Page 1 1 UNITED STATES DISTRICT COURT 2 SOUTHERN DISTRICT OF NEW YORK 3 4 - - - - X 5 J.T. COLBY & COMPANY, INC. 6 d/b/a/ BRICK TOWER PRESS, 7 J. BOYLSTON & COMPANY, 8 PUBLISHERS, LLC and 9 IPICTUREBOOKS, LLC, 10 Plaintiffs Case No.: 11 V. 11-CIV4060 12 APPLE, INC., 13 Defendant 14 - - - - x 15 16 Deposition of Richard S. Goldhor, Ph.D. 17 18 Tuesday, January 31, 2012 19 9:58 a.m. 20 21 Goodwin Procter, LLP 22 53 State Street 23 Boston, Massachusetts 24 Reported by: Deborah Roth, RPR/CSR 25 Job # 45894

and patents and stuff like that. So that's
 the flavor of it.
 Q. When did you start working for Family
 Systems?
 A. I started working for Family Systems in

<sup>6</sup> the mid-'90s. I forget the exact date, but it <sup>7</sup> was after Symantec had acquired Delrina and <sup>8</sup> then did the typical kind of big company thing <sup>9</sup> and shut down various site operations of <sup>10</sup> Delrina that they weren't interested in.

<sup>11</sup> So our operation in Boston was shut <sup>12</sup> down in '95, and at that point I started doing <sup>13</sup> various kinds of consulting, and it was <sup>14</sup> shortly after that I started working for <sup>15</sup> Family Systems.

16

Q. Who is Brian Reynolds?

17 Brian Reynolds is an English man. Α. He's 18 a very interesting fellow, self-made. He was, 19 I believe, the founder and certainly the head 20 of a company called Micro Focus, who -- their 21 main claim to fame, as far as I understand it, 22 is that they developed a system for developing 23 and maintaining Cobalt programs that ran on 24 PCs.

25

So their customers were enterprises

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1	involved in that work, but I knew of it, and I	
2	would occasionally be in on conference calls	
3	to Brian and so on.	
4	Q. As far as you know, does Brian Reynolds	
5	maintain the same residences in California,	
6	Manhattan, England and Jamaica?	
7	A. I don't believe so, but I'm really	
8	not I'm really not sure. I believe that he	
9	has sold some of those places. I'm under the	
10	impression that he spends most of his time in	
11	Jamaica these days.	
12	Q. Did you work on ibook products for	
13	Family Systems?	
14	A. Yes, I did.	
15	We're talking about now Family	
16	Systems	
17	Q. Family Systems.	
18	A version of the	
19	Q. Ibook product.	
20	A. Yes. I wrote one of my first	
21	assignments, actually, was to work with Brian	
22	to write the ibook patent, and in addition to	
23	that I had some involvement in writing the	
24	very earliest code for the ibook and creating	
25	some ibook material, and generally managing	

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<sup>1</sup> those processes. GOLDHOR

Q. Can you describe what Family Systems
 <sup>3</sup> ibook was?

4 Family Systems ibook was a system and Α. 5 an architecture for allowing a community to 6 create material, including text, but not 7 limited to text, and to publish it using web 8 technologies, but to also make it possible for 9 multiple members of the community to edit that 10 material, comment on it, create their own 11 versions of it and so forth.

<sup>12</sup> Q. In some way it sounds like a precursor <sup>13</sup> to Facebook; would that be it?

<sup>14</sup> A. More like a precursor to Wiki.

- <sup>15</sup> Q. Wikipedia?
- A. Yeah.

