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             IN THE UNITED STATES DISTRICT COURT
             FOR THE EASTERN DISTRICT OF TEXAS
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                     MARSHALL DIVISION
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  FUNCTION MEDIA, L.L.C.
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  VS.
                           No. 2:07-cv-279(CE)
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  GOOGLE, INC., ET AL
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                   REPORTER'S RECORD
                    MARKMAN HEARING
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                    August 25, 2009
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  APPEARANCES:
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  (See Attached Sign-In Sheet)
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PROCEEDINGS 1 2 COURT SECURITY OFFICER: All rise. 3 THE COURT: Please be seated. All right. Got a claim construction 4 5 hearing set in Case 2:07-cv-279, Function Media against Google. 6 7 What says the Plaintiff? 8 MR. TRIBBLE: Plaintiff is ready, Your 9 Honor. THE COURT: Mr. Tribble. 10 11 For the Defendants? MR. GILLAM: Your Honor, on behalf of 12 13 Google, Gil Gillam. Also, we have Charles Verhoeven, Ed DeFranco, on the back row, Amy Candido and Jason Wolff, 14 15 and on behalf of Google with us today is Shana Stanton and Doug Hudson. We're ready. 16 17 THE COURT: Mr. Gillam. Good to see all 18 of y'all. 19 All right. Pass out the awards first. 20 Thank you for your agreements, I guess, 21 that you sent in. 22 You need to -- I've got an hour and a half a side set -- you know, set aside to conduct the 23 24 hearing, and then I'll go into the issues related to the 25 protective order, the motion to compel, after we

conclude the Markman presentation. 1 2 But, Mr. Tribble, who's going to speak on 3 y'all's side? 4 MR. TRIBBLE: Your Honor, I'm going to 5 speak and then Mr. Grinstein is going to speak, and Mr. Nelson is going to speak. 6 7 THE COURT: All right. Well, y'all need 8 to know the usual rule -- well, are y'all wanting to do 9 this term-by-term, or y'all want to do it just the 10 standard way I would do it? MR. TRIBBLE: We've arranged our 11 12 presentation according to the standard way that the 13 Court proceeds. 14 THE COURT: Okay. Well, you -- then in 15 that case, you need to use at least half of your time in 16 your opening presentation or you're going to be limited to a like amount of time in rebuttal. 17 18 MR. TRIBBLE: I understand, Your Honor. 19 THE COURT: You may proceed. 20 MR. TRIBBLE: Thank you. 21 And, Your Honor, I didn't make 22 introductions, but with me today is Joe Grinstein and Justin Nelson, Otis Carroll, Charlie Ainsworth, and 23 24 Calvin Capshaw. 25 Also, we have our client, the president

of Function Media and the inventor, Mr. Michael Dean. 1 2 THE COURT: Okay. 3 MR. TRIBBLE: Your Honor, we've arranged our presentation in the manner shown. I'm going to 4 5 speak first about the proper function and structure of the means-plus-function claims in the '045 patent; then 6 7 Mr. Grinstein is going to discuss the law and apply that 8 law to the issue of whether the claims are indefinite or 9 not; and then Mr. Nelson will cover the terms in the 10 '025 and the '059 patents. 11 And so just going through it, this is Claim 1 of the '045. Four of the five 12 13 means-plus-function terms that are in dispute are in this patent, and the first one is the means for applying 14 corresponding guidelines of the media venues. 15 16 The parties agree that the function of 17 this is just what it says, to apply the corresponding 18 quidelines of the media venues. They disagree as to the 19 structure. And this slide sets out both sides' 20 contentions. 21 Now, I should say that Google's first position is that this claim is indefinite; but in the 22 23 alternative, it proposes the structure set forth in the 24 right column. And basically is -- we have identified 25 the structure for the means-for-applying term. It is a

computer software executable on a processor capable of 1 2 identifying one or more selected media venues for 3 publication, accessing data representing each identified media venues quidelines, accessing data representing 4 5 Seller information, and executing a systematic sequence of mathematical or logical operations upon the accessed 6 7 Seller information to create a presentation customized 8 for each identified media venue in a form that complies 9 with the accessed guidelines of the media venue, plus 10 any equivalents of that structure. 11 So here's the -- the primary dispute as 12 to this term is basically where are the presentations which include advertisements? Where are the 13 presentations being created in the system? 14 15 As we saw, Claim 1 is a method claim, and it is a method of using a network of computers. And so 16 there are computers, the Seller has a computer, the 17 18 media venue will have a computer, and then there's a 19 central system. It's set forth in Figure 1b in the 20 patent, and there's a central processor. Function Media believes that the 21 specification clearly discloses that the ads or 22 2.3 presentations are created by the Presentation Generation 24 Program, or the PGP, which is located at the Central 25 Controller and Presentation Processor which is Item 1000

in Figure 1b. 1 2 And so we believe the -- the spec clearly discloses that it's created in the Central Controller, 3 the -- the central computer system operated by the 4 5 system operator. Google, on the other hand, maintains that 6 7 the ads or presentations are created by the Seller, and 8 let's walk through that. 9 The disclosure is pretty clear, in our 10 view, that the PGP at the central computer is where the 11 guidelines are applied in this set. 12 And first of all, the Presentation 13 Generation Program, the very name of that software module itself says that it's -- it's -- it's the 14 15 presentation generator right there. But if that's not enough, over and over again in the spec, it says the 16 Presentation Generation Program creates a presentation 17 18 for each and every media outlet. 19 And I've listed these and have the 20 citations in the slides, and so I won't walk through 21 them word-for-word. But it says it over and over and over again in the spec. And this is a point that in the 22 briefing was unresponded to by Google. I'm not sure 23 24 what they're going to say about this. 25 Now, here's the basis of Google's

The preamble of Claim 1 is as shown on the 1 argument. slide, and it talks about that it's a method of using a 2 3 -- a network of computers to contract for, facilitate, and control the creating and publishing of 4 5 presentations, comma, via Seller, comma. And so that's basically -- in their specifica -- there's certain parts 6 7 of the specification that they pull out, but this is the 8 gist of it. 9 But in fact, when you look at the 10 language, it's clear that the Seller -- the only sense 11 that the Seller is creating a presentation is through 12 the use of the invention, through the use of a network 13 of computers. 14 It's a method of using a network of 15 The Seller's using it, the media venues are computers. 16 using it, the central operator is using it. They're all using it to create presentations, but it's -- it's 17 actually -- the central system itself is actually 18 19 creating and generating the presentations. 20 Is that by the Seller or on behalf of the 21 Seller? I suppose you could say that. It's just like 22 someone could say they're -- as we say in our brief, you 23 could say, well, I made coffee, but, you know, it's the 24 coffee pot that's actually making the coffee. And 25 that's basically the situation that we have here.

And -- and I'll just point out, at the 1 2 end of the claim, there's a whereby clause that -- we'll talk about it a little later -- but the 3 means-plus-function elements are all elements that the 4 5 en -- the entire claim is modified by, whereby the Seller may -- one of the things they may do, it says 6 7 create a presentation that complies with the guidelines. 8 But it also says, and transmit the 9 presentation to the selected media venues. 10 I don't think there will be any dispute, 11 Your Honor, that the Seller does not transmit anything 12 directly to the media venues. It -- the Seller -- the 13 only thing transmitted is from the central system to the media venues. I think that point will be undisputed, 14 15 and so this -- this language about what the Seller can do in a -- in some sense, it doesn't mean that the 16 17 Seller's actually creating the presentations. 18 In column 41 of the specification, for 19 example, it -- this is a discussion of using 20 presentation rules on the Seller's computer. 21 But if you read what it says, it says: 22 In -- in the software that's on the Seller's computer is 23 the PACP, the Presentation and Configuration Program. 24 And it says right here it would prompt the Seller for 25 the necessary optional information to complete the

1 presentations.

2	And in if you look in the flow charts
3	at Figure 4g, for example, I believe it's excuse me,
4	Figure 4a. It's Item 11142. If you look at that item
5	in the flow chart, it basically it says that the
6	guidelines are being used to restrict the input by the
7	Seller. That's how it's described in the flow chart,
8	not as generating a presentation. And this talks about
9	this column 41 talks about controlling and monitoring
10	the input of information.
11	And so are the rules present at the
12	Seller's computer in the preferred embodiment? Yes.
13	But are they being used to generate a presentation at
14	the Seller's computer? No. Not a presentation that is
15	the object of the invention, the presentations that are
16	being transmitted to the media venues. It's a
17	restriction on input.
18	And as I said, Google has no answer for
19	the mountain of references in the spec that say that
20	it's the PGP in the central computer that creates the
21	ads or presentations.
22	Another reason that Google's argument is
23	wrong is the specification makes clear in column 42 that
24	the only mandatory application of the presentation rules
25	occurs at the PGP.

And this language here in lines 48 through 50, after saying that the PGP generates the presentations using the guidelines, it says: This duplication of function also ensures that the latest version of the presentation rules database has been applied to every presentation.

7 It talks about duplication of function 8 and redundancy. Because the rules are in use at the 9 Seller when they're inputting the information, but --10 and then they're used again to create the presentations 11 at the PGP.

But note, the real version of the rules, the only version that you can be sure are the actual guidelines of the media venues, which that's what's required by this function, it has to apply the corresponding rules of the selected media venues.

17 The rules -- the only copy of the rules 18 that's always up-to-date is the copy of the presentation 19 rules that are at the PGP. Because the Seller could 20 input information using a set of rules, but those rules, 21 even though they're synchronized, the rules come from 22 the media venue into the central computer to the PGP. 23 And so those changes are eventually replicated to the Seller's side. 24

But the only current version of the

rules, which is what the claim language and the function 1 2 of this term requires be applied, that's the only place that that's always residing is at the PGP. 3 THE COURT: Well, even though or even 4 5 assuming the PGP is the program that's performing the function, don't you still have to drill down and show me 6 7 what algorithms are being carried out? 8 MR. TRIBBLE: Well, we believe we've done 9 that in our language. We have those four steps --10 THE COURT: I mean --11 MR. TRIBBLE: -- to walk through. 12 THE COURT: Well --13 MR. TRIBBLE: The algorithm -- you know, they have to obtain the rules, obtain the information 14 15 for the ad and -- and go through it. And then for each rule, the specification discloses that there are many 16 different types of rules. And for each rule -- you 17 18 know, the software would implement each rule on the 19 information supplied by the Seller, which is disclosed in the specification. 20 21 The -- and this -- just hitting this creation argument of whether it's created at the central 22 23 computer by the PGP module -- software module on the 24 Seller's side, even if there's some activity going on on 25 the Seller's side, the only required mandatory

application of the guidelines is being done at the PGP, 1 2 because those are the presentations that are then 3 transmitted to the media venues. And so what that means is, in this 4 5 invention, the -- the other use of rules being made at the Seller's computer is not required for this 6 7 invention. 8 Under the Wenger case, the structure --9 you should not -- the Court should not import structural 10 limitations from the written descriptions that are unnecessary to perform the claimed function. 11 12 And so in this case, the invention would 13 work fine if there were no presentation rules, nothing was done with them, and the Seller's side, they just 14 15 input the information. It says, the checking is done by 16 the PGP, and that information is used to create the 17 presentations. That's all that's necessary. And so it 18 would be improper to import additional structural 19 limitations. 20 You know, we cite column 43 in the 21 specification where it talks about new presentations are created in their entirety at the PGP. This is not a 22 23 joint creation. The creation of the real presentation's going on at the PGP. 24 25 Now, I did want to point out something

1 from the file history.

The original Claim 1 of the '045 as 2 3 applied for, didn't contain this limitation, the means for applying limitation. And we've set -- set out the 4 5 history in this slide that the Examiner rejected Claim 1 due to a prior art reference named Mandeberg. 6 7 And in the response to that office 8 action, the response dated January 22nd, 2002, the 9 applicants amended their claim to add the means for 10 applying and argued that that distinguished Mandeberg by adding a creation element to the claim. 11 And look at what they said. And this is 12 13 the intrinsic evidence. This is right in the file history. The creation of multiple open-access 14 15 presentations being done without the Seller making changes within a code editor is new to the art, and 16 being practiced only within our invention and its 17 18 commercial application. 19 And so this shows that -- you know, this 20 confirms that the creation is going on in the central 21 system, and that the -- anything going on at the Seller's side is superfluous. 22 2.3 And, again, in the notice for allowance, 24 the Examiner actually noted that the closest prior art did not disclose a system for selecting media venues 25

owned by other than the Seller and creating a 1 2 presentation that complies with the proper guidelines. 3 And then amazingly, on the final point on this creation issue, Google's own expert -- we asked him 4 5 in deposition where the presentations were being generated. We actually pointed out the Presentation 6 7 Configuration Program -- and the Presentation Generation 8 Program, and he said we were right, that Google, it's 9 new argument is just wrong. It's the Presentation Generation Program that does the creation. 10 Now, the next term is means for 11 transmitting said presentations to a selected media 12 venue of the media venues. 13 14 And, again, Google says this term is 15 indefinite. Mr. Grinstein will address that in more 16 detail. But the structure disclosed in the spec is computer software executable on a processor capable of 17 18 initiating a data transmission to a specified electronic 19 destination, and equivalents. 20 Now, to -- I think it's implied -- it's 21 implicit in our proposed construction, but we did last 22 night put a little more granularity. And you had asked, 23 you know, about drilling down in -- in steps, and so we believe that --24 25 THE COURT: Well, I'm not sure how far

down you got to drill. 1 2 MR. TRIBBLE: Of course. 3 THE COURT: -- but -- but I -- but I know you have to start. 4 5 MR. TRIBBLE: Of course, Your Honor. 6 And so we're happy with our original 7 proposed construction; but if it pleases the Court to 8 have more detail about what steps the software module is 9 performing, we've set it out in this slide, and 10 basically it's programmed to recognize each of the selected media venues, obtain the location of each of 11 those venues, and initiate the transmission to those 12 13 venues. And we incorporated some of the language, I believe, out of Google's proposal by putting in the 14 phone lines and the network and Internet connections. 15 16 And -- and basically here we set out the support in the spec for each of these parts of the 17 18 structure. It refers -- it mentions that the PGP 19 transmits the information. I want to point out, it 20 transmits the presentation to the appropriate 21 destination. That's the appropriate selected media venue and the address. 22 2.3 The components about the Internet and the 24 phone lines, et cetera, come from column 13. 25 And then also in Figure 4g it

specifically calls out in flow chart forum that the 1 2 Central Controller and Presentation Processor, that's where the PGP resides, it identifies internal directory 3 indices and references affected by edits or new 4 5 presentation and adds to the required publication list, and then it publishes. And that's basically the steps 6 7 that are set out in the construction that I just showed 8 the Court.

9 The next term is means for a Seller to 10 select.

Again, Google says this is indefinite; but in the alternative does propose structure. And we believe we've set out the proper structure of this software component of the invention. It's basically software executable on a processor capable of presenting electronic forms, allowing the selection of media venues and equivalents.

And, you know -- you know, basically the software, it presents the forms that the Seller can use to input the information, and then it recognizes the Seller's responses. And that's the means by which the Seller selects the media venues. And the supporting spec is partly in column 40.

24 Oh, this is an important part, Your 25 Honor, and we'll talk about this. But basically the

spec makes clear that the -- basically these are aspects 1 2 of the Seller interface that we're talking about, and the Seller interface, it's called out in the spec in 3 column 40. That's sent by the system operator to the 4 5 Seller on CD-ROM or DVD or a download file can be transmitted to them, and then it's installed on the 6 7 Seller's computer. 8 And I just wanted to point out that the 9 Seller's getting the software module from the system 10 operator, and then installs it on his computer. And it talks about how it allows the 11 Seller to choose the venues. And then it sets forth in 12 13 column 40 and 41, in Slide 34 here, this quoted part, it talks about the Seller is presented with a series of 14 15 forms containing yes/no choices, text entry area --16 areas, menu-driven choices, and other data and 17 information entry methods, and it leads the Seller 18 through the process. And so that's basically the 19 structure for the means for a Seller to select. 20 THE COURT: Basic user interface --21 MR. TRIBBLE: Yes, Your Honor. 22 THE COURT: -- is what you're saying? 23 Okay. 24 MR. TRIBBLE: Now, one argument I'm --25 that we thought had gone away during the briefing, to be

honest, but then when we were trying to work out 1 2 agreements on certain aspects of the proposed constructions, it became apparent that Google is 3 sticking with this idea that hardware must be 4 5 incorporated in every single one of these means-plus-function terms. And we just believe that's 6 7 improper, and -- and here's why. 8 First of all, the claim is a method of 9 using a network of computers which is necessarily done 10 through software. Each of these aspects have software that relate to the using of the network of computers. 11 12 Each claim element begins with the word 13 "providing," and this is important. The claim is written -- as I said, there -- Sellers are using the 14 15 network, media venues are using the network, system operators are using the network. They're all using it 16 to do the -- to accomplish the things in the whereby 17 18 clause, you know, by creating the presentations and 19 transmitting them. 20 This claim is written from the viewpoint 21 of the system operator because it's the only one that's doing any of the providing of any of these items. 22 And -- and this is important. 23 24 You know, for example, we just saw, a few 25 slides ago, providing means for the Seller to input

1 information. We saw how the system operator would 2 literally send a CD-ROM or transmit a download file to the Seller and the Seller would then install it on the 3 Seller's computer. Okay? Not the system operator's 4 5 computer, but -- and so this is written from the viewpoint of the system operator. 6 7 This -- this installation of the Seller 8 interface and the media interface is made clear in the 9 example at the end of the patent, right before the 10 claims in column 53. DEF is a media venue, and it talks about 11 12 how the system operator sends the necessary software to 13 the media venue DEF, and the DEF installs the software on their computer, the media venue computer. 14 15 Same with the Seller Interface in column 16 54. The system operator sends the software to be installed to the Seller. The Seller installs it at the 17 18 Seller's computer. 19 The patent never contemplates or 20 discloses that the system operator provides any of that 21 hardware to the Seller or to the media venue. And, in fact, it disclaims it. It shows just the opposite, 22 23 okay, that they already have their computers. There's 24 this preexisting network of computers that can 25 communicate to -- together over the Internet or so

1 forth. But what's being sent out or provided is the 2 software, not the hardware.

3 And so what that means is, not -- not as to every element. We saw means for transmission that 4 5 does have a hardware component, but the preferred embodiment disclosed -- it doesn't have any providing of 6 7 hardware for means for Seller input, means for Seller 8 selecting media venues, means for media venue to submit 9 information about guidelines. It doesn't have -- and so 10 including hardware in those terms would exclude the preferred embodiment, which we know from Vitronics is 11 rarely, if ever, correct. 12

13 And so what's being disclosed as to these aspects to a person of ordinary skill, they would look 14 15 at this providing. It's providing a software module, 16 and that's why the structure is the software. And we refer the Court to Judge Davis' very recent opinion in 17 18 the IP Innovations case where he construed the term 19 "control means," and he specifically in the last 20 paragraph of his -- and we have made the Court aware of 21 this through a filing of notice of supplemental 22 authority, I believe -- the -- but it talks about that 23 the means -- when discussing "control means," the means 24 specified in the patents call for structure within the 25 executable program that inter -- interacts with the

1 workspace data structure.

