## EXHIBIT D

1	CONFIDENTIAL		
2	UNITED STATES BANKRUPTCY COURT		
3	SOUTHERN DISTRICT OF NEW YORK ADV. PRO. NO. 08-01789 (BRL)		
4			
5	SECURITIES INVESTOR PROTECTION		
6	CORPORATION, Videotaped		
7	Plaintiff-Applicant, Rule 2004 v. Examination of:		
8	BERNARD L. MADOFF INVESTMENT SAUL B. KATZ		
9	SECURITIES, LLC, Defendant.		
10	In Re:		
11	BERNARD L. MADOFF,		
12	Debtor.		
13	x		
14			
15	TRANSCRIPT of testimony as taken by and before		
16	NANCY C. BENDISH, Certified Court Reporter, RMR, CRR		
17	and Notary Public of the States of New York and New		
18	Jersey, at the offices of Baker & Hostetler, 45		
19	Rockefeller Plaza, New York, New York on Wednesday,		
20	August 4, 2010, commencing at 10:04 a.m.		
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12	For Sterling Equities, certain affiliated entities, and the Witness	
13		
14	ALSO PRESENT:	
15	GREGORY P. NERO, ESQ., Sterling Equities DANIEL McCLUTCHY, Videographer	
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- A. Sterling Equities itself is a holding company, or it's really just a home office, where we have many, many businesses. Starting out in the real estate business, we've grown it into different businesses and they vary from real estate, baseball, entertainment with the network. Many different businesses.
  - Q. Are there any other business categories that you would attribute to Sterling Equities, or the Sterling Equities group of companies?
- 12 A. Sterling Stamos is one that we 13 started.
- Q. And what is the business of Sterling
  Stamos?
  - A. We found a person that we wanted to start managing the money for us, so we funded him and got him started.
  - Q. We're going to talk more about that aspect -- each of these aspects, actually, in detail.
- 22 A. Sure.

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Q. Are there any other aspects of
Sterling, the Sterling Group of companies, any other
categories of business that you would attribute to

A. Yes.

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- Q. Did you have -- what does that mean, to invest in assets? Does that mean that --
- A. Finding other properties, or if not properties, they're businesses. To -- our concept has been to diversify. We've been diversifying out of the real estate business since 1980. If we were successful in 1980 in the real estate business, we want to be successful in other things to diversify. And so my responsibility is to find new things to diversify into.
- Q. Okay. Then when you told me before that you were responsible for investing money on behalf of the business or investing on behalf of the business, that's what you were referring to?
  - A. That's exactly what I'm referring to.
- Q. Who is responsible for investing the partners' money or the Sterling entity's money into securities?
  - MS. SESHENS: Objection to the form.
  - A. I just don't understand the question.
- Q. Okay. Are you aware that the Sterling companies -- strike that.
- Did the Sterling companies make investments into securities or into funds, hedge

- 1 | funds, money market funds, other types of funds?
- 2 A. The Sterling companies did not.
- 3 Individuals might have.

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- Q. When you say the Sterling, when you say the Sterling companies have not --
- 6 Α. Well, there was no Sterling way of 7 investing. It was individuals made their own. bought deals. People would be offered the 8 opportunity to join the deal. There was never a 9 10 point where we say, gee, IBM looks good, let's all go buy IBM. That's never the way we've done 11 business. 12
  - Q. Okay. Describe to me how individuals would be offered the opportunity to participate in the deal.
  - A. Essentially the partners each have their own percentage. It changed over years of what percentage of the company and opportunities they had. And that changed over the years. So when an opportunity came up, people were told about the opportunity and they could come in to that opportunity up to their allotted interest.
  - Q. And they would invest their own money?
- 25 A. Yes, they would.

- Q. Were those -- the opportunities that you're describing, did that include investment within Madoff?
- A. No. The opportunities in Madoff, everybody put in what they wanted to put in. There was no Sterling investment in Madoff. It's not like a property that we all own a certain piece of.

  People had some excess monies, they put them into Madoff.
- Q. Are you aware that there are accounts or were accounts opened at Madoff in the name of the various Sterling entities?
  - A. Yes.

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Q. How do you reconcile that fact with what you've just told me, that there were no Sterling entities that invested in Madoff?

MS. SESHENS: Objection to the form.

- A. Let me try again. When we bought a property, it would be called 15 West 72nd Street, everyone had an opportunity to invest. The Sterling entities that I think you're talking about were because the partners said we have excess monies --
  - Q. In that property?
- A. No, no. Just leave that aside now.

  I moved the ownership of that property aside and it

stays that ownership and it doesn't move around.

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In addition, there may have been, people had excess monies and they said, gee, I've got some excess. We just sold a deal, we've got the cash, who wants to put money into Madoff. I might say I want to buy a house in Florida so I'm not putting any money in. But Joe might put it in. And the percentages that they put their money in in that particular time would be that particular Sterling way of putting that money. But it wasn't a Sterling investment that we put out to say that we're buying this piece of property. And so the percentages were based upon who put how much money in as opposed to what their interest in the company was.

The interest in the company in buying the property --

## Q. Was separate?

A. -- was set because that was their percentage interest. The Sterling LLCs or whatever they were were based upon how much money any particular person had, and it wasn't based upon you're allowed to put X amount -- if I'm a 15 percent partner, you put in 15 percent into this particular Sterling Madoff account. That's not the way it went. It was the other way around. It was

- driven by who had money, and so we just put a group together to do that particular one.
  - Q. So what you're telling me is that the -- and just to follow up --
    - A. Sure.

