SCO Grp v. Novell Inc Doc. 649 Att. 2

EXHIBIT 2

IN THE UNITED STATES DISTRICT COURT DISTRICT OF UTAH, CENTRAL DIVISION

THE SCO GROUP, INC., a

Delaware corporation,

Plaintiff,

DARL McBRIDE

Vs.

NOVELL, INC., a Delaware
corporation,

Defendants.

)

Judge Dale A. Kimball

MARCH 27, 2007 * 8:55 a.m.

Location: Anderson & Karrenberg
700 Chase Tower

50 West Broadway

Salt Lake City, Utah 84101

Reporter: Diana Kent, CSR, RPR, CRR

Notary Public in and for the State of Utah

Videographer: Max Nelson, CLVS

CitiCourt, LLC 801.532.3441

Darl McBride * March 27, 2007

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1 APPEARANCES	1 EVALUATED	
2 FOR THE PLAINTIFF: 3 Edward Normand, Esq.	EXHIBITS 2	
BOIES, SCHILLER & FLEXNER	NO. DESCRIPTION PAGE	
4 Attorneys at Law	219 2-25-03 email from Greg Jones to multiple 93	
333 Main Street 5 Armonk, New York 10504	4 parties re: SCO Update, with attached email from Dave Wright	
(914) 749-8200	5	
6 (914) 749-8300 - Fax enormand@bsfllp.com	220 2-27-03 email from Duff Thompson to 100 6 Darl McBride re: September 19, 1995	
7	Asset Purchase Agreement	
Also Present:	7 221 5-28-03 email from Mike Anderer to Darl 110	
8 Thomas Strong, Paralegal 9 GENERAL COUNSEL - SCO GROUP:	8 McBride, re: "If you are still up, give me a call"	
10 Ryan Tibbitts, Esq.	9	
SCO GROUP 335 South 520 West, #100	222 5-29-03 email from William T. Warren to 113 10 Darl McBride, re: Shocking	
Lindon, Utah 84042	11 223 6-5-03 email from Blake Stowell to Kevin 115	
12 (801) 932-5408	McBride with attached Press Release	
(801) 765-1313 - Fax rtibbitts@sco.com	224 Transcript of Video Interview or Darl 144	
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L5 Michael A. Jacobs, Esq.	UNIX Copyrights and Offers UNIX License"	
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18 (415) 268-7522 - Fax	2003" slides 19	
mjacobs@mofo.com 19	229 "SCO Intellectual Property Compliance 177 20 License Program, September 2003" slides	
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23	23 re: Meeting with our new CEO 24 232 5-10-05 email from Jeff Hunsaker to Blake 188	
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1	PROCEEDINGS	1	A. We had a working relationship with USL
2		2	Group.
3	Darl McBride,	3	Q. Did you have occasion to learn, in the
4	called as a witness, being first duly sworn,	4	course of your work at Novell, that Novell was
5	was examined and testified as follows:	5	considering selling the UNIX assets to a company then
6		6	called the Santa Cruz operation?
7	EXAMINATION	7	A. Yes, I did.
8	BY MR. JACOBS:	8	Q. What were the circumstances of that?
9	Q. Good morning, Mr. McBride.	9	A. Well, the circumstances on the USL deal,
10	A. Good morning, Mr. Jacobs.	10	if we back up a little bit, the previous assignment
11	Q. You've been deposed before in SCO related	11	to what we talked about, the Extended Networks
12	litigation?	12	Division, I was running the Japanese office and got
13	A. Yes, I have.	13	to know the executives at USL pretty well, Roel
14	Q. You know the procedure.	14	Pieper, the team that came in, and actually helped
15 16	A. Unfortunately.Q. Maybe after this deposition, you'll say	15 16	Ray Noorda get the Japanese companies in agreement
17	Q. Maybe after this deposition, you'll say "fortunately."	17	that we would, in fact, acquire USL. That was in '92, as I recall. '91, '92. As we went through, I
18	You worked for Novell?	18	had a fairly good understanding of what they were
19	A. Yes, I did.	19	doing with UNIX.
20	Q. In 1995 what position did you have at	20	As I recall, when we had a change at the
21	Novell?	21	top with Bob Frankenberg coming in, Ray Noorda
22	A. 1995, if I recall correctly, I was the	22	leaving, coincidental with that change was also a
23	Vice-President and General Manager of the Extended	23	change in strategy; whereas Noorda was very keen on
24	Networks Division.	24	driving UNIX and Word Perfect acquisitions,
25	Q. When you say Vice-President and General	25	Frankenberg had an opposite view which was, "Let's
	Page 7		Page 9
1	Manager, as you recall the structure of Novell at	1	sell these off." And so about the same time
2	that time how did you fit into the hierarchy?	2	Frankenberg came on, there was a strategy put in
3	A. I was one level below the most senior	3	place. It was communicated to us as executives that
4	executives. So basically you had the CEO and the	4	we were going to, in fact, be selling UNIX.
5	staff of what would be I guess Executive	5	Q. And do you recall the circumstances of
6	Vice-Presidents. And then I reported to various of	6	that communication?
7	those Executive Vice-Presidents for a period of the	7	A. I believe I heard about it in a staff
8	last few years I was there.	8	meeting.
9	Q. In the summer and fall of 1995, did you	9	Q. What did you hear?
10	have the same reporting relationship throughout that	10	A. The plan was to divest the applications in
11	period?	11 12	UNIX business, is my recollection.
12 13	A. Oh, boy. Summer and fall of '95, I don't recall exactly if that changed around then or not.	13	Q. What is the next milestone in your recollection of learning about what would become the
14	Q. Do you remember who you were reporting to	14	Asset Purchase Agreement in the sale to the Santa
15	in the mid '90s?	15	Cruz operation?
16	A. In the mid '90s at various times I	16	A. It's twelve years ago so I don't remember
17	reported to Richard King, John Edwards, Ray Noorda,	17	exact milestones and time frames. I do remember that
18	and I think Jan Newman was in there. Jim Bills was	18	along the way there was a discussion that came up
19	the other one.	19	that they were going to sell off the UNIX business in
20	Q. Did the Extended Network what was the	20	different parts. The Santa Cruz operation was going
21	name of the division again?	21	to buy the main body of UNIX; the intellectual
22	A. Extended Networks Division.	22	property, the components that went with it, the core
23	Q. Did the Extended Networks Division have	23	products. And then they were going to, as I recall,
24	any close relationship with the USL Group in New	24	sell the existing binary royalties to big companies
25	Jersey?	25	like IBM and Sun and HP and companies like that. So

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it was, "We're going to try and get our money out of this in piecemeal selloffs rather than just in one," is my recollection.

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Q. So taking the product part of the equation first, did you come to understand that Santa Cruz operation would be buying UNIX assets, and other assets of USL might go to other -- leaving aside this binary revenue stream for a minute, just focusing on UNIX products versus other products such as Tuxedo. Did you become aware that the Santa Cruz operation would be making some sort of acquisition of the UNIX products, and other companies would be purchasing other products?

MR. NORMAND: Objection to form.

- A. That's roughly my recollection; that UNIX, the product, the intellectual property, the core, was going to go to the Santa Cruz operation. Existing, pre-existing royalties would go to big companies -that the big companies had, would stay with Novell. And that other pieces of USL were not going to be part of the transaction to Santa Cruz. So Tuxedo was an example of one that I understood was not going to be sold to Santa Cruz.
- O. Let's just follow the Tuxedo trail for a minute. Did you become aware at some point that

Page 12

MR. NORMAND: Objection to form.

A. My recollection of the UNIX transaction was that the Santa Cruz operation was buying UNIX but they didn't have enough money to buy the -- they didn't have enough money to just come in and say, "Okay, we want the same thing that USL sold to Novell." So my understanding was they focused on the core product of UNIX, the intellectual property that was associated with that, and they basically passed 10 on the old versions of UNIX that had royalty streams 11 and did not buy those out. So it was sort of an

innovative way of them being able to buy UNIX in a

13 way that they could afford it. 14 Q. Did you have an understanding at the time 15 of that aspect of the transaction which related or 16 reflected Novell's desire that the Santa Cruz 17 operation evolve the assets they were buying into 18 enhanced versions?

MR. NORMAND: Objection to form.

- A. I'm sorry. Could you repeat that once 20 21 more, make sure I got exactly what you are saying?
 - Q. Did you have an understanding at the time, meaning summer and fall of 1995, of that aspect of the transaction which reflected Novell's desire that the Santa Cruz operation evolve the UNIX assets they

Page 11

Tuxedo was going to be sold, as well?

- A. I believe the Tuxedo thing happened, the sale of Tuxedo happened after I left. I knew the guy that was running Tuxedo. I believe his name was Joe Menard, and he was a peer of mine. We were at the same level there. I understood that it was sold later, but I don't know the details of the Tuxedo transaction.
- Q. So just to take that last point, at the time Tuxedo was under consideration for sale, to the best of your recollection you weren't made aware of the structure of that transaction?

MR. NORMAND: Objection to form.

- A. I think that's correct. I don't remember if at the time they were really trying to sell Tuxedo or if they actually thought about keeping it. I think down the road they did sell it, but I don't remember them actively shopping Tuxedo the way they were UNIX.
- Q. Now then focusing on the Unix product, you were distinguishing between the sale to the Santa Cruz operation of some aspects of the UNIX business and then the retention of others by Novell. What do you recall in the summer or fall of 1995 about what you knew about that structure?

were buying into enhanced versions of UnixWare in particular?

MR. NORMAND: Same objection.

- A. My understanding was that Santa Cruz was going to be buying UNIX, and yes, they would be improving it and moving it forward. That was the expectation.
- 8 Q. Did you have an understanding as to why 9 that was -- that part of the transaction, the moving 10 it forward part, was something that Novell was intent 11 on?

MR. NORMAND: Same objection.

- A. There wasn't a lot of discussion at that, from my recollection, being inside of Novell. I mean, if anything, there were -- a lot of us at Novell weren't real happy to see UNIX being sold. But the discussion that usually came up was, "We're selling UNIX." The specifics of how that was going to move forward, I know that there was a discussion about the Netware technology being part of that, and that would have been in our interest at Novell if that had continued forward.
- Can you just explain that a little bit more?
 - I think the idea was to have the future A.

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versions of UNIX that would have Novell's Directory Service attached to it and propagate Directory 3 Services through that strategy.

Q. And thereby strengthen the share of the relevant business marketplace that Novell had?

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MR. NORMAND: Objection to form. A. It would have been in that positive view

- from Novel and Santa Cruz's perspective if that had happened.
- Q. And it would be positive from Novell -this is pretty basic, but the reason it would be positive for Novell was what?

MR. NORMAND: Objection to form.

- A. Well, they would get increased share of their Directory Services.
- Q. And Directory Services, for those of us who haven't been living this for 15 years, was what?
- A. Right. So, basically a directory of objects inside of a network that a computer relies on to make system calls and do various processing.
- Q. Do you recall anything else -- so let me start over. When did you leave Novell?
- 23 A. I left Novell in, I believe it was 24 February of '96.
 - Q. Do you have any other recollection of

thinking, okay, I was at Novell when we bought UNIX.

Page 16

Page 17

- 2 It was a big deal. Kind of sad to see it go when it
- left Novell to Santa Cruz in '95. And now somewhat excited about the prospect that the company I was
- 5 shareholder of is, in fact, picking up the UNIX 6 business.
 - Q. And did you do anything other than just reflect on that circle of life quality to the transaction?
 - A. I think it was just a happy moment. I don't recall doing anything with it. I think I probably went out and read some accounts of the transaction on the internet. But other than that, it was just sort of, "Let's keep an eye on this company and see what happens."
 - What was the next milestone in your focusing on the sale of UNIX assets from Novell to the Santa Cruz operation?
- 19 A. I guess the next major thing in the 20 progression would be getting recruited to become the 21 CEO of Caldera International, which now owned the 22 Santa Cruz operation UNIX business. And I joined the 23 company in June of 2002 in that position.
- 24 Q. When you were recruited to the company, 25 was one of the topics in your discussions with them

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- discussions or other ways that you became aware of the structure of what we now know as the Asset Purchase Agreement in that time frame?
- A. I was not involved in the details of that. All I remember is, "We're selling UNIX." That was 6 the well-worn phrase around there. 7
 - Q. What was the next occasion in which you had a reason to focus on the sale of UNIX to the Santa Cruz operation?

MR. NORMAND: Objection to form.

- A. Well, let's see. In progression, Novell sells UNIX to Santa Cruz in 1995. I left Novell in 12 1996. In 1999 I became a shareholder of Caldera 14 International as they were doing their IPO, which is important because a couple years after becoming a 16 shareholder of Caldera, I received a mailer saying 17 that Caldera International was, in fact, buying the 18 Santa Cruz operations. I believe it was the server division. Basically UNIX from Santa Cruz. So that 20 was really the next event that I was directly
- 21 associated with. Q. Was the extent of that event receiving the 22 notice from the company and it triggering a 23 recollection of the original sale? 24
 - Right. It was basically, in my mind, I'm

the possible monetizing of the intellectual property value in UNIX?

MR. NORMAND: Objection to form.

A. That wasn't a discussion that we had. It wasn't something that I thought about directly. There was definitely a thought in my mind that owning UNIX was a good thing. It's a big deal. It's the most prolific business operating system in the world, and this company owns that property. So I thought that's a good thing. But in terms of, you know, 11 where that went immediately, it wasn't -- that wasn't 12 obvious to me.

Q. When did it first strike you that the business strategy at Caldera International needed to include a component of monetizing the intellectual property value in UNIX?

MR. NORMAND: Objection to form.

18 A. The first couple of weeks after I joined 19 the company I did a review of the top dozen or so 20 managers in the company and had each of them come in 21 and spend an hour or so telling me their thoughts of 22 the company. "What would you do if you were running 23 it?" I mean, we are in a situation with this company 24 that they are not in a great financial situation, so we are basically in somewhat of a turn-around

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situation. So I'm querying them, asking them what 2 they would do.

In the process of doing that, one of the managers came to me and said, "You know, there are some real issues here with respect to our UNIX intellectual property being inside of Linux. And Linux is now our number one competitor. It's very brutal competition out there. And at the same time Linux is beating us up in the marketplace with this free operating system, we have a situation where our intellectual property is being violated." So that was probably July of '02 when I first heard that there was a problem in that regard.

- Q. Who was that manager?
- A. His name was John Terpstra.
- Q. Let me mark as the -- what did we decide? 208?

(EXHIBIT-208 WAS MARKED.)

- 19 Q. We have marked as Exhibit 208 an e-mail to 20 you from John Terpstra dated October 2, 2002. A copy 21 to S. Wilson and Opinder Bawa. Subject, Project 22 Caramel. Do you see that?
- A. Uh-huh (affirmative). 23
- 24 Produced under SCO 1272401 to 02. 25 First of all, who is S. Wilson?

Page 19

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- Q. What was Sean Wilson's role?
- A. I believe he was Vice-President of Business Development.
- Q. And what was Opinder Bawa's role in the 6 company at this time?
 - A. I believe he was over our development group at that time.
 - Q. And what was Project Caramel?
 - A. It was designed to -- Project Caramel. I'm not sure. I think Terpstra came up with this one. I'm not sure what that was.
 - Q. The e-mail says, "Darl, today's efforts have turned up the following." You see that?
 - A. Yes.
- Q. And it suggests that this has been an 16 ongoing project. Was it an ongoing project? 17
 - A. This is October. Yes, we were in the middle of things at this point. Been looking since the summer up to this point, so that's correct.
- 21 Q. Was there a particular focus in the period leading up to this and including this e-mail, a 23 particular direction to the examination of UNIX intellectual property in Linux? Let me be more

 - precise. This e-mail seems to focus on intellectual

- property in libraries.
 - A. Yes. That's right.
- Q. And was that the focus from the beginning of Terpstra's meeting with you through this period?

Page 20

- A. That was the problem that he originally flagged. And so that was the area that we were originally looking at; that's correct.
- 8 Q. And again for someone who hasn't been 9 living with this for some years, what was the issue that Terpstra had identified in general terms with 11 respect to UNIX intellectual property in libraries?

A. The first time that John put this up on

- 13 the white board for me, as I recall, he was talking about dynamic link libraries versus static link 15 libraries, and the value of having the dynamic link 16 library was so much greater. You could get more 17 efficiency with your system. You could run things 18 much more productively. And that the dynamic linking 19 was an area inside of Linux that was problematic in 20 terms of our intellectual property being abused.
- 21 Q. And was the problem in the libraries to 22 which the links were being made, or in the linking 23 function in Linux, or both?
- 24 A. Well, I believe to link it had to be in 25 both sides. You had to have something inside the

Page 21

- kernel to catch it, and then you had to have 2 something in the user space. So I think it was, as I 3 understand it -- I'm not an engineer myself. But as I understood the process, it was a bit of both.
- 5 Q. When he refers to efforts in this e-mail, 6 what exactly is he talking about in terms of the work 7 that was underway at this point?

MR. NORMAND: Let me just make a general objection about not understanding how this relates to any claim or defense in the case. And to the extent 11 it does, I'm not sure how it relates to an unstayed 12 claim or defense. But obviously I have to give you 13 some leeway on this front, Mr. Jacobs. 14

- A. Could you repeat the question there?
- 15 Q. Sure. He refers there to efforts.
 - A. Okay.
- Q. And my question is what projects were 17 18 underway at this time with respect to UNIX 19 intellectual property in Linux?
- A. My recollection is that we were trying to understand, I was trying to understand more fully 22 what John's issues were. I mean, he was the one that came to me and said, "There are problems here." In
 - the summer had told me there's this dynamic linking problem with our libraries, so we were trying to get

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- more clarity around that issue, set of issues.
 - Q. Was Terpstra somebody who had come with the UNIX business from the Santa Cruz operation to Caldera?
 - A. No. John, as I understood it, had joined the company within a year before I got there, was not part of the acquisition, was actually -- came on as the Linux evangelist and was more of a Linux veteran, if you will.
- 10 Q. And how did he explain to you how he first 11 became aware of potential UNIX intellectual property 12 issues relating to Linux?
 - A. I don't know that he ever told me how he had that understanding. He just claimed to be one that knew the insides of Linux well and that there was a problem with this. I don't recall him telling me how he came to that understanding.
- 18 Q. In paragraph 10 of his e-mail, October 2, 2002, Exhibit 208, he says, "It would appear that a 19 20 significant number of sites may be running SCO OSR5 21 binaries on Linux. This constitutes a violation of our copyright and licensing terms. It will be a significant effort to isolate violators should we wish to enforce our IP through protective measures." 24

- Page 22 Page 24
 - the above with Opinder and we both recommend that
 - 2 should we wish to pursue our IP that this could be a
 - viable proposition should you elect to allocate
 - resources to the task. This may be a necessary task
 - 5 if we wish to offer a moratorium on copyright and
 - 6 license infringement by offering to legitimize the 7 use of our technology by sale of appropriate
 - 8
 - licenses." Do you see that? 9
 - A. Yes.
 - Q. So hold that thought for a minute about 11 what he is saying on October 2 because I want to try 12 and get that chronology down. But rather than probe your memory, we'll look at a few more documents and 14 see if we can set up a chronology.
 - A. Okay.
 - Q. Let's go back, first of all, to another document. Put some other documents into the record. (EXHIBIT-209 WAS MARKED.)
 - Q. So we have marked as 209 a "Dear Fellow Shareholder" letter from you to Caldera shareholders, produced under SCO 1269208 to 210. This is, I think, how it was produced to us but it looks to me like we have a fix of documents here. So let's separate
 - 24 them, actually, and take off 210.
 - A. Right. Yeah, that's different on the back

Page 23

A. Yes.

Do you see that?

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Q. So just distinguishing for a minute on the technical level between an issue in the kernel versus an issue in the libraries, what did you understand him to be saying in paragraph 10? Was he talking about both sides of the equation or just libraries?

- A. I don't know exactly what he was talking about there. Again, my understanding is that whereas the preponderance of these libraries are found out in the user space, the reality is you have to have some way of hooking into the kernel because that's like the engine that drives the whole thing. So I think the majority of this was a user space problem but it had to have some kind of tie in to the kernel.
 - Q. By "user space," what do you mean?
- A. Basically inside of a user environment you're going to have applications that run your 18 business. And what the libraries were there to do was to help make these applications more efficient. And so you take your set of applications, you have 21 libraries that are associated with that, and then the libraries -- again, I'm not an engineer. But as I understand it, they are interfacing in and out of the 23
- kernel to help make this thing more efficient. 24 25
 - He then goes on to say, "I have discussed

1 side there.

- Q. So we have removed from the stapled version of this document SCO 1269210, and let's just set it aside for now.
 - A. We are going to come back to it?
- Q. If I do, I will give it back to you.
 - A. All right.
- 8 Q. So 209, then, is just a two-page letter to 9 shareholders, and it's from you. Do you recognize 10 this document?
 - A. Yes, I do.
 - Did it reflect your views at the time of your findings with respect to the assets that Caldera could leverage in the marketplace to gain maximum impact?

MR. NORMAND: Objection to form.

17 Yeah, it's not very good. 18

You see this letter reports that you joined the company on June 27, 2002?

- A. Correct.
- 21 Q. And then you've spent a good amount of 22 time, quote, "Talking to employees, customers, and
- partners. I have been focusing on assets that we can 23
- 24 leverage in the marketplace to gain maximum impact."
- You see that?

7 (Pages 22 to 25)

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- 1 A. That's right. 2 Q. And then you report your findings in the
- 4 A. Right.

rest of the letter.

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- 5 Q. Were those, in fact, your findings at the 6 time?
- 7 A. This represents accurately what I saw at 8 the time, yes.
- Q. And in the last sentence of paragraph 1 --10 actually, let me just read paragraph 1. "Caldera owns the technology and other key intellectual 11 12 property rights to UNIX, one of the world's largest, most popular computing platforms. Brands that you may have heard of that derive from our UNIX 14 15 intellectual property include UNIX SVRX, UnixWare, 16 and SCO Open Server. We can and will be much more aggressive in marketing and protecting these valuable 18 assets." You see that? 19
 - Yes. A.
- 20 Q. Was the sentence about being more 21 aggressive in marketing and protecting these valuable assets a reflection of the work that was being done 23 with Terpstra? 24
 - MR. NORMAND: Objection to form.
 - A. A small part of it. At that point in

become known as SCOsource?

MR. NORMAND: Objection to form.

Page 28

Page 29

- A. Right. That's correct.
- 4 Q. The point about the focus on UNIX versus 5 the focus on Linux, when you said the majority of the 6 revenues came from the UNIX side of the business, 7 were you including in that calculation the fact that 8 the SVRX royalties were, at the level of 95 percent 9 of them, then being remitted to Novell? 10

MR. NORMAND: Objection to form.

Q. It wasn't very clear.

I take it that your calculation of the 13 promise that UNIX held for the company, as compared with Linux, took into account the fact that as to 15 SVRX royalties, 95 percent of those were going to 16 Novell?

MR. NORMAND: Same objection.

17 18 A. As it relates to SVRX, I think my view at 19 that time was that there were different definitions 20 of the SVRX in terms of the discussion we are having 21 here. System V Release X first and foremost to me refers to System V as a code base, as a basis for the intellectual property for UNIX. I mean, interchangeable with SVRX at this time I would have said System V. So I could have just as easily in

Page 27

time, the work that Terpstra was on was related to the libraries tied into Open Server that were related 3 to Linux. What we were talking about in this paragraph was broader. We were talking, first and foremost, about the fact that when I joined the 6 company they had not been marketing UNIX actively. 7 Everything had been focused on Linux at the time. 8

One of the findings that came out of my two-week study with the top managers was that although the previous regime had been focused almost entirely on marketing and promoting and talking about Linux, a preponderance of the company's revenues were coming from UNIX. And so one of the real issues that I saw early on was we need to get out and aggressively market that we are still a UNIX company. I mean, we own the UNIX operating system. And yes, we have a branch of our company, I should say over here, that is around Linux. But the majority of the company's revenues are coming from UNIX and we need to recognize that. We also need to be more active in protecting these assets.

- Q. And that was, at that point, that's just a general statement about protecting the assets?

 - Rather than a precursor of what would

this statement said, "We own the UNIX intellectual property including UNIX System V," which is really what we are saying there. It's just a shortened version of it.

I think the comment that you're making about the SVRX royalties, I wasn't really thinking about that in the context of this because they were so miniscule it didn't really mean anything. It wasn't even on the radar screen. Monies came in, monies went out. We got 5 percent of a small number. 11 That wasn't something that I was focused on at the 12 time.

- Q. So let me flip it around a little bit. I think my question wasn't clear. At this point, Caldera, soon to be renamed SCO, is marketing -- is marketing a UnixWare product?
 - A. Yes.
- 18 Q. And a SCO Open Server product?
- 19 A. Correct.
- 20 Q. And both of those are derivatives of UNIX. 21
 - A. Correct.
- 22 The SCO Open Server product, you're
- retaining a hundred percent of the revenues? 23
- 24 Yes. When you say "retaining --"
 - Meaning you're not passing -- that's not

8 (Pages 26 to 29)

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an SVRX revenue so you don't have to pass that part 2 on to Novell, the 95 percent of that.

A. Correct.

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Q. And at this point, UnixWare, the deadline has either come or passed already for when you don't have to remit any more UnixWare revenues to Novell, correct?

MR. NORMAND: Objection to form.

- Q. Do you recall?
- 10 A. It was actually a few months before that deadline I think you are referring to. But the point 11 12 was there were no royalties going to Novell on 13 UnixWare.
- 14 Q. And as to the System V revenues that SCO 15 was receiving, 95 percent of those were being passed 16 on to Novell.

MR. NORMAND: Objection to form.

- 18 A. The pre-existing SVRX licenses and the binary royalties that it tied to those licenses from 19 20 the Novell transaction we talked about earlier, we 21 were still passing through to Novell.
- 22 Q. And when you were looking at the promise 23 that UNIX held in terms of the revenues the company 24 was receiving, you were focusing on UnixWare and SCO Open Server?

- 1 UNIX number. But again, it's -- it was a small 2 number.
- 3 Q. Now, at this point, when you are sending 4 out this letter, are you aware that there is a 5 potential issue - and I'll just use a neutral 6 formulation at this point - about whether the Asset 7 Purchase Agreement needs clarification on the 8 question of ownership in the UNIX copyrights?

MR. NORMAND: Objection to form.

Page 32

Page 33

- A. I don't recall exactly. If I were going to bet, I would say that at that point in time I had not flagged that as an issue.
- Q. This is a document that was used in the IBM case but I think we will put a Novell number on it, so it will be 210.

(EXHIBIT-210 WAS MARKED.)

- 17 Q. Exhibit 210 is an e-mail from Reg 18 Broughton?
 - A. Uh-huh (affirmative).
- 20 Q. Dated August 13, 2002. Patents and IP 21 Investigation, to you, produced under SCO 1272338 and 22 39. Just take a minute to review that document.
 - A. Okav.
- 24 O. And let's do one more document again, just 25 so I'm not confusing on the chronology here. Let's

Page 31

MR. NORMAND: Objection to form. A. Well, in this particular statement, what

we are talking about here is not revenues. We are talking about brands. Brands you may have heard of that derive from this UNIX intellectual property, UNIX SVRX -- so again, we could just as easily have said UNIX System V, UnixWare, and SCO Open Server. So the company has all right, title, and interest in

10 this well, if you will, is UnixWare and Open Server. Q. I think you may be thinking I'm driving at 12 something especially, and I really just wanted to 13

the UNIX operating system. And springing off from

- understand your assessment of the revenue base of the company at this point.
- A. Yes. So on the revenue base, yes, when I talk about the majority of it coming from UNIX, I'm thinking UnixWare and Open Server. The things that we passed along that we were collecting for Novell on their pre-existing licenses that were ten years old, it was miniscule.
- 21 Q. And it was not part of your assessment of 22 the relative weight of revenues as between UNIX and Linux? 23

24 MR. NORMAND: Objection to form. 25

Well, it would have been rolled up in the

mark as 211 an Analyst Briefings set of slides produced under SCO 12787696 to 7706.

(EXHIBIT-211 WAS MARKED.)

Q. And this is October, 2002. This is 211. And on the topic of intellectual property,

if you turn to page 4 of the set of slides, you are announcing the creation -- the slide is announcing the creation of SCO Tech, "A new organization in SCO

9 with a charter to formalize the licensing of our

10 intellectual property." And then it goes on to talk 11 about -- the slides go on to relate SCO's concern

12 about "violations of our software license

13 copyrights." 14

A. Uh-huh (affirmative).

- Q. SVR4 libraries, OSR5 libraries. And then 16 on the next page, on page 5 of the slides, SCO's IP Plans, "SCO wants to protect our intellectual 17 property," et cetera. You see all that?
 - A. Yes, I do.
- 20 Q. So just to get 211 in place here, did you 21 actually deliver those slides at analyst briefings?
- 22 A. I don't know what analyst briefing this 23 would have been for. I'm not sure what it was
- 24 targeted for.

Did you deliver the content of these Q.

9 (Pages 30 to 33)

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Page 34

slides to an external audience around October, 2002?

- A. I may have. The presentation looks familiar. I just don't remember which audience.
- Q. And then there's a note, it looks like from Blake Stowell to you -- well, a note from Blake Stowell saying, "Updated slides for tomorrow morning's discussion," on the front cover. Do you see that?
 - A. Uh-huh (affirmative).
- 10 Q. Do you have any reason to think you 11 didn't?
 - A. No. We were talking with analysts, customers, industry partners. So that makes sense.
 - Q. There's a slide on page 6, maybe this will trigger your recollection. It's after the slides I was just discussing with you and it says Your Suggestions, and then it asks some questions about how SCO might go about addressing the intellectual property issues discussed in the previous slides. Do you see that?
- 21 A. Yes.

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- 22 Q. Do you have any recollection of speaking 23 to some external audience and saying, "Folks, what 24 would you do about the situation?"
 - A. If I remember -- as I see that, you're

infringing it, to get clean; to be able to run our

- 2 libraries with Linux for a fee. And that was the
 - idea. It would be a win/win for both sides.
 - Q. The reference to Open Server Release 5 libraries, do you have a recollection of what the distinction was between those libraries and the SVR4 libraries?