2	And he notes that it it is, of course,
3	the user who makes a selection of workspace displays
4	through the use of a pointer control device, such as a
5	mouse, and thus the control means must necessarily be
6	those program components that facilitate the user
7	selection of the workplace workspace. But he
8	concludes therefore the structure recited in the
9	specification for the control means term is executable
10	computer code implementing selectable graphical user
11	interface pop-up menus and icons and equivalents. It's
12	just a software module and none of the hardware.
13	And so if you look at it, this invention
14	okay, this invention, it doesn't include all these
15	hardware aspects that Google is trying to load up into
16	the structure.
17	And as I said, basically what we're
18	talking about on the means for inputting and the means
19	for selecting, these are aspects of the software code
20	that is the Seller Interface. And, you know, we asked
21	Yahoo!'s expert Yahoo! is no longer in the case, but
22	they were a Defendant and fighting vigorously at the
23	time. And their claim construction expert, you know, he
24	confirmed that it's actually the software that does the
25	prompting. The prompting is used for the means for

selecting the media venues. That's what's being 1 2 discussed here. 3 Dictionary definitions confirm. The Microsoft Computer Dictionary from 1999 confirms 4 5 Definition No. 2, software that enables a program to work, et cetera, is software. It doesn't say hardware 6 7 and software. 8 Ironically -- and I'll be honest, I don't 9 remember if it was Google or Yahoo!, one of the 10 Defendants in the -- their claim construction expert was relying on the Microsoft Computer Dictionary, but on a 11 prior version that I believe said --12 13 THE COURT: Some parts of it may be correct, Mr. Tribble. 14 15 MR. TRIBBLE: The -- and so it was 16 recognized as authoritative. 17 But then, of course, the application data 18 of the patent is closer in time to 1999 than it is to 19 that prior version. And, of course, the 1999 definition 20 supports our position and refutes Google's, and it was Yahoo!'s expert and he did admit that it defines the 21 interface as software. 22 2.3 And he then had to admit at the end that 24 if he were rewriting his expert report today, noting the 25 application date of the -- the '045 patent, that he

would certainly use our version, the 1999 dictionary, 1 2 and not the prior one that he had decided. 3 And now here's another example in the specification where it makes clear that the invention 4 5 doesn't include the Seller's computer or the media venues's computer. It says in column 5, the present 6 7 invention partially resides on the Seller's computers. 8 Hardware doesn't reside on hardware; software resides on 9 -- on hardware. 10 A person of ordinary skill looking at this would understand that the invention as to the 11 Seller and media venue interfaces is just a software. 12 That's what the invention is because it's 13 -- it's residing on the Seller's computers, and because 14 15 the operator is not providing -- as required by the 16 claim language, is not providing any hardware, other than what hardware is present in the central system, 17 such as part of the means for transmission, for example. 18 19 And so looking at that, a person of -- of 20 ordinary skill would understand that the structure of 21 this aspect of the invention, the structure of the invention is just software. 22 2.3 Google's own expert did make some 24 admissions himself. He had drawn a -- a diagram of what he felt was the user interface, and he didn't include 25

1 any hardware in that; it was only the software modules. 2 He understood that it was software. He admits there's 3 no -- no hardware included in how he represented the 4 user interface.

5 And -- and as I said, we honestly thought that this issue had been dropped. We briefed it for 6 7 three pages in our opening brief, and the only response ever in any briefing by Google is one-and-a-half lines 8 9 in a footnote. And they say, while the specification, 10 indeed common sense, dictates that hardware, such as the 11 computer, is a necessary part of an interface to the 12 claimed system, the critical issue is where the interface is located. 13

And so that goes as to the creation issue which I discussed earlier. You know, the -- the statement about the interface, of course, is refuted by Google's own expert where he admits that the interface is just software.

Now, the next term is means for theSeller to input information.

I referred to this, and -- and we've set forth the structure here. It's computer software executable on a processor capable of presenting electronic forms allowing the Seller to input information, and equivalents.

And this is the only means-plus-function 1 2 term where there's a dispute over the function. We say that the function is what it says, it's enabling a 3 Seller to input information. Google says it's input 4 5 information to do all of the following...which basically sets forth every aspect of the invention. Okay. 6 And 7 the basis for their argument is -- is simple. 8 Here is a blowup of a picture of Claim 1 9 as it's shown in the '045 patent. There's a whereby 10 clause. And so basically Google argues that that whereby clause modifies only limitation e). And we say 11 12 no, no, no. That's -- you know, that's an object of the invention. That's what the invention as a whole is 13 It's -- it's achieving those or performing 14 doing. 15 those, you know, selecting of the venues, the crea --16 creation of the presentations and transmissions and so 17 forth. And the reason we say that is very simple. 18 One of the things -- as I pointed out 19 earlier, one of the things is it transmits the presentation to the selected media venues. That's not 20 part of the Seller inputting information. 21 If you look at Diagram 1b, it's just not in there. If you look at 22 the flow charts in Figure 4 -- Figures 4a through g, 23 it's just not in there. 24

25

The Seller doesn't transmit anything to a

media venue. The Seller only transmits information to 1 2 the central processor. It's the central processor that 3 does the transmitting to the media venues. And so this whereby clause can't possibly 4 5 be modifying limitation e). It's -- it's applicable to the claimed invention as a whole. 6 7 We point out that there are semicolons 8 after A, B, C, D, and E, and then there's the whereby clause. A semicolon indicates it's just not part of 9 10 limitation e). 11 This is -- might seem a little 12 hypertechnical, but I mean, it's just so clear. 13 Limitation c), the first line goes all the way to the right. It's right-justified because it 14 15 was all typed in as one line of text with no carriage 16 return. 17 Limitation e) doesn't go all the way to 18 the right. If -- if they even put the semicolon and 19 then put space whereby to keep modifying just limitation 20 e), then the information, semicolon, would have been 21 right-justified as the first line of element c) is. 22 Instead, they hit a carriage return, because it's not modifying just limitation e). 23 24 We also dug up the file history. It says 25 "need site." This is in the amended application that I

referred to earlier. But you can see again when element 1 -- when Claim 1 was submitted, the amended Claim 1, 2 it -- there's a little extra space between element e) 3 and the next line where the whereby clause starts. And 4 5 you can see the information, it's -- the first line of element e) is not right-justified. 6 7 And so just for comparison to Claim 1 of 8 the '025, it does have a whereby clause that only 9 modifies a particular element, and it was typed without 10 a semicolon, typed together on the same line, right-justified, et cetera. It's completely different 11 than Claim 1 of the '045. 12 13 The structure we cited, just briefly here's the support for that structure that's in the 14 15 specification, column 17, lines 25 through 45. It's -calls out that the Seller Interface or the CAPC will 16 prompt the Seller for necessary information in 17 18 presentations they have selected. 19 The flow chart talks about the facilities 20 operator -- that's the Seller -- entering, editing --21 excuse me, the media venue entering, editing, updating presentation information. Excuse me, that is the 22 23 Seller. I apologize. 24 And -- and finally, in Claim 5 of the 25 '045, it's a dependent claim and it adds the following

means-plus-function: Means for said media venue to 1 2 input said guidelines and information. 3 Again, we've set forth the structure as -- as previously discussed. This is -- the invention is 4 5 software that's sent to the media venue and resides on their computer. So the structure of this invention is 6 7 this software element as we've set forth. 8 The -- the support in the specification 9 is in columns 33 and 53 as set forth here. It talks 10 about prompting and the setting of standards. And basically, Your Honor, we believe 11 that we've set forth the appropriate structure for each 12 13 of those means-plus-function claims as they relate to 14 this invention as disclosed in the specification. 15 Thank you. 16 Now Mr. Grinstein will talk briefly. 17 THE COURT: Before you --18 MR. TRIBBLE: Yes. 19 THE COURT: -- pass the ball to your 20 colleague, back on the means for transmitting. 21 MR. TRIBBLE: Yes, Your Honor. THE COURT: You had --22 2.3 MR. TRIBBLE: Do you have the -- okay. 24 I've got it. 25 THE COURT: You had supplied, I guess,

1 updated constructions.

2 MR. TRIBBLE: Can you go to 29? 3 THE COURT: Are there cites that you can point me to in the specification where the patentee 4 5 linked these steps to the function? MR. TRIBBLE: Oh, yes, Your Honor. 6 7 THE COURT: And I may have missed it. Т 8 think that you said it was implicit in your other 9 construction. 10 MR. TRIBBLE: It was. It was. And certainly column 3, lines 31 through 34, talks about the 11 12 PGP transmits the presentation to the appropriate destination. 13 14 And so -- and so that -- it recognizes 15 the appropriate destination and obtains the location for 16 the transmission. 17 And in Figure 4g, it talks -- it doesn't 18 say PGP. It says the Central Controller and 19 Presentation Processor identifies the internal directory 20 indices and references affected by the edits and adds the required publication list. 21 22 And basically these directories and 23 indices are shown as Item 3000 in Figure 1b. And so we believe that's the disclosed -- disclosure of the 24 25 structure for that element.

THE COURT: Thank you. 1 2 MR. TRIBBLE: Thank you. 3 MR. GRINSTEIN: Your Honor, my name is Joe Grinstein. I'm going to be discussing the issue of 4 5 whether or not the claims of the '045 are indefinite, an argument that's been raised by Google. 6 7 Google has contended that each of the 8 means-plus-function claims in Claim 1 of the '045 and 9 then again the additional limitation in Claim 5 of the 10 '045 are indefinite. And as this Court is well aware, the 11 12 indefiniteness arguments that Google is asserting puts a 13 heavy burden on Google. Because the '045 patent was issued; it's entitled to a presumption of validity; and 14 15 for that reason, in order for Google to prevail on its indefiniteness arguments, it's got to show by clear and 16 convincing evidence that the claims of the 17 18 means-plus-function claims are indefinite. 19 Now, what exactly must be disclosed to 20 make a means-plus-function claim covering software definite? 21 22 Well, the Federal Circuit acknowledged in 23 WMS Gaming and in the Aristocrat case, the patentee has 24 to disclose some sort of an algorithm in order to make a 25 software claim definite. But what exactly does that

1 mean?

2 Well, as the cases have further 3 explained, an algorithm is simply a logical operation. It's a series of steps that the processor undertakes in 4 5 order to perform a particular function. And that algorithmic disclosure does not have to be extensive. 6 7 It doesn't have to include source code. That's what the 8 Aristocrat case says. It doesn't have to be highly 9 detailed. That's also what the **Aristocrat** case says. 10 As Your Honor acknowledged in the SuperSpeed case, a similar sort of language, there have 11 -- doesn't have to be some extensive entire detail 12 13 algorithmic disclosure in order to make a means-plus-function software claim definite. 14 15 So in short, the test is, there's got to 16 be a description of an algorithm or a logical operation. But there's no need to disclose code, there's no need to 17 18 disclose a highly detailed mathematical algorithm, none 19 of that. Just what needs to be disclosed is a series of 20 steps in order for a processor to perform a function. 21 And this inquiry as to definiteness 22 heavily favors the patentee. 2.3 As the Federal Circuit mentioned in the 24 **Biomedino** case, which is also a means-plus-function 25 software indefiniteness issue, that the specification

must contain structure links to claim means, but that is 1 2 not a high bar. All the patentee has to do is recite some structure. And, in fact, if the issue is even 3 close on indefiniteness, the patentee wins. The Federal 4 5 Circuit explained that well -- as well in the **Exxon** Research case. 6 7 So let's talk about the first 8 means-plus-function claim that's at issue, the first 9 means-plus-function limitation that is in Claim 1 of the 10 '045, the means for applying. As Mr. Tribble indicated, this is the 11 structure that Function Media has identified for the 12 13 means-plus-function claim means for applying. I'm going run quickly through each of these elements of the 14 15 algorithmic disclosure that Function Media made in the '045 patent. 16 17 The first thing that Function Media did was tie this means for applying down to the Presentation 18 19 Generation Program 1710. You can see the discussion of 1710 in Figure 2a of the '045 patent. 20 21 And the algorithm is a step-by-step process perceived as follows: The PGP first -- it 22 23 actually doesn't have to be first -- but the PGP 24 identifies one or more selected media venues for that --25 for which there's going to be a publication. The patent

describes that. Column 43 of the '045 talks about how 1 2 the PGP identifies specific media venues to which ad 3 content's going to be published. The second thing the PGP does is it 4 5 accesses the data representing each of those media venues' rules. Again, the '045 describes that in column 6 7 17, talks about the PGP access -- accessing a database 8 having the rules for the various media venues. Further 9 discussion in column 17 at 54 as to that particular 10 element. 11 Then the PGP accesses data representing information from the Seller that the Seller has input in 12 13 terms of ad content. Again, the '045 talks about that in column 18, among other places, how the PGP accesses 14 15 the information from the Sellers and is held in the presentation database. See further disclosure of that 16 in column 17. 17 18 And, finally, the PGP processes -- it 19 executes mathematical or logical operations upon the 20 Seller information that its accessed and upon the media rules that is accessed to create and format a final 21 presentation. 22 2.3 There's a variety of disclosures of that 24 in the specification. Mr. Tribble ran through about 10 25 or 12 of them in a row. I've decided a few

1 representative examples.

You see Figure 4e talking about that formatting step that -- that occurs. The '045 patent at column 43 does the same thing.

5 So, in sum, the specification provides 6 more than sufficient disclosure of an algorithmic 7 operation.

8 The first step, as we discussed, is a media venue is identified. Then the PGP obtains the 9 data for that media venue's rules. Then the PGP obtains 10 the data from the Seller regarding content. Then the 11 PGP applies that data to the media venue data to create 12 13 a presentation that complies with all of those rules. And then it repeats all that as necessary for the 14 15 appropriate media venues. That is the algorithmic 16 disclosure in the '045.

17 And importantly, Function Media presented 18 expert testimony to this Court from Dr. Rhyne, one of 19 ordinary skill in the art, testified that somebody of 20 his skill would understand from the specification that that is the particular algorithmic disclosure that 21 22 Function Media made with respect for the means for That's in his report at page 8. 23 applying. 24 So what are Google's indefiniteness

25 arguments? I think it summarizes them at page 6 of its

brief, and you can break them into three basic 1 arguments. 2 3 First, Google contends that all Function Media is really doing is disclosing a desired result. 4 5 Second, it complains that F -- Function Media has failed to disclose a step-by-step algorithm. 6 7 And third, Google complains that Function 8 Media's disclosure doesn't explain every possible 9 example of ad creation and therefore it's in --10 indefinite. All of those are untrue. First of all, Function Media did not 11 merely disclose the desired result in its structure. 12 Ιf 13 that were the case, you would hear Function Media here asserting a structure for this claim that was a means 14 15 for applying a software running on a microprocessor that applies rules. That would be an example of a structure 16 that merely discloses the desired result. 17 18 But, of course, that wasn't Function 19 Media's disclosure of algorithm. That's not our 20 asserted structure for this particular claim term. I've just discussed that. 21 22 The second thing Google argues is that Function Media has failed to disclose a step-by-step 2.3 24 algorithm and failed to identify that as part of the 25 structure.

1 Again, as I've just explained, there is a multi-step algorithmic disclosure for this particular 2 function, for the means for applying. There's extensive 3 specification discussion of all of the steps of that 4 5 particular structure. There's flow charts that are included within the patent, and if additional testimony, 6 7 additional evidence was needed, Function Media presented 8 expert testimony confirming the existence of that 9 structure to someone of ordinary skill in the art. 10 And the final argument that Google asserts is that Function Media has to explain to the 11 12 public, via the patent, every single potential element 13 or every potential scenario by which a presentation could get created. And so it gives the example in the 14 brief that Function Media has failed to disclose how the 15 16 invention could create a radio ad, how the invention could create a television ad, so on and so forth. 17 18 But what Google is doing right there is 19 really trying to back door code argument into the case. 20 Because the only way that Function Media could possibly disclose every theoretical example of how the PGP could 21 22 create a presentation would be to include a ton of code 23 within the patent disclosure to explain every single 24 particular little element of the issue of means for 25 applying.

1 And, of course, the Federal Circuit doesn't require that. It's explicit that all you need 2 is a generalized logical operation. You don't have to 3 have a disclosure of code. 4 5 But, essentially, that's what Google is asking for with respect to this claim term. 6 7 Now, each of the parties have identified 8 to this Court supplemental authority on this particular 9 issue. Google submitted supplemental authority, the 10 Blackboard case. Function Media identified supplemental authority, the **IP Innovation** case. Both of these cases 11 12 have come out in roughly the last month. I think it's 13 instructive to talk about those cases at this particular point because the analysis in both of those decisions 14 15 supports Function Media's structure in this case. 16 The first case is the **Blackboard** case. It's a Federal Circuit decision. The claim term at 17 18 issue in the **Blackboard** case was means for assigning a 19 level of access to and control of each data file based 20 on a user of the system's predetermined role in a 21 course. 22 And the patentee in **Blackboard** said the structure for that means term is simply a server 2.3 24 computer with an access control manager, an ACM, and 25 equivalents thereof.

And I've reproduced right here the entire 1 2 specification support for that particular structure that 3 was cited in the Federal Circuit **Blackboard** case. Τwο sentences. The first sentence said the ACM creates an 4 5 ACL, which is an access control list. And the second sentence says there are various restrictions that you 6 7 might see in that particular access control list. That 8 was the extent of the structure disclosed, nothing else. The Federal Circuit looked at that and 9 10 concluded that in this particular instance the ACM is just a black box that performs recited function and how 11 it does it is left undisclosed. And for that reason it 12 13 shot down that particular means-plus-function software 14 term. 15 Here, on the other hand, Function Media 16 has easily satisfied that particular rule because Function Media has described the means by which the PGP 17

18 creates a formatted ad, described the inputs for that 19 particular ad, it described the process for that ad, it 20 has -- it went on for far more than two sentences in the 21 specification describing that algorithm, and it included 22 flow charts, and on top of all that, had an expert, Dr. 23 Rhyne, confirm that structure.

So Function Media easily passes the
Blackboard rule in this particular case.

1 The second piece of supplemental 2 authority that's instructive here is the IP Innovation 3 This is a district court opinion from Judge case. Davis, and this particular opinion is interesting for 4 5 several aspects. First, it follows **Blackboard** and cites 6 7 and applies the **Blackboard** rule. 8 Secondly, it issues -- it deals with the 9 claim term display object means for generating a display object. In other words, a generation term, much like in 10 this case we're talking about generation of 11 12 presentations. 13 The structure that the patentee asserted was there, simply displays system object, and its 14 15 equivalents. And here's the entirety of the disclosed structure that the **Blackboard** patentee cited in support 16 17 of that particular means. 18 The first paragraph up top there from the 19 '412 patent and then just those two highlighted lines at 20 the bottom, that's what's discussed in the IP Innovation 21 case. 22 Judge Davis applies **Blackboard** and **IP** 23 **Innovation** and says that the relevant inquiry under 24 Blackboard is whether or not a person of ordinary skill 25 would understand from the structure of the patent what

the algorithm disclosed is. And Judge Davis concludes 1 that, in that particular instance, it was easily 2 understood by persons of ordinary skill. And in so 3 doing, Judge Davis rejects the Defendant's argument 4 which was you didn't tell us a sufficient number of 5 instances of how it generates those display objects. 6 We 7 need to see in every particular instance how a display 8 object could possibly be generated.

