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UNITED STATES DISTRICT COURT
WESTERN DISTRICT OF WASHINGTON
AT SEATTLE

ARISTA RECORDS LLC, et al.,

Plaintiffs,

v.

LIME GROUP LLC, et al.,

Defendants.

CASE NO. 2:10-CV-02074-MJP

ORDER ON MOTION TO COMPEL

This matter comes before the Court on Defendants' motion to compel. (Dkt. No. 1.) Having reviewed the motion, the response (Dkt. No. 5), the reply (Dkt. No. 8), the supplemental declaration of Paul W. Horan (Dkt. No. 9) and all related papers, the Court DENIES Defendants' motion.

Background

Defendants Lime Group LLC, Lime Wire LLC, Mark Gorton, and M.J.G. Lime Wire Family Limited Partnership (collectively, "Defendants") are engaged in a case (No. 06-cv-5936 (KMW)) pending in the Southern District of New York. (Decl. of Paul W. Horan (Dkt No. 1-2) at ¶ 3.) In that case, the amount of damages Defendants owe Plaintiffs (thirteen record labels)

1 for copyright infringement is at issue. (Id. at ¶ 3.) Defendants served a subpoena on non-party
2 Amazon.com, Inc. (“Amazon”) on September 24, 2010, in connection to that case. (Id. at ¶ 5.)
3 Defendants contend the subpoenaed records are relevant to evaluating Plaintiffs’ lost profits—
4 and thus damages owed by Defendants—in the Southern District of New York case.

5 On October 22, 2010, Amazon objected on grounds that the documents requested were
6 obtainable from Plaintiffs directly, and that the requests were overbroad, burdensome, and
7 irrelevant. (Id. at ¶ 9.) Amazon contends that seeking responsive documents from its more than
8 1,000 employees, and producing sales figures for more than 11,000 songs, would entail
9 significant expense. (Decl. of Andrew DeVore (Dkt. No.4) at ¶ 6–10.) Amazon had raised
10 similar objections in 2007, when Defendants previously subpoenaed them in connection to the
11 same case. (Id. at ¶ 8.) Though Defendants had not sought to enforce the 2007 subpoena, on
12 December 16, 2010, they filed this motion to compel. (Dkt. No. 1.) The court in the underlying
13 action ordered VEVO, LLC (“VEVO”), a non-party, to comply with a subpoena similar to the
14 one at issue.

15 Analysis

16 The Federal Rules of Civil Procedure require this Court to limit discovery it determines is
17 “unreasonably cumulative or duplicative, or can be obtained from some other source that is more
18 convenient, less burdensome, or less expensive,” or when “the burden or expense of the
19 proposed discovery outweighs its likely benefits.” Fed. R. Civ. P. 26(b)(2)(C)(i), (iii).
20 Restrictions may be broader when discovery burdens a non-party. See Dart Indus. Co. v.
21 Westwood Chemical Co., 649 F.2d 646, 649 (9th Cir. 1980). A party should not be permitted to
22 seek information from a non-party that they can obtain or have obtained from the opposing party,
23 and that is not relevant to the underlying case. Instituform Technologies, Inc. v. Cat.

1 Contracting, Inc., 914 F. Supp. 286, 287 (N.D. Ill. 1996). Because the documents requested
2 from Amazon can better be obtained from Plaintiffs or have little relevance to the Southern
3 District of New York case, Defendants' need to enforce the subpoena is outweighed by the
4 burden to Amazon.

5 A. Necessity of Obtaining Documents from Amazon

6 Defendants seek documents including (1) licenses and agreements between Amazon and
7 Plaintiffs, (2) communications regarding those documents, and (3) documents regarding payment
8 by Amazon to Plaintiffs pursuant to those licenses. Defendants argue that licensing agreements
9 and communications between Amazon and Plaintiffs will be probative of lost revenue, and that
10 Amazon internal communications will be probative of Plaintiffs' conduct and attitude. "Lost
11 revenues" and "the conduct and attitude of the parties" will be two factors used in determining
12 Plaintiffs' damages in the Southern District of New York case. Bryant v. Media Rights Prods.,
13 Inc., 603 F.2d 135, 144 (2d Cir. 2010) (citing N.A.S. Import, Corp. v. Chenson Enter., Inc., 968
14 F.2d 250, 250-53 (2d Cir. 1992)).

