NOT FOR PUBLICATION

UNITED STATES DISTRICT COURT FOR THE DISTRICT OF NEW JERSEY

PHILIP MORRIS USA INC.,

Plaintiff,

: Civil Action No. 07-4599 (JAG)

v.

OPINION

DORTA BARS & LIQUORS INC., a New

Jersey corporation doing business as

DORTA LIQUORS; PEDRO VASQUEZ,

individually and doing business as OHANY:

GROCERY; MING CHENG, individually

and doing business as SUMMIT CHINESE:

RESTAURANT; SUNNY WOK CHINESE:

RESTAURANT; BOULEVARD WINE &:

SPIRIT, also known as BLVD WINE:

SPIRIT LIQUOR STORE and CHIST:

ANTHONY BAR & LIQUOR STORE;

FUDHAEL FNU, individually and doing:

business as KENNEDY DELI and BRUINS:

HOT BAGELS; and DOES ONE through:

TEN, inclusive,

Defendants.

GREENAWAY, JR., U.S.D.J.

This matter comes before this Court (Docket Entry No. 24) on the motion, filed by plaintiff, Philip Morris USA Inc. ("Plaintiff" or "Philip Morris"), seeking entry of default judgment against defendants, Pedro Vasquez, individually and doing business as Ohany Grocery, and Boulevard Wine & Spirit, also known as Blvd Wine Spirit Liquor Store (collectively,

"Defendants"), pursuant to FED. R. CIV. P. 55(b)(2). For the reasons stated below, this motion shall be granted, but judgment with respect to the award of an amount of damages will be reserved.

I. FACTS

Plaintiff manufactures MARLBORO brand cigarettes. (Compl. ¶ 12.) Plaintiff is the United States owner of Marlboro trademarks under which MARLBORO cigarettes are sold. (Compl. ¶ 10.) The MARLBORO trademarks include MARLBORO, MARLBORO Red Label, and MARLBORO LIGHTS Label. (Compl. ¶ 11.)

"Between August 2006 and July 2007, purchasers employed by firms under contract with [Plaintiff] purchased one or more packs of cigarettes" bearing the MARLBORO and/or MARLBORO LIGHTS trademarks from Defendants' retail establishments. (Compl. ¶ 13.) When these packs were brought to Plaintiff's facility, Plaintiff's employees examined the cigarettes and determined that the cigarettes were counterfeit MARLBORO brand cigarettes. (Compl. ¶ 14.) Plaintiff alleges that Defendants have sold cigarettes bearing similar marks to its MARLBORO brand cigarettes, such that the logo could confuse and disappoint customers who intended to buy genuine MARLBORO brand cigarettes. (Compl. ¶ 15.) Plaintiff alleges that Defendants have infringed on Plaintiff's registered trademarks, in violation of the Lanham Act, 15 U.S.C. §1114 and 15 U.S.C. §1125(a), as well as New Jersey state common law. Plaintiff argues it is entitled to damages based on these violations, pursuant to 15 U.S.C. §1117. (Compl. ¶ 29(D).)

Plaintiff now requests this Court to impose a permanent injunction and award damages to it, as a result of Defendants' violations of the Lanham Act.

II. LEGAL STANDARD

Federal Rule of Civil Procedure 55(b)(2) governs the entry of default judgment. The Rule states:

In all other cases, the party must apply for default judgment. A default judgment may be entered against a minor or incompetent person only if represented by a general guardian, conservator, or other like fiduciary who has appeared. If the party against whom a default judgment is sought has appeared personally or by a representative, that party or its representative must be served with written notice of the application at least 3 days before the hearing.

FED. R. CIV. P. 55(b)(2). "The Federal Rules of Civil Procedure commit the entry of a default judgment against a party to the sound discretion of the trial court." <u>F.T.C. v. Packers Brand Meats, Inc.</u>, 562 F.2d 9, 11 (8th Cir. 1977).

"Default establishes the defaulting party's liability for the well-pleaded allegations of the complaint." <u>United States v. Gant</u>, 268 F. Supp. 2d 29, 32 (D.D.C. 2003) (citing <u>Brock v. Unique Racquetball & Health Clubs, Inc.</u>, 786 F.2d 61, 65 (2d Cir. 1986)). Default does not establish liability for the amount of damages claimed by the plaintiff. <u>Flaks v. Koegel</u>, 504 F.2d 702, 707 (2d Cir. 1974) ("While a default judgment constitutes an admission of liability, the quantum of damages remains to be established by proof unless the amount is liquidated or susceptible of mathematical computation."). "The district court must instead conduct an inquiry in order to ascertain the amount of damages with reasonable certainty." <u>Credit Lyonnais Secs.</u> (USA), Inc. v. Alcantara, 183 F.3d 151, 155 (2d Cir. 1999).