Judge Davis says, no, that's not what's required under the Federal Circuit case law because to do that would require the disclosure of code. And, again, Function Media easily satisfies the standard that Judge Davis instituted in the **IP Innovation** case for satisfying the **Blackboard** rule.

15 There are four other means-plus-function terms that Google has asserted are indefinite. It 16 spends about one-and-a-half pages in its brief doing 17 18 that. Not much argument as to any of those particular 19 terms. That alone probably indicates that Google hasn't 20 asserted clear and convincing evidence as to 21 indefiniteness. I will run through them quickly. 22 The means for transmitting. Function Media's structure is disclosed there. There's also the 2.3 alternate construction which Mr. Tribble discussed with 24

for that transmission upon this Court's questions. 1 2 Means for a Seller to select the media 3 Again, the disclosure of the step-by-step venues. process for selecting the media venues is identified by 4 5 Function Media, and it appeared -- the structure supporting that appears, among other places, at columns 6 7 40 and 27 of the '045 patent. 8 Means for a Seller to input information. 9 Again, the structure that Function Media identifies, 10 which Google doesn't do much to dispute in its briefing, 11 and the support for that particular structure in column 17 of the '045, as well as Figure 4a. 12 13 And finally, the same thing can be said for means for the said media venue to input. 14 15 The only additional thing -- point I'd like to make with respect to the means-plus-function 16 terms is I invite the Court, especially on the means to 17 18 input limitations, to review Judge Davis's recent 19 opinion in **IP Innovation**, especially as to the control 20 means term, in which he makes it quite clear that the 21 control means can be satisfied merely by a structure that talks about pop-up menus, which is similar to the 22 forms structure that Function Media has identified. 23 24 MR. NELSON: Good afternoon, Your Honor. 25 Justin Nelson for the Plaintiffs.

THE COURT: Good afternoon. 1 2 MR. NELSON: I get the duty of going over 3 the claims of the '025 and the '059, first on the disputed claim construction terms, and then on whether 4 5 the claims are indefinite. These are not means-plus-function claim terms on the indefiniteness 6 7 claims. These are just straight up indefiniteness 8 terms. 9 First, here is the claim -- Claim 1 of 10 the '025 patent, and there are essentially three disputed issues which I will walk through briefly. 11 12 The first is the first interface to the 13 computer system, which has two issues, the first of which Mr. Tribble went over in his presentation, and 14 15 that's whether it's software which is what Function Media says or whether it's software or hardware. And 16 then second, whether it's at the Internet venue 17 18 location, which is what Google says. 19 And to recap briefly here -- first of 20 all, so the Court is aware, their software or hardware 21 position is a change from the briefing. It was software 22 and hardware in the briefing, in their 4-5 disclosure or their 4-5 chart it's software or hardware. 2.3 24 It's also a change from their position on what they're saying in the '045, which is it's software 25

1 and hardware.

2 We think that they're both wrong. As discussed by Mr. Tribble, the proper definition here is 3 We -- the patent specification talked about software. 4 5 We looked at the Microsoft dictionary software. definition. The Kincaid deposition and the Jenevien, 6 7 his own patent which discussed how one can have software 8 only. 9 The second part of this claim is whether 10 the interface has to be physically at -- or at least I think it's physically at the Internet media venue 11 location. I think that's what they're driving at, Your 12 13 Honor, although the -- the construction still --Google's proposed instruction is certainly unclear on 14 15 that point. 16 But the key thing here is that there is absolutely no location requirement that appears in the 17 18 claim or specification. It is true that the preferred 19 embodiment here is the sending -- having it on a 20 Seller's computer, sending a CD-ROM. Mr. Tribble went 21 over specifications where it can be a downloadable file. But it does not exclude having it elsewhere and --22 2.3 THE COURT: Is there any disclosure of it 24 elsewhere, though? 25 MR. NELSON: No, Your Honor. It -- it is

just whether it is -- if we go back to Mr. Tribble's 1 2 slides, it talks about whether you can have a downloadable file, and it lists multiple ways to have 3 it, but it does -- it does not have it on the --4 5 anywhere that it is actually over the Internet per se. But it certainly does not exclude that 6 7 specification. And this is from the **Intel** case. It's 8 in our briefs, where a specification does not require a 9 limitation, that limitation should not be read from the 10 specification into the claims. And so what Google is trying to do is 11 12 improperly import the preferred -- the preferred embodiment to -- to limit what the claim means. 13 14 And if we just go back to the actual 15 claim here, it just says a first interface to the 16 computer system through which each of the Internet media 17 venues is prompted to input presentation rules. 18 And so at the time the art was certainly 19 about CD-ROMs and downloadable files, but there's no 20 reason to just make it so limited. 21 And we do have what people of ordinary 22 skill think, and the three experts here, none of them 23 have said it's only done through CD-ROM or -- or on the 24 Seller's computer. This is our expert, Dr. Rhyne, that does not require -- one of ordinary skill would not 25

require that the interface software be necessarily 1 2 installed on the Seller's computer. 3 This is Yahoo!'s expert Kincaid. Question: Is it your belief that the 4 5 only way to infringe the claims of the '025 patent is to install software via CD-ROM? 6 No. 7 And notably, Google's expert here has no 8 opinion, is silent on this point. 9 The second interface is similar to the 10 first interface, except there's one more issue. The first two are software versus hardware and at the 11 Seller's location. 12 The -- the other one is to enable the 13 Seller, which is -- essentially what Google wants it to 14 15 do is whether the Seller has to pick a specific website. The specification in the patents made clear that the 16 answer to that is no. We cited one specification cite 17 18 here, the '025 patent at 28:45-49, and specifically 48 19 and 49, talking about the media and advertising channels 20 that the Seller wishes to participate in, and this is 21 claim differentiation. This is from the '025 patent, Claims 21 through 24. 22 And if you look at what's going on, 2.3 24 Google wants to limit essentially the definition of 25 enablement or of the second interface to only be Claim

24, including identification of individual Internet 1 media venues. But the claim in the -- the -- the three 2 preceding claims clearly speak to having targeting other 3 than through individual Internet media venues. 4 5 And so what Google is trying to do here is essentially create a loophole where none exists and 6 7 to muck up and make unclear the claim. 8 Their only real response here, Your 9 Honor, is essentially an estoppel argument, that we 10 somehow disavowed this indirect selection in the reexam, but that's just not true. 11 12 First of all, to get the standard right, 13 the **Purdue Pharma** case, that there must be a clear and unmistakable disavowal of the scope during prosecution, 14 15 and that just did not happen here. Nowhere, nowhere, and I think Google will admit this, does Function Media 16 17 say that the Seller has to pick a specific site. What they do say is that we -- there's some quotes about 18 19 direct selection, but that just begs the issue of what 20 direct selection means. 21 And so at most, the reexam makes clear the obvious point, that the Seller participates in the 22 selection process. 23 24 Well, of course that's true, but it does 25 not discuss -- the reexam does not discuss how the

Seller participates, whether it's through individual selection or the Internet media venue or by targeting advertising channels or demographics or other methods which is, of course, what the '025 patent goes over in Claims 21 through 24, for example.

6 The third term is the computer 7 controller, which actually has a couple of terms built 8 in here. The first one is Function Media defining it to 9 be one whole term with processing and publishing built 10 in, and Google break -- breaking up just publishing and 11 processing.

12 And, first of all, to -- to give some --13 some scope here, we do believe that the com -- the preamble informs what is going on in this -- in this 14 15 And you can see that by the fact the computer term. system is referred to in the preamble here. It's also 16 referred to in the very first element. The first 17 18 interface to the computer system which is followed all 19 the way down through the relevant claim term here, the 20 computer controller of the computer system. The same is 21 true with the Internet media, venue all the way down. 22 Now, interestingly enough, in the '045, Google would have the whereby clause read on the entire 2.3 24 patent. But here they completely ignore the whereby

clearly modifies, at the very least, this term itself. 1 And so we have the term where it talks 2 3 about how it must be in compliance with the presentation rules of the Internet media venue, and the preamble 4 5 which talks about again creating and publishing customized electronic advertisements. Google simply 6 7 ignores both the surrounding claim language and the 8 preamble. 9 So, first, let's talk about publishing. 10 And if you see on the term, the term says processing and 11 publishing, and so we have put publishing second in our definition. Google talks about it first, so I will just 12 13 take them in the order Google does. 14 Our definition is directly from the 15 This is the '025 patent 11:49-52. The only qlossary. difference is the highlighted information presentation 16 or information. We have substituted in the specific of 17 18 what it is here, customized electronic advertisement, 19 instead of presentation or information. 20 I don't think Google really disagrees with that. 21 Its own definition says electronic 22 advertisement. The only question then is whether to add the word "customize" there, which is what the preamble 2.3 24 itself says and also what the whereby clause certainly 25 implies, that it's customized there.

1 Google's position is inconsistent with 2 the specification in the glossary. It's inconsistent 3 with the term as a whole. And indeed there's an agreed construction of publishing on the '045 patent which 4 5 talks about publishing, which is the publication -which is the definition from the glossary with, of 6 7 course, the one exception is substituting in 8 presentation or information for a customized electronic 9 advertisement. That's an agreed construction in the 10 '045. This also applies to Claim 90 of the '025 patent. Computer controller is -- and the 11 12 processing is the second part of it. And the question 13 here really is we say that processing means to take the 14 inputted information to create the presentation, and we 15 pulled that from the preamble itself which takes -- it says the computer system for creating and publishing the 16 customized electronic advertisements. 17 18 The specification is specific here on 19 this point as well. This is 17 -- column 17, line 54 20 through 61. 21 The -- the presentation rules database is 22 processed through the Presentation Generation Program 23 and that creates the presentations which are tra --24 transmitted to the central presentation and selection 25 server.

1 And, again, here it's talking about --2 this was 52:4-14. Go back here to -- I'm sorry, column 3 17, 54 through 61. Again, it's processing through creation. 4 5 And then the '025 patent, 52:4-14, is talking about the input of information prompting the 6 7 Seller for information that is then used for the 8 creation of presentation that then goes to the 9 Presentation Generation Program, along with the 10 presentation rules database that then creates the presentation. 11 12 And, again, the term itself is what 13 specifies the central controller's performing the processing. This is from the disputed term, the 14 15 language itself, the computer controller of the computer system is processing and publishing the electronic 16 advertisement. And the structure of the claim gives 17 18 support to this as well. 19 If you look again at the preamble, it's 20 the computer system for creating and publishing the 21 customized electronic advertisements. And then this 22 last phrase, the last term, the computer controller of the computer system processing and publishing, so that 23 24 the processing is -- creation is the end result of such 25 -- of such processing, in compliance with those

presentation rules discussed in the patent. 1 Google, by contrast, simply self defines. 2 3 And if you take out the agreed language of executing a systematic sequence of mathematical and/or logical 4 5 operations, what you really have is process meaning process. That is, if you look -- go back to the 6 7 highlighted language, processing means process. And 8 this is -- so they just refuse really to define the 9 relevant case law. 10 Your Honor, we have -- yesterday the -the -- Judge Folsom in the **Parallel Networks** decision 11 issued a similar related issue on the **O2** case about self 12 13 definition, and we have that as supplemental authority if -- if the Court would like it. 14 15 May I approach the bench? 16 THE COURT: Yes. 17 MR. NELSON: And if you turn to page 24 18 of that decision, it tees up the issue of whether inter 19 -- intercepting just means intercepting, and citing 02, 20 the Defendants say that it can't just mean that. And 21 then at the end of the discussion, on page 29, is what 22 the Court concludes which intercepting, it rejects that, that intercepting cannot just mean intercepting, and 23 24 instead gives a definition that does not include the --25 the word that's used in the claim.

And this is exactly -- we have exactly 1 2 what's going on in **O2**. In deciding that "only if" needs no construction because the term has a well understood 3 definition, the district court failed to resolve the 4 5 parties' dispute because the parties disputed not the meaning of the words themselves, but the scope that 6 7 should be encompassed by this language. 8 This is exactly what we have here. And 9 these same disputes apply also to the '025 patent and to 10 Claim 1 of the '059 patent. I'm briefly going to discuss 11 indefiniteness and -- but save most of that for 12 rebuttal. 13 14 The way I understand it, and Google can 15 correct me if I'm wrong here, there were four 16 indefiniteness arguments in their briefs. We are now focusing on two, which is their cascading or's argument 17 18 and their argument that the claims are indefinite for 19 being purely functional. 20 Their argument is that somehow the claims are indefinite because they lack meaning or that -- that 21 they're subjective, number one, or that it's mixing 22 23 statutory classes by apparatus and method. I believe 24 they dropped that -- those two arguments. So if Google 25 addresses these two, we'll address those in rebuttal.

Thank you, Your Honor. 1 2 THE COURT: Okay. Thank you. 3 You've got 19 minutes left for rebuttal. 4 MR. NELSON: Thank you, Your Honor. 5 MR. VERHOEVEN: Good afternoon, Your Charles Verhoeven on behalf of Defendant Google. 6 Honor. 7 THE COURT: Good afternoon. MR. VERHOEVEN: If we could go to Slide 8 9 5. There's a number of terms, Your Honor, in 10 the briefing papers and there's no way I can cover 11 everything and so I thought I would give you a road map 12 of what I intend to cover. Of course, if Your Honor has 13 any questions about specific things, I'll do my best to 14 15 answer those questions. 16 But essentially, Your Honor, the parties have met and conferred and narrowed some of these 17 18 issues, and I think there's still sort of four 19 categories of issues that I'd like to address today, Your Honor. 20 The first is the selection of media 21 venues through the second interface, and then of the 22 '059 patent, the same language appears through the third 23 interface. And there's basically two issues left over 24 25 on the -- on those elements, Your Honor.

The first is, who selects the media 1 2 venues. Does the Seller select the media venues in the '025 patent or not? And in the '059 patent, does a 3 third party select the media venues or not? 4 5 The second point on the selection element, Your Honor, is whether there's a locational 6 7 requirement, and I'll go into that, Your Honor. 8 The second big -- at least as we see it, 9 big issue for claim construction today, Your Honor, 10 appears in the same part of the claims. It's in the Seller Interface part of the claims of the '025 and '059 11 patent, and that's what I'll call the creation language 12 13 where the Seller is prompted to create an electronic 14 advertisement. 15 And there, we've successfully negotiated 16 away half of the issues, but there still remains one issue, Your Honor, and the issue is who creates the 17 18 electronic advertisement in that element, in the Seller 19 Interface element. Is it the Seller who creates the 20 electronic advertisement or not? And then in the '059, 21 is it the third party that creates the electronic 22 advertisement or not? 2.3 And then the second issue we've resolved, 24 which was, what does it mean, this phrase, creating an 25 electronic advertisement for publication to the selected

Internet media venue. So we've reached agreement on 1 2 that o. E, so the only issue on the creation is who 3 creates. 4 Next slide, please. 5 Then there's two other claim terms that, at least from our viewpoint, besides the 6 7 means-plus-function claims, there's two other claim 8 terms that we -- I want to address today, the processing 9 claim and the publishing claim. And I'll address those after talking about the -- the first subjects. 10 And then finally, Your Honor, I'll 11 12 address the indefiniteness. And I agree with counsel for Plaintiffs in terms of how we reduced these issues. 13 14 So the first issue is the 15 means-plus-function limitation of the '045, which I'll cover, Your Honor. And the second issue is what I'll 16 call the cascading or's, a purely functional language 17 18 issue. 19 So, Your Honor, first let me start with 20 the sele -- question of who selects, and I'm going to --21 the evidence sort of -- over who selects the media venue and who creates is very overlapping, so I'm going to 22 address the question of who selects or who creates at 23 24 the same time, if I may. 25 Next slide.

So the fundamental dispute here, Your 1 2 Honor, is Google's position is that -- and this is in 3 the Seller Interface and we'll get to the claim language in the Seller Interface element. Google's position is 4 5 it's the Seller that selects the media venues and it's the Seller that creates the presentations in that claim 6 7 language. And it's Function Media's position that the 8 Seller is not selecting the media venues and the Seller 9 is not creating presentations; that happens at the 10 system -- on the systems side. 11 We believe that our position is correct, 12 Your Honor, and I'm just going to follow the traditional claim construction rules of the road here, and I'll 13 14 start with the claim language, Your Honor. 15 And if you look at the '025 and the '059 16 patents, this is -- it's hard to read, Your Honor, but we -- this is the element here. Just start with Claim 1 17 18 of the '025. 19 The claim language itself in our view 20 clearly states that it's the Seller that selects the 21 media venues. It says, quote, a second interface to the 22 computer system through which a Seller is prompted to 2.3 input information to select one or more of the Internet media venues. 24 25 The language on its face says it's --

it's the second interface and the Seller is prompted to 1 do something. To do what? To input information to 2 select one or more of the identified media venues. 3 That's what the claim language says right on its face. 4 5 Same thing with the 179 independent claim which is asserted, Your Honor. It says prompting the 6 7 Seller through a second interface to the computer system to input information to select one or more of the 8 9 Internet media venues. 10 And, again, the same language appears in Claim 1 of the '059 patent, Your Honor. 11 12 THE COURT: Well, may I interrupt you? 13 MR. VERHOEVEN: Yes, Your Honor. THE COURT: If the claims meant what you 14 15 say they mean, why wouldn't the patentee have drafted them just to read, "A Seller is prompted to select one 16 or more of the Internet media venues"? 17 18 MR. VERHOEVEN: Well, I -- I suppose you 19 could say it that way. But if we go to the next slide, 20 I think that if you look at the -- to answer your --21 I'll attempt to answer your question, Your Honor. 22 If you look at the grammatical structure 2.3 of that sentence, right here, Your Honor, and I've just 24 taken the first quote out of the '025. So the language 25 is, quote, a Seller is prompted to input information to

select one or more of the Internet media venues, close 1 2 quote. 3 Grammatically, that clause has one subject and two verbs, and the antecedent of those two 4 5 verbs is the subject, the subject now, which is the The Seller is doing the actions. Grammatically 6 Seller. 7 the way you should be reading that sentence -- forget 8 about the -- the specification. Just reading it in 9 isolation, I would submit that both of those verbs, 10 the --11 THE COURT: The verb is prompted, though? 12 MR. VERHOEVEN: Well, the -- the 13 prompting does come from the interface. There's no question about that. But who is being prompted? 14 The 15 Seller is being prompted. 16 THE COURT: Right. 17 MR. VERHOEVEN: And -- and the sys -- the 18 interface is not selecting. It's prompting the Seller 19 to select. 20 So the way -- and we'll get into the spec 21 in a second, Your Honor. But the way that the spec 22 talks about it, and this has not been cited in the argument so far today at least, is the interface 23 24 presents a menu. It presents options for the Seller, 25 and then the Seller inputs the information to select and

to create the presentation. I'll go through that in 1 detail. 2 3 But you're right. The prompting is done by the -- by the interface. And -- and if you look 4 5 at -- if we go back a slide, and you look at the larger clause, Your Honor, it does say a second interface to 6 7 the computer system through which a Seller is prompted. 8 So who prompts? The Seller Interface 9 prompts. Okay. But who -- what -- who is being prompted? 10 11 The Seller's being prompted. 12 And to do what? Being prompted to input 13 information to select one or more of the Internet media 14 venues. 15 So we -- we would submit that the reading -- the plain reading of the claim would indicate 16 that it's the Seller who's selecting. 17 18 If I could go to the -- two slides over. 19 And then all I've done here is, this is 20 the same quote, Your Honor, but I've highlighted the 21 creation language. 22 You can see that the grammatical setup in the claims is the same for the creation language, too. 23 24 So just like the Seller being prompted to 25 input information to select, Claim 1 of the '025 says, a Seller is prompted to input information to create an
 electronic advertisement for publication to selected
 Internet media venues. So it's an identical grammatical
 construct, Your Honor.