Page 36

Page 37

- 8 A. The SVR4 libraries were tied to the 9 UnixWare product. The OSR5 products are tied to the 10 Open Server product.
- 11 Q. Did you have an understanding in the 12 distinction in the code base between those two?
- 13 A. I didn't know exactly. I knew they were different or we would have not called out the 14 15 difference. But there were some differences there.
- 17 evolution of Open Server R 5 from the time that Santa 18 Cruz operation received the UNIX assets from Novell? 19 By that I mean, do you have an understanding that the 20 Santa Cruz operation had written significant code on 21 top of what it had received when it acquired the UNIX 22 assets from Novell in order to evolve the OSR 5 23 product?

Q. And what was your understanding of the

- 24 MR. NORMAND: Objection to form. 25
 - A. I don't know how much OSR5 evolved. I

Page 35

right, it does trigger a bit of a memory. I believe we are talking to industry analysts. I believe it

wasn't face to face. I think it was over phone calls in our conference room. And the idea was to lay out

the issues, the problems, and the solution, and then 6 to give industry analysts a chance to weigh in on it. 7 So yes, I believe that's what it was.

Q. Now, if you go back to -- maybe you remember this well enough. Can you describe what's going on or what you would have said about the slide that is on the top half of page 5?

MR. NORMAND: Objection to form.

- A. It's really hard to see on my copy.
- Q. All I can make out is, on the left side, it seems to be referring to the SVR4 bullet in the previous slide, and on the right side it seems to be referring to OSR5.
- A. Right. The discussion really was geared around our libraries. The point on the previous slide probably is the explanation of a lot of this. We were concerned about the violations of our software license copyrights for our SVR4 libraries and for the Open Server libraries. And as I recall,

what we were putting in place was a program to allow

companies that were treading on our IP, were

know it had gone through some updates, upgrades, revisions. I don't know the magnitude of that from 3 the time they got it from Novell.

- Q. Was Open Server a product that they got; that the Santa Cruz operation got from Novell?
 - A. No.
- 7 Q. So it was an evolution -- well, what was 8 your understanding of how it was created and 9
- 10 A. That was the product that they had before 11 they had bought UnixWare and UNIX from Novell. 12
 - Q. And --
- 13 A. It was based on a license back to the 14 original AT&T for UNIX, but it was a different version of the code base, different version of System

V than was UnixWare. So they both ran on the Intel 16

- 17 chip set, but were different code bases.
- 18 Q. So if you look now at 208 -- well, let's 19 spend a minute on 210. What was Reg Broughton's role 20 in the company in August of 2002?
- 21 A. He was a vice-president reporting to me.
- 22 I believe he was over sales at the time. I'm not
- 23 sure exactly.
- 24 How did he get involved in the IP 25 investigation reflected on 210?

10 (Pages 34 to 37)

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Page 38

- A. He was involved as part of my executive 1 2 team. And as we were going through giving updates on where we were going, he was part of the team that was trying to sort out what was going on with the IP 5 issues.
 - Q. The e-mail that he covers from Michael Davidson to him on August 13, 2002, do you see that?
 - A. Yes, I do.

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- 9 Q. What was Michael Davidson's role in the 10 company?
 - A. He was a senior engineer for us.
- 12 O. Had he come over from the Santa Cruz 13 operation?
 - A. Yes, he came from Santa Cruz.
- 15 Q. And he is reporting on a study that was done by Bob Swartz. Do you see that? 16
- 17 A. Correct.
- 18 Q. Was this the first time you became aware of Bob Swartz -- is it Swartz or Schwartz? 19
- 20
- 21 Q. Was this the first time you became aware 22 of the Bob Swartz study?
- A. Yes. That's the first time I heard of 23 24 that.
- 25 The conclusion -- well, at the Q.

Page 40

turned out that the common code was something that 2 both we (SCO) and the Linux community had obtained legitimately from some third party." I left out the

4 parentheticals in that last paragraph. Do you see 5 that?

- A. Yes, I do.
- Q. So as of August 13, 2002, it looks like there are two tracks to this investigation that you're doing. One is focused on libraries and one is 10 more generally focused on the question of UNIX code 11 in Linux. Would you agree with me?

MR. NORMAND: Objection to form.

- 13 A. At the time, I was trying to understand 14 both propositions; that's correct.
 - Q. What did you do with respect to Reg Broughton's report? What action did you take in the wake of Exhibit 210, his August 13 e-mail?
- 18 A. I remember reading it. I remember talking 19 to people inside the company. We talked to Terpstra. 20 Terpstra was not a UNIX guy so he wasn't aware of any of this. Other than that, I don't remember 21 22 specifically what I would have done.
 - Q. Did you drop for a while and then resume the question of whether that was being addressed by Broughton's e-mail as opposed to the library's

Page 39

second-to-the-last paragraph on the first page, he says, "An outside consultant," that's Swartz above,

- 3 "an outside consultant was brought in because I
- already voiced the opinion (based on very detailed
- knowledge of our own source code and a reasonably
- broad exposure to Linux and other open source
- 7 programs) that it was a waste of time and that we
- 8 were not going to find anything." Do you see that?
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- Q. And then he says, "Bob worked on the project for (I think) four to six months during which time he looked at the Linux kernel and a large number of libraries and utilities and compared them with several different versions of AT&T UNIX source code."
 - A. Right.
- Q. "(Most of this work was automated using tools which were designed to do fuzzy matching and ignore trivial differences in formatting and spelling.)"

20 And then at end he sums up. "At the end, 21 we had found absolutely," asterisk, "nothing," close asterisk, "i.e. no evidence of any copyright

23 infringement whatsoever. There is an, indeed, a lot

of code that is common between UNIX and Linux (all of

the X Windows system, for example) but invariably it

question in Terpstra's -- let me start over again.

Terpstra's at 208 is dated October 2, 2002. So it appears, you can agree or disagree with me, that the libraries investigation is still ongoing as of the summer and fall of 2002, correct?

A. Correct.

Q. Then if Broughton's report is about the general question of UNIX and Linux, he seems to be putting the kibosh to the question of whether there is such code. Did that question lapse for a while and then get picked up again?

MR. NORMAND: Objection to form.

A. On this broader Linux question, my recollection is that there were other opinions inside the company that didn't mirror this one. I had a lot of discussions with a lot of people, whether it was inside of the company talking to previous holders of the technology such as Alok Mahan and Doug Michaels. I talked to a lot of people.

MR. NORMAND: Let me just caution the witness that there was a broad time frame I think embedded in Mr. Jacob's question, and at some point we are going to get into work product problems and arguably attorney/client privilege on when litigation is contemplated in earnest.

11 (Pages 38 to 41)

Page 42 1 MR. JACOBS: Do you have a date? 2 MR. NORMAND: I don't have a date in mind that I'm going to set out for purposes of the questions. I'd have to hear the particular question 5 and play it by ear. 6 A. So the net of this, if you play this memo 7 out --8 Q. 210 you are referring to? 9 A. 210. What you find is this memo is flawed 10 in multiple ways. It is flawed first of all in that the conclusion that what Mike Davidson reported on 11 12 here was incorrect. It was incorrect in terms of the

13 conclusion that was reached. Eventually I had a 14 chance to read the Bob Swartz report myself and he 15 concluded that there were intellectual property

problems inside of Linux. It was the opposite of 16 17 this. Mike Davidson himself actually later got

18 heavily involved in investigation of the intellectual

19 property rights issues with Linux and, in fact, he 20 became a very strong proponent that, in fact, there

21 were problems. In fact gave us -- he doesn't work for us currently but, in fact, made declarations to

that effect; that as he got into it and dug into it

24 more deeply that, in fact, there were problems. 25

The fact that this report was done in 1998

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MR. NORMAND: Objection to form. Calls for a narrative. And I think we are going to have a work product problem depending on time frame.

Page 44

Page 45

A. Can you restate your question?

Q. Let me explain why I was -- why I asked it the way I did.

You explained and put 210 in context.

A. Uh-huh (affirmative).

Q. As against other information that you received about intellectual property issues in Linux.

A. Right.

13 Q. And what I was trying to do was parse what you had just described in terms of the distinction 14 15 between UNIX code in Linux versus IBM-written code from AIX or other derivatives of UNIX in Linux. 17 Because I couldn't tell from your answer what you 18 were focusing on.

A. Well, my focus was just going back to the Bob Swartz report itself. I don't remember the exact words, but essentially he was saying the only way this kind of information could be in Linux was from somebody who had proprietary access to System V code.

So he made a conclusion that there were improper

things showing up in Linux.

Page 43

and we are sitting in 2002 created another set of problems in that Linux had evolved rapidly and a number of things that we believe are violating our rights most likely happened after 1998. So the bottom line with this is it's an interesting artifact to look at but it doesn't have much connection to reality.

Q. With respect to the later investigation, I need now to distinguish between the question of whether there was UNIX code in Linux versus IBM-written code in AIX that found its way into Linux.

A. Right.

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Q. And so first of all, did you understand 210 to be dealing with both questions or just the first question?

MR. NORMAND: Objection to form. A. I wasn't focused at this point in time on the IBM question.

Q. And when you were discussing what later ensued in the question of intellectual property rights issues with Linux, if I confine my question to the first topic, the question of UNIX code in Linux as opposed to IBM-written code in Linux, what is the evolution of your thinking on that question after

Q. When did you study the Swartz report?

A. It was -- it would have been early 2003, as I recall. It was either late '02 or early '03.

Q. So for some period of time was the question that was addressed in Broughton's e-mail, 210, put on the back burner?

MR. NORMAND: Objection to form.

A. I wouldn't say that this was put on the back burner. This was one input that had come in.

Q. In the wake of it, did you go out and get other inputs right away?

A. We did get other inputs.

13 Q. What were those inputs?

MR. NORMAND: Let me instruct the witness not to answer to the extent that the inputs that were gotten were gotten in contemplation of prospective litigation.

A. And that does move into the privilege area because soon after that is when we retained legal counsel to come in and advise us on these matters.

21 Q. So when did you retain legal counsel, as 22 you were just referring to?

23 MR. NORMAND: You can answer the question 24 with a date, if you recall. 25

In the fall of '02. I'm going to guess it

12 (Pages 42 to 45)

Page 46 Page 48 was September. 1 Do you understand the scope of the 2 2 Q. Was that Boies, Schiller? objection I'm making? 3 A. No, it was not. 3 THE WITNESS: (Witness nods head up and 4 Q. Was it Kevin McBride? 4 down.) 5 A. That was the first one. The first was 5 MR. NORMAND: Okay. 6 Kevin. So basically the progression, when I come 6 A. So we -- when we launched the SCOsource 7 aboard I don't even know that there are intellectual 7 licensing program, we were not trying to litigate. property problems. John Terpstra, the Linux guy, is 8 We were trying to license. It was a licensing the first one that tells me, "There's a problem 9 program. In fact, we had attorneys involved, they 9 here." So Terpstra is the first one that raises his 10 were there to help set up the structure of this hand and says, "There's an issue." So we started 11 11 licensing program. Obviously, at some point along 12 investigating things. 12 the way we have a litigation firm involved but that's 13 I have worked with Kevin McBride, my not where we started with this. That was not our 14 brother, for a number of years on things from a legal 14 intention when we went into it. 15 standpoint. So I went to him initially and retained 15 Q. And when did it become apparent to you 16 that you would need to initiate litigation in order 16 him to come and look and give me his opinion. He is 17 more of a generalist. He is not an intellectual 17 to achieve the results you sought? 18 property specialist. And so without talking about 18 MR. NORMAND: Objection to form. 19 19 what his conclusions were as we get into privilege, A. I don't remember the exact date. 20 the point is from there he -- let's see, we brought 20 Q. Before you started talking to Boies, 21 on Chris Sontag. And between Chris and Kevin's 21 Schiller? 22 22 workings we retained another attorney, not Boies, MR. NORMAND: Same objection. Schiller, an intellectual property specialist 23 A. I think the -- probably in that time 24 frame. I would say late 2002, somewhere in there. 24 attorney that also was a computer programmer. We got somebody as specialized as we could find to come in 25 Q. So up until that point, was SCOsource --Page 47 Page 49 and start to take a look at these issues. called in Exhibit 211 SCO Tech, right? 1 2 Q. Who was that? 2 A. Yes. 3 A. His name is Wes Austin. 3 Q. Was it directed at licensing the libraries 4 Q. Is he is Utah? or was it directed at a broader licensing program? 5 A. He is here in Salt Lake City. Very sharp 5 A. This licensing program was specific to the 6 6

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- guy. And so we go Terpstra, Kevin, Chris, Wes 7 Austin, and at the conclusion of that we put together 8 our SCOsource licensing program so people could get 9 clear with running Linux without having intellectual 10 property problems with this. 11
 - Q. When did you first retain Boies, Schiller?
- A. I believe the retention of them happened 12 13 in January of '03. 14
 - Q. Now, in --
- 15 A. Or December. It may have been December. 16 Actually December of '02.
- Q. And up until the retention of Boies, 17 18 Schiller, what kind of discussions had taken place 19 about the possibility of litigating these IP issues?

20 MR. NORMAND: Objection to the extent it 21 calls for communications with attorneys. Let me read 22 the question.

23 And objection to the extent any of those 24 discussions, even not with attorneys, reflected input or opinions of attorneys.

libraries. 7

Q. And when did that change?

- A. That changed in probably spring of 2003.
 - Q. What led to that development?

10 A. What led to that development was demand 11 from customers who were asking us to get a broader 12 license than just the libraries. 13

Q. When you say "demand from customers," do you literally mean that the first trigger for the broader license was requests from customers as 16 opposed to some initiative on SCO's part?

MR. NORMAND: Objection to form.

A. In the spring of 2003, there was a lot of angst in the marketplace about the litigation that had been initiated between SCO and IBM and then the resulting potential effects on Linux. And as we enter into the spring of 2003, we start to find line by line code of System V showing up inside of Linux.

24 And as that became publicly apparent, there were

people that were calling in saying, "Is there a

13 (Pages 46 to 49)

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Page 50 license we can get to protect ourselves from that

2 code that's in there?"

3 Q. So let's see if we can get the sequence 4 down. When you discussed SCO Tech in October of 2002 and up through the spring of 2003, you roll out

6 SCOsource? 7

A. Right.

Q. The focus is on licensing the libraries?

9 A. I think initially when we rolled out even the libraries, SCO Tech changed into SCOsource. But

you're right; the initial direction was around the 11

12 libraries in early, say winter of '02. Winter of '02 and '03.

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Q. Right. Somewhere there in the transition between the winter and the spring, SCO starts announcing that it has found line by line copying of

17 UNIX in Linux.

A. Correct.

Q. That raises concerns in the marketplace, 19 20 and that leads to the development of a broader

21 license.

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A. Correct.

MR. NORMAND: Objection to form.

24 Q. What -- on the libraries question, besides

Terpstra's input on 208, what other input did you

receive after that that reinforced the conclusion

that there was an intellectual property issue with 3 respect to libraries?

MR. NORMAND: I'll object to the question and instruct the witness not to answer to the extent that any such future input was received when the company was contemplating litigation.

A. The additional information I got on that was subject to client/attorney privilege.

Q. And you will follow our counsel's instruction not to answer to that extent?

A. Yes.

Q. With respect to the existence of line by line code from UNIX that was found in Linux, separate

14 from the libraries, what inputs did you receive that 15

16 led you to that conclusion? 17

MR. NORMAND: Same objection and same instruction. And obstruction, frankly.

MR. JACOBS: I'll be the judge of that.

Let the record reflect laughter.

21 A. Could you repeat the question now? I lost

22 track of what we were talking about.

23 Q. (By Mr. Jacobs) With respect to the

existence of line by line code from UNIX that was

found in Linux that was separate from the libraries

issue, what inputs did you receive that led you to that conclusion?

Page 52

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MR. NORMAND: And the objection was to work product and attorney/client privilege, and the instruction was not to answer to the extent that additional inputs were given in that context.

A. Right. And those things did come from something that would have been privileged information.

10 Q. And you'll follow your counsel's 11 instruction?

A. Yes.

13 MR. NORMAND: If there's a natural point 14 for a break, let us know.

> MR. JACOBS: This is a natural point. (A break was taken from 10:02 to 10:15.)

Q. (By Mr. Jacobs) I'd like to turn to the 18 topic of your communications with Novell about the ownership of the copyrights.

A. Okav.

And let me give you a couple documents.

22 The first -- 212 is a chart with attachments that was

23 prepared in the other litigation, the IBM litigation. 24 (EXHIBIT-212 WAS MARKED.)

213 is an internal e-mail at Novell from

Page 51

Greg Jones to Jim Lundberg and Bill LaSala, dated November 20, 2002 and produced under Novell 39578.

(EXHIBITS-213 AND 214 WERE MARKED.)

Q. And 214 is a string of e-mails ending with December 4, 2002 and produced under Novell 39579 to 39585. And 215 is an e-mail from Mike Anderer to you dated January 4, 2003.

(EXHIBIT-215 WAS MARKED.)

9 MR. NORMAND: I don't want to get in the way. Maybe we can talk about it when we get there, 11 but I'm confused as to what 214 is; if it's meant to

12 be just one chain of e-mails or if it is a purposeful

13 collection of different e-mails. I'm just not sure

14 what it is. The last e-mail, for example, is

December 4, so it doesn't seem to be a clean

16 chronological string. 17

MR. JACOBS: It isn't, so we'll call it a collection of e-mails. Thank you. And it looks like it includes 213, so there will be a little overlap.

20 MR. NORMAND: Is there a particular 21

document you want to start with or are you giving Mr.

22 McBride a chance --

23 MR. JACOBS: Giving him a chance to look 24 at all of them, yes.

MR. NORMAND: The exhibits that have been

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1 marked, let the record reflect, are fairly 2 voluminous, in particular Exhibit 212.

MR. JACOBS: And just to be clear, on 212 I'm just interested in the copyright ownership in the later portion of it.

MR. NORMAND: Now, Exhibit 212 in the chart does cross reference many of the exhibits that are attached. So I think it is an integral document, or integrated document.

A. Okay.

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Q. (By Mr. Jacobs) I'm just going to focus you a little bit, now that you've had a chance to look these over. If you need any more time, let me know. Let's start with 212, which is the chart of your communications with Novell.

A. Okay.

Q. And in particular the portion of the chart that I want to focus on now relates to the question of copyright ownership.

A. Uh-huh (affirmative).

Q. And in the first entry on the chart, the content of the communication with Greg Jones and -- between Greg Jones and you is described as follows:

"Darl McBride called Greg Jones. Mr. McBride

indicated that the intent of the Asset Purchase

Page 55

Agreement as reflected in the parties' past practices

2 was that the copyrights to UNIX and UnixWare had been

3 transferred to SCO. Mr. Jones agreed with Mr.

4 McBride. Mr. McBride then asked whether Mr. Jones

5 had any paperwork confirming their understanding of

6 the Asset Purchase Agreement, and Mr. Jones said he

7 would check. In a later call, Mr. Jones indicated

8 that the documents were in storage and would be

9 difficult to access, but never indicated that they

10 did not agree with SCO. Ultimately, Mr. Jones

11 proposed that someone at Novell simply sign a

12 statement or letter to that effect rather than trying

13 to find the old documents in storage. At no time in

14 these conversations did he indicate that -- "I'm

15 sorry. "-- did Mr. Jones indicate that he believed

16 SCO did not own the UNIX and UnixWare copyrights, and

17 in fact consistently agreed with Mr. McBride's

18 statements that the copyrights had transferred to

19 SCO." Do you see that?

20 A. Yes.

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Q. Did you participate in the preparation of

22 that portion of the chart?

A. Yes, I did.

Q. You gave the content?

25 A. Yes.

Q. And it was, at the time you prepared the chart, your best recollection of what happened?

Page 56

A. Correct.

Q. And it's recounting conversations from November, 2002 through January, 2003; two to three conversations. You see that?

A. Yes. Later I think it actually, as I look at it, I think it actually went through February of '03, but it was in that rough time frame.

Q. So what I've given you in 213 is Mr.
Jones's internal account of contact with you and with
Joanie Bingham?

13 A. Right.

Q. About Asset Purchase Agreement related to documents. Do you see that?

A. Uh-huh (affirmative).

Q. And he recounts that on November 20 he and 18 Dave Wright spoke with you and that you wanted,

19 quote, "Any Novell documents that helped give the

20 history of SCO's rights to UNIX," close quote. Do

21 you see that?

22 A. Right. 23 O. And th

Q. And then he goes on to explain that you

24 wanted it, quote, "To assert claims relating to

5 infringing uses of SCO UNIX libraries by end users of

Page 57

Linux." Do you see that?

A. Uh-huh (affirmative).

Q. And then he said that you said, "As Novell still receives more than \$8 million each year from retained revenue streams for old versions of UNIX, Darl suggested that SCO's efforts may lead to Novell receiving greater revenues." Then he tells you -- he says in the e-mail what he said back to you. And he closes by saying, "Darl asked if he could start with

a copy of the agreements between Novell and SCO." Wewill come back to what he said to you, but I wanted

to focus for a minute on what you said to him.

Does this memorandum refresh your

Does this memorandum refresh your recollection as to the contents of a telephone call on November 20 between you and Greg Jones and Dave Wright?

A. Well, this is midstream. In the communication we started with, it talked about me

19 talking to Greg Jones on the phone. Now we are

20 picking up kind of midstream with me and Joanie and

21 Greg Jones and Dave Wright. There's now four people

22 involved with cc's to Lundberg and LaSala. So this

23 is sort of a midstream view of what's going on.

24 Q. As opposed --

A. Not the initiation of it.

15 (Pages 54 to 57)

Page 58 Page 60

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1 Q. So --

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- A. So it would be helpful in the, you know, in the progression here if Jones would have started with the first communication that he and I had. But this is clearly -- I believe this does relate to a communication that was had along the way.
- Q. Well, what he says is that the first communication -- he indicates in this e-mail that the first communication came from Ms. Bingham. Do you see that?
 - A. Yeah, and that's incorrect.
- 12 Q. That's not right?
- 13 That's not correct at all.
- 14 Q. So what's your recollection?
- 15 My recollection was that as I had gone 16 through and looked at the Asset Purchase Agreement, I 17 read 65 pages of a document or so. That 65 pages was
- in accord with what I had remembered the deal was 18 back in the '95 time frame, which was SCO had bought
- 19 the UNIX business from Novell. There was one part in
- 21 there that didn't make any sense, which was this
- excluded assets provision that said the assets were
- excluding the copyrights. And that made no sense to
- me, and that's what I was trying to come to grips
- with. It would be as if you were buying an

Page 59

automobile business to sell cars but there's no engine in it. It made no sense.

And so as we went through that Asset Purchase Agreement, and as I was trying to get some understanding of this -- the more we looked at it, the more it came down to we felt like there was just an error in this whole thing and that there's

8 probably something somewhere that would clear this 9

up. We looked through our files at the time, didn't find any, and then I thought, "Wait a minute. I know

- 11 the guys over at Novell because I used to work
- there." And then I thought, "Who shall I call?" 12
- 13 Well, Greg Jones was the attorney that I worked with
- 14 in the Extended Networks Division we talked about
- earlier. I had a personal relationship with him,
- 16 good working relationship. If I recall correctly, I
- 17 think he first worked in my group when he came into
- 18 the company. So I knew Greg very well.

19 So the very first conversation was not

from Joanie Bingham. It was me picking up the phone

- 21 and calling Greg Jones, and I had a conversation with him. And I told him what we were trying to do, told
- 23 him that we were trying to get clarification. Talked
- about the -- "Greg, do you remember when we, at
 - Novell, remember when Novell sold the UNIX business

to Santa Cruz?"

"Oh, yeah, yeah."

"Okay. We're going through this, we're trying to put together the pieces on this. There's something really strange here. There's an excluded assets that says the copyrights didn't go over. Does that make any sense to you?"

"No, that doesn't make any sense. What's going on?"

So I was catching him cold, but in a cold response he was agreeing with my position that the business had been sold to Santa Cruz. It didn't make

- sense that the copyrights wouldn't have gone. And so his reaction to that, Greg's reaction was, "Well,
- okay. Let me see what I can do for you. I
- 16 understand the issue. It doesn't make sense to me,
- 17 either. Let me see what I can do for you." That was
- 18 well before this November 20 discussion that's going 19 on here.

20 As we continue through this progression, 21

- there is a desire on my part -- so Greg's off and I'm 22 not hearing from him so now we are trying to track
- down Greg. That's probably when Joanie called,
- 24 trying to get hold of him. And then we pick up where
- 25 we're going here.

Page 61

1 Q. Is the contents of what he reports you 2 saying in this e-mail, Exhibit 213 on November 20,

- 3 2002, consistent, first of all, with your
- 4 recollection of this phone call?
 - A. No.

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- Q. What do you -- where do you differ?
 - Well, with this phone call, meaning on
- 8 November 20?
 - Q. Yes.
- 10 What I remember him coming back with on
- 11 the second round of discussion was to say, "That
- 12 information is not readily available. It's in
- 13 storage. It is in archives. I can't even get to
- that." It wasn't a discussion of the kind of things 14
- that are written down here. It was that that stuff
- 16 is just available.
- 17 Q. Let me break this down a little bit. 18
 - A. Okay.
 - Q. We will get to what he said to you.
- 20 A. Okay.
- 21 But in the paragraph I read that starts
- 22 with, "Today Dave Wright and I spoke with Darl," he
- reports what you said to him. And my question is, is 23
- 24 that consistent with your recollection of what you
 - said to him on November 20?

16 (Pages 58 to 61)

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Page 62

- 1 A. When I was talking to Dave - several 2 conversations, and then Chris Sontag had a couple along the way - I was consistently saying the same thing; that we wanted any document that would help 5 clarify the transaction that happened between Santa 6 Cruz and UNIX. So if I talked to him on this day, 7 then it's very conceivable I would have said, "Do you have documents as to the history of this transaction?" 9
- 10 O. And how about the reference to the \$8 million for retained revenue streams for old versions 11 12 of UNIX?
- 13 A. Yeah, I imagine at some point along the 14 way -- I don't believe this was in the first 15 discussion, because the first discussion wasn't around that. It wasn't around enforcing our rights 16 with UNIX. It was really simply around, "We are 18 trying to get a copy of this." I'm sure somewhere along the line we did have this discussion. 19

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- Q. And what were you referring to when you refer to the possibility that Novell might receive greater revenues?
- 23 A. The fact of the matter was Linux was 24 beating up UNIX in the marketplace, and Linux had intellectual property problems that we were spotting.

Page 64

1 I think somewhere in the middle of it this 2 sort of language probably did appear, but not 3 initially. 4

Q. And -- okay. So you don't disagree with his accounting of a November 20 call in terms of what he said to you?

MR. NORMAND: Objection to form.

- 8 A. I don't have any reason to disagree with 9 these comments.
 - Q. And then the last line is, "DARL asked if he could 'start with' a copy of the agreements between Novell and SCO." Does that square with your recollection?
 - A. Well, I remember wanting anything that had to do with transactions with the UNIX business.
 - O. Let's take a look now at 214. Actually, Ted, I think there is a --MR. NORMAND: -- a logic?
- Q. -- a logic to 214 when I look at it again. 20 214 is an e-mail dated December 4 from Greg Jones. And the subject is "SCO (formerly Caldera) - Linux 'licensing' program." Do you see that?
- 22 23 A. It's on the first page?
- 24 Yeah.

MR. NORMAND: It's in the subject line.

Page 63

- And the fact that Novell still had pre-existing binary royalties flowing from the '95 agreement, the 2 3 logic was if UNIX is able to sort of step up and protect itself against these intellectual property issues, then whoever is a recipient of UNIX based 6 revenue would benefit from that.
- 7 Q. Then on the topic of what he said to you, 8 he writes, "I advised Darl that: Novell carefully 9 considers any request for information in support of a

10 third party's litigation activities; and, as he 11 expressed specific interest in agreements between

- 12 Novell and UNIX System Laboratories, to the extent 13 any such documents are not publicly available through
- 14 EDGAR, they would probably be subject to 15 confidentiality agreements." Does that account 16 square with your recollection?
- 17 A. He may have said that somewhere along the 18 line. That was clearly not the first thing he said. 19 The first discussion we had was like two buddies 20 talking, and it was, "Oh, yeah, that doesn't make
- 21 sense. Let me go see what I can find for you." It wasn't -- this is sort of legal mumbo jumbo that is
- 23 well prepared in terms of coming back. The first
- discussions were like two guys that have worked
 - together for a long time talking together.

Okay. Yeah.

Q. And in this e-mail, in the first full paragraph, the first lengthy paragraph, Greg summarizes previous communications and then he starts talking in the second lengthy paragraph about returning a phone call from you. Do you see that?

A. Yes.

Q. And he wrote, "Today Dave Wright and I returned a phone call from Darl McBride, SCO's CEO. 10 Darl reiterated his request for Novell assistance, 11 and he then informed us that next week SCO will 12 announce a Linux 'licensing' program."

A. Right.

O.

license fees, end users and others will receive a license under any UNIX IP contained in Linux. This is my rough understanding based on the conversation with Darl. Apparently SCO will spin this campaign as

"Under the program, in exchange for

- 19 a means for Linux vendors and end users to ward off Microsoft IP infringement assertions against Linux
- 21 (Darl alluded to a CRN article from today, attached),
- 22 although it seems evident that this characterization
- 23 is such a stretch that it could not possibly play
- well in the press or the marketplace (i.e., receiving

a license under SCO IP in no way shields a Linux

17 (Pages 62 to 65)

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Page 66

Vendor or user from any claims under Microsoft IP)."