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- Q. -- to close the loop on that, would that account be given a name that might be similar to the partnership name that owned the property?

  That owned the --
  - A. No. No.
  - Q. No?
- A. It might. If it was used for security on a particular property, it might. There were so many different -- it's been a number of years, so the whole concept has morphed over the years. So, if you talk about an indiv -- I don't think there's any set rule. If you want to show me and talk about any particular thing, I could tell you what I remember of that particular company.

But essentially what I'm trying to say is that those Sterling named companies were driven by people putting money in as opposed to buying an asset where everyone joins in the assets. So I don't look at those as Sterling companies. Although it's got a Sterling name on it, it's not as

if it's a Sterling company.

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- Q. Once these accounts were opened at Madoff, and we will look at lists, maybe later, once the accounts were open, did you have any responsibility with regard to those accounts?
  - A. Absolutely none.
  - Q. Did you keep track somehow of the monies in those accounts?
  - A. I would keep track of my share of that money as if I'm watching my money and not as a company. I could watch the company I just bought, the 15 West 72nd Street company, and look to see what the company is doing, but I never followed those individual groups as companies. I would get a report periodically showing my liquidity, my cash, and so it would have pieces of each of those companies, not a particular percentage that I had before, but the absolute amounts. So I would watch my asset.
  - Q. And what was that report that you received periodically called?
- A. It was my report. I don't know what it was called.
  - Q. From whom did you receive it?
- A. From the accounting department.

- 1 operates some of our properties.
  - Q. What's his name?

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- A. Dan. Dan Knopf, K-n-o-p-f. And Fred's son-in-law is Wachler.
  - Q. What is David Katz's area of responsibility in the Sterling organization?
- A. Like me he's looking at different
  deals. Has some real estate responsibilities in
  some of the properties that we own outside the fund.
  But his responsibility was to oversee Changing World
  Technologies, the conversion of College Place from
  the garage business to a condominium business.
  - Q. Right.
  - A. We have an Internet business today
    that I don't understand called Twistage, which he's
    responsible for. Did I say Changing World
    Technologies?
    - O. You did.
  - A. Okay. And he helped me with Sterling, the management part of Sterling Stamos.
- Q. How did he help you with the management part of Sterling Stamos?
- A. Well, it's really he and Peter that
  formulated the idea of starting this. And so he and
  I were board members of Sterling Stamos until we

sold half the company to Merrill Lynch. 1 2 Q. In? Α. Two years ago. 3 Couple years ago? 4 Ο. 5 Α. Yeah. 6 Q. And you're no longer on the board? 7 Α. I'm still on the board, but David's not. 8 9 What does Greg Katz do within the Q. 10 organization? 11 Α. He works at SAP, which is our fund business, as does Todd. 12 13 Okay. They both work at --Ο. Α. Yes. 14 And so Todd and Michael --15 Q. 16 Α. Michael's two sons. 17 Q. They're all in SAP? They're all in SAP. 18 Α. And then you mentioned your 19 Q. son-in-law Brendan O'Brien at the Sterling Stamos 20 side. 21 22 Α. Right. What does he do there? 23 Ο. 24 Α. He's in the customer relations part of it. 25

today, last week. I said to him, I know there are 1 three stocks in my portfolio. I said -- in that 2 particular portfolio I still have with them. And I 3 said I must have those five or seven years. 4 5 says, how about 19. I'm not an active -- I don't focus on that. 7 Q. Do you understand -- do you consider yourself a sophisticated investor? 8 9 MS. SESHENS: Objection to the form. 10 Q. I'm talking about in the stock market, not in real estate or anything else. 11 In the sophisticated, in today's 12 world of derivatives that are going on, the answer 13 is no. 14 What about -- maybe I'll make it more 15 Q. 16 simple. 17 Α. So now I'm less sophisticated. 18 Q. You answered the question. 19 Α. Okay. Are you, have you ever -- you've 2.0 Q. 21 obviously bought and sold stock, correct? 2.2 Α. Not for the last umpteen years. 23 Ο. Okay. I just said 19 years I didn't know I 24 Α.

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had stock...

- 1 Q. Have you ever traded in options?
- A. 25, 30 years ago may have traded in
- 3 | Ginnie Mae options that I got killed in. So, I
- 4 | don't do well in the markets, the stock market. I'm
- 5 | not good at it, it's not my business. I don't have
- 6 an active trading account anywhere.
- 7 Q. Have you ever traded on margin?
- 8 A. Yes.
- 9 Q. Where have you done that?
- 10 A. At Prudential Bache.
- Q. Would you describe for me what that
- 12 is, to trade on margin.
- A. I'm sorry?
- Q. What does that mean, to trade on
- 15 margin?
- 16 A. That I own stocks and I borrow
- 17 against the company, lends me money. Brokerage
- 18 | company has -- they lend me up to a certain
- 19 percentage of the value of the stock.
- Q. And you've done that through
- 21 Prudential Bache?
- 22 A. Yes.
- Q. Anywhere else?
- A. Well, if you use the word on margin,
- 25 | that can only be through a stock brokerage company.

