds of Trust, and Junior Loan Agreement. (*Id.*)

3 While there are some representations that at least suggest that Penta had not performed any  
4 work on the Property, there are other representations to Defendant Ladera stating that such work  
5 occurred. Defendant Ladera is owned and operated by two brothers, Jeffrey and James Pickett. On  
6 March 28, 2014, six months before closing, James Pickett received an email from Penta’s repre-  
7 sentative and forwarded that email to Jeffrey Pickett regarding the preconstruction work, stating,  
8 “What they spent the 3m on attached.” (ECF No. 139 Ex. 10 (“March 28 Email”).) Attached to the  
9 email, was a spreadsheet detailing the preconstruction work that was completed, including that  
10 Borrower still owed Penta \$133,370. (*Id.*) It listed the following construction work that was per-  
11 formed on the property leading up to that date:

Construction	
Tower Roof Repair & Mansard Re-C	428,577
Model Room	85,299
Mobilization & Demolition	-
Boiler Replacement	55,965
Tower Abatement	-
Tree Removal	10,100
Total	<u>579,942</u>

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20 (*Id.*) In his deposition, James Pickett admits receiving this information from Penta’s representative  
21 and forwarding it to his brother, Jeffrey Pickett, but James does not admit to reviewing the attach-  
22 ment. (ECF No. 139 Ex. 6 (“James Pickett Depo”) at 215:2–16:11.)

23 In April 2014, James and Jeffrey Pickett exchanged emails with an individual named Brad  
24 Rencher with an attachment titled “Confidential Offering Memorandum for the Project.” (ECF No.

1 139 Ex. 11 (“Confidential Memo”).) They discussed the possibility of extending the mezzanine  
2 loan to Borrower. (*Id.* at LAD004398–99.) In the attached memorandum, the preconstruction was  
3 listed; “The Property was closed in Sept. 2013 to begin roof repairs, model room, and abatement  
4 work in preparation for the full construction start.” (*Id.* at LAD004446.) Jeffrey Pickett testified  
5 he is “sure” that he had seen the Confidential Memo. (Jeffrey Pickett Depo at 253:11–54:3.)

6 In addition to these representations, Penta’s Fed. R. Civ. P. 30(b)(6) witness, Mark Briggs,  
7 testified that the construction work was “obvious.” (ECF No. 139 Ex. 12 (“Briggs Depo”) at 51–  
8 53.) He stated, “Fences were up. Our trailers were out. I’m not sure how you cannot see that con-  
9 struction was -- that there was activity on the project.” (*Id.*) He further affirmed that the “fencing  
10 had been out there since 2013 and was there well past September 2014.” (*Id.* at 138.) The fencing  
11 also had signage, which read, “Construction Zone.” (*Id.* at 139.) Both James and Jeffrey Pickett  
12 lived in the area and admit to seeing the Property frequently. (James Pickett Depo at 58; Jeffrey  
13 Pickett Depo at 50.)

14 James and Jeffrey Pickett both testified that they were not sure when they learned of the  
15 preconstruction work on the Property. For example, James Pickett said, in his deposition,

16 Q. Sitting here today, do you recall whether you knew that work had been per-  
17 formed before Ladera Development funded a penny?

18 A. No.

19 Q. No, you don’t recall?

20 A. I do not recall.

21 Q. Okay. So you could have been told that, and you just don’t remember?

22 A. Correct.

23 (James Pickett Depo at 149–50.) Likewise, for example, Jeffrey Pickett testified that he could not  
24 recall if he was given access to a “Dropbox,” which contained an agreement such as one titled  
25 “Preconstruction Services Agreement” between Penta and Borrower. (Jeffrey Pickett Depo at 118.)

26 In early 2016, Borrower began to be unable to maintain its financial obligations, and Plain-  
27 tiff Hall declared default. Shortly after this default, Penta filed suit against Plaintiff Hall in Nevada



