To:

From:

Cc: Bcc: Received Date: 2006-03-05 22:57:33 CST Re: [Harappa-team] google vid - 'unable to connect' Subject: i believe the offsite is on Thur March 16 - Nikhil was going to send out an On 3/4/06, Patrick Walker > Hooray. I totally agree with you, which is why I've been a bit baffled by > this constant comparison to sales on iTunes (which is architected and pri=ed > to sell hardware, but is fundamentally limited in multi-device and cross > platform potential), and traffic/uploads on the unprofitable YouTube (whi=h > is doing little to stem its traffic growth on the back of pirated content=-> unsustainable and irresponsible). Google, if it focuses on the big pictur=, > could blow them all away. We're not late at all if we focus on our streng=hs > - massive traffic, reliability and distribution potential monetized > primarily through ads and syndication - and see electronic self through a= > only one important piece of the big pie. > I missed the team meeting on Wednesday. Is the away day happening? > > On 04/03/06, Hunter Walk < hunter@google.com> wrote: > > that's the million dollar question - i don't think it's a question of > > beating any one other property right now. There are certainly early ent=ants > > in the "best of their class" niches, but what Google needs to do is dec=de > > how we want the world of online video to evolve and then use our resour=es > > (money, talent, reach) to make it so. Right now we're chasing a variety=of > > different start-ups and established companies, deciding how to win the =ace > > because we were late to it with a solid single strategy, when we really > > should be architecting the race course. > > That being said. I think we need to fast forward on the integration of > > an ads and syndication platform - leverages our unique assets and talen=s. > > Help longtail monetize for the first time and mainstream content provid=rs >> extend the value of their product. While using "free" and "DTO" as the =eft > > and right pillars giving a full range of distribution options. >> > > best, > > > > hw >> >> > > > > On 3/4/06, Patrick Walker ->>> I hope that's soon! But what would you say is the best property now? >>> Who, in your opinion, do we need to 'beat'? >>> >> Sent from my BlackBerry Wireless Handheld

"Patrick Walker"

"Hunter Walk" <hunter@google.com>

EXHIBIT NO. 12 DATE 1-22-08 Y.FENNELLY CSR5495

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>>> -----Original Message-----
>>> From: Hunter Walk <hunter@google.com>
>>> To: Patrick Walker
> > Sent: Sat Mar 04 07:19:24 2006
>> Subject: Re: [Harappa-team] google vid - 'unable to connect'
> > i'll sleep when we're the best video property on the internet :-)
>>>
>>>
>>> On 3/4/06, Patrick Walker
                                                    <mailto:
>>> wrote:
>>>
          Very strange. Still can't get it here regardless of browser,
>>>
>>> but always could before and everything else working fine.. T
>>>
          BTW, shouldn't you be in bed??
>>>
>>>
>>>
>>>
          On 04/03/06, Hunter Walk <hunter@google.com> wrote:
>>>
>>>
>>>
               no problems here in California - off VPN, working fin=
>>>
>>>
              On 3/4/06, Patrick Walker
>>>
                                                            :mailt
>>> wrote:
>>>
                                Is anyone else having
>>>
>> > problems getting Google Video to load? I've been trying from my Londo= home
>>> (no VPN) for about 30 mins now with no success.
>>>
                   Р
>>>
>>>
>>>
                   Patrick Walker
>>>
                   Head of Content Partnerships
> > >
                   Google Video, EMEA
>>>
>>>
                   Belgrave House
>>>
                   76 Buckingham Palace Road
>>>
                   London SW1W-9QT
>>>
                   Office:
>>>
                   Mobile:
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                                        <mailto:
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                   Harappa-team mailing list
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>>>
             Hunter Walk
>>>
             Business Product Manager, Google
>>>
             hunter@google.com <mailto: hunter@google.com>
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         Mobile:
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