5 And, again, the subject that -- that's being prompted is the Seller, and the thing the Seller 6 7 is being prompted to do is to input information to 8 create an electronic advertisement. This is true for 9 Claim 1. It's also true for Claim 179, and it's true 10 for Claim 1 of the '059. All of those claims has that 11 same grammatical const -- construct. Prompted to input information to create. 12

13 Now, let's go to the spec. Slide 13. 14 And now, so we've looked at the claims, 15 Your Honor. Let's look and see what the spec says. I'm going to spend a little bit of time on this spec, and 16 just please cut me off, Your Honor, if you have read all 17 18 this. But I think it's very helpful to look at the spec 19 because the -- Function Media's counsel's presentation 20 has left out all of these cites I'm going to go through 21 which all occur in the spec.

22 So right -- right at the start of the 23 patent in column 4, line 17 through 20, discussing the 24 invention in general, it says: The present invention 25 allows for lower cost to management when used with all

media outlets by creating a self-serve, automated 1 billing environment for the Seller's creation and 2 3 display of presentations. That's, again, column 4, lines 17 through 20. 4 5 Next slide. This is column 5, lines 1 through 4, Your 6 7 Honor. And this is characterized as one of the 8 improvements of, quote, the invention, close quote, over 9 the prior art. And it says, quote, this invention 10 improves on the prior art by creating a controlled, managed environment for Sellers in which to create their 11 12 presentations. That's what it says. 13 Again, it's talking about the invention. Not saying, oh, here's an example. This is one of the 14 improvements of the invention over the art. 15 16 Next slide, please. 17 This, Your Honor, is again in column 5. 18 This one's lines 28 to 31. And this is in the section 19 of the patent called objects of the invention. 20 And it lists one of the objects of the 21 invention, quote, to allow sellers to create 22 presentations on their computers that are automatically transmitted to be published and viewed on electronic 23 24 networks and other traditional advertising media, close 25 quote.

So, again, column 5, lines 28 through 31, 1 2 objects of the invention, to allow Sellers to create 3 presentations. That supports this reading that I'm advocating, Your Honor, for this claim language. 4 5 Let's go to the next slide, column 6, lines 3 through 11. 6 7 Specification states, quote, by creating 8 a self-serve, automated, direct billing environment for 9 the Sellers to create their presentations in. And then 10 it goes on and the next sentence says, quote, allowing the sellers to create their presentations with a 11 12 cafeteria-style selection and billing. And it goes on 13 again. Twice in the paragraph reiterating that what this thing is doing is it allows the Sellers to create 14 15 their presentations. 16 Now, Your Honor, I'm going to go to column 28 where it gets into a little bit more of the 17 18 specifics of how this thing works. Column 28, lines 42 19 through 48. All of these cites are to the '025. Ι 20 apologize for not mentioning that, Your Honor. 21 And here it says, quote, the Presentation 22 and Configuration Program 4715 is both the gateway to 23 the present inven -- invention and the controlling software interface for the Seller. The Presentation and 24 25 Configuration Program 4715 introduces the Seller to the

instance of the present invention and allows the Seller 1 2 to choose in which presentations and which media or advertising channels the Seller wishes to participate, 3 close quote. 4 5 And 4715 is a box illustrated in Figure 2c of the spec. I put it on the screen, Your Honor. 6 7 And this is, of course, 4000 Seller Interface. 8 So this language is, I would submit, the 9 portion of the spec that is talking, that they 10 corresponds, shall I say, to the second interface claim language. It's this thing on the spec. It's called the 11 Seller Interface. 12 13 And the -- the thing that's -- the gateway that allows the Sellers to choose is this 14 program called the Presentation and Configuration 15 Program, something that was not cited once by Plaintiff. 16 17 That's located -- where is that located? Well, you can see that Seller -- the picture on 2c is 18 19 that the Seller Interface is its own computer. It's got 20 a CPU there. It's got a -- at 4500 says data storage 21 device. And then on the data -- data storage device is a bunch of programs, and one of those programs is 4715, 22 the Presentation and Configuration Program. 23 Okay. 24 Then the spec continues, Your 25 Honor, and I'm just walking step by step through this,

and I apologize if this is hard to read. 1 2 This is just right after that last 3 sentence in the spec which is column 28, lines 48 through 56. It says, the Presentation and Configuration 4 5 Program 4715 offers the choices of media and presentations to the Seller, giving requirements and 6 7 cost for each. Upon choosing media and presentations, 8 the Seller is then presented with a series of questions 9 to answer. 10 So this is saying that this program, 4715, which is located at the Seller Interface, offers 11 these choices to the Seller. 12 And who chooses? The Seller chooses. 13 The Seller chooses the media and the presentations. 14 15 After the Seller do -- does that, a series of questions are presented by the interface, and 16 it says the answering of these questions contributes to 17 18 three other databases it refers to there, Your Honor. 19 Next slide. 20 This slide 19, Your Honor, is the next sentence in the spec. This is column 28, lines 56 21 through 63. 22 2.3 It says, the responses to the question --24 questions asked, text -- text entry areas, photos, 25 graphics, and other input, either required or optional,

are monitored by the Presentation and Configuration 1 Program 4715, using the information within the 2 3 presentation rules database 4650 to guide the Seller in the creation of a presentation that meets the style, 4 5 editorial, and content guidelines of that instance of the present invention for which media -- for each media 6 7 venue or outlet chosen. 8 So here we've got a reference to the 9 presentation rules database 4650. Where is that? That's in Figure 2c. It's on the same data storage 10 device 4500 in Figure 2c, and I've highlighted it there 11 in the Seller's database. 12 13 So the Presentation and Configuration Program 4715 is working with 4650 at the Seller 14 15 Interface to guide the Seller in the creation of a presentation that meets the style editorial and content 16 guidelines, et cetera. And notice it says for each 17 18 media venue or outlet chosen. Okay. 19 So the spec here in column 28 where --20 you just flipped over to the next slide, I think. 21 In column 28, using pretty general 22 language, pretty clearly says that this interface -- it corresponds to the claim language that's the second 23 24 interface, that that's at the Seller Interface, that 25 it's got a program. It's not the -- it's not the PGP.

It's the PACP program, and that's the program that's 1 2 prompting the Seller to do what? To select the media 3 venues and create the presentations. Now let's go to -- let's fast forward to 4 5 column 47 -- or, excuse me, 41, Your Honor. Plaintiff has cited -- this is a -- a 6 7 whole section of the spec, and it starts, the Seller's 8 use of the present invention. And it goes on after that 9 to talk about what happens when a Seller's done with the 10 Seller's inputs. And what the Plaintiff counsel has done 11 12 is they've cited to what happens after the Seller is 13 done. What I want to walk through, Your Honor, is how 14 this describes what the Seller does at the Seller 15 Interface. 16 So column 41, lines 11 through 18, Seller's use of the present invention. The preferred 17 18 embodiment of the present invention allows Sellers to 19 have a self-serve relationship. And it says, this relationship in process is accomplished through the 20 Presentation and Configuration Program 4715, that we 21 already saw at column 28. 22 2.3 Next slide. 24 Then the spec continues at column 41, 25 line 60 through column 42, line 2. It says, upon

entering the information to establish the client 1 relationship -- again, this is column 41, 60 through 2 42:2. Upon entering the information to establish the 3 client relationship, the new Seller/client is presented 4 5 with the forms that give the choices of presentations. And it goes on. And it says, this information comes 6 7 from the presentation rules database 4650. 8 Okay. Again, 4650 is on the Seller 9 Interface located at the Seller's location in this 10 Figure 2c. Next slide. 11 12 The spec continues. As an example -now, this is column 42, lines 8 through 16, Your Honor. 13 14 As an example, if the instance of the 15 present invention were configured to support "sailboats for sale," the Seller may be given the choice of three 16 Internet directories that specialize in boating-related 17 18 goods and services, two printed magazines, and a subscri 19 -- subscription-based CD-ROM. 20 So on this example they're saying, we've 21 got this example of "sailboats for sale" and Seller goes 22 on to the Seller Interface and it's prompted with three different possibilities. 23 24 Then it continues, quote, the Seller 25 could then choose one or two or all of the media/means

of communication in which to be represented, with all 1 presentations created by the Presentation and 2 Configuration Program 4715. 3 Well, we already saw 4715 is at the 4 5 Seller Interface, so what I have illustrated here is Figure 4a, which corresponds to blocks 1130 and 1132. 6 7 If you look at Figure 4a, 11 -- 11130 8 says, quote, facilities operator chooses presentations. 9 Who's the facilities operator at 11130? That's the 10 person at the Seller's location operating the interface. So, again, in the specific example, we 11 12 see the Seller has choices by the interface, but who 13 does the choosing? Who does the selecting? The Seller. 14 Next slide, Slide 23. And this is a 15 continuation of the same discussion in column 42, lines 16 through 24. The presence of the Seller's chosen. 16 17 Next thing, the Presentation and 18 Configuration Program 4715 would then prompt the Seller 19 for the necessary and optional information to complete -- complete the presentations. It should be noted that 20 21 each presentation might have very different standards for publishing the same information. In those cases, 22 23 the same questions or at least similar prompts, may be 24 presented to the Seller, requiring the entering of virtually the same information in multiple locations on 25

1 the forms.

2 So what does this say? It's saying after 3 you choose your media venues -- in the example you have three choices, say you choose all three, then you get 4 5 prompted to enter the information to create your presentations. And you should note that each of these 6 7 different presentations, these three presentations, 8 might have different rules because they're different --9 you know, one is a CD-ROM, one's a media outlet. They 10 have different rules for how you're supposed to create 11 your presentations. 12 And it -- then it continues. In those 13 cases, the Seller is going to have to answer the same questions, or at least similar prompts, over and over 14 15 That's because the Seller's creating all the again. presentations right there at the Seller Interface. 16 17 Next slide, Slide 24. 18 In the next sentence in the -- in the 19 spec, column 42, lines 25 through 28, continues, 20 although this may seem redundant to the Seller, the 21 differences will become apparent because each separate entry is controlled by the information contained in the 22 Presentation Rules Database 4650. 2.3 24 So basically what -- at least as I read this, Your Honor, what's being described is, you've got 25

all of these programs they're talking about on the data 1 storage device at the Seller Interface and the Seller is 2 choosing which media venues the Seller wants, and then 3 entering repeatedly information creating the Seller's 4 5 electronic advertisements in different formats, depending upon the different rules which are provided 6 7 for in 4650 of 2c, the Presentation Rules Database, 8 which is also on the Seller's interface. All of this 9 happened so far on the Seller Interface. 10 Next slide. 11 Then at column -- then column 42 12 It says, after the Seller -- and this is continues. 13 column 42, lines 38 through 44 -- after the Seller has 14 chosen the channels and means of communication and has 15 entered the information necessary to create all the selected presentations, the Presentation and 16 Configuration Program 4715 notifies the Seller of the 17 18 cost and payment methods. 19 So, in the spec at least, the Seller 20 creates -- makes all of its selection and creates all of 21 its presentations and then is told what the cost is. 22 Now, all of this happens, Your Honor, before there's any transmission from the Seller 2.3 24 Interface to the Central Controller, which is 25 illustrated in different figures in the patents, and

I'll get to later. But I wanted you to see this --1 2 these initial steps as described in the spec, before the pre -- Presentation Generation Program and central 3 server is even involved that occur. 4 5 These steps that I just went through, Your Honor, correspond to the element we're looking at, 6 7 which is the second interface; or the '059 patent, the 8 third interface. It's the interface where the Seller is 9 prompted to input the information. 10 The cites that we looked at from Plaintiff's counsel were from a different part of the 11 12 spec, and I'll get to that later. 13 So we've looked at the claims, we've looked at the spec. Looking at the prosecution history, 14 15 the last piece of the intrinsic evidence, we would submit, Your Honor, the prosecution history also 16 17 supports Google and Google's position. 18 We believe the record will show that at 19 -- that Function Media distinguished the claims over 20 prior art by argue -- by arguing that the prior art did not allow sellers to select Internet media venue. 21 And I've just cut and pasted out of here -- out of the 22 briefs and out of the prosecution history. 23 24 This is from a September 5th, 2006, 25 request for reconsideration on the '059 patent,

distinguishing a prior art reference, Sparks, Your 1 2 Honor. And in this request for reconsideration, the 3 patentee says, within Sparks there is no system or method for a "client" to select an Internet media venue. 4 5 So it's distinguishing a piece of prior art by saying, unlike its patent, in Sparks, the client, 6 7 which is the Seller in this case, the client can't 8 select the internet media venue. 9 Now, Your Honor, that's what they said to 10 the PTO. Now they're saying their invention does not include the concept of a Seller selecting the media 11 venue. It's mutually exclusive. Either Sparks is not 12 13 distinguishable on this ground, or they have disclaimed a system in which the Seller does not select. 14 15 Next slide. 16 In the reexam file histories, which are 17 going on right now, Your Honor, all three patents are in 18 reexam, Your Honor, Function Media also distinguished 19 over the prior art by arguing that it did not have --20 that the prior art did not have the ability to directly 21 select media venues. And, again, one of the references 22 involved in the reexam is this Aaddzz system. It's 23 A-a-d-d-z-z. 24 And in distinguishing that, the patentee 25 said the Aaddzz references also lack a means for a

Seller to select media venues that is equivalent to the 1 2 operation of the Presentation and Configuration Program In fact, the Aaddzz system does not allow any 3 4715. mechanism for a Seller to select particular media venues 4 5 in which it would like to display a presentation. So before the PTO, contemporaneous with 6 7 this very case, Your Honor, the patentee is 8 distinguishing a piece of prior art by saying that in 9 that piece of prior art, the Aaddzz system, the system 10 does not allow any mechanism for a Seller to select particular media venues. 11 12 But before this Court on claim 13 construction, Your Honor, on the second interface limitation, they're saying there is no requirement that 14 15 the Seller selects any particular media venue. Mutually 16 inconsistent statements, Your Honor. Either their patent is distinguishable from Aaddzz because their 17 18 patent does allow and require that the Seller selects 19 particular media venues. That's new. That's something 20 that's new over the Aaddzz art, or they've said 21 something to -- that's not correct to the Patent Office, 22 because they've said so explicitly in distinguishing 23 this reference. There's no ambiguity whatsoever about 24 it.

THE COURT: Is there a difference in

whether it allows or whether it requires? 1 2 MR. VERHOEVEN: No, there is not, 3 because -- because the -- because if you had a system -according to their invention, it has to have -- it has 4 5 to include that you can do this. The Seller selects it. That's how they distinguish it over the prior art. 6 And 7 so what they're saying now is there's no requirement 8 that the Seller can do that. We can have our patent 9 without any selection. And -- and the reason they're 10 doing that is because the accused technology doesn't have any ability for the advertisers to select any media 11 12 venues, and they want to walk away from it. 13 But, yes, the -- the patent itself has to include this as -- as an innovation over Aaddzz, that 14 15 the Seller can do this. And they're saying, Claim 2 doesn't mean the Seller can do this. 16 17 Next. I'll be quick here. I know I'm 18 taking some time, Your Honor. 19 Next, Slide 28, from the same discussion, 20 the reexam history talking about the Aaddzz system. And this is just crystal clear, Your Honor. They say the 21 22 Aaddzz system, not the advertiser, decides where to display ads via automatic ad targeting. Accordingly, 23 24 advertisers using the Aaddzz system have no ability to 25 directly select media venues where their ads are to be

published, as required by Claim 1. 1 Your Honor, I don't know how more clear 2 3 you can get than that. They're saying before the PTO that in the prior art system, it's the system, not the 4 5 advertiser that's doing the selection; whereas in their invention, it's the advertiser who directly selects 6 7 media venues where the ads are to be published and they -- just in case there's any doubt, "as 8 9 required." Okay? 10 But now, before this Court, they're saying there's no requirement that the advertiser has to 11 select the media venue. That's not how you should read 12 that claim. 13 14 There's no way that you can hold these 15 state -- this statement here, together with the statements they're making today in claim construction is 16 17 any -- is in any way consistent. They have clearly and 18 unambiguously disavowed their argument that they're 19 making today in their reexam representations to the Patent & Trademark Office. 20 21 And I'm going to speed up a little bit, 22 Your Honor. 2.3 Slide 29. This isn't an isolated 24 incidence here, Your Honor. With respect to yet another 25 reference, they say in their reexam response, nor is the

1 apparatus and/or method for selecting particular media 2 venues, paren, quote, websites, ever discussed in the 3 Mason patent. Again, distinguishing a piece of prior 4 art saying it didn't allow the ability to particularly 5 select.

Next slide. And they did it again in another reexam response on the '025, distinguishing the Brown reference. And they say, quote, in fact, the sys -- the system simply does not provide any means for a Seller to select Internet media venues for display of advertisements.

Why are they saying that? Because Why are they saying that? Because they're saying their system, that's what it does, that's what's new about it, that's what's unique about it. But here they're saying, well, it's -- actually that's not required at all. Inconsistent statements.

