UNITED STATES DISTRICT COURT DISTRICT OF RHODE ISLAND

WESTERN RESERVE LIFE ASSURANCE CO. OF OHIO,

Plaintiff,

Defendants.

vs.

JOSEPH CARAMADRE, RAYMOUR RADHAKRISHNAN, ESTATE PLANNING RESOURCES, INC., HARRISON CONDIT, and FORTUNE FINANCIAL SERVICES. INC.,

AUG 13 2011

C.A. No.: 09-470-WS

DEFENDANT ESTATE PLANNING RESOURCES, INC.'S ANSWERS TO PLAINTIFF'S FIRST SET OF INTERROGATORIES

)

Defendant Estate Planning Resources, Inc. ("EPR" or "Defendant") hereby responds to

Plaintiff Western Reserve Life Assurance Co. of Ohio's ("Western Reserve") First Set of

Interrogatories ("Interrogatories") as follows:

Defendant reserves all objections as to the admissibility at trial of any response produced in response to these Interrogatories. Defendant's responses to these Interrogatories do not constitute admissions of any kind including that any Interrogatory is relevant to the subject matter of the pending litigation or reasonably calculated to lead to the discovery of admissible evidence. Defendant reserves the right to object to further inquiry including with regard to any subject matter, and does not concede that the definitions set forth herein are controlling as to any of the ultimate issues. All responses to these Interrogatories are provided for use in this litigation and for no other purpose.

Defendant's responses represent Defendant's knowledge as of the date hereof.

Defendant's own investigation is continuing, however, and Defendant reserves the right to supplement, alter, and/or amend its responses.

OBJECTIONS TO INSTRUCTIONS

A. EPR objects to the following instructions because they seek to impose obligations on EPR beyond those required by the Federal Rules of Civil Procedure and the Local Rules: 2, 3, 6, and 7.

INTERROGATORIES

Interrogatory 1:

Please identify every action EPR took in connection with the Annuity and Application, including:

- a. Steps to identify and/or recruit the Annuitant;
- b. Steps to identify and/or recruit the Owner;
- c. Steps to complete or facilitate the completion of the Application and obtain signatures thereon;
- d. All documents concerning such actions; and
- e. All individuals with knowledge of such actions.

Answer to Interrogatory 1:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 2:

Please identify every communication EPR had with the Annuitant concerning the Annuity and Application and identify:

- a. All documents concerning such communications; and
- b. All witnesses to such communications.

Answer to Interrogatory 2:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 3:

Please identify every communication EPR had with the Owner concerning the Annuity and Application and identify:

- a. All documents concerning such communications; and
- b. All witnesses to such communications.

Answer to Interrogatory 3:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 4:

Please identify every communication EPR had with the Agent concerning the Annuity and Application and identify:

- a. All documents concerning such communications; and
- b. All witnesses to such communications.

Answer to Interrogatory 4:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 5:

Please identify all payments made to, or by, EPR in connection with the Annuity or Application.

Answer to Interrogatory 5:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 6:

Please explain EPR's understanding of the health condition of the Annuitant at the time the Application was submitted to Plaintiff:

- a. The basis of such understanding;
- b. All documents concerning such understanding;
- c. All individuals with knowledge of such facts.

Answer to Interrogatory 6:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 7:

Please identify how, why and when the Annuitant was selected or identified as a potential candidate to serve as an annuitant in connection with the Annuity and identify:

a. All documents concerning such facts;

b. All individuals with knowledge of such facts.

Answer to Interrogatory 7:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 8:

With respect to every interrogatory propounded by any party to this Action, please identify every individual and documents consulted to provide EPR's response.

Answer to Interrogatory 8:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be

required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 9:

Please identify all application and marketing materials EPR received from any person concerning Plaintiff's annuities and identify:

- a. When, why and how EPR obtained such materials;
- b. The person(s) who provided such materials;
- c. All documents concerning such facts;
- d. All individuals with knowledge of such facts.

Answer to Interrogatory 9:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 10:

Please identify all owners, officers, directors, investors and employers of EPR since January 1, 2000.

Answer to Interrogatory 10:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 11:

Please identify all statements by EPR or any of its owners, directors and employees to every state and federal regulatory and/or law enforcement agency concerning variable annuities.

Answer to Interrogatory 11:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 12:

Please identify all communications EPR had with Plaintiff concerning the Application or Annuity and identify:

- a. All documents concerning such facts;
- b. All individuals with knowledge of such facts.

Answer to Interrogatory 12:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 13:

Please identify all communications EPR had with Plaintiff since January 1, 2011 identify:

a. All documents concerning such facts;

b. All individuals with knowledge of such facts.

