Schapiro Exhibit 92

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| ORRESP PEPUE 12636 LOS A LOS A ERTIFIC weck only c author owner of c authorized the work ac me in this BEVERL BEVE | CATION I, In one V Original claimant exclusive rightly harre of au application are add agent of REP harre of au application are reported agent of REP HAR P. HAR REPUBL Name V REPUBL Name | Cive name and URES CONTROL OF STREET CAL IFORM UBLIC P. Control of the Proposition of th | Address to which core PORATION, AT IA 90066 Area Code & Bengam Hereby certify that I a ICTURES CORPORAT Of that the statements at est of my knowledge. Plication gives a date of RES CORPORAT DO TO THE STREET ALIFORNIA 901 | TENTION: BEVER TON TON TON - BEVERLY R 1066 | (310) 302-171. of sign and submit it before a date. HARTHANN | MARCH 2, 1992 **Agreement from the state of Congress | Be sue my gray your gray for many and a summer of the summ |

Schapiro Exhibit 93

UNITED STATES DISTRICT COURT

SOUTHERN DISTRICT OF NEW YORK

VIACOM INTERNATIONAL, INC., COMEDY PARTNERS, COUNTY MUSIC TELEVISION, INC., PARAMOUNT PICTURES CORPORATION, and BLACK ENTERTAINMENT TELEVISION, LLC,

Plaintiffs,

vs.

No. 07-CV-2203

YOUTUBE, INC., YOUTUBE, LLC, and GOOGLE, INC.,

Defendants.

THE FOOTBALL ASSOCIATION PREMIER LEAGUE LIMITED, BOURNE CO., et al., on behalf of themselves and all others similarly situated,

Plaintiffs,

vs.

No. 07-CV-3582

YOUTUBE, INC., YOUTUBE, LLC, and GOOGLE, INC.,

Defendants.

----X

HIGHLY CONFIDENTIAL
VIDEOTAPED DEPOSITION OF ZAHAVAH LEVINE
SAN FRANCISCO, CALIFORNIA
THURSDAY, APRIL 2, 2009

BY: KATHERINE E. LAUSTER, CSR 1894, RPR, CRR, CLR

Job No. 16721

| Page | e 2 |
|---|-----|
| 1 LEVINE | |
| 2 APRIL 2, 2009 | |
| 3 10:23 A.M. | |
| 4 | |
| 5 HIGHLY CONFIDENTIAL VIDEOTAPED DEPOSITION OF | |
| ZAHAVAH LEVINE, at SHEARMAN & STERLING, 525 Market | |
| 7 Street, Suite 1500, San Francisco, California, pursua | ınt |
| 8 to notice, before me, KATHERINE E. LAUSTER, CLR, CRR, | |
| 9 RPR, CSR License No. 1894. | |
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Page 3
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                              LEVINE
 2
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Page 4
 1
                              LEVINE
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23
            timalger@google.com
24
25
       Also Present: Lou Meadows, Videographer
```

| | | Page 227 |
|----------|----|--|
| | 1 | LEVINE |
| 16:56:26 | 2 | e-mails are not purporting to be the copyright |
| 16:56:28 | 3 | owner. |
| 16:56:29 | 4 | So, for example, what we marked as Exhibit |
| 16:56:33 | 5 | 19 referred to the "Family Guy" clips. It says: |
| 16:56:45 | 6 | I received notice that my clips from |
| 16:56:47 | 7 | Family Guy have been deleted. I did a |
| 16:56:50 | 8 | search on Family Guy. Go ahead, do one |
| 16:56:53 | 9 | yourself. |
| 16:56:53 | 10 | Apparently, there are loads of other |
| 16:56:55 | 11 | videos that are infringing copyright. Go |
| 16:56:58 | 12 | ahead, delete all those too. Put a total |
| 16:57:02 | 13 | ban on Family Guy clips, |
| 16:57:04 | 14 | close quote. |
| 16:57:06 | 15 | To your knowledge, has YouTube ever acted |
| 16:57:08 | 16 | to investigate allegations such as these, or to |
| 16:57:13 | 17 | remove clips, once notified of the existence of |
| 16:57:19 | 18 | alleged infringements by reason of an e-mail like |
| 16:57:23 | 19 | Exhibit 19? |
| 16:57:26 | 20 | MR. KRAMER: Wow. There's a lot in there. |
| 16:57:28 | 21 | Let me just object to to this question as |
| 16:57:34 | 22 | mischaracterizing the documents, to the extent it |
| 16:57:38 | 23 | certainly mischaracterizes the documents that were |
| 16:57:40 | 24 | put before the witness, and otherwise object to that |
| 16:57:43 | 25 | question as to form, with the caveat that the |
| | | |

| | | Page 228 |
|----------|----|---|
| | 1 | LEVINE |
| 16:57:51 | 2 | that the witness should not, in answering this |
| 16:57:54 | 3 | question, disclose communications of a confidential |
| 16:57:57 | 4 | nature between attorney and client. If you can |
| 16:58:01 | 5 | answer that question, answer that question. |
| 16:58:04 | 6 | THE WITNESS: The question is is way |
| 16:58:06 | 7 | too broad. I don't there have been many |
| 16:58:15 | 8 | instances that we've taken videos down outside of a |
| 16:58:19 | 9 | DMCA notice, if that's your question. |
| 23:00:57 | 10 | BY MR. HART: |
| 16:58:24 | 11 | Q. Okay. Can you tell me in what |
| 16:58:26 | 12 | circumstances you've done so? |
| 16:58:29 | 13 | A. There's been many, many circumstances. |
| 16:58:32 | 14 | Q. Can you give me some examples? |
| 16:58:34 | 15 | A. Sure. Well, for one, our content |
| 16:58:39 | 16 | identification system takes down probably thousands |
| 16:58:42 | 17 | every day, outside of the context of a DMCA notice. |
| 16:58:46 | 18 | Q. Okay. And that's what I referred to |
| 16:58:49 | 19 | earlier as "video ID"? Is that what you're talking |
| 16:58:52 | 20 | about? |
| 16:58:52 | 21 | A. Video ID. |
| 16:58:55 | 22 | Q. When you're talking about content ID |
| 16:58:55 | 23 | I'm sorry. I apologize. I just want to make sure |
| 16:58:58 | 24 | that the record is clear. |
| 16:58:59 | 25 | When you're referring to "content ID," |

| | | Page 229 |
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| | 1 | LEVINE |
| 16:59:01 | 2 | what are you talking about? |
| 16:59:02 | 3 | A. You're right. We should be clear. |
| 16:59:04 | 4 | We have a video identification service |
| 16:59:06 | 5 | which removes things based on matches to audiovisual |
| 16:59:10 | 6 | references |
| 16:59:10 | 7 | Q. Uh-huh. |
| 16:59:10 | 8 | A without a DMCA notice. |
| 16:59:12 | 9 | We also have in place two different audio |
| 16:59:15 | 10 | identification services. We have our own |
| 16:59:17 | 11 | proprietary audio identification service, and we |
| 16:59:21 | 12 | also have Audible Magic, both of which remove files |
| 16:59:24 | 13 | every day without DMCA notices, based on audio only |
| 16:59:29 | 14 | matches. |
| 16:59:29 | 15 | Q. Uh-huh. |
| 16:59:30 | 16 | A. And we also have an MD5 fingerprint |
| 16:59:33 | 17 | technology in place |
| 16:59:34 | 18 | Q. Uh-huh. |
| 16:59:35 | 19 | A that prevents the upload of material |
| 16:59:37 | 20 | every single day |
| 16:59:38 | 21 | Q. Uh-huh. |
| 16:59:38 | 22 | A based on a kind of a fingerprint. |
| 16:59:41 | 23 | Q. Uh-huh. Let me just stop you there, if I |
| 16:59:43 | 24 | could |
| 16:59:44 | 25 | A. Uh-huh. |

| | | Page 230 |
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| · | 1 | LEVINE |
| 16.50.44 | 2 | |
| 16:59:44 | | Q without precluding you from giving more |
| 16:59:47 | 3 | to your answer, but I need clarification of one |
| 16:59:50 | 4 | thing. All of the things that you just mentioned so |
| 16:59:52 | 5 | far |
| 16:59:53 | 6 | A. Yes. |
| 16:59:53 | 7 | Q as other than a DMCA notice, are these |
| 16:59:57 | 8 | one form or another of fingerprint or hash? |
| 16:59:59 | 9 | A. The ones that I just mentioned? |
| 17:00:01 | 10 | Q. Uh-huh. |
| 17:00:02 | 11 | A. Yes. |
| 17:00:02 | 12 | Q. Okay. So go ahead, if you have anymore to |
| 17:00:04 | 13 | say in response. |
| 17:00:06 | 14 | MR. KRAMER: Well, just to for the sake |
| 17:00:07 | 15 | of the clarity of the record, can we can we ask |
| 17:00:10 | 16 | another question? |
| 17:00:11 | 17 | MR. HART: Of course. |
| 17:00:12 | 18 | MR. KRAMER: Thank you. |
| 17:00:12 | 19 | BY MR. HART: |
| 17:00:13 | 20 | Q. You said that there are plenty of examples |
| 17:00:16 | 21 | where YouTube has taken content down other than in |
| 17:00:19 | 22 | response to receiving a DMCA notice. |
| 17:00:21 | 23 | And I said "please give me some examples," |
| 17:00:24 | 24 | and that was what led you to start describing some |
| 17:00:27 | 25 | of the services that you did. So that's the |

| | | Page 231 |
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| | 1 | LEVINE |
| 17:00:31 | 2 | question. |
| 17:00:32 | 3 | A. Okay. |
| 17:00:33 | 4 | Q. That's where we are. |
| 17:00:34 | 5 | A. Okay. |
| 17:00:34 | 6 | Q. Do you have anything else to add to that? |
| 17:00:37 | 7 | A. Sure. Every time we delete the account of |
| 17:00:41 | 8 | a user who we've determined is a repeat infringer, |
| 17:00:46 | 9 | under our repeat infringer policy, we delete all of |
| 17:00:51 | 10 | the all of the videos in that user's account, |
| 17:00:53 | 11 | including those for which that were not subject |
| 17:00:56 | 12 | to a DMCA notice. |
| 17:00:58 | 13 | Q. Uh-huh. |
| 17:00:59 | 14 | A. And there have been many occasions of |
| 17:01:02 | 15 | someone bringing to our attention the apparent |
| 17:01:10 | 16 | the upload of something that's apparently or I |
| 17:01:14 | 17 | don't want to use a legal conclusion, but I |
| 17:01:18 | 18 | Q. Please. |
| 17:01:18 | 19 | A something that gives us reason we |
| 17:01:22 | 20 | have some concern that something is infringing, or |
| 17:01:26 | 21 | uploaded without authorization which we've taken it |
| 17:01:28 | 22 | down. |
| 17:01:28 | 23 | So I've gotten many requests from content |
| 17:01:32 | 24 | owners that have just e-mailed me directly, asking |
| 17:01:37 | 25 | for that, which I have forwarded on to the team that |

Page 232 1 LEVINE 17:01:46 2 does that, and have requested that it be removed. 17:01:50 And we have, in fact, removed it. 17:01:53 0. Okay. Any instances where a user brings 17:01:56 to your attention something that appears to be 17:01:59 copyright infringing, and YouTube then investigates 17:02:02 and removes? 17:02:04 MR. KRAMER: Calls for speculation. 17:02:07 THE WITNESS: Well, a user. So all of the 17:02:09 10 media companies that are -- many -- I told you that 17:02:12 11 many times media companies reach out to me and have 17:02:15 12 asked me to remove things. And frequently those 17:02:18 13 media companies are also users of the site. 17:02:22 14 BY MR. HART: 17:02:22 15 Okay. My -- let me -- let me be more Q. 17:02:24 16 precise. 17:02:25 17 I'm talking about a user that is not 17:02:27 18 complaining about its own content, but rather 17:02:30 19 highlighting to you what it believes may be 17:02:33 20 infringement of someone else's content. 17:02:36 21 YouTube investigate that and remove? 17:02:39 2.2 MR. KRAMER: Calls for speculation --17:02:40 23 "Does YouTube investigate that and remove?" Calls 17:02:47 24 for speculation. The question is vague. 17:02:50 25 incomplete hypothetical.

DAVID FELDMAN WORLDWIDE, INC.

| | | Page 233 |
|----------|----|--|
| | 1 | LEVINE |
| 17:02:51 | 2 | BY MR. HART: |
| 17:02:52 | 3 | Q. Uh-huh. |
| 17:02:54 | 4 | A. Yeah, I I would what if we take |
| 17:02:59 | 5 | something down without a DMCA notice |
| 17:03:02 | 6 | Q. Uh-huh. |
| 17:03:02 | 7 | A it's a case-by-case determination. |
| 17:03:04 | 8 | Q. Uh-huh. |
| 17:03:05 | 9 | A. So I would need you to ask, in the |
| 17:03:07 | 10 | specific case, did we/did we not, and I'll tell you |
| 17:03:10 | 11 | if I know or not. |
| 17:03:11 | 12 | Q. Okay. Go to what we've previously marked |
| 17:03:16 | 13 | as Exhibit 19. |
| 17:03:18 | 14 | A. Yes. |
| 17:03:19 | 15 | Q. Okay. User says, and I quote: |
| 17:03:22 | 16 | There are loads of other videos that are |
| 17:03:26 | 17 | infringing copyright, |
| 17:03:28 | 18 | close quote, referring to "Family Guy." To your |
| 17:03:31 | 19 | knowledge, did YouTube investigate those allegations |
| 17:03:34 | 20 | and remove any of those clips? |
| 17:03:36 | 21 | MR. KRAMER: Object to the premise as |
| 17:03:40 | 22 | mischaracterizing the document. |
| 17:03:42 | 23 | You can answer the question. |
| 17:03:49 | 24 | THE WITNESS: Your question, again, is |
| 17:03:50 | 25 | what? |
| | | |

Schapiro Exhibit 94

UNITED STATES DISTRICT COURT

FOR THE SOUTHERN DISTRICT OF NEW YORK

VIACOM INTERNATIONAL, INC., COMEDY) PARTNERS, COUNTRY MUSIC TELEVISION, INC., PARAMOUNT PICTURES CORPORATION, and BLACK ENTERTAINMENT TELEVISION LLC, Plaintiffs, vs.)Case No. 1:07CV02103 YOUTUBE, INC., YOUTUBE, LLC, and GOOGLE, INC., Defendants. THE FOOTBALL ASSOCIATION PREMIER LEAGUE LIMITED, BOURNE CO., et al.,) on behalf of themselves and all others similarly situated, Plaintiffs, vs.)Case No. 07CV3582 YOUTUBE, INC., YOUTUBE, LLC, and) GOOGLE, INC., Defendants.

DEPOSITION OF MICAH SCHAFFER

SAN FRANCISCO, CALIFORNIA

WEDNESDAY, JULY 23, 2008

REPORTED BY:

YVONNE FENNELLY, CRP, CSR NO. 5495

JOB NO. 15376

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| 12:14 | is an option to select something pertaining to I |
|-------|---|
| 12:14 | believe the category is infringing my rights, and then |
| 12:14 | there is a sub-drop-down menu for infringing privacy |
| 12:14 | rights, and then one to the effect of infringing my |
| 12:14 | copyrights or something like that. |
| 12:14 | Q. Now, we've been using the terminology "flag" or |
| 12:14 | "flagging." |
| 12:14 | What do you understand that to mean? What's |
| 12:14 | the procedure? |
| 12:14 | A. Thank you for clarifying that because you'll |
| 12:14 | see it gets used, I think, a lot of different ways, and |
| 12:14 | sometimes it's a verb. |
| 12:14 | The technical meaning of, you know, what I mean |
| 12:14 | for flagging would be when a user goes to the flagging |
| 12:15 | menu on the watch page for a video and selects an option |
| 12:15 | which flags the video, causing it to go into our live |
| 12:15 | site admin queue for review. |
| 12:15 | Q. What is the admin site live queue? |
| 12:15 | A. I'm sorry. Live site is what we refer to |
| 12:15 | generally as the reviewers, the team of reviewers who |
| 12:15 | are reviewing videos that have been flagged, and so the |
| 12:15 | admin queue would be shorthand for basically the |
| 12:15 | administrative interface for seeing the videos that had |
| 12:15 | been flagged by users using that mechanism. |
| | 12:14 12:14 12:14 12:14 12:14 12:14 12:14 12:14 12:14 12:14 12:15 12:15 12:15 12:15 12:15 12:15 12:15 12:15 |

- 2 12:16 I should have lunch soon probably.
- 3 12:16 MR. SCHAPIRO: Another few minutes.
- 4 12:16 THE WITNESS: Yes, let's get through this line.
- 5 12:16 BY MR. SHAFTEL:
- 6 12:16 Q. You testified that today you can flag a video
- 7 12:16 for infringing content for which the flagger is
- 8 12:16 asserting copyrights; is that right?
- 9 12:16 A. No, I don't think that accurately characterizes
- 10 12:16 my testimony.
- 11 12:16 Q. How is the flagging for copyright grounds
- 12 12:16 described on the Web page?
- 13 | 12:17 A. I'm not sure I understand exactly what you're
- 14 12:17 asking.
- 15 12:17 Q. I wrote down that the copyright flag was under
- 16 12:17 a label concerning the flagger's rights.
- 17 12:17 Let me ask the question --
- 18 12:17 A. Presently?
- 19 12:17 Q. Yes.
- 20 12:17 A. So presently in the flagging menu under an
- 21 12:17 option that says "infringing my rights," there is a
- 22 | 12:17 submenu option referring to copyright.
- 23 12:17 Q. Is there any flag for a user to tick if the
- 24 12:17 infringement doesn't impact the user's rights, but
- 25 12:17 otherwise is recognized as infringing material?

| Т | | |
|----|-------|--|
| 2 | 12:17 | A. I don't know how a user would know whether or |
| 3 | 12:18 | not a third-party had authorized content to be uploaded |
| 4 | 12:18 | or who actually was in control of an account that |
| 5 | 12:18 | uploaded content, so no, I don't know how that would |
| 6 | 12:18 | work or how that would be. |
| 7 | 12:18 | Q. However it may work, I'm just trying to |
| 8 | 12:18 | understand, is there any flag for a user to identify |
| 9 | 12:18 | what appears to be copyrighted material, unauthorized |
| 10 | 12:18 | copyrighted material to bring it to YouTube's attention? |
| 11 | 12:18 | A. No, I don't believe that's no, that's not |
| 12 | 12:18 | how the flagging system works. |
| 13 | 12:18 | MR. SCHAPIRO: Is this a good time for lunch? |
| 14 | 12:18 | MR. SHAFTEL: Let me do a couple more minutes. |
| 15 | 12:18 | MR. SCHAPIRO: Feel free. |
| 16 | 12:18 | BY MR. SHAFTEL: |
| 17 | 12:18 | Q. So if I'm a user and I come across content |
| 18 | 12:19 | which I recognize as a TV show I watched the evening |
| 19 | 12:19 | before, and it's uploaded by another user that doesn't |
| 20 | 12:19 | appear to be the copyright owner, is there any flag that |
| 21 | 12:19 | I could tick to apprise YouTube of that situation? |
| 22 | 12:19 | A. Not precisely, no. |
| 23 | 12:19 | Q. You say "not precisely." |
| 24 | 12:19 | A. Not as I understand the question. |
| 25 | 12:19 | Q. If I'm not the copyright owner, but I recognize |
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- 2 12:20 what I genuinely believe to be infringing material on
- 3 12:20 the site, is there any flag that I can tick to apprise
- 4 12:20 YouTube of that?
- 5 12:20 A. No.
- 6 12:20 Various of the menu options include text fields
- 7 12:20 where users are able to enter in comments and arbitrary
- 8 12:20 information, but that type of a report is not solicited
- 9 12:20 from that interface, from a user.
- 10 | 12:20 Q. And the text reports that you just mentioned,
- 11 | 12:20 where do those -- how do those get reviewed at YouTube?
- 12 | 12:20 A. So these would be comments that you could
- 13 | 12:20 attach to a flag that would appear alongside the video
- 14 12:21 in the admin review tool.
- 15 12:21 Q. I appreciate there are comments that appear by
- 16 12:21 the flag, but there is no flag?
- 17 12:21 A. Some flags.
- 18 12:21 Q. But there is no flag for the situation where a
- 19 12:21 user is recognizing somebody else's copyrighted
- 20 12:21 material --
- 21 12:21 MR. SCHAPIRO: Asked and answered; objection.
- 22 12:21 BY MR. SHAFTEL:
- 23 12:21 Q. -- as being displayed on YouTube; is that
- 24 12:21 right? There is no flag for that?
- 25 12:21 A. Right; I don't know how a user would presume to

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| 2 | 12:21 | have that knowledge. |
| 3 | 12:21 | Q. So there is also no accompanying text message |
| 4 | 12:21 | that would relate to a situation where a user wants to |
| 5 | 12:21 | flag copyright infringement that he or she spots? |
| 6 | 12:21 | A. Well, I don't think a user with no relation to |
| 7 | 12:21 | the content or no knowledge of who uploaded the content |
| 8 | 12:22 | or what authorization they may have had would be in a |
| 9 | 12:22 | position to provide that information, and it is not |
| LO | 12:22 | solicited from the interface you described. |
| L1 | 12:22 | MR. SHAFTEL: Why don't we take a break. I |
| L2 | 12:22 | think our tape's run out. |
| L3 | 12:22 | THE VIDEOGRAPHER: This marks the end of |
| L4 | 12:22 | videotape No. 1. |
| L5 | 12:22 | Off the record. The time is 12:22 p.m. |
| L6 | 12:22 | (Luncheon recess taken at 12:22 p.m.) |
| L7 | 12:22 | 00 |
| L8 | | |
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| 2 | 12:22 | San Francisco, California; July 23, 2008 |
| 3 | 12:22 | 1:35 p.m. |
| 4 | 01:35 | EXAMINATION (Resumed) |
| 5 | 01:35 | THE VIDEOGRAPHER: On the record. |
| 6 | 01:35 | This marks the beginning of videotape No. 2 in |
| 7 | 01:35 | the deposition of Micah Schaffer on July 23rd, 2008. |
| 8 | 01:35 | The time is 1:35 p.m. |
| 9 | 01:35 | Please continue. |
| 10 | 01:35 | BY MR. SHAFTEL: |
| 11 | 01:35 | Q. Good afternoon, Mr. Schaffer. |
| 12 | 01:35 | You appreciate you remain under oath, as this |
| 13 | 01:35 | morning? |
| 14 | 01:35 | A. Yes. |