I think it is intermixed in the next paragraph between the two of you. "Dave and I told Darl that Novell had no interest in participating,

that his request had been reviewed by business

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6 management and there was no interest. Darl pressed

7 the matter and argued that Novell would surely be

interested in the potential increase of the declining

9 \$8 million annual revenue streams Novell receives

10 from contracts that licensed out older versions of

11 UNIX. We explained that: 1) any increase would not

12 necessarily occur, and the amount would likely not be

13 significant to Novell; 2) the information SCO

14 requests is not readily at hand. It would require

15 effort by Novell to gather the information, and our

efforts are prioritized elsewhere; 3) SCO's campaign 16

17 of IP enforcement will likely involve litigation, and

18 in such matters we generally limit cooperation to

19 appropriately responding to any subpoenas that may

20 issue; and 4) SCO's enforcement actions would likely

21 include Novell partners and customers that, in

22 addition to Novell offerings, also distribute or use

23 Linux, and that Novell values our relationship with

24 partners and customers greater than any bump in

legacy UNIX royalties. We did not mention in any way

1 the general essence of Novell not being interested in

Page 68

2 it, I would agree with. 3 Q. And this included a - Novell not being 4

interested in it - a rejection of your request for assistance with respect to documents?

MR. NORMAND: Objection to form.

A. What I remember from the discussions with Greg around trying to get clarity to the Asset

9 Purchase Agreement was, first of all, a request for 10 documents that would help us all understand this

11 thing better. And then secondly, when he was saying

12 that this is in storage, this is tied up, it's in

archives, it's too hard to get to, Greg's idea -- and

again he never came back and said, "We disagree with 14 15 your point on this." It was just, "It's in archives.

16 It's just too hard to get to."

17 He understood what we were trying to do. 18 He understood what the issue was, and he had agreed 19 with our position on this. And so his point, he was

20 trying to help us, and so he made the point of

21 saying, "Why don't you put together a letter that

22 articulates what we are trying to do here and then

I'll see if I can get that signed and then we will be

24 done with it. Then we won't have to go through this

25 whole -- traipse through the storage unit and try to

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Novell's own interest in becoming more active in the Linus area in a more direct manner."

"Darl pressed for who was calling the shots on this at Novell. Not knowing whether Chris or Carl would want to be drawn into any discussions with Darl, I advised that the decision had been reviewed at the worldwide management committee 'level.' Darl told us that he plans to revisit this matter, that he'll be contacting us again. Dave Wright will be meeting with Darl later this week on an unrelated business opportunity."

I read all that to make sure we have in front of us exactly what Greg says the two of you said to each other.

A. Okav.

Q. And so my question is similar: Does this 16 17 Exhibit 214, the December 4, 2002 e-mail, accurately 18 recount the substance of your communication with Mr. 19 Jones and Mr. Wright on December 4?

A. I remember having a discussion with a 20 21 number of vendors in that time frame where basically 22 we put together the SCOsource licensing program, and Novell was one of a number of vendors that we had 23 contacted. I remember having a discussion -- I don't 24 remember it getting down to this level of detail but

Page 69 find it. I mean, it's real clear what you are trying

1 2 to do. I don't disagree with it. Let's put it down 3 on paper. We will put it in writing and we'll sign 4 it and then you can just put that with your files." 5

So that was the next major thing.

Now, along the way, we had this side discussion around -- there were a couple of things that came up so we were having various discussions. This discussion in particular had to do with we are going to market with our licensing program. We had talked to a dozen or so vendors. Novell was on the list of vendors to talk to. So it made sense that we would talk to Greg. He got us in touch with Dave Wright because he was the business guy that was involved in this area.

There were other discussions. I think they reference in here about having some other business discussions. I think it was just a management group or the Zen group or some such thing.

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20 And then later there was a discussion about United

21 Linux. So there were sort of these variant

22 discussions going along, alongside this quest to try

23 and get clarity on the Asset Purchase Agreement. 24

So with the focus on the request for getting clarity on the Asset Purchase Agreement, that

18 (Pages 66 to 69)

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was -- getting clarity on the Asset Purchase Agreement was at least one, maybe the exclusive 3 subject, of Exhibit 213, right?

MR. NORMAND: Objection to form.

- A. Yes, and the predecessor to 213 was the initial call that I had with Greg, which doesn't show up on here.
- 8 Q. So the initial call and the call on 9 November 20 are focused or directed to the topic of clarity on the Asset Purchase Agreement? 10 11
 - A. Yes.
- 12 13 internal e-mail on November 21, 2002, which he attaches to the December 4 e-mail. It's at NOV 14 15 39581.
- 16 A. Right.

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- 17 Q. And he is recounting -- he is reporting on 18 the November 20 conversation and he is saying -- and he says, "I would suspect Novell has no interest in 19 20 supporting efforts to assert UNIX infringement claims 21 against end users of Linux," quote, unquote. Do you 22
- 23 A. Yes.
- 24 Q. And then he gets e-mails back from Chris

O. And then if you look at 214, Greg sends an

see that?

Stone on November 21 and from Carl Ledbetter on NOV

that point in time was when there was more detail given on our side as to what we were trying to do.

"We are trying to put together this program." We gave more of a detailed program on 12-4. So it was 5 an evolution of sort of laying out our program that

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Page 73

6 started I would guess in early November, because it 7 was clearly before November 20 because he's already

8 got Wright involved by this point in time.

And then we have this discussion, we have 10 another discussion in December, and then ultimately he goes to the card of saying, "Why don't you put 11 together a letter and I'll go try and get that signed by somebody internally and then we will be done with this." 14

- Q. And that's your best recollection of his -- of the thrust of his comments through February on whether he could accommodate your request for clarity around the APA?
- A. Yes.
- 20 Q. Take a look at 215. 215 is an e-mail from 21 Mike Anderer to you dated January 4. And he -- well, 22 what can you tell me about the circumstances under 23 which this e-mail is written?
- 24 A. This was written by an outside consultant 25 named Mike Anderer.

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39583. 1

2 A. Right.

- 3 Q. That endorse his conclusion about Novell's lack of interest in helping SCO, correct? Do you see 5 that?
- 6 A. Yes.
- 7 O. So does the fact that as of November 21 8 Greg is reporting internally that Novell has no 9 interest in supporting SCO's efforts on the IP front, 10 and getting endorsement of that from senior executives at Novell, does that refresh your 11 recollection as to whether Greg was, in fact, 13 accommodating or signaling accommodation to any of 14 SCO's requests after November 21? 15

MR. NORMAND: Objection to form.

16 A. Well, I don't know what he was doing 17 behind the scenes. All I know is what he was saying 18 to me. And what he was saying to me is, "Let's 19 figure out how to accommodate your request." In the 20 first call, again which does not show up on here, he 21 was listening to the issue, agreeing with it, talking about how to go find it. This one comes up in terms 22 of the next round of discussions. 23

- 24 "This one" being 213, November 20?
- "This one" being November 20, 213. And at 25

- 1 Q. Did you commission him to review the Asset Purchase Agreement? 2
- 3 A. No. I don't recall him doing that. My recollection is that he came to me with this information as though it was new news. This is 6 something that I had been looking at for a long time, 7 for a period of months.
 - Q. That is --
- 9 A. The Asset Purchase Agreement.
- 10 And the fact that it includes all patents 11 and copyrights was something you were already aware 12 of?
 - A. He was troubled by the same thing I had been trying to get clarification around, which was the copyrights being included in the excluded assets.
 - Q. And he says, "I think it also leaves Novell with practical control of the license agreements with IBM and others with respect to SVRX. I think they might get the call on whether to audit
- 20 or pull these licenses." Do you see that? 21
 - A. Yes.
- 22 Q. Have you had a conversation with him about where you might be headed with respect to the IBM 23
- 24 SVRX license agreements?

I don't remember talking with him about

19 (Pages 70 to 73)

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Page 74

it. Mike is a guy who was working with us as a consultant, but we weren't involved in all of these other discussions with him, evidenced by the fact that I had been involved in this asset purchase review for a number of months and he was just coming across it at this point in time. So he wasn't really 6 7 tuned in, as he says here.

I mean, one thing I most agree with in this statement here is, "I need to read this twenty more times to get it straight. So, understand this is just a first read." So he was unclear on a lot of things. For example, on the SVRX comment that he makes here -- let's see. As you get into there and look at it more closely, what you realize is that the SVRX royalty agreements related to the binary revenue streams, not to the actual --

Q. Mr. McBride, let me interrupt. I had a 18 pretty narrow question. I didn't ask, really, for a rebuttal of his comments.

19 20 Is it your testimony that he did this work 21 on the Asset Purchase Agreement at his own 22 initiative?

MR. NORMAND: Objection to form.

24 A. Yes.

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Did you -- at this point, had you not

part of that fabric for many, many years.

Q. Had Mr. Anderer also worked with you?

board. He has been a reseller of them. He has been

Page 76

Page 77

- A. Yes, he had.
 - O. At Icon?
- A. Correct.
- Q. And what was the scope of his -- what did you understand you to be asking Mr. Anderer to do?
- A. I was asking him to work on the deal we 10 had been trying to put together with Microsoft. I 11 never commissioned him to go out and work on this 12 particular project that he is commenting on.
- 13 Q. Do you remember if you responded to this 14 e-mail?
- 15 A. I don't remember if I responded to this or 16 not.
- 17 Q. Do you recall getting this e-mail, as you 18 sit here today?
 - A. I remember having -- I remember this coming in and thinking, "Yeah, I've been working on this for a long while." And we had already gone down
- 22 the path of having outside intellectual property
- counsel come in to advise us on this. And without
- getting into the privilege discussions I had with
 - them, it was -- this was like not a new story. So it

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asked him to assist on licensing Microsoft?

- I had asked him to work on licensing of Microsoft, but not any of this stuff.
- 4 Q. How did he get ahold of the Asset Purchase 5 Agreement?
- 6 A. It's available out on the internet through 7 10-Ks and whatnot.
- 8 Q. That's your best understanding of how he 9 got it?
- 10 Yeah. I assume. A.
 - Q. Did he -- let's back up. How did you happen to commission him to work on the -- well, take out the commission work, because I know there was a monetary dispute at some time. At some point did you direct him or ask him to assist on a transaction with Microsoft relating to SCO's UNIX assets?

MR. NORMAND: Objection to form.

- A. We engaged Mike as a consultant to work with us on trying to get a deal going with Microsoft.
- Q. When was that? When did you engage him?
- 21 A. I don't remember when the engagement
- 22 letter was signed.
- 23 Q. Why did you ask him for help?
- 24 Mike has worked with Microsoft for a
- number of years. He's been on their advisory council 25

was sort of pointless to get into a discussion with 2 him.

3 VIDEOGRAPHER: Excuse me. Your mic just 4 fell.

5 THE WITNESS: Wondering what that was that 6 just fell down there. 7

- Q. (By Mr. Jacobs) Mr. Anderer did, in fact, 8 proceed to assist you in the negotiation with Microsoft?
- 10
 - A. That is correct.
- 11 Q. Did you in some way set his mind at ease with respect to the concerns he was raising in this 13 January 4, 2003 e-mail? 14
 - A. I think that I may have gone back to him and said, "We are already dealing with this issue," but I don't remember the specifics of that.
- Q. On the negotiations with Microsoft, how 18 did those unfold? Who had the first contact on the SCO side with Microsoft? Was it you?
- 20 A. When you say "the SCO side," including 21 Anderer?
- 22 Q. Yes. Was it Anderer or was it you?
- 23 A. I think the first person would have been with Anderer. That was the point of engaging him as
- a consultant. He had the relationships up there.

20 (Pages 74 to 77)

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Page 78 1 Q. And at some point did he introduce them to you and you had a meeting? 3 A. Yes. Q. When was that meeting? 4 5 A. I remember having a phone call with some people up there in early '02. I don't remember the 6

exact time frame. Q. Early '03 maybe?

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A. '03, I'm sorry. Thank you.

Q. And what did you convey to them as the 10 business proposition you had in mind? 11

A. We had the UNIX business that we own, and the idea was they could license UNIX to get better interoperability with Windows. That was the concept we were proposing.

Q. Better interoperability between what on 16 17 the UNIX side and Windows?

18 A. Well, UnixWare is our flagship product 19 that has evolved and was the core spot where UNIX 20 System V code was held. The idea was to take the 21 latest version of UnixWare and other corollary parts 22 that tied to that, and make that available to

whatever versions of Windows; Windows Server was one

area, Windows Desktop was another area with

interoperability that we were proposing.

tied into a release as it related to our code. 1

Q. And when you say "our code," what did they -- what did you understand "our code" to be?

A. The code that we owned; UNIX and UnixWare.

Page 80

Page 81

5 Q. And distinguishing between UNIX System V 6 code and that code base, versus the UnixWare code 7 base, what was your understanding of what they were concerned about?

9 A. I don't know specifics. I don't know why 10 they wanted the release. I can't speak for them.

11 Q. Did somebody else at SCO have more 12 detailed discussions with them about the code issues 13 that Microsoft was concerned about?

A. Yes. That would have been Chris Sontag. Well, I don't know if he had specifics. I know that he was the one that got involved in negotiating the deal. I don't know whether they got any more specific with him or not.

19 Q. And your testimony is that from all the 20 communications you're aware of, whether you had directly or indirectly through other SCO personnel, 22 you didn't gain any greater insight into what the 23 particular code concerns were that Microsoft had?

24 A. No.

MR. NORMAND: Objection to form.

Page 79

1 Q. What was Microsoft's response to that 2 proposition? 3

A. Well, it turned into a license agreement, so I guess it was positive.

Q. But did they respond that that was the business motivation on their part, or did they say something else about what they wanted to do?

A. They were clear to us that they wanted to get better interoperability with Windows. They had a product called SFU that wasn't working that well in the marketplace, so it seemed to be something that was hitting the mark in terms of what their desires were, as well.

14 Q. Was that the only business objective they 15 conveyed to you?

16 A. I believe they also wanted to get a 17 release. I think they had some concerns around some 18 of our code as it related to theirs, so there was 19 also a release that was obtained. So I suppose that 20 was another business objective of theirs.

21 Q. What did they convey to you about their 22 desire for a release?

A. That they wanted one.

24 O. For what?

I don't remember the specifics. It just

MR. JACOBS: Shall we take another good stopping point?

(Break taken from 10:56 to 11:06.)

Q. (By Mr. Jacobs) Let's mark 216. (EXHIBIT-216 WAS MARKED.)

Q. 216 is a document under SCO 1270095 to 96; a press release dated December 11, 2002. Why don't we go off the record for a second.

(Break taken from 11:07 to 11:09.)

Q. (By Mr. Jacobs) So this is a press release, Mr. McBride?

A. Yes.

13 Q. Was it issued?

A. I assume so. I believe it was, yes.

Q. And it quotes Chris Sontag in the second 15 16 paragraph?

A. Right.

18 Q. And he says, "SCO is the developer and 19 owner of SCO UnixWare based on UNIX System V 20 technology." Do you see that? 21

A. Yes.

22 Q. "SCO owns much of the core UNIX

23 intellectual property which includes various patents

and copyrights and the SVR3, SVR4, and SVR5 runtime libraries." Do you see that?

21 (Pages 78 to 81)

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Page 84 Page 82

A. Yes.

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Q. So when he says "much of the core UNIX intellectual property" and then goes on to discuss System V runtime libraries, did you understand the statement to mean that he was asserting that SCO owned the intellectual property to System V?

MR. NORMAND: Objection to form.

- A. I can't speak for him, but that would sound reasonable.
- Q. Put a little bit differently, this statement wasn't intended to hedge on the question of whether the copyright issue that you'd been discussing with Mr. Jones would not be resolved favorably from SCO's perspective?

MR. NORMAND: Objection to form.

- 16 A. We didn't have a belief that we didn't own 17 the copyrights. We believed that there was a 18 drafting issue in one document along the way that 19 needed to be resolved. But that never changed our 20 core belief. And, in fact, it was reinforced after 21 talking to Greg Jones at Novell that we didn't have 22 an issue. It was more an issue of how we were going 23 to get a document to be reflected correctly than to 24 get anybody to agree on what the issue was.
 - Q. Well, you didn't understand Greg to be

somebody internally to sign it." He said, "I would 2 sign it, but I can't. I don't have the authority to do that." Well, I doubt he would say, "I'd sign it," 4 if he didn't agree with us. Besides the fact that he 5 already said that he did.

But then when he ultimately came back and said, "I can't find anybody to sign it. The higherups don't want to sign it. They don't want the -the UNIX thing is a thing of the past. They are not going to go down that path," all of that was consistent with that. Even if you go to this letter we just looked at, this e-mail we looked at before

where in 213 he is talking about issues here that he 14 doesn't understand or things that they were not sure

15 about what Novell should take a position on, never 16 once does he come out and say, "Oh, by the way," and

17 he's claiming they owned the copyrights and I 18

disagreed with that. I mean, I would think that 19 something as major as that, if he disagreed he would

20 be shooting that around internally, as well.

21 Q. So just to be clear about what you're 22 saying, he never disagreed with your assertion that the copyrights were intended to be transferred in the

24 APA?

> A. That's part of it. And the second part is

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doing anything other than trying to be cooperative with somebody he knew as a friend, did you?

MR. NORMAND: Objection to form.

- A. I understood him to be trying to help us resolve our issue, which we felt was a drafting error, and that he was in agreement with that error and that he was trying to help us resolve that error.
- Q. Was the basis for your comment that he was in agreement -- I think you said agreement with the error, but I think you meant that he was in agreement that it was an error; yes?
- A. Exactly. An agreement that an error had been made in the drafting process and we were trying to get a resolution.
- Q. And aside from his initial cooperative response in the first phone call you reported, do you have any other basis for your belief that he was conveying to you agreement with the proposition that it was a drafting error?
- 20 A. Every call that I had with him was 21 consistent with that. Even the very last one, which 22 was going down the path of -- in fact, it was Greg that proposed, "Put together a letter, put together a 23 letter that indicates what we are talking about here. Let's clarify that you guys own it. I'll try to find

that he agreed with our assertion that the copyrights 2 should have been transferred over.

- 3 Q. And in terms of your recollection of your 4 conversations with him, you put those down in Exhibit 212, right?
 - A. Correct.
- 7 Q. Was that -- and 212 was created after your 8 March 15, 2006 deposition in the IBM case? If you look at the footnote on the first page.
 - A. Yes.
- 11 Q. Were you relying on any written materials 12 in preparing the entries at number 1 and number 2 on 13 212?
 - A. I was just recalling what had happened in general. Again, if I had to do -- if I had gone back and looked at all of the written documents, I think I said here November through January and as I reflect on it later I think the writings would actually show it was through February, not January. But substantively, the content there I would agree with.
 - Q. In terms of November, the November through January period, did you take any notes of your conversations with Novell personnel on the question of clarifying the copyright ownership issue?
 - I don't remember taking any notes.

22 (Pages 82 to 85)

Page 86 Page 88 Q. And how about anybody on your end of the 1 A. Okay. I see it. 1 2 2 "Discussed the proposed announcement with phone call besides yourself? 3 A. I don't remember Chris taking any, either. several key entities and received mixed results." Q. And then in the February -- the paperwork 4 The entities that you are referring to there, who 5 5 you are referring to is the draft letter that Chris were they? 6 6 sent to Greg Jones in February? A. This is what we talked about earlier. 7 7 A. Yes. Again, there wasn't a need, a big There were probably eight, ten, twelve companies; Red need in my mind to document this because we were in 8 Hat, Novell, Oracle, IBM, HP, CA, to name some of agreement what we were trying to do. It was -- the 9 them. I think there are probably some others. 9 10 only question was -- the first question was is he 10 Q. And when you said "mixed results," did going to find the documents for us that would help 11 anyone give you a thumbs up to the project? 11 12 clarify this. The answer to that was no; they are in MR. NORMAND: Objection to form. 13 13 storage, they are in archives, it's too hard to get A. HP. 14 14 What did HP convey to you in the meetings? Q. Q. Mr. McBride, can I interrupt again because 15 15 They thought it was a good idea. A. 16 Q. You go on to say -- anyone else, by the 16 I only have seven hours so I need to try and confine 17 you to answering my questions. 17 way, besides HP? 18 A. What was the question again? 18 A. It seems like CA was semi-positive on it. 19 SuSE Linux, Greg Blepp from SuSE originally had Q. My question was were there any other 19 20 documents besides the February draft letter to Novell 20 weighed in positive and later became negative. 21 that you were referring to when you earlier said, 21 Q. You note, "IBM in particular expressed "Had I looked at the documents I would have corrected serious concern over the Company's proposed 22 22 the date"? announcement and asked the Company to postpone making 23 A. No. 24 the announcement until after the end of calendar 2002." You see that? 25 Q. Okay. Page 87 Page 89 1 1 Sorry to use your tape time. Yes. Q. Valuable moments with you. 2 2 Q. Now, they had made that request. 3 3 A. I understand. A. Yes. 4 4 Q. Let's take a look at some draft board Q. And you declined it. 5 5 minutes from December 16, 2002. A. No. We honored their request. 6 (EXHIBIT-217 WAS MARKED.) 6 So that was my question, back to whether O. 7 7 Q. We'll mark as 217 it looks like a "marked 216 was issued. 8 8 to show changes" version of some board of directors A. So that's a good question. It was issued 9 9 meeting minutes from Caldera dated December 16, 2002, but it was not issued on the time frame that's on 10 produced under SCO 1326902 to 910. And I would like 10 that -- what does the document say? you to turn to the bottom of page 4, where the 11 Q. The document says December 11. 11 12 A. December 11. That was the time frame it 12 minutes recount your making a presentation regarding 13 13 SCOsource. was supposed to go out. And then based on IBM's 14 14 request it got delayed and didn't come out until, I A. Okay. 15 Q. And in particular the first full paragraph recall, third or fourth week of January. And I think on page 5. The document states, "Mr. McBride 16 16 that document may have been revised before it came 17 reported that, as a result of its dependence on the 17 out. 18 Linux community and the necessity of obtaining the 18 Q. You say, "Mr. McBride also indicated that 19 reaction of other major participants in the 19 the attorney retained by the company to assist it in 20 development and promotion of Linux, the company 20 enforcing its intellectual property rights, David 21 discussed the proposed announcements with several key 21 Boies, had indicated that he needed additional time 22 22 entities and received mixed results." Do you see to complete his review prior to launching the

23 (Pages 86 to 89)

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that?

Where was that exactly again?

The first full paragraph on page 5.

initiative." You see that?

MR. NORMAND: Objection to form.

	Page 90		Page 92
1	Q. Did you, in fact, convey to the board what	1	and a couple of the branches of the tree, it would be
2	is reported in this first paragraph, first full	2	safe to say that we are a majority owner of that
3	paragraph of paragraph 5?	3	intellectual property base.
4	A. Well, this is the report to the board.	4	Q. And the label SCO System V for Linux
5	Q. Well, it's minutes.	5	A. Yes.
6	A. I see what you're saying.	6	Q what was that intended to convey?
7	Q. Another way of saying it is are the	7	A. Well, if you go to the second page, I
8	minutes accurate?	8	believe it's clarified in the second paragraph. "The
9	A. I see.	9	SCO System V for Linux license will provide access to
10	MR. NORMAND: Objection to form.	10	SCO's UNIX System Shared Libraries for use with
11	A. Let me read it closely here.	11	Linux."
12	We were fully ready to launch this on	12	Q. And were those, in fact, UNIX System V
13	December 11, so I don't the SCOsource initiative	13	shared libraries?
14	was going to be launched; so the last statement	14	A. Yes.
15	there, I don't know that they had that exactly right.	15	Q. This release is consistent with your
16	Maybe he would have liked to have had more time or	16	testimony before; that through the winter of 2003,
17	appreciated more time, but it wasn't something that	17	the focus was on licensing of libraries, correct?
18	was going to stop the announcement from going out.	18	A. Correct.
19	Q. So maybe this is the version that actually	19	Q. Did you understand that at the time of
20	is the announcement.	20	this release, that there was a relationship between
21	(EXHIBIT-218 WAS MARKED.)	21	the question whether you owned the System V
22	Q. So 218 is a press release datelined from	22	copyrights and whether you had the right to immunize
23 24	LinuxWorld, January 22, 2003.	23 24	strike that.
25	A. Yes. Okay.Q. Does this refresh your recollection of the	25	In connection with preparing this release, did you have an understanding that the question of
23	Page 91	23	Page 93
1	announcement of SCOsource?	1	copyright ownership of UNIX System V bore on the
2	announcement of SCOsource? A. Yes.	2	copyright ownership of UNIX System V bore on the viability of this licensing program?
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	announcement of SCOsource? A. Yes. Q. Was this the public announcement of SCOsource? A. I'm pretty sure this was the announcement that went out. Q. The italicized language at the top, "SCO, the majority owner of UNIX intellectual property, creates new licensing programs to expand access to its UNIX technology, beginning with SCO System V for Linux." Do you see that? A. Yes. Q. What was the reference to "majority owner" intended to convey? A. My recollection is that we were looking at UNIX and our partners with respect to this whole UNIX community. So you have UNIX System V that runs through the trunk of this tree and then you have these multiple branches, whether it's AIX made with IBM, HPUX from HP, et cetera, et cetera." SCO even owned a couple of these branches, UnixWare and Open Server. So when you take the tree in total, it's	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	copyright ownership of UNIX System V bore on the viability of this licensing program? MR. NORMAND: Objection to form. A. No. Q. And that's because at this point you believe you own those copyrights? A. That's correct. Q. And it hadn't struck you that this would that there would be an issue? A. Yes. MR. NORMAND: Objection to form. A. That's correct. We thought we owned the copyrights from the beginning, and we thought in the middle we own them, and we still think we own them. Q. Let's look at another document. This will be 219. Will you hand them out? A. A lot of work at this deposition. Move the thing around, hand out documents. (EXHIBIT-219 WAS MARKED.) Q. So 219 is an e-mail from Greg Jones dated February 25, 2003 to several people at Novell, covering an e-mail from Dave Wright to Greg Jones, covering an e-mail from you to Dave Wright dated
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24 (Pages 90 to 93)

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Page 94

- 1 Q. In the e-mail that you sent to Dave 2 Wright, you wrote, "Dave, here are the immediately relevant sections of the contract." And then you listed a bunch of sections of the Asset Purchase Agreement, right? 5
 - A. Right.
 - Q. And you referred to the press release.
- 8 A. Right.

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9 Q. What were the circumstances under which you sent the -- strike that. 10

Why did you send Dave Wright this e-mail?

- 12 A. My recollection is that Greg had agreed 13 with our position on this. In the process of 14 describing this to Dave, who was not as closely 15 familiar with the situation as maybe Greg was, he 16 wanted some clarification around what it was we were talking about in the APA. So my recollection is that 18 I pulled some of the key provisions out to send over 19 to him.
- 20 Q. And did you have any verbiage in your oral 21 discussion with him about what these provisions 22 represented?
- 23 A. I don't recall.
- How did you select these provisions? 24
 - I don't recall the exact issue about

1 Q. Do you take issue with anything that Greg 2 recounts about February 25 telephone conversations you had with Dave Wright?

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Page 97

A. I recall that we were trying to get resolution to this. We had been working on this for three months and it was a situation where it was not happening at the level we were dealing with. He was asking for things to help them go up line with so he could understand it better. And so that's why we sent some of this over.

Q. So is that in addition to or in contradiction to what Greg wrote or just context, what you just said?

MR. NORMAND: Objection to form.

A. That was the context for this discussion. As I recall the discussion, it had to do with Dave trying to get better versed to be able to go upline. Because I made the comment to him, "We need to get this resolved. We've been working at this level now for multiple months. We need to get this resolved." And the point here was to put some relevant sections

- 22 of the contract in there so that Dave and Greg could go upline. The point of the document here you see
- talks about in the press release, "SCO will acquire
- Novell's UnixWare business and UNIX intellectual

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choosing the provisions. He wanted a snapshot of the issues that we were talking about.

- Q. Then on the cover e-mail from Greg Jones of February 25 he recounts two conversations that you had with Dave. And he writes, "Dave Wright spoke to
- Darl McBride twice today -- one 10-minute 6
- 7 conversation, and another 45-minute conversation.
- 8 Darl also sent Dave the attached e-mail, which is
- 9 only a list of sections in the Asset Purchase
- 10 Agreement. But which Darl says is the outline of
- SCO's argument. Darl says the Asset Purchase 11
- 12 Agreement transfers the UNIX business to SCO, that
- 13 SCO needs the copyrights to run its business, that if
- Novell does not clarify the Asset Purchase Agreement 14
- agreement as he requests, that the matter could end
- 16 up in court and have to be resolved in a public
- 17 manner. Darl told Dave he wants this resolved by
- 18 tomorrow. Dave has reiterated that Novell is not in
- 19 a position to adequately evaluate the issues at this
- 20 time, and told Darl he'll attempt to have discussions
- 21 with an attorney tomorrow. Darl alluded to having a
- relationship with Jack Messman and that he may need
- to call Jack to apply pressure to get this resolved." 23
- Do you recall that? 24
- 25 A. Yes.

property." This was issued from Novell. So there's already a problem with this excluded asset. So these were just some of the things that we were trying to get in front of him so we could better explain it.

- Q. But specifically with respect to what Greg Jones wrote in this e-mail, do you disagree with anything about his recounting? Not -- do you disagree with the accuracy of his recounting?
 - A. Let me just look at it closely here.

MR. NORMAND: And just so I'm clear, because there's two parts, are you asking him about his recounting of what Darl said or his recounting of what he said to Darl or both?

MR. JACOBS: Both.

A. I don't agree with everything that's in 16 this e-mail where he says this is the outline of SCO's argument. I mean, that's what Jones says in

18 his e-mail. If you look at the thing that was copied 19 over, that I sent over, it says, "Here are the

20 immediately relevant sections of the contract," which

21 is different than saying, "Here are the -- here is

22 the outline of the argument." So that one I wouldn't 23 say is accurate. Let me just see what else is here.

24 I think the point of this ending up in court, this was on the heels of a discussion I had 25

25 (Pages 94 to 97)

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had with IBM. And corollary to this set of issues

- was an issue we had with IBM and their contract. And
- when I sat down with IBM at the end of January to
- talk to them about the issue, their AIX contract
- problem, the executive at IBM's response was that
- 6 they had been talking to Novell, they had looked at
- 7 the Novell issues, and felt like because the
- copyrights were an excluded asset, that we didn't
- 9 have the basis to prosecute anything against IBM.
- 10 So yes, we were -- this is stated just
- 11 days before we filed suit against IBM. It was a 12 situation where IBM had already tipped their hand
- 13 that they expected to go to the Novell card in a
- 14 legal matter. And so yes, there was some urgency to
- 15 try and get this issue resolved in a way that Greg
- 16 and I had been talking about; not going through a
- 17 multi-year court battle, which is what it's turned
- 18 into.
- 19 Q. So that's additional context for the 20
- comment that he recounts you making about possibly 21 needing to get this resolved in court?
- 22 A. Yes.
- 23 Q. So other than the fragment which says --
- 24 in which Greg says, "Darl says this is the outline of
 - SCO's argument," is there anything else in this

disagree with that.

