## **Exhibit K**

## McKool Smith

Josh Budwin Direct Dial: (512) 692-8727 jbudwin@mckoolsmith.com A PROFESSIONAL CORPORATION • ATTORNEYS
300 West 6<sup>th</sup> Street
Suite 1700
Austin, Texas 78701

Telephone: (512) 692-8700

Telecopier: (512) 692-8744

February 11, 2011

## **VIA E-MAIL:**

John Fedock Attorney Vinson & Elkins LLP 2801 Via Fortuna, Suite 100 Austin, TX 78746-7568 ifedock@velaw.com

Re: Eolas Technologies Incorporated v. Adobe Systems, Inc., et. al; Civil Action No. 6:09-

CV-00446-LED; United States District Court of Texas; Eastern District

Dear John:

I write in response to your February 2, 2011 correspondence (hereinafter "your letter"). We cannot agree with the suggestion made in your letter. Rather, Eolas' position—based upon its present understanding of the claims at-issue—is set forth in its August 23, 2010 and January 11, 2011 correspondence. As set forth therein, claims 24 and 28 are claims in which the software-related limitations are satisfied solely by software plug-ins or the executable application. Accordingly, for these claims Eolas contends that infringement is found solely within the plug-in. Similarly, claims 20 and 40 are claims in which the software-related limitations are satisfied solely by server software. Accordingly, for these claims Eolas contends that infringement is found solely within the server.

Eolas' reading of these claims is consistent with recent authority from the Federal Circuit. See e.g. BMC Res., Inc. v. Paymentech, L.P., 498 F.3d 1373, 1381 (Fed. Cir. 2007) (citations omitted) (Finding "[a] patentee can usually structure a claim to capture infringement by a single party. In this case, for example, BMC could have drafted its claims to focus on one entity. The steps of the claim might have featured references to a single party's supplying or receiving each element of the claimed process."); See also Uniloc USA Inc. v. Microsoft Corp., No. 03-CV-0440 (Fed. Cir. Jan. 4, 2011) ("As we noted in BMC, '[a] patentee can usually structure a claim to capture infringement by a single party,' by 'focus[ing] on one entity.' ... [T]his court agrees with the district court that '[a]ccepting Microsoft's argument that the local side of Claim 19 requires an end-user's participation, similar to the surgeons' participation in Cross Medical, would be akin to importing a method step into this software system—something the language of Claim 19 does not support."").

Sincerely,

Josh Budwin

cc:

Gentry C. McLean David B. Weaver Playboy-Eolas@velaw.com