| 15 | 01:35 | Q. There was reference in the testimony earlier |
| 16 | 01:35 | today to the DMCA notice process. |
| 17 | 01:35 | What do you understand DMCA notice to be? |
| 18 | 01:35 | A. I assume you're referring to a DMCA takedown |

20 01:35 Q. Yes, please.

notice?

01:35

- 21 01:36 A. A DMCA takedown notice generally would refer to
- 22 01:36 a, typically, written communication from someone
- 23 01:36 purporting to be a content owner that substantially
- 01:36 meets the requirements for a takedown notification as
- 25 01:36 outlined by the DMCA.

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- 2 02:01 actually, in effect, a signature on file for -- you
- 3 02:01 know, so they file basically one DMCA notice, and then
- 4 02:01 every time they use the tool, they're effectively
- 5 02:01 amending, I believe -- I don't know if that's legally
- 6 02:01 technically correct, but essentially updating the notice
- 7 02:01 to include the additional content.
- 8 02:01 Q. Are you aware that my client, the Premier
- 9 02:01 League, has sent DMCA notices for the removal of Premier
- 10 02:02 League content?
- 11 02:02 A. I believe so.
- 12 02:02 Q. And you understand that the Premier League does
- 13 02:02 not want its soccer content on YouTube?
- 14 02:02 A. I'm not personally familiar with their content,
- 15 02:02 but that's my understanding.
- 16 02:02 Q. What's YouTube doing to actively or proactively
- 17 02:02 scan for Premier League content?
- 18 02:02 A. So are you asking in the sense of the --
- 19 02:02 Q. What you were doing for --
- 20 02:02 A. For the RIAA?
- 21 02:02 O. Correct.
- 22 02:02 A. I'm not aware of scans being done in this
- 23 02:03 fashion for the Premier League.
- 24 02:03 Q. Why do you think YouTube was proactively
- 25 02:03 scanning to remove RIAA-identified content, but not

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| 2 | 02:03 | Premier League content? |
| 3 | 02:03 | A. These are very different times, |
| 4 | 02:03 | chronologically. This e-mail is from May 2006. Our |
| 5 | 02:03 | site was a very different size then, and we were a small |
| 6 | 02:03 | company still figuring out exactly what the appropriate |
| 7 | 02:03 | balance was and how to scale things like this. |
| 8 | 02:03 | So one of the things that we discovered as we |
| 9 | 02:03 | were doing this and of course we were doing this |
| 10 | 02:03 | because we were doing this for the RIAA because we |
| 11 | 02:03 | wanted to be helpful; right? We wanted to work with |
| 12 | 02:03 | content owners, and especially when they first signed up |
| 13 | 02:03 | for it, I imagine, you know, there was somewhat of a |
| 14 | 02:04 | backlog when they first began removing their content |
| 15 | 02:04 | from YouTube. There has got to be, you know, some extra |
| 16 | 02:04 | content that had been previously uploaded, and we |
| 17 | 02:04 | didn't you know, we felt that it would be a good |
| 18 | 02:04 | service to provide to them to, you know, to try to help |
| 19 | 02:04 | them with that burden. |
| 20 | 02:04 | But what we found over time was that, first, we |
| 21 | 02:04 | weren't very good at it. We couldn't tell, you know, |
| 22 | 02:04 | what was authorized or not. We really wouldn't know |
| 23 | 02:04 | necessarily who had uploaded it. We wouldn't know |
| 24 | 02:04 | whether particular videos were authorized or if, like, |
| 25 | 02:04 | NBC NBC is a great example of someone who was using |
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| 2 | 02:04 | our CVP tool and was sending us takedown notices on a |
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| 3 | 02:04 | regular basis, but were being selective in their |
| 4 | 02:05 | removals. And when we would see this happening and see, |
| 5 | 02:05 | okay, well, they're engaged with us; they send us |
| 6 | 02:05 | notices every day, like the RIAA, which I believe at the |
| 7 | 02:05 | time was doing more or less, we could see those. And we |
| 8 | 02:05 | had to believe that, you know, we could see NBC is doing |
| 9 | 02:05 | a search for Saturday Night Live. If there are |
| 10 | 02:05 | particular sketches that they're declining to take down, |
| 11 | 02:05 | well, that's their prerogative, too. And sometimes we |
| 12 | 02:05 | would get it wrong and misidentify content, just as the |
| 13 | 02:05 | rights holders often would do as well. Only the |
| 14 | 02:05 | difference was, if we had taken it down in one of these |
| 15 | 02:05 | kind of a proactive scans for the if we had |
| 16 | 02:05 | proactively taken it down either because the content |
| 17 | 02:05 | came to maybe we weren't looking for it, but it came |
| 18 | 02:05 | to our attention and we took it down based on that, it |
| 19 | 02:05 | would be very awkward because, you know, the user would |
| 20 | 02:05 | think that the rights holder had asked that. And if we |
| 21 | 02:06 | made a mistake, you know, we're making them look bad as |
| 22 | 02:06 | well, and it wasn't really fair to the users because, |
| 23 | 02:06 | you know, the counter notice process kind of breaks down |
| 24 | 02:06 | because that's not sort of what the DMCA prescribes, and |
| 25 | 02:06 | so and then kind of the bottom line for it, with all |

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| 2 | 02:06 | those things, was that it didn't scale. As the site |
| 3 | 02:06 | grew, as the number of content owners became aware of |
| 4 | 02:06 | the site and became engaged with us and actively began |
| 5 | 02:06 | policing their own content, there was both less of a |
| 6 | 02:06 | need for us to do it, but also it just became |
| 7 | 02:06 | impractical. |
| 8 | 02:06 | Q. Was there a point in time when YouTube stopped |
| 9 | 02:06 | proactively scanning for content to take down on the |
| 10 | 02:06 | belief that the content |
| 11 | 02:07 | A. I don't think there was any particular moment |
| 12 | 02:07 | where we decided overall, like, never do this. I think |
| 13 | 02:07 | it was I mean, we continued it for I think we do |
| 14 | 02:07 | it when circumstances are appropriate, and those changed |
| 15 | 02:07 | over time, and with particular, you know I think |
| 16 | 02:07 | and with each incident, I guess you could say, with each |
| 17 | 02:07 | relationship. |
| 18 | 02:07 | Q. When is the last time you recall either |
| 19 | 02:07 | yourself or anyone else at YouTube being involved in |
| 20 | 02:07 | proactively scanning to remove content on copyright |
| 21 | 02:07 | grounds? |
| 22 | 02:07 | A. Do you mean like doing typing in search |
| 23 | 02:07 | terms to look for content based on those search terms, |
| 24 | 02:07 | but without specific content being sought? |
| 25 | 02:08 | Q. Well, here with Wheezer, you're referring to |
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| 2 | 02:08 | proactively scanning for the content. |
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| 3 | 02:08 | How did you go about doing it in that case? |
| 4 | 02:08 | A. I think in this case it was just that, someone |
| 5 | 02:08 | entering in, you know, maybe the word "Wheezer" and |
| 6 | 02:08 | looking for their music videos or something like that. |
| 7 | 02:08 | Q. So using that methodology, when is the last |
| 8 | 02:08 | time you recall YouTube engaging in proactive removal? |
| 9 | 02:08 | A. I don't recall when that was. |
| 10 | 02:08 | Q. This year? |
| 11 | 02:08 | A. Not to my knowledge. |
| 12 | 02:08 | Q. Could you put it in any time frame? |
| 13 | 02:08 | A. Certainly around the time this e-mail was sent. |
| 14 | 02:09 | I don't know exactly the evolution. |
| 15 | 02:09 | And as I said earlier, I don't think it was a |
| 16 | 02:09 | bright line moment in time when the practices changed. |
| 17 | 02:09 | I think they evolved based on the needs of individual |
| | | |

rights holders and the scale of the site.

Did you participate in any discussions or

communications within YouTube about whether or not to

02:09 A. I'm not sure I would phrase it exactly as you 02:09 have, but I'm sure I was probably involved in some 02:09 discussions around our practices on these types of

- 2 02:10 scans, sure.
- 3 02:10 Q. Do you recall any discussions about whether or
- 4 02:10 not to continue the practice?
- 5 02:10 A. I don't recall.
- 6 02:10 Q. You mentioned that one aspect of proactive
- 7 02:10 scanning involves the potential misidentifications or
- 8 02:10 incorrect decisions; is that right?
- 9 02:10 A. Absolutely.
- 10 02:10 Q. Were you involved in or aware of any analysis
- 11 02:10 that YouTube did as to the extent of misidentifications
- 12 02:10 from proactive scanning?
- 13 02:10 A. I don't recall any specifically.
- 14 02:10 Q. To be more particular about the point, do you
- 15 02:10 recall anybody at YouTube doing any analysis to see
- 16 02:11 quantitatively how often misidentifications occurred
- 17 02:11 from proactive scanning?
- 18 02:11 A. I think it was more anecdotal.
- 19 02:11 Q. You referred to difficulties with scalability
- 20 02:11 as videos on the site grew; is that correct?
- 21 02:11 A. Sure.
- 22 02:11 Q. Do you recall any analysis at YouTube as to the
- 23 02:11 viability of proactive scanning to remove content with
- 24 02:11 the increased traffic and number of videos at the site?
- 25 02:11 A. I think it was more of a general notion that

| 02:12 | sort of balancing and adapting our process as we evolved |
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| 02:12 | and as and that as part of that growth also involved |
| 02:12 | working more closely with content owners, and more |
| 02:12 | content owners becoming aware of us, which certainly |
| 02:12 | contributed to factors of scale, but also gave us more |
| 02:12 | confidence that unauthorized content was being removed. |
| 02:12 | You know, there are thousands, and I'm sure, |
| 02:12 | you know, millions millions upon millions of content |
| 02:12 | owners in the world with vast amounts of content, and we |
| 02:12 | came to realize very quickly that they were in the best |
| 02:12 | position to know what was authorized. And there are |
| 02:12 | many more of them than there are of us, so they're also |
| 02:13 | in the best position to find the content and bring it to |
| 02:13 | our attention. |
| 02:13 | And what we discovered that we were really good |
| 02:13 | at was being responsive to those concerns and getting |
| 02:13 | down the content really fast when we had notice. But |
| 02:13 | even if so the benefit of focusing on those removals |
| 02:13 | where it's known where it's known that someone is |
| 02:13 | stating that it's unauthorized and doing so typically |
| 02:13 | under penalty of perjury and all the other things that |
| 02:13 | the DMCA requires, we saw the best use of our resources |
| 02:13 | was to react quickly to those and to provide a high |
| 02:13 | level of service to content owners who are providing |
| | 02:12 02:12 02:12 02:12 02:12 02:12 02:12 02:12 02:12 02:13 02:13 02:13 02:13 02:13 02:13 02:13 02:13 |

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| 2 | 02:13 | those notices under the DMCA. |
| 3 | 02:13 | And occasionally, as you can see by these |
| 4 | 02:13 | scans, we would go above and beyond what the DMCA |
| 5 | 02:14 | required. And that was something that we thought was |
| 6 | 02:14 | good, and it helps and continues to help us build |
| 7 | 02:14 | goodwill and show content owners that we're you know, |
| 8 | 02:14 | that we're operating in good faith, that we want to work |
| 9 | 02:14 | with them, and we do, and we want to respect their |
| 10 | 02:14 | wishes, and we do. But it's a balancing thing, and it's |
| 11 | 02:14 | about efficiency and effectiveness, and we found that it |
| 12 | 02:14 | wasn't it wasn't necessarily the most effective way |
| 13 | 02:14 | to police content, and we could still, you know, |
| 14 | 02:14 | sometimes in appropriate circumstances if it's |
| 15 | 02:14 | necessary, do some things that are more on the proactive |
| 16 | 02:14 | side. And certainly if we believe something is |
| 17 | 02:14 | unauthorized and it comes to our attention, we want to |
| 18 | 02:14 | take action on that. But these scans are just, you |
| 19 | 02:14 | know, one part of what we were doing as we sort of, you |
| 20 | 02:14 | know, experimented and tried to figure out. No one has |
| 21 | 02:14 | ever, I don't think, tried to implement the DMCA on the |
| 22 | 02:15 | scale that we've had or for the amount of content that |
| 23 | 02:15 | YouTube contends with. |
| 24 | 02:15 | Q. Are you aware of anybody giving consideration |
| 25 | 02:15 | to how many staff people would be required to pursue |
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| 2 | 02:15 | proactive scanning for infringing content? |
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| 3 | 02:15 | A. Well, I think there is a fundamental flaw in |
| 4 | 02:15 | that question because no number of staff people really |
| 5 | 02:15 | solve the underlying problem of us knowing what's |
| 6 | 02:15 | authorized or not without notice from content owners. |
| 7 | 02:15 | So you see in these circumstances this is |
| 8 | 02:15 | where, you know, there was an ongoing relationship with |
| 9 | 02:15 | the content owner, so we had some basis. But even with |
| 10 | 02:15 | those notices, we found that, you know, we weren't |
| 11 | 02:16 | certain what was authorized even as evidenced in this |
| 12 | 02:16 | e-mail, the Exhibit 6; right? You can see it's talking |
| 13 | 02:16 | about a video that's a cover band. I don't know what's |
| 14 | 02:16 | involved in publishing rights. I know there is |
| 15 | 02:16 | something different with cover bands. I think it would |
| 16 | 02:16 | probably have gotten removed in the next scan, but I |
| 17 | 02:16 | don't know if that's the correct conclusion. You can |
| 18 | 02:16 | see Steve is asking me whether or not it's fair use in |
| 19 | 02:16 | the thread next to that. |
| 20 | 02:16 | Now subsequently, you know, years later, |
| 21 | 02:16 | Wheezer just recently paid large sums of money to |
| 22 | 02:16 | YouTube in an advertising deal to promote their new |
| 23 | 02:16 | music video on the front page of YouTube. So it's |
| 24 | 02:16 | really impossible for us to, with a strong degree of |
| 25 | 02:16 | confidence, the kind of confidence we would want to |
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- 2 02:17 have, to ascribe desires to other people and to know
- 3 02:17 what they probably feel about the content.
- 4 02:17 Q. Do you know how many videos were removed by
- 5 02:17 YouTube over the years based on proactive scanning
- 6 02:17 without a notification specific to the URL being
- 7 02:17 removed?
- 8 02:17 A. I don't know.
- 9 02:17 Q. Do you have a magnitude that you can
- 10 02:17 approximate?
- 11 02:17 A. No, I wouldn't want to speculate.
- 12 02:17 Q. Do you know how many mistakes in that process
- 13 02:17 where content was removed without a basis, how many
- 14 02:17 mistakes occurred?
- 15 02:17 A. I don't know if there is ever going to be a
- 16 02:17 really effective way to calculate that simply for no
- 17 02:17 other reason than users often don't reply back even if
- 18 02:18 the content was authorized.
- 19 02:18 Q. Did you ever try to look into it?
- 20 02:18 A. I'm not sure what kinds of reports we've run.
- 21 02:18 Q. Do you know if anyone at YouTube has tried to
- 22 02:18 look into any false -- the magnitude or extent of false
- 23 02:18 identifications from proactive scanning?
- 24 02:18 A. Possibly.
- 25 02:18 Q. I'm asking what you know.

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| 2 | 02:18 | A. I'm not sure. |
| 3 | 02:18 | Q. By the way, has YouTube taken, in your time |
| 4 | 02:18 | with the company, any steps to try to quantify the |
| 5 | 02:18 | amount of infringing material on the YouTube site? |
| 6 | 02:18 | A. Well, I know we keep statistics on the number |
| 7 | 02:18 | of removals performed in response to takedown notices. |
| 8 | 02:18 | Q. You agree with me that there may be |
| 9 | 02:19 | unauthorized content that is not subject to a removal |
| 10 | 02:19 | notice? |
| 11 | 02:19 | A. I imagine that's possible. We receive takedown |
| 12 | 02:19 | notices on a daily basis, so I'd imagine in, you know, |
| 13 | 02:19 | clearly in the time between its posting and us removing |
| 14 | 02:19 | the notice it would be on the site. |
| 15 | 02:19 | And some of those removal notices, of course, |
| 16 | 02:19 | are also mistaken. And typically in those cases, the |
| 17 | 02:19 | content owners end up, if there is a counter notice |
| 18 | 02:19 | actually received, they end up retracting those claims. |
| 19 | 02:19 | I know we've had a number of retractions from Viacom. |
| 20 | 02:19 | But yes, I'm sure it's reasonable that there are going |
| 21 | 02:19 | to be some. |
| 22 | 02:20 | MR. SCHAPIRO: You want to take a break? |
| 23 | 02:20 | THE WITNESS: Yes, that would be great. |
| 24 | 02:20 | THE VIDEOGRAPHER: Off the record. The time is |
| 25 | 02:20 | 2:19 p.m. |
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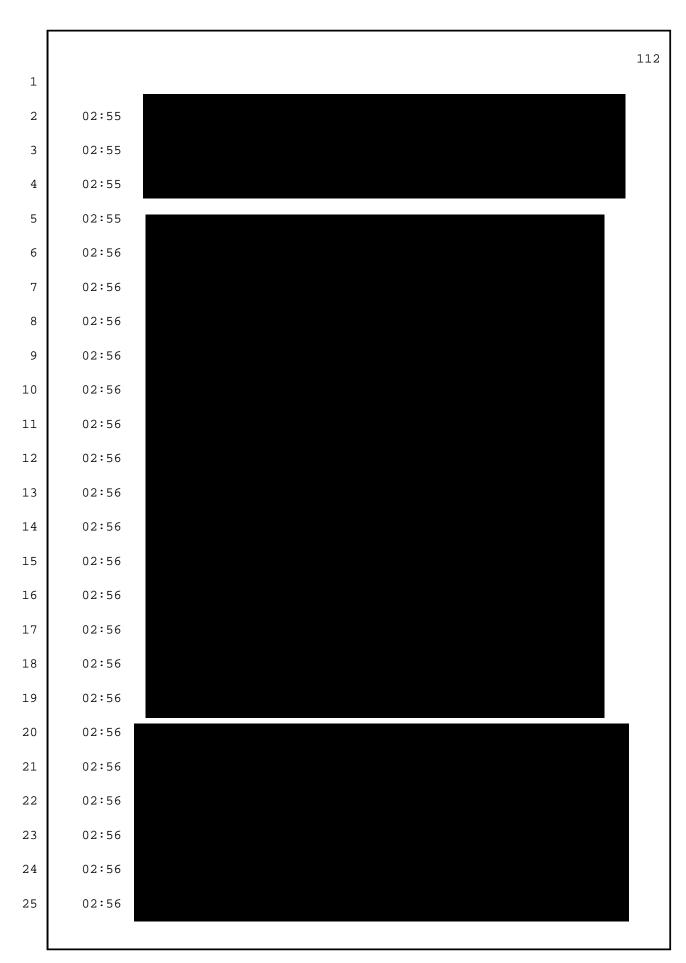
| 2 | 02:53 | some language in the interface about swearing under |
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| 3 | 02:53 | penalty of perjury and those kinds of the kind of |
| 4 | 02:53 | DMCA language. |

02:53 Q. And when selected, then what would happen at 02:53 the YouTube end?

02:53 A. So they would select them and hit "submit" or 02:53 click the "submit" button.

Our system would receive that and generate an 02:54 e-mail, and that e-mail would go as a receipt to the submitter and would contain, you know, a list of URL's that they had submitted.

02:54 13 02:54 14 15 02:54 16 02:54 17 02:54 18 02:54 02:55 19 20 02:55 21 02:55 22 02:55 02:55 23 24 02:55 25 02:55



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| 7 | 02:57 | Q. What else did the reviewers do? |
| 8 | 02:57 | Were the reviewers involved in other activities |
| 9 | 02:57 | during the course of the day other than CVP notices? |
| 10 | 02:57 | A. Sure. I'd imagine they were also, you know, |
| 11 | 02:57 | processing takedown requests that came through e-mail. |
| 12 | 02:57 | Probably sorting through and triaging incoming copyright |
| 13 | 02:57 | e-mails to make sure we don't miss any notices, whatever |
| 14 | 02:57 | other duties they may have had. And people may have |
| 15 | 02:57 | rotated between positions as well. |
| 16 | 02:57 | Q. If we look at the priorities list, which I |
| 17 | 02:57 | believe was Exhibit 8. |

- 18 02:57 MR. COX: Seven.
- 19 02:57 MR. SHAFTEL: Seven.
- 20 02:58 BY MR. SHAFTEL:
- 21 02:58 Q. Do these 12 items -- or I guess, 14 items --
- 22 02:58 sorry -- reflect regular business activities that the
- 23 02:58 reviewers would be engaged?
- 24 02:58 A. I'm not sure I understand.
- 25 02:58 Q. Are the 14 items here on the priorities list

To: Sharron Drake

From: Micah Schaffer <micah@youtube.com>
Cc: heather gillette' <heather@youtube.com>

Bcc:

Received Date: 2006-08-02 22:46:46 GMT

Subject: Re: FW: STAR WARS DMCA's being sent out?

Hi Sharron,

Please find a copy of one of the notification we received from you attached to this email. It should shed light on any mysteries pertaining to the removal of unauthorized Lucas Films content.

We are pleased that you've chosen to allow this content to remain on YouTube.

Sincerely,

Micah Schaffer YouTube, Inc.