17 Next slide.

18 As Your Honor well knows, statements made 19 during the prosecution history will limit the scope of 20 the claims if there's any doubt about it, which we don't 21 think there is. And I like this quote from the Federal 22 Circuit. It -- claim construction is not a request for a mulligan to erase statements made during prosecution, 23 24 and rather -- rather than read the whole quote, I'll 25 just let it sit there, Your Honor. The Court can read

it. 1 2 THE COURT: I tell you what, before you move on to your next slide --3 MR. VERHOEVEN: 4 Okav. 5 THE COURT: -- take about a 15-minute 6 recess and see if I can't do something about the 7 temperature in here. 8 MR. VERHOEVEN: Thank you, Your Honor. 9 COURT SECURITY OFFICER: All rise. 10 (Recess.) COURT SECURITY OFFICER: All rise. 11 12 THE COURT: Please be seated. 13 All right. Proceed. 14 MR. VERHOEVEN: Thank you, Your Honor. 15 I -- I, too, would like to notify Your 16 Honor of another case that wasn't in the papers. I apologize for this, Your Honor. This is a case in which 17 18 Google was a party; however, I was recently retained in 19 this case. Wasn't involved in the briefing; otherwise, 20 I would have put it in there. I have given a copy to 21 opposing counsel. 22 If I may approach and hand it up? 2.3 THE COURT: Of course. 24 MR. VERHOEVEN: Thank you, Your Honor. 25 This is a --

1 COURT REPORTER: Can you give me one second --2 3 MR. VERHOEVEN: Absolutely. COURT REPORTER: -- to go into a 4 5 different file? (Pause.) 6 7 THE COURT: Go ahead. 8 MR. VERHOEVEN: Thank you, Your Honor. 9 I bring this case to the Court's attention because it is somewhat similar to the 10 selection issue which Your Honor is going to be looking 11 12 at. 13 This is the Bid For Position versus AOL, 14 Google case before Judge Friedman in the Eastern 15 District of Virginia, and as such it represents wisdom and not binding precedent, but I thought it would be 16 useful for Your Honor to be aware of the case. 17 18 This had a claim -- basically the same 19 accused technology is accused -- was accused in that 20 case as this one for Google -- from Google's standpoint. 21 This had a claim that was somewhat similar. Talked 22 about at Claim 1, a method for automatically managing an 23 auction for determining relative priority for a service 24 in a system wherein priority is based on the relative 25 value of related bids. And the first step was receiving

bid management data, including information for selecting 1 2 one of the two or more positions of priority that the first bidder wishes to maintain in the auction. 3 So you have this grammatical construct, 4 5 It's little bit broader than the one in our Your Honor. case, but it says receiving -- so the system is 6 7 receiving bid management data, including information for 8 selecting a position of priority. 9 So instead of selecting a media venue, 10 here you're selecting a position of priority and auction, but it has the same grammatical construct, Your 11 Honor. 12 13 And the -- and the dispute was almost identical to the dispute today. Google argued that the 14 bidder, which is equivalent to the advertiser, Your 15 Honor -- that the bidder selected the one or more two --16 one of the two or more positions of priority, that that 17 18 information for selecting language meant that the bidder 19 selected. 20 And the Def -- the Plaintiff in the case 21 said no, no, it's the sys -- the bidder just submits information, and the system then selects position of 22 23 priority based on the information. So that was somewhat 24 similar. 25 Also, in the -- so if you'll -- and,

again, the claim language -- I think I just covered this 1 2 -- is similar. Information for selecting was the construct in **BFP**. Information to select, which is 3 narrower, I think, is the language here. 4 5 The next slide. The spec in the **BFP** case also was similar 6 7 to in this case where it described the bidder, which is 8 equivalent to the advertiser here, choosing a position 9 of priority, which is the same as what we have in the 10 spec here. 11 And the next slide, please. 12 Judge Friedman in that case held that the 13 information for selecting meant information entered by 14 the bidder that indicates the bidder's choice of the one 15 or more -- one of the two or more positions of priority. And the Court explained the specification in the amended 16 claims, it is the bidder and not the system that chooses 17 the position of priority. 18 19 So although there's differences in the 20 claims and there's differences in the facts a little 21 bit, it's somewhat similar to this case, and we've got another district court that has found that it's the --22 essentially the Seller -- the bidder is essentially the 23 24 Seller in that patent when you have even broader claim 25 language information for selection instead of prompted

1 information to select.

2 One other thing, Your Honor. You had 3 asked me if this information to select, why do you have -- why don't you just say to select. And my 4 5 partner, Mr. DeFranco, on the break pointed out it to I thought it would be useful to repeat this. 6 me. 7 That if you look at the claim in its 8 entirety, it's talking about a computer system and 9 different steps in the computer system. And so it's got 10 this second interface. And the reason it says information -- the 11 -- the Seller enters information to select is it's --12 13 it's claiming how the Seller is selecting. The Seller It's entering information 14 is -- is on the system. 15 instead of picking up the phone or -- or doing some 16 other thing. That's why that -- that's probably why that language, enters information to select, is there, 17 18 instead of just to select. So I thought I would relay 19 that to Your Honor. 20 Turning quickly to -- to finish off these 21 claim terms. 22 THE COURT: Well, I always like an answer 23 to my question, even if it's after the break, okay, so I 24 appreciate you coming back with that. 25 MR. VERHOEVEN: Thank you, Your Honor.

Turning to, really briefly, and I'll move 1 2 on to the next -- some of the other issues. I want to address just briefly some of Function Media's arguments 3 in support of their proposal: The Seller doesn't 4 select, and the Seller doesn't create. 5 They cite to the specification, and they 6 7 actually said that there were mountains of cites to the 8 specifications in support of their position. But the cites on which Function Media rely don't correspond to 9 10 the Seller Interface claim language. That -- those are cites to the specification where it's describing after 11 12 the Seller inputs the information, creates the 13 presentations, and transmits it to the Central 14 Controller. That's the first time. And I'll -- I'll go 15 into the specifics, but that's the first time this 16 Presentation Generation Program gets -- comes into play. And that's after the Seller's already input all the 17 18 information. 19 And so if you look at the claims --20 Go to the next slide. 21 And this is just a rough correlation, but 22 if you read the spec and then you look at, for example, Claim 1 of the '025 where it's talking about this second 2.3 24 interface and this second database, if you read the 25 specs, there's no question that that's talking about

4000 Seller Interface that we already went through in 1 2 great detail. And the program involved in there is the Presentation and Configuration Program. 3 Now, go to the next slide. 4 5 It's only when you go to -- when the Seller's done and the Seller's transmitted all this --6 7 the Seller Interface transmits all the information 8 entered by the Seller to the Central Controller and 9 Presentation Processor 1000, that you get to this --10 this Presentation Generation Program which you can see down there, it's 7 -- looks like 1710, which is resident 11 12 on a separate computer. 13 So by this point, at least in the spec, 14 Your Honor, the -- the presentations have already been 15 created, and we saw in detail how they're created. And the Seller has already selected media venues. 16 17 So I would submit, Your Honor, that the cites to this later part of the spec are not 18 19 particularly useful because they don't correspond to the 20 claim language at issue. 21 Next slide. 22 And just to go -- just to go back, after the cites that we went through that I showed you, Your 2.3 24 Honor, the next thing that happens in the system at 25 column 42, line 61 through 64, is after the Seller has

entered all this information and created these 1 2 presentations, this -- excuse me, a new program called 3 the Communication and Transport Program 4760 performs the transmission of the Seller's presentation 4 5 information from the Seller Interface 4000 to the Central Controller and Presentation Processor. 6 7 Okay. So if you look at 4760, that's 8 located at Seller Interface 4000, and I have highlighted 9 the little box there on the bottom left, the 10 Communication and Transportation Program -- or Transport That program -- it's after the Seller is done 11 Program. entering all the information, that program then 12 transfers that information --13 Go to the next slide. 14 15 -- and it goes from Seller Interface 4000 -- this is Figure 1b I'm looking at, Your Honor -- from 16 Seller Interface 4000 to a different module, the Central 17 18 Controller and Presentation Processor, Figure 1000. And 19 it's only after that transfer that you have language 20 about what the Presentation Generation Program does. 21 So let's go to the next slide. 22 So I would submit, Your Honor, that 23 citing to this later part of the spec that talks about 24 the Presentation Generation Program, or PGP, cannot be 25 used to erase the disclosures in the spec that the

Seller selection and creation limitations and the Seller 1 2 Interface elements occur before -- before it's even 3 transmitted. Just because occasionally the spec refers 4 5 to creating in -- in the -- in this later step or recreating can't erase the fact that in prior steps 6 7 the -- at the Seller Interface, the Seller created in 8 the first instance. 9 Also, I would note for the record, Your 10 Honor, that in this supposed mountain of evidence that 11 the Plaintiff quickly went -- very quickly went through about PGP creating --12 13 THE COURT: Small mountain, right? 14 MR. VERHOEVEN: -- none of those cites in 15 there -- you can't read them, they went by them so fast, 16 but none of those cites, I will represent to Your Honor, talked about the PGP selecting media venues. So that's 17 one important distinction. 18 19 But also, the -- the fact that there are 20 some references -- and I will admit, Your Honor, there 21 are some references that use the word "creating" in connection with the PGP. They exist in the spec. 22 They exist after the references talking about creating the 23 presentation to the Seller Interface. 24 25 How do we -- how do we make those two

things work together? 1 Well, let's go to slide 42. 2 3 It's easy. If you look at the spec and you read what's going on in the system, what's happening 4 5 is that the Presentation Generation Program is accessing these presentations from its database after it gets 6 7 transferred and then doing a double-check to make sure 8 the presentation, which has already been created, Your 9 Honor, have still complied with the rules database. And 10 if you look at the -- and this is just one excerpt. This, Your Honor, is column 43, lines 31 11 12 through 45. I'll just read the highlighted portions 13 here. It says, the Presentation Generation 14 15 Program 1710 then analyzes the information using the format and style guidelines contained within the 16 Presentation Rules Database. 17 18 And if you look at Figure 2a, this is the 19 corresponding figure. We're now at the Central 20 Controller, so the file -- the information is 21 transferred. Presentation Generation Program is 22 resident on the computer there. It's got a CPU and a data storage device, and it's -- there's 1710, and 23 there's a Presentation Rules Database 1650 that's also 24 25 resident on the Central Controller.

1 Now, the spec goes on and it says, quote, this process parallels the functions performed by the 2 Presentation and Configuration Program 4715. This, 3 quote, duplication of function ensures both quality 4 5 control that goes on. So the spec is very clearly saying that 6 7 what the Presentation Generation Program is doing, Your 8 Honor, is it's performing a parallel function. It's 9 doing the same thing that's already been done. 10 Does that support an argument that you 11 can erase the earlier step where the Seller is required 12 to input the selection and the creation information? No, it can't. Otherwise, you wouldn't be paralleling 13 14 anything because the other thing didn't exist in the 15 first place. 16 And you might ask, well, why would you do 17 that? Well, the spec expressly says why. It says, this 18 duplication of function ensures both quality control of 19 content and prevents tampering with the process by 20 either the Seller or any non-authorized entity. 21 And then it continues, this duplication of function -- again, duplication of function -- also 22 ensures that the latest version of the Presentation 2.3 24 Rules Database has been applied to every presentation. 25 So the spec clearly says that what the

PGP is doing is parallel to what's already been done, 1 2 and it's a duplication of function of what's already been done. So if the -- if the PGP is creating a 3 presentation, it's dup -- it's duplicating what's 4 5 already been done at the Seller Interface, which is to create a presentation. 6 7 So the fact that there might be some 8 cites to the PGP creating a presentation, cannot erase, 9 we would submit, the intrinsic evidence, the claim 10 language that clearly says that the Seller creates the presentation in the first instance. 11 So that concludes my argument on that --12 13 on the issue of who creates and who selects, Your Honor. And I'd like to move on now, unless there's any 14 15 questions, to the locational issue. 16 This issue -- I'm going to confine my argument to the second and third interface -- the second 17 18 interface in the '025 patent, third interface in the 19 '059. 20 Let's go to the next slide. 21 So this crystallizes the issue as I see 22 it, Your Honor. Google's proposal is that the second interface is at the Seller location in the '025 patent, 23 24 and that the third interface, in the '059 patent, is at 25 the third-party professional location. And Function

Media says there's no limitation in terms of where the 1 2 interface should be located. 3 Next slide. If you look at the claims, Your Honor, 4 5 the initial step -- it's pretty clear that you have three different entities that are doing things here. 6 7 You've got this computer system with its Central 8 Controller. You've got Internet media venues which 9 interface at the first interface, and for the record, 10 I'm -- I'm talking about Claim 1 of the '025 patent. And then you've got a Seller that's interfacing with the 11 second interface. So you've got three different 12 13 entities. This is true --14 Next slide. 15 Same thing on the 179. I'm not going to 16 belabor the point. You can just see it by looking at the claims, Your Honor. 17 18 And then if you look at Claim 1 of the 19 '059, you've got -- here you've got four different 20 entities because you've also got a third-party 21 professional that's basically handling the Seller's 22 creation and selection information. Okay. If the Seller isn't sophisticated enough to do it itself, 2.3 24 you've got a claim in the patent that talks about hiring 25 a third party to do it. So these are different

1 entities.

2 Next slide. 3 In the context of the '045, Function Media also basically admits that, at least in the '045, 4 5 there's three primary actors. I'd submit that there's three different -- in the '025, there's three different 6 7 actors; in the '059, there's four different actors, Your 8 Honor. So we have different actors. 9 Then if you look at the specification --10 Your Honor asked this question of Plaintiff's counsel, and I agree with the response of Plaintiff's counsel, 11 12 that the only disclosures in the spec show that the 13 interface -- for example, Seller Interface is located, sent to the Seller location. All of the examples in the 14 15 spec have that happen. And here's a couple of examples, 16 Your Honor. 17 This example is from the detailed example 18 we're excerpting out of it. It's column 54, line 53 19 through 55, line 3. And in this example from the spec, 20 it's talking about media participation in the invention, 21 and it comes up with the company called DEF Corporation 22 and ABC Company is running the system and DEF

23 Corporation decides that it will promote one of the five 24 Internet websites that it publishes on the ABC instance 25 of the invention.

1 And you can pretty -- it's pretty clear 2 from reading this that DEF Corporation is a 3 quote/unquote media venue that's participating in this. 4 And then the next step in the example is 5 after DEF Corporation decides that it's going to contract with ABC, what happens next? Step 2. ABC 6 7 sends DEF the necessary software to be installed on 8 their computer. 9 Step 3, the computer operator at DEF 10 installs the software on the computer, and that then is configured as Media Interface 6000. 11 12 I didn't put up Media Interface 6000. 13 It's a picture that's very similar to the ones we've looked at. It's got a stand-alone computer with its own 14 15 storage device, CPU, what have you. 16 If you go to the next slide, please. 17 The same example has a section on Seller 18 participation, Your Honor. And it's the same deal. 19 Here they call it XYZ Corporation. It's pretty clear if 20 you look at this that the XYZ Corporation is the Seller in this example. It's right under the heading Seller 21 Participation, colon. 22 2.3 Next step, 1, is the XYZ Corporation 24 makes the decision to use ABC's services to promote its 25 basketball team. So it decides I'm going to contract

with ABC. 1 2 Next step. ABC sends XYZ the necessary 3 software to be installed on their computer. There's nothing unclear about that. It sends them the software. 4 5 The software is resident at their location. The next step. The -- Step 3, a computer 6 7 operator at XYZ installs the software. Where's the 8 computer operator? It's at XYZ. It installs the 9 software on their computer that then is configured as a Seller Interface 4000. 10 So here on the Seller's side, the Seller 11 Interface is located at the Seller's location. 12 13 So the specification supports the notion that there's a locational element to this, which is what 14 15 Google's proposing here. 16 And then finally, Your Honor, turning to 17 the prosecution history, perhaps this is most probative. 18 In the prosecution of the '045 patent, 19 the patent was rejected over a piece of prior art called 20 Mandeberg, and Mande -- the Mandeberg reference 21 disclosed systems and methods for generating displays at a central location for storage, such as in restaurants. 22 2.3 And in the Mandeberg reference, data for 24 presentations are collected from a client and site 25 database and stored in a centrally located presentation

database. And this is the primary reference actually 1 2 that the Examiner used on the '045, rejecting it. So it is the biggest piece of prior art in the '045 3 prosecution history. 4 5 And let's go to the next slide, please. The applicant, in responding to this 6 7 rejection by the PTO, argues that Mandeberg did not 8 render the claims unpatentable because it did not teach 9 an open network where presentations are created and 10 published from data, quote, input into a remote location, close quote. 11 12 And I'll -- this is a cut and paste of 13 the exact text that's in the response to Office Action dated January 22, 2002. 14 15 Quote, open access presentations and 16 dynamic presentations are both common in the art. What is not common in the art are open-access presentations 17 18 that are created and published from data input into a remote program at a Seller's location. And then it goes 19 20 on, with results in updating the database, et cetera, et 21 cetera. 22 So in the actual prosecution history, in addition to the fact that only -- the only spec cites 23 24 show being sent to the Seller's location and to the 25 media venue's location, in addition to that, in the

prosecution history for this family here, the biggest 1 2 piece of prior art that the Examiner had a problem with on the initial allowance process was this Mandeberg. 3 And the way that -- one of the ways they 4 5 got around Mandeberg is they say, what is not common in the art is instances in which data's input into a remote 6 7 program at Seller's location. 8 All right. Now they're saying -- that's 9 what they said to the PTO. Now they're saying, ah, it 10 doesn't have to be at the Seller's location. 11 So when they're in front of the PTO distinguishing a piece of art that doesn't require a 12 13 locational requirement, they say their patent is -- it's new and unique because it has this feature, and now 14 15 they're saying this -- this feature should be erased 16 from the claims. 17 That concludes my argument, Your Honor, 18 on the locational element unless Your Honor has any 19 questions. 20 Let me move on to the other two terms 21 that -- other than the means-plus-function terms, 22 there's two other terms that I want to briefly address, 23 Your Honor, and I'll get to the means-plus-function 24 terms. 25 Just for shorthand, I'm going to called

them processing -- the first one processing, and the 1 second one publishing. 2 3 This corresponds -- these terms are found in that last element that talks about the computer 4 5 controller, and I don't have a slide for this, but Your Honor might remember that Plaintiff's presentation, they 6 7 have asked Your Honor to take the entirety of that whole 8 phrase, the computer controller, which is already 9 really, really long and to construe the entire thing 10 with something that's even longer. We don't feel that is necessary or 11 12 helpful to the jury, Your Honor. So what we've done is 13 there's -- you know, most of that language is already covered, already has ordinary meaning or covered by 14 15 other resolutions of claim interpretation terms. We've pulled out the two things that we think from that 16 long -- lengthy discussion of the -- of the controller 17 18 that we think should be construed. 19 So the first one is the processing 20 element. Okay. So let's start with the parties' 21 proposed constructions. 22 And what I'd like to do here, Your Honor, is just -- let's see where we've got similarities and 2.3 24 where we've got differences because there's some 25 overlack (sic) -- -lap in the parties' proposed

constructions. 1 2 So let's go to the next slide. 3 All right. This highlighted the similarities, Your Honor, and both constructions talk 4 5 about processing as being executing a systematic sequence of mathematical and/or logical operations upon 6 7 the...so that part of it is the same. 8 The next slide. 9 Then what Google has added after that 10 basically just tracks the plain language of the term. So the -- the phrase is up in the title here, Your 11 Honor, Processing...the Electronic Advertisement...in 12 13 Compliance With the Presentation Rules of the Internet That's what the claim language says. 14 Media Venue. 15 And Google's proposed construction is 16 basically that processing means executing a systematic sequence of mathematical and/or logical operations. 17 And 18 then the rest of it just basically tracks the phrase. 19 So you see, it says, upon the electronic 20 advertisement, which is found in the claim term itself, 21 electronic advertisement, to process it in compliance 22 with the presentation rules of the Internet Media Venues and the -- the actual language says, in compliance with 23 24 the presentation rules of the Internet Media Venues. 25 So, frankly, Your Honor, we could just

construe the word "processing" as executing a system --1 a systematic sequence of mathematical and/or logical 2 operations, from Google's standpoint, because the rest 3 of this is pretty much parroting what the actual 4 5 language says and shouldn't be problematic to anyone because it's just repeating what the language says. 6 7 Let's look at Function Media's proposal. 8 So we've got --9 Let's go to the next slide. 10 So we've got the executing a systematic 11 sequence of mathematical and/or logical operations which 12 is the same as Google's. But then Function Media goes 13 on to essentially to insert the creation construction from the Seller Interface element into the next element, 14 15 the computer controller element. 16 So they add to create an electronic advertisement customized for each selected Internet 17 18 media venue in a form that complies with the 19 presentation rules set by the media venue. This is the 20 creation step. 21 Now, if you look at the actual claim language on the top of the title, there's nothing about 22 23 creation. You're processing. And what they're doing is 24 they're trying to insert, in a later step in the claims, 25 this phrase: To create an electronic advertisement.