1 state court, claiming that it had a mechanic's lien with priority over Plaintiff Hall's deed of trust.  
2 While this case between Penta and Plaintiff Hall was in the discovery phase, Borrower filed for  
3 Chapter 11 Bankruptcy on July 28, 2016.<sup>7</sup> The bankruptcy court merged the state court case with  
4 the ongoing bankruptcy proceeding. The court then established a \$15,000,000 "Lien Litigation  
5 Reserve" to ensure at least partial satisfaction of the liens against the Property. Defendant Ladera  
6 litigated against Plaintiff Hall in bankruptcy court to attempt to recover at least partially on its  
7 \$6,000,000 loan. (*See, e.g.*, ECF No. 140 Ex. A ("Ladera Bankruptcy Plan"); Jeff Pickett Depo at  
8 283:2–284:8). Both Plaintiff Hall and Defendant Ladera also litigated together against Penta argu-  
9 ing their mechanics' lien was junior to their deeds of trust. (*See, e.g.*, ECF No. 140 Ex. H ("Motion  
10 for Settlement") at 10 of 31 ("While Hall continues to contest the priority of the liens of PENTA  
11 and the Penta Subcontractors and other subcontractors, Hall recognizes that there is significant risk  
12 that PENTA will prevail in the priority phase."))<sup>8</sup>

13 Penta, Plaintiff Hall, Defendant Ladera, and various subcontractors entered into negotia-  
14 tions on the best way to split the \$15,000,000 pot. During the negotiations, Defendant Ladera was  
15 excluded from negotiating.<sup>9</sup> The remaining parties to the negotiations agreed to a split of the  
16 money divvied up between Plaintiff Hall and the various contractors, and they moved the  
17

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18 <sup>7</sup> At this time, Plaintiff Hall had not loaned out the full twenty-nine million but only  
19 \$20,421,136.25 to Borrower as Plaintiff Hall agreed to periodically advance funds under the loan  
20 as work was completed under the Construction Agreement. (*See, e.g.*, Construction Loan Agree-  
21 ment, Ex. 10, at 27, § 12)

22 <sup>8</sup> Exhibit H contains the motion as well as exhibits. For clarity, the page numbers cited in this  
23 Order reference the particular page out of the entire thirty-one pages in the file.

24 <sup>9</sup> Defendant Ladera claims as a fact that it was Plaintiff Hall who was successful in getting De-  
fendant Ladera excluded from this process, but Defendant Ladera fails to offer competent evidence  
to this fact. It points to the deposition of Michael Jaynes, Plaintiff Hall's 30(b)(6) witness, but he  
said he was not sure who made that decision. (Michael Jaynes Depo at 150–51 ("I don't know who  
ultimately made that decision or if it was a joint decision.")) It also points to its unverified Answer,  
but the assertions in pleadings are generally not admissible evidence. *Jones v. Blanas*, 393 F.3d  
918, 923 (9th Cir. 2004) (holding that only pleadings submitted with personal knowledge and un-  
der oath may be used to defend against summary judgment).

1 bankruptcy court for approval of the settlement. In the Motion for Settlement, Plaintiff Hall repre-  
2 sented that it would “exercise its rights under the Intercreditor Agreement with Ladera to insure  
3 Ladera’s non-objection to the motion to approve this Agreement and the Motion to Dismiss, in-  
4 cluding but not limited to taking any action to enforce the Intercreditor Agreement, in the event  
5 Ladera breaches the terms of the Intercreditor Agreement.” (*Id.* at 17 of 31.) Defendant Ladera did  
6 not contest the validity and enforceability of the Intercreditor Agreement, at this time or at all  
7 during the bankruptcy proceedings. The bankruptcy court approved the proposed settlement.

### 8 **LEGAL STANDARD**

9 A court should grant summary judgment when “the movant shows that there is no genuine  
10 dispute as to any material fact and the movant is entitled to judgment as a matter of law.” Fed. R.  
11 Civ. P. 56(a). A factual dispute is genuine when “the evidence is such that a reasonable jury could  
12 return a verdict for the nonmoving party.” *Anderson v. Liberty Lobby, Inc.*, 477 U.S. 242, 248  
13 (1986). Only facts that affect the outcome are material. *Id.*

14 To determine when summary judgment is appropriate, courts use a burden-shifting analy-  
15 sis. On the one hand, if the party seeking summary judgment would bear the burden of proof at  
16 trial, then he can only satisfy his burden by presenting evidence that proves every element of his  
17 claim such that no reasonable juror could find otherwise assuming the evidence went uncontro-  
18 verted. *Id.* at 252. On the other hand, when the party seeking summary judgment would not bear  
19 the burden of proof at trial, he satisfies his burden by demonstrating that the other party failed to  
20 establish an essential element of the claim or by presenting evidence that negates such an element.  
21 *See Celotex Corp. v. Catrett*, 477 U.S. 317, 330 (1986) (Brennan J., concurring). A court should  
22 deny summary judgement if either the moving party fails to meet his initial burden or, if after he  
23 meets that burden, the other party establishes a genuine issue for trial. *Matsushita Elec. Indus. Co.*  
24 *v. Zenith Radio Corp.*, 475 U.S. 574, 586–87 (1986).