was simple, well respected member of the community. 1 2 So... When were there -- when did you 3 Ο. become aware of SEC investigations? 4 5 When I read about it in the paper, with those accountants in Florida. 7 Q. Were you aware at the time it was occurring or were you --8 No. I saw it in the paper. 9 Α. 10 Q. -- or after the fact? Α. After the fact. After the fact. 11 Т didn't know --12 13 Let me ask the question differently. Ο. Α. Sure. 14 Did you read about it in the paper 15 Q. and become aware of it after the collapse of Madoff? 16 17 Α. No. Closer in time to when the event 18 Ο. actually happened? 19 Α. Yes. Yes. 2.0 2.1 Q. So you remember the accountants in 2.2 Florida? Well, I remember there were 23 Α. accountants in Florida who got in trouble with the 24

SEC and the SEC had Bernie give everybody back their

- 1 money, as I read, which he gave back immediately.
- 2 | And the SEC, with this problem, in my mind would
- 3 | have investigated Bernie to make sure that Bernie is
- 4 doing the right thing and he wasn't part of the
- 5 charge on the accountants. And, again, Bernie is
- 6 clean, Bernie is terrific. SEC has done a good job.
- 7 Q. Do you remember any other instances
- 8 of becoming aware of SEC investigations of
- 9 Mr. Madoff?
- 10 A. No. Not in detail. No.
- Q. What's the relationship between
- 12 | either Sterling or the Mets and Travelers? At least
- 13 back in 1990, what was the relationship?
- 14 A. What time was that?
- 15 Q. 1990.
- 16 A. I know we borrowed money from them.
- 17 I don't even recall why we borrowed the money, but I
- 18 | know we borrowed money from them.
- 19 Q. Do you recall Travelers doing any
- 20 diligence on Madoff in connection with any of its
- 21 | dealings with Sterling?
- 22 A. Yeah, because we put up some of
- 23 | Madoff's accounts for security, so they did an
- 24 | investigation with due diligence.
- Q. Did you have any role in that

- 1 investigation?
- A. Actually, I remember the name Barry
- 3 Gonder. I think he represented them at the time. I
- 4 | also remember Barry Gonder telling me that his wife,
- 5 | who's in the securities business, did a similar
- 6 strategy that Bernie was doing.
- 7 Q. When did he tell you that, at the
- 8 time?
- 9 A. At that time.
- 10 Q. Did he tell you anything else about
- 11 her strategy?
- 12 A. Not that I recall. Just the fact
- 13 that certain things stick in your head --
- 14 gesundheit -- certain things stick in your head, and
- 15 | that's, like the name Barry Gonder comes up.
- 16 Q. Now, did you, in preparation for your
- 17 deposition, did you review Barry Gonder, any memos
- 18 | from Barry Gonder?
- 19 A. Yes, I did.
- Q. Did you remember his name before you
- 21 | reviewed those?
- 22 A. Yes, I did. I don't take credit for
- 23 | remembering too many names, but that one for some
- 24 reason I did.
- 25 (Exhibit SK-1 marked for

- us. Before that he was outside counsel, so I can't tell you 1990 if he was general counsel or outside counsel.
- Q. But he was counsel, though, correct?

  He was a lawyer?
  - A. He is a lawyer. I'm only saying to you that he was outside counsel and I'm not sure when he joined us as general counsel. So in 1990 I'm not sure if he was general counsel or outside counsel. But he's still MBT.
  - Q. Do you recall any discussion with your partners concerning this memo or the attachment?
    - A. No.

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- Q. Do you know whether this memo was prepared -- strike that.
- The attached memo, which is Barry

  Gonder's memo to the Sterling Doubleday file, do you
  know whether that was dated before or after

  Travelers loaned money and closed the loan with your
  organization?
  - A. I do not know.
- Q. Do you know whether you relied in any way on Mr. Gonder's findings in connection with any decisions that you made to invest with -- to invest

- money with Madoff after the date you received a copy
  of this document?
  - A. I certainly didn't depend on Barry

    Gonder's memo, but it's all confirmation that grows

    over a period of time, with feeling more secure

    about what's going on.
    - Q. Did you receive account statements from Madoff with respect to your Madoff accounts?
      - A. At some time I did.
    - Q. And what would you -- was there some time that you didn't?
  - A. I don't recall when I stopped looking at them. What I did with them is I turned them all over to Arthur.
    - Q. That was going to be my question.
  - A. I turned them over to Friedman. So whether they stopped coming to me, my secretary would send them right on to Arthur before they came to me, but I didn't look at them.
    - Q. Okay. So, was that your practice?
  - A. Yes.

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- Q. After a short period of time you did not look at the account statements?
- 24 A. Right.
- Q. Do you recall receiving any other

- 1 A. Yes.
- Q. You got -- what was your grade point at Brooklyn College?
  - A. Brooklyn College?
- 5 Q. Yeah.

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- MS. SESHENS: Objection.
- 7 A. 2.1.
- 8 Q. Seriously?
  - A. Seriously. Hardly got out. I went there and, glad to get out.
- Okay, maybe there was a reason you didn't understand Bernie, I don't know.

I may have asked this before. Did you discuss this relationship, do you recall any discussions with your partners about this relationship between the rate of return to be expected from your Madoff investments and the treasuries?

- A. I don't recall having a discussion, but over the years that concept has come up. And so, if you asked all my partners, they'd all tell you the same, I think, that that's the kind of expected return we had from Madoff is two to two-and-a-half times treasuries.
- Q. Do you recall any of your other

partners -- whether any of your other partners
either understood or professed or claimed to
understand this correlation better than you

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- A. If I don't understand it, they don't understand it, which is scary, isn't it?
- Q. Are you telling me you're the smartest, you're the smartest of your partners?

understood it? The reason for the correlation.

