SCO Grp v. Novell Inc Doc. 868 Att. 2

THE COURT: Mr. Jacobs, Mr. Singer, where are we?

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                 MR. SINGER: Your Honor, first with respect to
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       time, I think the parties have agreed that SCO has 52 minutes
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       and Novell has 22 minutes.
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                 MR. JACOBS: That's correct, Your Honor.
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                 MR. SINGER: I assume there's no further witnesses
7
       from Novell?
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                 MR. JACOBS: That's correct.
                 MR. SINGER: We would with the Court's approval
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       like to reserve the issue of Rule 50 motions that we have with
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       respect to their case. And we would have two rebuttal
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       witnesses, the first of whom would be Robert Frankenberg and
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       the second witness would be Christine Botosan.
14
                 THE COURT: All right.
                 Anything to respond to that, Mr. Jacobs?
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                 MR. JACOBS: We're ready, Your Honor.
16
                 THE COURT: All right.
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                 Again, Mr. Singer, the times were?
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                 MR. SINGER: To be exact, 52 for SCO and 22 for
20
      Novell.
                 THE COURT: All right.
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22
                 Now, I have to ask those of you in the audience,
       when we put on the white noise, is that deafening to you? Has
23
24
       anyone suffered physical damage? Well, some have said yes and
       some have said no. I need to know. Is it too loud so that
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                                                                 2526
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- 1 it's harmful?
- THE AUDIENCE: No.
- 3 THE COURT: Anyone who wants to say otherwise? All
- 4 right.
- 5 (Whereupon, the jury returned to the court
- 6 proceedings.)
- 7 THE COURT: Go ahead, Mr. Hatch.
- 8 Q. BY MR. HATCH: Mr. Musika, just so we can get to
- 9 the bottom line, you never actually calculated a number other
- than zero for damages; correct?
- 11 A. I calculated the number as zero, yes, that's
- 12 correct.
- 13 Q. And you never did an actual survey of consumers,
- 14 did you?
- 15 A. I did not survey consumers, no.
- Okay. Now, you were here in the Court when
- 17 Dr. Botosan stood in front of the jury and calculated damages;
- 18 correct?
- 19 A. Yes, I was.
- 20 Q. And in response to questions from your counsel
- 21 today, you indicated that her analysis was somehow deficient;
- 22 right?
- A. Was somehow?
- Q. Deficient.
- 25 A. I don't agree that it takes into consideration all

- of the factors that should be considered, yes.
- 2 Q. Okay. Fair enough. You and Dr. Botosan both did
- 3 reports, expert reports during the course of this litigation;
- 4 correct?
- 5 A. That's correct.
- 6 Q. All right. And you understood that Dr. Botosan
- 7 also did -- you reviewed her initial damages report; correct?
- 8 A. I did.
- 9 Q. All right. And then she had the opportunity to
- 10 review your report and criticize that; correct?
- 11 A. Yes, that's correct.
- 12 Q. All right. And she filed also a rebuttal report
- that took issue with your report, as well; correct?
- 14 A. Yes.
- Q. And you read that one, didn't you?
- 16 A. Yes, I did.
- Q. And that report was in July of 2007?
- 18 A. I don't recall exactly when it was.
- 19 Q. You understand it was just shortly after your
- 20 report; correct?
- 21 A. I think that's right, yes.
- 22 Q. And you attended her deposition in this matter in
- 23 August of 2007; correct?
- A. Twice. She was deposed in 2007, and I attended
- both times, and then again in 2010.

- 1 Q. Okay. And you were impressed with her, weren't
- 2 you?
- 3 A. I'm sorry?
- 4 Q. You were impressed with her work?
- 5 A. No.
- 6 Q. Okay.
- 7 A. I'm sorry to say.
- 8 Q. Well, in fact, weren't you so impressed that only a
- 9 few months after her first deposition and after she had issued
- 10 a report criticizing your work, didn't you contact Dr. Botosan
- 11 regarding your interest in hiring her to work for your expert
- 12 consulting business?
- 13 A. No. I can explain.
- 14 Q. Well, that's a yes or no. Did you or didn't you?
- 15 A. I contacted Dr. Botosan and had a discussion with
- her concerning accounting. The federal government had
- 17 contacted me and asked me to be involved with specific --
- 18 there's a new PCAOB board --
- MR. HATCH: Your Honor, it's not responsive.
- 20 THE COURT: He said no.
- MR. HATCH: I agree.
- 22 Q. BY MR. HATCH: Didn't you tell her, urge her to
- look at your firm's website and let you know if she would have
- 24 an interest in discussing your firm's interest in her?
- 25 A. Exactly, for the PCAOB work that the federal

- 1 government had contacted us about, because she is an
- 2 accounting professor, and we did not have an accounting
- 3 professor, so to respond to the federal government's request,
- 4 to assist with the -- basically it's the federal government's
- 5 review of accountants. And so I contacted her about that to
- 6 see if she would be interested in joining us to look at the
- 7 accounting side, yes.
- 8 Q. Well, you didn't say any of that when you
- 9 communicated with her that you wanted to hire her shortly
- 10 after she had criticized your report?
- 11 A. I disagree with that.
- 12 Q. You disagree with that?
- 13 Your Honor, can we have a side bar?
- 14 THE COURT: You may.
- 15 (Whereupon, the following proceedings were
- 16 held at the bench:)
- 17 MR. HATCH: In the interest of time, I think I have
- 18 a right I think under the rules to do impeachment. And I have
- 19 handed you a copy, the Court a copy that directly contradicts
- 20 his testimony here today. I think in the case law and
- 21 certainly in the rules that evidence offered solely for
- 22 impeachment, it doesn't need to be disclosed prior to trial.
- 23 And plus we just became aware of this. And I would ask to be
- 24 able to show it at this point. It doesn't mention anything
- about accounting, and he specifically said, no, he didn't do

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1 this.
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- 2 MR. BRENNAN: And I don't think (inaudible.)
- Were you waiting for me, Your Honor?
- 4 THE COURT: No, Mr. Brennan. I'm waiting for
- 5 myself.
- 6 MR. BRENNAN: That's what I thought. I'll wait.
- 7 (Time lapse.)
- 8 THE COURT: I believe it is a close call as to
- 9 whether or not this is impeachment, what this witness just
- 10 said.
- MR. HATCH: He said --
- 12 THE COURT: He did not deny that he talked to her
- 13 about having her do some specific work. And that is not --
- 14 there's nothing in this that would indicate he's asking her to
- 15 come to work for him full-time. And that's the way to impeach
- him because that seems to me the difference you're trying to
- make here.
- 18 MR. BRENNAN: I would say if he says contrary to
- 19 what's here then perhaps he could, but he hasn't done that.
- THE COURT: He hasn't done that.
- 21 If you truly could impeach, it would be permitted.
- 22 It would not have to be disclosed, it would be allowed. But I
- don't see that it's really impeachment. And I think we
- 24 probably ought to move on.
- 25 MR. HATCH: I'm talking about firm -- I'll ask him

- 1 about it.
- THE COURT: If you want to go ahead, go ahead.
- 3 (Whereupon, the following proceedings were
- 4 held in open court:)
- 5 Q. BY MR. HATCH: When you talked, you had this
- 6 communication with Dr. Botosan, did you tell her that your
- 7 firm's greatest challenge is finding qualified experts to
- 8 handle the volumes of referrals that you receive?
- 9 A. Concerning the accounting literature, yes. And I
- 10 put this in the context, too. This was after the summary
- 11 judgment motion --
- 12 Q. I don't have a question pending.
- I want to know if you said a specific thing.
- 14 Didn't you tell her that your firm's greatest challenge is
- 15 finding qualified experts to handle the volumes of referrals
- 16 that you receive?
- 17 A. That has always been a challenge for us. I don't
- 18 remember. I know the reason I called her again was because of
- 19 the Public Accounting Oversight Board contacted me and asked
- 20 for accounting experts. And I contacted her since this matter
- 21 had been concluded under summary judgment after I talked to
- 22 counsel. And I don't know what else I said about the firm. I
- don't remember.
- Q. So what we do know is shortly after your seeing her
- 25 report criticizing her, you made this offer to hire her?

- 1 A. No, that is absolutely wrong. It was after the
- 2 summary judgment motion was decided in this motion, and SCO
- 3 had filed for bankruptcy.
- 4 MR. HATCH: Your Honor, he's not responsive. He's
- 5 testifying to things I haven't asked him.
- 6 THE COURT: I will agree, and first of all,
- 7 instruct the jury to disregard what Mr. Musika just said and
- 8 instruct the witness to answer the question as directly as
- 9 possible.
- 10 MR. BRENNAN: Your Honor --
- 11 THE COURT: If Mr. Hatch has not represented the
- 12 timeline, then you may say no.
- 13 THE WITNESS: No.
- 14 Q. BY MR. HATCH: But you were interested in hiring
- 15 her; correct?
- 16 A. At some point I contacted her about interest
- 17 because of the special nature of the request from the
- 18 government, yes.
- 19 Q. Yes. Thank you.
- That's all I have, Your Honor.
- 21 MR. BRENNAN: Just a few questions, Your Honor.
- 22 THE COURT: Go ahead.
- 23 REDIRECT EXAMINATION
- 24 BY MR. BRENNAN:
- 25 Q. Mr. Hatch asked you a series of questions regarding

- a possible relationship between Deutsche Bank and SCO, and you
- 2 indicated that there was some reason to believe that there was
- 3 a relationship between the authors of the Deutsche Bank report
- 4 including Brian Skiba and Darl McBride?
- 5 A. Yes, that's correct.
- 6 Q. And what I'd like to do is have displayed to the
- 7 jury a demonstrative, Your Honor, and this indicates both
- 8 Deutsche Bank disclosure and also an e-mail from Ms. Bingham
- 9 of SCO. And I'd like to ask the witness a question or two
- 10 about that.
- 11 Mr. Musika, what is your understanding or suspicion
- 12 regarding personal relationships between the authors of the
- 13 Deutsche Bank forecast and Mr. McBride?
- 14 THE COURT: Mr. Hatch?
- 15 MR. HATCH: Your Honor, I think, one, it's beyond,
- 16 beyond the scope, and I think also there's no foundation to
- 17 talk about this.
- 18 MR. BRENNAN: This is directly within the scope of
- 19 what he was asked about, the relationship issue.
- 20 THE COURT: Has this e-mail been admitted as
- 21 evidence?
- 22 MR. BRENNAN: It's not been admitted as evidence,
- 23 but it is one that was relied upon in his report and cited in
- 24 his report.
- 25 MR. HATCH: And, Your Honor, it was -- there was a