Answer to Interrogatory 13:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

> ESTATE PLANNING RESOURCES, INC. By its Attorneys

Robert G. Flanders, Jr. (# 1785) Matthew H. Parker (# 8111) Hinckley, Allen & Snyder LLP 50 Kennedy Plaza, Suite 1500 Providence, RI 02903 Telephone: (401) 274-2000 Facsimile: (401) 277-9600 Email: <u>rflanders@haslaw.com</u> <u>mparker@haslaw.com</u>

CERTIFICATE OF SERVICE

TO:

Brooks R. Magratten, Esq. Michael J. Daly, Esq. David E. Barry, Esq. Pierce Atwood LLP 10 Weybosset Street, Suite 400 Providence, RI 02903 Jeffrey S. Brenner, Esq. Armando E. Batastini, Esq. Nixon Peabody LLP One Citizens Plaza, Suite 500 Providence, RI 02903

I certify that I mailed a true and accurate copy of the within Answers to First Set of

Interrogatories to counsel of record, as set forth above, on August 2011.

UNITED STATES DISTRICT COURT DISTRICT OF RHODE ISLAND

TRANSAMERICA LIFE INSURANCE COMPANY,

Plaintiff.

VS.

JOSEPH CARAMADRE, RAYMOUR RADHAKRISHNAN, ESTATE PLANNING RESOURCES, INC., ESTELA RODRIGUES, EDWARD MAGGIACOMO, JR., LIFEMARK SECURITIES CORP., and PATRICK GARVEY, Defendants.



C.A. No.: 09-471-WS

DEFENDANT ESTATE PLANNING RESOURCES, INC.'S ANSWERS TO PLAINTIFF'S FIRST SET OF INTERROGATORIES

Defendant Estate Planning Resources, Inc. ("EPR" or "Defendant") hereby responds to Plaintiff Transamerica Life Insurance Company's ("Transamerica") First Set of Interrogatories ("Interrogatories") as follows:

Defendant reserves all objections as to the admissibility at trial of any response produced in response to these Interrogatories. Defendant's responses to these Interrogatories do not constitute admissions of any kind including that any Interrogatory is relevant to the subject matter of the pending litigation or reasonably calculated to lead to the discovery of admissible evidence. Defendant reserves the right to object to further inquiry including with regard to any subject matter, and does not concede that the definitions set forth herein are controlling as to any of the ultimate issues. All responses to these Interrogatories are provided for use in this litigation and for no other purpose.

Defendant's responses represent Defendant's knowledge as of the date hereof.

Defendant's own investigation is continuing, however, and Defendant reserves the right to supplement, alter, and/or amend its responses.

OBJECTIONS TO INSTRUCTIONS

A. EPR objects to the following instructions because they seek to impose obligations on EPR beyond those required by the Federal Rules of Civil Procedure and the Local Rules: 2, 3, 6, and 7.

INTERROGATORIES

Interrogatory 1:

Please identify every action EPR took in connection with the Annuity and Application, including:

- a. Steps to identify and/or recruit the Annuitant;
- b. Steps to identify and/or recruit the Owner;
- c. Steps to complete or facilitate the completion of the Application and obtain signatures thereon;
- d. All documents concerning such actions; and
- e. All individuals with knowledge of such actions.

Answer to Interrogatory 1:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 2:

Please identify every communication EPR had with the Annuitant concerning the Annuity and Application and identify:

- a. All documents concerning such communications; and
- b. All witnesses to such communications.

Answer to Interrogatory 2:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 3:

Please identify every communication EPR had with the Owner concerning the Annuity and Application and identify:

- a. All documents concerning such communications; and
- b. All witnesses to such communications.

Answer to Interrogatory 3:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 4:

Please identify every communication EPR had with the Agent concerning the Annuity and Application and identify:

- a. All documents concerning such communications; and
- b. All witnesses to such communications.

<u>Answer to Interrogatory 4</u>:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 5:

Please identify all payments made to, or by, EPR in connection with the Annuity or Application.

Answer to Interrogatory 5:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court . . ."

(emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 6:

Please explain EPR's understanding of the health condition of the Annuitant at the time the Application was submitted to Plaintiff:

- a. The basis of such understanding;
- b. All documents concerning such understanding;
- c. All individuals with knowledge of such facts.

Answer to Interrogatory 6:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 7:

Please identify how, why and when the Annuitant was selected or identified as a potential candidate to serve as an annuitant in connection with the Annuity and identify:

a. All documents concerning such facts;

b. All individuals with knowledge of such facts.

Answer to Interrogatory 7:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 8:

With respect to every interrogatory propounded by any party to this Action, please identify every individual and documents consulted to provide EPR's response.