- A. That's what I'm telling you. That's what I'm telling you.
- 11 Q. Has that ever been discussed?
  12 (Laughter.)

What, if you could tell me in your own words, what did you understand Madoff's strategy, investment strategy to be?

- A. Clearly, he was buying stocks, 20 or 30 stocks that were traded on the New York Stock Exchange, high quality stocks, and he was purchasing puts to protect the downside, selling calls to make some money by selling the calls, and these were all dividend --
  - Q. Producing stocks?
- A. -- producing stocks. And so we were never, quote, naked in the stock market. We were always protected by the puts and the calls -- sorry.

- 1 have a chairman of the -- Office of the Chairman.
- 2 | So three people are in the Office of the Chairman.
- 3 | That's just the Mets and only the Mets business.
- 4 Q. Okay.
- A. SAP meets, I think they meet every
  Monday morning. And so the partners that run SAP
  meet every Monday morning.
- 8 Q. Okay.
- 9 A. But there is no executive committee.
- 10 Q. Over the whole thing?
- A. Over the whole business. We're all in the executive committee.
- 13 Q. Okay.
- Did you have a personal or a social relationship with Bernie Madoff?
- 16 A. Somewhat.
- Q. Describe it, please.
- 18 A. Business social.
- 19 Q. And what would that be comprised of?
- A. He came to a number of my family
- 21 affairs, whether it was a wedding or bar mitzvah.
- 22 | Not all. I went to a couple of his, not all. I
- 23 | don't think -- I can't recall a time that he and I
- 24 | went out to dinner together, either personally or
- 25 | with -- individually or with our wives. But we saw

- 1 | them at social events.
- Q. Okay. Just because you were at the
- 3 | same event?
- A. Yes, because we were at the same,
- 5 exactly right.
- Q. Did you sit on any boards with Bernie
- 7 | Madoff?
- 8 A. No. No.
- 9 Q. Did you ever vacation with
- 10 Mr. Madoff?
- 11 A. No. Never went on vacation with him.
- 12 Although I ran into him on two different times while
- 13 on vacation, but I didn't vacation with him.
- 0. Where was that?
- 15 A. Once in Sardinia and once in the
- 16 | South of France.
- Q. Was that by design you ran into him?
- 18 A. Absolutely not. As a matter of fact,
- 19 as an aside, I could tell you that I was with my
- 20 brother and we saw him at our favorite restaurant
- 21 and we bought him dinner and my sister-in-law to
- 22 this day is angry at me for having bought him
- 23 dinner.
- Q. Was she angry at the time or was she
- 25 angry --

- A. Oh, no, she wasn't angry at the time.
  - Q. -- or after December 11th --
  - A. She wasn't angry at the time. She was angry after. I said, it didn't matter, he was using our money one way or the other.
    - Q. So be it.

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How often would you, before you got so involved with the hospital work, the health system work when you were focusing more on the Sterling work, how often would you communicate with Madoff or his office during the week?

- A. I think that my communication with Bernie was pretty consistent throughout the whole 25 years, whether I was busy in the hospital or not.
  - Q. Okay.
- A. And I -- Fred and I would visit him maybe once a year, and maybe I would have a conversation with Bernie on the phone two times in addition to that parameter.
  - Q. Two times per year?
- A. Yeah. So, if I saw Bernie -- if I spoke to Bernie, whether in person or by phone, two, three times a year, other than the -- and if the social events I talked about, just so we know, for 25 years, if there were 15 social events over 15

- 1 A. I never had any discussions with 2 people.
  - Q. Do you know what front-running is?
- 4 A. Yes.

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- Q. What do you understand that to be?
- A. That if some broker has information
  or an order to buy 20,000 shares and those will
  drive the stock up, he'll buy a thousand shares for
  himself first before he buys it and then sells it
  when he's gotten through the selling.
  - Q. Did you ever have any discussion with anyone that Madoff might be involved in front-running?
    - A. Not that I recall.
  - Q. Did you ever have any suspicion that Madoff might be involved -- whether you discussed it with anybody or not -- might be involved in front-running or inside trading?
  - A. No. Because he did it in -- front-running would be a particular stock, again.
    - Q. I understand.
  - A. And he did it in lumps. And so my sense of it was that because of the flow he had, he had a sense of where the market was going, whether it was one stock or 25 stocks. And that was his

- 1 Q. Their choice or your choice?
- 2 A. Their choice. It's their choice.
- 3 It's their choice.

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- Q. Now, we talked to -- in our discussions with other people from Sterling, we've talked about investment in Madoff, not just by the Sterling partners, but by what I think we've called outsiders.
  - A. Friends and family.
- Q. Friends and family. Tell me about your role in that, if you have any role.
- MS. SESHENS: Objection to the form.
  - A. My role in that is that this was such a blessing that I wanted to share with my friends and family. And so if an opportunity came and if somebody needed a safe, steady return to help them live their life, we introduced them to an idea.
  - Q. And how would that introduction take place?
    - A. Tell them we're doing it and just tell them what we know, tell them what we knew.
- Q. So give me -- what would you -- I've become a good -- let's say it's 1990 and I'm a good friend of yours and you're going to tell me about Madoff. What would you tell me?

investment is, your percentage? 1 Α. Yes. 2 So the concept of Madoff having Ο. 3 minimums didn't strike you as unusual? 4 5 Α. Oh, no. 6 Q. Didn't raise any questions in your 7 mind? Any time you do fund raising you 8 Α. always have minimums. 9 10 Q. When you would go to Madoff's office, I think you said you visited once a year, you 11 visited, I think you said those visits started after 12 he was in the Lipstick Building. 13 Yes. 14 Α. What would be the purpose of that 15 Q. 16 visit? 17 Α. Just to see how things are going, what he sees for the next year, just his overview. 18 Would you discuss any specifics about 19 Ο. your accounts or your investments? 20 21 Α. No. 22 Would you -- where would you meet in Q. his office? 23 At his office. 24 Α.

