

# Exhibit 20



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ADSENSE FOR CONTENT (AFC)

AdSense for content

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**If you own or manage a website, blog, or forum, AdSense can help you earn from your content.**

AdSense for content is a way for website publishers of all sizes to earn money by displaying Google ads on their website's content pages. The ads are related to what your users are looking for on your site, so they'll help you enhance your content pages while earning from them.



The screenshot shows a website page for "Jenny's Dog Naming Service". The main content is an article titled "NAME A Dog" with the sub-headline "Do You Hope People Won't Hear You When You Call Your Dog?". The article discusses common dog naming mistakes and includes a list of reasons why owners might regret a name. To the left of the article is a sidebar with a "Top 10 Most Popular Dog Names in America" graphic. To the right, there are several AdSense ads: "Smart Pet Food", "Dog Grooming services at great prices", "Dog Grooming services at great prices", and "Pets Stay Free".

Through AdSense, ads from Google's advertiser network are served on content pages like this one, from nameadog.com.

AdSense is free, and you'll earn when users click on or view the ads on your site, depending on the type of ad. For more information, visit the sections below:

**How does it work?**

- Google places relevant **cost-per-click (CPC)** and **cost per thousand impressions (CPM) ads** in the same auction and lets them compete against one another. The auction takes place instantaneously and when it's over our system automatically picks the advertisers who are willing to pay the most.
- **Keep your users coming back with contextually targeted ads.** You want to make more money from advertising, but you don't want to show irrelevant ads to your users. AdSense solves this problem by automatically delivering [text ads](#), [display ads](#), [link units](#) and [high-end mobile ads](#) that are precisely targeted to your site and your site content -- ads so well-matched that your readers will actually find them useful.
- **Access thousands of advertisers with minimal effort.** AdSense displays ads from our vast network of AdWords advertisers. Our advertisers range from global brands to small local companies, in categories from Education to Travel, Mortgages to Patio Furniture, and just about everything in between.

## What features does AdSense provide?

- **Block unwanted ads:** You can filter competitive ads, or other ads you want to keep off your site, simply by telling us which URLs to block.
- **Choose your own default ads:** In the unlikely event that Google can't show targeted ads on your page, we'll let you display a **backup ad** of your choice. This ensures that your advertising space is always being used effectively.
- **Customize ads to complement your site:** We let you [customize](#) the appearance of your ads to match your site's look and feel. Choose from our pre-set color palettes, or design your own palette from over 200 colors.
- **Track your earnings with online reports:** With AdSense, you can monitor your ad performance with customizable online reports that offer details like the number of ad impressions, clicks, and **click-through rate**. Our flexible reporting tools let you track the performance of specific ad formats, colors and pages, and spot trends quickly and easily.

- **Get ads on your high-end mobile website:** Our crawler is intelligent enough to detect which types of phones your users are using. With AdSense for content, we'll deliver the best optimized ads, whatever device your users happen to be viewing your site with.

[Get started now](#)

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You can also generate earnings while enabling your users to search your site and the web. Learn about [earning with AdSense for search](#).

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For more details on how to apply for Google AdSense, read our [application instructions](#) and [tips for a successful application](#).

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Somewhat helpful

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 128

English 

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