Answer to Interrogatory 8:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be

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Interrogatory 9:

Please identify all application and marketing materials EPR received from any person concerning Plaintiff's annuities and identify:

- a. When, why and how EPR obtained such materials;
- b. The person(s) who provided such materials;
- c. All documents concerning such facts;
- d. All individuals with knowledge of such facts.

Answer to Interrogatory 9:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 10:

Please identify all communications you had with Plaintiff concerning the Application or Annuity and identify:

a. All documents concerning such facts;

b. All individuals with knowledge of such facts.

Answer to Interrogatory 10:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

ESTATE PLANNING RESOURCES, INC.

By its Attorneys

Robert G. Flanders, Jr. (# 1785) Matthew H. Parker (# 8111) Hinckley, Allen & Snyder LLP 50 Kennedy Plaza, Suite 1500 Providence, RI 02903 Telephone: (401) 274-2000 Facsimile: (401) 277-9600 Email: <u>rflanders@haslaw.com</u> <u>mparker@haslaw.com</u>

CERTIFICATE OF SERVICE

TO:

Brooks R. Magratten, Esq.	Joseph V. Cavanagh, Jr., Esq.
Michael J. Daly, Esq.	Mary Cavanagh Dunn, Esq.
David E. Barry, Esq.	Blish & Cavanagh, LLP
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Anthony M. Traini, Esq.	
Anthony M. Traini, P.C.	
56 Pine Street	
Providence, RI 02903	

I certify that I mailed a true and accurate copy of the within Answers to First Set of

Interrogatories to counsel of record, as set forth above, on August _____, 2011.



WESTERN RESERVE LIFE ASSURANCE CO. OF OHIO,

Plaintiff,

vs.

JOSEPH CARAMADRE, RAYMOUR RADHAKRISHNAN, ESTATE PLANNING RESOURCES, INC., ADM ASSOCIATES, LLC, EDWARD HANRAHAN, THE LEADERS GROUP, INC., and CHARLES BUCKMAN, Defendants. C.A. No.: 09-472-WS

DEFENDANT ESTATE PLANNING RESOURCES, INC.'S ANSWERS TO PLAINTIFF'S FIRST SET OF INTERROGATORIES

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- b. Steps to identify and/or recruit the Owner;
- c. Steps to complete or facilitate the completion of the Application and obtain signatures thereon;
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- e. All individuals with knowledge of such actions.

Answer to Interrogatory 1:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph

5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 2:

Please identify every communication EPR had with the Annuitant concerning the Annuity and Application and identify:

- a. All documents concerning such communications; and
- b. All witnesses to such communications.

Answer to Interrogatory 2:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 3:

Please identify every communication EPR had with the Owner concerning the Annuity and Application and identify:

All documents concerning such communications; and a.

All witnesses to such communications. b.

Answer to Interrogatory 3:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf or on behalf of an organization . . . be required to respond to any such interrogatories . . . until further order of the Court " (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 4:

Please identify every communication EPR had with the Agent concerning the Annuity and Application and identify:

- All documents concerning such communications; and a.
- All witnesses to such communications. b.

Answer to Interrogatory 4:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 5:

Please identify all payments made to, or by, EPR in connection with the Annuity or Application.

Answer to Interrogatory 5:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court . . ." (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 6:

Please explain EPR's understanding of the health condition of the Annuitant at the time the Application was submitted to Plaintiff:

- a. The basis of such understanding;
- b. All documents concerning such understanding;
- c. All individuals with knowledge of such facts.

Answer to Interrogatory 6:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 7:

Please identify how, why and when the Annuitant was selected or identified as a potential candidate to serve as an annuitant in connection with the Annuity and identify:

a. All documents concerning such facts;

b. All individuals with knowledge of such facts.

Answer to Interrogatory 7:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 8:

With respect to every interrogatory propounded by any party to this Action, please identify every individual and documents consulted to provide EPR's response.

Answer to Interrogatory 8:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 9:

Please identify all application and marketing materials EPR received from any person concerning Plaintiff's annuities and identify:

- a. When, why and how EPR obtained such materials;
- b. The person(s) who provided such materials;
- c. All documents concerning such facts;
- d. All individuals with knowledge of such facts.

Answer to Interrogatory 9:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 10:

Please identify all communications you had with Plaintiff concerning the Application or Annuity and identify:

a. All documents concerning such facts;

b. All individuals with knowledge of such facts.

Answer to Interrogatory 10:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

ESTATE PLANNING RESOURCES, INC.