(EXHIBIT-220 WAS MARKED.)

- Q. 220 is an e-mail from Duff Thompson to you 3 4 dated February 27, 2003 --
 - A. Uh-huh (affirmative).
 - Q. -- in which Mr. Thompson recounted his recollections of the negotiation of the Asset
- 8 Purchase Agreement. Do you see that? 9
 - A. Yes.
- 10 Q. Do you recall receiving this?
- 11 A. Yes.
- 12 Q. Do you recall the circumstances under
- 13 which this came to you?
- 14 A. My recollection of this is that, again,
- 15 knowing that IBM was going to try and attack us on
- the Novell excluded assets with respect to the 16
- 17 lawsuit that was forthcoming, there was a desire to
- have somebody that was associated with that
- 19 transaction to weigh in so that there was a -- given
- 20 that the Novell guys weren't coming back with
- 21 something, that there was a basis of somebody that
- 22 was associated with the transaction as to what the
- 23 effect or the intent of that deal was.
- 24 Q. In Mr. Thompson's e-mail he says, "I still 25 need to check with some of my former staff members in

Page 99

Page 101

Page 100

- e-mail that you take issue with in terms of the accuracy of its recounting of your conversations?
- A. I don't remember saying I was going to
- 3 apply pressure to Jack to get this resolved. I
- believe I said that I was going to go upstream. He
- may have implied that that was to apply pressure. 7 Yeah, definitely I was frustrated that we had been at
- 8 this level for multiple months and nothing had 9
 - happened.

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- Q. So no other -- other than the two things you've referenced, "Darl says the outline of SCO's arguments," and a specific reference by you to applying pressure, any issue with this e-mail?
- 14 A. This part about Darl saying he'll have 15 discussions with an attorney tomorrow, I don't know what he is talking about there. 16
- 17 Q. No, I think Dave is saying --
 - A. Oh, he's saying he'll --
- 19 Q. He'll attempt to have discussion with an 20 attorney tomorrow.
- 21 A. "Dave has reiterated that Novell--" Oh, I
- 22 see. He will attempt to have discussions with an
- attorney tomorrow. I misread that one. Okay. 23
- 24 O. Otherwise --
 - Otherwise -- I don't have any reason to

- the Novell legal department to confirm a couple of 2 the details in the transfer of the UNIX business from
- 3 Novell to SCO." You see that?
 - A.

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- 5 Q. Did Mr. Thompson ever report back to you 6
 - on the results of any checking that he did with former staff members in the Novell legal department?
 - A. I know that he talked to Novell staff
- 9 members. I know that he came back and was exactly
- where he was with this. I can't tell you the content 11 of the discussion he had with those members.
- 12 Q. How about who he spoke with?
- 13 A. I know he had a discussion at some point
- 14 along the way with Jim Lundberg. I don't know if it
- 15 had to do with this time frame or not.
- 16 O. Did it have to do with the transfers of 17 the UNIX business from Novell to SCO?
 - A. Again, I don't know the content of
- 19 everything that he talked about.
- 20 Q. Did he report back to you at any point, 21 "I've done additional checking and I've confirmed
- 22 certain points about the Asset Purchase Agreement,"
- 23 or is this the report, in other words?
- 24 MR. NORMAND: Objection to form.
 - Let me start over. It was a lousy

26 (Pages 98 to 101)

Page 104 Page 102

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- 2 In 220 Mr. Thompson reports to you his recollections of the Asset Purchase Agreement agreement and then says he's going to do some further 5 checking; you see that? 6
 - A. Yes.
 - Q. Did he ever report further information to you, as is contemplated by this e-mail?
- 9 A. He reported to me later on having discussion with Novell counsel. I don't remember him coming back tying it directly to the contents of this 11 12 e-mail.
- 13 Q. How about the substance of what he 14 reported to you in that conversation?
- 15 A. Nothing that he said would counter the information that he put down here. 16
 - Q. Would it have supported it?
- 18 It would have supported it, yes. A.
- Q. Would it have fleshed it out? 19
- 20 A. Would it have fleshed it out in terms of--
- Q. More detail. 21
- 22 A. I don't remember it -- I don't remember it
- being positive or negative. I remember that it was 23
- along the lines of what he had already said. 24 25
 - Q. Did Mr. Thompson at any point report to

- 1 O. What did you learn from him?
 - He didn't remember anything about it.
 - Q. When did you talk to him?
 - A. It would have been sometime in 2003.
 - Q. What were the circumstances?
- 6 A. I talked to a number of Novell people 7 trying to get their read on different things as it 8 related to this transaction. He was one of them.
 - Q. And what was the substance of your discussion with him?
- A. It was a phone call asking him what he 11 12 recalled about this transaction.
 - Q. And what did he say?
- 14 What I remember him saying is that he 15 didn't have recollection of the details of what was 16 going on around this.
- 17 Later I talked to him, probably six months 18 after the IBM lawsuit was filed, and I don't remember the exact content of that discussion but it seemed 19 20 like he had been having some discussions with them, 21 but I don't remember the details of that.
- 22 Q. So did you ever specifically ask Mr. Bradford the question whether Novell intended to 23 24 convey the UNIX copyrights to SCO in the Asset
 - Purchase Agreement?

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you that he had spoken with Tor Braham or Aaron Alter or Shannon Whisenant about the Asset Purchase

3 Agreement? 4

- A. He didn't give me details of who he was talking to.
- 6 Q. Did he -- do you happen to know whether he 7 ever spoke to any of them about the Asset Purchase Agreement in --8 9
 - A. I don't know who he would have talked to.
- Q. How about David Bradford; do you know if he ever spoke to David Bradford about the Asset 11 Purchase Agreement? 12
 - A. I don't know if he talked to David or not.
- 14 Q. Do you know if anyone acting on behalf of 15 SCO has spoken with David Bradford about the negotiation or intent of the Asset Purchase 16

17 Agreement?

18 MR. NORMAND: You can answer the question 19 yes or no, if you know.

- 20 A. Yes.
- 21 Q. Who has spoken to David Bradford?
- 22 MR. NORMAND: You can give a name.
- A. I remember talking to him. 23 24 You talked to him?
- Yeah. 25

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A. I don't remember getting any of the 2 details with it because it was not something that he

3 was talking about. I remember talking to Rob Hicks

about it and he got into more detail. I don't

- remember getting into any detail with it with David. Q. And that's in both conversations, correct?
- 6 7 A. Yes. The second one was just a social 8 setting. Just kind of said hi to him and talked for

9 a minute, but that's correct.

- 10 Q. How about Rob Hicks; what did you learn 11 from Rob Hicks? 12
- A. Rob Hicks's comment, this would have been 13 in the fall of 2002 time frame, was along the lines of, "Yeah, there were some patent issues." I think he mentioned a pike patent that Novell was concerned

about. But he said the bigger issue that he saw with 17 Linux had to do with the copyrights, and copyright

18 issues.

- 19 Q. And what did you understand him to be 20 referring to?
- 21 A. I didn't get specifics. He didn't have 22 specific details, but he just said copyrights were 23 the area that he would be concerned with.
- 24 So the conversation with Rob Hicks -- Rob Hicks was a former Novell person, correct?

27 (Pages 102 to 105)

Page 106 Page 108

- A. Correct. Novell attorney. 1
- 2 Q. And were you -- was this part of your effort to find out more about the intent underlying the Asset Purchase Agreement, your conversation with 5 him? 6
 - A. The Asset Purchase Agreement and the transaction in general, correct.
 - Q. Did he have any information to convey to you about that?
- 10 A. He didn't have a lot of knowledge about that. I think I actually talked to him before I 11 12 talked to Greg Jones, if I recall correctly.
- Q. And when you say "not a lot of knowledge," 13 that leaves the possibility of a little knowledge. 14
- 15 A. The only thing I remember him specifically saying was, "Don't look at patents. You've got to 16 17 look at the copyright issues." That's what I remember specifically from him. 18
- 19 Q. So you personally have spoken to Duff 20 Thompson, who was involved in the Asset Purchase 21 Agreement?
- 22 A. Right.

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- 23 Q. You spoke to David Bradford?
- A. 24 Right.
- 25 You spoke to Rob Hicks?

- definitely talked to Bob Frankenberg and he was 2 definitely at Novell. The people I was thinking of
- were actually not Novell people, they were SCO people. So I was trying to recount the Novell
- 5 people. I definitely talked to Bob Frankenberg about 6
- 7 Q. Anybody else, now that I've triggered a 8 recollection?
- 9 A. Darcy Mott. Chris Sontag is not a party 10 but he was at Novell.
- 11 Q. So let's take that in. Chris Sontag didn't have any, I'll use the word "percipient," any 12 13 percipient information about the Asset Purchase 14 Agreement, correct?
- 15 A. Right. Just that he was at Novell at the 16 time.
- 17 Q. And Darcy Mott; what did Darcy Mott convey 18 to you?
- 19 A. I believe Darcy was one that asked us to 20 go look at the SEC statements because he said in his 21 mind we sold this except for the pre-existing binary royalty streams. So I think he's the one that
- pointed us to go look at Novell's SEC statements to
- 24 that effect, because I believe he was involved in
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Page 109

1 A. Right.

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- Q. What other conversations have you, yourself, had with people who -- with former or present Novell people in order to find out facts about the negotiation of the transaction with SCO in 1995?
- MR. NORMAND: I would offer the objection that if there were any such discussions and you had them at the direction of Counsel, then keep that in mind in answering the question.

THE WITNESS: Okay.

Let me just think here for a moment if there's anybody else that doesn't fall under that category. I can't think of anybody else.

- 15 Q. (By Mr. Jacobs) And Mr. Normand 16 instructed you with respect to conversations you've had at the direction of Counsel. Would you have more 17 18 information to report, but for that instruction?
 - A. I can't think of anybody else right now.
 - Q. So to click through some possibilities,
- 21 you personally didn't speak with Bob Frankenberg?
- 22 A. Okay, I'm glad you brought him up because I did speak with him. 23
- 24 Q. I wasn't going to leave you out.
- I better retract my other statement. I 25

- Q. Anything else?
- I don't remember anything else.
- 3 And what did you glean from the SEC 4 statements?
 - A. That Novell had stated in their annual report in 1995 -- I don't have it in front of me right now, but essentially that Novell had sold the UNIX intellectual property, and again I'm paraphrasing but they sold UNIX, the intellectual property. They retained some pre-existing SVRX royalties that tied to the source code for some of these older products, was what I recall.
 - Q. How about Mr. Frankenberg; what did he convey to you?
 - A. That they had sold UNIX. He was the one that commissioned it.
- 17 Q. Did any of those people tell you that one 18 of the directions given to the Novell negotiating 19 team was to make sure that Novell could do additional 20 buyouts?

MR. NORMAND: Objection to form.

22 Foundation.

23 A. I don't remember it being specifically 24 stated that way. There was statements that they had sold everything except the binary royalty streams

28 (Pages 106 to 109)

Page 110 Page 112 that were later subject or could be subject to 1 A. Yes. 2 buyouts. But I don't remember having that discussion Q. And to the best of your knowledge, 3 with any of them. everybody is happy with that resolution? Q. You had a recollection from your time at 4 4 A. I believe so. 5 5 Q. In May of 2003, SCO put out a letter to Novell that there was a plan or an interest in doing 6 6 future buyouts? some group of Fortune X customers about the SCOsource 7 7 A. Right. program, correct? 8 One more person. Ty Mattingly was 8 MR. NORMAND: Objection to form. somebody that I talked to about this topic, because 9 A. About the SCOsource program? That was one 9 he was involved in the transaction. And I did have 10 of the elements of it, yes. 10 discussions with him about the topic, as well. 11 Q. And previously you had issued 218 about 11 the establishment of SCOsource, correct? 12 Q. What did he convey to you? 12 13 13 A. Basically what everybody else was saying; A. Yes. 14 Q. Why did you put out a press release as to 14 that they had sold UNIX and retained binary royalty 15 15 -- January 22, why did you actually announce streams. SCOsource in the form of a press release? 16 Q. Let's bring up Mr. Anderer again. 16 17 (EXHIBIT-221 WAS MARKED.) 17 A. That's the way we typically launch 18 Q. This is an e-mail from him to you dated 18 programs, products, et cetera. This was a program, a May 28, 2003. The subject, "If you are still up, 19 19 licensing program. 20 give me a call." Then, "Darl, if you are still up, 20 Q. Was there a need to convey this 21 give me a call ... One old agreement has some 21 information to a very broad community? interesting and relevant information regarding the 22 A. Again, that's the way we go to market. As copyrights. Mike." Do you see that? 23 23 a publicly traded company we have an obligation, when 24 A. Yeah. It was at 1:28 a.m., like I'm still we come out with a new product that ties to our awake. It's kind of crazy. 25 revenue line, it's the standard MO that we are going Page 111 Page 113 Q. But you did, in fact -- do you recall to come out with a press release. 1 receiving this the next morning? Q. And then in May when you sent the letters 2 2 3 A. I don't remember offhand. Let me look at 3 out to -- was it the Fortune 1500? 4 it for a second. "One old agreement has -- " I don't A. Yes, it was. 5 remember specifics of this e-mail. Q. Why did you send the letter to that 6 6 Q. Do you remember having a conversation with audience? 7 7 him? A. We were trying to give them notice of 8 8 issues that we had going on with Linux intellectual A. I don't remember what he would have been 9 9 talking about here. property problems at the time. 10 Q. So you don't know what the old agreement 10 Q. And what were those issues, as you saw 11 is that he is referring to here? 11 them, at the time of the issuance of that letter? 12 A. I'm not sure what he is talking about 12 A. That we were seeing copyright problems 13 here. 13 inside of Linux that was infringing on our 14 Q. Do you have any information about that? 14 intellectual property. 15 A. I really don't know what he would have 15 (EXHIBIT-222 WAS MARKED.) been talking about. This was the date of May 28, 16 Q. 222 is an e-mail string ending with an 16 17 e-mail from a William T. Warren to Darl McBride dated 17 2003. No. I don't recall. 18 Q. Mike is still a consultant to you at this 18 March 29, 2003. point? 19 19 A. Right. 20 20 Q. Produced under SCO 1273262 to 264. Do you

29 (Pages 110 to 113)

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see that?

A.

Q.

Who is William Warren?

25 Lehman Brothers, a Wall Street investment firm.

He was an employee of, I believe it was

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A.

Q.

Yes.

Q. At some point you did get into a

Did that get resolved?

a disagreement with Anderer about commissions.

disagreement with -- or "you" meaning SCO -- got into

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Page 114

- Q. What was his relationship or interest, as 1 2 you understood it, in SCOsource?
 - A. He was either an investor or looking at investing in the company, and I believe he was trying to understand how SCOsource played into that investment idea.
- 7 Q. Now, he sends you an e-mail on the second e-mail in the string, working backwards. May 28. "Hi Darl, I'm sure you read this morning's WSJ 9 10 article that claims Novell will challenge your suit by claiming that they retained the intellectual 11
- property rights of UNIX. Any thoughts on the article 13 and how such a claim might delay your own legal action?" 14
- 15 A. Where are you at?
 - Q. Let me just show you.
- 17 A. I see. Okay.

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- 18 Q. And then you e-mail him back. "Bill,
- 19 Novell has obviously not read our complaint. Our
- 20 claims against IBM and potentially against other UNIX
- 21 vendors do not involve patents or copyrights.
- Patents and copyrights protect lines of code. Code
- 23 can be changed or obfuscated."
- 24 Then you go on to describe your contract 25 claims and how your contract claims might be compared

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- 1 Q. And then it quotes the text of Amendment 2 Number 2, or the text on copyright ownership. Do you see that?
 - A. Yes.
 - Q. How did you happen to -- how did you, SCO, happen to locate your copy of Amendment Number 2?
 - A. My assistant found it in some files. It was filed in a folder called Sleigh Ride.
 - Q. Your assistant being?
- 10 Joanie Bingham. Α.
- 11 Q. She happened to be -- was she searching
- 12 for it or did she just come across it? 13
- A. She was looking for it. Well, she was looking for something that would resolve the issue 14 15 that Novell had brought up the week prior in a public
- press release open letter to me and the company 16
- 17 saying that they, in fact, own the UNIX copyrights. 18 She was trying to find something that would relate to
- 19 the filing they had made the previous week.
- 20 Q. Had you previously searched for such 21 documents?
- 22 A. Yes.
- 23 What information do you have on why you 24 were able to locate it, or she was able to locate it

25 this time around?

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with copyright claims. Do you see that?

A. Yes.

MR. NORMAND: Objection to form.

- Q. And then you say, "Novell is trying to fight for a hill that we don't care about and this will not slow down our IBM fight or our claims on Linux. The fun continues. Best regards, Darl." Do you see that?
- 9 A. Uh-huh (affirmative).
- 10 Q. In fact, wasn't Novell's contention that it owned the copyrights relevant to the copyright 11 12 issues you had laid out in your letter to the Fortune 13 1500?
- 14 A. Yes, it was.

(EXHIBIT-223 WAS MARKED.)

- 15 16 Q. 223 is a press release dated June 26, 2003 in which SCO announces the existence of Amendment 17
- 18 Number 2. You see that?
 - A. Yes.
 - MR. NORMAND: Objection.
- 21 Q. And Chris Sontag says that, "This
- amendment simply confirms SCO's long-stated position 22
- that it owns all copyrights associated with UNIX and 23
- UnixWare businesses." Do you see that? 24
- 25 Yes.

1 A. Well, I believe initially the search was around looking in folders around things called "UNIX" and "copyrights" and things where you would expect to

- 4 find them. I believe that what happened after this
- attack by Novell hit us was that she went back and 6 just started going through with a fine-tooth comb,
- 7 looking in every file rather than where they would
- 8 logically be filed. And that did prove fruitful in 9 that she found it in a file called Sleigh Ride, which
- 10 wouldn't be intuitively obvious that it would be 11 there.
- 12 Q. Up until the location of Amendment Number 13 2, did you have any information that there was an amendment that addressed copyright issues?
 - A. No.
- 16 Q. At the end of the press release, Sontag says, "'SCO is the owner of the UNIX operating 17
- 18 system, as well as of the UNIX contracts, claims, and
- 19 copyrights necessary to conduct that business,' said
- Sontag. 'None of the litigation we are currently
- 21 involved with asserts claims based on copyrights.
- 22 Because others have called into question SCO's
- 23 ownership of the UNIX and UnixWare copyrights, we are
- 24 satisfied that we have now proven without a doubt
- that SCO owns those copyrights." Do you see that?

30 (Pages 114 to 117)

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Page 120 Page 118 1 Q. And the copyrights were, as you explained 1 A. Yes. 2

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- Q. So were you involved in the preparation of this press release?
- A. I don't remember who prepared it. I certainly would have reviewed it before it went out.
- 6 Q. What was the point of saying, "None of the 7 litigation we are currently involved with asserts 8 claims based on copyrights"?
- A. I'm not sure exactly what the thought was 10 at the time. I mean, it's a true statement. It was 11 a fact.
- 12 Q. What was your -- given that fact, what 13 concern drove the issuance of this press release --14 strike that.

Novell issued its press release saying it owned the copyrights.

A. Right.

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- 18 Q. You issue a press release that says, among other things, "None of our litigation asserts claims 19 20 based on copyrights." Why was this issue important 21 at the time; important enough to warrant a press 22 release by you?
 - MR. NORMAND: Objection to form.
- 24 A. I think if you read the next sentence there it partially answers it. "Because others have

2 earlier, relevant to your letter to the 1500 Fortune companies?

A. Well, we can sit down and go through that letter. I know that we had found, at that point in time, copyright code that was copied line by line of System V into Linux, and that was a part of that. That wasn't the only part of that letter, but that

8 9 was a part of it, yes. 10 MR. JACOBS: Want to break? We have been

11 on a good schedule of --MR. NORMAND: Your call. I think we're

12 13 fine.

14 Do you want to do a break?

15 THE WITNESS: I'm good with what everybody 16 else wants to do. May as well.

(Lunch break taken from 12:07 to 1:13.) 17

- 18 Q. (By Mr. Jacobs) Mr. McBride, if you look 19 at the stack, Exhibit 212, the thick exhibit --
- 21 Q. And you turn to 119 on the Bates stamp.
- 22 A. 23
 - Q. This is your June 6 letter to Jack
- 24 Messman. June 6, 2003.
 - A. Right.

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- called into question SCO's ownership of the UNIX and UnixWare copyrights, we are satisfied that we have now proven without a doubt that SCO owns those copyrights." The "others," of course, being Novell the prior week, going out publicly and saying they owned our copyrights.
- Q. The previous sentence suggests that copyrights aren't relevant. So what was the importance of the copyright ownership issue around this time?

MR. NORMAND: Objection to form.

A. There was confusion at the time as to what the relationship of the copyright issue was to our contract claim with IBM. And part of what we were trying to do here was clear up confusion that was in the marketplace.

16 17 Let's be clear here. IBM is the 18 litigation we are currently involved in. The 19 litigation we are currently involved in does not assert a copyright claim. However, and you go to the 21 next sentence, "Because others have called into 22 question," the others being Novell, "SCO's ownership 23 of the UNIX copyrights," we are here today to let you 24 know we are satisfied as we have now proven we do 25 have those copyrights.

Q. And it concerns Novell's May 20 press 1 2 release which, among other things, addresses 3 copyright ownership. Yes? 4

A. Yes.

Q. And in the second paragraph you state, "We have a direct statement that Chris Stone, an executive employee working closely with you on this matter, stated that the timing of your May 28, 2003 press release was intended to coincide with our

earnings announcement that occurred later that day."

11 You see that?

A. Yes.

13 Q. What was your basis for making -- what was 14 the direct statement you were referring to?

15 A. I was referring to a statement that we 16 received from a member of the press corps saying that 17 this had essentially happened.

O. Who was that?

A. Maureen O'Gara.

20 Q. Did you have a direct conversation with

21 Ms. O'Gara?

Yes, I did. A.

> What were the circumstances? Q.

24 The circumstances were I was supposed to 25 meet with Chris Stone for a meeting on, I believe it

31 (Pages 118 to 121)

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was the 27th of May. He had said he wanted to come over and see the offending code that was in Linux, wanted to sit down and talk. We were supposed to have a meeting. He ended up not showing up to the meeting. We waited and waited. Didn't show. We 6 finally called his secretary and talked to them, 7 asked them what was going on. She said, "He's not going to make the meeting."

And then it was just hours later that my P.R. director came in to me and said he had received a message from Maureen O'Gara that Novell was making a big announcement about how they still owned the UNIX copyrights. And then they got into the content of this comment here; that they were timing the announcement of that UNIX copyright ownership to coincide with our earnings call that was going on the following day so as to negatively impact our stock.

- Q. So at this stage, what you've reported so far is, in terms of how you become aware of this, that your P.R. director -- Blake Stowell?
- 21 A. Yes.

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22 Q. Came to you and said something along the 23 lines of, "I just had this conversation with Maureen 24 O'Gara. Here's what's going down. They are going to make this announcement and it is deliberately timed

doesn't just pop out of nowhere. I very specifically 2 remember that it was originally designed to be done 3

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Page 125

- earlier. 4 Q. Did you or Mr. Stowell record 5 contemporaneous notes as to what Ms. O'Gara was 6 conveying to you about what Chris Stone had said?
 - A. No.

Q. Did you do anything else? Other than the correspondence back and forth with Novell on this topic, did you do anything else on the question of whether Chris Stone had intended, or whether Novell had intended to time the two together?

MR. NORMAND: Objection. Form.

- A. The discussions that I had with Jack Messman -- besides this letter I had a verbal discussion with him around that topic that's detailed here in 212 somewhere.
- Q. In fact, what happened to SCO's stock price in that period?
- 20 A. It went down on the day of the 21 announcement, and within a few days of that, I don't 22 remember the exact time frames now, but it had 23 dropped I'm guessing in the 40 to 50 percent range 24 immediately.
 - Q. And then you issued a press release on

Page 123

- to coincide with our earnings announcement." Right?
- A. Yes.
- Q. What did you do next?
- A. I called up Maureen O'Gara.
 - Q. What did you say to her?
- 6 A. I asked if it was true. I told her what 7 Blake told me and said, "Is that true?" She repeated it, said, "This is what he told me," and confirmed 8 9
- 10 Q. What words did she use to describe what 11 Chris Stone had said to her?
- 12 A. Well, sitting here a few years later, I 13 don't know that I could recite the exact words but I 14 can certainly remember the essence of it. And that was that they had -- "they," Novell, were coming out 16 announcing that they owned the copyrights; that Chris 17 Stone had told her Novell had talked about doing this 18 announcement the week prior, but then decided to time 19 the announcement with our earnings release to 20 negatively impact our stock. 21 Q. You specifically remember her saying
- something about him saying to her, Chris Stone saying to her that it was originally set for release a week 23 earlier?
 - Yeah. I couldn't have thought to -- that

June 6 with the -- that we have looked at relating to the location or discovery of Amendment Number 2?

- A. Right.
- Q. What happened to your stock price in the wake of that?
- A. I think we got some of it back, but not all of it. I don't remember the exact -- it didn't go back up as high as it was at that point on that announcement.
- 10 Q. And did it ultimately recover back to the 11 level it was at on May 27?
- A. It recovered when we had subsequent 12 13 announcements about major licensing deals, but not 14 before that.
 - "Major licensing deals" meaning the Microsoft and Sun announcements?
- 17 A. Yes. Sun had already been announced. It 18 would have been the subsequent Microsoft deals that -- it wasn't until that point in time, as I recall, 20 that the stock actually recovered from that Novell 21 attack.
- 22 Q. Now, in the press release we looked at, 23 223, Mr. Sontag is quoted as saying, "We are 24 satisfied that we have now proven without a doubt that SCO owns those copyrights." For some period of

32 (Pages 122 to 125)

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Page 126

time did you consider the copyright issue to have 2 been put to rest?

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MR. NORMAND: Objection to form.

- A. When I talked to Jack Messman in early June on a phone call, and Jack, upon reading Amendment 2 said, "Okay, you've got the copyrights. So what do you want," I assumed that this issue was behind us.
- Q. And at some point did you come to learn that that was not true?

Let me back up a second. In the eyes of the marketplace, was the information that you were receiving in the wake of the June 6 press release to the effect that the copyright issue had been put to

MR. NORMAND: Objection to form. Calls for speculation.

18 A. I don't believe it ever got put to rest 19 and, in fact, it went the other direction. It got 20 worse. Because what happened is Novell, although 21 initially retracting and reversing their position, the day after I talked to Jack they eventually turned around again, did another flip-flop and went back out 24 publicly and started saying they owned the copyrights.

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issue, also.

MR. NORMAND: Objection.

- Q. So can you distinguish the marketplace reaction?
 - MR. NORMAND: Objection to form.

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- 6 A. The marketplace reaction that was by an 7 order of magnitude louder than anything was the issue 8 around copyright ownership. The market in general -9 when I talk about customers, competitors, partners, 10 et cetera - didn't really have a personal dog in the 11 hunt with respect to the waiver issue with IBM. But 12 they had a big issue as it related to the copyrights. And that was clearly the pushback that we were getting. 14
- 15 Q. What testimony can you offer on the 16 specifics of pushback that you were getting that you 17 attributed to the disagreement about copyright 18 ownership?

MR. NORMAND: Objection to form. When you say, just so I know, when you say "you" here, do you mean the company or Mr. McBride personally?

MR. JACOBS: Mr. McBride.

A. From a personal standpoint, it related to discussions with potential SCOsource licensees and discussions with my internal staff who were talking

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Q. So my question is actually framed by those brackets, by those bookends. Between June 6 and Novell's later announcement, was the information you were receiving from your colleagues, from monitoring the press, listening to your customers, consistent with the idea that the copyright issue had been put to rest?

MR. NORMAND: Objection to form.

A. We felt like it had been put to rest in our minds. And it was just going to take the marketplace a period of time to get to the conclusion we had made on it. As we went through the summer of '03 and into the fall of '03, we started hearing more of this Novell, Novell, Novell set of issues coming up. And it was initially confusing in my mind because I thought that issue was behind us. And I couldn't understand why the market was talking about it. And then I started to find out that, in fact, Novell was signaling to others via partners, customers, Wall Street people, et cetera, that the issue wasn't behind us. Q. Now, when you were hearing Novell, Novell,

23 Novell from the marketplace, something else is going

on at this point, right? Novell is waiving your

claims against IBM and you're dealing with that

to potential SCOsource licensees.

2 Q. (By Mr. Jacobs) So let's break that down 3 a little bit. The discussions you, yourself, engaged 4 in, what --5

A. Let's take Hewlett Packard as an example. Hewlett Packard was on the verge of doing a major SCOsource licensing deal with us on their proposal. It was set to be in the \$30 to \$40 million range, and ultimately the deal did not go through. The reality is we were looking for more money than that. But part of the issue of it not going through was them coming back, talking about this copyright issue.

\$30 million threshold was that they were still hearing that Novell was claiming copyright ownership, and how could they be paying extraordinarily more amounts of money than we are talking about when all of this wasn't settled in a court? So Hewlett

Part of their issue of not getting above a

19 Packard was clearly a case where we had a major deal

20 on the table, SCOsource related; and a major

21 contributor to that deal not coming together was, in 22

fact, this copyright ownership cloud that Novell had 23 created.