Q. Who came up with the name "ibook" for
 the Family Systems ibook products?

19 I don't remember. The chances are Α. 20 pretty good that it was Brian. Brian was 21 deeply involved in everything that ibook is 22 and became and so forth, but I don't 23 explicitly remember who came up with the name. 24 When you started working for Family Ο. 25 Systems, was the idea for Family Systems ibook

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1	effort. GOLDHOR	
2	Offhand, I can't think of other	
3	examples, but that was a typical idea of who	
4	Brian wanted to start using this technology.	
5	MS. SHEEHAN: Mark this as	
6	Goldhor 3.	
7	(GOLDHOR EXHIBIT NO. 3 MARKED)	
8	Q. Do you recognize this document?	
9	A. I don't believe I've seen it before.	
10	It looks like introductory instructions for	
11	people who might get interested in starting to	
12	use ibooks.	
13	Q. I'll draw your attention to	
14	Paragraph 5.	
15	A. The one that starts "Use this"	
16	Q. Paragraph 6, "ibooks."	
17	A. Yeah.	
18	Q. In that paragraph there's a list that	
19	states, "This is great for research teams,	
20	professional writers and collaborative teams	
21	in businesses and organizations where the most	
22	convenient place for coauthors to meet is on	
23	the web."	
24	A. Uh-huh.	
25	Q. Is this an accurate description of who	

1 Family Systems intended to use ibook? 2 MS. RAY: Objection to form. 3 Α. That's certainly a great description. 4 I wouldn't say it's an exclusive description, 5 that is there are other people, but all of 6 those groups, research teams, professional 7 writers, collaborative teams and businesses 8 and organizations, yes, all of those kinds of 9 groups would have been among the targeted 10 users for ibook systems. 11 Who would you add to this list? Ο. 12 MS. RAY: Objection to form. 13 Α. It's more a matter of who I know Brian 14 would add to the list, which would be just 15 about everyone. Families to record family 16 journals. There was a young fellow, I believe 17 Vikram Singh, who was traveling around the 18 world, and Brian established an ibook for him 19 to use to record his travels. So there's 20 another example. 21 MS. SHEEHAN: Would you mark this as 22 Goldhor 4. 23 (GOLDHOR EXHIBIT NO. 4 MARKED) 24 Α. Yeah, look at that. 25 Q. Do you recognize this document?

1 ibook concept and its typical of the way an 2 ibook book page would look. 3 What is tri. ibook.com? Ο. 4 Α. As I recall, it was a website that 5 Brian set up to make it easy for people who 6 wanted to try out the ibook technology to do 7 So it would provide a place, for SO. 8 instance, where they could create an ibook. 9 They wouldn't have to have their own server. 10 If other users downloaded ibook's Ο. 11 software, they would use their own server? 12 MS. RAY: Objection to form. 13 Α. The ibook technology had a server side 14 and a client side, and Brian would certainly 15 be -- would have been happy to provide the 16 server side technology to anyone who wanted to 17 develop a web server that supported the ibook 18 technology, but most people were hesitant 19 about getting in that deep. 20 So he created a website where anyone 21 could come and basically develop their own 22 ibook, and so he was providing the server as a 23 way to make it easier for people to get 24 started. 25 Q. Did users pay to use Family Systems

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1	ibook? GOLDHOR	
2	MS. RAY: Objection. Form.	
3	A. The reason that I'm hesitating is that	
4	Brian's rules about usage were very complex.	
5	He actually spent a lot of time trying to work	
6	through the issues of what the rights were,	
7	but a fairly close short answer is no. Under	
8	most circumstances, use of the ibook	
9	technology would have been free.	
10	Q. What do you mean by rights issues?	
11	A. Brian was very aware of intellectual	
12	property rights. He wanted to assert his	
13	rights to intellectual property in the form of	
14	the patent, for instance, in order to make	
15	that technology more widely available and to	
16	prevent it from being bottled up by others.	
17	And as far as the what I mean the	
18	sort of usage rules, I'm thinking of the kind	
19	of rules for open source software, for	
20	instance. As a matter of fact, I remember at	
21	one point he did a lot of work with an	
22	attorney who had expertise in the area of I	
23	should remember the kind of official phrase.	
24	Let's say open-source groups who, like the	
25	Free Software Foundation, who wanted to	