- 1 lot of things that Mr. Musika put in his answers, a lot that
- was not responsive to my questions, and I don't think he gets
- 3 to get anything in that he just chooses, just throws in.
- 4 THE COURT: Did you ask him any questions about the
- 5 relationship between Brian Skiba and --
- 6 MR. HATCH: I asked about the relationship with
- 7 Deutsche Bank.
- 8 MR. BRENNAN: That's what opened the door, Your
- 9 Honor.
- 10 THE COURT: All right. You may go ahead.
- MR. BRENNAN: Thank you.
- 12 Q. BY MR. BRENNAN: So what do you understand or
- 13 suspect may be the relationship between SCO and Mr. McBride
- 14 and Brian Skiba and Deutsche Bank?
- 15 A. As an auditor we are taught to exercise
- 16 professional skepticism or healthy skepticism when we're
- 17 auditing or examining companies. In examining the record of
- 18 these two companies, Novell and SCO, I came upon two things
- 19 that are presented here. One is that Deutsche Bank disclosed
- in their 2004 report that they were not independent, that they
- 21 actually make a market in the SCO stock.
- 22 And then secondly, I found in SCO's records an
- e-mail correspondence that says:
- 24 Please book a car in Rome for Darl -- that's
- Darl McBride -- for now. Also I'm going to pdf a

- 1 hotel reservation for Darl in Cannes, Nice, at
- 2 Hotel Martinez. Please finalize and book for us
- 3 in as much as there is a good chance that Darl
- 4 and Andrea may be staying with Brian Skiba in
- 5 his place Oceanfront.
- 6 Now, that is a serious red flag to me as an
- 7 auditor. I don't come here to represent that there was a
- 8 social relationship. I don't come here to represent that
- 9 Darl McBride ultimately stayed there, but this is in the
- 10 corporate records of SCO certainly indicating that there was
- 11 some potential contact between the two. And that's a serious
- 12 red flag for me as an auditor that warrants further
- 13 investigation and concern about the lack of independence of
- 14 Brian Skiba in preparing that report SKIBA.
- 15 MR. BRENNAN: Thank you. No further questions.
- 16 THE COURT: Mr. Hatch?
- 17 MR. HATCH: Just quickly, Your Honor.
- 18 RECROSS-EXAMINATION
- 19 BY MR. HATCH:
- 20 Q. Mr. Musika, I notice -- if you notice what's on the
- 21 first page, there are two authors to this report; correct?
- 22 A. Can you high- -- highlight that for me, please?
- Yes. There's Brian Skiba and Matthew Kelly, yes. So there's
- 24 the same Brian Skiba that was in the e-mail.
- 25 Q. Okay. But -- and as to Matthew Kelly, do you have

- 1 anything to say about him?
- 2 A. No, I don't.
- 3 Q. And he has qualifications and certification here,
- do you see that? CFA? What does that stand for?
- 5 A. Certified financial analyst.
- 6 Q. And that shows he's a professional in the financial
- 7 industry; correct?
- 8 A. You're speaking way fast.
- 9 Q. Tell me what certified financial analysts do.
- 10 A. It's a certain certification like a CPA. It's just
- 11 a different certification. It's -- you need to take a test
- 12 and qualify and pass the test.
- 13 Q. You don't have anything bad to say about Mr. Kelly?
- 14 A. I don't have anything good or bad to say about
- 15 Mr. Kelly. I don't have anything to say about him.
- 16 Q. Now, you said professional skepticism would have
- 17 looked into this relationship with Mr. Skiba. Is that the
- 18 summary of your testimony?
- 19 A. Yes.
- Q. What's the date of this report?
- 21 A. I got it. It's October 14, 2003.
- Q. Okay. And this conference that you're talking
- about, you weren't there, you weren't at the conference that
- you say Mr. Skiba provided some housing for Mr. McBride?
- 25 A. Well, I didn't say that. That's incorrect.

- 1 Q. I didn't ask you that. You weren't there, were
- 2 you?
- 3 A. Weren't where?
- 4 Q. I'll tell you what. Give me the date of that
- 5 conference. Wasn't that a year after this report of 2004?
- A. What conference are you talking about?
- 7 Q. You just testified about Mr. Skiba and
- 8 Mr. McBride --
- 9 MR. BRENNAN: Your Honor, if it would help, we can
- 10 put it back up.
- 11 THE COURT: Put it back up, please.
- MR. HATCH: That would be helpful.
- 13 Q. BY MR. HATCH: You're talking here about a contact
- between Mr. Skiba and Mr. McBride. What's the date on that?
- 15 A. The date is September 20, 2004.
- Q. Okay. Take that down and put up the other.
- 17 That's about a year later; right?
- 18 A. Yes, it is.
- 19 Q. So your skepticism that a report in '03 is not
- 20 accurate because something that happened in '04? Is that what
- 21 you're saying?
- 22 A. Yes. That raises a red flag to me that there was
- 23 potentially a relationship that needs investigation before you
- 24 could accept the representations of Brian Skiba as being --
- 25 Q. You have no evidence of any relationship as of the

- date of this particular report, do you?
- 2 A. No.
- 3 Q. Okay. Thank you.
- 4 THE COURT: May this witness be excused, counsel?
- 5 MR. BRENNAN: Yes. Thank you, Your Honor.
- THE COURT: Mr. Hatch?
- 7 MR. HATCH: Thank you, Your Honor. Yes.
- 8 THE COURT: Mr. Musika, that means you do not need
- 9 to worry about being recalled. I would ask, however, that you
- 10 not discuss your testimony in the presence of any other
- 11 witness or with a witness in this case.
- 12 THE WITNESS: Yes, Your Honor.
- 13 THE COURT: Thank you very much.
- 14 THE WITNESS: Thank you.
- 15 THE COURT: Let me ask, Mr. Brennan, do you have
- 16 any additional witnesses?
- 17 MR. BRENNAN: We don't have. That was our last
- 18 witness, Your Honor.
- 19 THE COURT: You rest your case?
- MR. BRENNAN: We do.
- 21 THE COURT: All right.
- MR. SINGER: Your Honor, we have two rebuttal
- 23 witnesses, the first of which is Robert Frankenberg.
- 24 THE COURT: Mr. Frankenberg, you were already sworn
- in this case, so you do not need to be sworn again. So if you

- would take a seat.
- 2 ROBERT FRANKENBERG,
- 3 called as a witness at the request of Plaintiff,
- 4 having been previously duly sworn, was examined
- 5 and testified further as follows:
- 6 THE COURT: Go ahead, Mr. Singer.
- 7 MR. SINGER: Thank you, Your Honor.
- 8 DIRECT EXAMINATION
- 9 BY MR. SINGER:
- 10 Q. Thank you, Mr. Frankenberg, for coming back to
- 11 provide a little more information in connection with this
- 12 matter.
- 13 First of all, was Jim Tolonen the chief financial
- 14 officer of Novell at the time that Novell and Santa Cruz
- 15 entered into an asset purchase agreement?
- 16 A. Yes, he was.
- 17 Q. Did Mr. Tolonen have responsibilities relative to
- 18 the asset purchase agreement?
- 19 A. He did, yes.
- Q. What were they?
- 21 A. Largely to make sure that financially this made
- sense, that the revenue could be recognized, that we were
- 23 appropriately taking into account any implications from
- 24 shareholder -- from shareholder viewpoint, and any elements of
- 25 taxation that might take place as a result of the sale.

- ${\tt Q.} \quad {\tt Was \ Mr.} \ {\tt Tolonen} \ {\tt a} \ {\tt key \ executive} \ {\tt assigned} \ {\tt by \ the}$
- 2 company to be the business executive on that transaction?
- 3 A. No, he was not.
- 4 Q. Whose responsibility at Novell was it to make the
- 5 decision on what technology assets and intellectual property
- 6 would be transferred to Santa Cruz as part of that deal?
- 7 A. Ultimately it would be mine with the approval of
- 8 the board.
- 9 Q. And did Jim Tolonen have that responsibility?
- 10 A. No, he did not; although he certainly could
- 11 influence it.
- 12 Q. And what about David Bradford, did he have that
- 13 responsibility?
- 14 A. No, he did not.
- 15 Q. Did Tor Braham have that responsibility?
- 16 A. No. Tor Braham was an attorney in an outside legal
- firm. No, he did not have that responsibility.
- 18 Q. Did any of these three people, Messrs. Tolonen,
- 19 Bradford or Braham, have the authority or responsibility to
- 20 decide whether copyrights would stay with Novell or be
- 21 transferred to Santa Cruz?
- 22 A. None.
- 23 Q. Who was the person that you put in charge of the
- 24 initial deal negotiations?
- 25 A. Excuse me. That was Duff Thompson, and with him

- 1 Ed Chatlos.
- 2 Q. Were the copyrights a critical part of selling a
- 3 software business?
- 4 A. Yes, they were.
- 5 Q. And, Mr. Frankenberg, I'd like you to take a look
- at Exhibit 754, which has been put into evidence.
- 7 Do you recognize this to be a memo that
- 8 Mr. Bradford sent to the Novell board of directors on
- 9 September 15, 1995, a few days before the board meeting?
- 10 A. Yes, I do.
- 11 Q. And I have a copy here. I think there may be a
- 12 copy already up there. If not, here's one.
- 13 A. On the screen there is.
- 14 Q. One of the items attached here is a term sheet for
- 15 a proposed transaction. Mr. Calvin will move to that page of
- 16 this.
- 17 Do you see on this term sheet a discussion of what
- Novell transfers to SCO, what Novell retains and what Novell
- 19 receives from SCO?
- 20 A. Yes.
- 21 Q. Do you see anywhere on the section of what Novell
- 22 retains any copyrights mentioned?
- 23 A. No, I do not.
- Q. Now, did you rely on this information in a board
- 25 meeting on September 18, 1995, to provide an accurate summary