Would you tour his office?

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Q.

- Duran? 1 2 Α. No. Do you recall a company called Frank Q. 3 Crystal & Company? 4 5 Α. The name Frank Crystal strikes a 6 bell. 7 Q. Do you recall the reasons why -- I'm assuming from your answer, I think you said you 8 declined to buy the insurance. 9 10 Α. Yes. Q. Or determined not to. Do you recall 11 the reasons why you decided not to buy insurance? 12 Α. Why would we waste money? It was a 13 waste of money. 14 Because? 15 Q. 16 Α. Because Bernie's not going to do 17 anything wrong. We're not going to lose money in Bernie, he's totally collared. Why would we waste 18 our money? 19 What did you understand -- what types 2.0 Q. 2.1 of loss did you understand the insurance you were 2.2 looking at to protect?
- Q. Did it protect losses from bad

I have no idea.

25 investments?

Α.

Q.

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anyone ever tell you that parts of Bernie's business that should be transparent were in fact not

But I just want to be clear.

- transparent and, therefore, that should be a concern to you? Did anyone ever tell you that?
- The last part concern, the answer is Α. no, because the only part that wasn't transparent is the part as to why he goes in when he goes in and when he comes out and what helps him make that decision.
  - Q. Okay.
- I didn't have to worry about that Α. because the fact is that if he is buying the stock and long and short, which is all he did for us other than being in treasuries, then we have nothing to worry about. The nontransparent is when he went in and when he went out.
  - Q. Okay.
- And the fact is that not knowing that Α. shouldn't make you uncomfortable.
  - Q. Okay. Let me ask it this way then.
- Did anyone ever advise you that there
- was one or more reasons why you should be
  - uncomfortable investing your money with Madoff?
    - Α. Not that I recall.

- money, so they don't bring outside money in. So to
  us this was a situation where Bernie had made enough
  money, so his family is doing their own thing in
  their proprietary business, and this part of the
  business would no longer continue. But that wasn't
  satisfactory to us, for our own needs.
  - Q. For your long-term planning?

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A. For our long-term planning.

MR. LUCCHESI: Okay. We have just about four minutes of tape left so we're going to stop. Is lunch here? Why don't we take a real quick lunch and then we'll come back. Off the record.

THE VIDEOGRAPHER: Going off the record, the time is 12:48. This ends tape 2.

(Luncheon recess taken.)

THE VIDEOGRAPHER: We are back on the record. The time is 1:28. This is tape number 3. BY MR. LUCCHESI:

Q. Mr. Katz, I want to go back over just a few minor points from before lunch. We talked about this friends and family that you may have introduced to Madoff. You talked about criteria that Madoff may have applied to who could be an investor. Did you have any criteria yourself as to

who you would be comfortable recommending to -- that they might want to invest in Madoff?

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MS. SESHENS: Object to the form.

- A. I would not solicit anybody. If somebody came to me for advice and asked me what am I doing, as a friend or a family I would tell them what I'm doing and they might say, can we participate in something like that. And if I thought it was appropriate for them, I would do so.
- Q. What would be the criteria by which you would decide to determine for yourself if it was appropriate for somebody?
- A. Well, as I said before, I looked at this as an exceedingly secure investment because there we had our stocks, and puts and calls, so nothing could happen. You might not make as much money, maybe will make a little less money, the treasuries went down and the returns were there, but it was secure.
- So, if the person understood what I was telling them and looked at it, then I would see if I could help to put them into Bernie.
- Q. Well, based on your description of the investment being secure, I take it from that you mean you couldn't lose all your money?

- 1 A. I don't know.
- 2 Q. Has he opened such a fund?
- 3 A. I don't think so.
- 4 Q. Would you know if he did?
  - A. Yes, I would. No, I take it back. I should but I'm not sure I do. It could happen -- it could be there and I don't even know about it.
    - Q. How could that be?
- 9 A. Because I'm not involved in the 10 management strategy. I mean, in the investment 11 strategies.
- 12 Q. Is there a time when you were?
- 13 A. Never.

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- Q. Never been involved in any investment strategies at Sterling Stamos?
- 16 A. No.
- Q. Is the same true for your son David?
- 18 A. Yes.
- Q. Did you suggest, as part of this
  discussion about a fund of funds with the black box
  concept, did you suggest that Madoff be a part of
  that?
- 23 A. Yes.
- Q. What was Mr. Stamos' reaction to
- 25 that?