24 Let's drill down a little bit. At the 25 last stage of the negotiations, the disagreement in

33 (Pages 126 to 129)

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- A. We were in the low hundred million; \$200, \$250 million range was basically what we were targeting. In the end, they were down at \$30. We eventually got our arms around the idea that there was a way of doing a deal with them that was in closer to the range where they were \$30, \$40 million, but it would not be as wide of a scope as what all of us had talked about initially. And that's when we started to make some progress with that, and then eventually that one fell apart.
- 12 Q. What's the timing on the negotiations with 13 HP that you're referring to?
- 14 A. It was in the summer of 2003. I would 15 bracket it from let's say August through September, in that rough 60 day time frame. 16
 - Q. Were drafts exchanged?
- 18 A. There were -- discussions went back and 19 forth. I know there were things that were on paper. 20 I can't remember if it was coming from them to us or 21 if those were things that we had. The short answer 22 is I don't know.
- 23 Q. Were there e-mails that documented 24 potential financial amounts and other terms?
 - A. I was involved in direct discussions with

some of the principals over there, but I wasn't the lead negotiator. So if there were e-mails, it

Q. Would they have gone to Mr. Sontag?

A. We had -- the lead negotiator on their

side was Joe Beyers. Other people involved there.

Carly, who was the CEO. And for a period of time

there Rick Becker was involved, but more at an

adjunct level. He wasn't as direct in those

Q. Who were you in direct contact with at HP?

He was telling us he was in direct communication with

probably wouldn't have come to me directly.

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- we kicked around a few things. I think one idea was 2 they were concerned about their customers in total,
- and then they had customers that were running on HP
- hardware and those that weren't. So some might have
- 5 HP hardware, and then they have this broader issue.
- 6 So they didn't want to indemnify for HP hardware and
- 7 then wake up one day and see that they still have
- 8 lawsuit issues on the other side. I think that was
- 9 one differentiation. I think there were a couple
- 10 other things we talked about. I don't remember 11 offhand right now the details of that.
 - And how do you know -- by what vehicle of communication do you know that the negotiations ultimately broke down because of their view that the copyright issue made the transaction less valuable than originally contemplated?

MR. NORMAND: Objection to form.

- 18 A. The discussions were going through August, 19 they went into September, and at some point along the 20 line there, Joe Beyers came back and essentially 21 communicated as much.
- 22 Q. And what do you recall of the form of the 23 communication?
- 24 A. A phone call.
 - So to the best of your knowledge, there's

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- no -- well, is there any writing, contemporaneous writing by anyone that records that HP thought -
 - strike that. Let me start over again.

Was there an e-mail that said it's a copyright issue that's causing this to break down?

- A. I don't know if there was or not.
- Q. And did you take contemporaneous notes of the call?
 - A. No.
- Q. Anybody take notes?
- 11 A. I don't know if Chris did or not.
- 12 Q. So the best information you have about how 13 you know or believe that copyright was the reason the negotiations broke down is this phone call from Mr. 14 15 Beyers?

the version in which you were closer on price, was that an immunity for HP customers running Linux on HP boxes?

Was the SCOsource arrangement with HP in

18 MR. NORMAND: Objection to form.

A. Most likely.

A. It had to do with HP customers being able to run Linux under our SCOsource program.

- 20 21 Q. And in what way was it narrower in scope 22 than the version you were talking about at the several hundred million, low hundred millions of 23
- 24 dollars range?

discussions.

A. I believe the idea was -- I think the --

MR. NORMAND: Objection to form.

A. The call from Joe, in the end, was the key thing that indicated to us that that was the issue.

19 When I say "copyright problem is the issue," he

20 didn't, as I recall, call up and say, "Novell owns

- 21 the copyright so we are not doing this deal." It was
- 22 not that direct. Embedded in his discussion of them
- 23 going down this other path of doing indemnification
- 24 and not paying this amount that we were looking for

was along the way a discussion that, "Novell is

34 (Pages 130 to 133)

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making these claims. You guys don't have that resolved yet so it's hard for us to pay more than that." I remember him clearly saying that. And this being resolved was the copyright issue.

- Q. Did he explain any other reasons why HP was not interested in proceeding further with negotiations?
 - A. I don't recall.

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- Q. In that communication, though, you heard 10 him say, "We are going to go down an indemnification 11
 - A. I don't think he said the exact details of what path they were going down. It came out shortly thereafter, and we became aware of it. So I wouldn't -- I don't remember for sure whether he said that in that call or whether that was just something that was an outcropping of the fact that they did the program.
 - Q. And the way you were linking them up was that HP had decided to address customer uncertainty around Linux by indemnifying rather than buying a SCOsource license?
- 22 A. Right.
- 23 Q. Going back to the chronology a little bit 24 -- sorry. Before I leave this topic, are there any other or do you have any other testimony about

side, and on the infringement side, we can't move 1 2 forward with you." They did offer us some money but it was a big spread away from what we were asking 4 for.

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- O. What were you asking for from Google?
- A. We took our \$699 list price for SCOsource and discounted it down. It was still in -- I don't remember the exact amount. It was in the hundreds of dollars. And their ask was in the tens of dollars. The bid, I should say. There was too far of a gap. There was a decimal problem.
- 12 Q. An order of magnitude difference?
 - A. Yes.

millions of dollars.

- 14 Q. And the total revenues that were at stake 15 for SCO if the Google deal had come in at the discounted price you were looking at? 16
- 17 A. They never did give us an exact count of 18 their servers, but my understanding is they are in 19 the hundreds of thousands of servers magnitude. I've 20 heard as high as 500,000. I've heard as low as 21 250,000. So if you multiplied -- CA is an example. 22 I think we did theirs for \$500 per server. If you multiplied that against the 250 on the low end and 500 on the high end, you're talking about hundreds of

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particular instances where you believe the assertion of copyright affected your ability to reach SCOsource licenses?

A. Yes. Also -- well, I guess you didn't ask that. I won't back up. I was going to say something else, but let's go forward to your question.

The other instances came from our team that was out in the field doing SCOsource licensing discussions, primarily led by Larry Gasparro. And there were a number of customers that came back and cited as problematic the Novell copyright issue.

- Q. Did you ever create a mental list of what those were, and can you recount that for us?
- A. I've got some that I can remember from the discussions we had. There were a number of customers that said -- that we moved down the path to license with, that we didn't license. Some cited the Novell issue as the reason, some did not. It would be hard for me to sit here today and attach the name to them.

20 But what I can tell you is that 21 predominant around the issues of why people weren't 22 doing it was this ownership issue. Google was a good example. We were in multiple levels of discussion 23 with them, and ultimately what it came down to was, 24 "Until you get some court rulings on the ownership

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Q. And in Google's case -- strike that. Any other instances in which ownership affected an ongoing licensing discussion?

A. There were a number of investment banks that we had discussions with. One of them for sure had brought up the Novell ownership issue. I can't remember if it was Morgan Stanley or Lehman Brothers or Merrill Lynch, but one of those three, I'm pretty certain.

There was the Pentagon. The Department of Defense we had sit down, face-to-face discussions with them and that was an issue that they brought up.

Windham Hotels, I remember that being an issue with them. Regal Entertainment, the big movie theater chain; if I recall correctly that was an issue for them, as well. I think there was a place called Just U.S.A. Sports that had called out this issue. And those are the ones that kind of come to my mind as we sit here.

- 20 Q. As you were doing SCOsource, did someone 21 on the SCO staff create a mechanism to keep track of 22 the status of the negotiations and what issues were 23 arising therein?
- 24 That would have been Mr. Gasparro. 25
 - And did he send that report to you

35 (Pages 134 to 137)

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Page 138 Page 140

periodically?

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- A. Yes.
- 3 O. Did it have -- was it annotated with information about the issues you've been discussing 5 over the last few minutes?
- 6 A. As I recall, he had made comments on some 7 of those. Some of them were listed out in detail. Others were not. But I do believe there were some comments in his little program that he was running 9 and he was keeping updated. 10
- 11 Q. Do you remember the title of that report?
- 12 A. I don't remember the title.
- 13 Q. Do you think it's been produced in the 14 litigation?
- 15 A. I don't know.
- 16 O. Is Gasparro still at SCO?
- 17 A. No. He took another job with a company 18 back east.
- Q. Who would have inherited his SCOsource 19 20 files?
- 21 A. I'm not sure. If they haven't been
- 22 produced, that's probably something that we could go
- 23 look for. I don't know.
- 24 O. And I don't know that they haven't.
 - Okay. I don't know where his things would

- licensees raising copyright ownership as an issue in 2 the SCOsource negotiations?
- A. I think the testimony of Gasparro would 3 4 probably be the most valuable thing in that regard. I don't know if he has been deposed in this case or 6 not. He was the one that was on the front line with 7 a lot of these discussions. The report that he had 8 would probably help. I'm not sure.
 - Q. Can't think of anything else?
 - A. I'm not sure what else I'd point to.
 - Q. Back on the issue of the back and forth
- 12 with Novell on ownership. If you go a few pages
- further in to 148. 13 14
 - A. Yes.
- Q. 148 is a letter to you from Joe LaSala 15 dated June 26, so twenty days after the June 6 press 16
- 17 release. And he states, "Upon closer scrutiny,
- 18 however, Amendment Number 2 raises as many questions
- about copyright transfers as it answers. Indeed, 19
- 20 what is most certainly not the case is that 'any
- 21 question of whether UNIX copyrights were transferred
- 22 to SCO as part of the Asset Purchase Agreement was
- clarified in Amendment Number 2' (as SCO stated in
- its June 6 press release)." And then he goes on to
- say that Novell disagrees with SCO's public

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have ended up. 2

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- Q. Were they e-mailed around, the reports that we were discussing?
- A. I'm not sure. I remember reading a report, I don't remember how I got access to it.
- 6 Q. This was a Gasparro report -- well, and is 7 Chris Sontag still in charge of SCOsource at this 8 point?
 - A. I'm not sure. Chris was transitioning to this new mobility business we were doing, and there was also a period of time where Chris was focused more on trying to do the big vendor deals, ala HP, and I was having more direct interface with Larry. So I'm not sure what Chris's involvement was at the time.
 - And Gasparro reported -- if not to Chris, who did Gasparro report to?
- 18 A. He probably reported to -- well, during 19 the time that I knew him, he reported to Chris. And 20 before that it was Jeff Hunsaker. And when he wasn't 21 de facto reporting to Chris, he probably still was on
- paper, even though he was sending me the reports. 23 Q. So aside from these annotated reports, is 24 there any other source that you can think of that would corroborate your recollections of particular

- statements on the scope of rights transferred to SCO.
- 2 You see that?

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- A. Yes.
- 4 Q. You received this letter?

 - Q. What did you -- what was your take-away after receiving this letter in terms of what you understood Novell's position to be?
- 8 9 A. My take-away from this letter was similar 10 to dozens, half a dozen to a dozen to twenty, I don't
- 11 remember how many, there were a lot of letters coming
- 12 from Joe LaSala after June 6 all the way through the
- 13 end of 2003. And my take-away from his letter
- 14 campaign, this being one of them, this being embedded
- in the campaign, was that they were trying to create
- something that wasn't there. That they had come out
- 17 and said they agreed -- Messman had agreed with me.
- 18 They had sent out the press release on the copyright
- 19 issue, saying that it appears that SCO was right on
- 20 this issue, I'm paraphrasing now. And my read on it
- 21 was some attorneys had gotten hold of Jack, and Joe
- 22 was involved, they now have outside counsel involved,
- 23 and it's trying to build a case as opposed to having
- 24 a case.
- 25 And the significance of the distinction Q.

36 (Pages 138 to 141)

Page 144 Page 142 1 1 was what? A. Yes. 2 2 A. Was that if you go back and look at the Q. Which was June 26, I think. 3 letter that I sent to Jack after the verbal 3 A. What was the date? conversation, there was unresolved issues we had 4 MR. NORMAND: 148. 5 around this attacking our stock price on the earnings THE WITNESS: 148? 6 6 call, the securities issues that were associated with MR. NORMAND: Yeah. That was the Bates 7 7 that. And it appeared to me that they were trying to number. build a situation that said, "In good faith we don't 8 Q. (By Mr. Jacobs) Right. And then let's know this is true. So it can't be a securities fraud 9 look at the next document, which will be 224. 9 issue or it can't be a bad faith issue in the stock 10 (EXHIBIT-224 WAS MARKED.) 11 11 case because we still think it's true." Q. 224 is a transcript that we prepared at 12 Q. "It" being? 12 Morrison and Foerster of an interview you gave on 13 A. "It" being the ownership of the SCO 13 July 21, 2003. A. Okay. 14 copyrights, even though Messman had already reversed 14 15 course on it once. So that was my take-away on this 15 Q. And you can see up in the upper left where and a whole bunch of letters, that they were trying 16 16 you can actually go download the video if you want to 17 to prop up something that wasn't there. 17 look at it yourself. 18 Q. In the May 28 letter to you from Jack at 18 A. Gee, thanks. 19 Q. That's called corroboration. 19 24115 in Exhibit 212, this is May 28, 2003. 20 20 A. It's not on uTube yet? 21 21 Q. It may well be. And in this interview, on Q. "Dear Darl, as you know, Novell recently announced some important Linux initiatives. These 22 page 3 --include an upcoming network (sic) version based on 23 A. Okay. 24 the Linux kernel, as well as collaboration and -- you were asked by the interviewer, Farber, "Well, Novell would say that you don't resource management solutions for Linux." Do you see 25 Page 143 Page 145 that? actually own those copyrights fully." Do you see 1 1 2 2 A. Yes. that? 3 3 Q. Put simply, "Novell is an ardent supporter A. Yes. 4 of Linux and the open source development community. Q. And that followed a discussion by you This support will increase over time." Do you see where you said, "There is a huge amount of code 6 6 that? inside of the Linux kernel today that is improperly 7 7 A. Yes. there that has come from system vendors that we have 8 8 Q. Did you have any reason to dispute that contracts with. What that does is it creates 9 Novell had, by May 28, 2003, made an important 9 copyright violations inside of there, some of it 10 commitment, company commitment to Linux? coming straight from their source tree. So, yes, 11 A. I recall they were talking about going out 11 there are direct line-by-line codes." Do you see and doing things with Linux. I was not aware of how 12 that? 13 13 ardent their sport for Linux was at that point in 14 14 time. So you ended up having -- you reference 15 the contract claim but you ended up in the copyright Q. Did you question whether it was ardent 16 when you received this, or you just weren't aware of claim, correct? 16 17 it? 17 A. Yes. 18 A. I knew that they were talking about it 18 Q. And he asked you, "Well, Novell would say 19 publicly. Later I come to find out that they were 19 that you actually don't own those copyrights fully.' 20 working with IBM, and part of that discussion And you say, "Yeah, well, the Novell thing, they came 21 involved acquiring SuSE Linux so it didn't surprise 21 out and made a claim that held up for about four days 22 me later on. But at this point in time I'm not sure 22 and then we put that one to bed. If you go talk to

37 (Pages 142 to 145)

Novell today, I'll guarantee you what they'll say,

which is they don't have a claim on those

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copyrights."

what my thoughts were about that.

questions as it answers" letter.

Q. We were looking at the "raises as many

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Page 146

1 A. Right.

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- 2 Q. Do you recall giving this interview?
 - A. Yes, I do.
 - Q. What did you -- what were you referring to when you said, "I'll guarantee you what they'll say, which is that they don't have a claim on those copyrights"?
- 8 A. I was referring to the last conversation 9 I'd had with Jack Messman, which was him saying, "Okay, so you've got the copyrights. What do you 10 want?" This other document we just read previous, I 11 12 believe was legal guys trying to put a spin on 13 things. It wasn't Jack Messman sending me that letter. The last time I talked to Jack Messman, he 14 15 said, "Okay, you've got the copyrights. What do you want?" I expected that if, at this point in time, 16 17 somebody went and spoke to Jack Messman, that he 18 would say the same thing to them.
 - Q. You suspected that even though his general counsel has written you a letter saying that there's still an open issue on copyrights ownership?
- 22 A. I felt like that was legal CYA documents 23 that were flying our way as opposed to them really 24 believing it. I still believe that today, by the way. I still believe all of this is basically a

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1 The difference is we have talked to every 2 person involved in that transaction, and everybody we can find that had anything to do with it have lined

up squarely with our story; as opposed to Novell who

5 didn't do the research before they went out. When we

6 came back and told Jack Messman this over the phone, 7 Jack said to me, "What's Amendment 2? Amendment 2?

8 I haven't heard of it." Okay. Well, I sent it over

9 to him. He calls back and says, "Okay, you've got 10 the copyrights. What do you want?"

Then we go down this other path that instead of them coming, at that point in time, and interviewing all the participants of the APA, they try to take these extreme positions around language to try and create a straw man to let them stay in the game. That's my view on it.

- Q. The conversation with Jack Messman that you're referring to is a June 5 conversation?
- A. Let's see. It would have been --
- 20 Q. It may help to look at your chart for your 21 chronology.
- 22 A. Yeah, I think it was the 5th, actually.
- 23 So we are back to looking at 212. And the 24 chronology says on or about June 3rd.
 - A. I think it would have been the Thursday of

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- legal game to try and keep their executives out of hot water.
- Q. And when you say "a legal game," what is SCO engaged in with its litigation? What's the
- difference? 6 A. SCO is asserting claims that have to do 7 with defending our intellectual property rights. 8 That's much different than what Novell is doing here.
- 9 Novell went out and registered the copyrights that 10 they don't even have claim to. The whole thing, I
- mean, the whole thing is done by or led by two 11
- executives that weren't there at the time the
- 13 transaction was done twelve years ago, and they have
- 14 since been fired from the company today. And we are
- all left sitting here arguing about things that those 15
- 16 two guys did that don't even relate to reality. I
- 17 mean, the whole thing is really, to be frank, quite
- 18 disappointing.
- 19 Q. The focus on it being legal versus 20 something else? What's the difference? I just want 21 to unpack your --
- 22 The legal --A.
- 23 The Caldera, now SCO, wasn't part of the
- 1995 transaction any more than Jack Messman and Chris
- Stone were.

1 that week.

- Q. And the chronology states, "Mr. Messman agreed that Amendment Number 2 -- Amendment 2 confirmed that Novell had transferred the UNIX and UnixWare copyrights to SCO."
 - A. Confirmed that we were right. Exactly.
- Q. Are you looking at your calendar to see what the day was?
- A. Let me get the exact date here and then I'll come back to your question.

11 You're right. June 5 would have been the 12 day of the discussion with Jack. 13

- Q. And this recounting of that conversation was also prepared as described in footnote 1 of 212, right?
 - A. Right.
- 17 Q. Did you have any contemporaneous notes of 18 what Mr. Messman said to you?
 - A. No, I didn't.
- 20 Q. Any internal e-mails that said, "I just
- 21 talked to Jack Messman. He agrees with us"?
- 22 A. Chris Sontag was there with me in the room 23 and he heard the conversation, so he can corroborate what I was talking about. 24
 - Did he take any notes?

38 (Pages 146 to 149)

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	Page 150		Page 152
1	A. I don't know that he did.	1	MR. NORMAND: Objection to form.
2	Q. You have never seen notes of this?	2	A. Well, I put more stock in the person who
3	A. I haven't seen notes of this.	3	reported this to me than the person who was under
4	Q. Or any other contemporaneous communication	4	attack who has big penalties coming his way if he
5	that documented it?	5	doesn't climb out of this hot water somehow. So I
6	A. No.	6	didn't put a lot of credence in this denial coming
7	Q. In 212, if you look at June 9, 2003, at	7	back a month after fact, three weeks after the fact.
8	125.	8	I mean, I didn't expect him to send a letter saying,
9	A. Okay.	9	"Hey, we talked to Chris Stone and he agreed. He
10	Q. There's the this is the first letter in	10	helped commit securities fraud against you guys."
11	which 4.16(b) is raised.	11	No, I didn't expect to see one of those letters.
12	A. Uh-huh (affirmative).	12	(EXHIBIT-225 WAS MARKED.)
13	Q. And Novell directs SCO to waive any	13	Q. 225 is a press release, "SCO Registers
14	purported rights SCO may claim to terminate IBM's	14	UNIX Copyrights and Offers UNIX License," dated July
15	SVRX licenses. Do you see that?	15	21, 2003.
16	A. Yes.	16	A. Right.
17	Q. And my question to you is, had you focused	17	Q. Did this press release get issued?
18	on the possibility that Novell had this right	18	A. I'm pretty sure this is the one that went
19	emphasize "possibility." You don't have to agree	19	out.
20	with me that it does. But had you focused on the	20	Q. Now, the first part is that you've
21	possibility that Novell had this right up until	21	received copyrights registrations from UNIX System V
22	receipt of the June 9, 2003 letter?	22	source code. You see that?
23	MR. NORMAND: Let me object and instruct	23	A. Right.
24	the witness not to answer to the extent that any such	24	Q. And in fact, the copyright registrations
25	understanding was held as a result of discussions	25	were for the UNIX System V operating system, correct?
	Page 151		Page 153
1	with attorneys or as a result of efforts undertaken	1	MR. NORMAND: Objection.
2	at the direction of attorneys.	2	Q. As opposed to some other release of
3	A. I had a view on that topic, and it was as	3	program.
4	a result of my discussion with my attorneys.	4	MR. NORMAND: Objection to form.
5	Q. So in light of the privilege instruction,	5	Q. Let me start over. I can do this more
6	you have no testimony to give on what your	6	simply. Is that first sentence correct, that you had
7	understanding of this was up until June 9?	7	received U.S. copyrights registration for UNIX System
8	A. Correct.	8	V source code as opposed to, say, UnixWare source
9	Q. If you go up to 142, this is Jack	9	code?
10	Messman's June 18, 2003 letter to you.	10	MR. NORMAND: Objection to form.
11	A. Right.	11	A. They were tied together. As I recall, if
12	Q. In particular on the claim or the timing	12	you look at the registration well, I don't have
13	of the copyright ownership announcement?	13	the registration in front of me so I don't remember.
14	A. Right.	14	But to me when you talk about System V, System V is
15	Q. In this letter Messman reports that, "We	15	embodied inside of UnixWare, so it's impossible to
16 17	have also spoken with Chris Stone, who you said had	16 17	rip the two apart and say these are different things. Q. But System V existed before UnixWare.
18	given contrary indications to a reporter. Chris has	18	= •
19	made absolutely clear that he never suggested such a linkage to the reporter. On this issue, it seems as	19	A. System V is the trunk of the tree of the branch UnixWare is growing on.
20	if the best explanation is that the reporter linked	20	e e
21	the two events without prompting from Novell." Do	21	Q. So I'll use your metaphor. Is it your understanding that these registrations were for the
22	you see that?	22	trunk or for the trunk and the branch?
23	A. Yes, I do.	23	A. Without seeing them in front of me right
2.7	A. 165, 100.	23	now I know that we were going out with UnivWere as

39 (Pages 150 to 153)

now, I know that we were going out with UnixWare as
 the product and UNIX System V as the core engine of

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Q. Did you dispute, take issue with, disagree

25 with Messman's conclusion in the last sentence?

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that, or core group system of that, if you will. I 2 don't know how you separate the two.

Q. You are on to my question, which is why did you, at this point -- let me start over again.

In May you were offering SCOsource licenses to Linux users.

- A. I believe it was -- wasn't it February or March we came out with that? It was SCOsource license for Linux.
 - O. That was for the libraries?

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- A. That was for the libraries.
- 12 Q. And at some point you go out with a 13 broader SCOsource license.
 - A. SCOsource license, correct.
- 15 Q. And that's before this July 21, 2003 announcement, correct?
- 16 17 A. Let's see here. I don't remember the time 18 frames. Sometime in the area we're talking about here is when we came out with this broader source 19 20 code based license, UnixWare based license that would 21 hold people harmless if they were going to run commercial Linux implementations. I thought this was the announcement of it. If we had something before 24 that, it could be.
 - Q. So I think you're on to my question,

customers in Japan, Fujitsu and Hitachi are a couple

of examples. And they were concerned and they were

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- going to be our next visit after HP. That didn't go.
- The thing kind of came back and didn't really take
- 5 off. But there was concern with those kind of
- 6 companies. But I don't remember it being
- 7 differentiated between the trunk and the branch even
- 8 though they owned a branch. 9
 - Q. "They" meaning?
- 10 A. They being Hitachi and Fujitsu as 11 examples.
- 12 O. When you say they owned a branch, meaning 13 what?
- 14 They owned a version of UNIX that was 15 branched off from the trunk of the system-wide source 16
- 17 Q. Maybe I wasn't clear. One of the branches 18 you described was UnixWare.
- 19 A. Right.
- 20 Q. And so my question is did any customer say 21 to you specifically, "We don't want immunity for the 22 trunk only. We need immunity for the trunk and the branch; that is, UnixWare"? 23
- 24 A. It was usually dealt with in total. The 25 oddity with UnixWare, if you will, is that while

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though, which is why was it styled as a UnixWare license?

MR. NORMAND: Objection to form.

- A. UnixWare is the way the source code was offered all the way from the time that we picked up the product from Novell. In fact, before Novell sold it to us, that's the way they were offering it. If somebody was licensing UnixWare, or UNIX code from Novell, even in the time frame right before we picked it up, it was styled as a UnixWare license. So that was how the tradition was for treating the source code issues. The source code was embodied inside of UnixWare, is maybe a simpler way of saying it.
- Q. At any point did you become aware of customer concerns that code that was uniquely -- if we distinguish between the trunk again and the branch, did you become aware of any customers who were concerned that there was code from the branch and not from the -- that there was code from the branch that they needed immunity for?

MR. NORMAND: Objection to form.

22 A. There were companies that we talked to that owned this. I don't remember having the 23 differentiation between the trunk and the branch. We 24 owned the trunk, so in a case like I talked to some

serving as a branch it also carried the trunk with it. So rather than licensing these things separately 3 and saying here's all the System V source code over here, and then here's UnixWare over here, and here's Open Server, it was basically -- when somebody wanted 6 a license to the source code, they licensed UnixWare.

IBM is an interesting example. If you go back to Project Monterey days, they came in to get a license to System V Release 4 code. They didn't license System V. They licensed UnixWare, because that's where System V Release 4 was found.

Q. Did you ever identify in your -- in any of the presentations you made over the course of the spring, summer, or fall of 2003, code in Linux that was uniquely from the UnixWare branch?

MR. NORMAND: Objection to form.

- A. Identify code that was uniquely in the UnixWare branch and then what?
 - Q. And then in Linux.
- 20 A. And then in Linux. Yes, we did. That 21 gets into the privilege issues, but absolutely we 22 did.
- 23 Q. Sorry, but I'm talking about presentations 24 vou made.
 - A. Oh. These were subject to discussions

40 (Pages 154 to 157)

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- with experts and attorneys and whatnot. I don't know
- what is in the presentations that were out there.
- There was some code that we were showing under NDA in
- the summer of 2003 that was subject to what you're
- 5 talking about. What I don't remember is what code
- 6 version. I remember it came from UNIX and I remember
- 7 it came from System V. I don't remember if it was
- tied directly to UnixWare or not.
- 9 Q. And in this press release, 225, on July
- 10 21, 2003 --

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- 11 A. Yes.
- 12 Q. -- you're saying that you're registered,
- the copyrights to UNIX System V source code, a 13
- jurisdictional pre-requisite to enforcement of SCO's
- 15 UNIX copyrights. Do you see that?
 - A. Yes.
- 17 Q. In fact, wasn't it the case that what you
- 18 were showing to people you were making presentations
- to about the IP risks in Linux was your view that 19
- 20 there was UNIX System V code in Linux?
- 21 MR. NORMAND: Objection to form.
- 22 A. I don't think you can cut the line that
- 23 thinly. I think some of it may have been System V,
- but the System V was also showing up inside UnixWare. 24
 - So I think it would be hard to bifurcate those two

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- 1 issues.
- 2 Q. Well, let's refer to the code that's new
- 3 to UnixWare over System V.
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- 5 Q. Let's refer to that as UnixWare unique
- 6 code.

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- 7 A. Okav.
- 8 Q. And let's refer to the rest of the
- 9 UnixWare code base that's also found in System V code 10 as System V code.
- 11 A. Right.
- 12 Q. So with that clarification, were any of
- 13 the assertions you were making about the IP risks in
- Linux related to UnixWare unique code? 14
 - MR. NORMAND: Objection to form.
- 16 A. I don't know, as I sit here today.
- 17 Q. Let's change the tape.
- 18 (Break taken from 2:11 to 2:23.)
 - (EXHIBIT-226 WAS MARKED.)
- 20 Q. We are back to May, 2003. 226 is an
- 21 e-mail string ending with an e-mail from Blake
- 22 Stowell to, among others, yourself. Do you see that?
- 23 A. Yes.
- 24 And it starts with an e-mail from Gasparro
- on May 21 to you and then copied to others. And he 25

says, "The corporate position seems to be the 'wait

2 and see game." It's on the second page of the

printout. Right there. But you can read it for

context, so take your time. 5 Did you understand him to be -- the next

sentence, he says, "The audit committee person may be 6 7 the key but until the CFO and CIO are convinced

8 'prove it in court' (Hon Industries) the sales team

9 may be asked to tread water for a while." Do you see

10 that?

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- 11 A. Yes.
 - O. What was Hon Industries?
- 13 A. I don't know. I see where you're looking.
- 14 Hon Industries. It sounds like one of the customers 15 we met with.
- 16 Q. And Hunsaker responds, "Good message Larry
- 17 and I feel your pain. We have completed the sales
- 18 process steps for the Global 1500 SCOX seeding
- campaign," and then he goes on to discuss some issues 19
- 20 that have arisen with the campaign. Do you see that?
 - A. Right.
- 22 Q. And then he goes on to say, "In the
- 23 meantime, your suggestions below keep surfacing from
- customers who call in to me as well and demand 24
- 25 'proof.'" Do you see that?

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Page 160

- A. Yes.
- 2 Q. And the suggestions seem to relate to
- getting the evidence out there that there's copied code in Linux, right?
 - MR. NORMAND: Objection to form.
 - A. Right.
- 7 Q. And then, "Just a quick update," on the
- top line. "George Weiss at Gartner Group has 8
- 9 expressed a lot of interest in visiting our
- 10 headquarters and viewing the code. There are others
- 11 lining up to do the same. I think we can do this,
- 12 with the assistance of Chris and others, to exhibit
- 13 this to many of the IT industry analysts." Do you
- 14 see that?
 - A. Yes.
- 16 Q. So around May of 2003, was one of the
- 17 reasons the SCOsource campaign was running into
- 18 trouble skepticism as to the quality of the proof you 19 had on the part of the target audience?
- 20 MR. NORMAND: Objection to form.
 - A. No, I wouldn't say that.
 - Q. Why not, in light of this e-mail?
- 23 A. At this date, at this point in time, we
- 24 had not gone out and published our proof, per se. We had established a snippet of code that if people were

41 (Pages 158 to 161)

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willing to look at under nondisclosure, because it was protected code, we would sit down and review it with them.