- of what was in the transaction documents as of that time?
- 2 A. I'm sure we would have, yes.
- 3 Q. And did it inform your view that the copyrights
- 4 that were mentioned in the board resolution that you looked at
- 5 a couple weeks ago when you were here that Novell would retain
- 6 referring to something other than the UNIX copyrights?
- 7 A. Yes.
- 8 Q. And I think, did we discuss before that there was a
- 9 company, there was a business called NetWare which had
- 10 copyrights that were owned by Novell?
- 11 A. Yes.
- 12 Q. To your best recollection, was an exclusion of any
- of the UNIX copyrights discussed at the board meeting on
- 14 September 18, 1995?
- 15 A. No.
- 16 Q. Is that something you would have remembered if that
- 17 had come up?
- 18 A. I might have. There would have been a lot
- 19 discussed on a sale of this nature, but I do not recall any
- 20 discussion of copyrights.
- 21 Q. Well, if someone had said to you that, well, we're
- 22 trying to sell the software business but we're going to retain
- the copyrights, would that have been something you think would
- 24 have gotten your attention?
- 25 A. That definitely would have gotten my attention,

- because it's ludicrous to think about selling software without
- 2 selling the copyrights. If you don't have the copyrights, you
- don't have the ability to freely use what you bought.
- 4 Q. Did the intent to transfer the UNIX and UnixWare
- 5 copyrights ever change according to your understanding?
- 6 A. No.
- 7 Q. And when you were here in trial earlier, we
- 8 discussed briefly a dispute that arose a year later between
- 9 Novell, IBM and SCO about a royalty buyout. Do you recall
- 10 that?
- 11 A. I do, yes.
- 12 Q. And was Mr. Tolonen involved in that issue?
- 13 A. Yes, he was.
- Q. Do you recall what his involvement was?
- 15 A. Again, this was a significant transaction, so
- 16 Mr. Tolonen would have been involved in the financial aspects,
- 17 any tax implications, the ability to recognize the revenue
- 18 that would be derived from such a sale.
- 19 Q. I'd like you to look at Exhibit 123.
- 20 A. Thank you.
- 21 Q. At some point was a term sheet prepared to address
- these issues?
- 23 A. Yes.
- Q. And do you recognize this document?
- 25 A. I do, yes.

- 1 Q. What is it?
- 2 A. It's a proposed IBM term sheet for IBM's buyout of
- 3 their license to UNIX.
- Q. Do you recall seeing this sometime during the time
- 5 of that dispute when you were still chief executive officer of
- 6 Novell?
- 7 A. I'm sure I did, yes.
- 8 Q. And do you recall who drafted this IBM term sheet?
- 9 A. I do not. I'm sure Jim Sullivan was involved in
- 10 it, also potentially Mr. Tolonen, but I'm not sure who did the
- 11 actual drafting.
- 12 Q. And Mr. Sullivan is also a Novell executive?
- 13 A. Yes, he was.
- Q. As was Mr. Tolonen; is that correct?
- 15 A. Correct.
- MR. SINGER: I move for the admission of
- 17 Exhibit 123.
- MR. BRENNAN: Your Honor, I don't think this has
- 19 been properly authenticated, nor has there been a foundation
- 20 laid regarding this document.
- 21 THE COURT: I will overrule the objection and admit
- 22 Exhibit 123.
- 23 (Whereupon, Plaintiff's Exhibit 123 was received.)
- Q. BY MR. SINGER: Exhibit 123 is now in evidence, and
- 25 the jury will be able to see the document on the screen. This

- was the term sheet. Can you explain what this document is?
- 2 A. This would have been a term sheet or the iteration
- 3 of a term sheet for dealing with the key provisions offered to
- 4 and hopefully agreed on with IBM to allow them to purchase,
- 5 one-time purchase their royalty -- pay off their royalties in
- 6 a one-time purchase for UNIX.
- 7 Q. I'd like to point you to a specific provision in
- 8 the term sheet. Would you look at the last paragraph?
- 9 Perhaps Mr. Calvin can highlight that. This is Item 6.
- 10 Could you read that into the record, if you would,
- 11 please, Mr. Frankenberg?
- 12 A. IBM agrees to residual rights language to be
- defined. SCO demands to limit IBM from studying
- 14 UNIX code while programming a non-AIX platform.
- 15 IBM insists SCO is protected by copyright.
- 16 Q. Where it says, IBM insists SCO is protected by
- 17 copyright, what did you understand that to mean?
- 18 A. Well, what I understand it to mean is that SCO has
- 19 copyright protection.
- 20 Q. Would that be referring to the UNIX copyrights?
- 21 A. Yes
- 22 Q. Did you understand that whether SCO -- excuse me --
- 23 whether IBM wanted to limit what they could look at relative
- 24 to SCO's UNIX code because they thought that SCO was protected
- 25 by the UNIX copyrights?

- 1 A. I'm sorry, Mr. Singer. Could you try that again?
- 2 Q. Yes. Right.
- 3 Do you understand that IBM did not want to limit
- 4 what they could look at relative to SCO's UNIX code?
- 5 A. Yes.
- 6 Q. And what relationship did that have to the issue of
- 7 whether SCO was protected by UNIX copyrights?
- 8 A. Well, if SCO were protected by UNIX copyrights,
- 9 then IBM could not use it without gaining permission of using
- 10 the copyright.
- 11 Q. Even if they had taken a look at it?
- 12 A. Yes.
- 13 Q. Did anyone at Novell including Mr. Tolonen tell you
- 14 that IBM's position was not correct because Novell had kept
- 15 the UNIX copyrights?
- 16 A. No, not to my recollection.
- 17 Q. And to your knowledge, during this dispute with SCO
- and IBM, did anyone at Novell ever tell SCO or IBM that Novell
- 19 owned the UNIX copyrights?
- 20 A. Not that I heard, no.
- 21 Q. Thank you, Mr. Frankenberg.
- 22 CROSS-EXAMINATION
- 23 BY MR. BRENNAN:
- Q. Good afternoon, Mr. Frankenberg.
- 25 A. Good afternoon.

- 1 Q. We meet again.
- 2 A. We do, indeed. Good to see you again.
- 3 Q. Nice to see you, as well.
- 4 Is it your position that Novell would never sell
- 5 assets of a business involving software and retain copyrights
- 6 with respect to that software?
- 7 A. No. But it would be highly unusual, and I would
- 8 think it would require licenses back to the purchaser for the
- 9 copyrights.
- 10 Q. You're aware of what's called the TUXEDO
- 11 transaction; right?
- 12 A. Yes.
- 13 Q. And Novell sold certain assets relating to the
- 14 TUXEDO business to BEA; right?
- 15 A. Yes. And license and the technology.
- 16 Q. And Novell retained ownership of the copyrights of
- 17 that software; right?
- 18 A. That's what I've been informed of, yes.
- 19 Q. And that transaction happened within a year of the
- 20 transaction involving Santa Cruz; right?
- 21 A. I believe so, yes. I don't know. I don't remember
- 22 the exact time.
- 23 Q. So within your experience at Novell, you'd be aware
- 24 that within a one-year period or less of the Santa Cruz
- 25 transaction Novell did another transaction involving the

- 1 TUXEDO software, transferred assets relative to that software
- 2 to the buyer BEA, but Novell retained the copyright ownership
- 3 to that software; correct?
- 4 A. I believe that was a licensing transaction as
- 5 opposed to an asset sale, but I'm not sure.
- Q. You're not sure?
- 7 A. I'm not sure.
- 8 Q. Now, I'd like to ask you a bit about, once again,
- 9 the board of directors meeting.
- 10 A. Okay.
- 11 Q. And if we could pull up Exhibit Z3.
- 12 Now, you'll agree that at the September 18th, 1995,
- 13 board meeting that both Mr. Bradford and Larry Sonsini, the
- 14 senior partner at Wilson Sonsini, reviewed the terms of the
- asset purchase agreement with the board; right?
- 16 A. Yes.
- 17 Q. You had chance to follow that discussion; right?
- 18 A. Yes, I did.
- 19 Q. You had a chance to look at what the terms and
- 20 conditions were of the asset purchase agreement; correct?
- 21 A. Correct.
- 22 Q. And the asset purchase agreement that was entered
- 23 into included the exclusions that we looked at when you were
- 24 here last time of, all copyrights and trademarks except for
- the trademarks UNIX and UnixWare; correct?

- 1 A. That's what it said, yes.
- 2 Q. So the very document that was before the board, the
- 3 very document that was discussed by two attorneys, one inhouse
- 4 counsel Mr. Bradford, the other member of the board and senior
- 5 partner Wilson Sonsini, that document had that expressed
- 6 exclusion of copyrights; correct?
- 7 A. Correct.
- 8 Q. And you followed that discussion, didn't you?
- 9 A. Yes.
- 10 Q. And with respect to the minutes, let's focus again,
- just so we can leave this trial without any question in
- anyone's mind, let's look at Page 2. And you will see in the
- 13 resolution once again the language, quote:
- Novell will retain all of its patents,
- 15 copyrights, and trademarks except for the
- 16 trademarks UNIX and UnixWare.
- 17 Right?
- 18 A. That's what it says.
- 19 Q. And that was the resolution approved by the board
- of directors; right?
- 21 A. Yes.
- 22 Q. You were the chairman of that board; right?
- 23 A. Yes.
- Q. You recall this very resolution being approved at
- 25 the board meeting; right?

