UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF TEXAS MARSHALL DIVISION

FPX, LLC d/b/a FIREPOND, Civil Action No. 2:09-cv-00142-TJW Individually and on Behalf of All Others Similarly Situated, Plaintiff, CLASS ACTION COMPLAINT v. GOOGLE, INC., YOUTUBE, LLC, AOL, JURY TRIAL REQUESTED LLC, TURNER BROADCASTING SYSTEM, INC., MYSPACE, INC. AND IAC/INTERACTIVECORP. Defendants. THE RODNEY A. HAMILTON LIVING TRUST and JOHN BECK AMAZING Civil Action No. 2:09-cv-00151-TJW-CE PROFITS, LLC, Individually and on Behalf of All Others Similarly Situated, Plaintiffs, CLASS ACTION COMPLAINT v. (1) GOOGLE INC.; AND JURY TRIAL REQUESTED (2) AOL LLC, Defendants.

DECLARATION OF SHANNON ZMUD TEICHER

A. My name is Shannon Zmud Teicher, I am over the age of 21, of sound mind, have never been convicted of a felony, am competent to make this Declaration, and every statement herein is within my personal knowledge and is true and correct.

DECLARATION OF SHANNOND ZMUD TEICHER - Page 1

- B. I am an attorney of record for Defendants. In that capacity, I have gained personal knowledge of the facts contained herein, each of which is true and correct.
- C. Attached to this declaration is the following:
 - 1. Exhibit 1 is a true and correct copy of excerpts of the June 22, 2010 deposition of Thomas J. Maronick, DBA, JD.

I declare under penalty of perjury that the foregoing is true and correct.

Executed this 18th day of October, 2010.

Shannon Zmud Teicher

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IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF TEXAS MARSHALL DIVISION

FPX, LLC d/b/a FIREPOND, Civil Action No. 2:09-cv-00142-TJW-CE

Individually and/or on Behalf of All Others Similarly Situated,
Plaintiff,

Certified Transcript

vs.

GOOGLE, INC., YOUTUBE,
LLC, AOL, LLC, TURNER
BROADCASTING SYSTEM, INC.,
MYSPACE, INC. AND
IAC/INTERACTIVECORP,
Defendants.



THE RODNEY A. HAMILTON
LIVING TRUST and JOHN BECK
AMAZING PROFITS, LLC, Civil Action No.
Individually and on Behalf 2:09-cv-00151-TJW-CE
of All Others Similarly
Situated,

Plaintiffs,

vs.

- (1) GOOGLE INC.; AND
- (2) AOL LLC,

Defendants



VIDEOTAPED DEPOSITION OF THOMAS J. MARONICK, DBA, JD WASHINGTON, D.C. June 22, 2010

The videotaped deposition of THOMAS J. MARONICK, DBA, JD was convened on Wednesday, June 22, 2010, commencing at 9:18 a.m., at the offices of

		3
1	APPEARANCES	
2		
3	ON BEHALF OF THE PLAINTIFFS:	
4	MARC A. FENSTER, ATTORNEY AT LAW	
5	RUSS AUGUST & KABAT	
6	12424 Wilshire Boulevard, 12th Floor	
7	Los Angeles, CA 90025	
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9	DAVID PRIDHAM, ATTORNEY AT LAW	
10	LAW OFFICES OF DAVID PRIDHAM	
11	(PRESENT VIA TELEPHONE)	
12		
13	ON BEHALF OF THE DEFENDANTS:	
14	DAVID T. MORAN, ATTORNEY AT LAW	
15	CARL C. BUTZER, ATTORNEY AT LAW	
16	JACKSON WALKER LLP	
17	901 Main Street, Suite 6000	
18	Dallas, Texas 75202	
L9	214.953.6051	
20		
21	ALSO PRESENT:	
22	MIA MARBURY, VIDEOGRAPHER	
23		
24		
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PROCEEDINGS

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THE VIDEOGRAPHER: Good morning.