1 ANALYSIS

2 The issues before this Court breakdown into two categories: whether the Intercreditor  
3 Agreement is valid and enforceable and, if so, how it applies to this case.<sup>10</sup>

4 **I. THE INTERCREDITOR AGREEMENT IS ENFORCEABLE**

5 Before the Court addresses whether the parties breached the Intercreditor Agreement, the  
6 Court first determines whether it is a valid and enforceable contract. Defendant Ladera makes four  
7 contentions that would negate liability for its alleged breaches: the Intercreditor Agreement was  
8 the product of fraud, the Intercreditor Agreement was the product of a unilateral mistake, the In-  
9 tercreditor Agreement was the product of a mutual mistake, and Defendant Ladera's obligations  
10 under the Intercreditor Agreement were excused because of the failure to complete a condition  
11 precedent.<sup>11</sup> Each argument relates to Defendant Ladera's claim it was not aware that preconstruc-  
12 tion work had been done on the property and that its lien was arguably junior to the contractor's  
13 liens.

14 *A. Fraudulent Inducement*

15 For its first claim, Defendant Ladera argues the Intercreditor Agreement was the result of  
16 fraudulent inducement. Defendant Ladera claims the Plaintiff Hall represented there had been no  
17 preconstruction work on the Property and that Defendant Ladera would have a second-in-line lien  
18 on the Property.

19 To prove a fraudulent inducement claim, a party must prove the following:

- 20 (1) [Plaintiff Hall] made a material misrepresentation; (2) [Plaintiff Hall] knew at  
21 the time that the representation was false or lacked knowledge of its truth; (3)

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22 <sup>10</sup> In analyzing the substantive law of this case, this Court has held that the provision choosing  
23 Texas law in the Intercreditor Agreement is valid and binding for both claims. (ECF No. 154.)

24 <sup>11</sup> For the first time in its reply brief, Plaintiff Hall contends that Defendant Ladera's arguments  
for equitable relief are barred as untimely for failing to raise these arguments in a reasonable time,  
such as in the bankruptcy proceeding. (ECF No. 153 at 16.) The Court declines to consider this  
argument as it was not raised in the motion. *See Zamani v. Carnes*, 491 F.3d 990, 997 (9th Cir.  
2007) (“The district court need not consider arguments raised for the first time in a reply brief.”).

1 [Plaintiff Hall] intended that [Defendant Ladera] should rely or act on the misrep-  
2 resentation; (4) [Defendant Ladera] relied on the misrepresentation; and (5) [De-  
3 fendant Ladera's] reliance on the misrepresentation caused injury.

4 *Int'l Bus. Machines Corp. v. Lufkin Indus., LLC*, 573 S.W.3d 224, 228 (Tex. 2019) (citing *Ander-*  
5 *son v. Durant*, 550 S.W.3d 605, 614 (Tex. 2018)). The reliance must be "both actual and justifiable  
6 reliance." *Mercedes-Benz USA, LLC v. Carduco, Inc.*, 583 S.W.3d 553, 558 (Tex. 2019) (quoting  
7 *Grant Thornton LLP v. Prospect High Income Fund*, 314 S.W.3d 913, 923 (Tex. 2010)). A court  
8 may rule that a party's claim of "justifiable reliance is negated as a matter of law." *Id.* at 563  
9 (quoting *JPMorgan Chase Bank, N.A. v. Orca Assets G.P., L.L.C.*, 546 S.W.3d 648, 654 (Tex.  
10 2018)).<sup>12</sup> "In an arm's length transaction, the party alleging fraud must have exercised ordinary  
11 care to protect its own interests and cannot blindly rely on the defendant's reputation, representa-  
12 tions, or conduct where the plaintiff's knowledge, experience, and background warrant investiga-  
13 tion." *Id.* Where the exercise of due diligence would reveal the existence of facts, the party "is  
14 charged with knowledge of all facts that would have been discovered by a reasonably prudent  
15 person similarly situated; a failure to exercise reasonable diligence is not excused by mere confi-  
16 dence in the honesty and integrity of the other party." *AKB Hendrick, LP v. Musgrave Enterprises,*  
17 *Inc.*, 380 S.W.3d 221, 232 (Tex. App. 2012).