- 1 A. Yes.
- 2 Q. And after the board meeting you had a chance to
- 3 review the minutes that included this specific resolution;
- 4 correct?
- 5 A. Yes, I did.
- 6 Q. And you believe that the board minutes are
- 7 accurate; right?
- 8 A. I believe that they are accurate to the extent
- 9 that -- well, as I testified before, we were very concerned
- 10 about copyrights on NetWare. And I'm sure that when I looked
- 11 at this and saw the provision, what I read was, NetWare
- 12 copyrights, even though it doesn't say that.
- 13 Q. So you read something that didn't appear in the
- 14 minutes?
- 15 A. Yes.
- 16 Q. But --
- 17 A. That happens to all of us.
- 18 Q. It certainly might.
- 19 So let me just see if I understand what you're
- 20 saying. Is it your contention that although what was
- 21 discussed with the board was an expressed exclusion of
- 22 copyrights and although the words that were in the asset
- 23 purchase agreement expressly excluded the transfer of
- 24 copyrights and the minutes of the board of directors meeting
- 25 excluded all copyrights, somehow in your mind you either saw

- or thought you heard something different than the expressed
- provisions; is that essentially what you're telling us?
- 3 A. Yes, it is.
- Q. So is it correct, then, that somehow in your mind
- 5 you thought or pictured something different than was written
- in the words of the asset purchase agreement?
- 7 A. Yes.
- 8 Q. And is it possible in your mind you thought
- 9 something different than the words spoken at the board
- 10 meeting?
- 11 A. I don't recall the discussion of copyrights at the
- 12 board meeting.
- Q. Is it possible --
- 14 A. I do recall a discussion of the deal and a review
- 15 by Mr. Bradford and Mr. Sonsini. I don't recall a discussion
- specifically about copyrights.
- 17 Q. You do recall this resolution being discussed?
- 18 A. I do, yes.
- 19 Q. And the resolution was actually presented to the
- 20 board; right?
- 21 A. It was, yes.
- 22 Q. And the words that we see in the resolution were
- presented to the board as set forth in the minutes; right?
- 24 A. Yes.
- 25 Q. So is it possible, then, that although the words of

- 1 the resolution were spoken, somehow in your mind you didn't
- 2 hear the words the same way that they're recorded in the
- 3 minutes?
- 4 A. Yes.
- 5 Q. And you do acknowledge the possibility that, in
- 6 fact, what happened is that just as we've heard during the
- 7 course of the trial that Novell expressly made a determination
- 8 not to transfer the copyrights; correct? You leave that
- 9 allowance open, don't you?
- 10 A. Well, I wasn't here for the trial, and I wasn't
- 11 supposed to be listening in on anything, so I can't say --
- 12 Q. Fair enough.
- 13 A. -- what happened during the trial.
- 14 Q. I appreciate that.
- 15 A. Could you repeat your question?
- 16 Q. I'd be happy to.
- 17 A. So that I can focus on it, please.
- 18 Q. You leave open the possibility that what happened
- 19 when the asset purchase agreement was signed by you in behalf
- of Novell and signed by Mr. Mohan in behalf of Santa Cruz
- 21 Operation that the words that were used in the asset purchase
- 22 agreement did, in fact, reflect the intent of both those
- 23 parties. You leave open that possibility, don't you?
- A. No, I don't. It was not my intent. It could have
- 25 been somebody else's intent. It was not my intent, nor what

- 1 we agreed on between Alok Mohan and myself.
- 2 MR. BRENNAN: Your Honor, I would like to read from
- 3 the deposition of the witness taken on February 10, 2007. And
- 4 for the benefit of counsel, I'd like to read from Pages 84 and
- 5 85. And I can present it.
- THE COURT: Which line on Page 84?
- 7 MR. BRENNAN: I think I'll start at Line 9, Your
- 8 Honor.
- 9 THE COURT: All right.
- 10 Q. BY MR. BRENNAN: So if you can see that. Is that
- 11 before you?
- 12 A. It is.
- 13 Q. Wonderful. Thank you, Mr. Lee.
- 14 Question. So setting aside your personal intent,
- 15 is it your testimony that the negotiating team acted outside
- of its authority in drafting an exclusion to the asset
- purchase agreement that was broader than just network
- 18 copyrights?
- 19 Answer. That's possible.
- 20 Question. It's a possibility?
- 21 Answer. It's a possibility.
- 22 Question. What other possibilities are there?
- 23 Answer. A drafting error is another possibility.
- 24 Question. And does the fact that there was the
- 25 three-month period in which Amendment Number 1 had a chance to

- 1 be prepared in the wake of the signature of the asset purchase
- 2 agreement and before the closing, does that affect your
- 3 estimate of the probability that it was a drafting error?
- 4 Answer. I only said that both of those things were
- 5 possible. I still think it's -- excuse me -- I think it's
- 6 still possible it was a drafting error or that they acted
- 7 outside of their scope. I think either of those are possible.
- 8 Question. Are there any other possibilities?
- 9 Answer. Not that I can think of.
- 10 Question. Well, we discussed one, which was that
- 11 you gave them direction to try to make sure that they could
- 12 protect their right to do buyouts; correct?
- 13 Answer. Correct.
- 14 Question. Is it possible that they effectuated
- that direction by obtaining the UNIX copyrights?
- 16 Answer. I quess that's possible, as well, yes.
- 17 And do you recall when your deposition was taken at
- least at that point in time your mind was open with the
- 19 possibility that the asset purchase agreement as signed and
- 20 executed by both parties and which had an expressed exclusion
- 21 of copyrights was, in fact, done purposely so as to protect
- Novell's interests?
- 23 A. That was a possibility, yes.
- Q. And you would acknowledge even today that that's a
- 25 possibility?

- 1 A. And as I just testified, though, it remained my
- 2 intent through the entire process to sell UNIX including the
- 3 copyrights.
- Q. Would you agree that the very best measure of one's
- 5 intent in negotiating a contract is to look at the report?
- 6 A. Is what?
- 7 Q. Is to look at the report?
- 8 A. I'm sorry. Look at the what?
- 9 Q. The written words.
- 10 A. If it's drafted properly, yes.
- 11 MR. BRENNAN: No further questions, Your Honor.
- 12 THE COURT: Okay.
- 13 REDIRECT EXAMINATION
- 14 BY MR. SINGER:
- 15 Q. Mr. Frankenberg, just a few additional questions.
- You were asked some questions about the TUXEDO
- 17 transaction. And I think you said you believed that was a
- 18 license, you weren't sure. Would you look at SCO Exhibit 757.
- THE COURT: You said 757?
- MR. SINGER: Yes.
- 21 MR. BRENNAN: Your Honor, this is an exhibit that
- 22 has not been on the witness list, never presented before.
- MR. SINGER: I'd like to refresh the witness'
- 24 recollection.
- 25 THE COURT: He may use it to refresh, but it will

- 1 not be admitted, you're right.
- 2 MR. BRENNAN: Thank you, Your Honor.
- 3 MR. SINGER: Yes.
- 4 Q. BY MR. SINGER: Will you take a moment to look the
- 5 at document?
- 6 A. Which part of it? It may take more than a moment.
- 7 Q. Yes. Just the title.
- 8 Have you done that?
- 9 A. Yes.
- 10 Q. Does this refresh your recollection of whether the
- 11 transaction with TUXEDO was a licensing agreement?
- 12 A. Yes. Can I say what it says?
- 13 Q. No. If you could put it aside.
- 14 A. Yes.
- 15 Q. And I can now ask you if your recollection having
- been refreshed, are you now able to say whether or not the
- 17 TUXEDO deal was a licensing agreement as opposed to a sale of
- 18 assets?
- 19 A. It was a licensing agreement as opposed to a sale
- of assets.
- 21 Q. Now, with respect to the transaction that we've all
- 22 been spending a lot of time talking about, the asset purchase
- 23 agreement in this case, are you aware of the license back of
- 24 assets from SCO to Novell to use after the transaction?
- 25 A. Yes, I am.

- 1 Q. Would that have made any sense if the UNIX
- 2 copyrights weren't being transferred to Santa Cruz?
- 3 A. I don't think so, no.
- 4 Q. And when you were saying that it's a possibility
- 5 that some people were trying to act zealously to protect
- 6 Novell's interest, there are a lot of things that are possible
- 7 in this world; right?
- 8 MR. BRENNAN: Your Honor, that's a leading
- 9 question.
- 10 THE COURT: Correct, it is.
- 11 Q. BY MR. SINGER: Are there a lot of things which are
- 12 possible?
- 13 A. Yes.
- 14 Q. Having established that --
- 15 A. You guys were having fun there, so I didn't want to
- 16 interrupt.
- 17 Q. Having established that, does it remain it was
- always your intent, though, as the chief executive officer of
- 19 Novell at the beginning of the transaction with Santa Cruz
- 20 that the copyrights be transferred?
- 21 A. Yes.
- 22 Q. UNIX. Was it your intent throughout that
- 23 transaction that the copyrights be transferred?
- 24 A. Yes.
- 25 Q. Was it your intent at the end of that transaction

- that the copyrights be transferred?
- 2 A. Yes.
- 3 Q. And if someone was whether zealously and well
- 4 intentioned or not acting otherwise to put that in the
- document, would that be outside of the scope of authority in
- 6 your view?
- 7 A. Yes.
- 8 MR. SINGER: I have nothing further.
- 9 MR. BRENNAN: Just one question, if might from
- 10 here, Your Honor?
- 11 THE COURT: You may.
- 12 RECROSS-EXAMINATION
- 13 BY MR. BRENNAN:
- 14 Q. Was the board of directors of Novell acting outside
- of the scope of its authority in approving the asset purchase
- 16 agreement?
- 17 A. No, they were not.
- 18 MR. BRENNAN: Thank you.
- 19 THE COURT: Mr. Frankenberg, thank you. You may
- again be excused, except this time I think finally you're
- 21 done.
- 22 THE WITNESS: Finally.
- 23 THE COURT: The same caution about discussing your
- 24 testimony, however, not discussing your testimony, to be more
- 25 specific, apply until the case is over.

- 1 THE WITNESS: Okay.
- 2 THE COURT: Thank you, Mr. Frankenberg.
- 3 THE WITNESS: Thank you, Your Honor.
- 4 Thank you, ladies and gentlemen.
- 5 MR. SINGER: Your Honor, our next witness will be
- 6 Christine Botosan. I should say our next witness and final
- 7 witness will be Christine Botosan.
- 8 THE COURT: Dr. Botosan, if you would just come
- 9 back up. You remain under oath, so you do not need to be
- 10 sworn again. If you would just take a chair, please.
- 11 THE WITNESS: Thank you.
- 12 CHRISTINE BOTOSAN,
- 13 called as a witness at the request of Plaintiff,
- 14 having been previously duly sworn, was examined
- and testified further as follows:
- 16 DIRECT EXAMINATION
- 17 BY MR. HATCH:
- 18 Q. Welcome back, Dr. Sonsini.
- 19 A. Thank you.
- Q. You think.
- 21 A. Yeah. You said it, not me.
- 22 Q. I'll let you get your water.
- You had the opportunity to be here while Mr. Musika
- gave his testimony; correct?
- 25 A. I did, yes.

- 1 Q. Okay. And you were able to hear it okay?
- 2 A. I did.
- 3 Q. All right. Mr. Musika had made some statements
- 4 about the riskiness of an investment in SCO, SCO's stock. Do
- 5 you remember that?
- 6 A. I do.
- 7 Q. Is SCO's stock price relevant to its loss -- the
- 8 calculation of its lost customer sales?
- 9 A. No. My damages analysis is based on lost revenues.
- 10 And so the risks that Mr. Musika was referring to when he
- 11 talked about the riskiness of the stock are completely
- 12 separate from the risks that exist in SCO's product market.
- 13 Those risks are very relevant. The risks, some of which he
- 14 mentioned, that there was hostility against SCO, that
- 15 infringement hadn't been proven in the marketplace, all of
- 16 those product market risks that are very relevant to my damage
- analysis and are incorporated in my damage analysis.
- 18 Q. Did the Deutsche Bank forecast that you relied on
- 19 take market risk into consideration?
- 20 A. Yes. It talked about -- it talked about all of
- 21 those risks. Every one of the risks that Mr. Musika referred
- 22 to in his testimony are discussed in the Deutsche Bank report.
- 23 They were just market factors that existed at the time that
- 24 were commonly known and impacted the amount of revenues that
- 25 the analysts forecasted for SCOsource.

