

MARINA C. TSATALIS (MT-6494)
 KORAY J. BULUT (KB-1074), *pro hac vice*
 WILSON SONSINI GOODRICH & ROSATI
 Professional Corporation
 1301 Avenue of the Americas, 40th Floor
 New York, NY 10019
 Telephone: (212) 999-5800
 Facsimile: (212) 999-5899
 Email: MTsatalis@wsgr.com

Attorneys for Defendants
 GOOGLE INC. and TIMOTHY ARMSTRONG
 Case 2:05-cv-06487-DLC Document 41 Filed 05/17/2007 Page 1 of 20

UNITED STATES DISTRICT COURT
 SOUTHERN DISTRICT OF NEW YORK

Christina Elwell,

 Plaintiff,

 v.

 GOOGLE, INC. and
 TIMOTHY ARMSTRONG,

 Defendants.

)
)
) **ECF CASE**
) **Case No: 05-CV-06487 (DLC)**
)
) **DEFENDANTS GOOGLE INC. AND**
) **TIMOTHY ARMSTRONG'S**
) **MEMORANDUM OF POINTS AND**
) **AUTHORITIES IN OPPOSITION**
) **TO PLAINTIFF'S MOTION TO**
) **LIFT THE LITIGATION STAY**
) **PENDING ARBITRATION**
)

TABLE OF CONTENTS

	<u>Page</u>
I. INTRODUCTION AND STATEMENT OF FACTS	1
II. ARGUMENT	3
A. Plaintiff's Motion Is Actually A Motion For Reconsideration And Should Be Denied As Untimely.	3
B. Plaintiff's Motion Should Be Denied Because She Waived Any Right To Challenge The Court's Order Compelling Her To Arbitrate Her Claims.	3
C. Plaintiff's Purported "New" Basis For Attacking The Arbitration Clause Ignores The Court's Reasoning In Its Opinion Compelling Arbitration.	6
D. Even If Plaintiff Had Attacked The Conscionability Of the Employment Agreement In A Timely Fashion, The Parties' Arbitration Agreement Is Enforceable Under California Law.	8
1. The Arbitration Agreement Is Not Procedurally Unconscionable.	8
a. The Arbitration Agreement Is Not Oppressive.	8
b. The Arbitration Agreement Clearly Notified Plaintiff That She Was Waiving Her Rights To The Judicial Forum.	9
2. The Arbitration Agreement Is Not Substantively Unconscionable.	9
a. The Carve-Out Provision Is Codified Under California Law.	10
b. The Court May Sever The Carve-Out Provision And Enforce The Arbitration Agreement.	10
E. Plaintiff's Displeasure With The Pace And Costs Of The Arbitration Proceeding Are Not Grounds To Invalidate Her Contractual Obligation To Arbitrate.	12
III. CONCLUSION	16

Case 2:05-cv-06487-DLC Document 41 Filed 05/17/2007 Page 2 of 20

TABLE OF AUTHORITIES

Page(s)

CASES

24 Hour Fitness, Inc. v. Superior Court, 66 Cal. App. 4th 1199 (1998).....10

AGCO Corp. v. Anglin, 216 F.3d 589 (7th Cir. 2000)..... 5

AT&T Techs., Inc. v. Commc'ns Workers of Am., 475 U.S. 643 (1986)..... 6

Abramson v. Juniper Networks, Inc., 115 Cal. App. 4th 638 (2004) 5

Am. Centennial Ins. Co. v. Nat'l Cas. Co., 951 F.2d 107 (6th Cir. 1991)..... 16

Armendariz v. Found. Health Psychcare Servs., Inc., 24 Cal. 4th 83 (2000)..... 4, 10, 11,
12, 13

Baesler v. Cont'l Grain Co., 900 F.2d 1193 (8th Cir. 1990) 16

Dean Witter Reynolds, Inc. v. Byrd, 470 U.S. 213 (1985)..... 16

DiGiacinto v. Ameriko-Omserv Corp., 59 Cal. App. 4th 629 (1997) 7

Elevator Indus. Ass'n, Inc. v. Local 3, I.B.E.W., A.F.L.-C.I.O., No. 84 CIV. 8638 (MJL),
1985 WL 1093 (S.D.N.Y. Apr. 16, 1985)..... 14

First Options of Chicago, Inc. v. Kaplan, 514 U.S. 938 (1995) 6, 7

Fittante v. Palm Springs Motors, Inc., 105 Cal. App. 4th 708 (2003)..... 8

Fortune, Alsweet & Eldridge, Inc. v. Daniel, 724 F.2d 1355 (9th Cir. 1983) 5

Gov't of the United Kingdom v. Boeing Co., 998 F.2d 68 (2d Cir. 1993)..... 16

Herman Miller, Inc. v. Worth Capital, Inc., No. 98-7732, 1999 WL 132183 (2d Cir.
Mar. 9, 1999)..... 4, 5

Lagatree v. Luce, Forward, Hamilton & Scripps, 74 Cal. App. 4th 1105 (1999)..... 8

Little v. Auto Stiegler, Inc., 29 Cal. 4th 1064 (2003)..... 11

Mitsubishi Motors Corp. v. Soler Chrysler-Plymouth, Inc., 473 U.S. 614 (1985)..... 6