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1 Α. Not to my knowledge. 2 Did Family Systems ever offer Ο. 3 electronic versions of fiction books already 4 in print? 5 MS. RAY: Objection. Lack of 6 foundation. 7 T think that Brian would have been Α. 8 delighted to have someone use the ibook 9 technology to create fiction, but if you mean 10 did -- were there instances where people 11 uploaded existing published works of fiction? 12 Ο. Yes. 13 Α. No. Again, these rules of use that I 14 was describing to you, I know that that was 15 one of the issues that was thrashed out at 16 great length, and from time to time various 17 rules were proposed. But in general, Brian 18 was much more focused on people using the 19 ibook technology to create new material. 20 So, for example, an electronic version Ο. 21 of Moby Dick would not be available through 22 Family Systems ibook products? 23 MS. RAY: Objection. Lack of 24 foundation. Calls for speculation. 25 Α. That statement per se isn't true, as

1 far as I know. Brian wasn't into setting 2 He wanted to make the ibook bounds. 3 technology very widely available. He wanted people to obey the law in their use of it, so 5 if someone had the legal right to the content 6 of Moby Dick and had the legal right to use 7 ibook technology to publish it, that would 8 have been fine with Brian. Ο. But the purpose of Family Systems ibook 10 products was to create new material? 11 MS. RAY: Objection. Lack of 12 foundation. Misstates his testimony. Calls 13 for speculation. 14 Brian wanted to make the ibook Α. 15 technology as widely available as possible and 16 would have been delighted to have all sorts of 17 people use it for different things that he 18 wasn't interested in personally. He very much 19 didn't want people to break the law, so I 20 would say he would be perfectly happy again if 21 someone had the legal right to use this 22 technology to publish what's now called, you 23 know, eBooks or something like that. 24 He wouldn't have been interested in 25 that particular use of it, but he would have

Page 47 1 been pleased that there was someone who was 2 using it in a way that he wasn't interested in 3 almost. MS. SHEEHAN: I want to mark the 5 next two exhibits as Goldhor 11 and Goldhor 6 12. 7 (GOLDHOR EXHIBIT NOS. 11 AND 12 MARKED) 8 Do you recognize Goldhor 11? Ο. 9 This is another version of the Α. Yes. 10 ibook ibook. I can't read the contributor. 11 Ο. What is Goldhor 11? 12 It's a printout of the beginning of an Α. 13 ibook. 14 Did you work on this material? Ο. 15 Α. I don't remember this particular form, 16 but I know for certain that I worked on the 17 ibook ibook. 18 T wish T could read the contributor. 19 And I recognize the -- in general, 20 the various different technologies that are 21 listed here. 22 Is this an accurate list of the ibook Ο. 23 products in 2001? 24 MS. RAY: Objection. Lack of 25 foundation.

1 Α. Well, the items under product, you 2 mean? 3 Ο. Yes. 4 Α. These were products or ideas for 5 products, except for this thing called 6 progress -- well, it does seem to be -- I 7 don't remember that, the very bottom one, 8 create and manage task lists, but these were 9 products or products to be, yes. 10 Is this a list of products that would Ο. 11 be available in 2001 on ibook.com? 12 In some sense, yes, in some form. Α. 13 Ο. Looking at Goldhor 12, do you recognize 14 this screen shot? 15 I recognize it by form and stuff like Α. 16 that. I don't think I've seen this particular 17 version before. 18 Is this a list of the ibook system? Ο. 19 MS. RAY: Objection. Lack of 20 foundation. Calls for speculation. 21 Α. I'd say it's a list of the family of 22 interrelated ibook services. I think of them 23 more as services than products, but either 24 way. A list of interrelated ibook 25 technologies.

