

# EXHIBIT D

**From:** paul ceglia <paulceglia@msn.com>  
**Sent:** Saturday, November 15, 2003 3:18 PM  
**To:** mzuckerb@fas.harvard.edu  
**Subject:** Re: scroll search layout

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Sounds fine mark, 1500 it is. If we close Geico we will still have to wait 60 days for the check to come in from them. these big carriers just assume 30 day terms after thrity day use. It sucks but they hold the cards. We will likely though get vc soon after closing these guys and if we do that then within the next month seems very reasonable. Ill even giv eyou an advance on the next project.

that root password I told you about is FN@QNDq39ndq shell for user upload to /dev/null. I have to have these as well so if you change it just make sure I get a copy of it so I can access the site.

Thanks I really appreciate your effort , It certainly wont be forgotten. all the best, Paul

>From: Mark Elliot Zuckerberg <mzuckerb@fas.harvard.edu>  
>To: paul ceglia <paulceglia@msn.com>  
>Subject: Re: scroll search layout  
>Date: Sat, 15 Nov 2003 12:48:33 -0500 (EST)

>  
>Paul,  
>

>Okay so I've read over your ideas and looked at your layout for how it  
>will go, and I'm going to see what I can do late this evening and  
>basically forfeit my sleep tonight so you can see prototype of it  
>tomorrow. Then hopefully I'll have enough time to finish it up tomorrow  
>night and add the layout and all so it looks right for Monday.  
>  
>I'll send you a link once I have something.

>  
>I'll be cramming a lot of work into two nights, and on pretty short  
>notice, but I still want to give you a bit of a discount, so how about  
>\$1500? Just to make sure we're on the same page with everything, that  
>would create a balance of \$11500 that is be owed to me. And you're  
>saying that if you close Geico you'll pay all of this within the next  
>month? Sounds good to me if this is all okay with you.

>  
>Mark  
>

>On Sat, 15 Nov 2003, paul ceglia wrote:  
>

>> Hey Mark, Sorry to cut in to your family time like this. I hope the play  
>was  
>> cool. Hopefully this will be pay day. Damn man I cant believe how many  
>> things are happening all at the same time now. I really feel like this  
>> scroll search is going to make or break not only this geico deal but  
>also

>> many others. Since we had discussed you giving us a reduction on another  
>> project I thought this could call it even and we could pay the extra  
>1,000  
>> and pay full price for the police report search we will add in several  
>> months.  
>>  
>> Please please please, if there is any time we have needed to count on  
>you  
>> mark it now. Let me know what we can do to help. Money is still  
>> exceptionally tight but I will get a check out first thing Monday for you  
>for  
>> \$1,000. I wish I could send more but we are just keeping afloat.  
>>  
>> As you will see from my attachment I am no graphic artist but I hope it  
>does  
>> the job of conveying layout and concept. It seems like it would just be  
>a  
>> script that searched every unique name in that city's database,  
>displayed  
>> the results alphabetically, then based on the first selected street,  
>> searched for all street names listed as intersecting with that street.  
>It  
>> seems like old flat file stuff. Once the second was selected the match  
>is  
>> made and the results display. It seems way too confusing for folks to see  
>> both streets as they appear on the back end at once together. It makes  
>it  
>> hard to see. It seems really important that it is as simple as it can  
>be. it  
>> seems like it couldn't get simpler than first choose city, then choose  
>first  
>> street, then choose second street. It will let the adjusters quickly  
>> determine if we have in the database what they want and avoid any  
>problems  
>> like we are having now where MLK Jr Blvd is being searched by many  
>different  
>> spellings and the results don't show them what they want. Several people,  
>> unfortunately the head of Mercury Mutual included, got too frustrated  
>trying  
>> to type in several different things to try to determine if it was there  
>and  
>> gave up. He felt it was too difficult for his adjusters and they would  
>waste  
>> too much time, we thought, OH shit. The second advantage it will have  
>is  
>> that we will receive many less special requests due to this system  
>because  
>> the adjusters will see MLK as they scroll through the "M"s looking for  
>> Martin Luther King Jr Boulevard. As each time we have to send someone  
>out on  
>> the street to do this kind of thing it costs us about 20 bucks it would  
>be  
>> wise of us to do what we could to prevent it. Good luck with this mark,  
>we

> > are all really counting on you.

> > all the

> best,

> > Paul

> >

> >

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