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The expectation of people receiving this potential infringement letter relating to our 1500 letters that went out the week before, and then the week later they were all going to be lining up saying, "Where do I take my license," that wasn't what we were expecting was going to happen.

- Q. So what was your expectation or plan in the middle of May, 2003, for how you were going to roll out SCOsource and persuade people that they needed to take a license?
- A. Well, SCOsource started with people initially asking to see code. Even before this letter, there were demands for, "Show us some code." I remember one call or one Linux guy sending me an e-mail or calling me on the phone or something, I remember a communication, "Just show us twenty lines of code so that we know that you are talking about something here."

code that were directly copied over from UNIX into Linux. People who signed up for that, the

We ended up having hundreds of lines of

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nondisclosure, we would show that code to. And from

(B), it's related to, "Show me the code," because we hadn't shown the code yet.

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Page 165

3 Q. And my only question was had you -- was it 4 this feedback that persuaded you that you needed to 5 show the code as opposed to realizing, when you 6 launched the campaign, that you were going to need to 7 come up with proof to satisfy people?

MR. NORMAND: Objection to form.

A. I don't remember the details and the 10 timing of when we said we've got to show people the 11 campaign. It seemed like it was before this. For 12 example, it says, "George Weiss has expressed interest in visiting our headquarters to view the code." Well, that tells me at that point in time we 15 did have the code-viewing program in place. But at 16 that point in time there were only -- I mean, the 17 only person that was really showing the code was 18 Chris Sontag, so it was a matter of how many people 19 Chris could visit in a day.

20 Q. But Gasparro is saying in his e-mail, and 21 I don't mean to argue with you, I just want to make 22 sure I understand what your recollections are. 23 Gasparro is indicating that -- Gasparro is out there

24 managing the sales force for SCOsource, right? 25

A. Right.

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there many times that led into licensing discussions.

Q. At this point in time, May 21, had you figured out that you needed to do that sort of show and tell?

MR. NORMAND: Objection to form.

A. We believed that that was part of the process, that people wanted to understand what was going on. Part of the thing that we were seeing at the time was we have a range of issues here we are dealing with. It talks later about how we had 11 experts that had gone out and evaluated, and we had a 12 lot of different code areas that were problematic. 13 And we had this one bucket of code that we were 14 showing under nondisclosure. This first paragraph on the second page indicates that, "The Linux end user 16 community had suspected issues over IP for quite some time." So it wasn't a shock to a lot of these 18 people. It was more of a question of what is it and what do we do about it?

19 20 This e-mail came in a week or so before 21 Novell's big attack on us. It also came in before we 22 had substantially gone out and done any showing of 23 the code. So I guess it doesn't surprise me that the issue at the time is (A), it's not Novell at the time because Novell hasn't come up as an issue yet, and

Q. And he is saying to you, "We are getting," in effect, "We are getting a lot of questions asking

3 for proof." A. Right.

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MR. NORMAND: Objection to form.

Q. And indicating that as of May 21, 2003, you had not yet conveyed to Gasparro, as part of the rollout of SCOsource, "We have a plan for showing our proof."

MR. NORMAND: Objection to form.

A. Well, additionally we had not gone out in our letters to the 1500 saying, "Here's the proof, here is what you are supposed to do about it, and do it now." It was actually the opposite of that. It was more generally written. It was that we are in litigation with IBM; we suspect that there are problems inside of Linux with our code and we are in the process of investigating that. And we didn't give them instructions on what to do. We didn't demand them to do anything.

Q. So what seems to be happening, then, in this Gasparro letter, he says, "I smell opportunity and we are very anxious to begin the home run derby." He is suggesting that your letter had more of an effect than maybe even you anticipated and that

42 (Pages 162 to 165)

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there's an opportunity to sell SCOsource licenses if we can show them the proof.

MR. NORMAND: Objection to form.

- A. I think you may be on to something there. I mean, Larry is a sales guy. He'd come out of doing sales for years and years. And when he smells opportunity, whether it's selling a product or a licensing program, he says, "Let's get on this and go." There were a number of times where we had to sort of rein Larry in with his exuberance on this because there was a process we had to go through, and it wasn't to go out there right now. The letters were out there to give notice. They weren't there to -- again, we didn't send out letters saying, "We are
 - Q. I've got a letter here, a July 29 letter. (EXHIBIT-227 WAS MARKED.)

here to collect." It was just a notice letter.

- Q. 227 is a letter dated July 29, 2003 with a signature block for you. Do you recall this letter?
- A. I believe this is one my counsel prepared that didn't go out. How do you guys want to deal
- 23 MR. NORMAND: Why don't we take a break 24 and I can ask the witness some threshold questions about this letter.

A. Right.

- 2 And started to be in July what it was Q. before? 3
 - A. (Witness nods head up and down.)
 - Q. And is that consistent with your recollection of the announcement of licensing?
 - A. It seems like it --

MR. NORMAND: Objection to form.

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- 9 A. I'd have to look at the whole thing going 10 out, but it seems like it was up and then it went back down. What was the level there? I'm not sure 11 12 exactly where that's at. I think that it went up, came back down, and went up again. That's my 14 recollection.
 - And pretty quickly went back up again? MR. NORMAND: Objection to form.
- 17 A. I'd have to see the whole thing to get the 18 reading on it.
- 19 Q. If you look at the next page, there's a 20 chronology.
- 21 A. Right.
- 22 Q. Does that help with what you were trying 23 to remember before about why the stock price 24 rebounded?
 - MR. NORMAND: Objection to form.

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1 MR. JACOBS: Okay.

VIDEOGRAPHER: We are going off the

record.

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I've got a better idea. Let's hold it for a moment. So we are going to hold 227. You guys can talk about it at a break and we will march on.

MR. NORMAND: Okay.

(EXHIBIT-228 WAS MARKED.)

- Q. 228 is a set of slides dated July, 2003, under SCO 1295248 through 5276. It says, "Darl McBride, President & CEO." Did you use those slides 11 in presentations? 12
 - A. It looks familiar.
 - Q. I did not have this in mind when I asked you this question before. If you go to the third or the fourth page, there's a stock performance slide.
 - A. Right.
- 18 Q. Does this help clarify or refresh your 19 recollection as to the chronology on SCO's stock 20 price?
- 21 A. Let's see here. Just looking at this right now, I see the dip that came down on the Novell announcement and then it came back later on.
- 24 And it looks like it came back maybe at 25 the end of June?

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- A. On the stock price, I mean there are a lot 1 of reasons that the stock goes up and stock goes
- down. I don't remember stock being tied directly to
- the elements that are on here. There's -- early in the April time frame it goes up when we have the
- Microsoft license announced. That's the only one I 6
- 7 can see that would directly correlate to the price 8
 - going up on here.
- 9 Q. So looking at this now, do you have any 10 better recollection of what, at the time, you thought 11 was contributing to the increase in price after the
- dip occasioned by the Novell May 28 press release? 12
- 13 Occasioned, in your view, by that dip?
- 14 A. I think the fact that we came out and
 - addressed the Novell ownership issue did help us get a rebound on the stock price. It was -- the market
- 17 reacted negatively, it was down for a few days. We
- 18 came out and put out our release that we had, in
- 19 fact, put the copyright ownership issue to bed.
- Novell followed that with an announcement that they
- 21 were somewhat agreeing with that. And then it's a
- 22 period of time, if you follow this chart out, where
- 23 you see the impact of Novell's actions having more of
- a long-term effect on the stock price. Novell was not out publicly, at this point in time, talking in

43 (Pages 166 to 169)

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the marketplace, saying that they were, in fact,
still owning it. In fact, the last thing the market
had seen from them initially was, you know, that
wasn't the issue; that they weren't claiming to own
it.

Now, behind the scenes it starts to -- if you track into the August, September, October time frame, you start seeing it. But that's not on this chart.

- Q. If you skip ahead to -- by the way, there's some references in here to SCO Japan?
 - A. Yes.

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- Q. Does this -- do you recall preparing these with a view toward giving them in Japan?
- A. I gave a presentation in Japan in July. This could have been the one.
- Q. If you go to SCO 1295266, in the middle is, among other things, some stuff about SCO and the IBM litigation. And then this slide is SCO and Linux.
- 21 A. Okay.
 - Q. And then on the next page, 95267, there's a summary of your contention about Linux and your intellectual property rights. Do you see that?
- 25 A. Yes.

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- Q. And it says that, "Enterprise use of Linux based on the 2.4 and upcoming 2.6 kernel directly and irrefutably violates SCO's copyrights and SCO's contract rights in UNIX System V software code and various UNIX derivative works." Do you see that?
 - A. Yes.
- Q. And then on the next page, "SCO owns the copyrights to UNIX System V."
 - A. Yes.
 - Q. Do these slides refresh or reinforce your recollection that the thrust of your argument to Linux users about the need for a SCOsource license was directed to the existence of UNIX System V trunk code in Linux, as opposed to UnixWare unique code?

MR. NORMAND: Objection to form.

- A. I don't recall making that distinction; in that, given a situation where UNIX System V is embodied inside of UnixWare, it would be like describing a person as opposed to the trunk of the person and the limbs of the person. We always just
- 21 -- I mean ultimately we would refer to UNIX as the
- 22 System V, the UNIX System V software code, UnixWare.
- 23 It just isn't as easy as bifurcating those and
- 24 saying, "Here is the trunk code and here is the
- 25 unique code."

Q. So do you recall ever, in the summer of 2003, urging that there was UnixWare unique code as a

basis for a customer needing to take a Linux license,a SCOsource Linux license?

MR. NORMAND: Objection to form.

A. I don't remember specifically the way you said it. My understanding is that there are a number of things that are problematic with Linux. And they are subject to whatever experts would talk about.

But my general understanding is there are issues with Linux that relate to the System V trunk code, the System V code, and things that are unique to UnixWare but I couldn't sit here, as we sit here today, and

- Q. So I'm asking you more about what you are talking to customers about. And I appreciate that you weren't using the vocabulary of "UnixWare unique code."
 - A. Right.

tell you what those pieces are.

Q. But in terms of what you were conveying to customers about your view that they should be taking a SCOsource for Linux license, isn't it true that you were directing them to the intellectual property risks occasioned by the existence of UNIX System V code in Linux?

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MR. NORMAND: Objection to form.

A. We were offering a UnixWare based source code license that enveloped System V but also included anything in there from UnixWare. So whether it was UnixWare unique or the trunk code, they would have had a sense that would protect them for it.

- Q. That wasn't quite my question, which is, you were throughout this period putting customers on notice, as you said, of intellectual property risks in Linux.
 - A. Right.
- Q. And isn't it true that the notice you were putting customers on of those risks related to UNIX System V code?

15 A. Some of them were System V. Some of them could have been related to UnixWare. Some of them 16 17 were even related to Open Server. If you go back to 18 the first discussion we had, we were talking about 19 library licensing issues. The library issue did not 20 disappear when the bigger license came around. The 21 library license got subsumed by the UnixWare or the 22 SCOsource for source code license for Linux. I 23 forget what it's exactly called. 24 And so one of the things that you don't

see here in the summertime frame is direct talk or

44 (Pages 170 to 173)

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Page 174

- unique talk about the library license program. Why
- not? Because that was included in what they got
- here. Anybody who wanted to run the libraries in the
- standalone mode, the way we were offering in
- February, could still do that with this license.
- 6 They could also use System V source code as a backup
- 7 for potential infringements. They could also use
- 8 UnixWare, various parts of UnixWare unique code.
- Q. Was the Open Server -- we did look, when 10 we were looking at the libraries, there was the
- System V libraries and then the Open Server 11 12 libraries. Remember that?
- 13 A. Yes.

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- 14 Q. How were the Open Server libraries 15 included in the SCOsource license you were offering in the summer of 2003? 16
- 17 A. Eventually the UnixWare and the Open 18
- Server code basis came closer together and started mirroring each other. I don't remember the exact 19
- 20 time frame, but especially as it related to the
- 21 library side of things the interfaces started to
- mirror each other. So after a while, it became kind
- of a moot point as to whether it was Open Server or
- 24 UnixWare. 25
 - Q. If you look at 272.

Page 175

- 1 A. All right.
- 2 Q. Laura DiDio, a Yankee Group analyst, was 3 shown evidence by SCO group earlier this week. Do
- you see that? 5
 - A. Yes.
- 6 O. What UNIX code in the sense of trunk,
- 7 branch, other branch was she shown?
- 8 A. It was a code called MALLOC, M-A-L-L-O-C,
- 9 which stands for memory allocation code, which would 10 have been -- it was System V code, and I think we
- tracked it down eventually to being improperly 11
- 12 contributed by SGI.
- 13 Q. Then if you look at Bill Claybrook?
- 14 A.
- 15 "If everything SCO showed me today is
- 16 true, then the Linux community should be very 17 concerned."
- 18
- A. Yes.
- 19 Q. Same code?
- 20 A. Yes.
- 21 Q. And then George Weiss, Vice-President of
- 22 Gartner Group, I guess he did come in ultimately and
- see the code. 23
- 24 Yes. A.
- Same code? 25 Q.

Page 176

- 1 A. Yes. Now, when we were having the 2 discussions on the code, yes, we showed line by line
- code, but then we also talked about these bigger
- issues relating to derivative works coming out of the
- 5 IBM case that were problematic with Linux, as well.
- 6 So it was a broader discussion than just saying,
 - "Here's this MALLOC code," and then they went home.
- 8 Q. In terms of -- you were clear, I believe, 9 my recollection from this period is you were pretty
- 10 clear with the Linux end users that the derivative
- 11 works issue in the IBM sense, that was not an issue
- 12 that you were going to carry against Linux users;
- 13 that was a dispute between you and IBM, correct?
- 14 MR. NORMAND: Objection to form.
- 15 A. The initial discussions were around that.
- 16 Later on, things that get subject to the privilege
- 17 start to get into issues around the structure and
- 18 sequence of Linux and that's something I'm not
- 19 prepared to talk to as it relates to things I've
- 20 since learned from my experts with respect to how
- 21 that structure and sequence becomes a problem inside
- 22 of Linux. But at the time we were saying this, what 23
 - you said I believe is accurate.
- 24 O. And to the extent structure and sequence 25
- in Linux was an issue for Linux end users, it would

Page 177

- be an issue because of the copyright claim, not
 - because of a derivative works claim arising only out 2 3 of the contract rights you had against IBM, correct?
 - 4 MR. NORMAND: Objection to form.
 - 5 Q. That was what -- well, let me withdraw the 6 question.

7 In this time period you did not urge, that

- 8 being the spring and summer of 2003, you did not urge 9 Linux users to take SCOsource licenses on account of
- 10 your derivative works claims against IBM, correct?
 - A. I don't remember cutting it that finely.
- 12 Q. You think you may have more broadly 13 conveyed to them there are problems in Linux and
 - included the derivative works issue?
- 14 15 A. I know that we spent a lot of time going
- 16 through derivative works and how, for example, 17
- journal file system was showing up inside of Linux. 18 And I don't know that we said one way or another, but
- 19 I don't think it was definitive that we're saying,
- 20 "You can just waive off the derivative works issue,"
- 21 either. 22 Q. Let's look at another set of slides.
- 23 (EXHIBIT-229 WAS MARKED.) 24 O. So this is a set of slides dated September 2003, under SCO 1769390 to 9433. SCO Intellectual

45 (Pages 174 to 177)

11

Page 178 Page 180 Property Compliance License Program. what the sales case is for SCOsource licenses? 2 2 A. Uh-huh (affirmative). MR. NORMAND: Objection to form. 3 Q. Do you recall these slides? 3 A. It certainly looks like it was prepared 4 A. Generally speaking, yes. 4 for the sales force. It looks like it gives basis Q. And these are in the notes form where 5 5 for a case. Gives a background to it. Pricing for there's some notes for the speaker, right? Like if the licensing program. Limitations. Looks like a 6 6 7 7 general overview of the IP license program. you look at page 3 of the slides. 8 A. Oh, I see. I see notes on that page. 8 Q. If you go to 39 and 40. That's the only one I see. 9 MR. NORMAND: Pages 39 and 40? 9 10 Q. That's the only one? Did you deliver this 10 Yes. It refers to a customer viewing presentation? 11 11 center in Lindon, and then a viewing center for 12 A. I don't remember giving this presentation. 12 Munich. 13 If you look at -- do you remember it being 13 A. Yes. Q. Munich. Sorry. And then the next page it 14 14 given? 15 A. Do I remember it being given. 15 says, "Be able to quote the actual number of lines of Q. Actually, if you look to the end, there's infringing code." 16 16 17 information for the sales force. 17 A. Right. 18 A. Okav. 18 Q. Was the actual number of lines of Q. So that may help explain what this is. 19 19 infringing code that you had in mind at SCO in 20 Sales Approach on page 32. 20 September of 2003 the same number of lines of code 21 A. I don't remember the details of this 21 that would be viewed in the viewing center in Lindon 22 presentation. It looks like something that was or the one scheduled for Munich? 23 prepared for our sales force, but I don't -- it looks MR. NORMAND: Objection to form. 24 like something that Sontag and Gasparro would have A. I don't know what they were referring to been working on. 25 here. I don't know if they were asking for just the Page 181 Page 179 Q. If you look at page 12 of the slides, 401 MALLOC code or the actual number of lines, including 1 2 2 Bates stamp. all the code that we thought was infringing. 3 3 Q. Did you have a number in the second case A. Uh-huh (affirmative). 4 Q. Is this -- this slide says SCO UNIX System as of September, 2003? 5 V Copyright Infringements on Linux. A. I had been given advice from my code 6 6 experts that the actual number including derivative A. Right. 7 Q. And it refers to four categories; literal 7 works infringement was over a million lines. copying, derivative works, obfuscation, nonliteral 8 8 Q. How about if you separated out the 9 9 transfers. derivative works infringements? 10 A. Right. 10 A. I think if you go look at the final 11 Q. And in each case where -- other than 11 disclosures we put in, the number of lines in the IBM 12 obfuscation, it refers to System V. Do you see that? case that was infringing that was not derivative was 13 13 still in the hundreds of thousands. A. Yes. 14 14 Q. And leaving aside the derivative works, Q. But as of September, 2003, do you recall whether that's, in fact -- it says "contracts" there, 15 what you were saying about the number of lines of

> lot of derivative works code at issue in the case. MR. NORMAND: Mike, could we take a break to see Ryan off, and we can come right back.

A. I think what we were saying at that time

was that we knew for a fact there were small amounts

of direct line-by-line copying, and that there were a

MR. JACOBS: Sure.

24 MR. NORMAND: Just a couple minutes. 25

(Break taken from 3:01 to 3:10.)

46 (Pages 178 to 181)

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code?

so I guess that clarifies the nature of that claim,

Q. If you look at literal copying and

A. Right. That's what it says.

nonliteral transfers, those are directed to claims of

copying from System V into the Linux kernel, correct?

Q. And this presentation, would you agree

with me that this appears to be a presentation to

educate the sales force on what the basis for -- on

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right?

A. Right.

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MR. JACOBS: Do you want to do your 227 1 2 thing?

MR. NORMAND: I do. Mr. Jacobs had introduced earlier proposed Exhibit 227, which is a draft letter. And my understanding is that the

letter was never sent and that it was drafted by

counsel for the company. Therefore, I conclude that

the letter is attorney/client work product, or 9

attorney work product, and therefore I'm withdrawing the letter as an exhibit and claiming work product

protection over it, and we will endeavor to send a 11 12 letter to that effect to Novell.

13 Q. (By Mr. Jacobs) Let's spend a few minutes 14 on Sun, Mr. McBride.

15 A. Okay.

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16 Q. Let me show you a couple e-mails. 17 (EXHIBITS-230 AND 231 WERE MARKED.)

18 Q. 230 is an e-mail dated February 4, 2003

19 from Melanie Cordero to you and several other people. 20 The re line, "Confirmed: Sun/SCO Call." And 231 is

21 an earlier e-mail, October 25, 2002 from Mike

Ballengee to you, among others, "Re: Meeting with

our new CEO." 23

24 A. Okay.

Q. Let's start with 231, actually, since it's

Page 182 Page 184

> Santa Cruz -- I'm sorry. After Santa Cruz bought the 2 technology from Novell and subsequently ties in to

> Caldera and becomes the SCO group, there's a period

of time of -- I guess we are talking about seven,

5 eight years now that had elapsed where we had owned

6 the technology. So even though Sun had licensed core

7 UNIX technology back in the mid '90s, we had done a

8 lot of advancement of the technology in that period

9 of time that we had had it. So whether it was System

10 V or advancing System V inside of UnixWare, we had a

11 lot of technology, especially as it related to the

Intel chip set that we thought would be valuable to 12

Sun, especially since they had announced they were 14 going to market with an Intel version of Solaris.

Q. So that's what you thought you had to offer them?

A. That was the primary thing that we thought we had to offer them. And that was, in the end, the primary thing that they found value in.

Q. What else did they find value in?

A. I think the UnixWare technology base itself had evolved and grown a lot. The thing that I

was specifically referencing there had to do with

drivers; that what they were looking for was we had a

broad set of drivers, device drivers that worked with

Page 183

earlier. 1

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A. Uh-huh (affirmative).

Q. Maybe I can focus the questions a little bit. At some point in the spring of 2003, SCO concluded negotiations with Sun on an expanded UNIX license, correct?

A. Correct.

MR. NORMAND: Objection to form.

Q. How did that negotiation unfold? A. I believe the precursor to the 2003 Sun

agreement was -- let's see here. I had sent an

12 e-mail to Scott McNealy and some point along the way

13 we had a phone conversation. And then after the 14 phone conversation with Scott, that led into more

detailed discussions with some of his people,

16 Johnathan Swartz being the main driver and then John 17 Loiacono, as well.

18 Q. Sun and Novell had entered into a buyout 19 transaction in 1994, correct?

A. That's right.

21 Q. And what was it that SCO was interested in 22 obtaining from Sun - I'll separately ask you what Sun

wanted from SCO - in the 2002, 2003 discussions that 23

led up to the SCO/Sun arrangement? 24

A. After SCO bought the UNIX technology from

Page 185 all kinds of different devices in an Intel

2 environment. That was the first thing they talked 3 about.

We had other advancements inside/outside the kernel that had happened with the System V based UnixWare over that period of time. I couldn't go through all the technical discussions. I'd have to get one of our engineers in to do that. But clearly there was value above and beyond the technology as

10 they had seen it when they did the buyout.

Q. In 1994?

A. In '94.

13 Q. Were there aspects of the 1994 buyout that 14 Sun simply wanted to expand, separate from new 15 technologies that had been added since 1994?

MR. NORMAND: Objection to form.

Well, the discussion was on this Intel environment. That's what I remember specifically.

19 They wanted the drivers, they wanted to go into

20 Intel, they wanted to go out and do that. And that's

21 where Santa Cruz was always king of the hill. That's

22 what I can remember from that transaction. 23 Q. What was the structure of the negotiating

24 teams between the two companies?

A. Let's see. On our side it was Chris

47 (Pages 182 to 185)

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Page 186

- Sontag and an outside guy that we had named Kimball
- Jenkins. Those were the two guys involved in the Sun 3 deal.
 - Q. Kimball Jenkins was --

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- A. He was an outside investment advisor.
- Q. How did he get involved in this?
- 7 A. We were in the process of doing a money raise with him. We were trying to figure out how to get the business going. And part of getting the 9
- 10 business going was the question of do we bring in
- equity capital or do we do licensing deals? So it 11
- 12 was one thing or another, and it ended up turning
- into more of a licensing situation. So he was
- 14 helpful in putting together the books that financiers
- 15 do to help present what we're doing. So on our side 16 it was Chris Sontag, Kimball Jenkins. On their side
- 17 John Loiacono was the key guy.
- Q. What is his role? What was his role at 18 Sun? 19
- 20 A. At the time, he was the Vice-President at
- 21 Sun. If I look at his title on 231, V.P. of the
- Operating Group is what they had here. I don't know
- 23 if that's what it was in February when we did the
- 24 deal, but it was something like that. 25
 - Q. Was any of the Sun -- was Sun at all

Page 188

- 1 Q. Well, if you talked about them with Sun, 2 then they are not privileged, right? So what would your communications with Sun have been on that topic?
- 4 MR. NORMAND: I understood the question to 5 be discussions with Sun on the issue.
 - A. Okay. I thought we were talking attorneys.

As it related to discussions with Sun, there was some discussion along the way around that. There was a concern that we had to make sure this stuff wasn't going to get open source GPL'd, and if 12 you go look at the contract and how it was worded,

- 13 that was a concern that was dealt with.
- Q. How was it dealt with in the contract? 15 A. Well, it was -- if you read the license agreement, they don't have in there that they can go 16 17 GPL our software.
 - Q. And you're talking now about the 2003 agreement, correct?
 - A. Yes.
- 21 Q. So looking, jumping ahead a little bit to 22 the open sourcing issue.
 - (EXHIBIT-232 WAS MARKED.)
- 24 O. 232 is an e-mail from Blake Stowell to 25 Jeff Hunsaker covering an announcement or statement

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motivated by the -- strike that.

Did you articulate to Sun in the negotiations that led to the February 2003 deal, the intellectual property concerns you had identified as part of the SCOsource project?

A. I'm trying to remember. We didn't have them as one of the companies that we went out to when we talked about December of '02, talking to the big hardware vendors. Because at that time, they were 10 competing directly with Linux. So we may have brought up the discussion of there being infringement 11 12 problems there, but more as a matter of, "Here's 13 what's going on." We had a public announcement. So 14 I'm sure we had some level of discussion on that, but 15 mostly it was a discussion about licensing this 16 technology. 17

Q. And how about Sun's interest in open sourcing Solaris; was that a discussion topic in the negotiations leading up to the February, 2003 agreement?

21 MR. NORMAND: Objection to form and 22 foundation.

23 A. I think there were some discussions there that would get into the area of privilege that I'm 24 probably not at liberty to talk about.

Page 189

- from SCO regarding Sun's open sourcing of Solaris 10? A. Uh-huh (affirmative).
- Q. And that's dated May 10, 2005. And then here's another stack of similar or related material.

(EXHIBIT-233 WAS MARKED.)

- Q. 233 is an e-mail from Hunsaker to "Darlstaff" dated April 15, 2005.
- A. Okay.
- 9 Q. I think I've got one more.

10 Let's look at these first and then I'll

11 find the other one. Here we go. If you look on 232

there's a statement, "From SCO's perspective it is 12

13 important to note what all of the available 14

information confirms." You see that?

- A. Yes.
- 16 "That Solaris: Will not be licensed by 17 Sun under the GPL; will not be contributed to Linux

or any open source project that is distributed under

- 18 19 the GPL or GPL-like license; will be licensed and
- distributed under a Sun license for value; and will
- 21 be licensed in a way that retains and protects the
- 22 validity of SCO's underlying copyrights." Do you see
- 23 that?
- 24
- 25 O. And this was an announcement that was

48 (Pages 186 to 189)

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Page 190

- prepared to explain why SCO was not taking issue with 2 Sun's plans to open source Solaris 10, correct?
 - A. Correct.

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- Q. And that was a topic you had looked at?
 - A.
- Q. And you had had communications with Sun about that in the 2005, April, May time frame?
 - A. Yes.
- 9 Q. And what was the substance of those communications? 10
- 11 A. The substance, as I recall, was a 12 discussion around the license agreement that we had 13 signed with them in 2003 that gave certain 14 protections. And the response coming back from them 15 that these four points that are listed on here were 16 areas that they called out as to what they were 17 doing. And as we related that to the agreement that 18 we had with them, it did not create a contractual 19 problem for us with Sun. 20
 - Q. In negotiating the 2003 agreement, you included a provision that required that Sun license and distribute licensed code for value, correct?
 - A. Correct. Something like that.
- 24 Q. And when you said here that SCO had concluded that Sun had licensed and distributed under

Sun expanded rights under their 1994 agreement? 2

A. The discussion that we had with Sun was 3 well within the rights package that we had as we 4 understood it, as we understand it today.

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Page 193

- Q. Well, or as you understood it then?
- A. Then and today, right.
- Q. And why was that? Why did you think you had the rights to do that?
- 9 A. Because we had bought all right, title, 10 and interest in the UNIX operating system from 11 Novell.
- 12 Q. Did you have in mind the provisions of 13 Section 4.16 governing a buyer's rights to modify or amend SVRX licenses? 14
- 15 A. We were not modifying or amending an SVRX 16 license. We were doing a UnixWare license with Sun. 17 And incidental to that license there were things that 18 may have attached back to the original SVRX license, 19 but that was incidental.
- Q. When you were negotiating the protections in the 2003 agreement, protections against GPLing of 22 Solaris, were you doing that solely on SCO's account or also out of a concern that you had a requirement 24 to do that under the Asset Purchase Agreement? 25

MR. NORMAND: Objection to form.

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a Sun license for value, emphasize "for value," what were you referring to or what was the "for value"?

A. I don't recall the specifics of how they responded. I know that they had laid out to us what they were doing, how they were taking Solaris. They were tying an economic requirement for people who got in and used this code, and based on that it was for value. It wasn't something they were giving away. It wasn't something GPL could turn around and put through the grinder and out the other end would come the ability to be free to distribute it. So it hit the mark for what we were concerned about.

Q. When you said economic value, it wasn't actually for a dollar amount.

MR. NORMAND: Objection to form.