Page 62 1 I believe it is the ibook trademark that Man. 2 we got as part of Family Systems. 3 I point your attention to the language Ο. 4 starting with 4 colon --5 Uh-huh. Α. 6 -- saying "Computer hardware and Ο. 7 software used to support and create 8 interactive user modifiable electronic book." 9 Α. Yes. 10 Is that an accurate description of the Q. 11 scope of trademark rights for Family Systems? 12 Α. That we registered for --13 MS. RAY: Objection. Lack of 14 foundation. Calls for a legal opinion. Calls 15 for speculation. 16 Α. Yes, that is I remember that we 17 registered the trademark for use, both on 18 hardware and software, and it was specifically 19 for interactive electronic books. 20 What are interactive user modifiable Ο. 21 electronic books? 22 It's the --Α. 23 MS. RAY: Objection. Lack of 24 foundation. Calls for speculation. 25 It's the ibook technology that we've Α.

Page 63 1 described, that is a web-based technology for 2 supporting collaborative creation and 3 modification of content. 4 May I add something? 5 As far as the computer hardware 6 goes, it was always Brian's intent that there 7 would be hardware that would act as a platform 8 for the software. Today you would describe it as a -- as smart phone or tablet technology 10 that would enable you to do all this neat 11 stuff, holding something that was specifically 12 designed to support the ibook technology as 13 opposed to being a general purpose computer 14 with a keyboard and so on. 15 Did you work on that hardware Ο. 16 technology? 17 The hardware technology was never Α. 18 implemented, so I did not work on it. 19 MS. SHEEHAN: Mark this as 20 Goldhor 19. 21 (GOLDHOR EXHIBIT NO. 19 MARKED) 22 Ο. Do you recognize Goldhor 19? 23 No, I don't. Α. 24 I'll represent to you that this came Q. 25 from the United States Patent and Trademark

1 agree not to contest Apple's use of ibook for 2 its notebook computer? 3 MS. RAY: Objection to form. Lack 4 of foundation. 5 That's my layperson's understanding of Α. 6 what was going on. My understanding is that 7 if -- without that jointly-signed affidavit, 8 that Apple would have had trouble getting 9 their registration, getting their trademark 10 registered. 11 MS. SHEEHAN: Mark this as 12 Goldhor 20. 13 (GOLDHOR EXHIBIT NO. 20 MARKED) 14 Do you recognize this document? Ο. 15 Without reading through it in detail, Α. 16 but this looks like the consent agreement, the 17 agreement that Apple and Family Systems 18 signed. 19 Yeah, Lawrence Wertheimer is the 20 person whose name -- he lived in New York and 21 he was the director of Family Systems. 22 Pointing your attention on Page 1 --Ο. 23 Α. Uh-huh. 24 -- to the description in Paragraph 2 of Q. 25 the Family Systems use of the mark ibook --

1 Α. Uh-huh. GOLDHOR 2 -- is this an accurate description, Ο. 3 based on your understanding? 4 "Computer software used to support and Α. 5 create interactive, user modifiable, 6 electronic books and related goods and 7 services." Yes. 8 And based on your knowledge, Family Ο. 9 Systems never expanded its use of the mark 10 ibook from what is described here? 11 Α. As far as I know --12 MS. RAY: Objection. Lack of 13 foundation. Objection to form. Calls for 14 speculation. 15 As far as I know, during the time that Α. 16 I was working for Family Systems, everything 17 that we did with the mark falls comfortably 18 under this description. 19 Q. Were you involved at all with Family 20 Systems' assignment of its trademark 21 registration to Apple? 22 The complete assignment, no involvement Α. 23 whatsoever. 24 Have you spoken to Brian Reynolds about Q. 25 it?