- 1 Q. Now, you considered Dr. Pisano's report, as well;
- 2 correct?
- 3 A. Yes.
- 4 Q. Did he take into account those same factors in his
- 5 analysis?
- 6 A. He did. I was here when Dr. Pisano testified, and
- 7 I can still picture him talking about purchasers of SCOsource,
- 8 and that there were some people at one point that wouldn't
- 9 purchase all of the sorts of factors that we've been hearing
- 10 about this morning, and that was why he didn't assume market
- 11 penetration of anywhere close to 100 percent. In fact, at the
- 12 low end his calculations assumed that SCO would only sell to
- 13 about 1 in 5 Linux users.
- 14 And given that his numbers, as I testified before,
- 15 are very similar to the numbers that I came up independently
- 16 using analysts forecasts, they provide support for each other.
- 17 They're all consistent with both Dr. Pisano based on his
- 18 expertise and the analysts at the time being aware of the fact
- 19 that these market factors existed, and that as a result, only
- 20 a fraction of the Linux users would purchase the SCOsource
- 21 license.
- Q. Okay. Now, Mr. Musika talked about Dr. Pisano
- using a survey that he used. Did he use more than one survey?
- 24 A. That's my understanding, is that he looked at
- 25 multiple surveys and had percentages from those multiple

- 1 surveys, and then I believe used the most conservative one.
- 2 But he looked at multiple surveys, three.
- 3 Q. Dr. Pisano used more than one survey?
- 4 A. That was my understanding.
- 5 Q. And you didn't hear Mr. Musika speak about the
- 6 other surveys; correct?
- 7 A. No, I did not.
- 8 Q. What is the significance in using three surveys?
- 9 A. Just again, you want to try to get data from
- 10 multiple sources because it just provides you with comfort
- 11 that the information you're using is reliable.
- 12 Q. Now, you indicated you relied on Dr. Pisano. Did
- you work directly with Dr. Pisano in doing his work?
- 14 A. No. We worked totally independently.
- 15 Q. Why did you work independently?
- 16 A. Because Dr. Pisano is an expert in the technology
- market, in assessing the size of the market, in assessing
- 18 penetration rates. That's not my expertise. I'm an
- 19 accounting expert. I'm an expert that knows how to look at
- 20 financial information, analyst reports and do damages analysis
- 21 based on that type of input, and that was the type of analysis
- 22 I did. So Dr. Pisano stayed out of my -- out of my area, and
- I stayed out of his because we have different types of
- 24 expertise.
- 25 Q. But Doctor -- but Mr. Musika did both; right?

- 1 MR. BRENNAN: Objection, Your Honor; leading the
- 2 witness.
- 3 THE COURT: Sustained.
- 4 Q. BY MR. HATCH: Did Mr. Musika in doing his
- 5 analysis, did he do more than just accounting?
- 6 A. He provided a response to both Dr. Pisano's and
- 7 mine.
- 8 Q. Now, you heard about price. Does Deutsche Bank
- 9 forecast take price into account?
- 10 A. Yes, it does.
- 11 Q. And what was the importance of that?
- 12 A. So in the Deutsche Bank forecast, they not only
- looked at the number of RTE licenses that they thought SCO
- 14 could sale under various scenarios, but they also talked about
- 15 what the possible price range was going to be. And they
- 16 provided a range from 100 to \$300. They stated in the report
- 17 that they thought \$200 would be the most likely price. But
- 18 then in computing the forecast, they said, but we're going to
- 19 be conservative because there's some uncertainties in the
- 20 marketplace. We're going to go with \$100. So that's the
- 21 price that they used.
- 22 Q. So you had a choice on what you could use; right?
- MR. BRENNAN: Objection; leading the witness again.
- 24 THE COURT: Sustained.
- MR. HATCH: Let me re-ask it.

- 1 Q. BY MR. HATCH: Did you have a choice?
- 2 A. I did, yes. Throughout the Deutsche Bank report
- 3 there were a number of choices I had to make in which numbers
- 4 I relied upon. And in making those choices, as I testified
- 5 before, I tried very hard to be conservative.
- 6 Q. Okay. Now, Mr. Musika testified about statements
- 7 in SCO's 10K. Do you know what a 10K is? Right?
- 8 A. I do.
- 9 Q. And he said particularly regarding forecasting
- 10 SCO's SCOsource. Did you hear that testimony?
- 11 A. I did.
- 12 Q. Forecasting SCOsource profits. Was that a concern
- 13 to you, the statement in the 10K?
- 14 A. It's not. So one of my main areas of expertise is
- in corporate reporting strategy. That's one of the things
- 16 that I've studied a lot as a Ph.D. And I spent a lot of time
- 17 reading 10Ks and annual reports. I've read thousands. My
- 18 husband kind of thinks I'm kind of weird. I think they're
- 19 kind of neat.
- 20 But anyway, I spend a lot of time reading annual
- 21 reports. And that type of boilerplate language that was in
- 22 their 10K was also repeated in their 10Q is used by companies
- for a variety of reasons. One reason that they would use that
- 24 type of boilerplate language back away from providing the
- 25 forecast in their 10K is that they're worried about litigation

- 1 risk. So they're concerned that they're going to get sued if
- 2 they provide forecast information. And so they will use that
- 3 type of language to say, look, we can't provide a forecast
- 4 because we're concerned about litigation risk.
- 5 Another reason they might use that type of
- 6 boilerplate language is if they don't want to communicate a
- 7 forecast because they don't want their competitors to know
- 8 what it is that they think they can generate from this
- 9 business. Or maybe they didn't want to sort of add fuel to
- 10 the fire for the Linux community by going publicly and saying,
- 11 we think we're going to generate 100,000 -- you know,
- 12 \$100 million worth of revenues.
- So they'll put that type of language in their
- public reports to give them an excuse not to provide a
- 15 forecast. But clearly it was a possible forecast for
- 16 SCOsource. Deutsche Bank did it. Other analysts at the time
- 17 did it. Internals from SCO, they were doing it, and
- 18 Dr. Pisano did it ex-post.
- 19 Q. So you -- did you look at more than one source?
- 20 A. For forecasts?
- 21 Q. Yes.
- 22 A. Yes, I did.
- 23 Q. Now, Mr. Musika also testified about the history of
- 24 profits of SCO, the SCOsource program. Do you recall that
- 25 testimony?

- 1 A. No. But I recall him saying that the company had
- 2 not had a history of profits.
- 3 Q. So when he was talking, he was talking about the
- 4 company and not exactly the SCOsource program?
- 5 MR. BRENNAN: Objection; leading again, Your Honor.
- 6 THE COURT: It is.
- 7 MR. HATCH: Sorry, Your Honor.
- 8 Q. BY MR. HATCH: What's the distinction he was making
- 9 as you understood it?
- 10 A. Oh, okay. So my understanding was that he was
- 11 talking about historically SCO had not been a profitable
- company and that that had implications for the forecasts.
- Q. Was that important to you?
- 14 A. No, it wasn't; because the SCOsource program that
- is the crux of the damages calculation was a new -- it was an
- 16 extension of an existing line of business that they were in,
- 17 but it was a new opportunity, and they were very excited about
- 18 it. The external analysts were very excited about it for SCO,
- 19 as well. The analysts talked about how SCO was well
- 20 positioned to take advantage of this new opportunity that they
- 21 were pursuing.
- 22 And so even just if you look at sort of what was
- 23 happening to SCO over that time period, the SCOsource program
- 24 was generating quite a bit of profitability for SCO prior to
- 25 Novell's slanderous statements. So there was no reason to

- 1 expect at that point in time that SCO was not going to do
- 2 quite well with the SCOsource program regardless of its past
- 3 history.
- 4 Q. When you looked at the profitability of the
- 5 SCOsource program, how would you characterize the way you made
- 6 your calculations?
- 7 A. So in doing my calculations, I made a number of
- 8 decisions. So if we go back to the vendor license revenues
- 9 that we talked about, that was one stream of revenue, I
- 10 testified before that both internal to SCO and the independent
- 11 external analysts felt they were up to 15 of those deals that
- 12 SCO could do at \$10 million a piece. So that's \$150 million
- was the total potential market vendor license revenues.
- 14 The revenues that I picked up were a little more
- 15 than half of that, 87,250,000. So I tried -- that was just
- 16 one example of how I tried to be conservative in doing the
- 17 calculations.
- 18 With the RTU license revenues, there were a number
- of decisions that I had to make. Did I go with the
- 20 Deutsche Bank forecast of 65 million or the 90 million or the
- 21 400 million? And I went with what they described as the
- 22 number that was reasonable but most conservative, and that was
- 23 65 million.
- Q. So there was a higher number or a lower number, you
- 25 took somewhere in the middle?

- 1 A. I did.
- 2 Q. Okay. Now, Mr. Musika, did you hear his testimony
- 3 regarding attitudes of the OpenSource community? Do you
- 4 recall that?
- 5 A. I do.
- 6 Q. Was the OpenSource community SCO's customer base?
- 7 A. No. SCO was targeting corporate customers.
- 8 Q. So what was the relevance of the OpenSource
- 9 community?
- 10 A. I'm not sure. It wasn't relevant to my analysis.
- 11 Q. Okay. And why not?
- 12 A. Because that was not the customer base that they
- 13 would have been selling to. They were selling to corporate
- 14 users of Linux.
- 15 Q. Now, Mr. Musika suggested there might be a
- 16 connection between Deutsche Bank and SCO. Do you recall that?
- 17 A. I do.
- 18 Q. Mr. Calvin, would you bring up, R21.
- 19 Does the report in any place indicate whether there
- 20 was a connection or not?
- 21 A. They have a disclosure statement at the back of the
- 22 report that talks about any potential sources of relationship
- 23 between SCO and Deutsche Bank.
- Q. Okay. In reviewing Dr. Musika's report, did he
- 25 address that at all?