18 The Court holds, as a matter of law, that Defendant Ladera would have known of the pre-  
19 construction work with an outstanding balance on the property through the exercise of due dili-  
20 gence, so Defendant Ladera's alleged reliance was not justifiable. Both James and Jeffrey Pickett  
21 admit to having access and sharing amongst themselves at least two documents, which state that

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22 <sup>12</sup> In an older case, the Texas Supreme Court held, "Where one has been induced to enter into a  
23 contract by fraudulent representations, the person committing the fraud cannot defeat a claim for  
24 damages based upon a plea that the party defrauded might have discovered the truth by the exercise  
of proper care." *Trenholm v. Ratcliff*, 646 S.W.2d 927, 933 (Tex. 1983) (quoting *Isenhower v. Bell*,  
365 S.W.2d 354, 357 (Tex. 1963)). Inasmuch as this ruling contradicts the recent *Mercedes-Benz*  
*USA* case, the Court holds that the Texas Supreme Court, the ultimate decider of Texas law, has  
departed from *Trenholm* and held that reliance must be justifiable.

1 Penta had performed preconstruction work on the Property starting in 2013. For example, the  
2 spreadsheet lists the construction work that was performed on the property in preparation of the  
3 main work and notes that Borrower still owed Penta over \$100,000 for this work. (March 28  
4 Email.) For this reason, summary judgment is proper.

5 In addition to the documents that they exchanged noting the work that Penta had performed,  
6 Jeffrey and James Pickett should have been aware of the ongoing construction of the Property at  
7 any time during their negotiations of the loan, because of the construction fences and work on the  
8 Property. They both admit they saw the Property frequently because they lived in the area. (James  
9 Pickett Depo at 58; Jeffrey Pickett Depo at 50.)

10 While the Pickett brothers do testify that they do not recall when they precisely learned of  
11 the work and there were indications that “no work” had been performed on the Property, a reason-  
12 able investigation would have revealed the preconstruction work. For this reason, they are charged  
13 with knowledge that Penta had performed this preconstruction work and that Penta arguably had  
14 a priority lien on the Property.<sup>13</sup> Defendant’s Ladera claim of fraudulent inducement therefore fails  
15 as a matter of law.

16 Plaintiff Hall makes three additional arguments to contend summary judgment is proper on  
17 Defendant Ladera’s claim of fraudulent inducement, which the Court finds less persuasive. First,  
18 Plaintiff Hall argues no reasonable juror could find that Defendant Ladera did not know of the  
19 preconstruction work. Plaintiff Hall points to the emails and attachments between the Pickett  
20 brothers, where there was mention of the preconstruction work; their deposition testimonies, where  
21 they frequently pleaded a lack of memory on key issues, even on when they learned of the precon-  
22 struction work for the first time; and the fences around the Property, which the Pickett brothers

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23  
24 <sup>13</sup> Defendant Ladera levies that Penta had a first-priority lien on the property, but this issue was never finally adjudicated as the bankruptcy case ended in settlement.

1 admit to seeing. Nonetheless, the Court finds that a reasonable juror could find that Defendant  
2 Ladera based upon an inference from the representations for contracts presented to Defendant  
3 Ladera such as the Contractor's Agreement, which states that no work had been performed on the  
4 Property.

5 Second, Plaintiff Hall next claims no reasonable juror could find that it never actually rep-  
6 resented to Defendant Ladera that there was no work performed on the Property. The Court finds  
7 that a juror could reasonably disagree. For example, Plaintiff Hall was a signatory to the Contrac-  
8 tor's Agreement, which contained the no-work paragraph, and Plaintiff Hall included it in the In-  
9 tercreditor Agreement as a Senior Loan Document that was turned over to Defendant Ladera. Even  
10 if the Intercreditor Agreement did not expressly incorporate all of the terms of the Contractor's  
11 Agreement, this was a representation that no work was performed on the Property.

12 Third, Plaintiff Hall lastly contends no reasonable juror could find that Defendant Ladera  
13 was not harmed by the representations because it was never finally adjudicated that Penta was the  
14 most senior lien. But Defendant Ladera was unable to challenge the settlement because of the  
15 Intercreditor Agreement and a reasonable juror could find that Defendant Ladera would not have  
16 entered into nexus of agreements had it known of the preconstruction work. Nonetheless, the Court  
17 finds Plaintiff Hall's argument regarding justifiable reliance persuasive, which is alone sufficient  
18 for summary judgment on this claim.