Nagrampa v. MailCoups, Inc., 469 F.3d 1257 (9th Cir. 2006)..... 8

Opals on Ice Lingerie v. Bodylines Inc., 320 F.3d 362 (2d Cir. 2003) 5

Paramedics Electromedicina Comercial, Ltda. v. GE Med. Sys., 369 F.3d 645 (2d Cir.
2004) 7

Rosenthal v. Great Western Fin. Sec. Corp., 14 Cal. 4th 394 (1996)..... 9

Scott v. Pacific Gas & Elec. Co., 11 Cal. 4th 454 (1995)..... 7

Simula, Inc. v. Autoliv, Inc., 175 F.3d 716 (9th Cir. 1999)..... 7

Case 2:05-cv-06487-DLC Document 41 Filed 05/17/2007 Page 3 of 20

Soltani v. W. & S. Life Ins. Co., 258 F.3d 1038 (9th Cir. 2001)..... 8

Stirlen v. Supercuts, Inc., 51 Cal. App. 4th 1519 (1997)..... 8, 9

Thawley v. Turtell, 736 N.Y.S.2d 2 (N.Y. App. Div. 2001) 7

STATUTES

Cal. Civ. Code § 1670.5(a)..... 11

Cal. Civ. Proc. Code § 1281.8..... 10

Cal. Civ. Proc. Code § 1281.8(b)..... 10

Cal. Civ. Proc. Code § 2025.280(a)..... 13

RULES

AAA Rule 27 14

AAA Rule 37 15

Local Civil Rule 6.3..... 3

I. INTRODUCTION AND STATEMENT OF FACTS

Plaintiff Christina Elwell ("Plaintiff") agreed by contract to binding arbitration of all disputes with her employer, Google Inc. ("Google" or the "Company"), that relate to or arise out of her at-will Employment Agreement. Rather than complying with the arbitration provisions of her Employment Agreement, Plaintiff filed an action in this Court alleging that she was demoted and terminated from her employment with Google because of her sex, pregnancy and disability, in addition to other, related claims, all of which are based on the same core facts and relate to and arise out of her employment. When Defendants asked Plaintiff to submit her claims to arbitration pursuant to her Employment Agreement, she refused on the sole basis that she believed that her claims were outside the scope of the arbitration clause. Declaration of Marina C. Tsatalis, filed herewith ("Tsatalis Decl."), Ex. A.

Because all of the claims that Plaintiff has asserted in this case are indeed covered by her agreement to arbitrate, Defendants Google and Timothy Armstrong (jointly "Defendants") filed a Motion to Compel Arbitration on August 29, 2005, in which they argued that this action should be dismissed or stayed and that Plaintiff's claim should be adjudicated by an arbitrator in accordance with the parties' agreement. Plaintiff opposed this motion on the grounds that, "(1) [] her claims [did] not arise under the Agreement and (2) [] they do not fall within the scope of the Arbitration Clause." Tsatalis Decl., Ex. B (p. 7). At no time did Plaintiff attack the enforceability of the Employment Agreement containing the arbitration provision. On January 30, 2006, in a well-reasoned, ten-page Order and Opinion, this Court granted Defendants' Motion and ordered this action stayed pending arbitration in accordance with the parties' agreement. Id.

On February 14, 2006, Plaintiff filed a Demand for Arbitration with the American Arbitration Association ("AAA"). In an attachment to her Demand for Arbitration, Plaintiff stated "Claimant believes that the agreement and its arbitration clause are inapplicable to Claimant's civil rights and torts claims, but is proceeding with arbitration in light of the Court's order." Again, Plaintiff did not contest the enforceability of the arbitration provisions.

The Arbitrator in this matter, Catherine Harris, Esq. ("the Arbitrator"), was appointed on June 6, 2006. Tsatalis Decl., at ¶ 4. Following a Case Management Conference in July 2006 and the determination of the case schedule, discovery opened in August 2006. Id. at ¶ 5. Because of

complications relating to another pregnancy, Plaintiff was unable to attend her deposition until November 2006, and thus the parties did not begin taking depositions until that month. Id. at ¶ 6. Between November 2006 and the close of discovery just three months later, on February 1, 2007, the parties took 26 depositions and completed their written discovery. Id. Defendants then prepared and filed a comprehensive Motion for Summary Judgment with the Arbitrator, which is currently pending. Id. Such progress can hardly be characterized as dilatory. Thus, barring the unlikely event that some of Plaintiff's claims survive Defendants' Motion for Summary Judgment, the case has been litigated in its entirety before the AAA. To date, Defendants have paid \$63,975 in fees to AAA and approximately \$78,000 in costs for such items as copying charges, travel, postage and court reporter services, in addition to substantial attorneys' fees. Id. at ¶ 7.

Plaintiff waited until now to file this Motion asking to have the stay lifted so that her case can proceed in Court rather than in arbitration. More than fifteen months after the Court issued its January 30, 2006 Order granting Defendants' Motion to Compel Arbitration and to Stay the Action in Court, Plaintiff asks that the Court to reconsider its ruling on the grounds that "newly produced" documents demonstrate that her claims are beyond the scope of the arbitration clause. Plaintiff also attempts to make a brand new argument that the arbitration provisions in her Employment Agreement are unenforceable, based on cases that were decided years ago, well before the Court granted Defendants' Motion to Compel Arbitration.