- 1 A. He did. So I think this is where some of the
- 2 confusion comes in on Mr. Musika's part about a lack of
- 3 independence of SCO and Deutsche Bank. If we could go to that
- 4 document.
- 5 THE COURT: What page?
- 6 MR. HATCH: Right there.
- 7 THE COURT: What page is this?
- 8 MR. HATCH: 24.
- 9 THE WITNESS: It's still very tiny.
- 10 So what this is a disclosure statement that
- 11 Deutsche Bank attaches to the back of its -- to the back of
- 12 the forecast which outlines where there might be potential
- 13 conflicts of interest between the -- because of a relationship
- between the bank and its analysts and the company.
- THE COURT: Excuse me. Can you read this?
- 16 MR. HATCH: I'll try to blow up parts of it as we
- 17 get through it.
- 18 THE COURT: All right. Thank you.
- 19 Q. BY MR. HATCH: Before we do that, just so we
- 20 understand, this is something -- this is something that
- 21 Mr. Musika raised today in trial and in his report; correct?
- 22 A. That's correct. So --
- 23 Q. And to give us some context, what did he say about
- the lack of independence?
- 25 A. So in his report he expressed some concern that I

- 1 had relied on the Deutsche Bank report because he said that
- 2 all 11 of these sources of conflict existed between
- 3 Deutsche Bank and SCO. But that was just factually incorrect.
- 4 If you'll notice right at the top of the disclosure check list
- 5 where it says, SCO Group Inc., ticker symbol --
- 6 Q. Can you bring up the top part, Mr. Calvin?
- 7 A. Recent price, and then disclosures, it says none.
- 8 So what Deutsche Bank was stating on this document was that
- 9 there were 11 potential sources of conflicts, but none of them
- 10 applied with respect to the relationship between Deutsche Bank
- 11 and SCO.
- 12 Q. Just so we're clear, Mr. Musika said how many of
- 13 the 11 applied?
- 14 A. All of them.
- 15 Q. And how many applied?
- 16 A. None of them.
- 17 Q. He got it completely wrong?
- 18 A. Right.
- 19 Q. Okay. Now, how do you know that?
- 20 A. Well, a couple of --
- Q. Other than the none?
- 22 A. Right. So first of all, when I was looking at the
- disclosure statement, there were a few in here that were real
- 24 red flags that it was clear that they couldn't have applied in
- 25 this case. So, for example, I think it might be Number 5,

- 1 yeah:
- 2 An employee of Deutsche Bank and/or its
- 3 affiliate serves on the board of the directors
- 4 of the company.
- 5 It was obvious that that one couldn't apply because
- if you go back a few pages in this document it lists the board
- 7 of directors, none of whom are affiliated.
- Q. Let's do that.
- 9 I think it's Page 17. There it is.
- 10 A. There it is.
- 11 Q. Could you expand the board of directors?
- 12 A. So it listed the board of directors, and none of
- 13 those were either Mr. Skiba or Mr. Kelly or anyone else that
- 14 was affiliated with Deutsche Bank.
- 15 Q. So how far is Mr. Musika -- how far -- how much
- 16 work would he have had to have done to determine whether that
- 17 was an actual conflict that Deutsche Bank had with SCO?
- 18 A. So he would have had to flip back a few pages in
- 19 the report.
- Q. Okay. Let's go back. Do you have more to say
- 21 about that?
- 22 A. And the other thing I did because I just wanted to
- 23 make sure that I hadn't, you know --
- Q. Let's go back.
- 25 A. Back to the disclosure.

- Because when I received Mr. Musika's report that
- 2 had so, you know, completely differently interpreted this
- 3 document the way that I had interpreted it, I called
- 4 Deutsche Bank, and I asked them, I said, when you say none, do
- 5 you mean none? And they said, yes, we mean none. So I said,
- 6 okay. None means none. And so that was the other piece of
- 7 evidence that I gathered.
- 8 Q. Okay. And did you have trouble doing that?
- 9 A. It was a little embarrassing. But other than that,
- 10 because they kind of treated me like I was -- anyway.
- 11 Q. We heard some testimony at the end of Mr. Musika's
- 12 testimony. Did Mr. Musika ever contact you during this case?
- 13 A. He contacted me -- he e-mailed me after my
- deposition. I think it was in November of 2007.
- 15 Q. So it wasn't a phone call?
- 16 A. No.
- 17 Q. And how did you respond to his e-mail?
- 18 A. So I received an e-mail that I interpreted based on
- 19 what he stated in the e-mail that they were --
- 20 Q. Maybe I should put this in context. When was this?
- 21 A. November of 2007. So after my deposition.
- Q. Okay. Go ahead.
- 23 A. And so the e-mail just indicated that they were
- 24 always interested in finding qualified experts, that they had
- a big caseload, international caseload, and that he would like

- 1 to speak to me about it. I was flattered, but I wrote back
- 2 and just said that I was not interested in pursuing any other
- 3 opportunity at that time.
- 4 Q. Okay. You were here for his testimony and his
- 5 characterization of that e-mail. Was that accurate?
- 6 A. No.
- 7 Q. Okay.
- 8 A. It was not.
- 9 Q. In what way?
- 10 A. I mean, maybe it was in his head, PCAOB, but it was
- 11 never communicated to me in that fashion.
- 12 Q. What was your response?
- 13 A. Just I responded respectfully that I was not
- 14 interested.
- 15 Q. Okay. Now, we talked about all of -- we went
- 16 through all of these risk factors. Were there any of the risk
- 17 factors that Mr. Musika spoke with during the day that were
- 18 not included in the report?
- 19 A. No. All of the risk factors that he identified,
- 20 the product risks that are relevant to the profit analysis,
- 21 every single one of them he raised is discussed in the
- 22 Deutsche Bank report. It was known at the time. And I feel
- 23 very comfortable it was incorporated into those forecasts for
- 24 a number of reasons. One is because you can look at the
- 25 number of RTU licenses that the Deutsche Bank analysts were

- forecasting would be sold. And again it was nowhere close to,
- 2 you know, a large portion of the market. It was again about
- 3 1 in 5 Linux customers. So clearly they, you know, took into
- 4 consideration that not everybody would buy a SCOsource
- 5 license.
- 6 They were also -- those factors were taken into
- 7 consideration explicitly by Dr. Pisano in his analysis. And
- 8 as I said before, his numbers and my numbers are consistent
- 9 with one another.
- 10 Q. Okay. And let's by you --
- 11 THE COURT: Mr. Hatch, so you know, you've got
- 12 about four minutes left.
- 13 MR. HATCH: I think that's all I need, Your Honor.
- Q. BY MR. HATCH: You were asked to calculate damages
- in this case; correct?
- 16 A. I was.
- 17 MR. BRENNAN: Objection; leading the witness again,
- 18 Your Honor.
- 19 MR. HATCH: Background question.
- 20 Q. BY MR. HATCH: What were you asked to do in this
- 21 case?
- 22 A. I was asked to calculate damages.
- 23 Q. And were you given any direction on that, how to do
- 24 that?
- 25 A. No. The only direction that I was given was that I

- 1 was to assume that SCO owned the copyrights, and that for
- 2 purposes of calculating damages that Novell did not slander of
- 3 title, because I have to be in a but-for world and say that
- didn't happen, but for there to be damages in the first place
- 5 I have to assume that they did. And I know that seems kind of
- 6 weird to think about it that way, but that's just the way that
- 7 we have to do a damages analysis. We have to assume the bad
- 8 thing happened, but then when it comes to calculating the
- 9 damages number say, what would the world have looked like if
- 10 the bad thing hadn't happened?
- 11 Q. And in doing that, that was the same assignment you
- 12 understood that Mr. Musika was to do as well; right?
- 13 MR. BRENNAN: Objection; leading once again, Your
- 14 Honor.
- 15 Q. BY MR. HATCH: What was your understanding that
- 16 Mr. Musika was to do?
- 17 A. My understanding was he was to do the same thing.
- 18 Q. Now, in making your damage analysis, would it have
- been possible for you to come to a larger number?
- 20 A. Yes, quite possible.
- Q. And what number did you come to?
- 22 A. At the bottom end 137 million, and at the top end
- 23 215 million.
- 24 Q. And if you were to describe those numbers in one
- word, what would that word be?

- 1 A. Conservative.
- 2 Q. Now, you heard Mr. Musika here indicate that his
- 3 number was what?
- 4 A. Zero, is my understanding.
- 5 Q. Did you hear him do any calculations?
- 6 A. No.
- 7 Q. Do you consider zero to be a reasonable number?
- 8 A. Absolutely not.
- 9 MR. HATCH: That's all I have, Your Honor.
- 10 THE COURT: Mr. Brennan?
- MR. BRENNAN: Thank you, Your Honor.
- 12 THE COURT: So that you know, according to my
- 13 calculations you have nine minutes.
- 14 MR. BRENNAN: Thank you. That's the same number I
- 15 have.
- 16 THE COURT: Thank you.
- 17 CROSS-EXAMINATION
- 18 BY MR. BRENNAN:
- 19 Q. Good afternoon, Dr. Botosan.
- 20 A. Good afternoon.
- 21 Q. I'd like to ask you about your assumptions. I'd
- 22 like you to assume that SCO does not prevail in litigation
- 23 against IBM. What does that do to the number that you
- 24 presented to the jury?
- 25 A. Well, that's not relevant because that's not in the

- 1 but-for world. So in the but-for world, the only thing that
- 2 changes from the real world is whether SCO slandered the title
- 3 or not.
- 4 MR. BRENNAN: Your Honor, I'd ask the witness to
- 5 directly respond to the question.
- 6 MR. HATCH: I think she did.
- 7 THE COURT: I believe she just did.
- 8 MR. BRENNAN: Well, my apologies. I'll try it
- 9 again.
- 10 Q. BY MR. BRENNAN: Assume that SCO does not prevail
- in its litigation against IBM. Does that change any
- assumption or projection that you've given whatsoever?
- 13 A. No.
- Q. Okay. Your analysis is premised upon projections
- by Deutsche Bank; right?
- 16 A. That's one of the inputs that I used.
- 17 Q. And the other inputs are internal projections by
- 18 SCO; right?
- 19 A. I also used internal projections by SCO plus
- 20 another forecast, as well.
- 21 Q. Now, you understand that Deutsche Bank's analysis
- 22 is premised upon SCO being able to establish that a UNIX is
- 23 infringed by Linux; correct?
- 24 A. No.
- 25 Q. You don't read the Deutsche Bank report as being

