

**IN THE UNITED STATES DISTRICT COURT  
FOR THE WESTERN DISTRICT OF PENNSYLVANIA**

ALTURNAMATS, INC., a Pennsylvania Corporation,	)	
	)	
	)	
Plaintiff,	)	
v.	)	
GERALD HARRY, an individual, and SIGNATURE FENCING AND FLOORING SYSTEMS, LLC (a/k/a SIGNATURE SYSTEMS, LLC) t/d/b/a DURADECK, a Delaware Corporation,	)	
	)	
Defendants.	)	

C.A. No. 07-337 Erie  
Judge McLaughlin

**MEMORANDUM OPINION AND ORDER**

McLAUGHLIN, SEAN J., J.

**I. Background**

On December 6, 2007, Plaintiff Alturnamats, Inc. (“Alturnamats”) filed a Motion for Temporary Restraining Order and/or Preliminary Injunction (“the Motion”) seeking injunctive and other equitable relief against Defendants Gerald Harry (“Harry”) and Signature Fencing and Flooring Systems, LLC (“Signature”) for alleged misappropriation of trade secrets, breach of contract, breach of duty of loyalty, intentional interference with contractual relations and intentional interference with prospective economic advantages. An evidentiary hearing on the claims set forth in the Motion was held on March 5<sup>th</sup>, 6<sup>th</sup>, 7<sup>th</sup> and 10<sup>th</sup>, 2008. The parties subsequently agreed that, pursuant to Federal Rule of Civil Procedure 65(a)(2), the preliminary injunction hearing would be converted to a final hearing on the merits.

On September 16, 2008, this Court issued a Memorandum Opinion (hereinafter, “Opinion”) containing the Court’s Findings of Fact and Conclusions of Law. In my Opinion, I granted

Altturnamats' Motion with respect to its claim that Signature and Harry had each misappropriated and utilized Altturnamats' confidential information and trade secrets. I ordered Signature to return any misappropriated property of Altturnamats and destroy the names, addresses, and contact information deemed to be "confidential" in the Opinion. I further enjoined Signature and Harry from soliciting business from Altturnamats' customers for a period of one year.

I denied relief on each of Altturnamats' other claims: breach of contract, breach of the duty of loyalty, and intentional interference with contractual relations and prospective economic advantages. In the instant motion, Altturnamats requests reconsideration on two grounds. First, it requests that I reconsider my previous finding that Signature had not breached its contract with Altturnamats. Second, Altturnamats requests that I reconsider my previous finding that Altturnamats cannot sustain a breach of loyalty claim against Gerald Harry.

The standard for granting a motion for reconsideration is a stringent one, and generally permits reconsideration only where necessary to correct a clear error of fact or law or to consider newly discovered evidence. See, e.g., Harsco Corp. V. Zlotnick, 779 F.2d 906, 909 (3<sup>rd</sup> Cir. 1985)). "A judgment may be altered or amended if the party seeking reconsideration shows at least one of the following grounds: (1) an intervening change in the controlling law; (2) the availability of new evidence that was not available when the court granted the motion for summary judgment; or (3) the need to correct a clear error of law or fact or to prevent manifest injustice." See North River Ins. Co. v. CIGNA Reinsurance Co., 52 F.3d 1194, 1218 (3<sup>rd</sup> Cir.1995). The movant must raise controlling facts or dispositive case law overlooked by the court in rendering a decision. Ciba-Geigy Corp. v. Alza Corp., 1993 WL 90412 (D.N.J. Mar. 25, 1993). Here, Altturnamats relies exclusively on the third prong, contending that there were clear errors of law or fact that must be corrected to prevent manifest injustice.

## **II. Breach of Contract**

Alturamat's first seeks reconsideration of my conclusion that Signature did not breach the Sales Agreement. In the Opinion, I denied relief on this claim after concluding that "Alturamat has failed to prove that any confidential information outlined in the Agreement, such as the cost and pricing of ground protection mats, was disclosed to any third party." See Memorandum Opinion, September 16, 2008, p. 21 (hereinafter, "Memorandum Opinion"). Alturamat asserts, however, that the Sales Agreement's prohibitions relating to confidential information are not *solely* directed at disclosure, but also prevent Signature from "using" Alturamat's confidential information in any manner. I concluded in Paragraph 26 of our Findings of Fact that the Sales Agreement between Alturamat and Signature obligated Signature "not to disclose to any other person, or use in any way any confidential information of Alturamat, Inc. for the duration of this agreement and for a period of ten (10) years following the termination of this agreement." Memorandum Opinion, ¶¶ 26-29 (emphasis added). I also found that, as a factual matter, Signature had used Alturamat's confidential information by entering Alturamat's client lists (as provided by Gerald Harry) into the Signature ACT database and by sending an announcement e-mail and hard copy mailing and brochure to some of the names appearing on the Alturamat's client list. Memorandum Opinion, ¶¶ 41-48. In light of my finding that Signature had used the confidential information in apparent violation of the Sales Agreement, Alturamat requests that I amend my order to "enforce the actual terms of the Sales Agreement as written" and preclude Signature and Harry from disclosing or using the aforementioned confidential lists for a period of ten years.