Page 77 1 server somewhere, and there was parts that a 2 user would download onto his or her machine. 3 And the user would download that Ο. 4 software onto a machine. 5 At that time, it would have been --6 would it have been a desktop computer? Α. It could have been desktop or laptop. And I believe you testified that Brian 0. 9 Reynolds, who was -- I believe you said he was 10 the owner of Family Systems, correct? 11 I don't know the legal arrangement, but Α. 12 he was the mover and shaker. 13 Ο. And I believe you testified that 14 Mr. Reynolds envisioned at some point having 15 ibook software that could be used on a smart 16 phone or tablet device, correct? 17 MS. SHEEHAN: Objection. 18 Just to clarify, there weren't things Α. 19 called smart phones and tablets, but he was 20 very interested in something that would be 21 easy to walk around with and would be 22 optimized for this use, as opposed to being a 23 general purpose computer. 24 Q. But at the time that you were working 25 with the ibook technology, things like smart

<sup>1</sup> phones and tablet computers didn't exist yet, <sup>2</sup> correct? <sup>3</sup> A. Certainly not in their present form.

Q. The ibook technology, including the
<sup>5</sup> ibook software, would allow users to read
<sup>6</sup> books created by other people, correct?

A. Any kind of content.

<sup>8</sup> Q. Any kind of --

A. If someone had created a novel and put
 it up in -- using the ibook technology, then
 people could read that.

Q. The content that could be accessed using the ibook technology would include both text and visual material, correct?

15

20

25

Α.

7

Yes, that's correct.

Q. And I believe you testified that Mr. Reynolds did not envision any particular limitations on the type of content that could be accessed, correct?

MS. SHEEHAN: Objection.

A. That's correct. In general, it was
 intended to be very open-ended enabling
 technology that could be used for all sorts of
 things.

Q. The ibook technology, including the

1 ibook software, could have been used by 2 individuals to make books they had written 3 available to others, correct? Α. Yes. 5 The ibook technology, including the Ο. 6 ibook software, could be used by commercial 7 publishers to make their books available to 8 others, correct? 9 The technology certainly could be used Α. 10 that way. As I said, Brian struggled with the 11 whole notion of commercial use, and at various 12 times there were various limitations 13 suggested. But as far as the technology goes, 14 this was technology that could be used either 15 by an individual or an organization. 16 Ο. And as it was designed and made 17 available, the ibook technology, including the 18 ibook software, could really be used by 19 anybody to make content available to others; 20 is that correct? 21 Α. This is anyone who agreed to the 22 licensing terms --23 Q. Assuming --24 -- and had a computer and access to the Α. 25 Internet.

Page 80 1 Assuming they had downloaded the Ο. 2 software and agreed to the terms associated 3 with the software, and then had it loaded onto some kind of device. 5 That's correct, with one caveat. Α. Ι 6 don't know how important it is, but Brian 7 really strove to put in a requirement that it 8 only be used for material that would advance 9 the common good or something like that. He 10 had language that might appear very 11 idealistic, but he was quite serious about it. 12 And so that was -- that limitation on the type 13 of material would have been the only 14 limitation. 15 So that in terms of the subject matter, Ο. 16 it sounds like of the content he had hopes for 17 what it would be used for? 18 А Yes. 19 And you said that the ibooks Ο. 20 technology -- excuse me, ibook technology, 21 including the ibook software, could be used to 22 support and create user-modifiable electronic 23 books, correct? 24 Α. Yes. 25 Q. Is it fair to say that a user could

read a book or other content using that technology?

A. You mean if someone had created -- let me answer it this way. If someone had created, let's say, a novel, had written a novel using the ibook technology, then a user could access the ibook and read the novel just using that software.

<sup>9</sup> Q. They could use the ibook software to <sup>10</sup> look for material, find it, decide they wanted <sup>11</sup> to read it and then read it using the <sup>12</sup> software?

<sup>13</sup> A. That's correct, yes.

25

Q. And if a user, in reading some content that they had found using the ibook software, decided that they wanted to add to or modify that content, for example, by adding a note, they could do that as well, correct?

<sup>19</sup> A. If they had the appropriate
 <sup>20</sup> permissions, they could, yes.

Q. I believe you mentioned that the ibook
 software was available as a free download,
 correct?
 MS. SHEEHAN: Objection.

A. Well, from time to time and for various