- 1 premised upon prevailing in the litigation?
- 2 A. No. In fact, they talk specifically about the fact
- 3 that SCO had not proven infringement at the time that they
- 4 were making the forecasts.
- 5 Q. And what does Deutsche Bank say if SCO is not able
- 6 to prevail in that litigation? What is their prognostication
- 7 regarding the future of SCO?
- 8 A. I'm not sure what litigation you're talking about.
- 9 Q. The IBM case.
- 10 A. So in terms of the company as a whole, they talked
- 11 about it being a binary investment, that there was the
- 12 potential that SCO could be worth a ton of money or it could
- 13 be worth nothing, depending on what happened not only in the
- 14 IBM case, but also with respect to their SCOsource program.
- 15 So they identified both of those.
- 16 Q. So you understand that at least Deutsche Bank
- 17 suggests that if SCO does not prevail in its IBM litigation it
- will be a worthless company?
- 19 A. But that's not relevant again to the but-for case.
- 20 THE COURT: That was not the question to you,
- 21 Dr. Botosan.
- 22 THE WITNESS: Sorry. Could you repeat the
- 23 question?
- Q. BY MR. BRENNAN: I'd be happy to.
- 25 Do you understand that Deutsche Bank in its

- 1 prognostication indicated that if SCO does not prevail in the
- 2 IBM litigation SCO will be worthless?
- 3 A. That's what they said, yes.
- Q. Now, I'd like to ask you a question about this 10K
- 5 report. I'd like to -- excuse me -- the 10Q report. I
- 6 believe it's Exhibit Q22.
- 7 First of all, I want to ask you a quick question
- 8 about securities and exchange filings. Do you believe that a
- 9 party is free to make misrepresentations to the government in
- 10 a filing such as a Form 10K?
- 11 A. No.
- 12 Q. Do you believe that a company has a legal
- 13 obligation both to the federal government, securities exchange
- 14 commission and the investing public to make truthful, honest
- 15 statements in its filings?
- 16 A. I would hope so, yeah.
- 17 Q. So let's look at Exhibit 19, if we might, of the
- 18 Form 10K. And we'll highlight the language that I believe
- 19 Mr. Hatch had you focus on without actually showing it to you.
- THE COURT: Page 19, you said?
- 21 MR. BRENNAN: I misspoke, Your Honor. I believe
- it's actually Page 39.
- THE COURT: 30 what?
- 24 MR. BRENNAN: 39.
- THE COURT: 39. Thank you.

- 1 MR. BRENNAN: My mistake, Your Honor.
- Q. BY MR. BRENNAN: So this is the statement. Do you
- 3 consider what's highlighted here to be boilerplate?
- 4 A. The general flavor of it, yes.
- 5 Q. And you consider boilerplate to be meaningless
- 6 language?
- 7 A. No. What I'm saying is that I've seen any number
- 8 of companies provide similar statements when it comes to
- 9 forecasting the future.
- 10 Q. So let's look at what SCO did say in its public
- 11 filings. And you understand that this document is
- 12 electronically signed by the officers of SCO; right?
- 13 A. Correct.
- Q. Including Mr. McBride; right?
- 15 A. Correct.
- 16 Q. It states:
- 17 We initiated the SCOsource licensing efforts
- in January of 2003 to review the status of UNIX
- 19 licensing and sublicensing agreements. This
- 20 effort resulted in the execution of two
- 21 significant vendor license agreements during the
- 22 fiscal year 2003 and generated \$25,846,000 in
- 23 revenue.
- Now, I'd like you to focus on this.
- 25 Due to the lack of historical experience and

- the uncertainties related to SCOsource licensing
- 2 revenue, we are unable to estimate the amount and
- 3 timing of future SCOsource licensing revenue, if
- 4 any.
- 5 Now, you're aware that this public filing was made
- 6 after what you -- I think your term was, Novell made
- 7 slanderous statements; right?
- 8 A. This was -- what's the date on this document? It
- 9 was January?
- 10 Q. This is the 10K of 2003; right?
- 11 A. That was filed in January of 2004?
- 12 Q. Right.
- 13 A. Yes.
- 14 Q. So you understood that even, and again your words,
- 15 Novell slanderous statements, that even after that here we
- have a public filing by SCO saying that because of
- 17 uncertainties SCO would not be able to estimate the amount and
- 18 timing of the SCOsource licensing revenue; right?
- 19 A. That's what it says there.
- Q. But you think you can?
- 21 A. I think that there were a number of people that did
- 22 that I relied upon. Deutsche Bank did. REG did. Internal
- 23 SCO did, and Dr. Pisano did via his market analysis.
- Q. SCO continues, quote:
- 25 If we do receive revenue through this source,

- 1  $\,\,$  it may be sporadic and fluctuate from quarter to
- 2 quarter. Our SCOsource initiatives are unlikely
- 3 to produce a stable or predictable revenue stream
- for the foreseeable future. Additionally, the
- 5 success of this initiative may depend on the
- 6 strength of our intellectual property rights and
- 7 contractual claims regarding UNIX including the
- 8 strength of our claim that unauthorized UNIX
- 9 source code and derivative works are prevalent in
- 10 Linux.
- 11 Do you see that?
- 12 A. I do.
- Q. So would you acknowledge at the least that SCO
- 14 itself believed that the success of its SCOsource licensing
- program was a function of whether it would be able to
- 16 establish that UNIX was infringed by Linux?
- 17 A. I think I've acknowledged that several times, that
- 18 that was one of the market risks that existed at the time the
- 19 forecasts were produced. That is why nobody, not myself, not
- 20 Dr. Pisano, not Deutsche Bank, not REG, not any of the other
- 21 forecasts that we examined, ever assumed that 100 percent of
- 22 the people that owned Linux were going to purchase a SCOsource
- 23 license.
- Q. And if SCO were not to prevail in establishing that
- 25 Linux infringes UNIX, there would be no one that would buy a

- 1 SCOsource license; right?
- 2 A. If we had gotten to that point. But that has never
- 3 happened. That is not in the but-for world that I'm
- 4 examining.
- 5 Q. Outside of your but-for world, in the real world
- 6 had SCO been able to establish that Linux infringes UNIX?
- 7 A. Again, my analysis, I'm sorry, but --
- 8 MR. BRENNAN: Your Honor, if I could ask the
- 9 question and get an answer.
- 10 THE COURT: I agree.
- 11 I believe it's either a yes or no, Dr. Botosan.
- 12 THE WITNESS: My understanding is at this point
- there has not been any proof of that.
- 14 Q. BY MR. BRENNAN: Now, I'd like to ask you just a
- few questions about Deutsche Bank since you relied upon it.
- 16 I'd like to turn to Page 19 of the demonstratives that we
- 17 used. These are accurate comments on the Deutsche report;
- 18 right? These are accurate quotes?
- 19 A. Taken out of context, but accurate.
- 20 Q. Yes. And are you also aware of the e-mail that was
- 21 sent regarding Mr. McBride's potential trip to meet with the
- 22 author of the Deutsche Bank report in Cannes, France?
- 23 A. My understanding of the context of that was
- 24 different than what you've purported, but I'm aware of the
- 25 e-mail.

- 1 Q. And when did you first become aware of the e-mail?
- 2 A. It was during my deposition.
- 3 Q. When?
- A. I can't remember when we did it. It was recently.
- 5 Q. In the last four weeks?
- A. Uh-huh (affirmative).
- 7 Q. And so prior to four weeks ago, you were not aware
- 8 that SCO was having communications regarding Mr. McBride, the
- 9 then chief executive officer of SCO, meeting with the author
- of the Deutsche Bank report at the Deutsche Bank report
- 11 author's home in France?
- 12 A. Again, this did not happen at the time that the
- 13 reports that I used were prepared. In 2003 --
- 14 MR. BRENNAN: Your Honor, I hate to interrupt, but
- my time is limited and she's not responding to my questions.
- THE COURT: Yes or no?
- 17 THE WITNESS: No.
- 18 Q. BY MR. BRENNAN: Do you think it would be important
- in your analysis to know whether or not there was a personal
- 20 relationship between Darl McBride at SCO and the author of the
- 21 Deutsche Bank report?
- 22 A. Based on my analysis on what they presented, I was
- 23 comfortable with the numbers and the fact that -- so no, I
- 24 would not be concerned about it.
- 25 Q. You completely discount any connection between

- 1 Deutsche Bank and SCO?
- 2 A. It didn't exist in 2003, so, no. If one existed I
- 3 would have looked into it.
- 4 Q. Now, also there was questions asked about
- 5 Deutsche Bank's relationship on the stockbroker's side with
- 6 SCO. You're aware that Deutsche Bank was a market maker for
- 7 the SCO stock, aren't you?
- 8 A. Not in 2003.
- 9 Q. It was as of January 21st; 2004; right?
- 10 A. In 2004, but not in 2003.
- 11 Q. So you're aware that at least as early as
- January of 2004, Deutsche had already announced that it was a
- market maker for SCO stock; right?
- 14 A. That's correct.
- 15 MR. BRENNAN: Your Honor, I'm mindful of the clock.
- 16 I have no further questions.
- 17 THE COURT: Thank you, Mr. Brennan.
- 18 Two minutes, Mr. Hatch.
- 19 REDIRECT EXAMINATION
- 20 BY MR. HATCH:
- 21 Q. We keep hearing talk about real and but-for world.
- 22 Let's talk real for just a second.
- 23 A. Okay.
- Q. When talking about infringement, I think you gave
- an answer, there was no proof of that; do you remember that?

- 1 A. Yes.
- 2 Q. What -- has there been -- in your knowledge and
- 3 understanding, has there been any determination in the real
- 4 world yet that infringement does not exist?
- 5 A. No.
- 6 Q. Okay. No court's ruled on that?
- 7 A. No.
- 8 MR. HATCH: Thank you, Your Honor. That's all I
- 9 have.
- 10 THE COURT: Dr. Botosan, thank you.
- 11 THE WITNESS: Thank you.
- 12 THE COURT: Excuse me, Mr. Brennan. I need to give
- 13 you --
- MR. BRENNAN: You're very kind. I will not press
- 15 the clock. I'm concluded. Thank you.
- 16 THE COURT: Thank you. You are then finished.
- 17 Thank you very much.
- 18 Mr. Singer?
- 19 MR. SINGER: Your Honor, at this time that
- 20 concludes our presentation of our rebuttal case.
- 21 THE COURT: You rest on your entire case?
- MR. SINGER: We do.
- THE COURT: Mr. Brennan?
- MR. BRENNAN: Yes, we do. Thank you, Your Honor.
- 25 THE COURT: You rest, as well, on your entire case.