Defendants vigorously oppose Plaintiff's Motion not only on substantive legal grounds, but also due to the extreme injustice and prejudice that would result from depriving Defendants of the benefit of their arbitration bargain at this extremely late stage. Granting Plaintiff's Motion would permit her to wipe clean a year's worth of litigation, including extensive discovery and important rulings by the Arbitrator on the viability of her claims, and to have a sneak peek at Defendants' pending Motion for Summary Judgment, while causing a tremendous waste of resources to Defendants. Plaintiff should not be permitted to take a second bite at the apple by making arguments she was required to make in September 2005, when she opposed Defendant's Motion to Compel. Her Motion to Lift the Litigation Stay should be summarily denied.

II. ARGUMENT

A. Plaintiff's Motion Is Actually A Motion For Reconsideration And Should Be Denied As Untimely.

Plaintiff's Motion asks the Court to lift the stay that it imposed on the court action on January 30, 2006. Plaintiff does not explain whether she seeks to restart the litigation all over again, such that the parties would redo all of their discovery and everything else that has transpired in the case over the last fifteen months, or pick up in court where the case stands currently in arbitration. Moreover, since Plaintiff did not request a stay of the arbitration, if the court granted Plaintiff's Motion, the untenable result would be that the action would proceed in this Court from this point forward, while simultaneously proceeding in arbitration.

Plaintiff does not cite a single case or any other authority permitting her to file a motion to lift the stay for the reasons articulated in her Motion, nor is there any such authority. In actuality, since Plaintiff is claiming that the Court should have considered other matters and cases in determining Defendants' Motion to Compel arbitration, Plaintiff's Motion is a Motion for Reconsideration. Pursuant to Local Civil Rule 6.3, a party has ten days from the date of the entry of an order to file a Motion for Reconsideration. It has been 463 days since the Court issued its Order in this case granting Defendants' Motion to Compel and staying the court action. Thus, Plaintiff's Motion is grossly untimely and should be denied.

B. Plaintiff's Motion Should Be Denied Because She Waived Any Right To Challenge The Court's Order Compelling Her To Arbitrate Her Claims.

Plaintiff claims that "newly produced" documents, consisting of Plaintiff's signed offer letter from September 2000 and a draft letter from June 2004 offering her a different position within the Company, warrant reconsideration of this Court's Order compelling arbitration. Plaintiff uses these documents to reargue the very same argument she made in Opposition to Defendants' Motion to Compel Arbitration: that her claims are beyond the scope of her Employment Agreement, which she claims was merely intended to address confidentiality and intellectual proprietary issues. In addition to the substantive flaws in Plaintiff's argument, Plaintiff omits the key fact that her September 2000 offer letter, which she characterizes as a "newly produced" document, was in fact produced by Defendants

on October 13, 2006, seven months ago. Tsatalis Decl. ¶ 8. The June 2004 draft letter reassigning Plaintiff was produced by Defendants on November 3, 2006, more than six months ago. *Id.*

Plaintiff cannot explain why she waited so long—after the completion of comprehensive and costly discovery—to raise this argument. Defendants postulate that Plaintiff's impetus to seek this Court's review now has more to do with forum shopping given recent decisions by the Arbitrator that are unfavorable to Plaintiff. Regardless of the reason, Plaintiff has waived her ability to challenge the arbitral forum by her delay in raising her arguments and her continued active participation in the arbitration in the interim. Herman Miller, Inc. v. Worth Capital, Inc., No. 98-7732, 1999 WL 132183 (2d Cir. Mar. 9, 1999) (A party may be found to have waived its objection to arbitrability if it participates extensively in arbitration proceedings without asserting its specific objections in a timely fashion).

In addition to attempting to reargue the scope of her Employment Agreement based on documents she received long ago, Plaintiff raises the wholly new legal argument that her agreement to arbitrate is not enforceable. Whether it was due to ineffective assistance of counsel or a deliberate decision not to make the argument, Plaintiff did not raise unconscionability *at all* either in her written correspondence to Defendants refusing their request to arbitrate pursuant to the Employment Agreement or in her Opposition to Defendants' Motion to Compel Arbitration. Instead, in her August 25, 2005 letter responding to Defendants' request to arbitrate, Plaintiff's counsel stated only that Plaintiff refused to honor her contractual agreement to arbitrate based on her contention that her claims were beyond the scope of the arbitration provision: "That agreement only provides for the arbitration of disputes concerning the interpretation, construction, performance or breach of the agreement itself. The civil action ... involves no such issues." Tsatalis Decl., Ex. A. Accordingly, that was the only issue briefed by Defendants in their Motion to Compel and the only issue that the Court considered. Plaintiff's Opposition to Defendants' Motion to Compel was similarly limited to this scope issue. *See* Tsatalis Decl., Ex. B (Jan. 30, 2006 Order, Hon. D. Cote, at 7).