By its Attorneys

Robert G. Flanders, Jr. (# 1785) Matthew H. Parker (# 8111) Hinckley, Allen & Snyder LLP 50 Kennedy Plaza, Suite 1500 Providence, RI 02903 Telephone: (401) 274-2000 Facsimile: (401) 277-9600 Email: <u>rflanders@haslaw.com</u> <u>mparker@haslaw.com</u>

CERTIFICATE OF SERVICE

TO:

Brooks R. Magratten, Esq. Michael J. Daly, Esq. David E. Barry, Esq. Pierce Atwood LLP 10 Weybosset Street, Suite 400 Providence, RI 02903	R. Daniel Prentiss, Esq. R. Daniel Prentiss, P.C. One Turks Head Place Suite 380 Providence, RI 02903
John A. MacFadyen, Esq. C. Leonard O'Brien, Esq. MacFadyen, Gescheidt & O'Brien 101 Dyer Street, 3 rd Floor Providence, RI 02903	Deming E. Sherman, Esq. Edwards Angell Palmer & Dodge LLP 2800 Financial Plaza Providence, RI 02903
Douglas J. Friednash, Esq. Greenberg Traurig, LLP The Tabor Center 1200 17 th Street, Suite 2400 Denver, CO 80202	

I certify that I mailed a true and accurate copy of the within Answers to First Set of

Interrogatories to counsel of record, as set forth above, on August _____, 2011.

AUG 1 3 2011

UNITED STATES DISTRICT COURT DISTRICT OF RHODE ISLAND

WESTERN RESERVE LIFE ASSURANCE CO. OF OHIO,

Plaintiff,

VS.

JOSEPH CARAMADRE, RAYMOUR RADHAKRISHNAN, ESTATE PLANNING RESOURCES, INC., DK LLC, EDWARD HANRAHAN, THE LEADERS GROUP, INC., and JASON VEVEIROS, C.A. No.: 09-473-WS

Defendants.

DEFENDANT ESTATE PLANNING RESOURCES, INC.'S ANSWERS TO PLAINTIFF'S FIRST SET OF INTERROGATORIES

Defendant Estate Planning Resources, Inc. ("EPR" or "Defendant") hereby responds to Plaintiff Western Reserve Life Assurance Co. of Ohio's ("Western Reserve") First Set of Interrogatories ("Interrogatories") as follows:

Defendant reserves all objections as to the admissibility at trial of any response produced in response to these Interrogatories. Defendant's responses to these Interrogatories do not constitute admissions of any kind including that any Interrogatory is relevant to the subject matter of the pending litigation or reasonably calculated to lead to the discovery of admissible evidence. Defendant reserves the right to object to further inquiry including with regard to any subject matter, and does not concede that the definitions set forth herein are controlling as to any of the ultimate issues. All responses to these Interrogatories are provided for use in this litigation and for no other purpose. Defendant's responses represent Defendant's knowledge as of the date hereof.

Defendant's own investigation is continuing, however, and Defendant reserves the right to supplement, alter, and/or amend its responses.

OBJECTIONS TO INSTRUCTIONS

A. EPR objects to the following instructions because they seek to impose obligations on EPR beyond those required by the Federal Rules of Civil Procedure and the Local Rules: 2, 3, 6, and 7.

INTERROGATORIES

Interrogatory 1:

Please identify every action EPR took in connection with the Annuity and Application, including:

- a. Steps to identify and/or recruit the Annuitant;
- b. Steps to identify and/or recruit the Owner;
- c. Steps to complete or facilitate the completion of the Application and obtain signatures thereon;
- d. All documents concerning such actions; and
- e. All individuals with knowledge of such actions.

Answer to Interrogatory 1:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 2:

Please identify every communication EPR had with the Annuitant concerning the Annuity and Application and identify:

- a. All documents concerning such communications; and
- b. All witnesses to such communications.

Answer to Interrogatory 2:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 3:

Please identify every communication EPR had with the Owner concerning the Annuity and Application and identify:

- a. All documents concerning such communications; and
- b. All witnesses to such communications.

Answer to Interrogatory 3:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 4:

Please identify every communication EPR had with the Agent concerning the Annuity and Application and identify:

- a. All documents concerning such communications; and
- b. All witnesses to such communications.

Answer to Interrogatory 4:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 5:

Please identify all payments made to, or by, EPR in connection with the Annuity or Application.

Answer to Interrogatory 5:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court"

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(emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 6:

Please explain EPR's understanding of the health condition of the Annuitant at the time the Application was submitted to Plaintiff:

- a. The basis of such understanding;
- b. All documents concerning such understanding;
- c. All individuals with knowledge of such facts.

Answer to Interrogatory 6:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 7:

Please identify how, why and when the Annuitant was selected or identified as a potential candidate to serve as an annuitant in connection with the Annuity and identify:

a. All documents concerning such facts;

b. All individuals with knowledge of such facts.