That's not what the claims say. And that's why we have 1 2 a problem with their proposed construction, Your Honor. 3 Go to Slide 58, please. If you look -- again, I'm just pulling an 4 5 example claim. Look at Claim 1 of the '025. You can see from the claim language itself, there is a reference 6 7 to the phrase "to create an electronic advertisement." 8 But it just doesn't appear in the processing step. It 9 appears in the second interface portion of the claim. 10 And the processing phrase which we are construing now, creation's already occurred. It was 11 created in the second interface step. 12 13 What the -- what the computer controller and computer system step is talking about is processing 14 15 the already-created electronic advertisement and publishing the electronic advertisement. "The" refers 16 backs to, to create an electronic advertisement which 17 18 occurs in the second interface step. 19 So if you look at the claim language, 20 it's very clear that the creation occurs at the second 21 interface step, which is the Seller Interface in the spec, and not during the subsequent processing and 22 23 publishing. 24 Next step -- or next slide. 25 And this is -- I'm not even going to read

this, Your Honor, because I've already covered it in 15 1 2 different slides. If you look at the spec, the spec 3 clearly says that the Seller creates the presentations at the Seller Interface through the configuration and --4 5 and -- Presentation and Configuration Program. I'm not going to cover that again. But just point out the spec 6 7 supports that that occurs at the Seller Interface. 8 And then finally -- I'll skip this next 9 slide and go to Slide 61. 10 The -- the effort by Function Media to import this limitation into a later element is perhaps 11 12 best shown by looking at their proposed construction for 13 the Seller Interface creation stuff, Your Honor. And here we've got a little box that highlights it. 14 15 So the claim term in the Seller Interface step is creating an electronic advertisement for 16 publication to the selected Internet media venues. 17 Function Media's construction for that 18 19 element and that step is creating an electronic 20 advertisement in a form customized to each of the 21 selected media venue's presentation rules. Okay? 22 The parties have agreed to that 2.3 construction, Your Honor. We -- we compromised and 24 agreed to that construction. That is a construction of 25 an element in the Seller Interface step.

1 Now, when you go to the processing step, which occurs in a different place in the claims, later 2 down on the page, what they have simply done is taken 3 their construction from the creation step and repeated 4 it, added it on to the processing step. 5 And so we would submit that that's 6 7 completely inappropriate, and there's no support in the 8 spec for that and processing should just mean 9 processing. It's not creating. 10 THE COURT: Does your expert agree with 11 you on -- on that point where the ad is actually created? 12 13 MR. VERHOEVEN: Well, our expert -- there is a reference to our expert testifying that the PGP 14 15 creates. 16 THE COURT: Right, and that's in --MR. VERHOEVEN: He also --17 18 THE COURT: -- the 1000, right? 19 MR. VERHOEVEN: He also -- he also 20 testified in a different place that the Seller creates. 21 Yes, you're right. I'm sorry, Your Honor. That's the 1000. 22 2.3 THE COURT: Okay. MR. VERHOEVEN: He also testified the 24 25 Seller creates in a different place.

Mr. DeFranco can get me the --1 2 Can you bring up that slide? 3 MR. DeFRANCO: Yeah. MR. VERHOEVEN: But, again, Your Honor, 4 5 if you look at the spec, it's true that the spec uses the word "create," and I wouldn't say a mountain of 6 7 times, but it uses the word create two, three, four 8 times when it's talking about what the PGP is doing. 9 But it's undeniable, Your Honor, that the 10 PGP doesn't do that until after the Seller's already done it. And what the PGP is doing, Your Honor, and I 11 12 covered this already, is it's paralleling the functions 13 already performed by the PACP Program and duplicating 14 those functions. 15 So the fact that through cross-examination our expert said that, I don't think 16 17 shows that it's not already -- the same thing isn't already done earlier. 18 19 I don't know if that answers your 20 question, Your Honor. 21 THE COURT: It does. Thank you. 22 MR. VERHOEVEN: Well, I just --23 Mr. DeFranco just put on the screen... 24 So he said -- he said -- he also said the 25 Seller creates it. You can see by reading that, Your

1 Honor.

And -- and you can -- you can play word games, Your Honor. You can play word games. You can say what the PGP is doing is, quote -- quote/unquote, creating because it's pulling a file out of a database, checking it against some rules. You can characterize that any way you want to.

8 But that can't change the fact that the 9 Seller's already done it, and the first person to do it, 10 the -- the person who created the content, who decided where do I want to advertise and what's my message and 11 12 who do I want to target, is not the PGP, it's the 13 Seller. And the spec says the Seller does that through this PACP Program from a whole bunch of steps we already 14 went over, and its only after that -- and -- and it gets 15 transferred, that the PGP does further processing. 16 Ιn 17 order to do that, it pulls it up, looks at it, checks it against the rules again, parallels some of the functions 18 19 that have already been done.

To point to that fact in a couple of places where the spec might characterize that as creating and say that erases what the Seller did and that erases the claim language that clearly says that at the Seller Interface -- the second interface, I should say, Your Honor, at the second interface the Seller is

prompted to enter information to create an electronic 1 2 ad, that in fact because there's a cite that says the 3 PGP, quote/unquote, creates, that that erases that claim language, it erases those earlier steps, we would submit 4 5 that's completely unsupported by the spec. Now let me go on to the next term, Slide 6 7 62. 8 Can anyone tell me how I'm doing on time? 9 THE COURT: I can if you will give me 10 half a second. You can -- let's go off the record real 11 quick. 12 (Pause.) 13 MR. VERHOEVEN: Now if I can turn to the 14 next term, and I'll move a little bit more quickly, Your 15 Honor. 16 The publishing step. The publishing is in the glossary, Your Honor. And I'm not sure if the 17 briefs adequately convey this, but there are defined 18 19 terms in the glossary, and there's no doubt, if you look at the prosecution history, Your Honor, that the 20 21 patentee intended those glossary terms to be situations in which the patentee was acting as his own 22 lexicographer. 23 24 So if you look at the prosecution 25 history, the PTO said, I'm going the give these terms

their ordinary meaning, unless you come back and tell me 1 2 that you're acting as your own lexicographer. And the patentee then came back and said, I'm acting as my own 3 lexicographer. 4 5 So we've stipulated, I think, to the terms in the glossary, both sides have, Your Honor. 6 7 On publishing, that does appear in 8 the glo -- in the glossary, Your Honor. However, the 9 phrase that we're construing is not merely the phrase 10 "publishing." It's the longer phrase, quote, publishing the electronic advertisement to one or more of the 11 selected Internet media venues. 12 13 And so really briefly, Your Honor -- I won't take much time on this -- start with the claim 14 15 language. 16 The claim language specifically claims 17 that you're publishing to some -- somebody specific. 18 You're publishing to the Internet media venues. So 19 that's why in our proposed construction we incorporated 20 the concept of who you're publishing to. Publishing to 21 the Internet media venues. 22 If you look at the spec, Slide 64, the 23 specification also explains that the presentations 24 created by the Seller are sent to the media venues. So 25 this is column 44, lines 47 through 55.

1 It says, the presentations destined for 2 non-resident publication -- so just for Your Honor's reference, non-resident publication means to a third 3 party. Not -- not something that's owned by the Seller 4 -- or excuse me, by the operator of the system. 5 So, presentations destined for non-resident publication are 6 7 formatted into media transaction messages and sent to the appropriate media -- media interface. So the spec 8 9 would support this. 10 And I'll give you one more spec cite. Slide 65, Your Honor. This is from that old ex -- the 11 12 example we looked at with DEF. 13 And here also -- this is a later step. This is after you've downloaded the software and set up 14 15 your media interface. 16 Step 10, DEF Sports Web receives 17 electronically the Seller information, agreements, 18 payment information, web pages to be displayed, and 19 advertising to be placed on their website. 20 So the presentation in the spec gets sent 21 to the media venue which is what we're proposing and what Function Media is saying is not required. 22 2.3 So that's -- it's pretty simple. That's 24 what the argument is there, Your Honor. 25 And I believe, before I move on to the

next subject, that I heard counsel, Mr. Tribble, 1 2 admitting several times in Slides 28, 38, and 39 of his presentation, in connection with the '045 patent, the 3 specification required transmission of the media files 4 5 to the -- to the media venue's location. So I don't know why the spec would 6 7 require that in the means-plus-function claims, but --8 or in the '045 patent, but not anywhere else. The --9 the spec says it. 10 All right. Let's move to the means-plus-function limitations, Your Honor. 11 12 Slide 66. Let's go to slide 67. 13 So the parties dispute the construction of five, means-plus-function limitations, are all in the 14 15 '045 patent, Your Honor. I'm not going to read them all. You can just see them there. 16 17 Next slide. 18 Google's position, Your Honor, is the 19 '045 specification fails to disclose sufficient 20 structure for the means-plus-function limitations. Ιt 21 is well settled that if one employs means-plus-function 22 language in the claim, one must set forth in the specification an adequate disclosure showing what is 23 24 meant by the language. 25 It's -- it's settled law that if such a

disclosure is not disclosed, the claims are invalid for 1 2 indefiniteness. 3 The next slide. The Federal Circuit has found recently in 4 5 the last few years that computer-implemented means-plus-function limitations require that the 6 7 patentee disclose an algorithm. And the Aristocrat case 8 is probably the best known case for that. We cite here 9 the -- a different case. I'm not going to spend the time reading this because I want to move on, Your Honor. 10 Function Media --11 12 Next slide. 13 Function Media -- this is interesting. They identify the Presentation Generation Program as 14 15 meeting this disclosure requirement. That's -- is the 16 structure in connection with the first 17 means-plus-function element which is the means for 18 applying, Your Honor. 19 But it's well established, Your Honor, 20 that simply identifying a software program is not 21 That does not meet the standard. That is not a enough. disclosure of an algorithm. 22 2.3 In the recent Federal Circuit decision in 24 July of this year, the **Blackboard** decision, the Federal 25 Circuit basically said, if all you're doing is

essentially identifying a black box that performs a 1 recited function, that's not enough. And that's what's 2 3 happening here. The PGP that Function Media identifies is 4 5 essentially a black box. It performs a recited function. How it does so, what mathematical algorithm 6 7 it uses, what logic algorithm it uses is simply 8 undisclosed. 9 Just to walk through the **Blackboard** 10 decision, since it is a new decision and it wasn't in the briefs, Your Honor, in **Blackboard**, at issue was 11 whether the specification disclosed sufficient structure 12 13 for the claim term "means for assigning." The patentee argued that the disclosed access control manager, ACM 14 15 software, was the structure that performed the claimed 16 function. 17 So it's the same thing as here. They 18 pointed to a software program. The Plaintiff here 19 points to the PGP, which is a software program. 20 Next slide. 21 The patentee in **Blackboard** also argued that the language in the specification describing the 22 function of the ACM program was corresponding structure. 23 24 In particular, the patentee argued that the ACM creates an access control list for one or more 25

subsystems in response to a request for a subsystem to 1 2 have its resources protected; and secondarily, it 3 provides multiple levels of access restrictions to enable different types of users to effectively interact 4 5 with the system. Next slide. 6 7 The Court found that this identification 8 of, quote/unquote, structure was inadequate, and the 9 claims were indefinite because there was no disclosure 10 in the specification describing how the ACM performed the two identified functions. 11 12 And the Court says, quote, but the 13 recitation of the ACM is not a description of structure. What the patent calls the access control manager is 14 15 simply an abstraction that describes the function of controlling access to course materials, which is 16 performed by some undefined component in the system. 17 18 The ACM is essentially a black box that performs a 19 recited function. But how it does so is left undisclosed." 20 21 Next slide. So here, Your Honor, as in **Blackboard**, 22 23 the patentee has not disclosed any algorithm, 24 mathematical operations, logical operations. 25 Here also, as in **Blackboard**, the

1 structure, quote/unquote, Function Media identifies is 2 merely language describing functional activity performed 3 by the PGP. This does not describe -- this does not 4 describe how the PGP performs these functions, and 5 therefore it's inadequate under **Blackboard** as a matter 6 of law.

7 Now let's look at -- this slide here, 8 Your Honor, has Function Media' proposed structure. So 9 you've got a three-word phrase "means for applying." 10 And what Function Media has done is they've gone to the spec and just picked a bunch of 11 12 steps, a bunch of functional steps identifying media 13 venues, accessing data, representing the guidelines, accessing data representing Seller information, 14 15 executing -- this one, 4, is particularly interesting, 16 executing a systematic sequence of mathematical and/or logical operations upon the access Seller information to 17 18 create -- and then it describes a function, to create a 19 presentation customized for each identified Media Venue 20 in a form that complies with the access guidelines of 21 that Media Venue, or equivalents. 22 Well, 4 is most telling because it's showing that nowhere is the so-called mathematical 23

24 and/or lor -- and/or logical operations disclosed. They
25 don't even -- all they can do is say mathematical and/or

logical operations. Each of those four things are 1 functions, not structure. 2 3 And the other thing that I think is really notable about this, Your Honor, is how did they 4 5 choose these four? I mean, the PGP does a whole bunch of stuff. How is a person of ordinary skill -- skill in 6 7 the art, reading the simple phrase "means for applying," 8 able to pick these four and not some other four? 9 There's simply no linkage which, Your 10 Honor, I'm sure knows is required for means-plus-function claims, that links these functions, 11 12 which aren't even structures, to the means for applying. 13 You could go on and pick four others or -- or pick just one of the four others. 14 15 You have to have a linkage. There has to be something in the spec that says to a person of 16 17 ordinary skill in the art, this means for applying is clearly -- the spec, when it's talking about these four 18 19 things, is clearly talking about the means for applying. 20 Not one piece of evidence presented by the Plaintiff 21 showing where that linkage is in their presentation or in their briefs, Your Honor. 22 2.3 Let's go to the next slide. 24 So in their briefs, Function Media at 25 page 6, when talking about means for applying,

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identifies four operations, and there's a bunch of 1 2 cites. And I want to walk through those, Your Honor, if we have time. Because if you look at each of these 3 cites, you can see that none of them is disclosing a 4 5 mathematical or logical algorithm. So first -- the first cite, Function 6 7 Media cites to Figure 2a as structure for the means for 8 applying. 9 But Figure 2a, if you look at it, Your 10 Honor, this isn't disclosing an algorithm, it doesn't 11 disclose mathematical operations. What is it? Well, 12 it's a picture of a computer. It's a picture of a CPU 13 and a data storage device. The software programs are 14 just listed as boxes. 15 So the Presentation Generation Program 16 which they rely on, 1710, that disclosure is what? It's 17 a black box. Well, it's not a black box, it's a white box, but it's a box. 18 19 So this -- this just can't be sufficient 20 under Aristocrat or under Blackboard. Let's look at the next -- the next cite. 21 22 They go to their first item, and they 23 cite to Figure 4e, in particular at 11292, as providing the structure or providing the mathematical algorithm. 24 25 Well, if you look at Figure 4e, what does

it talk about? It's just another box that just 1 describes a function. There's no mathematical or 2 3 logical operation disclosed there. Let's go to the next cite down there, 4 5 Step 1. Column 43, lines 28 through 32. It says, having passed the presentation 6 7 information for the content -- for content and style, 8 the Presentation Generation Program next determines the 9 directories and presentations indexes in which this 10 information should be published. Again, that's not a mathematical 11 12 algorithm, it's not a logical algorithm, that's just 13 describing functional language. 14 Let's go -- and the next slide. Item 2 15 of their evidence, Figure 4d, 11232. It's another box. Presentation and format guidelines, link, language, and 16 other content restrictions. That's not an algorithm. 17 18 That's not a mathematical func -- logic function. It's 19 just a black -- it's just a box that doesn't tell us 20 anything. 21 Next slide. 22 They then cite column 42, 36 -- lines 36 through 42. And we've pulled out that cite. It says, 23 24 once the Presentation Generation Program has either confirmed the authenticity and origin of the 25

presentation message or the message is passed through 1 2 the General Management Program, the Presentation Generation Program then analyzes the information using 3 the format and style guidelines contained within the 4 5 Presentation Rules Database. Again, under the **Blackboard** precedent, 6 7 this is telling us what happens, but it's not telling us 8 how it happens. This is purely functional language. 9 This does not disclose a mathematical algorithm or a 10 logical algorithm. Next slide, 82. 11 This is their third cite for Point No. 2, 12 13 citing to Figure 4e. Again, this citation does not disclose any math or logic. A couple of boxes and a 14 15 flow chart. Format dat -- data for directory or presentation index. Tells you what it does. Doesn't 16 tell you how it does it. Neither of these references 17 tells a person of ordinary skill how the guidelines are 18 19 applied; rather, they just describe functional language. 20 And let's go to the next slide. 21 I -- I think what I'll do, Your Honor, if 22 you bear with me one second. 23 In the interest of time, Your Honor, it's getting late in the day --24 25 THE COURT: You've got about 7 minutes

1 left, so --MR. VERHOEVEN: Yeah, I go through all of 2 3 these -- I go through every -- every reference and those four things in these slides --4 5 THE COURT: If you want --6 MR. VERHOEVEN: -- it's just -- it's just 7 more or less --8 THE COURT: -- to just tender your 9 slides, I'll -- I can --10 MR. VERHOEVEN: Yeah, it's just more of 11 the same, and I'd just be pulling it up and saying the 12 same sentence afterwards, which is, it doesn't disclose -- you know what I'm going to say, it doesn't disclose a 13 mathematical or logical algorithm. 14 15 So in the interest of time, I'm going to skip over these, but I will represent to Your Honor that 16 for all those four cites in their brief, we've looked at 17 every single cite and pulled it up so you can see it for 18 19 yourself, Your Honor. 20 Now let's go to Slide 87, please. And 21 this point, I think, is pretty important. 22 Function Media is asserting that -they've disclosed a bunch of stuff, flow charts, and --2.3 24 and they've referred to a whole bunch of things. And that a person of ordinary skill could look at this 25

patent and figure out what the algorithm should be and 1 2 could figure out how to write the software program to do 3 it, and that therefore that meets the requirements for means-plus-function claims in Aristocrat and Blackboard, 4 5 not so, Your Honor. Not so. It's black-letter law. And **Blackboard** 6 7 That is not the test for repeats this. 8 means-plus-function claims. It's not whether a person 9 of ordinary skill could figure it out. This is a 10 disclosure requirement. It has to be in there, black-letter law. 11 12 THE COURT: The question, though, is whether one of skill in the art would know what it is 13 from the disclosure, right? 14 15 MR. VERHOEVEN: No. Well --THE COURT: Isn't there a case --16 17 MR. VERHOEVEN: The -- the question is 18 not whether it's enabled. Let me put it that way. It's 19 not whether a person of ordinary skill could -- could 20 figure out what the algorithm is even though it's not 21 disclosed. The algorithm has to be disclosed, otherwise you're just claiming functional. 22 2.3 THE COURT: Well --24 MR. VERHOEVEN: And so -- go ahead, Your 25 Honor.