Moreover, Plaintiff's new theory that the arbitration provision is not enforceable because it is unconscionable relies on case law that existed long before she filed her Opposition on September 13, 2005. For example, the Armendariz v. Found. Health Psychcare Servs., Inc., 24 Cal. 4th 83 (2000) and

Abramson v. Juniper Networks, Inc., 115 Cal. App. 4th 638 (2004) cases were decided in 2000 and 2004, respectively. Plaintiff provides no explanation as to why she chose not to raise this issue or to rely on these cases in her Opposition to Defendants' Motion to Compel.

Notably, on November 6, 2006, at the end of the first day of Plaintiff's deposition and before any other depositions had been taken in the case, Plaintiff's counsel took Defendants' counsel aside and stated her intent to make a motion to get the case back into court, stating: "this is all just a dress rehearsal" given her belief that the arbitration agreement is not enforceable. Tsatalis Decl., ¶ 9. That was the first time that Plaintiff gave any indication that she believed the arbitration agreement was unenforceable. Id. Thereafter, Plaintiff inexplicably continued to participate fully and actively in the arbitration for another six months, taking fourteen depositions herself and defending twelve depositions by Defendants, propounding 198 Document Requests, demanding and receiving more than 1,200 documents from Defendants, and filing a number of discovery motions. Id. at ¶ 10. Not only is discovery completed, but Defendants have filed a comprehensive Motion for Summary Judgment with the arbitrator, which is currently pending. Id. at ¶ 11.

The Court should not permit Plaintiff's extremely belated effort to reargue Defendants' Motion to Compel Arbitration, which was filed almost *two years ago* on August 29, 2005, or to introduce new legal arguments based on cases that were decided long before the Motion was filed. Plaintiff's failure to timely assert her arguments, while vigorously participating in the arbitration proceedings in the interim, constitutes a clear waiver. See e.g. Opals on Ice Lingerie v. Bodylines Inc., 320 F.3d 362, 368 (2d Cir. 2003) (citing AGCO Corp. v. Anglin, 216 F.3d 589, 593 (7th Cir. 2000) ("If a party willingly and without reservation allows an issue to be submitted to arbitration, he cannot await the outcome and then later argue that the arbitrator lacked authority to decide the matter.")); Fortune, Alsweet & Eldridge, Inc. v. Daniel, 724 F.2d 1355, 1357 (9th Cir. 1983) (unjust to permit appellant to challenge arbitration, after voluntary participation for several months, shortly before arbitrator's decision); Herman Miller, 1999 WL 132183, at *1 (permitting party to stay arbitration on basis of objection to arbitrability because "little of a substantive nature occurred in the interim").

C. Plaintiff's Purported "New" Basis For Attacking The Arbitration Clause Ignores The Court's Reasoning In Its Opinion Compelling Arbitration.

Even if the Court were to find that these compelling facts do not constitute a waiver, Plaintiff's argument ignores the reasoning of the Court's January 30, 2006 Order compelling arbitration. Plaintiff devotes a large portion of her Motion to her argument that her September 2000 offer letter demonstrates that the Employment Agreement was not the only document governing her employment relationship with Google. Plaintiff made this same argument in her original Opposition to Defendants' Motion to Compel Arbitration and the Court rejected it, finding that the Employment Agreement's broad arbitration clause covered Plaintiff's claims in this case:

[Plaintiff] contends that the Agreement itself is not a general employment contract governing all aspects of her employment, but rather that it is concerned with a 'narrow set of confidentiality, non-solicitation, and inventions covenants designed to protect Google's intellectual property' ... *[R]egardless of which topics form the bulk of the Agreement, plaintiff's at-will employment status is clearly a subject of the Agreement— and a prominent one at that, as it constitutes the very first item of the Agreement...It cannot be said that plaintiff's at-will employment status is not a subject of the Agreement at issue here. ... It is thus not possible to say that the Agreement's broad Arbitration Clause cannot be interpreted to cover plaintiff's statutory claims in this case.*

Tsatalis Decl., Ex. B (Order of the Court, January 30, 2006, 6-7, 9 (emphasis added)).

Despite the Court's clear consideration of Plaintiff's argument that her claims are beyond the scope of the arbitration provision and its ruling rejecting that argument, Plaintiff continues to belabor the point that the arbitration provision does not cover her claims. However, as Defendants explained in their original Motion, and as the Court ruled in its Order granting that Motion, the presumption in favor of arbitration applies not only to the enforceability of arbitration agreements, but also to the scope of such agreements. The United States Supreme Court has directed that, "[a]ny doubts concerning the scope of arbitrable issues should be resolved in favor of arbitration." First Options of Chicago, Inc. v. Kaplan, 514 U.S. 938, 945 (1995) (quoting Mitsubishi Motors Corp. v. Soler Chrysler-Plymouth, Inc., 473 U.S. 614, 626 (1985)). Accordingly, "an order to arbitrate [a] particular grievance should not be denied unless it may be said with positive assurance that the arbitration clause is not susceptible of an interpretation that covers the asserted dispute." AT&T Techs., Inc. v. Commc'ns Workers of Am., 475 U.S. 643, 650 (1986) (citation omitted); see also, First Options, 514 U.S. at 945 (issues will be deemed arbitrable unless the arbitration clause clearly does not include them).