Answer to Interrogatory 7:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 8:

With respect to every interrogatory propounded by any party to this Action, please identify every individual and documents consulted to provide EPR's response.

Answer to Interrogatory 8:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be

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required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 9:

Please identify all application and marketing materials EPR received from any person concerning Plaintiff's annuities and identify:

- a. When, why and how EPR obtained such materials;
- b. The person(s) who provided such materials;
- c. All documents concerning such facts;
- d. All individuals with knowledge of such facts.

Answer to Interrogatory 9:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 10:

Please identify all communications you had with Plaintiff concerning the Application or Annuity and identify:

a. All documents concerning such facts;

b. All individuals with knowledge of such facts.

Answer to Interrogatory 10:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

ESTATE PLANNING RESOURCES, INC.

By its Attorneys

Robert G. Flanders, Jr. (# 1785) Matthew H. Parker (# 8111) Hinckley, Allen & Snyder LLP 50 Kennedy Plaza, Suite 1500 Providence, RI 02903 Telephone: (401) 274-2000 Facsimile: (401) 277-9600 Email: <u>rflanders@haslaw.com</u> <u>mparker@haslaw.com</u>

CERTIFICATE OF SERVICE

TO:

Brooks R. Magratten, Esq. Michael J. Daly, Esq. David E. Barry, Esq. Pierce Atwood LLP 10 Weybosset Street, Suite 400 Providence, RI 02903	R. Daniel Prentiss, Esq. R. Daniel Prentiss, P.C. One Turks Head Place Suite 380 Providence, RI 02903
John A. MacFadyen, Esq. C. Leonard O'Brien, Esq. MacFadyen, Gescheidt & O'Brien 101 Dyer Street, 3 rd Floor Providence, RI 02903	Deming E. Sherman, Esq. Edwards Angell Palmer & Dodge LLP 2800 Financial Plaza Providence, RI 02903
Douglas J. Friednash, Esq. Greenberg Traurig, LLP The Tabor Center 1200 17 th Street, Suite 2400 Denver, CO 80202	

I certify that I mailed a true and accurate copy of the within Answers to First Set of

Interrogatories to counsel of record, as set forth above, on August 2 , 2011.

Case 1:09-cv-00564-S-DLM Document 85-1

Filed 09/26/11 Page 43 of 72 PageID #: 1404

UNITED STATES DISTRICT COURT DISTRICT OF RHODE ISLAND

EDITOR AUG 1 3 2011

WESTERN RESERVE LIFE ASSURANCE CO. OF OHIO,

Plaintiff,

Defendants.

vs.

JOSEPH CARAMADRE, RAYMOUR RADHAKRISHNAN, ESTATE PLANNING RESOURCES, INC., NATCO PRODUCTS CORP., EDWARD HANRAHAN, and THE LEADERS GROUP, INC., C.A. No.: 09-502-WS

DEFENDANT ESTATE PLANNING RESOURCES, INC.'S ANSWERS TO PLAINTIFF'S FIRST SET OF INTERROGATORIES

Defendant Estate Planning Resources, Inc. ("EPR" or "Defendant") hereby responds to Plaintiff Western Reserve Life Assurance Co. of Ohio's ("Western Reserve") First Set of Interrogatories ("Interrogatories") as follows:

Defendant reserves all objections as to the admissibility at trial of any response produced in response to these Interrogatories. Defendant's responses to these Interrogatories do not constitute admissions of any kind including that any Interrogatory is relevant to the subject matter of the pending litigation or reasonably calculated to lead to the discovery of admissible evidence. Defendant reserves the right to object to further inquiry including with regard to any subject matter, and does not concede that the definitions set forth herein are controlling as to any of the ultimate issues. All responses to these Interrogatories are provided for use in this litigation and for no other purpose. Defendant's responses represent Defendant's knowledge as of the date hereof.

Defendant's own investigation is continuing, however, and Defendant reserves the right to supplement, alter, and/or amend its responses.

OBJECTIONS TO INSTRUCTIONS

A. EPR objects to the following instructions because they seek to impose obligations on EPR beyond those required by the Federal Rules of Civil Procedure and the Local Rules: 2, 3, 6, and 7.

INTERROGATORIES

Interrogatory 1:

Please identify every action EPR took in connection with the Annuity and Application, including:

- a. Steps to identify and/or recruit the Annuitant;
- b. Steps to identify and/or recruit the Owner;
- c. Steps to complete or facilitate the completion of the Application and obtain
 - signatures thereon;
- d. All documents concerning such actions; and
- e. All individuals with knowledge of such actions.

