# SCHAPIRO DECLARATION EXHIBITS CONTINUED

Mr. Cucci reported, was traffic increases since the YouTube take-down.

And you said you didn't see now 03:38:32 a 90 percent increase, as reported by Mr. Dooley to the analysts, could be accurate on any metric; isn't that what you are saying here?

MS. KOHLMANN: Objection.

03:38:41 Misstates the record.

03:38:58

- A. What I'm saying is we didn't know exactly what metric they were using and that that 90 percent number didn't reflect any of the data that I had at that time.
- Q. You are saying it couldn't have been accurate, no matter what metric

  Mr. Dooley was referring to, right?
- A. I said I didn't see how it could 03:39:09 be accurate on any metric.
  - Q. What were you referring to, when you said you didn't see how that can be accurate on any metric?
- A. I was referring to the fact that 25 03:39:25 the data that I had at the time didn't

!			260
1		M. GANELESS	
2		show a 90 percent increase.	
3		Q. Since the YouTube take-down?	
4		A. Yes, since the YouTube	
5	03:39:34	take-down.	
6		Q. Later on in this thread,	
7		Exhibit 20, you say, "Wouldn't put it past	
8		a certain someone who is intent on proving	
9		we are better than Google."	
10	03:39:44	Do you see that?	
11		A. I do.	
12		Q. Who were you referring to?	
13		A. I'm not sure.	
14		Q. You don't think that was Adam	
15	03:40:16	Cahan?	-
16		MS. KOHLMANN: Objection.	
17		Q. Do you think that the person you	,
18		are referring to, when you say you	
19		wouldn't put it past a certain someone who	
20	03:40:24	is intent on proving we are better than	
21		Google, is Adam Cahan?	
22		A. It's possible, but I don't	
23		remember who I was referring to.	
24		Q. But you were suspecting at this	
25	03:40:43	point, in your message to Mr. Flanagan at	

			261
1		M. GANELESS	
2		the top of Exhibit 20, that someone had	
3		fed Mr. Dooley misinformation, correct?	
4		MS. KOHLMANN: Objection.	-
5	03:40:48	Misstates the record.	
6		A. No. I didn't say anything about	
7		misinformation.	
8		Q. What wouldn't you put past a	
9		certain someone, then, who is intent on	
10	03:40:57	proving we are better than Google?	
11		A. I don't know what I was	
12		referring to.	
13	·	Q. You have no idea what you are	
14		referring to here?	
15	03:41:06	A. No.	
16		Q. Aren't you saying that you	
17		wouldn't put it past aren't you saying	
18		that it wouldn't surprise you to find out	
19		that a certain someone provided Mr. Dooley	
20	03:41:21	misinformation, which he repeated on the	
21		earnings call?	
22		MS. KOHLMANN: Objection.	
23		Misstates the record.	
24		A. I don't remember what I was	
25	03:41:30	saying here.	

1		M. GANELESS
2		Q. As you read it, sitting here
3		today, doesn't that seem like the most
4		sensible reading of your words?
5	03:41:48	A. It's possible that I had thought
6		that someone had cut the data different
7		ways to come up with that number. Based
8		on what I'm saying here, that's what it
9		seems.
10	03:42:23	Q. Someone had cut the data
11		inaccurately to come up with that number,
12		right?
13		A. I don't know if it was
14		inaccurately. It was just in a way that I
15	03:42:31	hadn't thought of yet.
16		Q. So at some point it occurred to
17		you that Mr. Dooley's statement was, in
18		fact, accurate, as reported by Mr. Cucci?
19		A. I didn't know if John had
20	03:42:44	misheard what Dooley said on the call, so
21		I couldn't I couldn't tell you if
22		Dooley said something incorrectly. I
23		never saw the transcript. I only had
24		John's reference; and perhaps incorrectly,
25	03:43:00	but I assumed that John had misheard it.