Plaintiff's Complaint is based on Google's decision to restructure its Sales Division and reassign her to a new senior level position. Plaintiff alleges that Defendants should have kept her in her existing position or given her another position of her choice, and that their decision to reassign her was due to her pregnancy. Among other defenses, Defendants argue in their pending Motion for Summary Judgment that since she was an at-will employee, Plaintiff had no entitlement or guarantee to any particular position and Defendants' actions in reassigning her were permissible alterations to the terms of her employment. Tsatalis Decl., ¶ 11. See also DiGiacinto v. Ameriko-Omserv Corp., 59 Cal. App. 4th 629, 634-35 (1997) ("[T]he at-will presumption would surely apply to lesser quantum of discipline [than termination]. . . .") (quoting Scott v. Pacific Gas & Elec. Co., 11 Cal. 4th 454, 464-65 (1995)). In order to develop a foundation for this argument, Defendants questioned Plaintiff extensively about her at-will status at her deposition. Tsatalis Decl., ¶ 11. Plaintiff admitted, under oath, that she understood that she was not guaranteed any particular position at Google as an at-will employee. Id., Ex. C (Plaintiff's Dep. 107:10-13). Additionally, in support of their Motion for Summary Judgment as to Plaintiff's claim for intentional infliction of emotional distress, Defendants argue that Plaintiff's at-will status precludes this claim, citing Thawley v. Turtell, 736 N.Y.S.2d 2, 3 (N.Y. App. Div. 2001) ("the case law is clear that at-will agreements . . . cannot support a claim for tortious interference with existing contracts."). Tsatalis Decl., ¶ 11.

To compel arbitration of her claims, Plaintiff's "factual allegations need only 'touch matters' covered by the contract containing the arbitration clause and all doubts are to be resolved in favor of arbitrability." Simula, Inc. v. Autoliv, Inc., 175 F.3d 716, 721 (9th Cir. 1999). Given the defenses that Defendants have actually articulated and upon which they relied in their Motion for Summary Judgment, Plaintiff's claims not only "touch" subjects covered by the Employment Agreement, but are directly related to her status as an at-will employee as established in the Employment Agreement. Paramedics Electromedicina Comercial, Ltda. v. GE Med. Sys., 369 F.3d 645, 654 (2d Cir. 2004). As such, her claims are clearly covered by the Employment Agreement's arbitration provisions. Should this Court have any doubts as to whether these claims are related to the Employment Agreement, the United States Supreme Court directs that all such doubts be resolved in favor of arbitration. See First Options, 514 U.S. at 945.

D. Even If Plaintiff Had Attacked The Conscionability Of the Employment Agreement In A Timely Fashion, The Parties' Arbitration Agreement Is Enforceable Under California Law.

Under California law, an agreement to arbitrate is fully enforceable unless the party opposed to arbitration can establish *both* procedural and substantive unconscionability. See Fittante v. Palm Springs Motors, Inc., 105 Cal. App. 4th 708, 723 (2003); Nagrampa v. MailCoups, Inc., 469 F.3d 1257, 1280 (9th Cir. 2006); Stirlen v. Supercuts, Inc., 51 Cal. App. 4th 1519, 1533 (1997) (both procedural and substantive unconscionability must “be present in order for a court to exercise its discretion to refuse to enforce a contract or clause under the doctrine of unconscionability”). Plaintiff cannot establish either prong of the unconscionability analysis.

1. The Arbitration Agreement Is Not Procedurally Unconscionable.

In assessing procedural unconscionability, the court “focuses on whether the contract was one of adhesion.” Soltani v. W. & S. Life Ins. Co., 258 F.3d 1038, 1042 (9th Cir. 2001). The analysis for determining this prong focuses on two elements, “oppression” and “surprise.” Id. “‘Surprise’ involves the extent to which the supposedly agreed-upon terms of the bargain are hidden in a prolix printed form drafted by the party seeking to enforce the disputed terms.” Fittante, 105 Cal. App. 4th at 722.

a. The Arbitration Agreement Is Not Oppressive.

Plaintiff argues that the Employment Agreement is procedurally unconscionable because it was presented to her as an enclosure with her offer of employment, which conditioned her employment on her execution of the Employment Agreement. The California Court of Appeal has specifically refused to hold that pre-dispute arbitration agreements imposed as a condition of employment are *per se* unenforceable. Lagatree v. Luce, Forward, Hamilton & Scripps, 74 Cal. App. 4th 1105, 1128 (1999).

“‘Oppression’ arises from an inequality of bargaining power which results in no real negotiation and ‘an absence of meaningful choice.’” Fittante, 105 Cal. App. 4th at 722; Stirlen, 51 Cal. App. 4th at 1532 (internal citations omitted). Plaintiff has not presented any evidence that demonstrates that she did not have the ability to negotiate the arbitration provision. To the contrary, in her deposition, Plaintiff admitted that she was heavily recruited to join Google and that she was able to successfully negotiate the number of stock options set forth in her offer letter. Tsatalis Decl., Ex. C (Plaintiff Dep. 90:8-15; 91:6-21; 92:6-25; 102:6-22; 105:10-15). When asked if she attempted to

negotiate any other provisions of the offer, she responded “not that I remember.” Id. at 105:16-18. Given her deposition testimony, Plaintiff cannot now claim that she had no ability to negotiate the arbitration provision. Because Plaintiff cannot establish that the arbitration provision was a “take it or leave it” proposition, she cannot establish that the Arbitration Agreement was oppressive.

b. The Arbitration Agreement Clearly Notified Plaintiff That She Was Waiving Her Rights To The Judicial Forum.