- O. Correct?
- A. No, I thought they had a dollar amount tied to how people would take on the software. I don't remember the specifics of it right now. But -somebody was paying them money to run Solaris. I don't remember the exact details of how the program worked. I'd have to go back and look at that.
- 22 23 Q. Did you consider, in February, 2003, when you were concluding the Sun agreement, whether you had rights under the Asset Purchase Agreement to give

A. I don't remember the specifics what we were looking at. I know that we were concerned about making sure that our valuable code that we had

purchased was being protected. 5

- Q. Do you remember a provision in the 1994 license that required Sun to use the same efforts it uses with respect to its proprietary code to protect the code that was licensed to it?
 - A. I don't remember that provision offhand.
- 10 Q. Do you -- when you said, "We'll be 11 licensed," in (d), "We'll be licensed in a way that 12 retains and protects the validity of SCO's underlying 13 copyrights."
 - A. Right.
 - Q. What were you referring to in your understanding of Sun's plans?
- 17 A. Section (d), as I recall, ties back to 18 Section (a) in that if they had the ability to go GPL our source code, then it would have been problematic 20 for our copyrights. And so I believe (d) is closely 21 correlated to (a).
- 22 Q. It would have been problematic for your 23 copyrights because they would have been subject to a 24 copyleft license?
 - A. Something like that.

49 (Pages 190 to 193)

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Page 194

- 1 MR. NORMAND: Objection to form.
- 2 Q. Hunsaker says in 233 -- first of all, what 3 is Darlstaff?
- 4 A. Those are my direct reports.
 - Q. And you?
- 6 A. Yes.
 - Q. So it's like an internal distribution
- 8 list?

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- 9 A. Right.
- 10 Q. He says, "Do we really give the 'green
- light'? Are we as confident in Sun's position with 11
- OpenSolaris as the article intimates? I personally
- 13 still have my doubts. I think we should discuss."
- 14 Do you see that?
- 15 A. Yes.
- 16 Q. What was the -- what ensued from this
- 17 e-mail by way of discussion?
- 18 A. Well, I think the net result of it is what
- you see over here in 232, where this thing is a 19
- couple weeks down the road. Let me look here and see 20
- 21 what the -- okay. So that's the article there.
- Yeah, I mean, the SCO statement that came out of this
- 23 whole discussion is what's found on the second page
- 24 of 232. 25

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Q. So Blake says -- actually, he says this

- O. Who have you had that discussion with?
 - It would have been with Jonathan Swartz.

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Page 197

- O. When did it occur?
- A. It would have been in the same general 4 5 time frame.
 - Q. So did you call up because they made an announcement and asked for a clarification?
- 8 A. As a result of these issues that were 9 bubbling up, I took it on myself to give him a call 10 and make sure I was hearing it correctly, or make 11 sure that they were managing this correctly. And 12 after talking with him and getting the assurances 13 that that was the case, then we moved on.
 - Q. Did you receive any communications in writing from Sun on this topic?
 - A. I don't remember.
- 17 Q. And just, now that we have talked about 18 this again, let's just go back to the "for value" 19 point in (c) on 232.
 - A. Uh-huh (affirmative).
- 21 What's your best information on why SCO 22 concluded that OpenSolaris was being licensed and 23 distributed under a Sun license for value?
- 24 MR. NORMAND: Objection to form.
 - A. I'd have to go back and look at the

Page 195

was from February of this year so it looks like maybe that was something that was prepared earlier on.

- A. We've had this come up a handful of times, and we typically referred back to the statement that we prepared. It's usually the same issue and we just resolve it the same way.
- Q. Okay. Blake goes on to say, "One other thing to note in addition to these statements,
- 9 OpenSolaris isn't a whole lot different from
- 10 Microsoft's 'shared source' plan where customers gain
- access to see what is happening with the code, but 11
- 12 Microsoft isn't giving up any of their rights of
- 13 ownership, control, protection, and confidentiality
- 14 of Windows. I believe the same applies here to
- 15 Solaris." Do you have an understanding whether what
- 16 Stowell said is correct?
- 17 A. I don't know. I don't know how their 18 shared source program works.
- 19
 - Q. So just to go back to the back and forth with Sun, did you, yourself, participate in
- 21 discussions or communications with Sun about the --
- 22 about how the OpenSolaris plans related to their
- license obligations to you? 23
- 24 A. I know I have had a discussion or two with
- them along the way on that topic. 25

specifics of it. I know that the way they had laid

- out the program and the way they described it, it was
- 3 much different than a typical open source license
- that gets out there and you can use it and you are
- good to go, and then you can turn around and 6 redistribute and recopy. That wasn't the issue. And
- 7 then the "for value" piece was included in there. I
- 8 just don't remember the details of it. 9
- Q. So you said in 233, on page 56 of the 10 e-mail string, "SCO's chief executive, Darl McBride, 11 said SCO has no problem with that," that is the plan 12 to open source under the CDDL license. Do you see
- 13 that at the top?
 - A. Yes.
- 15 "We believe we have a pretty good idea of what Sun is trying to do," he said. "After reviewing 16
- what their plans are and reviewing what our 17
- 18 agreements with them are, we feel comfortable with
- 19 the direction they are going," he added. And then it
- says, "Sun took out a fresh UNIX System V license
- 21 from Sun," obviously that's a typo, "in February,
- 22 2003, joining Microsoft corporation as one of only a
- 23 handful of SCOsource licensees." Do you see that?
- 24
 - So did you convey to the reporter what is Q.

50 (Pages 194 to 197)

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Page 198 Page 200 attributed to you here in quotes? 1 Q. This will be 235. It's a "SCOsource -2 2 A. That actually isn't -- the part that is in Chris Sontag, August 2003" set of slides under SCO 3 quotes, yes. The part about Sun taking out that is 164161 to 164183. not in quotes, I wouldn't have said that. If I would 4 Did this presentation get delivered? 5 have said something like that, I wouldn't have said A. It's really hard for me to sit here today 6 it that way. 6 and know if a particular presentation or press 7 7 The part that is in quotes, I don't have a release was in draft mode or one that was eventually reason to disagree that I would have said that. I 8 delivered. I remember giving some of these slides 9 myself so I know something like this got delivered, 9 don't remember specifically, but I remember making a statement along the way. but I couldn't tell you the details of who, how, and 10 11 MR. JACOBS: Why don't we take a few 11 when this particular release was delivered, if at 12 minutes, Ted. 12 13 (Break taken from 3:38 to 3:46.) 13 Q. If you turn to 164166. 14 14 Q. (By Mr. Jacobs) Mr. McBride, I may have A. Okay. 15 confused matters a little bit by not having these 15 "SCO owns all UNIX System V copyrights." Q. 16 press releases properly organized, so take a look at 16 Do you see that? 17 225 again and then take a look at this one. 17 A. Right. 18 (EXHIBIT-234 WAS MARKED.) 18 Q. Do you have any reason to believe this 19 19 slide or the substance of this slide was not conveyed Q. So 234 is a press release under an e-mail 20 to you from Blake Stowell dated August 1, 2003, with 20 in a presentation? 21 a press release anticipated for August 5. And it's, 2.1 A. No. 22 "SCO Announces Intellectual Property License for Q. And just to step back a little bit, 23 LINUX. SCO provides Linux users with run-time, 23 whether this was the draft or a final, what was this 24 binary license to run UNIX intellectual property in 24 presentation aimed at, or who was it aimed at? Linux." You see that? 25 A. Anyone who was interested in SCOsource, I Page 199 Page 201 1 A. Yes. 1 suppose. Q. And if you look at 225, you thought 225 2 2 Q. So it was intended for -- not intended for 3 had been released but you didn't have 234 in front of 3 a specialized audience but rather anyone who wanted you. So -- was it 225 or 22-to see your views on why SCOsource was a good idea? 5 MR. NORMAND: 225 is from July 21, 2003. 5 A. I don't know for sure. It appears to be 6 6 MR. JACOBS: Yes. just a general SCOsource presentation. I don't know 7 7 A. So you are saying we didn't release that if it would have been targeted to a particular 8 8 one? audience in this case or not. 9 9 Q. (By Mr. Jacobs) Let's get to the right Q. If you look at the next slide, 164167. 10 10 A. one. 11 Ted, can you find 225 in this? 11 Q. "SCO UNIX System V Copyright Infringements 12 MR. NORMAND: Why don't you work off that 12 in Linux." 13 one, Darl, while I look here. 13 A. Right. 14 14 Q. (By Mr. Jacobs) So does showing you 234 Q. And the next one, 168. 15 refresh your recollection whether you issued 225? 15 A. Uh-huh (affirmative). 16 A. Now I'm totally confused. To be honest 16 "Direct System V code has been copied into 17 Linux Release 2.4X and 2.5X." You see that? 17 with you, Mr. Jacobs, when you put those in front of 18 me today I can't recall exactly what was issued that 18 Α.

51 (Pages 198 to 201)

And then it says further in that slide,

How about those slides; any reason to

"Line-for-line copied System V code is available for

viewing under NDA." Do you see that?

think they would not have been presented?

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releases went out.

presentation slides.

far back. I know that we issued a press release on

our licensing program, but without looking at the

public record I couldn't tell you which of these

Q. Let's take a look at another set of

(EXHIBIT-235 WAS MARKED.)

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Page 202

Q. Let's look at an interview you gave, 1 2 reportedly gave. We will find out if you gave it. 3 (EXHIBIT-236 WAS MARKED.)

- Q. 236 is an e-mail from Mike Anderer to you enclosing a CNET article. "Why SCO decided to take IBM to court," by David Becker, June 16, 2003. Do you see that?
 - A. Yes.

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- 9 Q. Did you, in fact, give an interview to David Becker, the substance of which -- leaving aside 10 any particular sentence that I'll ask you about, the 11 12 substance of which was reported on June 16, 2003?
- A. I remember having an interview with David 14 Becker, I think more than once. I don't remember the specifics behind this particular interview.
- Q. If you look at the bottom, it talks about 16 17 how you began with your Linux action, and on the top 18 of the second page it talks about problems with IBM, 19 the lawsuit against IBM. And then the third paragraph on page 2 of 6. "During the period of time 21 we were focused on the IBM issues, it came to our attention that we had our code, UNIX System V code, 23 showing up directly inside of Linux." Do you see 24
- 25 A. Yes.

that?

conditioned to the fact that people would report

- 2 things slightly different than the way I said them.
- And you just hope that they reported it better than
- what you had given. And sometimes it was worse. And 5
- you just kind of lived on the margins and you didn't 6 get too wound up over it.

So I don't know that the answers that are in here are exactly the way I would have said them.

- 9 As I see some of this, I don't know that that's
- 10 exactly what I would have said. But again, I would 11 stand by the essence of it.
- 12 Q. And so with the passages we have just 13 focused on, you don't take issue about the way any of that was reported? 14
- 15 A. Well, the one that stuck out to me here 16 that seemed a little bit odd was the statement that 17 the MALLOC code alone was the driving force for the 18 1500 letters. It's sort of the way this comes 19 across.
- 20 Q. I asked you about MALLOC but it doesn't 21 say MALLOC here.
- 22 A. Yeah. And what I'm saying is that you 23 could interpret that in there. And so that's just 24 one little nit.
 - Q. So how would you rephrase what you think

Page 203

Page 205

Page 204

- Q. Exactly how did that come to your attention?
 - MR. NORMAND: Objection to form.
- A. I think Chris Sontag showed it to me, but I don't recall for sure.
- Q. Was it something like MALLOC that he showed you?
- A. I believe this is referring to the MALLOC code.
- Q. And then you say, "So that, in turn, led us to send out letters to 1500 of the largest companies around the world to let them know we had these substantial intellectual property violations and to notify them that we had these problems." Do vou see that?
 - A. (Witness nods head up and down.)
- 17 Q. And that's consistent with your testimony 18 earlier that this was in the nature of a notice 19 letter, correct?
 - MR. NORMAND: Objection to form.
- 21 A. Right. As far as the answers on these, I 22 don't know that I would have answered all these exactly the way they are. I think the essence of 23 what I'm talking about is probably accurate. Most
 - press interviews that I gave, I sort of got

- you actually said versus the way he reported it here?
- 2 A. Well, I don't remember what I said at this 3 point in time, and I don't know that I would have --
- I don't remember saying it this way, but I don't
 - remember what I would have said.
 - Q. If you go to the bottom.
 - A. Yeah.
- 8 "How blatant was the code-lifting you
- 9 discovered? When we take a top-tier view of the
- 10 amount of code showing up inside of Linux today that
- 11 is either directly related to our UNIX System V that
- 12 we directly own or is related to one of our flavors
- 13 of UNIX that we have derivative works rights over -
- 14 we don't necessarily own these flavors but we have
- control rights over how that information gets
- 16 disseminated - the amount is substantial. We are not
- 17 talking about just lines of code. We are talking
- 18 about entire programs. We are talking about hundreds
- 19 of thousands of lines of code." Do you see that?
 - A. Yes.
- 21 Q. Any quibble with the way that was
- 22 reported?
- 23 A. No. That's roughly the way we were 24 articulating it at that time.
 - In the middle of the next page, "What

52 (Pages 202 to 205)

Page 206 Page 208 prompted the 1500 letters? Couldn't you have found a what do you mean? 1 2 more informal way to tell these companies what was A. Well, I would expect that as we were going on?" 3 3 talking about this, we would have given more clarity 4 A. Where is it? Okay. around what the source code rights were, but I don't 5 Q. You got it? 5 know. Maybe not. I could have said it that way. 6 A. Yes. 6 Again, it's a few years ago. 7 7 Q. Okay. The answer: "Those letters had to Q. Bay Star. do with the fact that we had just uncovered these 8 A. Yes. issues, and with the legal requirements ... we felt 9 9 (EXHIBIT-237 WAS MARKED.) we had to go out and let the world know we had come 10 Q. 237 is a letter to Darcy Mott from Larry 10 across these problems. We can sit there and talk to Goldfarb at Bay Star dated April 7, 2004 re the SCO 11 11 12 IBM all day long," et cetera. You see that? 12 Group. Do you see that? 13 13 A. Yes. A. Yes. Q. Any quibble with the way that was 14 14 Q. And it's got a redaction down at the 15 15 bottom and at the top of the second page. reported? 16 A. Again, I don't know that this is how I 16 A. Uh-huh (affirmative). 17 would have said it. But I don't have a big argument 17 Q. Did you reply to this letter? You, SCO? 18 with how it comes across. 18 A. I don't remember. Probably did. It was a 19 Q. If you look at the middle, sort of the 19 shareholder, so we probably had some response. 20 bottom third of the next page, "How did Microsoft's 20 Written, you think? You don't remember? 21 agreement to pay you for UNIX rights happen?" Do you 21 I don't remember. A. 22 see that? 22 What is the subject matter that's --23 A. Yes. 23 strike that. Q. "In the Microsoft case, they saw an 24 24 In general terms, what's underneath the opportunity. We originally approached them and said 25 redaction stamps? Page 207 Page 209 we're on a new licensing path. We have this 1 MR. NORMAND: Objection to form. The 2 intellectual property that we have started question is what has been redacted, in general terms? approaching vendors about. IBM is one we approached. 3 MR. JACOBS: Yes. 4 Microsoft was another. We had about four big vendors MR. NORMAND: Wouldn't that be set forth 5 in the last quarter that we talked with. With two of in a privilege log? them we signed deals. The other we're still talking 6 MR. JACOBS: If we had one. 7 7 with, and IBM we reached an impasse." Do you see MR. NORMAND: I mean, it's going to be set 8 8 that? forth in a privilege log. 9 9 A. Yes. A. I don't know that I've seen this letter 10 Q. The reference to "the other we are still 10 before. I mean, this is a letter sent from Goldfarb talking with," was that HP? 11 to Darcy Mott so I don't know that I'm in a very good 11 12 A. That's correct. 12 position to comment on it or to predict what is 13 Q. Then you go on, "As far as what Microsoft 13 underneath the redacted box. 14 14 gets out of the deal, they get the source code rights Q. Darcy Mott again was? in order to be able to -- in order to be better able 15 He was on our board of directors, and A. to integrate their services for UNIX products, which 16 16 still is. 17 gives them a much stronger, tighter integration 17 Q. So you don't recall receiving a copy of between UNIX and Windows." Do you have any issue 18 18 this letter? 19 with the way that's reported? 19 A. I don't remember specifically seeing this 20 A. I think along the way we would have 20 letter. 21 clarified to them the source code rights relating to 21 Q. It would have -- I think it would have 22 UnixWare, which was what the deal was, and other UNIX seared in your memory. It says on page 2, "We demand

53 (Pages 206 to 209)

that the memories --" excuse me. "We demand that the

members of the board of directors discharge their

duty by immediately commencing a search for an

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source code rights that went with that. I don't see

When you say "we would have clarified,"

that as being spelled out here.

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Page 210

experienced chief executive officer with legal and public company experience," et cetera. Do you see 3 that?

A. Yes.

see that?

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mean Boies Schiller?

legal counsel, Nolan Taylor.

What firm is he with?

you.

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- Q. You don't recall reading a letter from Bay Star in April of 2004 that called for a change of leadership at SCO?
- A. Like I said, not specifically. During that period of time, he was on the warpath and there was attack after attack after attack. This specific 10 one that went in, I may have read this. I know that 11 12 he was on the warpath at that period of time.
- 13 Q. In the third paragraph on page 1 he says, "We were shocked to learn that Novell claims that SCO 14 15 does not even own the intellectual property that 16 forms the cornerstone of its litigation initiative.
- 17 Regardless of whether Novell is ultimately successful 18
- in getting the suit dismissed, the fact that Novell 19
- can make a colorable argument in this regard highlights the deficiencies in the company's management.
- 21 How can the board have confidence in the ability and
- judgment of the current management team when they
- pursued such an aggressive business strategy without first assuring something as critical as the ownership

respond to this contention, whether as a result of

this letter or otherwise, from Bay Star?

in that period of time. I don't remember

part to try to put pressure on in order to --

trying to do. It was an amp-up-the-pressure

Q. I'm sorry. I didn't mean to interrupt

tit-for-tat on responses on these kinds of things.

A. No. In this case it was our corporate

Q. Get their money back?

- of the intellectual property in question?" Do you

Q. Do you recall being consulted about how to

A. There were a lot of attacks from Bay Star

specifically going through this. Our outside counsel

mostly did the responses back to them. They had

initiated a letter campaign and our outside counsel

would respond back. It was mostly a ploy on their

A. Get their money back, is what they were

A. So I didn't get as directly engaged in the

Q. When you say "outside counsel," do you

A. Dorsey & Whitney.

Q. Now, Mr. Goldfarb submitted a declaration. (EXHIBIT-238 WAS MARKED.)

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Page 213

- Q. 238 is a declaration of Lawrence R. Goldfarb in the IBM litigation dated September 13, 2006. Do you see that?
 - A. Yes.
- Q. And in paragraphs 6 and 7 Mr. Goldfarb discusses how he interacted with Microsoft around investing in SCO. You see that?
 - A. Yes.
- 12 O. And he says, "Sometime in 2003, I was approached by Richard Emerson (Microsoft's senior vice-president for corporate development and
- 15 strategy) about investing in SCO, a company about
- 16 which I knew little or nothing at the time. Mr.
- 17 Emerson stated that Microsoft wished to promote SCO
- 18 in its pending lawsuit against IBM and the Linux
- operating system, but Microsoft did not want to be 19
- 20 seen as attacking IBM or Linux. For that reason,
- 21 Microsoft wanted to further its interest through
- 22 independent investors like Bay Star." Do you have
- any information, Mr. McBride, that corroborates or 23
- 24 contradicts Mr. Goldfarb's assertions in paragraph 6? 25
 - A. Yes. With respect to 6 and 7 I called

Page 211

Richard Emerson after this declaration came out and 2 asked him about it straight up, because I hadn't seen

3 this before. I wasn't party to any of those

discussions, if they happened. And I was interested

to see his response to it. And he flat out denied

6 it. He said, "I don't know what the guy's talking 7 about."

- 8 Q. So in 7, Goldfarb discusses kind of a 9 promise of backstopping?
- 10 A. Right.

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- Q. You asked Mr. Emerson about that?
- 12 A. I asked him specifically about that. He says, "I have no idea what he's talking about." But 13 he said, "That's Larry." He has known Larry for a long time. He said, "That's Larry." That's what I

16 remember him saying. 17

- Q. And on paragraph 6, at the time of the Bay 18 Star investment did you have any communications with 19 anyone that would support or contradict Microsoft's
- 20 role in the Bay Star investment? Let me start that 21 over again.
- 22
 - A. I asked -- go ahead.
- 23 Aside from your conversation with Mr.
- Emerson more recently, and looking back to when the investment was made, did you have any information at

54 (Pages 210 to 213)

Page 214 Page 216 A. Roughly a year. that time that is consistent with or contradicts Mr. 1 2 Goldfarb's assertions about Microsoft's role in the And on the second column of the third page 3 investment? in the fifth paragraph, "Turning to the SCOsource 4 A. I had another conversation with somebody division." 5 5 at Microsoft that would have gone back previous to A. Uh-huh (affirmative). 6 this point in time when these charges originally came 6 Q. He said, Burt Young said, "Due to 7 7 questions being raised in end users' minds arising out from Goldfarb in the press. And he denied it, as 8 well. from Novell's claim that SCO does not hold the 9 9 copyrights to UNIX, which we believe is a false Q. Who was that? 10 His name is Dan Neault. 10 claim, revenue to date from our SCOsource division Α. 11 has been minimal. However, our SCOsource initiatives 11 Q. How do you spell that? are moving forward. Our sales funnels continue to 12 A. N-E-A-U-L-T. 12 13 Q. Did he give you any more -- other than a build and we have engaged in discussions with 14 flat out denial, did he give you any more 14 potential customers for significant licensing opportunities. "Do you see that? 15 information? 15 16 A. You know, I'm lost on where we are. Tell 16 A. No. He didn't know what the guy was 17 talking about either. 17 me again. 18 Q. When you were negotiating the Microsoft 18 MR. NORMAND: I lost that, too. I never transaction between SCO and Microsoft --19 19 found it. What's the Bates number, Michael? 20 20 MR. JACOBS: 12535. 21 Q. -- was there any discussion with Microsoft 21 A. I'm on the wrong page. Okay. 22 22 about the value of the SCO litigation to Microsoft? Q. (By Mr. Jacobs) It's the third page if 23 MR. NORMAND: Objection to form. 23 you count the cover page. 24 24 A. No. Not that I'm aware of. A. Okay. I was looking at page 3. Okay. 25 (EXHIBIT-239 WAS MARKED.) 25 Do you have any quarrel with the way Mr. Page 215 Page 217 Q. 239 is a transcript of your Q2 2004 Young's comments are reported here on this 1 earnings conference call. Do you see that? transcript? Meaning to the best of your recollection 3 3 is the transcript accurate in this paragraph? A. Yes. 4 Q. Do you typically get these transcripts at 4 A. I don't have a reason to know why it 5 the company? 5 wouldn't be. 6 6 A. Not typically, no. Q. When you were into the 2004 calendar year, 7 7 O. I want to ask you -- so by 2004, Burt so literally starting around January 1 of 2004. 8 8 Young is the CFO? A. Right. 9 9 Q. Were you still seeking SCOsource licenses? A. In spring of 2004 he came aboard as CFO. 10 Q. And he replaced --10 A. We were still seeking them. 11 A. Bob Bench. 11 Q. So he says, "Our SCOsource initiatives are moving forward. Our sales funnels continue to 12 O. And Bob Bench went where? 12 13 A. I think he went to a small investment 13 build." Do you see that? 14 14 Yes. company. A. 15 Q. Were there any issues with Mr. Bench's 15 "And we have engaged in discussions with 16 performance by way of accounting, the propriety of potential customers for significant licensing 16 17 the accounting that SCO was using that figured into 17 opportunities." 18 his departure? 18 A. Yes. The precursor to that is that arising to -- "Due to questions being raised in end 19 A. No. 19

55 (Pages 214 to 217)

users' minds arising from Novell's claims," that SCO

is a false claim, revenue to date has been minimal.

So that was the key thing that he was reporting in

does not hold the UNIX copyrights, which we believe

But he goes on to talk about the licensing

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that paragraph.

Q.

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correct?

A.

Yes.

Q. In the -- on the second page -- so, let's

a year after the dueling press releases on ownership,

MR. NORMAND: Objection to form.

see. The date of this is June 10, 2004. So this is

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Page 218 Page 220

initiatives still going forward. 1

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- A. In spite of Novell putting up all of these flags, these blockades, what he is saying is yes, we are going to keep charging ahead.
- Q. And when he says that you were in discussions with potential customers for significant licensing opportunities, what is he referring to on June 10, 2004?
- A. I don't know exactly at that point in time what he would have been referring to. I know that we had a big-size deal that eventually didn't go through that would have been sizable. It would have accounted for saying the pipeline is getting bigger.
 - Q. Who was that with?
- 15 A. It was some hosting company. I can't 16 remember the name of it offhand.
 - Q. A web hosting company?
- 18 A. A web hosting company. I don't know if 19 that's what he was talking about, or something else.
 - Q. Who carried on the discussions with the web hosting company?
- A. Gosh. I think it would have been Chris 22 23 Sontag.
- 24 Q. What information do you have on what specifically led to that not closing? 25

through with our litigation with them. 1

- Q. Did you ever do projections about what SCOsource would likely generate?
- A. We did a lot of work around that. Doing "what if" scenarios. Generating -- at the point in time that we were doing our SCOsource licensing originally and then at different steps along the way, we had projected what would come from end user licensing and then also from big OEM licensing. So 10 those were the two different models we looked at 11 mostly.
 - O. What form did this modeling take?
- 13 A. Oh, we had -- usually I would sit down and 14 go through it on the white board with Chris or Bob 15 Bench. You know, guys on the finance side. We would kind of lay out what the number of units of Linux 16 17 were that were in the marketplace against what our 18 list price was for the SCOsource license, reduced by 19 any kind of discounts that we might give for volume 20 or for being an early adopter. And it was usually a 21 pretty big number that we were talking about.
- 22 O. Because there's a lot of units of Linux 23 out there.
- 24 A. Right.
 - Did you do any board presentations about

Page 219

- A. Well, I don't have the specifics. There was -- seemed to be some relationship to the Novell deal. The Novell thing was always somewhat binary; it's on or it's off. Some of these other issues were a little infringement, a lot of infringement. But if they couldn't get over that Novell hurdle, then it kind of shut down everything else.
- Q. But you don't have any specific information about whether Novell or some other issue, including the price you were charging, was the principal reason that deal did not close, the web hosting deal you are referring to?

MR. NORMAND: Objection to form. A. I remember there being issues with Novell but I don't remember the specifics. I do remember that the Novell claims were what eventually got us to just shutter up the SCOsource licensing division for a number of years. It is still technically available on our web site. It has technically never really been closed. But in terms of going out and spending energy or cycles behind it, it just got to a point where there were so many problems of trying to get people to come to an understanding of where we were on this, given where Novell was coming from, that we

basically said we've got to table this until we get

the potential for recovery under SCOsource?

- A. I would imagine I would have talked to them about some of those projections ongoing, but I don't recall offhand which meeting or what form.
- 5 Q. You don't recall any presentation more 6 than -- you talked about a white board modeling? 7
 - A. Right.
- Do you recall anything more tangible than Q.
- 8 9 that? 10 A. I remember that the models were showing --
- we would look at IDC numbers, and there were X 12 millions of servers and growing at a certain rate. 13 And I remember specifically 4 million servers going
- 14 to 6 million servers over some time frame. I'd have
- to go back and refresh what the time frames were, but
- 16 I remember bracketing if you've got 4 million servers
- 17 against our list price of \$700, you multiply that
- 18 out, you get \$2.8 billion. If you go up to the full
- 19 list -- or the list price against the 6 million then
- 20 you are talking about \$4.2 billion. So it was always
- 21 -- it's just a ridiculously big number. So okay, I
- 22 guess we could get finite on whether the number is \$5
- 23 billion or \$1 billion or \$6 billion. The point is it
- 24 was a lot of money for the company, and the size of

company that we were.

56 (Pages 218 to 221)

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Page 222

1 O. And that was true even with substantial 2 discounting.

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- A. Yes. Now, while it was big revenue, it was also, if you go back and look at the history of the company, not out of the ordinary of what probably would have happened if we had stayed on the course we had hoped to be on.
- Q. Meaning on the UNIX course? A. Well, so we are on the UNIX course where 10 we think that is where we are heading, is to be a big revenue company. And then we have problems that come 11 out so we start fighting back, and as we fight back 12 13 we start doing the SCOsource licensing program. And the SCOsource licensing program starts to pick up 14 15 some steam and we figure, hey, we will either sell them UNIX or we will give them the license to run 16 17 UnixWare and then they can run Linux, and then either
- 18 way we'll get our fair value out of the marketplace.
- 19 So in the first instance we are talking about, you
- know, the damages that were done to us in the 21 marketplace. The second instance we are talking
- 22 about damages that were done to our SCOsource 23 business.
- 24 Q. And the damages that were done in the marketplace are the -- is, in effect, the state of

again. So there's sometimes a difference between the 2 value that's in a company versus how much is showing

up on the revenue line. And I looked at the revenue

line of UnixWare and Open Server, and clearly they 5 were coming down. They had gone to a couple hundred

6 million down to a little over \$50 million, and it 7

was, you know, the thing was marching south. That 8 was not a good situation. 9

But we had this other value proposition of the intellectual property rights to UNIX, which the company did hold, which I thought were extremely valuable. And so it's back to this trunk and the tree analogy again. It's almost like if you say that 14 the branches out here were kind of dying off from a revenue standpoint, the trunk was still very vibrant. The major versions of UNIX around the world were tied into this trunk. Linux was tied into it in what we viewed as an unauthorized way. So the trunk or the System V code base that was found inside of UnixWare we thought had an exceptional amount of value. And that's what we were trying to mine.

22 Q. Did you report -- did you make any formal presentations to the board, by "formal" I mean 23 24 sitting down in advance and preparing some PowerPoint slides or some other vehicle, about why SCOsource was

Page 223

the UNIX business at SCO when you become CEO.

MR. NORMAND: Objection to form.

A. Exactly. The state of the UNIX in the marketplace when I joined in June of 2002 was that, while Linux, a variant of UNIX was going gangbusters, the product UnixWare and Open Server were coming down and had been coming down for a number of years. And so while not technically dead, the hole was certainly being dug.

Q. And just to be clear about the way you view all this, that was not -- what you have just testified to was not on account of anything that Novell did, correct?

