

EXHIBIT 16

Attorney Client Privilege

Attorney Client Privilege

From: Lupo, Anthony
Sent: Saturday, January 23, 2010 5:57 PM
To: 'Brian Reynolds'
Cc: Susan.Mulholland@gesmer.com; Taylor, Brewster; Panko, Ross
Subject: RE: Selling rights in "IBOOK"

Brian,

Thank you for your email.

In order to keep this moving quickly, we are preparing a draft agreement. However, I don't think time will allow us to set up a call with an Apple executive. As you might expect, management is fully engaged in preparing for the event on Wednesday.

If you are not willing to accept the offer that I made last night, please email me your counteroffer today. In making a counteroffer, please keep the following points in mind:

- Although you take the view that the domains alone would justify your suggested price, Apple does not share that view. As I'm sure you're aware, Apple uses a single website at a single address, www.apple.com, for all of its products and services, and does not maintain separate product-specific sites at other web addresses. Apple would not place the same value on the domains that you have suggested.
- Please also reconsider the value you are putting on the trademarks. Although you indicated in your email that you have "registrations for ibook in the field of interactive electronic books in many countries including the USA", in fact your registrations in Australia, the European Community, the U.K., and elsewhere in Europe have all expired, and your Canadian application was abandoned. If we are to reach an agreement, the price must reflect the fact that you cannot convey to Apple a worldwide portfolio of trademark rights.

Since your current demand is apparently heavily weighted toward your view of the value of the domains, please let me know your price if the deal includes the domains, and also if the deal does not include the domains, and we will get back to you as quickly as we can.

Tony

Anthony V. Lupo
Partner

Arent Fox LLP | Attorneys at Law
1050 Connecticut Avenue, NW
Washington, DC 20036-5339
202.857.6353 DIRECT | 202.857.6395 FAX
lupo.anthony@arentfox.com | www.arentfox.com

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From: Brian Reynolds [mailto:brinja@gmail.com]
Sent: Saturday, January 23, 2010 12:19 PM
To: Lupo, Anthony
Cc: Susan.Mulholland@gesmer.com; Taylor, Brewster; Panko, Ross
Subject: Re: Selling rights in "IBOOK"

Tony,

Thanks for getting back to me last night. I fear that your suggested amount would barely cover our costs to convert from ibook and re-establish a brand of equivalent strength.

On the other hand our registrations for ibook in the field of interactive electronic books in many countries including the USA will provide a ready made strong branding which perfectly fits Apple's reported new business activity of adding interactive value to electronic books in association with publishers.

The further addition of the complete set of six ibook domain names adds a unique opportunity for Apple's ibook business recognition, branding and access; my suggested figure can be justified by the domain names alone.

The domains together with the trademarks present a unique and timely opportunity in which the whole is also greater than the sum of the parts. Together with Apple's existing trademark rights, purchase of our rights would permit unlimited and unchallengeable use of the ibook trademark in Apple's future product plans whatever direction they may move in.

I suggest that you and Brewster go ahead and prepare a contract and in parallel you set up a call between myself and a principal at Apple to settle the price and terms.

Thanks, Brian.

----- Forwarded message -----

From: **Lupo, Anthony** <Lupo.Anthony@arentfox.com>
Date: Fri, Jan 22, 2010 at 11:01 PM
Subject: RE: Selling rights in "IBOOK"
To: Brian Reynolds <brinja@gmail.com>
Cc: "Susan.Mulholland@gesmer.com" <Susan.Mulholland@gesmer.com>, "Taylor, Brewster" <btaylor@stites.com>, "Panko, Ross" <panko.ross@arentfox.com>

Brian

Thanks for your email. I spoke to Apple and they would agree to spend up to _____ As we said the timing is very tight. Please let me know if this is acceptable and I can work with Brewster to finalize an agreement on Monday.

Thanks

Anthony

Anthony V. Lupo
Partner

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From: Brian Reynolds [<mailto:brinja@gmail.com>]
Sent: Friday, January 22, 2010 12:45 PM
To: Lupo, Anthony
Cc: Susan.Mulholland@gesmer.com; Taylor, Brewster; Panko, Ross
Subject: Re: Selling rights in "IBOOK"

Tony,
Thanks for the conversation. For a positive response today, we are willing to reduce our expectation of an Apple offer price to
Brian.