4 | My name is Mia Marbury of Veritext. The date

5 | today is June 22nd, 2010. The time on the video

6 | screen is 9:18:05.

7 This deposition is being held in

8 | the office of Katten Muchin Rosenman LLP,

9 located at 2900 K Street, Northwest, North

10 | Tower, Washington, D.C. 20007.

11 The caption of this case is FPX

12 | LLC doing business as Firepond, Individually and

13 on Behalf of All the Others Similarly Situated

14 | versus Google, Incorporated, YouTube, LLC, AOL,

15 | LLC, Turner Broadcasting System, Incorporated,

16 | MySpace, Incorporated and IAC,

17 | IAC/Interactivecorp, Civil Action Number

18 | 209-cv-00142-TJW-CE.

19 Also taken in the matter of the

20 | Rodney A. Hamilton Living Trust and John Beck

21 | Amazing Profits LLC, Individually and on Behalf

22 of All Others Similarly Situated versus Google

23 and AOL, LLC, In the United States District

24 | Court for the Eastern District of Texas,

25 | Marshall Division. The name of the witness is

1 | Thomas J. Maronick.

At this time will the attorneys please identify themselves and the parties they represent, after which our court reporter, Paula Satkin of Veritext, will swear in the witness and we can proceed.

MR. FENSTER: Marc Fenster with Russ August & Kabat on behalf of the Plaintiffs.

MR. MORAN: David Moran of Jackson Walker on behalf of the Defendants, along with Carl Butzer, my partner, also representing the Defendants.

MR. FENSTER: And David Pridham may be joining telephonically, although he's not currently on the line.

Whereupon--

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THOMAS JOSEPH MARONICK

a witness, called for examination, having been first duly sworn, was examined and testified as follows:

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EXAMINATION BY COUNSEL FOR DEFENDANTS

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25 BY MR. MORAN:

- 1 Q. Tell us your name, sir?
- 2 A. Thomas Joseph Maronick, that's
- 3 M-A-R-O-N-I-C-K.
- 4 Q. And where did do you live Mr.
- 5 | Maronick?
- 6 A. 5911 Charlesmead Road, Baltimore,
- 7 | Maryland.
- 8 Q. How long have you lived there?
- 9 A. 25 years.
- 10 Q. Are you married?
- 11 A. Yes.
- Q. Do you have any children?
- A. Yes, I have two. A 33 year old
- 14 | son and a 30 year old son.
- 15 Q. Is your wife employed outside the
- 16 home?
- 17 | A. No, she is not.
- Q. You understand you're under oath?
- 19 A. Yes.
- Q. And you've been retained in this
- 21 | case by the Plaintiffs as a testifying expert;
- 22 | is that correct?
- 23 A. That's correct.
- Q. Could you briefly tell us what
- 25 | your expertise is with respect to this case?

- whether or not you would have expected the survey respondents to believe that that
- 3 | Southwest official site was related to Southwest
- 4 | Airlines?

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- 5 MR. FENSTER: Object to form.
- 6 THE WITNESS: Yes.
- 7 BY MR. MORAN:
 - Q. Would you have expected the survey respondents to say that that sponsored link was affiliated with Southwest Airlines?
- A. As I think about it, yes, I would expect that they would have.
- Q. And would you also have expected survey respondents to say that that sponsored link, Southwest official site, would also be associated with Southwest Airlines?
- 17 A. Yes.
- 18 MR. FENSTER: Same objections.
- 19 BY MR. MORAN:
- Q. And would you also expect the survey respondents to have said that they believe you could purchase goods or services from Southwest Airlines from that Southwest official site sponsored link?
- A. I would expect that they would