			263
1		M. GANELESS	
2		Particularly when we found out that that	:
3		90 percent referred to a specific piece of	
4		data.	
5	03:43:15	Q. Take a look at what's been	
6		marked as Exhibit 21. I'm sorry, hang on	
7		a second, before we go to Exhibit 21.	
8		(Ganeless Exhibit 21, e-mail	
9		thread, Bates number VIA00349674,	
10	03:44:53	marked for identification, as of	
11		this date.)	:
12		Q. Did you think it was scary that	
13		Mr. Dooley had made such a clear	
14		misrepresentation in a stock call with	
15	03:43:32	analysts?	
16	·	MS. KOHLMANN: Objection.	
17		Misstates the record.	
18		A. I didn't believe that Mr. Dooley	
19		had made a misrepresentation. I believed	
20	03:43:39	that John Cucci had misheard.	
21		Q. You didn't think it was very	
22		scary that Mr. Dooley had made a	
23		misrepresentation?	
24		MS. KOHLMANN: Objection. Asked	
25	03:43:54	and answered.	

1		M. GANELESS
2		A. I didn't know that Mr. Dooley
3		had made a misrepresentation. I only knew
4		what John had reported to me.
5	03:44:00	Q. And what John had reported to
6		you, you knew was inaccurate?
7		A. What John reported to me did not
8		jibe with any of our internal data. I
9		subsequently learned that that 90 percent
10	03:44:13	was a real metric that referred to
11		year-over-year growth, and I assumed that
12		that was what Dooley was referring to.
13		Q. Let's take a look at 21.
14		Ms. Ganeless, Exhibit 21 was
15	03:44:42	produced to us by Viacom. It's an e-mail
16		thread. Again, it starts with the same
17		message from Mr. Cucci to you, and it goes
18		off in another direction from the prior
19		two exhibits that we have looked at. It
20	03:44:52	bears document number VIA00349674.
21		After reporting that Mr. Dooley
22		mentioned Comedy traffic is up 90 percent
23		since the YouTube take-down, and a couple
24		of intervening messages, Mr. Cucci writes
25	03:45:09	an e-mail to you in which he says,

			265
1		M. GANELESS	
2		"Scary."	
3	!	Do you see that?	
4	1	A. I do.	
5	03:45:14	Q. And you responded, "Very."	
6		Do you see that?	
7		A. I do.	
8		Q. So you thought it was very scary	
9		that Mr. Dooley would make the	
10	03:45:24	misrepresentation attributed to him by	
11		Mr. Cucci in his message?	
12		MS. KOHLMANN: Objection.	
13		Misstates the record.	
14		A. I believed it was very scary	
15	03:45:34	that there was a number that didn't jibe	
16		with any of our data, until I discovered	
17		that that 90 percent was an accurate	
18		metric, referring to year-over-year	
19		growth.	
20	03:45:44	Q. Ms. Ganeless, the 90 percent	
21		figure that Mr. Cucci reports here was as	
22		for an increase in traffic on the Viacom	
23		Comedy site since the YouTube take-down.	
24		That's how he reported to it to you. He	
25	03:45:57	then said it was scary, and you said it	

			266
1		M. GANELESS	
2		was very scary.	
3		You thought it was scary that a	
4		statement attributed to Mr. Dooley from	
5	03:46:04	the earnings call was false, right?	
6		MS. KOHLMANN: Objection.	
7		Misstates the record.	
8		Are you testifying, David?	
9		A. I thought it was scary that our	
10	03:46:14	data could be so totally off from the data	
11		that Dooley had used and John had reported	
12		me from the earnings call. I had no	
13		reason to believe that Dooley had used	
14		false data.	
15	03:46:28	Q. You say, continuing in your	
16		message to Mr. Cucci on March 1st at 9:42,	
17		"I could be totally off here, but	
18		something tells me Cahan may be involved."	
19		A. It's very possible that I was	
20	03:46:59	referring to Mr. Cahan.	
21		Q. In Exhibit 20, right?	
22		A. In Exhibit 20, since I referred	
23		to him in Exhibit 21.	
24		Q. And you believed that Mr. Cahan	
25	03:47:09	was the certain someone who is intent on	