The district court has considerable latitude in determining the amount of damages. <u>Jones v. Winnepesaukee Realty</u>, 990 F.2d 1, 4 (1st Cir. 1993). In determining the amount of damages, the district court may conduct a hearing. FED. R. Civ. P. 55(b)(2). The court is not required to do

so, however, "as long as it ensure[s] that there [is] a basis for the damages specified in the default judgment." Transatlantic Marine Claims Agency, Inc. v. Ace Shipping Corp., Div. of Ace Young Inc., 109 F.3d 105, 111 (2d Cir. 1997). "It is familiar practice and an exercise of judicial power for a court upon default, by taking evidence when necessary or by computation from facts of record, to fix the amount which the plaintiff is lawfully entitled to recover and to give judgment accordingly." Pope v. United States, 323 U.S. 1, 12 (1944).

III. JURISDICTION

Before default judgment may be entered against a party that has not filed responsive pleadings, "the district court has an affirmative duty to look into its jurisdiction both over the subject matter and the parties." Williams v. Life Sav. & Loan, 802 F.2d 1200, 1203 (10th Cir. 1986).

This Court finds that subject matter jurisdiction is proper under 28 U.S.C. §1331. This action involves a federal question; namely, the interpretation of the Lanham Act, 15 U.S.C. §1114. This Court also has personal jurisdiction over Defendants, since Defendants are residents of the state of New Jersey and Defendants' businesses are incorporated in New Jersey. Williams, 802 F.2d at 1203.

IV. ANALYSIS

A. Default Judgment

Defendants have failed to appear, or otherwise plead, in response to the Complaint, which was filed on September 26, 2007 and served on Defendants on November 9, 2007. (See Executed Summons for Boulevard Wine & Spirit and Pedro Vasquez dated November 9, 2007 (Docket Entry No. 7).) Plaintiff requested an entry of default by the Clerk of the Court before

filing the instant motion. Plaintiff requests that this Court permanently enjoin Defendants from selling counterfeit MARLBORO and/or MARLBORO LIGHTS brand cigarettes. This Court finds that default judgment is appropriate, under FED. R. CIV. P. 55(b)(2), on all counts of the Complaint, and thus grants the Plaintiff's request for a permanent injunction.¹

B. Damages

Plaintiff requests that this Court impose statutory damages under the Lanham Act, 15 U.S.C. §1117(c) in an amount not less than \$2,000. The Lanham Act, 15 U.S.C. §1117(c), states in pertinent part:

the plaintiff may elect, at any time before final judgment is rendered by the trial court, to recover, instead of actual damages and profits under subsection (a) of this section, an award of statutory damages for any such use in connection with the sale, offering for sale, or distribution of goods or services in the amount of (1) not less than \$1000 or more than \$200,000 per counterfeit mark per type of goods or services sold, offered for sale, or distributed, as the court considers just.

15 U.S.C. §1117(c) (2008). In its request for damages, however, Plaintiff has not provided any explanation as to why an amount "not less than \$2,000" is a just award of damages. Plaintiff is directed to submit an affidavit with documentation supporting its request for damages before this Court can rule. At this juncture, this Court shall reserve judgment on the issue of the amount of damages required for a just award.

¹ Generally, in determining whether to issue a permanent injunction, courts " must determine if the plaintiff has actually succeeded on the merits (i.e., met its burden of proof). If so, the court must then consider the appropriate remedy." Am. Civil Liberties Union of N.J. v. Black Horse Pike Reg'l Bd. of Educ., 84 F.3d 1471, 1477 (N.J. 1996) (citing CIBA-GEIGY Corp. v. Bolar Pharmaceutical Co., Inc., 747 F.2d. 844, 850 (3d Cir. 1984)). Here, Plaintiff alleges in the complaint that "Defendants have sold, offered for sale or otherwise contributed to the sale" of counterfeit MARLBORO and/or MARLBORO LIGHTS cigarettes. (Compl. ¶ 3.) Plaintiff has requested a permanent injunction to enjoin Defendants from selling counterfeit MARLBORO and/or MARLBORO LIGHTS cigarettes.

V. CONCLUSION

For the reasons set forth above, Plaintiff's motion (Docket Entry No. 24) for default

judgment is granted. This Court shall reserve judgment on the issue of the amount of a just

award of damages until Plaintiff submits an affidavit with documentation supporting its request

for damages.

Date: March 30, 2009

S/Joseph A. Greenaway, Jr.

JOSEPH A. GREENAWAY, JR., U.S.D.J.

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