Answer to Interrogatory 1:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 2:

Please identify every communication EPR had with the Annuitant concerning the Annuity and Application and identify:

- a. All documents concerning such communications; and
- b. All witnesses to such communications.

<u>Answer to Interrogatory 2</u>:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 3:

Please identify every communication EPR had with the Owner concerning the Annuity and Application and identify:

a. All documents concerning such communications; and

b. All witnesses to such communications.

Answer to Interrogatory 3:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 4:

Please identify every communication EPR had with the Agent concerning the Annuity and Application and identify:

- a. All documents concerning such communications; and
- b. All witnesses to such communications.

Answer to Interrogatory 4:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 5:

Please identify all payments made to, or by, EPR in connection with the Annuity or Application.

Answer to Interrogatory 5:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court . . ."

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(emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 6:

Please explain EPR's understanding of the health condition of the Annuitant at the time the Application was submitted to Plaintiff:

- a. The basis of such understanding;
- b. All documents concerning such understanding;
- c. All individuals with knowledge of such facts.

Answer to Interrogatory 6:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 7:

Please identify how, why and when the Annuitant was selected or identified as a potential candidate to serve as an annuitant in connection with the Annuity and identify:

a. All documents concerning such facts;

b. All individuals with knowledge of such facts.

Answer to Interrogatory 7:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 8:

With respect to every interrogatory propounded by any party to this Action, please identify every individual and documents consulted to provide EPR's response.

Answer to Interrogatory 8:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 9:

Please identify all application and marketing materials EPR received from any person concerning Plaintiff's annuities and identify:

- a. When, why and how EPR obtained such materials;
- b. The person(s) who provided such materials;
- c. All documents concerning such facts;
- d. All individuals with knowledge of such facts.

Answer to Interrogatory 9:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 10:

Please identify all communications you had with Plaintiff concerning the Application or Annuity and identify:

a. All documents concerning such facts;

b. All individuals with knowledge of such facts.

Answer to Interrogatory 10:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

ESTATE PLANNING RESOURCES, INC. By its Attorneys

Robert G. Flanders, Jr. (# 1785) Matthew H. Parker (# 8111) Hinckley, Allen & Snyder LLP 50 Kennedy Plaza, Suite 1500 Providence, RI 02903 Telephone: (401) 274-2000 Facsimile: (401) 277-9600 Email: <u>rflanders@haslaw.com</u> <u>mparker@haslaw.com</u>

CERTIFICATE OF SERVICE

TO:

Brooks R. Magratten, Esq. Michael J. Daly, Esq. David E. Barry, Esq. Pierce Atwood LLP 10 Weybosset Street, Suite 400 Providence, RI 02903	 R. Daniel Prentiss, Esq. R. Daniel Prentiss, P.C. One Turks Head Place Suite 380 Providence, RI 02903
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Douglas J. Friednash, Esq. Greenberg Traurig, LLP The Tabor Center 1200 17 th Street, Suite 2400 Denver, CO 80202	

I certify that I mailed a true and accurate copy of the within Answers to First Set of

Interrogatories to counsel of record, as set forth above, on August 2011.

MMASzan

UNITED STATES DISTRICT COURT DISTRICT OF RHODE ISLAND

TRANSAMERICA LIFE INSURANCE COMPANY,

Plaintiff,

VS.

LIFEMARK SECURITIES CORP., JOSEPH CARAMADRE, RAYMOUR RADHAKRISHNAN, ESTATE PLANNING RESOURCES, INC. and EDWARD MAGGIACOMO, JR., C.A. No. 09-549-WS

Defendants.

DEFENDANT ESTATE PLANNING RESOURCES, INC.'S ANSWERS TO PLAINTIFF'S FIRST SET OF INTERROGATORIES

Defendant Estate Planning Resources, Inc. ("EPR" or "Defendant") hereby responds to Plaintiff Transamerica Life Insurance Company's ("Transamerica") First Set of Interrogatories ("Interrogatories") as follows:

Defendant reserves all objections as to the admissibility at trial of any response produced in response to these Interrogatories. Defendant's responses to these Interrogatories do not constitute admissions of any kind including that any Interrogatory is relevant to the subject matter of the pending litigation or reasonably calculated to lead to the discovery of admissible evidence. Defendant reserves the right to object to further inquiry including with regard to any subject matter, and does not concede that the definitions set forth herein are controlling as to any of the ultimate issues. All responses to these Interrogatories are provided for use in this litigation and for no other purpose. Defendant's responses represent Defendant's knowledge as of the date hereof.

Defendant's own investigation is continuing, however, and Defendant reserves the right to supplement, alter, and/or amend its responses.