```
Sharron Drake wrote:
> PLEASE SEE BELOW.
> Thanks!
> -----Original Message-----
> *From: * Sharron Drake
> *Sent: * Wednesday, August 02, 2006 10:56 AM
> *To: * 'heather@youtube.com'
> *Subject: * STAR WARS DMCA's being sent out?
> *Importance: * High
> Hi Heather:
> We have been receiving correspondence from some in the STAR WARS fan
> community about DMCA letters being sent by us to shut down their fan
> films. We do not have any record over here of sending out any such
> notices. Can you shed any light on this mystery?
> _http://www.youtube.com/watch?v=wGV7e6vrhp4_
> Please get back to me ASAP on this. Also, would you mind giving me your
> phone number? Mine is
> Thanks. Heather!
> Sharron Drake
> Business Affairs, (antipiracy)
> Antipiracy@lucasfilm.com
```

Attachments:

Unauthorized Use fo STAR WARS Copyrights and Trademarks on various websites

To: "Misty@youtube.com" < Misty@youtube.com>, "Copyright Bulk"

<copyright@youtube.com>

From: "YouTube Service" <service@youtube.com>, "Misty Ewing-Davis"

<Misty@youtube.com>

Cc: Bcc:

Received Date: 2006-08-01 08:09:03 GMT

Subject: Content Verification Program - Videos flagged by VeeDubMonkey

The following videos have been flagged as infringing by VeeDubMonkey (the content owner) and need to be reviewed for deletion:

 $http://www.youtube.com/watch?v=hXp_znzlacw\&search=revenge\%20of\%20the\%20sith$ http://www.youtube.com/watch?v=G7NDgj_MSN8&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=05BLotgqi5o&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=N5EtEGjVEd8&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=JQc-HzRd__A&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=XpU3ohze1dY&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=uHge3kEm3a0&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=voA-sNKfYiA&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=nLlnhhqhCSQ&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=TJvLCQyj_-0&search=revenge%20of%20the%20sith http://www.voutube.com/watch?v=Npn83zaK2ME&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=ELU8W9mNuzY&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=lcbMrPhy8Uk&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=17DGq9oPqFg&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=NQoannmGznE&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=jNYV1yIVIQc&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=BvnaD23ndro&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=HFan3w5liG4&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=LfkkRD8XsyA&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=OX2j903XZhk&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=lj3ho7YHLls&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=cOo_c3PSO-o&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=LUzTwHngGpQ&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=0dACjFU9QQ8&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=UrvdiBLyX8g&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=nJsaBMSXRgE&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=wGV7e6vrhp4&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=36o-0DAgBU4&search=revenge%20of%20the%20sith http://www.voutube.com/watch?v=-RJq2ETQfMo&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=Cuy1hlQqcUU&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=xF8GPs5H1as&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=LyZ6tQP0kiY&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=ikThjDAf_uw&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=huflnmm7iKI&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=GZlkl2E6WiM&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=Tw7clkCr5js&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=ZUVWCaAvTTI&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=ORSFnrtbc9A&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=jRCphmkll1w&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=2PTbAcmEnFg&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=3dlM3sHiMT0&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=Y-qVaOjGvfl&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=b7Olkz55Lws&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=nug14xaTkDA&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=yhuGLrlmsIU&search=revenge%20of%20the%20sith

http://www.youtube.com/watch?v=LSdjZfwECY0&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=0hyifYgHEKM&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=FHj_rt4twN8&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=IDvkCwTp0Tg&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=DaPyY2cnlMk&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=hxCKHbKR7fs&search=revenge%20of%20the%20sith http://www.voutube.com/watch?v=B7KIZe766co&search=revenge%20of%20the%20sith http://www.voutube.com/watch?v=9 t IIOJ-JE&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=1CoLMke8OcA&search=revenge%20of%20the%20sith http://www.voutube.com/watch?v=Z5-MYF88TJw&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=ysWZ1G-MTzc&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=WEK0dkw5zns&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=q6pUVN-4nV0&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=7At2yv1H9IM&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=gitulL08ptg&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=zP_OycZUX2o&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=a04wHsPZWhU&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=VCTcHVw-kml&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=nurnb-5NKvs&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=95EdOMIAY1c&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=j3aybfisVpA&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=XyAF4HW89Rc&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=oBpDxQ3dLYQ&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=Cp8ezgi vpY&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=E7M80wjJSuY&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=QVYMNnXpSLA&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=2pHgrea4Teo&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=997fHlhVqvY&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=11WRFdEXmnl&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=fQjemaNQVIM&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=0dUBGFH8hiw&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=Rf6PggaGqJs&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=OW3o1iG11q4&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=3P3agxdjpFs&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=4KUCBLBmJpA&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=PU_2pa7wdzo&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=eA-6p-Qgw5Y&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=EQHSKRakA_Y&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=SvGq 5ethS0&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=ywotz76oS7s&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=6i94024TdfU&search=revenge%20of%20the%20sith http://www.voutube.com/watch?v=tomvM2hG9AU&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=dxv06ug6uNM&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=y63d WfmoZs&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=Zga4AisAr3Q&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=iWOTNucJ_c0&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=Rk_sluc0H4&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=yHTto2DOOfA&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=_wsmhEO2vYQ&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=VhaXYPKNTZ4&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=FEjcFseBBX4&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=QOuPLq3pKvQ&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=zTGVR6Boall&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=UitiJjtOV_c&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=llbGD2-fDEI&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=HMpfpRJUxFM&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=cFlsD7oowXE&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=81eebmQQ4V8&search=revenge%20of%20the%20sith

http://www.youtube.com/watch?v=4pCaOcv6OOQ&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=W0xuKtvy28l&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=6hlismBwZ7U&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=rVW1c5QVeVc&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=t6zBSS5F57s&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=webrlyrAvO8&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=glz5Ch8GdfY&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=jjqPGPgGrNA&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=JJp50qQ6je0&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=JJp50qQ6je0&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=L2hLG-NnovE&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=8YjVCMdC7Rk&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=SNUOPfexsSA&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=SNUOPfexsSA&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=SNUOPfexsSA&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=SNUOPfexsSA&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=SNUOPfexsSA&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=SNUOPfexsSA&search=revenge%20of%20the%20sith http://www.youtube.com/watch?v=SNUOPfexsSA&search=revenge%20of%20the%20sith

If you are the copyright holder, you are receiving this email as verification that we have received your deletion requests.

| To: From: Cc: <(| "Micah Schaffer" <micah@youtube.com> "Sharron Drake" "Chad@youtube.com" <chad@youtube.com>, "Chris Carvalho" ></chad@youtube.com></micah@youtube.com> | | | | | |
|---|--|--|--|--|--|--|
| Bcc: Received Date: Subject: | 2006-08-03 00:32:41 CST RE: STAR WARS Fan films: Sample letter to affected parties: | | | | | |
| Hi Micah: | | | | | | |
| Your response to these users is not acceptable. Do not send this response. PLEASE CALL ME IMMEDIATELY I am also copying Chad Hurley on this correspondence at Chris Carvalho's suggestion in case this needs to be discussed further. | | | | | | |
| Thanks, | | | | | | |
| Sharron Drake Business Affairs, (Antipiracy) | | | | | | |
| Original Message From: Micah Schaffer [mailto:micah@youtube.com] Sent: Wednesday, August 02, 2006 4:07 PM To: Sharron Drake Co: 'heather gillette' Subject: Re: STAR WARS Fan films: Sample letter to affected parties: | | | | | | |
| Hi Sharron, | | | | | | |
| We've identified the 1,029 videos involved. I'm currently waiting for engineering to restore the videos and compile a list of the user's email | | | | | | |
| addresses. | | | | | | |
| We will be sending our us | sers the following message: | | | | | |
| Hi there, | | | | | | |
| A Star Wars related video was removed from your YouTube account as the result of a copyright and trademark related notice we received. | | | | | | |
| | notified us that they did not intend for your such your video has now been restored. | | | | | |
| We apologize for any inconvenience. | | | | | | |
| Thanks, | | | | | | |
| The YouTube Team | | | | | | |
| Sharron Drake wrote: > > > Hi Micah: | | | | | | |

> phone this afternoon, in addition to your restoring the sites that we > did not request to be taken down, our Director of Fan Relations would > appreciate something sent from YouTube to notify the people affected by > these shut downs. He has provided a sample letter for your > consideration. Please see below. Feel free to call me (> to discuss. > Thanks again, > Sharron Drake > Business Affairs, (Antipiracy) > antipiracy@lucasfilm.com > Dear Member: > This is to notify you that we have restored or are about to restore > material that we recently removed pertaining to Star Wars. Lucasfilm > Ltd. did not request that your piece be removed, but we inadvertently > removed it because of a misunderstanding. We are sorry if this has > caused you any inconvenience. > YouTube Inc. > PO Box 2503 > San Mateo, CA 94401 > Email: copyright@youtube.com <mailto:copyright@youtube.com>

> Thanks for your prompt assistance with all of this. As discussed on

From jenny@youtube.com Wed Aug 2 16:54:02 2006

To: "heather gillette" <heather@youtube.com>, "Steve Chen" <steve@youtube.com>

From: "Micah Schaffer" <micah@youtube.com>

Cc:

Bcc:

Sent Date: 2006-02-16 23:21:11 GMT

Subject: American Idol "counter-notifications"

They aren't proper counter-notifications, but then again, we didn't get a proper takedown notice either.

Here's the first round summary:

I did not upload any American Idol Clips

I'm very confused. The footage contained no reference to American Idol: no graphics, no music, nothing. It was original footage shot at a news event in public on Hollywood Boulevard. We own the footage and all the rights to it.

Hello! I saw that the narutard video has been removed. This isn't an AMERICAN IDOL video, It's a casting of OPERACION TRIUNFO a SPANISH tv show.

Which video was removed? I don't remember having any American Idol videos uploaded.

my video had nothing to do with american idol

Most of the videos I uploaded were MY PERSONAL videos from my GOOD FRIEND RJ Heltons performances that *I* videotaped MYSELF with MY video camera. The American Idol thing is stupid and those videos should not have to be removed either but whatever. But I would like MY PERSONAL VIDEOS to be UNremoved because they are MINE, and also on RJ's official site for download, given to the site BY RJ to use on it. So the videos of mine that did not have to do with Idol I would like to be put back up. thank you.

Is this serious? Are you kidding me? Could you send this as a reply to whomever at American Idol claimed my stupid little movie was infringing?? I put as tags "American Idol Sucks" as a joke, is that copyright infringement? There is absolutely nothing copywritten from "American Idol" in my movie, watch it for yourself. I took out those tags, but apparently it's too late and someone at American Idol has lied to you that this was copyright infringement. If someone uses "Nathan Rollins Sucks" as tags can I write to you and have it banned for copyright infringement? Ridiculous. Sorry, I know it's not your fault, I just can't believe the actual TV show was childish enough to want something banned because of its tags.

Confidential GO0001-00192224

Regards, Nathan Rollins

You would think they have something better to do with their time. I am protected as this is clearly satire. The Onion and every late night comedy show is allowed to do it any time. I'll be happy to post it elsewhere, contact the idiots at American Idol, and advise them to kiss my white ass.

Confidential G00001-00192225

To: "Steve Chen" <steve@youtube.com>
From: "Micah Schaffer" <micah@youtube.com>

Cc: Bcc:

Sent Date: 2006-04-25 23:15:11 GMT

Subject: videos to restore

Please restore and remove strikes, etc. Thanks!!

American Juniors Interview http://www.youtube.com/watch?v=7ohsfe0sXA8 Copyright Strike - proactive american idol

Mikemations 2 http://youtube.com/watch?v=e-qu7IYWeYo Copyright Strike - proactive adult swim

edork

http://www.youtube.com/watch?v=8jXstRJmqOQ Copyright Strike - proactive adult swim

Smallville

http://youtube.com/watch?v=Ypzyurm9Dro Copyright Strike - proactive nbc

I-Dee - 2005 DMC Washington DC Regional http://www.youtube.com/watch?v=oGX-B_a4VXY

Confidential G00001-00192600

То:

From: "Copyright Service" <copyright@youtube.com>

Cc:

Bcc: Sent Date:

Subject:

2006-07-29 00:12:21 CST Re: Copyright Inquiry

Your video has been restored.

Hope this helps,

The YouTube Team

wrote:

- > User-Agent: Mozilla/4.0 (compatible; MSIE 6.0; Windows NT 5.1; SV1; .NET CLR 1.1.4322)
- > Username: lamorguedefanta Video: None
- > Dear YOUTUBE:
- > We do not understand why the video has been erased, we have all the rights of reproduction of the video F.A.N.T.A.- BRUCE LEE.
- > This video, and the music, is our property. We have composed the music and recorded the video. The royalties of this song are registered by us. We do not understand who has been able to say that did not we have the copyright, should try an error or a joke.
- > My name is Oscar Lopez Valero, I am the author of that song and the video.
- > As the owner of the rights of the song, registered in the General Company of authors of Spain (SGAE), I authorize YOUTUBE to continue reproducing that video.
- > They can verify that all it here written is certain writing to
- > We will consult this case with the lawyers of the SGAE, and we expect that all this have been a badly understood.

>

- > I remain at your service and expecting to enjoy again the advantages that Youtube.com offers the authors.
- > Oscar Lopez Valero, member of the SGAE and Author of the video affected.

>

- > DMCA Complaints <copyright_counternotice@youtube.com> escribiÃ3:
- > YouTube
- > Dear Member:
- > This is to notify you that we have removed or disabled access to the following material as a result of a third-party notification claiming that this material is infringing:
- > F.A.N.T.A. Bruce Lee: http://www.youtube.com/watch?v=ec54_zU60LA
- > Please Note: Repeat incidents of copyright infringement will result in the deletion of your account and all videos uploaded to that account. In order to avoid future strikes against your account, please delete any videos to which you do not own the rights, and refrain from uploading additional videos that infringe on the copyrights of others. For more information about YouTube's copyright policy, please read the Copyright Tips guide.
- > If you elect to send us a counter notice, to be effective it must be a written communication provided to our designated agent that includes substantially the following (please consult your legal counsel or see 17 U.S.C. Section 512(g)(3) to confirm these requirements):
- > (A) A physical or electronic signature of the subscriber.
- > (B) Identification of the material that has been removed or to which access has been disabled and the location at which the material appeared before it was removed or access to it was disabled.
- > (C) A statement under penalty of perjury that the subscriber has a good faith belief that the material was removed or disabled as a result of mistake or misidentification of the material to be removed or disabled.
- > (D) The subscriber's name, address, and telephone number, and a statement that the subscriber consents to the jurisdiction of Federal District Court for the judicial district in which the address is located, or if the subscriberis address is outside of the United States, for any judicial district in which the service provider may be found, and that the subscriber will accept service of process from the person who provided notification under subsection (c)(1)(C) or an agent of such person.

- > Such written notice should be sent to our designated agent as follows:
- > DMCA Complaints
- > YouTube, Inc.
- > PO Box 2053
- > San Mateo, CA 94401
- > Email: copyright@youtube.com
- > Please note that under Section 512(f) of the Copyright Act, any person who knowingly materially misrepresents that material or activity was removed or disabled by mistake or misidentification may be subject to liability.
- > Sincerely,
- > YouTube, Inc.
- > Copyright © 2006 YouTube, Inc.

To: "Misty@youtube.com" < Misty@youtube.com>, "Copyright Bulk"

<copyright@youtube.com>

From: "YouTube Service" <service@youtube.com>, "Misty Ewing-Davis"

<Misty@youtube.com>

Cc: Bcc:

Received Date: 2006-07-27 07:21:35 GMT

Subject: Content Verification Program - Videos flagged by VeeDubMonkey

The following videos have been flagged as infringing by VeeDubMonkey (the content owner) and need to be reviewed for deletion:

http://www.youtube.com/watch?v=bkEYVJ8fGpw&search=bruce%20lee http://www.youtube.com/watch?v=PaRZb8ans5U&search=bruce%20lee http://www.youtube.com/watch?v=CDK1hFko-3E&search=bruce%20lee http://www.youtube.com/watch?v=wAtkwampx7U&search=bruce%20lee http://www.youtube.com/watch?v=c1xfW3RS1hc&search=bruce%20lee http://www.youtube.com/watch?v=e1Npy4mgH6c&search=bruce%20lee http://www.youtube.com/watch?v=_QHAuoKQpDM&search=bruce%20lee http://www.youtube.com/watch?v=qgfLcW6Ll2Q&search=bruce%20lee http://www.youtube.com/watch?v=n7PpKv6nYNM&search=bruce%20lee http://www.youtube.com/watch?v=JYJejr UW00&search=bruce%20lee http://www.youtube.com/watch?v=XgY_9fj1WiQ&search=bruce%20lee http://www.voutube.com/watch?v=Md760xen3Bl&search=bruce%20lee http://www.youtube.com/watch?v=OXX2Nlwx7oU&search=bruce%20lee http://www.youtube.com/watch?v=8TVAUakzEkU&search=bruce%20lee http://www.youtube.com/watch?v=qzyOfm19RHg&search=bruce%20lee http://www.youtube.com/watch?v=ZzwGv2G_e5g&search=bruce%20lee http://www.youtube.com/watch?v=-UzaoZ7-qp4&search=bruce%20lee http://www.youtube.com/watch?v=Szf8x1H--e8&search=bruce%20lee http://www.youtube.com/watch?v=Sk0Px2Em21Q&search=bruce%20lee http://www.youtube.com/watch?v=vjwCESiO4r4&search=bruce%20lee http://www.youtube.com/watch?v=YXSd72vmfAk&search=bruce%20lee http://www.youtube.com/watch?v=ILhOQK-VG9o&search=bruce%20lee http://www.youtube.com/watch?v=fJ04HLDQ8kg&search=bruce%20lee http://www.youtube.com/watch?v=vLqlnirHoBQ&search=bruce%20lee http://www.youtube.com/watch?v=5fZ9yZgBU40&search=bruce%20lee http://www.youtube.com/watch?v=tM 3hzZRsIM&search=bruce%20lee http://www.youtube.com/watch?v=jn8HDRHalok&search=bruce%20lee http://www.youtube.com/watch?v=eck4tFIQQNo&search=bruce%20lee http://www.voutube.com/watch?v=epUIHPNEAv8&search=bruce%20lee http://www.youtube.com/watch?v=ngQ7fjAHOn4&search=bruce%20lee http://www.youtube.com/watch?v=Hp2LTZW0Tik&search=bruce%20lee http://www.youtube.com/watch?v=OGN6obqpHLI&search=bruce%20lee http://www.youtube.com/watch?v=N-RUZNduPng&search=bruce%20lee http://www.youtube.com/watch?v=c0GzU8yFqAA&search=bruce%20lee http://www.youtube.com/watch?v=VVgaUOFYEI4&search=bruce%20lee http://www.youtube.com/watch?v=S876VE9rorY&search=bruce%20lee http://www.youtube.com/watch?v= OdeQc694b8&search=bruce%20lee http://www.youtube.com/watch?v=g2aHwUVpBGU&search=bruce%20lee http://www.youtube.com/watch?v=RPWH-F7tU08&search=bruce%20lee http://www.youtube.com/watch?v=nIFUsJM9GLs&search=bruce%20lee http://www.youtube.com/watch?v=JKQL7xBXkU4&search=bruce%20lee http://www.youtube.com/watch?v=PtLnsPWmgRU&search=bruce%20lee http://www.youtube.com/watch?v=U4XkPiMNfXc&search=bruce%20lee http://www.youtube.com/watch?v=sBg2j4CFODg&search=bruce%20lee http://www.youtube.com/watch?v=m3eZnUBBpDc&search=bruce%20lee

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UNITED STATES DISTRICT COURT
FOR THE SOUTHERN DISTRICT OF NEW YORK

VIACOM INTERNATIONAL, INC., COMEDY)
PARTNERS, COUNTRY MUSIC)
TELEVISION, INC., PARAMOUNT)
PICTURES CORPORATION, and BLACK ENTERTAINMENT TELEVISION, LLC,)

Plaintiffs,)
NO. 07-CV-2203)

VS.)
YOUTUBE, INC., YOUTUBE, LLC,)
and GOOGLE, INC.,)
Defendants.)

VIDEOTAPED DEPOSITION OF STANLEY PIERRE LOUIS

NEW YORK, NEW YORK TUESDAY, OCTOBER 14, 2008

BY: REBECCA SCHAUMLOFFEL, RPR, CLR JOB NO. 15988

OCTOBER 14, 2008 9:23 a.m.

VIDEOTAPED DEPOSITION OF STANLEY PIERRE LOUIS, taken at the offices of MAYER BROWN, 1675 Broadway, New York, New York, pursuant to notice, before REBECCA SCHAUMLOFFEL, CLR, RPR.

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FEDERAL STIPULATIONS

IT IS HEREBY STIPULATED AND

AGREED by and between the attorneys for the respective parties herein, that filing and sealing be and the same are

hereby waived.

IT IS FURTHER STIPULATED AND

AGREED that all objections, except as to

the form of the question, shall be

reserved to the time of the trial.

IT IS FURTHER STIPULATED AND

AGREED that the within deposition may be

sworn to and signed before any officer

authorized to administer an oath, with

the same force and effect as if signed

and sworn to before the Court.

84 1 DIRECT - PIERRE-LOUIS 2 Α. Yes, they were. 3 Q. How do you know that? 4 Α. In part, because they sent 5 10:57:24 take-down notices prior to the filing 6 of the lawsuit. 7 A large number of take-down Q. 8 notices, correct? 9 Α. Yes. 10:57:28 10 Q. Shortly before the filing of 11 the lawsuit? 12 Α. Yes. 13 Ο. Has BayTSP been provided 14 with a list of Viacom employees who are 15 10:57:55 authorized to post content on YouTube? 16 MR. HOHENGARTEN: You can 17 answer yes or no. Objection as to 18 form. 19 I believe so. Α. 20 10:58:08 And are there certain Viacom Q. 21 employees who are authorized to upload 22 to YouTube? 23 MR. HOHENGARTEN: Objection 24 as to form. You can answer yes or 25 10:58:28 no.

85 1 DIRECT - PIERRE-LOUIS 2 Α. Yes. 3 Q. For what purposes do Viacom 4 employees upload to YouTube? 10:58:37 5 MR. HOHENGARTEN: I am going 6 to instruct the witness not to 7 answer. 8 Who is responsible for Ο. 9 giving BayTSP the list of Viacom 10 10:59:04 employees who are authorized to post to 11 YouTube? 12 MR. HOHENGARTEN: Objection 13 as to form. 14 I'm not certain. Α. 15 10:59:09 Who would we ask? Ο. 16 Α. I would ask Warren Solow. 17 Q. Do you know approximately 18 how many people are on that list? 19 Α. I do not. 20 10:59:21 Not even approximately? Q. 21 Α. I do not. 22 Ο. Do you know if that list of 23 employees has been provided to YouTube? 24 Not that I am aware of. Α. 25 10:59:37 Do you know of any way in Q.

| | | | 86 |
|----|----------|---|----|
| 1 | | DIRECT - PIERRE-LOUIS | |
| 2 | | which YouTube would be able to | |
| 3 | | determine that a Viacom clip had been | |
| 4 | | posted by one of these authorized | |
| 5 | 10:59:54 | individuals? | |
| 6 | | MR. HOHENGARTEN: Objection | |
| 7 | | as to form. I am concerned about | |
| 8 | | privileged information here, but I | |
| 9 | | can confer with Mr. Pierre-Louis | |
| 10 | 11:00:34 | to find out whether he knows and | |
| 11 | | to find out if it is getting into | |
| 12 | | privileged information. | |
| 13 | | You are asking basically a | |
| 14 | | legal question and what he knows | |
| 15 | 11:00:45 | and doesn't know as the director | |
| 16 | | of this litigation may stem | |
| 17 | | directly from privileged | |
| 18 | | communications. | |
| 19 | | MR. SCHAPIRO: So let me | |
| 20 | 11:00:54 | clarify, because I am not meaning | |
| 21 | | to ask a legal question. I am | |
| 22 | | asking a factual question. | |
| 23 | | Q. What I want to get at is, | |
| 24 | | step one, we have established that | |
| 25 | 11:01:07 | there is a list of Viacom employees who | |
| | | | |

| | | | 93 |
|----|----------|--|----|
| 1 | | DIRECT - PIERRE-LOUIS | |
| 2 | | as to how YouTube would or wouldn't. I | |
| 3 | | am just asking if you know of any | |
| 4 | | other, as to which YouTube does know? | |
| 5 | 11:15:53 | MR. HOHENGARTEN: Objection | |
| 6 | | as to form. | |
| 7 | | A. I can't speculate on what | |
| 8 | | YouTube knows or doesn't know. | |
| 9 | | Q. Why is that list provided to | |
| 10 | 11:16:09 | BayTSP? | |
| 11 | | MR. HOHENGARTEN: You can | |
| 12 | | answer that in a general way; if | |
| 13 | | you know. | |
| 14 | | A. I don't know that I can | |
| 15 | 11:16:43 | answer that without getting into | |
| 16 | | privilege. | |
| 17 | | Q. Is it fair to say that if | |
| 18 | | you didn't provide BayTSP the list, | |
| 19 | | BayTSP would be taking down material | |
| 20 | 11:17:00 | that was actually authorized, correct? | |
| 21 | | MR. HOHENGARTEN: Objection | |
| 22 | | as to form. | |
| 23 | | MR. SCHAPIRO: You may | |
| 24 | | answer. | |
| 25 | 11:17:10 | A. The only thing, as I stated, | |
| | | | |

| | | | 94 |
|----|----------|---|----|
| 1 | | DIRECT - PIERRE-LOUIS | |
| 2 | | I am uncomfortable getting into this | |
| 3 | | area for reasons of privilege. | |
| 4 | | Q. Is the list of authorized | |
| 5 | 11:17:28 | Viacom posters transmitted to BayTSP by | |
| 6 | | lawyers? | |
| 7 | | MR. HOHENGARTEN: Objection | |
| 8 | | as to form. | |
| 9 | | A. I am not sure. | |
| 10 | 11:17:45 | Q. Do you know who maintains | |
| 11 | | the list? | |
| 12 | | A. I don't know specifically. | |
| 13 | | Q. Do you know whether the | |
| 14 | | identity of the people on the list has | |
| 15 | 11:18:05 | ever changed? | |
| 16 | | A. I understand the list has | |
| 17 | | been supplemented. | |
| 18 | | Q. Do you know how many times? | |
| 19 | | A. I do not. | |
| 20 | 11:18:16 | Q. By the way, when we were | |
| 21 | | talking about instructions being given | |
| 22 | | to the vendors about fair use earlier, | |
| 23 | | would this Mr. Solow be the person I | |
| 24 | | should ask about any such instructions? | |
| 25 | 11:18:49 | MR. HOHENGARTEN: Objection | |

as to form.

1

2

- A. Mr. Solow would be aware of the instructions, I believe, that were 11:18:55 given to BayTSP.
- Q. One other follow-up matter.

 I asked you earlier whether, to your

 knowledge, Viacom had sued end users,

 people who watch infringing clips and

 10 11:19:14 you gave me your answer to that.

Do you know if Viacom has

sued people who have uploaded

unauthorized clips?

MR. HOHENGARTEN: I am going

15 11:19:26 to object as misstating prior

16 testimony in terms of whether

17 anyone has ever been sued just for

18 watching clips.

19 MR. SCHAPIRO: Just to be 20 11:19:33 clear, I will restate while I 21 don't agree with that acquiesce in 22 that objection, I will separate 23 out the second part of the 24 question without the throat 25 11:19:43 clearing introduction.

| | | 115 |
|----|---|-----|
| 1 | DIRECT - PIERRE-LOUIS | |
| 2 | Q. Are some clips that the | |
| 3 | reviewers strike that. | |
| 4 | Does every clip reviewed by | |
| 5 | 11:46:47 the reviewers become a work in suit? | |
| 6 | MR. HOHENGARTEN: Objection | |
| 7 | as to form. You can answer yes or | |
| 8 | no; if you can. | |
| 9 | A. No. | |
| 10 | 11:47:03 Q. Do you have a sense as to | |
| 11 | how many or what percentage of works | |
| 12 | pass through the reviewers and end up | |
| 13 | as works in suit? | |
| 14 | A. I do not. | |
| 15 | 11:47:14 Q. Any rough sense? | |
| 16 | A. I do not. | |
| 17 | Q. Can you tell us why the work | |
| 18 | reviewed by the reviewers might not end | |
| 19 | up as a work in suit? | |
| 20 | 11:47:31 MR. HOHENGARTEN: I am going | |
| 21 | to instruct the witness not to | |
| 22 | answer. | |
| 23 | Q. Are any steps taken other | |
| 24 | than what BayTSP does, are there any | |
| 25 | 11:47:58 steps taken to avoid identifying clips | |
| | | |

| | | 116 |
|----|---|-----|
| 1 | DIRECT - PIERRE-LOUIS | |
| 2 | that are subject to the fair use | |
| 3 | defense? | |
| 4 | MR. HOHENGARTEN: I will | |
| 5 | 11:48:15 instruct the witness not to | |
| 6 | answer. | |
| 7 | Q. Other than BayTSP using the | |
| 8 | list we discussed earlier, are there | |
| 9 | any steps taken to avoid identifying | |
| 10 | 11:48:29 clips that were uploaded to YouTube | |
| 11 | with authorization from Viacom? | |
| 12 | MR. HOHENGARTEN: I instruct | |
| 13 | the witness not to answer. | |
| 14 | Q. Are there any steps taken to | |
| 15 | 11:48:51 ensure that Viacom owns valid | |
| 16 | copyrights for all works in suit? | |
| 17 | MR. HOHENGARTEN: I am not | |
| 18 | even certain what you are asking, | |
| 19 | but I am going to instruct the | |
| 20 | 11:49:05 witness not to answer. To the | |
| 21 | extent I understand it, it is the | |
| 22 | process of determining what to do | |
| 23 | to include the works in suit. | |
| 24 | Q. To your knowledge, are there | |
| 25 | 11:49:20 any clips that have been determined to | |
| | | |

| | | | 117 |
|----|----------|---|-----|
| 1 | | DIRECT - PIERRE-LOUIS | |
| 2 | | be infringing but have not been | |
| 3 | | designated as works in suit? | |
| 4 | | MR. HOHENGARTEN: I instruct | |
| 5 | 11:49:31 | you not to answer. | |
| 6 | | Q. To your knowledge, are there | |
| 7 | | any clips that have been determined not | |
| 8 | | to be infringing yet have been | |
| 9 | | designated as works in suit? | |
| 10 | 11:49:47 | MR. HOHENGARTEN: I think | |
| 11 | | you can answer that. | |
| 12 | | A. I don't know. Not that I am | |
| 13 | | aware of. I don't even understand the | |
| 14 | | question to be honest with you. It had | |
| 15 | 11:49:59 | a lot of do not not's on the emphasis. | |
| 16 | | Q. I will restate it. | |
| 17 | | To your knowledge, do the | |
| 18 | | works in suit include any material that | |
| 19 | | is actually non-infringing? | |
| 20 | 11:50:17 | A. Not to my knowledge. | |
| 21 | | Q. Are you familiar with | |
| 22 | | something called video ID? | |
| 23 | | MR. HOHENGARTEN: You can | |
| 24 | | answer yes or no. | |
| 25 | 11:50:43 | A. I think I have heard the | |
| | | | |

| | | | 134 |
|----|----------|---|-----|
| 1 | | DIRECT - PIERRE-LOUIS | |
| 2 | | Q. At this time, Viacom has | |
| 3 | | at least as of now, Viacom is not using | |
| 4 | | Vobile? | |
| 5 | 12:15:32 | A. Viacom is not currently | |
| 6 | | using Vobile. | |
| 7 | | Q. But is it considering it? | |
| 8 | | A. Yes. | |
| 9 | | Q. If a company if a website | |
| 10 | 12:15:55 | prescreens videos before they are | |
| 11 | | posted to the site, do you believe that | |
| 12 | | that provides the site with knowledge | |
| 13 | | and control for purposes of the DMCA? | |
| 14 | | MR. HOHENGARTEN: I instruct | |
| 15 | 12:16:11 | you not to answer. | |
| 16 | | Q. Well, you've given CLE | |
| 17 | | presentations about the DMCA, correct? | |
| 18 | | A. I have given CLE | |
| 19 | | presentations about the DMCA. | |
| 20 | 12:16:22 | Q. And you have described what | |
| 21 | | you called as a catch 22 that companies | |
| 22 | | like that companies that host video | |
| 23 | | space, correct? | |
| 24 | | MR. HOHENGARTEN: Objection | |
| 25 | 12:16:36 | as to form. You can testify about | |
| | | | |

what you have said publicly.

12:17:09

A. During CLE presentations, I have outlined for the attendees the

12:16:49 various arguments raised by each side about these issues, not injecting any personal or corporate view, but rather outlining the issues so they are made aware of the arguments.

Q. I am going to read a couple of sentences and ask if you recall saying this at a seminar on copyright in May 2007 at PLI in New York City.

Quote, "There is no duty to

12:17:42 monitor your site's activities. So

that's been an interesting part of a

lot of these cases because if you have

no duty to look, you're not going to

look. Therefore, you have no

12:17:53 knowledge. But if you look and try to make, you know, some kind of deterrence policy, then you have knowledge. So there is sort of a catch 22 that many online service providers have sort of 12:18:05 thrown their hands up at and basically

12:18:26

12:18:36

12:18:49

said, you know, we are just not going

to look. Otherwise, we risk, you know,

being liable for some reason. So it is

12:18:13 kind of an odd result."

MR. HOHENGARTEN: I object to reading a quotation from a document which has not been given to the witness to examine.

MR. SCHAPIRO: What I am
going to do, and we are at about
the lunch break, so this might
work out in terms of time. If you
wish, just play an excerpt from a
DVD recording of your presentation
and you can tell us whether it is
you or not and whether you agree.

MR. HOHENGARTEN: Do we have copies of the DVDs to place on the record?

MR. SCHAPIRO: Yes.

MR. HOHENGARTEN: So you want to do it after the lunch break?

12:18:53 MR. SCHAPIRO: Yes, we will

| | | | 137 |
|----|----------|---|-----|
| 1 | | DIRECT - PIERRE-LOUIS | |
| 2 | | take a lunch break. We will set | |
| 3 | | it up. So no one has to wait | |
| 4 | | around while we deal with the | |
| 5 | 12:18:59 | inevitable technical difficulties. | |
| 6 | | THE VIDEOGRAPHER: The time | |
| 7 | | is 12:19 p.m. We're going off the | |
| 8 | | record. | |
| 9 | | (Whereupon, a lunch recess | |
| 10 | 12:40:34 | was held.) | |
| 11 | | (Whereupon a DVD was played | |
| 12 | | off the record.) | |
| 13 | | THE VIDEOGRAPHER: The time | |
| 14 | | is 1:06 p.m. We are back on the | |
| 15 | 13:06:01 | record. | |
| 16 | | BY MR. SCHAPIRO: | |
| 17 | | Q. Just a moment ago, I think | |
| 18 | | we can stipulate that we, together, | |
| 19 | | watched a portion of a DVD from an | |
| 20 | 13:06:19 | advanced seminar on copyright law given | |
| 21 | | by the Practicing Law Institute, 2007. | |
| 22 | | We watched a portion in which | |
| 23 | | Mr. Pierre-Louis was speaking. | |
| 24 | | Are we on agreement on that? | |
| 25 | 13:06:28 | MR. HOHENGARTEN: Yes, I | |

13:06:43

13:06:51

13:07:02

stipulate to that and lodge an

objection to the extent we haven't

had a chance to view the entire

13:06:36 CD, but we don't do that at this

time.

Are you going to enter the CD into the record as an exhibit?

MR. SCHAPIRO: Yes, but if we can deal with the physical aspect of this later, we will save time. We will make that the next defense exhibit. We are getting copies of it. It actually turns out, because we are scrupulous about copyright, it turns out we only have one copy. We ordered other ones from BLI which was supposed to be here today. We will make the one we have here the exhibit and we will get everyone the exhibits from PLI.

 $$\operatorname{MR.}$$ HOHENGARTEN: That's fine.

13:07:08 Q. Mr. Pierre-Louis, is it --

| | | | 139 |
|----|----------|--|-----|
| 1 | | DIRECT - PIERRE-LOUIS | |
| 2 | | would you like me to read, again, the | |
| 3 | | excerpt I read before we broke for | |
| 4 | | lunch. I note that I provided you with | |
| 5 | 13:07:21 | a typed up copy of the excerpt during | |
| 6 | | the lunch break. | |
| 7 | | A. I have the excerpt. | |
| 8 | | MR. SCHAPIRO: Can I ask, | |
| 9 | | Andy, do you want to enter that as | |
| 10 | 13:07:28 | an exhibit as well? | |
| 11 | | MR. HOHENGARTEN: Sure. We | |
| 12 | | will do that. | |
| 13 | | (Whereupon, the | |
| 14 | | aforementioned DVD was marked as | |
| 15 | | Pierre-Louis Exhibit 2 for | |
| 16 | | identification as of this date by | |
| 17 | | the Reporter.) | |
| 18 | | (Whereupon, the | |
| 19 | | aforementioned typed copy of an | |
| 20 | | excerpt was marked as Pierre-Louis | |
| 21 | | Exhibit 3 for identification as of | |
| 22 | | this date by the Reporter.) | |
| 23 | | Q. So when you said there is no | |
| 24 | | affirmative duty to monitor, that was | |
| 25 | 13:08:05 | your interpretation of the description | |
| | | | |

of the DMCA, correct?

MR. HOHENGARTEN: Objection

as to form.

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5 13:08:11 Α. The presentation I gave while I was at Kay Sholler was part of 6 7 an instructional seminar on copyright 8 meant to provide attendees with a 9 survey of emerging and timely areas of 10 13:08:31 copyright law and I was providing them 11 with various viewpoints to enable them 12 to understand the scope of arguments 13 being made by various sides. So in 14 that context, I made these statements.

- 13:08:46 Q. Well, you just watched the discussion leading up to this excerpt; am I correct?
 - A. Yes.
- Q. And before that sentence

 13:08:53 when you said there is no duty to
 monitor your site's activities, you
 didn't say some people think or it
 could be claimed, you said -- you were
 describing what the provisions of the

 13:09:03 DMCA are, correct?

| 1 | | | |
|----|----------|---|-----|
| | | | 141 |
| 1 | | DIRECT - PIERRE-LOUIS | |
| 2 | | MR. HOHENGARTEN: Objection | |
| 3 | | as to form. | |
| 4 | | A. I was providing them with an | |
| 5 | 13:09:12 | understanding that many have with | |
| 6 | | respect to the DMCA. | |
| 7 | | Q. Did you say that? | |
| 8 | | MR. HOHENGARTEN: Objection | |
| 9 | | as to form. | |
| 10 | 13:09:20 | A. We watched eight minutes of | |
| 11 | | it, but with respect to the DMCA, I | |
| 12 | | think it speaks for itself. I was | |
| 13 | | providing information to the attendees. | |
| 14 | | Q. And you were there as a | |
| 15 | 13:09:33 | teacher, correct? You were an | |
| 16 | | instructor? | |
| 17 | | A. I was the one of four | |
| 18 | | panelists speaking on copyright issues. | |
| 19 | | Q. And people were getting | |
| 20 | 13:09:42 | continuing legal education credit for | |
| 21 | | attending, correct? | |
| 22 | | A. Yes. | |
| 23 | | Q. Do you believe there is a | |
| 24 | | duty to monitor the site's activities | |

13:09:52 under the DMCA?

| | | | 142 |
|----|------------|--|-----|
| 1 | | DIRECT - PIERRE-LOUIS | |
| 2 | | MR. HOHENGARTEN: Now, | |
| 3 | | parting from what he said in the | |
| 4 | | public forum? | |
| 5 | 13:09:56 | MR. SCHAPIRO: Yes, because | |
| 6 | | he just said he was recounting | |
| 7 | | what some people have said. | |
| 8 | | MR. HOHENGARTEN: I instruct | |
| 9 | | the witness not to answer. | |
| 10 | 13:10:03 | Q. Do you believe a site that | |
| 11 | ϵ | engages in active monitoring and | |
| 12 | k | pecomes aware of infringement | |
| 13 | a | automatically becomes liable for | |
| 14 | i | nfringement if it fails to remove that | |
| 15 | 13:10:14 c | content? | |
| 16 | | MR. HOHENGARTEN: Now, you | |
| 17 | | are | |
| 18 | | MR. SCHAPIRO: Separate and | |
| 19 | | apart from the presentation. | |
| 20 | 13:10:22 | MR. HOHENGARTEN: I instruct | |
| 21 | | you not to answer. | |
| 22 | | Q. Does Viacom have user | |
| 23 | g | generated video websites? | |
| 24 | | MR. HOHENGARTEN: Objection | |
| 25 | 13:10:40 | as to form. I think you can | |
| | | | |

| | | | 143 |
|----|----------|---|-----|
| 1 | | DIRECT - PIERRE-LOUIS | |
| 2 | | provide a general answer. | |
| 3 | | A. Viacom owns sites that in | |
| 4 | | some instances permit users to upload | |
| 5 | 13:10:53 | content. | |
| 6 | | Q. And in some instances can | |
| 7 | | that content be video? | |
| 8 | | A. Yes. | |
| 9 | | Q. I am going to ask that this | |
| 10 | 13:11:05 | document be marked as Exhibit 4. | |
| 11 | | (Whereupon, the | |
| 12 | | aforementioned E-mail was marked | |
| 13 | | as Pierre-Louis Exhibit 4 for | |
| 14 | | identification as of this date by | |
| 15 | 13:11:25 | the Reporter.) | |
| 16 | | Q. Am I correct that this | |
| 17 | | appears to be an E-mail from Susan | |
| 18 | | Kohlmann to the various parties in this | |