- of funds in which you would invest? 1 No. 2 Α. Not at any point in time? Ο. 3 Α. 4 No. 5 Ο. How were decisions -- well, first of 6 all, who ran Sterling Stamos? 7 Α. Peter Stamos. Were there -- what was his title? 8 Q. President and chief executive 9 Α. officer. 10 11 Q. Who were the decision-makers as far as what types of investments would be made by 12 Sterling Stamos? 13 Peter was the chief investment 14 Α. officer. 15 16 Q. Were there any other persons that 17 were decision-makers that would --Peter made the decisions. 18 Α. Okay. What role did you have? 19 Q.
  - Α.

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2.1 Q. Sterling Stamos.

Tn?

Α. Only in where the business rented the space and how many employees and budget, only on a management of the business level. Zero involvement in any investments.

- Q. So management on the business level would include what? You mentioned where the business rented space.
  - A. Where the business rented space, what the business plan was, how were they raising money, some of the strategies in marketing and how you market this thing, what do you -- what are you looking to sell.
- Q. What role did David play? David, your son?
  - A. Same as me.
- Q. Same as you?
- 13 A. Yeah.

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- Q. No decision-making with respect to investments, particular investments of the Sterling Stamos fund?
- A. The only decision we made is putting our own money into any particular fund as it was offered to the limited partners. But not putting the fund together, not picking managers, not reviewing the managers, no review process. Nothing to do with the investment strategy of the company at all.
- O. Who is Ashok --
- A. Ashok.

A. I think they do.

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- Q. Do you know who was on the investment committee?
  - A. I don't want to guess. I certainly know it was Peter and Ashok. But sometimes there are committees and sometimes there aren't committees.
- Q. Were you ever a member of the investment committee?
  - A. Absolutely not.
- Q. Was your son ever a member of the investment committee?
  - A. Absolutely not. It's not our expertise.
    - Q. Just bear with us one second.

      (Comments off the record.)
  - Q. Were you aware or are you aware of the type of diligence that Mr. Stamos or people working under his direction would perform before deciding to invest with a particular manager in a particular fund?
  - A. I don't know the details of it, but I do know that as part of the management decisions that were made in running the company, we had more employees per money under management than any one of

- our size doing due diligence, not only on who to
  invest with, but to continue to follow through on a
  continuing basis to see if they continued to do what
  they're supposed to do.
  - O. What --

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- A. What they did, I don't know.
- Q. That was going to be my question.
  - A. What they did, I don't know.
- Q. Did you understand them to evaluate both -- first of all, do you understand one of the due diligence aspects is to evaluate the risk of a particular fund's or manager's investment strategy?
- A. No. I don't know what they did and how they did it.
- Q. Do you understand that one of the diligence aspects is to investigate the type and evaluate the type of operational controls that a particular fund brings to bear?
- A. I don't know the details of how they did and what they did.
- Q. Did you ever participate in any meetings or discussions where -- in your role at Sterling Stamos -- where results of particular diligence were discussed?
- A. No, because that would be an

- 1 investment thing and we didn't participate in that.
- Q. Would you receive reports in your --
  - A. Receive what?
- 4 Q. Did you receive reports --
- 5 A. On due diligence?
- 6 Q. Well, stop there, on due diligence?
- 7 A. No.

- 8 Q. Would you receive reports about
  9 investment decisions that had been made --
- 10 A. No.
- 11 Q. -- by the Sterling Stamos
- 12 organization?
- 13 A. No.
- Q. What types of reports or information would you receive in your role at Sterling Stamos regarding the operation of the business of Sterling
- 17 | Stamos?
- A. We'd have periodic meetings, talk

  about how the company is doing, its P & L. Not in

  its investments but its own P & L and its own
- Q. So whether it was making money
- 23 | itself?

operations.

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- A. That's correct. The Sterling Stamos
- 25 company itself which charges to manage money and

- people in and use this asset as one of the assets
  that they would send on to their investors.
  - Q. So that became another investment opportunity -- your products are now an investment opportunity for --
    - A. Merrill clients.
      - Q. -- Merrill Lynch's customers?
- 8 A. Yes.

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- 9 MS. SESHENS: Objection to the form.
- Q. So, did you sell, what -- did you sell a percentage of the business to Merrill?
- 12 A. We sold 50 percent.
- Q. Was it done in two different tranches?
- 15 A. Yes. The payment was in two tranches.
- Q. What is, since the sale, what is your -- has your role with the company changed?
- 19 A. Yes.
- 20 Q. How so?
- A. Because it was originally built for
  my family, as I described earlier, and so that Peter
  would be like helping our family manage the family
  money. He thought we had more money than we had,
  everything with Madoff, so it was going to be a real

family office to manage that money.

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Peter got totally enamored with what he had grown, and got very excited, and instead of sticking to the focus of running the family business, he was now on a different plane and so it doesn't have the same -- this is going to be like U.S. Trust Company when I'm done, so I've got to go back and find somebody else --

- Q. To manage your family money?
- A. -- to manage our family money and build a family office again. So our interest declined. We still own 25 percent of the company, we still have a lot of money there as limited partners, but we're not on the same wavelength.
- Q. Do you have any role in the business management -- the management of the business, as you described it before?
- A. I'm still on the Board of Directors, but there are three members of Merrill Lynch on the board, there's Peter and his father and there's me, and we meet once every four to six months. And so they're moving in a different direction. I don't have a large input in it.
- Q. So, just to sum up where you are with that company, you still have limited partnership

thought Peter was a very bright person and could
accomplish some good stuff.