OBJECTIONS TO INSTRUCTIONS

A. EPR objects to the following instructions because they seek to impose obligations on EPR beyond those required by the Federal Rules of Civil Procedure and the Local Rules: 2, 3, 6, and 7.

INTERROGATORIES

Interrogatory 1:

Please identify every action EPR took in connection with the Annuity and Application, including:

- a. Steps to identify and/or recruit each Annuitant;
- b. Steps to identify and/or recruit each Owner;
- c. Steps to complete or facilitate the completion of each Application and obtain signatures thereon;
- d. All documents concerning such actions; and
- e. All individuals with knowledge of such actions.

Answer to Interrogatory 1:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 2:

Please identify every communication EPR had with every Annuitant concerning every Annuity and identify:

- a. All documents concerning such communications; and
- b. All witnesses to such communications.

Answer to Interrogatory 2:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 3:

Please identify every communication EPR had with every Owner concerning every Annuity and identify:

a. All documents concerning such communications; and

b. All witnesses to such communications.

Answer to Interrogatory 3:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 4:

Please identify every communication EPR had with the Agent concerning every Annuity and Application and identify:

- a. All documents concerning such communications; and
- b. All witnesses to such communications.

Answer to Interrogatory 4:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 5:

Please identify all payments made to, or by, EPR in connection with every Annuity or Application.

Answer to Interrogatory 5:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court"

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(emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 6:

Please explain EPR's understanding of the health condition of each Annuitant at the time the Applications were submitted to Plaintiff:

- a. The basis of such understanding;
- b. All documents concerning such understanding;
- c. All individuals with knowledge of such facts.

Answer to Interrogatory 6:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 7:

Please identify how, why and when each Annuitant was selected or identified as a potential candidate to serve as an annuitant in connection with each Annuity and identify:

a. All documents concerning such facts;

b. All individuals with knowledge of such facts.

Answer to Interrogatory 7:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 8:

With respect to every interrogatory propounded by any party to this Action, please identify every individual and documents consulted to provide EPR's response.

Answer to Interrogatory 8:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be

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required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 9:

Please identify all application and marketing materials EPR received from any person concerning Plaintiff's annuities and identify:

- a. When, why and how EPR obtained such materials;
- b. The person(s) who provided such materials;
- c. All documents concerning such facts;
- d. All individuals with knowledge of such facts.

Answer to Interrogatory 9:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 10:

Please identify all communications you had with Plaintiff concerning each Application or Annuity and identify:

a. All documents concerning such facts;

b. All individuals with knowledge of such facts.

Answer to Interrogatory 10:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

ESTATE PLANNING RESOURCES, INC.

By its Attorneys

Robert G. Flanders, Jr. (# 1785) Matthew H. Parker (# 8111) Hinckley, Allen & Snyder LLP 50 Kennedy Plaza, Suite 1500 Providence, RI 02903 Telephone: (401) 274-2000 Facsimile: (401) 277-9600 Email: <u>rflanders@haslaw.com</u> mparker@haslaw.com

CERTIFICATE OF SERVICE

TO:

Brooks R. Magratten, Esq.	Joseph V. Cavanagh, Jr., Esq.
Michael J. Daly, Esq.	Mary Cavanagh Dunn, Esq.
David E. Barry, Esq.	Blish & Cavanagh, LLP
Pierce Atwood LLP	30 Exchange Terrace
10 Weybosset Street, Suite 400	Providence, RI 02903
Providence, RI 02903	
Anthony M. Traini, Esq.	
Anthony M. Traini, P.C.	
56 Pine Street	
Providence, RI 02903	

I certify that I mailed a true and accurate copy of the within Answers to First Set of

Interrogatories to counsel of record, as set forth above, on August 2011.

Mutstin

UNITED STATES DISTRICT COURT DISTRICT OF RHODE ISLAND

WESTERN RESERVE LIFE ASSURANCE COMPANY OF OHIO,)))
Plaintiff,)
VS.)
JOSEPH CARAMADRE, RAYMOUR RADHAKRISHNAN, ESTATE PLANNING RESOURCES, INC., HARRISON CONDIT, and FORTUNE FINANCIAL SERVICES, INC.,)))))
Defendants.)
)

C.A. No. 09-564-WS

DEFENDANT ESTATE PLANNING RESOURCES, INC.'S ANSWERS TO PLAINTIFF'S FIRST SET OF INTERROGATORIES

Defendant Estate Planning Resources, Inc. ("EPR" or "Defendant") hereby responds to Plaintiff Western Reserve Life Assurance Co. of Ohio's ("Western Reserve") First Set of Interrogatories ("Interrogatories") as follows:

Defendant reserves all objections as to the admissibility at trial of any response produced in response to these Interrogatories. Defendant's responses to these Interrogatories do not constitute admissions of any kind including that any Interrogatory is relevant to the subject matter of the pending litigation or reasonably calculated to lead to the discovery of admissible evidence. Defendant reserves the right to object to further inquiry including with regard to any subject matter, and does not concede that the definitions set forth herein are controlling as to any of the ultimate issues. All responses to these Interrogatories are provided for use in this litigation and for no other purpose. Defendant's responses represent Defendant's knowledge as of the date hereof.

