EXHIBIT 97

Page 209

1 HAL E. BORDEN, ESQUIRE

2 then it says: "0.15 seconds." Did I read
3 that correctly?

A. I believe so.

- Q. What do the numbers 1 to 100 refer to in that text?
 - A. I believe they refer to the fact that what follows is a series of 100 links to Web sites that are captured by the search strategy above.
- Q. What does 313 million refer to in that text?
 - A. I believe that refers to the fact that there are potentially that number of Web pages total that fit the search query in question.
 - Q. Is it correct to say that this document, Borden Exhibit 7, represents the 100 results that were reviewed in connection with this particular i-Book minus Apple search?
 - A. I think it's correct to say that these 100 results were reviewed. I don't know with certainty whether additional results in response to this query were

Page 210

HAL E. BORDEN, ESQUIRE reviewed or not.

Q. Why are only 100 printed out?

MS. RAY: I'm going to object

and instruct the witness not to answer

to the extent that gets into search

strategy or the lawyer's thought

process and analysis that went into

developing the search strategy. You

can answer if there's a factual answer

you can give.

THE WITNESS: I don't think there is.

BY MR. CHATTORAJ:

- Q. Well, you're saying that you don't know whether additional results were reviewed beyond the first 100. Correct?
 - A. I don't recall.
- Q. You don't recall whether additional results were reviewed. Right?
 - A. Correct.
- Q. So what I'm asking you is, in general, are search results reviewed that are not included in printouts that accompany the results of trademark clearance searches?

HAL E. BORDEN, ESQUIRE

MS. RAY: Same objection. Same instruction. Can you answer it?

THE WITNESS: I think it's accurate to say as a general matter, not related to the specific search or any other specific search, when search results include a list of the first X number of results of a Google search, printed out, those results would be reviewed whether or not anything else is reviewed in terms of the Google results responsive to that strategy, is a matter of the context of a particular search.

BY MR. CHATTORAJ:

2.

Q. Now, as you're -- as the corporate representative of Apple, you note the date on the bottom of this document, right, which is January 12, 2010?

A. Yes.

Q. And my question is, did Apple have knowledge or awareness of search results beyond the first 100 in response to the search strategy reflected in Borden

Page 212 HAL E. BORDEN, ESQUIRE 1 Exhibit 7? 2 MS. RAY: Objection. 3 Same instruction. As a factual matter, you 4 can answer if you know. 5 THE WITNESS: Could you reread 6 7 the question, please? 8 (The court reporter read the 9 pertinent part of the record.) 10 11 THE WITNESS: Not to my 12 13 knowledge. BY MR. CHATTORAJ: 14 I'll represent to you that 15 Q. there is a series of printouts of Google 16 17 results reflecting strategies that are set forth in Borden Exhibit 3. And all of those 18 documents are printouts of the first 100 19 20 results. So I'm asking the same question with respect to all those. 21 22 Did Apple have knowledge or awareness of the search results from those 23 24 search strategies beyond the first 100 that

25

were printed out?