| 19 | | case stating, "This list represents the | |
| 20 | 13:13:04 | Viacom online properties that support | |
| 21 | | or have" " or have supported | |
| 22 | | UGC/UGV"? | |
| 23 | | MR. HOHENGARTEN: Objection | |
| 24 | | as to form. | |
| 25 | 13:13:14 | A. That is what the E-mail | |

2 states.

- Q. And what -- do you have any understanding of what the acronym UCG

 13:13:21 or UGV stand for?
 - A. As I understand it, UCG would be user generated content and UGV would be user generated video.
 - Q. And could you take a look at 13:13:32 the list that's attached? Can you tell us of the sites that are listed here, are there any that -- do you know if all of these sites support user generated video?
 - 13:13:57

 A. I do not believe that all of the sites on this list support the upload of videos by users.
 - Q. Can you pick out some that might be examples that do support the

 13:14:21 upload of video? Are you familiar with some that provide -- that allow a user to upload a video?
 - A. The iFilm site permits users to upload videos.
- 25 13:14:33 Q. And I see that the list

| | | | 145 |
|----|----------|---|-----|
| 1 | | DIRECT - PIERRE-LOUIS | |
| 2 | | provided by Miss Kohlmann shows up | |
| 3 | | under the word "Spike." Do you have an | |
| 4 | | understanding of what Spike is? | |
| 5 | 13:14:42 | A. Spike is one of the brand | |
| 6 | | channels that make up the MTV Networks, | |
| 7 | | so my film would fall within the | |
| 8 | | purview of the Spike brand. | |
| 9 | | Q. If you look further down the | |
| 10 | 13:14:57 | page you see a heading "Nickelodeon." | |
| 11 | | Can you tell us what Nickelodeon is? | |
| 12 | | A. Nickelodeon is a brand | |
| 13 | | branded channel within the MTV Networks | |
| 14 | | that primarily targets family-oriented | |
| 15 | 13:15:13 | programming. | |
| 16 | | Q. Under the heading | |
| 17 | | Nickelodeon, do you see towards the | |
| 18 | | bottom it is written, | |
| 19 | | "www.addictingclips.com." | |
| 20 | 13:15:28 | A. Yes, I see that. | |
| 21 | | Q. Do you know what that is or | |
| 22 | | was? | |
| 23 | | A. I don't know the specific | |
| 24 | | target audience or target company. I | |
| 25 | 13:15:43 | know it was a company that we acquired, | |
| | | | |

Schapiro Exhibit 103

User Abuse Manual



Atom Entertainment, Inc. for Addicting Clips and Any Other Applicable Sites.

2006

Proprietary and Confidential Information

| Introduction4 |
|--|
| User submitted content should never be monitored Implications of hit content Removing just a piece of content or removing all the content under a user's account Password protection for private sharing of content Risk analysis |
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| Dealing with the authorities |
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| Copyright and other Intellectual Property Infringement |
| Special Priority The DMCA nsufficient notice Procedure Counter-Notification of Infringement Frademarks |
| nvasion of Privacy |
| Appropriation of Persona Procedure Family disputes Posting names and addresses Posting e-mail messages Posting chat room conversations Posting documents |

| Obscenity | 22 |
|--|-----|
| Child porn | |
| Legal pornography | |
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Highly Confidential VIA 17607536

| | In | tro | du | ction |
|--|----|-----|----|-------|
|--|----|-----|----|-------|

User generated content should never be monitored

Something that can't bear enough repeating is that the User Abuse Team, and Atom Entertainment in general, does not, and should not, actively monitor any of its Web sites for content violations regarding content submitted or generated by its users. The Abuse Team reviews a site only after receiving a complaint from an outside party, or if alerted by an Atom Entertainment employee who encountered a seemingly objectionable website in the course of performing normal job duties.



Implications of hit content



ramifications of potential bad publicity for hosting legal, yet objectionable, content.

Important: If none of the recommendations in this manual happen to apply to the case at hand, please don't hesitate to consult our legal counsel (Victoria Libin or Adam Lovingood), or Scott Roesch, or both. If legal counsel or Scott is not available to discuss the matter, then bring it to the attention of Margaret McCarthy.

> Removal of offending material: Site or account?

It's up to you to determine whether it's in our best interest to delete just the offending piece of content, or the account altogether.

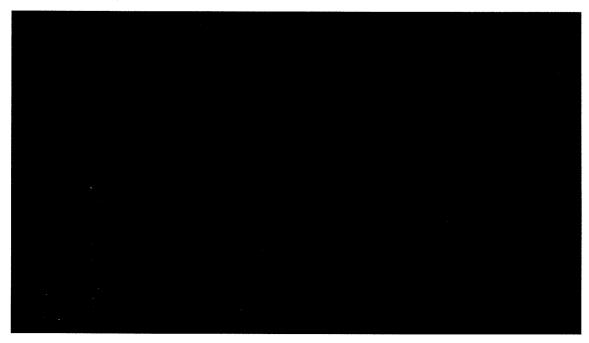


Password protection

Addicting Clip's password protection feature for sharing content privately is a useful tool for keeping family, club, adult, and other content private.

Therefore, if we receive a complaint about content behind a password, it should be removed.

Risk analysis



Messaging Procedure

Maintaining the proper tone

One of the more difficult aspects of working in abuse administration is handling difficult correspondents – both complainants and abusers. A parent reporting pornography on a our site can be as difficult to placate as an advertiser demanding to know why his ad was shown next to offensive content. A number of correspondents will resort to the full range of abusive language, from profanity to promises of legal action.

If a message contains nothing but insults and obscenities, the best course of action is to simply not answer it. Occasionally, however, people get justifiably frustrated, and deserve a response despite the surface profanity.

Rule #1: Maintain an even tone at all times. <u>Never</u> escalate the tenor of the exchange, or match abuse for abuse. Make an effort to set limits. If you say too much or make excessive assurances

or concessions – or go overboard in admitting error – the complainant (or abusive user) will do his best to exploit the language you use to his benefit. Depending on the circumstances, the goal in abuse messaging is to strike the right balance between being specific and being vague, being receptive and being firm.

Rule #2: <u>Never</u> give legal advice.

The importance of notifying abusers

Make sure you notify <u>all</u> abusers of actions taken.

Most deletion canned emails are deliberately vague, and simply state the following:

It was brought to our attention that your content violated our terms of service. It was therefore removed from the AddictingClips web site.

Some abusers will know exactly what we are referring to, and will not reply. Others will demand a more detailed explanation. In such cases, it is best to invoke the terms of service, for example:

Thanks for your message. Our records indicate that your site content violated one or more terms of Section 4 of our Terms of Use, which states that users may not:

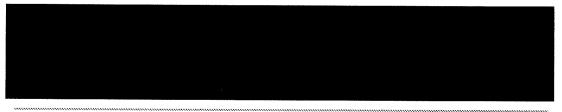
create a user name or screen name or upload to, distribute through or otherwise publish through the Site any Materials which are indecent, libelous, defamatory, obscene, threatening, invasive of privacy or publicity rights, abusive, illegal, harassing, contain expressions of hatred, bigotry, racism or pornography, or are otherwise objectionable, or that would constitute or encourage a criminal offense, violate the rights of any party or violate any law.

If the user demands more specific details of the violation, it is up to you whether to reply.

Ending an exchange

Some abusers are unusually tenacious in demanding to know why their accounts were closed. It is a bad idea to become ensnared into telling abusers <u>exactly</u> why you made your decision. Doing so will only guarantee sustained and ridiculous debate. Try not to let an exchange run to more than three messages total: Original notification, (their) response, and (our) clarification.

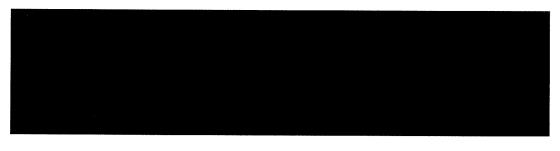
Invoking the User Agreement



The 'passive conduit' disclaimer

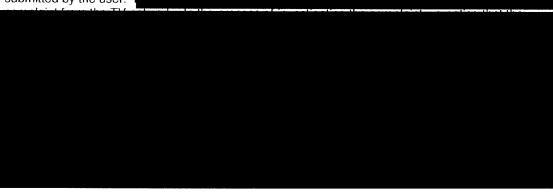
All responses to persons who send original complaints must contain the following disclaimer:

As a passive conduit, we cannot monitor user websites, but we respond to breaches of our Terms of Service when we learn of such behavior.



> The multiple-violation rule

If a user account has three or more content violations that separately might not warrant an outright account deletion, it may be desirable to terminate the account and delete all content submitted by the user.



Messaging nuts and bolts

Theoretically, more than half of all abuse messages will be notices to users informing them that we deleted infringing content after receiving a complaint, and are therefore originated messages.

Highly Confidential VIA 17607540

Please follow the procedures below when responding to the complainant and notifying the abusive user.

- All responses to the complainant should bear the subject line "Atom Entertainment Abuse Team"
- All account-deletion messages to the abusive user should also bear the subject line "Atom Entertainment Abuse Team", followed by the case number of the complainant's original message (ex.: Atom Entertainment Abuse Team [Case# 1654994])

(In short, all originated messages should have a case# in the subject line)

- Always begin the message to the complainant (and to the user who write back to complain) with "Thank you for your message"
- <u>Always</u> use the standard Abuse Team signature no names, please! You can make an
 exception to this rule when messaging law-enforcement personnel, Better Business
 Bureau staffers, and select others.

Make sure you record all account deletions and reactivations on a spreadsheet that you keep in your user folder. You should have a number for the user's login, email, type of content, and type of abuse.

Dealing with the authorities

Our privacy policy

Ordinary citizens, parents, students, school administrators, foreign law-enforcement officials and attorneys often assume that we will disclose the identity of users upon request. These parties must be informed that we will not release such information without a court order:

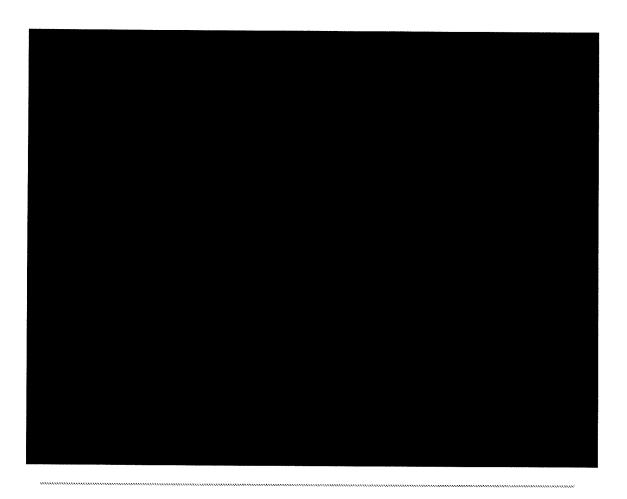
Atom Entertainment, Inc. acknowledges and has considered your request that we divulge the identity of the user in question. However, in light of our privacy policy, we are unable to comply with your request.

Atom Entertainment, Inc. will, however, disclose user account information upon receipt of a valid court order and we will notify the user of such order prior to any disclosures.

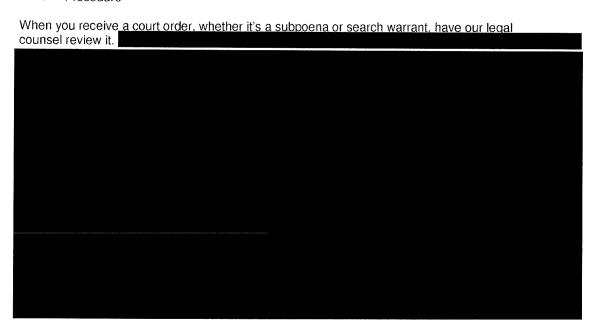
Court orders

Sometimes law enforcement or other government Agencies will email demanding user information after the see porn or other illegal clips. In order for us to release basic user information, we require a subpoena, and to release more specific information, such as IP logs, we require a search warrant.

Something important to remember is that we are obligated by law to notify the user before disclosing any personal information.



Procedure



Following is an example of a letter responding to a court order:

April 15, 2005

IA Helen Ramirez Federal Bureau of Investigation 2500 E. TC Jester Houston, TX 77008

VIA FACSIMILE

Case number 305A-BA-80998-AS6611-HO

Dear Investigator Ramirez,

The information supplied in this facsimile is in response to the subpoena requiring information for the account referenced as addictingclips.com/xxxxmachine.

Unfortunately, we have a policy of deleting content from accounts that have terminated.

Nevertheless, the account's registered e-mail address (which was supplied upon registration) is still intact in our records, as are the dates for the creation of the account, and the last login to the account. They are as follows:



Please let me know if you have any questions regarding the above information.

Regards,

Bob Tarter Abuse Administrator Atom Entertainment, Inc.

Notifying the User about a warrant or subpoena

As mentioned earlier, we will need to notify the user that we have received a subpoena ordering us to disclose his identity (or his site content, or both). Unless the court order contains explicit language ordering us <u>not</u> to notify the user, we must contact him at his account's registered e-

10

mail address notifying him of the court order and giving him the opportunity to file a petition and obtain a protective order to block the disclosure.

Below is an example of such a notification, sent by e-mail:

Hello,

We have received a subpoena from the Hinterland County (Texas) Prosecutor's Office ordering us to disclose user information for your Addicting Clips account, which was referenced in the subpoena under the URL greatpyramid.addictingclips.com. The subpoena was dated March 19, 2006. We are providing this notification as a courtesy.

The Subpoena requires that responsive documents be produced no later than April 5, 2006. If you object to these documents being produced, you must obtain a protective order or other court order that relieves Atom Entertainment, Inc. of its legal obligation to respond to the Subpoena.

For further information concerning the Subpoena, you may contact the attorney who served the Subpoena:



Please let us know if you have any questions.

Regards,

Abuse Administrator Atom Entertainment, Inc.

Cc Victoria Libin, Sr. Director of Legal Affairs

Note: The deadline for receiving the documents blocking our obligation to disclose user information should be ten working days after the date of the court order (as in the March 19 – April 5 example above). Always make sure that the original deadline in the subpoena or court order requesting disclosure is met. If it is not possible to meet the deadline, have legal counsel request an extension.

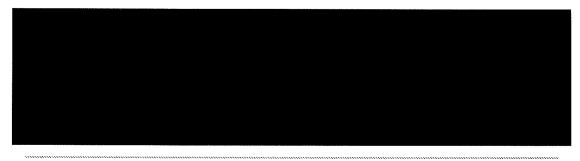
If you receive paperwork before the stated deadline that blocks disclosure, have our legal counsel review it. Once s/he has confirmed that the paperwork is legitimate, immediately contact the authorities who issued the subpoena. Write a cover letter detailing our Privacy Policy and procedure for notifying users about disclosure of their information, and fax along the paperwork you received from the user. Notify the user that you have received his documents, and have faxed copies to the authorities who issued the subpoena (Keep our legal counsel informed of what you are doing at all times; you will need assistance from her on the specifics).

Important:

- Make sure you keep copies (or originals) of all associated paperwork, including e-mails.
- In all correspondence, be as specific as possible about dates.

11

Abusive discussion board entries or reviews



Referring people to the police

Complainants who alert us to threatening site content that appears likely to cause physical harm or is evidence of a crime should be referred to the local authorities with the following response:

We are anxious to work with you to resolve this matter.

Atom Entertainment's privacy policy precludes us from giving out our registered user information except to legal authorities.

Therefore, please have your local police department (or other law enforcement agency) contact our legal department. Here is the contact information for our legal team:

Legal Department c/o Atom Entertainment, Inc.

225 Bush, Suite 1200, San Francisco, CA 94104

FAX: (415) 503-2425

As a passive conduit, Atom Entertainment, Inc. cannot monitor user content, but we respond to breaches of our Terms of Service when we learn of such behavior.

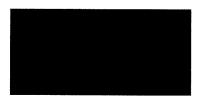
Dealing with parents

You may find it desirable to employ a more personal tone when dealing with parents of minors who are affected by user abuse – especially when the children are the objects of the abuse, which is often cruel.

> Threats to Atom Entertainment

All physical threats to our company, whether they involve hacking our network, bombing our offices, or inflicting physical harm on Mika, our board users, our management team, or our employees, must be reported immediately to a local field office of the FBI. If the threat is contained in a discussion board entry or a review, send the FBI the IP address obtained by our technical people; if the threat is contained in an e-mail, make sure you include the full header along with the message body.

Here is our contact information for the FBI:



Following is an example of a faxed letter to the FBI:

July 2, 2005

National Infrastructure Protection Center J. Edgar Hoover Building 935 Pennsylvania Ave, NW Washington, D.C. 20535-0001

VIA FACSIMILE

Hello,

Atom Entertainment, Inc. is a company providing user generated content and other short format entertainment through various websites, including www.addictingclips.com.

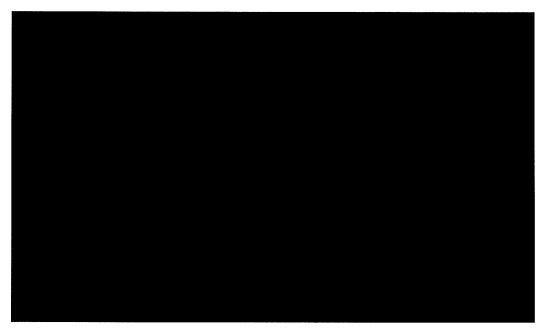
On the afternoon of Wednesday, June 27, a disgruntled user posted hacking and bombing threats on one of our community discussion boards.

Here is the text of the post, with the threat highlighted in boldface:

This is not fair. I have not only spent alot of time submitting film clips to AddictingClips, as a fairly new user, but also spent over an hour reviewing various films, Atom Entertainment sites will get hacked on July the 9th, I plan to destroy Atom Entertainment, Inc.s headquarters on 07/09/01,



Following is the IP information we were able to obtain. (Please note that the the last IP is from an Inktomi cache server somewhere in London similar to the kind AOL uses):



Here is the personal information we have in our records regarding this user:



While we have reason to believe that the threat was simply an ill advised attention-grabbing scheme, we have decided, as a matter of policy, to report <u>all</u> physical threats to the FBI.

Because the threat against Atom Entertainment jeopardizes the integrity of our servers as well as the safety of our employees, thereby creating potential liability for Atom Entertainment, Inc., we in good faith believe that disclosure of the information we have provided in this letter is both necessary and appropriate.

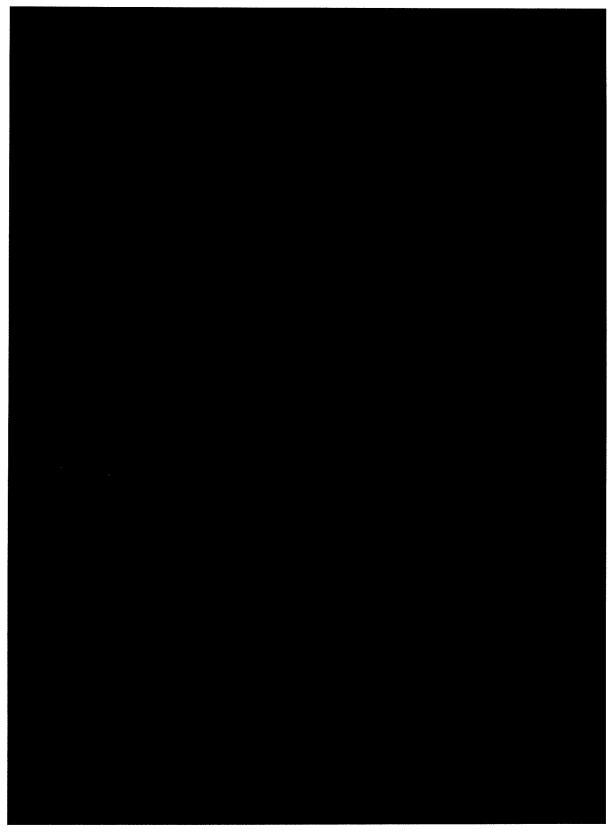
Regards,

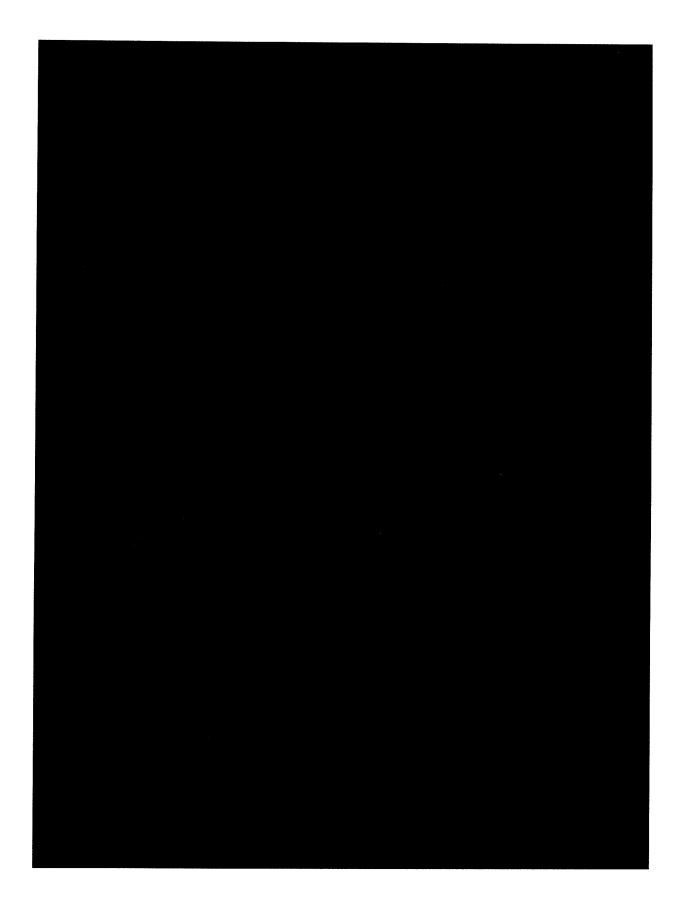
Bob Tarter Abuse Administrator Atom Entertainment, Inc.

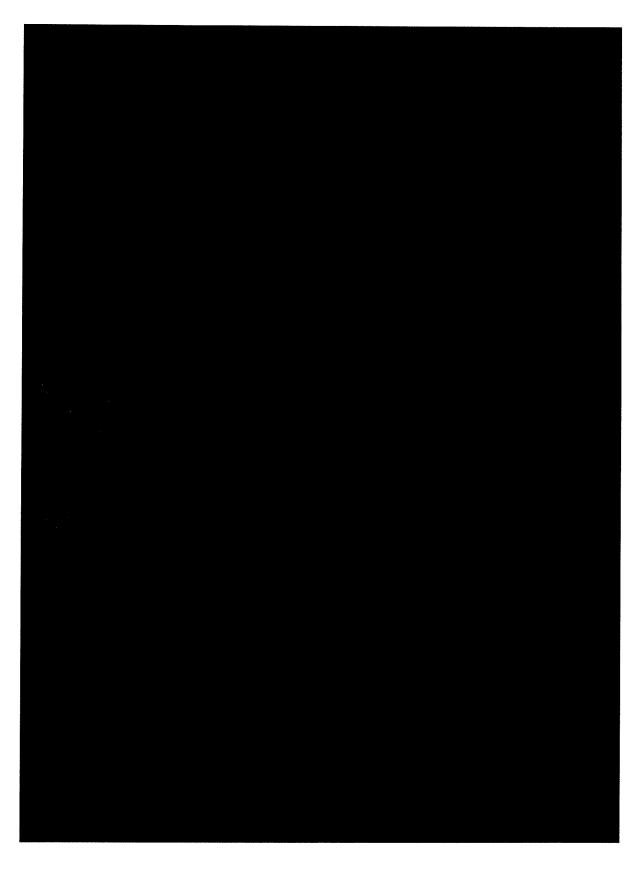
Copyright and other Intellectual Property Infringement

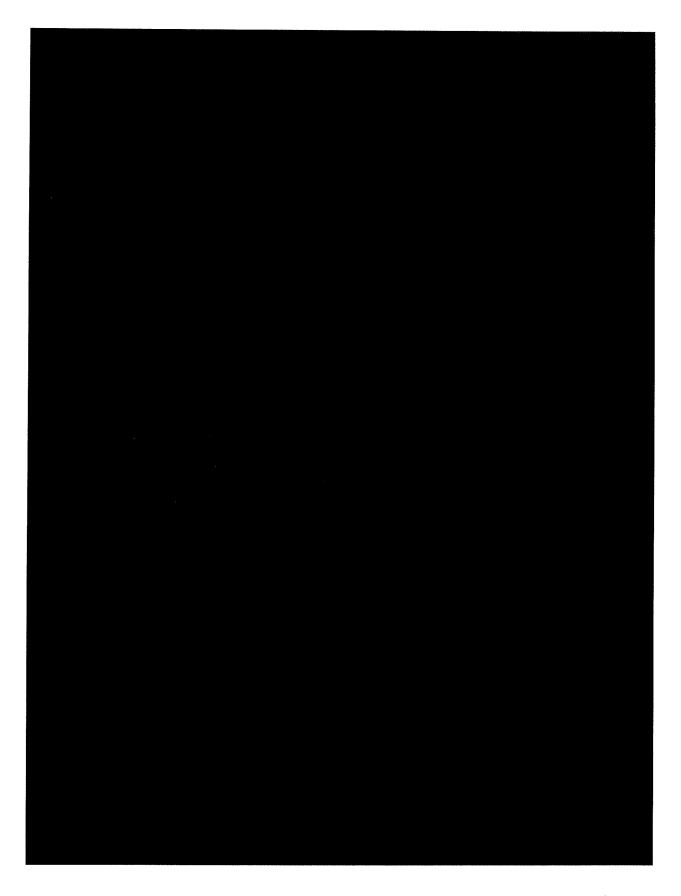


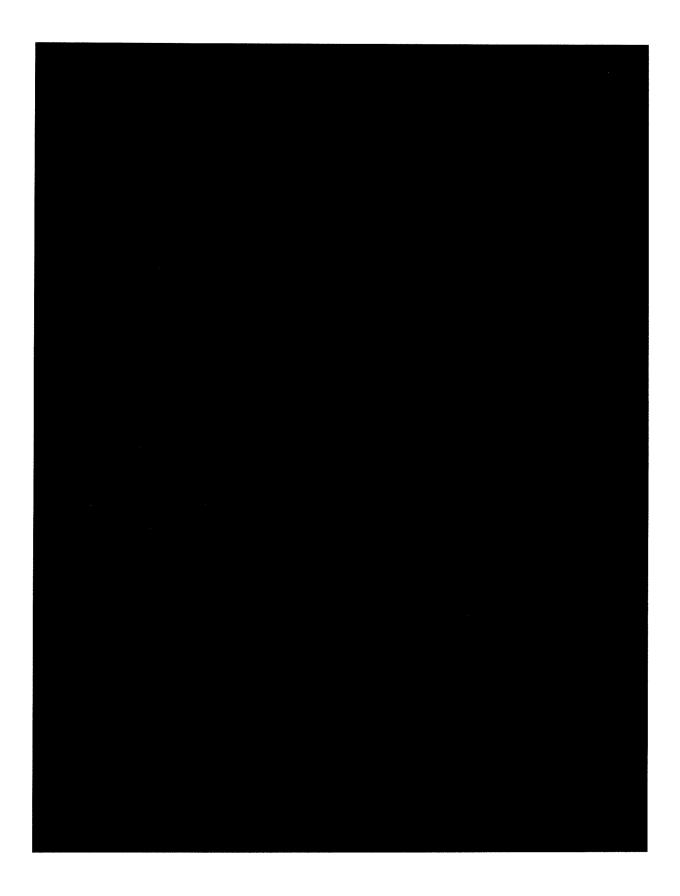
14

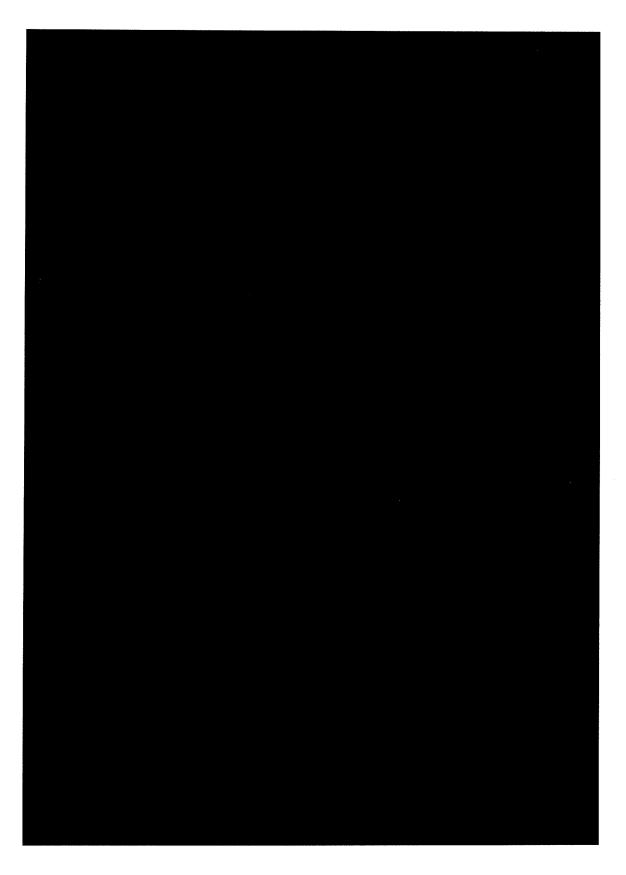




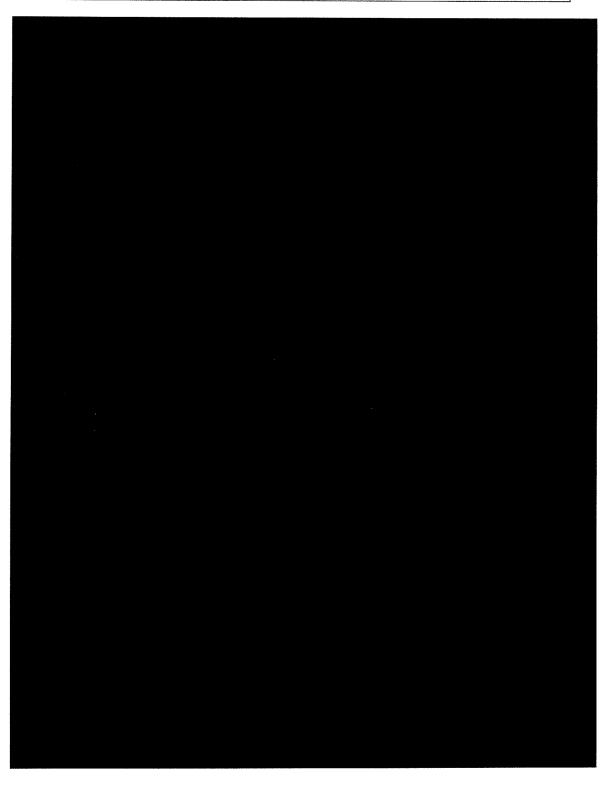


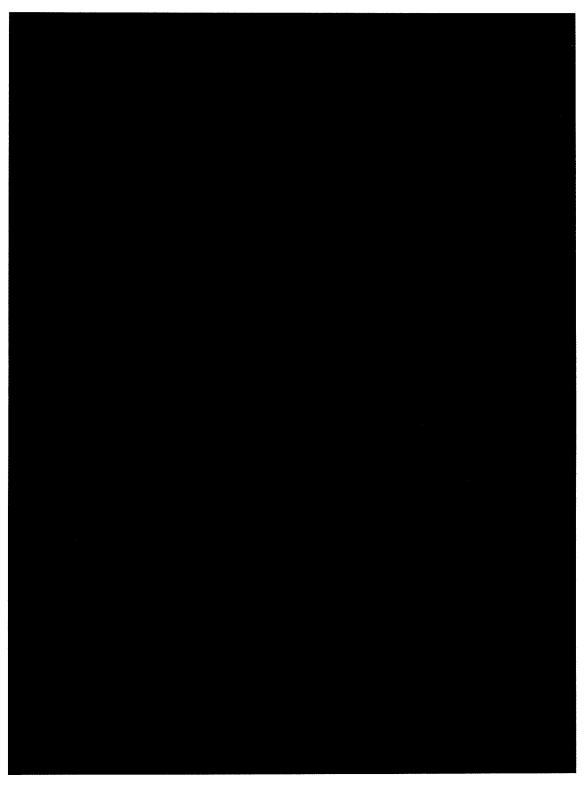






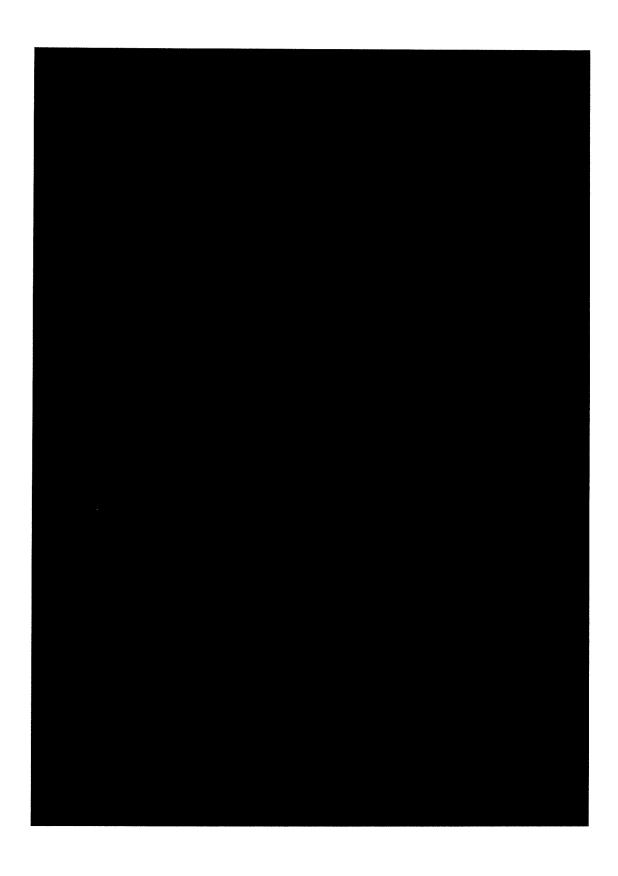
Invasion of Privacy

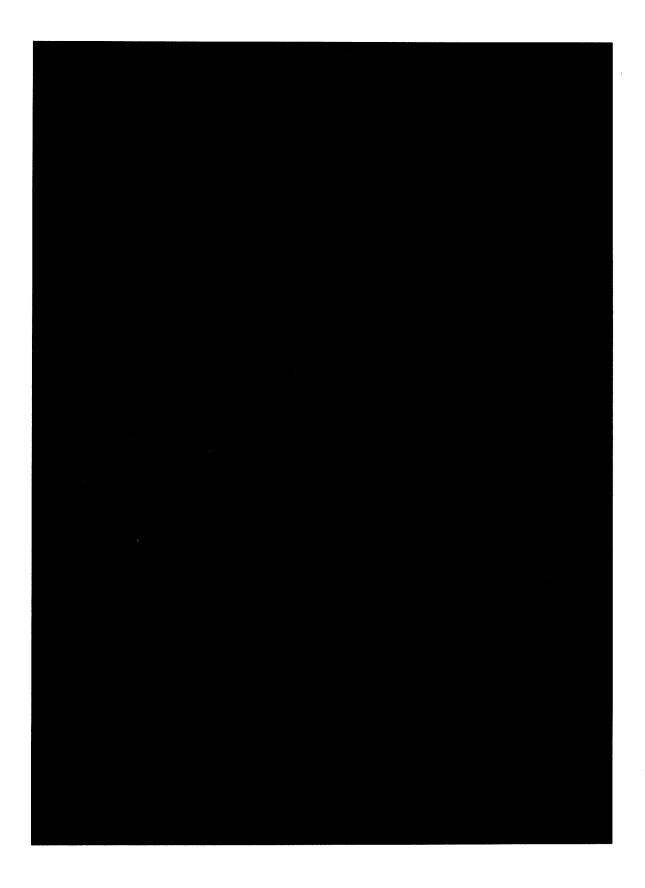




Obscenity

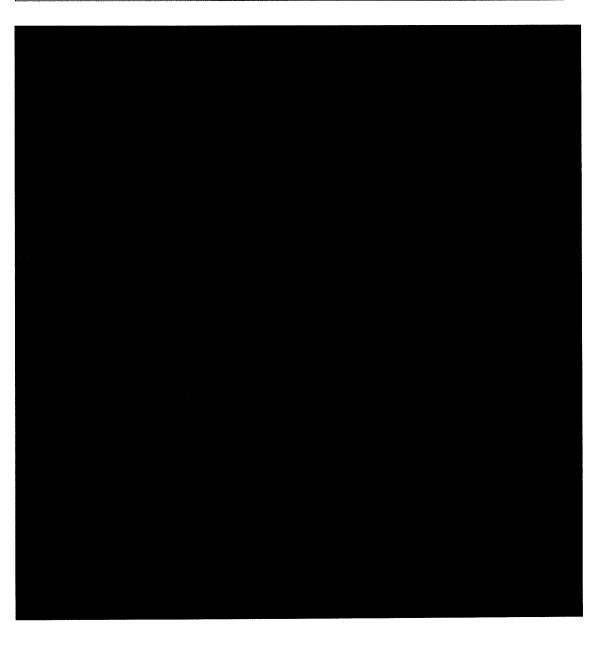




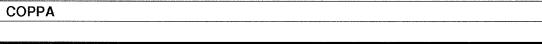


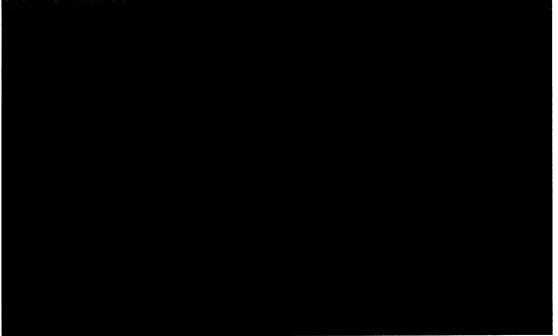


Hate











Canned Response Cheat Sheet

Following is a list of the sections of this manual, along with brief descriptions of the canned responses mentioned in each. Since the Abuse can library contains as many as 80 canned responses, this list is not exhaustive. Please take some time to familiarize yourself with the Abuse category tree in Kana.

Schapiro Exhibit 104

UNITED STATES DISTRICT COURT

FOR THE SOUTHERN DISTRICT OF NEW YORK

| VIACOM INTERNATIONAL, INC., COMEDY) PARTNERS, COUNTRY MUSIC.) TELEVISION, INC., PARAMOUNT) PICTURES CORPORATION, and BLACK ENTERTAINMENT TELEVISION, LLC,) Plaintiffs, | | |
|--|-----|------------|
| vs. | NO. | 07-CV-2103 |
| YOUTUBE, INC., YOUTUBE, LLC, and GOOGLE, INC., | | |
| Defendants. | | |
| THE FOOTBALL ASSOCIATION PREMIER LEAGUE LIMITED, BOURNE CO., et al., on behalf of themselves and all others similarly situated, | | |
| Plaintiffs,) vs. | NO. | 07-CV-3582 |
| YOUTUBE, INC., YOUTUBE, LLC, and) GOOGLE, INC., | | |
| Defendants. | | |

VIDEOTAPED DEPOSITION OF MIKA SALMI SAN FRANCISCO, CALIFORNIA FRIDAY, OCTOBER 16, 2009

JOB NO. 17909

| | | 3 | , |
|----|---------|--|-----|
| 1 | АРРЕ | ARANCES: | |
| 2 | | | |
| 3 | FOR THE | PLAINTIFFS VIACOM INTERNATIONAL, INC.: | |
| 4 | | JENNER & BLOCK, LLP | |
| 5 | | By: SCOTT WILKENS, Esq. | |
| 6 | | 1099 New York Avenue, NW, Suite 900 | |
| 7 | | Washington, D.C. 20001 | |
| 8 | | (202) 639-6000 swilkens@jenner.com | |
| 9 | | | |
| 10 | FOR THE | DEFENDANTS YOUTUBE, INC., YOUTUBE, LLC and | |
| 11 | GOOGLE, | <pre>INC.:</pre> | |
| 12 | | WILSON SONSINI GOODRICH & ROSATI, LLP | |
| 13 | | By: DAVID KRAMER, Esq. | |
| 14 | | CAROLINE WILSON, Esq. | |
| 15 | | 650 Page Mill Road | |
| 16 | | Palo Alto, California 94304-1050 | |
| 17 | | (650) 320-4741 dkramer@wsgr.com | |
| 18 | | | |
| 19 | | | |
| 20 | ALSO | PRESENT: Michelena Hallie, MTV Networks. | |
| 21 | | Lou Meadows, Videographer. | |
| 22 | | | |
| 23 | | 00 | |
| 24 | | | |
| 25 | | | |
| | | | - 1 |

| | | | 18 |
|----|----------|--|----|
| 1 | | SALMI, M. | |
| 2 | 09:45:13 | impetuses for AddictingClips? | |
| 3 | 09:45:17 | MR. WILKENS: Objection to the form. | |
| 4 | 09:45:19 | MR. KRAMER: Let me rephrase it. | |
| 5 | 09:45:20 | Q Is it fair to say that YouTube's success was | |
| 6 | 09:45:23 | one of the impetuses for the launch of AddictingClips? | |