			267
1		M. GANELESS	
2		proving that we are better than Google?	
3		By "we," you are referring to Viacom?	
4		MS. KOHLMANN: Objection.	
5	03:47:19	You can answer.	
6		A. I don't remember specifically	
7		what I meant by that, other than I	
8		remember that Adam had really wanted the	
9		deal to get done.	
10	03:47:31	Q. What deal?	
11		A. The YouTube/Google deal.	
12		Q. You wrote, "Where else could it	
13		come from," because you knew that	
14		Mr. Dooley's statement on the earnings	
15	03:47:47	call, as reported by Mr. Cucci, didn't	
16		jibe with any of your data, and you had no	
17		idea where it could have come from, right?	
18		MS. KOHLMANN: Objection.	
19		Misstates the record.	
20	03:47:55	A. I was guessing that Adam Cahan	
21		may have provided the data, because it	
22		didn't come from my research department;	
23		and he was involved with anything that had	
24		to do with the YouTube deal.	
25	03:48:17	Q. Did you ever learn that	

			268
1		M. GANELESS	1
2		Mr. Cahan was involved in Mr. Dooley's	-
3		statement on the earnings call about the	
4		growth in traffic on Viacom's sites,	
5	03:48:25	following the February 2nd take-down?	
6		MS. KOHLMANN: Objection.	
7		You can answer.	
8		A. No, because the investigation	
9		stopped, when I learned that that	
10	03:48:34	90 percent actually referred to a real	
11		metric, which was a 90 percent	
12		year-over-year growth.	
13		Q. And so at that point you said	
14		you told that to Mr. Cucci?	
15	03:48:48	A. I believe so.	
16		Q. And that was the end of your	
17		involvement in this matter?	
18		A. Yes, that I recall.	
19		Q. So you didn't have a	
20	03:48:59	conversation with Mr. Dooley about his	
21		statement?	
22		A. I don't recall	
23		MS. KOHLMANN: Objection.	
24		A having a conversation with	
25	03:49:04	Mr. Dooley about his statement.	
	ĺ		

			269
1		M. GANELESS	
2		Q. Did the possibility occur to you	
3		that Mr. Dooley was making a	
4		misrepresentation?	
5	03:49:13	A. I don't remember.	
6		Q. So it might have?	
7		A. It might have.	
8		Q. Do you think it was possible	
9		that Mr. Dooley was stretching the truth,	
10	03:49:24	when he said that the traffic had	
11		increased 90 percent to the Viacom Comedy	
12		site since the YouTube take-down?	
13		MS. KOHLMANN: Objection.	
14		Misstates the record.	
15	03:49:34	You can answer.	
16		A. I have no idea what Tom Dooley	
17		was thinking.	
18		Q. Because you didn't talk to him?	
19		A. Because I didn't talk to him.	
20	03:49:43	Q. Would it surprise you to learn	
21		that Mr. Dooley was trying, during the	
22		earnings call, to lead analysts to believe	
23		that there was an increase in Viacom	
24		traffic caused by the YouTube take-down?	
25	03:49:57	MS. KOHLMANN: Objection.	

			270
1		M. GANELESS	
2	,	Misstates the record.	
3		A. It would not surprise me that	
4		Tom Dooley was reporting whatever data had	
5	03:50:11	been given to him to report traffic	
6		increases.	
7		Q. Not my question.	
8		Would it surprise you to learn	
9		that, in fact, Mr. Dooley was trying to,	
10	03:50:20	during the earnings call, lead analysts to	
11		believe that there was an increase in	
12		Viacom traffic caused by the YouTube	
13		take-down?	
14		MS. KOHLMANN: Objection.	:
15	03:50:27	Misstates the record.	
16		You can answer.	
17		A. I would not be surprised to	
18		learn that Tom Dooley was reporting a	
19		traffic increase, because there was a	
20	03:50:41	traffic increase.	
21		Q. Sorry, there was a traffic	
22		increase?	
23		A. There was a traffic increase.	
24		Q. On Viacom's Comedy sites	
25	03:50:49	following the February take-down, between	
	1		

the period of February and March 1st, 2007, there was an increase in traffic?