15 1. Agreements and communications between Amazon and Plaintiffs

16 Documents requested from Amazon are obtainable from Plaintiffs. When an opposing
17 party and non-party both possess documents, the documents should be sought from the party to
18 the case. Nidec Corp. v. Victor Co. of Japan, 249 F.R.D. 575, 577 (N.D. Cal. 2007) ("There is
19 simply no reason to burden nonparties when the documents sought are in possession of the party
20 defendant."); Moon v. SCP Pool Corp., 232 F.R.D. 633, 637-38 (C.D. Cal. 2005). (documents
21 pertaining to defendant could more easily and inexpensively be obtained from defendant than
22 non-party).

1 Here, documents requested from Amazon regarding agreements or communications with
2 Plaintiffs are also obtainable from Plaintiffs directly. See Instituform Techs. at 287 (information
3 about license between party and non-party equally obtainable from party). Indeed, Plaintiffs
4 have already provided or been ordered to provide to Defendants much of the information
5 requested from Amazon. (Powers Decl. at ¶ 6.) Defendants rely on In re Honeywell Int'l, Inc.
6 Sec. Litig., 230 F.R.D. 293, 301 (S.D.N.Y. 2003) and the November 3 VEVO order in this case
7 to argue that non-parties may be subpoenaed for documents obtainable from parties. Both are
8 distinguishable. The subpoenaed non-party in the Honeywell was defendant's financial auditor
9 during portions of that case's class period. 230 F.R.D. at 296. VEVO, though a non-party, is a
10 joint venture of two Plaintiffs, and actually volunteered to produce documents. (Ex. 2 to Decl. of
11 Vanessa Powers (Dkt. No. 6).) Thus, both those non-parties possessed greater ties to the litigants
12 than does Amazon to these litigants. Because information contained in the licensing agreements
13 and associated communications are available from Plaintiffs directly, the requests to Amazon are
14 duplicative.

15 2. Amazon internal documents

16 Requested internal Amazon documents have little relevance to the underlying case.
17 Defendant argues that the Southern District of New York court determined internal non-party
18 communications are probative of parties conduct and attitude, relying on the VEVO order. But,
19 again, because VEVO is a joint venture between Plaintiffs, it cannot be wholly deemed a non-
20 party. The probative value of VEVO's internal communications to Plaintiffs' attitude and
21 conduct is much greater than that of Amazon's. Accordingly, requests for Amazon's internal
22 communications are not relevant to the case.

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1 B. Undue Burden on Amazon

2 “An evaluation of undue burden requires the court to weigh the burden to the subpoenaed
3 party against the value of the information to the serving party.” Moon at 637 (quoting Travellers
4 Indem. Co. v. Metropolitan Life Ins. Co., 228 F.R.D. 111, 113 (D.Conn. 2005)). The need of the
5 serving party, breadth of the request, and the time period covered by it, are also factors. See
6 Bridgeport Music, Inc. v. UMG Recordings, Inc., No. 05 Civ. 6430, 2007 WL 4410405, at *2
7 (S.D.N.Y. Dec. 17, 2007). In Bridgeport, the court held a subpoena which might require going
8 through “hundreds” of files generated over two years not unduly burdensome. Bridgeport at *2,
9 4. The court distinguished the subpoena from that considered in Concord Boat Corp. v.
10 Brunswick Corp., 169 F.R.D. 44 (S.D.N.Y. 1996). Bridgeport at *2. The subpoena in Concord
11 Boat Corp. “effectively encompass[ed] documents relating to every transaction undertaken by
12 [the party subject to the subpoena] for [the defendant] during the last ten years.” Bridgeport at
13 *2 (quoting Concord Boat Corp. at 50).

14 Here, the subpoena among other things requests daily sales information for 11,000
15 individual songs over a five year period, and essentially all documents or communications
16 concerning dealings between Amazon and the thirteen Plaintiffs. The burden is similar to the
17 burden imposed by the broad subpoena in Concord Boat Corp. Balanced against this burden,
18 Defendants’ need for duplicative or irrelevant documents from Amazon weighs very little.
19 Because the hardship to Amazon in producing the requested documents outweighs their benefit
20 to Defendants, the subpoena is unduly burdensome.

21 **Conclusion**

22 The Court DENIES Defendants’ motion to compel. The Court is not bound by
23 Magistrate Judge Freeman’s January 31, 2011 Order relating to the obligations of others to
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1 produce documents relating to their licenses. Defendants should seek relevant documents from
2 Plaintiffs before burdening non-party Amazon. Because documents related to Amazon's internal
3 communications are irrelevant, the significant burden placed on Amazon in complying with
4 Defendants' subpoena outweighs the value of the documents to Defendants. Defendants' motion
5 to compel is hereby DENIED.

6 The clerk is ordered to provide copies of this order to all counsel.

7 Dated this 9th day of February, 2011.

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Marsha J. Pechman
United States District Judge