Defendant's own investigation is continuing, however, and Defendant reserves the right to supplement, alter, and/or amend its responses.

OBJECTIONS TO INSTRUCTIONS

A. EPR objects to the following instructions because they seek to impose obligations on EPR beyond those required by the Federal Rules of Civil Procedure and the Local Rules: 2, 3, 6, and 7.

INTERROGATORIES

Interrogatory 1:

Please identify every action EPR took in connection with each Annuity and Application, including:

- a. Steps to identify and/or recruit each Annuitant;
- b. Steps to identify and/or recruit each Owner;
- c. Steps to complete or facilitate the completion of each Application and obtain signatures thereon;
- d. All documents concerning such actions; and
- e. All individuals with knowledge of such actions.

Answer to Interrogatory 1:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 2:

Please identify every communication EPR had with every Annuitant concerning every Annuity and identify:

- a. All documents concerning such communications; and
- b. All witnesses to such communications.

Answer to Interrogatory 2:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 3:

Please identify every communication EPR had with every Owner concerning every Annuity and identify:

- a. All documents concerning such communications; and
- b. All witnesses to such communications.

Answer to Interrogatory 3:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 4:

Please identify every communication EPR had with the Agent concerning every Annuity and Application and identify:

- a. All documents concerning such communications; and
- b. All witnesses to such communications.

Answer to Interrogatory 4:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 5:

Please identify all payments made to, or by, EPR in connection with the Annuity or Application.

Answer to Interrogatory 5:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court"

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(emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 6:

Please explain EPR's understanding of the health condition of each Annuitant at the time the Applications were submitted to Plaintiff:

- a. The basis of such understanding;
- b. All documents concerning such understanding;
- c. All individuals with knowledge of such facts.

Answer to Interrogatory 6:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 7:

Please identify how, why and when each Annuitant was selected or identified as a potential candidate to serve as an annuitant in connection with each Annuity and identify:

a. All documents concerning such facts;

6

b. All individuals with knowledge of such facts.

Answer to Interrogatory 7:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 8:

With respect to every interrogatory propounded by any party to this Action, please identify every individual and documents consulted to provide EPR's response.

Answer to Interrogatory 8:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 9:

Please identify all application and marketing materials EPR received from any person concerning Plaintiff's annuities and identify:

- a. When, why and how EPR obtained such materials;
- b. The person(s) who provided such materials;
- c. All documents concerning such facts;
- d. All individuals with knowledge of such facts.

Answer to Interrogatory 9:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

Interrogatory 10:

Please identify all communications you had with Plaintiff concerning each Application or Annuity and identify:

a. All documents concerning such facts;

b. All individuals with knowledge of such facts.

Answer to Interrogatory 10:

Because the only "officers" or "agents" of EPR who could possibly answer this interrogatory on behalf of EPR are "Target Defendants" as defined by Footnote 2 of the Court's Initial Case Management Order (the "ICMO"), which the Court entered on September 10, 2010 and filed on September 13, 2010 (after it was submitted to the Court jointly by all of the parties on September 8, 2010), EPR hereby declines to respond to this interrogatory subject to Paragraph 5 of the ICMO, which states that "no Target Defendant shall propound interrogatories . . . nor shall any Target Defendant, whether on his own behalf <u>or on behalf of an organization</u> . . . be required to respond to any such interrogatories . . . until further order of the Court" (emphasis added). Accordingly, EPR also reserves any and all objections that it might have as to the form of this Interrogatory until further order of the Court.

ESTATE PLANNING RESOURCES, INC.

By its Attorneys

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CERTIFICATE OF SERVICE

TO:

Brooks R. Magratten, Esq. Michael J. Daly, Esq. David E. Barry, Esq. Pierce Atwood LLP 10 Weybosset Street, Suite 400 Providence, RI 02903 Jeffrey S. Brenner, Esq. Armando E. Batastini, Esq. Nixon Peabody LLP One Citizens Plaza Suite 500 Providence, RI 02903

I certify that I mailed a true and accurate copy of the within Answers to First Set of

Interrogatories to counsel of record, as set forth above, on August 2011.