A. I recall there was a slight

03:50:57 increase in traffic.

1

2

3

4

5

6

7

9

10

11

12

13

14

15

16

17

18

19

20

21

. 22

23

24

25

03:51:10

03:51:54

03:52:16

03:52:32

I recall that the 90 percent, I could be recalling incorrectly, but I recall there was a 90 percent increase year-over-year, and there was a slight, in Exhibit 18, streams are up slightly post take-down, seven percent.

(Ganeless Exhibit 22, March 1, 2007 e-mail thread, bearing Bates number VIA00349675 to 77, marked for identification, as of this date.)

Q. Exhibit 22, Ms. Ganeless, yet another e-mail thread concerning the subject of Mr. Dooley's statements on the Viacom earnings call on March 1st, 2007, starting again with Mr. Cucci's e-mail to you, stating, "On the earnings call Dooley mentioned that Comedy traffic is up 90 percent since YouTube take-down." This thread bears Bates number VIA00349675 to

77. The first -- I'm sorry, the

# 272 M. GANELESS 1 last-in-time e-mail from you, 2 3 Ms. Ganeless, says, "Wouldn't be surprised if they misspoke on the call 4 03:52:45 or -- or tried to lead people to believe 5 it was YouTube-related, but that it's 6 7 right in the release." It wouldn't have surprised you 8 to find that Mr. Dooley and Mr. Dauman 9 03:52:57 10 would misstate the statistics to suggest 11 there was a boost in Viacom's traffic, due to the YouTube take-down in February of 12 2007, right? 13 14 MS. KOHLMANN: Objection. 15 03:53:07 Misstates the record. I think there's a difference 16 between they misspoke and they -- what you 17 18 said. 19 You say in your message you 03:53:16 20 wouldn't be surprised if they tried to lead people to believe it was 21 22 YouTube-related. 23 Aren't you suggesting there that you wouldn't be surprised if Mr. Dooley 24 25 03:53:25 and Mr. Dauman tried to mislead people

			273
1		M. GANELESS	
2		into believing that a traffic increase was	-
3		YouTube-related?	
4		MS. KOHLMANN: Objection,	
5	03:53:35	misstates the record.	
6		A. I did not say mislead. I said I	
7		wouldn't be surprised if they tried to	
8		lead people to believe it was	
9		YouTube-related.	
10	03:53:49	Q. But it wasn't YouTube-related,	
11		right? In fact, there wasn't an increase	
12		at all, right?	
13		MS. KOHLMANN: Objection.	
14		Misstates the testimony.	
15	03:53:57	MR. KRAMER: Withdrawn.	
16		Q. Do you think Mr. Dooley would	
17		say something untrue to support Viacom's	
18		case against YouTube?	
1,9		MS. KOHLMANN: Objection.	
20	03:54:08	A. No.	
21		Q. How about Mr. Dauman, do you	
22		think he would say something untrue, to	
23		support Viacom's case against YouTube?	
24		A. No.	
25	03:54:14	Q. Why would you say it wouldn't	

