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November 19, 2020

Hon. John P. Cronan United States District Court Southern District of New York 500 Pearl Street New York, NY 10007

Re: Personalized Media Communications, LLC v. Netflix, Inc., Case No. 1:20-cv-03708

Dear Judge Cronan:

Pursuant to section 4(C) of this Court's individual rules of practice, Netflix moves for an order sealing portions of the following documents: (1) portions of PMC's Memorandum of Law (the "Memorandum") in Support of its November 16, 2020 Motion to Compel the Production of Relevant Cadmium Source Code (the "Motion"); (2) portions of the Declaration of William Wong filed in support of the Motion (the "Wong Declaration"); and (3) the entirety of Exhibit 2 to the Declaration of Ravi Bhalla filed in support of the Motion (the "Bhalla Declaration"). Each of the foregoing documents contains Netflix source code, information about that code, or information about Netflix's confidential engineering practices, the disclosure of which would place Netflix at a significant competitive disadvantage.

The Second Circuit has set out a three-step inquiry for evaluating sealing requests. See Lugosch v. Pyramid Co. of Onondaga, 435 F.3d 110, 119-20 (2d Cir. 2006). First, a court must determine whether the document at issue is a "judicial document" that is "relevant to the performance of the judicial function and useful in the judicial process." Id. at 119 (quoting United States v. Amodeo (Amodeo I), 44 F.3d 141, 145 (2d Cir. 1995)). Second, the court must determine the weight of the presumption in favor of public access, given "the role of the material at issue in the exercise of Article III judicial power." Id. (quoting United States v. Amodeo (Amodeo II), 71 F.3d 1044, 1049 (2d Cir. 1995)). A court's judgment as to the weight of the presumption "can be informed in part by tradition. Where such documents are usually filed with the court and are generally available, the weight of the presumption is stronger than where filing with the court is unusual or is generally under seal." Amodeo II, 71 F.3d at 1050. Finally, the court must "balance competing considerations against [the presumption of public access]." Lugosch, 435 F.3d at 120 (quoting Amodeo II, 71 F.3d at 1050).

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The documents at issue in this letter motion are "judicial documents" to which the presumption of public access applies because they have been submitted to this Court to enable it to adjudicate the parties' dispute about the proper scope of discovery in this case.¹ See id. at 119.

That presumption should not be given much weight here, however. Courts typically conclude that the weight of the presumption of public access is strong in situations "where documents are used to determine litigants' substantive legal rights." Id. at 121. PMC's Motion relates to a discovery dispute and is not dispositive of any merits issue in this case. In similar cases involving non-dispositive motions, courts in this district have concluded that the presumption of public access should not be accorded much weight. See, e.g., IBM, 2020 WL 6048773, at *2 (concluding that the presumption should be afforded "moderate weight" where the requests for redaction were "submitted in connection with [a] preliminary injunction motion—not a full trial on the merits"); In re Methyl Tertiary Butyl Ether (MTBE) Prod. Liab. Litig., No. 07 CIV. 10470, 2013 WL 3531600, at *4 (S.D.N.Y. July 12, 2013) ("[T]he presumption of access is weak relative to a document considered in connection with a motion that is potentially dispositive on the merits."). Moreover, "tradition" dictates that the presumption should be given less weight with respect to documents containing confidential source code information. Amodeo II, 71 F.3d at 1050. Courts routinely recognize that source code "is often a company's most sensitive and most valuable property" and adopt "robust protections" for source code during the discovery process. Drone Techs., Inc. v. Parrot S.A., 838 F.3d 1283, 1300 n.13 (Fed. Cir. 2016).

There is also a strong countervailing consideration weighing against public access here, because the disclosure of information about Netflix's source code or confidential engineering practices would place Netflix at a significant competitive disadvantage. "[C]ourts may deny access to records that are 'sources of business information that might harm a litigant's competitive standing." In re Parmalat Sec. Litig., 258 F.R.D. 236, 244 (S.D.N.Y. 2009) (quoting Nixon v. Warner Commc'ns, Inc., 435 U.S. 589, 598 (1978)); see Amodeo II, 71 F.3d at 1051 ("Commercial competitors seeking an advantage over rivals need not be indulged in the name of monitoring the courts...."). Netflix employs strict measures to maintain the

¹ As a caveat, Netflix contends that only certain portions of Exhibit 2 to the Bhalla Declaration, comprising excerpts from the deposition testimony of Maria Kazandjieva, should be considered part of a "judicial document." PMC's Motion cites only four lines from that deposition yet Exhibit 2 includes eight pages of largely irrelevant testimony. See Dkt. 118 at 7. Because Exhibit 2 is largely irrelevant to the present dispute and the relevant portions contain information about confidential Netflix engineering practices, Netflix has requested that the entire exhibit be sealed.

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confidentiality of its source code and engineering practices and each contain trade secrets. See Declaration of Elena Garnica at \P 2. If Netflix's source code or details about Netflix's engineering practices were to become public, Netflix's competitors could use that information to improve their own products or services to better compete with Netflix. Id. at \P 3. Details about the structure and organization of Netflix's code could also be used by malicious third parties to attack the Netflix service, placing Netflix at risk of security breaches and creating a further risk of harming Netflix's standing in the marketplace. Id.

Each of the documents that Netflix has requested be sealed in part contains this sort of highly confidential, competitively sensitive information. Id. at ¶ 4. The redacted portions of the Memorandum and Wong Declaration contain snippets of Netflix code and describe the structure and functionality of that code. Exhibit 2 to the Bhalla Declaration contains excerpts from the deposition of Maria Kazandjieva in which Ms. Kazandjieva describes confidential Netflix engineering practices. Courts in this district regularly grant requests to seal documents containing similar information. See, e.g., Avocent Redmond Corp. v. Raritan Americas, Inc., No. 10 CIV. 6100 PKC, 2012 WL 3114855, at *16 (S.D.N.Y. July 31, 2012) ("The parties may file the following documents under seal because they include engineering schematics, confidential source code and confidential deliberations about future products, the disclosure of which could unfairly allow competitors to develop competing products...."); GoSMiLE, Inc. v. Dr. Jonathan Levine, D.M.D. P.C., 769 F.Supp.2d 630, 649-50 (S.D.N.Y. 2011) (granting motion to seal documents containing "highly proprietary material concerning the defendants' marketing strategies, product development, costs and budgeting").

Because the risk of competitive harm to Netflix greatly outweighs the minimal presumption of public access in this situation, Netflix respectfully asks this Court to grant its sealing motion.

Very truly yours,

/s/ Alyssa Caridis

Alyssa Caridis

Defendant's request is GRANTED. For the reasons mentioned in this letter, the Court finds that Defendant's privacy interests outweigh the presumption of public access to the information contained in the limited proposed redactions and sealed exhibit.

The Clerk of Court is respectfully directed to close the motions pending on Dkts. 117, 122.

SO ORDERED. Date: November 19, 2020

New York, New York

The Cu

JOHN P. CRONAN United States District Judge