| 7 | 09:45:26 | MR. WILKENS: Objection to the form. | |
| 8 | 09:45:32 | THE WITNESS: I think the category "success" | |
| 9 | 09:45:34 | was was was one reason, and they were the leader | |
| 10 | 09:45:38 | in the category, so | |
| 11 | 09:45:39 | MR. KRAMER: Q. And the category is what, | |
| 12 | 09:45:41 | sir? | |
| 13 | 09:45:42 | A User-generated content. User-generated, | |
| 14 | 09:45:45 | yeah. | |
| 15 | 09:45:45 | Q You knew fairly early on in AddictingClips's | |
| 16 | 09:45:50 | existence that YouTube had a substantial number of | |
| 17 | 09:45:52 | users uploading their own creative content to the | |
| 18 | 09:45:55 | service; right? | |
| 19 | 09:45:57 | A Correct, yes. | |
| 20 | 09:45:59 | Q Okay. Did Atom hope to make money from the | |
| 21 | 09:46:02 | operation of AddictingClips? | |
| 22 | 09:46:06 | A I don't think we I don't remember | |
| 23 | 09:46:08 | recall if we ever had a budget number for | |
| 24 | 09:46:10 | AddictingClips, like a budget revenue target for it. | |
| 25 | 09:46:14 | It was much more about getting the content and | |
| | | | |

| 1 | | SALMI, M. |
|----|----------|--|
| 2 | 09:46:17 | learning from the experience. |
| 3 | 09:46:18 | Q Did, in fact, Atom seek to earn revenue from |
| 4 | 09:46:22 | AddictingClips? |
| 5 | 09:46:26 | A I think we would have hoped to have made |
| 6 | 09:46:28 | revenue from it. We needed to make revenue from |
| 7 | 09:46:32 | everything we made, so |
| 8 | 09:46:33 | Q How did Atom attempt to generate revenue from |
| 9 | 09:46:36 | the AddictingClips service? |
| 10 | 09:46:40 | A I don't exactly recall, but I I think we |
| 11 | 09:46:42 | just had some standard ad units on the pages. |
| 12 | 09:46:46 | Q On what pages, sir? |
| 13 | 09:46:51 | A The if I recall, we had it on the home |
| 14 | 09:46:54 | page for sure, and then certain other pages. I don't |
| 15 | 09:46:58 | remember exactly which pages we had it on. |
| 16 | 09:46:59 | Q And so upon the display of advertising to |
| 17 | 09:47:03 | users, Atom would get paid money by sorry upon |
| 18 | 09:47:07 | the display of advertisements to users of the |
| 19 | 09:47:09 | AddictingClips service, Atom would get paid money by |
| 20 | 09:47:12 | the advertisers whose messages were shown; is that |
| 21 | 09:47:15 | correct? |
| 22 | 09:47:17 | A Say that again. |
| 23 | 09:47:18 | Q Sure. |
| 24 | 09:47:18 | Upon the display of advertisements to users |
| 25 | 09:47:22 | of the AddictingClips service, Atom would be paid by |

| | | | 20 |
|----|----------|--|----|
| 1 | | SALMI, M. | |
| 2 | 09:47:28 | the advertisers whose messages were displayed; | |
| 3 | 09:47:31 | correct? | |
| 4 | 09:47:31 | A Yes. | |
| 5 | 09:47:31 | Q So, in general, the more people that came to | |
| 6 | 09:47:33 | the AddictingClips service, the more money Atom could | |
| 7 | 09:47:38 | earn from advertising on this service; right? | |
| 8 | 09:47:40 | MR. WILKENS: Objection to the form. | |
| 9 | 09:47:42 | THE WITNESS: Yes. | |
| 10 | 09:47:42 | MR. KRAMER: Q. In launching the | |
| 11 | 09:47:44 | AddictingClips video service, was Atom hoping to | |
| 12 | 09:47:49 | generate revenue by virtue of having unauthorized | |
| 13 | 09:47:53 | copyrighted materials uploaded to the service by | |
| 14 | 09:47:56 | users? | |
| 15 | 09:47:56 | MR. WILKENS: Objection to the form. | |
| 16 | 09:47:59 | You can answer. | |
| 17 | 09:48:00 | THE WITNESS: No. | |
| 18 | 09:48:00 | MR. KRAMER: Q. Did Atom hope to draw users | |
| 19 | 09:48:02 | to the service by allowing them to access unauthorized | |
| 20 | 09:48:07 | copyrighted materials uploaded by others? | |
| 21 | 09:48:09 | MR. WILKENS: Objection to the form; calls | |
| 22 | 09:48:11 | for a legal conclusion. | |
| 23 | 09:48:14 | THE WITNESS: No. | |
| 24 | 09:48:14 | MR. KRAMER: Q. Did Atom hope to generate | |
| 25 | 09:48:16 | revenue by showing advertisements on pages where | |
| | | | |

| | | | 21 |
|----|----------|--|----|
| 1 | | SALMI, M. | |
| 2 | 09:48:19 | unauthorized copyrighted videos could be viewed? | |
| 3 | 09:48:24 | A No. | |
| 4 | 09:48:24 | Q Okay. Were you at all concerned, sir, that | |
| 5 | 09:48:27 | users would upload to AddictingClips's service | |
| 6 | 09:48:31 | copyrighted materials that they didn't have the | |
| 7 | 09:48:33 | authority to share? | |
| 8 | 09:48:35 | A Yes, I was concerned. | |
| 9 | 09:48:36 | Q Why were you concerned? | |
| 10 | 09:48:44 | MR. WILKENS: I'm just going to caution the | |
| 11 | 09:48:45 | witness not to get into attorney-client | |
| 12 | 09:48:47 | communications. | |
| 13 | 09:48:47 | THE WITNESS: I was going to say our | |
| 14 | 09:48:48 | our because that was a concern that was brought up | |
| 15 | 09:48:50 | by our lawyer and discussed with my lawyer at the | |
| 16 | 09:48:53 | time. | |
| 17 | 09:48:53 | MR. KRAMER: Q. Did you yourself have | |
| 18 | 09:48:55 | concerns, sir? | |
| 19 | 09:48:57 | A My concerns were based on what my lawyer was | |
| 20 | 09:48:58 | telling me. | |
| 21 | 09:49:02 | Q At the launch of AddictingClips, sir, did | |
| 22 | 09:49:04 | you did the service take any steps to deter users | |
| 23 | 09:49:08 | from uploading unauthorized copyrighted content to the | |
| 24 | 09:49:12 | service? | |
| 25 | 09:49:12 | MR. WILKENS: Objection to the form. | |

| 1 | | SALMI, M. |
|----|----------|---|
| 2 | 09:49:14 | THE WITNESS: I don't recall if we took any |
| 3 | 09:49:16 | steps. |
| 4 | 09:49:16 | MR. KRAMER: Q. Did you believe, as CEO of |
| 5 | 09:49:20 | the company that was operating AddictingClips, that |
| 6 | 09:49:22 | the service was operating lawfully? |
| 7 | 09:49:25 | MR. WILKENS: Objection to the form. |
| 8 | 09:49:28 | THE WITNESS: Well, I relied on my lawyer's |
| 9 | 09:49:31 | opinion on that, and yes. |
| 10 | 09:49:32 | MR. KRAMER: Q. Did you believe, as CEO of |
| 11 | 09:49:35 | the company that was running AddictingClips, the |
| 12 | 09:49:38 | service was committing copyright infringement? |
| 13 | 09:49:43 | MR. WILKENS: Objection to the form; calls |
| 14 | 09:49:45 | for a legal conclusion. |
| 15 | 09:49:46 | THE WITNESS: Again, my lawyer told me that |
| 16 | 09:49:48 | we were not. |
| 17 | 09:49:49 | MR. WILKENS: Just want to caution you not to |
| 18 | 09:49:51 | get into lawyer |
| 19 | 09:49:52 | THE WITNESS: Okay. |
| 20 | 09:49:52 | MR. WILKENS: conversations. |
| 21 | 09:49:54 | THE WITNESS: As far as I know okay. |
| 22 | 09:49:56 | Okay. |
| 23 | 09:49:56 | The no. That's the short answer. |
| 24 | 09:50:01 | MR. KRAMER: Q. Did you believe that |
| | | |

09:50:02 AddictingClips was encouraging others to commit

| | | | 23 |
|----|----------|--|----|
| 1 | | SALMI, M. | |
| 2 | 09:50:06 | copyright infringement, sir? | |
| 3 | 09:50:08 | A No. | |
| 4 | 09:50:08 | Q Did you think, as CEO of the company running | |
| 5 | 09:50:12 | AddictingClips, that the service had done what was | |
| 6 | 09:50:14 | reasonable to prevent copyright infringement from | |
| 7 | 09:50:16 | occurring on the service? | |
| 8 | 09:50:18 | MR. WILKENS: Objection to the form; vague. | |
| 9 | 09:50:20 | THE WITNESS: We did what our lawyer advised | |
| 10 | 09:50:26 | us to do to run the service. | |
| 11 | 09:50:27 | MR. KRAMER: Q. And did you think, as the | |
| 12 | 09:50:30 | CEO of the company, that what you had done was | |
| 13 | 09:50:32 | reasonable to prevent copyright infringement? | |
| 14 | 09:50:34 | A My opinion was based on what my lawyer told | |
| 15 | 09:50:36 | me, so | |
| 16 | 09:50:36 | Q I understand that. | |
| 17 | 09:50:36 | A Right. | |
| 18 | 09:50:38 | Q I'm asking you what your belief was. | |
| 19 | 09:50:39 | Did you have a belief that the service had | |
| 20 | 09:50:40 | done what was reasonable to prevent copyright | |
| 21 | 09:50:43 | infringement from occurring on the service? | |
| 22 | 09:50:45 | MR. WILKENS: Objection to the form, and you | |
| 23 | 09:50:46 | can answer that "yes" or "no," if you can. | |
| 24 | 09:50:51 | THE WITNESS: Was it reasonable? | |
| 25 | 09:51:07 | Yes, I mean. | |
| | | | |

| | | | 24 |
|----|----------|--|----|
| 1 | | SALMI, M. | |
| 2 | 09:51:10 | MR. KRAMER: Q. At the time it launched, | |
| 3 | 09:51:14 | sir, did AddictingClips engage in the same rights | |
| 4 | 09:51:17 | clearing process that you described by which content | |
| 5 | 09:51:19 | was cleared for use on Atom.com? | |
| 6 | 09:51:24 | A We did the content rights clearance process | |
| 7 | 09:51:27 | for clips that we wanted to license for Atom, not for | |
| 8 | 09:51:32 | clips that were on AddictingClips. | |
| 9 | 09:51:33 | Q So for clip ordinary clips uploaded by | |
| 10 | 09:51:37 | ordinary users to AddictingClips, did you engage in a | |
| 11 | 09:51:41 | rights clearance process? | |
| 12 | 09:51:44 | A No. | |
| 13 | 09:51:44 | Q Why not? | |
| 14 | 09:51:50 | MR. WILKENS: And I'm going to caution the | |
| 15 | 09:51:51 | witness not to get into attorney-client | |
| 16 | 09:51:53 | communications. | |
| 17 | 09:51:54 | THE WITNESS: Well, the it was a | |
| 18 | 09:51:57 | user-generated website, and we followed the guidelines | |
| 19 | 09:52:01 | according to what our lawyer said for that type of a | |
| 20 | 09:52:04 | website. | |
| 21 | 09:52:05 | MR. KRAMER: Q. Do you think, sir, that if | |
| 22 | 09:52:06 | you had engaged in a rights clearance process for | |
| 23 | 09:52:10 | content uploaded to the service, that is the | |
| 24 | 09:52:11 | AddictingClips service, that it would have reduced the | |
| | | | |

incidence of unauthorized copyrighted material

25

09:52:15

| | | | 25 |
|----|----------|--|----|
| 1 | | SALMI, M. | |
| 2 | 09:52:18 | appearing on the service? | |
| 3 | 09:52:18 | MR. WILKENS: Objection to the form; assumes | |
| 4 | 09:52:20 | facts. | |
| 5 | 09:52:22 | THE WITNESS: That wasn't the purpose of the | |
| 6 | 09:52:23 | website to have us do that, so I don't think so. | |
| 7 | 09:52:30 | MR. KRAMER: Q. I appreciate that, sir, but | |
| 8 | 09:52:32 | I'm asking a slightly different question, which is, if | |
| 9 | 09:52:35 | you had engaged in a rights clearance process, do you | |
| 10 | 09:52:38 | think it would have reduced the incidence of | |
| 11 | 09:52:39 | unauthorized copyrighted material on the service? | |
| 12 | 09:52:42 | A I don't | |
| 13 | 09:52:42 | MR. WILKENS: Same objections. | |
| 14 | 09:52:43 | THE WITNESS: I don't know. We didn't do | |
| 15 | 09:52:44 | it, so I can't make an opinion on what would happen. | |
| 16 | 09:52:47 | MR. KRAMER: Q. Was it important for | |
| 17 | 09:52:48 | AddictingClips to have user-uploaded videos | |
| 18 | 09:52:53 | immediately available for public review? | |
| 19 | 09:52:57 | MR. WILKENS: Objection to the form. | |
| 20 | 09:52:58 | THE WITNESS: Yes. | |
| 21 | 09:53:00 | MR. KRAMER: Q. Why? | |
| 22 | 09:53:01 | A That was the standard for the hundreds of | |
| 23 | 09:53:03 | user-generated websites out there, so you had to do it | |
| 24 | 09:53:06 | like a lot of other websites did if you wanted to be | |
| 25 | 09:53:11 | on par. | |
| | | | |

| | | | 35 |
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| 1 | | SALMI, M. | |
| 2 | 10:04:52 | analysis, and both from a technical and legal side | |
| 3 | 10:04:56 | that I can't sit here and make an opinion on right | |
| 4 | 10:04:57 | now. | |
| 5 | 10:04:58 | MR. KRAMER: Q. When it launched | |
| 6 | 10:05:13 | AddictingClips, did the service sorry. Strike | |
| 7 | 10:05:15 | that. | |
| 8 | 10:05:15 | When the AddictingClips service launched, did | |
| 9 | 10:05:19 | it have human beings screening all videos that users | |
| 10 | 10:05:22 | were uploading to the service for potentially | |
| 11 | 10:05:24 | unauthorized copyrighted material? | |
| 12 | 10:05:26 | A No. | |
| 13 | 10:05:26 | Q Roughly how many videos per day were uploaded | |
| 14 | 10:05:32 | to the service? | |
| 15 | 10:05:34 | A I don't recall. | |
| 16 | 10:05:35 | Q Is it in the hundreds? Thousands? Tens? | |
| 17 | 10:05:40 | A It varied from when it launched to, you know, | |
| 18 | 10:05:43 | a period of time, but | |
| 19 | 10:05:45 | Q How about at the start? | |
| 20 | 10:05:48 | A Hundreds, I'd guess. | |
| 21 | 10:05:52 | Q You said that AddictingClips didn't want to | |
| 22 | 10:05:55 | have unauthorized copyrighted material appearing on | |
| 23 | 10:05:57 | the service; right? | |
| 24 | 10:06:04 | A I think I said it wasn't a stated intention | |
| 25 | 10:06:06 | of ours to have it up there, but | |

| | | | 36 |
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| 1 | | SALMI, M. | |
| 2 | 10:06:08 | Q Did did did AddictingClips want | |
| 3 | 10:06:10 | unauthorized copyrighted material? | |
| 4 | 10:06:11 | A No. | |
| 5 | 10:06:12 | Q Wouldn't one way of keeping that material off | |
| 6 | 10:06:16 | the service have been to have human beings review all | |
| 7 | 10:06:19 | incoming videos and block those that weren't | |
| 8 | 10:06:22 | authorized? | |
| 9 | 10:06:28 | A AddictingClips was set up differently than | |
| 10 | 10:06:30 | Atom Films, which was all about review. | |
| 11 | 10:06:32 | AddictingClips was set up as a user-generated website | |
| 12 | 10:06:36 | according to the legal parameters that our lawyer | |
| 13 | 10:06:38 | provided us. | |
| 14 | 10:06:39 | Q But wouldn't one way of keeping unauthorized | |
| 15 | 10:06:42 | copyrighted material off the service have been to have | |
| 16 | 10:06:46 | human beings screening all of the videos that users | |
| 17 | 10:06:48 | sought to upload and block the upload of those that | |
| 18 | 10:06:50 | were unauthorized copyrighted material? | |
| 19 | 10:06:52 | MR. WILKENS: Objection to the form. | |
| 20 | 10:06:54 | THE WITNESS: That would be one way to do it, | |
| 21 | 10:06:55 | yes. | |
| 22 | 10:06:56 | MR. KRAMER: All right. | |
| 23 | 10:06:56 | Q So when I asked you earlier whether | |
| 24 | 10:06:59 | AddictingClips could have done more to prevent the | |
| 25 | 10:07:02 | upload by users of unauthorized copyrighted materials, | |
| | | | |

| | | | 37 |
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| 1 | | SALMI, M. | |
| 2 | 10:07:05 | one thing it could have done was employ human beings | |
| 3 | 10:07:08 | to screen all videos uploaded by users and block those | |
| 4 | 10:07:12 | that were unauthorized; right? | |
| 5 | 10:07:16 | A Then it would not have been a user-generated | |
| 6 | 10:07:19 | website the way we had envisioned it to be if it would | |
| 7 | 10:07:24 | have done that. It would also have been | |
| 8 | 10:07:26 | cost-prohibitive to have human beings. | |
| 9 | 10:07:28 | Q Why so? | |
| 10 | 10:07:29 | A That's a lot of clips to | |
| 11 | 10:07:32 | Q Hundreds of clips a day is a lot of clips, | |
| 12 | 10:07:35 | and it would be cost-prohibitive to have human beings | |
| 13 | 10:07:38 | screen them; right? | |
| 14 | 10:07:38 | MR. WILKENS: Objection to the form. | |
| 15 | 10:07:39 | THE WITNESS: For a small company like ours, | |
| 16 | 10:07:41 | yes. | |
| 17 | 10:07:41 | MR. KRAMER: Okay. | |
| 18 | 10:07:48 | Q Is it reasonable to conclude, based on Atom's | |
| 19 | 10:07:51 | failure to employ human beings to screen videos | |
| 20 | 10:07:54 | uploaded to the service, that Atom wanted users to | |
| 21 | 10:07:59 | upload infringing material to AddictingClips? | |
| 22 | 10:08:03 | MR. WILKENS: Objection to the form; asked | |
| 23 | 10:08:08 | and answered. | |
| 24 | 10:08:08 | THE WITNESS: Yeah, there was not a failure. | |
| 25 | 10:08:09 | It was set up purposely in a certain methodology, so I | |
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| 1 | | SALMI, M. | |
| 2 | 10:08:16 | would not call it a failure to do either one, your | |
| 3 | 10:08:20 | statement. | |
| 4 | 10:08:20 | MR. KRAMER: Okay. | |
| 5 | 10:08:21 | Q Would it be reasonable to conclude, based on | |
| 6 | 10:08:23 | AddictingClips's decision not to employ human beings | |
| 7 | 10:08:28 | to screen videos uploaded to the service by users, | |
| 8 | 10:08:31 | that AddictingClips wanted users to upload potentially | |
| 9 | 10:08:35 | unauthorized copyrighted material? | |
| 10 | 10:08:37 | A No, that's false. We we never we never | |
| 11 | 10:08:42 | even had the decision not to have human beings. It | |
| 12 | 10:08:45 | was it was always set up a different way. | |
| 13 | 10:08:48 | Q It wouldn't be reasonable to conclude, that | |
| 14 | 10:08:50 | is what you're saying? | |
| 15 | 10:08:51 | A Correct, not reasonable to conclude that. | |
| 16 | 10:08:54 | Q And Atom sorry AddictingClips I | |
| 17 | 10:08:58 | guess it's Atom's choice not to have human beings | |
| 18 | 10:09:04 | screening videos uploaded to the service by users | |
| 19 | 10:09:07 | wasn't motivated by a desire to earn advertising | |
| 20 | 10:09:11 | revenue from unauthorized copyrighted material on the | |
| 21 | 10:09:14 | service; right? | |
| 22 | 10:09:14 | MR. WILKENS: Objection to the form. | |
| 23 | 10:09:17 | THE WITNESS: It was strictly done that way | |
| 24 | 10:09:21 | as a on the advice of our legal counsel. | |
| 25 | 10:09:25 | MR. KRAMER: Different question than I asked. | |
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| | | | 41 |
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| 1 | | SALMI, M. | |
| 2 | 10:12:02 | MR. WILKENS: Objection to the form. | |
| 3 | 10:12:04 | THE WITNESS: That was kind of the essence of | |
| 4 | 10:12:07 | a user-generated website, yes. | |
| 5 | 10:12:09 | MR. KRAMER: Q. You thought that human | |
| 6 | 10:12:10 | screening of videos would interfere with one of the | |
| 7 | 10:12:12 | central purposes of the service; right? | |
| 8 | 10:12:14 | MR. WILKENS: Objection to the form. | |
| 9 | 10:12:15 | THE WITNESS: Central legal purposes of the | |
| 10 | 10:12:19 | service. | |
| 11 | 10:12:19 | MR. KRAMER: Q. What do you mean by that? | |
| 12 | 10:12:20 | A A lawyer told us, you know, this is the way | |
| 13 | 10:12:22 | we have to do it. | |
| 14 | 10:12:23 | MR. KRAMER: Have this one marked as | |
| 15 | 10:12:27 | Exhibit 2, please. | |
| 16 | 10:12:37 | (Document marked Salmi Exhibit 2 | |
| 17 | 10:12:38 | for identification.) | |
| 18 | 10:12:38 | MR. KRAMER: Q. Mr. Salmi, what's been | |
| 19 | 10:12:46 | marked as Exhibit 2 to your deposition is a document | |
| 20 | 10:12:49 | produced to us via Viacom in discovery. It's entitled | |
| 21 | 10:12:55 | "AddictingClips Overview Updated 4/18/06." | |
| 22 | 10:13:01 | After you've had a chance to look at it, I'm | |
| 23 | 10:13:04 | going to ask you if you recognize it. | |
| 24 | 10:13:06 | MR. WILKENS: Do you have another copy of | |
| 25 | 10:13:07 | that by chance for | |

| | | | 42 |
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| 1 | | SALMI, M. | |
| 2 | 10:13:08 | MR. KRAMER: I don't. | |
| 3 | 10:13:09 | MR. WILKENS: Michelena? | |
| 4 | 10:13:10 | THE WITNESS: Who produced this document? | |
| 5 | 10:13:13 | MR. KRAMER: Viacom did. | |
| 6 | 10:13:14 | Q The number in the right-hand corner, sir, | |
| 7 | 10:13:16 | just as we go along in the deposition, is a number | |
| 8 | 10:13:18 | that is used by lawyers to | |
| 9 | 10:13:21 | A Who actually wrote the document? | |
| 10 | 10:13:22 | Q This was this according to the | |
| 11 | 10:13:25 | information that we were provided, this came from your | |
| 12 | 10:13:28 | files. | |
| 13 | 10:13:38 | For the record, Mr. Roesch testified about it | |
| 14 | 10:13:41 | in his deposition. | |
| 15 | 10:14:13 | A I don't recall the document, but it looks | |
| 16 | 10:14:15 | it looks familiar. | |
| 17 | 10:14:16 | Q Okay. Turning your attention to the second | |
| 18 | 10:14:21 | point in the document under "Content Operations," it | |
| 19 | 10:14:25 | says "Content uploaded to AddictingClips is | |
| 20 | 10:14:28 | immediately published on the public site without an | |
| 21 | 10:14:31 | editorial review." | |
| 22 | 10:14:32 | That's true; correct? | |
| 23 | 10:14:34 | A Correct. | |
| 24 | 10:14:34 | Q That was true as of April '06 as well; | |
| 25 | 10:14:38 | correct? | |
| | | | |

| | SALMI, | Μ. |
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2 10:14:38 A Correct.

- 3 | 10:14:38 Q It then goes on to say "AddictingClips is a
- 4 10:14:44 'passive conduit' which provides end users a platform
- 5 10:14:48 for self-expression and creativity without being
- 6 10:14:50 subject to editorial control by a third party."
- 7 | 10:14:53 Do you see that?
- 8 10:14:54 A Yes.
- 9 10:14:54 Q That's true, too; correct?
- 10 | 10:14:58 A These aren't my words, so I -- I have a hard
- 11 | 10:15:01 time saying if it's true or not.
- 12 | 10:15:03 Q Do you disagree with that statement, sir?
- 13 10:15:06 MR. WILKENS: Objection to the extent it
- 14 10:15:07 calls for a legal conclusion.
- 15 10:15:08 THE WITNESS: Yeah, I have a hard time
- 16 10:15:09 knowing if it's true or not. That's what someone
- 17 10:15:13 wrote, but...
- 18 10:15:14 MR. KRAMER: Q. Well, is that an accurate