THE COURT: I understand that. Well, but 1 isn't there a case, though -- it doesn't deal with 2 software algorithm, but deals with the disclosure of a 3 title of an article -- it's like EEPROM or something in 4 the title, and the Court had found a -- at least 5 sufficient evidence from that record that one of skill 6 7 in the art would have understood from the title that the 8 -- what the corresponding structure was. 9 And so the question is not -- I mean, 10 you're correct, the question is whether, on the one hand, if -- if all of this -- if an expert or one of 11 12 ordinary skill in the art would know how to draw the 13 algorithm, then there's no sufficient structure to disclose it. But if you know by looking at the 14 15 description what was doing what the algorithm was, then 16 there is sufficient structure, correct? 17 MR. VERHOEVEN: I -- I think I would take 18 one minor quibble with that, and that is, the whole 19 purpose behind the means-plus-function requirements, 20 Your Honor, is you shouldn't be able to just claim 21 means-plus-function and functional language without a corresponding structure. You get to -- there's specific 22 23 rules if you're going to claim that way. And there are 24 disclosure rules. 25 So, for example, set aside software

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Say we're talking about a widget, and you say 1 patents. 2 means for X. Then you got to go to the spec. You got 3 the find where in the spec the hardware is or the structure is for that widget that that means is talking 4 5 about. And then that claim is limited to that structure plus equivalents, black-letter law. 6 7 In the patent -- in the software context 8 it gets a little tricky, and that's why we've had this 9 recent case law. 10 THE COURT: More than a little. 11 MR. VERHOEVEN: Right. Recent case law with Aristocrat and Blackboard -- if I could just read 12 13 you this quote from **Blackboard** that's on the slide here, This is from the July decision. 14 Your Honor. 15 Quote, a patentee cannot avoid providing 16 specificity as to structure simply because someone of ordinary skill in the art would be able to devise a 17 means to perform the claimed function. To allow that 18 19 form of claiming under section 112, paragraph 6, would 20 allow the patentee to claim all possible means for 21 achieving that function. 22 So that's the point I -- I guess I'm 23 trying to make, Your Honor. 24 So what we have here is just that 25 situation, I would submit. You've got your black boxes,

you got your -- your program, you've got a description 1 2 of functional language, and then we're -- we're all fine and dandy if you're just claiming regular claims; but if 3 you try to claim means-plus-function claims and all you 4 5 do is describe function, then you got a problem, because you've elected to do these really broad claims that --6 7 just a means for and -- and put out a function. 8 And if -- if -- just as in **Blackboard**, if 9 your response is, well, people could figure out a way to 10 do it, well, that subverts the whole purpose under 11 section 12, paragraph 6, which says, if you're going to 12 claim this way, you're limited to the way you did it; 13 and if you don't disclose the way you did it, then it's invalid because you're just claiming functional language 14 without a structure that's linked. 15 16 THE COURT: How do I reconcile that 17 position, though, with the cases that say that they don't have to disclose all of the code? 18 MR. VERHOEVEN: Well, I think that -- you 19 know, that's a broad question. There's lot of cases out 20 21 there. 22 But I think that -- that what those cases 23 are saying is, look, you don't have to put the whole software program, but you have to disclose how you're 24 doing -- how you're accomplishing these functions. 25 So

you have to disclose enough to disclose a mathematical 1 2 or logical algorithm. Those are the magic words the Federal Circuit decided to use, and so we're all limited 3 by those words. 4 5 THE COURT: The description of that 6 process, right? 7 MR. VERHOEVEN: Well, there has to be an 8 algorithm actually in the -- in the -- in the spec that 9 corresponds to the function that you're claiming. 10 So if you say means for performing 11 function X, and it's a software patent, there's got to 12 be an algorithm that shows how you accomplish that function. 13 14 Now, does that go down to the level of 15 submitting a thousand-page C program in C language or something that -- that has every single process step? 16 They said no. But they have said what you have to do is 17 you have to disclose the algorithm that shows how you 18 19 accomplish that function. 20 And here, there's no algorithm at all. 21 It's -- everything, every cite we look at here is purely functional language. There's no mathmat -- let's see, 22 what does an algorithm mean? It's either math or logic 23 24 is the -- at least the way I read it when I read these 25 cases. And I don't see any of that in there. There's

no algorithm disclosed. Instead, it's just functional 1 2 language. 3 And so I would submit that saying, well, a person could figure out how to do this based on this 4 5 disclosure, would viol -- be violative of the sentence I read you -- read to you from the **Blackboard** case, 6 7 because what that would -- if there's no structure -- if 8 there's no algorithm or -- or how it's disclosed, that 9 would permit the patentee just to claim the function and 10 have that function read on every single conceivable way of performing that function, which is the danger of the 11 12 means-plus-function claims. 13 And why the Federal Circuit is coming back and pushing back on those, especially on the 14 15 software patents and saying, look, if you're going to 16 claim a software patent and means-plus-function 17 language, you have a new stand -- you have a different standard and you have to -- you have to show me the 18 19 math. And that's not done here. 20 Two sentences on -- tell me if I'm out of time, Your Honor. I don't have a clock in front of me. 21 22 THE COURT: You are, but I'll let you 23 finish up, because --24 MR. VERHOEVEN: Two sentences on **Red Hat**. 25 Red Hat, two things. One, code was disclosed in Red Hat

so, it's not a question of did you disclose the code, at 1 2 least the way I read it quickly. 3 Secondly, I think there is some question as to the language in **Red Hat**, Your Honor, to compare 4 5 against this new Federal Circuit decision because there's some statements in **Red Hat** about the -- a person 6 7 of ordinary skill in the art could figure out -- figure 8 it out, that that's enough. And I think that needs to 9 be compared very carefully against what the Federal 10 Circuit just said. 11 And then fin -- the final point -- I have 12 three points, sorry. 13 The final point is the system in Red Hat is a completely different system. Here they're external 14 15 elements, but they weren't in the **Red Hat** case. 16 So if I'm out of time, I'll -- I'll sit down, Your Honor. 17 18 THE COURT: All right. Thank you. 19 MR. VERHOEVEN: Thank you, Your Honor. MR. NELSON: Your Honor, I'm going to go 20 and address the '025 and '059 terms, which took about an 21 hour of theirs, and then Mr. Tribble is going to address 22 creation and Mr. Grinstein is going to address briefly 23 anything on the indefiniteness claim. 24 25 If you have any questions about any of

1 these, please feel free to stop any three of us and 2 we'll -- we'll happily answer any question you might 3 have.

I want to address first their argument on selection. And, Your Honor, not only is this creating a straw man argument, not only is it creating a mountain out of a mole hill, it's essentially turning flat land into Everest is what they're trying to do. There is no glispute here. They have misstated our position.

We agree with Google that the Sellers Ne agree with Google that the Sellers Select. And that -- they went -- they spent about 20 or an inutes walking through the reexams, talking about how we distinguish it on the basis of Seller selecting. Absolutely true. That's absolutely true.

But what they are trying to do here is limit what select means, and they're trying to back door into that by saying they have to pick a specific website. They went through the prosecution history, and not one -- not a single one of those references did you see any distinguishing of saying they have to pick a specific website. Not once. Not once.

22Let's go to Slide 116, please -- I'm23sorry, 120. I got it.

24I noticed in all their argument here they25completely ignored -- completely ignored Claim 24 of the

'025 patent. They are trying to fit every single thing 1 2 into their definition and to -- includes identification of individual Internet media venues. 3 But the patent and the spec is broader 4 5 The slide before talks about the media and than that. advertising channels the Seller wishes to participate. 6 7 It's how they select. You can select through picking a particular website. You can select through channels. 8 9 And this is what Claims 21 through 24 lay out. 10 So they -- again, they talk about all this reexam stuff, but it is completely irrelevant. 11 Ιt 12 is selecting. Okay. Well, what next? The last bullet point, Your Honor, on this slide. 13 14 The reexam does not discuss how they are 15 Is it through targeting, advertising selecting. 16 channels, demographics, or other methods? Those are the 17 claims. That's what we're trying -- excuse me -- that's what we're trying to do. 18 19 I'm going to turn now to location, and 20 actually before I get to that, just really briefly, I want to just stick on the selection for a second. 21 22 If you turn to the second interface and 23 you read the second interface claim, it says the Seller 24 is prompted to input information to select. It does not 25 say the Seller is prompted to enter the web domain. Ιt

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says input information, and that is the question. 1 2 They are trying to read input information 3 to include only websites. That is specifically disallowed by the claim differ -- claim differentiation 4 5 and the patent. They talked about location information. 6 7 And, again, their entire argument is premised on the 8 fact, and it is true, in the preferred embodiment it is 9 downloadable on the Seller's computer. But that does 10 not answer the question. There are -- it does not 11 exclude that it can be happening in other places. 12 So, for example, when the Seller logs in 13 and the interface pops up because it's on a website over a connection, the Seller is using its computer, but the 14 website is coming in through that format as well. 15 There 16 is nothing, nothing in the spec or the file history that excludes that. 17 18 And the **Intel** case specifically says that 19 what Google is trying to do here is disallowed. When a 20 specification does not require a limitation, that limitation should not be read from a specification into 21 the claims. 22 2.3 They cite a piece of the prosecution 24 history, but, again, it's completely irrelevant. Ιt 25 does not answer the question.

1 We don't dispute that a Seller at a 2 remote location could input. That's not the question. The question is where the interface is. And there is 3 nothing, not a single piece in the record, in the file 4 5 history, in the reexam, in the patent that talks about that it has to be, that it has to be at the Seller's 6 7 computer. 8 And if you go -- let's go to Slide 122 9 really quickly. 10 And, again, they said, well, they're not disputing it on the first interface. It's only the 11 second interface they're talk -- the third interface 12 13 they're talking about. But look at the claim language, Your Honor. There is no difference between how it's 14 15 talked about with respect to the first interface and the 16 second interface. 17 So if it's from the first interface, it 18 can be anywhere, it's a logical conclusion the second 19 and third. It is not -- the claim language is not tied 20 to a particular location. 21 Finally -- or not finally, but on processing, let's please turn to Slide 133. 22 2.3 They ignore the fact that the 24 specification talks about that it's processed through 25 the Present -- Presentation Generation Program that

1 creates the presentation.

And I heard Google's counsel say -- was 2 3 something that again is specifically disallowed under the case law, processing means process. That does not 4 5 answer the question. **02** specifically prohibits this court from construing it like that. There is a question 6 7 about what process means. And -- and to say that 8 processing just means process is wrong as a matter of 9 law. 10 On Slide 136, they say, well, where is the creating coming from? We talked about the 11

12 specification. We also talk about the preamble. They 13 ignore the preamble. They ignore the whereby clause 14 here, which talks about it, creating and publishing. 15 It's pro -- and then it says it's processing and 16 publishing that results -- the end result is creation. 17 That computer control is the last re -- last step. 18 Mr. Tribble is going to talk about 19 creation in more detail. But it's -- again, in -- in 20 the second interface, it's providing prompting to input information, to input information to create. That is 21 the question. 22 2.3 And I think Google will agree that if

24 we're right on creation, then they are wrong on this 25 point. And so I -- we have other arguments, but if

we're right on creation and it's at the PGP, then that's 1 2 it. 3 On publishing, I'm not sure of the dispute. 4 5 Can we go to 126, please? 6 They say that all they're doing is 7 defining publishing and then also putting in terms of --8 of the patent from -- from the spec. But that's just not true, Your Honor. It's -- it's plain as day from --9 from their definition. 10 This is the definition from -- from the 11 12 glossary which they agree is self-defined here. That 13 is, so that it is accessible by the end users, 14 consumers, viewers, or buyers. 15 Let's go back a slide to Google's 16 definition. That appears nowhere, nowhere in Google's definition, not a single place. They have just cut that 17 18 off. Ours, as we talked about, simply substitutes customized electronic advertisement for presentation of 19 information. 20 21 They have this argument, well, that -well, their latter part says -- well, it's at one or 22 more of the selected Internet media venue locations for 23 24 public display. 25 But we have that, too; it's just at the

end of the claim. That's the "so that" clause at the 1 2 end of the -- at the end of the claim. That -- in other words, they have taken what we've done, condensed it, 3 and taken out the middle part about what the glossary 4 5 That is completely -- completely disallowed. And says. I think they would -- I have not yet heard a reason for 6 7 why they have taken out that phrase from the spec. 8 And finally, Your Honor, they haven't --9 THE COURT: Well --10 MR. NELSON: Excuse me. THE COURT: Why did you insert in there 11 to create an electronic advertisement customized for 12 each selected Internet media venue? 13 MR. NELSON: Well, Your Honor, that's --14 15 that is the processing term. We're talking about the 16 publishing term. And -- and so why -- why did we put in create the electronic advertisement customized to each 17 18 selected --19 THE COURT: Yes. 20 MR. NELSON: -- Internet? 21 Well, that's because we think, going back to the preamble, Your Honor -- Your Honor, on -- on --22 23 on processing, that that is -- the preamble and the whereby -- whereas clause -- the whereby clause limit 24 25 that.

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Let's go to Slide 133, please. 1 2 Again, it's what does processing mean, 3 and processing being the end result of creation. And so that's the specification talking about it. That's again 4 5 the specification talk -- this is an important point, Your Honor. This is the specification. Prompting the 6 7 Seller for information that is then used in the creation 8 of presentations. It's not that it's automatically 9 created. It is then used in the creation of 10 presentations. 11 And then the Central Controller -- this is from the term. The Central Controller is the one 12 13 that's performing the processing. And then this is 14 from, again, the preamble, that the -- it says, creating 15 and publishing, they did not deny that the preamble 16 limits this claim, they did not deny that at all, and it's obvious that it does limit it. 17 And so the end result -- we start out 18 19 with the preamble talking about creating and publishing. 20 And then the end result is processing and publishing, the end result of which is creation. 21 22 So we have used the preamble and then the 2.3 whereby clause which says the electronic advertisement 24 being displayed on each one of those more selected 25 Internet media venues in compliance with the

presentation rules of the Internet media venue. 1 2 If -- are there -- if there are any more 3 questions on this process -- okay. THE COURT: I don't. 4 5 MR. NELSON: With that, I'll turn it 6 over. 7 One more point, Your Honor. Let me just 8 -- on Slide 143, please. 9 They did not mention indefiniteness on the '025 or the '059. We'll rest on the briefs on that, 10 except to say that -- just emphasize the very high 11 12 standard, especially for non-means-plus-function claims for this Court to find, if there's any way to read it 13 and to make them make sense, we think they completely 14 15 make sense, but any doubt is given to us on that. 16 MR. GRINSTEIN: Your Honor, three very 17 quick points on the means-plus-function indefiniteness 18 terms. 19 (Cell phone rings). 20 MR. GRINSTEIN: The Google argument is 21 the four-step means-plus-function term --22 THE COURT: Excuse me a second. 2.3 MR. GILLAM: Pardon me, Your Honor, I 24 thought it was off. 25 THE COURT: Go ahead.

1 MR. GRINSTEIN: The Google argument with respect to why Function Media's four-step algorithm 2 wasn't an algorithm was to look at Step 1 and say, 3 that's not an algorithm, to look at Step 2 and the 4 5 support we cite for that and say that's not an algorithm, to look at Step 3 and say that's not an 6 7 algorithm, and so on and so forth. Well, that's true. 8 If you've got a logical flow and a series of steps, each 9 one of those steps isn't going to be an algorithm. Our 10 point was put them together, and then you've got the 11 algorithm. 12 So to say, you know, Function Media's 13 support for the -- Step 1 didn't create an algorithm, 14 I'll agree. It's all the steps together with all the 15 support together creating the four-step process which is 16 what creates the algorithm and which is what makes Claim 17 1 of the '045 a special means for applying definite. 18 As to the **Red Hat** which we call **IP** 19 Innovation, I don't believe Google's counsel's efforts 20 to distinguish that case were particularly accurate. 21 First of all, there was no code disclosed 22 in the IP Innovation case. I put up the two places 23 where there was any structural support cited by the 24 Court. That was it. There was no code. In fact, Judge 25 Davis said the Defendants are trying to force the

patentee to include code, and I am rejecting that 1 because code is not required. 2 3 Also, that case is not inconsistent with Blackboard. In fact, Judge Davis cites **Blackboard** and 4 5 applies it in that case. So I think it's particularly instructive because it's the first I think Eastern 6 7 District post-Blackboard application of the Blackboard 8 principle. 9 MR. TRIBBLE: Brief -- briefly, Your 10 Honor, creation. I mean, I don't know, it seems like a 11 12 mountain of evidence to me, but at any rate, the spec 13 couldn't be clearer, that it says over and over again that the PGP creates the presentation, creates the 14 15 presentation in conjunction with, creates new or updated presentations created by the PGP over and over and over 16 17 again in the spec. 18 And -- can we pull up the patent and go 19 to, like, Figure 4a? 20 In contrast -- and it's not true. I was 21 accused of not having said anything to the Court about what happens on the Seller's side, and that's not true. 22 2.3 Let's go to 4a. 24 I specifically pointed out to the Court the flow chart and the description in the specification 25

of what is happening on the Seller's side. And it's 1 described very clearly as -- in column 41 of the '045 as 2 monitoring or con -- and controlling the input of 3 information. 4 5 So basically here's -- here's what 6 happens. 7 4a, please. Thank you. 8 The Seller inputs information from which 9 an ad is going to be created. There's a Presentation 10 Rules Database over there because there's error checking. Maybe there's a preview function, I believe 11 12 is mentioned in the spec. 13 At any rate, then if the Seller is satisfied, that information about an ad is transmitted 14 15 to the Central Processor of the central system, the CPC, where the PGP takes that information, verifies that it 16 complies with those rules, and if it's for multiple 17 18 venues, it looks up each venue and sees what rules apply 19 and performs those operations to enforce those rules for 20 each venue. And it's all spelled out in the Figure 4 21 charts. 22 We didn't have time to go over this 23 because we spent half our argument on things they have 24 now dropped. 25 For example, the hardware versus software

issue. We didn't hear one word about that, even though 1 2 in meet-and-confer, we specifically asked them over and over again, aren't you going to drop this hardware 3 versus software argument, because you -- in the '025 4 5 claim, you've now dropped that argument? And they specifically said, no, we're not. So we've got to argue 6 7 about it. And so here it is. You know, we've -- it's a 8 red herring. 9 Anyway, let's take a look at Figure 4a. 10 And it's right here, 1140 at the bottom. Blow up 1140 and 11 -- 11142, the bottom 11 two boxes. 12 13 This is what's going on on the Seller's 14 side. 15 The facility's operator -- that's the 16 Seller -- enters, edits, or updates presentation information. It's information about a presentation in 17 18 11142. This is the Presentation Rules Database that's 19 on the Seller's side. 20 Its system restricts input based on 21 directory and content quidelines by specific subject areas. This is what's referred to in column 41 as 22 monitoring and controlling the input of information. 23 24 Let's go to 4b. 25 That information flows on down -- 11170

at the bottom, you see the Seller then sends 1 2 information, edits, or updates to the Central Controller. It doesn't say sends a presentation. 3 Ιt says the Seller is sending information. 4 5 And what about that edits? You can send just an edit or an update. That's clearly information 6 7 that you could use it along with other things to create 8 a presentation. 9 Let's go to 4c. 10 Item 11200, the Central Controller receives information. Does it say it receives a 11 12 presentation? No, it receives information. 13 And then it goes through 4d. It analyzes the presentation data in 11230. 14 15 It verifies that it passes. That's block 16 11280. 17 Figure 4e, 11290, is it used on more than 18 one index? Yes. 19 11292. Identify all the directories. 20 111294 (sic), you get the rules from the 21 database. 22 11396, that's the Presentation Rules Database. Format the data for each directory. 2.3 24 And then this is all happening at the 25 Central Controller. We saw where the Central Controller

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1 receive the information in Figure 4b. And so then what 2 it does -- and then Block 11312, it -- it generates the 3 new presentation. It says it right here, the Central 4 Controller and Presentation Processor generates the new 5 presentation and prepares all information for 6 publication.