			274
1		M. GANELESS	
2		surprise you if they were trying to lead	
3		people to believe there was an increase in	
4		traffic, due to the YouTube take-down?	
5	03:54:26	MS. KOHLMANN: Objection.	
6		You can answer.	
7		A. I said I wouldn't be surprised	
8		if they misspoke or tried to lead or	
9		tried to lead people to believe it was	
10	03:54:43	YouTube-related, because the data that I	
11	·	had showed it was YouTube there was an	
12		increase after the YouTube take-down. The	
13		data that I had showed a seven percent	
14		increase.	
15	03:54:54	They had a lot of data in front	
16		of them. One of the other statistics was	
17		that data was up or traffic was up 90	
18		percent versus a year ago. I wouldn't	
19		have been surprised, if they misspoke.	
20	03:55:02	Q. Ms. Ganeless, the data that you	
21		are referring to that shows an increase is	
22		contained within this Exhibit 22?	
23		A. It's contained within	
24		Exhibit 18.	
25	03:55:10	Q. Is it also contained within this	

# M. GANELESS 1 Exhibit 22? 2 Yes. It's under the e-mail from 3 Α. Angela Hamlin, sent at 10:57 a.m. on 03:55:23 Thursday, March 1st. 5 And that shows a 13 percent 6 Ο. 7 decrease in unique visitors to 8 Comedycentral.com? 9 Α. It shows a seven percent 03:55:31 increase in weekly video streams. 10 11 And a 13 percent decrease in unique visitors to the Comedycentral.com 12 13 site, right? A 13 percent decrease in unique 14 visitors to the stand-alone site. That 15 03:55:44 doesn't reflect video views, which is my 16 understanding of what this is all about. 17 18 Q. You didn't have any 19 understanding of what this was all about, 03:55:53 did you? You didn't think it was accurate 20 21 on any measure -- on any metric? MS. KOHLMANN: Objection. 22 23 Misstates the testimony. I said I didn't -- it didn't 24

jibe with any of the data that I had.

03:56:00

25

1

21

22

23

24

25

03:56:56

Right, because the data you had 2 0. shows a 13 percent decline in users of the 3 Comedy Central.com site, in the period 4 after the YouTube take-down. 5 03:56:09 MS. KOHLMANN: Objection. 6 7 The data that I have shows an A. increase in video usage, after the 8 take-down. 9 03:56:16 And that's what you refer to --10 that's what you understood Mr. Cucci to be 11 referring to, when he reported a 12 90 percent increase in Comedy traffic --13 14 Α. Yes. 03:56:26 -- was streams? 0. 15 Video. Yes, we were talking 16 about video after the YouTube take-down, 17 so I was under the impression, and that's 18 why we looked at all of the different 19 pieces of data. And that's why Angela 20 03:56:37

Q. And you thought -- you thought it wouldn't surprise you if Mr. Dooley and Mr. Dauman were trying to lead people to

says in her e-mail to me streams are up

slightly, post take-down.

			277
1		M. GANELESS	
2		believe that an increase in traffic was	
3		YouTube-related; is that correct?	
4		A. I said I wouldn't be surprised	
5	03:57:04	if they misspoke or tried to lead people	
6		to believe it was YouTube-related.	
7		Q. So it wouldn't surprise you to	
8		find out that Mr. Dooley and Dauman were	
9		trying to lead people to believe that any	
10	03:57:13	increase in traffic was YouTube-related;	
11		is that right?	
12		MS. KOHLMANN: Objection.	
13		A. It wouldn't surprise me to	
14		believe that they misspoke or tried to	
15	03:57:23	lead people to believe the increase in	
16		traffic was YouTube-related.	
17	i i	Q. I can read the words there, but	
18		I'm asking you what they mean, in a	
19		slightly different way.	
20	03:57:31	Are you saying here it wouldn't	
21		have surprised you to find out that	
22		Mr. Dooley and Mr. Dauman were trying to	
23		lead analysts to believe that some	
24		increase in traffic was YouTube-related?	
25	03:57:43	MS. KOHLMANN: Objection.	
	<b>!</b>		