- 19 10:15:16 description of the AddictingClips service as it
- 20 | 10:15:19 existed in April of '06?
- 21 10:15:21 MR. WILKENS: Same objection.
- 22 | 10:15:22 THE WITNESS: No. It's -- that is
- 23 10:15:23 someone's -- someone's statement on it, but it's not
- 24 | 10:15:29 necessarily the accurate one.
- 25 | 10:15:30 MR. KRAMER: Q. What's inaccurate about it,

SALMI, M.

2 10:15:31 sir?

- 3 10:15:35 A The AddictingClips service, as this document,
- $4\mid 10:15:38$ you can see, has lots of different features. That's
- 5 10:15:40 just one sentence of something about it, so it's
- 6 10:15:43 not -- I wouldn't say that's -- I mean, it's -- it's
- 7 | 10:15:47 not inaccurate, but it's not like I wouldn't -- you
- 8 | 10:15:50 said it is -- you know, I don't know, it's...
- 9 10:15:54 Q Let's break that down.
- 10 | 10:15:55 A I don't -- I don't know what "passive
- 11 10:15:56 conduit means, I guess. I'm not sure what they're
- 12 10:15:59 referring to there. That's why I can't.
- 13 10:16:00 O Okay. Let's leave that out of the sentence
- 14 10:16:02 for a minute.
- 15 10:16:04 Did AddictingClips provide end users with a
- 16 10:16:06 platform for self-expression and creativity without
- 17 | 10:16:09 being subject to an editorial control by a third
- 18 10:16:13 party?
- 19 10:16:13 A Yes.
- 20 | 10:16:13 Q And you don't know what "passive conduit"
- 21 10:16:15 means?
- 22 | 10:16:15 A Not -- no.
- 23 | 10:16:17 Q Okay. And, in fact, it was an intention that
- 24 | 10:16:21 Addicting -- it was one of the intentions in setting
- 25 | 10:16:25 up the AddictingClips service that it provide end

| | | | 4 |
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| 1 | | SALMI, M. | |
| 2 | 10:16:28 | users with a platform for self-expression and | |
| 3 | 10:16:30 | creativity without being subject to editorial control | |
| 4 | 10:16:33 | by a third party; right? | |
| 5 | 10:16:38 | A In the in reference to it being a | |
| 6 | 10:16:41 | user-generated website, yes. | |
| 7 | 10:16:58 | Q Do you know when AddictingClips first began | |
| 8 | 10:17:00 | to have human beings screening all videos on the | |
| 9 | 10:17:03 | service for potential copyright infringement? | |
| 10 | 10:17:05 | MR. WILKENS: Objection to the form; assumes | |
| 11 | 10:17:07 | facts. | |
| 12 | 10:17:08 | THE WITNESS: I I don't recall. I | |
| 13 | 10:17:12 | don't I don't recall it happening, but yes. I | |
| 14 | 10:17:15 | don't no, I don't recall. | |
| 15 | 10:17:16 | MR. KRAMER: Q. You don't recall it ever | |
| 16 | 10:17:17 | happening? | |
| 17 | 10:17:18 | A Perhaps later, after after you know, | |
| 18 | 10:17:20 | after I already moved away from there, but I don't | |
| 19 | 10:17:23 | recall. | |
| 20 | 10:17:23 | Q Long after the acquisition by Viacom? | |
| 21 | 10:17:26 | A I believe | |
| 22 | 10:17:26 | MR. WILKENS: Objection to the form. | |
| 23 | 10:17:27 | THE WITNESS: that's possible. | |
| 24 | 10:17:28 | MR. KRAMER: Okay. | |
| 25 | 10:17:36 | Q Prior to launching AddictingClips, do you | |
| | | | |

| | | | 54 |
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| 1 | | SALMI, M. | |
| 2 | 10:27:05 | read read through the | |
| 3 | 10:27:05 | THE WITNESS: Okay. | |
| 4 | 10:27:08 | MR. WILKENS: pre-interview before this | |
| 5 | 10:27:08 | is | |
| 6 | 10:27:08 | THE WITNESS: Let's see what this is. | |
| 7 | 10:27:13 | MR. KRAMER: Q. Most of this has nothing to | |
| 8 | 10:27:15 | do with the topic I'm going to ask you about, | |
| 9 | 10:27:17 | Mr. Salmi. But if you would like to read the whole | |
| 10 | 10:27:19 | thing, perhaps we should I will focus your | |
| 11 | 10:27:23 | attention on page four, five, and six. | |
| 12 | 10:27:27 | A Okay. I I'm a fast reader. | |
| 13 | 10:27:29 | Q If that's what you'd like to do. | |
| 14 | 10:27:29 | A That's why I'm curious what my | |
| 15 | 10:30:52 | Okay. Which page was it? | |
| 16 | 10:30:56 | Q Page five. | |
| 17 | 10:30:57 | A Page five. | |
| 18 | 10:30:58 | Q Have you reviewed the whole thing? | |
| 19 | 10:31:00 | A Not quite | |
| 20 | 10:31:01 | Q Okay. | |
| 21 | 10:31:01 | A but close enough, I think. | |
| 22 | 10:31:21 | Okay. | |
| 23 | 10:31:21 | Q Having reviewed this article, does it refresh | |
| 24 | 10:31:24 | your recollection, sir, that you believe that | |
| 25 | 10:31:25 | AddictingClips was an online service entitled to claim | |
| | | | |

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| 1 | | SALMI, M. | |
| 2 | 10:31:28 | the protections of the DMCA? | |
| 3 | 10:31:32 | A I think I referred to the DMCA, but I don't | |
| 4 | 10:31:35 | refer to my opinion. No, I think that was based on | |
| 5 | 10:31:40 | what I heard from my lawyer. | |
| 6 | 10:31:42 | Q So you were revealing to this reporter your | |
| 7 | 10:31:44 | lawyer's views on what the DMCA | |
| 8 | 10:31:46 | A That's what I based my views on, so yes. | |
| 9 | 10:31:49 | Q Okay. You said, "According to the DMCA, a | |
| 10 | 10:31:51 | site alike ours has to be a passive conduit." | |
| 11 | 10:31:57 | Do you see that? | |
| 12 | 10:31:58 | A Yes. | |
| 13 | 10:31:58 | Q That's an expression you didn't recognize | |
| 14 | 10:32:01 | earlier. Does this refresh your recollection as to | |
| 15 | 10:32:03 | what a "passive conduit" means? | |
| 16 | 10:32:05 | A If I recall, as I look at it it was one of | |
| 17 | 10:32:07 | those phrases that was being thrown around a lot, and | |
| 18 | 10:32:11 | so I reused it. | |
| 19 | 10:32:13 | Q And what's your understanding of it? | |
| 20 | 10:32:14 | MR. WILKENS: Objection to the form; it calls | |
| 21 | 10:32:15 | for a legal conclusion. | |
| 22 | 10:32:16 | THE WITNESS: I don't remember in terms of | |
| 23 | 10:32:17 | what when it was used, what we you know, what it | |
| 24 | 10:32:21 | was referring to in that way. I think, again, it was | |
| 25 | 10:32:24 | probably what our lawyer had said, "Hey, you have to | |

| | | | 56 |
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| 1 | | SALMI, M. | |
| 2 | 10:32:26 | be a passive conduit." Said, "Okay. That's the buzz | |
| 3 | 10:32:29 | phrase I'll use." | |
| 4 | 10:32:30 | MR. KRAMER: Q. So you believe that in order | |
| 5 | 10:32:31 | to satisfy the requirements of the DMCA, | |
| 6 | 10:32:34 | AddictingClips couldn't monitor or moderate the | |
| 7 | 10:32:36 | service; correct? | |
| 8 | 10:32:39 | MR. WILKENS: Objection to the form; calls | |
| 9 | 10:32:40 | for a legal conclusion. | |
| 10 | 10:32:41 | THE WITNESS: Well, yeah, that's what I said | |
| 11 | 10:32:44 | in this interview, but | |
| 12 | 10:32:45 | MR. KRAMER: Q. And you believed it; right? | |
| 13 | 10:32:46 | You wouldn't have said it to a reporter if you | |
| 14 | 10:32:49 | A Yeah. | |
| 15 | 10:32:49 | Q didn't believe it? | |
| 16 | 10:32:51 | MR. WILKENS: Objection to the form. | |
| 17 | 10:32:53 | THE WITNESS: I'd have to be in my brain at | |
| 18 | 10:32:56 | that point to think what I was believing and not | |
| 19 | 10:32:58 | believing and what I was trying to tell the reporter, | |
| 20 | 10:33:02 | but yes. I'll say yes. | |
| 21 | 10:33:04 | MR. KRAMER: Q. And your lawyers believed | |
| 22 | 10:33:05 | that in order to comply with the DMCA, a service | |
| 23 | 10:33:08 | couldn't be monitoring or moderating the content | |
| 24 | 10:33:08 | uploaded to the service? | |
| 25 | 10:33:09 | MR. WILKENS: Objection to the form, and I'm | |

1 | SALMI, M.

- 2 10:40:02 DMCA; right?
- 3 10:40:02 MR. WILKENS: Again, objection, and it calls
- 4 10:40:05 for a legal conclusion.
- 5 10:40:06 THE WITNESS: Yeah, I -- I don't know -- I
- 6 10:40:10 don't know the legality of that or what the -- if that
- 7 | 10:40:14 was a key part of the DMCA or not. I have no idea.
- 8 10:40:20 MR. KRAMER: Q. As far as you knew, the fact
- 9 10:40:22 that AddictingClips was engaged in transcoding of
- 10 10:40:26 videos uploaded by users didn't cause AddictingClips
- 11 | 10:40:30 to lose its DMCA protection; right?
- 12 10:40:32 MR. WILKENS: Again, objection; calls for a
- 13 10:40:34 legal conclusion.
- 14 10:40:34 THE WITNESS: Again, the site was set up
- 15 | 10:40:37 to -- according to our lawyers' instruction, so if
- 16 10:40:41 that is -- if that's part of the site, then -- then
- 17 | 10:40:46 yes.
- 18 10:40:46 MR. KRAMER: Q. Users could search
- 19 | 10:40:47 AddictingClips for videos; right?
- 20 | 10:40:50 A I believe so.
- 21 | 10:40:51 Q And the fact that users could search the site
- 22 | 10:40:55 for videos -- I'm sorry. That was -- how did they go
- 23 10:41:00 about searching for videos? What was the mechanism?
- 24 | 10:41:04 A I don't recall, but I'm sure we had a search
- 25 | 10:41:05 box.

| 1 SALMI, M. | | | | SALMI, | Μ. |
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| 1 | | SALMI, M. |
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| 2 | 10:41:06 | Q And the search box the user could input a |
| 3 | 10:41:10 | query into the search box, and that query would be |
| 4 | 10:41:13 | matched up against the metadata that the user, who |
| 5 | 10:41:16 | upload the video, supplied with the upload? |
| 6 | 10:41:19 | A I don't recall how the search engine worked. |
| 7 | 10:41:23 | Q Users could tag videos with key words on the |
| 8 | 10:41:28 | service; right? |
| 9 | 10:41:29 | A I believe we had tags. |
| 10 | 10:41:30 | Q And the users who upload the video would |
| 11 | 10:41:34 | provide a title and key words to be associated with |
| 12 | 10:41:36 | that video? |
| 13 | 10:41:37 | A I don't recall the upload process, what the |
| 14 | 10:41:42 | user had to provide, so |
| 15 | 10:41:43 | Q Even though users could search the |
| 16 | 10:41:45 | AddictingClips service for videos they wanted to |
| 17 | 10:41:49 | watch, you believed that the AddictingClips service |
| 18 | 10:41:52 | was entitled to the protections of the DMCA; right? |
| 19 | 10:41:55 | MR. WILKENS: Objection; calls for a legal |
| 20 | 10:41:56 | conclusion. |
| 21 | 10:42:00 | THE WITNESS: Yeah, again, it was set up |
| 22 | 10:42:02 | according to how our lawyers said it should be set up |
| 23 | 10:42:05 | for the DMCA. |
| 24 | 10:42:05 | MR. KRAMER: Q. So as far as you know, the |
| 25 | 10:42:06 | fact that as far as you were concerned, the fact |

| 1 | | SALMI, M. |
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| 2 | 10:42:09 | that users could search the service for clips that |
| 3 | 10:42:13 | they wanted to see didn't mean that AddictingClips |
| 4 | 10:42:16 | lost the DMCA |
| 5 | 10:42:17 | A I don't know how |
| 6 | 10:42:17 | Q protection? |
| 7 | 10:42:18 | A I don't know if I can't make a comment |
| 8 | 10:42:21 | on the search functionality, because it's it was |
| 9 | 10:42:23 | just part of the whole thing, so |
| 10 | 10:42:24 | Q And the whole thing was set up to ensure that |
| 11 | 10:42:27 | AddictingClips could claim the protections of the |
| 12 | 10:42:28 | DMCA? |
| 13 | 10:42:29 | MR. WILKENS: Objection to the form; calls |
| 14 | 10:42:30 | for |

| 17 | 10:42:32 | calls for a legal conclusion, and if your answer to |
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| 18 | 10:42:35 | that is based on attorney-client communications |
| 19 | 10:42:37 | THE WITNESS: I |
| 20 | 10:42:37 | MR. WILKENS: instruct you |
| 21 | 10:42:40 | THE WITNESS: relied on my lawyer how to |
| 22 | 10:42:42 | set it up, and what we followed, so I I can't make |
| 23 | 10:42:43 | a I can't make an opinion on that. |
| 24 | 10:42:45 | MR. KRAMER: Q. Did you believe your lawyers |

MR. WILKENS: -- a legal conclusion. It

MR. KRAMER: Right.

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10:42:30

10:42:30

10:42:49 were competent, sir?

| | | | 67 |
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| 1 | | SALMI, M. | |
| 2 | 10:42:52 | A Yes. | |
| 3 | 10:42:52 | Q And did you generally rely on their advice? | |
| 4 | 10:42:56 | MR. WILKENS: Objection to the form. | |
| 5 | 10:42:57 | THE WITNESS: Yes. | |
| 6 | 10:42:58 | MR. KRAMER: Q. Do you recall discussing the | |
| 7 | 10:43:01 | issue of the applicability of the DMCA to | |
| 8 | 10:43:04 | AddictingClips to AddictingClips with your | |
| 9 | 10:43:06 | attorneys? | |
| 10 | 10:43:07 | A Yes. | |
| 11 | 10:43:07 | MR. WILKENS: You can answer that yeah, | |
| 12 | 10:43:08 | let me object. | |
| 13 | 10:43:08 | THE WITNESS: Okay. | |
| 14 | 10:43:09 | MR. WILKENS: You can answer that "yes" or | |
| 15 | 10:43:10 | "no." I | |
| 16 | 10:43:11 | THE WITNESS: Yeah, yes. | |
| 17 | 10:43:13 | MR. KRAMER: Q. Please tell me about the | |
| 18 | 10:43:14 | conversations you had with your counsel | |
| 19 | 10:43:14 | MR. WILKENS: I | |
| 20 | 10:43:16 | MR. KRAMER: Q about the applicability | |
| 21 | 10:43:18 | of the DMCA to AddictingClips. | |
| 22 | 10:43:19 | MR. WILKENS: I instruct you not to answer | |
| 23 | 10:43:20 | that question. | |
| 24 | 10:43:21 | THE WITNESS: I can't talk about that. | |
| 25 | 10:43:22 | MR. KRAMER: Q. You're taking your counsel's | |

| | | | 68 |
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| 1 | | SALMI, M. | |
| 2 | 10:43:24 | instruction? | |
| 3 | 10:43:25 | A Correct. | |
| 4 | 10:43:25 | Q Do you recall whether AddictingClips had a | |
| 5 | 10:43:29 | repeat infringer policy? | |
| 6 | 10:43:32 | A I don't recall. | |
| 7 | 10:43:33 | Q Let's take a break. | |
| 8 | 10:43:45 | THE VIDEOGRAPHER: Off the record. | |
| 9 | 10:43:46 | The time is 10:42 a.m. | |
| 10 | 10:43:49 | (Recess taken.) | |
| 11 | 10:55:24 | THE VIDEOGRAPHER: On the record. | |
| 12 | 10:55:30 | The time is 10:53 a.m. | |
| 13 | 10:55:32 | Please continue. | |
| 14 | 10:55:33 | MR. KRAMER: Q. Mr. Salmi, you were involved | |
| 15 | 10:55:36 | in Viacom's acquisition of Atom Entertainment; | |
| 16 | 10:55:39 | correct? | |
| 17 | 10:55:40 | A Yes. | |
| 18 | 10:55:40 | Q In fact, you were the main representative | |
| 19 | 10:55:42 | from Atom Entertainment involved in negotiating the | |
| 20 | 10:55:42 | acquisition; right? | |
| 21 | 10:55:45 | A Yes. | |
| 22 | 10:55:45 | Q You signed the merger agreement; didn't you? | |
| 23 | 10:55:47 | A Yes. | |
| 24 | 10:55:47 | Q Do you recall the merger agreement being | |
| 25 | 10:55:50 | signed on August 9th, 2006? | |

| | | | 69 |
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| 1 | | SALMI, M. | |
| 2 | 10:55:55 | A I recall that's the date, yes. | |
| 3 | 10:55:56 | Q Okay. Prior to acquiring Atom Entertainment, | |
| 4 | 10:55:59 | Viacom was aware that Atom operated the AddictingClips | |
| 5 | 10:56:05 | website; right? | |
| 6 | 10:56:05 | MR. WILKENS: Objection to the form. | |
| 7 | 10:56:06 | THE WITNESS: Prior to the acquisition, yes, | |
| 8 | 10:56:09 | it was one of our websites, so yes. | |
| 9 | 10:56:11 | MR. KRAMER: Q. And Viacom knew that that | |
| 10 | 10:56:12 | was one of your websites; right? | |
| 11 | 10:56:15 | A Correct. | |
| 12 | 10:56:15 | MR. WILKENS: Objection to the form. | |
| 13 | 10:56:15 | THE WITNESS: Yes. | |
| 14 | 10:56:16 | MR. KRAMER: Q. And Viacom was aware that | |
| 15 | 10:56:18 | AddictingClips hosted user-generated content; right? | |
| 16 | 10:56:20 | MR. WILKENS: Objection to the form. | |
| 17 | 10:56:22 | THE WITNESS: That what what was user | |
| 18 | 10:56:25 | MR. KRAMER: That AddictingClips hosted | |
| 19 | 10:56:27 | user-generated content. | |
| 20 | 10:56:28 | MR. WILKENS: Same objection. | |
| 21 | 10:56:29 | THE WITNESS: I believe so. | |
| 22 | 10:56:30 | MR. KRAMER: Q. In fact, AddictingClips's | |
| 23 | 10:56:33 | user-generated content was one of the means one of | |
| 24 | 10:56:36 | the attractions for Viacom of buying Atom | |
| 25 | 10:56:39 | Entertainment; right? | |
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| 1 | | SALMI, M. | |
| 2 | 10:56:41 | MR. WILKENS: Objection to the form. | |
| 3 | 10:56:42 | THE WITNESS: No; the games business is what | |
| 4 | 10:56:44 | they really wanted. | |
| 5 | 10:56:56 | MR. KRAMER: Let's have this one marked | |
| 6 | 10:56:58 | Exhibit 4. | |
| 7 | 10:56:59 | Hang on one second. Hang on one second. Let | |
| 8 | 10:57:02 | me ask you one more question. | |
| 9 | 10:57:03 | Please, go ahead. Counsel. | |
| 10 | 10:57:09 | (Document marked Salmi Exhibit 4 | |
| 11 | 10:57:10 | for identification.) | |
| 12 | 10:57:10 | MR. KRAMER: Q. Exhibit 4, Mr. Salmi, is a | |
| 13 | 10:57:17 | letter to you from Viacom's general counsel, | |
| 14 | 10:57:21 | Mr. Fricklas, dated July 15th, 2006. | |
| 15 | 10:57:25 | Do you recognize it? | |
| 16 | 10:57:28 | A I do not. | |
| 17 | 10:57:29 | Q Okay. Do you see in the middle of the first | |
| 18 | 10:57:35 | page, Mr. Fricklas is saying that Viacom was | |
| 19 | 10:57:40 | interested in acquiring Atom, in part, because of | |
| 20 | 10:57:44 | AddictingClips and its user-generated content? | |
| 21 | 10:57:47 | MR. WILKENS: If you look if you need to | |
| 22 | 10:57:48 | read through the document, go ahead. | |
| 23 | 10:57:50 | THE WITNESS: Yeah. Yeah, I'm trying to | |
| 24 | 10:57:51 | figure out where he's looking here. | |
| 25 | 10:57:56 | MR. KRAMER: The third paragraph down, sir. | |

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| 1 | | SALMI, M. | |
| 2 | 11:30:08 | THE WITNESS: I know we we felt we will | |
| 3 | 11:30:10 | you know, we follow what our lawyer said. We followed | |
| 4 | 11:30:13 | the DMCA, so whether it's scrupulously or not, I don't | |
| 5 | 11:30:18 | know. This is this lawyer's wording, but we | |
| 6 | 11:30:20 | definitely followed what we were supposed to do. | |
| 7 | 11:30:22 | MR. KRAMER: Q. Under the DMCA? | |
| 8 | 11:30:23 | A Under the DMCA. | |
| 9 | 11:30:36 | Q The lawyer representing Atom in this letter | |
| 10 | 11:30:39 | states that the DMCA limits Atom's liability to cases | |
| 11 | 11:30:43 | in which it fails to implement the DMCA compliant | |
| 12 | 11:30:45 | notice and takedown procedure; do you see that | |
| 13 | 11:30:47 | statement? | |
| 14 | 11:30:47 | A Yes. | |
| 15 | 11:30:48 | Q You agree with that statement; right? | |
| 16 | 11:30:49 | MR. WILKENS: Objection to the form; the | |
| 17 | 11:30:50 | document speaks for itself. | |
| 18 | 11:30:52 | THE WITNESS: That's what our lawyers advised | |
| 19 | 11:31:00 | us on, and yes. | |
| 20 | 11:31:03 | MR. KRAMER: Q. Does this re does this | |
| 21 | 11:31:24 | letter, sir, refresh your recollection as to how the | |
| 22 | 11:31:25 | dispute between ASCAP and AddictingClips was resolved? | |
| 23 | 11:31:31 | A I remember it was became a nonissue for | |
| 24 | 11:31:34 | some reason. I don't remember I don't remember it | |
| | | | |

11:31:36 ever escalating, so...

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| 1 | | SALMI, M. | |
| 2 | 11:31:38 | Q It's because ASCAP backed off, having been | |
| 3 | 11:31:41 | told the site was protected by the DMCA? | |
| 4 | 11:31:44 | A I don't know what happened. | |
| 5 | 11:32:18 | Q Back on the merger agreement for a minute, | |
| 6 | 11:32:20 | sir. | |
| 7 | 11:32:20 | The merger agreement between Atom and Viacom | |
| 8 | 11:32:24 | contained an escrow fund provision; right? | |
| 9 | 11:32:27 | A Yes. | |
| 10 | 11:32:27 | Q You're familiar with escrow funds generally; | |
| 11 | 11:32:29 | right? | |
| 12 | 11:32:29 | A Yes. | |
| 13 | 11:32:29 | Q They're a standard provision in contracts for | |
| 14 | 11:32:32 | large corporate acquisitions; aren't they? | |
| 15 | 11:32:34 | A I believe so. | |
| 16 | 11:32:34 | MR. WILKENS: Objection to the form. | |
| 17 | 11:32:35 | MR. KRAMER: Q. You have a basic | |
| 18 | 11:32:36 | understanding of how they operate? | |
| 19 | 11:32:38 | A Basic understanding. | |
| 20 | 11:32:39 | Q Can you share that with me, please? | |
| 21 | 11:32:41 | A A portion of the purchase price of the funds | |
| 22 | 11:32:49 | going to the seller are put aside for a period of | |
| 23 | 11:32:51 | time, and during that period of time there's | |
| 24 | 11:32:56 | stipulations on what needs to occur for those funds to | |
| 25 | 11:33:02 | be released by the end of that period of time. | |
| | | | |

| | SALMI, M. |
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| 11:33:04 | Q And as part of the acquisition of Atom Films, |
| 11:33:07 | there was a portion of the proceeds set aside and held |
| 11:33:12 | in the escrow funds and not paid out to the Atom |
| 11:33:14 | shareholders right away; right? |
| 11:33:17 | A Yes. |
| 11:33:17 | Q Okay. And Viacom was entitled to make a |
| 11:33:22 | claim for the money in the escrow fund in the event |
| 11:33:25 | that certain claims were made against Viacom after it |
| 11:33:25 | bought Atom; right? |
| 11:33:27 | MR. WILKENS: Objection; calls for a legal |
| 11:33:28 | conclusion. |
| 11:33:29 | THE WITNESS: Yeah, there were it was |
| 11:33:31 | spelled out what could have what had to occur for |
| 11:33:36 | them to make a claim. I can't I don't remember |
| 11:33:38 | what was |
| 11:33:39 | MR. KRAMER: I'm not asking for a memory test |
| 11:33:40 | here, but I'm just asking for the way it worked. |