Plaintiff does not even argue that the arbitration provision was concealed so as to cause her to be surprised by its presence. Indeed, the arbitration clause is written in clear, straightforward language and is clearly marked in bold letters, “**Arbitration and Equitable Relief**”. Moreover, California law is clear that Google was not obligated to alert Plaintiff to the existence of the arbitration provision or to explain its meaning or effect. In fact, even where a fiduciary relationship exists between the parties to an arbitration agreement, such as between a stockbroker and a customer, the California Supreme Court has made clear that there is no requirement to “alert[] the customer to the existence of an arbitration clause or explain[] its meaning and effect.” Rosenthal v. Great Western Fin. Sec. Corp., 14 Cal. 4th 394, 425 (1996). Google was under no obligation to explain or even point out the arbitration provision to Plaintiff. Under these circumstances, Plaintiff cannot establish procedural unconscionability.

2. The Arbitration Agreement Is Not Substantively Unconscionable.

The Arbitration Agreement states that, “I agree that if I breach any such Sections [(2) Confidential Information, (3) Inventions and (5) Returning Company documents], the Company will have available, in addition to any other right or remedy available, the right to obtain an injunction from a court of competent jurisdiction restraining such breach...” Such a clause, sometimes referred to as a “carve out,” is intended to address those situations where immediate injunctive relief is critical, such as when a former employee is leaving the company with proprietary information and disclosing it to a new competitive employer. In those instances, an employer cannot wait for the arbitration proceedings to address the issue, but rather must seek the immediate and enforceable order of a court of law to cease such activities while the underlying issues are arbitrated. Plaintiff grouches over this clause because it is not a mutual grant of rights.

“While courts have defined the substantive element in various ways, it traditionally involves contract terms that are so one-sided as to ‘shock the conscience.’” 24 Hour Fitness, Inc. v. Superior Court, 66 Cal. App. 4th 1199, 1213 (1998). In this case, the arbitration obligation is binding on both parties. The carve-out simply reflects the clear provision in the California Code of Civil Procedure allowing parties to an arbitration agreement to seek injunctive relief in appropriate circumstances.

a. The Carve-Out Provision Is Codified Under California Law. Case 2:05-cv-06487-DLC Document 41 Filed 05/17/2007 Page 14 of 20

The carve-out provision in the Arbitration Agreement cannot deem the Agreement unconscionable because it simply affirms Google’s codified ability to seek provisional remedies from the court as set forth in California Code of Civil Procedure section 1281.8 (part of California’s Arbitration Act). Section 1281.8(b) provides, in part: “A party to an arbitration agreement may file in the court in the county in which an arbitration proceeding is pending . . . an application for a provisional remedy in connection with an arbitrable controversy. . . .” Thus, even if the Arbitration Agreement was silent on the issue, both parties have a clear right of access to the court to seek injunctive relief in circumstances where “the award to which the applicant may be entitled may be rendered ineffectual without provisional relief.” Cal. Civ. Proc. Code § 1281.8(b). This is the same standard for obtaining the injunctive relief that is mentioned in the Agreement. In fact, section 1281.8(a)(3) defines the terms “provisional remedy” to include “[p]reliminary injunctions and temporary restraining orders. . . .” The clear purpose of the carve-out and of section 1281.8 is to grant access to the emergency powers of the court to seek injunctive relief in situations where time is of the essence. Since this right has been codified under California law, it is afforded to both Google and Plaintiff regardless of the language of the Agreement.

Given the statutory carve-out set forth in section 1281.8(b), which renders the carve-out provision in the Agreement mutual, the Agreement certainly contains the “modicum of bilaterality” necessary to avoid a finding of unconscionability. Armendariz, 24 Cal. 4th at 119. It cannot be definitively said that basic fairness and requirements of mutuality are offended by this Agreement.

b. The Court May Sever The Carve-Out Provision And Enforce The Arbitration Agreement.

Even if the Court finds the carve-out to be lacking mutuality, that does not necessitate a finding that the entire agreement is substantively unconscionable. Rather, the California Civil Code permits

the Court to sever the offending provision in order to save the remainder of the agreement. Cal. Civ. Code § 1670.5(a) (“If the court as a matter of law finds the contract or any clause of the contract to have been unconscionable at the time it was made the court may . . . enforce the remainder of the contract without the unconscionable clause. . . .”). The California Supreme Court has held that even where certain provisions of an arbitration agreement are improper, the agreement should be enforced and the questionable provisions severed from the agreement so long as those provisions do not permeate the entire agreement with unconscionability. Armendariz, 24 Cal. 4th at 124 (“If the illegality is collateral to the main purpose of the contract, and the illegal provision can be extirpated from the contract by means of severance or restriction, then such severance and restriction are appropriate.”). In Little v. Auto Stiegler, Inc., 29 Cal. 4th 1064 (2003), the California Supreme Court repeated its clear position that *unconscionable provisions must be severed from an arbitration agreement where possible in order to save and enforce the arbitration agreement*. Id. at 1075-76.