----- Forwarded message -----

From: **Lupo, Anthony** <Lupo.Anthony@arentfox.com>
Date: Fri, Jan 22, 2010 at 11:40 AM
Subject: RE: Selling rights in "IBOOK"
To: "Susan.Mulholland@gesmer.com" <Susan.Mulholland@gesmer.com>
Cc: Brian Reynolds <brinja@gmail.com>, "Taylor, Brewster" <btaylor@stites.com>, "Panko, Ross" <panko.ross@arentfox.com>

I have a meeting at 12:30 but you can catch me on my cell

Anthony V. Lupo
Partner

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From: Susan.Mulholland@gesmer.com [mailto:Susan.Mulholland@gesmer.com]
Sent: Friday, January 22, 2010 11:15 AM
To: Lupo, Anthony
Cc: Brian Reynolds; Taylor, Brewster; Panko, Ross
Subject: RE: Selling rights in "IBOOK"

I am on a conference call until 12:30 today.

Regards,

Susan M. Mulholland
Gesmer Updegrove LLP
40 Broad Street
Boston, MA 02109
Tel: 617.350.6800
Fax: 617.350.6878

"Lupo, Anthony"
<Lupo.Anthony@ARENTFOX.COM> To
Brian Reynolds <brinja@gmail.com>
01/22/2010 11:09 cc
AM "Panko, Ross"
<panko.ross@arentfox.com>, "Taylor,
Brewster" <btaylor@stites.com>,
susan.mulholland
<susan.mulholland@gesmer.com>
Subject
RE: Selling rights in "IBOOK"

11:30 I would be free (in 20 minutes). does that work

Anthony V. Lupo
Partner

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From: Brian Reynolds [mailto:brinja@gmail.com]
Sent: Friday, January 22, 2010 11:06 AM
To: Lupo, Anthony
Cc: Panko, Ross; Taylor, Brewster; susan.mulholland
Subject: Re: Selling rights in "IBOOK"

We tried to reach you a little earlier and left a message. When is good?

On Thu, Jan 21, 2010 at 8:52 PM, Lupo, Anthony <Lupo.Anthony@arentfox.com> wrote:
Brian

I think it might make sense for us to spend a couple of minutes on the phone to discuss this. Let me know if you and Brewster can speak tomorrow morning EST.

Tony

Anthony V. Lupo
Partner

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From: Brian Reynolds [mailto:brinja@gmail.com]
Sent: Thursday, January 21, 2010 4:10 PM
To: Lupo, Anthony
Cc: Panko, Ross; Taylor, Brewster; susan.mulholland
Subject: Fwd: Selling rights in "IBOOK"

Hi Tony,

Family Systems did not sell any rights; Apple entered a coexistence agreement with Family Systems which permits Apple to use the mark iBook for the limited field of notebook computers and goods and services used with the notebook computers excluding software.

There is no relationship between the price we agreed upon then for the coexistence with Apple's use of its limited mark and a price now for purchase of all our rights. Please also consider the value and strength of the combined marks.

In relation to domain names, we note that toys.com sold last year for and toys.net is now advertising itself for We have the benefit of the complete set of ibook.com, ibook.org, ibook.net, i-book.com, i-book.org, i-book.net and you have said Apple wants them all which together with the trademarks would create very strong branding.

At this point I suggest that you immediately set up a call between myself and a principal of Apple to discuss price and terms. I am available today and tomorrow.

Thanks, Brian.

On Wed, Jan 20, 2010 at 5:44 PM, Lupo, Anthony <Lupo.Anthony@arentfox.com> wrote:
Brian

I spoke to Apple and they are willing to offer you _____ They come to this number based on the fact that they purchased half of your rights for _____ and then calculated inflation on that amount.

They are also willing to offer another _____ for the domain rights.

Please let me know your thoughts on this.

Tony

From: Brian Reynolds <brinja@gmail.com>
To: Lupo, Anthony
Cc: Panko, Ross; Taylor, Brewster <btaylor@stites.com>
Sent: Tue Jan 19 11:08:40 2010

Subject: Re: Selling rights in "IBOOK"

Tony,

We would like to see an offer from Apple. In my earlier emails to you I have also requested a call with a principal of Apple and am waiting for answers on several outstanding questions. We are in a position to move very quickly once we have Apple's responses.