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- Q. Did you ever ask Peter his opinion of Madoff?
- A. Peter had an opinion of Madoff having to do with the fact that he had been an investor, a very satisfied investor. He would have liked me to take all my money out of Madoff and give it to him to manage. So I always got static from him as to why you have so much money in one place. Because you know my money in Sterling Stamos is with 125 different managers. So Peter believed in diversification. And he would have loved me to move all my money over.
  - Q. Did he advise you to do that?
- A. No, never really advised me to do
  that. Always sort of hustling for me to move some
  more money over.
  - Q. You viewed that as a kind of a business hustle?
    - A. Yes. A pleasant one, not a...
  - Q. I understand. They were competitors.
- A. For my money.
- Q. For your money.
- 25 A. They were friends and competitors for

1 my money.

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- Q. Now, certainly after you were setting
  up, you set up Sterling Stamos, there were meetings
  that you attended with Peter Stamos, your son David,
  Peter's father I think you said --
  - A. Spiro.
  - Q. Spiro. And Ezra Merkin. Do you recall one or more meetings with that cast of characters?
- MS. SESHENS: Objection to the form.
- 11 A. Cast of characters, I like that.
- 12 Q. With those individuals.
- A. This is pretty good. No, I don't recall.
- Q. Do you know Ezra Merkin?
- 16 A. Yes.
- 17 Q. How do you know him?
- 18 A. I met him through Peter.
- Q. And have you had more than one or two meetings with Mr. Merkin?
- A. I take that back. I met him through
  Peter in our relationship which became friendlier
  over -- he's an incredible baseball fan, he's a
  crazy baseball fan, so he always liked to talk
- 25 | baseball. I met Ezra earlier, didn't know him,

- 1 A. We lost more money than we had to.
- 2 Q. Because of Madoff?
- 3 A. Yeah.
- 4 Q. Had you -- was this a novel concept?
- 5 A. It's margin, we talked about it
- 6 earlier.
- 7 Q. It's similar to margin?
- 8 A. It's exactly margin.
- 9 Q. Except you're borrowing from the
- 10 bank?
- 11 A. Yeah. So the brokerage companies
- borrow from the bank, too. They're just a conduit.
- 13 They do the same thing. It's not their money.
- Q. Fair enough.
- 15 Did you view -- do you view your
- 16 investment strategies over the years on behalf of
- 17 the Sterling entities and on behalf of your family
- 18 to be relatively conservative?
- MS. SESHENS: Objection to the form.
- 20 A. Very.
- Q. Very conservative?
- 22 A. Very.
- Q. Did you consider the double-up
- 24 accounts to be stepping outside that conservative
- 25 boundary or did you view that as a conservative

Q.

with Ruth, correct?

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A. Absolutely not.

Q. I asked that in a bad way.

A. I've never discussed any business

discussions -- first of all, you never discussed it

Is it your testimony that the

Q. The discussions that you had with Bernie about the \$54 million, why don't you tell me what that was. Tell me what the discussion was.

with Ruth, including anything in that document.

Let me put it in context. Α. control of our media, of our content, is an exceedingly valuable asset. Because of the document that we got signed with Cablevision earlier, we had a 30-day window to buy back that content. If we didn't, Cablevision would own that content -- when I say own it, they'd have control of it, they'd have to pay us for it but they'd have control of the content not only for the next ten years but because of the way that thing read, forever. It was a continuing, potentially forever. So we had a 30-day window to buy that content back. We were able to start a network once we got the content, which we did, which is SNY.

We made a deal with the banks, two

banks to lend us each \$27 million for the \$54

million. We were satisfied that the two banks were

going to deliver the money. Because the content was

very valuable, worth substantially more than the \$54

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million.

Banks being what banks are were crossing the T's and dotting the I's, and we were running out of time and we could not take the chance that there would be a blip. Because if we didn't pay by May 31st, we'd lose that opportunity, a one-time opportunity, 30 days.

So I remember being in a car with Fred, Marvin and we were coming into the City and we were trying to figure out what to do. I said, we just can't wait any longer. Let's call Bernie, close one of our accounts or two of our accounts or whatever it takes and get us \$54 million, even if it's in the middle of a cycle.

So we called Bernie, told Bernie where we were and he says, why break it, I'll wire you \$54 million and either you'll pay me back in a couple of days when you get the money from the bank or at the end of the cycle on June 30th, when we unwind whatever we have to unwind, you'll pay me back the money.

We thanked him profusely, hung up the phone. I never talked to him about it again. That was the extent of the conversation we had with Bernie. Never talked to Ruth.

The money came the next day.

- Q. Bernie's money?
- A. Bernie's money came the next day.

  The same day the bank put the money in the bank.

  The banker called me and said, what is going on here, I got \$54 million just came into the account and I just put 54 million in. I said, the deal closed? Yes. We got our money? Yes. Okay, send Bernie back his money, and we shipped Bernie back his money the next day.
  - Q. Who did you give that instruction to?
  - A. The bank.
  - Q. You gave it directly to the bank?
- A. Whether some pieces of paper had to be sent to them, wire instructions, I don't know, but the conversation took place between me and the banker that the thing was completed. Because this was very important that I was on top of closing that deal to make sure we got the money in the bank to send to Cablevision.
  - Q. Do you recall who the banker was that