The overarching inquiry in the severability analysis is whether the interests of justice will be furthered by severance. Armendariz, 24 Cal. 4th at 124. Armendariz provided two reasons for severing illegal terms rather than voiding the entire contract. The first is to prevent parties from gaining undeserved benefit or suffering undeserved detriment as a result of voiding the entire agreement--particularly when there has been full or partial performance of the contract. Second, the doctrine of severance attempts to conserve a contractual relationship if to do so would not be condoning an illegal scheme. Id. at 124-125 (citations omitted). Severing terms is appropriate where striking or removing the contract’s unconscionable provisions, without augmenting the contract with additional terms, would cure any lack of mutuality. Id. at 125.

In this case, if the Court finds the carve-out provision to be unilateral, the carve-out can easily be severed to avoid providing Plaintiff with the undeserved benefit of forum shopping so that she can re-litigate her claims in court after she agreed to arbitration and vigorously litigated her claims in arbitration for the past eleven months. If the carve-out is not severed and the Agreement is found to be unenforceable, then Plaintiff also would enjoy the undeserved and unfair advantage of previewing Defendants’ defenses and litigation strategies in a “dress rehearsal.” Severing the carve-out provision would avoid causing Defendants the undeserved detriment of having wasted more than \$60,000 in

arbitration fees alone, and having to spend additional *substantial* resources, both in terms of time and money, re-litigating Plaintiff's claims. Severing the carve-out would not result in the augmentation or revision of any other terms to the contract. In fact, given that none of Plaintiff's claims concern trade secrets, confidential information, or inventions, severing the carve-out would have no impact whatsoever on Plaintiff or this litigation. Under these circumstances, and particularly given how long and actively the parties have litigated this case in arbitration and the funds Defendants have spent in the process, the "interests of justice" demand severing the carve-out in order preserve the agreement between the parties to the arbitral forum. *Id.* at 124.

E. Plaintiff's Displeasure With The Pace And Costs Of The Arbitration Proceeding Are Not Grounds To Invalidate Her Contractual Obligation To Arbitrate.

Plaintiff makes a baseless, albeit novel, argument that Defendants have "waived" their right to arbitration through their "misuse" of the arbitral forum. Plaintiff argues that because Defendants have vigorously litigated this case and the Arbitrator has afforded Defendants the opportunity to defend themselves against Plaintiff's allegations consistent with the American Arbitration Association's Employment Arbitration Rules and Mediation Procedures (the "AAA Rules") and applicable law, Defendants should have to give up their contractual entitlement to arbitration and litigate the case in court. While Plaintiff's purported reason for wanting to resume the case in court is her displeasure with the "procedural devices of litigation" that are available in the arbitration process, it is clear that the *full* panoply of "procedural devices of litigation" would be available to both parties in court. Moreover, even if Plaintiff's contention that Defendants engaged in delay tactics was true, and it is not, there is absolutely no authority for Plaintiff's argument that Defendants' litigation style and the Arbitrator's rulings result in a waiver of Defendants' right to arbitrate.

Plaintiff's cannot legitimately assert unnecessary delay just because this complex, ten-count case alleging sex, pregnancy and disability discrimination and retaliation under federal, state and New York city law, in addition to several tort claims, has not been fully and finally adjudicated in the five months since depositions began in November 2006. Indeed, it is unlikely that this case would have been fully adjudicated by now if it had remained in court. This is particularly true in light of Plaintiff's unavailability to participate in the case and the manner in which she has litigated the case.

Defendants have been extremely diligent in complying with the dates set by the Arbitrator and, in fact, were more eager than Plaintiff to commence discovery. Defendants propounded written discovery and a Deposition Notice on Plaintiff on August 1, 2006, *the first day that discovery opened* and before Plaintiff propounded any discovery. Tsatalis Decl., ¶ 12. Defendants set Plaintiff's deposition date for August, 15, 2006, just two weeks later. Id. Despite their immediate, best efforts to get discovery underway right away, Plaintiff delayed the commencement of discovery. First, Plaintiff's counsel refused to recognize any discovery propounded by Defendants until discovery was officially opened. Id. Second, Plaintiff purported to be unavailable for her deposition on the date that it was noticed, but failed to provide any explanation as to why she was unavailable or alternative dates. Id. Third, Plaintiff refused to respond to Defendants' written discovery in less than 30 days despite the clear terms of the California Code of Civil Procedure permitting responses to be required within ten days. Id. at ¶ 13; Cal. Civ. Proc. Code § 2025.280(a); see Aug. 3, letter from M. Tsatalis to I. Sunshine, attached as Ex. E to the Declaration of Joshua Solomon.