| 11:33:43 | Q And if no claims were made by Viacom against |
| 11:33:45 | the fund, then that remainder of the fund would be, |
| 11:33:50 | after the period of time elapsed, paid out to Atom's |
| 11:33:54 | shareholders; right? |
| 11:33:55 | A Yes, plus interest. |
| 11:33:56 | Q Do you remember do you remember what the |
| 11:33:57 | purchase price was that Viacom paid for Atom? |
| | 11:33:07 11:33:12 11:33:14 11:33:17 11:33:22 11:33:25 11:33:25 11:33:27 11:33:31 11:33:36 11:33:38 11:33:39 11:33:40 11:33:40 11:33:45 11:33:50 11:33:56 |

1 | SALMI, M.

- 2 11:34:00 A \$200 million.
- 3 11:34:01 Q Okay. And what percentage of that purchase
- 4 11:34:04 price was set aside for the escrow fund?
- 5 | 11:34:07 A I believe it was 10 percent.
- 6 11:34:08 Q Okay. So Viacom was allowed to make a claim
- 7 11:34:12 for roughly \$20 million held in an escrow fund in the
- 8 11:34:18 event certain contingencies under the agreement
- 9 11:34:22 transpired; right?
- 10 11:34:23 MR. WILKENS: Objection to the form.
- 11 11:34:24 THE WITNESS: I don't remember how much they
- 12 11:34:25 can make a claim for. It was -- it was spelled out
- 13 11:34:28 and very detailed of the claims and how much and...
- 14 11:34:31 MR. KRAMER: Q. You understood, though, that
- 15 | 11:34:32 Viacom would be allowed to make a claim against the
- 16 11:34:34 money held in the escrow fund in the event that Viacom
- 17 11:34:39 was sued over Atom's breach of representations it made
- 18 | 11:34:42 in the contract; right?
- 19 11:34:43 MR. WILKENS: Objection to the form.
- 20 11:34:45 THE WITNESS: As I said before, I don't
- 21 11:34:46 remember exactly what was in the -- it was -- it was a
- 22 11:34:49 negotiated thing that -- what they could come after us
- 23 11:34:52 for. I don't remember exactly. I'm sure it's in this
- 24 11:34:56 contract, but...
- 25 11:34:56 MR. KRAMER: Q. It is. I'm just trying

| | | | 102 |
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| 1 | | SALMI, M. | |
| 2 | 11:34:56 | to | |
| 3 | 11:34:59 | A I don't remember. | |
| 4 | 11:34:59 | Q go back into this. | |
| 5 | 11:34:59 | A I don't remember what it was, so | |
| 6 | 11:35:04 | Q Take a look, if you would, please, at | |
| 7 | 11:35:07 | Section 1.8, which is on page six of the agreement. | |
| 8 | 11:35:28 | A Okay. | |
| 9 | 11:35:28 | Q Do you recognize that as the escrow fund | |
| 10 | 11:35:30 | provision in this agreement, sir, in the merger | |
| 11 | 11:35:35 | agreement between Atom and Viacom? | |
| 12 | 11:35:39 | A Yes. | |
| 13 | 11:35:39 | Q Did Viacom make a claim for any of the money | |
| 14 | 11:35:51 | held in the escrow fund during the escrow period, | |
| 15 | 11:35:54 | Mr. Salmi? | |
| 16 | 11:35:55 | A No. | |
| 17 | 11:35:56 | Q So that was ultimately all paid out to | |
| 18 | 11:35:58 | Viacom to Atom's shareholders? Sorry. | |
| 19 | 11:36:02 | A Yes. | |
| 20 | 11:36:02 | Q Okay. At the time that you guys entered into | |
| 21 | 11:36:09 | this merger agreement, sir, did Atom expect lawsuits | |
| 22 | 11:36:15 | would be brought against Viacom after the acquisition | |
| 23 | 11:36:18 | that arose out of Atom's operations? | |
| 24 | 11:36:21 | MR. WILKENS: Objection to the form. | |
| 25 | 11:36:23 | THE WITNESS: No. | |

SALMI, M.

- 2 11:36:24 MR. KRAMER: Q. Well, if -- if Atom didn't
- 3 11:36:25 expect that lawsuits would be brought against Viacom,
- 4 11:36:28 that claims would be asserted against Viacom arising
- 5 11:36:31 from Atom's operations, why did Atom agree to an
- 6 11:36:34 escrow provision?
- 7 11:36:36 MR. WILKENS: Objection to the form.
- 8 11:36:37 THE WITNESS: We didn't want to have an
- 9 11:36:42 escrow provision, but it was a negotiating point that
- 10 11:36:46 we had to concede.
- 11 11:36:47 MR. KRAMER: Q. Did Atom believe it was in
- 12 11:36:50 breach of the representations it was making in the
- 13 11:36:53 agreement?
- 14 11:36:53 A No.
- 15 | 11:36:53 Q Did Atom believe it would breach those
- 16 11:36:56 representations?
- 17 11:36:57 A No.
- 18 11:36:57 Q By agreeing to provide Viacom with an escrow,
- 19 11:37:01 was Atom indicating to Viacom that Atom expected to
- 20 | 11:37:05 breach representations in the agreement?
- 21 11:37:07 MR. WILKENS: Objection to the form.
- 22 11:37:08 THE WITNESS: No.
- 23 11:37:08 MR. KRAMER: Q. Do you know why Viacom asked
- 24 | 11:37:12 for this escrow provision?
- 25 | 11:37:16 A I think -- I'd be surprised there's any deal

SALMI, M.

11:38:27

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1 2 11:37:23 of this size that doesn't have an escrow provision. I 3 11:37:30 think it's just a legal protection. Like a standard 11:37:30 checkbox. 5 11:37:43 To your knowledge, did Viacom expect that it 6 11:37:45 would be sued after the Atom acquisition on a claim 7 11:37:47 arising from Atom's operations? 11:37:50 8 Α No. 9 11:37:51 O Is it reasonable to assume, sir, that by 10 11:37:57 virtue of the presence of an escrow provision here, 11:37:59 11 that Atom expected Viacom would be sued in a lawsuit 11:38:03 12 arising from Atom's expectation -- operations? 13 11:38:07 Α No. 14 11:38:07 Is it reasonable to assume by virtue of the Q 15 11:38:09 presence of an escrow provision here, that Atom --16 11:38:12 that Atom believed Viacom would be sued and lose a 17 11:38:16 lawsuit arising out of Atom's operations? 18 11:38:19 MR. WILKENS: Objection to the form. 11:38:20 19 THE WITNESS: No. 20 11:38:21 MR. KRAMER: O. Is it reasonable to assume, 11:38:24 21 sir, that by virtue of the presence of an escrow

provision here, that Atom expected Viacom would be

MR. WILKENS: Objection to the form.

sued for copyright infringement arising from

AddictingClips's operations?

| | | | 105 |
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| 1 | | SALMI, M. | |
| 2 | 11:38:38 | THE WITNESS: No. | |
| 3 | 11:38:38 | MR. KRAMER: Q. And is it reasonable to | |
| 4 | 11:38:40 | assume, by virtue of the presence of an escrow | |
| 5 | 11:38:43 | provision in the merger agreement between Atom and | |
| 6 | 11:38:46 | Viacom, that Atom believed Viacom wouldn't lose a | |
| 7 | 11:38:48 | lawsuit for copyright infringement arising from | |
| 8 | 11:38:50 | AddictingClips's operations? | |
| 9 | 11:38:51 | MR. WILKENS: Objection to the form. | |
| 10 | 11:38:52 | THE WITNESS: No. | |
| 11 | 11:38:53 | MR. KRAMER: Q. In fact, sir, the escrow | |
| 12 | 11:38:56 | fund was intended to cover even frivolous claims | |
| 13 | 11:39:00 | against Viacom arising from Atom's operations; wasn't | |
| 14 | 11:39:03 | it? | |
| 15 | 11:39:03 | MR. WILKENS: Objection to the form. | |
| 16 | 11:39:04 | THE WITNESS: That's a legal reading of it. | |
| 17 | 11:39:06 | I can't comment on that. | |
| 18 | 11:39:07 | MR. KRAMER: We have to change the tape, so | |
| 19 | 11:39:15 | let's take a quick break. | |
| 20 | 11:39:16 | MR. WILKENS: Okay. | |
| 21 | 11:39:17 | THE WITNESS: Okay. | |
| 22 | 11:39:18 | THE VIDEOGRAPHER: This marks the end of DVD | |
| 23 | 11:39:19 | 1. We're off the record. | |
| 24 | 11:39:21 | The time is 11:37 a.m. | |
| 25 | 11:39:23 | (Recess taken.) | |

| 1 | SALMI, | Μ. |
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| _ | I SALINI, | 1.1 • |

- 2 11:54:40 THE VIDEOGRAPHER: On the record.
- 3 11:54:42 This marks the beginning of DVD 2 in the
- 4 11:54:44 deposition of Mika Salmi on October 16th, 2009.
- 5 11:54:49 The time is 11:53 a.m.
- 6 11:54:51 Please continue.
- 7 | 11:54:52 MR. KRAMER: Q. Mr. Salmi, you're familiar
- 8 11:54:53 with a venture capital firm known at Sequoia Capital;
- 9 11:54:58 right?
- 10 11:54:59 A Yes.
- 11 11:54:59 Q They were investors in Atom Entertainment;
- 12 11:55:05 correct?
- 13 | 11:55:05 A Yes.
- 14 | 11:55:05 O In fact, Sequoia Capital invested multiple
- 15 | 11:55:05 times in Atom; didn't it?
- 16 11:55:10 A It, yeah, invested in Shockwave, which we
- 17 11:55:13 merged with. Then it invested in the combined
- 18 | 11:55:16 company. So I think there were two times that they
- 19 11:55:18 put money in.
- 20 11:55:18 Q And a Sequoia Capital partner held a seat on
- 21 11:55:18 Atom Entertainment's Board of Directors; correct?
- 22 11:55:23 A Correct.
- 23 11:55:23 Q Who was that?
- 24 11:55:24 A Michael Mortiz.
- 25 11:55:26 Q Did anyone else have a board seat on

| | | | 209 |
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| 1 | | SALMI, M. | |
| 2 | 14:38:10 | Q Did anyone at Viacom ever tell you that | |
| 3 | 14:38:12 | Viacom had to employ screening on its own UGC services | |
| 4 | 14:38:16 | in order to appear in order to avoid appearing | |
| 5 | 14:38:21 | hypocritical? | |
| 6 | 14:38:21 | MR. WILKENS: Objection to the form, and | |
| 7 | 14:38:22 | again I'm going to caution the witness not to get into | |
| 8 | 14:38:25 | attorney any attorney-client communications. | |
| 9 | 14:38:27 | THE WITNESS: Yeah, I don't recall that being | |
| 10 | 14:38:29 | the basis of it. | |
| 11 | 14:38:31 | MR. KRAMER: Okay. | |
| 12 | 14:38:49 | (Document marked Salmi Exhibit 20 | |
| 13 | 14:38:50 | for identification.) | |
| 14 | 14:38:50 | MR. KRAMER: Q. Mr. Salmi, this is another | |
| 15 | 14:39:05 | e-mail exchange between you and others at Viacom dated | |
| 16 | 14:39:13 | December 29th with the last-in-time message being | |
| 17 | 14:39:17 | December 31st, 2006, and it's a message between | |
| 18 | 14:39:21 | message from Mr. West to you. | |
| 19 | 14:39:25 | The subject line is "GooTube Action." | |
| 20 | 14:39:29 | Mr. West says to you, quote, "We need to make sure we | |
| 21 | 14:39:33 | are clean with respect to attacks we are making on | |
| 22 | 14:39:36 | GooTube relative to copyright infringement so that we | |
| 23 | 14:39:38 | do not expose ourselves to a 'double standard' (it's | |
| 24 | 14:39:43 | ok when iFilm does it but not when anyone else does) | |
| | | | |

14:39:43 response from Google."

| 1 | SALMI, | Μ. |
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| | | |

- 2 14:39:45 Do you see that?
- 3 14:39:46 A Yes.
- 4 14:39:46 Q So you did hear from someone at Viacom that
- 5 14:39:51 Viacom had to employ measures with respect to its own
- 6 14:39:55 UGC services in order to avoid appearing hypocritical
- 7 | 14:40:00 with respect to its claims against Google and YouTube;
- 8 14:40:03 right?
- 9 14:40:03 MR. WILKENS: Objection to the form, and you
- 10 14:40:04 should take your time and read through the document
- 11 14:40:06 before you testify about it.
- 12 14:40:07 THE WITNESS: Uh-huh.
- 13 14:40:08 Well, he used the word "double standard," not
- 14 | 14:40:36 "hypocritical," so I don't know if those are
- 15 | 14:40:38 equivalent or not.
- 16 14:40:40 So, in my mind, I think they're not exactly
- 17 | 14:40:43 equivalent, but if they're -- that's -- yes, obviously
- 18 14:40:46 I heard that from him in this case.
- 19 14:40:48 MR. KRAMER: Q. Did you hear it from others?
- 20 14:40:50 THE WITNESS: I don't recall if I did.
- 21 14:41:12 (Document marked Salmi Exhibit 21
- 22 14:41:13 for identification.)
- 23 | 14:41:13 MR. KRAMER: Q. Mr. Salmi, Exhibit 21 is a
- 24 14:41:15 message from you to Ms. McGrath dated January 16th,
- 25 14:41:20 2007, produced to us by Viacom in discovery with the

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- 2 14:41:22 subject line "Forgot to mention on our call today...."
 3 14:41:26 Do you recognize this message, sir?
- 4 14:41:32 A I don't recall it, but -- but there it is.
- 5 14:41:36 Q You say "Legal has put the kibosh on any pure
- 6 14:41:40 UGC efforts at MTVN. AddictingClips is now monitoring
- 7 14:41:46 everything and restricting posts. You have to wait
- 8 14:41:48 until we approve stuff so there's a delay. Same goes
- 9 14:41:49 for iFilm. Guess we can't help but be big media!"
- 10 14:41:54 First, does this help your recollection that
- 11 | 14:41:59 until about this time, mid-January 2007,
- 12 14:42:01 AddictingClips was not monitoring content uploaded to
- 13 14:42:05 the service for potential copyright infringement?
- 14 | 14:42:07 A Right. It looks like it was doing what it
- 15 14:42:09 was doing before, when I was running it.
- 16 | 14:42:11 Q What did you mean in this message by you have
- 17 | 14:42:14 to wait so there's a delay? "You have to wait until
- 18 14:42:20 we approve stuff, so there's a delay."
- 19 14:42:23 A Well, I think that -- that the consumer
- 20 14:42:26 behavior is that way, that they have to -- when you
- 21 14:42:29 upload it, they have to wait. I'm assuming this is
- 22 | 14:42:29 we're now monitoring everything and restricting the
- 23 14:42:32 posts, so it doesn't happen immediately like it did
- 24 14:42:34 before.
- 25 | 14:42:34 Q How long did it take at this point --

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- 2 14:42:38 A I have no idea.
- 3 | 14:42:38 Q -- in January 2007?
- 4 | 14:42:39 A I don't know. I didn't use it. I was -- I
- 5 14:42:42 was told of this action. I was -- I wasn't the one
- 6 14:42:45 actually implementing it.
- 7 14:42:47 Q When you said there would no longer be pure
- 8 14:42:47 UGC efforts at MTVN, what did you mean?
- 9 14:42:52 A Well, the way UGC was defined beforehand,
- 10 14:42:56 which was kind of the unrestricted, unmonitored
- 11 14:43:00 uploads.
- 12 | 14:43:03 Q So as a result of some legal dictate in about
- 13 | 14:43:08 this time frame, there were no longer going to be any
- 14 14:43:11 pure UGC services at Viacom; right?
- 15 | 14:43:16 A That was the intent at this time.
- 16 14:43:18 Q And so from this point forward, every Viacom
- 17 | 14:43:22 service, including AddictingClips, would be subject to
- 18 | 14:43:26 Viacom's editorial control; right?
- 19 14:43:28 MR. WILKENS: Objection to the form.
- 20 14:43:28 THE WITNESS: I don't remember if it was from
- 21 14:43:30 this point forward or when exactly it was. You know,
- 22 14:43:32 I -- I think I had heard about it there, but I don't
- 23 14:43:35 remember exactly when the starting date was.
- 24 14:43:37 MR. KRAMER: Q. But for some time after
- 25 | 14:43:39 Viacom purchased Addicting -- purchased

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| 1 | | SALMI, M. | |
| 2 | 14:43:42 | AddictingClips, it continued to allow the site to run | |
| 3 | 14:43:44 | in an unmoderated, unmonitored fashion; right? | |
| 4 | 14:43:48 | MR. WILKENS: Objection to the form. | |
| 5 | 14:43:49 | THE WITNESS: I believe so. | |
| 6 | 14:43:52 | MR. KRAMER: Q. What did you mean by "Guess | |
| 7 | 14:43:54 | we can't help but be big media"? | |
| 8 | 14:43:59 | A I think that I felt that the unrestricted | |
| 9 | 14:44:05 | world of UGC was difficult for a big media company | |
| 10 | 14:44:09 | which creates their own content to understand and | |
| 11 | 14:44:12 | and | |
| 12 | 14:44:12 | Q Viacom just didn't get the new web; is that | |
| 13 | 14:44:15 | what you're saying? | |
| 14 | 14:44:16 | MR. WILKENS: Objection to the form. | |
| 15 | 14:44:17 | THE WITNESS: No, I didn't say they get it. | |
| 16 | 14:44:19 | They just it just wasn't it it wasn't what | |
| 17 | 14:44:22 | they were prepared to do at the time. | |
| 18 | 14:44:25 | MR. KRAMER: Q. You didn't want Viacom to be | |
| 19 | 14:44:26 | seen as a big media company? | |
| 20 | 14:44:28 | MR. WILKENS: Objection to the form. | |
| 21 | 14:44:30 | THE WITNESS: No, I didn't say that. I | |
| 22 | 14:44:31 | didn't say that the that's not what I said. | |
| 23 | 14:44:34 | MR. KRAMER: Q. Guess well, what did | |
| 24 | 14:44:38 | "Guess we can't help but be big media." I mean, | |

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14:44:41

all --

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- 2 14:44:43 A We are what we are, I guess is what I'm
- 3 14:44:45 saying there.

- 4 14:44:49 Q You wanted the company to be something
- 5 14:44:52 different?
- 6 14:44:53 MR. WILKENS: Objection to the form.
- 7 14:44:54 THE WITNESS: I wanted to be more -- you
- 8 14:45:05 know, more progressive on the digital front.
- 9 14:45:07 MR. KRAMER: Q. You thought that monitoring
- 10 | 14:45:09 everything and restricting posts was a wrongheaded
- 11 14:45:12 decision; correct?
- 12 14:45:13 MR. WILKENS: Objection to the form.
- 13 14:45:14 THE WITNESS: No, I did not. I did not --
- 14 | 14:45:15 you know, despite my sarcasm, I did not think it was
- 15 | 14:45:19 the wrong decision at all, but it was -- it was
- 16 | 14:45:22 different than what we had been doing.
- 17 14:45:24 MR. KRAMER: Q. You said that the way the
- 18 | 14:45:31 legal decree came down was problematic; do you see
- 19 14:45:34 that?
- 20 14:45:35 A Yes.
- 21 14:45:35 Q How did the decree come down?
- 22 14:45:37 MR. WILKENS: I'm gonna caution the witness
- 23 14:45:39 not to get into the conversations with counsel about
- 24 14:45:44 this issue.
- 25 14:45:45 THE WITNESS: Right. I was going to say that

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| 1 | | SALMI, M. | |
| 2 | 14:49:32 | let's take a break. | |
| 3 | 14:49:34 | THE WITNESS: Okay. | |
| 4 | 14:49:34 | THE VIDEOGRAPHER: This marks the end of tape | |
| 5 | 14:49:36 | number two. | |
| 6 | 14:49:37 | Off the record. | |
| 7 | 14:49:37 | The time is 2:47 p.m. | |
| 8 | 14:49:46 | (Recess taken.) | |
| 9 | 15:03:53 | THE VIDEOGRAPHER: On the record. This marks | |
| 10 | 15:03:55 | the beginning of DVD 3 in the deposition of Mika Salmi | |
| 11 | 15:03:59 | on October 16th, 2009. | |
| 12 | 15:04:01 | The time is 3:02 p.m. | |
| 13 | 15:04:03 | Please continue. | |
| 14 | 15:04:03 | MR. KRAMER: Q. Mr. Salmi, can you describe | |
| 15 | 15:04:05 | Viacom's Flux service for me? | |
| 16 | 15:04:10 | A At what time period? | |
| 17 | 15:04:11 | Q Has it changed in terms of its operational | |
| 18 | 15:04:14 | functionality? | |
| 19 | 15:04:14 | A There was a Flux in the UK in 2006, and then | |
| 20 | 15:04:21 | we used the same name, and it superceded the Flux in | |
| 21 | 15:04:27 | the UK. Actually, there was a Flux, I believe, in | |
| 22 | 15:04:31 | Japan too, and then we superceded both of those with | |
| 23 | 15:04:33 | our efforts out of the U.S., and I think we officially | |
| 24 | 15:04:41 | changed Tag World and named it Flux in the fall of | |

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| 1 | | SALMI, M. |
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| 2 | 15:04:46 | Q Do you know so the service that was known |
| 3 | 15:04:48 | as Tag World became the service known as Flux? |
| 4 | 15:04:52 | A Some of the core stuff, but it the Tag |
| 5 | 15:04:55 | World service completely went away, but some of the |
| 6 | 15:04:58 | some pieces of technology became the the team |
| 7 | 15:05:01 | that created Tag World or the team that created Flux |
| 8 | 15:05:04 | for us is probably a better explanation. |
| 9 | 15:05:07 | Q Okay. |
| 10 | 15:05:07 | A The Tag World went away completely. |
| 11 | 15:05:09 | Q Flux is a service today completely owned by |
| 12 | 15:05:11 | Viacom; correct? |
| 13 | 15:05:12 | A Yes. |
| 14 | 15:05:12 | Q Do you know when Viacom first acquired an |
| 15 | 15:05:15 | ownership interest in Flux? |
| 16 | 15:05:17 | A In Tag World, which was the parent company at |
| 17 | 15:05:20 | the time, it was a they acquired a I can't |
| 18 | 15:05:26 | remember what percentage a majority ownership in |
| 19 | 15:05:30 | November of 2006. |
| 20 | 15:05:33 | Q And do you know when Viacom bought out the |
| 21 | 15:05:35 | remaining investors in Flux? |
| 22 | 15:05:41 | A The fall of 2008. I don't remember exactly |
| 23 | 15:05:44 | the date. |
| 24 | 15:05:45 | Q Okay. After Viacom acquired an interest in |

15:05:48 Flux in the fall of November of 2006, you became a

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- 2 15:05:52 member of Flux's Board of Directors; right?
- 3 15:05:56 A Correct.
- 4 | 15:05:56 Q When it was still a separate standalone
- 5 15:05:58 company?
- 6 15:05:59 A Yes.
- 7 15:05:59 Q Okay. Back to the original question then,
- 8 15:06:03 the company on which -- whose board you sat, that
- 9 15:06:06 entity formally known as Tag World, then Flux, can you
- 10 15:06:09 describe how that service worked?
- 11 | 15:06:14 A It was a -- Tag World was a standalone social
- 12 | 15:06:18 network, a social networking website. We made Flux
- 13 | 15:06:23 into a social networking platform that would work
- 14 | 15:06:31 across multiple websites, some of our out websites and
- 15 | 15:06:35 some external websites. So it would have social
- 16 15:06:38 networking features which are profiles, friending,
- 17 15:06:41 messaging, some uploading of content.
- 18 | 15:06:43 Q Who at Viacom runs Flux today?
- 19 15:06:50 A I believe Jeremiah Zin oversees it today.
- 20 | 15:06:54 Q And you said something about Tag World having
- 21 | 15:06:57 completely gone away. Do you know that to be so, sir?
- 22 | 15:07:01 A I don't -- I'm not positive.
- 23 | 15:07:02 Q Okay. So from a users's perspective, can you
- 24 | 15:07:10 walk me through the experience of using Flux?
- 25 | 15:07:12 A It's changed quite a bit, I believe, in the