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(Recess taken.)
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                    THE VIDEOGRAPHER: We're back on the
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    record. The time is 4:19. This is tape number 5.
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    BY MR. LUCCHESI:
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           Ο.
                    Mr. Katz, what was the benefit to
 6
    Sterling Stamos -- I'm sorry, the Sterling
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    organization to administering the accounts of the
    friends and family?
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                    MS. SESHENS: Objection to the form.
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            Α.
                    What was the benefit?
                    Was there a benefit?
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           Q.
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           Α.
                         It cost us money to do so.
                    No.
                    Why did you do it?
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           Ο.
                    'Cause we're good guys.
           Α.
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                    Any other reason?
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           Q.
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           Α.
                    None.
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           Q.
                    You said it cost you money to do
    that. What are you referring to?
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                    That some of our employees are
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            Α.
    spending time on doing things gratis for friends and
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    family.
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                    Is that a business practice that was
23
    carried over with respect to Sterling Stamos
    business?
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                    MS. SESHENS: Objection to the form.
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people who were in Madoff, invested in Sterling Stamos, they paid full fees at Sterling Stamos as

If people were similar to the same

- any other limited partner would have paid, the same
- as I paid as a limited partner, I paid fees to
- Q. So there's not this concept of one side of the business introducing people and then

paying their freight, so to speak, with the Sterling

Stamos funds?

Α.

Sterling Stamos.

- Right. Α.
  - MS. SESHENS: Objection to the form.
- Did -- on the Sterling side, with Ο.
- respect to the investments in Madoff, at any time 14
- did the partners consider not providing that 15
- 16 service, the administrative service that's been
- 17 provided to the friends and family, or did they
- 18 consider charging for it? Was it ever a topic of
  - discussion?
    - There was a topic of discussion where Α.
- 21 we talked about charging something in the area of
- 2.2 ten basis points, which would have covered costs,
- but chose not to do so. It was not something we 23
  - wanted to do with friends. To think that we were
  - charging them anything, it didn't feel right, so we

1 | didn't do it, but we did discuss it.

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- Q. When, approximately when was that discussion?
  - A. I can't recall.
  - Q. Was there a circumstance or a particular event that caused that discussion to take place?
  - A. No. Sometimes we look at our overhead and say, you know, how do we cut down our overhead a little bit, what we were doing, and this was a discussion.
  - Q. Are you able to tell me, as you sit here today, approximately what the amount of overhead investment or cost was that was associated with administrating the friends and family accounts?
  - A. Talking about minimal. Minimal.

    Talking about ten basis points. Hundred to \$200,000 of potential revenue we were going to get from it, chose not to do so.
    - Q. That was the potential revenue?
  - A. Yeah. The cost may have been the same because I don't know how much time the office spent on it, if he had one person or two people.

    Whether it's helping them with their tax returns and giving them information, whatever we had to do, we'd

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1	JURAT	
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3	I, SAUL B. KATZ, do hereby certify that I have	
4	read the foregoing transcript of my testimony taken	
5	on August 4, 2010, and have signed it subject to the	
6	following changes:	
7		
8	PAGE LINE CORRECTION	
9	SEE ATTACHED EXHIBIT A	
LO		
L1		
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L6	$\sim$ $\sim$	
L7		
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L9	SAUL B. KANZ	
20		
21	Sworn and subscribed to before me on this day of	
22	= ay or verover, auto	
24	13th day of October, 2010  NOTARY PUBLIC: Lusul M. Much	
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ل <i>ي</i> . د	URSULA M. MIKA NOTARY PUBLIC, STATE OF NEW Y	ORK

### SIPC v. BLMIS No. 08-01789-BR: Rule 2004 Examination of Saul Katz EXHIBIT A REDACTED

22	18	partners' money or the Sterling entity's money into	partners' money or the Sterling entities' money into REDACTED	Grammatical error
36	4	Fred's son-in-law is Wachler.	Fred's son-in-law is Wachtler.	Transcription error
		world of derivatives that are	world of the derivatives that are	
45	13	going on, the answer	going on, the answer	Grammatical error
		against the company, lends me	against, the company lends me	Grammatical error;
46	17	money. Brokerage	money. Brokerage	Transcription error
1	•	,	REDACTED	1 -

		system work when you were	system work, when you were	
77	9	focusing more on the	focusing more on the	Grammatical error
		25 years, if there were 15	25 years, if there were 15 social	
77	25	social events over 15	events over 25	Transcription error
		·	DEDAGTED	

REDACTED

# CONFIDENTIAL

### SIPC v. BLMIS No. 08-01789-BR: Rule 2004 Examination of Saul Katz EXHIBIT A REDACTED

108	16	worry about. The nontransparent is when he wer in	worry about. The nontransparency is when he went in REDACTED	Grammatical error	
119	22	about this friends and family that you may have	about the friends and family that you may have REDACTED	Grammatical error	

## SIPC v. BLMIS No. 08-01789-BR: Rule 2004 Examination of Saul Katz

# REDACTED

		why you have so much money	why do you have so much money in	
158	10	in one place. Because	one place. Because REDACTED	Transcription error

		Fred, Marvin and we were	Fred and Marvin, and we were	
198	13	coming into the City and we	,	Grammatical error
			REDACTED	

		If people were similar to	If people were similar to, the		
216	1	the same	same	Grammatical error	

CONFIDENTIAL

## SIPC v. BLMIS No. 08-01789-BR: Rule 2004 Examination of Saul Katz

#### **EXHIBIT A**

			=, (( ) = ( ) (		
		people who were in Madoff,	people who were in Madoff		
216	2	invested in Sterling	invested in Sterling	Grammatical error	
ı	<u>.</u>	•	REDACTED	•	•