19 *B. Negligent Misrepresentation*

20 Similar to Defendant Ladera's claim for fraudulent misrepresentation, it claims that Plain-  
21 tiff Hall committed a negligent misrepresentation based on the same facts. For this claim, Defend-  
22 ant Ladera needs to show the following elements:

- 23 (1) [Plaintiff Hall's] representation to [Defendant Ladera] in the course of [Plaintiff  
24 Hall's] business or in a transaction in which [Plaintiff Hall] had an interest; (2)  
[Plaintiff Hall's] providing false information for the guidance of others; (3)

1 [Plaintiff Hall's] failure to exercise reasonable care or competence in obtaining or  
2 communicating information; (4) [Defendant Ladera's] justifiable reliance on  
3 [Plaintiff Hall's] representation; and (5) [Plaintiff Hall's] negligent misrepresenta-  
4 tion proximately causing the [Defendant Ladera's] injury.

5 *Willis v. Marshall*, 401 S.W.3d 689, 698 (Tex. App. 2013).

6 This claim suffers from the same defect noted above for the fraudulent misrepresentation  
7 claim. Namely, Defendant Ladera needs to show that its reliance on Plaintiff Hall's representations  
8 were justifiable, but no reasonable juror could make such a finding because of Defendant Ladera's  
9 notice. The Court therefore holds that summary judgment is proper on this claim as well.

10 *C. Unilateral Mistake*

11 For this claim likewise, Defendant Ladera contends that it was unilaterally mistaken on  
12 whether there was preconstruction work on the Property and whether it held the second-in-place  
13 lien on the Property. A unilateral mistake of fact alone does not entail rescission of a contract. *James*  
14 *T. Taylor & Son, Inc. v. Arlington Indep. Sch. Dist.*, 335 S.W.2d 371, 372–73 (1960). The parties  
15 agree that one claiming a unilateral mistake of fact must also satisfy the following additional ele-  
16 ments under Texas law:

17 (1) the mistake is of so great a consequence that to enforce the contract as made  
18 would be unconscionable; (2) the mistake relates to a material feature of the con-  
19 tract; (3) the mistake must have been made regardless of the exercise of ordinary  
20 care; and (4) the parties can be placed in status quo in the equity sense, i.e., rescis-  
21 sion must not result in prejudice to the other party except for the loss of his bargain.

22 *Id.* at 373. As stated above, the alleged mistake that Penta had performed preconstruction work,  
23 which arguably gave Penta a priority lien would have been avoided with the exercise of the ordi-  
24 nary care on Defendant Ladera's part.

25 While Defendant Ladera frames the issue in the same way, whether Penta's preconstruction  
26 work gave it a priority lien on the property is not an issue of fact but of law. *See Texas Nat. Bank*  
27 *of Baytown v. Harris Cty.*, 765 S.W.2d 823, 826 (Tex. App. 1988), *writ denied* (July 12, 1989)

1 (“[A] mistake of law occurs where one cognizant of the facts reaches an erroneous conclusion as  
2 to the legal consequences or effect of those facts.”). A unilateral mistake of law is only a ground  
3 for cancellation of a contract “if the mistake is chargeable to the inequitable conduct of the other  
4 party, such as the making of misleading or incorrect representations by one possessed of superior  
5 knowledge and in whom trust and confidence have properly been reposed.” *Damstra v. Starr*, 585  
6 S.W.2d 817, 820 (Tex. Civ. App. 1979).

7 This alleged mistake of law was never determined by any court, as the bankruptcy pro-  
8 ceeding ended in settlement. But even assuming the veracity of the legal conclusion that Penta  
9 possessed a superior lien on the property, Plaintiff Hall was not one “whom trust and confidence  
10 [would] have properly been reposed.” *Id.* For example, one’s attorney would be such a person.  
11 *See, e.g., id.* Defendant Ladera and Plaintiff Hall are both sophisticated parties who lent millions  
12 of dollars to Borrower. Defendant Ladera even hired counsel to investigate their risk associated  
13 with their loans at issue in this case. Plaintiff Hall cannot be punished for Defendant Ladera’s  
14 failure to realize that Penta arguably had a mechanics lien on the Property, even if this Court con-  
15 cluded that Plaintiff Hall intentionally made misrepresentations. As such, this claim must also fail  
16 as a matter of law.