Having carefully considered the matter, I conclude that Signature violated the Sales Agreement by using the confidential customer lists for an e-mail and hard copy mailing. As a remedy for misappropriating trade secrets, I have already ordered Signature to delete the Alturamat's customer lists from their databases, return any and all hard copies of those lists, and to completely refrain from using the confidential lists for any purpose. Alturamat contends, however, that it is also entitled to the relief provided in the Sales Agreement, namely, that Signature

be enjoined from “us[ing] in any way, any confidential information of Altumamats, Inc. . . . for a period of ten (10) years following the termination of [the] agreement.” See Opinion, ¶ 26.

At the hearing, Altumamats made it clear that the remedy provided in the Sales Agreement does not prevent Signature from selling to Altumamats customers, but only from utilizing Altumamats’ confidential information in doing so:

Mr. Hicks: [T]he nondisclosure with Signature was that for 10 years they would not use Altumamats’ information regardless of how they acquired it. Whether that was through acquisition of our employees or whatever. And that’s what they’re trying to do. All we’re asking is that Signature be held accountable and be held to its contract with Altumamats, which for 10 years they not use our confidential information in doing business. That does not preclude Mr. Harry from competing and working as an employee of Signature and using other methods to gain customers, go through trade journals, do everything that he used to do at Altumamats for seven years, but he has to start from ground zero.

\* \* \* \* \*

The Court: Does your interpretation of that agreement . . . preclude Harry from doing business with any of your former customers regardless of how that came about?

Mr. Hicks: It would only preclude him from doing business if he used his knowledge that he acquired at Altumamats.

See Hearing Transcript, December 17, 2008, pp. 14-15 (hereinafter, “Hearing Transcript”)

Following this exchange, counsel for Signature acknowledged that it would be possible to enjoin Harry from using the *confidential information* of Altumamats’ that he retained in his memory while also continuing to compete and solicit customers in the ground protection industry:

The Court: Speak to this point, [Altumamats] says that the use language goes beyond physically running around with a document in your hand, it also includes what you have acquired in your head; what is your rejoinder to that?

Mr. Friedman: Well, I think that’s the topic that we just finished discussing. I would conclude with the statement that the information that’s in Mr. Harry’s head is something that any former employee has to deal with. And Mr. Harry will have to be instructed that certain types of information are not for use in Signature. I have participated in a number of other cases where the trade secrets were more of a technical nature and employees instructed that well, the

secret formula for this particular [product] is something you just can't tell the other fellows in the office. And though it's in your head, we're just simply not going to use it. I think that's a workable solution here.

(Hearing Transcript, pp. 17-18).

A contract that provides protection against use and disclosure of a company's confidential information and which is consented to by both parties "is not limited by the reasonableness criteria applicable to a restrictive covenant." See Bell Fuel Corp. v. Anthony Cattolico, 544 A.2d 450, 458 (Pa. Super. 1988). In other words, where an agreement simply restricts the use of confidential information and is not a non-compete agreement, the relief bargained for by the parties in the agreement will generally be enforced. Id. While I recognize the difficulties that may arise in determining whether, in any given case, "confidential" information was in fact utilized, that is an issue for another day.

For the reasons set forth above, I grant Alturnamats motion for reconsideration as to the breach of the contract claim.

### **III. Breach of Duty of Loyalty**

Alturnamats cites Maritrans v. Pepper Hamilton & Sheetz, 602 A.2d 1277, 1283 (Pa. 1992) for the proposition that an employee's duty of loyalty continues even after the employment is over. That case is distinguishable, however, because it dealt primarily with the unique obligations and duties that the attorney/client privilege imposes upon an attorney who is representing a litigant against a former client. I find no clear error of law or fact relative to my previous denial of the breach of the duty of loyalty claim. Therefore, the motion to reconsider that ruling is denied.

### **IV. Conclusion**

Alturnamats' motion for reconsideration as to the breach of contract claim is GRANTED. Alturnamats' motion for reconsideration as to the breach of the duty of loyalty claim is DENIED. An appropriate order follows.

