

EXHIBIT: 1Witness: P. LamondDate: 5/26/09 # of pages: \_\_\_\_\_

YOUTUBE SC XI Jun 06

**Business**

YouTube is a way to get your videos to the people who matter to you.

**Ownership**

Fund	Series	\$/Share	Amount (\$M)	Date	%
SC XI	A	0.70	3.1	Oct 05	
SC XI	B	4.00	4.4	Feb – Mar 06	
			7.5		28.4%

**Total Paid-in**

\$11.6M

**Last Post-Money**

\$88M

**Last Financing**

Mar 06

**Debts (\$M)**

TriplePoint Capital	8.0	LT	Secured
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**Other Investors**

Keith Rabois, WS Investment Company

**Board Members**

Chad Hurley – CEO/Co-founder, Steve Chen – CTO/Co-founder, Roelof Botha – Sequoia Capital, Tony Bates – Cisco Systems. Observer: Pierre Lamond

**Financials (\$M)**

(Dec FY)	Yearly			Quarterly			
	05	06 est.	07 est.	Sept 05	Dec 05	Mar 06	Jun 06 est.
Bookings	0	6.9	TBD	0	0	0.3	1.4
Revenue	0	6.9		0	0	0.3	1.4
GPM %	0%	32.8%		0%	0%	(489%)	(93%)
PBT	(0.8)	(1.9)		0	(0.8)	(2.2)	(2.4)
Net Cash (Burn)	(0.8)	(1.6)		0	(0.8)	(1.6)	(1.4)

**Headcount**

45

**Cash**

\$5.5M

**Next Financing**

n/a

**Amount**

n/a

**Executive Searches**

VP Marketing, VP Wireless, CFO

**Comments**

YouTube executed well over the past six months. The company established itself as the clear leader on the online video space, accounting for over 50% of all videos streamed online in the US. The number of videos streamed increased from 8m/day in early January to over 100m/day in July. The service is now a top 10 global internet site, and attracts over 20m unique visitors per month.

The company has hired well. However, the strains of rapid growth are evident. We spend significant time coaching the young management team.

YouTube continues its active outreach to content owners. We believe it is critical to provide consumers with user generated and professionally produced content on the YouTube platform. We have a limited initial deal with NBC, as well as deals with several smaller content owners. Several additional deals with other major content owners are in the works.

**Get Real**

1. Attain profitability
2. Prepare for the first copyright infringement suit (Tur vs. YouTube)
3. Develop international and mobile strategies