Thanks, Brian.

On Mon, Jan 18, 2010 at 11:31 AM, Lupo, Anthony <Lupo.Anthony@arentfox.com> wrote:
Brian

Thanks for your response. I am sure this is not in Apple's realm of reality but I will pass it on to them. However, it might be helpful to have a conversation with you and Brewster so I can better understand how you came to the number you did.

Tony

Anthony V. Lupo
Partner

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From: Brian Reynolds [mailto:brinja@gmail.com]
Sent: Friday, January 15, 2010 3:41 PM

To: Lupo, Anthony
Cc: Panko, Ross; Taylor, Brewster
Subject: Re: Selling rights in "IBOOK"

Tony,

I would have preferred Apple to make us an offer, and without any information as to Apple's intentions and timescales or any opportunity to take advice, I can indicate that an offer of _____ would most likely be accepted and include full transfer of rights and our conversion costs.

Brian

On Fri, Jan 15, 2010 at 3:25 PM, Lupo, Anthony <Lupo.Anthony@arentfox.com> wrote:
Brian

I think Apple would want all of these domains and any left over trademark or trademark rights you have. I think they would likely provide a link back to you for a period of time. As to timing, they have expressed an interest now, and based on my experience working with Apple we should try to move forward while they are interested. As you know it took them a while to wake up to your first email.

Let me know what you think the price would be to assign these marks and domains to Apple (not including the underlying technology or programming).

Tony

Anthony V. Lupo
Partner

Arent Fox LLP | Attorneys at Law
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202.857.6353 DIRECT | 202.857.6395 FAX
lupo.anthony@arentfox.com | www.arentfox.com

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From: Brian Reynolds [mailto:brinja@gmail.com]
Sent: Friday, January 15, 2010 11:24 AM

To: Lupo, Anthony
Cc: Panko, Ross; Taylor, Brewster
Subject: Re: Selling rights in "IBOOK"

Thanks Anthony,

Just to confirm, in addition to the IBOOK trademark registrations in a good many countries, we have the following ibook domains with renewal dates as shown.

IBOOK.COM 3/19/2010
IBOOK.NET 4/4/2010
IBOOK.ORG 4/5/2010

In addition, we have i-book domains; would Apple wish to include these in the purchase or would we be able to use them ourselves as a replacement for ibook?

I-BOOK.COM 1/29/2010
I-BOOK.NET 4/4/2010
I-BOOK.ORG 4/5/2010

What are Apple's timescales for signing, payment, giving up use of sites, giving up email addresses?

Can there be a notice at ibook.com linking to our replacement site?

I am also awaiting your answer regarding any conflict with verbal and voicechat.

Thanks, Brian.

----- Forwarded message -----

From: Lupo, Anthony <Lupo.Anthony@arentfox.com>
Date: Thu, Jan 14, 2010 at 10:20 PM
Subject: RE: Selling rights in "IBOOK"
To: Brian Reynolds <brinja@gmail.com>
Cc: "Panko, Ross" <panko.ross@arentfox.com>, "Taylor, Brewster" <btaylor@stites.com>

Brian

thanks for the email. Apple is really only interested in the marks and domains associated with IBOOK. they are not trying to purchase any of the underlying goods or services that may be associated with the mark or domain. I also doubt they would participate in any product or service since I am not aware of them doing this in the past. They would want to own the domains but I am sure they would provide you with a period of time to have emails redirected to your new site.

We do not have an idea what the value of the marks and domains are to you so we thought you would be in the best position to tell us what it would cost for you to move your goods and services to another domain and mark. The website did not appear to be in heavy use. So the facts you provided are helpful in understanding where you are with your use.

I will check if they have any problem with the two names you recommended.