MR. NORMAND: Objection to form.

15 A. I would draw a distinction between the 16 issues we have with Novell and the issues that we have with IBM and others. When I joined the company, 17 18 and the thing that led into our initial litigation 19 against IBM, clearly that was related to issues we 20 had with them.

- 21 Q. And their impact on the UNIX business of 22 the company.
- 23 A. In the marketplace.
- 24 O. 25
 - When I joined -- I go back to the value

Page 225

Page 224

not going well in, say, the summer or fall of 2003? MR. NORMAND: Objection to form.

- A. I think -- the answer -- the question was about formal presentations.
 - Q. Uh-huh (affirmative).
 - A. I don't remember a formal presentation.
 - Q. How about discussions with the board?
- A. I remember discussions. I remember having a discussion about the HP situation, as an example, that was problematic because of the Novell situation.
- 11 Q. And you remember conveying that to the 12 board?
 - A. I had -- I know we talked about it at the board because we had been talking to them about the HP deal. So the question came out of what happened to the HP deal? So that was conveyed to them. Google, some of these others, I don't recall whether that became a board level discussion or not.

(EXHIBIT-240 WAS MARKED.)

20 Q. 240 is an e-mail from Sean Wilson to you 21 covering a report from the IDG news service dated 22 November 18, 2003. "SCO's CEO: Novell-SuSE breaks

- 23 SCO contract." And it's an article about an
- 24 interview you gave relating to Novell's planned acquisition of SuSE Linux. Do you see that?

57 (Pages 222 to 225)

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Page 228 Page 226

1 A. Yes, I do.

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- Q. The first paragraph says, "Novell, Inc.'s \$210 million planned acquisition of SuSE Linux AG will put it in violation of a non-compete agreement the networking vendor has with The SCO Group, Inc., and could possibly lead to legal action, SCO's CEO Darl McBride said Monday in an interview." Do you see that?
 - A. Yes, I do.
- Q. Did you tell the reporter that Novell's planned acquisition would put it in violation of a noncompete agreement?

MR. NORMAND: Objection to form, and I have to give some leeway but objection on the issue of the scope of the stay in this case which, as I understand it from discussions with Mr. Breakbill, doesn't concern the issue of whether any noncompete has been violated in the case; but, rather, concerns the meaning of the noncompete provision in the technology license agreement and APA.

- Q. Did you, in fact, say that to the reporter?
- 23 A. The exact words I said to the reporter, I 24 don't recall. I expected I would have talked to him about sections in the APA that give us or gave us

- committed to us in writing in the agreement in 1995, 1
- 2 that it was not something they were going to do. And
- we can get down to the granular level of what that
- means. But roughly, that was the covenant they had
- 5 made to us, and I felt like if they were going into
- 6 the Linux business and they were going to take that 7
 - business on and take that out and push it into the
- 8 marketplace, and Linux was going to be a substantial 9
- part of the product that they push in the market, 10 yes, I thought that was absolutely violating the
- 11 provisions we had in the competition section of the
- 12 Technology License Agreement. 13
 - Q. And were you conveying or intending to convey that even if Novell did not rely on the TLA for any license rights, it was nonetheless barred from competing with SCO?

MR. NORMAND: Objection to form.

- 18 A. I believe that Novell had the rights to 19 use the UNIX technology inside of their company, and 20 to use it with their products to the extent that it
- 21 wasn't a substantial portion of something going out.
- 22 But something that is a direct knockoff of our
 - product, yes, I believed it was in direct violation
- 24 of the competition clause.
 - Q. So what I'm distinguishing is let's

Page 227

protections against Novell competing against us.

- Q. When you --
- A. I'm not sure how I would have characterized it exactly, but I imagine I would have said something along these lines.
- Q. When you were speaking with the reporter, did you intend to convey that there was a noncompete separate from the question of whether Linux contained UNIX code?

MR. NORMAND: Objection to form.

- A. Again, I don't remember the specifics of this interview. It has me quoted as talking about that. I don't have any reason to believe I wouldn't have talked about the noncompete provisions that are in the APA and the Technology License Agreement.
- Q. So my question is what did you intend to convey about how you interpreted those provisions and whether you interpreted them as barring Novell from competing with SCO, even if it were ultimately found to be the case that Linux did not contain SCO intellectual property?

MR. NORMAND: Objection to form.

23 A. Yeah, we felt like that if Novell was going to be going into the Linux business, which is essentially a knockoff of our UNIX, that they had

suppose that Novell had bought Windows NT from

- 2 Microsoft and didn't need -- didn't, even under your
- 3 view, need to rely on the TLA in order to market
- that. Would that have been a violation, as you were
- intending to convey your views to the outside world,
- 6 would that have been a violation of some noncompete 7 provision?

MR. NORMAND: Objection to form and objection to the extent it calls for a legal conclusion.

A. I'll have to look at the TLA, but my recollection is it was the technology, the licensed product; and to the extent that Windows NT was a knockoff of our stuff then we would have a concern with that. We don't see that as being the case, so I would say that's probably not the issue.

If you didn't go into a bookstore and buy a book on how to program Linux and it says, "How to program in Linux/UNIX," and it's the exact same thing, then it would be something else.

Q. But that's because you believe that 22 programming the exact same thing results in an intellectual property violation of your rights in 24 UNIX?

MR. NORMAND: Objection to form.

58 (Pages 226 to 229)

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- A. That particular statement is not the basis for me saying there's a competition clause. It's just a metaphor as to the underlying issue. And the underlying issue is major portions of Linux are taken from UNIX against our rights. And that's the issue that we have with Novell going into that business.
- Q. And that remains the issue you have today with Novell going into that business?
 - We have a number of issues with Novell.
- O. No. Just on this issue?
 - A. But as it relates to --
 - O. On the noncompete issue.
- 13 A. Again, I haven't looked at all of the 14 noncompete provisions. It's been a long time since 15 I've looked at it specifically. But the way I just 16 testified is roughly what I recollect as being the 17 competition issues with Novell.
 - Q. Okay.

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MR. NORMAND: Is now a natural time? MR. JACOBS: Yeah.

(Break taken from 4:35 to 4:42.)

- 22 Q. Mr. McBride, earlier today when you were 23 discussing the back and forth with Novell about 24 ownership, you referred a few times to communications
 - Novell was placing into the marketplace; that it was,

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- 1 statement to me and to the market that things were 2 swinging back our direction. It was sometime in late
- 2003, as an example, when someone called us and said,
- "Did you realize that Novell has gone into the
- 5 copyright office and registered the copyrights to
- UNIX?" I was not aware of that. Apparently that 6 7
 - happened in October. It was in the fall time frame
- 8 where HP and large customers we were talking to kept 9
 - bringing up the Novell ownership issue.

10 In the spring of -- the winter and spring 11 of 2004, it really reached a fever pitch and I would

12 say that maybe the death knell to our whole licensing

program around SCOsource came in the spring of '04

14 when Chris Stone, at an Open Source business

15 conference, stood in front of hundreds of people, and

16 across the internet the thing got carried as well, 17

and said Novell still owns UNIX. Those sort of 18 attacks made it very difficult, if not impossible, to

19 go out and try to get our licensing program in place

20 and any traction behind it when Novell was taking

21 these extraordinary positions in the market. They

22 still own UNIX? I mean, it was shocking to hear him

23 say that. But that's what was going on. 24

Q. If you look at Exhibit 212, the big thick 25 one. At 24152 there's another letter from Joe LaSala

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in your words, changing course again and taking the position that it owned the UNIX copyrights. Do you recall that testimony?

MR. NORMAND: Objection to form.

- A. Yes, I do.
- 6 Q. What were you referring to? What 7 information did you have about what Novell was doing 8 by way of making these assertions?
- 9 A. Well, the fact of the matter is we thought 10 we had the copyright issues with Novell resolved. We thought that in the fall of 2002, when we looked at 11 12 the Asset Purchase Agreement, we thought that we 13 owned the copyrights in spite of the bad language.
- 14 Later, talking with Greg Jones, getting an agreement
- from him that, in fact, this was something that
- 16 should have been part of the deal at the very
- 17 beginning and we all agreed that we were trying to
- 18 get it resolved, to the part where Jack Messman
- 19 finally says, upon showing him Amendment 2, "Okay,
- you've got the copyrights. What do you want?" So
- 21 over this six, eight month period of time we think we
- 22 have this issue resolved.
- 23 It was some period of time before I understood that Novell was taking a public stance
- that they had reversed course, in spite of Jack's

to you about the ownership issue. So this follows

2 the letter in which the "raises as many questions as

3 it answers" formulation is used. And now on August 4

4, Novell is taking a position on ownership, right? 5 MR. NORMAND: Objection to form.

- Q. I'm sorry. August 4.
- A. Okay.

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8 Q. So in this letter, Novell is taking a 9 position that ownership of the UNIX copyrights 10 remains with Novell, correct?

MR. NORMAND: Objection to form.

- A. They say they dispute SCO's claim to ownership of these copyrights. So yes, they seem to be saying they think they still own them.
- 15 Q. Look at the last paragraph. "Unless and 16 until SCO is able to establish that some particular 17 copyright right is 'required' for SCO to enter its 18 rights under the APA, SCO's claim to ownership of any 19 copyrights in UNIX technologies must be rejected, and
- 20 ownership of such rights instead remains with
- 21 Novell." Do you see that?
- 22
- 23 Q. Did you view this as just another piece of 24 legalese?
 - A. Yes, I did. To me it was such a

59 (Pages 230 to 233)

Page 234

- ridiculous position to be taking, it was hard to even
- respond with a straight face. You have a company
- that has acquired a product, and the product requires
- you to make copies and to distribute the core source
- code of that. And they do so for a number of years.
- They do it in a source code arrangement with IBM,
- 7 they do it with many others. And from day one we
- felt like we owned the copyrights. It wasn't just
- because Amendment 2 came out. We didn't start 9
- getting religion on our copyright ownership when
- 11 Amendment 2 came out. We thought, and all the
- 12 parties that negotiated the agreement thought, that

13 they transferred over in the beginning. 14

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To me the breakthrough with Amendment 2 was Jack Messman's statement to me over the phone, "Oh, okay. So you've got the copyrights. What do you want?" That, to me, was more of a breakthrough for Novell than for us. As we said in our press release the next day, as we said all along, we felt we own the copyrights. This puts it to bed once and

21 for all. 22 It is such an extreme position in this 23 letter here. This is Clintonesque speech to come in 24 and say, "Oh, well, we are not sure what is required for SCO to use -- for the UNIX copyrights." Well,

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- the answer is all of it. It was obvious to anybody who read this. And the fact that they were taking that position made no sense at the time, and it makes no sense now.
 - Q. My question to you is really why you seem to be indicating that you were surprised that Novell, for example in Chris Stone's presentation, said Novell still owns the copyrights, in light of this August 4, 2003 letter.
- A. Chris Stone didn't say, "We still own the copyrights." Chris Stone said, "Novell still owns UNIX." That is bizarre and egregious behavior in any interpretation of the circumstance. I mean, people wonder why he is fired. The guy was making statements that held no water.
- Q. In January of 2004, Novell announced an indemnification program for its Linux customers. Do you recall that?
 - A. Yes, I do.
 - MR. NORMAND: Objection to form.
- 21 Q. And do you recall that Novell relied on a
- variety of legal rights to back up its
- indemnification program? Do you recall that? 23
- 24 MR. NORMAND: Objection to form.
 - I don't remember the specifics of their

- program, but yes. Again, this is part of what I
- think is bad faith dealing. The fact that they --
- Novell has benefitted greatly by going out and
- telling the world they own UNIX. They have
- 5 benefitted not just by shutting ours down, but by
- 6 propping themselves up. Their stock price goes up,
- 7 shoots up in the \$14, \$15 range. They do a \$600
- million money raise against that. They get big
- 9 bonuses that come in against that. They've had a big
- 10 run by going out in the marketplace and purporting to
- 11 have never sold off UNIX, per se. And you know,
- 12 there's a certain point where what goes around comes around and I think they have got some justice coming
- their way on this. I think it's just egregious, bad 14
- 15 faith, underhanded dealing they have been doing in 16 the marketplace against us for a number of years.
- 17 Q. By asserting their legal rights, as Novell sees it? 18
 - MR. NORMAND: Objection to form.
- 20 A. By putting up a sham of a legal case to 21 try and pretend that they had any rights around this, 22 is the way I would view it.
- 23 Q. So other than what you've testified to, do 24 you have any specific information about what Novell
- was doing in the marketplace in the summer and fall

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Page 236

- of 2003 to convey that it owned the UNIX copyrights?
- A. We were hearing things like they were 2 getting together the Chicago 7 in the summer of 2003.
- Chris Stone was in charge of rallying together seven
- big vendors that had Linux interests, with the idea
- 6 of putting out an alternate distribution to Red Hat.
- 7 And part of this distribution came down to this legal
- 8 underpinning they were going to provide. And so the
- 9 fact that they are out there telling these big
- vendors that they are bringing their legal rights to
- 11 the table, and not just in the Chicago 7 case but in
- 12 the actual Linux indemnification case, they are
- 13 bringing their -- what they would call legal rights,
- 14 what we would call a lack of rights, false rights, to
- prop themselves up and to shoot us down. I mean,
- 16 that was clearly another issue. 17
 - Q. Anything else?
- 18 A. There were investors that brought up the
- 19 issue -- I don't know particularly how they got the
- 20 information. Again, I heard about Novell registering
- 21 the copyrights from an investor.
- 22 Q. And that was later in the year, right?
 - That was later in -- I bet it was in 2003.
- 24 Anything else?
 - There may have been others, but I can't

60 (Pages 234 to 237)

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Page 238 Page 240 think of anything right now. 1 (By Mr. Jacobs) I apologize in advance 2 (EXHIBIT-241 WAS MARKED.) 2 for the intrusion into your personal matters, but --THE WITNESS: This is privileged. We 3 3 A. It's okay. 4 already went through this in the IBM case. 4 Q. How many shares of SCO stock do you own? 5 5 A. Actually own or options? MR. NORMAND: Okay. I'm not aware of 6 that. We can do this two ways. Your understanding 6 Q. We'll talk about own first. 7 7 A. Own, I don't know the exact number. It is this is prepared by counsel? THE WITNESS: Yes. 8 8 would be less than 100,000 shares. 9 9 MR. NORMAND: Okay. On that basis I'm Q. And just to be clear, that is shares that going to object to the use of this potential exhibit 10 you own now? 10 11 11 and reclaim it as privileged. A. Yes. MR. JACOBS: So let's just be clear. This 12 12 When did you acquire them? 13 13 is SCO 1269675 and 76. Started at the IPO, bought some right when 14 MR. NORMAND: Correct. 14 I joined. I have had a continual purchase program 15 Q. (By Mr. Jacobs) And Mr. McBride, you know 15 through the stock purchase program that SCO puts out. the circumstances of the creation of this document? And I had some restricted shares that came my way a 16 16 17 A. Yes. It was absolutely prepared by one of 17 few years ago. A combination of things. our attorneys. I saw it, but it wasn't something 18 Q. How about options? 18 19 that we did other than in conversation with him. A. Options, a little over a million. 19 20 MR. NORMAND: And you think, Mr. McBride, 20 Q. When did you acquire those? 21 this has been claimed in the IBM case, as well? 21 The majority of those, 600,000 or so, were 22 22 THE WITNESS: I know it has. We went granted on the day I joined. The others have been later grants that refreshed on somewhat of an annual 23 through this with Marriott. 24 24 Q. (By Mr. Jacobs) And when you say prepared basis. by one of your attorneys, you mean someone at Boies 25 25 Q. So let's take the later grants first. Page 239 Page 241 Schiller? 1 1 A. Okay. 2 A. It was Kevin McBride. 2 Q. About 400,000? 3 3 Q. I need to ask you about your personal A. Post-hire grants? 4 financial interest in the outcome of this lawsuit. Q. Yeah. 5 So I apologize in advance. A. Over a period of four years, yes. 6 6 MR. NORMAND: Let me just say, cleaning Q. And what are the exercise prices on those? 7 7 On the later 400? this up, that having reclaimed it, all copies should A. 8 Yeah. 8 be destroyed, and any copies you have should be given Q. 9 9 Oh, gosh, they range from two bucks and to us, really. A. 10 MR. JACOBS: We will check it out, some change, up to four or five bucks and some 11 11 obviously. change. 12 MR. NORMAND: I understand Mr. Lundberg's 12 Q. And then the 600,000, those were actually 13 interest in reading the document, but it has now been 13 awarded to you on joining? 14 reclaimed. 14 A. They were granted, but had to be earned 15 MR. JACOBS: He is part of the counsel and vested over a period of time. Many of those have vested, but not all of them. 16 team. 16 17 MR. NORMAND: Right. 17 Q. What's the exercise price on those? 18 MR. JACOBS: He can help us make a 18 A. 76 cents. 19 determination. 19 Q. So you continue to vest more of those at 20 MR. NORMAND: That's not the way a claim 20 76 cents? 21 of privilege works. The document is to be returned, 21 A. As of June of this year, I will be fully 22 and if you want to contest the claim of privilege you 22 vested in all of those shares. 23 can do it based on any recollection you have of the 23 Q. And that will be how many?

61 (Pages 238 to 241)

So you are almost fully vested in the

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600,000.

document. But you can't retain a copy of the

document to do that.

Darl McBride Page 242 600,000 but they are all at an exercise price of 76 1 2 2 cents? 3 A. Correct. 3 4 Q. Was this part of your employment contract, 5 5 that you would get those? 6 A. I didn't really have an employment 6 7 7 contract. I had an offer letter, and it was subject 8 to that offer letter. 8 slowing down of the decline. 9 9 Q. Meaning it was included in the offer 10 10 letter --11 11 A. Yes. 12 Q. -- that you would receive this set of 12 13 13 options? 14 14 A. I would receive those options, and it 15 would be with the strike price of the day that I 15 16 joined. 16 17 Q. And then you receive your annual salary? 17 18 A. Yes. 18 19 19 Q. And that's publicly reported? 20 A. Yes. 20 21 Q. And then do you have any other financial 21 22 interest in SCO? 22 A. No. 23 24 O. Do you have any other financial interest in the outcome of the litigation?

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during the conversation, and what you meant? A. Well, my recollection is that we were

talking about a declining revenue stream, and we felt like we could somewhat arrest the decline, that it would decline more slowly. And so as I said earlier,

there would be some benefit to Novell. And we felt like that was going to be -- the primary benefit was

Q. You said in the course of one answer in response to Mr. Jacob's questions this morning, if I recall correctly, that the copyrights, quote, should have gone over, or words to that effect. Do you recall giving that answer?

A. We talked about that for a while. I may have said something like that.

Q. If you had said something like that, what did you mean?

MR. JACOBS: Objection. Vague.

A. The thing I remember saying this morning, I'll be real clear about it now, was we felt from the beginning, the middle, and the end, that SCO owned the UNIX copyrights. When I contacted Mr. Jones about that early on, he agreed with me. He tried to put a plan in place to get the overhang of the bad language in the contract resolved. We tried that a

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A. No. 1

> Q. No stated bonus, for example, if there's a successful outcome?

A. No. I think our proxy statement just went out like a month ago, so it would have all the details in there.

Q. This deposition has been taken subject to the stay of the SuSE Linux issues, so with that, I have no further questions.

MR. NORMAND: I have a few questions.

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EXAMINATION

BY MR. NORMAND:

Q. Sorry to make you go back through that pile. Do you have Exhibit 214 in there?

A. Let's grab the bottom. Yes, I do.

17 Q. You say in the third paragraph in the 18 second sentence, "Darl pressed the matter, and argued 19 that Novell would surely be interested in the

potential increase of the declining \$8 million annual

21 revenue stream Novell receives from contracts that

license out older versions of UNIX." End quote. Do

you see that sentence? 23

24 A.

Do you recall what you said on that issue

Page 245

couple of different ways. But the -- there was never 2 a point in time that we didn't think that they didn't 3 go over. And they went over at the point of time of the transaction, which was in September of '95. 5

Q. Do you have Exhibit 219 in your pile?

A. Yes, I do.

7 Q. This is the e-mail that recounts 8 conversation between you and Dave Wright. Actually

9 recounts, it looks like, two conversations. Do you

10 recall being asked about this document?

A. Yes.

12 And there's a sentence in the e-mail, I 13 think the third sentence that says, "Darl says the

Asset Purchase Agreement transfers the UNIX business

to SCO, and that SCO needs the copyrights to run its

business." The sentence goes on but that's the

language I wanted to ask you about. Do you recall 17

18 saying to Mr. Wright that SCO needs the copyrights to 19 run its business, or words to that effect?

20

A. No. The point was we always felt like we 21 owned the copyrights, and Mr. Jones had agreed with 22 that point. And the point -- I mean, the impression

23 as I read this is that we need to get them. We

always felt that we had them. What we needed to get

was clarity around the wording in the Asset Purchase

62 (Pages 242 to 245)

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Agreement around "excluded assets." 1

- Q. Was it your view at this time that ownership of the copyrights, ownership of the UNIX and UnixWare copyrights, was necessary for SCO to run its business?
 - A. Absolutely.

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- 7 Q. Do you have Exhibit 222 in your pile, Mr. McBride? 8
 - A. Yes, I do.
- 9 10 O. Exhibit 222 is an e-mail chain. Towards 11 the middle of the first page William Warren says to you on May 28, 2003, "Thanks, Darl. I think you guys need to really drive this particular point home on your conference call today. There is a great deal of 14 15 confusion out there on this topic, particularly from the folks at the Linux distributors and their 16 17 customers." And if you look at the e-mail below 18 that, Mr. Warren appears to be referring to certain
- 19 points you've made regarding the copyrights issue.
- 20 Do you recall being asked about this document?
- 21 A. Yes, I do.
- 22 Q. As you sit here today, do you agree with 23 Mr. Warren's assessment at that time, that there was 24 a great deal of confusion out there on the topic of the copyright ownership?

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- 1 A. Yes. There was a huge amount of 2 confusion.
- 3 Q. And do you think that confusion worked to 4 SCO's detriment?

MR. JACOBS: Objection. Leading.

- A. There was confusion in the marketplace and it was detrimental to our licensing program. It was detrimental to the view of the company at the time. Later it became detrimental to the licensing program, and continues to be detrimental to us today, the same issues.
- Q. You responded earlier to a question from Mr. Jacobs on the question of your view of the status of the UNIX business at the time you joined the company.
 - A. Yes.
- 17 Q. Do you recall the questions and answers?
 - A. I remember roughly talking about that.
- 19 Was it your view when you joined the 20 company that Linux was an unauthorized derivative of 21 UNIX?
- A. Not when I joined. I came to that view 22 later on, but certainly not when I joined. 23
- 24 You've referred a couple times today to the, quote, bad language in the APA. Do you recall 25

using that phrase? 1 2

- A. Yes.
- What do you mean by that?

A. I'm talking about the language in the excluded assets of the APA where it includes copyrights. The title of the document itself is an Asset Purchase Agreement. It's not an agreement to copy and distribute someone else's product. And from day one it never made sense to us that the copyrights 10 didn't follow, and we always had the position that we 11 did. People at Novell, including Greg Jones and Jack 12 Messman, at various times agreed that we did. And we 13 believe that we do today.

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So the bad language was actually cleared 15 up. We just hadn't seen the document. If you read the Asset Purchase Agreement today, there is not 16 actually bad language in there, because Amendment 2 replaces that bad language. I mean, it is kind of interesting to sit here and talk about it on and on and on as if it is still there. It's not there. We should strip it out of all the other documents and paste that other one in, because it is technically not there.

24 Q. Why is the language bad? Why is that the 25 adjective you choose?

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1 A. It's bad in two ways. One is it's bad -it has been very bad for us because people have interpreted that we did not get the copyrights, and that fire has been fueled by Novell. But once clearing up the copyrights, Novell has continued to 6 fuel it by trying to put a spin on the Amendment 2 7 language itself. 8

It's also bad in that it's incorrect. It is incorrect in terms of what the transaction was about as witnessed by or evidenced by numbers of people on both sides of the Santa Cruz/Novell transaction. It is evidenced on its face that it isn't reasonable that that's the way this transaction would go down. And ultimately I guess the last thing I'd say about it is it's bad that it's still out there floating around. Again, it should be replaced because it is technically nonexistent.

Q. I have no further questions.

FURTHER EXAMINATION

21 BY MR. JACOBS:

Q. You understand that the question whether the Asset Purchase Agreement effectuated a transfer of the copyrights is a legal question ultimately, correct?

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Page 250

MR. NORMAND: Objection to form.

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- A. My interpretation of it and my understanding from talking to the witnesses involved is that the copyrights went from day one in this transaction; that Amendment 2 was nothing more than an amendment which clarified that, in fact, those copyrights had already been transferred.
- Q. But you understand that that's a legal question.

MR. NORMAND: Same objection.

- A. I'm not sure who is going to make the ultimate decision on this, but I think it is pretty clear to parties that are involved, whether you're an attorney or not, as to what happened in this case. And that is that the copyrights did, in fact, transfer over when Santa Cruz bought the property from Novell.
- 18 Q. So are you disagreeing that it's a legal 19 question?
- 20 A. I'm saying that I'm not in a position to 21 make that call. I'm saying as a person who is not a legal person, and after hearing all of the testimony that's come in, it seems to be pretty straightforward to me. Whether it's a legal question or not, it's not -- I don't have an opinion on that. I guess

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question. Because you don't know what due diligence 1 2 Novell has done, do you?

> MR. NORMAND: Objection to form. A. I know what people in the marketplace that

5 were involved in this transaction have said about it. 6 And I know that Novell would not take the time to go 7 through their files, at least that's what they told 8 me. "That's UNIX's old stuff. I'm not even going to 9 go look through those files." I mean, they are 10 taking the position now that they own it, but they 11 told me that they had stored all the files to it 12 because it is old stuff and they didn't care about it. Now all the sudden, they are saying they never 14 sold it? Why are they putting it in their archives 15 if they thought they still owned it? It makes no 16 sense.

- 17 Q. You don't know -- your lawyers haven't 18 taken Tor Braham's deposition, for example, have 19 they?
- 20 A. I don't know whose depositions they've 21 taken.
- 22 And they haven't taken David Bradford's 23 deposition?
- 24 A. I don't know whose depositions they've 25 taken.

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anything in the document you could view as a legal issue.

Q. Well, I'm thinking by way of analogy to somebody who has lived in a house for a very long time and says, "This has to be mine. I've lived here for 50 years," and somebody else comes forward with a deed and says -- or the absence of a recorded deed, and says, "I never sold you the house." You would understand that there was a -- that both of those parties could hold that view, but ultimately the question of who owns the house is a legal question, right?

MR. NORMAND: Objection to form.

14 A. If the parties -- if the party that came and said, "I have this legal deed," had not done any diligence to understand if they own that, hadn't 16 17 looked to their own records to see if they understood 18 it and had not talked to the parties that were 19 involved in the transaction and, in fact, weren't involved when the transaction happened, then I think 21 it is hard to sit down and say, "This is just a legal issue." I think there's been a lot of bad faith on Novell's part to not sit down and do their basic due 23

24 diligence on this point. I think you are answering a different 25

Q. And you don't know if Novell has spoken 1 with those people about the intent of the drafters of 2 3 the Asset Purchase Agreement, do you?

A. The people who were involved in the Asset Purchase Agreement, they have talked to.

VIDEOGRAPHER: Excuse me. Your mic.

And have declaration after declaration after declaration of what was done here. And if you are saying that David Bradford is going to step up at 10 the late date and say, "In spite of the testimony of 11 all of these witnesses, I got together with Tor 12 Braham after the fact and am putting in a separate 13 little clause here that nobody knows about," I would 14 view that as absolute fraud.

Q. Okay.

16 A. And in spite of the fact or on top of the 17 fact that David Bradford told me that he didn't remember this stuff, was not involved in it; and, in fact, I worked with David Bradford at Novell and know that for a fact that he did not spend a lot of time in his office when he was there. So it doesn't 22 surprise me that that was what he told me later. But

23 yes, I'll look forward to seeing his testimony. 24

MR. JACOBS: No further questions. 25 (Discussion off the record.)

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Darl McBride * March 27, 2007

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1 MR. JACOBS: Just so the archeologists 2 will figure out what happened to the stack of 3 evidence here, I'm returning Exhibit 227 to 4 Mr. Normand, and I previously returned the document 5 under SCO 6 MR. NORMAND: I forget what that was. 7 Exhibit 127. We did put that on the record. 8 MR. JACOBS: That I returned it? 9 MR. NORMAND: Yes. Because I had failed 10 to mention the Bates number, and then you mentioned 11 it. So that one is returned, too. 12 (The deposition concluded at 5:15 p.m.) 13 14 -oOo- 15 16 17 18 19 20 21 22 23 24	Page 256 1 Case: SCO v. Novell Case No.: 2:04CV00139 2 Reporter: Diana Kent Date taken: March 27, 2007 3 WITNESS CERTIFICATE 4 I, DARL MCBRIDE, HEREBY DECLARE: That I am the witness in the foregoing transcript; that I have read the transcript and know the contents thereof; that with these corrections I have noted this transcript truly and accurately reflects my testimony. 8 PAGE-LINE CHANGE/CORRECTION REASON 9
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STATE OF UTAH) STATE OF UTAH) I, Diana Kent, Registered Professional Reporter and Notary Public in and for the State of Utah, do hereby certify: That prior to being examined, the witness, Darl McBride, was by me duly sworn to tell the truth, the whole truth, and nothing but the truth; That said deposition was taken down by me in stenotype on March 27, 2007, at the place therein named, and was thereafter transcribed and that a true and correct transcription of said testimony is set If forth in the preceding pages; I further certify that, in accordance with Rule 30(e), a request having been made to review the Istranscript, a reading copy was sent to Attorney Edward Normand for the witness to read and sign before a notary public and then return to me for filing with Attorney Michael Jacobs. I further certify that I am not kin or otherwise associated with any of the parties to said cause of action and that I am not interested in the outcome thereof. WITNESS MY HAND AND OFFICIAL SEAL this 29th day of March, 2007. Diana Kent, RPR, CRR Notary Public	

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