17 *D. Mutual Mistake*

18 Defendant Ladera only bases this claim on the mistaken fact that Penta arguably had a  
19 priority lien on the Property as it admits that Plaintiff Hall was aware of the preconstruction work.  
20 Again, Defendant Ladera frames this issue as one of fact as opposed to law, which is error. Texas  
21 courts do not recognize a mutual mistake of law as grounds for rescinding a contract. *Harris v.*  
22 *Sanderson*, 178 S.W.2d 315, 320 (Tex. Civ. App. 1944), *writ refused W.O.M.* (Apr. 11, 1944)  
23 (“[A] mutual mistake of law will not furnish grounds for avoiding a contract.”); *Marsh v. Marsh*,

24 ///



1 949 S.W.2d 734, 745 (Tex. App. 1997) (“[A] mutual mistake of law is not a ground for rescission  
2 or cancellation of a contract.”). Summary judgment is therefore proper on this claim as well.

3 *E. Failure to Comply with a Condition Precedent*

4 Defendant Ladera lastly claims that the Intercreditor Agreement was subject to an unmet  
5 condition precedent and is therefore unenforceable. This claim fails in two regards: the condition  
6 precedent is not incorporated into the Intercreditor Agreement and similarly, the condition prece-  
7 dent is only in regard to Defendant Ladera having to lend—not its status as a junior lienholder.

8 For this claim, Defendant Ladera points to language of the Junior Loan Agreement between  
9 it and Borrower. In this agreement, under an article titled “CONDITIONS PRECEDENT TO  
10 LENDING,” Defendant Ladera’s lien “must be duly perfected and in a second priority lien position  
11 subject only to the deed of trust securing” Plaintiff’s Hall’s lien. (Junior Loan Agreement at 6.)  
12 This condition precedent from another agreement is the purported basis of this claim.

13 Defendant Ladera contends that the Intercreditor Agreement incorporated this condition  
14 precedent by reference. Specifically, the Intercreditor Agreement listed the Junior Loan Agreement  
15 as a one of the “Junior Loan Documents.” (Intercreditor Agreement at Ex. C.) Regarding these  
16 Junior Loan Documents, the Intercreditor Agreement merely states the following:

17 Junior Lender hereby represents, warrants and certifies to Senior Lender that, as of  
18 the date of this Agreement: (i) this Agreement has been duly authorized, executed  
19 and delivered by Junior Lender; (ii) the documents described on Exhibit C attached  
20 hereto are all of the Junior Loan Documents, true, correct and complete copies of  
21 which have been delivered to Senior Lender; (iii) the Junior Loan Documents have  
not been modified, amended or terminated except as disclosed on Exhibit C; and  
(iv) that none of the Junior Debt has been assigned or otherwise transferred to any  
person or entity and that the Junior Lender is the sole owner of all of the Junior  
Debt.

22 . . .

23 Senior Lender has reviewed the Junior Loan Documents identified on **Exhibit C**  
attached hereto and incorporated herein by this reference and hereby approves of  
and consents to the Junior Debt and such Junior Loan Documents.

24 . . .

1 Without Senior Lender’s prior written consent, such consent not to be unreasonably  
2 withheld, conditioned or delayed, Junior Lender will not amend or modify the Jun-  
3 ior Debt or the Junior Loan Documents in any way that will: (A) increase the max-  
4 imum principal amount of the Junior Debt or increase the rate of interest or increase  
5 any of the fees, costs, or other amounts currently set forth in the Junior Loan Doc-  
6 uments, (B) increase the amount or number of payments required by the Junior  
7 Loan Documents, (C) cross-default the Junior Debt with any loan other than the  
8 Senior Loan, (D) cross-collateralize the Junior Debt with any other loan, (E) add  
9 additional default provisions to any of the Junior Loan Documents or delete or  
10 shorten existing notice, grace and cure periods for any default, (F) shorten the ma-  
11 turity of the Junior Loan or any other portion of the Junior Debt, or (G) extend the  
12 period during which voluntary prepayments are prohibited or during which prepay-  
ments require the payment of a prepayment fee or premium or yield maintenance  
charge or increase the amount of any such prepayment fee, premium or yield  
maintenance charge. Junior Lender shall deliver to Senior Lender copies of any and  
all modifications, amendments, extensions, consolidations, spreaders, restatements,  
alterations, changes or revisions to any one or more of the Junior Loan Documents  
(including any side letters, waivers or consents entered into, executed or delivered  
by Junior Lender) within a reasonable time after any of such applicable instruments  
have been executed by Junior Lender. Notwithstanding anything contained herein  
or in the Junior Loan Documents to the contrary and notwithstanding any amend-  
ment or modification to the Junior Loan Documents, the Junior Debt shall remain  
in all ways subordinate to the Senior Debt.