Anthony V. Lupo
Partner

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From: Brian Reynolds [mailto:brinja@gmail.com]
Sent: Thursday, January 14, 2010 1:49 PM
To: Lupo, Anthony
Cc: Panko, Ross; Taylor, Brewster
Subject: Fwd: Selling rights in "IBOOK"

Hi Tony,

Brewster suggested I contact you directly. When I reached out to Ross Panko of your firm on 1st October 2008, Family Systems was at a decision point as we were planning new products. We were not shopping a portfolio and I reached out to Apple because we were embarking on some ambitious product plans, Apple was no longer using the iBook mark in any products and I wondered whether our planned product introductions might possibly clash with Apple's possible future use of the iBook mark.

In the absence of any response, we have continued use of our iBook trademark and upgraded the iBook system V3 to the iBook Voice System which we are in process of launching featuring VoiceChat, with our demo site on voice.iBook.com.

We have created considerable additional investment and momentum around the iBook voice system, are working with Google Wave as our launch environment and are presently working toward a significant milestone by the end of this month. As things have moved on, any figure I may have had in mind would no longer be appropriate so would you ask Apple to kindly make an offer please?

The iBook voice system is a very far reaching project as it introduces a shared web accessible memory for voice conversations for the first time in history with many compelling benefits so I have been quite separately wondering whether Apple may have any interest in participating in this project on a cooperative basis and would appreciate an introduction.

At this moment, just prior to launch of the iBook Voice System, we are just in time to rename the software and service if we act very quickly.

I have discussed the possibility with Brewster and alternative trademarks are available for us to use such as "verbol" which is the name of the language framework by which the iBook voice components interact with the base iBook system, (which itself is an interactive web site which responds to verbol commands to create and modify web pages). We may also consider "VoiceChat" if other registrations do not prevent this. Please confirm that there would be no collision with Apple on these possible alternative trademarks for Family Systems.

We are in heavy use of the iBook.com domain with several dozen sites of which a dozen are currently active and public and would need to be converted or Apple could enable redirects and not use those host names itself. I assume our internal sites could retain their existing iBook domain name on our internal network.

It was not clear from talking to Brewster which of Family Systems iBook assets Apple are interested in. There are multiple domain names and trademark registrations as well as software technology and patents which reference iBook systems.

I would appreciate an indication of the extent of Apple's interest in our iBook assets, and a rough timescale and price range from Apple's perspective. Also if we proceed I would appreciate an introduction to a principal of Apple Inc.

Thanks, Brian.

Brian Reynolds
Managing Director Family Systems

----- Forwarded message -----
From: Taylor, Brewster <btaylor@stites.com>
Date: Wed, Jan 13, 2010 at 4:06 PM
Subject: FW: Selling rights in "IBOOK"
To: Brian Reynolds <brinja@gmail.com>

Dear Brian:
See e-mail below from counsel for Apple. I am assuming that you would be transferring all of the rights you have in "IBOOK", marks and domain names. Do you have an idea as to your asking price?
Brewster

Brewster Taylor
Stites & Harbison, PLLC
1199 N. Fairfax Street
Suite 900
Alexandria, Virginia 22314
Direct dial (703)837-3906
Fax (703)518-2936
btaylor@stites.com

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From: Lupo, Anthony [<mailto:Lupo.Anthony@ARENTFOX.COM>]
Sent: Wednesday, January 13, 2010 4:03 PM
To: Taylor, Brewster
Subject: Re: Selling rights in "IBOOK"

Brewster

Your client had reached out some time ago to see if we were interested. I thought they might have an idea of how much they wanted since they were shoooping the portfolio

From: Taylor, Brewster <btaylor@stites.com>
To: Lupo, Anthony
Sent: Wed Jan 13 15:56:43 2010
Subject: Selling rights in "IBOOK"

Dear Tony:
Further to our telephone discussion, this will confirm that our client will consider an offer for assignment of its rights in its "IBOOK" marks and domain names. I look forward to hearing from you further.
Regards,
Brewster

Brewster Taylor
Stites & Harbison, PLLC
1199 N. Fairfax Street
Suite 900
Alexandria, Virginia 22314
Direct dial (703)837-3906
Fax (703)518-2936
btaylor@stites.com

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Best wishes from Brian Reynolds

May good will enable us to improve what we can, endure what we cant, converse with all who might help, so we cooperate in peace, and assist those in need.

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Best wishes from Brian Reynolds

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----- end message -----