1	r	M. GANELESS
,2		A. I am saying that I wouldn't be
3		surprised if they misspoke on the specific
4		data points, and they were trying to lead
5	03:57:53	people to believe it was YouTube-related;
6		because at that point I understood that
7		there had been an increase in video
8		streams, and that is what I thought this
9		was all about.
10	03:58:03	Q. Aren't you aware, Ms. Ganeless,
11		that Mr. Dauman made misrepresentations at
12		an analyst conference a few days later
13		that were similar to the one made by
14		Mr. Dooley?
15	03:58:24	MS. KOHLMANN: Objection.
16		Misstates the record.
17		A. I am not familiar with that.
18		Q. You have no recollection of that
19		whatsoever?
20	03:58:32	A. I do not.
21		Q. So if here's 26 23.
22		(Ganeless Exhibit 23, e-mail
23		thread, bearing Bates numbers
24		VIA01129009 to 910, marked for
25	03:58:55	identification, as of this date.)
	1	

1		M. GANELESS
2		THE WITNESS: Thank you.
3		Q. Exhibit 23, Ms. Ganeless, is an
4		e-mail thread in which you participate,
5	03:59:02	produced to us by Viacom in discovery,
6		bearing Bates number VIA01129009 to 910,
7		the subject of which is, "Viacom Chairman
8		Said Traffic At Company Sites Increased."
9		And it starts with a message from you to a
10	03:59:24	number of other MTVN executives, attaching
11		a news article written by Mike Farrel
12		about statements by Mr. Dauman at the Bear
13		Stearns media conference that day.
14		Do you see that?
15	03:59:35	A. I do.
16	:	Q. You attached the article, and
17		you say, "He is still out there touting
18		that traffic increased back to our sites
19		after the take-down, which our data
20	03:59:46	contradicts."
21		You are saying that Mr. Dauman
22		is still making public misrepresentations
23		about the impact of the YouTube take-down
24		on traffic to Viacom sites, right?
25	03:59:57	MS. KOHLMANN: Objection.

			280
1		M. GANELESS	
2		Misstates the record.	
3		A. I am saying he is still out	
4		there touting traffic increases back to	
5	04:00:08	our sites after the take-down, yes, I am	
6		saying that in this e-mail.	
7		Q. Your use of the word "still,"	
8		that was referencing a prior	
9		misrepresentation about the impact of the	
10	04:00:19	YouTube take-down on traffic, right?	
11		MS. KOHLMANN: Objection.	
12		Misstates the record.	
13		A. It must have been, but I don't	
14		remember this.	
15	04:00:27	Q. So you have no recollection of	
16		why you chose to use it must have been	
17		referencing misrepresentations about	
18		increases in traffic, right?	
19		A. I think I just said that. Yes,	
20	04:00:38	it must have been.	
21		Q. And your data contradicted a	
22		claim of any increase in traffic after the	
23		take-down, right?	
24		MS. KOHLMANN: Objection.	
25	04:00:48	A. Based on this e-mail, yes, that	

is true.

1

2

3

4

5

6

7

8

9

10

11

19

20

21

22

23

24

25

- Q. In fact, your data showed that traffic to Comedy Central had been 04:00:58 decreasing in the four weeks after the take-down, didn't it?
  - A. According to this, yes, that is true.
    - Q. According to you, is it true?
- 04:01:10 A. According to what I wrote in this e-mail, it is true.
- Q. You have no other recollection of that besides what you wrote in this e-mail?
- 15 04:01:16 A. I don't, because until I saw

  16 this e-mail, my recollection was that it

  17 had gone up; but clearly I recalled

  18 incorrectly.
  - Q. You were saying that your data 04:01:29 contradicted Mr. Dauman's statements at this conference, right?
    - A. I am saying that the data I had is different than what he was saying, yes.
  - Q. You are saying it contradicted 04:01:43 what he said, right?