- 1 | think that, yes.
- Q. And, as you just testified, users
- 3 | who did that click through -- would, in fact, be
- 4 | able to purchase those tickets; true?
- A. I presume they would. I don't
- 6 know they would, but I presume they would, yes.
- 7 Q. Assuming they could, in fact,
- 8 | purchase tickets on that official Southwest
- 9 | site, would you agree that under those
- 10 circumstances there would be no initial interest
- 11 | confusion with respect to those respondents?
- 12 A. Yes.
- 13 (Maronick Exhibit Number 15 was
- 14 | marked for identification.)
- 15 BY MR. MORAN:
- 16 Q. Professor Maronick, I've handed
- 17 | you Exhibit 15. Have you had a chance to look
- 18 | at that exhibit?
- 19 A. Yes.
- 20 | O. What is it?
- A. Again, this is a Google search for
- 22 | Neiman Marcus.
- Q. And that was sent to you by
- 24 Mr. Meyer?
- 25 A. I believe so, yes.

- 1 | the consumers when they see a sponsored link
- 2 | that doesn't have the brand name of a competitor
- 3 | in it whether -- the two things I wanted to find
- 4 out about is, number one is whether if at all
- 5 | they are likely to purchase -- be able to buy
- 6 that searched for company's products from the
- 7 | sponsored link and, secondly, whether they saw
- 8 | there was any affiliation association.
- 9 Q. How were you able to determine
- 10 whether or not a sponsored link was a competitor
- 11 of the -- either the company or the mark that
- 12 | was searched for?
- A. Well, it was really a question of
- 14 | could you buy the searched for company's
- 15 products on that -- from that sponsored link.
- 16 | Go back to the question of Southwest Airlines.
- 17 | Southwest Airlines doesn't sell tickets on -- on
- 18 | the sponsored links then -- and there is an
- 19 expectation that they could, then you would
- 20 have -- or that they can buy it or that there's
- 21 an association, affiliation, relationship
- 22 between them then you're now at a situation of
- 23 dealing with initial interest confusion. So we
- 24 | wanted to get ones where they could possibly
- 25 consider going to that sponsored link.

So did you go to the various 1 Ο. sponsored links and then click through that 2 3 sponsored link and ascertain or determined whether or not they could purchase tickets or not purchase tickets on Southwest Airlines? Is 5 6 that how you chose the sponsored links? MR. FENSTER: Excuse me. Object to form. 8 THE WITNESS: That's how Southwest 9 Airlines was selected, because it was my 10 understanding and confirmed by Mr. Meyer that 11 you can't buy Southwest Airlines tickets on 12 anything other than Southwest Airlines. 13 And the second one that was 14 suggested either by Mr. Meyer or me was the Trek 15 website and looking at the Trek website I didn't 16 see evidence that they sold -- at the sponsored 17 link I didn't see where they sold or any 18 evidence that they sold Trek bicycles. 19

20 BY MR. MORAN:

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- Q. As a result of that investigation, that determination by you, you decided in this case to survey as to that particular sponsored link?
 - A. That seemed to be an appropriate

- one to address the issue I was asked to address.
- Q. And that's what you did in this case?
 - A. Yes.

- Q. And the way you were able to ascertain or determine whether or not a particular sponsored link did or did not sell the goods or services for that mark that you were searching was actually to click through to the website of that particular sponsored link; true?
 - A. That's correct, yes.
- Q. And then after you clicked through you made -- from your review of that website you were able to determine, at least in your judgment or Mr. Meyer's judgment, whether or not they sold either Southwest Airlines tickets or they sold Trek bikes?

MR. FENSTER: Object to form.

THE WITNESS: It did not appear in either case that they did sell -- in the case of Southwest Airlines that you could get Southwest Airlines from that website and in the case of Trek bicycle they had -- from the sponsored link I didn't see any evidence that I would have been

And, secondly, it was high across the three hypothetical sponsored links for an iPAD.

And then it was consistently high across the two actual links.

- Q. Do your results suggest that all sponsored links, regardless of the search name or the sponsored links, cause initial interest confusion?
- MR. FENSTER: Object to form.
- 11 THE WITNESS: No.
- 12 BY MR. MORAN:

- Q. How do we determine which
 sponsored links cause initial interest confusion
 and those that don't?
 - A. Well, the -- those sponsored links where the consumer can't buy the product or service of the searched for -- the searched for product or service would be the ones where there would be initial interest confusion.
 - Q. All right, sir.
 - A. And also where they see that there is an association, affiliation, relationship between the sponsored link and the searched for link, when it isn't there.