13 (Intercreditor Agreement at 6–7.)

14 Merely mentioning a document in a contract does not necessarily entail that the contract  
15 incorporated the terms of the document. *Bob Montgomery Chevrolet, Inc. v. Dent Zone Compa-*  
16 *nies*, 409 S.W.3d 181, 189 (Tex. App. 2013). The contractual language must rather show “that the  
17 parties to the agreement had knowledge of and assented to the incorporated terms.” *One Beacon*  
18 *Ins. Co. v. Crowley Marine Servs., Inc.*, 648 F.3d 258, 268 (5th Cir. 2011) (applying Texas law)  
19 (quoting 11 Williston on Contracts § 30:25 (4th ed. 1999)).

20 None of the language from the Intercreditor Agreement entail that Plaintiff Hall and De-  
21 fendant Ladera intended to incorporate the condition precedent from the Junior Loan Agreement  
22 into the Intercreditor Agreement. In the Intercreditor Agreement, the parties merely state that  
23 Plaintiff Hall has reviewed true and accurate copies of the Junior Loan Agreement and Defendant

24 ///

1 Ladera agrees it will not change the terms of the Junior Loan Agreement with Borrower without  
2 Plaintiff Hall’s consent.

3           Additionally, the Junior Loan Agreement merely states the condition precedent is only in  
4 regard to its duty to lend money to Borrower. Indeed, it is a “CONDITION[] PRECEDENT *TO*  
5 *LENDING.*” (Junior Loan Agreement at 6 (italics added).) There was therefore no agreement that,  
6 if Defendant Ladera was not the second-in-line lien, Defendant Ladera was excused from its obli-  
7 gations under the Intercreditor Agreement. As such, the Court holds summary judgment is proper  
8 on Defendant Ladera’s final claim that the Intercreditor Agreement is not valid or enforceable.

## 9 **II. APPLICATION OF THE INTERCREDITOR AGREEMENT**

10           Holding the Intercreditor Agreement is valid and enforceable, the Court turns to the appli-  
11 cation to the facts of this case. The Court bifurcates this analysis into two parts whether Defendant  
12 Ladera breached its obligations in the bankruptcy proceedings and the instant proceedings and  
13 whether Plaintiff Hall is entitled to the insurance proceeds from Defendant Ladera’s title insurance  
14 policy.

### 15 *A. Contesting Plaintiff Hall’s Priority*

16           Plaintiff Hall alleges that Defendant Ladera’s actions after Plaintiff Hall declared Borrower  
17 to be in default amounted to a number of breaches of the Intercreditor Agreement. For a breach of  
18 contract claim, a plaintiff must show (1) the existence of a valid contract, (2) the plaintiff’s perfor-  
19 mance or tendered performance, (3) the defendant’s breach of the contract, and (4) damages as a  
20 result of the breach. *Pathfinder Oil & Gas, Inc. v. Great W. Drilling, Ltd.*, 574 S.W.3d 882, 890  
21 (Tex. 2019). The Court has already ruled that the Intercreditor Agreement is valid and enforceable,  
22 there is no contention that Plaintiff Hall has failed to perform its end of the bargain, and it is agreed  
23 that Plaintiff Hall was damaged. As such, this cause of action revolves around Defendant Ladera’s  
24 alleged breaches of the contract.

1 As listed in the Factual Background of this Order, the Intercreditor Agreement imposed a  
2 number of restrictions on Defendant Ladera from interfering with Plaintiff Hall in the collection  
3 of its debt with Borrower. Despite these obligations, it is not contested that Defendant Ladera  
4 submitted a proposed plan in the bankruptcy proceeding that would have allowed for Defendant  
5 Ladera to receive some of the funds that would have otherwise gone to satisfy Plaintiff Hall's debt.  
6 This proposal by Defendant Ladera, as well as this instant proceeding in which Defendant Ladera  
7 contests the Intercreditor Agreement's validity, violate Defendant Ladera's following duties: (1)  
8 to not interfere in any manner with Plaintiff's ability to collect its debt from Borrower, (Intercred-  
9 itor Agreement at 4), (2) to not "contest the validity, perfection, priority or enforceability" of Plain-  
10 tiff Hall's senior debt, (*id.* at 5), (3) to not "bringing or consenting to any Insolvency Proceeding  
11 unless Senior Lender also joins therein or consents thereto in writing," (*id.* at 11), and (4) to not  
12 "contest the legality, validity or enforceability of" the Intercreditor Agreement. Defendant Ladera  
13 does not dispute that these actions constitute violations of the Intercreditor Agreement. In this  
14 respect, Plaintiff Hall's Motion for Summary Judgment is therefore granted.