			282
1		M. GANELESS	
2		A. Yes. I used the word	
3		"contradict."	
4		Q. So Mr. Dauman was still out	
5	04:01:48	there referencing an increase in traffic,	
6		based on the YouTube take-down, when you	
7		knew that the traffic had decreased. This	
8		is March 6, 2007.	
9		A. Correct.	
10	04:01:59	Q. Where did you get the data that	
11		you are referencing in Exhibit 23?	
12		A. I don't remember.	
13		Q. Did it surprise you this time to	
14		see Mr. Dauman making misrepresentations	
15	04:02:17	about the impact of the YouTube take-down	
16		on Viacom's traffic?	
17		MS. KOHLMANN: Objection.	
18	:	Misstates the record.	
19		A. I can't remember, but I do seem	
20	04:02:24	surprised.	
21		Q. Are you surprised right now?	
22		A. I am surprised. My recollection	
23		was not that it had gone down.	
24		Q. So knowing that Viacom's CEO was	
25	04:02:36	still making misstatements to bankers and	

			2
1		M. GANELESS	
2		investors about the impact of the YouTube	
3		take-down on Viacom's traffic, what action	
4		did you personally take to correct it?	
5	04:02:45	MS. KOHLMANN: Objection.	
6		Misstates the record.	
7		A. My goal in this e-mail was to	
8		find out where the data was coming from.	
9		I assumed he was getting the data from	
10	04:02:59	someone inside the company, so my goal was	
11		to find out where the data was coming	
12		from.	
13		I can't tell from this if I ever	
14		got that kind of clarification.	
15	04:03:15	Q. So as you sit here today, you	
16		can't tell me a single thing that you did,	
17	,	after sending this message that's in	
18		Exhibit 23, to correct misstatements made	
19		by Mr. Dauman?	
20	04:03:26	A. I knew that it contradicted data	
21		that I had. I didn't know where his data	
22		was coming from, and I wanted to find that	
23		data.	
24		Q. Did you	

I cannot remember. Unless you

25

04:03:34

Α.

			284
1		M. GANELESS	
2		have it in an e-mail that you are about to	
3		show me, I cannot remember.	
4		Q. Is it possible, Ms. Ganeless,	
5	04:04:15	that Mr. Dauman was misrepresenting the	
6		impact of the YouTube take-down on traffic	
7		to Viacom sites, in order to boost	
8		Viacom's lawsuit against Google?	
9		MS. KOHLMANN: Objection.	
10	04:04:25	Misstates the record.	
11		A. I have no idea why he was saying	
12		what he was saying.	
13		Q. Is it possible that he was	
14		saying it in order to boost Viacom's stock	
15	04:04:35	price?	
16		MS. KOHLMANN: Objection.	
17		Misstates the record.	
18		A. I have no idea.	
19		Q. Do you believe it was important	
20	04:04:43	at Viacom do you believe it was	
21		important to Mr	
22		MR. KRAMER: Withdrawn.	
23		Q. You reference, in your e-mail, a	
24		meeting. You say, "I'm afraid he's going	
25	04:05:07	to bring this up in tomorrow's meeting."	

			285
1		M. GANELESS	į
2		Do you see that?	
3		What meeting are you referring	
4		to?	
5	04:05:13	A. I can't remember.	
6		Q. Do you recall having a meeting	
7		with Mr. Dauman in March of 2007?	
8		A. I don't.	-
9		Q. Do you routinely meet with	
10	04:05:24	Mr. Dauman?	
11	-	A. I generally meet with Mr. Dauman	
12		twice a year, in the summer for the LRP	
13		and in the fall for the budget. So I	
14		don't remember a March meeting.	
15	04:05:32	Q. So this would have been a	
16		relatively significant occurrence, meeting	
17		with Mr. Dauman, right?	
18		MS. KOHLMANN: Objection.	
19		Misstates the record.	
20	04:05:39	MR. KRAMER: How does that	
21		misstate the record, Susan?	
22		MS. KOHLMANN: You haven't	
23		established that she's meeting with	
24		Mr. Dauman tomorrow. You are	
25	04:05:45	misstating what the e-mail says.	