- 1 Q. Okay. And how can we go about 2 identifying all of those sponsored links that in 3 your view are initially interest confusing and those for which no consumer would be confused? 4 5 MR. FENSTER: Object to form. 6 THE WITNESS: I really haven't 7 thought about how to go about it. That seems to 8 me that's Google's task, I mean, to identify 9 that or figure out how to do that. I really 10 didn't look at that, wasn't asked to consider 11 that. 12 BY MR. MORAN: 13
 - Q. Okay. So you haven't been asked to undertake how to answer that question of identifying those sponsored links that may cause initial interest confusion from those that cause no confusion; true?
 - A. That's correct, I have not.
- Q. And so your report says nothing about the answer to that question; true?
- A. About how to go about identifying them?
 - Q. Right.
- A. No, it does not.
- Q. And, in fact, you have not gone

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- about to identify those sponsored links that
 might be initially interest confusing from those
 that are not confusing; have you?
 - A. No, we have not.
 - Q. We know from this morning's questions and your answers that, for example, the Neiman Marcus search results page; do you recall that?
 - A. Yes.

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- Q. That two of the sponsored links
 that were displayed in response to that search,
 the one was by Bloomingdales, a competitor;
 correct?
 - A. Yes.
- Q. And it indicated in the sponsored link that it was Bloomingdales; right?
- 17 A. Yes.
- Q. And it was your view that that sponsored link was not susceptible to initial interest confusion; true?
- The very first sponsored link that
 came up on the right-hand side of the Neiman
 Marcus search was for Bloomingdales; correct?
 - A. I believe so, yes.
 - Q. It indicated that in some portion

- I believe it is. Again, the focus Α. 1 here was on if they are searching for Southwest 2 3 Airlines. There's really no reason why they would need to scroll down, because the official website is there to book flights, airline 5 tickets and whatever, plus they have a Southwest 6 7 Airlines sponsored link. So could they have scrolled down? Yes. 8
 - My focus was on not all the organic or natural links, but rather on the sponsored links, and those are clearly delineated on that page.
 - Q. Of the three sponsored links that are shown on page 65, why did you choose the one that says smartfares.com/southwest, as opposed to the other two sponsored links, the one that's the Southwest official site or the Southwestern Airline, the one above it?
 - A. Again, the official one has the brand name in it and I wanted the one that didn't. And then the question of the two, it just seemed like that one was as easy to use as not. Again, the questions have -- they see them in front of them, so it really didn't matter to me which one I used, and

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Page 316 ACKNOWLEDGMENT OF DEPONENT 1 2 3 I do hereby acknowledge that I have read and examined the foregoing of the 4 transcript of my deposition and that: 5 6 7 (Check appropriate box): 8 9) the same is a true, correct and complete transcription of the answers given by 10 me to the questions therein recorded. 11 12 13 () except for the changes noted in the attached errata sheet, the same is a true, 14 15 correct and complete transcription of the answers given by me to the questions therein 16 17 recorded. 18 19 20 21 22 23 24 2.5 DATE SIGNATURE

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CERTIFICATE OF NOTARY PUBLIC

I, Paula G. Satkin, the officer before whom the foregoing proceedings were taken, do hereby certify that the witness whose testimony appears in the foregoing proceeding was duly sworn by me; that the testimony of said witness was taken by me in stenotype and thereafter reduced to typewriting under my direction; that said proceedings is a true record of the testimony given by said witness; that I am neither counsel for, related to, nor employed by any of the parties to the action in which these proceedings were taken; and, further, that I am not a relative or employee of any attorney or counsel employed by the parties hereto, nor financially or otherwise interested in the outcome of the action.

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My commission expires October 31, 2010.

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Paula S. Sathen

PAULA G. SATKIN

Notary Public in and for the District of Columbia