7 There's no description like that for the 8 Seller's side of things. And so at the end of the day, 9 here's where we're left: There's language about the 10 Seller creating presentations.

It's -- it's like Judge Ward making 11 12 coffee using a coffee maker. A lot of those quotes they 13 showed you talk about the -- it's an environment through which the Seller can create an ad, and it is. 14 But the 15 actual ad creation is being done by the Central Processor and the Presentation Generation Program. 16 And -- and at best, what they've shown you, there are rules 17 that are used to restrict input on the Seller's side. 18

But let's -- that's just not sufficient. But assume it was. What they've shown you, clearly, at a minimum, there are two ways you can apply rules that are corresponding. And so if you disclose two ways to do it, it's A or B. So at a minimum, you can't possibly exclude -- excuse me, one cannot possibly exclude the PGP. It would be either here or that (indicates) -- you

know, here or there, just --1 2 THE COURT: Just as it can be created at 3 either location --MR. TRIBBLE: Correct. 4 5 THE COURT: -- and still satisfy the 6 claim limitation? 7 MR. TRIBBLE: And so -- but in our view, 8 the proper construction -- that's worst case scenario, I 9 believe, this or that. Okay? 10 THE COURT: Well, that depends on your 11 perspective, Mr. Tribble. MR. TRIBBLE: Of course, Your Honor. 12 13 But we believe that the proper construction is just the -- the steps we cited in our 14 15 proposed structure which, by the way, could be silent as 16 to location. 17 And the -- but if you were choosing 18 between the PGP and the CAPC on the Seller's side, it's 19 clear that the -- the language quoted in column 42, it 20 says you have to do that step -- as spelled out in the 21 flow charts in Figures 4, you have to do that step to ensure that you are applying the most current version of 22 the rules. And the version applied on the Seller's side 2.3 24 might not be the most current version. And the claim 25 language requires applying the cor -- the media rules

corresponding to the venues. Those have to be the most 1 current rules. 2 3 Thank you, Your Honor. THE COURT: All right. Thank you. 4 All 5 The claim construction issues are under right. submission. 6 7 Tell me y'all have resolved your 8 discovery matters during the recess. 9 MR. TRIBBLE: Regretfully no, Your Honor. 10 THE COURT: Give me a short overview of exactly what you want me to decide, bearing in mind that 11 12 I've got a charge conference at 5 o'clock that I have 13 scheduled for the jury trial I've been in now for about 14 the last week and a half. 15 MR. NELSON: Three minutes is plenty of 16 time, Your Honor. 17 There are three issues here. The first 18 is the motion to -- their motion for protective order of 19 Sergey Brin, Larry Page, and Susan Wojcicki, who are 20 high-level executives at -- at Google. We believe they have unique, relevant knowledge. 21 22 Ms. Wojcicki is the lowest-level employee 2.3 who has access to the -- or supervises the products. Mr. Brin admitted -- or there's documents 24 25 that say he invented this billion-dollar idea. It was

Sergey Brin's billion-dollar idea for this product. 1 2 They have tried to run away from that as much as possible. But that alone -- if he -- if he were 3 not the founder of Google, it would be a non-issue for 4 5 everybody here. They are saying, well, because he's the 6 7 founder of Google, we shouldn't have to depose him. 8 That is not the standard. He created -- he came up with 9 the idea that is the central idea in this case. 10 Mr. Page is in charge of products and is centrally involved in -- in planning and supervising and 11 12 actually directing how the product works. 13 And Ms. Wojcicki, as well, has been deposed of -- of -- on -- on these issues. And I should 14 15 say that giving true life to the -- that success begets 16 a thousand inventors. Ms. Wojcicki also has claimed credit for inventing the accused system as well. And 17 so, of course, we want to depose her on -- on that. 18 19 So I'm happy to take any questions. That 20 is a very broad overview of the motion for protective 21 order issue. 22 The -- the Motion to Compel is related to -- the first Motion to Compel is related to those three 23 24 executives searching their documents, plus two other 25 executives who by Google's own admission have relevant

knowledge that -- documents that have not been produced. 1 2 We want to search their presentations for relevant documents. We want to search their e-mails. 3 4 I should say, going back to depositions, 5 Your Honor, we have offered -- this is in our briefing -- we have offered for a limitation on time for -- we 6 7 understand they're busy executives, and we are -- we are 8 -- understand that and we are willing for reasonable 9 limitations on time on these. But they -- they are 10 central to our case about proving those up. 11 And on the -- on the documents, they, I 12 think, cannot say that they certify that all documents 13 from these executives have been produced. In fact, they're telling us that they can't -- they don't know 14 15 where any central repository for some of these documents 16 are. 17 These documents are the business 18 presentations that the employees gave to Google 19 explaining the relevant products, and they're saying, 20 well, there's no way for us to do it. We say search the executives' files which you should have done anyway. 21 22 Ms. Wojcicki was on a litigation hold. They're just -- they've -- they've known about her 2.3 24 forever. They just refuse to search her files. Their 25 only real excuse for this is that we've waited too long

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1 to ask. 2 I think the briefing makes clear we've 3 been asking for this since April. We first asked for a meet-and-confer on this in early June. They told us in 4 August that it was not exclusive for us asking for more 5 information. 6 7 And -- and so we think it's clear that 8 that's really their only real argument that it's -- it's 9 -- it's overly burdensome; but we wanted to resolve this 10 months ago. And they keep -- and we -- in one e-mail, we said it's like Louisiana football. They say, well, 11 12 keep on meet and conferring, keep on meet and conferring, and -- and we have worked in good faith. 13 14 This is the first time that we're in 15 front of this Court on a Motion to Compel. We have tried very hard to resolve these issues, and we did not 16 want to burden this Court with -- with motions to 17 compel, but we need this information from these five 18 executives on e-mails and internal presentations because 19 20 they have relevant knowledge. 21 Google, for the first time in its brief, conceded that, that it has relevant knowledge. They 22 23 say, well, of course these executives are involved. And to that we say, exactly. 24 25 So that's generally -- and there are some

sub-issues, but that's generally on the motion to compel 1 on the executives. 2 3 There is an agreed expedited briefing on this acquisition, whether we're -- the acquisition 4 5 information, whether we're entitled to price information and valuation information -- literally the valuation 6 7 reports for Google's -- for Google's documents -- excuse 8 me, for Google's acquisitions. 9 Their only response -- their retort to 10 that is that we are not entitled to that because those are irrelevant to ads. But we say, and Google's own 11 12 documents make clear, that there is a so-called virtuous cycle that ads beget -- users beget ads which beget more 13 14 users. They mentioned YouTube. They mention other 15 documents. 16 And, Your Honor, we have a couple of documents to rebut their -- their -- their points on 17 18 this that -- are there from their own -- their own 19 documents that say it is a virtuous cycle, that ads 20 beget more ads, that they use other transactions to help 21 get -- to get users and to get advertisements. 22 And so all we're asking for for these is basic and confirmatory price and valuation information, 23 24 or we have submitted an expert affidavit on this point 25 from -- from Mr. Bratic. They have no response to that

except to call it self-serving. Mr. Bratic has 1 2 submitted a sworn declaration in this case to say that 3 he needs this information. And, again, this is to limit their 4 5 burden, simply price and the valuation reports to determine what was the intellectual property component 6 7 of that price for Google's transactions. 8 There is case law on point. We cited the 9 Fresenius case from the Northern District of California 10 which cites a Federal Circuit case that says that acquisition documents and material is relevant. Their 11 12 only distinguishment of that case is to say, well, that 13 involved the same technology. But as we just talked about here, the way Google works is that the -- the ads 14 15 beget ads. And -- and I think the important -- and 16 users beget ads. 17 The important -- one of the fundamental things about this, Your Honor, is that we are talking 18 19 about a system that is at the heart of Google's 20 revenues. Depending on how you skin it, it's between 25 to 50 percent of Google's revenues. The executives are 21 actively involved. 22 2.3 So, for example, what they pay for a 24 minor acquisition in intellectual property on some 25 feature that is .1 percent of their revenues, and they

expect to grow, of -- and will think will generate more 1 ads which uses our system is incredibly relevant to what 2 3 -- what they would pay. There's documents and evidence suggesting 4 5 that their acquisition and licensing policy is to instead of license, just to buy the technology. And so 6 7 that's how we think it's relevant. Mr. Bratic's declaration lays this out. They do not dispute it, 8 9 except to say that it's self-serving. 10 And with that, I'll reserve my time in case the Court would like to hear more. 11 MS. CANDIDO: Good afternoon, Your Honor. 12 THE COURT: Good afternoon. 13 14 MS. CANDIDO: I'll address the 15 acquisitions issue first. 16 Google provided Function Media with a list of all of its acquisitions and basic information 17 18 about the technology at issue in those acquisitions. 19 And Function Media selected a subset of acquisitions 20 that it was interested in receiving additional information about. It selected those 17. That included 21 all of the acquisitions that had anything at all to do 22 with ads and some additional acquisitions that had 2.3 24 nothing to do with ads, but that they selected for 25 whatever reasons.

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1 We provided the white papers, valuation reports, the final deal documents, and we have now 2 agreed to provide communications with respect to those 3 subset of more relevant deals that they've identified. 4 5 Nevertheless, they now want the valuation information for all of Google's 60-plus acquisitions over time. 6 7 Georgia -- and the reason for that they say it's 8 relevant to damages.

9 Under Georgia-Pacific which sets out the factors that one should use in connection with a 10 reasonable royalty analysis, the closest factor is 11 12 Factor 2, which is the rate paid by the licensee for the 13 use of other patents comparable to the patent-in-suit. And there's numerous cases interpreting Georgia-Pacific 14 15 that focus on the comparable as being related technology 16 and excluding licenses as being irrelevant, that have 17 nothing to do with the technology at issue in the case. 18 That's the situation here. These are not 19 even licenses. These are acquisitions. So you already 20 have to take the leap that acquisitions are relevant. 21 But putting that issue aside, they're now asking for acquisitions that have nothing whatsoever to 22 23 do with the patents at issue and with the technology at 24 issue.

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The case that they cite, this Fresenius

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case is the only case that they've been able to find or 1 2 that we've seen that has -- even addresses acquisitions, and it basically allowed for the production of 3 information about one acquisition and it was the 4 5 acquisition of the actual patents-in-suit in that case. There could be nothing more comparable than that. 6 7 Here, despite the burden to Google of 8 compiling all this information that does not exist in 9 one place, they want information about how much Google 10 paid, as they say, for YouTube or for a company Cold North Winds that's basically a conglomeration of digital 11 12 archives of newspapers. How that can have any possible 13 relevance to what Google would have paid in a hypothetical negotiation to license these patents --14 15 it's clear, there is no relationship. So for that reason, we think that the 16 17 information that they already have is more than adequate 18 on acquisitions and that the information they now seek 19 is irrelevant, it's extremely burdensome, and that they 20 should -- are not entitled to that information. 21 With respect to the depositions of Google's top employees, basically Larry Page is -- and 22 Sergey Brin are the co-founders of Google. Larry Page 23 24 is the president of products, and Sergey Brin is the 25 president of technology. They're both members of the

Board of Directors, and together with Susan Wojcicki, 1 they're all part of Google's operating committee which 2 is made up of Google's top 16 executives. 3 Function Media should be barred from 4 5 taking these depositions because they do not have unique personal knowledge relevant to the issues in dispute, 6 7 and Function Media can obtain the information that they 8 seek from other less burdensome means. For example, 9 30(b)(6) depositions. 10 In their sur-reply, they say that they 11 need these depositions for three reasons. They need to 12 -- information regarding why Google decided to launch 13 the accused system. That clearly can be had from people other than these top executives. 14 15 Two, the anticipated revenues from the ad 16 system. That also plainly can be had from other lower 17 level employees at Google. 18 And three, the importance and novelty of 19 the system which also can be had from other people at 20 Google who are lower level employees, or through a 21 30(b)(6) deposition. And that is the reason why those executives' depositions should not go forward. 22 2.3 There's extensive case law that we've 24 cited in our brief. If, for example, in a similar case, the Stellar Products versus Google case, the Court --25

the District Court in Florida recognized that the 1 depositions of Sergey Brin and Larry Page should not go 2 3 forward because the Plaintiff had not sought the information from other sources first. And this was a 4 5 case in which the facts at issue were Larry Page and Sergey Brin's decision to apply for the first trademarks 6 7 for Google. Certainly something that would be much 8 closer to their knowledge than these general statements 9 about the revenue or importance of Google's ad system. 10 And --11 THE COURT: Tell me -- tell me why --12 assuming I agree with that proposition at least for now, 13 tell me why they shouldn't have to search their files for documents they've requested. 14 15 MS. CANDIDO: The reason -- the document 16 from -- is that over a year ago, the parties met and conferred about which custodians' files should be 17 18 searched, the process that would be undertaken, and then 19 Google went out and collected, reviewed and produced 20 over 4-and-a-half-million pages of documents that took months and months obviously to -- to do that and to a 21 great expense to the company. And that process was 22 substantially complete by July of 2008. 23 Function Media never asked to have the 24 25 files of these executives searched until June --

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mid-June of 2009. This seems to us to be a last-minute 1 2 litigation tactic to delay -- to divert us from other activities and send us off on a potentially 3 millions-of-page goose chase through the files of these 4 5 top executives. They had -- and more importantly, as 6 7 well, they -- the information may not be exactly 8 duplicative in the sense that each e-mail has already 9 been produced, but it's duplicative or cumulative in the 10 larger sense that it's not going to provide them with any information that they don't already have with 11 12 respect to how the products work, with respect to -- you know, decisions made about the products. 13 14 We have been engaged in several months of 15 discussions about how to collect and produce these various board minutes and presentations to the board, 16 presentations to the executive management group, and we 17 18 have been doing that in good faith and producing all of 19 those that we can find. So they have the information 20 that they need from other sources. 21 MR. NELSON: Your Honor, I'm sorry, I didn't mean to interrupt. 22 2.3 THE COURT: Yes. Well, I didn't know if 24 she was finished. 25 MS. CANDIDO: I'm sorry, yeah, just give

me one second. I think that... 1 THE COURT: I'm --2 3 MS. CANDIDO: That's it. THE COURT: -- quite sure she doesn't 4 5 want you to present her argument for her. May not be sure of everything. 6 7 MR. NELSON: I will limit this hopefully 8 to less than two minutes, Your Honor. 9 It is ironic that Google, a search 10 company, says it's having difficulty with search. 11 Let me first focus, though, on the 12 depositions of -- of Wojcicki, Page, and Brin. First of all, there is a Northern 13 District of California case, from their home district, 14 15 that says in this exact circumstance that Mr. Page should be dispo -- deposed because he has relevant and 16 17 unique knowledge. 18 So let's -- I just want to focus, Your 19 Honor -- let's forget about Mr. Page for a second, and 20 let's focus on Mr. Brin and Ms. Wojcicki. 21 They have both claimed that they have invented the accused product. There is no way that's 22 not relevant. They have both said it's a hundred --23 24 Ms. Wojcicki said it was a hundreds of millions per year. Mr. Brin, it's a billion-dollar idea. We, of 25

course, don't have more documents. We don't have the 1 2 notes about that because they haven't searched those executives' files, but we do have it because some 3 executive sent it to some executive who sent it to some 4 5 person whose documents they did search. And that comes across that it is the -- Sergey's billion-dollar idea. 6 7 That goes directly to damages. It goes directly to the novelty of the invention, how important it is, and we 8 9 can't replicate that. 10 I can't believe they actually brought up the 30(b)(6) point. That is incredibly helpful, and I 11 12 wish I had remembered to say that in my opening 13 presentation. We asked Google's 30(b)(6) witnesses about these very things, and you know what they said? 14 Ι 15 don't know --16 THE COURT: Well --MR. NELSON: -- ask them. 17 18 So I'm not sure what else we could have 19 done to try to do it. 20 On -- on the documents -- on -- on the acquisitions, let me just -- if I can put this up really 21 briefly to show what I was talking about before. 22 2.3 This is the virtuous cycle I was talking 24 about, which is attract readers, monetize traffic, 25 deepen engagement. And you'll see that there are --

there are other documents, other acquisitions beyond 1 2 just AdSense for search that are -- that are there. 3 And, again, the billion-dollar opportunity, they say, well, so what? Our answer is 4 5 that's -- we need to find out about that. THE COURT: All right. 6 7 MR. NELSON: Thank you, Your Honor. 8 MS. CANDIDO: Your Honor, if I may. 9 THE COURT: I don't allow sur-rebuttal, 10 but I've got your briefs, and it's under submission. 11 Appreciate it. 12 All right. I'll get you a ruling on all of this as quickly as I can. 13 MR. TRIBBLE: Your Honor, I just have one 14 15 item. It's 10 seconds. 16 THE COURT: Yes. 17 MR. TRIBBLE: The Court has a mediation 18 deadline of October 2nd in its docket control order in 19 this case. Google has an announced policy that they do 20 not settle patent cases. 21 Does the Court -- I understand the Court's order, but in light of this policy --22 2.3 THE COURT: I -- I don't -- I don't 24 require mediation. I mean, if one side or the other 25 says it will be fruitless, then I don't require it. So

save your money as far as I'm concerned. 1 2 MR. TRIBBLE: Thank you, Your Honor. 3 THE COURT: All right. I'll -- I'll just consider that deadline to be vacated if there's no 4 5 interest in mediating the case. If there is interest in mediating the case, then go ahead and -- and comply with 6 7 the deadline. If you need more time to select a 8 mediator, then, you know --9 MR. TRIBBLE: Thank you. 10 THE COURT: -- you can -- you can have 11 some. Yes? 12 13 MR. VERHOEVEN: Appreciate that, Your 14 Honor. 15 I'm just -- we're not adopting that 16 characterization of our, quote/unquote, policy, but at least from my personal standpoint, it's always important 17 18 to talk settlement throughout a case. 19 THE COURT: Well --20 MR. VERHOEVEN: We'll -- we'll meet and 21 confer with the other side. THE COURT: What I don't want to have 22 happen is have a mediation turn into we'll settle this 23 24 case if you just drop your lawsuit. Okay? 25 MR. VERHOEVEN: Right. Understood, Your

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1	Honor.	
2		THE COURT: Okay.
3		COURT SECURITY OFFICER: All rise.
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6		(Proceedings adjourned).
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CERTIFICATION I HEREBY CERTIFY that the foregoing is a correct transcript from the stenographic notes of the proceedings in the above entitled matter to the best of my ability. JUDITH G. WERLINGER Date CSR RMR CRR CMRS FAPR Deputy Official Court Reporter State of Texas No. 731 Expiration Date: 12/31/10