			286
1		M. GANELESS	
2		MR. KRAMER: Okay.	
3		MS. KOHLMANN: Thank you.	
4		MR. KRAMER: For the record, I	
5	04:05:52	disagree completely.	
6		MS. KOHLMANN: Well, not	
7		surprisingly.	
8		MR. KRAMER: Which is pretty	
9		clear.	
10	04:05:57	MS. KOHLMANN: I don't think so.	
11		A. I don't I don't know what	
12		kind of a meeting it was. If I don't	
13		remember it, it could have been a lunch	
14		meeting. I don't know what it was.	•
15	04:06:10	Q. As far as you know, sitting here	
16		today, has anything been done to correct	
17		Mr. Dauman's misstatements at the Bear	
18		Stearns conference in March of 2007?	
19		MS. KOHLMANN: Objection.	
20	04:06:56	A. I don't know where Mr. Dauman	
21		got the statements that he made at the	
22		Bear Stearns conference. I don't know	
23		what follow-up was done after this e-mail	
24		chain was sent.	
25	04:07:09	Q. You don't know if any was done?	

			287
1		M. GANELESS	
2		A. I don't know if any was done,	
3		no.	
4		Q. Ms. Ganeless, when I was talking	
5	04:07:56	to you about Mr. Dooley's statements, you	
6		said that you had discovered that he had	
7		been or that the 90 percent figure was	
8		year-over-year statistics.	
9		Do you recall that?	
10	04:08:06	A. I do.	
11		Q. But Mr. Dauman's statement is	
12		specifically referencing the fact that	
13		traffic went up after the YouTube	
14		take-down notice was sent, right?	
15	04:08:14	A. Yes, it is.	
16		Q. So you can't justify	
17		Mr. Dauman's statement on the notion that	
18		it was reporting year-over-year	
19		statistics, right?	
20	04:08:20	MS. KOHLMANN: Objection.	
21		A. I am not saying that	
22		Mr. Dauman's statement was referencing	
23		year-over-year statistics. I'm saying	
24		that there may have been data that they	
25	04:08:35	pulled on different metrics that I did not	

			288
1		M. GANELESS	
2		have. That's why I asked, do you know	
3		where that data is coming or do you	
4		know where that is coming from, because I	
5	04:08:44	assumed somebody had pulled data for him,	
6		in a different capacity than me, and I	
7		wanted to see that data.	
8		Q. But as far as you know, that	
9		wasn't correct that somebody pulled data	
10	04:09:37	for him, in a different capacity than you,	
11		right?	
12		MS. KOHLMANN: Objection as to	
13		form.	
14		A. I don't recall.	
15	04:09:54	Q. So Ms. Ganeless, if your own	
16		data showed that in the month after taking	
17		your content off of YouTube, the traffic	
18		on your site, Comedycentral.com, declined,	2.5
19		having the content on YouTube was actually	
20	04:10:04	helping your site, wasn't it?	
21		MS. KOHLMANN: Objection.	
22		A. No, I wouldn't make that	
23		connection.	
24		Q. It doesn't follow?	
25	04:10:13	A. No, it doesn't follow.	

	M. GANELESS
	Q. Why not?
	A. Because months following that,
	with our content still off of YouTube, our
04:10:20	traffic went up. There could have been
	many, many factors contributing to why our
	traffic went down, how many original shows
	we had on the air at the time. Our
	traffic is always helped by what's
04:10:31	happening in the news.
-	I have no way of knowing if the
	YouTube traffic take-down had a direct
	effect on our traffic.
· ·	Q. You have no way of knowing
04:10:52	whether the YouTube traffic had a direct
	effect in increasing the traffic to the
	Comedycentral.com site, right?
	A. I have no way of knowing what
	impact it had, no.
04:11:00	Q. There could have been many, many
	factors contributing to the increase in
	traffic that, ultimately,
	Comedycentral.com has recognized, right?
	04:10:31 04:10:52

24

25

04:11:08

Α.

MS. KOHLMANN:

Yes.

Objection.