From:

Jawed < Sent: Tuesday, July 19, 2005 11:54 AM To: Chad Hurley <chad@youtube.com> Subject; Re: GOAL (fwd). Ok, Stove apologized for overreacting () Jawed http://www.jawed.com/ ---- Forwarded message ----Date: Tue, 19 Jul 2005 10:26:50 -0700 From: Steve Chen < To: Jawed Ce: Chad Hurley <chad@youtube.com> Subject: Re: GOAL why don't i just put up 20 videos of pornography and obviously copyrighted materials and then link them from the front page. what were you thinking. On Jul 19, 2005, at 9:14 AM, Jawed wrote: > well I was talking about VIEWERS, not views... 21,000. > Jawed > http://www.jawed.com/ ,> > On Tuc, 19 Jul 2005, Steve Chen wrote: >> 30000 actually. *>>*> -8 >> >> On Jul 18, 2005, at 11:10 PM, Jawed wrote; >> >>> Uh read my email below. Today we had 21,000. ******* >>> Jawed >>> >>> >>> http://www.jawed.com/ >>> .>>>

Figueira Decl. Tab 237

> Redacted Pursuant to Protective Order at Request of Defendants

>>> On Sat, 9 Jul 2005, Jawed wrote:

```
>>>
>>>
>>>
>>>> We have never really put this into precise words or numbers, but I
>>>> like to state our goal right here, for the next 6 months.
>>>>
>>>> REACH 50,000 UNIQUE VIDEO VIEWERS PER DAY.
>>>>
>>>> It took uGoto about 9 months to scale from 0 to 70,000 unique
>>>> visitors per
>>>> day. The thing is, I have no idea what tactics they employed. Did
>>>> they
>>>> advertise? Does eBaumsworld advertise? Does big-boys.com
>>>> advertise? Does
>>>> collegehumor advertise?
>>>>
>>>> Jawed
>>>>
>>>>
>>>> <a href="http://www.jawed.com/">>>>> http://www.jawed.com/">http://www.jawed.com/</a>
>>>>
>>>>
>>>>
>>>
>>>
>>
>>
>>
```