Given her claimed unavailability, Defendants served a second Deposition Notice on August 7, 2006 rescheduling Plaintiff's deposition for August 21, 2006. Tsatalis Decl., ¶ 14. Then, at the eleventh hour, long after Plaintiff's deposition had been noticed and confirmed and after the parties and the Arbitrator had spent considerable time working out the entire case schedule, Plaintiff announced that she was unavailable to appear for her deposition until November 2006 because of her latest pregnancy. Id. Although she tried to gain a tactical advantage by insisting that she be permitted to take Defendants' depositions while they sat on the sidelines awaiting her recovery, the Arbitrator recognized the fundamental unfairness of that proposition and stayed all depositions until Plaintiff was able to be deposed. Id. Defendants deposed Plaintiff on the very first day that she became available, which was November 6, 2006, more than two and one-half months after the date on which Defendants had originally noticed her deposition to take place. Id.

Thereafter, Plaintiff actually took more depositions than Defendants, including the depositions of two Google information technology professionals with no personal knowledge of the relevant facts underlying this case, Plaintiff's former secretary, and one of her subordinates, and then asking for even more time to question witnesses that she had spent full days deposing (which the Arbitrator denied).

Id. at ¶ 10. Defendants actually offered to forego more than ten depositions if Plaintiff would just agree not to call those individuals as witnesses or reference them at the arbitration. Id. It was Plaintiff who refused to do so, forcing Defendants to take the depositions of several additional witnesses, with the Arbitrator's express approval. Id. Plaintiff also propounded more written discovery than Defendants, propounding 198 Document Requests compared to the 77 requests that Defendants propounded and propounding 17 interrogatories when Defendants propounded only three. Id. It also was Plaintiff who has sought later dates for hearings and briefs, including demanding more than three weeks to oppose a simple discovery motion, insisting that Defendants' Motion for Judgment on the Pleadings not be filed or considered until months after Defendants sought and received permission to file it, and requesting a lengthy postponement of the briefing schedule for Defendants' Motion for Summary Judgment (which the Arbitrator denied). Id. at ¶ 15.

The fact that Defendants were permitted by the Arbitrator to file a Motion for Judgment on the Pleadings is not evidence of delay tactics. The Motion had no impact whatsoever on the case schedule, which was not amended in any way to accommodate the filing of the Motion. Id. at ¶ 16. The AAA Rules specifically provide that "[t]he arbitrator may allow the filing of a dispositive motion if the arbitrator determines that the moving party has shown substantial cause that the motion is likely to succeed and dispose of or narrow the issues in the case." AAA Rule 27. In fact, that Motion was successful in streamlining the case by obtaining an early dismissal of two specious causes of action against Defendant Armstrong which Plaintiff refused to dismiss voluntarily. Defendants certainly would have had the right to file both a motion for judgment on the pleadings and a motion for summary judgment if the case were pending in court. Id. Although Defendants did state on August 3, 2006 that they would seek court intervention if the arbitration was not conducted in accordance with California law, as required by the express terms of the Employment Agreement and the Court's Order enforcing that Agreement, Defendants never filed a motion requesting a stay of the arbitration, nor has the arbitration ever been stayed. Id. at ¶ 17. Instead, the Arbitrator promptly provided a ruling resolving that issue. The fact that Plaintiff disagrees with the Arbitrator's rulings is of no moment, and certainly is not an appropriate basis to seek to transfer the case back to court, although it does explain Plaintiff's true motivation in bringing this Motion. See Elevator Indus. Ass'n, Inc. v. Local 3,

I.B.E.W., A.F.L.-C.I.O., No. 84 CIV. 8638 (MJL), 1985 WL 1093, at *5 (S.D.N.Y. Apr. 16, 1985) (“[A] district court should not hold itself open as an appellate tribunal during an ongoing arbitration proceeding” since such review of arbitrator’s preliminary rulings results in a waste of time and interruption of the arbitration proceedings).

Plaintiff’s argument that Defendants engaged in dilatory tactics rings particularly hollow in light of statements by Plaintiff’s counsel. Concurrent with her bemoaning that Defendants’ motion to continue the trial date from September 2006 to February 2008 to accommodate the pregnancy of Defendants’ lead trial counsel will delay the final adjudication of this case in arbitration, Plaintiff’s counsel sought a stipulation from Defendants to transfer the case back to court. In her email asking whether Defendants would agree to transfer the case back to court, Plaintiff’s counsel stated: “[w]e point out that doing so will likely result in the case being set down for trial in early 2008, which will have the effect of providing Respondents with the continuance they are now seeking in arbitration.” Tsatalis Decl., Ex. D (emphasis added). Claimant’s counsel’s clear willingness to accept the delay in return for a stipulation to abandon the arbitral forum completely undermines Claimant’s objections to any delay and clearly exposes her true motive for filing this motion, which is to seek a potentially more-hospitable venue. If a delay is acceptable in court, there is no reason why it is unacceptable in arbitration.

Indeed, the AAA Rules specifically authorize the Arbitrator to “extend any period of time established by these Rules” for good cause shown. AAA Rule 37. Defendants filed a written motion requesting a postponement of the arbitration hearing date to accommodate their lead counsel’s pregnancy, Plaintiff opposed it, and the Arbitrator ultimately determined that Defendants had shown good cause and thus granted their request for a postponement consistent with her authority under the AAA Rules. As Defendants made clear in that motion, since Plaintiff is no longer employed with Google and is seeking only monetary relief, the postponement does not cause her any prejudice. Her damages will continue to accrue interest and she can thus be made whole regardless of when the arbitration takes place.