15 *B. Insurance Policy*

16 Under the Intercreditor Agreement, Plaintiff Hall further claims that it is entitled to the title  
17 insurance policy that Defendant Ladera acquired from Old Republic. The agreement states:

18 Junior Lender shall release insurance proceeds and condemnation awards, to be  
19 applied to the restoration of the Property or to payment of the indebtedness evi-  
20 denced and secured by the Senior Loan Documents, in the same manner as Senior  
21 Lender, under, the terms and provisions of the Senior Loan Documents, so that no  
22 conflicts are created by and among Senior Lender, Junior Lender, or others in the  
23 application of insurance proceeds or condemnation awards. Senior Lender has the  
24 sole and exclusive right, as against Junior Lender, to adjust settlement of insurance  
claims under the insurance policies in the event of any covered loss or destruction.  
All proceeds of such insurance related to the Property shall inure to the Senior  
Lender, and Junior Lender shall cooperate (if necessary) in a reasonable manner in  
effecting the payment of such insurance proceeds to Senior Lender. In the event  
Senior Lender permits the Borrower to utilize the proceeds of insurance to replace

1 any part of the Property, the consent of Senior Lender shall be deemed to include  
2 the consent of Junior Lender.

3 (Intercreditor Agreement at 5.)

4 The Court holds that this section of the Intercreditor Agreement does not permit Plaintiff  
5 Hall to recover the title insurance that Defendant Ladera acquired to solely protect its interest in  
6 the Property. The insurance proceeds in this section are limited to proceeds that are “to be applied  
7 to the restoration of the Property or to payment of the indebtedness evidenced and secured by the  
8 Senior Loan Documents.” (*Id.*) The insurance policy at issue was not to cover either. It is not to be  
9 applied for the restoration of the Property, and it was not to be applied to Plaintiff Hall’s senior  
10 debt. It only covered Defendant Ladera’s title. While the agreement goes onto say that “[a]ll pro-  
11 ceeds” of “insurance related to the Property” shall be turned over to Plaintiff Hall in a reasonable  
12 manner, it is again to limited “such insurance” as defined in the first sentence of the paragraph.  
13 (*Id.*) The Court therefore holds that Plaintiff Hall is not entitled to summary judgment on its claim  
14 for these insurance proceeds.

15 **III. SPECULATIVE DAMAGES**

16 Defendant Ladera claims that Plaintiff Hall is not entitled to damages claiming that they  
17 are too speculative in regard to the additional fees Plaintiff Hall incurred from having to litigate  
18 against Defendant Ladera in the bankruptcy proceeding. Plaintiff Hall, however, is merely moving  
19 for summary judgment on the issue of liability of the claims and counterclaims. As such, the Court  
20 defers ruling on this argument until the issues of damages are properly before the Court.

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1 **CONCLUSION**

2 IT IS HEREBY ORDERED that Plaintiff's Motion for Summary Judgment (ECF No. 139)  
3 is GRANTED IN PART and DENIED IN PART as described in this Order.

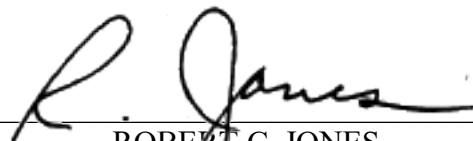
4 IT IS FURTHER ORDERED that Defendant's First Motion to Extend Time (ECF No. 144)  
5 is GRANTED.

6 IT IS FURTHER ORDERED that Defendant's First Motion for Leave to File Excess Pages  
7 (ECF No. 144) is GRANTED.

8 IT IS FURTHER ORDERED that Motions to Extend Time (ECF Nos. 141,148) are  
9 GRANTED.

10 IT IS SO ORDERED.

11 Dated March 29, 2022.

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13   
14 ROBERT C. JONES  
15 United States District Judge  
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