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1
                  Ladies and gentlemen of the jury, that means that
 2
       all the evidence has now been provided. Tomorrow morning, as
       I indicated earlier, we will begin with you being instructed
 3
 4
      by the Court on the law that you are to apply in this case,
 5
       and then you'll hear closing arguments, and then you finally
 6
       get to begin the process of making up your minds. Now, I
7
       realize there may be a temptation having heard everything you
8
      may think that you have what you need to decide this case, but
9
       you have not. The law to be applied is a critical part of
10
       this process. So I would again encourage you to not be
11
       thinking about it in that way.
                 All the other instructions that you have been given
12
13
       as far as your conduct applies even though the evidentiary
       part of the trial is now over. And we will begin as promptly
14
       as we can at 8:30 in the morning. And you have a pleasant
15
16
       evening.
17
                 Ms. Malley?
18
                  (Whereupon, the jury left the court proceedings.)
19
                  THE COURT: Mr. Singer?
20
                 MR. SINGER: Your Honor, there were two points that
       we need to raise with the Court. The first is that Mr. Musika
21
22
       in response to a question that didn't call for it decided to
23
       volunteer that there's a bankruptcy proceeding involving SCO,
24
       which up to this point in time I think with the possible
       exception of a passing reference to reorganization that the
25
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- jury probably didn't get the parties had not raised pursuant
- 2 to the understanding that that would not be relevant in this
- 3 proceeding. Given that it has come in now in the way that the
- 4 jury clearly heard, I believe I need to be able to address
- 5 that in closing and indicate that there is a reorganization
- 6 proceeding and that the opportunity for the company to emerge
- 7 from that is something which will be influenced by the ability
- 8 of them to pursue this case. And I think that there needs to
- 9 be some ability on my part to appropriately put this case in
- 10 the context that just because the company is in bankruptcy
- 11 these things don't matter. That can't be in the jury's mind.
- 12 THE COURT: Mr. Brennan?
- 13 MR. BRENNAN: First of all, we need to visit the
- 14 context in which Mr. Musika made the limited statement. He
- 15 was confronted by Mr. Hatch with the suggestion that somehow
- 16 he had done something untoward in contacting Dr. Botosan.
- 17 Your Honor was presented with the e-mail which did not impeach
- 18 the witness but made specific reference to the conclusion of
- 19 the work in the case at that time. Mr. Hatch continued to
- 20 press on the matter. Frankly, I withheld my tongue at the
- 21 time thinking that Mr. Hatch by his question was opening the
- 22 door into a whole range of matters. And so I think whatever
- 23 issue is now being identified was elicited by the questioning
- of Mr. Hatch on an entirely extraneous matter.
- 25 Second of all, there was a passing reference, but

- just yesterday in this courtroom in the expressed phraseology
- of the question by Mr. Normand, Mr. Jones, there was reference
- 3 to prior trial testimony. That was again a reference made
- 4 through the questioning.
- 5 So in the light of previous issues that have been
- 6 faced by this Court would have been passing references and the
- 7 way that the Court has dealt with that I think it would be
- 8 highly inappropriate for SCO's attorney to make the suggested
- 9 argument they would like in their closing.
- 10 THE COURT: I don't think it would be appropriate
- 11 to be done in closing, but I will allow and will request that
- 12 the two of you work on a specific jury instruction that will
- deal with the issue of reference to prior trial in contrast to
- 14 the prior hearing -- or rulings. It would also encompass
- 15 reference to the bankruptcy.
- 16 MR. SINGER: Your Honor, there is a second issue
- 17 which I would like SCO to have the opportunity to present an
- 18 instruction on for the Court to give. And that is the fact
- 19 that this morning Novell made repeated efforts to try to
- 20 suggest to the jury that the appropriate legal issues here
- 21 concern essentially board resolution matters, whether the
- 22 board of Novell properly approved some action or other, even
- 23 to the extent of having a witness who is here as a fact
- 24 witness try to tell the jury what they should do as a matter
- of law. That shouldn't have happened.

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1
                  And there should be an instruction that makes clear
 2
       that they're not here to judge whether or not a particular
 3
      measure was passed in a way which is --
 4
                  THE COURT: If you want to supply the Court with an
 5
       instruction at 3 o'clock you can do so.
                 MR. SINGER: We will do so. Thank you, Your Honor.
 6
 7
                  THE COURT: What about your Rule 50 motion?
 8
                 MR. SINGER: Our Rule 50 motion, I'm prepared to
9
      make oral argument now or we can submit something later today.
10
                  THE COURT: No; because this is what I wanted to
11
       tell you. The Court has paid strict attention to the
12
       testimony in this case, and I have heard absolutely nothing
13
       regarding damages on a slandered title for -- on Novell's
14
       counterclaim. And if that's the fact, if there are no special
15
      damages referenced to them, that slander of title must be
      dropped. And that's something we have to deal with rather
16
       quickly because it requires completely the rewriting of the
17
18
       jury instructions.
19
                 MR. SINGER: Can I make two points in connection
20
      with that? I think that that claim is deficient for two
       reasons. One of those is the lack of special damages. The
21
22
      only reference that conceivably bears on it is the fact that
23
       they decided to apply for copyright registrations on our
       copyright. I don't think that constitutes any damages from
24
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any slander of title that SCO could be held liable for. So I

25

- don't think there's any damages, any special damages, as the
- 2 term is understood, that would relate to any slander.
- 3 But there's a second even more fundemental problem
- 4 with that. They haven't proven any basis to get across the
- 5 level that you have to for malice in the first place to get to
- 6 any slander of title on liability. Here there's nothing as
- 7 opposed to all the evidence that has been elicited regarding
- 8 Novell's action in this case.
- 9 THE COURT: Mr. Jacobs?
- 10 MR. JACOBS: Your Honor, we will deliberate on the
- 11 topic of whether we wish to proceed on this claim this
- 12 afternoon. As a technical matter Mr. Singer is wrong. First
- of all, Mr. Jones testified to the expenses of registering the
- 14 copyrights on Novell's behalf, and that is precisely the kind
- 15 of special damages that are contemplated by the slander of
- 16 title cause of action. It was an expense that the company
- 17 bore to cure the claim of ownership of title that SCO had
- 18 placed by registering the copyrights. They were as a fact --
- 19 Mr. Singer's characterization is incorrect. They were really
- 20 parallel registrations. They did their registrations, Novell
- 21 did their registrations. In so far as the registrations
- themselves are concerned, Mr. Singer is factually wrong.
- 23 They were a calculable amount. Right there on the
- 24 side of the cover of the registration the fee is, and that's
- Novell's claim for special damages.

1	As for the question of intent, you know, we're all
2	jockeying on this topic. It is a fact that before this issue
3	of ownership was a matter of public concern, Mr. McBride,
4	relying only on the asset purchase agreement and Amendment
5	Number 1, not Amendment Number 2, they didn't have it,
6	asserted that SCO owned the UNIX copyrights. He did that in
7	the face of an e-mail from one of his advisors that said, you
8	don't own what you think you own. And he did that in the face
9	of his own repeated requests for Novell viewing the evidence
10	in the light most favorable to us to transfer the copyrights
11	to SCO.
12	So in terms of reckless disregard for the truth,
13	Your Honor ultimately is going to have to call where that
14	standard lies. But I don't think their Rule 50 motion should
15	be granted at this time.
16	THE COURT: Counsel, my reading of what a special
17	damage is does not include a business expense.
18	Special damages are ordinarily proved in
19	a slander of title action by evidence of a lost
20	sale or the loss of some other pecuniary advantage.
21	Absent a specific monetary loss flowing from a slander
22	affecting the salability or use of the property there is
23	no damage.
24	I'm just reading from statements of the case law

25 that we have all I think relied on as we come up with our

- 1 special damage jury instruction in this case.
- 2 But the Court understands the framework of your
- 3 motion and response to it, and we'll be looking at it again.
- 4 But again, the dilemma is if the Court grants the motion, then
- 5 we have to redo the jury instructions in a significant way, so
- 6 I can't wait too long to make that decision. In other words,
- 7 I can't wait until you supply me with a written memorandum.
- 8 MR. SINGER: We don't believe we need a written
- 9 memorandum on this. We think the Court is well apprised of
- 10 the evidence that it's heard. We don't think any of it shows
- 11 any intent on behalf of SCO. The reference that they were
- 12 making with respect to Mr. McBride I think refers to private
- 13 e-mails. And in any event, they bought the company. Their
- 14 understanding was they owned the company from all the evidence
- 15 that has been presented here.
- 16 Second point on damages is exactly the one that the
- 17 Court raised. We don't believe that the decision to register
- their copyrights and incur that business expense is under the
- 19 law damages that are recoverable in a slander of title claim.
- 20 So for both of those reasons, without need for further
- 21 briefing, we would rest on that, Your Honor.
- 22 THE COURT: Anything else, Mr. Jacobs?
- MR. JACOBS: No, Your Honor.
- 24 THE COURT: All right. The Court will be looking
- 25 at it. And if you consult and decide that perhaps the Court

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       ought to decide it in one way, if you'll let me know.
 2
       Otherwise, we'll be analyzing it between now and 3 o'clock,
 3
       and deal with it then.
                  We'll be in recess until 3 o'clock.
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 5
                  (Whereupon, the court proceedings were concluded.)
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1	STATE OF UTAH )
2	) ss.
3	COUNTY OF SALT LAKE )
4	I, KELLY BROWN HICKEN, do hereby certify that I am
5	a certified court reporter for the State of Utah;
6	That as such reporter, I attended the hearing of
7	the foregoing matter on March 25, 2010, and thereat reported
8	in Stenotype all of the testimony and proceedings had, and
9	caused said notes to be transcribed into typewriting; and the
L 0	foregoing pages number from 2526 through 2595 constitute a
L1	full, true and correct report of the same.
L2	That I am not of kin to any of the parties and have
L3	no interest in the outcome of the matter;
L 4	And hereby set my hand and seal, this day of
L5	2010.
L 6	
L7	
L 8	
L 9	
20	KELLY BROWN HICKEN, CSR, RPR, RMR
21	NEEDEL BROWN HEREN, GORY REIN, Talk
22	
23	
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